

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,159</u>	<u>\$61,527,590</u>	<u>2,504</u>	<u>\$242,320,731</u>
MOTOR VEHICLES & PARTS	441	56	16,793,467	135	83,063,170
NEW & USED AUTO DEALERS	4411	17	11,763,362	46	75,117,400
RV, BOAT, MOTORCYCLE DEALERS	4412	6	24,784	17	2,158,764
AUTOMOTIVE PARTS & TIRE	4413	33	5,005,321	72	5,787,006
FURNITURE & HOME FURNISHING	442	39	930,482	112	7,469,390
ELECTRONICS & APPLIANCES	443	106	968,948	231	13,838,326
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	51	8,044,524	166	11,102,910
BUILDING MATERIALS	4441	42	7,723,205	137	9,562,150
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	321,319	29	1,540,760
FOOD & BEVERAGE STORES	445	37	5,186,355	75	7,875,311
GROCERY & CONVENIENCE STORES	4451	15	4,839,580	24	7,500,940
OTHER FOOD & BEVERAGE STORES	4452, 4453	22	346,775	51	374,371
DRUG/HEALTH STORES	446	73	1,849,406	140	5,083,721
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	1,236,544	24	7,960,848
APPAREL & ACCESSORIES	448	98	1,573,535	180	36,032,848
CLOTHING & SHOE STORES	4481, 4482	83	913,159	159	31,815,292
JEWELRY & LUGGAGE STORES	4483	15	660,376	21	4,217,556
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	81	829,203	174	7,417,267
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	53	688,909	121	7,252,634
BOOK STORES & NEWS DEALERS	4512	28	140,294	53	164,633
GENERAL MERCHANDISE STORES	452	17	19,144,489	23	35,345,733
DEPARTMENT STORES	4521	5	3,424,104	5	3,059,821
GENERAL MERCHANDISE STORES	4529	12	15,720,385	18	32,285,912
E-COMMERCE & MAIL ORDER	4541	181	934,637	326	7,907,028
MISCELLANEOUS RETAILERS	453, 4542, 4543	408	4,036,000	918	19,224,179
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>10,947</u>	<u>18</u>	<u>77,496</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>38,085</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>11,053</u>	<u>6</u>	<u>263,279</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>325</u>	<u>15,845,025</u>	<u>1,701</u>	<u>61,219,230</u>
CONSTRUCTION OF BUILDINGS	236	78	11,239,614	385	29,291,447
HEAVY CONSTRUCTION & HIGHWAYS	237	18	522,482	53	7,749,462
SPECIAL TRADE CONTRACTORS	238	229	4,082,929	1,263	24,178,321
<u>MANUFACTURING</u>	<u>31-33</u>	<u>202</u>	<u>1,611,225</u>	<u>617</u>	<u>8,592,673</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>707</u>	<u>5,622,213</u>	<u>1,424</u>	<u>31,641,687</u>
DURABLE GOODS	423	499	4,632,702	961	27,102,365
NONDURABLE GOODS	424	205	988,762	450	4,490,641
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	749	13	48,681
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>99,023</u>	<u>52</u>	<u>794,023</u>
<u>INFORMATION</u>	<u>51</u>	<u>215</u>	<u>3,383,855</u>	<u>351</u>	<u>12,497,032</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>52</u>	<u>766,828</u>	<u>88</u>	<u>2,457,867</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>125</u>	<u>2,116,972</u>	<u>258</u>	<u>8,783,455</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>178</u>	<u>1,012,747</u>	<u>476</u>	<u>5,050,688</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>230</u>	<u>1,125,121</u>	<u>817</u>	<u>10,252,831</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>18</u>	<u>282,231</u>	<u>77</u>	<u>1,932,491</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>68</u>	<u>7,747,344</u>	<u>190</u>	<u>26,904,302</u>
ACCOMMODATIONS	721	7	590,933	11	1,943,895
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	61	7,156,411	179	24,960,407
<u>OTHER SERVICES</u>	<u>81</u>	<u>151</u>	<u>2,169,162</u>	<u>546</u>	<u>11,502,967</u>
REPAIR & MAINTENANCE	811	85	1,464,868	416	9,583,604
PERSONAL SERVICE	812	48	580,722	108	1,741,115
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	123,572	22	178,248
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>5</u>	<u>218,011</u>	<u>9</u>	<u>22,927</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,455</b>	<b>\$103,570,110</b>	<b>9,139</b>	<b>\$424,351,764</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>4,266</b>	<b>\$757,348,501</b>	<b>3,246</b>	<b>\$357,252,680</b>
MOTOR VEHICLES & PARTS	441	133	245,035,987	133	58,597,135
NEW & USED AUTO DEALERS	4411	48	233,273,151	29	45,791,342
RV, BOAT, MOTORCYCLE DEALERS	4412	21	3,107,339	36	4,158,856
AUTOMOTIVE PARTS & TIRE	4413	64	8,655,497	68	8,646,937
FURNITURE & HOME FURNISHING	442	224	27,157,990	126	10,072,943
ELECTRONICS & APPLIANCES	443	427	67,827,781	261	15,377,514
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	238	27,295,667	137	29,123,662
BUILDING MATERIALS	4441	186	26,162,774	98	27,806,384
LAWN & GARDEN SUPPLIES & EQUIP.	4442	52	1,132,893	39	1,317,278
FOOD & BEVERAGE STORES	445	163	26,004,867	113	21,502,367
GROCERY & CONVENIENCE STORES	4451	37	17,881,308	27	20,008,901
OTHER FOOD & BEVERAGE STORES	4452, 4453	126	8,123,559	86	1,493,466
DRUG/HEALTH STORES	446	264	18,061,620	197	10,042,505
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	33	4,847,141	40	4,138,760
APPAREL & ACCESSORIES	448	337	153,119,853	277	31,597,268
CLOTHING & SHOE STORES	4481, 4482	279	133,363,750	231	28,580,415
JEWELRY & LUGGAGE STORES	4483	58	19,756,103	46	3,016,853
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	289	35,593,291	257	20,386,142
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	202	32,394,196	177	18,562,948
BOOK STORES & NEWS DEALERS	4512	87	3,199,095	80	1,823,194
GENERAL MERCHANDISE STORES	452	39	67,328,624	38	117,964,480
DEPARTMENT STORES	4521	8	37,466,072	8	35,354,474
GENERAL MERCHANDISE STORES	4529	31	29,862,552	30	82,610,006
E-COMMERCE & MAIL ORDER	4541	524	24,783,253	439	10,753,019
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,595	60,292,427	1,228	27,696,885
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>32</b>	<b>315,348</b>	<b>26</b>	<b>413,656</b>
<b>MINING</b>	<b>21</b>	<b>5</b>	<b>53,517</b>	<b>7</b>	<b>289,312</b>
<b>UTILITIES</b>	<b>22</b>	<b>7</b>	<b>1,081,779</b>	<b>4</b>	<b>14,190</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>3,970</b>	<b>222,121,762</b>	<b>1,318</b>	<b>65,836,587</b>
CONSTRUCTION OF BUILDINGS	236	1,184	137,389,256	403	36,221,700
HEAVY CONSTRUCTION & HIGHWAYS	237	119	15,274,715	35	5,391,629
SPECIAL TRADE CONTRACTORS	238	2,667	69,457,791	880	24,223,258
<b>MANUFACTURING</b>	<b>31-33</b>	<b>1,071</b>	<b>17,691,804</b>	<b>770</b>	<b>7,933,240</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>2,010</b>	<b>94,414,633</b>	<b>1,706</b>	<b>31,949,540</b>
DURABLE GOODS	423	1,325	83,019,457	1,147	26,026,658
NONDURABLE GOODS	424	671	11,295,955	543	5,648,687
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	99,221	16	274,195
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>65</b>	<b>1,763,292</b>	<b>44</b>	<b>921,833</b>
<b>INFORMATION</b>	<b>51</b>	<b>628</b>	<b>76,534,661</b>	<b>430</b>	<b>18,898,791</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>128</b>	<b>11,007,345</b>	<b>87</b>	<b>1,757,611</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>413</b>	<b>25,854,751</b>	<b>284</b>	<b>8,097,631</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>1,284</b>	<b>74,716,431</b>	<b>672</b>	<b>10,823,529</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>1,948</b>	<b>40,225,216</b>	<b>869</b>	<b>15,075,707</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>236</b>	<b>26,313,187</b>	<b>160</b>	<b>3,978,744</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>464</b>	<b>159,456,495</b>	<b>370</b>	<b>63,969,244</b>
ACCOMMODATIONS	721	28	47,265,800	33	7,238,557
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	436	112,190,695	337	56,730,687
<b>OTHER SERVICES</b>	<b>81</b>	<b>938</b>	<b>40,662,845</b>	<b>600</b>	<b>16,841,797</b>
REPAIR & MAINTENANCE	811	565	23,438,862	363	13,211,738
PERSONAL SERVICE	812	313	15,877,533	194	3,494,452
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	60	1,346,450	43	135,607
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92,00</b>	<b>12</b>	<b>960,750</b>	<b>11</b>	<b>87,667</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>17,477</b>	<b>\$1,550,522,317</b>	<b>10,604</b>	<b>\$604,141,759</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,081</b>	<b>\$97,229,454</b>	<b>1,287</b>	<b>\$19,191,423</b>
MOTOR VEHICLES & PARTS	441	94	60,963,762	39	4,770,868
NEW & USED AUTO DEALERS	4411	29	56,329,222	9	3,238,656
RV, BOAT, MOTORCYCLE DEALERS	4412	15	1,531,703	9	3,665
AUTOMOTIVE PARTS & TIRE	4413	50	3,102,837	21	1,528,547
FURNITURE & HOME FURNISHING	442	74	2,619,912	48	974,137
ELECTRONICS & APPLIANCES	443	159	3,702,037	106	1,739,388
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	103	2,155,546	83	2,724,635
BUILDING MATERIALS	4441	82	1,854,046	69	2,234,309
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	301,500	14	490,326
FOOD & BEVERAGE STORES	445	64	7,095,082	44	1,626,540
GROCERY & CONVENIENCE STORES	4451	27	6,986,017	7	1,592,267
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	109,065	37	34,273
DRUG/HEALTH STORES	446	130	3,388,787	59	851,200
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	22	2,740,073	8	493,069
APPAREL & ACCESSORIES	448	160	1,172,534	128	724,728
CLOTHING & SHOE STORES	4481, 4482	139	859,317	110	527,762
JEWELRY & LUGGAGE STORES	4483	21	313,217	18	196,966
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	149	1,415,295	92	389,803
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	100	993,461	62	372,768
BOOK STORES & NEWS DEALERS	4512	49	421,834	30	17,035
GENERAL MERCHANDISE STORES	452	25	1,670,067	12	633,426
DEPARTMENT STORES	4521	4	305,501	4	121,737
GENERAL MERCHANDISE STORES	4529	21	1,364,566	8	511,689
E-COMMERCE & MAIL ORDER	4541	307	2,835,298	221	1,693,295
MISCELLANEOUS RETAILERS	453, 4542, 4543	794	7,471,061	447	2,570,334
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>8</b>	<b>12,230</b>	<b>6</b>	<b>4,425</b>
<b>MINING</b>	<b>21</b>	<b>3</b>	<b>98,021</b>	<b>3</b>	<b>6,367</b>
<b>UTILITIES</b>	<b>22</b>	<b>3</b>	<b>8,220</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>774</b>	<b>24,227,224</b>	<b>766</b>	<b>14,817,071</b>
CONSTRUCTION OF BUILDINGS	236	190	15,359,514	142	6,337,061
HEAVY CONSTRUCTION & HIGHWAYS	237	18	908,488	18	912,077
SPECIAL TRADE CONTRACTORS	238	566	7,959,222	606	7,567,933
<b>MANUFACTURING</b>	<b>31-33</b>	<b>405</b>	<b>3,114,879</b>	<b>215</b>	<b>1,160,193</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,097</b>	<b>14,276,409</b>	<b>674</b>	<b>4,198,425</b>
DURABLE GOODS	423	760	11,326,925	437	3,477,009
NONDURABLE GOODS	424	332	2,929,368	235	720,715
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	20,116	D	D
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>23</b>	<b>284,891</b>	<b>22</b>	<b>52,048</b>
<b>INFORMATION</b>	<b>51</b>	<b>323</b>	<b>7,720,367</b>	<b>223</b>	<b>3,743,854</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>74</b>	<b>937,337</b>	<b>46</b>	<b>655,472</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>201</b>	<b>6,190,593</b>	<b>114</b>	<b>1,088,909</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>342</b>	<b>2,113,559</b>	<b>223</b>	<b>764,705</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>492</b>	<b>4,445,188</b>	<b>376</b>	<b>1,698,974</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>59</b>	<b>761,312</b>	<b>26</b>	<b>843,728</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>148</b>	<b>19,274,762</b>	<b>52</b>	<b>4,209,171</b>
ACCOMMODATIONS	721	14	1,865,588	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	134	17,409,174	51	4,127,011
<b>OTHER SERVICES</b>	<b>81</b>	<b>302</b>	<b>6,175,555</b>	<b>166</b>	<b>885,641</b>
REPAIR & MAINTENANCE	811	203	4,459,149	108	356,064
PERSONAL SERVICE	812	75	1,622,443	45	519,843
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	93,963	13	9,734
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92,00</b>	<b>10</b>	<b>454,330</b>	<b>5</b>	<b>13,197</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,345</b>	<b>\$187,324,331</b>	<b>4,206</b>	<b>\$53,486,598</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,238</u>	<u>\$36,876,388</u>	<u>1,203</u>	<u>\$73,070,053</u>
MOTOR VEHICLES & PARTS	441	56	7,853,493	59	19,830,307
NEW & USED AUTO DEALERS	4411	16	4,411,434	12	15,572,566
RV, BOAT, MOTORCYCLE DEALERS	4412	6	791,967	11	1,612,335
AUTOMOTIVE PARTS & TIRE	4413	34	2,650,092	36	2,645,406
FURNITURE & HOME FURNISHING	442	43	1,002,487	43	1,077,144
ELECTRONICS & APPLIANCES	443	105	916,686	84	1,657,948
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	55	2,357,147	66	8,275,154
BUILDING MATERIALS	4441	42	1,992,264	57	7,503,931
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	364,883	9	771,223
FOOD & BEVERAGE STORES	445	29	3,802,811	17	2,461,095
GROCERY & CONVENIENCE STORES	4451	14	3,766,183	6	2,372,053
OTHER FOOD & BEVERAGE STORES	4452, 4453	15	36,628	11	89,042
DRUG/HEALTH STORES	446	84	2,213,823	69	1,683,543
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	1,456,940	11	1,879,531
APPAREL & ACCESSORIES	448	103	7,578,802	98	1,638,717
CLOTHING & SHOE STORES	4481, 4482	92	6,473,908	91	1,311,301
JEWELRY & LUGGAGE STORES	4483	11	1,104,894	7	327,416
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	87	3,936,361	92	1,581,462
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	62	3,919,062	63	1,566,560
BOOK STORES & NEWS DEALERS	4512	25	17,299	29	14,902
GENERAL MERCHANDISE STORES	452	15	213,902	18	27,065,511
DEPARTMENT STORES	4521	4	60,616	5	4,626,297
GENERAL MERCHANDISE STORES	4529	11	153,286	13	22,439,214
E-COMMERCE & MAIL ORDER	4541	167	1,329,090	179	822,156
MISCELLANEOUS RETAILERS	453, 4542, 4543	478	4,214,846	467	5,097,485
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>13</u>	<u>169,142</u>	<u>9</u>	<u>23,544</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>3,314</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>22,996</u>	<u>3</u>	<u>21,277</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>430</u>	<u>9,370,806</u>	<u>378</u>	<u>10,359,471</u>
CONSTRUCTION OF BUILDINGS	236	85	2,272,515	78	1,712,086
HEAVY CONSTRUCTION & HIGHWAYS	237	22	4,247,076	13	5,381,138
SPECIAL TRADE CONTRACTORS	238	323	2,851,215	287	3,266,247
<u>MANUFACTURING</u>	<u>31-33</u>	<u>218</u>	<u>1,439,328</u>	<u>197</u>	<u>1,147,982</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>680</u>	<u>8,075,182</u>	<u>653</u>	<u>4,292,317</u>
DURABLE GOODS	423	480	6,180,098	458	3,436,445
NONDURABLE GOODS	424	196	1,888,698	191	851,764
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	6,386	4	4,108
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>11</u>	<u>28,941</u>	<u>10</u>	<u>439,828</u>
<u>INFORMATION</u>	<u>51</u>	<u>205</u>	<u>3,479,986</u>	<u>192</u>	<u>2,448,235</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>52</u>	<u>224,125</u>	<u>54</u>	<u>302,653</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>116</u>	<u>1,356,265</u>	<u>117</u>	<u>1,341,849</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>179</u>	<u>914,071</u>	<u>177</u>	<u>1,372,490</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>263</u>	<u>940,886</u>	<u>225</u>	<u>626,780</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>26</u>	<u>626,988</u>	<u>29</u>	<u>619,073</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>94</u>	<u>11,401,846</u>	<u>64</u>	<u>6,395,947</u>
ACCOMMODATIONS	721	10	608,633	4	891,371
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	84	10,793,213	60	5,504,576
<u>OTHER SERVICES</u>	<u>81</u>	<u>193</u>	<u>3,002,549</u>	<u>147</u>	<u>2,041,742</u>
REPAIR & MAINTENANCE	811	113	2,366,560	97	1,559,615
PERSONAL SERVICE	812	64	578,096	36	429,815
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	57,893	14	52,312
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>6</u>	<u>15,079</u>	<u>3</u>	<u>16,319</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,731</b>	<b>\$77,945,070</b>	<b>3,464</b>	<b>\$104,522,874</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>939</b>	<b>\$33,398,799</b>	<b>1,262</b>	<b>\$16,939,256</b>
MOTOR VEHICLES & PARTS	441	31	7,020,442	42	940,124
NEW & USED AUTO DEALERS	4411	5	4,200,869	10	626,764
RV, BOAT, MOTORCYCLE DEALERS	4412	5	466,620	11	269,793
AUTOMOTIVE PARTS & TIRE	4413	21	2,352,953	21	43,567
FURNITURE & HOME FURNISHING	442	28	809,262	60	639,561
ELECTRONICS & APPLIANCES	443	74	765,022	92	644,965
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	45	1,809,055	68	1,037,495
BUILDING MATERIALS	4441	39	1,770,144	62	1,026,713
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	38,911	6	10,782
FOOD & BEVERAGE STORES	445	14	1,703,523	34	4,343,665
GROCERY & CONVENIENCE STORES	4451	4	1,587,101	5	4,267,602
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	116,422	29	76,063
DRUG/HEALTH STORES	446	51	159,830	71	2,307,764
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	834,581	13	1,232,690
APPAREL & ACCESSORIES	448	89	329,873	111	508,141
CLOTHING & SHOE STORES	4481, 4482	81	315,739	96	438,794
JEWELRY & LUGGAGE STORES	4483	8	14,134	15	69,347
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	80	1,237,626	99	256,882
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	55	1,225,853	65	227,937
BOOK STORES & NEWS DEALERS	4512	25	11,773	34	28,945
GENERAL MERCHANDISE STORES	452	13	13,055,939	13	254,446
DEPARTMENT STORES	4521	4	59,676	4	120,410
GENERAL MERCHANDISE STORES	4529	9	12,996,263	9	134,036
E-COMMERCE & MAIL ORDER	4541	147	656,027	196	1,427,214
MISCELLANEOUS RETAILERS	453, 4542, 4543	361	5,017,619	463	3,346,309
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>5</b>	<b>62,286</b>	<b>11</b>	<b>216,795</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>3</b>	<b>9,586</b>
<b>UTILITIES</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>4</b>	<b>12,377</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>161</b>	<b>3,763,900</b>	<b>813</b>	<b>9,594,275</b>
CONSTRUCTION OF BUILDINGS	236	33	1,626,648	187	4,649,813
HEAVY CONSTRUCTION & HIGHWAYS	237	11	705,644	19	927,034
SPECIAL TRADE CONTRACTORS	238	117	1,431,608	607	4,017,428
<b>MANUFACTURING</b>	<b>31-33</b>	<b>123</b>	<b>475,211</b>	<b>240</b>	<b>721,322</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>496</b>	<b>2,768,710</b>	<b>545</b>	<b>2,744,431</b>
DURABLE GOODS	423	337	2,154,541	348	1,886,292
NONDURABLE GOODS	424	155	612,664	194	857,180
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	1,505	3	959
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>8</b>	<b>104,503</b>	<b>15</b>	<b>279,735</b>
<b>INFORMATION</b>	<b>51</b>	<b>154</b>	<b>1,286,133</b>	<b>215</b>	<b>4,352,215</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>36</b>	<b>599,051</b>	<b>40</b>	<b>265,059</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>81</b>	<b>631,286</b>	<b>110</b>	<b>832,108</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>108</b>	<b>303,428</b>	<b>194</b>	<b>705,809</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>149</b>	<b>620,317</b>	<b>429</b>	<b>1,725,839</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>12</b>	<b>158,184</b>	<b>23</b>	<b>282,733</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>38</b>	<b>3,493,334</b>	<b>73</b>	<b>9,329,026</b>
ACCOMMODATIONS	721	5	633,488	7	548,486
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	33	2,859,846	66	8,780,540
<b>OTHER SERVICES</b>	<b>81</b>	<b>108</b>	<b>2,056,576</b>	<b>189</b>	<b>1,557,161</b>
REPAIR & MAINTENANCE	811	60	1,656,092	135	1,208,030
PERSONAL SERVICE	812	36	344,582	47	341,502
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	55,902	7	7,629
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92,00</b>	<b>5</b>	<b>3,982</b>	<b>D</b>	<b>D</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,426</b>	<b>\$49,747,802</b>	<b>4,168</b>	<b>\$49,569,817</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG  
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,392</b>	<b>\$85,060,375</b>	<b>1,441</b>	<b>\$51,050,677</b>
MOTOR VEHICLES & PARTS	441	71	42,164,974	65	13,426,934
NEW & USED AUTO DEALERS	4411	20	41,006,372	12	7,369,992
RV, BOAT, MOTORCYCLE DEALERS	4412	10	438,565	16	2,449,448
AUTOMOTIVE PARTS & TIRE	4413	41	720,037	37	3,607,494
FURNITURE & HOME FURNISHING	442	131	2,853,902	47	1,539,682
ELECTRONICS & APPLIANCES	443	179	2,212,012	121	1,567,466
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	142	1,905,987	69	3,644,897
BUILDING MATERIALS	4441	114	1,606,929	54	1,886,122
LAWN & GARDEN SUPPLIES & EQUIP.	4442	28	299,058	15	1,758,775
FOOD & BEVERAGE STORES	445	83	7,377,244	35	4,325,608
GROCERY & CONVENIENCE STORES	4451	16	5,975,522	11	3,923,731
OTHER FOOD & BEVERAGE STORES	4452, 4453	67	1,401,722	24	401,877
DRUG/HEALTH STORES	446	148	2,869,613	77	894,819
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,138,550	15	2,923,719
APPAREL & ACCESSORIES	448	178	7,470,539	129	1,383,999
CLOTHING & SHOE STORES	4481, 4482	152	6,954,453	111	881,929
JEWELRY & LUGGAGE STORES	4483	26	516,086	18	502,070
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	161	1,041,423	115	1,100,406
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	109	799,472	79	948,758
BOOK STORES & NEWS DEALERS	4512	52	241,951	36	151,648
GENERAL MERCHANDISE STORES	452	22	3,486,699	18	13,585,317
DEPARTMENT STORES	4521	3	155,940	4	103,870
GENERAL MERCHANDISE STORES	4529	19	3,330,759	14	13,481,447
E-COMMERCE & MAIL ORDER	4541	340	4,009,727	214	1,258,784
MISCELLANEOUS RETAILERS	453, 4542, 4543	926	8,529,705	536	5,399,046
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>15</b>	<b>27,150</b>	<b>9</b>	<b>67,888</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>0</b>	<b>0</b>
<b>UTILITIES</b>	<b>22</b>	<b>5</b>	<b>100,145</b>	<b>5</b>	<b>133,537</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,786</b>	<b>24,610,987</b>	<b>350</b>	<b>8,717,646</b>
CONSTRUCTION OF BUILDINGS	236	458	8,780,922	78	2,766,115
HEAVY CONSTRUCTION & HIGHWAYS	237	48	1,679,389	15	600,802
SPECIAL TRADE CONTRACTORS	238	1,280	14,150,676	257	5,350,729
<b>MANUFACTURING</b>	<b>31-33</b>	<b>446</b>	<b>2,268,642</b>	<b>236</b>	<b>1,341,269</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,082</b>	<b>7,463,355</b>	<b>801</b>	<b>7,839,884</b>
DURABLE GOODS	423	703	5,735,697	531	5,585,735
NONDURABLE GOODS	424	369	1,667,961	265	2,237,388
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	59,697	5	16,761
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>28</b>	<b>240,148</b>	<b>10</b>	<b>89,885</b>
<b>INFORMATION</b>	<b>51</b>	<b>315</b>	<b>7,485,346</b>	<b>206</b>	<b>3,893,438</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>64</b>	<b>893,808</b>	<b>51</b>	<b>2,185,797</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>184</b>	<b>2,092,662</b>	<b>129</b>	<b>2,712,231</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>485</b>	<b>3,571,343</b>	<b>227</b>	<b>1,835,566</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>879</b>	<b>5,684,352</b>	<b>266</b>	<b>3,247,019</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>88</b>	<b>2,253,566</b>	<b>51</b>	<b>520,997</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>158</b>	<b>20,582,507</b>	<b>97</b>	<b>13,721,917</b>
ACCOMMODATIONS	721	9	980,578	11	1,833,534
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	149	19,601,929	86	11,888,383
<b>OTHER SERVICES</b>	<b>81</b>	<b>371</b>	<b>5,780,414</b>	<b>160</b>	<b>3,392,418</b>
REPAIR & MAINTENANCE	811	250	4,589,012	91	2,715,254
PERSONAL SERVICE	812	97	1,159,385	50	602,485
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	32,017	19	74,679
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92,00</b>	<b>3</b>	<b>2,440</b>	<b>6</b>	<b>61,794</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>8,303</b>	<b>\$168,118,262</b>	<b>4,045</b>	<b>\$100,811,963</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>3,545</b>	<b>\$341,197,596</b>	<b>2,438</b>	<b>\$197,680,841</b>
MOTOR VEHICLES & PARTS	441	167	100,699,866	97	15,658,523
NEW & USED AUTO DEALERS	4411	46	86,760,117	27	10,093,809
RV, BOAT, MOTORCYCLE DEALERS	4412	29	3,175,157	12	465,457
AUTOMOTIVE PARTS & TIRE	4413	92	10,764,592	58	5,099,257
FURNITURE & HOME FURNISHING	442	151	9,876,822	111	5,992,292
ELECTRONICS & APPLIANCES	443	327	18,834,920	205	14,031,088
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	203	16,006,826	141	16,769,589
BUILDING MATERIALS	4441	165	15,374,219	110	16,102,039
LAWN & GARDEN SUPPLIES & EQUIP.	4442	38	632,607	31	667,550
FOOD & BEVERAGE STORES	445	141	18,480,333	89	11,932,744
GROCERY & CONVENIENCE STORES	4451	73	16,963,952	29	10,701,431
OTHER FOOD & BEVERAGE STORES	4452, 4453	68	1,516,381	60	1,231,313
DRUG/HEALTH STORES	446	182	10,348,160	170	7,215,174
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	46	7,868,803	26	3,941,093
APPAREL & ACCESSORIES	448	238	17,414,275	191	10,270,448
CLOTHING & SHOE STORES	4481, 4482	197	14,494,374	159	8,627,121
JEWELRY & LUGGAGE STORES	4483	41	2,919,901	32	1,643,327
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	217	13,847,843	169	12,174,723
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	149	13,217,369	107	10,560,758
BOOK STORES & NEWS DEALERS	4512	68	630,474	62	1,613,965
GENERAL MERCHANDISE STORES	452	34	87,506,040	26	76,476,394
DEPARTMENT STORES	4521	8	22,429,529	7	22,548,431
GENERAL MERCHANDISE STORES	4529	26	65,076,511	19	53,927,963
E-COMMERCE & MAIL ORDER	4541	435	7,777,892	333	5,734,849
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,404	32,535,816	880	17,483,924
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>27</b>	<b>44,796</b>	<b>21</b>	<b>35,429</b>
<b>MINING</b>	<b>21</b>	<b>4</b>	<b>17,149</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>7</b>	<b>113,027</b>	<b>5</b>	<b>33,935</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>2,478</b>	<b>68,480,212</b>	<b>1,694</b>	<b>30,586,430</b>
CONSTRUCTION OF BUILDINGS	236	619	28,738,244	419	11,799,646
HEAVY CONSTRUCTION & HIGHWAYS	237	80	5,788,050	40	1,931,618
SPECIAL TRADE CONTRACTORS	238	1,779	33,953,918	1,235	16,855,166
<b>MANUFACTURING</b>	<b>31-33</b>	<b>808</b>	<b>10,795,868</b>	<b>519</b>	<b>2,669,978</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,866</b>	<b>48,993,818</b>	<b>1,233</b>	<b>14,401,582</b>
DURABLE GOODS	423	1,287	41,101,990	825	11,872,668
NONDURABLE GOODS	424	563	7,842,237	400	2,496,118
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	49,591	8	32,796
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>59</b>	<b>3,212,499</b>	<b>40</b>	<b>403,803</b>
<b>INFORMATION</b>	<b>51</b>	<b>465</b>	<b>28,272,229</b>	<b>319</b>	<b>16,755,607</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>115</b>	<b>4,996,426</b>	<b>78</b>	<b>2,182,456</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>331</b>	<b>18,353,294</b>	<b>244</b>	<b>6,473,876</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>755</b>	<b>14,078,030</b>	<b>459</b>	<b>5,636,591</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>1,243</b>	<b>15,526,971</b>	<b>896</b>	<b>7,061,220</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>141</b>	<b>4,840,836</b>	<b>74</b>	<b>5,966,910</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>412</b>	<b>63,112,711</b>	<b>264</b>	<b>46,985,517</b>
ACCOMMODATIONS	721	18	3,971,992	17	4,395,309
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	394	59,140,719	247	42,590,208
<b>OTHER SERVICES</b>	<b>81</b>	<b>763</b>	<b>19,844,240</b>	<b>535</b>	<b>9,653,513</b>
REPAIR & MAINTENANCE	811	530	15,605,072	354	6,871,207
PERSONAL SERVICE	812	181	3,847,952	152	2,269,798
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	52	391,216	29	512,508
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92,00</b>	<b>13</b>	<b>207,389</b>	<b>10</b>	<b>422,205</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>13,032</b>	<b>\$642,087,091</b>	<b>8,831</b>	<b>\$346,952,090</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,075</u>	<u>\$119,423,857</u>	<u>2,391</u>	<u>\$196,522,332</u>
MOTOR VEHICLES & PARTS	441	73	100,195,467	58	26,780,693
NEW & USED AUTO DEALERS	4411	24	84,264,289	13	22,700,881
RV, BOAT, MOTORCYCLE DEALERS	4412	14	13,336,435	9	2,096,570
AUTOMOTIVE PARTS & TIRE	4413	35	2,594,743	36	1,983,242
FURNITURE & HOME FURNISHING	442	55	1,798,525	120	6,702,825
ELECTRONICS & APPLIANCES	443	96	695,311	202	22,104,535
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	71	1,538,323	139	18,446,434
BUILDING MATERIALS	4441	63	1,240,936	114	17,803,972
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	297,387	25	642,462
FOOD & BEVERAGE STORES	445	18	99,969	72	8,187,579
GROCERY & CONVENIENCE STORES	4451	5	88,906	6	6,106,673
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	11,063	66	2,080,906
DRUG/HEALTH STORES	446	48	729,751	158	4,897,071
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,061,631	11	1,864,183
APPAREL & ACCESSORIES	448	77	176,644	193	4,703,360
CLOTHING & SHOE STORES	4481, 4482	69	156,299	161	4,038,413
JEWELRY & LUGGAGE STORES	4483	8	20,345	32	664,947
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	58	4,539,576	167	14,537,680
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	43	4,537,349	120	13,374,502
BOOK STORES & NEWS DEALERS	4512	15	2,227	47	1,163,178
GENERAL MERCHANDISE STORES	452	6	5,268,075	22	67,995,251
DEPARTMENT STORES	4521	D	D	8	19,300,255
GENERAL MERCHANDISE STORES	4529	5	5,254,237	14	48,694,996
E-COMMERCE & MAIL ORDER	4541	152	711,052	327	5,277,168
MISCELLANEOUS RETAILERS	453, 4542, 4543	407	2,609,533	922	15,025,553
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>6,432</u>	<u>22</u>	<u>230,384</u>
<u>MINING</u>	<u>21</u>	<u>0</u>	<u>0</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>211,601</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>550</u>	<u>8,521,336</u>	<u>1,936</u>	<u>49,196,296</u>
CONSTRUCTION OF BUILDINGS	236	72	3,292,333	459	28,458,656
HEAVY CONSTRUCTION & HIGHWAYS	237	21	1,597,005	50	1,482,386
SPECIAL TRADE CONTRACTORS	238	457	3,631,998	1,427	19,255,254
<u>MANUFACTURING</u>	<u>31-33</u>	<u>223</u>	<u>1,495,316</u>	<u>530</u>	<u>5,310,282</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>663</u>	<u>12,493,775</u>	<u>1,208</u>	<u>13,468,710</u>
DURABLE GOODS	423	452	10,487,682	800	11,018,159
NONDURABLE GOODS	424	206	1,879,059	402	2,427,324
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	127,034	6	23,227
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>24</u>	<u>344,506</u>	<u>31</u>	<u>298,047</u>
<u>INFORMATION</u>	<u>51</u>	<u>172</u>	<u>2,875,976</u>	<u>353</u>	<u>10,917,209</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>41</u>	<u>548,928</u>	<u>72</u>	<u>2,022,527</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>138</u>	<u>5,277,424</u>	<u>220</u>	<u>5,074,235</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>183</u>	<u>2,281,383</u>	<u>550</u>	<u>6,030,827</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>334</u>	<u>1,558,842</u>	<u>905</u>	<u>8,472,774</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>17</u>	<u>22,966</u>	<u>104</u>	<u>3,189,311</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>62</u>	<u>7,680,709</u>	<u>190</u>	<u>29,847,040</u>
ACCOMMODATIONS	721	11	1,406,355	5	3,129,989
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	51	6,274,354	185	26,717,051
<u>OTHER SERVICES</u>	<u>81</u>	<u>173</u>	<u>6,378,299</u>	<u>409</u>	<u>9,857,735</u>
REPAIR & MAINTENANCE	811	143	5,914,915	283	8,142,636
PERSONAL SERVICE	812	26	447,168	98	1,585,333
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	16,216	28	129,766
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>5</u>	<u>5,475</u>	<u>6</u>	<u>27,317</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,666</b>	<b>\$168,955,353</b>	<b>8,933</b>	<b>\$340,720,630</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>980</u>	<u>\$32,039,170</u>	<u>2,339</u>	<u>\$279,520,874</u>
MOTOR VEHICLES & PARTS	441	48	8,155,644	132	53,453,639
NEW & USED AUTO DEALERS	4411	8	6,312,305	43	43,978,840
RV, BOAT, MOTORCYCLE DEALERS	4412	4	726,574	17	3,876,619
AUTOMOTIVE PARTS & TIRE	4413	36	1,116,765	72	5,598,180
FURNITURE & HOME FURNISHING	442	30	741,603	82	7,704,720
ELECTRONICS & APPLIANCES	443	76	895,956	201	16,693,848
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	47	2,138,217	98	16,142,723
BUILDING MATERIALS	4441	37	858,815	80	14,680,092
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	1,279,402	18	1,462,631
FOOD & BEVERAGE STORES	445	15	2,223,695	75	7,658,252
GROCERY & CONVENIENCE STORES	4451	7	2,222,153	23	6,990,649
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	1,542	52	667,603
DRUG/HEALTH STORES	446	53	1,110,100	152	7,824,795
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,992,975	20	5,905,271
APPAREL & ACCESSORIES	448	85	1,062,082	201	31,195,246
CLOTHING & SHOE STORES	4481, 4482	76	801,655	169	26,543,258
JEWELRY & LUGGAGE STORES	4483	9	260,427	32	4,651,988
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	74	1,232,843	176	17,521,952
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	54	1,227,793	126	15,805,567
BOOK STORES & NEWS DEALERS	4512	20	5,050	50	1,716,385
GENERAL MERCHANDISE STORES	452	13	9,414,612	30	90,067,326
DEPARTMENT STORES	4521	6	9,388,878	9	33,247,307
GENERAL MERCHANDISE STORES	4529	7	25,734	21	56,820,019
E-COMMERCE & MAIL ORDER	4541	174	807,134	316	6,000,640
MISCELLANEOUS RETAILERS	453, 4542, 4543	354	2,264,309	856	19,352,462
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>10</u>	<u>51,045</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>31,617</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>51,564</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>292</u>	<u>6,214,410</u>	<u>945</u>	<u>51,868,126</u>
CONSTRUCTION OF BUILDINGS	236	56	2,340,381	242	33,674,935
HEAVY CONSTRUCTION & HIGHWAYS	237	12	1,242,876	30	1,797,624
SPECIAL TRADE CONTRACTORS	238	224	2,631,153	673	16,395,567
<u>MANUFACTURING</u>	<u>31-33</u>	<u>140</u>	<u>851,602</u>	<u>423</u>	<u>4,002,465</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>532</u>	<u>3,247,234</u>	<u>1,237</u>	<u>16,819,958</u>
DURABLE GOODS	423	362	2,554,817	856	13,312,495
NONDURABLE GOODS	424	165	680,188	375	3,485,462
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	12,229	6	22,001
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>14</u>	<u>253,947</u>	<u>18</u>	<u>359,967</u>
<u>INFORMATION</u>	<u>51</u>	<u>145</u>	<u>2,106,945</u>	<u>322</u>	<u>14,156,873</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>43</u>	<u>174,036</u>	<u>94</u>	<u>3,448,102</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>98</u>	<u>1,167,402</u>	<u>220</u>	<u>9,367,775</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>133</u>	<u>620,710</u>	<u>397</u>	<u>6,421,882</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>195</u>	<u>783,008</u>	<u>565</u>	<u>7,778,280</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>15</u>	<u>28,749</u>	<u>78</u>	<u>4,724,963</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>52</u>	<u>7,653,229</u>	<u>203</u>	<u>46,060,000</u>
ACCOMMODATIONS	721	7	1,608,394	20	4,882,425
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	45	6,044,835	183	41,177,575
<u>OTHER SERVICES</u>	<u>81</u>	<u>109</u>	<u>1,626,376</u>	<u>386</u>	<u>12,537,688</u>
REPAIR & MAINTENANCE	811	79	1,227,096	235	10,343,105
PERSONAL SERVICE	812	23	235,771	120	1,983,749
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	163,509	31	210,834
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>5</u>	<u>41,310</u>	<u>11</u>	<u>63,908</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,759</b>	<b>\$56,865,762</b>	<b>7,254</b>	<b>\$457,265,087</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>3,246</b>	<b>\$188,296,919</b>	<b>3,146</b>	<b>\$273,687,118</b>
MOTOR VEHICLES & PARTS	441	163	27,354,745	100	129,161,108
NEW & USED AUTO DEALERS	4411	43	19,171,093	34	123,117,989
RV, BOAT, MOTORCYCLE DEALERS	4412	26	2,012,208	14	77,296
AUTOMOTIVE PARTS & TIRE	4413	94	6,171,444	52	5,965,823
FURNITURE & HOME FURNISHING	442	143	10,428,901	167	9,159,901
ELECTRONICS & APPLIANCES	443	282	8,797,151	254	7,942,185
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	209	20,958,605	196	6,486,576
BUILDING MATERIALS	4441	172	20,509,788	151	6,089,006
LAWN & GARDEN SUPPLIES & EQUIP.	4442	37	448,817	45	397,570
FOOD & BEVERAGE STORES	445	131	15,144,431	109	12,633,443
GROCERY & CONVENIENCE STORES	4451	59	13,711,029	19	11,898,723
OTHER FOOD & BEVERAGE STORES	4452, 4453	72	1,433,402	90	734,720
DRUG/HEALTH STORES	446	164	6,694,585	187	9,018,534
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	38	8,373,819	25	3,234,765
APPAREL & ACCESSORIES	448	222	6,912,157	252	6,690,275
CLOTHING & SHOE STORES	4481, 4482	186	5,641,048	208	5,585,568
JEWELRY & LUGGAGE STORES	4483	36	1,271,109	44	1,104,707
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	221	3,749,036	214	6,674,031
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	162	3,683,445	151	6,111,920
BOOK STORES & NEWS DEALERS	4512	59	65,591	63	562,111
GENERAL MERCHANDISE STORES	452	36	36,275,723	23	51,361,183
DEPARTMENT STORES	4521	7	13,147,387	6	3,474,599
GENERAL MERCHANDISE STORES	4529	29	23,128,336	17	47,886,584
E-COMMERCE & MAIL ORDER	4541	402	7,757,163	435	11,373,801
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,235	35,850,603	1,184	19,951,316
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>28</b>	<b>137,538</b>	<b>28</b>	<b>148,656</b>
<b>MINING</b>	<b>21</b>	<b>4</b>	<b>8,156</b>	<b>3</b>	<b>8,146</b>
<b>UTILITIES</b>	<b>22</b>	<b>6</b>	<b>422,558</b>	<b>6</b>	<b>197,691</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>2,222</b>	<b>54,312,612</b>	<b>2,992</b>	<b>93,006,513</b>
CONSTRUCTION OF BUILDINGS	236	527	17,725,226	840	52,258,989
HEAVY CONSTRUCTION & HIGHWAYS	237	63	4,008,651	81	8,788,577
SPECIAL TRADE CONTRACTORS	238	1,632	32,578,735	2,071	31,958,947
<b>MANUFACTURING</b>	<b>31-33</b>	<b>832</b>	<b>13,131,270</b>	<b>735</b>	<b>7,039,393</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,863</b>	<b>59,295,374</b>	<b>1,528</b>	<b>22,658,686</b>
DURABLE GOODS	423	1,261	46,799,921	997	18,658,291
NONDURABLE GOODS	424	587	12,421,660	523	3,971,587
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	73,793	8	28,808
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>83</b>	<b>1,510,384</b>	<b>36</b>	<b>881,586</b>
<b>INFORMATION</b>	<b>51</b>	<b>444</b>	<b>25,971,376</b>	<b>457</b>	<b>27,179,623</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>105</b>	<b>5,548,381</b>	<b>91</b>	<b>4,173,269</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>326</b>	<b>17,924,340</b>	<b>273</b>	<b>9,244,983</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>626</b>	<b>9,469,221</b>	<b>811</b>	<b>9,924,675</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>1,071</b>	<b>10,070,996</b>	<b>1,363</b>	<b>11,293,891</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>92</b>	<b>5,555,567</b>	<b>148</b>	<b>5,826,299</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>338</b>	<b>44,960,861</b>	<b>270</b>	<b>48,684,211</b>
ACCOMMODATIONS	721	18	3,863,615	12	8,155,159
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	320	41,097,246	258	40,529,052
<b>OTHER SERVICES</b>	<b>81</b>	<b>702</b>	<b>17,804,108</b>	<b>627</b>	<b>16,374,146</b>
REPAIR & MAINTENANCE	811	512	14,323,458	425	12,800,345
PERSONAL SERVICE	812	162	3,403,465	166	3,445,536
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	28	77,185	36	128,265
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92,00</b>	<b>9</b>	<b>205,191</b>	<b>11</b>	<b>141,986</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>11,997</b>	<b>\$454,624,852</b>	<b>12,525</b>	<b>\$530,470,872</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,946</b>	<b>\$153,027,600</b>	<b>1,610</b>	<b>\$116,381,829</b>
MOTOR VEHICLES & PARTS	441	55	7,852,889	77	34,990,088
NEW & USED AUTO DEALERS	4411	10	262,598	23	28,876,416
RV, BOAT, MOTORCYCLE DEALERS	4412	7	1,876,313	8	826,439
AUTOMOTIVE PARTS & TIRE	4413	38	5,713,978	46	5,287,233
FURNITURE & HOME FURNISHING	442	90	3,800,954	62	2,593,948
ELECTRONICS & APPLIANCES	443	159	8,732,850	127	2,706,574
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	94	13,584,336	86	13,797,779
BUILDING MATERIALS	4441	81	13,568,669	70	12,423,579
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	15,667	16	1,374,200
FOOD & BEVERAGE STORES	445	46	7,240,443	43	6,910,723
GROCERY & CONVENIENCE STORES	4451	12	6,545,279	12	5,994,472
OTHER FOOD & BEVERAGE STORES	4452, 4453	34	695,164	31	916,251
DRUG/HEALTH STORES	446	105	2,608,489	106	2,934,675
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	2,140,636	26	5,334,349
APPAREL & ACCESSORIES	448	147	6,655,239	124	2,645,444
CLOTHING & SHOE STORES	4481, 4482	117	5,530,203	105	899,879
JEWELRY & LUGGAGE STORES	4483	30	1,125,036	19	1,745,565
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	134	20,114,597	119	2,282,184
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	89	20,047,376	83	2,159,842
BOOK STORES & NEWS DEALERS	4512	45	67,221	36	122,342
GENERAL MERCHANDISE STORES	452	22	64,235,746	20	32,222,834
DEPARTMENT STORES	4521	7	15,708,668	6	3,460,257
GENERAL MERCHANDISE STORES	4529	15	48,527,078	14	28,762,577
E-COMMERCE & MAIL ORDER	4541	305	3,011,131	224	1,864,512
MISCELLANEOUS RETAILERS	453, 4542, 4543	770	13,050,290	596	8,098,719
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>18</b>	<b>18,331</b>	<b>13</b>	<b>55,634</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>3</b>	<b>44,973</b>
<b>UTILITIES</b>	<b>22</b>	<b>3</b>	<b>79,199</b>	<b>3</b>	<b>48,169</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,068</b>	<b>24,408,156</b>	<b>574</b>	<b>21,304,142</b>
CONSTRUCTION OF BUILDINGS	236	245	10,307,509	124	11,325,093
HEAVY CONSTRUCTION & HIGHWAYS	237	31	1,046,484	23	2,395,905
SPECIAL TRADE CONTRACTORS	238	792	13,054,163	427	7,583,144
<b>MANUFACTURING</b>	<b>31-33</b>	<b>347</b>	<b>3,364,536</b>	<b>331</b>	<b>3,305,553</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>917</b>	<b>9,440,740</b>	<b>963</b>	<b>16,657,840</b>
DURABLE GOODS	423	614	7,701,139	688	14,383,690
NONDURABLE GOODS	424	298	1,695,768	273	2,273,094
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	43,833	D	D
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>9</b>	<b>24,451</b>	<b>23</b>	<b>205,717</b>
<b>INFORMATION</b>	<b>51</b>	<b>252</b>	<b>9,155,849</b>	<b>275</b>	<b>8,432,027</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>71</b>	<b>813,593</b>	<b>68</b>	<b>942,055</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>178</b>	<b>3,156,333</b>	<b>186</b>	<b>3,527,748</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>308</b>	<b>2,913,584</b>	<b>254</b>	<b>3,242,035</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>584</b>	<b>3,987,265</b>	<b>373</b>	<b>3,323,354</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>44</b>	<b>2,121,487</b>	<b>32</b>	<b>1,436,642</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>155</b>	<b>27,405,798</b>	<b>111</b>	<b>16,691,391</b>
ACCOMMODATIONS	721	7	1,845,136	5	328,619
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	148	25,560,662	106	16,362,772
<b>OTHER SERVICES</b>	<b>81</b>	<b>332</b>	<b>7,440,647</b>	<b>307</b>	<b>5,521,682</b>
REPAIR & MAINTENANCE	811	233	6,048,906	188	4,286,637
PERSONAL SERVICE	812	83	1,347,149	96	1,041,541
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	44,592	23	193,504
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92,00</b>	<b>8</b>	<b>112,145</b>	<b>7</b>	<b>166,543</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,242</b>	<b>\$247,475,246</b>	<b>5,133</b>	<b>\$201,287,334</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,540</u>	<u>\$412,781,312</u>	<u>2,105</u>	<u>\$134,594,077</u>
MOTOR VEHICLES & PARTS	441	117	101,658,355	93	18,383,852
NEW & USED AUTO DEALERS	4411	38	89,863,650	20	10,271,537
RV, BOAT, MOTORCYCLE DEALERS	4412	11	4,344,228	14	2,934,579
AUTOMOTIVE PARTS & TIRE	4413	68	7,450,477	59	5,177,736
FURNITURE & HOME FURNISHING	442	129	20,414,082	106	2,978,202
ELECTRONICS & APPLIANCES	443	213	29,412,862	147	8,495,472
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	149	13,041,531	110	3,457,650
BUILDING MATERIALS	4441	130	10,507,828	85	3,026,364
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	2,533,703	25	431,286
FOOD & BEVERAGE STORES	445	86	11,921,500	61	9,705,059
GROCERY & CONVENIENCE STORES	4451	34	8,848,060	18	9,396,500
OTHER FOOD & BEVERAGE STORES	4452, 4453	52	3,073,440	43	308,559
DRUG/HEALTH STORES	446	147	12,449,587	119	3,365,933
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	2,915,084	23	2,621,944
APPAREL & ACCESSORIES	448	220	81,547,003	154	6,886,448
CLOTHING & SHOE STORES	4481, 4482	191	71,365,587	134	5,816,368
JEWELRY & LUGGAGE STORES	4483	29	10,181,416	20	1,070,080
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	172	31,340,115	140	2,420,643
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	119	28,732,531	103	2,289,080
BOOK STORES & NEWS DEALERS	4512	53	2,607,584	37	131,563
GENERAL MERCHANDISE STORES	452	27	77,415,465	26	59,047,333
DEPARTMENT STORES	4521	10	52,240,817	8	16,389,334
GENERAL MERCHANDISE STORES	4529	17	25,174,648	18	42,657,999
E-COMMERCE & MAIL ORDER	4541	342	7,409,532	308	4,284,280
MISCELLANEOUS RETAILERS	453, 4542, 4543	918	23,256,196	818	12,947,261
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>13</u>	<u>12,865</u>	<u>13</u>	<u>39,679</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>0</u>	<u>0</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>468,753</u>	<u>8</u>	<u>162,268</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,871</u>	<u>33,753,505</u>	<u>1,284</u>	<u>31,968,878</u>
CONSTRUCTION OF BUILDINGS	236	424	12,335,062	293	22,139,414
HEAVY CONSTRUCTION & HIGHWAYS	237	44	1,548,318	44	575,660
SPECIAL TRADE CONTRACTORS	238	1,403	19,870,125	947	9,253,804
<u>MANUFACTURING</u>	<u>31-33</u>	<u>485</u>	<u>4,291,519</u>	<u>395</u>	<u>4,082,773</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,259</u>	<u>16,851,665</u>	<u>1,080</u>	<u>13,094,162</u>
DURABLE GOODS	423	826	13,548,927	756	10,415,923
NONDURABLE GOODS	424	421	3,223,910	317	2,656,086
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	78,828	7	22,153
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>30</u>	<u>680,857</u>	<u>16</u>	<u>243,313</u>
<u>INFORMATION</u>	<u>51</u>	<u>346</u>	<u>14,553,593</u>	<u>283</u>	<u>9,351,161</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>89</u>	<u>3,747,236</u>	<u>67</u>	<u>995,716</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>245</u>	<u>6,315,793</u>	<u>193</u>	<u>2,863,308</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>489</u>	<u>5,078,681</u>	<u>330</u>	<u>2,083,593</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>994</u>	<u>7,096,504</u>	<u>628</u>	<u>4,177,716</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>90</u>	<u>2,640,486</u>	<u>48</u>	<u>672,419</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>259</u>	<u>50,613,787</u>	<u>135</u>	<u>21,389,656</u>
ACCOMMODATIONS	721	14	7,195,495	5	1,192,629
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	245	43,418,292	130	20,197,027
<u>OTHER SERVICES</u>	<u>81</u>	<u>506</u>	<u>13,806,515</u>	<u>389</u>	<u>7,509,490</u>
REPAIR & MAINTENANCE	811	360	10,749,185	274	6,331,512
PERSONAL SERVICE	812	126	2,932,522	95	1,163,493
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	124,808	20	14,485
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>9</u>	<u>77,746</u>	<u>5</u>	<u>8,539</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>9,233</b>	<b>\$572,776,433</b>	<b>6,979</b>	<b>\$233,236,748</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,657</u>	<u>\$26,097,212</u>	<u>1,493</u>	<u>\$82,471,466</u>
MOTOR VEHICLES & PARTS	441	26	236,086	74	19,600,894
NEW & USED AUTO DEALERS	4411	7	217,672	19	15,180,671
RV, BOAT, MOTORCYCLE DEALERS	4412	3	3,181	12	1,115,254
AUTOMOTIVE PARTS & TIRE	4413	16	15,233	43	3,304,969
FURNITURE & HOME FURNISHING	442	96	2,842,916	44	1,877,779
ELECTRONICS & APPLIANCES	443	143	2,344,808	116	2,726,560
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	113	1,288,873	68	11,847,893
BUILDING MATERIALS	4441	89	1,081,885	62	11,364,328
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	206,988	6	483,565
FOOD & BEVERAGE STORES	445	65	826,235	41	3,665,578
GROCERY & CONVENIENCE STORES	4451	D	D	12	3,471,663
OTHER FOOD & BEVERAGE STORES	4452, 4453	63	189,961	29	193,915
DRUG/HEALTH STORES	446	89	2,337,299	91	1,832,280
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	517,661	24	4,320,727
APPAREL & ACCESSORIES	448	151	1,992,138	135	2,338,321
CLOTHING & SHOE STORES	4481, 4482	131	1,904,797	120	2,029,728
JEWELRY & LUGGAGE STORES	4483	20	87,341	15	308,593
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	122	1,351,551	112	2,979,528
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	82	766,771	73	2,083,242
BOOK STORES & NEWS DEALERS	4512	40	584,780	39	896,286
GENERAL MERCHANDISE STORES	452	15	4,102,218	19	19,747,469
DEPARTMENT STORES	4521	4	154,854	6	3,250,443
GENERAL MERCHANDISE STORES	4529	11	3,947,364	13	16,497,026
E-COMMERCE & MAIL ORDER	4541	261	3,925,859	214	1,572,694
MISCELLANEOUS RETAILERS	453, 4542, 4543	568	4,331,568	555	9,961,743
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>20</u>	<u>48,586</u>	<u>11</u>	<u>38,659</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>13,256</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,559</u>	<u>36,690,817</u>	<u>415</u>	<u>14,757,917</u>
CONSTRUCTION OF BUILDINGS	236	417	23,176,591	75	6,476,063
HEAVY CONSTRUCTION & HIGHWAYS	237	43	2,543,842	25	1,810,727
SPECIAL TRADE CONTRACTORS	238	1,099	10,970,384	315	6,471,127
<u>MANUFACTURING</u>	<u>31-33</u>	<u>356</u>	<u>1,164,007</u>	<u>291</u>	<u>7,729,124</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>722</u>	<u>3,431,657</u>	<u>916</u>	<u>13,509,156</u>
DURABLE GOODS	423	433	2,948,234	632	11,130,371
NONDURABLE GOODS	424	285	479,309	281	2,365,979
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	4,114	3	12,806
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>16</u>	<u>102,239</u>	<u>15</u>	<u>280,150</u>
<u>INFORMATION</u>	<u>51</u>	<u>236</u>	<u>4,894,445</u>	<u>254</u>	<u>5,780,046</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>43</u>	<u>1,047,771</u>	<u>71</u>	<u>1,629,272</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>146</u>	<u>1,167,725</u>	<u>149</u>	<u>2,704,461</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>376</u>	<u>2,667,297</u>	<u>221</u>	<u>3,900,690</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>771</u>	<u>5,439,666</u>	<u>258</u>	<u>2,965,465</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>45</u>	<u>1,092,579</u>	<u>22</u>	<u>185,346</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>73</u>	<u>5,843,207</u>	<u>98</u>	<u>16,270,616</u>
ACCOMMODATIONS	721	D	D	17	2,724,901
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	71	5,819,401	81	13,545,715
<u>OTHER SERVICES</u>	<u>81</u>	<u>218</u>	<u>2,653,433</u>	<u>227</u>	<u>7,350,076</u>
REPAIR & MAINTENANCE	811	144	1,072,426	141	6,260,146
PERSONAL SERVICE	812	55	1,311,862	68	960,589
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	269,145	18	129,341
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>6</u>	<u>10,146</u>	<u>5</u>	<u>5,492</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,248</b>	<b>\$92,833,859</b>	<b>4,451</b>	<b>\$159,711,602</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,808</u>	<u>\$81,891,989</u>	<u>1,175</u>	<u>\$15,917,641</u>
MOTOR VEHICLES & PARTS	441	86	21,832,243	28	84,645
NEW & USED AUTO DEALERS	4411	21	15,790,948	4	59,799
RV, BOAT, MOTORCYCLE DEALERS	4412	15	3,129,412	5	2,794
AUTOMOTIVE PARTS & TIRE	4413	50	2,911,883	19	22,052
FURNITURE & HOME FURNISHING	442	68	2,368,184	53	453,007
ELECTRONICS & APPLIANCES	443	147	3,686,568	105	2,768,423
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	102	9,049,092	71	1,068,064
BUILDING MATERIALS	4441	80	7,753,874	58	1,036,980
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	1,295,218	13	31,084
FOOD & BEVERAGE STORES	445	53	7,398,142	31	2,918,571
GROCERY & CONVENIENCE STORES	4451	16	7,133,539	11	2,903,978
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	264,603	20	14,593
DRUG/HEALTH STORES	446	115	1,571,025	61	814,543
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	1,991,667	7	401,614
APPAREL & ACCESSORIES	448	135	1,083,183	119	277,860
CLOTHING & SHOE STORES	4481, 4482	121	770,274	106	244,212
JEWELRY & LUGGAGE STORES	4483	14	312,909	13	33,648
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	126	1,636,519	88	319,332
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	82	1,595,666	58	305,991
BOOK STORES & NEWS DEALERS	4512	44	40,853	30	13,341
GENERAL MERCHANDISE STORES	452	16	19,666,867	11	1,762,276
DEPARTMENT STORES	4521	4	225,480	D	D
GENERAL MERCHANDISE STORES	4529	12	19,441,387	9	1,705,481
E-COMMERCE & MAIL ORDER	4541	260	1,826,770	206	1,279,167
MISCELLANEOUS RETAILERS	453, 4542, 4543	684	9,781,729	395	3,770,139
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>20</u>	<u>49,268</u>	<u>4</u>	<u>2,705</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>0</u>	<u>0</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>43,876</u>	<u>3</u>	<u>3,629</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>729</u>	<u>23,310,453</u>	<u>662</u>	<u>9,444,861</u>
CONSTRUCTION OF BUILDINGS	236	159	11,223,311	136	4,574,962
HEAVY CONSTRUCTION & HIGHWAYS	237	27	2,245,845	20	1,639,908
SPECIAL TRADE CONTRACTORS	238	543	9,841,297	506	3,229,991
<u>MANUFACTURING</u>	<u>31-33</u>	<u>345</u>	<u>3,051,419</u>	<u>180</u>	<u>1,106,891</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,028</u>	<u>13,041,294</u>	<u>576</u>	<u>8,580,666</u>
DURABLE GOODS	423	715	10,865,941	378	6,001,730
NONDURABLE GOODS	424	307	2,157,034	196	2,578,415
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	18,319	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>15</u>	<u>768,090</u>	<u>12</u>	<u>67,819</u>
<u>INFORMATION</u>	<u>51</u>	<u>288</u>	<u>7,110,875</u>	<u>221</u>	<u>6,064,428</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>67</u>	<u>956,634</u>	<u>47</u>	<u>525,843</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>177</u>	<u>4,954,636</u>	<u>110</u>	<u>1,146,084</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>323</u>	<u>2,591,076</u>	<u>212</u>	<u>5,105,934</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>458</u>	<u>3,430,283</u>	<u>385</u>	<u>1,702,991</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>47</u>	<u>1,538,699</u>	<u>29</u>	<u>814,027</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>112</u>	<u>13,027,237</u>	<u>54</u>	<u>4,798,912</u>
ACCOMMODATIONS	721	8	1,052,454	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	104	11,974,783	52	4,505,421
<u>OTHER SERVICES</u>	<u>81</u>	<u>305</u>	<u>5,114,859</u>	<u>146</u>	<u>1,094,409</u>
REPAIR & MAINTENANCE	811	200	3,930,547	94	506,258
PERSONAL SERVICE	812	80	1,033,813	45	519,345
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	150,499	7	68,806
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>9</u>	<u>111,104</u>	<u>4</u>	<u>7,092</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,736</b>	<b>\$160,992,332</b>	<b>3,820</b>	<b>\$56,383,932</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,418</u>	<u>\$44,816,244</u>	<u>3,217</u>	<u>\$252,883,310</u>
MOTOR VEHICLES & PARTS	441	61	4,441,829	115	80,447,631
NEW & USED AUTO DEALERS	4411	10	2,047,534	22	74,768,704
RV, BOAT, MOTORCYCLE DEALERS	4412	13	329,934	24	1,466,350
AUTOMOTIVE PARTS & TIRE	4413	38	2,064,361	69	4,212,577
FURNITURE & HOME FURNISHING	442	63	1,586,956	128	9,803,718
ELECTRONICS & APPLIANCES	443	107	2,467,564	261	15,882,715
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	58	7,218,978	151	18,129,884
BUILDING MATERIALS	4441	47	7,200,879	114	16,929,775
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	18,099	37	1,200,109
FOOD & BEVERAGE STORES	445	31	3,916,123	100	15,748,659
GROCERY & CONVENIENCE STORES	4451	4	3,409,814	23	13,242,764
OTHER FOOD & BEVERAGE STORES	4452, 4453	27	506,309	77	2,505,895
DRUG/HEALTH STORES	446	71	1,513,300	221	7,425,263
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	1,652,960	33	4,076,627
APPAREL & ACCESSORIES	448	125	1,553,835	249	23,046,463
CLOTHING & SHOE STORES	4481, 4482	109	1,003,323	206	18,965,167
JEWELRY & LUGGAGE STORES	4483	16	550,512	43	4,081,296
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	114	939,404	236	15,945,229
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	83	812,900	146	13,540,768
BOOK STORES & NEWS DEALERS	4512	31	126,504	90	2,404,461
GENERAL MERCHANDISE STORES	452	22	12,637,480	24	30,336,025
DEPARTMENT STORES	4521	4	147,899	8	29,215,956
GENERAL MERCHANDISE STORES	4529	18	12,489,581	16	1,120,069
E-COMMERCE & MAIL ORDER	4541	229	2,089,426	425	7,939,807
MISCELLANEOUS RETAILERS	453, 4542, 4543	529	4,798,389	1,274	24,101,289
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>14,724</u>	<u>28</u>	<u>93,912</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>4,270</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>169,113</u>	<u>5</u>	<u>36,524</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>420</u>	<u>6,287,483</u>	<u>1,554</u>	<u>55,024,246</u>
CONSTRUCTION OF BUILDINGS	236	83	2,735,802	394	35,915,665
HEAVY CONSTRUCTION & HIGHWAYS	237	14	196,259	57	2,148,575
SPECIAL TRADE CONTRACTORS	238	323	3,355,422	1,103	16,960,006
<u>MANUFACTURING</u>	<u>31-33</u>	<u>223</u>	<u>1,174,017</u>	<u>699</u>	<u>8,106,012</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>701</u>	<u>3,720,911</u>	<u>1,547</u>	<u>32,131,498</u>
DURABLE GOODS	423	459	2,069,827	1,050	27,743,522
NONDURABLE GOODS	424	239	1,594,852	486	4,343,906
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	56,232	11	44,070
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>19,418</u>	<u>40</u>	<u>373,045</u>
<u>INFORMATION</u>	<u>51</u>	<u>232</u>	<u>3,678,273</u>	<u>447</u>	<u>21,013,069</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>53</u>	<u>673,114</u>	<u>100</u>	<u>3,454,140</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>116</u>	<u>1,399,365</u>	<u>270</u>	<u>8,292,370</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>214</u>	<u>1,366,739</u>	<u>615</u>	<u>12,636,050</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>283</u>	<u>1,730,725</u>	<u>979</u>	<u>11,564,745</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>39</u>	<u>757,008</u>	<u>126</u>	<u>3,367,327</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>82</u>	<u>10,530,281</u>	<u>268</u>	<u>41,162,679</u>
ACCOMMODATIONS	721	10	816,433	14	3,046,987
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	72	9,713,848	254	38,115,692
<u>OTHER SERVICES</u>	<u>81</u>	<u>188</u>	<u>2,279,930</u>	<u>602</u>	<u>12,788,594</u>
REPAIR & MAINTENANCE	811	108	1,458,370	367	9,559,121
PERSONAL SERVICE	812	60	610,451	178	2,926,753
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	211,109	57	302,720
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>4</u>	<u>15,375</u>	<u>15</u>	<u>1,052,411</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,996</b>	<b>\$78,664,528</b>	<b>10,515</b>	<b>\$463,984,202</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>657</u>	<u>\$33,782,994</u>	<u>1,881</u>	<u>\$116,211,539</u>
MOTOR VEHICLES & PARTS	441	28	5,840,933	118	53,349,701
NEW & USED AUTO DEALERS	4411	9	4,375,368	31	39,461,825
RV, BOAT, MOTORCYCLE DEALERS	4412	4	31,106	17	6,138,915
AUTOMOTIVE PARTS & TIRE	4413	15	1,434,459	70	7,748,961
FURNITURE & HOME FURNISHING	442	17	409,918	58	2,334,631
ELECTRONICS & APPLIANCES	443	51	799,650	139	2,486,403
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	23	4,223,737	84	10,375,305
BUILDING MATERIALS	4441	20	3,984,931	63	10,196,600
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	238,806	21	178,705
FOOD & BEVERAGE STORES	445	13	1,180,417	62	6,061,161
GROCERY & CONVENIENCE STORES	4451	5	1,110,806	22	5,762,647
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	69,611	40	298,514
DRUG/HEALTH STORES	446	44	524,526	110	3,561,032
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	803,754	24	5,961,005
APPAREL & ACCESSORIES	448	59	254,496	172	1,551,202
CLOTHING & SHOE STORES	4481, 4482	55	187,133	149	1,437,418
JEWELRY & LUGGAGE STORES	4483	4	67,363	23	113,784
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	54	544,784	119	1,258,409
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	33	527,189	81	876,214
BOOK STORES & NEWS DEALERS	4512	21	17,595	38	382,195
GENERAL MERCHANDISE STORES	452	10	14,752,191	20	17,850,730
DEPARTMENT STORES	4521	4	1,004,393	4	250,314
GENERAL MERCHANDISE STORES	4529	6	13,747,798	16	17,600,416
E-COMMERCE & MAIL ORDER	4541	114	724,206	251	2,609,484
MISCELLANEOUS RETAILERS	453, 4542, 4543	237	3,724,382	724	8,812,476
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>16,443</u>	<u>12</u>	<u>466,443</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>48,563</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>31,631</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>142</u>	<u>6,044,517</u>	<u>708</u>	<u>37,672,889</u>
CONSTRUCTION OF BUILDINGS	236	27	4,134,864	161	21,606,596
HEAVY CONSTRUCTION & HIGHWAYS	237	9	765,687	30	1,438,136
SPECIAL TRADE CONTRACTORS	238	106	1,143,966	517	14,628,157
<u>MANUFACTURING</u>	<u>31-33</u>	<u>95</u>	<u>503,378</u>	<u>337</u>	<u>3,340,497</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>352</u>	<u>1,881,254</u>	<u>1,023</u>	<u>23,099,453</u>
DURABLE GOODS	423	243	1,367,005	691	18,636,006
NONDURABLE GOODS	424	108	513,855	322	4,400,084
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	10	63,363
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>227,701</u>	<u>36</u>	<u>1,943,871</u>
<u>INFORMATION</u>	<u>51</u>	<u>127</u>	<u>1,190,229</u>	<u>272</u>	<u>9,348,071</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>32</u>	<u>77,948</u>	<u>77</u>	<u>792,686</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>71</u>	<u>968,388</u>	<u>195</u>	<u>7,908,317</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>91</u>	<u>455,330</u>	<u>295</u>	<u>2,563,639</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>112</u>	<u>331,336</u>	<u>420</u>	<u>4,314,021</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>10</u>	<u>294,729</u>	<u>42</u>	<u>944,675</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>41</u>	<u>4,602,016</u>	<u>135</u>	<u>19,671,483</u>
ACCOMMODATIONS	721	5	749,294	14	3,423,951
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	36	3,852,722	121	16,247,532
<u>OTHER SERVICES</u>	<u>81</u>	<u>86</u>	<u>998,639</u>	<u>267</u>	<u>8,101,898</u>
REPAIR & MAINTENANCE	811	52	792,148	195	6,495,445
PERSONAL SERVICE	812	27	204,405	54	1,533,864
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	2,086	18	72,589
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>4</u>	<u>6,166</u>	<u>9</u>	<u>403,800</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,839</b>	<b>\$51,413,985</b>	<b>5,714</b>	<b>\$236,832,536</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,534</b>	<b>\$34,116,075</b>	<b>1,293</b>	<b>\$20,087,622</b>
MOTOR VEHICLES & PARTS	441	66	5,601,001	43	2,039,420
NEW & USED AUTO DEALERS	4411	14	4,305,129	4	135,050
RV, BOAT, MOTORCYCLE DEALERS	4412	15	79,647	15	495,167
AUTOMOTIVE PARTS & TIRE	4413	37	1,216,225	24	1,409,203
FURNITURE & HOME FURNISHING	442	53	1,219,649	52	597,276
ELECTRONICS & APPLIANCES	443	120	1,942,405	94	887,237
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	73	2,222,150	67	1,678,376
BUILDING MATERIALS	4441	58	2,187,507	50	1,488,827
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	34,643	17	189,549
FOOD & BEVERAGE STORES	445	32	4,608,201	32	2,975,418
GROCERY & CONVENIENCE STORES	4451	8	4,050,540	5	2,759,832
OTHER FOOD & BEVERAGE STORES	4452, 4453	24	557,661	27	215,586
DRUG/HEALTH STORES	446	85	2,140,128	80	1,210,627
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	2,278,058	6	1,185,913
APPAREL & ACCESSORIES	448	130	1,107,050	114	1,429,243
CLOTHING & SHOE STORES	4481, 4482	114	879,264	99	1,289,626
JEWELRY & LUGGAGE STORES	4483	16	227,786	15	139,617
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	134	2,260,057	113	851,144
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	95	1,911,381	80	617,821
BOOK STORES & NEWS DEALERS	4512	39	348,676	33	233,323
GENERAL MERCHANDISE STORES	452	16	4,500,763	16	1,295,230
DEPARTMENT STORES	4521	5	1,066,497	4	104,908
GENERAL MERCHANDISE STORES	4529	11	3,434,266	12	1,190,322
E-COMMERCE & MAIL ORDER	4541	235	1,615,177	206	1,226,049
MISCELLANEOUS RETAILERS	453, 4542, 4543	577	4,621,436	470	4,711,689
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>11</b>	<b>28,743</b>	<b>11</b>	<b>25,111</b>
<b>MINING</b>	<b>21</b>	<b>0</b>	<b>0</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>3</b>	<b>13,917</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>357</b>	<b>6,497,340</b>	<b>309</b>	<b>7,057,201</b>
CONSTRUCTION OF BUILDINGS	236	70	1,900,479	85	3,686,468
HEAVY CONSTRUCTION & HIGHWAYS	237	9	30,872	14	509,749
SPECIAL TRADE CONTRACTORS	238	278	4,565,989	210	2,860,984
<b>MANUFACTURING</b>	<b>31-33</b>	<b>284</b>	<b>2,263,296</b>	<b>239</b>	<b>1,890,176</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>887</b>	<b>7,124,938</b>	<b>620</b>	<b>3,691,479</b>
DURABLE GOODS	423	608	5,430,662	412	2,423,035
NONDURABLE GOODS	424	274	1,665,518	201	1,263,948
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	28,758	7	4,496
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>18</b>	<b>263,149</b>	<b>10</b>	<b>21,963</b>
<b>INFORMATION</b>	<b>51</b>	<b>253</b>	<b>3,895,631</b>	<b>206</b>	<b>2,198,574</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>52</b>	<b>839,351</b>	<b>45</b>	<b>396,885</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>115</b>	<b>1,347,207</b>	<b>84</b>	<b>431,678</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>236</b>	<b>1,210,751</b>	<b>189</b>	<b>947,942</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>280</b>	<b>1,895,749</b>	<b>237</b>	<b>932,565</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>48</b>	<b>827,427</b>	<b>60</b>	<b>709,053</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>117</b>	<b>10,718,393</b>	<b>106</b>	<b>6,696,664</b>
ACCOMMODATIONS	721	23	1,911,657	32	1,414,050
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	94	8,806,736	74	5,282,614
<b>OTHER SERVICES</b>	<b>81</b>	<b>237</b>	<b>3,657,877</b>	<b>156</b>	<b>2,607,126</b>
REPAIR & MAINTENANCE	811	159	2,875,968	95	2,270,083
PERSONAL SERVICE	812	61	660,053	47	304,059
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	121,856	14	32,984
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92,00</b>	<b>7</b>	<b>42,371</b>	<b>5</b>	<b>4,366</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,439</b>	<b>\$74,742,215</b>	<b>3,573</b>	<b>\$47,713,028</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,434</u>	<u>\$39,332,609</u>	<u>3,065</u>	<u>\$321,723,382</u>
MOTOR VEHICLES & PARTS	441	50	8,680,222	124	124,789,090
NEW & USED AUTO DEALERS	4411	14	6,405,739	40	119,713,011
RV, BOAT, MOTORCYCLE DEALERS	4412	8	118,742	9	22,657
AUTOMOTIVE PARTS & TIRE	4413	28	2,155,741	75	5,053,422
FURNITURE & HOME FURNISHING	442	50	817,021	113	6,897,533
ELECTRONICS & APPLIANCES	443	126	2,719,021	207	12,453,354
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	58	2,668,733	149	15,932,194
BUILDING MATERIALS	4441	51	2,568,235	119	15,738,973
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	100,498	30	193,221
FOOD & BEVERAGE STORES	445	30	2,869,335	65	5,379,880
GROCERY & CONVENIENCE STORES	4451	5	2,862,378	12	4,275,745
OTHER FOOD & BEVERAGE STORES	4452, 4453	25	6,957	53	1,104,135
DRUG/HEALTH STORES	446	99	1,026,788	162	6,251,958
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	1,010,650	24	2,886,188
APPAREL & ACCESSORIES	448	127	1,097,952	228	18,648,105
CLOTHING & SHOE STORES	4481, 4482	109	766,735	195	15,546,427
JEWELRY & LUGGAGE STORES	4483	18	331,217	33	3,101,678
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	116	2,520,078	219	14,516,048
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	82	408,458	166	14,245,926
BOOK STORES & NEWS DEALERS	4512	34	2,111,620	53	270,122
GENERAL MERCHANDISE STORES	452	17	9,990,109	30	87,766,668
DEPARTMENT STORES	4521	4	77,656	8	35,156,204
GENERAL MERCHANDISE STORES	4529	13	9,912,453	22	52,610,464
E-COMMERCE & MAIL ORDER	4541	239	2,341,810	361	5,752,072
MISCELLANEOUS RETAILERS	453, 4542, 4543	513	3,590,890	1,383	20,450,292
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>1,258</u>	<u>26</u>	<u>41,096</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>1,358</u>	<u>8</u>	<u>202,492</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>321</u>	<u>42,828,673</u>	<u>1,824</u>	<u>43,822,657</u>
CONSTRUCTION OF BUILDINGS	236	76	35,024,186	432	22,490,748
HEAVY CONSTRUCTION & HIGHWAYS	237	11	71,012	52	3,851,333
SPECIAL TRADE CONTRACTORS	238	234	7,733,475	1,340	17,480,576
<u>MANUFACTURING</u>	<u>31-33</u>	<u>242</u>	<u>1,702,876</u>	<u>600</u>	<u>4,533,816</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>829</u>	<u>8,497,537</u>	<u>1,413</u>	<u>15,579,432</u>
DURABLE GOODS	423	563	7,160,578	956	12,006,532
NONDURABLE GOODS	424	259	1,311,373	446	3,541,721
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	25,586	11	31,179
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>11</u>	<u>506,687</u>	<u>39</u>	<u>596,738</u>
<u>INFORMATION</u>	<u>51</u>	<u>228</u>	<u>3,967,857</u>	<u>348</u>	<u>13,574,624</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>49</u>	<u>454,938</u>	<u>95</u>	<u>4,308,013</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>106</u>	<u>3,309,997</u>	<u>268</u>	<u>7,618,379</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>233</u>	<u>2,273,622</u>	<u>515</u>	<u>5,146,394</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>226</u>	<u>4,629,230</u>	<u>915</u>	<u>8,669,793</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>24</u>	<u>652,999</u>	<u>94</u>	<u>2,045,107</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>90</u>	<u>13,930,634</u>	<u>224</u>	<u>39,996,093</u>
ACCOMMODATIONS	721	8	1,885,951	10	3,114,057
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	82	12,044,683	214	36,882,036
<u>OTHER SERVICES</u>	<u>81</u>	<u>130</u>	<u>2,426,048</u>	<u>572</u>	<u>11,442,650</u>
REPAIR & MAINTENANCE	811	66	1,847,257	388	8,153,814
PERSONAL SERVICE	812	46	542,540	150	3,021,344
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	36,251	34	267,492
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>10</u>	<u>131,925</u>	<u>9</u>	<u>66,410</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,941</b>	<b>\$124,653,915</b>	<b>10,016</b>	<b>\$479,367,536</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,872</b>	<b>\$251,451,723</b>	<b>3,045</b>	<b>\$321,730,412</b>
MOTOR VEHICLES & PARTS	441	79	7,236,129	123	110,079,932
NEW & USED AUTO DEALERS	4411	15	1,500,048	31	100,343,354
RV, BOAT, MOTORCYCLE DEALERS	4412	9	577,644	18	1,871,057
AUTOMOTIVE PARTS & TIRE	4413	55	5,158,437	74	7,865,521
FURNITURE & HOME FURNISHING	442	154	12,902,134	149	43,646,983
ELECTRONICS & APPLIANCES	443	284	76,981,813	276	25,255,831
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	173	14,844,005	183	16,431,127
BUILDING MATERIALS	4441	137	14,406,071	151	15,089,372
LAWN & GARDEN SUPPLIES & EQUIP.	4442	36	437,934	32	1,341,755
FOOD & BEVERAGE STORES	445	102	11,206,286	102	10,864,749
GROCERY & CONVENIENCE STORES	4451	14	9,168,990	33	9,760,391
OTHER FOOD & BEVERAGE STORES	4452, 4453	88	2,037,296	69	1,104,358
DRUG/HEALTH STORES	446	140	6,935,161	192	8,403,341
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,273,487	34	5,215,172
APPAREL & ACCESSORIES	448	226	14,814,989	216	6,075,571
CLOTHING & SHOE STORES	4481, 4482	190	13,767,483	179	3,845,667
JEWELRY & LUGGAGE STORES	4483	36	1,047,506	37	2,229,904
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	199	10,385,002	198	6,334,488
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	140	10,329,570	131	5,839,102
BOOK STORES & NEWS DEALERS	4512	59	55,432	67	495,386
GENERAL MERCHANDISE STORES	452	23	51,210,162	28	59,584,064
DEPARTMENT STORES	4521	8	37,264,425	9	17,833,637
GENERAL MERCHANDISE STORES	4529	15	13,945,737	19	41,750,427
E-COMMERCE & MAIL ORDER	4541	422	17,673,895	406	7,392,782
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,059	25,988,660	1,138	22,446,372
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>19</b>	<b>70,324</b>	<b>22</b>	<b>67,458</b>
<b>MINING</b>	<b>21</b>	<b>0</b>	<b>0</b>	<b>7</b>	<b>61,965</b>
<b>UTILITIES</b>	<b>22</b>	<b>6</b>	<b>137,870</b>	<b>9</b>	<b>529,867</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>2,469</b>	<b>129,926,154</b>	<b>2,465</b>	<b>76,343,337</b>
CONSTRUCTION OF BUILDINGS	236	644	77,016,528	631	42,355,370
HEAVY CONSTRUCTION & HIGHWAYS	237	70	7,548,364	64	6,689,881
SPECIAL TRADE CONTRACTORS	238	1,755	45,361,262	1,770	27,298,086
<b>MANUFACTURING</b>	<b>31-33</b>	<b>732</b>	<b>9,017,672</b>	<b>683</b>	<b>15,356,640</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,538</b>	<b>51,716,182</b>	<b>1,653</b>	<b>28,065,217</b>
DURABLE GOODS	423	1,022	46,718,713	1,126	22,449,502
NONDURABLE GOODS	424	506	4,863,781	514	5,474,808
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	133,688	13	140,907
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>40</b>	<b>692,869</b>	<b>60</b>	<b>1,116,473</b>
<b>INFORMATION</b>	<b>51</b>	<b>419</b>	<b>30,299,086</b>	<b>457</b>	<b>23,963,972</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>79</b>	<b>4,006,712</b>	<b>93</b>	<b>5,721,398</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>272</b>	<b>13,039,083</b>	<b>289</b>	<b>12,704,729</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>756</b>	<b>30,594,415</b>	<b>667</b>	<b>14,358,165</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>1,209</b>	<b>20,017,985</b>	<b>1,087</b>	<b>12,441,522</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>123</b>	<b>3,986,740</b>	<b>82</b>	<b>2,335,821</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>234</b>	<b>63,732,080</b>	<b>289</b>	<b>49,883,364</b>
ACCOMMODATIONS	721	6	8,903,840	12	5,829,637
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	228	54,828,240	277	44,053,727
<b>OTHER SERVICES</b>	<b>81</b>	<b>535</b>	<b>17,507,555</b>	<b>641</b>	<b>13,626,495</b>
REPAIR & MAINTENANCE	811	365	10,555,125	453	10,588,797
PERSONAL SERVICE	812	141	6,781,107	156	2,792,029
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	29	171,323	32	245,669
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92,00</b>	<b>8</b>	<b>69,543</b>	<b>10</b>	<b>78,518</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>11,311</b>	<b>\$626,265,993</b>	<b>11,559</b>	<b>\$578,385,353</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,106</u>	<u>\$120,044,818</u>	<u>1,122</u>	<u>\$28,995,593</u>
MOTOR VEHICLES & PARTS	441	78	17,172,669	42	4,288,514
NEW & USED AUTO DEALERS	4411	19	10,231,248	13	136,768
RV, BOAT, MOTORCYCLE DEALERS	4412	14	1,953,200	4	245,578
AUTOMOTIVE PARTS & TIRE	4413	45	4,988,221	25	3,906,168
FURNITURE & HOME FURNISHING	442	80	5,195,522	41	729,424
ELECTRONICS & APPLIANCES	443	184	4,198,002	98	2,714,809
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	87	14,456,868	71	997,813
BUILDING MATERIALS	4441	67	13,236,369	64	987,114
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	1,220,499	7	10,699
FOOD & BEVERAGE STORES	445	59	8,413,929	42	4,170,029
GROCERY & CONVENIENCE STORES	4451	8	7,777,102	21	3,683,599
OTHER FOOD & BEVERAGE STORES	4452, 4453	51	636,827	21	486,430
DRUG/HEALTH STORES	446	150	5,675,054	56	142,682
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	3,842,188	17	971,042
APPAREL & ACCESSORIES	448	155	7,116,816	99	386,446
CLOTHING & SHOE STORES	4481, 4482	131	6,297,367	85	299,683
JEWELRY & LUGGAGE STORES	4483	24	819,449	14	86,763
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	151	3,377,752	76	177,093
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	101	2,107,141	42	144,345
BOOK STORES & NEWS DEALERS	4512	50	1,270,611	34	32,748
GENERAL MERCHANDISE STORES	452	22	34,460,201	12	175,592
DEPARTMENT STORES	4521	7	8,560,156	4	51,923
GENERAL MERCHANDISE STORES	4529	15	25,900,045	8	123,669
E-COMMERCE & MAIL ORDER	4541	316	4,502,050	151	907,669
MISCELLANEOUS RETAILERS	453, 4542, 4543	805	11,633,767	417	13,334,480
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>11</u>	<u>44,739</u>	<u>5</u>	<u>14,765</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>243,497</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>848</u>	<u>42,932,051</u>	<u>702</u>	<u>20,311,146</u>
CONSTRUCTION OF BUILDINGS	236	202	25,882,059	142	10,209,184
HEAVY CONSTRUCTION & HIGHWAYS	237	29	857,348	27	1,522,202
SPECIAL TRADE CONTRACTORS	238	617	16,192,644	533	8,579,760
<u>MANUFACTURING</u>	<u>31-33</u>	<u>435</u>	<u>4,756,232</u>	<u>221</u>	<u>1,115,252</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,204</u>	<u>19,798,868</u>	<u>561</u>	<u>7,524,431</u>
DURABLE GOODS	423	814	16,153,788	386	5,395,445
NONDURABLE GOODS	424	380	3,364,312	167	1,982,215
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	280,768	8	146,771
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>24</u>	<u>237,216</u>	<u>41</u>	<u>19,754,804</u>
<u>INFORMATION</u>	<u>51</u>	<u>291</u>	<u>10,126,306</u>	<u>177</u>	<u>4,571,769</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>65</u>	<u>704,407</u>	<u>52</u>	<u>683,402</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>184</u>	<u>5,041,189</u>	<u>152</u>	<u>53,009,937</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>358</u>	<u>4,997,589</u>	<u>170</u>	<u>2,225,951</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>507</u>	<u>6,318,902</u>	<u>383</u>	<u>2,594,207</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>65</u>	<u>3,561,763</u>	<u>31</u>	<u>277,837</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>150</u>	<u>27,627,735</u>	<u>117</u>	<u>74,481,830</u>
ACCOMMODATIONS	721	14	4,386,279	33	37,003,157
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	136	23,241,456	84	37,478,673
<u>OTHER SERVICES</u>	<u>81</u>	<u>269</u>	<u>5,826,609</u>	<u>202</u>	<u>10,568,750</u>
REPAIR & MAINTENANCE	811	163	3,720,300	147	2,175,083
PERSONAL SERVICE	812	82	1,856,355	45	8,388,293
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	249,954	10	5,374
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>8</u>	<u>14,237</u>	<u>6</u>	<u>59,733</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,531</b>	<b>\$252,291,026</b>	<b>3,945</b>	<b>\$226,199,705</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>10,191</b>	<b>\$1,638,779,044</b>	<b>1,178</b>	<b>\$28,830,411</b>
MOTOR VEHICLES & PARTS	441	348	224,210,034	52	2,085,920
NEW & USED AUTO DEALERS	4411	100	174,449,030	7	129,444
RV, BOAT, MOTORCYCLE DEALERS	4412	99	30,428,478	8	26,105
AUTOMOTIVE PARTS & TIRE	4413	149	19,332,526	37	1,930,371
FURNITURE & HOME FURNISHING	442	448	83,449,968	40	654,639
ELECTRONICS & APPLIANCES	443	756	136,360,114	90	872,636
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	477	98,584,893	62	1,519,945
BUILDING MATERIALS	4441	360	92,575,205	52	1,497,364
LAWN & GARDEN SUPPLIES & EQUIP.	4442	117	6,009,688	10	22,581
FOOD & BEVERAGE STORES	445	691	122,633,166	24	2,105,258
GROCERY & CONVENIENCE STORES	4451	339	105,616,324	9	1,978,552
OTHER FOOD & BEVERAGE STORES	4452, 4453	352	17,016,842	15	126,706
DRUG/HEALTH STORES	446	530	84,574,189	76	284,977
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	120	23,418,054	11	1,153,684
APPAREL & ACCESSORIES	448	855	224,564,888	96	334,751
CLOTHING & SHOE STORES	4481, 4482	647	201,103,846	85	223,124
JEWELRY & LUGGAGE STORES	4483	208	23,461,042	11	111,627
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	649	88,770,874	86	278,789
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	425	70,074,682	51	145,432
BOOK STORES & NEWS DEALERS	4512	224	18,696,192	35	133,357
GENERAL MERCHANDISE STORES	452	63	206,845,550	16	15,929,988
DEPARTMENT STORES	4521	10	90,655,624	4	136,010
GENERAL MERCHANDISE STORES	4529	53	116,189,926	12	15,793,978
E-COMMERCE & MAIL ORDER	4541	995	99,788,267	178	755,338
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,259	245,579,047	447	2,854,486
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>94</b>	<b>792,121</b>	<b>10</b>	<b>38,941</b>
<b>MINING</b>	<b>21</b>	<b>10</b>	<b>337,419</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>13</b>	<b>641,547</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>8,449</b>	<b>1,047,261,259</b>	<b>354</b>	<b>4,568,506</b>
CONSTRUCTION OF BUILDINGS	236	2,998	690,325,982	73	1,853,935
HEAVY CONSTRUCTION & HIGHWAYS	237	184	56,943,096	14	704,255
SPECIAL TRADE CONTRACTORS	238	5,267	299,992,181	267	2,010,316
<b>MANUFACTURING</b>	<b>31-33</b>	<b>2,696</b>	<b>109,767,766</b>	<b>198</b>	<b>1,554,509</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>3,902</b>	<b>354,892,504</b>	<b>654</b>	<b>3,512,187</b>
DURABLE GOODS	423	2,520	289,283,822	452	2,819,349
NONDURABLE GOODS	424	1,347	63,645,321	201	692,293
ELECTRONIC MARKETS, AGENTS & BROKERS	425	35	1,963,361	D	D
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>286</b>	<b>25,674,453</b>	<b>6</b>	<b>12,178</b>
<b>INFORMATION</b>	<b>51</b>	<b>1,103</b>	<b>218,071,808</b>	<b>207</b>	<b>2,037,388</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>196</b>	<b>37,919,216</b>	<b>49</b>	<b>779,218</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>864</b>	<b>114,332,592</b>	<b>105</b>	<b>1,357,936</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>3,358</b>	<b>157,691,168</b>	<b>165</b>	<b>1,191,337</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>3,923</b>	<b>170,929,540</b>	<b>273</b>	<b>1,469,687</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>1,062</b>	<b>53,637,014</b>	<b>25</b>	<b>308,418</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>2,872</b>	<b>763,821,848</b>	<b>59</b>	<b>5,489,644</b>
ACCOMMODATIONS	721	217	192,390,535	3	185,177
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,655	571,431,313	56	5,304,467
<b>OTHER SERVICES</b>	<b>81</b>	<b>2,795</b>	<b>172,404,550</b>	<b>159</b>	<b>1,759,264</b>
REPAIR & MAINTENANCE	811	1,546	86,080,033	100	1,235,837
PERSONAL SERVICE	812	1,064	80,417,104	42	371,767
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	185	5,907,413	17	151,660
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92,00</b>	<b>25</b>	<b>1,783,816</b>	<b>5</b>	<b>586,899</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>41,839</b>	<b>\$4,868,737,665</b>	<b>3,451</b>	<b>\$53,579,880</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>4,361</b>	<b>\$530,118,489</b>	<b>880</b>	<b>\$34,449,750</b>
MOTOR VEHICLES & PARTS	441	209	89,371,576	43	7,073,220
NEW & USED AUTO DEALERS	4411	76	69,589,752	11	4,401,631
RV, BOAT, MOTORCYCLE DEALERS	4412	30	2,604,282	6	2,109
AUTOMOTIVE PARTS & TIRE	4413	103	17,177,542	26	2,669,480
FURNITURE & HOME FURNISHING	442	151	20,969,314	28	513,950
ELECTRONICS & APPLIANCES	443	363	40,227,598	76	1,405,320
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	182	46,072,300	46	2,435,601
BUILDING MATERIALS	4441	141	42,982,565	40	2,041,373
LAWN & GARDEN SUPPLIES & EQUIP.	4442	41	3,089,735	6	394,228
FOOD & BEVERAGE STORES	445	186	34,204,656	30	2,498,325
GROCERY & CONVENIENCE STORES	4451	62	30,906,034	17	2,472,011
OTHER FOOD & BEVERAGE STORES	4452, 4453	124	3,298,622	13	26,314
DRUG/HEALTH STORES	446	280	21,709,757	57	772,869
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	55	8,729,387	14	1,197,841
APPAREL & ACCESSORIES	448	323	51,077,683	77	1,156,149
CLOTHING & SHOE STORES	4481, 4482	272	42,890,702	70	1,128,314
JEWELRY & LUGGAGE STORES	4483	51	8,186,981	7	27,835
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	313	31,549,761	66	438,254
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	210	24,687,059	42	429,747
BOOK STORES & NEWS DEALERS	4512	103	6,862,702	24	8,507
GENERAL MERCHANDISE STORES	452	36	113,912,015	15	14,124,188
DEPARTMENT STORES	4521	9	39,929,233	4	1,234,555
GENERAL MERCHANDISE STORES	4529	27	73,982,782	11	12,889,633
E-COMMERCE & MAIL ORDER	4541	524	16,037,271	118	525,056
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,739	56,257,171	310	2,308,977
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>26</b>	<b>40,823</b>	<b>D</b>	<b>D</b>
<b>MINING</b>	<b>21</b>	<b>5</b>	<b>35,272</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>7</b>	<b>431,704</b>	<b>5</b>	<b>22,765</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,929</b>	<b>135,654,038</b>	<b>263</b>	<b>9,028,260</b>
CONSTRUCTION OF BUILDINGS	236	552	63,992,112	50	6,332,488
HEAVY CONSTRUCTION & HIGHWAYS	237	57	5,190,208	7	64,836
SPECIAL TRADE CONTRACTORS	238	1,320	66,471,718	206	2,630,936
<b>MANUFACTURING</b>	<b>31-33</b>	<b>938</b>	<b>20,716,203</b>	<b>125</b>	<b>957,033</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>2,218</b>	<b>88,239,654</b>	<b>523</b>	<b>8,334,326</b>
DURABLE GOODS	423	1,509	71,155,644	361	5,701,323
NONDURABLE GOODS	424	688	16,927,773	156	2,628,358
ELECTRONIC MARKETS, AGENTS & BROKERS	425	21	156,237	6	4,645
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>74</b>	<b>4,943,057</b>	<b>5</b>	<b>62,730</b>
<b>INFORMATION</b>	<b>51</b>	<b>553</b>	<b>53,484,714</b>	<b>164</b>	<b>2,659,511</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>127</b>	<b>9,679,970</b>	<b>39</b>	<b>198,833</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>361</b>	<b>26,825,100</b>	<b>111</b>	<b>1,676,127</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>907</b>	<b>24,357,424</b>	<b>134</b>	<b>786,636</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>1,115</b>	<b>31,661,290</b>	<b>171</b>	<b>685,173</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>192</b>	<b>5,422,166</b>	<b>13</b>	<b>238,641</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>570</b>	<b>131,286,008</b>	<b>62</b>	<b>6,576,914</b>
ACCOMMODATIONS	721	43	27,873,561	6	537,515
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	527	103,412,447	56	6,039,399
<b>OTHER SERVICES</b>	<b>81</b>	<b>939</b>	<b>35,549,142</b>	<b>130</b>	<b>2,105,493</b>
REPAIR & MAINTENANCE	811	545	23,652,787	83	1,597,446
PERSONAL SERVICE	812	332	10,258,993	38	445,224
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	62	1,637,362	9	62,823
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92,00</b>	<b>13</b>	<b>919,420</b>	<b>4</b>	<b>8,909</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>14,335</b>	<b>\$1,099,364,474</b>	<b>2,633</b>	<b>\$67,821,310</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>4,764</b>	<b>\$584,549,398</b>	<b>1,629</b>	<b>\$294,485,059</b>
MOTOR VEHICLES & PARTS	441	219	153,152,220	56	19,927,767
NEW & USED AUTO DEALERS	4411	79	138,395,422	16	16,313,864
RV, BOAT, MOTORCYCLE DEALERS	4412	34	3,629,098	6	867
AUTOMOTIVE PARTS & TIRE	4413	106	11,127,700	34	3,613,036
FURNITURE & HOME FURNISHING	442	191	15,236,020	88	13,428,726
ELECTRONICS & APPLIANCES	443	389	53,074,564	189	35,033,388
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	236	36,259,340	110	15,854,649
BUILDING MATERIALS	4441	188	34,452,323	97	15,361,836
LAWN & GARDEN SUPPLIES & EQUIP.	4442	48	1,807,017	13	492,813
FOOD & BEVERAGE STORES	445	234	29,000,457	56	6,542,646
GROCERY & CONVENIENCE STORES	4451	116	27,323,111	23	2,788,052
OTHER FOOD & BEVERAGE STORES	4452, 4453	118	1,677,346	33	3,754,594
DRUG/HEALTH STORES	446	269	17,469,793	74	7,715,989
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	62	16,533,663	20	2,242,415
APPAREL & ACCESSORIES	448	331	59,242,652	165	69,937,005
CLOTHING & SHOE STORES	4481, 4482	268	48,636,394	142	62,022,914
JEWELRY & LUGGAGE STORES	4483	63	10,606,258	23	7,914,091
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	319	29,207,698	96	20,026,636
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	217	27,246,097	72	18,256,311
BOOK STORES & NEWS DEALERS	4512	102	1,961,601	24	1,770,325
GENERAL MERCHANDISE STORES	452	42	107,331,688	21	73,320,230
DEPARTMENT STORES	4521	8	43,495,991	8	48,358,651
GENERAL MERCHANDISE STORES	4529	34	63,835,697	13	24,961,579
E-COMMERCE & MAIL ORDER	4541	556	16,170,844	185	5,409,392
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,916	51,870,459	569	25,046,216
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>42</b>	<b>276,078</b>	<b>10</b>	<b>13,481</b>
<b>MINING</b>	<b>21</b>	<b>5</b>	<b>65,771</b>	<b>3</b>	<b>14,251</b>
<b>UTILITIES</b>	<b>22</b>	<b>11</b>	<b>808,316</b>	<b>4</b>	<b>11,033</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>3,158</b>	<b>158,403,053</b>	<b>1,020</b>	<b>29,260,028</b>
CONSTRUCTION OF BUILDINGS	236	893	81,612,599	215	16,470,666
HEAVY CONSTRUCTION & HIGHWAYS	237	101	20,326,366	36	1,213,321
SPECIAL TRADE CONTRACTORS	238	2,164	56,464,088	769	11,576,041
<b>MANUFACTURING</b>	<b>31-33</b>	<b>1,097</b>	<b>30,091,423</b>	<b>412</b>	<b>5,397,854</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>2,332</b>	<b>71,764,295</b>	<b>1,045</b>	<b>34,757,904</b>
DURABLE GOODS	423	1,588	57,270,921	746	31,021,007
NONDURABLE GOODS	424	726	14,075,898	290	3,684,133
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	417,476	9	52,764
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>92</b>	<b>8,300,785</b>	<b>31</b>	<b>1,356,031</b>
<b>INFORMATION</b>	<b>51</b>	<b>567</b>	<b>44,802,494</b>	<b>265</b>	<b>14,690,098</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>138</b>	<b>10,532,352</b>	<b>59</b>	<b>1,222,226</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>444</b>	<b>27,165,354</b>	<b>197</b>	<b>12,231,232</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>1,063</b>	<b>17,457,000</b>	<b>351</b>	<b>13,668,445</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>1,541</b>	<b>25,890,864</b>	<b>521</b>	<b>5,912,507</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>215</b>	<b>5,429,605</b>	<b>27</b>	<b>2,854,074</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>604</b>	<b>107,693,263</b>	<b>192</b>	<b>57,953,332</b>
ACCOMMODATIONS	721	29	12,694,117	20	12,595,529
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	575	94,999,146	172	45,357,803
<b>OTHER SERVICES</b>	<b>81</b>	<b>1,106</b>	<b>36,889,160</b>	<b>286</b>	<b>6,208,755</b>
REPAIR & MAINTENANCE	811	771	27,904,320	220	3,598,205
PERSONAL SERVICE	812	267	8,188,564	56	2,588,203
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	68	796,276	10	22,347
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92,00</b>	<b>15</b>	<b>1,210,050</b>	<b>6</b>	<b>32,816</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>17,194</b>	<b>\$1,131,329,261</b>	<b>6,058</b>	<b>\$480,069,126</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,797</u>	<u>\$360,710,176</u>	<u>1,627</u>	<u>\$52,264,660</u>
MOTOR VEHICLES & PARTS	441	147	79,971,405	65	11,831,294
NEW & USED AUTO DEALERS	4411	26	70,349,901	13	8,105,639
RV, BOAT, MOTORCYCLE DEALERS	4412	23	1,233,310	10	988,218
AUTOMOTIVE PARTS & TIRE	4413	98	8,388,194	42	2,737,437
FURNITURE & HOME FURNISHING	442	134	9,642,941	43	1,168,461
ELECTRONICS & APPLIANCES	443	335	13,414,294	145	3,426,111
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	190	20,449,220	80	2,655,005
BUILDING MATERIALS	4441	147	19,853,783	59	2,393,690
LAWN & GARDEN SUPPLIES & EQUIP.	4442	43	595,437	21	261,315
FOOD & BEVERAGE STORES	445	157	23,376,665	64	7,039,642
GROCERY & CONVENIENCE STORES	4451	52	19,182,131	14	6,184,309
OTHER FOOD & BEVERAGE STORES	4452, 4453	105	4,194,534	50	855,333
DRUG/HEALTH STORES	446	215	11,981,406	112	2,128,838
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	58	9,515,699	14	1,419,092
APPAREL & ACCESSORIES	448	272	30,425,608	131	2,115,378
CLOTHING & SHOE STORES	4481, 4482	221	27,191,836	113	1,531,483
JEWELRY & LUGGAGE STORES	4483	51	3,233,772	18	583,895
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	251	13,818,519	127	2,317,350
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	166	11,794,536	88	1,802,008
BOOK STORES & NEWS DEALERS	4512	85	2,023,983	39	515,342
GENERAL MERCHANDISE STORES	452	34	101,016,341	16	8,811,932
DEPARTMENT STORES	4521	8	33,914,783	6	4,554,460
GENERAL MERCHANDISE STORES	4529	26	67,101,558	10	4,257,472
E-COMMERCE & MAIL ORDER	4541	524	10,077,399	251	2,446,297
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,480	37,020,679	579	6,905,260
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>24</u>	<u>75,960</u>	<u>13</u>	<u>113,636</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>113,031</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>808,666</u>	<u>3</u>	<u>63,762</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,158</u>	<u>107,225,692</u>	<u>434</u>	<u>19,137,939</u>
CONSTRUCTION OF BUILDINGS	236	553	50,707,565	112	8,520,876
HEAVY CONSTRUCTION & HIGHWAYS	237	63	6,282,043	16	1,768,813
SPECIAL TRADE CONTRACTORS	238	1,542	50,236,084	306	8,848,250
<u>MANUFACTURING</u>	<u>31-33</u>	<u>807</u>	<u>9,504,114</u>	<u>297</u>	<u>2,578,705</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,017</u>	<u>62,088,164</u>	<u>984</u>	<u>12,694,932</u>
DURABLE GOODS	423	1,384	53,234,915	662	8,727,697
NONDURABLE GOODS	424	620	8,781,895	318	3,932,812
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	71,354	4	34,423
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>83</u>	<u>2,076,977</u>	<u>10</u>	<u>138,855</u>
<u>INFORMATION</u>	<u>51</u>	<u>523</u>	<u>42,112,879</u>	<u>258</u>	<u>6,736,381</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>122</u>	<u>7,001,312</u>	<u>72</u>	<u>645,210</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>367</u>	<u>15,552,740</u>	<u>145</u>	<u>2,405,838</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>810</u>	<u>13,033,069</u>	<u>280</u>	<u>2,175,768</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>1,151</u>	<u>20,842,013</u>	<u>344</u>	<u>3,341,956</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>160</u>	<u>6,721,216</u>	<u>49</u>	<u>1,051,692</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>455</u>	<u>89,791,570</u>	<u>149</u>	<u>19,964,966</u>
ACCOMMODATIONS	721	23	12,702,582	49	4,955,436
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	432	77,088,988	100	15,009,530
<u>OTHER SERVICES</u>	<u>81</u>	<u>833</u>	<u>21,957,247</u>	<u>249</u>	<u>4,308,404</u>
REPAIR & MAINTENANCE	811	514	16,212,926	142	3,220,289
PERSONAL SERVICE	812	271	5,359,155	77	926,946
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	48	385,166	30	161,169
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>13</u>	<u>387,989</u>	<u>7</u>	<u>248,632</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>13,331</b>	<b>\$760,002,815</b>	<b>4,922</b>	<b>\$127,872,879</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,898</b>	<b>\$104,062,071</b>	<b>2,534</b>	<b>\$217,105,248</b>
MOTOR VEHICLES & PARTS	441	91	20,090,257	172	50,629,534
NEW & USED AUTO DEALERS	4411	23	14,108,112	64	37,597,303
RV, BOAT, MOTORCYCLE DEALERS	4412	10	48,665	27	3,821,934
AUTOMOTIVE PARTS & TIRE	4413	58	5,933,480	81	9,210,297
FURNITURE & HOME FURNISHING	442	67	3,548,875	87	6,385,087
ELECTRONICS & APPLIANCES	443	156	3,414,309	234	12,658,140
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	79	14,715,301	119	18,852,396
BUILDING MATERIALS	4441	63	14,138,944	89	17,188,149
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	576,357	30	1,664,247
FOOD & BEVERAGE STORES	445	58	5,609,722	100	14,203,301
GROCERY & CONVENIENCE STORES	4451	17	5,149,655	42	13,555,755
OTHER FOOD & BEVERAGE STORES	4452, 4453	41	460,067	58	647,546
DRUG/HEALTH STORES	446	134	3,663,108	163	5,876,957
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,504,739	32	5,024,416
APPAREL & ACCESSORIES	448	154	4,455,710	196	5,379,160
CLOTHING & SHOE STORES	4481, 4482	135	3,877,896	164	3,707,950
JEWELRY & LUGGAGE STORES	4483	19	577,814	32	1,671,210
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	149	5,775,335	192	7,175,897
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	105	4,452,740	137	6,685,317
BOOK STORES & NEWS DEALERS	4512	44	1,322,595	55	490,580
GENERAL MERCHANDISE STORES	452	17	28,581,683	30	66,711,754
DEPARTMENT STORES	4521	5	9,367,668	7	12,307,103
GENERAL MERCHANDISE STORES	4529	12	19,214,015	23	54,404,651
E-COMMERCE & MAIL ORDER	4541	243	2,374,733	314	4,857,054
MISCELLANEOUS RETAILERS	453, 4542, 4543	739	10,328,299	895	19,351,552
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>9</b>	<b>19,427</b>	<b>17</b>	<b>143,934</b>
<b>MINING</b>	<b>21</b>	<b>3</b>	<b>62,093</b>	<b>4</b>	<b>66,870</b>
<b>UTILITIES</b>	<b>22</b>	<b>5</b>	<b>11,205</b>	<b>4</b>	<b>40,650</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>582</b>	<b>15,825,481</b>	<b>791</b>	<b>48,676,374</b>
CONSTRUCTION OF BUILDINGS	236	142	7,101,543	208	26,676,228
HEAVY CONSTRUCTION & HIGHWAYS	237	23	815,468	29	1,139,333
SPECIAL TRADE CONTRACTORS	238	417	7,908,470	554	20,860,813
<b>MANUFACTURING</b>	<b>31-33</b>	<b>393</b>	<b>3,101,672</b>	<b>497</b>	<b>11,429,084</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,104</b>	<b>16,632,326</b>	<b>1,444</b>	<b>33,971,750</b>
DURABLE GOODS	423	765	13,682,416	1,004	26,905,753
NONDURABLE GOODS	424	334	2,922,615	427	6,982,548
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	27,295	13	83,449
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>9</b>	<b>203,532</b>	<b>40</b>	<b>569,349</b>
<b>INFORMATION</b>	<b>51</b>	<b>308</b>	<b>7,428,872</b>	<b>374</b>	<b>20,271,297</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>78</b>	<b>1,445,548</b>	<b>98</b>	<b>2,951,845</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>172</b>	<b>4,679,957</b>	<b>249</b>	<b>13,100,850</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>304</b>	<b>3,957,200</b>	<b>422</b>	<b>5,864,554</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>399</b>	<b>3,285,512</b>	<b>593</b>	<b>7,568,326</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>57</b>	<b>1,010,471</b>	<b>83</b>	<b>2,864,287</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>149</b>	<b>22,168,711</b>	<b>273</b>	<b>46,533,485</b>
ACCOMMODATIONS	721	19	4,545,161	32	6,041,467
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	130	17,623,550	241	40,492,018
<b>OTHER SERVICES</b>	<b>81</b>	<b>300</b>	<b>6,547,508</b>	<b>506</b>	<b>14,542,511</b>
REPAIR & MAINTENANCE	811	185	5,233,023	332	11,459,305
PERSONAL SERVICE	812	81	1,124,113	143	2,764,288
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	34	190,372	31	318,918
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92,00</b>	<b>12</b>	<b>77,262</b>	<b>13</b>	<b>64,535</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,782</b>	<b>\$190,518,848</b>	<b>7,942</b>	<b>\$425,764,949</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections