

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd QUARTER, 2013

INDUSTRY	NAICS	UNITS	2nd QUARTER 2013
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,624</u>	<u>\$1,002,009,195</u>
CROP & ANIMAL PRODUCTION	111,112	436	234,397,692
FORESTRY & LOGGING	113	547	542,209,444
FISHING & HUNTING	114	123	36,864,108
AG & FORESTRY SUPPORT ACTIVITIES	115	518	188,537,951
<u>MINING</u>	<u>21</u>	<u>143</u>	<u>152,161,560</u>
SAND & GRAVEL, QUARRYING	2123	99	94,325,733
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	44	57,835,827
<u>UTILITIES</u>	<u>22</u>	<u>689</u>	<u>2,940,789,926</u>
HYDROELECTRIC POWER GENERATION	221111	19	338,698,516
ALTERNATIVE POWER GENERATION	221114-221117	9	35,549,478
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	5	61,842,035
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	55	1,599,053,824
NATURAL GAS DISTRIBUTION	2212	10	75,331,400
WATER & SEWER	2213	589	823,802,143
<u>CONSTRUCTION</u>	<u>23</u>	<u>32,745</u>	<u>9,612,758,255</u>
RESIDENTIAL BUILDING & REMODELING	2361	10,621	1,550,284,518
NONRESIDENTIAL BUILDING	2362	982	2,194,043,833
HEAVY CONSTRUCTION & HIGHWAYS	237	1,093	1,232,704,512
SPECIAL TRADE CONTRACTORS	238	20,049	4,635,725,392
ELECTRICAL	23821	2,625	1,023,873,387
PLUMBING & HEATING	23822	2,646	939,472,463
PAINTING	23832	2,344	166,902,777
MASONRY/DRYWALL	23814, 23831	1,300	257,671,121
ROOFING	23816	784	211,587,603
OTHER CONTRACTORS	238 not listed above	10,350	2,036,218,041
<u>MANUFACTURING</u>	<u>31-33</u>	<u>8,421</u>	<u>41,814,169,952</u>
FOOD PRODUCTS	311	792	2,972,356,028
MILLING OF GRAINS	3112	24	278,832,080
FRUITS & VEGETABLES	3114	58	384,667,515
DAIRY PRODUCTS	3115	19	33,051,960
MEAT PRODUCTS	3116	71	613,479,697
SEAFOOD PRODUCTS	3117	50	604,179,218
BAKERY PRODUCTS	3118	367	468,965,459
OTHER FOOD ITEMS	3111, 3113, 3119	203	589,180,099
BEVERAGES	312	617	686,270,506
TEXTILES	313,314	248	242,292,145
APPAREL	315	130	48,828,584
LEATHER & ALLIED PRODUCTS	316	27	13,860,200
LUMBER & WOOD PRODUCTS	321	438	2,193,704,691
SAWMILLS	3211	85	839,489,429
PLYWOOD & TRUSSES	3212	52	318,090,187
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	301	1,036,125,075
PAPER PRODUCTS	322	98	1,741,175,713
PULP & PAPER MILLS	3221	29	1,155,192,889
OTHER PAPER PRODUCTS	3222	69	585,982,824
COMMERCIAL PRINTING	323	648	237,004,363
PETROLEUM & COAL PRODUCTS	324	33	7,789,295,283
PETROLEUM REFINING	32411	15	7,649,063,917
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	18	140,231,366
CHEMICALS	325	271	1,508,388,970
CHEMICALS , PESTICIDES & FERTILIZERS	3251, 3253	73	517,209,345
PHARMACEUTICALS	3254	47	283,076,214
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	27	302,658,215
PAINT, COATING & ADHESIVES	3255	29	44,329,179
SOAP, CLEANING COMPOUND & TOILETRIES	3256	42	135,408,400
OTHER CHEMICAL PRODUCTS	3259	53	225,707,617

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PLASTICS & RUBBER PRODUCTS	326	222	764,795,819
NONMETALLIC MINERALS	327	264	681,914,321
PRIMARY METALS	331	112	801,234,387
IRON & STEEL MILLS	3311, 3312	41	260,659,491
ALUMINUM SMELTING	3313	16	296,283,742
OTHER NONFERROUS METALS	3314	14	40,469,461
FOUNDRIES	3315	41	203,821,693
FABRICATED METAL PRODUCTS	332	1,075	1,467,484,853
MACHINERY	333	622	1,547,386,903
FARM & CONSTRUCTION IMPLEMENTS	3331	70	169,361,994
INDUSTRIAL MACHINERY	3332	115	349,686,905
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	437	1,028,338,004
COMPUTERS & ELECTRONICS	334	477	2,278,766,423
COMPUTER HARDWARE	3341	37	172,013,250
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	59	91,719,401
AUDIO & VIDEO EQUIPMENT	3343	17	50,685,212
SEMICONDUCTORS	3344	83	669,836,272
INSTRUMENTS	3345	212	1,265,160,722
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	69	29,351,566
ELECTRICAL EQUIPMENT & APPLIANCES	335	146	596,977,275
LIGHTING EQUIPMENT	3351	37	95,393,000
HOUSEHOLD APPLIANCES	3352	12	41,624,049
OTHER ELECTRIC EQUIPMENT	3353, 3359	97	459,960,226
TRANSPORTATION EQUIPMENT	336	468	15,025,396,243
MOTOR VEHICLES & PARTS	3361, 3362, 3363	117	404,687,362
AIRCRAFT, AEROSPACE & PARTS	3364	124	14,212,796,526
SHIPS & BOATS	3366	186	364,725,958
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	41	43,186,397
FURNITURE & RELATED PRODUCTS	337	582	310,430,437
OTHER MANUFACTURING	339	1,151	906,606,808
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	112	110,833,363
DENTAL LABORATORIES	339116	256	41,198,922
SPORTING AND ATHLETIC GOODS	33992	101	227,494,296
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	682	527,080,227
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>14,191</u>	<u>34,312,601,393</u>
DURABLE GOODS	423	7,918	16,325,713,174
MOTOR VEHICLES & PARTS	4231	618	2,436,402,048
FURNITURE & HOME FURNISHINGS	4232	423	336,945,430
LUMBER & CONSTRUCTION MATERIALS	4233	684	1,642,880,095
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,526	3,212,544,519
METAL & MINERAL (except Petroleum)	4235	303	855,031,498
ELECTRICAL EQUIPMENT	4236	1,000	2,047,869,726
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	498	811,267,971
MACHINERY & EQUIPMENT	4238	1,770	3,533,565,072
SPORTING & RECREATIONAL GOODS & SUPPLIES	423910	327	281,368,406
TOY & HOBBY GOODS & SUPPLIES	423920	78	426,758,573
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	691	741,079,836
NONDURABLE GOODS:	424	5,916	17,598,610,021
PAPER & PAPER PRODUCTS	4241	283	632,831,735
DRUGS & SUNDRIES	4242	334	1,829,404,415
APPAREL	4243	386	951,587,338
FOOD PRODUCTS	4244	1,691	7,102,535,526
FARM PRODUCTS	4245	86	234,076,800
CHEMICALS & PLASTICS	4246	393	1,079,828,768
PETROLEUM PRODUCTS	4247	155	1,910,405,309

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BEER & ALE	424810	90	237,268,122
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	473	854,186,349
FARM SUPPLIES	42491	222	948,675,686
TOBACCO & TOBACCO PRODUCTS	42494	61	370,734,538
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,742	1,447,075,435
ELECTRONIC MARKETS, AGENTS, BROKERS	425	357	388,278,198
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>30,062</u>	<u>29,830,675,428</u>
MOTOR VEHICLES & PARTS	441	2,826	5,738,378,962
NEW & USED AUTO DEALERS	4411	1,274	4,395,389,832
RV, BOAT, MOTORCYCLE DEALERS	4412	537	545,166,719
AUTOMOTIVE PARTS & TIRES	4413	1,015	797,822,411
FURNITURE & HOME FURNISHINGS	442	1,253	677,212,338
ELECTRONICS & APPLIANCES	443	1,817	1,317,812,210
HOUSEHOLD APPLIANCES	443141	194	102,487,667
ELECTRONIC STORES	443142	1,623	1,215,324,543
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,099	2,189,271,802
BUILDING MATERIALS	4441	1,371	1,869,649,278
LAWN & GARDEN SUPPLIES	4442	728	319,622,524
FOOD & BEVERAGES (OFF-PREMISES)	445	3,379	3,898,308,895
GROCERY & CONVENIENCE STORES	4451	2,015	3,502,577,898
OTHER FOOD STORES/SPECIALTY FOODS	4452	792	302,656,438
BEER, WINE AND LIQUOR STORES	4453	572	93,074,559
DRUG STORES & PERSONAL CARE STORES	446	1,474	1,602,767,790
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,557	3,204,961,291
APPAREL & ACCESSORIES	448	2,034	1,231,164,559
CLOTHING STORES	4481	1,379	964,166,437
SHOE STORES	4482	143	124,451,405
JEWELRY & LUGGAGE STORES	4483	512	142,546,717
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,859	723,694,799
SPORTING GOODS	45111	975	478,928,138
HOBBY & TOY STORES	45112	246	95,006,286
SEWING SUPPLIES	45113	149	37,170,466
MUSICAL INSTRUMENTS	45114	143	33,553,690
BOOK, PERIODICAL & MUSIC STORES	45121	346	79,036,219
DEPARTMENT STORES	4521	26	808,616,519
GENERAL MERCHANDISE STORES	4529	220	4,514,029,729
E-COMMERCE & MAIL ORDER	4541	1,084	1,000,513,125
MISCELLANEOUS RETAILERS	453, 4542, 4543	10,434	2,923,943,409
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>4,539</u>	<u>2,600,108,106</u>
AIR TRANSPORTATION	481	53	21,148,251
RAILROADS	482	11	44,699,119
WATER TRANSPORTATION	483	49	113,528,780
TRUCK TRANSPORTATION	484	2,386	1,129,098,511
TRANSIT & GROUND PASSENGER TRANSPORT	485	323	134,312,610
PIPELINE TRANSPORTATION	486	4	7,515,497
SCENIC & SIGHTSEEING TRANSPORTATION	487	126	29,612,702
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,091	1,027,289,375
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	496	92,903,261
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>200</u>	<u>209,506,563</u>
<u>INFORMATION</u>	<u>51</u>	<u>3,154</u>	<u>4,691,630,424</u>
PUBLISHING (EXCEPT INTERNET)	511	763	854,343,243
NEWSPAPERS	51111	109	145,002,434
BOOKS & PERIODICALS	51112, 51113	285	101,713,818
SOFTWARE	5112	280	552,875,953
OTHER PUBLISHERS	51114, 51119	89	54,751,038
MOTION PICTURE PRODUCTION	512	634	212,478,162
RADIO & TV BROADCASTING, CABLE TV	515	133	511,212,606

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TELEPHONE & TELECOMMUNICATIONS	517	665	2,400,769,912
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	684	424,070,369
OTHER INFORMATION SERVICES	519	275	288,756,132
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>10,826</u>	<u>8,843,515,038</u>
BANKS & CREDIT UNIONS	522	1,425	3,924,748,219
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,492	1,081,858,212
INSURANCE AGENTS & BROKERS	524	2,493	1,635,219,325
REAL ESTATE AGENTS & BROKERS	531	3,636	1,077,490,641
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,666	1,054,417,578
LESSORS OF NONFINANCIAL INTANGIBLES	533	114	69,781,063
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>92,324</u>	<u>31,657,856,726</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>27,671</u>	<u>10,526,948,549</u>
LEGAL SERVICES	5411	4,826	1,030,781,865
ACCOUNTING SERVICES	5412	2,641	916,286,693
ARCHITECTURAL SERVICES	54131	1,009	304,703,737
ENGINEERING SERVICES	54133	1,626	1,355,364,075
OTHER RELATED SERVICES	54132, 54134-54138	867	147,573,008
SPECIALIZED DESIGN SERVICES	5414	1,698	201,276,296
COMPUTER SYSTEM DESIGN SERVICES	5415	4,035	2,918,070,309
CONSULTING SERVICES	5416	6,315	1,879,469,803
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICES	5417	423	613,353,127
ADVERTISING & PUBLIC RELATIONS	5418	946	372,579,898
OTHER PROFESSIONAL SERVICES	5419	3,285	787,489,738
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>234</u>	<u>70,042,330</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	13,012	3,239,789,745
EMPLOYMENT SERVICES	5613	871	575,175,611
TRAVEL SERVICES	5615	311	156,295,293
INVESTIGATION & SECURITY SERVICES	5616	649	207,885,149
BUILDING SERVICES & JANITORIAL	5617	7,615	620,155,220
OTHER	5611, 5612, 5614, 5619	3,566	1,680,278,472
WASTE TREATMENT/ COLLECTION	562	478	813,150,392
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>2,269</u>	<u>471,109,791</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>14,024</u>	<u>9,162,919,029</u>
AMBULATORY HEALTH CARE SERVICES	621	12,316	4,870,213,014
PHYSICIANS	6211	3,076	2,014,307,405
DENTISTS	6212	3,290	808,699,108
OTHER HEALTH PRACTITIONERS	6213	4,937	623,419,960
OUTPATIENT CARE CENTERS	6214	534	737,221,461
MEDICAL & DIAGNOSTIC LABORATORIES	6215	166	293,531,925
HOME HEALTH CARE	6216	167	204,874,901
OTHER AMBULATORY HEALTH CARE	6219	146	188,158,254
HOSPITALS	622	99	3,508,718,622
NURSING & RETIREMENT HOMES	623	512	541,203,193
SOCIAL SERVICES & DAY CARE	624	1,097	242,784,200
<u>ARTS, ENTERTAINMENT, & RECREATION</u>	<u>71</u>	<u>3,180</u>	<u>710,233,843</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	1,094	279,957,344
MUSEUMS, HISTORICAL SITES, ETC.	712	69	21,551,906
AMUSEMENT, GAMBLING, RECREATION	713	2,017	408,724,593
ACCOMMODATIONS	721	2,112	741,832,155
RESTAURANTS, FOOD SERVICES	7223, 7225	11,993	3,573,184,653
DRINKING PLACES	7224	1,249	224,673,744
AUTO REPAIR & SERVICES	8111	5,009	632,510,964
OTHER REPAIR SERVICES	8112, 8113, 8114	3,388	481,812,824
PERSONAL SERVICES	812	6,728	723,410,191
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	4,272	252,482,273
DEATH CARE SERVICES	8122	191	47,281,415
LAUNDRY & DRY CLEANING	8123	794	103,780,413
OTHER PERSONAL SERVICES	8129	1,471	319,866,090
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	769	142,762,970
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>212</u>	<u>144,165,308</u>
TOTAL ALL INDUSTRIES		198,922	\$167,668,472,328