

TABLE 1: WASHINGTON GROSS BUSINESS INCOME  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4th QUARTER, 2013

INDUSTRY	NAICS	UNITS	4th QUARTER
			2013
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4,076</u>	<u>\$1,561,008,932</u>
CROP & ANIMAL PRODUCTION	111,112	1,497	599,938,151
FORESTRY & LOGGING	113	1,129	664,653,771
FISHING & HUNTING	114	240	99,249,696
AG & FORESTRY SUPPORT ACTIVITIES	115	1,210	197,167,314
<u>MINING</u>	<u>21</u>	<u>179</u>	<u>128,883,822</u>
SAND & GRAVEL, QUARRYING	2123	117	78,935,581
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	62	49,948,241
<u>UTILITIES</u>	<u>22</u>	<u>797</u>	<u>3,537,589,315</u>
HYDROELECTRIC POWER GENERATION	221111	19	370,253,105
ALTERNATIVE POWER GENERATION	221114-221117	12	31,466,364
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	6	99,970,230
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	55	1,938,568,596
NATURAL GAS DISTRIBUTION	2212	10	204,264,416
WATER & SEWER	2213	693	887,451,938
<u>CONSTRUCTION</u>	<u>23</u>	<u>39,632</u>	<u>11,320,382,542</u>
RESIDENTIAL BUILDING & REMODELING	2361	12,757	1,856,242,382
NONRESIDENTIAL BUILDING	2362	1,073	2,489,428,458
HEAVY CONSTRUCTION & HIGHWAYS	237	1,280	1,591,257,240
SPECIAL TRADE CONTRACTORS	238	24,522	5,383,454,462
ELECTRICAL	23821	2,960	1,065,874,621
PLUMBING & HEATING	23822	2,948	1,010,853,985
PAINTING	23832	2,846	199,397,155
MASONRY/DRYWALL	23814, 23831	1,544	286,333,524
ROOFING	23816	858	239,929,039
OTHER CONTRACTORS	238 not listed above	13,366	2,581,066,138
<u>MANUFACTURING</u>	<u>31-33</u>	<u>13,991</u>	<u>43,283,999,504</u>
FOOD PRODUCTS	311	1,294	3,446,656,044
MILLING OF GRAINS	3112	34	313,537,902
FRUITS & VEGETABLES	3114	106	399,370,792
DAIRY PRODUCTS	3115	27	35,660,751
MEAT PRODUCTS	3116	101	596,222,170
SEAFOOD PRODUCTS	3117	61	694,797,980
BAKERY PRODUCTS	3118	563	582,252,673
OTHER FOOD ITEMS	3111, 3113, 3119	402	824,813,776
BEVERAGES	312	861	603,828,034
TEXTILES	313,314	702	218,423,216
APPAREL	315	390	71,893,099
LEATHER & ALLIED PRODUCTS	316	91	15,810,114
LUMBER & WOOD PRODUCTS	321	716	1,941,004,130
SAWMILLS	3211	121	783,914,185
PLYWOOD & TRUSSES	3212	61	300,044,304
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	534	857,045,641
PAPER PRODUCTS	322	119	1,749,153,164
PULP & PAPER MILLS	3221	38	1,171,160,179
OTHER PAPER PRODUCTS	3222	81	577,992,985
COMMERCIAL PRINTING	323	1,006	292,644,098
PETROLEUM & COAL PRODUCTS	324	39	7,438,718,701
PETROLEUM REFINING	32411	18	7,326,611,059
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	21	112,107,642
CHEMICALS	325	446	1,446,615,987
CHEMICALS , PESTICIDES & FERTILIZERS	3251, 3253	92	389,752,587
PHARMACEUTICALS	3254	79	297,937,964
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	34	348,104,375
PAINT, COATING & ADHESIVES	3255	35	34,651,142
SOAP, CLEANING COMPOUND & TOILETRIES	3256	128	157,272,496
OTHER CHEMICAL PRODUCTS	3259	78	218,897,423

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		UNITS	2013
PLASTICS & RUBBER PRODUCTS	326	277	687,105,664
NONMETALLIC MINERALS	327	510	690,256,464
PRIMARY METALS	331	139	794,889,177
IRON & STEEL MILLS	3311, 3312	56	275,904,578
ALUMINUM SMELTING	3313	18	306,217,251
OTHER NONFERROUS METALS	3314	18	35,845,292
FOUNDRIES	3315	47	176,922,056
FABRICATED METAL PRODUCTS	332	1,557	1,494,636,773
MACHINERY	333	813	1,513,395,358
FARM & CONSTRUCTION IMPLEMENTS	3331	95	159,221,361
INDUSTRIAL MACHINERY	3332	153	287,752,355
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	565	1,066,421,642
COMPUTERS & ELECTRONICS	334	661	2,800,386,929
COMPUTER HARDWARE	3341	53	419,452,608
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	79	123,673,215
AUDIO & VIDEO EQUIPMENT	3343	35	71,390,105
SEMICONDUCTORS	3344	108	668,260,263
INSTRUMENTS	3345	289	1,493,179,771
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	97	24,430,967
ELECTRICAL EQUIPMENT & APPLIANCES	335	223	621,979,662
LIGHTING EQUIPMENT	3351	70	89,385,300
HOUSEHOLD APPLIANCES	3352	17	64,789,342
OTHER ELECTRIC EQUIPMENT	3353, 3359	136	467,805,020
TRANSPORTATION EQUIPMENT	336	614	16,002,560,169
MOTOR VEHICLES & PARTS	3361, 3362, 3363	152	406,643,381
AIRCRAFT, AEROSPACE & PARTS	3364	151	15,248,879,321
SHIPS & BOATS	3366	250	294,244,693
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	61	52,792,774
FURNITURE & RELATED PRODUCTS	337	884	333,305,562
OTHER MANUFACTURING	339	2,649	1,120,737,159
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	142	124,997,840
DENTAL LABORATORIES	339116	449	60,980,440
SPORTING AND ATHLETIC GOODS	33992	192	252,308,721
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	1,866	682,450,158
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>20,833</b>	<b>39,179,106,140</b>
DURABLE GOODS	423	10,824	18,739,287,061
MOTOR VEHICLES & PARTS	4231	800	2,637,372,188
FURNITURE & HOME FURNISHINGS	4232	612	386,286,184
LUMBER & CONSTRUCTION MATERIALS	4233	865	1,592,484,063
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,942	3,573,929,235
METAL & MINERAL (except Petroleum)	4235	382	1,118,089,358
ELECTRICAL EQUIPMENT	4236	1,339	2,165,566,447
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	641	862,256,826
MACHINERY & EQUIPMENT	4238	2,226	3,864,998,884
SPORTING & RECREATIONAL GOODS & SUPPLIES	423910	515	333,171,964
TOY & HOBBY GOODS & SUPPLIES	423920	148	1,191,204,395
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	1,354	1,013,927,517
NONDURABLE GOODS:	424	9,520	20,081,544,684
PAPER & PAPER PRODUCTS	4241	391	661,362,314
DRUGS & SUNDRIES	4242	468	2,065,505,005
APPAREL	4243	663	1,113,444,916
FOOD PRODUCTS	4244	2,545	8,877,732,682
FARM PRODUCTS	4245	153	621,151,519
CHEMICALS & PLASTICS	4246	507	954,445,999
PETROLEUM PRODUCTS	4247	174	1,643,718,286

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BEER & ALE	424810	127	198,694,453
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	665	982,938,674
FARM SUPPLIES	42491	309	647,592,579
TOBACCO & TOBACCO PRODUCTS	42494	67	334,339,836
OTHER MISC NONDURABLE GOODS	4249 not listed above	3,451	1,980,618,421
ELECTRONIC MARKETS, AGENTS, BROKERS	425	489	358,274,395
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>51,947</u>	<u>32,484,447,148</u>
MOTOR VEHICLES & PARTS	441	3,167	5,437,665,405
NEW & USED AUTO DEALERS	4411	1,342	4,222,367,015
RV, BOAT, MOTORCYCLE DEALERS	4412	648	364,154,995
AUTOMOTIVE PARTS & TIRES	4413	1,177	851,143,395
FURNITURE & HOME FURNISHINGS	442	1,659	806,724,690
ELECTRONICS & APPLIANCES	443	2,432	1,756,055,829
HOUSEHOLD APPLIANCES	443141	215	103,651,138
ELECTRONIC STORES	443142	2,217	1,652,404,691
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,587	1,823,617,369
BUILDING MATERIALS	4441	1,517	1,589,150,255
LAWN & GARDEN SUPPLIES	4442	1,070	234,467,114
FOOD & BEVERAGES (OFF-PREMISES)	445	4,009	3,986,048,644
GROCERY & CONVENIENCE STORES	4451	2,051	3,523,107,376
OTHER FOOD STORES/SPECIALTY FOODS	4452	1,323	346,674,270
BEER, WINE AND LIQUOR STORES	4453	635	116,266,998
DRUG STORES & PERSONAL CARE STORES	446	2,175	1,745,162,921
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,562	2,859,322,493
APPAREL & ACCESSORIES	448	3,269	1,719,553,895
CLOTHING STORES	4481	2,224	1,388,347,735
SHOE STORES	4482	159	107,943,643
JEWELRY & LUGGAGE STORES	4483	886	223,262,517
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	3,229	911,050,118
SPORTING GOODS	45111	1,463	549,860,612
HOBBY & TOY STORES	45112	447	169,340,396
SEWING SUPPLIES	45113	284	52,567,863
MUSICAL INSTRUMENTS	45114	214	43,281,650
BOOK, PERIODICAL & MUSIC STORES	45121	821	95,999,597
DEPARTMENT STORES	4521	27	1,076,617,729
GENERAL MERCHANDISE STORES	4529	292	5,573,551,765
E-COMMERCE & MAIL ORDER	4541	3,120	1,349,468,311
MISCELLANEOUS RETAILERS	453, 4542, 4543	24,419	3,439,607,979
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>10,404</u>	<u>3,821,788,871</u>
AIR TRANSPORTATION	481	71	33,507,337
RAILROADS	482	12	46,795,815
WATER TRANSPORTATION	483	69	102,022,394
TRUCK TRANSPORTATION	484	5,171	1,772,607,503
TRANSIT & GROUND PASSENGER TRANSPORT	485	1,883	212,450,375
PIPELINE TRANSPORTATION	486	4	6,261,347
SCENIC & SIGHTSEEING TRANSPORTATION	487	343	104,452,568
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,530	1,386,645,129
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	1,321	157,046,403
<u>WAREHOUSING &amp; STORAGE</u>	<u>493</u>	<u>286</u>	<u>247,622,380</u>
<u>INFORMATION</u>	<u>51</u>	<u>6,010</u>	<u>5,228,555,055</u>
PUBLISHING (EXCEPT INTERNET)	511	1,416	1,088,563,375
NEWSPAPERS	51111	141	144,498,421
BOOKS & PERIODICALS	51112, 51113	681	137,089,633
SOFTWARE	5112	385	739,526,434
OTHER PUBLISHERS	51114, 51119	209	67,448,887
MOTION PICTURE PRODUCTION	512	1,925	260,519,143
RADIO & TV BROADCASTING, CABLE TV	515	173	567,952,136

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TELEPHONE & TELECOMMUNICATIONS	517	790	2,609,646,398
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	1,137	500,554,264
OTHER INFORMATION SERVICES	519	569	201,319,739
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>17,461</u>	<u>9,805,527,177</u>
BANKS & CREDIT UNIONS	522	1,793	4,022,636,624
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	2,291	1,286,817,047
INSURANCE AGENTS & BROKERS	524	4,248	1,844,985,321
REAL ESTATE AGENTS & BROKERS	531	6,652	1,231,206,413
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	2,332	1,234,649,416
LESSORS OF NONFINANCIAL INTANGIBLES	533	145	185,232,356
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>169,673</u>	<u>36,920,330,468</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>54,867</u>	<u>13,168,012,056</u>
LEGAL SERVICES	5411	6,474	1,301,704,539
ACCOUNTING SERVICES	5412	6,010	1,199,265,838
ARCHITECTURAL SERVICES	54131	1,673	334,841,568
ENGINEERING SERVICES	54133	2,389	1,431,083,411
OTHER RELATED SERVICES	54132, 54134-54138	1,676	193,618,998
SPECIALIZED DESIGN SERVICES	5414	4,563	307,476,957
COMPUTER SYSTEM DESIGN SERVICES	5415	7,790	3,973,827,949
CONSULTING SERVICES	5416	13,003	2,299,996,542
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICES	5417	785	830,901,774
ADVERTISING & PUBLIC RELATIONS	5418	1,536	376,428,838
OTHER PROFESSIONAL SERVICES	5419	8,968	918,865,642
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>505</u>	<u>145,679,263</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	25,519	3,925,239,672
EMPLOYMENT SERVICES	5613	1,212	750,552,949
TRAVEL SERVICES	5615	727	156,178,299
INVESTIGATION & SECURITY SERVICES	5616	1,039	280,326,914
BUILDING SERVICES & JANITORIAL	5617	15,820	815,332,086
OTHER	5611, 5612, 5614, 5619	6,721	1,922,849,424
WASTE TREATMENT/ COLLECTION	562	612	876,613,723
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>7,124</u>	<u>783,605,972</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>23,141</u>	<u>9,758,610,409</u>
AMBULATORY HEALTH CARE SERVICES	621	18,159	5,085,047,279
PHYSICIANS	6211	3,700	2,030,782,590
DENTISTS	6212	3,364	782,925,090
OTHER HEALTH PRACTITIONERS	6213	9,449	830,919,645
OUTPATIENT CARE CENTERS	6214	923	725,026,077
MEDICAL & DIAGNOSTIC LABORATORIES	6215	202	294,407,413
HOME HEALTH CARE	6216	319	220,917,509
OTHER AMBULATORY HEALTH CARE	6219	202	200,068,955
HOSPITALS	622	106	3,572,710,419
NURSING & RETIREMENT HOMES	623	763	616,623,324
SOCIAL SERVICES & DAY CARE	624	4,113	484,229,387
<u>ARTS, ENTERTAINMENT, &amp; RECREATION</u>	<u>71</u>	<u>8,749</u>	<u>880,055,689</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	5,096	435,569,982
MUSEUMS, HISTORICAL SITES, ETC.	712	156	15,497,832
AMUSEMENT, GAMBLING, RECREATION	713	3,497	428,987,875
ACCOMMODATIONS	721	2,875	658,251,581
RESTAURANTS, FOOD SERVICES	7223, 7225	12,737	3,749,138,804
DRINKING PLACES	7224	1,204	219,089,225
AUTO REPAIR & SERVICES	8111	6,324	654,938,087
OTHER REPAIR SERVICES	8112, 8113, 8114	6,239	538,315,878
PERSONAL SERVICES	812	17,484	1,035,534,406
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	12,281	481,586,134
DEATH CARE SERVICES	8122	230	49,905,859
LAUNDRY & DRY CLEANING	8123	849	105,449,475
OTHER PERSONAL SERVICES	8129	4,124	398,592,938
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	1,969	227,195,337
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>352</u>	<u>329,426,236</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>335,317</b>	<b>\$187,548,617,224</b>