

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2017

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,885</u>	<u>\$25,887,893</u>	<u>1,963</u>	<u>\$51,008,728</u>
MOTOR VEHICLES & PARTS	441	81	3,427,647	64	3,455,750
NEW & USED AUTO DEALERS	4411	11	665,935	14	1,415,458
RV, BOAT, MOTORCYCLE DEALERS	4412	10	3,841	12	556,008
AUTOMOTIVE PARTS & TIRE	4413	60	2,757,871	38	1,484,284
FURNITURE & HOME FURNISHING	442	99	320,110	117	773,560
ELECTRONICS & APPLIANCE STORES	443	136	1,040,401	153	1,177,058
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	91	2,905,785	54	1,627,142
BUILDING MATERIALS	4441	66	1,971,119	44	1,477,262
LAWN & GARDEN SUPPLIES & EQUIP.	4442	25	934,666	10	149,880
FOOD & BEVERAGE STORES	445	41	1,034,557	39	1,902,982
GROCERY & CONVENIENCE STORES	4451	14	1,020,704	5	1,889,548
OTHER FOOD & BEVERAGE STORES	4452, 4453	27	13,853	34	13,434
DRUG/HEALTH STORES	446	157	847,974	183	4,009,291
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	3,533,048	D	D
APPAREL & ACCESSORIES	448	195	427,822	194	564,391
CLOTHING & SHOE STORES	4481, 4482	181	411,248	180	532,470
JEWELRY & LUGGAGE STORES	4483	14	16,574	14	31,921
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	158	254,416	196	1,044,666
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	120	237,638	156	1,005,019
BOOK STORES & NEWS DEALERS	4512	38	16,778	40	39,647
GENERAL MERCHANDISE STORES	452	22	7,396,906	26	31,954,952
DEPARTMENT STORES	4521	5	143,804	5	101,374
GENERAL MERCHANDISE STORES	4529	17	7,253,102	21	31,853,578
E-COMMERCE & MAIL ORDER	4541	217	1,953,176	226	1,948,723
MISCELLANEOUS RETAILERS	453, 4542, 4543	668	2,746,051	710	2,548,145
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>241,948</u>	<u>10</u>	<u>137,774</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>78,524</u>	<u>4</u>	<u>82,273</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>383</u>	<u>11,901,523</u>	<u>293</u>	<u>7,372,729</u>
CONSTRUCTION OF BUILDINGS	236	83	3,289,548	79	2,569,719
HEAVY CONSTRUCTION & HIGHWAYS	237	20	1,469,975	18	254,763
SPECIAL TRADE CONTRACTORS	238	280	7,142,000	196	4,548,247
<u>MANUFACTURING</u>	<u>31-33</u>	<u>223</u>	<u>1,636,779</u>	<u>233</u>	<u>1,206,065</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>704</u>	<u>12,850,757</u>	<u>690</u>	<u>4,120,831</u>
DURABLE GOODS	423	480	10,945,181	472	2,786,082
NONDURABLE GOODS	424	220	1,899,461	216	1,328,585
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	6,115	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>19</u>	<u>412,636</u>	<u>12</u>	<u>304,242</u>
<u>INFORMATION</u>	<u>51</u>	<u>208</u>	<u>2,744,210</u>	<u>219</u>	<u>2,998,834</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>56</u>	<u>942,570</u>	<u>46</u>	<u>481,051</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>121</u>	<u>2,965,935</u>	<u>107</u>	<u>1,271,703</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>195</u>	<u>1,092,685</u>	<u>217</u>	<u>976,580</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>217</u>	<u>1,279,482</u>	<u>216</u>	<u>1,287,098</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>19</u>	<u>271,236</u>	<u>35</u>	<u>705,992</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>52</u>	<u>5,204,427</u>	<u>46</u>	<u>7,513,815</u>
ACCOMMODATIONS	721	9	682,069	9	1,188,717
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	43	4,522,358	37	6,325,098
<u>OTHER SERVICES</u>	<u>81</u>	<u>163</u>	<u>4,323,709</u>	<u>133</u>	<u>1,384,035</u>
REPAIR & MAINTENANCE	811	113	3,802,436	82	938,953
PERSONAL SERVICE	812	37	506,194	33	302,305
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	15,079	18	142,777
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>11,888</u>	<u>4</u>	<u>9,769</u>
TOTAL ALL INDUSTRIES		4,269	\$71,856,968	4,230	\$80,903,712

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2017

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,625</u>	<u>\$542,147,814</u>	<u>4,284</u>	<u>\$203,873,673</u>
MOTOR VEHICLES & PARTS	441	228	111,840,991	171	43,375,097
NEW & USED AUTO DEALERS	4411	67	89,086,482	35	32,037,989
RV, BOAT, MOTORCYCLE DEALERS	4412	33	6,935,678	31	2,909,270
AUTOMOTIVE PARTS & TIRE	4413	128	15,818,831	105	8,427,838
FURNITURE & HOME FURNISHING	442	288	20,163,231	228	8,462,748
ELECTRONICS & APPLIANCE STORES	443	412	29,904,978	310	5,389,438
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	231	45,116,505	166	33,131,049
BUILDING MATERIALS	4441	163	40,524,090	127	30,389,890
LAWN & GARDEN SUPPLIES & EQUIP.	4442	68	4,592,415	39	2,741,159
FOOD & BEVERAGE STORES	445	182	24,546,001	161	14,628,463
GROCERY & CONVENIENCE STORES	4451	45	20,263,053	40	11,747,228
OTHER FOOD & BEVERAGE STORES	4452, 4453	137	4,282,948	121	2,881,235
DRUG/HEALTH STORES	446	484	21,759,553	361	7,260,921
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	42	13,972,563	32	5,304,301
APPAREL & ACCESSORIES	448	524	44,060,865	412	9,124,657
CLOTHING & SHOE STORES	4481, 4482	439	37,700,218	358	8,341,261
JEWELRY & LUGGAGE STORES	4483	85	6,360,647	54	783,396
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	536	22,777,195	410	8,014,920
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	420	20,302,357	336	7,690,818
BOOK STORES & NEWS DEALERS	4512	116	2,474,838	74	324,102
GENERAL MERCHANDISE STORES	452	57	144,421,163	38	36,896,515
DEPARTMENT STORES	4521	11	48,103,059	7	11,889,261
GENERAL MERCHANDISE STORES	4529	46	96,318,104	31	25,007,254
E-COMMERCE & MAIL ORDER	4541	508	21,209,631	412	8,926,842
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,133	42,375,138	1,583	23,358,722
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>48</u>	<u>786,491</u>	<u>45</u>	<u>343,298</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>89,001</u>	<u>9</u>	<u>112,449</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>364,828</u>	<u>13</u>	<u>197,867</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,583</u>	<u>141,364,426</u>	<u>1,207</u>	<u>111,974,418</u>
CONSTRUCTION OF BUILDINGS	236	442	67,763,694	401	63,283,462
HEAVY CONSTRUCTION & HIGHWAYS	237	64	9,528,504	56	7,676,388
SPECIAL TRADE CONTRACTORS	238	1,077	64,072,228	750	41,014,568
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,030</u>	<u>16,590,519</u>	<u>798</u>	<u>14,576,228</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,230</u>	<u>70,703,425</u>	<u>1,697</u>	<u>47,329,431</u>
DURABLE GOODS	423	1,531	55,714,627	1,160	38,024,464
NONDURABLE GOODS	424	688	14,878,202	528	9,248,123
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	110,596	9	56,844
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>67</u>	<u>1,293,451</u>	<u>47</u>	<u>2,384,812</u>
<u>INFORMATION</u>	<u>51</u>	<u>585</u>	<u>36,541,583</u>	<u>459</u>	<u>21,400,537</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>134</u>	<u>8,577,989</u>	<u>103</u>	<u>1,529,178</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>384</u>	<u>17,496,505</u>	<u>354</u>	<u>14,726,706</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>872</u>	<u>18,633,232</u>	<u>621</u>	<u>9,262,607</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>970</u>	<u>24,884,517</u>	<u>645</u>	<u>13,188,902</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>182</u>	<u>10,594,193</u>	<u>143</u>	<u>4,447,545</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>415</u>	<u>105,604,824</u>	<u>510</u>	<u>70,713,883</u>
ACCOMMODATIONS	721	54	13,989,140	263	28,742,923
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	361	91,615,684	247	41,970,960
<u>OTHER SERVICES</u>	<u>81</u>	<u>731</u>	<u>26,966,838</u>	<u>480</u>	<u>13,092,834</u>
REPAIR & MAINTENANCE	811	443	21,468,679	281	10,587,273
PERSONAL SERVICE	812	225	4,962,212	144	2,210,584
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	63	535,947	55	294,977
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>41,616</u>	<u>12</u>	<u>147,174</u>
TOTAL ALL INDUSTRIES		14,886	\$1,022,681,252	11,427	\$529,301,542

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2017

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,168</u>	<u>\$160,264,224</u>	<u>7,656</u>	<u>\$867,789,623</u>
MOTOR VEHICLES & PARTS	441	144	31,575,631	288	169,920,364
NEW & USED AUTO DEALERS	4411	26	23,883,383	63	137,182,986
RV, BOAT, MOTORCYCLE DEALERS	4412	25	1,587,298	45	5,973,912
AUTOMOTIVE PARTS & TIRE	4413	93	6,104,950	180	26,763,466
FURNITURE & HOME FURNISHING	442	221	4,713,856	393	32,069,325
ELECTRONICS & APPLIANCE STORES	443	286	4,845,376	558	37,541,531
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	187	20,348,521	366	95,805,891
BUILDING MATERIALS	4441	120	18,081,361	247	86,052,925
LAWN & GARDEN SUPPLIES & EQUIP.	4442	67	2,267,160	119	9,752,966
FOOD & BEVERAGE STORES	445	109	11,734,110	314	53,767,537
GROCERY & CONVENIENCE STORES	4451	26	10,806,426	93	47,655,701
OTHER FOOD & BEVERAGE STORES	4452, 4453	83	927,684	221	6,111,836
DRUG/HEALTH STORES	446	339	7,264,464	616	42,756,302
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	26	6,244,536	100	24,005,184
APPAREL & ACCESSORIES	448	370	5,165,670	681	46,959,168
CLOTHING & SHOE STORES	4481, 4482	310	4,684,146	562	41,214,212
JEWELRY & LUGGAGE STORES	4483	60	481,524	119	5,744,956
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	417	4,262,394	663	23,262,900
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	336	3,728,157	520	20,214,222
BOOK STORES & NEWS DEALERS	4512	81	534,237	143	3,048,678
GENERAL MERCHANDISE STORES	452	43	41,882,477	61	215,570,062
DEPARTMENT STORES	4521	7	4,277,523	10	45,986,288
GENERAL MERCHANDISE STORES	4529	36	37,604,954	51	169,583,774
E-COMMERCE & MAIL ORDER	4541	419	8,038,302	669	45,489,243
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,607	14,188,887	2,947	80,642,116
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>44</u>	<u>471,802</u>	<u>103</u>	<u>1,208,152</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>155,983</u>	<u>9</u>	<u>1,185,566</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>26,064</u>	<u>15</u>	<u>2,610,039</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>862</u>	<u>51,021,291</u>	<u>3,409</u>	<u>433,304,714</u>
CONSTRUCTION OF BUILDINGS	236	280	26,136,334	1,037	207,569,444
HEAVY CONSTRUCTION & HIGHWAYS	237	25	1,407,640	88	29,154,454
SPECIAL TRADE CONTRACTORS	238	557	23,477,317	2,284	196,580,816
<u>MANUFACTURING</u>	<u>31-33</u>	<u>675</u>	<u>6,326,284</u>	<u>1,465</u>	<u>29,360,003</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,515</u>	<u>16,769,666</u>	<u>2,923</u>	<u>111,703,445</u>
DURABLE GOODS	423	996	12,406,456	1,944	92,000,914
NONDURABLE GOODS	424	513	4,338,179	953	19,291,155
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	25,031	26	411,376
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>44</u>	<u>708,586</u>	<u>128</u>	<u>4,348,502</u>
<u>INFORMATION</u>	<u>51</u>	<u>434</u>	<u>13,569,797</u>	<u>778</u>	<u>92,066,757</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>92</u>	<u>1,778,618</u>	<u>155</u>	<u>19,281,371</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>232</u>	<u>4,561,901</u>	<u>509</u>	<u>40,498,230</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>521</u>	<u>4,800,491</u>	<u>1,382</u>	<u>32,811,592</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>624</u>	<u>8,435,640</u>	<u>1,737</u>	<u>56,845,427</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>135</u>	<u>1,598,971</u>	<u>337</u>	<u>18,294,002</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>336</u>	<u>30,493,909</u>	<u>740</u>	<u>189,271,604</u>
ACCOMMODATIONS	721	142	6,326,825	51	19,995,344
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	194	24,167,084	689	169,276,260
<u>OTHER SERVICES</u>	<u>81</u>	<u>476</u>	<u>10,293,269</u>	<u>1,384</u>	<u>52,672,678</u>
REPAIR & MAINTENANCE	811	300	8,568,268	823	41,864,335
PERSONAL SERVICE	812	133	1,380,549	463	10,008,342
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	43	344,452	98	800,001
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>212,402</u>	<u>15</u>	<u>229,704</u>
TOTAL ALL INDUSTRIES		10,184	\$311,488,898	22,745	\$1,953,481,409

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2017

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,034</u>	<u>\$4,244,066</u>	<u>4,190</u>	<u>\$238,150,242</u>
MOTOR VEHICLES & PARTS	441	27	300,489	166	67,868,594
NEW & USED AUTO DEALERS	4411	6	143,745	31	54,663,930
RV, BOAT, MOTORCYCLE DEALERS	4412	6	1,417	29	2,708,054
AUTOMOTIVE PARTS & TIRE	4413	15	155,327	106	10,496,610
FURNITURE & HOME FURNISHING	442	57	168,687	210	5,923,112
ELECTRONICS & APPLIANCE STORES	443	77	189,751	306	6,569,262
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	40	917,894	217	27,225,407
BUILDING MATERIALS	4441	30	508,779	161	22,669,578
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	409,115	56	4,555,829
FOOD & BEVERAGE STORES	445	16	503,976	113	14,066,416
GROCERY & CONVENIENCE STORES	4451	4	476,711	32	12,221,891
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	27,265	81	1,844,525
DRUG/HEALTH STORES	446	81	146,177	347	10,832,036
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	501,089	46	13,139,546
APPAREL & ACCESSORIES	448	104	71,641	353	5,982,657
CLOTHING & SHOE STORES	4481, 4482	96	70,010	311	3,476,916
JEWELRY & LUGGAGE STORES	4483	8	1,631	42	2,505,741
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	89	85,574	384	6,704,185
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	72	81,465	314	6,528,497
BOOK STORES & NEWS DEALERS	4512	17	4,109	70	175,688
GENERAL MERCHANDISE STORES	452	17	67,874	45	52,434,301
DEPARTMENT STORES	4521	5	25,142	9	12,316,641
GENERAL MERCHANDISE STORES	4529	12	42,732	36	40,117,660
E-COMMERCE & MAIL ORDER	4541	127	473,050	411	8,856,160
MISCELLANEOUS RETAILERS	453, 4542, 4543	393	817,864	1,592	18,548,566
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>72,923</u>	<u>38</u>	<u>401,899</u>
<u>MINING</u>	<u>21</u>	<u>0</u>	<u>0</u>	<u>7</u>	<u>526,901</u>
<u>UTILITIES</u>	<u>22</u>	<u>0</u>	<u>0</u>	<u>13</u>	<u>142,572</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>151</u>	<u>5,466,033</u>	<u>1,379</u>	<u>74,228,191</u>
CONSTRUCTION OF BUILDINGS	236	24	936,641	343	35,576,298
HEAVY CONSTRUCTION & HIGHWAYS	237	15	2,578,228	56	9,065,046
SPECIAL TRADE CONTRACTORS	238	112	1,951,164	980	29,586,847
<u>MANUFACTURING</u>	<u>31-33</u>	<u>103</u>	<u>509,068</u>	<u>679</u>	<u>8,320,906</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>321</u>	<u>5,987,853</u>	<u>1,644</u>	<u>28,369,433</u>
DURABLE GOODS	423	207	5,002,070	1,144	21,780,457
NONDURABLE GOODS	424	111	980,646	491	6,578,019
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	5,137	9	10,957
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>7</u>	<u>28,679</u>	<u>62</u>	<u>1,623,055</u>
<u>INFORMATION</u>	<u>51</u>	<u>127</u>	<u>663,781</u>	<u>459</u>	<u>19,121,913</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>26</u>	<u>34,041</u>	<u>107</u>	<u>2,487,938</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>50</u>	<u>929,907</u>	<u>294</u>	<u>10,803,845</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>85</u>	<u>216,022</u>	<u>538</u>	<u>6,455,595</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>88</u>	<u>731,082</u>	<u>672</u>	<u>7,592,351</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>7</u>	<u>62,853</u>	<u>99</u>	<u>2,594,996</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>22</u>	<u>984,192</u>	<u>238</u>	<u>42,661,065</u>
ACCOMMODATIONS	721	10	433,767	47	4,294,657
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	12	550,425	191	38,366,408
<u>OTHER SERVICES</u>	<u>81</u>	<u>62</u>	<u>821,534</u>	<u>511</u>	<u>13,282,887</u>
REPAIR & MAINTENANCE	811	26	701,297	337	10,691,651
PERSONAL SERVICE	812	23	77,233	126	2,029,761
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	43,004	48	561,475
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>6,723</u>	<u>15</u>	<u>104,380</u>
TOTAL ALL INDUSTRIES		2,097	\$20,808,332	10,945	\$456,868,169

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2017

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,680</u>	<u>\$111,615,699</u>	<u>1,277</u>	<u>\$6,300,737</u>
MOTOR VEHICLES & PARTS	441	90	26,987,689	43	831,234
NEW & USED AUTO DEALERS	4411	13	22,913,161	5	172,419
RV, BOAT, MOTORCYCLE DEALERS	4412	16	503,487	10	23,867
AUTOMOTIVE PARTS & TIRE	4413	61	3,571,041	28	634,948
FURNITURE & HOME FURNISHING	442	147	3,715,197	68	114,657
ELECTRONICS & APPLIANCE STORES	443	197	4,075,090	96	157,513
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	111	3,167,584	42	1,018,138
BUILDING MATERIALS	4441	83	2,935,998	35	859,969
LAWN & GARDEN SUPPLIES & EQUIP.	4442	28	231,586	7	158,169
FOOD & BEVERAGE STORES	445	64	4,005,821	21	619,329
GROCERY & CONVENIENCE STORES	4451	19	3,646,876	7	613,988
OTHER FOOD & BEVERAGE STORES	4452, 4453	45	358,945	14	5,341
DRUG/HEALTH STORES	446	224	2,827,833	120	334,193
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	2,698,957	11	938,304
APPAREL & ACCESSORIES	448	272	5,123,239	134	143,172
CLOTHING & SHOE STORES	4481, 4482	238	3,820,427	122	140,872
JEWELRY & LUGGAGE STORES	4483	34	1,302,812	12	2,300
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	271	5,156,642	124	146,563
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	216	5,122,787	103	138,757
BOOK STORES & NEWS DEALERS	4512	55	33,855	21	7,806
GENERAL MERCHANDISE STORES	452	30	39,856,441	14	83,527
DEPARTMENT STORES	4521	8	9,723,876	5	38,021
GENERAL MERCHANDISE STORES	4529	22	30,132,565	9	45,506
E-COMMERCE & MAIL ORDER	4541	296	3,524,817	161	741,805
MISCELLANEOUS RETAILERS	453, 4542, 4543	964	10,476,389	443	1,172,302
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>13</u>	<u>52,562</u>	<u>8</u>	<u>16,760</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>11,718</u>	<u>0</u>	<u>0</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>106,726</u>	<u>3</u>	<u>978</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>653</u>	<u>75,122,103</u>	<u>113</u>	<u>1,795,244</u>
CONSTRUCTION OF BUILDINGS	236	184	15,125,190	24	424,279
HEAVY CONSTRUCTION & HIGHWAYS	237	30	2,152,170	13	383,617
SPECIAL TRADE CONTRACTORS	238	439	57,844,743	76	987,348
<u>MANUFACTURING</u>	<u>31-33</u>	<u>332</u>	<u>5,182,365</u>	<u>93</u>	<u>288,144</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>921</u>	<u>24,716,615</u>	<u>357</u>	<u>1,394,450</u>
DURABLE GOODS	423	601	22,764,778	240	1,000,582
NONDURABLE GOODS	424	310	1,934,397	117	393,868
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	17,440	0	0
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>29</u>	<u>454,348</u>	<u>7</u>	<u>1,843</u>
<u>INFORMATION</u>	<u>51</u>	<u>273</u>	<u>7,085,420</u>	<u>145</u>	<u>1,118,463</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>61</u>	<u>577,639</u>	<u>38</u>	<u>39,479</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>164</u>	<u>14,721,496</u>	<u>40</u>	<u>239,685</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>301</u>	<u>6,764,313</u>	<u>101</u>	<u>195,592</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>397</u>	<u>3,248,269</u>	<u>71</u>	<u>138,679</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>36</u>	<u>1,255,307</u>	<u>8</u>	<u>18,681</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>86</u>	<u>12,123,498</u>	<u>30</u>	<u>989,932</u>
ACCOMMODATIONS	721	11	820,129	13	307,083
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	75	11,303,369	17	682,849
<u>OTHER SERVICES</u>	<u>81</u>	<u>190</u>	<u>3,115,797</u>	<u>62</u>	<u>550,086</u>
REPAIR & MAINTENANCE	811	113	2,356,376	30	475,015
PERSONAL SERVICE	812	53	685,805	22	55,424
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	73,616	10	19,647
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>33,516</u>	<u>3</u>	<u>9,097</u>
TOTAL ALL INDUSTRIES		6,153	\$266,187,391	2,358	\$13,110,439

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2017

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,541</u>	<u>\$190,882,079</u>	<u>644</u>	<u>\$2,279,148</u>
MOTOR VEHICLES & PARTS	441	166	96,583,816	15	90,665
NEW & USED AUTO DEALERS	4411	34	71,768,152	4	87,652
RV, BOAT, MOTORCYCLE DEALERS	4412	27	13,625,160	4	1,081
AUTOMOTIVE PARTS & TIRE	4413	105	11,190,504	7	1,932
FURNITURE & HOME FURNISHING	442	186	4,711,972	30	31,814
ELECTRONICS & APPLIANCE STORES	443	261	6,487,141	49	101,550
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	136	16,841,016	23	723,311
BUILDING MATERIALS	4441	100	14,834,090	18	331,196
LAWN & GARDEN SUPPLIES & EQUIP.	4442	36	2,006,926	5	392,115
FOOD & BEVERAGE STORES	445	96	8,368,259	10	246,072
GROCERY & CONVENIENCE STORES	4451	31	7,800,799	3	243,654
OTHER FOOD & BEVERAGE STORES	4452, 4453	65	567,460	7	2,418
DRUG/HEALTH STORES	446	302	4,639,746	44	85,459
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	29	7,034,009	3	393,748
APPAREL & ACCESSORIES	448	351	2,619,688	77	32,045
CLOTHING & SHOE STORES	4481, 4482	312	2,423,858	74	31,840
JEWELRY & LUGGAGE STORES	4483	39	195,830	3	205
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	326	1,559,659	62	56,042
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	263	1,320,982	47	53,713
BOOK STORES & NEWS DEALERS	4512	63	238,677	15	2,329
GENERAL MERCHANDISE STORES	452	35	21,275,331	13	21,307
DEPARTMENT STORES	4521	5	706,336	3	10,645
GENERAL MERCHANDISE STORES	4529	30	20,568,995	10	10,662
E-COMMERCE & MAIL ORDER	4541	348	6,069,672	86	185,380
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,305	14,691,770	232	311,755
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>25</u>	<u>856,208</u>	<u>5</u>	<u>20,315</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>0</u>	<u>0</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>42,379</u>	<u>3</u>	<u>18,341</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>979</u>	<u>61,446,884</u>	<u>87</u>	<u>828,812</u>
CONSTRUCTION OF BUILDINGS	236	227	22,045,917	13	104,134
HEAVY CONSTRUCTION & HIGHWAYS	237	49	3,186,845	6	88,537
SPECIAL TRADE CONTRACTORS	238	703	36,214,122	68	636,141
<u>MANUFACTURING</u>	<u>31-33</u>	<u>497</u>	<u>6,847,248</u>	<u>57</u>	<u>131,400</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,429</u>	<u>41,889,217</u>	<u>183</u>	<u>3,192,423</u>
DURABLE GOODS	423	961	34,372,498	120	3,084,474
NONDURABLE GOODS	424	456	7,470,922	63	107,949
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	45,797	0	0
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>55</u>	<u>2,565,649</u>	<u>5</u>	<u>25,149</u>
<u>INFORMATION</u>	<u>51</u>	<u>394</u>	<u>11,580,196</u>	<u>86</u>	<u>467,114</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>91</u>	<u>2,235,593</u>	<u>20</u>	<u>21,820</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>231</u>	<u>12,536,255</u>	<u>38</u>	<u>439,294</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>479</u>	<u>5,017,168</u>	<u>55</u>	<u>119,789</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>540</u>	<u>9,065,895</u>	<u>55</u>	<u>63,522</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>75</u>	<u>2,591,355</u>	<u>D</u>	<u>D</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>173</u>	<u>27,698,689</u>	<u>9</u>	<u>161,522</u>
ACCOMMODATIONS	721	20	4,006,623	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	153	23,692,066	7	149,260
<u>OTHER SERVICES</u>	<u>81</u>	<u>362</u>	<u>11,998,308</u>	<u>35</u>	<u>525,508</u>
REPAIR & MAINTENANCE	811	255	9,703,857	15	474,995
PERSONAL SERVICE	812	71	2,166,142	13	50,075
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	36	128,309	7	438
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>784,975</u>	<u>5</u>	<u>6,147</u>
TOTAL ALL INDUSTRIES		8,891	\$388,095,795	1,288	\$8,301,254

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2017

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,911</u>	<u>\$183,420,060</u>	<u>3,775</u>	<u>\$123,176,249</u>
MOTOR VEHICLES & PARTS	441	188	36,105,701	127	26,968,123
NEW & USED AUTO DEALERS	4411	37	23,633,172	26	20,578,812
RV, BOAT, MOTORCYCLE DEALERS	4412	32	2,887,654	23	360,440
AUTOMOTIVE PARTS & TIRE	4413	119	9,584,875	78	6,028,871
FURNITURE & HOME FURNISHING	442	201	4,363,233	183	3,182,772
ELECTRONICS & APPLIANCE STORES	443	298	11,858,114	270	2,745,481
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	184	28,819,242	160	16,911,503
BUILDING MATERIALS	4441	126	20,928,503	112	15,340,757
LAWN & GARDEN SUPPLIES & EQUIP.	4442	58	7,890,739	48	1,570,746
FOOD & BEVERAGE STORES	445	110	11,352,990	118	10,798,891
GROCERY & CONVENIENCE STORES	4451	43	10,903,095	47	9,767,481
OTHER FOOD & BEVERAGE STORES	4452, 4453	67	449,895	71	1,031,410
DRUG/HEALTH STORES	446	310	5,667,984	305	5,901,272
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	52	10,187,574	35	7,611,644
APPAREL & ACCESSORIES	448	342	4,916,562	332	2,428,390
CLOTHING & SHOE STORES	4481, 4482	305	4,229,521	284	1,913,162
JEWELRY & LUGGAGE STORES	4483	37	687,041	48	515,228
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	357	5,047,090	353	2,328,836
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	281	4,831,711	290	2,059,296
BOOK STORES & NEWS DEALERS	4512	76	215,379	63	269,540
GENERAL MERCHANDISE STORES	452	48	34,436,550	38	23,911,231
DEPARTMENT STORES	4521	8	5,885,424	7	4,914,577
GENERAL MERCHANDISE STORES	4529	40	28,551,126	31	18,996,654
E-COMMERCE & MAIL ORDER	4541	357	7,716,870	378	6,582,115
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,464	22,948,150	1,476	13,805,991
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>35</u>	<u>1,263,865</u>	<u>35</u>	<u>482,264</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>467,548</u>	<u>7</u>	<u>760,417</u>
<u>UTILITIES</u>	<u>22</u>	<u>15</u>	<u>1,129,621</u>	<u>9</u>	<u>61,378</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,005</u>	<u>76,838,657</u>	<u>842</u>	<u>38,678,855</u>
CONSTRUCTION OF BUILDINGS	236	253	39,694,468	256	19,535,679
HEAVY CONSTRUCTION & HIGHWAYS	237	53	7,910,227	40	4,527,343
SPECIAL TRADE CONTRACTORS	238	699	29,233,962	546	14,615,833
<u>MANUFACTURING</u>	<u>31-33</u>	<u>607</u>	<u>9,484,046</u>	<u>574</u>	<u>6,491,175</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,631</u>	<u>72,364,598</u>	<u>1,333</u>	<u>19,323,938</u>
DURABLE GOODS	423	1,128	61,043,856	890	14,743,369
NONDURABLE GOODS	424	496	11,309,219	435	4,557,422
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	11,523	8	23,147
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>52</u>	<u>1,618,311</u>	<u>43</u>	<u>629,842</u>
<u>INFORMATION</u>	<u>51</u>	<u>446</u>	<u>22,223,798</u>	<u>391</u>	<u>13,186,339</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>95</u>	<u>3,116,179</u>	<u>89</u>	<u>1,652,390</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>278</u>	<u>12,896,915</u>	<u>246</u>	<u>5,040,850</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>528</u>	<u>17,511,172</u>	<u>449</u>	<u>3,988,691</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>540</u>	<u>10,007,887</u>	<u>480</u>	<u>4,849,905</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>82</u>	<u>2,165,260</u>	<u>103</u>	<u>1,282,819</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>248</u>	<u>31,149,795</u>	<u>323</u>	<u>32,177,744</u>
ACCOMMODATIONS	721	58	5,261,303	128	9,832,226
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	190	25,888,492	195	22,345,518
<u>OTHER SERVICES</u>	<u>81</u>	<u>487</u>	<u>17,597,450</u>	<u>372</u>	<u>6,040,972</u>
REPAIR & MAINTENANCE	811	329	15,134,665	236	4,491,049
PERSONAL SERVICE	812	113	2,065,431	90	1,107,821
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	45	397,354	46	442,102
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>61,272</u>	<u>11</u>	<u>404,722</u>
TOTAL ALL INDUSTRIES		9,975	\$463,316,434	9,082	\$258,228,550

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2017

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,536</u>	<u>\$110,515,844</u>	<u>3,206</u>	<u>\$44,843,968</u>
MOTOR VEHICLES & PARTS	441	124	7,438,973	92	3,748,873
NEW & USED AUTO DEALERS	4411	17	3,539,206	13	434,524
RV, BOAT, MOTORCYCLE DEALERS	4412	28	432,010	26	1,092,910
AUTOMOTIVE PARTS & TIRE	4413	79	3,467,757	53	2,221,439
FURNITURE & HOME FURNISHING	442	262	5,118,801	191	1,803,924
ELECTRONICS & APPLIANCE STORES	443	299	6,501,127	225	2,151,321
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	212	20,455,173	162	7,006,347
BUILDING MATERIALS	4441	152	18,671,050	108	6,501,638
LAWN & GARDEN SUPPLIES & EQUIP.	4442	60	1,784,123	54	504,709
FOOD & BEVERAGE STORES	445	138	10,293,399	84	4,188,466
GROCERY & CONVENIENCE STORES	4451	16	9,140,521	15	3,866,368
OTHER FOOD & BEVERAGE STORES	4452, 4453	122	1,152,878	69	322,098
DRUG/HEALTH STORES	446	361	5,908,587	288	3,340,747
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	3,703,545	10	1,860,698
APPAREL & ACCESSORIES	448	426	3,942,756	308	2,081,198
CLOTHING & SHOE STORES	4481, 4482	361	3,218,830	262	1,878,618
JEWELRY & LUGGAGE STORES	4483	65	723,926	46	202,580
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	438	2,764,969	290	1,191,989
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	350	2,493,530	229	939,825
BOOK STORES & NEWS DEALERS	4512	88	271,439	61	252,164
GENERAL MERCHANDISE STORES	452	46	14,976,399	33	4,728,000
DEPARTMENT STORES	4521	6	802,425	5	271,480
GENERAL MERCHANDISE STORES	4529	40	14,173,974	28	4,456,520
E-COMMERCE & MAIL ORDER	4541	460	11,710,489	343	4,513,145
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,752	17,701,626	1,180	8,229,260
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>54</u>	<u>423,155</u>	<u>40</u>	<u>336,808</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>158,976</u>	<u>4</u>	<u>253,091</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>358,502</u>	<u>4</u>	<u>6,555</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,577</u>	<u>81,961,394</u>	<u>732</u>	<u>30,729,566</u>
CONSTRUCTION OF BUILDINGS	236	435	50,437,566	201	17,734,952
HEAVY CONSTRUCTION & HIGHWAYS	237	54	6,734,631	33	985,371
SPECIAL TRADE CONTRACTORS	238	1,088	24,789,197	498	12,009,243
<u>MANUFACTURING</u>	<u>31-33</u>	<u>734</u>	<u>7,557,312</u>	<u>525</u>	<u>3,955,642</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,473</u>	<u>18,519,182</u>	<u>1,096</u>	<u>8,227,310</u>
DURABLE GOODS	423	939	9,544,706	689	4,690,990
NONDURABLE GOODS	424	525	8,797,222	402	3,533,489
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	177,254	5	2,831
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>40</u>	<u>383,374</u>	<u>29</u>	<u>439,655</u>
<u>INFORMATION</u>	<u>51</u>	<u>397</u>	<u>14,570,401</u>	<u>338</u>	<u>5,575,533</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>83</u>	<u>1,847,528</u>	<u>61</u>	<u>784,629</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>266</u>	<u>4,457,329</u>	<u>170</u>	<u>2,211,523</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>560</u>	<u>6,219,609</u>	<u>350</u>	<u>2,446,726</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>774</u>	<u>12,130,092</u>	<u>430</u>	<u>4,095,215</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>176</u>	<u>2,805,519</u>	<u>105</u>	<u>1,067,006</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>292</u>	<u>26,210,974</u>	<u>174</u>	<u>13,617,820</u>
ACCOMMODATIONS	721	121	4,165,365	73	4,889,651
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	171	22,045,609	101	8,728,169
<u>OTHER SERVICES</u>	<u>81</u>	<u>431</u>	<u>7,028,603</u>	<u>261</u>	<u>4,569,307</u>
REPAIR & MAINTENANCE	811	254	4,768,871	161	3,989,887
PERSONAL SERVICE	812	136	1,757,294	64	491,526
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	41	502,438	36	87,894
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>53,480</u>	<u>7</u>	<u>1,005,334</u>
TOTAL ALL INDUSTRIES		11,417	\$295,201,274	7,532	\$124,165,688

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2017

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>19,348</u>	<u>\$6,275,157,908</u>	<u>7,084</u>	<u>631,632,807</u>
MOTOR VEHICLES & PARTS	441	885	1,321,701,436	245	145,682,164
NEW & USED AUTO DEALERS	4411	337	1,133,525,751	45	119,284,584
RV, BOAT, MOTORCYCLE DEALERS	4412	169	78,761,875	56	10,040,731
AUTOMOTIVE PARTS & TIRE	4413	379	109,413,810	144	16,356,849
FURNITURE & HOME FURNISHING	442	940	317,398,786	384	23,082,897
ELECTRONICS & APPLIANCE STORES	443	1,269	537,075,409	457	30,031,934
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	900	443,203,277	338	73,147,097
BUILDING MATERIALS	4441	642	412,053,542	233	63,515,533
LAWN & GARDEN SUPPLIES & EQUIP.	4442	258	31,149,735	105	9,631,564
FOOD & BEVERAGE STORES	445	1,357	346,790,911	282	40,671,369
GROCERY & CONVENIENCE STORES	4451	658	294,468,009	68	36,575,155
OTHER FOOD & BEVERAGE STORES	4452, 4453	699	52,322,902	214	4,096,214
DRUG/HEALTH STORES	446	1,305	299,863,616	554	25,768,541
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	336	99,112,210	55	12,884,210
APPAREL & ACCESSORIES	448	1,883	637,305,316	650	33,113,367
CLOTHING & SHOE STORES	4481, 4482	1,411	562,599,045	541	27,905,635
JEWELRY & LUGGAGE STORES	4483	472	74,706,271	109	5,207,732
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	1,523	277,512,977	652	27,703,490
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	1,156	244,774,793	514	23,798,792
BOOK STORES & NEWS DEALERS	4512	367	32,738,184	138	3,904,698
GENERAL MERCHANDISE STORES	452	130	921,374,361	58	129,107,860
DEPARTMENT STORES	4521	13	293,812,086	10	31,885,754
GENERAL MERCHANDISE STORES	4529	117	627,562,275	48	97,222,106
E-COMMERCE & MAIL ORDER	4541	1,120	402,255,647	626	33,671,374
MISCELLANEOUS RETAILERS	453, 4542, 4543	7,700	671,563,962	2,783	56,768,504
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>246</u>	<u>5,294,477</u>	<u>79</u>	<u>1,457,726</u>
<u>MINING</u>	<u>21</u>	<u>20</u>	<u>1,476,771</u>	<u>7</u>	<u>368,410</u>
<u>UTILITIES</u>	<u>22</u>	<u>46</u>	<u>5,483,411</u>	<u>13</u>	<u>245,720</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>14,583</u>	<u>3,941,384,030</u>	<u>2,828</u>	<u>204,189,926</u>
CONSTRUCTION OF BUILDINGS	236	5,824	2,662,120,974	935	113,920,329
HEAVY CONSTRUCTION & HIGHWAYS	237	318	188,165,576	90	18,679,159
SPECIAL TRADE CONTRACTORS	238	8,441	1,091,097,480	1,803	71,590,438
<u>MANUFACTURING</u>	<u>31-33</u>	<u>4,554</u>	<u>294,946,909</u>	<u>1,374</u>	<u>14,958,048</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>5,716</u>	<u>1,091,684,378</u>	<u>2,392</u>	<u>50,458,635</u>
DURABLE GOODS	423	3,736	913,809,013	1,559	36,061,871
NONDURABLE GOODS	424	1,917	175,084,070	821	14,346,426
ELECTRONIC MARKETS, AGENTS & BROKERS	425	63	2,791,295	12	50,338
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>535</u>	<u>72,637,616</u>	<u>86</u>	<u>2,093,723</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,655</u>	<u>852,792,596</u>	<u>661</u>	<u>53,415,920</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>284</u>	<u>138,726,887</u>	<u>123</u>	<u>7,793,463</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,599</u>	<u>438,861,333</u>	<u>426</u>	<u>17,812,536</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>6,046</u>	<u>551,003,335</u>	<u>1,168</u>	<u>20,104,635</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>7,262</u>	<u>566,576,045</u>	<u>1,451</u>	<u>31,958,705</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>2,006</u>	<u>177,506,584</u>	<u>281</u>	<u>8,981,647</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>5,862</u>	<u>2,009,893,940</u>	<u>604</u>	<u>107,031,415</u>
ACCOMMODATIONS	721	491	440,209,099	101	8,710,397
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	5,371	1,569,684,841	503	98,321,018
<u>OTHER SERVICES</u>	<u>81</u>	<u>5,869</u>	<u>439,777,119</u>	<u>1,011</u>	<u>33,697,536</u>
REPAIR & MAINTENANCE	811	2,994	265,796,608	608	25,363,870
PERSONAL SERVICE	812	2,489	164,177,420	303	7,857,055
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	386	9,803,091	100	476,611
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>41</u>	<u>2,880,134</u>	<u>16</u>	<u>536,415</u>
TOTAL ALL INDUSTRIES		75,672	\$16,866,083,473	19,604	1,186,737,267

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2017

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,446</u>	<u>\$97,076,722</u>	<u>2,251</u>	<u>\$20,053,378</u>
MOTOR VEHICLES & PARTS	441	134	23,861,679	78	2,210,786
NEW & USED AUTO DEALERS	4411	20	13,472,754	5	146,778
RV, BOAT, MOTORCYCLE DEALERS	4412	35	4,846,438	13	12,051
AUTOMOTIVE PARTS & TIRE	4413	79	5,542,487	60	2,051,957
FURNITURE & HOME FURNISHING	442	199	3,632,836	141	461,039
ELECTRONICS & APPLIANCE STORES	443	246	3,334,313	159	827,778
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	160	11,724,598	97	2,527,562
BUILDING MATERIALS	4441	114	7,808,710	69	2,111,257
LAWN & GARDEN SUPPLIES & EQUIP.	4442	46	3,915,888	28	416,305
FOOD & BEVERAGE STORES	445	93	7,443,348	50	2,295,892
GROCERY & CONVENIENCE STORES	4451	19	6,771,975	12	2,166,853
OTHER FOOD & BEVERAGE STORES	4452, 4453	74	671,373	38	129,039
DRUG/HEALTH STORES	446	288	3,236,278	186	1,627,127
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	5,918,860	16	2,603,667
APPAREL & ACCESSORIES	448	334	2,511,567	214	408,888
CLOTHING & SHOE STORES	4481, 4482	286	1,979,471	190	398,427
JEWELRY & LUGGAGE STORES	4483	48	532,096	24	10,461
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	346	2,522,729	222	562,575
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	277	2,373,947	178	510,771
BOOK STORES & NEWS DEALERS	4512	69	148,782	44	51,804
GENERAL MERCHANDISE STORES	452	40	16,926,740	22	273,339
DEPARTMENT STORES	4521	5	250,389	5	125,374
GENERAL MERCHANDISE STORES	4529	35	16,676,351	17	147,965
E-COMMERCE & MAIL ORDER	4541	348	5,771,308	253	2,322,550
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,231	10,192,466	813	3,932,175
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>52</u>	<u>1,148,414</u>	<u>39</u>	<u>458,764</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>151,501</u>	<u>6</u>	<u>286,285</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>310,415</u>	<u>4</u>	<u>22,104</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>928</u>	<u>86,362,962</u>	<u>498</u>	<u>24,861,376</u>
CONSTRUCTION OF BUILDINGS	236	258	47,064,313	129	8,873,532
HEAVY CONSTRUCTION & HIGHWAYS	237	49	16,001,878	33	6,046,076
SPECIAL TRADE CONTRACTORS	238	621	23,296,771	336	9,941,768
<u>MANUFACTURING</u>	<u>31-33</u>	<u>515</u>	<u>5,872,335</u>	<u>286</u>	<u>3,397,256</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,238</u>	<u>17,588,871</u>	<u>857</u>	<u>7,593,804</u>
DURABLE GOODS	423	811	12,784,453	584	5,994,349
NONDURABLE GOODS	424	421	4,726,177	266	1,570,660
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	78,241	7	28,795
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>36</u>	<u>1,092,278</u>	<u>28</u>	<u>945,195</u>
<u>INFORMATION</u>	<u>51</u>	<u>374</u>	<u>7,204,265</u>	<u>256</u>	<u>4,209,612</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>78</u>	<u>1,873,790</u>	<u>47</u>	<u>569,709</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>226</u>	<u>6,017,411</u>	<u>126</u>	<u>2,282,085</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>442</u>	<u>4,137,469</u>	<u>250</u>	<u>3,789,012</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>436</u>	<u>6,472,033</u>	<u>227</u>	<u>1,550,974</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>96</u>	<u>5,156,714</u>	<u>44</u>	<u>288,494</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>218</u>	<u>35,795,002</u>	<u>74</u>	<u>3,984,944</u>
ACCOMMODATIONS	721	61	13,163,060	23	1,014,832
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	157	22,631,942	51	2,970,112
<u>OTHER SERVICES</u>	<u>81</u>	<u>300</u>	<u>6,209,940</u>	<u>154</u>	<u>2,466,712</u>
REPAIR & MAINTENANCE	811	181	4,866,683	91	2,001,600
PERSONAL SERVICE	812	80	1,141,550	42	360,613
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	39	201,707	21	104,499
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>42,336</u>	<u>8</u>	<u>52,595</u>
TOTAL ALL INDUSTRIES		8,410	\$282,512,458	5,155	\$76,812,299

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2017

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,129</u>	<u>\$169,982,279</u>	<u>1,606</u>	<u>\$10,438,456</u>
MOTOR VEHICLES & PARTS	441	177	42,525,641	67	1,968,559
NEW & USED AUTO DEALERS	4411	37	30,489,191	9	915,926
RV, BOAT, MOTORCYCLE DEALERS	4412	26	3,681,300	15	165,894
AUTOMOTIVE PARTS & TIRE	4413	114	8,355,150	43	886,739
FURNITURE & HOME FURNISHING	442	220	4,061,973	95	379,232
ELECTRONICS & APPLIANCE STORES	443	270	4,024,519	113	494,990
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	225	22,105,358	69	1,917,900
BUILDING MATERIALS	4441	163	17,393,927	55	634,087
LAWN & GARDEN SUPPLIES & EQUIP.	4442	62	4,711,431	14	1,283,813
FOOD & BEVERAGE STORES	445	110	10,740,932	29	1,280,998
GROCERY & CONVENIENCE STORES	4451	40	10,136,990	11	1,260,781
OTHER FOOD & BEVERAGE STORES	4452, 4453	70	603,942	18	20,217
DRUG/HEALTH STORES	446	329	6,038,633	134	436,226
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	50	9,869,013	10	284,177
APPAREL & ACCESSORIES	448	334	10,572,647	159	256,328
CLOTHING & SHOE STORES	4481, 4482	291	8,922,642	146	252,784
JEWELRY & LUGGAGE STORES	4483	43	1,650,005	13	3,544
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	381	6,598,215	149	286,845
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	314	6,453,440	123	270,640
BOOK STORES & NEWS DEALERS	4512	67	144,775	26	16,205
GENERAL MERCHANDISE STORES	452	46	29,982,192	16	196,112
DEPARTMENT STORES	4521	6	4,907,504	5	87,876
GENERAL MERCHANDISE STORES	4529	40	25,074,688	11	108,236
E-COMMERCE & MAIL ORDER	4541	398	7,168,537	184	1,108,673
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,589	16,294,619	581	1,828,416
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>69</u>	<u>753,409</u>	<u>12</u>	<u>130,977</u>
<u>MINING</u>	<u>21</u>	<u>14</u>	<u>2,713,109</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>528,777</u>	<u>5</u>	<u>46,363</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,076</u>	<u>53,541,330</u>	<u>316</u>	<u>12,834,618</u>
CONSTRUCTION OF BUILDINGS	236	275	28,120,355	83	2,400,037
HEAVY CONSTRUCTION & HIGHWAYS	237	57	7,787,665	20	4,994,971
SPECIAL TRADE CONTRACTORS	238	744	17,633,310	213	5,439,610
<u>MANUFACTURING</u>	<u>31-33</u>	<u>602</u>	<u>11,795,310</u>	<u>158</u>	<u>581,641</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,549</u>	<u>26,623,249</u>	<u>539</u>	<u>4,243,724</u>
DURABLE GOODS	423	1,072	20,114,736	352	3,315,144
NONDURABLE GOODS	424	468	6,246,536	185	928,444
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	261,977	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>45</u>	<u>1,845,534</u>	<u>15</u>	<u>137,513</u>
<u>INFORMATION</u>	<u>51</u>	<u>431</u>	<u>15,072,352</u>	<u>164</u>	<u>1,765,794</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>90</u>	<u>1,165,992</u>	<u>40</u>	<u>134,866</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>260</u>	<u>6,674,954</u>	<u>90</u>	<u>1,566,617</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>519</u>	<u>5,364,898</u>	<u>163</u>	<u>582,020</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>577</u>	<u>15,909,534</u>	<u>180</u>	<u>1,005,203</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>103</u>	<u>4,149,283</u>	<u>19</u>	<u>130,921</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>284</u>	<u>31,337,310</u>	<u>42</u>	<u>1,107,708</u>
ACCOMMODATIONS	721	75	3,204,628	12	180,420
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	209	28,132,682	30	927,288
<u>OTHER SERVICES</u>	<u>81</u>	<u>464</u>	<u>10,625,746</u>	<u>119</u>	<u>2,346,516</u>
REPAIR & MAINTENANCE	811	309	8,807,315	79	2,176,752
PERSONAL SERVICE	812	107	1,630,563	25	161,029
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	48	187,868	15	8,735
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>29,295</u>	<u>3</u>	<u>2,595</u>
TOTAL ALL INDUSTRIES		10,232	\$358,112,361	3,473	\$37,082,736

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2017

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,399</u>	<u>\$77,508,134</u>	<u>3,031</u>	<u>\$82,254,591</u>
MOTOR VEHICLES & PARTS	441	121	9,686,975	117	16,820,336
NEW & USED AUTO DEALERS	4411	18	4,666,541	21	11,082,196
RV, BOAT, MOTORCYCLE DEALERS	4412	27	926,213	23	822,736
AUTOMOTIVE PARTS & TIRE	4413	76	4,094,221	73	4,915,404
FURNITURE & HOME FURNISHING	442	207	2,265,914	164	1,753,899
ELECTRONICS & APPLIANCE STORES	443	242	2,531,442	212	2,771,954
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	180	8,647,704	132	14,439,248
BUILDING MATERIALS	4441	132	6,617,015	95	11,486,607
LAWN & GARDEN SUPPLIES & EQUIP.	4442	48	2,030,689	37	2,952,641
FOOD & BEVERAGE STORES	445	79	7,468,389	80	6,283,067
GROCERY & CONVENIENCE STORES	4451	23	7,066,574	30	6,010,486
OTHER FOOD & BEVERAGE STORES	4452, 4453	56	401,815	50	272,581
DRUG/HEALTH STORES	446	279	3,083,779	272	2,508,371
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	26	4,827,146	32	3,607,137
APPAREL & ACCESSORIES	448	294	1,650,559	278	2,182,475
CLOTHING & SHOE STORES	4481, 4482	248	1,496,499	244	2,135,606
JEWELRY & LUGGAGE STORES	4483	46	154,060	34	46,869
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	310	1,195,483	298	2,544,186
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	246	1,052,679	237	2,385,073
BOOK STORES & NEWS DEALERS	4512	64	142,804	61	159,113
GENERAL MERCHANDISE STORES	452	39	21,263,364	33	15,908,554
DEPARTMENT STORES	4521	5	483,551	6	1,233,004
GENERAL MERCHANDISE STORES	4529	34	20,779,813	27	14,675,550
E-COMMERCE & MAIL ORDER	4541	354	5,848,699	344	3,842,449
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,268	9,038,680	1,069	9,592,915
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>35</u>	<u>363,237</u>	<u>43</u>	<u>360,077</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>271,935</u>	<u>3</u>	<u>62,681</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>86,923</u>	<u>13</u>	<u>456,165</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,132</u>	<u>30,356,141</u>	<u>536</u>	<u>29,241,045</u>
CONSTRUCTION OF BUILDINGS	236	304	13,312,982	171	13,336,050
HEAVY CONSTRUCTION & HIGHWAYS	237	53	2,347,914	41	6,106,787
SPECIAL TRADE CONTRACTORS	238	775	14,695,245	324	9,798,208
<u>MANUFACTURING</u>	<u>31-33</u>	<u>490</u>	<u>2,646,643</u>	<u>410</u>	<u>3,215,902</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,224</u>	<u>11,472,202</u>	<u>1,078</u>	<u>11,131,659</u>
DURABLE GOODS	423	816	9,194,448	717	8,018,533
NONDURABLE GOODS	424	402	2,245,356	357	3,105,156
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	32,398	4	7,970
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>19</u>	<u>264,266</u>	<u>34</u>	<u>1,209,660</u>
<u>INFORMATION</u>	<u>51</u>	<u>356</u>	<u>9,900,794</u>	<u>323</u>	<u>6,354,769</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>72</u>	<u>1,637,247</u>	<u>69</u>	<u>670,305</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>236</u>	<u>4,262,221</u>	<u>173</u>	<u>2,886,953</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>397</u>	<u>2,703,579</u>	<u>355</u>	<u>2,048,537</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>552</u>	<u>4,245,169</u>	<u>334</u>	<u>2,970,266</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>59</u>	<u>846,459</u>	<u>83</u>	<u>1,979,571</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>166</u>	<u>12,536,802</u>	<u>201</u>	<u>13,418,034</u>
ACCOMMODATIONS	721	54	1,003,011	86	4,739,008
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	112	11,533,791	115	8,679,026
<u>OTHER SERVICES</u>	<u>81</u>	<u>327</u>	<u>5,738,327</u>	<u>292</u>	<u>4,923,274</u>
REPAIR & MAINTENANCE	811	226	4,749,782	182	3,831,587
PERSONAL SERVICE	812	64	723,832	71	855,610
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	37	264,713	39	236,077
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>1,246,089</u>	<u>7</u>	<u>40,063</u>
TOTAL ALL INDUSTRIES		8,489	\$166,086,168	6,985	\$163,223,552

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2017

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,261</u>	<u>\$22,130,926</u>	<u>1,714</u>	<u>\$10,285,534</u>
MOTOR VEHICLES & PARTS	441	73	1,220,436	56	1,350,969
NEW & USED AUTO DEALERS	4411	6	243,402	9	725,478
RV, BOAT, MOTORCYCLE DEALERS	4412	14	69,036	10	107,318
AUTOMOTIVE PARTS & TIRE	4413	53	907,998	37	518,173
FURNITURE & HOME FURNISHING	442	130	670,461	100	289,363
ELECTRONICS & APPLIANCE STORES	443	154	632,548	124	594,839
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	89	4,410,263	66	760,219
BUILDING MATERIALS	4441	61	4,064,685	54	727,849
LAWN & GARDEN SUPPLIES & EQUIP.	4442	28	345,578	12	32,370
FOOD & BEVERAGE STORES	445	55	3,014,535	33	1,829,979
GROCERY & CONVENIENCE STORES	4451	17	2,955,141	6	1,774,244
OTHER FOOD & BEVERAGE STORES	4452, 4453	38	59,394	27	55,735
DRUG/HEALTH STORES	446	205	1,589,343	154	293,894
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,715,253	12	868,212
APPAREL & ACCESSORIES	448	213	570,069	167	281,720
CLOTHING & SHOE STORES	4481, 4482	187	545,444	152	276,744
JEWELRY & LUGGAGE STORES	4483	26	24,625	15	4,976
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	204	470,800	158	205,728
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	165	398,753	124	185,955
BOOK STORES & NEWS DEALERS	4512	39	72,047	34	19,773
GENERAL MERCHANDISE STORES	452	22	1,353,089	24	726,500
DEPARTMENT STORES	4521	5	168,850	5	80,537
GENERAL MERCHANDISE STORES	4529	17	1,184,239	19	645,963
E-COMMERCE & MAIL ORDER	4541	250	2,247,641	202	1,194,228
MISCELLANEOUS RETAILERS	453, 4542, 4543	852	4,236,488	618	1,889,883
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>165,674</u>	<u>16</u>	<u>209,754</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>491,669</u>	<u>6</u>	<u>4,470,543</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>24,902</u>	<u>0</u>	<u>0</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>385</u>	<u>14,118,711</u>	<u>314</u>	<u>13,236,044</u>
CONSTRUCTION OF BUILDINGS	236	115	5,976,563	77	7,663,636
HEAVY CONSTRUCTION & HIGHWAYS	237	20	2,657,428	18	1,626,534
SPECIAL TRADE CONTRACTORS	238	250	5,484,720	219	3,945,874
<u>MANUFACTURING</u>	<u>31-33</u>	<u>245</u>	<u>1,247,405</u>	<u>193</u>	<u>1,066,541</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>737</u>	<u>4,949,921</u>	<u>576</u>	<u>5,529,459</u>
DURABLE GOODS	423	476	3,924,367	398	4,247,667
NONDURABLE GOODS	424	257	1,012,541	174	1,266,161
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	13,013	4	15,631
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>15</u>	<u>103,283</u>	<u>9</u>	<u>197,372</u>
<u>INFORMATION</u>	<u>51</u>	<u>234</u>	<u>3,553,343</u>	<u>192</u>	<u>1,863,912</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>51</u>	<u>641,447</u>	<u>37</u>	<u>292,425</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>112</u>	<u>1,397,610</u>	<u>94</u>	<u>1,137,742</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>241</u>	<u>1,222,253</u>	<u>162</u>	<u>549,002</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>254</u>	<u>1,529,319</u>	<u>185</u>	<u>760,621</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>43</u>	<u>994,838</u>	<u>18</u>	<u>41,949</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>165</u>	<u>9,693,125</u>	<u>48</u>	<u>2,157,710</u>
ACCOMMODATIONS	721	91	3,998,464	20	327,198
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	74	5,694,661	28	1,830,512
<u>OTHER SERVICES</u>	<u>81</u>	<u>151</u>	<u>2,132,432</u>	<u>109</u>	<u>1,241,838</u>
REPAIR & MAINTENANCE	811	88	1,551,871	65	1,091,217
PERSONAL SERVICE	812	40	235,672	30	121,282
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	23	344,889	14	29,339
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>7,721</u>	<u>5</u>	<u>3,398</u>
TOTAL ALL INDUSTRIES		4,928	\$64,404,579	3,679	\$43,112,540

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2017

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>11,427</u>	<u>\$2,158,880,912</u>	<u>2,714</u>	<u>\$31,978,955</u>
MOTOR VEHICLES & PARTS	441	581	670,271,277	69	2,645,089
NEW & USED AUTO DEALERS	4411	213	568,770,906	10	301,164
RV, BOAT, MOTORCYCLE DEALERS	4412	93	43,245,885	23	1,905,214
AUTOMOTIVE PARTS & TIRE	4413	275	58,254,486	36	438,711
FURNITURE & HOME FURNISHING	442	561	76,182,961	164	1,577,406
ELECTRONICS & APPLIANCE STORES	443	744	109,466,683	183	1,562,153
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	560	186,047,070	123	6,042,111
BUILDING MATERIALS	4441	401	166,747,503	78	5,722,811
LAWN & GARDEN SUPPLIES & EQUIP.	4442	159	19,299,567	45	319,300
FOOD & BEVERAGE STORES	445	515	103,525,350	98	5,848,237
GROCERY & CONVENIENCE STORES	4451	215	95,584,231	16	5,234,575
OTHER FOOD & BEVERAGE STORES	4452, 4453	300	7,941,119	82	613,662
DRUG/HEALTH STORES	446	794	87,730,096	232	1,387,596
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	180	49,018,771	7	861,167
APPAREL & ACCESSORIES	448	1,014	125,818,286	273	1,250,167
CLOTHING & SHOE STORES	4481, 4482	828	106,392,318	240	1,143,648
JEWELRY & LUGGAGE STORES	4483	186	19,425,968	33	106,519
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	966	84,076,856	248	1,106,445
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	766	77,819,242	190	637,582
BOOK STORES & NEWS DEALERS	4512	200	6,257,614	58	468,863
GENERAL MERCHANDISE STORES	452	90	405,866,395	26	542,476
DEPARTMENT STORES	4521	10	123,285,763	5	105,418
GENERAL MERCHANDISE STORES	4529	80	282,580,632	21	437,058
E-COMMERCE & MAIL ORDER	4541	789	95,254,019	308	3,557,350
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,633	165,623,148	983	5,598,758
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>125</u>	<u>1,451,197</u>	<u>29</u>	<u>125,239</u>
<u>MINING</u>	<u>21</u>	<u>14</u>	<u>887,382</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>36</u>	<u>1,457,814</u>	<u>6</u>	<u>418,520</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>6,403</u>	<u>752,094,652</u>	<u>583</u>	<u>39,675,260</u>
CONSTRUCTION OF BUILDINGS	236	2,122	375,057,018	219	23,023,063
HEAVY CONSTRUCTION & HIGHWAYS	237	178	95,579,121	25	2,867,406
SPECIAL TRADE CONTRACTORS	238	4,103	281,458,513	339	13,784,791
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,297</u>	<u>65,530,504</u>	<u>385</u>	<u>2,583,123</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,766</u>	<u>226,715,689</u>	<u>850</u>	<u>5,967,621</u>
DURABLE GOODS	423	2,514	186,481,716	535	3,307,703
NONDURABLE GOODS	424	1,217	39,240,904	311	2,657,590
ELECTRONIC MARKETS, AGENTS & BROKERS	425	35	993,069	4	2,328
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>211</u>	<u>20,358,030</u>	<u>46</u>	<u>972,186</u>
<u>INFORMATION</u>	<u>51</u>	<u>933</u>	<u>192,111,447</u>	<u>280</u>	<u>4,319,443</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>195</u>	<u>36,467,471</u>	<u>52</u>	<u>452,094</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>799</u>	<u>100,985,608</u>	<u>143</u>	<u>2,692,752</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>2,217</u>	<u>60,859,176</u>	<u>318</u>	<u>2,255,343</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,862</u>	<u>94,650,912</u>	<u>381</u>	<u>6,213,296</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>595</u>	<u>33,863,000</u>	<u>99</u>	<u>1,195,048</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,656</u>	<u>392,618,474</u>	<u>220</u>	<u>12,518,428</u>
ACCOMMODATIONS	721	159	34,688,052	142	6,841,841
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,497	357,930,422	78	5,676,587
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,516</u>	<u>127,001,419</u>	<u>214</u>	<u>2,810,195</u>
REPAIR & MAINTENANCE	811	1,529	99,166,682	125	2,009,061
PERSONAL SERVICE	812	825	25,652,670	64	682,501
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	162	2,182,067	25	118,633
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>27</u>	<u>1,728,665</u>	<u>8</u>	<u>43,671</u>
TOTAL ALL INDUSTRIES		36,079	\$4,267,662,352	6,330	\$114,244,863

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2017

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,532</u>	<u>\$414,884,455</u>	<u>1,506</u>	<u>\$7,749,583</u>
MOTOR VEHICLES & PARTS	441	243	150,438,355	43	408,505
NEW & USED AUTO DEALERS	4411	47	108,945,521	5	157,134
RV, BOAT, MOTORCYCLE DEALERS	4412	65	29,116,090	7	4,151
AUTOMOTIVE PARTS & TIRE	4413	131	12,376,744	31	247,220
FURNITURE & HOME FURNISHING	442	285	11,033,063	91	170,602
ELECTRONICS & APPLIANCE STORES	443	395	15,491,191	113	331,025
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	269	37,372,109	68	1,228,167
BUILDING MATERIALS	4441	190	32,612,096	49	892,507
LAWN & GARDEN SUPPLIES & EQUIP.	4442	79	4,760,013	19	335,660
FOOD & BEVERAGE STORES	445	191	20,753,565	32	747,008
GROCERY & CONVENIENCE STORES	4451	47	18,410,754	6	736,069
OTHER FOOD & BEVERAGE STORES	4452, 4453	144	2,342,811	26	10,939
DRUG/HEALTH STORES	446	442	14,007,660	128	501,608
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	55	9,210,425	8	1,199,220
APPAREL & ACCESSORIES	448	501	21,658,128	165	243,715
CLOTHING & SHOE STORES	4481, 4482	415	18,724,927	149	237,228
JEWELRY & LUGGAGE STORES	4483	86	2,933,201	16	6,487
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	503	16,301,833	134	236,652
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	394	15,767,185	114	172,780
BOOK STORES & NEWS DEALERS	4512	109	534,648	20	63,872
GENERAL MERCHANDISE STORES	452	52	72,276,681	16	132,123
DEPARTMENT STORES	4521	9	15,386,304	5	42,574
GENERAL MERCHANDISE STORES	4529	43	56,890,377	11	89,549
E-COMMERCE & MAIL ORDER	4541	525	14,037,929	182	1,041,557
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,071	32,303,516	526	1,509,401
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>80</u>	<u>1,040,717</u>	<u>8</u>	<u>25,191</u>
<u>MINING</u>	<u>21</u>	<u>11</u>	<u>479,275</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>162,249</u>	<u>5</u>	<u>21,895</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,845</u>	<u>112,692,572</u>	<u>354</u>	<u>13,304,027</u>
CONSTRUCTION OF BUILDINGS	236	505	54,421,484	82	6,882,683
HEAVY CONSTRUCTION & HIGHWAYS	237	79	13,101,138	23	3,564,150
SPECIAL TRADE CONTRACTORS	238	1,261	45,169,950	249	2,857,194
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,034</u>	<u>20,781,927</u>	<u>134</u>	<u>1,038,129</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,110</u>	<u>48,752,205</u>	<u>451</u>	<u>1,411,718</u>
DURABLE GOODS	423	1,422	34,207,308	283	1,098,021
NONDURABLE GOODS	424	671	14,295,801	166	296,643
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	249,096	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>94</u>	<u>4,483,592</u>	<u>18</u>	<u>389,344</u>
<u>INFORMATION</u>	<u>51</u>	<u>542</u>	<u>27,093,193</u>	<u>164</u>	<u>1,682,975</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>114</u>	<u>3,177,054</u>	<u>32</u>	<u>55,860</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>368</u>	<u>14,997,861</u>	<u>74</u>	<u>668,277</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>829</u>	<u>11,564,124</u>	<u>148</u>	<u>876,057</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>956</u>	<u>17,189,995</u>	<u>156</u>	<u>670,069</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>179</u>	<u>3,975,689</u>	<u>24</u>	<u>189,841</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>428</u>	<u>62,492,279</u>	<u>37</u>	<u>7,767,411</u>
ACCOMMODATIONS	721	84	7,175,890	14	6,772,291
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	344	55,316,389	23	995,120
<u>OTHER SERVICES</u>	<u>81</u>	<u>748</u>	<u>22,777,163</u>	<u>93</u>	<u>580,006</u>
REPAIR & MAINTENANCE	811	503	18,161,546	42	321,423
PERSONAL SERVICE	812	182	4,039,006	32	186,527
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	63	576,611	19	72,056
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>15</u>	<u>71,382</u>	<u>4</u>	<u>1,172</u>
TOTAL ALL INDUSTRIES		14,897	\$766,615,732	3,209	\$36,435,584

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2017

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>10,960</u>	<u>\$2,061,446,142</u>	<u>8,459</u>	<u>\$1,284,222,210</u>
MOTOR VEHICLES & PARTS	441	509	548,764,912	442	309,469,753
NEW & USED AUTO DEALERS	4411	172	464,572,611	155	225,566,546
RV, BOAT, MOTORCYCLE DEALERS	4412	76	29,396,088	74	28,452,429
AUTOMOTIVE PARTS & TIRE	4413	261	54,796,213	213	55,450,778
FURNITURE & HOME FURNISHING	442	559	65,947,734	388	45,982,936
ELECTRONICS & APPLIANCE STORES	443	734	110,400,490	606	72,674,896
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	564	156,245,378	343	118,044,860
BUILDING MATERIALS	4441	404	140,265,177	249	111,778,893
LAWN & GARDEN SUPPLIES & EQUIP.	4442	160	15,980,201	94	6,265,967
FOOD & BEVERAGE STORES	445	483	100,351,272	305	69,839,067
GROCERY & CONVENIENCE STORES	4451	199	91,534,561	88	61,405,668
OTHER FOOD & BEVERAGE STORES	4452, 4453	284	8,816,711	217	8,433,399
DRUG/HEALTH STORES	446	794	86,548,772	690	65,189,400
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	158	40,302,986	102	27,452,619
APPAREL & ACCESSORIES	448	999	191,489,630	699	86,842,223
CLOTHING & SHOE STORES	4481, 4482	802	162,508,119	577	75,140,521
JEWELRY & LUGGAGE STORES	4483	197	28,981,511	122	11,701,702
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	948	97,289,354	754	60,724,048
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	755	92,472,417	590	52,594,133
BOOK STORES & NEWS DEALERS	4512	193	4,816,937	164	8,129,915
GENERAL MERCHANDISE STORES	452	77	404,499,176	70	253,070,428
DEPARTMENT STORES	4521	10	92,801,129	11	66,145,274
GENERAL MERCHANDISE STORES	4529	67	311,698,047	59	186,925,154
E-COMMERCE & MAIL ORDER	4541	785	102,262,521	694	53,517,845
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,350	157,343,917	3,366	121,414,135
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>155</u>	<u>2,023,521</u>	<u>99</u>	<u>1,384,440</u>
<u>MINING</u>	<u>21</u>	<u>14</u>	<u>1,156,525</u>	<u>9</u>	<u>432,294</u>
<u>UTILITIES</u>	<u>22</u>	<u>31</u>	<u>1,527,536</u>	<u>17</u>	<u>828,936</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>6,646</u>	<u>623,380,963</u>	<u>3,094</u>	<u>443,977,840</u>
CONSTRUCTION OF BUILDINGS	236	2,146	317,616,701	1,047	240,287,566
HEAVY CONSTRUCTION & HIGHWAYS	237	170	39,896,735	88	31,863,142
SPECIAL TRADE CONTRACTORS	238	4,330	265,867,527	1,959	171,827,132
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,378</u>	<u>79,193,467</u>	<u>1,728</u>	<u>55,766,165</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,670</u>	<u>200,927,361</u>	<u>3,103</u>	<u>171,598,737</u>
DURABLE GOODS	423	2,456	149,633,974	2,103	137,459,376
NONDURABLE GOODS	424	1,183	51,098,929	973	33,993,640
ELECTRONIC MARKETS, AGENTS & BROKERS	425	31	194,458	27	145,721
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>222</u>	<u>9,992,758</u>	<u>146</u>	<u>8,915,360</u>
<u>INFORMATION</u>	<u>51</u>	<u>931</u>	<u>170,587,982</u>	<u>835</u>	<u>117,426,881</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>195</u>	<u>35,007,239</u>	<u>179</u>	<u>21,494,430</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>725</u>	<u>63,477,970</u>	<u>568</u>	<u>62,227,178</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>2,392</u>	<u>72,022,382</u>	<u>1,596</u>	<u>41,033,286</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>3,066</u>	<u>104,893,721</u>	<u>1,594</u>	<u>62,968,987</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>557</u>	<u>27,178,429</u>	<u>397</u>	<u>15,436,550</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,614</u>	<u>354,304,597</u>	<u>969</u>	<u>267,626,370</u>
ACCOMMODATIONS	721	115	28,013,640	102	36,899,528
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,499	326,290,957	867	230,726,842
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,381</u>	<u>103,636,611</u>	<u>1,528</u>	<u>73,867,186</u>
REPAIR & MAINTENANCE	811	1,385	79,349,705	925	56,066,195
PERSONAL SERVICE	812	826	21,739,349	513	15,845,852
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	170	2,547,557	90	1,955,139
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>20</u>	<u>1,088,572</u>	<u>19</u>	<u>1,335,119</u>
TOTAL ALL INDUSTRIES		35,957	\$3,911,845,776	24,340	\$2,630,541,969

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2017

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,886</u>	<u>\$63,486,871</u>	<u>7,099</u>	<u>\$718,311,621</u>
MOTOR VEHICLES & PARTS	441	105	11,747,225	248	149,276,821
NEW & USED AUTO DEALERS	4411	17	6,509,786	46	121,330,534
RV, BOAT, MOTORCYCLE DEALERS	4412	17	439,876	58	7,712,759
AUTOMOTIVE PARTS & TIRE	4413	71	4,797,563	144	20,233,528
FURNITURE & HOME FURNISHING	442	153	2,029,756	356	27,109,947
ELECTRONICS & APPLIANCE STORES	443	204	2,103,613	511	44,281,281
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	135	6,989,189	332	73,301,526
BUILDING MATERIALS	4441	101	6,125,926	231	62,867,526
LAWN & GARDEN SUPPLIES & EQUIP.	4442	34	863,263	101	10,434,000
FOOD & BEVERAGE STORES	445	57	4,923,177	240	35,748,433
GROCERY & CONVENIENCE STORES	4451	16	4,651,058	63	32,188,788
OTHER FOOD & BEVERAGE STORES	4452, 4453	41	272,119	177	3,559,645
DRUG/HEALTH STORES	446	250	942,792	586	29,282,598
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	26	3,247,191	79	16,824,669
APPAREL & ACCESSORIES	448	259	893,534	614	39,210,966
CLOTHING & SHOE STORES	4481, 4482	224	749,702	509	33,654,861
JEWELRY & LUGGAGE STORES	4483	35	143,832	105	5,556,105
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	293	2,379,463	641	40,919,667
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	236	2,289,615	495	38,187,859
BOOK STORES & NEWS DEALERS	4512	57	89,848	146	2,731,808
GENERAL MERCHANDISE STORES	452	30	13,954,969	57	164,667,039
DEPARTMENT STORES	4521	5	249,281	11	45,846,516
GENERAL MERCHANDISE STORES	4529	25	13,705,688	46	118,820,523
E-COMMERCE & MAIL ORDER	4541	315	3,855,305	618	32,386,212
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,059	10,420,657	2,817	65,302,462
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>43</u>	<u>308,413</u>	<u>114</u>	<u>1,527,121</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>11</u>	<u>235,543</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>50,170</u>	<u>18</u>	<u>366,461</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>707</u>	<u>28,890,140</u>	<u>2,911</u>	<u>209,246,871</u>
CONSTRUCTION OF BUILDINGS	236	198	10,492,242	880	105,686,164
HEAVY CONSTRUCTION & HIGHWAYS	237	36	4,183,418	83	20,063,677
SPECIAL TRADE CONTRACTORS	238	473	14,214,480	1,948	83,497,030
<u>MANUFACTURING</u>	<u>31-33</u>	<u>371</u>	<u>2,841,046</u>	<u>1,330</u>	<u>21,468,935</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>989</u>	<u>8,330,207</u>	<u>2,564</u>	<u>73,519,472</u>
DURABLE GOODS	423	676	6,169,929	1,703	59,416,116
NONDURABLE GOODS	424	310	2,159,815	842	13,982,013
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	463	19	121,343
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>24</u>	<u>233,834</u>	<u>86</u>	<u>1,936,429</u>
<u>INFORMATION</u>	<u>51</u>	<u>290</u>	<u>6,642,758</u>	<u>731</u>	<u>69,936,030</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>67</u>	<u>897,877</u>	<u>133</u>	<u>9,013,570</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>153</u>	<u>2,279,357</u>	<u>471</u>	<u>22,681,991</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>294</u>	<u>4,312,496</u>	<u>1,233</u>	<u>30,173,200</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>324</u>	<u>2,215,196</u>	<u>1,583</u>	<u>35,655,989</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>46</u>	<u>1,525,144</u>	<u>310</u>	<u>12,080,389</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>127</u>	<u>8,293,474</u>	<u>571</u>	<u>123,472,972</u>
ACCOMMODATIONS	721	41	1,393,529	48	10,050,657
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	86	6,899,945	523	113,422,315
<u>OTHER SERVICES</u>	<u>81</u>	<u>252</u>	<u>6,692,591</u>	<u>1,139</u>	<u>36,097,821</u>
REPAIR & MAINTENANCE	811	167	6,087,514	688	28,264,666
PERSONAL SERVICE	812	56	500,275	356	7,204,569
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	29	104,802	95	628,586
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>8,080</u>	<u>19</u>	<u>4,576,699</u>
TOTAL ALL INDUSTRIES		6,590	\$137,168,781	20,323	\$1,370,301,114

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHIAKUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2017

INDUSTRY	NAICS	UNITS	WAHIAKUM*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>960</u>	<u>\$2,949,699</u>	<u>3,480</u>	<u>\$100,720,247</u>
MOTOR VEHICLES & PARTS	441	26	158,096	112	18,888,226
NEW & USED AUTO DEALERS	4411	3	2,271	20	13,191,567
RV, BOAT, MOTORCYCLE DEALERS	4412	6	1,071	19	1,440,161
AUTOMOTIVE PARTS & TIRE	4413	17	154,754	73	4,256,498
FURNITURE & HOME FURNISHING	442	55	71,139	197	3,183,323
ELECTRONICS & APPLIANCE STORES	443	82	351,376	272	5,410,699
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	37	268,328	144	12,488,065
BUILDING MATERIALS	4441	28	219,775	101	11,108,256
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	48,553	43	1,379,809
FOOD & BEVERAGE STORES	445	16	199,374	115	9,284,519
GROCERY & CONVENIENCE STORES	4451	3	193,086	27	7,648,398
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	6,288	88	1,636,121
DRUG/HEALTH STORES	446	75	153,489	290	4,186,439
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	516,700	19	2,463,571
APPAREL & ACCESSORIES	448	112	116,949	337	3,170,917
CLOTHING & SHOE STORES	4481, 4482	102	91,155	291	2,482,620
JEWELRY & LUGGAGE STORES	4483	10	25,794	46	688,297
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	86	84,591	333	3,130,149
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	66	80,926	256	2,498,346
BOOK STORES & NEWS DEALERS	4512	20	3,665	77	631,803
GENERAL MERCHANDISE STORES	452	13	78,064	36	20,950,542
DEPARTMENT STORES	4521	4	28,515	7	2,767,194
GENERAL MERCHANDISE STORES	4529	9	49,549	29	18,183,348
E-COMMERCE & MAIL ORDER	4541	124	360,262	356	6,190,751
MISCELLANEOUS RETAILERS	453, 4542, 4543	330	591,331	1,269	11,373,046
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>44,719</u>	<u>38</u>	<u>385,662</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>6</u>	<u>132,622</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>133</u>	<u>2,122,554</u>	<u>774</u>	<u>52,927,033</u>
CONSTRUCTION OF BUILDINGS	236	29	981,518	206	28,667,090
HEAVY CONSTRUCTION & HIGHWAYS	237	8	166,355	37	7,120,683
SPECIAL TRADE CONTRACTORS	238	96	974,681	531	17,139,260
<u>MANUFACTURING</u>	<u>31-33</u>	<u>62</u>	<u>200,459</u>	<u>583</u>	<u>8,507,043</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>259</u>	<u>655,595</u>	<u>1,415</u>	<u>22,405,354</u>
DURABLE GOODS	423	177	570,858	955	17,030,167
NONDURABLE GOODS	424	81	84,519	450	5,348,980
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	10	26,207
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>6</u>	<u>45,635</u>	<u>29</u>	<u>768,574</u>
<u>INFORMATION</u>	<u>51</u>	<u>120</u>	<u>716,876</u>	<u>406</u>	<u>10,443,290</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>25</u>	<u>66,645</u>	<u>84</u>	<u>1,943,744</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>44</u>	<u>137,885</u>	<u>228</u>	<u>5,967,038</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>74</u>	<u>87,478</u>	<u>495</u>	<u>4,447,708</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>83</u>	<u>188,407</u>	<u>512</u>	<u>6,042,117</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>7</u>	<u>42,699</u>	<u>77</u>	<u>1,367,838</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>16</u>	<u>410,697</u>	<u>209</u>	<u>26,824,474</u>
ACCOMMODATIONS	721	5	64,977	89	5,908,899
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	11	345,720	120	20,915,575
<u>OTHER SERVICES</u>	<u>81</u>	<u>50</u>	<u>222,688</u>	<u>322</u>	<u>6,421,078</u>
REPAIR & MAINTENANCE	811	25	176,155	182	5,006,735
PERSONAL SERVICE	812	14	33,842	103	1,345,027
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	12,691	37	69,316
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>6,432</u>	<u>8</u>	<u>388,705</u>
TOTAL ALL INDUSTRIES		1,857	\$7,930,061	8,668	\$249,697,989

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2017

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>6,968</u>	<u>\$522,380,186</u>	<u>3,197</u>	<u>\$67,135,029</u>
MOTOR VEHICLES & PARTS	441	267	104,504,231	100	14,955,784
NEW & USED AUTO DEALERS	4411	64	82,303,762	15	11,533,699
RV, BOAT, MOTORCYCLE DEALERS	4412	55	7,713,754	21	202,210
AUTOMOTIVE PARTS & TIRE	4413	148	14,486,715	64	3,219,875
FURNITURE & HOME FURNISHING	442	346	17,548,593	173	1,610,441
ELECTRONICS & APPLIANCE STORES	443	468	22,337,269	250	3,822,750
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	303	56,826,337	133	6,023,029
BUILDING MATERIALS	4441	201	50,530,300	100	4,988,760
LAWN & GARDEN SUPPLIES & EQUIP.	4442	102	6,296,037	33	1,034,269
FOOD & BEVERAGE STORES	445	253	35,520,300	67	4,805,182
GROCERY & CONVENIENCE STORES	4451	58	32,832,460	20	4,716,904
OTHER FOOD & BEVERAGE STORES	4452, 4453	195	2,687,840	47	88,278
DRUG/HEALTH STORES	446	568	24,898,326	290	4,311,407
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	84	12,373,080	15	1,845,296
APPAREL & ACCESSORIES	448	633	35,359,596	305	2,038,045
CLOTHING & SHOE STORES	4481, 4482	539	32,282,406	273	1,709,891
JEWELRY & LUGGAGE STORES	4483	94	3,077,190	32	328,154
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	674	25,436,201	310	3,428,910
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	525	23,732,760	250	1,145,623
BOOK STORES & NEWS DEALERS	4512	149	1,703,441	60	2,283,287
GENERAL MERCHANDISE STORES	452	70	107,348,483	34	11,278,044
DEPARTMENT STORES	4521	10	29,173,201	5	239,015
GENERAL MERCHANDISE STORES	4529	60	78,175,282	29	11,039,029
E-COMMERCE & MAIL ORDER	4541	643	34,758,370	344	5,378,902
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,659	45,469,400	1,176	7,637,239
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>91</u>	<u>1,237,831</u>	<u>19</u>	<u>73,107</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>1,838,234</u>	<u>4</u>	<u>344,309</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>109,667</u>	<u>7</u>	<u>17,345</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,123</u>	<u>200,973,431</u>	<u>608</u>	<u>48,760,739</u>
CONSTRUCTION OF BUILDINGS	236	749	115,226,686	158	17,929,293
HEAVY CONSTRUCTION & HIGHWAYS	237	83	14,363,411	35	11,289,731
SPECIAL TRADE CONTRACTORS	238	1,291	71,383,334	415	19,541,715
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,431</u>	<u>27,589,792</u>	<u>446</u>	<u>2,750,381</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,671</u>	<u>76,265,667</u>	<u>1,182</u>	<u>15,928,424</u>
DURABLE GOODS	423	1,767	50,713,730	812	13,485,650
NONDURABLE GOODS	424	880	25,004,607	362	2,438,034
ELECTRONIC MARKETS, AGENTS & BROKERS	425	24	547,330	8	4,740
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>102</u>	<u>3,477,928</u>	<u>33</u>	<u>1,154,862</u>
<u>INFORMATION</u>	<u>51</u>	<u>690</u>	<u>46,357,823</u>	<u>355</u>	<u>7,364,619</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>128</u>	<u>4,042,215</u>	<u>61</u>	<u>691,361</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>449</u>	<u>19,164,897</u>	<u>170</u>	<u>6,833,260</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,171</u>	<u>21,323,391</u>	<u>435</u>	<u>3,617,072</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,193</u>	<u>30,544,470</u>	<u>359</u>	<u>5,670,842</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>278</u>	<u>13,239,160</u>	<u>49</u>	<u>944,342</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>632</u>	<u>107,357,511</u>	<u>137</u>	<u>20,609,585</u>
ACCOMMODATIONS	721	143	16,777,225	21	3,764,230
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	489	90,580,286	116	16,845,355
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,010</u>	<u>34,508,618</u>	<u>272</u>	<u>4,258,545</u>
REPAIR & MAINTENANCE	811	620	26,721,595	151	3,264,077
PERSONAL SERVICE	812	301	7,309,927	88	916,913
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	89	477,096	33	77,555
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>13</u>	<u>300,220</u>	<u>12</u>	<u>59,272</u>
TOTAL ALL INDUSTRIES		18,971	\$1,110,711,041	7,346	\$186,213,094

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2017

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,515</u>	<u>\$517,876,348</u>
MOTOR VEHICLES & PARTS	441	318	126,135,696
NEW & USED AUTO DEALERS	4411	112	97,063,324
RV, BOAT, MOTORCYCLE DEALERS	4412	39	8,159,312
AUTOMOTIVE PARTS & TIRE	4413	167	20,913,060
FURNITURE & HOME FURNISHING	442	255	11,743,150
ELECTRONICS & APPLIANCE STORES	443	411	20,885,841
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	232	53,701,788
BUILDING MATERIALS	4441	166	42,132,873
LAWN & GARDEN SUPPLIES & EQUIP.	4442	66	11,568,915
FOOD & BEVERAGE STORES	445	230	27,453,784
GROCERY & CONVENIENCE STORES	4451	104	25,318,525
OTHER FOOD & BEVERAGE STORES	4452, 4453	126	2,135,259
DRUG/HEALTH STORES	446	450	18,255,263
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	77	13,570,818
APPAREL & ACCESSORIES	448	495	34,491,739
CLOTHING & SHOE STORES	4481, 4482	424	30,721,215
JEWELRY & LUGGAGE STORES	4483	71	3,770,524
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	489	20,750,308
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	378	19,663,402
BOOK STORES & NEWS DEALERS	4512	111	1,086,906
GENERAL MERCHANDISE STORES	452	56	127,989,070
DEPARTMENT STORES	4521	10	30,094,372
GENERAL MERCHANDISE STORES	4529	46	97,894,698
E-COMMERCE & MAIL ORDER	4541	480	17,921,292
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,022	44,977,599
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>64</u>	<u>2,109,088</u>
<u>MINING</u>	<u>21</u>	<u>12</u>	<u>1,446,379</u>
<u>UTILITIES</u>	<u>22</u>	<u>23</u>	<u>546,786</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,413</u>	<u>149,929,827</u>
CONSTRUCTION OF BUILDINGS	236	436	77,299,463
HEAVY CONSTRUCTION & HIGHWAYS	237	67	12,508,131
SPECIAL TRADE CONTRACTORS	238	910	60,122,233
<u>MANUFACTURING</u>	<u>31-33</u>	<u>965</u>	<u>36,660,071</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,210</u>	<u>88,437,795</u>
DURABLE GOODS	423	1,518	66,716,550
NONDURABLE GOODS	424	677	21,638,288
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	82,957
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>85</u>	<u>2,462,922</u>
<u>INFORMATION</u>	<u>51</u>	<u>585</u>	<u>45,004,260</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>132</u>	<u>6,534,876</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>394</u>	<u>29,837,120</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>830</u>	<u>15,011,890</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>879</u>	<u>19,251,569</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>157</u>	<u>6,441,845</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>542</u>	<u>90,975,436</u>
ACCOMMODATIONS	721	69	9,349,445
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	473	81,625,991
<u>OTHER SERVICES</u>	<u>81</u>	<u>850</u>	<u>29,817,836</u>
REPAIR & MAINTENANCE	811	555	23,405,368
PERSONAL SERVICE	812	230	5,731,013
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	65	681,455
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>17</u>	<u>262,555</u>
TOTAL ALL INDUSTRIES		14,673	\$1,042,606,603

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections