

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 3RD QUARTER, 2016

INDUSTRY	NAICS	UNITS	3RD QUARTER, 2016
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,947</u>	<u>\$975,535,497</u>
CROP & ANIMAL PRODUCTION	111,112	703	324,962,345
FORESTRY & LOGGING	113	534	404,139,930
FISHING & HUNTING	114	145	40,226,878
AG & FORESTRY SUPPORT ACTIVITIES	115	565	206,206,344
<u>MINING</u>	<u>21</u>	<u>147</u>	<u>162,447,511</u>
SAND & GRAVEL, QUARRYING	2123	107	108,520,997
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	40	53,926,514
<u>UTILITIES</u>	<u>22</u>	<u>696</u>	<u>3,399,920,449</u>
HYDROELECTRIC POWER GENERATION	221111	18	348,436,010
ALTERNATIVE POWER GENERATION	221114-221117	15	43,772,657
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	5	244,786,177
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	53	1,636,950,223
NATURAL GAS DISTRIBUTION	2212	11	129,676,511
WATER & SEWER	2213	594	996,298,871
<u>CONSTRUCTION</u>	<u>23</u>	<u>38,066</u>	<u>14,883,915,584</u>
RESIDENTIAL BUILDING & REMODELING	2361	13,400	2,356,714,823
NONRESIDENTIAL BUILDING	2362	1,016	3,760,587,218
HEAVY CONSTRUCTION & HIGHWAYS	237	1,107	1,716,660,399
SPECIAL TRADE CONTRACTORS	238	22,543	7,049,953,144
ELECTRICAL	23821	2,780	1,357,439,673
PLUMBING & HEATING	23822	2,858	1,280,670,467
PAINTING	23832	2,795	287,764,209
MASONRY/DRYWALL	23814, 23831	1,379	398,617,667
ROOFING	23816	908	374,036,832
OTHER CONTRACTORS	238 not listed above	11,823	3,351,424,296
<u>MANUFACTURING</u>	<u>31-33</u>	<u>9,573</u>	<u>44,236,180,517</u>
FOOD PRODUCTS	311	889	4,356,103,167
MILLING OF GRAINS	3112	26	213,496,334
FRUITS & VEGETABLES	3114	70	923,424,066
DAIRY PRODUCTS	3115	28	577,538,349
MEAT PRODUCTS	3116	71	560,319,886
SEAFOOD PRODUCTS	3117	55	690,803,839
BAKERY PRODUCTS	3118	401	506,757,996
OTHER FOOD ITEMS	3111, 3113, 3119	238	883,762,697
BEVERAGES	312	846	719,354,320
TEXTILES	313,314	266	203,642,083
APPAREL	315	150	43,215,244
LEATHER & ALLIED PRODUCTS	316	35	32,726,784
LUMBER & WOOD PRODUCTS	321	446	2,202,524,487
SAWMILLS	3211	82	815,939,383
PLYWOOD & TRUSSES	3212	51	333,502,510
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	313	1,053,082,594
PAPER PRODUCTS	322	108	1,687,770,286
PULP & PAPER MILLS	3221	31	1,236,812,367
OTHER PAPER PRODUCTS	3222	77	450,957,919
COMMERCIAL PRINTING	323	698	283,788,630
PETROLEUM & COAL PRODUCTS	324	36	4,524,130,932
PETROLEUM REFINING	32411	13	4,254,832,754
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	23	269,298,178
CHEMICALS	325	575	1,888,175,895
CHEMICALS, PESTICIDES & FERTILIZERS	3251, 3253	82	742,597,543
PHARMACEUTICALS	3254	308	399,583,237
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	32	345,366,386
PAINT, COATING & ADHESIVES	3255	26	36,763,263
SOAP, CLEANING COMPOUND & TOILETRIES	3256	70	202,023,677
OTHER CHEMICAL PRODUCTS	3259	57	161,841,789
PLASTICS & RUBBER PRODUCTS	326	243	864,691,631
NONMETALLIC MINERALS	327	290	789,998,677
PRIMARY METALS	331	120	616,061,730
IRON & STEEL MILLS	3311, 3312	50	225,440,439
ALUMINUM SMELTING	3313	18	209,864,855
OTHER NONFERROUS METALS	3314	15	38,687,738
FOUNDRIES	3315	37	142,068,698

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FABRICATED METAL PRODUCTS	332	1,202	1,540,318,683
MACHINERY	333	659	1,509,965,399
FARM & CONSTRUCTION IMPLEMENTS	3331	68	111,502,817
INDUSTRIAL MACHINERY	3332	127	297,196,166
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	464	1,101,266,416
COMPUTERS & ELECTRONICS	334	516	2,501,583,063
COMPUTER HARDWARE	3341	39	127,398,470
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	62	166,057,787
AUDIO & VIDEO EQUIPMENT	3343	20	53,778,567
SEMICONDUCTORS	3344	91	791,448,441
INSTRUMENTS	3345	238	1,342,453,913
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	66	20,445,885
ELECTRICAL EQUIPMENT & APPLIANCES	335	147	665,470,744
LIGHTING EQUIPMENT	3351	41	163,325,849
HOUSEHOLD APPLIANCES	3352	11	3,323,900
OTHER ELECTRIC EQUIPMENT	3353, 3359	95	498,820,995
TRANSPORTATION EQUIPMENT	336	467	18,332,489,722
MOTOR VEHICLES & PARTS	3361, 3362, 3363	117	397,192,972
AIRCRAFT, AEROSPACE & PARTS	3364	124	17,508,089,188
SHIPS & BOATS	3366	183	400,599,597
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	43	26,607,965
FURNITURE & RELATED PRODUCTS	337	564	399,048,043
OTHER MANUFACTURING	339	1,316	1,075,120,997
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	123	128,188,706
DENTAL LABORATORIES	339116	234	39,567,743
SPORTING AND ATHLETIC GOODS	33992	110	174,575,419
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	849	732,789,129
WHOLESALE TRADE	42	15,454	39,456,198,905
DURABLE GOODS	423	8,606	18,640,007,290
MOTOR VEHICLES & PARTS	4231	699	3,107,932,209
FURNITURE & HOME FURNISHINGS	4232	470	497,399,167
LUMBER & CONSTRUCTION MATERIALS	4233	717	2,117,115,025
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,598	3,342,338,985
METAL & MINERAL (except Petroleum)	4235	314	813,752,200
ELECTRICAL EQUIPMENT	4236	1,083	2,564,157,241
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	523	1,000,740,071
MACHINERY & EQUIPMENT	4238	1,942	3,418,240,782
SPORTING & RECREATIONAL GOODS & SUPPL	423910	365	354,627,128
TOY & HOBBY GOODS & SUPPLIES	423920	104	545,358,758
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	791	878,345,724
NONDURABLE GOODS:	424	6,462	20,541,637,525
PAPER & PAPER PRODUCTS	4241	294	701,760,282
DRUGS & SUNDRIES	4242	360	2,489,669,044
APPAREL	4243	440	1,172,369,485
FOOD PRODUCTS	4244	1,864	8,541,012,514
FARM PRODUCTS	4245	312	814,516,746
CHEMICALS & PLASTICS	4246	453	824,653,344
PETROLEUM PRODUCTS	4247	175	1,876,396,512
BEER & ALE	424810	117	263,876,755
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	462	1,161,640,637
FARM SUPPLIES	42491	259	755,860,372
TOBACCO & TOBACCO PRODUCTS	42494	71	399,836,512
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,655	1,540,045,322
ELECTRONIC MARKETS, AGENTS, BROKERS	425	386	274,554,090

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<u>RETAIL TRADE</u>	<u>44-45</u>	<u>32,503</u>	<u>35,366,564,806</u>
MOTOR VEHICLES & PARTS	441	2,929	7,168,512,575
NEW & USED AUTO DEALERS	4411	1,314	5,537,397,586
RV, BOAT, MOTORCYCLE DEALERS	4412	535	713,516,485
AUTOMOTIVE PARTS & TIRES	4413	1,080	917,598,504
FURNITURE & HOME FURNISHINGS	442	1,422	909,711,813
ELECTRONICS & APPLIANCES	443	1,984	1,714,126,336
HOUSEHOLD APPLIANCES	443141	180	181,371,357
ELECTRONIC STORES	443142	1,804	1,532,754,979
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,242	2,586,376,921
BUILDING MATERIALS	4441	1,481	2,274,106,368
LAWN & GARDEN SUPPLIES	4442	761	312,270,553
FOOD & BEVERAGES (OFF-PREMISES)	445	3,321	4,229,635,751
GROCERY & CONVENIENCE STORES	4451	1,992	3,744,584,066
OTHER FOOD STORES/SPECIALTY FOODS	4452	823	351,146,695
BEER, WINE AND LIQUOR STORES	4453	506	133,904,990
DRUG STORES & PERSONAL CARE STORES	446	2,204	2,380,807,937
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,525	2,468,011,881
APPAREL & ACCESSORIES	448	2,647	1,406,067,842
CLOTHING STORES	4481	1,925	1,153,949,261
SHOE STORES	4482	141	109,229,202
JEWELRY & LUGGAGE STORES	4483	581	142,889,379
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	2,180	919,630,434
SPORTING GOODS	45111	1,122	567,322,499
HOBBY & TOY STORES	45112	343	124,082,643
SEWING SUPPLIES	45113	173	37,909,711
MUSICAL INSTRUMENTS	45114	164	38,306,032
BOOK, PERIODICAL & MUSIC STORES	45121	378	152,009,549
DEPARTMENT STORES	4521	27	832,284,857
GENERAL MERCHANDISE STORES	4529	213	5,961,603,429
E-COMMERCE & MAIL ORDER	4541	1,067	1,520,598,209
MISCELLANEOUS RETAILERS	453, 4542, 4543	10,742	3,269,196,821
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>5,218</u>	<u>2,998,792,542</u>
AIR TRANSPORTATION	481	50	31,704,079
RAILROADS	482	11	42,449,019
WATER TRANSPORTATION	483	54	91,211,905
TRUCK TRANSPORTATION	484	2,918	1,177,376,389
TRANSIT & GROUND PASSENGER TRANSPORT	485	388	165,132,788
PIPELINE TRANSPORTATION	486	8	28,522,285
SCENIC & SIGHTSEEING TRANSPORTATION	487	149	56,685,469
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,141	1,273,116,465
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	499	132,594,143
WAREHOUSING & STORAGE	493	188	279,310,660
<u>INFORMATION</u>	<u>51</u>	<u>3,361</u>	<u>5,908,642,429</u>
PUBLISHING (EXCEPT INTERNET)	511	859	1,174,990,793
NEWSPAPERS	51111	104	112,629,042
BOOKS & PERIODICALS	51112, 51113	274	120,315,465
SOFTWARE	5112	398	849,644,403
OTHER PUBLISHERS	51114, 51119	83	92,401,883
MOTION PICTURE PRODUCTION	512	710	246,706,196
RADIO & TV BROADCASTING, CABLE TV	515	137	498,320,434
TELEPHONE & TELECOMMUNICATIONS	517	651	3,032,353,307
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	648	578,655,729
OTHER INFORMATION SERVICES	519	356	377,615,970
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>11,684</u>	<u>11,689,667,662</u>
BANKS & CREDIT UNIONS	522	1,463	4,792,161,741
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,760	1,582,772,609
INSURANCE AGENTS & BROKERS	524	2,567	2,056,702,965
REAL ESTATE AGENTS & BROKERS	531	4,009	1,472,044,414
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,756	1,634,136,515
LESSORS OF NONFINANCIAL INTANGIBLES	533	129	151,849,418

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<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>97,795</u>	<u>39,467,075,903</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICE</u>	<u>54</u>	<u>29,507</u>	<u>14,399,581,918</u>
LEGAL SERVICES	5411	4,809	1,220,411,737
ACCOUNTING SERVICES	5412	2,716	1,491,142,926
ARCHITECTURAL SERVICES	54131	1,003	464,587,125
ENGINEERING SERVICES	54133	1,649	1,541,065,574
OTHER RELATED SERVICES	54132, 54134-54138	963	175,626,506
SPECIALIZED DESIGN SERVICES	5414	1,892	232,052,631
COMPUTER SYSTEM DESIGN SERVICES	5415	4,649	5,001,765,079
CONSULTING SERVICES	5416	6,938	2,257,485,617
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICE	5417	403	715,883,417
ADVERTISING & PUBLIC RELATIONS	5418	942	343,752,224
OTHER PROFESSIONAL SERVICES	5419	3,543	955,809,082
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>233</u>	<u>90,453,036</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	13,776	4,021,964,476
EMPLOYMENT SERVICES	5613	918	843,880,277
TRAVEL SERVICES	5615	382	291,512,670
INVESTIGATION & SECURITY SERVICES	5616	679	325,944,052
BUILDING SERVICES & JANITORIAL	5617	8,463	797,793,677
OTHER	5611, 5612, 5614, 5619	3,334	1,762,833,800
WASTE TREATMENT/ COLLECTION	562	511	1,026,791,176
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>2,562</u>	<u>643,870,465</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>14,452</u>	<u>10,598,882,913</u>
AMBULATORY HEALTH CARE SERVICES	621	12,508	5,254,546,397
PHYSICIANS	6211	2,780	2,119,633,389
DENTISTS	6212	3,257	880,993,189
OTHER HEALTH PRACTITIONERS	6213	5,463	739,173,677
OUTPATIENT CARE CENTERS	6214	522	818,789,314
MEDICAL & DIAGNOSTIC LABORATORIES	6215	171	248,276,836
HOME HEALTH CARE	6216	170	299,174,871
OTHER AMBULATORY HEALTH CARE	6219	145	148,505,121
HOSPITALS	622	111	4,383,310,310
NURSING & RETIREMENT HOMES	623	569	607,744,387
SOCIAL SERVICES & DAY CARE	624	1,264	353,281,819
<u>ARTS, ENTERTAINMENT, & RECREATION</u>	<u>71</u>	<u>3,638</u>	<u>1,048,899,023</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	1,296	470,532,120
MUSEUMS, HISTORICAL SITES, ETC.	712	81	39,100,262
AMUSEMENT, GAMBLING, RECREATION	713	2,261	539,266,641
ACCOMMODATIONS	721	2,298	1,246,543,424
RESTAURANTS, FOOD SERVICES	7223, 7225	12,763	3,752,089,160
DRINKING PLACES	7224	1,140	258,685,787
AUTO REPAIR & SERVICES	8111	5,017	735,609,545
OTHER REPAIR SERVICES	8112, 8113, 8114	3,334	546,031,048
PERSONAL SERVICES	812	7,508	779,904,712
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	4,985	307,491,972
DEATH CARE SERVICES	8122	187	55,112,292
LAUNDRY & DRY CLEANING	8123	718	114,760,354
OTHER PERSONAL SERVICES	8129	1,618	302,540,094
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	821	174,538,292
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>310</u>	<u>145,251,275</u>
TOTAL ALL INDUSTRIES		216,707	198,826,272,812

NOTE:

A change in the filing requirements became effective July 1, 2015 on the exemption from business and occupation tax on certain manufacturing dairy, fruit and vegetable, and seafood products. Manufacturers must now report their income on the combined excise tax return. This is reflected in the reporting primarily on NAICS 3114, 3115 and 3117.

The manufacturers also take a deduction for the exempt amounts, resulting in no taxable activity.