

TABLE 1: WASHINGTON GROSS BUSINESS INCOME  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 4TH QUARTER, 2017

INDUSTRY	NAICS	UNITS	4TH QUARTER, 2017
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4,354</u>	<u>\$1,425,504,232</u>
CROP & ANIMAL PRODUCTION	111,112	1,919	424,197,094
FORESTRY & LOGGING	113	997	598,647,395
FISHING & HUNTING	114	233	166,925,860
AG & FORESTRY SUPPORT ACTIVITIES	115	1,205	235,733,883
<u>MINING</u>	<u>21</u>	<u>178</u>	<u>160,406,312</u>
SAND & GRAVEL, QUARRYING	2123	121	106,182,739
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	57	54,223,573
<u>UTILITIES</u>	<u>22</u>	<u>814</u>	<u>4,039,405,267</u>
HYDROELECTRIC POWER GENERATION	221111	18	402,219,052
ALTERNATIVE POWER GENERATION	221114-221117	22	40,438,748
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	8	221,956,511
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	56	1,989,604,827
NATURAL GAS DISTRIBUTION	2212	14	300,025,077
WATER & SEWER	2213	696	1,085,161,052
<u>CONSTRUCTION</u>	<u>23</u>	<u>43,911</u>	<u>16,439,558,246</u>
RESIDENTIAL BUILDING & REMODELING	2361	15,511	2,853,824,629
NONRESIDENTIAL BUILDING	2362	1,083	3,930,657,404
HEAVY CONSTRUCTION & HIGHWAYS	237	1,201	1,859,363,286
SPECIAL TRADE CONTRACTORS	238	26,116	7,795,712,927
ELECTRICAL	23821	2,970	1,680,429,919
PLUMBING & HEATING	23822	3,113	1,346,069,689
PAINTING	23832	3,252	281,030,315
MASONRY/DRYWALL	23814, 23831	1,605	443,092,691
ROOFING	23816	1,025	336,649,811
OTHER CONTRACTORS	238 not listed above	14,151	3,708,440,502
<u>MANUFACTURING</u>	<u>31-33</u>	<u>14,820</u>	<u>45,891,945,948</u>
FOOD PRODUCTS	311	1,367	4,693,204,719
MILLING OF GRAINS	3112	33	216,868,685
FRUITS & VEGETABLES	3114	116	1,115,404,263
DAIRY PRODUCTS	3115	42	604,767,646
MEAT PRODUCTS	3116	98	587,627,099
SEAFOOD PRODUCTS	3117	57	810,513,274
BAKERY PRODUCTS	3118	622	509,879,206
OTHER FOOD ITEMS	3111, 3113, 3119	399	848,144,546
BEVERAGES	312	1,222	669,308,108
TEXTILES	313,314	715	237,133,816
APPAREL	315	456	56,754,834
LEATHER & ALLIED PRODUCTS	316	94	31,203,155
LUMBER & WOOD PRODUCTS	321	680	2,080,996,876
SAWMILLS	3211	101	851,268,403
PLYWOOD & TRUSSES	3212	51	336,120,600
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	528	893,607,873
PAPER PRODUCTS	322	117	1,940,347,986
PULP & PAPER MILLS	3221	36	1,438,011,417
OTHER PAPER PRODUCTS	3222	81	502,336,569
COMMERCIAL PRINTING	323	990	296,925,921
PETROLEUM & COAL PRODUCTS	324	40	5,353,916,895
PETROLEUM REFINING	32411	18	5,157,157,887
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	22	196,759,008
CHEMICALS	325	841	1,990,730,276
CHEMICALS, PESTICIDES & FERTILIZERS	3251, 3253	103	705,799,679
PHARMACEUTICALS	3254	399	444,532,646
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	30	360,679,118
PAINT, COATING & ADHESIVES	3255	36	29,381,785
SOAP, CLEANING COMPOUND & TOILETRIES	3256	187	214,976,443
OTHER CHEMICAL PRODUCTS	3259	86	235,360,605
PLASTICS & RUBBER PRODUCTS	326	278	854,781,432
NONMETALLIC MINERALS	327	529	855,395,580
PRIMARY METALS	331	151	658,052,926
IRON & STEEL MILLS	3311, 3312	71	248,757,303
ALUMINUM SMELTING	3313	20	201,478,265
OTHER NONFERROUS METALS	3314	16	36,391,671
FOUNDRIES	3315	44	171,425,687

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FABRICATED METAL PRODUCTS	332	1,605	1,596,165,967
MACHINERY	333	827	1,695,981,196
FARM & CONSTRUCTION IMPLEMENTS	3331	86	175,143,437
INDUSTRIAL MACHINERY	3332	160	357,620,994
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	581	1,163,216,765
COMPUTERS & ELECTRONICS	334	651	3,085,391,080
COMPUTER HARDWARE	3341	45	155,673,857
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	75	179,544,118
AUDIO & VIDEO EQUIPMENT	3343	39	48,731,020
SEMICONDUCTORS	3344	112	815,331,756
INSTRUMENTS	3345	297	1,855,794,400
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	83	30,315,929
ELECTRICAL EQUIPMENT & APPLIANCES	335	206	694,869,418
LIGHTING EQUIPMENT	3351	75	147,970,876
HOUSEHOLD APPLIANCES	3352	12	2,536,054
OTHER ELECTRIC EQUIPMENT	3353, 3359	119	544,362,488
TRANSPORTATION EQUIPMENT	336	581	17,387,343,303
MOTOR VEHICLES & PARTS	3361, 3362, 3363	146	383,234,446
AIRCRAFT, AEROSPACE & PARTS	3364	140	16,639,011,806
SHIPS & BOATS	3366	231	334,969,198
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	64	30,127,853
FURNITURE & RELATED PRODUCTS	337	840	399,270,951
OTHER MANUFACTURING	339	2,630	1,314,171,509
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	157	172,648,730
DENTAL LABORATORIES	339116	356	56,899,336
SPORTING AND ATHLETIC GOODS	33992	195	207,027,045
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	1,922	877,596,398
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>20,634</b>	<b>46,145,009,611</b>
DURABLE GOODS	423	10,737	22,316,023,015
MOTOR VEHICLES & PARTS	4231	806	3,567,276,299
FURNITURE & HOME FURNISHINGS	4232	614	573,701,684
LUMBER & CONSTRUCTION MATERIALS	4233	861	2,142,095,845
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,861	3,695,452,281
METAL & MINERAL (except Petroleum)	4235	364	833,909,640
ELECTRICAL EQUIPMENT	4236	1,347	3,256,449,019
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	656	1,080,266,639
MACHINERY & EQUIPMENT	4238	2,278	3,544,091,788
SPORTING & RECREATIONAL GOODS & SUPPL	423910	494	419,507,925
TOY & HOBBY GOODS & SUPPLIES	423920	167	2,040,664,179
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	1,289	1,162,607,716
NONDURABLE GOODS:	424	9,358	23,464,071,238
PAPER & PAPER PRODUCTS	4241	375	662,112,107
DRUGS & SUNDRIES	4242	476	2,352,220,306
APPAREL	4243	633	1,273,716,821
FOOD PRODUCTS	4244	2,538	9,922,720,536
FARM PRODUCTS	4245	448	864,243,935
CHEMICALS & PLASTICS	4246	526	823,139,604
PETROLEUM PRODUCTS	4247	190	2,915,079,050
BEER & ALE	424810	173	263,587,382
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	731	1,276,518,944
FARM SUPPLIES	42491	327	908,583,544
TOBACCO & TOBACCO PRODUCTS	42494	78	367,838,815
OTHER MISC NONDURABLE GOODS	4249 not listed above	2,863	1,834,310,194
ELECTRONIC MARKETS, AGENTS, BROKERS	425	539	364,915,358

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<u>RETAIL TRADE</u>	<u>44-45</u>	<u>52,134</u>	<u>40,327,893,996</u>
MOTOR VEHICLES & PARTS	441	3,309	7,237,292,565
NEW & USED AUTO DEALERS	4411	1,392	5,693,376,710
RV, BOAT, MOTORCYCLE DEALERS	4412	628	529,127,508
AUTOMOTIVE PARTS & TIRES	4413	1,289	1,014,788,347
FURNITURE & HOME FURNISHINGS	442	2,034	1,014,034,081
ELECTRONICS & APPLIANCES	443	2,573	2,067,463,081
HOUSEHOLD APPLIANCES	443141	206	193,967,140
ELECTRONIC STORES	443142	2,367	1,873,495,941
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,712	2,581,618,472
BUILDING MATERIALS	4441	1,658	2,234,152,530
LAWN & GARDEN SUPPLIES	4442	1,054	347,465,942
FOOD & BEVERAGES (OFF-PREMISES)	445	4,068	4,537,865,277
GROCERY & CONVENIENCE STORES	4451	1,995	3,924,014,270
OTHER FOOD STORES/SPECIALTY FOODS	4452	1,371	450,395,599
BEER, WINE AND LIQUOR STORES	4453	702	163,455,408
DRUG STORES & PERSONAL CARE STORES	446	3,262	2,772,972,084
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,521	2,456,437,755
APPAREL & ACCESSORIES	448	4,740	1,928,252,952
CLOTHING STORES	4481	3,509	1,552,364,519
SHOE STORES	4482	145	108,123,455
JEWELRY & LUGGAGE STORES	4483	1,086	267,764,978
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	3,828	1,208,005,183
SPORTING GOODS	45111	1,684	662,214,863
HOBBY & TOY STORES	45112	689	289,086,740
SEWING SUPPLIES	45113	303	52,655,182
MUSICAL INSTRUMENTS	45114	234	49,431,086
BOOK, PERIODICAL & MUSIC STORES	45121	918	154,617,312
DEPARTMENT STORES	4521	24	1,062,108,143
GENERAL MERCHANDISE STORES	4529	270	7,041,451,095
E-COMMERCE & MAIL ORDER	4541	2,055	2,130,494,480
MISCELLANEOUS RETAILERS	453, 4542, 4543	21,738	4,289,898,828
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>12,066</u>	<u>4,260,821,474</u>
AIR TRANSPORTATION	481	69	28,624,507
RAILROADS	482	17	49,479,195
WATER TRANSPORTATION	483	68	56,547,862
TRUCK TRANSPORTATION	484	6,029	1,924,738,743
TRANSIT & GROUND PASSENGER TRANSPORT	485	2,652	258,557,627
PIPELINE TRANSPORTATION	486	8	20,013,700
SCENIC & SIGHTSEEING TRANSPORTATION	487	320	62,569,600
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,512	1,631,552,589
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	1,391	228,737,651
WAREHOUSING & STORAGE	493	261	301,552,831
<u>INFORMATION</u>	<u>51</u>	<u>5,956</u>	<u>7,103,212,616</u>
PUBLISHING (EXCEPT INTERNET)	511	1,485	1,669,291,659
NEWSPAPERS	51111	122	112,100,274
BOOKS & PERIODICALS	51112, 51113	654	140,079,388
SOFTWARE	5112	522	1,242,342,429
OTHER PUBLISHERS	51114, 51119	187	174,769,568
MOTION PICTURE PRODUCTION	512	1,788	313,281,417
RADIO & TV BROADCASTING, CABLE TV	515	207	714,617,587
TELEPHONE & TELECOMMUNICATIONS	517	784	3,215,869,233
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	1,007	691,528,742
OTHER INFORMATION SERVICES	519	685	498,623,978
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>18,687</u>	<u>13,967,767,974</u>
BANKS & CREDIT UNIONS	522	1,835	5,500,643,915
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	2,758	2,239,447,922
INSURANCE AGENTS & BROKERS	524	4,137	2,512,193,353
REAL ESTATE AGENTS & BROKERS	531	7,454	1,777,035,293
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	2,327	1,778,678,171
LESSORS OF NONFINANCIAL INTANGIBLES	533	176	159,769,320

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<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>177,314</u>	<u>48,247,553,855</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICE</u>	<u>54</u>	<u>57,802</u>	<u>18,576,820,422</u>
LEGAL SERVICES	5411	6,488	1,615,489,992
ACCOUNTING SERVICES	5412	6,524	2,254,481,556
ARCHITECTURAL SERVICES	54131	1,619	443,334,373
ENGINEERING SERVICES	54133	2,372	1,597,344,838
OTHER RELATED SERVICES	54132, 54134-54138	1,859	229,706,177
SPECIALIZED DESIGN SERVICES	5414	4,680	371,092,122
COMPUTER SYSTEM DESIGN SERVICES	5415	8,291	5,846,569,724
CONSULTING SERVICES	5416	13,904	3,347,235,093
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICE	5417	766	951,829,567
ADVERTISING & PUBLIC RELATIONS	5418	1,446	478,087,163
OTHER PROFESSIONAL SERVICES	5419	9,853	1,441,649,817
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>523</u>	<u>178,179,109</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	25,808	5,373,068,804
EMPLOYMENT SERVICES	5613	1,217	952,399,251
TRAVEL SERVICES	5615	870	294,028,619
INVESTIGATION & SECURITY SERVICES	5616	1,074	377,101,893
BUILDING SERVICES & JANITORIAL	5617	16,444	1,103,587,789
OTHER	5611, 5612, 5614, 5619	6,203	2,645,951,252
WASTE TREATMENT/ COLLECTION	562	622	1,003,981,763
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>7,774</u>	<u>901,952,902</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>25,185</u>	<u>12,900,573,766</u>
AMBULATORY HEALTH CARE SERVICES	621	19,564	6,019,643,560
PHYSICIANS	6211	3,297	2,378,708,090
DENTISTS	6212	3,309	925,612,411
OTHER HEALTH PRACTITIONERS	6213	11,324	1,067,343,733
OUTPATIENT CARE CENTERS	6214	855	887,488,016
MEDICAL & DIAGNOSTIC LABORATORIES	6215	192	380,389,535
HOME HEALTH CARE	6216	320	191,463,621
OTHER AMBULATORY HEALTH CARE	6219	267	188,638,154
HOSPITALS	622	124	5,378,036,450
NURSING & RETIREMENT HOMES	623	813	784,844,511
SOCIAL SERVICES & DAY CARE	624	4,684	718,049,245
<u>ARTS, ENTERTAINMENT, &amp; RECREATION</u>	<u>71</u>	<u>9,204</u>	<u>1,037,088,503</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	5,327	459,787,814
MUSEUMS, HISTORICAL SITES, ETC.	712	150	24,257,721
AMUSEMENT, GAMBLING, RECREATION	713	3,727	553,042,968
ACCOMMODATIONS	721	3,394	885,962,442
RESTAURANTS, FOOD SERVICES	7223, 7225	13,309	3,828,742,790
DRINKING PLACES	7224	1,158	244,641,320
AUTO REPAIR & SERVICES	8111	6,049	789,549,884
OTHER REPAIR SERVICES	8112, 8113, 8114	5,288	793,166,118
PERSONAL SERVICES	812	18,889	1,217,875,980
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	12,770	575,949,591
DEATH CARE SERVICES	8122	242	61,052,820
LAUNDRY & DRY CLEANING	8123	762	122,059,506
OTHER PERSONAL SERVICES	8129	5,115	458,814,063
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	1,952	319,355,928
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>380</u>	<u>198,912,157</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>351,152</b>	<b>228,312,950,395</b>

NOTE:

A change in the filing requirements became effective July 1, 2015 on the exemption from business and occupation tax on certain manufacturing dairy, fruit and vegetable, and seafood products. Manufacturers must now report their income on the combined excise tax return. This is reflected in the reporting primarily on NAICS 3114, 3115 and 3117.

The manufacturers also take a deduction for the exempt amounts, resulting in no taxable activity.