

WASHINGTON STATE DEPARTMENT OF REVENUE

QUARTERLY BUSINESS REVIEW

CALENDAR 2015

**A Compilation of Statistics on
Gross Income, Taxable Retail Sales and Accrued Tax Liability
as reported by Washington State Excise Taxpayers
for January - December 2015**

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¹North American Industry Classification System.

²See the Department of Revenue [Statistics and Reports website](#) for reports and query tools providing further break downs by NAICS and all county and city taxable retail sales.

**STATE OF WASHINGTON QUARTERLY BUSINESS REVIEW
OVERVIEW**

Table 1: STATE GROSS BUSINESS INCOME BY INDUSTRY (NAICS¹)

Gross Business Income (GBI) is the total of Business & Occupation (B&O), Public Utility (PU) and Retail Sales excise taxes reported at the State level.

Table 1 breaks down the State GBI by major and minor industry groups².

- Compares the same period of the prior year to the current year.
- A taxpayer is assigned one NAICS code; therefore, “Units” represents taxpayer count.

Table 2: SUMMARY OF EXCISE TAX RETURN REPORTING

Excise taxes are categorized by the major tax types of State B&O, State Retail Sales & Use, State Public Utility and Other taxes. If a business performs multiple activities, they report under several tax classifications.

Table 2 provides the total Gross, Deductions, Taxable, Rate and Tax Due amounts by State level tax type and tax classification [aka Line code].

Table 3-A: COUNTY TAXABLE RETAIL SALES

*Taxable Retail Sales (TRS) tax applies to the sale, rental, repair, or installation (including labor) of tangible personal property and digital goods purchased by consumers for their own use. Businesses collect and remit both the **State** retail sales tax [Line code 01] and **Local** retail sales tax imposed by the local jurisdiction [Line code 45]. The Local retail sales tax portion is coded to the location:*

- Where the customer receives the goods or services.
- Where an item is shipped or received by the customer.
- Where labor and services are primarily performed.
- If goods are delivered into Washington from outside the state, the delivery address determines the place of sale for collecting sales tax.

Table 3-A provides the total of Local taxable retail sales [Line code 45] reported for each County².

- The amount is for the unincorporated county and all cities within the county.
- Compares same period of the prior year to the current year.
- See Table 4-A for a city breakdown and Table 6 for the State breakdown.

Table 3: TAXABLE RETAIL SALES FOR COUNTIES BY INDUSTRY (NAICS¹)

Table 3 breaks down Table 3-A County TRS by industry groups².

- The amount is for the unincorporated county and all cities within the county.
- A taxpayer may report in many locations; therefore, “Units” is the count of taxpayers who reported TRS coded to that location.
- See Table 4 for a city breakdown and Table 6 for the State breakdown.

¹North American Industry Classification System.

²See the Department of Revenue [Statistics and Reports website](#) for reports and query tools providing further break downs by NAICS and all county and city taxable retail sales.

**STATE OF WASHINGTON QUARTERLY BUSINESS REVIEW
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Table 4-A: CITY TAXABLE RETAIL SALES

Table 4-A provides the total of Local taxable retail sales [Line code 45] reported for 50 select cities².

- The amount is the TRS reported for the local jurisdiction.
- Compares the same period of the prior year to the current year.
- See Table 3-A for a county breakdown and Table 6 for the State breakdown.

Table 4: TAXABLE RETAIL SALES FOR SELECT CITIES BY INDUSTRY (NAICS¹)

Table 4 breaks down Table 4-A 50 select cities TRS by industry groups².

- A taxpayer may report in many locations; therefore, “Units” is the count of taxpayers who reported TRS coded to that location.
- See Table 3 for a county breakdown and Table 6 for the State breakdown.

Table 5: STATE BUSINESS AND OCCUPATION TAX BY INDUSTRY (NAICS¹)

The State business and occupation (B&O) tax is a gross receipts tax measured on the value of products, gross proceeds of sales, or gross income of a business. No deductions are allowed for labor, materials, taxes, or other costs of doing business. A business can have multiple activities (classifications). A business may qualify for certain exemptions, deductions, or credits.

Table 5 breaks down the State B&O Gross, Taxable and Tax Due amounts by industry groups².

Table 6: STATE RETAIL SALES TAX BY BY INDUSTRY (NAICS¹)

*Businesses collect and remit both the **State** retail sales tax [Line code 01] and **Local** retail sales tax imposed by the local jurisdiction [Line code 45].*

Table 6 breaks down the State Retail Sales tax [Line code 01] by industry groups².

- See Table 3-County and Table 4-City breakdown of Local TRS reported.

Table 7: STATE PUBLIC UTILITY TAX BY INDUSTRY (NAICS¹) & TAX CLASSIFICATION

The State level public utility tax applies if you engage in activities such as water, sewer distribution, power generation and public transportation. If the public utility tax applies, B&O tax does not.

Table 7 breaks down the State Public Utility taxes by type of utility industry.

¹North American Industry Classification System.

²See the Department of Revenue [Statistics and Reports website](#) for reports and query tools providing further break downs by NAICS and all county and city taxable retail sales.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	Calendar Year 2015
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4,641</u>	<u>\$3,771,135,313</u>
CROP & ANIMAL PRODUCTION	111,112	1,959	1,187,881,377
FORESTRY & LOGGING	113	1,093	1,686,179,338
FISHING & HUNTING	114	301	249,524,830
AG & FORESTRY SUPPORT ACTIVITIES	115	1,288	647,549,768
<u>MINING</u>	<u>21</u>	<u>192</u>	<u>527,213,530</u>
SAND & GRAVEL, QUARRYING	2123	126	363,188,574
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	66	164,024,956
<u>UTILITIES</u>	<u>22</u>	<u>844</u>	<u>13,985,655,479</u>
HYDROELECTRIC POWER GENERATION	221111	21	1,520,541,743
ALTERNATIVE POWER GENERATION	221114-221117	21	152,962,491
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	8	828,739,991
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	60	7,206,157,423
NATURAL GAS DISTRIBUTION	2212	14	650,899,795
WATER & SEWER	2213	720	3,626,354,036
<u>CONSTRUCTION</u>	<u>23</u>	<u>47,197</u>	<u>50,088,064,398</u>
RESIDENTIAL BUILDING & REMODELING	2361	16,312	7,955,488,480
NONRESIDENTIAL BUILDING	2362	1,221	12,581,557,984
HEAVY CONSTRUCTION & HIGHWAYS	237	1,398	5,770,135,185
SPECIAL TRADE CONTRACTORS	238	28,266	23,780,882,749
ELECTRICAL	23821	3,283	4,866,573,258
PLUMBING & HEATING	23822	3,306	4,322,923,992
PAINTING	23832	3,510	897,545,058
MASONRY/DRYWALL	23814, 23831	1,749	1,315,171,153
ROOFING	23816	1,010	1,111,935,902
OTHER CONTRACTORS	238 not listed above	15,408	11,266,733,386
<u>MANUFACTURING</u>	<u>31-33</u>	<u>15,851</u>	<u>176,336,204,278</u>
FOOD PRODUCTS	311	1,443	15,235,466,453
MILLING OF GRAINS	3112	41	934,189,262
FRUITS & VEGETABLES	3114	131	1,886,281,719
DAIRY PRODUCTS	3115	35	2,304,952,487
MEAT PRODUCTS	3116	113	2,408,854,710
SEAFOOD PRODUCTS	3117	62	2,697,720,025
BAKERY PRODUCTS	3118	624	1,994,849,783
OTHER FOOD ITEMS	3111, 3113, 3119	437	3,008,618,467
BEVERAGES	312	1,084	2,442,001,823
TEXTILES	313,314	785	821,690,295
APPAREL	315	511	177,430,909
LEATHER & ALLIED PRODUCTS	316	106	107,729,770
LUMBER & WOOD PRODUCTS	321	778	8,624,980,665
SAWMILLS	3211	125	3,265,087,756
PLYWOOD & TRUSSES	3212	61	1,388,637,617
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	592	3,971,255,292
PAPER PRODUCTS	322	134	6,349,467,172
PULP & PAPER MILLS	3221	37	4,628,487,645
OTHER PAPER PRODUCTS	3222	97	1,720,979,527
COMMERCIAL PRINTING	323	1,067	1,202,475,615
PETROLEUM & COAL PRODUCTS	324	41	19,328,946,006
PETROLEUM REFINING	32411	16	18,660,978,244
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	25	667,967,762
CHEMICALS	325	795	7,276,818,543
CHEMICALS , PESTICIDES & FERTILIZERS	3251, 3253	112	2,538,673,935
PHARMACEUTICALS	3254	322	1,383,706,965
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	39	1,515,962,499
PAINT, COATING & ADHESIVES	3255	38	146,283,695
SOAP, CLEANING COMPOUND & TOILETRIES	3256	195	1,014,317,522
OTHER CHEMICAL PRODUCTS	3259	89	677,873,927
PLASTICS & RUBBER PRODUCTS	326	300	3,200,118,860
NONMETALLIC MINERALS	327	536	3,040,343,671
PRIMARY METALS	331	155	3,123,888,680
IRON & STEEL MILLS	3311, 3312	67	1,010,571,657
ALUMINUM SMELTING	3313	21	1,223,433,828
OTHER NONFERROUS METALS	3314	22	169,388,442
FOUNDRIES	3315	45	720,494,753

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 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	Calendar Year 2015
FABRICATED METAL PRODUCTS	332	1,742	6,483,538,301
MACHINERY	333	900	6,568,068,594
FARM & CONSTRUCTION IMPLEMENTS	3331	110	661,450,614
INDUSTRIAL MACHINERY	3332	169	1,295,480,696
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	621	4,611,137,284
COMPUTERS & ELECTRONICS	334	714	10,623,011,136
COMPUTER HARDWARE	3341	48	884,528,467
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	85	561,182,567
AUDIO & VIDEO EQUIPMENT	3343	41	232,919,588
SEMICONDUCTORS	3344	122	3,011,387,263
INSTRUMENTS	3345	314	5,832,402,770
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	104	100,590,481
ELECTRICAL EQUIPMENT & APPLIANCES	335	245	2,473,496,498
LIGHTING EQUIPMENT	3351	81	567,133,145
HOUSEHOLD APPLIANCES	3352	21	16,028,657
OTHER ELECTRIC EQUIPMENT	3353, 3359	143	1,890,334,696
TRANSPORTATION EQUIPMENT	336	681	73,261,447,406
MOTOR VEHICLES & PARTS	3361, 3362, 3363	167	2,006,661,182
AIRCRAFT, AEROSPACE & PARTS	3364	152	69,862,229,457
SHIPS & BOATS	3366	288	1,284,342,499
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	74	108,214,268
FURNITURE & RELATED PRODUCTS	337	923	1,539,889,874
OTHER MANUFACTURING	339	2,911	4,455,394,007
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	168	435,886,355
DENTAL LABORATORIES	339116	417	187,666,700
SPORTING AND ATHLETIC GOODS	33992	230	946,749,456
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	2,096	2,885,091,496
WHOLESALE TRADE	42	22,737	153,040,700,334
DURABLE GOODS	423	11,929	74,844,800,366
MOTOR VEHICLES & PARTS	4231	987	11,985,150,420
FURNITURE & HOME FURNISHINGS	4232	667	1,754,608,921
LUMBER & CONSTRUCTION MATERIALS	4233	941	6,741,823,422
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	2,110	13,547,580,830
METAL & MINERAL (except Petroleum)	4235	406	3,274,930,105
ELECTRICAL EQUIPMENT	4236	1,486	11,020,628,626
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	677	3,728,221,210
MACHINERY & EQUIPMENT	4238	2,472	14,692,309,001
SPORTING & RECREATIONAL GOODS & SUPPLIES	423910	563	1,489,454,399
TOY & HOBBY GOODS & SUPPLIES	423920	192	3,267,434,512
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	1,428	3,342,658,920
NONDURABLE GOODS:	424	10,232	77,104,672,084
PAPER & PAPER PRODUCTS	4241	414	2,721,838,059
DRUGS & SUNDRIES	4242	513	9,692,500,209
APPAREL	4243	720	4,354,261,109
FOOD PRODUCTS	4244	2,796	32,509,304,075
FARM PRODUCTS	4245	355	3,075,773,617
CHEMICALS & PLASTICS	4246	554	3,570,057,578
PETROLEUM PRODUCTS	4247	195	5,484,091,947
BEER & ALE	424810	176	981,023,922
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	759	3,717,101,674
FARM SUPPLIES	42491	368	3,188,067,719
TOBACCO & TOBACCO PRODUCTS	42494	87	1,414,472,843
OTHER MISC NONDURABLE GOODS	4249 not listed above	3,295	6,396,179,332
ELECTRONIC MARKETS, AGENTS, BROKERS	425	576	1,091,227,884

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	Calendar Year 2015
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>56,590</u>	<u>131,408,400,312</u>
MOTOR VEHICLES & PARTS	441	3,513	25,710,902,089
NEW & USED AUTO DEALERS	4411	1,499	19,988,755,696
RV, BOAT, MOTORCYCLE DEALERS	4412	705	2,272,041,789
AUTOMOTIVE PARTS & TIRES	4413	1,309	3,450,104,604
FURNITURE & HOME FURNISHINGS	442	1,945	3,284,141,328
ELECTRONICS & APPLIANCES	443	2,731	6,252,800,551
HOUSEHOLD APPLIANCES	443141	223	539,357,453
ELECTRONIC STORES	443142	2,508	5,713,443,098
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,894	9,087,759,933
BUILDING MATERIALS	4441	1,696	7,888,442,999
LAWN & GARDEN SUPPLIES	4442	1,198	1,199,316,934
FOOD & BEVERAGES (OFF-PREMISES)	445	4,345	16,372,037,878
GROCERY & CONVENIENCE STORES	4451	2,232	14,506,740,539
OTHER FOOD STORES/SPECIALTY FOODS	4452	1,478	1,398,650,718
BEER, WINE AND LIQUOR STORES	4453	635	466,646,621
DRUG STORES & PERSONAL CARE STORES	446	3,246	8,098,401,168
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,637	9,470,298,933
APPAREL & ACCESSORIES	448	4,069	5,702,906,401
CLOTHING STORES	4481	2,828	4,633,289,844
SHOE STORES	4482	165	413,235,343
JEWELRY & LUGGAGE STORES	4483	1,076	656,381,214
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	3,951	3,516,446,900
SPORTING GOODS	45111	1,748	2,213,006,556
HOBBY & TOY STORES	45112	639	524,854,934
SEWING SUPPLIES	45113	322	167,709,138
MUSICAL INSTRUMENTS	45114	222	157,904,304
BOOK, PERIODICAL & MUSIC STORES	45121	1,020	452,971,968
DEPARTMENT STORES	4521	27	3,501,914,211
GENERAL MERCHANDISE STORES	4529	338	21,533,177,156
E-COMMERCE & MAIL ORDER	4541	3,004	6,599,622,449
MISCELLANEOUS RETAILERS	453, 4542, 4543	24,890	12,277,991,315
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>12,617</u>	<u>12,558,690,313</u>
AIR TRANSPORTATION	481	83	108,014,297
RAILROADS	482	15	174,369,039
WATER TRANSPORTATION	483	80	294,801,511
TRUCK TRANSPORTATION	484	6,469	5,238,718,893
TRANSIT & GROUND PASSENGER TRANSPORT	485	2,349	691,863,656
PIPELINE TRANSPORTATION	486	7	50,420,888
SCENIC & SIGHTSEEING TRANSPORTATION	487	382	152,071,297
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,667	5,342,322,451
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	1,565	506,108,281
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>305</u>	<u>1,025,569,374</u>
<u>INFORMATION</u>	<u>51</u>	<u>6,472</u>	<u>22,953,469,698</u>
PUBLISHING (EXCEPT INTERNET)	511	1,603	4,869,595,491
NEWSPAPERS	51111	139	489,745,640
BOOKS & PERIODICALS	51112, 51113	728	488,693,034
SOFTWARE	5112	510	3,570,770,317
OTHER PUBLISHERS	51114, 51119	226	320,386,500
MOTION PICTURE PRODUCTION	512	1,950	943,578,726
RADIO & TV BROADCASTING, CABLE TV	515	187	2,112,867,546
TELEPHONE & TELECOMMUNICATIONS	517	854	11,888,748,066
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	1,163	2,027,761,855
OTHER INFORMATION SERVICES	519	715	1,110,918,014
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>19,530</u>	<u>43,278,300,087</u>
BANKS & CREDIT UNIONS	522	1,987	18,357,598,250
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	2,708	5,918,892,183
INSURANCE AGENTS & BROKERS	524	4,513	7,806,327,044
REAL ESTATE AGENTS & BROKERS	531	7,572	5,084,347,567
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	2,573	5,571,447,383
LESSORS OF NONFINANCIAL INTANGIBLES	533	177	539,687,660

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	Calendar Year 2015
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>189,479</u>	<u>146,572,856,165</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>62,087</u>	<u>52,427,924,591</u>
LEGAL SERVICES	5411	7,111	4,845,799,887
ACCOUNTING SERVICES	5412	6,607	5,782,224,081
ARCHITECTURAL SERVICES	54131	1,801	1,466,752,480
ENGINEERING SERVICES	54133	2,612	5,851,008,925
OTHER RELATED SERVICES	54132, 54134-54138	1,918	753,613,884
SPECIALIZED DESIGN SERVICES	5414	5,060	973,591,352
COMPUTER SYSTEM DESIGN SERVICES	5415	9,297	17,015,744,229
CONSULTING SERVICES	5416	15,471	8,183,809,556
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICES	5417	860	2,332,514,188
ADVERTISING & PUBLIC RELATIONS	5418	1,564	1,408,638,178
OTHER PROFESSIONAL SERVICES	5419	9,786	3,814,227,831
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>557</u>	<u>419,192,233</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	28,045	14,931,411,832
EMPLOYMENT SERVICES	5613	1,373	3,138,623,808
TRAVEL SERVICES	5615	876	764,177,894
INVESTIGATION & SECURITY SERVICES	5616	1,131	1,138,916,068
BUILDING SERVICES & JANITORIAL	5617	17,667	3,048,731,285
OTHER	5611, 5612, 5614, 5619	6,998	6,840,962,777
WASTE TREATMENT/ COLLECTION	562	657	3,705,126,049
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>8,119</u>	<u>2,566,945,699</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>25,647</u>	<u>41,969,244,283</u>
AMBULATORY HEALTH CARE SERVICES	621	19,952	21,288,468,618
PHYSICIANS	6211	3,785	8,497,953,164
DENTISTS	6212	3,493	3,441,008,341
OTHER HEALTH PRACTITIONERS	6213	10,926	3,075,962,825
OUTPATIENT CARE CENTERS	6214	938	3,019,043,534
MEDICAL & DIAGNOSTIC LABORATORIES	6215	234	1,246,970,824
HOME HEALTH CARE	6216	366	1,042,884,190
OTHER AMBULATORY HEALTH CARE	6219	210	964,645,740
HOSPITALS	622	111	16,743,834,341
NURSING & RETIREMENT HOMES	623	859	2,537,025,343
SOCIAL SERVICES & DAY CARE	624	4,725	1,399,915,981
<u>ARTS, ENTERTAINMENT, & RECREATION</u>	<u>71</u>	<u>10,042</u>	<u>3,387,400,569</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	5,889	1,406,481,833
MUSEUMS, HISTORICAL SITES, ETC.	712	162	89,918,233
AMUSEMENT, GAMBLING, RECREATION	713	3,991	1,891,000,503
ACCOMMODATIONS	721	3,444	3,530,570,547
RESTAURANTS, FOOD SERVICES	7223, 7225	14,549	13,126,353,676
DRINKING PLACES	7224	1,264	922,325,700
AUTO REPAIR & SERVICES	8111	6,694	2,755,646,854
OTHER REPAIR SERVICES	8112, 8113, 8114	6,297	2,205,544,387
PERSONAL SERVICES	812	19,641	3,263,684,848
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	13,428	1,380,362,849
DEATH CARE SERVICES	8122	236	207,423,119
LAUNDRY & DRY CLEANING	8123	862	436,001,077
OTHER PERSONAL SERVICES	8129	5,115	1,239,897,803
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	2,065	786,676,021
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>381</u>	<u>579,034,768</u>
TOTAL ALL INDUSTRIES		376,465	\$755,550,485,173

NOTE:

A change in the filing requirements became effective July 1, 2015 on the exemption from business and occupation tax on certain manufacturing dairy, fruit and vegetable, and seafood products. Manufacturers must now report their income on the combined excise tax return. This is reflected in the reporting primarily on NAICS 3114, 3115 and 3117.

The manufacturers also take a deduction for the exempt amounts, resulting in no taxable activity.

TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
Calendar Year 2015 (\$000)

STATE BUSINESS AND OCCUPATION TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	313,468	6,462	307,006	0.004840	1,486
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	7,007,769	510,775	6,496,993	0.001380	8,966
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	5,185,959	595,091	4,590,868	0.002750	12,625
4	Insurance Agents/Brokers; Child Care	14	2,465,866	147,134	2,318,732	0.004840	11,223
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	6,711,280	654,241	6,057,038	0.001380	8,359
6	Processing for Hire/Printing and Publishing	10	2,016,190	82,906	1,933,284	0.004840	9,357
7	Manufacturing	7	26,143,050	955,548	25,187,502	0.004840	121,908
8	Royalties	80	3,448,937	1,451,429	1,997,508	0.015000	18,634
9	Wholesaling	3	217,514,364	74,638,872	142,875,492	0.004840	691,517
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	5,941,078	821,883	5,119,195	0.004840	24,777
11	Public or Nonprofit Hospitals	55	12,361,947	2,973,128	9,388,820	0.015000	140,832
12	For Profit Hospitals, Scientific R&D	135	2,695,681	1,794,600	901,081	0.015000	13,516
13	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	2,870,738	1,436	2,869,302	0.004710	13,514
14	Service & Other Activities	4	130,216,621	28,661,424	101,555,197	0.015000	1,523,328
15	Gambling Contests of Chance (\$50,000 per year or greater)	192	511,200	189,937	321,263	0.016300	5,237
16	Retailing of Interstate Transportation Equip.	19	2,063,179	479,416	1,583,764	0.004840	7,665
17	Retailing	2	219,105,165	37,248,926	181,856,239	0.004710	856,543
18	Non-Mfg Aerospace Product Development	188	227,094	18,233	208,861	0.009000	1,880
19	FAR Part 145 Repair Stations	189	368,608	30,719	337,890	0.002904	981
20	Mfg. of Aluminum/Solar Energy/FAR	190	D	D	D	0.002904	D
21	Wholesaling of Aluminum/Solar Energy	191	D	D	D	0.002904	D
22	Manufacturing of Solar Energy	127	11,637	3,912	7,724	0.002750	21
23	Wholesaling of Solar Energy	128	215,090	20,928	194,162	0.002750	534
24	Mfg. of Commercial Airplanes or Components	195	3,514,942	12,750	3,502,192	0.002904	10,170
25	Whlse of Commercial Airplanes or Components	196	17,603,973	3,487,073	14,116,900	0.002904	40,995
26	Retailing of Commercial Airplanes or Components	197	49,827,199	3,949,599	45,877,599	0.002904	133,229
27	Publication of Newspapers	126	473,323	2,333	470,990	0.003500	1,648
28	Parimutuel Wagering	193	84,389	69,694	14,694	0.001300	19
29	Processing for Hire Timber Products	300	317,372	989	316,383	0.003424	1,083
30	Extracting Timber, Extracting for Hire Timber	301	425,672	21,700	403,972	0.003424	1,383
31	Manufacturing of Timber or Wood Products	302	4,203,630	395,865	3,807,764	0.003424	13,038
32	Wholesaling of Timber or Wood Products	303	8,965,834	4,749,791	4,216,043	0.003424	14,436
33	Sale of Standing Timber	304	33,229	0	33,229	0.003424	114
34	Manufacturing of Semi-Conductors	607	D	D	D	0.002750	D
TOTAL B&O TAXES			732,844,481	163,976,793	568,867,688		3,689,019
STATE SALES TAX AND USE TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
35	Retail Sales Tax	1	220,021,098	84,657,211	135,363,887	0.065000	8,798,653
36	Use Tax	5	6,253,662	0	6,253,662	0.065000	406,488
TOTAL STATE SALES/USE TAX			226,274,760	84,657,211	141,617,549		9,205,141

TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
Calendar Year 2015 (\$000)

STATE PUBLIC UTILITY TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
37	Water Distribution	60	1,344,800	101,405	1,243,395	0.050290	62,530
38	Sewer Collection	61	635,071	271,542	363,528	0.038520	14,003
39	Power	49	8,133,737	1,530,630	6,603,107	0.038734	255,765
40	Gas Dist., Telegraph	26	1,397,546	7,873	1,389,673	0.038520	53,530
41	Motor Transportation, Railroad, Railroad Car	8	5,638,779	3,913,494	1,725,285	0.019260	33,229
42	Log Hauling Over Public Highways	125	77,220	30,733	46,487	0.013696	637
43	Urban Transportation/Vessels Under 65 Feet	12	968,766	294,306	674,460	0.006420	4,330
44	Other Public Service	13	1,435,097	1,197,650	237,447	0.019260	4,573
TOTAL PUBLIC UTILITY TAXES			19,631,015	7,347,632	12,283,383		428,597
OTHER TAXES							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
45	Motor Vehicle Sales/Leases	120	12,071,809	0	12,071,809	0.003000	36,215
46	Litter Tax	36	72,860,107	0	72,860,107	0.000150	10,929
47	Tobacco Products	20	29,215	0	29,215	0.950000	27,754
48	Cigar Tax (\$0.67 or more)	194	Cigars	0	1,859	\$.65 /Cigar	1,209
49	Little Cigar Tax	198	Cigars	0	28,516	\$.65 /Cigar	4,313
50	Moist Snuff (1.2 oz. or less)	162	Units	0	40,675	\$ 2.52 /Unit	102,744
51	Moist Snuff (more than 1.2 oz.)	163	Units	0	598	\$ 2.10 /Unit	1,260
52	Spirit Sales to Licensees	251	142,804	2,950	139,854	0.137000	19,160
53	Spirit Sales to Consumers	252	579,668	183	579,485	0.205000	118,794
54	Spirits Liter Sales to Licensees	253	Liters	0	9,165	\$ 2.4408/Liter	22,371
55	Spirits Liter Sales to Consumers	254	Liters	0	32,533	\$ 3.7708/Liter	122,676
56	Refuse Collection	64	1,677,197	526,464	1,150,734	0.036000	41,426
57	Petroleum Products Tax	57	7,100,313	2,036,590	5,063,723	0.003000	15,191
58	Hazardous Substance	65	18,997,418	559,654	18,437,764	0.007000	129,064
59	IMR	79	149,347	0	149,347	0.060000	8,961
60	Solid Fuel Burning Device Fee	59	Devices	0	7	\$ 30.00 /Device	202
61	Syrup Tax	54	Gallons	0	8,244	\$ 1.00 /Gal	8,244
62	Tire Fee	73	Tires	0	4,390	\$.90 /Tire	3,951
63	State/Local Enhanced 911, TRS, WTAP	793	Switch Lines	0	16,082	\$.95 /LINE	15,278
64	Wireless State/Local Enhanced 911 Tax	794	Radio Lines	0	61,585	\$.95 /LINE	58,506
65	VOIP State/Local Enhanced 911 Tax	795	VOIP Lines	0	12,462	\$.95 /LINE	11,839
66	E911 Prepaid Wireless	796	Prepaid Lines	0	10,045	\$.95 /LINE	9,543
TOTAL OTHER TAXES							769,631
TOTAL STATE TAXES**							\$14,092,388

D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

NOTE: Enhanced 911 taxes include a state and local portion.

NOTE:

- 1) Effective August 1, 2015 the tax rate for Royalties changed from 0.00484 to 0.015. Childcare remained at rate 0.00484 and its reporting was moved to Line Code 14. Royalties remains Line Code 80, with new rate 0.015.
 - a) Insurance Agents/Brokers; Child Care [Line 14] dollar amounts include July's reporting for Insurance Agents/Brokers only, plus Childcare for August & September.
 - b) Effective Q3-2015, Royalties [Line 80] dollar amounts include July's reporting for both Royalties and Childcare, plus August & September for Royalties only. The report displays the new rate, however the tax due is the sum of the tax due we displayed on Q1-4 2015 reports.
- 2) Effective July 1, 2015, Log Hauling Over Public Highways [Line Code 125] was re-established. It was last reported in Q4-2013.
- 3) Effective July 1, 2015, Petroleum Products Tax [Line Code 57] fund limit was re-set to \$0. Reporting will occur until it reaches its limit again.

Table 3-A
County Taxable Retail Sales Comparing
Calendar Year 2014 to Calendar Year 2015
(Dollars in Thousands)

County	Calendar Year 2014	Calendar Year 2015	Percent Change
Adams	\$284,301	\$273,181	-3.9%
Asotin	\$277,595	\$285,849	3.0%
Benton	\$3,284,582	\$3,612,773	10.0%
Chelan	\$1,598,470	\$1,783,537	11.6%
Clallam	\$974,683	\$1,087,772	11.6%
Clark	\$5,285,203	\$6,007,338	13.7%
Columbia	\$331,011	\$68,329	-79.4%
Cowlitz	\$1,495,604	\$1,481,082	-1.0%
Douglas	\$791,567	\$797,870	0.8%
Ferry	\$45,829	\$47,668	4.0%
Franklin	\$1,196,017	\$1,315,962	10.0%
Garfield	\$25,750	\$27,372	6.3%
Grant	\$1,819,118	\$1,766,672	-2.9%
Grays Harbor	\$896,484	\$930,431	3.8%
Island	\$789,897	\$875,763	10.9%
Jefferson	\$382,228	\$427,609	11.9%
King	\$49,638,174	\$54,890,160	10.6%
Kitsap	\$3,502,047	\$3,840,655	9.7%
Kittitas	\$759,188	\$851,342	12.1%
Klickitat	\$249,152	\$262,716	5.4%
Lewis	\$1,125,507	\$1,181,593	5.0%
Lincoln	\$113,691	\$114,128	0.4%
Mason	\$549,630	\$601,505	9.4%
Okanogan	\$604,787	\$598,312	-1.1%
Pacific	\$231,628	\$238,192	2.8%
Pend Oreille	\$142,927	\$127,149	-11.0%
Pierce	\$12,736,324	\$13,846,294	8.7%
San Juan	\$415,010	\$443,040	6.8%
Skagit	\$2,372,431	\$2,540,703	7.1%
Skamania	\$91,069	\$104,095	14.3%
Snohomish	\$11,699,234	\$12,641,938	8.1%
Spokane	\$8,075,754	\$8,512,330	5.4%
Stevens	\$399,478	\$408,653	2.3%
Thurston	\$4,151,917	\$4,523,207	8.9%
Wahkiakum	\$28,866	\$29,353	1.7%
Walla Walla	\$792,092	\$851,542	7.5%
Whatcom	\$3,507,674	\$3,677,540	4.8%
Whitman	\$669,177	\$672,380	0.5%
Yakima	\$3,521,693	\$3,628,269	3.0%
Total	\$124,855,791	\$135,374,306	8.4%

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
RETAIL TRADE	44-45	1,893	\$93,432,348	1,923	\$170,410,604
MOTOR VEHICLES & PARTS	441	102	14,086,975	95	14,211,659
NEW & USED AUTO DEALERS	4411	17	3,203,134	17	6,293,021
RV, BOAT, MOTORCYCLE DEALERS	4412	15	45,319	20	3,052,818
AUTOMOTIVE PARTS & TIRE	4413	70	10,838,522	58	4,865,820
FURNITURE & HOME FURNISHING	442	79	1,214,111	78	2,779,673
ELECTRONICS & APPLIANCE STORES	443	146	3,830,080	144	4,042,859
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	121	11,416,650	101	7,582,543
BUILDING MATERIALS	4441	89	8,845,454	74	6,649,498
LAWN & GARDEN SUPPLIES & EQUIP.	4442	32	2,571,196	27	933,045
FOOD & BEVERAGE STORES	445	42	3,928,567	34	8,927,184
GROCERY & CONVENIENCE STORES	4451	14	3,891,169	7	8,358,734
OTHER FOOD & BEVERAGE STORES	4452, 4453	28	37,398	27	568,450
DRUG/HEALTH STORES	446	135	1,332,726	153	3,977,153
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	25	16,013,773	3	23,418
APPAREL & ACCESSORIES	448	152	854,409	159	1,234,653
CLOTHING & SHOE STORES	4481, 4482	142	834,408	148	1,178,651
JEWELRY & LUGGAGE STORES	4483	10	20,001	11	56,002
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	150	850,853	178	3,260,658
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	102	614,835	124	3,010,653
BOOK STORES & NEWS DEALERS	4512	48	236,018	54	250,005
GENERAL MERCHANDISE STORES	452	25	24,504,833	27	111,555,613
DEPARTMENT STORES	4521	4	396,915	4	238,845
GENERAL MERCHANDISE STORES	4529	21	24,107,918	23	111,316,768
E-COMMERCE & MAIL ORDER	4541	271	2,983,709	301	4,566,308
MISCELLANEOUS RETAILERS	453, 4542, 4543	645	12,415,662	650	8,248,883
AGRICULTURE, FORESTRY, FISHING	11	21	808,945	10	58,782
MINING	21	6	148,889	D	D
UTILITIES	22	8	876,471	4	41,614
CONSTRUCTION	23	679	56,286,935	405	29,442,856
CONSTRUCTION OF BUILDINGS	236	143	20,740,844	110	10,649,501
HEAVY CONSTRUCTION & HIGHWAYS	237	47	7,593,840	23	2,242,185
SPECIAL TRADE CONTRACTORS	238	489	27,952,251	272	16,551,170
MANUFACTURING	31-33	334	6,395,156	312	4,201,512
WHOLESALE TRADE	42	1,051	50,275,954	1,029	17,348,675
DURABLE GOODS	423	740	42,704,706	720	11,816,848
NONDURABLE GOODS	424	302	7,550,033	305	5,495,432
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	21,215	4	36,395
TRANSPORTATION & WAREHOUSING	48-49	21	1,355,569	15	1,014,924
INFORMATION	51	252	10,598,036	253	11,614,045
FINANCE, INSURANCE	52	73	1,690,870	51	1,120,020
REAL ESTATE, RENTAL/LEASING	53	150	7,211,395	124	4,304,976
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	226	4,661,629	258	2,601,695
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	306	3,953,500	282	5,703,840
ARTS, ENTERTAINMENT & RECREATION	71	23	1,355,619	38	2,213,533
ACCOMMODATIONS & FOOD SERVICES	72	64	21,490,920	52	30,472,437
ACCOMMODATIONS	721	11	3,226,660	11	5,814,503
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	53	18,264,260	41	24,657,934
OTHER SERVICES	81	239	12,533,780	176	5,215,557
REPAIR & MAINTENANCE	811	173	10,549,260	110	3,393,996
PERSONAL SERVICE	812	43	1,873,088	40	1,236,257
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	23	111,432	26	585,304
PUBLIC ADMINISTRATION, OTHER	92.00	6	104,631	3	36,351
TOTAL ALL INDUSTRIES		5,352	\$273,180,647	4,937	\$285,849,354

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
RETAIL TRADE	44-45	5,636	\$1,836,697,198	4,419	\$683,867,115
MOTOR VEHICLES & PARTS	441	285	437,296,103	222	156,884,036
NEW & USED AUTO DEALERS	4411	81	336,429,651	44	117,259,900
RV, BOAT, MOTORCYCLE DEALERS	4412	57	49,462,969	48	12,592,593
AUTOMOTIVE PARTS & TIRE	4413	147	51,403,483	130	27,031,543
FURNITURE & HOME FURNISHING	442	229	65,895,832	188	24,858,749
ELECTRONICS & APPLIANCE STORES	443	460	96,140,611	347	17,271,065
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	273	172,067,313	249	117,534,958
BUILDING MATERIALS	4441	193	150,916,487	183	110,430,357
LAWN & GARDEN SUPPLIES & EQUIP.	4442	80	21,150,826	66	7,104,601
FOOD & BEVERAGE STORES	445	170	86,594,983	150	58,251,373
GROCERY & CONVENIENCE STORES	4451	48	76,675,756	47	48,950,394
OTHER FOOD & BEVERAGE STORES	4452, 4453	122	9,919,227	103	9,300,979
DRUG/HEALTH STORES	446	412	61,500,356	324	17,802,272
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	49	54,504,727	38	22,430,228
APPAREL & ACCESSORIES	448	434	135,763,991	348	25,077,771
CLOTHING & SHOE STORES	4481, 4482	371	118,890,529	296	22,520,037
JEWELRY & LUGGAGE STORES	4483	63	16,873,462	52	2,557,734
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	497	75,795,666	384	28,955,390
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	371	64,466,227	289	24,075,677
BOOK STORES & NEWS DEALERS	4512	126	11,329,439	95	4,879,713
GENERAL MERCHANDISE STORES	452	61	454,697,176	40	122,537,146
DEPARTMENT STORES	4521	10	144,365,527	6	36,098,889
GENERAL MERCHANDISE STORES	4529	51	310,331,649	34	86,438,257
E-COMMERCE & MAIL ORDER	4541	718	53,797,367	543	21,889,197
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,048	142,643,073	1,586	70,374,930
AGRICULTURE, FORESTRY, FISHING	11	62	1,922,348	47	2,672,922
MINING	21	10	212,947	10	742,018
UTILITIES	22	19	2,916,142	15	2,439,489
CONSTRUCTION	23	2,125	577,734,371	1,721	393,877,679
CONSTRUCTION OF BUILDINGS	236	584	304,836,833	521	204,090,493
HEAVY CONSTRUCTION & HIGHWAYS	237	90	26,935,412	96	64,999,816
SPECIAL TRADE CONTRACTORS	238	1,451	245,962,126	1,104	124,787,370
MANUFACTURING	31-33	1,274	59,772,566	1,061	53,967,363
WHOLESALE TRADE	42	2,984	259,717,745	2,333	145,992,905
DURABLE GOODS	423	2,104	209,928,396	1,653	115,478,226
NONDURABLE GOODS	424	857	49,302,344	665	30,195,055
ELECTRONIC MARKETS, AGENTS & BROKERS	425	23	487,005	15	319,624
TRANSPORTATION & WAREHOUSING	48-49	59	3,910,278	61	5,331,280
INFORMATION	51	648	141,385,779	534	73,242,413
FINANCE, INSURANCE	52	161	24,953,007	121	11,708,865
REAL ESTATE, RENTAL/LEASING	53	442	72,965,033	420	47,034,527
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,044	52,431,702	742	28,760,814
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,118	70,629,690	841	31,177,285
ARTS, ENTERTAINMENT & RECREATION	71	200	36,191,091	167	17,126,265
ACCOMMODATIONS & FOOD SERVICES	72	460	374,357,934	570	241,084,895
ACCOMMODATIONS	721	53	56,882,430	287	99,614,390
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	407	317,475,504	283	141,470,505
OTHER SERVICES	81	875	96,567,433	626	44,295,748
REPAIR & MAINTENANCE	811	566	76,595,518	396	36,202,009
PERSONAL SERVICE	812	235	18,039,145	158	6,965,004
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	74	1,932,770	72	1,128,735
PUBLIC ADMINISTRATION, OTHER	92.00	21	407,953	15	215,345
TOTAL ALL INDUSTRIES		17,138	\$3,612,773,217	13,703	\$1,783,536,928

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
RETAIL TRADE	44-45	4,159	\$528,902,330	7,695	\$2,696,021,661
MOTOR VEHICLES & PARTS	441	177	103,926,509	354	559,092,812
NEW & USED AUTO DEALERS	4411	33	76,185,385	74	433,367,194
RV, BOAT, MOTORCYCLE DEALERS	4412	38	6,843,854	62	36,197,267
AUTOMOTIVE PARTS & TIRE	4413	106	20,897,270	218	89,528,351
FURNITURE & HOME FURNISHING	442	163	16,053,342	308	105,684,645
ELECTRONICS & APPLIANCE STORES	443	288	15,425,100	603	98,092,024
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	251	73,043,642	412	321,403,188
BUILDING MATERIALS	4441	171	62,524,262	274	285,811,040
LAWN & GARDEN SUPPLIES & EQUIP.	4442	80	10,519,380	138	35,592,148
FOOD & BEVERAGE STORES	445	109	51,079,935	286	202,935,101
GROCERY & CONVENIENCE STORES	4451	26	47,728,801	98	178,144,637
OTHER FOOD & BEVERAGE STORES	4452, 4453	83	3,351,134	188	24,790,464
DRUG/HEALTH STORES	446	285	19,842,544	518	123,970,163
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	30	21,329,215	109	92,602,497
APPAREL & ACCESSORIES	448	328	8,967,118	546	127,588,265
CLOTHING & SHOE STORES	4481, 4482	273	7,875,942	450	113,851,714
JEWELRY & LUGGAGE STORES	4483	55	1,091,176	96	13,736,551
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	401	14,495,491	620	69,553,797
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	294	12,760,106	456	59,484,255
BOOK STORES & NEWS DEALERS	4512	107	1,735,385	164	10,069,542
GENERAL MERCHANDISE STORES	452	45	140,617,575	68	655,477,093
DEPARTMENT STORES	4521	6	13,211,667	8	141,367,798
GENERAL MERCHANDISE STORES	4529	39	127,405,908	60	514,109,295
E-COMMERCE & MAIL ORDER	4541	568	20,378,974	936	110,459,898
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,514	43,742,885	2,935	229,162,178
AGRICULTURE, FORESTRY, FISHING	11	46	1,237,059	121	2,845,925
MINING	21	9	657,690	9	2,062,980
UTILITIES	22	10	106,684	14	6,143,432
CONSTRUCTION	23	1,175	186,176,148	4,264	1,137,118,129
CONSTRUCTION OF BUILDINGS	236	330	91,622,414	1,285	495,831,518
HEAVY CONSTRUCTION & HIGHWAYS	237	65	27,755,655	151	113,178,364
SPECIAL TRADE CONTRACTORS	238	780	66,798,079	2,828	528,108,247
MANUFACTURING	31-33	890	18,753,306	1,765	84,802,882
WHOLESALE TRADE	42	2,096	59,620,854	3,661	370,185,027
DURABLE GOODS	423	1,444	45,857,415	2,525	302,485,929
NONDURABLE GOODS	424	641	13,675,643	1,109	67,074,603
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	87,796	27	624,495
TRANSPORTATION & WAREHOUSING	48-49	64	4,274,312	150	16,662,131
INFORMATION	51	496	51,941,016	840	350,325,456
FINANCE, INSURANCE	52	108	5,095,806	178	53,012,709
REAL ESTATE, RENTAL/LEASING	53	281	13,993,737	570	128,523,589
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	633	14,359,339	1,604	89,041,989
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	783	21,540,241	1,943	169,443,608
ARTS, ENTERTAINMENT & RECREATION	71	171	7,537,239	358	60,783,373
ACCOMMODATIONS & FOOD SERVICES	72	377	133,152,805	825	658,842,741
ACCOMMODATIONS	721	155	37,153,158	52	80,874,534
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	222	95,999,647	773	577,968,207
OTHER SERVICES	81	611	39,545,284	1,610	180,049,943
REPAIR & MAINTENANCE	811	390	33,756,988	1,009	145,500,600
PERSONAL SERVICE	812	160	4,589,033	504	32,177,763
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	61	1,199,263	97	2,371,580
PUBLIC ADMINISTRATION, OTHER	92-00	11	878,188	20	1,472,829
TOTAL ALL INDUSTRIES		11,920	\$1,087,772,038	25,627	\$6,007,338,404

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
RETAIL TRADE	44-45	1,039	\$12,915,189	4,164	\$787,285,124
MOTOR VEHICLES & PARTS	441	45	1,068,575	204	249,126,216
NEW & USED AUTO DEALERS	4411	7	507,035	41	200,649,072
RV, BOAT, MOTORCYCLE DEALERS	4412	9	10,423	37	11,748,226
AUTOMOTIVE PARTS & TIRE	4413	29	551,117	126	36,728,918
FURNITURE & HOME FURNISHING	442	42	512,149	173	17,401,184
ELECTRONICS & APPLIANCE STORES	443	71	871,752	310	20,635,847
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	57	1,765,200	268	92,959,122
BUILDING MATERIALS	4441	39	1,692,981	186	75,960,262
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	72,219	82	16,998,860
FOOD & BEVERAGE STORES	445	15	1,950,195	114	53,053,980
GROCERY & CONVENIENCE STORES	4451	4	1,940,474	31	46,615,438
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	9,721	83	6,438,542
DRUG/HEALTH STORES	446	68	444,241	302	29,469,155
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	1,834,496	49	49,091,958
APPAREL & ACCESSORIES	448	103	156,630	284	12,452,067
CLOTHING & SHOE STORES	4481, 4482	100	155,637	253	7,634,400
JEWELRY & LUGGAGE STORES	4483	3	993	31	4,817,667
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	103	289,887	340	20,704,759
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	76	277,843	265	19,993,225
BOOK STORES & NEWS DEALERS	4512	27	12,044	75	711,534
GENERAL MERCHANDISE STORES	452	16	223,289	49	164,047,215
DEPARTMENT STORES	4521	4	89,438	9	42,315,926
GENERAL MERCHANDISE STORES	4529	12	133,851	40	121,731,289
E-COMMERCE & MAIL ORDER	4541	183	1,106,684	578	21,866,278
MISCELLANEOUS RETAILERS	453, 4542, 4543	329	2,692,091	1,493	56,477,343
AGRICULTURE, FORESTRY, FISHING	11	6	287,521	54	807,304
MINING	21	3	209,654	12	2,802,060
UTILITIES	22	3	521,133	14	352,852
CONSTRUCTION	23	249	20,446,364	1,976	201,131,477
CONSTRUCTION OF BUILDINGS	236	55	3,890,289	463	73,196,179
HEAVY CONSTRUCTION & HIGHWAYS	237	15	6,446,462	99	42,175,780
SPECIAL TRADE CONTRACTORS	238	179	10,109,613	1,414	85,759,518
MANUFACTURING	31-33	124	1,560,578	922	26,689,134
WHOLESALE TRADE	42	532	14,495,418	2,287	96,102,742
DURABLE GOODS	423	370	11,408,483	1,612	76,773,036
NONDURABLE GOODS	424	159	3,067,506	661	19,241,145
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	19,429	14	88,561
TRANSPORTATION & WAREHOUSING	48-49	9	295,705	80	4,905,817
INFORMATION	51	155	2,747,966	499	72,657,656
FINANCE, INSURANCE	52	31	168,195	116	8,575,489
REAL ESTATE, RENTAL/LEASING	53	85	3,232,316	338	31,322,602
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	131	740,014	644	17,035,769
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	149	2,788,545	852	22,534,183
ARTS, ENTERTAINMENT & RECREATION	71	13	296,151	121	9,641,408
ACCOMMODATIONS & FOOD SERVICES	72	32	4,109,113	284	156,186,985
ACCOMMODATIONS	721	10	1,916,458	56	17,785,789
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	22	2,192,655	228	138,401,196
OTHER SERVICES	81	81	3,407,746	618	42,148,805
REPAIR & MAINTENANCE	811	53	3,072,413	423	33,357,081
PERSONAL SERVICE	812	19	198,245	144	6,247,433
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	137,088	51	2,544,291
PUBLIC ADMINISTRATION, OTHER	92-00	6	107,749	17	902,828
TOTAL ALL INDUSTRIES		2,648	\$68,329,357	12,998	\$1,481,082,235

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
RETAIL TRADE	44-45	2,619	\$399,640,645	1,272	\$19,751,218
MOTOR VEHICLES & PARTS	441	124	87,986,515	62	2,961,192
NEW & USED AUTO DEALERS	4411	25	71,230,099	10	672,991
RV, BOAT, MOTORCYCLE DEALERS	4412	21	4,820,839	14	95,895
AUTOMOTIVE PARTS & TIRE	4413	78	11,935,577	38	2,192,306
FURNITURE & HOME FURNISHING	442	110	12,492,854	41	390,158
ELECTRONICS & APPLIANCE STORES	443	217	51,377,361	84	454,953
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	152	15,403,282	65	3,247,110
BUILDING MATERIALS	4441	109	14,505,644	42	2,257,686
LAWN & GARDEN SUPPLIES & EQUIP.	4442	43	897,638	23	989,424
FOOD & BEVERAGE STORES	445	73	15,009,049	18	2,601,644
GROCERY & CONVENIENCE STORES	4451	20	13,781,920	6	2,585,999
OTHER FOOD & BEVERAGE STORES	4452, 4453	53	1,227,129	12	15,645
DRUG/HEALTH STORES	446	189	8,083,689	82	427,653
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	15	9,971,889	16	4,001,569
APPAREL & ACCESSORIES	448	209	10,777,752	118	297,736
CLOTHING & SHOE STORES	4481, 4482	189	7,464,618	109	296,127
JEWELRY & LUGGAGE STORES	4483	20	3,313,134	9	1,609
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	245	15,979,295	131	379,426
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	180	15,799,728	92	348,078
BOOK STORES & NEWS DEALERS	4512	65	179,567	39	31,348
GENERAL MERCHANDISE STORES	452	39	125,788,717	18	248,592
DEPARTMENT STORES	4521	7	27,929,666	4	128,874
GENERAL MERCHANDISE STORES	4529	32	97,859,051	14	119,718
E-COMMERCE & MAIL ORDER	4541	393	9,318,887	235	2,302,923
MISCELLANEOUS RETAILERS	453, 4542, 4543	853	37,451,355	402	2,438,262
AGRICULTURE, FORESTRY, FISHING	11	25	752,842	11	201,672
MINING	21	5	69,560	D	D
UTILITIES	22	10	681,983	D	D
CONSTRUCTION	23	951	103,439,009	190	8,579,409
CONSTRUCTION OF BUILDINGS	236	269	36,679,802	40	1,678,940
HEAVY CONSTRUCTION & HIGHWAYS	237	49	16,523,669	15	321,753
SPECIAL TRADE CONTRACTORS	238	633	50,235,538	135	6,578,716
MANUFACTURING	31-33	481	11,865,504	167	1,120,559
WHOLESALE TRADE	42	1,338	109,148,393	565	4,451,739
DURABLE GOODS	423	930	99,973,616	395	3,436,715
NONDURABLE GOODS	424	400	9,145,825	167	1,012,734
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	28,952	3	2,290
TRANSPORTATION & WAREHOUSING	48-49	34	2,410,616	3	53,656
INFORMATION	51	324	30,049,651	169	4,366,018
FINANCE, INSURANCE	52	70	1,867,164	39	119,900
REAL ESTATE, RENTAL/LEASING	53	195	14,245,488	62	988,635
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	375	52,915,899	142	857,462
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	462	11,247,575	130	349,301
ARTS, ENTERTAINMENT & RECREATION	71	41	6,461,649	20	164,804
ACCOMMODATIONS & FOOD SERVICES	72	106	40,935,138	37	4,693,769
ACCOMMODATIONS	721	15	3,325,531	16	1,852,657
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	91	37,609,607	21	2,841,112
OTHER SERVICES	81	288	11,841,450	97	1,917,418
REPAIR & MAINTENANCE	811	195	8,884,699	66	1,711,697
PERSONAL SERVICE	812	57	2,593,449	17	159,156
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	36	363,302	14	46,565
PUBLIC ADMINISTRATION, OTHER	92-00	7	297,216	4	7,345
TOTAL ALL INDUSTRIES		7,331	\$797,869,782	2,912	\$47,667,646

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
RETAIL TRADE	44-45	3,464	\$611,579,892	755	\$5,891,081
MOTOR VEHICLES & PARTS	441	206	299,979,590	23	261,245
NEW & USED AUTO DEALERS	4411	48	200,215,371	7	241,186
RV, BOAT, MOTORCYCLE DEALERS	4412	41	58,498,486	4	1,975
AUTOMOTIVE PARTS & TIRE	4413	117	41,265,733	12	18,084
FURNITURE & HOME FURNISHING	442	126	12,295,030	27	141,904
ELECTRONICS & APPLIANCE STORES	443	289	19,749,297	53	488,709
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	183	57,916,315	43	839,684
BUILDING MATERIALS	4441	133	51,558,320	34	760,254
LAWN & GARDEN SUPPLIES & EQUIP.	4442	50	6,357,995	9	79,430
FOOD & BEVERAGE STORES	445	106	32,390,862	12	1,109,756
GROCERY & CONVENIENCE STORES	4451	38	30,522,753	3	1,107,685
OTHER FOOD & BEVERAGE STORES	4452, 4453	68	1,868,109	9	2,071
DRUG/HEALTH STORES	446	240	15,690,884	44	355,481
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	32	29,382,649	4	1,064,907
APPAREL & ACCESSORIES	448	291	6,613,584	75	74,048
CLOTHING & SHOE STORES	4481, 4482	260	6,138,302	73	73,613
JEWELRY & LUGGAGE STORES	4483	31	475,282	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	281	5,684,776	73	168,490
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	207	3,197,078	52	153,925
BOOK STORES & NEWS DEALERS	4512	74	2,487,698	21	14,565
GENERAL MERCHANDISE STORES	452	40	71,147,555	15	58,229
DEPARTMENT STORES	4521	4	1,427,992	4	32,550
GENERAL MERCHANDISE STORES	4529	36	69,719,563	11	25,679
E-COMMERCE & MAIL ORDER	4541	470	14,368,455	134	501,778
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,200	46,360,895	252	826,850
AGRICULTURE, FORESTRY, FISHING	11	44	2,583,633	8	63,400
MINING	21	8	1,383,036	D	D
UTILITIES	22	9	197,339	D	D
CONSTRUCTION	23	1,396	219,703,768	159	2,996,417
CONSTRUCTION OF BUILDINGS	236	338	109,265,823	22	695,000
HEAVY CONSTRUCTION & HIGHWAYS	237	86	15,875,092	17	130,522
SPECIAL TRADE CONTRACTORS	238	972	94,562,853	120	2,170,895
MANUFACTURING	31-33	697	23,400,140	104	569,074
WHOLESALE TRADE	42	1,981	163,340,840	320	10,023,554
DURABLE GOODS	423	1,386	133,703,603	218	9,574,966
NONDURABLE GOODS	424	579	29,013,400	101	448,569
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	623,837	D	D
TRANSPORTATION & WAREHOUSING	48-49	54	7,816,298	D	D
INFORMATION	51	445	46,598,264	104	1,723,002
FINANCE, INSURANCE	52	116	5,569,808	29	240,615
REAL ESTATE, RENTAL/LEASING	53	288	42,368,048	60	3,661,058
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	558	13,934,046	94	293,602
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	668	29,249,707	79	166,766
ARTS, ENTERTAINMENT & RECREATION	71	75	6,517,663	7	5,400
ACCOMMODATIONS & FOOD SERVICES	72	193	95,907,221	10	687,254
ACCOMMODATIONS	721	21	16,474,353	4	51,609
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	172	79,432,868	6	635,645
OTHER SERVICES	81	466	42,293,109	57	832,818
REPAIR & MAINTENANCE	811	348	34,900,902	33	737,980
PERSONAL SERVICE	812	74	6,954,371	16	92,642
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	44	437,836	8	2,196
PUBLIC ADMINISTRATION, OTHER	92.00	13	3,519,479	5	17,449
TOTAL ALL INDUSTRIES		10,475	\$1,315,962,291	1,797	\$27,371,842

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
RETAIL TRADE	44-45	3,906	\$660,503,032	3,880	\$417,793,880
MOTOR VEHICLES & PARTS	441	225	130,579,071	175	99,148,843
NEW & USED AUTO DEALERS	4411	54	85,771,423	40	74,352,212
RV, BOAT, MOTORCYCLE DEALERS	4412	42	11,295,355	32	1,074,136
AUTOMOTIVE PARTS & TIRE	4413	129	33,512,293	103	23,722,495
FURNITURE & HOME FURNISHING	442	162	14,353,768	158	9,436,618
ELECTRONICS & APPLIANCE STORES	443	310	63,122,540	278	8,361,822
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	244	101,777,842	227	64,338,830
BUILDING MATERIALS	4441	183	76,511,050	161	57,857,229
LAWN & GARDEN SUPPLIES & EQUIP.	4442	61	25,266,792	66	6,481,601
FOOD & BEVERAGE STORES	445	116	44,470,394	127	43,122,987
GROCERY & CONVENIENCE STORES	4451	49	43,003,461	53	40,013,597
OTHER FOOD & BEVERAGE STORES	4452, 4453	67	1,466,933	74	3,109,390
DRUG/HEALTH STORES	446	274	12,333,694	263	14,503,672
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	56	43,539,715	40	29,622,558
APPAREL & ACCESSORIES	448	275	14,219,717	295	6,064,472
CLOTHING & SHOE STORES	4481, 4482	241	12,315,564	257	4,819,072
JEWELRY & LUGGAGE STORES	4483	34	1,904,153	38	1,245,400
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	321	15,354,435	345	6,873,587
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	234	12,173,573	246	5,787,168
BOOK STORES & NEWS DEALERS	4512	87	3,180,862	99	1,086,419
GENERAL MERCHANDISE STORES	452	54	113,140,265	49	79,368,081
DEPARTMENT STORES	4521	7	13,801,218	6	13,617,032
GENERAL MERCHANDISE STORES	4529	47	99,339,047	43	65,751,049
E-COMMERCE & MAIL ORDER	4541	499	18,414,508	518	15,477,005
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,370	89,197,083	1,405	41,475,405
AGRICULTURE, FORESTRY, FISHING	11	59	6,140,253	47	1,908,561
MINING	21	9	1,248,336	12	2,087,163
UTILITIES	22	20	6,289,532	8	62,944
CONSTRUCTION	23	1,499	371,779,646	1,353	139,310,932
CONSTRUCTION OF BUILDINGS	236	348	204,033,131	372	72,173,923
HEAVY CONSTRUCTION & HIGHWAYS	237	106	34,600,914	72	12,716,846
SPECIAL TRADE CONTRACTORS	238	1,045	133,145,601	909	54,420,163
MANUFACTURING	31-33	857	41,325,956	779	21,000,045
WHOLESALE TRADE	42	2,254	242,775,044	1,866	68,621,093
DURABLE GOODS	423	1,597	203,090,827	1,310	51,754,680
NONDURABLE GOODS	424	639	39,522,505	544	16,764,066
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	161,712	12	102,347
TRANSPORTATION & WAREHOUSING	48-49	62	7,407,946	60	6,296,803
INFORMATION	51	500	73,575,102	441	50,894,839
FINANCE, INSURANCE	52	119	9,263,228	110	5,187,635
REAL ESTATE, RENTAL/LEASING	53	344	49,358,013	298	18,588,631
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	615	59,226,613	541	11,315,204
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	655	33,630,964	639	15,829,753
ARTS, ENTERTAINMENT & RECREATION	71	107	13,481,605	109	9,175,481
ACCOMMODATIONS & FOOD SERVICES	72	311	130,465,922	386	138,345,617
ACCOMMODATIONS	721	66	30,197,677	139	50,837,538
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	245	100,268,245	247	87,508,079
OTHER SERVICES	81	631	59,797,789	495	22,318,558
REPAIR & MAINTENANCE	811	437	51,680,598	338	16,764,748
PERSONAL SERVICE	812	137	6,834,936	107	4,112,154
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	57	1,282,255	50	1,441,656
PUBLIC ADMINISTRATION, OTHER	92.00	12	403,505	13	1,693,498
TOTAL ALL INDUSTRIES		11,960	\$1,766,672,486	11,037	\$930,430,637

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
RETAIL TRADE	44-45	4,467	\$346,078,033	3,227	\$145,904,906
MOTOR VEHICLES & PARTS	441	162	26,697,881	104	13,555,148
NEW & USED AUTO DEALERS	4411	29	12,781,958	17	1,675,016
RV, BOAT, MOTORCYCLE DEALERS	4412	45	1,541,876	32	4,033,628
AUTOMOTIVE PARTS & TIRE	4413	88	12,374,047	55	7,846,504
FURNITURE & HOME FURNISHING	442	241	16,997,198	150	5,872,132
ELECTRONICS & APPLIANCE STORES	443	290	18,179,757	213	6,059,380
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	275	71,310,994	220	25,256,233
BUILDING MATERIALS	4441	199	65,783,009	153	22,510,272
LAWN & GARDEN SUPPLIES & EQUIP.	4442	76	5,527,985	67	2,745,961
FOOD & BEVERAGE STORES	445	116	37,248,334	83	16,265,053
GROCERY & CONVENIENCE STORES	4451	18	33,393,260	14	15,345,869
OTHER FOOD & BEVERAGE STORES	4452, 4453	98	3,855,074	69	919,184
DRUG/HEALTH STORES	446	289	17,613,556	234	9,101,386
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	16,944,323	14	9,616,529
APPAREL & ACCESSORIES	448	354	9,654,596	266	6,531,109
CLOTHING & SHOE STORES	4481, 4482	309	7,983,132	227	5,895,402
JEWELRY & LUGGAGE STORES	4483	45	1,671,464	39	635,707
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	408	7,125,606	298	4,175,843
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	292	5,942,388	206	3,171,457
BOOK STORES & NEWS DEALERS	4512	116	1,183,218	92	1,004,386
GENERAL MERCHANDISE STORES	452	47	49,571,347	40	13,923,247
DEPARTMENT STORES	4521	5	2,462,484	4	1,000,377
GENERAL MERCHANDISE STORES	4529	42	47,108,863	36	12,922,870
E-COMMERCE & MAIL ORDER	4541	611	28,702,064	460	11,707,756
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,654	46,032,377	1,145	23,841,090
AGRICULTURE, FORESTRY, FISHING	11	67	1,337,250	49	861,093
MINING	21	8	174,757	7	540,716
UTILITIES	22	12	1,601,202	4	36,641
CONSTRUCTION	23	2,266	180,318,432	1,119	96,331,100
CONSTRUCTION OF BUILDINGS	236	633	95,890,495	312	47,419,493
HEAVY CONSTRUCTION & HIGHWAYS	237	80	13,747,949	64	10,932,783
SPECIAL TRADE CONTRACTORS	238	1,553	70,679,988	743	37,978,824
MANUFACTURING	31-33	965	20,283,586	710	13,330,518
WHOLESALE TRADE	42	1,934	55,380,067	1,498	25,518,432
DURABLE GOODS	423	1,313	27,492,760	998	17,911,512
NONDURABLE GOODS	424	613	27,501,237	485	7,471,259
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	386,070	15	135,661
TRANSPORTATION & WAREHOUSING	48-49	46	1,080,952	40	2,655,641
INFORMATION	51	476	54,313,590	378	23,720,256
FINANCE, INSURANCE	52	93	5,516,531	82	2,493,292
REAL ESTATE, RENTAL/LEASING	53	309	16,502,651	196	8,372,275
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	677	16,479,553	458	12,156,087
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	941	38,616,810	570	11,601,357
ARTS, ENTERTAINMENT & RECREATION	71	206	12,550,052	115	4,810,206
ACCOMMODATIONS & FOOD SERVICES	72	363	100,849,299	218	58,276,716
ACCOMMODATIONS	721	156	19,989,025	85	21,855,055
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	207	80,860,274	133	36,421,661
OTHER SERVICES	81	562	24,469,113	388	17,162,621
REPAIR & MAINTENANCE	811	377	18,301,030	261	15,451,329
PERSONAL SERVICE	812	132	4,325,731	80	1,339,400
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	53	1,842,352	47	371,892
PUBLIC ADMINISTRATION, OTHER	92-00	12	211,116	11	3,837,493
TOTAL ALL INDUSTRIES		13,404	\$875,762,994	9,070	\$427,609,350

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>20,680</u>	<u>\$20,520,647,627</u>	<u>6,981</u>	<u>2,034,314,255</u>
MOTOR VEHICLES & PARTS	441	983	4,636,977,125	287	515,058,019
NEW & USED AUTO DEALERS	4411	383	3,909,039,105	69	417,472,329
RV, BOAT, MOTORCYCLE DEALERS	4412	206	338,542,440	67	38,813,361
AUTOMOTIVE PARTS & TIRE	4413	394	389,395,580	151	58,772,329
FURNITURE & HOME FURNISHING	442	881	1,017,008,775	343	65,372,456
ELECTRONICS & APPLIANCE STORES	443	1,365	1,595,504,282	495	77,935,834
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	1,032	1,671,105,940	410	264,639,673
BUILDING MATERIALS	4441	709	1,548,769,446	281	231,467,997
LAWN & GARDEN SUPPLIES & EQUIP.	4442	323	122,336,494	129	33,171,676
FOOD & BEVERAGE STORES	445	1,388	1,272,788,703	240	148,032,655
GROCERY & CONVENIENCE STORES	4451	760	1,110,529,234	71	137,830,066
OTHER FOOD & BEVERAGE STORES	4452, 4453	628	162,259,469	169	10,202,589
DRUG/HEALTH STORES	446	1,233	878,830,461	443	66,204,509
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	361	379,813,710	65	50,313,673
APPAREL & ACCESSORIES	448	1,879	2,014,365,807	512	91,015,696
CLOTHING & SHOE STORES	4481, 4482	1,406	1,796,777,357	423	76,746,582
JEWELRY & LUGGAGE STORES	4483	473	217,588,450	89	14,269,114
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	1,502	901,495,485	578	81,099,744
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	1,080	777,198,606	427	68,131,755
BOOK STORES & NEWS DEALERS	4512	422	124,296,879	151	12,967,989
GENERAL MERCHANDISE STORES	452	155	3,088,174,591	67	427,625,059
DEPARTMENT STORES	4521	11	1,017,772,833	8	103,960,055
GENERAL MERCHANDISE STORES	4529	144	2,070,401,758	59	323,665,004
E-COMMERCE & MAIL ORDER	4541	1,602	1,054,253,943	827	86,770,905
MISCELLANEOUS RETAILERS	453, 4542, 4543	8,299	2,010,328,805	2,714	160,246,032
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>268</u>	<u>16,056,106</u>	<u>90</u>	<u>1,932,882</u>
<u>MINING</u>	<u>21</u>	<u>30</u>	<u>6,615,988</u>	<u>12</u>	<u>755,960</u>
<u>UTILITIES</u>	<u>22</u>	<u>56</u>	<u>22,126,283</u>	<u>14</u>	<u>756,859</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>17,673</u>	<u>11,752,052,754</u>	<u>3,929</u>	<u>570,368,004</u>
CONSTRUCTION OF BUILDINGS	236	6,880	7,604,530,607	1,221	294,254,629
HEAVY CONSTRUCTION & HIGHWAYS	237	413	762,021,570	125	54,562,295
SPECIAL TRADE CONTRACTORS	238	10,380	3,385,500,577	2,583	221,551,080
<u>MANUFACTURING</u>	<u>31-33</u>	<u>5,245</u>	<u>1,012,642,087</u>	<u>1,679</u>	<u>53,894,627</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>6,764</u>	<u>3,707,391,000</u>	<u>3,100</u>	<u>174,963,316</u>
DURABLE GOODS	423	4,505	3,114,550,681	2,097	133,644,914
NONDURABLE GOODS	424	2,177	579,002,542	982	40,972,306
ELECTRONIC MARKETS, AGENTS & BROKERS	425	82	13,837,777	21	346,096
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>656</u>	<u>272,180,483</u>	<u>103</u>	<u>6,218,865</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,889</u>	<u>2,774,732,215</u>	<u>745</u>	<u>205,599,985</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>328</u>	<u>427,527,803</u>	<u>153</u>	<u>25,047,271</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,704</u>	<u>1,656,080,313</u>	<u>485</u>	<u>68,448,798</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>6,707</u>	<u>1,601,940,902</u>	<u>1,366</u>	<u>48,744,708</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>8,101</u>	<u>1,616,484,469</u>	<u>1,730</u>	<u>100,912,752</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>2,282</u>	<u>635,857,011</u>	<u>317</u>	<u>37,716,385</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>6,337</u>	<u>7,257,926,201</u>	<u>685</u>	<u>391,714,430</u>
ACCOMMODATIONS	721	563	1,816,797,559	116	33,337,582
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	5,774	5,441,128,642	569	358,376,848
<u>OTHER SERVICES</u>	<u>81</u>	<u>6,632</u>	<u>1,591,710,749</u>	<u>1,220</u>	<u>116,496,301</u>
REPAIR & MAINTENANCE	811	3,524	962,641,672	810	89,668,945
PERSONAL SERVICE	812	2,701	598,002,080	304	25,173,388
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	407	31,066,997	106	1,653,968
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>52</u>	<u>18,187,779</u>	<u>19</u>	<u>2,769,768</u>
TOTAL ALL INDUSTRIES		85,404	\$54,890,159,770	22,628	3,840,655,166

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
RETAIL TRADE	44-45	3,417	\$304,568,477	2,167	\$60,574,373
MOTOR VEHICLES & PARTS	441	165	71,833,840	92	7,776,572
NEW & USED AUTO DEALERS	4411	29	37,922,371	11	970,250
RV, BOAT, MOTORCYCLE DEALERS	4412	38	18,348,117	18	33,045
AUTOMOTIVE PARTS & TIRE	4413	98	15,563,352	63	6,773,277
FURNITURE & HOME FURNISHING	442	154	12,283,208	92	962,202
ELECTRONICS & APPLIANCE STORES	443	263	12,072,509	162	2,010,678
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	211	40,851,215	135	8,000,295
BUILDING MATERIALS	4441	154	28,166,204	96	5,399,056
LAWN & GARDEN SUPPLIES & EQUIP.	4442	57	12,685,011	39	2,601,239
FOOD & BEVERAGE STORES	445	88	27,993,332	50	8,887,418
GROCERY & CONVENIENCE STORES	4451	17	25,343,740	10	8,443,163
OTHER FOOD & BEVERAGE STORES	4452, 4453	71	2,649,592	40	444,255
DRUG/HEALTH STORES	446	232	7,316,830	159	4,875,761
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	32	21,484,122	16	9,003,625
APPAREL & ACCESSORIES	448	278	6,352,747	170	730,330
CLOTHING & SHOE STORES	4481, 4482	240	4,897,353	158	719,226
JEWELRY & LUGGAGE STORES	4483	38	1,455,394	12	11,104
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	288	8,900,310	205	1,401,066
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	209	7,575,541	148	1,250,533
BOOK STORES & NEWS DEALERS	4512	79	1,324,769	57	150,533
GENERAL MERCHANDISE STORES	452	44	49,577,030	23	783,106
DEPARTMENT STORES	4521	4	581,461	4	317,954
GENERAL MERCHANDISE STORES	4529	40	48,995,569	19	465,152
E-COMMERCE & MAIL ORDER	4541	464	13,689,765	338	5,935,291
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,198	32,213,569	725	10,208,029
AGRICULTURE, FORESTRY, FISHING	11	59	2,871,575	47	1,619,260
MINING	21	8	261,947	6	459,882
UTILITIES	22	10	326,602	8	45,969
CONSTRUCTION	23	1,437	213,890,195	740	87,412,034
CONSTRUCTION OF BUILDINGS	236	372	101,568,815	190	23,600,233
HEAVY CONSTRUCTION & HIGHWAYS	237	78	49,913,491	51	11,203,741
SPECIAL TRADE CONTRACTORS	238	987	62,407,889	499	52,608,060
MANUFACTURING	31-33	731	16,537,080	430	11,365,132
WHOLESALE TRADE	42	1,751	54,858,133	1,279	37,908,910
DURABLE GOODS	423	1,214	39,576,706	899	30,500,342
NONDURABLE GOODS	424	528	15,135,079	371	7,388,464
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	146,348	9	20,104
TRANSPORTATION & WAREHOUSING	48-49	44	3,184,440	30	3,621,999
INFORMATION	51	408	30,046,272	274	14,083,414
FINANCE, INSURANCE	52	89	5,625,536	62	2,501,216
REAL ESTATE, RENTAL/LEASING	53	281	16,161,596	165	8,080,428
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	531	10,747,868	277	6,033,626
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	583	26,358,865	320	3,265,384
ARTS, ENTERTAINMENT & RECREATION	71	118	10,114,755	50	2,551,580
ACCOMMODATIONS & FOOD SERVICES	72	250	136,183,011	92	16,383,273
ACCOMMODATIONS	721	67	50,366,580	26	4,145,404
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	183	85,816,431	66	12,237,869
OTHER SERVICES	81	402	19,415,786	204	6,749,128
REPAIR & MAINTENANCE	811	268	15,551,711	142	5,144,905
PERSONAL SERVICE	812	87	3,081,669	36	1,194,990
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	47	782,406	26	409,233
PUBLIC ADMINISTRATION, OTHER	92-00	10	189,381	9	60,713
TOTAL ALL INDUSTRIES		10,129	\$851,341,519	6,160	\$262,716,321

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
RETAIL TRADE	44-45	4,167	\$586,208,764	1,707	\$34,093,172
MOTOR VEHICLES & PARTS	441	211	148,276,197	90	7,906,097
NEW & USED AUTO DEALERS	4411	50	103,006,979	17	3,809,051
RV, BOAT, MOTORCYCLE DEALERS	4412	35	17,108,001	24	1,268,181
AUTOMOTIVE PARTS & TIRE	4413	126	28,161,217	49	2,828,865
FURNITURE & HOME FURNISHING	442	177	12,419,384	67	1,080,334
ELECTRONICS & APPLIANCE STORES	443	308	12,988,935	115	1,958,784
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	260	81,507,083	107	5,318,167
BUILDING MATERIALS	4441	185	61,758,675	73	2,907,316
LAWN & GARDEN SUPPLIES & EQUIP.	4442	75	19,748,408	34	2,410,851
FOOD & BEVERAGE STORES	445	106	43,548,675	29	5,012,335
GROCERY & CONVENIENCE STORES	4451	42	42,017,106	10	4,996,284
OTHER FOOD & BEVERAGE STORES	4452, 4453	64	1,531,569	19	16,051
DRUG/HEALTH STORES	446	295	17,660,395	126	1,192,012
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	54	38,192,921	12	1,063,963
APPAREL & ACCESSORIES	448	304	36,811,245	138	494,352
CLOTHING & SHOE STORES	4481, 4482	264	31,924,474	128	488,054
JEWELRY & LUGGAGE STORES	4483	40	4,886,771	10	6,298
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	364	26,295,446	169	641,717
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	271	26,040,629	119	590,868
BOOK STORES & NEWS DEALERS	4512	93	254,817	50	50,849
GENERAL MERCHANDISE STORES	452	45	97,823,654	23	624,650
DEPARTMENT STORES	4521	5	15,996,477	4	272,881
GENERAL MERCHANDISE STORES	4529	40	81,827,177	19	351,769
E-COMMERCE & MAIL ORDER	4541	510	17,610,265	258	2,652,574
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,533	53,074,564	573	6,148,187
AGRICULTURE, FORESTRY, FISHING	11	73	2,626,897	18	428,169
MINING	21	22	3,143,615	3	214,264
UTILITIES	22	16	1,999,477	9	711,610
CONSTRUCTION	23	1,657	157,584,017	536	31,844,742
CONSTRUCTION OF BUILDINGS	236	406	52,886,097	113	11,369,681
HEAVY CONSTRUCTION & HIGHWAYS	237	98	46,760,616	43	7,666,906
SPECIAL TRADE CONTRACTORS	238	1,153	57,937,304	380	12,808,155
MANUFACTURING	31-33	866	35,557,851	270	1,553,645
WHOLESALE TRADE	42	2,197	85,878,084	836	16,818,197
DURABLE GOODS	423	1,545	62,862,508	594	9,064,533
NONDURABLE GOODS	424	638	22,943,829	238	7,748,248
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	71,747	4	5,416
TRANSPORTATION & WAREHOUSING	48-49	75	5,365,833	18	721,266
INFORMATION	51	470	58,664,308	218	7,536,243
FINANCE, INSURANCE	52	110	3,084,644	57	443,036
REAL ESTATE, RENTAL/LEASING	53	308	22,300,860	113	3,856,369
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	604	14,421,066	196	1,527,936
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	754	41,270,814	260	1,821,323
ARTS, ENTERTAINMENT & RECREATION	71	110	11,212,709	33	711,149
ACCOMMODATIONS & FOOD SERVICES	72	343	116,580,707	57	5,375,134
ACCOMMODATIONS	721	84	14,618,168	19	1,563,035
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	259	101,962,539	38	3,812,099
OTHER SERVICES	81	615	35,514,308	167	6,382,722
REPAIR & MAINTENANCE	811	443	29,800,361	114	5,828,646
PERSONAL SERVICE	812	121	5,123,957	33	535,469
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	51	589,990	20	18,607
PUBLIC ADMINISTRATION, OTHER	92-00	13	179,277	9	89,049
TOTAL ALL INDUSTRIES		12,400	\$1,181,593,231	4,507	\$114,128,026

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
RETAIL TRADE	44-45	3,426	\$252,859,935	3,117	\$290,037,863
MOTOR VEHICLES & PARTS	441	147	37,205,746	161	53,437,097
NEW & USED AUTO DEALERS	4411	28	17,643,709	26	34,995,223
RV, BOAT, MOTORCYCLE DEALERS	4412	32	3,768,737	41	2,834,415
AUTOMOTIVE PARTS & TIRE	4413	87	15,793,300	94	15,607,459
FURNITURE & HOME FURNISHING	442	159	7,038,391	124	5,662,421
ELECTRONICS & APPLIANCE STORES	443	225	8,738,142	208	9,448,451
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	246	30,701,931	190	57,341,806
BUILDING MATERIALS	4441	178	24,890,858	125	43,210,417
LAWN & GARDEN SUPPLIES & EQUIP.	4442	68	5,811,073	65	14,131,389
FOOD & BEVERAGE STORES	445	73	32,305,805	73	26,042,279
GROCERY & CONVENIENCE STORES	4451	23	31,093,911	33	24,839,709
OTHER FOOD & BEVERAGE STORES	4452, 4453	50	1,211,894	40	1,202,570
DRUG/HEALTH STORES	446	222	7,845,899	237	7,016,647
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	17,320,788	39	15,650,798
APPAREL & ACCESSORIES	448	252	2,887,256	248	6,241,059
CLOTHING & SHOE STORES	4481, 4482	222	2,590,324	216	5,980,768
JEWELRY & LUGGAGE STORES	4483	30	296,932	32	260,291
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	322	3,458,562	279	7,972,007
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	226	2,853,982	202	7,439,653
BOOK STORES & NEWS DEALERS	4512	96	604,580	77	532,354
GENERAL MERCHANDISE STORES	452	42	67,935,209	40	60,219,287
DEPARTMENT STORES	4521	4	1,478,122	6	8,031,238
GENERAL MERCHANDISE STORES	4529	38	66,457,087	34	52,188,049
E-COMMERCE & MAIL ORDER	4541	488	13,899,162	439	11,246,513
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,222	23,523,044	1,079	29,759,498
AGRICULTURE, FORESTRY, FISHING	11	41	1,003,270	47	666,267
MINING	21	12	759,929	6	193,278
UTILITIES	22	7	160,082	13	3,011,551
CONSTRUCTION	23	1,846	139,708,551	883	100,737,855
CONSTRUCTION OF BUILDINGS	236	510	83,862,394	253	47,850,246
HEAVY CONSTRUCTION & HIGHWAYS	237	90	11,415,538	67	15,270,357
SPECIAL TRADE CONTRACTORS	238	1,246	44,430,619	563	37,617,252
MANUFACTURING	31-33	718	12,832,512	613	11,815,231
WHOLESALE TRADE	42	1,684	37,268,795	1,627	44,276,484
DURABLE GOODS	423	1,172	29,413,048	1,145	31,400,105
NONDURABLE GOODS	424	505	7,834,948	468	12,746,875
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	20,799	14	129,504
TRANSPORTATION & WAREHOUSING	48-49	40	957,385	47	3,173,309
INFORMATION	51	389	40,094,257	385	26,224,816
FINANCE, INSURANCE	52	90	4,888,085	83	3,624,967
REAL ESTATE, RENTAL/LEASING	53	260	14,401,720	211	12,059,943
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	485	7,151,123	395	6,072,825
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	698	12,160,632	447	8,890,289
ARTS, ENTERTAINMENT & RECREATION	71	74	4,941,839	94	7,013,174
ACCOMMODATIONS & FOOD SERVICES	72	209	48,448,698	242	59,524,278
ACCOMMODATIONS	721	59	3,500,798	99	23,040,394
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	150	44,947,900	143	36,483,884
OTHER SERVICES	81	435	19,780,101	388	20,942,403
REPAIR & MAINTENANCE	811	323	16,662,097	260	17,622,651
PERSONAL SERVICE	812	71	2,297,125	83	2,489,657
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	41	820,879	45	830,095
PUBLIC ADMINISTRATION, OTHER	92.00	16	4,087,977	10	47,558
TOTAL ALL INDUSTRIES		10,430	\$601,504,891	8,608	\$598,312,091

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
RETAIL TRADE	44-45	2,191	\$74,834,465	1,738	\$32,180,122
MOTOR VEHICLES & PARTS	441	74	4,764,369	75	4,885,701
NEW & USED AUTO DEALERS	4411	11	1,029,962	15	2,612,300
RV, BOAT, MOTORCYCLE DEALERS	4412	15	272,756	19	485,073
AUTOMOTIVE PARTS & TIRE	4413	48	3,461,651	41	1,788,328
FURNITURE & HOME FURNISHING	442	105	1,751,063	66	940,344
ELECTRONICS & APPLIANCE STORES	443	143	2,338,843	117	1,849,202
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	146	16,128,731	95	3,537,613
BUILDING MATERIALS	4441	98	14,908,945	71	3,016,755
LAWN & GARDEN SUPPLIES & EQUIP.	4442	48	1,219,786	24	520,858
FOOD & BEVERAGE STORES	445	59	12,284,901	34	8,179,212
GROCERY & CONVENIENCE STORES	4451	20	11,926,548	3	7,919,193
OTHER FOOD & BEVERAGE STORES	4452, 4453	39	358,353	31	260,019
DRUG/HEALTH STORES	446	162	3,473,468	127	620,201
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	7,820,404	12	3,023,825
APPAREL & ACCESSORIES	448	188	2,290,492	144	713,942
CLOTHING & SHOE STORES	4481, 4482	162	2,201,239	131	700,362
JEWELRY & LUGGAGE STORES	4483	26	89,253	13	13,580
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	196	1,519,482	172	578,460
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	137	1,240,733	124	512,668
BOOK STORES & NEWS DEALERS	4512	59	278,749	48	65,792
GENERAL MERCHANDISE STORES	452	26	5,035,399	27	627,543
DEPARTMENT STORES	4521	4	454,128	4	245,852
GENERAL MERCHANDISE STORES	4529	22	4,581,271	23	381,691
E-COMMERCE & MAIL ORDER	4541	330	5,325,403	298	2,956,492
MISCELLANEOUS RETAILERS	453, 4542, 4543	746	12,101,910	571	4,267,587
AGRICULTURE, FORESTRY, FISHING	11	24	2,413,422	20	720,002
MINING	21	11	5,364,305	7	3,354,600
UTILITIES	22	5	55,974	6	40,491
CONSTRUCTION	23	664	41,657,120	502	34,241,166
CONSTRUCTION OF BUILDINGS	236	177	14,852,729	121	12,507,571
HEAVY CONSTRUCTION & HIGHWAYS	237	42	3,374,595	28	5,038,224
SPECIAL TRADE CONTRACTORS	238	445	23,429,796	353	16,695,371
MANUFACTURING	31-33	382	5,508,502	275	3,725,242
WHOLESALE TRADE	42	1,091	16,263,619	859	26,743,870
DURABLE GOODS	423	737	12,693,113	622	22,872,918
NONDURABLE GOODS	424	348	3,466,581	229	3,863,316
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	103,925	8	7,636
TRANSPORTATION & WAREHOUSING	48-49	23	1,750,297	9	305,476
INFORMATION	51	291	15,100,192	230	7,302,645
FINANCE, INSURANCE	52	62	2,314,182	52	1,049,972
REAL ESTATE, RENTAL/LEASING	53	146	5,629,147	109	3,549,379
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	276	3,107,880	198	1,061,397
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	336	4,725,084	253	2,037,367
ARTS, ENTERTAINMENT & RECREATION	71	68	3,790,454	20	136,473
ACCOMMODATIONS & FOOD SERVICES	72	200	47,283,516	51	8,349,634
ACCOMMODATIONS	721	98	20,042,227	19	1,282,862
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	102	27,241,289	32	7,066,772
OTHER SERVICES	81	199	8,334,219	156	2,162,092
REPAIR & MAINTENANCE	811	132	6,329,304	103	1,664,123
PERSONAL SERVICE	812	43	841,611	33	381,279
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	1,163,304	20	116,690
PUBLIC ADMINISTRATION, OTHER	92.00	8	59,985	6	188,762
TOTAL ALL INDUSTRIES		5,977	\$238,192,363	4,491	\$127,148,690

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
RETAIL TRADE	44-45	11,910	\$7,058,297,161	2,722	\$120,490,383
MOTOR VEHICLES & PARTS	441	677	2,392,431,473	93	17,254,596
NEW & USED AUTO DEALERS	4411	249	1,972,655,574	22	1,522,523
RV, BOAT, MOTORCYCLE DEALERS	4412	123	212,710,086	28	13,595,170
AUTOMOTIVE PARTS & TIRE	4413	305	207,065,813	43	2,136,903
FURNITURE & HOME FURNISHING	442	506	229,059,201	136	3,664,884
ELECTRONICS & APPLIANCE STORES	443	818	295,771,587	180	4,394,616
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	656	649,402,189	174	24,494,180
BUILDING MATERIALS	4441	458	584,327,672	119	23,246,280
LAWN & GARDEN SUPPLIES & EQUIP.	4442	198	65,074,517	55	1,247,900
FOOD & BEVERAGE STORES	445	509	398,941,823	94	24,234,802
GROCERY & CONVENIENCE STORES	4451	251	365,924,866	15	21,809,318
OTHER FOOD & BEVERAGE STORES	4452, 4453	258	33,016,957	79	2,425,484
DRUG/HEALTH STORES	446	721	232,768,836	176	3,740,515
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	195	185,222,211	9	3,086,617
APPAREL & ACCESSORIES	448	861	366,882,192	242	3,999,565
CLOTHING & SHOE STORES	4481, 4482	693	318,156,428	209	3,732,538
JEWELRY & LUGGAGE STORES	4483	168	48,725,764	33	267,027
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	962	265,451,296	253	3,431,965
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	714	240,354,801	179	2,162,318
BOOK STORES & NEWS DEALERS	4512	248	25,096,495	74	1,269,647
GENERAL MERCHANDISE STORES	452	91	1,296,173,711	31	1,588,384
DEPARTMENT STORES	4521	10	380,964,866	4	338,720
GENERAL MERCHANDISE STORES	4529	81	915,208,845	27	1,249,664
E-COMMERCE & MAIL ORDER	4541	1,109	223,584,807	423	10,780,936
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,805	522,607,835	911	19,819,323
AGRICULTURE, FORESTRY, FISHING	11	153	3,474,866	41	538,169
MINING	21	21	2,357,246	4	392,208
UTILITIES	22	41	4,396,608	10	550,319
CONSTRUCTION	23	8,375	2,088,340,415	799	134,890,874
CONSTRUCTION OF BUILDINGS	236	2,690	986,546,937	267	86,366,332
HEAVY CONSTRUCTION & HIGHWAYS	237	278	303,940,269	34	7,060,025
SPECIAL TRADE CONTRACTORS	238	5,407	797,853,209	498	41,464,517
MANUFACTURING	31-33	2,689	222,007,498	566	9,194,431
WHOLESALE TRADE	42	4,647	743,383,849	1,251	21,031,009
DURABLE GOODS	423	3,193	610,272,684	808	12,797,436
NONDURABLE GOODS	424	1,411	130,779,195	434	8,219,298
ELECTRONIC MARKETS, AGENTS & BROKERS	425	43	2,331,970	9	14,275
TRANSPORTATION & WAREHOUSING	48-49	239	65,720,476	65	5,493,449
INFORMATION	51	1,024	689,388,704	314	17,412,851
FINANCE, INSURANCE	52	238	116,729,996	60	1,355,385
REAL ESTATE, RENTAL/LEASING	53	901	344,388,173	186	14,222,251
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	2,640	170,610,851	400	5,203,459
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	3,358	306,962,530	448	18,293,181
ARTS, ENTERTAINMENT & RECREATION	71	669	128,219,548	113	7,385,892
ACCOMMODATIONS & FOOD SERVICES	72	1,860	1,415,442,143	255	77,897,707
ACCOMMODATIONS	721	186	155,299,041	179	50,378,165
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,674	1,260,143,102	76	27,519,542
OTHER SERVICES	81	3,006	482,077,944	268	8,456,344
REPAIR & MAINTENANCE	811	1,912	366,769,162	161	6,639,093
PERSONAL SERVICE	812	904	88,602,427	72	1,513,336
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	190	26,706,355	35	303,915
PUBLIC ADMINISTRATION, OTHER	92-00	28	4,496,214	10	232,466
TOTAL ALL INDUSTRIES		41,799	\$13,846,294,222	7,512	\$443,040,378

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
RETAIL TRADE	44-45	5,677	\$1,380,786,849	1,444	\$23,670,576
MOTOR VEHICLES & PARTS	441	291	503,515,334	58	1,433,322
NEW & USED AUTO DEALERS	4411	63	344,106,862	9	503,141
RV, BOAT, MOTORCYCLE DEALERS	4412	80	115,357,909	10	25,582
AUTOMOTIVE PARTS & TIRE	4413	148	44,050,563	39	904,599
FURNITURE & HOME FURNISHING	442	251	36,317,785	59	612,671
ELECTRONICS & APPLIANCE STORES	443	399	48,654,592	103	872,660
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	334	127,986,913	104	3,094,692
BUILDING MATERIALS	4441	234	107,474,473	76	2,379,890
LAWN & GARDEN SUPPLIES & EQUIP.	4442	100	20,512,440	28	714,802
FOOD & BEVERAGE STORES	445	170	76,961,886	24	3,032,081
GROCERY & CONVENIENCE STORES	4451	50	69,245,491	5	2,999,653
OTHER FOOD & BEVERAGE STORES	4452, 4453	120	7,716,395	19	32,428
DRUG/HEALTH STORES	446	393	42,447,816	99	1,418,558
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	58	36,034,664	9	4,261,586
APPAREL & ACCESSORIES	448	436	70,972,417	133	303,308
CLOTHING & SHOE STORES	4481, 4482	363	61,838,888	120	296,417
JEWELRY & LUGGAGE STORES	4483	73	9,133,529	13	6,891
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	473	58,224,039	127	1,034,007
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	348	56,995,291	96	560,410
BOOK STORES & NEWS DEALERS	4512	125	1,228,748	31	473,597
GENERAL MERCHANDISE STORES	452	53	245,066,217	21	350,777
DEPARTMENT STORES	4521	7	50,282,379	4	124,813
GENERAL MERCHANDISE STORES	4529	46	194,783,838	17	225,964
E-COMMERCE & MAIL ORDER	4541	684	34,134,993	245	2,637,403
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,135	100,470,193	462	4,619,511
AGRICULTURE, FORESTRY, FISHING	11	89	2,474,344	13	239,180
MINING	21	17	1,432,965	5	107,095
UTILITIES	22	14	594,401	3	4,517
CONSTRUCTION	23	2,672	314,174,997	558	19,160,123
CONSTRUCTION OF BUILDINGS	236	712	136,563,084	121	6,466,701
HEAVY CONSTRUCTION & HIGHWAYS	237	121	32,825,647	34	4,245,761
SPECIAL TRADE CONTRACTORS	238	1,839	144,786,266	403	8,447,661
MANUFACTURING	31-33	1,363	73,472,855	212	2,464,593
WHOLESALE TRADE	42	2,773	168,748,914	689	5,474,906
DURABLE GOODS	423	1,931	120,489,952	466	4,036,934
NONDURABLE GOODS	424	820	47,868,444	221	1,437,377
ELECTRONIC MARKETS, AGENTS & BROKERS	425	22	390,518	D	D
TRANSPORTATION & WAREHOUSING	48-49	110	20,759,933	17	1,176,520
INFORMATION	51	595	101,176,023	192	7,808,628
FINANCE, INSURANCE	52	136	11,335,672	36	166,596
REAL ESTATE, RENTAL/LEASING	53	443	55,692,564	95	2,131,910
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	992	29,423,615	186	1,773,281
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,139	46,076,821	216	1,235,216
ARTS, ENTERTAINMENT & RECREATION	71	231	17,914,215	30	1,123,985
ACCOMMODATIONS & FOOD SERVICES	72	494	235,852,486	50	35,770,270
ACCOMMODATIONS	721	104	33,966,229	18	31,119,578
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	390	201,886,257	32	4,650,692
OTHER SERVICES	81	923	79,913,175	131	1,689,167
REPAIR & MAINTENANCE	811	643	65,313,732	80	921,787
PERSONAL SERVICE	812	194	12,769,167	32	496,788
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	86	1,830,276	19	270,592
PUBLIC ADMINISTRATION, OTHER	92-00	20	872,874	9	98,755
TOTAL ALL INDUSTRIES		17,688	\$2,540,702,703	3,886	\$104,095,318

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
RETAIL TRADE	44-45	11,255	\$6,676,523,867	8,681	\$4,269,525,921
MOTOR VEHICLES & PARTS	441	593	1,842,701,345	507	1,118,769,617
NEW & USED AUTO DEALERS	4411	199	1,491,385,875	190	835,754,129
RV, BOAT, MOTORCYCLE DEALERS	4412	112	154,287,497	79	141,563,889
AUTOMOTIVE PARTS & TIRE	4413	282	197,027,973	238	141,451,599
FURNITURE & HOME FURNISHING	442	509	213,521,871	321	148,036,284
ELECTRONICS & APPLIANCE STORES	443	808	293,540,809	655	224,683,941
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	670	593,666,157	411	436,213,699
BUILDING MATERIALS	4441	466	522,432,082	292	405,561,631
LAWN & GARDEN SUPPLIES & EQUIP.	4442	204	71,234,075	119	30,652,068
FOOD & BEVERAGE STORES	445	472	384,638,822	298	258,298,791
GROCERY & CONVENIENCE STORES	4451	223	350,518,546	97	234,962,550
OTHER FOOD & BEVERAGE STORES	4452, 4453	249	34,120,276	201	23,336,241
DRUG/HEALTH STORES	446	677	243,856,147	612	172,513,064
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	180	152,630,566	108	92,969,847
APPAREL & ACCESSORIES	448	824	622,222,427	613	271,162,782
CLOTHING & SHOE STORES	4481, 4482	661	533,235,420	495	238,850,912
JEWELRY & LUGGAGE STORES	4483	163	88,987,007	118	32,311,870
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	894	304,938,587	746	205,885,080
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	677	286,028,479	549	163,548,909
BOOK STORES & NEWS DEALERS	4512	217	18,910,108	197	42,336,171
GENERAL MERCHANDISE STORES	452	98	1,309,114,428	75	845,917,904
DEPARTMENT STORES	4521	11	318,918,631	10	233,184,527
GENERAL MERCHANDISE STORES	4529	87	990,195,797	65	612,733,377
E-COMMERCE & MAIL ORDER	4541	1,095	242,460,257	940	129,910,921
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,435	473,232,451	3,395	365,163,991
AGRICULTURE, FORESTRY, FISHING	11	170	4,495,027	107	4,308,249
MINING	21	18	6,101,025	10	767,873
UTILITIES	22	33	7,664,649	20	5,334,809
CONSTRUCTION	23	9,162	1,751,640,700	3,727	1,106,275,072
CONSTRUCTION OF BUILDINGS	236	3,031	853,345,816	1,189	500,222,232
HEAVY CONSTRUCTION & HIGHWAYS	237	281	151,078,074	136	84,054,813
SPECIAL TRADE CONTRACTORS	238	5,849	747,213,195	2,402	521,998,027
MANUFACTURING	31-33	2,779	198,825,163	2,053	175,877,280
WHOLESALE TRADE	42	4,487	754,213,291	3,949	619,550,981
DURABLE GOODS	423	3,074	574,659,491	2,758	491,239,413
NONDURABLE GOODS	424	1,372	178,393,068	1,152	127,022,325
ELECTRONIC MARKETS, AGENTS & BROKERS	425	41	1,160,732	39	1,289,243
TRANSPORTATION & WAREHOUSING	48-49	253	36,041,488	168	24,504,922
INFORMATION	51	1,006	638,537,172	944	424,026,077
FINANCE, INSURANCE	52	215	89,471,499	206	65,855,081
REAL ESTATE, RENTAL/LEASING	53	808	243,838,962	598	197,369,183
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	2,739	190,027,099	1,783	125,845,369
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	3,485	268,004,834	1,839	206,331,547
ARTS, ENTERTAINMENT & RECREATION	71	673	98,424,578	450	57,993,847
ACCOMMODATIONS & FOOD SERVICES	72	1,814	1,300,620,418	1,109	957,178,318
ACCOMMODATIONS	721	124	130,197,158	117	161,984,723
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,690	1,170,423,260	992	795,193,595
OTHER SERVICES	81	2,822	371,989,537	1,808	262,179,790
REPAIR & MAINTENANCE	811	1,735	296,147,060	1,107	196,150,042
PERSONAL SERVICE	812	910	68,499,529	583	58,064,894
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	177	7,342,948	118	7,964,854
PUBLIC ADMINISTRATION, OTHER	92-00	25	5,518,347	23	9,406,148
TOTAL ALL INDUSTRIES		41,744	\$12,641,937,656	27,475	\$8,512,330,467

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
RETAIL TRADE	44-45	2,911	\$208,558,227	7,101	\$2,307,266,235
MOTOR VEHICLES & PARTS	441	148	43,098,442	297	512,086,098
NEW & USED AUTO DEALERS	4411	23	24,862,515	61	399,554,383
RV, BOAT, MOTORCYCLE DEALERS	4412	32	3,150,627	61	42,462,203
AUTOMOTIVE PARTS & TIRE	4413	93	15,085,300	175	70,069,512
FURNITURE & HOME FURNISHING	442	116	6,269,673	321	81,095,221
ELECTRONICS & APPLIANCE STORES	443	216	7,065,158	574	124,038,088
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	172	22,708,970	429	275,575,756
BUILDING MATERIALS	4441	120	20,689,440	298	236,969,912
LAWN & GARDEN SUPPLIES & EQUIP.	4442	52	2,019,530	131	38,605,844
FOOD & BEVERAGE STORES	445	65	18,953,134	208	139,076,638
GROCERY & CONVENIENCE STORES	4451	14	18,319,441	63	123,419,081
OTHER FOOD & BEVERAGE STORES	4452, 4453	51	633,693	145	15,657,557
DRUG/HEALTH STORES	446	209	2,610,063	498	72,285,444
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	32	11,582,699	88	63,244,384
APPAREL & ACCESSORIES	448	216	1,942,967	521	108,113,037
CLOTHING & SHOE STORES	4481, 4482	187	1,573,603	436	93,303,540
JEWELRY & LUGGAGE STORES	4483	29	369,364	85	14,809,497
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	260	7,183,503	599	132,658,057
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	183	6,798,972	452	123,376,810
BOOK STORES & NEWS DEALERS	4512	77	384,531	147	9,281,247
GENERAL MERCHANDISE STORES	452	34	48,128,518	67	534,645,383
DEPARTMENT STORES	4521	4	726,063	10	148,939,818
GENERAL MERCHANDISE STORES	4529	30	47,402,455	57	385,705,565
E-COMMERCE & MAIL ORDER	4541	433	9,849,393	850	79,761,647
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,010	29,165,707	2,649	184,686,482
AGRICULTURE, FORESTRY, FISHING	11	48	1,280,885	125	2,888,464
MINING	21	3	79,179	15	658,522
UTILITIES	22	10	285,846	21	2,086,936
CONSTRUCTION	23	965	55,377,110	4,106	643,804,920
CONSTRUCTION OF BUILDINGS	236	241	22,620,656	1,226	334,266,708
HEAVY CONSTRUCTION & HIGHWAYS	237	48	6,441,018	150	47,241,823
SPECIAL TRADE CONTRACTORS	238	676	26,315,436	2,730	262,296,389
MANUFACTURING	31-33	508	10,637,156	1,642	80,206,991
WHOLESALE TRADE	42	1,421	27,314,236	3,256	270,617,020
DURABLE GOODS	423	993	19,422,174	2,235	226,746,559
NONDURABLE GOODS	424	419	7,881,860	996	43,500,952
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	10,202	25	369,509
TRANSPORTATION & WAREHOUSING	48-49	27	820,366	102	7,171,696
INFORMATION	51	343	27,135,311	792	261,617,306
FINANCE, INSURANCE	52	79	3,056,445	159	27,527,950
REAL ESTATE, RENTAL/LEASING	53	177	7,204,254	524	71,943,270
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	344	3,155,556	1,479	120,184,302
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	431	6,244,139	1,884	104,454,231
ARTS, ENTERTAINMENT & RECREATION	71	57	3,593,788	322	41,036,042
ACCOMMODATIONS & FOOD SERVICES	72	151	32,508,511	679	438,002,952
ACCOMMODATIONS	721	45	6,134,661	57	38,176,004
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	106	26,373,850	622	399,826,948
OTHER SERVICES	81	341	21,333,836	1,416	131,130,112
REPAIR & MAINTENANCE	811	242	19,271,277	900	105,603,360
PERSONAL SERVICE	812	61	1,621,839	404	23,717,035
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	38	440,720	112	1,809,717
PUBLIC ADMINISTRATION, OTHER	92.00	9	67,808	24	12,610,425
TOTAL ALL INDUSTRIES		7,825	\$408,652,653	23,647	\$4,523,207,374

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHKIAKUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	WAHKIAKUM*	UNITS	WALLA WALLA*
RETAIL TRADE	44-45	1,036	\$9,672,918	3,492	\$347,719,056
MOTOR VEHICLES & PARTS	441	40	984,450	140	71,215,572
NEW & USED AUTO DEALERS	4411	6	252,466	32	49,754,159
RV, BOAT, MOTORCYCLE DEALERS	4412	7	6,953	25	6,952,397
AUTOMOTIVE PARTS & TIRE	4413	27	725,031	83	14,509,016
FURNITURE & HOME FURNISHING	442	47	404,129	143	11,161,901
ELECTRONICS & APPLIANCE STORES	443	73	959,774	302	18,174,626
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	61	1,221,755	186	44,504,134
BUILDING MATERIALS	4441	45	1,118,481	124	40,692,177
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	103,274	62	3,811,957
FOOD & BEVERAGE STORES	445	13	884,656	111	35,218,038
GROCERY & CONVENIENCE STORES	4451	D	D	26	28,639,544
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	19,222	85	6,578,494
DRUG/HEALTH STORES	446	54	369,726	280	10,232,947
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	1,751,560	23	10,601,549
APPAREL & ACCESSORIES	448	100	125,171	271	8,667,462
CLOTHING & SHOE STORES	4481, 4482	94	123,624	237	7,001,705
JEWELRY & LUGGAGE STORES	4483	6	1,547	34	1,665,757
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	106	150,494	327	12,930,038
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	77	139,348	231	8,180,424
BOOK STORES & NEWS DEALERS	4512	29	11,146	96	4,749,614
GENERAL MERCHANDISE STORES	452	16	362,535	38	71,882,402
DEPARTMENT STORES	4521	4	66,085	6	13,984,297
GENERAL MERCHANDISE STORES	4529	12	296,450	32	57,898,105
E-COMMERCE & MAIL ORDER	4541	183	1,081,373	498	16,282,069
MISCELLANEOUS RETAILERS	453, 4542, 4543	337	1,377,295	1,173	36,848,318
AGRICULTURE, FORESTRY, FISHING	11	15	103,953	38	836,196
MINING	21	5	180,642	4	22,736
UTILITIES	22	D	D	7	432,343
CONSTRUCTION	23	244	7,644,739	1,104	150,254,021
CONSTRUCTION OF BUILDINGS	236	57	3,173,921	280	74,337,553
HEAVY CONSTRUCTION & HIGHWAYS	237	13	616,465	62	13,126,260
SPECIAL TRADE CONTRACTORS	238	174	3,854,353	762	62,790,208
MANUFACTURING	31-33	127	983,672	810	32,158,444
WHOLESALE TRADE	42	435	2,489,519	2,007	87,178,726
DURABLE GOODS	423	307	2,121,587	1,392	66,883,084
NONDURABLE GOODS	424	127	367,674	601	20,015,363
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	14	280,279
TRANSPORTATION & WAREHOUSING	48-49	6	155,680	34	1,943,517
INFORMATION	51	147	2,796,720	442	41,202,024
FINANCE, INSURANCE	52	32	262,071	110	4,913,074
REAL ESTATE, RENTAL/LEASING	53	62	994,233	264	19,593,786
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	98	310,041	591	14,604,751
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	131	717,255	625	19,631,152
ARTS, ENTERTAINMENT & RECREATION	71	13	82,567	87	5,886,783
ACCOMMODATIONS & FOOD SERVICES	72	23	2,218,719	237	100,860,835
ACCOMMODATIONS	721	9	427,183	88	25,880,601
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	14	1,791,536	149	74,980,234
OTHER SERVICES	81	70	710,700	410	22,832,362
REPAIR & MAINTENANCE	811	39	560,775	262	17,283,411
PERSONAL SERVICE	812	19	133,484	101	4,340,671
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	16,441	47	1,208,280
PUBLIC ADMINISTRATION, OTHER	92.00	7	14,796	9	1,472,588
TOTAL ALL INDUSTRIES		2,452	\$29,353,074	10,271	\$851,542,394

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
RETAIL TRADE	44-45	6,963	\$1,683,003,452	3,216	\$234,126,989
MOTOR VEHICLES & PARTS	441	332	309,322,333	116	53,796,404
NEW & USED AUTO DEALERS	4411	80	231,271,309	25	43,140,809
RV, BOAT, MOTORCYCLE DEALERS	4412	78	30,113,658	25	812,549
AUTOMOTIVE PARTS & TIRE	4413	174	47,937,366	66	9,843,046
FURNITURE & HOME FURNISHING	442	305	60,003,130	135	7,461,183
ELECTRONICS & APPLIANCE STORES	443	496	68,072,359	266	14,793,572
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	360	206,922,041	165	19,935,203
BUILDING MATERIALS	4441	245	182,191,553	122	18,225,451
LAWN & GARDEN SUPPLIES & EQUIP.	4442	115	24,730,488	43	1,709,752
FOOD & BEVERAGE STORES	445	220	129,253,621	82	18,790,493
GROCERY & CONVENIENCE STORES	4451	52	120,949,499	16	18,265,520
OTHER FOOD & BEVERAGE STORES	4452, 4453	168	8,304,122	66	524,973
DRUG/HEALTH STORES	446	466	72,310,903	253	9,427,575
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	92	50,688,969	18	6,337,980
APPAREL & ACCESSORIES	448	526	113,509,535	269	4,995,130
CLOTHING & SHOE STORES	4481, 4482	451	105,324,663	235	4,016,914
JEWELRY & LUGGAGE STORES	4483	75	8,184,872	34	978,216
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	622	76,003,436	292	19,283,394
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	457	69,289,693	209	4,282,787
BOOK STORES & NEWS DEALERS	4512	165	6,713,743	83	15,000,607
GENERAL MERCHANDISE STORES	452	78	360,081,523	40	39,533,424
DEPARTMENT STORES	4521	9	95,526,293	4	712,881
GENERAL MERCHANDISE STORES	4529	69	264,555,230	36	38,820,543
E-COMMERCE & MAIL ORDER	4541	886	98,029,902	478	16,113,247
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,580	138,805,700	1,102	23,659,384
AGRICULTURE, FORESTRY, FISHING	11	103	2,855,258	23	189,489
MINING	21	12	6,159,089	4	830,319
UTILITIES	22	13	710,174	7	26,679
CONSTRUCTION	23	2,797	652,978,624	897	174,026,915
CONSTRUCTION OF BUILDINGS	236	928	351,241,482	232	108,294,790
HEAVY CONSTRUCTION & HIGHWAYS	237	120	67,362,593	60	16,290,704
SPECIAL TRADE CONTRACTORS	238	1,749	234,374,549	605	49,441,421
MANUFACTURING	31-33	1,780	73,949,485	633	16,329,820
WHOLESALE TRADE	42	3,453	269,057,887	1,750	61,951,553
DURABLE GOODS	423	2,367	192,768,150	1,209	49,567,570
NONDURABLE GOODS	424	1,059	75,654,611	531	12,305,114
ELECTRONIC MARKETS, AGENTS & BROKERS	425	27	635,126	10	78,869
TRANSPORTATION & WAREHOUSING	48-49	132	16,964,538	38	2,882,124
INFORMATION	51	759	170,358,299	413	29,350,722
FINANCE, INSURANCE	52	161	12,974,008	85	3,018,839
REAL ESTATE, RENTAL/LEASING	53	510	71,612,397	205	22,065,599
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,331	56,181,071	523	13,708,514
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,430	98,097,128	454	20,596,977
ARTS, ENTERTAINMENT & RECREATION	71	308	38,207,816	66	3,872,895
ACCOMMODATIONS & FOOD SERVICES	72	715	403,045,760	142	72,450,900
ACCOMMODATIONS	721	163	69,338,866	18	13,950,533
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	552	333,706,894	124	58,500,367
OTHER SERVICES	81	1,203	120,343,666	311	15,960,153
REPAIR & MAINTENANCE	811	787	96,831,722	196	12,679,407
PERSONAL SERVICE	812	319	21,430,225	80	3,105,521
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	97	2,081,719	35	175,225
PUBLIC ADMINISTRATION, OTHER	92-00	21	1,040,953	12	991,567
TOTAL ALL INDUSTRIES		21,691	\$3,677,539,605	8,779	\$672,380,054

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,673</u>	<u>\$1,700,557,184</u>
MOTOR VEHICLES & PARTS	441	370	435,931,408
NEW & USED AUTO DEALERS	4411	117	337,717,854
RV, BOAT, MOTORCYCLE DEALERS	4412	59	29,676,524
AUTOMOTIVE PARTS & TIRE	4413	194	68,537,030
FURNITURE & HOME FURNISHING	442	230	39,729,316
ELECTRONICS & APPLIANCE STORES	443	467	68,314,831
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	306	188,636,610
BUILDING MATERIALS	4441	220	156,465,101
LAWN & GARDEN SUPPLIES & EQUIP.	4442	86	32,171,509
FOOD & BEVERAGE STORES	445	246	111,633,051
GROCERY & CONVENIENCE STORES	4451	119	105,431,226
OTHER FOOD & BEVERAGE STORES	4452, 4453	127	6,201,825
DRUG/HEALTH STORES	446	392	48,031,168
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	86	50,739,712
APPAREL & ACCESSORIES	448	415	82,838,594
CLOTHING & SHOE STORES	4481, 4482	359	74,229,824
JEWELRY & LUGGAGE STORES	4483	56	8,608,770
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	481	56,845,381
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	351	53,602,968
BOOK STORES & NEWS DEALERS	4512	130	3,242,413
GENERAL MERCHANDISE STORES	452	64	412,013,355
DEPARTMENT STORES	4521	9	106,479,904
GENERAL MERCHANDISE STORES	4529	55	305,533,451
E-COMMERCE & MAIL ORDER	4541	645	42,963,404
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,971	162,880,354
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>84</u>	<u>3,222,312</u>
<u>MINING</u>	<u>21</u>	<u>15</u>	<u>2,158,856</u>
<u>UTILITIES</u>	<u>22</u>	<u>23</u>	<u>1,173,293</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,944</u>	<u>533,177,556</u>
CONSTRUCTION OF BUILDINGS	236	537	279,903,600
HEAVY CONSTRUCTION & HIGHWAYS	237	109	40,158,625
SPECIAL TRADE CONTRACTORS	238	1,298	213,115,331
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,274</u>	<u>145,212,465</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,004</u>	<u>368,479,814</u>
DURABLE GOODS	423	2,142	261,654,890
NONDURABLE GOODS	424	837	106,397,900
ELECTRONIC MARKETS, AGENTS & BROKERS	425	25	427,024
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>101</u>	<u>6,222,494</u>
<u>INFORMATION</u>	<u>51</u>	<u>656</u>	<u>172,272,478</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>161</u>	<u>21,030,878</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>437</u>	<u>101,604,695</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>999</u>	<u>47,325,750</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,067</u>	<u>64,104,542</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>174</u>	<u>25,351,094</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>601</u>	<u>327,269,150</u>
ACCOMMODATIONS	721	69	45,277,048
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	532	281,992,102
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,039</u>	<u>107,980,995</u>
REPAIR & MAINTENANCE	811	727	86,607,660
PERSONAL SERVICE	812	240	18,364,533
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	72	3,008,802
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>19</u>	<u>1,125,019</u>
TOTAL ALL INDUSTRIES		17,271	\$3,628,268,575

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

Table 4-A
City Taxable Retail Sales Comparing
Calendar Year 2014 to Calendar Year 2015
(Dollars in Thousands)

City	Calendar Year 2014	Calendar Year 2015	Percent Change
Aberdeen	\$404,832	\$398,890	-1.5%
Auburn	\$1,630,950	\$1,791,050	9.8%
Bellevue	\$6,003,725	\$6,714,085	11.8%
Bellingham	\$2,303,303	\$2,396,971	4.1%
Bremerton	\$772,430	\$833,916	8.0%
Camas	\$218,588	\$237,466	8.6%
Centralia	\$314,626	\$319,999	1.7%
Chehalis	\$411,777	\$431,982	4.9%
Colville	\$191,055	\$200,869	5.1%
Des Moines	\$227,729	\$279,430	22.7%
Edmonds	\$673,576	\$784,023	16.4%
Ellensburg	\$414,050	\$458,904	10.8%
Everett	\$2,441,363	\$2,704,459	10.8%
Federal Way	\$1,397,097	\$1,527,016	9.3%
Fife	\$725,413	\$882,943	21.7%
Issaquah	\$1,270,860	\$1,514,192	19.1%
Kelso	\$233,189	\$241,213	3.4%
Kennewick	\$1,768,985	\$1,930,747	9.1%
Kent	\$1,933,010	\$2,048,179	6.0%
Kirkland	\$2,034,602	\$2,196,210	7.9%
Lacey	\$961,683	\$1,099,883	14.4%
Longview	\$767,980	\$819,751	6.7%
Lynnwood	\$2,161,510	\$2,290,882	6.0%
Marysville	\$898,723	\$994,270	10.6%
Mercer Island	\$373,944	\$476,229	27.4%
Moses Lake	\$635,155	\$643,901	1.4%
Mount Vernon	\$633,761	\$677,233	6.9%
Mountlake Terrace	\$204,608	\$211,014	3.1%
Oak Harbor	\$318,668	\$347,369	9.0%
Olympia	\$1,843,485	\$1,967,072	6.7%
Omak	\$205,517	\$200,759	-2.3%
Pasco	\$1,016,795	\$1,125,061	10.6%
Port Angeles	\$306,582	\$370,468	20.8%
Port Townsend	\$201,195	\$225,485	12.1%
Pullman	\$480,121	\$487,939	1.6%
Puyallup	\$1,918,459	\$2,124,413	10.7%
Redmond	\$2,309,237	\$2,477,848	7.3%
Renton	\$2,322,217	\$2,574,996	10.9%
Richland	\$1,041,224	\$1,129,471	8.5%
Sea Tac	\$1,100,076	\$1,186,178	7.8%
Seattle	\$19,995,172	\$22,407,443	12.1%
Shelton	\$210,186	\$216,383	2.9%
Spokane	\$4,379,706	\$4,575,896	4.5%
Sunnyside	\$280,659	\$279,782	-0.3%
Tacoma	\$4,317,891	\$4,641,369	7.5%
Tukwila	\$1,856,553	\$2,073,593	11.7%
Vancouver	\$3,011,732	\$3,463,760	15.0%
Walla Walla	\$498,470	\$544,574	9.2%
Wenatchee	\$763,731	\$874,470	14.5%
Yakima	\$1,735,027	\$1,795,191	3.5%

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
RETAIL TRADE	44-45	1,976	\$252,908,158	3,962	\$984,411,074
MOTOR VEHICLES & PARTS	441	93	77,341,871	201	406,869,030
NEW & USED AUTO DEALERS	4411	22	58,711,849	62	351,266,332
RV, BOAT, MOTORCYCLE DEALERS	4412	14	271,203	27	28,463,046
AUTOMOTIVE PARTS & TIRE	4413	57	18,358,819	112	27,139,652
FURNITURE & HOME FURNISHING	442	71	3,402,001	212	26,902,706
ELECTRONICS & APPLIANCES	443	172	4,039,304	341	30,969,468
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	93	38,852,031	277	69,007,158
BUILDING MATERIALS	4441	70	37,156,145	227	60,823,442
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	1,695,886	50	8,183,716
FOOD & BEVERAGE STORES	445	48	19,959,060	95	32,877,141
GROCERY & CONVENIENCE STORES	4451	17	18,791,940	30	31,421,540
OTHER FOOD & BEVERAGE STORES	4452, 4453	31	1,167,120	65	1,455,601
DRUG/HEALTH STORES	446	148	4,399,397	275	22,224,781
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	3,506,726	28	28,346,961
APPAREL & ACCESSORIES	448	170	3,541,780	326	127,364,520
CLOTHING & SHOE STORES	4481, 4482	154	2,370,156	288	117,177,159
JEWELRY & LUGGAGE STORES	4483	16	1,171,624	38	10,187,361
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	167	3,716,147	332	26,272,837
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	113	2,854,599	244	25,238,142
BOOK STORES & NEWS DEALERS	4512	54	861,548	88	1,034,695
GENERAL MERCHANDISE STORES	452	33	76,117,138	46	119,801,477
DEPARTMENT STORES	4521	6	12,319,521	5	10,756,038
GENERAL MERCHANDISE STORES	4529	27	63,797,617	41	109,045,439
E-COMMERCE & MAIL ORDER	4541	306	3,686,211	498	30,346,982
MISCELLANEOUS RETAILERS	453, 4542, 4543	662	14,346,492	1,331	63,428,013
AGRICULTURE, FORESTRY, FISHING	11	8	64,423	26	514,663
MINING	21	D	D	8	78,519
UTILITIES	22	4	49,675	9	2,522,638
CONSTRUCTION	23	592	36,407,589	3,143	255,888,601
CONSTRUCTION OF BUILDINGS	236	149	21,411,526	797	137,319,165
HEAVY CONSTRUCTION & HIGHWAYS	237	31	3,781,258	98	28,741,427
SPECIAL TRADE CONTRACTORS	238	412	11,214,805	2,248	89,828,009
MANUFACTURING	31-33	338	5,385,520	971	35,687,030
WHOLESALE TRADE	42	1,126	22,772,722	2,185	136,615,296
DURABLE GOODS	423	820	18,203,660	1,530	111,754,541
NONDURABLE GOODS	424	300	4,537,657	634	24,655,028
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	31,405	21	205,727
TRANSPORTATION & WAREHOUSING	48-49	20	1,151,768	67	4,387,189
INFORMATION	51	284	15,472,810	491	66,029,116
FINANCE, INSURANCE	52	74	2,919,855	111	10,728,418
REAL ESTATE, RENTAL/LEASING	53	176	6,207,280	370	38,974,161
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	303	5,545,249	735	21,079,920
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	380	4,602,363	1,158	43,980,966
ARTS, ENTERTAINMENT & RECREATION	71	29	674,723	100	11,520,143
ACCOMMODATIONS & FOOD SERVICES	72	81	35,203,556	244	123,915,893
ACCOMMODATIONS	721	7	2,966,967	10	11,082,648
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	74	32,236,589	234	112,833,245
OTHER SERVICES	81	247	8,886,771	749	54,638,518
REPAIR & MAINTENANCE	811	157	6,238,524	589	47,257,790
PERSONAL SERVICE	812	66	2,247,234	119	6,511,768
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	401,013	41	868,960
PUBLIC ADMINISTRATION, OTHER	92.00	9	551,557	9	78,325
TOTAL ALL INDUSTRIES		5,648	\$398,890,365	14,338	\$1,791,050,470

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
RETAIL TRADE	44-45	6,388	\$2,866,471,877	4,985	\$1,275,666,555
MOTOR VEHICLES & PARTS	441	199	1,037,288,380	203	256,790,540
NEW & USED AUTO DEALERS	4411	59	984,175,435	50	204,966,889
RV, BOAT, MOTORCYCLE DEALERS	4412	36	22,609,984	44	23,468,061
AUTOMOTIVE PARTS & TIRE	4413	104	30,502,961	109	28,355,590
FURNITURE & HOME FURNISHING	442	375	97,888,371	238	39,261,761
ELECTRONICS & APPLIANCES	443	595	249,901,087	409	53,806,307
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	393	132,472,465	239	146,513,784
BUILDING MATERIALS	4441	304	127,194,301	178	138,799,922
LAWN & GARDEN SUPPLIES & EQUIP.	4442	89	5,278,164	61	7,713,862
FOOD & BEVERAGE STORES	445	201	100,139,005	129	84,503,969
GROCERY & CONVENIENCE STORES	4451	44	72,889,447	29	79,542,576
OTHER FOOD & BEVERAGE STORES	4452, 4453	157	27,249,558	100	4,961,393
DRUG/HEALTH STORES	446	463	91,835,449	382	48,082,696
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	37	22,640,123	40	17,016,181
APPAREL & ACCESSORIES	448	534	502,097,756	394	97,898,284
CLOTHING & SHOE STORES	4481, 4482	425	435,883,930	344	90,470,194
JEWELRY & LUGGAGE STORES	4483	109	66,213,826	50	7,428,090
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	471	128,849,941	448	64,765,071
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	348	118,464,847	321	58,958,164
BOOK STORES & NEWS DEALERS	4512	123	10,385,094	127	5,806,907
GENERAL MERCHANDISE STORES	452	57	203,694,711	60	337,468,442
DEPARTMENT STORES	4521	8	97,926,059	9	92,852,604
GENERAL MERCHANDISE STORES	4529	49	105,768,652	51	244,615,838
E-COMMERCE & MAIL ORDER	4541	747	92,628,990	656	38,932,150
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,316	207,035,599	1,787	90,627,370
AGRICULTURE, FORESTRY, FISHING	11	43	957,876	39	1,136,043
MINING	21	9	176,767	7	1,710,378
UTILITIES	22	11	4,906,789	6	127,766
CONSTRUCTION	23	6,575	1,364,320,656	2,051	331,662,722
CONSTRUCTION OF BUILDINGS	236	2,105	945,668,390	668	200,376,142
HEAVY CONSTRUCTION & HIGHWAYS	237	168	50,096,644	74	30,392,148
SPECIAL TRADE CONTRACTORS	238	4,302	368,555,622	1,309	100,894,432
MANUFACTURING	31-33	1,537	76,767,236	1,178	39,033,415
WHOLESALE TRADE	42	2,893	392,963,619	2,561	131,807,271
DURABLE GOODS	423	1,994	347,203,519	1,780	105,130,089
NONDURABLE GOODS	424	876	45,152,580	759	26,274,007
ELECTRONIC MARKETS, AGENTS & BROKERS	425	23	607,520	22	403,175
TRANSPORTATION & WAREHOUSING	48-49	86	7,245,313	75	4,961,554
INFORMATION	51	833	319,995,038	612	89,973,986
FINANCE, INSURANCE	52	156	60,399,379	130	6,775,505
REAL ESTATE, RENTAL/LEASING	53	519	126,424,329	366	39,788,613
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,867	309,738,960	967	39,710,385
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	2,611	171,736,353	1,109	63,183,538
ARTS, ENTERTAINMENT & RECREATION	71	332	105,256,539	189	16,873,692
ACCOMMODATIONS & FOOD SERVICES	72	590	729,181,943	429	283,774,976
ACCOMMODATIONS	721	32	247,508,068	45	39,048,706
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	558	481,673,875	384	244,726,270
OTHER SERVICES	81	1,125	172,729,176	804	70,426,508
REPAIR & MAINTENANCE	811	700	102,682,556	511	57,659,038
PERSONAL SERVICE	812	334	66,949,181	218	12,195,899
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	91	3,097,439	75	571,571
PUBLIC ADMINISTRATION, OTHER	92.00	15	4,813,278	13	357,716
TOTAL ALL INDUSTRIES		25,590	\$6,714,085,128	15,521	\$2,396,970,623

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
RETAIL TRADE	44-45	3,403	\$459,776,192	2,286	\$71,421,539
MOTOR VEHICLES & PARTS	441	153	310,724,764	70	6,487,082
NEW & USED AUTO DEALERS	4411	36	287,150,731	10	845,642
RV, BOAT, MOTORCYCLE DEALERS	4412	26	10,525,412	15	17,399
AUTOMOTIVE PARTS & TIRE	4413	91	13,048,621	45	5,624,041
FURNITURE & HOME FURNISHING	442	162	10,323,680	113	5,769,605
ELECTRONICS & APPLIANCES	443	279	9,297,617	175	6,714,260
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	171	13,270,138	124	14,226,061
BUILDING MATERIALS	4441	132	11,760,792	97	11,996,587
LAWN & GARDEN SUPPLIES & EQUIP.	4442	39	1,509,346	27	2,229,474
FOOD & BEVERAGE STORES	445	84	32,061,857	58	7,787,557
GROCERY & CONVENIENCE STORES	4451	32	31,435,035	10	7,620,568
OTHER FOOD & BEVERAGE STORES	4452, 4453	52	626,822	48	166,989
DRUG/HEALTH STORES	446	245	14,044,127	159	3,088,911
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	21	11,098,993	10	2,258,957
APPAREL & ACCESSORIES	448	266	4,699,286	206	3,732,972
CLOTHING & SHOE STORES	4481, 4482	241	3,657,150	180	3,162,032
JEWELRY & LUGGAGE STORES	4483	25	1,042,136	26	570,940
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	293	6,495,733	202	1,996,953
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	209	3,490,043	146	1,840,098
BOOK STORES & NEWS DEALERS	4512	84	3,005,690	56	156,855
GENERAL MERCHANDISE STORES	452	38	4,763,606	27	2,668,799
DEPARTMENT STORES	4521	4	1,490,661	4	587,165
GENERAL MERCHANDISE STORES	4529	34	3,272,945	23	2,081,634
E-COMMERCE & MAIL ORDER	4541	494	12,136,306	387	8,041,470
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,197	30,860,085	755	8,648,912
AGRICULTURE, FORESTRY, FISHING	11	12	19,933	14	40,153
MINING	21	4	73,277	4	26,391
UTILITIES	22	5	12,423	6	296,473
CONSTRUCTION	23	1,423	75,989,370	1,440	70,146,605
CONSTRUCTION OF BUILDINGS	236	366	34,355,150	291	22,791,345
HEAVY CONSTRUCTION & HIGHWAYS	237	48	6,697,975	38	5,181,544
SPECIAL TRADE CONTRACTORS	238	1,009	34,936,245	1,111	42,173,716
MANUFACTURING	31-33	645	13,335,816	413	5,444,242
WHOLESALE TRADE	42	1,678	57,485,485	1,143	20,167,081
DURABLE GOODS	423	1,172	47,553,809	771	14,898,614
NONDURABLE GOODS	424	496	9,839,750	363	5,245,292
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	91,926	9	23,175
TRANSPORTATION & WAREHOUSING	48-49	46	2,203,896	26	248,218
INFORMATION	51	456	34,026,260	309	14,608,549
FINANCE, INSURANCE	52	96	5,163,824	66	2,905,256
REAL ESTATE, RENTAL/LEASING	53	258	22,368,084	158	7,163,792
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	514	8,193,629	357	3,704,310
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	729	21,133,426	565	10,695,113
ARTS, ENTERTAINMENT & RECREATION	71	90	6,672,162	44	5,286,827
ACCOMMODATIONS & FOOD SERVICES	72	182	96,754,585	63	22,451,391
ACCOMMODATIONS	721	17	12,838,814	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	165	83,915,771	62	21,929,711
OTHER SERVICES	81	434	28,721,565	257	2,859,323
REPAIR & MAINTENANCE	811	302	21,391,151	174	1,232,585
PERSONAL SERVICE	812	84	7,194,562	60	1,609,134
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	48	135,852	23	17,604
PUBLIC ADMINISTRATION, OTHER	92.00	11	1,986,371	4	881
TOTAL ALL INDUSTRIES		9,986	\$833,916,298	7,155	\$237,466,144

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
RETAIL TRADE	44-45	2,141	\$157,499,278	2,013	\$302,503,980
MOTOR VEHICLES & PARTS	441	97	39,164,958	87	90,685,446
NEW & USED AUTO DEALERS	4411	24	23,451,118	15	70,819,416
RV, BOAT, MOTORCYCLE DEALERS	4412	10	3,644,158	11	8,423,861
AUTOMOTIVE PARTS & TIRE	4413	63	12,069,682	61	11,442,169
FURNITURE & HOME FURNISHING	442	89	3,531,435	93	5,756,443
ELECTRONICS & APPLIANCES	443	177	4,964,553	146	5,007,105
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	113	10,768,781	127	46,641,492
BUILDING MATERIALS	4441	91	9,582,146	102	42,745,614
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	1,186,635	25	3,895,878
FOOD & BEVERAGE STORES	445	33	17,170,540	27	10,830,946
GROCERY & CONVENIENCE STORES	4451	14	17,133,470	6	10,527,305
OTHER FOOD & BEVERAGE STORES	4452, 4453	19	37,070	21	303,641
DRUG/HEALTH STORES	446	171	8,740,715	137	7,042,254
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	4,878,868	13	6,823,329
APPAREL & ACCESSORIES	448	177	30,371,754	173	5,475,093
CLOTHING & SHOE STORES	4481, 4482	160	26,475,086	152	4,519,065
JEWELRY & LUGGAGE STORES	4483	17	3,896,668	21	956,028
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	180	18,539,252	159	5,843,467
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	128	18,457,400	120	5,791,610
BOOK STORES & NEWS DEALERS	4512	52	81,852	39	51,857
GENERAL MERCHANDISE STORES	452	27	586,417	28	95,352,492
DEPARTMENT STORES	4521	4	242,501	5	15,094,410
GENERAL MERCHANDISE STORES	4529	23	343,916	23	80,258,082
E-COMMERCE & MAIL ORDER	4541	295	5,060,541	289	3,259,287
MISCELLANEOUS RETAILERS	453, 4542, 4543	769	13,721,464	734	19,786,626
AGRICULTURE, FORESTRY, FISHING	11	11	488,599	15	165,064
MINING	21	3	13,083	5	1,109,979
UTILITIES	22	4	54,193	5	754,288
CONSTRUCTION	23	726	33,695,084	667	26,979,005
CONSTRUCTION OF BUILDINGS	236	178	13,682,978	130	6,933,370
HEAVY CONSTRUCTION & HIGHWAYS	237	33	8,652,902	27	4,140,874
SPECIAL TRADE CONTRACTORS	238	515	11,359,204	510	15,904,761
MANUFACTURING	31-33	375	6,083,951	349	2,980,767
WHOLESALE TRADE	42	1,157	24,293,545	1,143	24,113,988
DURABLE GOODS	423	828	16,996,860	803	18,767,407
NONDURABLE GOODS	424	324	7,279,798	334	5,304,940
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	16,887	6	41,641
TRANSPORTATION & WAREHOUSING	48-49	17	51,155	20	1,592,784
INFORMATION	51	305	14,566,007	286	10,476,164
FINANCE, INSURANCE	52	76	1,053,907	70	1,276,726
REAL ESTATE, RENTAL/LEASING	53	170	5,364,748	177	5,990,681
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	309	2,430,576	285	7,324,471
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	416	5,022,532	354	2,988,975
ARTS, ENTERTAINMENT & RECREATION	71	34	2,714,397	42	3,130,974
ACCOMMODATIONS & FOOD SERVICES	72	107	54,442,538	89	31,219,753
ACCOMMODATIONS	721	10	3,859,823	4	5,877,652
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	97	50,582,715	85	25,342,101
OTHER SERVICES	81	277	12,130,546	241	9,305,570
REPAIR & MAINTENANCE	811	182	9,751,642	178	7,561,057
PERSONAL SERVICE	812	71	2,151,307	41	1,556,759
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	227,597	22	187,754
PUBLIC ADMINISTRATION, OTHER	92.00	7	94,906	7	68,797
TOTAL ALL INDUSTRIES		6,135	\$319,999,045	5,768	\$431,981,966

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
RETAIL TRADE	44-45	1,548	\$131,345,563	2,194	\$80,111,312
MOTOR VEHICLES & PARTS	441	65	31,189,640	82	6,584,774
NEW & USED AUTO DEALERS	4411	9	20,256,631	17	4,324,690
RV, BOAT, MOTORCYCLE DEALERS	4412	9	2,392,258	16	2,174,210
AUTOMOTIVE PARTS & TIRE	4413	47	8,540,751	49	85,874
FURNITURE & HOME FURNISHING	442	61	2,843,316	137	2,946,958
ELECTRONICS & APPLIANCES	443	126	3,846,585	148	3,067,916
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	83	9,221,745	134	3,471,318
BUILDING MATERIALS	4441	65	8,486,317	109	3,451,492
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	735,428	25	19,826
FOOD & BEVERAGE STORES	445	22	7,122,735	39	18,699,083
GROCERY & CONVENIENCE STORES	4451	4	6,746,739	7	18,562,009
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	375,996	32	137,074
DRUG/HEALTH STORES	446	112	630,479	159	16,878,794
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	3,435,770	13	5,639,231
APPAREL & ACCESSORIES	448	142	1,181,488	175	1,668,591
CLOTHING & SHOE STORES	4481, 4482	130	846,648	154	1,401,496
JEWELRY & LUGGAGE STORES	4483	12	334,840	21	267,095
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	137	4,524,196	183	1,358,524
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	95	4,472,358	132	1,085,760
BOOK STORES & NEWS DEALERS	4512	42	51,838	51	272,764
GENERAL MERCHANDISE STORES	452	28	46,842,983	28	2,547,781
DEPARTMENT STORES	4521	4	247,690	4	450,941
GENERAL MERCHANDISE STORES	4529	24	46,595,293	24	2,096,840
E-COMMERCE & MAIL ORDER	4541	242	2,469,057	355	6,618,963
MISCELLANEOUS RETAILERS	453, 4542, 4543	521	18,037,569	741	10,629,379
AGRICULTURE, FORESTRY, FISHING	11	13	334,242	11	2,331,561
MINING	21	D	D	D	D
UTILITIES	22	4	173,767	3	45,251
CONSTRUCTION	23	287	12,579,672	1,757	88,718,063
CONSTRUCTION OF BUILDINGS	236	70	5,392,425	442	66,715,601
HEAVY CONSTRUCTION & HIGHWAYS	237	15	893,598	47	5,908,401
SPECIAL TRADE CONTRACTORS	238	202	6,293,649	1,268	16,094,061
MANUFACTURING	31-33	235	2,476,075	385	5,332,907
WHOLESALE TRADE	42	828	13,304,029	936	11,386,444
DURABLE GOODS	423	594	10,045,116	639	8,204,706
NONDURABLE GOODS	424	229	3,255,735	292	3,178,658
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	3,178	5	3,080
TRANSPORTATION & WAREHOUSING	48-49	7	296,409	24	1,354,847
INFORMATION	51	219	5,245,635	310	19,041,202
FINANCE, INSURANCE	52	59	2,383,834	61	1,565,835
REAL ESTATE, RENTAL/LEASING	53	114	2,850,587	176	3,904,738
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	183	1,181,062	327	2,985,187
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	213	2,387,180	651	8,954,008
ARTS, ENTERTAINMENT & RECREATION	71	20	511,178	46	1,204,663
ACCOMMODATIONS & FOOD SERVICES	72	44	16,901,051	98	43,783,110
ACCOMMODATIONS	721	6	3,079,726	9	2,831,110
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	38	13,821,325	89	40,952,000
OTHER SERVICES	81	152	8,862,101	295	8,616,747
REPAIR & MAINTENANCE	811	99	7,460,829	213	7,489,062
PERSONAL SERVICE	812	35	1,116,720	56	1,116,130
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	284,552	26	11,555
PUBLIC ADMINISTRATION, OTHER	92.00	5	30,986	6	32,774
TOTAL ALL INDUSTRIES		3,932	\$200,868,540	7,282	\$279,429,639

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
RETAIL TRADE	44-45	3,819	\$356,921,768	2,448	\$218,668,393
MOTOR VEHICLES & PARTS	441	115	195,969,443	115	65,803,781
NEW & USED AUTO DEALERS	4411	33	184,636,160	22	35,841,208
RV, BOAT, MOTORCYCLE DEALERS	4412	16	8,487,253	23	16,621,256
AUTOMOTIVE PARTS & TIRE	4413	66	2,846,030	70	13,341,317
FURNITURE & HOME FURNISHING	442	226	10,867,758	95	6,715,095
ELECTRONICS & APPLIANCES	443	261	11,476,624	190	6,928,574
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	229	9,483,658	125	20,953,287
BUILDING MATERIALS	4441	177	9,101,179	93	12,370,005
LAWN & GARDEN SUPPLIES & EQUIP.	4442	52	382,479	32	8,583,282
FOOD & BEVERAGE STORES	445	99	26,040,565	59	17,646,073
GROCERY & CONVENIENCE STORES	4451	20	21,970,364	12	16,231,380
OTHER FOOD & BEVERAGE STORES	4452, 4453	79	4,070,201	47	1,414,693
DRUG/HEALTH STORES	446	300	11,523,984	182	6,643,233
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	4,104,082	18	13,415,350
APPAREL & ACCESSORIES	448	332	24,713,143	214	5,093,515
CLOTHING & SHOE STORES	4481, 4482	285	23,142,351	189	3,869,287
JEWELRY & LUGGAGE STORES	4483	47	1,570,792	25	1,224,228
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	304	3,512,491	209	4,835,120
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	217	2,744,532	146	3,634,448
BOOK STORES & NEWS DEALERS	4512	87	767,959	63	1,200,672
GENERAL MERCHANDISE STORES	452	37	12,746,388	35	45,657,957
DEPARTMENT STORES	4521	3	656,991	4	316,594
GENERAL MERCHANDISE STORES	4529	34	12,089,397	31	45,341,363
E-COMMERCE & MAIL ORDER	4541	519	16,806,464	361	5,741,647
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,383	29,677,168	845	19,234,761
AGRICULTURE, FORESTRY, FISHING	11	20	159,248	25	249,270
MINING	21	D	D	D	D
UTILITIES	22	6	268,441	6	192,390
CONSTRUCTION	23	3,375	156,595,753	654	62,752,045
CONSTRUCTION OF BUILDINGS	236	940	92,060,457	151	40,495,066
HEAVY CONSTRUCTION & HIGHWAYS	237	81	4,437,350	33	2,226,125
SPECIAL TRADE CONTRACTORS	238	2,354	60,097,946	470	20,030,854
MANUFACTURING	31-33	802	13,218,011	451	5,496,649
WHOLESALE TRADE	42	1,674	34,573,252	1,263	31,300,433
DURABLE GOODS	423	1,118	27,943,927	876	23,370,194
NONDURABLE GOODS	424	546	6,414,633	379	7,786,258
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	214,692	8	143,981
TRANSPORTATION & WAREHOUSING	48-49	44	1,195,329	23	825,962
INFORMATION	51	440	34,508,745	309	16,597,001
FINANCE, INSURANCE	52	94	4,145,892	74	3,756,649
REAL ESTATE, RENTAL/LEASING	53	250	9,735,726	188	7,093,401
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	717	11,053,785	356	7,785,815
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,258	25,439,441	390	18,651,929
ARTS, ENTERTAINMENT & RECREATION	71	142	7,919,275	66	2,306,116
ACCOMMODATIONS & FOOD SERVICES	72	210	100,304,321	111	68,937,862
ACCOMMODATIONS	721	13	5,389,115	12	11,857,223
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	197	94,915,206	99	57,080,639
OTHER SERVICES	81	556	27,946,090	248	14,150,096
REPAIR & MAINTENANCE	811	373	22,946,472	156	11,798,301
PERSONAL SERVICE	812	141	4,916,872	57	2,003,557
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	42	82,746	35	348,238
PUBLIC ADMINISTRATION, OTHER	92.00	7	26,972	7	113,009
TOTAL ALL INDUSTRIES		13,416	\$784,023,212	6,621	\$458,903,906

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
RETAIL TRADE	44-45	5,366	\$1,318,781,842	3,922	\$784,297,115
MOTOR VEHICLES & PARTS	441	240	429,229,868	140	81,419,135
NEW & USED AUTO DEALERS	4411	60	360,516,425	41	52,928,245
RV, BOAT, MOTORCYCLE DEALERS	4412	43	23,759,279	20	5,663,494
AUTOMOTIVE PARTS & TIRE	4413	137	44,954,164	79	22,827,396
FURNITURE & HOME FURNISHING	442	271	37,340,494	214	23,714,974
ELECTRONICS & APPLIANCES	443	486	61,427,492	330	48,132,329
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	322	89,154,805	247	87,448,988
BUILDING MATERIALS	4441	249	83,736,146	198	84,621,064
LAWN & GARDEN SUPPLIES & EQUIP.	4442	73	5,418,659	49	2,827,924
FOOD & BEVERAGE STORES	445	167	74,113,294	98	53,693,500
GROCERY & CONVENIENCE STORES	4451	74	69,551,987	33	44,558,411
OTHER FOOD & BEVERAGE STORES	4452, 4453	93	4,561,307	65	9,135,089
DRUG/HEALTH STORES	446	371	51,082,317	323	28,900,398
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	50	35,354,443	28	16,922,679
APPAREL & ACCESSORIES	448	396	57,881,249	303	41,769,342
CLOTHING & SHOE STORES	4481, 4482	335	49,921,538	264	36,855,723
JEWELRY & LUGGAGE STORES	4483	61	7,959,711	39	4,913,619
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	423	46,509,339	309	45,270,137
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	310	42,807,393	223	39,848,524
BOOK STORES & NEWS DEALERS	4512	113	3,701,946	86	5,421,613
GENERAL MERCHANDISE STORES	452	52	304,851,343	48	277,288,529
DEPARTMENT STORES	4521	8	65,679,551	7	71,118,793
GENERAL MERCHANDISE STORES	4529	44	239,171,792	41	206,169,736
E-COMMERCE & MAIL ORDER	4541	641	30,420,602	555	22,286,432
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,947	101,416,596	1,327	57,450,672
AGRICULTURE, FORESTRY, FISHING	11	39	193,218	24	184,412
MINING	21	6	2,139,113	7	263,568
UTILITIES	22	10	381,375	7	213,922
CONSTRUCTION	23	4,189	372,125,079	3,213	206,426,435
CONSTRUCTION OF BUILDINGS	236	1,129	201,960,292	872	134,139,810
HEAVY CONSTRUCTION & HIGHWAYS	237	132	29,052,483	81	8,700,666
SPECIAL TRADE CONTRACTORS	238	2,928	141,112,304	2,260	63,585,959
MANUFACTURING	31-33	1,276	42,842,238	828	12,762,327
WHOLESALE TRADE	42	2,699	197,932,218	1,861	57,323,146
DURABLE GOODS	423	1,898	160,364,294	1,297	45,865,521
NONDURABLE GOODS	424	777	37,352,435	552	11,312,692
ELECTRONIC MARKETS, AGENTS & BROKERS	425	24	215,489	12	144,933
TRANSPORTATION & WAREHOUSING	48-49	89	17,098,630	54	1,352,295
INFORMATION	51	628	127,302,175	471	85,719,186
FINANCE, INSURANCE	52	144	25,078,701	106	10,719,964
REAL ESTATE, RENTAL/LEASING	53	449	90,620,028	332	22,515,955
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,131	60,504,984	773	18,339,819
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,651	58,491,285	1,298	28,893,663
ARTS, ENTERTAINMENT & RECREATION	71	202	22,349,812	104	32,449,932
ACCOMMODATIONS & FOOD SERVICES	72	480	285,116,875	318	220,300,756
ACCOMMODATIONS	721	19	24,344,576	16	27,203,623
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	461	260,772,299	302	193,097,133
OTHER SERVICES	81	969	82,338,010	750	42,970,230
REPAIR & MAINTENANCE	811	693	66,511,198	529	32,450,384
PERSONAL SERVICE	812	198	14,441,571	162	8,343,035
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	78	1,385,241	59	2,176,811
PUBLIC ADMINISTRATION, OTHER	92.00	14	1,163,594	8	2,282,938
TOTAL ALL INDUSTRIES		19,342	\$2,704,459,177	14,076	\$1,527,015,663

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,833</u>	<u>\$570,929,465</u>	<u>3,837</u>	<u>\$760,894,017</u>
MOTOR VEHICLES & PARTS	441	102	478,897,572	111	110,316,989
NEW & USED AUTO DEALERS	4411	25	363,924,783	23	86,623,305
RV, BOAT, MOTORCYCLE DEALERS	4412	21	105,753,472	21	15,335,693
AUTOMOTIVE PARTS & TIRE	4413	56	9,219,317	67	8,357,991
FURNITURE & HOME FURNISHING	442	93	10,573,693	233	29,303,187
ELECTRONICS & APPLIANCES	443	164	3,362,777	291	49,698,423
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	134	8,760,071	235	96,190,825
BUILDING MATERIALS	4441	112	6,589,008	190	92,984,177
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	2,171,063	45	3,206,648
FOOD & BEVERAGE STORES	445	28	392,166	94	32,805,832
GROCERY & CONVENIENCE STORES	4451	3	349,137	8	27,714,092
OTHER FOOD & BEVERAGE STORES	4452, 4453	25	43,029	86	5,091,740
DRUG/HEALTH STORES	446	107	3,659,353	304	25,124,411
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	6,905,918	12	8,395,219
APPAREL & ACCESSORIES	448	145	805,188	320	17,190,771
CLOTHING & SHOE STORES	4481, 4482	131	671,940	279	15,241,519
JEWELRY & LUGGAGE STORES	4483	14	133,248	41	1,949,252
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	123	16,417,707	319	56,846,317
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	93	16,394,772	230	50,334,266
BOOK STORES & NEWS DEALERS	4512	30	22,935	89	6,512,051
GENERAL MERCHANDISE STORES	452	24	23,475,278	41	261,470,695
DEPARTMENT STORES	4521	D	D	8	68,920,674
GENERAL MERCHANDISE STORES	4529	23	23,407,693	33	192,550,021
E-COMMERCE & MAIL ORDER	4541	266	3,093,070	535	23,712,444
MISCELLANEOUS RETAILERS	453, 4542, 4543	631	14,586,672	1,342	49,838,904
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>11,459</u>	<u>32</u>	<u>664,695</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>95,279</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>121,613</u>	<u>8</u>	<u>658,869</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,084</u>	<u>118,397,872</u>	<u>3,570</u>	<u>319,884,713</u>
CONSTRUCTION OF BUILDINGS	236	215	72,537,668	955	193,359,581
HEAVY CONSTRUCTION & HIGHWAYS	237	39	26,913,149	92	14,053,713
SPECIAL TRADE CONTRACTORS	238	830	18,947,055	2,523	112,471,419
<u>MANUFACTURING</u>	<u>31-33</u>	<u>380</u>	<u>5,548,531</u>	<u>852</u>	<u>20,671,401</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,154</u>	<u>63,636,818</u>	<u>1,863</u>	<u>57,974,642</u>
DURABLE GOODS	423	820	55,610,111	1,281	48,049,705
NONDURABLE GOODS	424	326	7,656,656	571	9,722,543
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	370,051	11	202,394
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>29</u>	<u>2,340,068</u>	<u>38</u>	<u>1,401,026</u>
<u>INFORMATION</u>	<u>51</u>	<u>257</u>	<u>12,393,180</u>	<u>484</u>	<u>60,535,293</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>60</u>	<u>1,300,437</u>	<u>101</u>	<u>10,059,597</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>191</u>	<u>27,169,064</u>	<u>298</u>	<u>25,291,451</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>315</u>	<u>3,418,605</u>	<u>883</u>	<u>31,061,416</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>520</u>	<u>8,481,293</u>	<u>1,290</u>	<u>38,634,836</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>16</u>	<u>67,752</u>	<u>138</u>	<u>13,233,959</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>91</u>	<u>39,193,857</u>	<u>249</u>	<u>136,633,044</u>
ACCOMMODATIONS	721	15	10,360,617	6	15,853,188
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	76	28,833,240	243	120,779,856
<u>OTHER SERVICES</u>	<u>81</u>	<u>282</u>	<u>29,884,481</u>	<u>551</u>	<u>36,442,999</u>
REPAIR & MAINTENANCE	811	227	27,888,002	375	29,996,031
PERSONAL SERVICE	812	36	1,932,593	127	6,089,598
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	63,886	49	357,370
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>42,085</u>	<u>8</u>	<u>54,890</u>
TOTAL ALL INDUSTRIES		6,228	\$882,943,423	14,207	\$1,514,192,127

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
RETAIL TRADE	44-45	1,707	\$131,452,610	3,761	\$1,156,460,961
MOTOR VEHICLES & PARTS	441	72	41,485,181	197	310,022,110
NEW & USED AUTO DEALERS	4411	12	28,416,382	59	246,863,519
RV, BOAT, MOTORCYCLE DEALERS	4412	10	6,385,317	35	39,197,127
AUTOMOTIVE PARTS & TIRE	4413	50	6,683,482	103	23,961,464
FURNITURE & HOME FURNISHING	442	67	2,793,087	169	31,952,821
ELECTRONICS & APPLIANCES	443	127	4,116,032	330	60,554,157
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	99	10,764,355	169	84,154,924
BUILDING MATERIALS	4441	79	4,433,302	125	75,196,582
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	6,331,053	44	8,958,342
FOOD & BEVERAGE STORES	445	23	9,994,320	87	33,445,210
GROCERY & CONVENIENCE STORES	4451	6	9,985,314	24	30,896,764
OTHER FOOD & BEVERAGE STORES	4452, 4453	17	9,006	63	2,548,446
DRUG/HEALTH STORES	446	114	3,690,422	289	29,024,977
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	6,766,672	23	25,076,599
APPAREL & ACCESSORIES	448	148	3,112,186	318	106,864,598
CLOTHING & SHOE STORES	4481, 4482	136	3,100,882	277	92,602,393
JEWELRY & LUGGAGE STORES	4483	12	11,304	41	14,262,205
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	142	8,981,689	336	58,313,469
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	102	8,925,535	246	52,807,735
BOOK STORES & NEWS DEALERS	4512	40	56,154	90	5,505,734
GENERAL MERCHANDISE STORES	452	29	28,658,482	43	324,873,130
DEPARTMENT STORES	4521	6	28,512,447	9	106,818,145
GENERAL MERCHANDISE STORES	4529	23	146,035	34	218,054,985
E-COMMERCE & MAIL ORDER	4541	272	3,290,341	499	22,998,528
MISCELLANEOUS RETAILERS	453, 4542, 4543	603	7,799,843	1,301	69,180,438
AGRICULTURE, FORESTRY, FISHING	11	8	109,042	22	336,136
MINING	21	4	369,841	5	35,539
UTILITIES	22	4	22,743	8	529,810
CONSTRUCTION	23	561	22,758,123	1,403	220,379,494
CONSTRUCTION OF BUILDINGS	236	107	3,193,300	368	126,647,659
HEAVY CONSTRUCTION & HIGHWAYS	237	20	11,591,494	48	8,330,089
SPECIAL TRADE CONTRACTORS	238	434	7,973,329	987	85,401,746
MANUFACTURING	31-33	267	4,519,346	724	16,712,376
WHOLESALE TRADE	42	927	12,743,705	1,967	85,291,386
DURABLE GOODS	423	648	10,023,353	1,395	67,507,887
NONDURABLE GOODS	424	275	2,704,196	559	17,636,150
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	16,156	13	147,349
TRANSPORTATION & WAREHOUSING	48-49	23	1,160,034	25	1,101,968
INFORMATION	51	226	8,976,597	474	69,058,205
FINANCE, INSURANCE	52	60	720,165	134	17,658,460
REAL ESTATE, RENTAL/LEASING	53	137	4,827,094	293	27,834,565
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	223	2,981,948	619	23,228,102
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	314	2,232,233	757	31,064,673
ARTS, ENTERTAINMENT & RECREATION	71	14	1,589,964	110	18,464,466
ACCOMMODATIONS & FOOD SERVICES	72	51	39,260,911	249	208,645,131
ACCOMMODATIONS	721	8	9,527,917	25	27,767,849
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	43	29,732,994	224	180,877,282
OTHER SERVICES	81	178	7,295,834	506	53,664,957
REPAIR & MAINTENANCE	811	129	5,068,538	335	45,305,555
PERSONAL SERVICE	812	30	696,442	123	7,587,517
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	1,530,854	48	771,885
PUBLIC ADMINISTRATION, OTHER	92.00	9	192,835	13	280,883
TOTAL ALL INDUSTRIES		4,713	\$241,213,025	11,070	\$1,930,747,112

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
RETAIL TRADE	44-45	4,957	\$760,492,406	4,808	\$1,116,301,197
MOTOR VEHICLES & PARTS	441	215	132,751,612	167	549,851,890
NEW & USED AUTO DEALERS	4411	56	66,983,121	51	526,948,236
RV, BOAT, MOTORCYCLE DEALERS	4412	33	41,424,825	26	705,751
AUTOMOTIVE PARTS & TIRE	4413	126	24,343,666	90	22,197,903
FURNITURE & HOME FURNISHING	442	256	41,642,153	290	36,273,435
ELECTRONICS & APPLIANCES	443	447	43,673,592	396	33,661,109
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	335	108,538,540	315	36,314,684
BUILDING MATERIALS	4441	273	102,700,830	250	34,442,485
LAWN & GARDEN SUPPLIES & EQUIP.	4442	62	5,837,710	65	1,872,199
FOOD & BEVERAGE STORES	445	152	63,707,079	143	51,698,086
GROCERY & CONVENIENCE STORES	4451	64	59,572,927	23	49,526,652
OTHER FOOD & BEVERAGE STORES	4452, 4453	88	4,134,152	120	2,171,434
DRUG/HEALTH STORES	446	295	25,213,191	365	38,478,168
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	41	36,944,386	28	13,684,882
APPAREL & ACCESSORIES	448	374	26,117,853	391	24,436,003
CLOTHING & SHOE STORES	4481, 4482	319	22,661,528	341	20,981,460
JEWELRY & LUGGAGE STORES	4483	55	3,456,325	50	3,454,543
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	389	16,155,068	393	23,162,809
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	283	15,686,637	289	21,012,419
BOOK STORES & NEWS DEALERS	4512	106	468,431	104	2,150,390
GENERAL MERCHANDISE STORES	452	63	121,266,804	51	188,619,193
DEPARTMENT STORES	4521	7	46,632,488	5	11,446,711
GENERAL MERCHANDISE STORES	4529	56	74,634,316	46	177,172,482
E-COMMERCE & MAIL ORDER	4541	646	33,592,529	626	48,737,593
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,744	110,889,599	1,643	71,383,345
AGRICULTURE, FORESTRY, FISHING	11	39	1,205,833	40	314,464
MINING	21	9	46,085	4	64,242
UTILITIES	22	10	3,280,731	9	1,078,140
CONSTRUCTION	23	3,904	279,852,544	5,190	352,035,863
CONSTRUCTION OF BUILDINGS	236	1,036	114,796,656	1,561	175,475,403
HEAVY CONSTRUCTION & HIGHWAYS	237	118	32,722,941	123	27,167,582
SPECIAL TRADE CONTRACTORS	238	2,750	132,332,947	3,506	149,392,878
MANUFACTURING	31-33	1,285	52,961,341	1,176	34,712,055
WHOLESALE TRADE	42	2,773	283,098,668	2,269	109,012,054
DURABLE GOODS	423	1,971	229,156,361	1,558	92,480,829
NONDURABLE GOODS	424	778	53,698,180	689	16,423,044
ELECTRONIC MARKETS, AGENTS & BROKERS	425	24	244,127	22	108,181
TRANSPORTATION & WAREHOUSING	48-49	117	6,648,734	50	2,818,530
INFORMATION	51	614	120,783,811	626	91,490,185
FINANCE, INSURANCE	52	120	29,919,725	114	22,589,325
REAL ESTATE, RENTAL/LEASING	53	456	93,792,472	365	41,920,069
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,012	37,079,677	1,276	37,772,638
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,489	69,213,106	1,859	56,380,661
ARTS, ENTERTAINMENT & RECREATION	71	117	18,548,985	183	22,182,497
ACCOMMODATIONS & FOOD SERVICES	72	392	210,949,508	356	230,122,802
ACCOMMODATIONS	721	19	24,562,326	13	44,124,299
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	373	186,387,182	343	185,998,503
OTHER SERVICES	81	929	79,571,211	842	77,202,301
REPAIR & MAINTENANCE	811	698	63,381,765	568	56,954,130
PERSONAL SERVICE	812	183	15,604,102	215	19,668,626
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	48	585,344	59	579,545
PUBLIC ADMINISTRATION, OTHER	92.00	12	734,454	8	212,859
TOTAL ALL INDUSTRIES		18,235	\$2,048,179,291	19,175	\$2,196,209,882

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
RETAIL TRADE	44-45	3,177	\$592,399,433	2,692	\$513,183,042
MOTOR VEHICLES & PARTS	441	110	37,596,699	121	193,566,831
NEW & USED AUTO DEALERS	4411	18	571,803	25	169,200,197
RV, BOAT, MOTORCYCLE DEALERS	4412	15	13,367,876	24	3,534,657
AUTOMOTIVE PARTS & TIRE	4413	77	23,657,020	72	20,831,977
FURNITURE & HOME FURNISHING	442	172	16,559,813	106	9,245,482
ELECTRONICS & APPLIANCES	443	242	31,383,223	223	12,056,790
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	176	75,450,565	156	67,991,018
BUILDING MATERIALS	4441	140	74,383,813	119	62,431,785
LAWN & GARDEN SUPPLIES & EQUIP.	4442	36	1,066,752	37	5,559,233
FOOD & BEVERAGE STORES	445	66	29,321,577	53	28,282,161
GROCERY & CONVENIENCE STORES	4451	14	26,915,949	11	23,808,115
OTHER FOOD & BEVERAGE STORES	4452, 4453	52	2,405,628	42	4,474,046
DRUG/HEALTH STORES	446	238	13,521,348	219	17,813,247
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	8,166,414	27	20,196,937
APPAREL & ACCESSORIES	448	253	27,443,285	208	7,797,371
CLOTHING & SHOE STORES	4481, 4482	223	24,820,019	187	3,016,670
JEWELRY & LUGGAGE STORES	4483	30	2,623,266	21	4,780,701
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	276	65,800,967	223	8,801,549
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	206	65,206,775	168	8,306,218
BOOK STORES & NEWS DEALERS	4512	70	594,192	55	495,331
GENERAL MERCHANDISE STORES	452	44	222,510,906	36	111,178,033
DEPARTMENT STORES	4521	7	49,472,651	7	13,197,355
GENERAL MERCHANDISE STORES	4529	37	173,038,255	29	97,980,678
E-COMMERCE & MAIL ORDER	4541	477	13,033,437	399	8,365,889
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,105	51,611,199	921	27,887,734
AGRICULTURE, FORESTRY, FISHING	11	15	42,399	22	188,586
MINING	21	4	29,136	6	449,935
UTILITIES	22	8	290,747	5	162,812
CONSTRUCTION	23	1,921	167,049,803	1,023	57,512,300
CONSTRUCTION OF BUILDINGS	236	487	94,130,698	222	18,921,606
HEAVY CONSTRUCTION & HIGHWAYS	237	59	10,649,516	50	6,149,342
SPECIAL TRADE CONTRACTORS	238	1,375	62,269,589	751	32,441,352
MANUFACTURING	31-33	602	16,402,355	559	11,747,767
WHOLESALE TRADE	42	1,523	51,598,846	1,533	54,630,571
DURABLE GOODS	423	1,063	41,640,207	1,097	46,073,053
NONDURABLE GOODS	424	451	9,892,300	426	8,533,347
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	66,339	10	24,171
TRANSPORTATION & WAREHOUSING	48-49	25	392,368	33	1,730,417
INFORMATION	51	381	49,099,215	371	32,698,552
FINANCE, INSURANCE	52	95	4,708,895	95	5,945,192
REAL ESTATE, RENTAL/LEASING	53	266	13,121,223	245	15,847,864
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	523	16,314,694	401	8,380,338
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	865	22,055,775	557	13,828,954
ARTS, ENTERTAINMENT & RECREATION	71	69	10,456,412	58	5,308,686
ACCOMMODATIONS & FOOD SERVICES	72	195	122,470,119	133	74,882,554
ACCOMMODATIONS	721	10	10,619,833	9	1,863,532
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	185	111,850,286	124	73,019,022
OTHER SERVICES	81	469	32,812,825	389	22,588,504
REPAIR & MAINTENANCE	811	323	26,871,056	254	18,391,578
PERSONAL SERVICE	812	109	5,795,757	101	3,550,433
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	37	146,012	34	646,493
PUBLIC ADMINISTRATION, OTHER	92.00	10	638,311	10	665,157
TOTAL ALL INDUSTRIES		10,148	\$1,099,882,556	8,132	\$819,751,231

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
RETAIL TRADE	44-45	4,093	\$1,505,711,211	3,413	\$569,876,739
MOTOR VEHICLES & PARTS	441	180	423,183,895	145	137,928,394
NEW & USED AUTO DEALERS	4411	56	368,784,831	26	96,177,495
RV, BOAT, MOTORCYCLE DEALERS	4412	17	25,523,564	31	21,796,098
AUTOMOTIVE PARTS & TIRE	4413	107	28,875,500	88	19,954,801
FURNITURE & HOME FURNISHING	442	246	74,618,141	177	11,943,123
ELECTRONICS & APPLIANCES	443	348	98,451,996	249	29,619,001
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	247	64,796,021	205	21,914,201
BUILDING MATERIALS	4441	204	58,181,652	160	17,366,116
LAWN & GARDEN SUPPLIES & EQUIP.	4442	43	6,614,369	45	4,548,085
FOOD & BEVERAGE STORES	445	110	48,120,776	71	40,851,515
GROCERY & CONVENIENCE STORES	4451	38	36,650,256	18	39,435,861
OTHER FOOD & BEVERAGE STORES	4452, 4453	72	11,470,520	53	1,415,654
DRUG/HEALTH STORES	446	290	44,899,994	254	13,752,492
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	26	12,526,849	22	11,773,072
APPAREL & ACCESSORIES	448	337	260,575,544	262	23,186,945
CLOTHING & SHOE STORES	4481, 4482	296	227,451,090	231	20,570,560
JEWELRY & LUGGAGE STORES	4483	41	33,124,454	31	2,616,385
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	316	105,143,241	284	10,579,434
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	236	95,892,622	205	10,187,880
BOOK STORES & NEWS DEALERS	4512	80	9,250,619	79	391,554
GENERAL MERCHANDISE STORES	452	47	270,510,561	44	208,551,221
DEPARTMENT STORES	4521	10	161,541,381	8	51,878,393
GENERAL MERCHANDISE STORES	4529	37	108,969,180	36	156,672,828
E-COMMERCE & MAIL ORDER	4541	542	23,465,327	481	16,388,126
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,404	79,418,866	1,219	43,389,215
AGRICULTURE, FORESTRY, FISHING	11	22	76,373	20	42,573
MINING	21	4	14,360	3	282,068
UTILITIES	22	9	3,220,710	8	1,161,884
CONSTRUCTION	23	3,418	192,348,858	2,345	112,688,522
CONSTRUCTION OF BUILDINGS	236	915	114,160,341	572	71,648,047
HEAVY CONSTRUCTION & HIGHWAYS	237	89	4,826,610	70	2,939,264
SPECIAL TRADE CONTRACTORS	238	2,414	73,361,907	1,703	38,101,211
MANUFACTURING	31-33	845	17,032,215	700	13,008,453
WHOLESALE TRADE	42	1,951	76,940,599	1,675	64,623,235
DURABLE GOODS	423	1,332	60,576,493	1,163	52,144,135
NONDURABLE GOODS	424	604	16,010,455	501	12,442,676
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	353,651	11	36,424
TRANSPORTATION & WAREHOUSING	48-49	56	2,830,372	31	1,298,099
INFORMATION	51	516	75,997,774	393	55,752,860
FINANCE, INSURANCE	52	114	21,226,946	93	6,252,704
REAL ESTATE, RENTAL/LEASING	53	313	28,496,053	276	13,093,270
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	821	25,428,665	555	7,539,709
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,386	29,319,523	933	16,358,482
ARTS, ENTERTAINMENT & RECREATION	71	118	14,665,366	81	3,903,481
ACCOMMODATIONS & FOOD SERVICES	72	308	234,609,804	166	93,929,884
ACCOMMODATIONS	721	16	39,843,546	5	4,560,074
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	292	194,766,258	161	89,369,810
OTHER SERVICES	81	695	62,743,644	525	34,364,916
REPAIR & MAINTENANCE	811	486	48,867,075	381	29,286,345
PERSONAL SERVICE	812	168	13,501,389	108	4,981,625
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	41	375,180	36	96,946
PUBLIC ADMINISTRATION, OTHER	92.00	10	219,520	8	93,336
TOTAL ALL INDUSTRIES		14,679	\$2,290,881,993	11,225	\$994,270,215

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
RETAIL TRADE	44-45	2,768	\$100,145,357	2,510	\$343,521,407
MOTOR VEHICLES & PARTS	441	50	1,148,482	128	81,544,258
NEW & USED AUTO DEALERS	4411	8	1,037,154	29	59,594,006
RV, BOAT, MOTORCYCLE DEALERS	4412	14	58,757	24	7,367,259
AUTOMOTIVE PARTS & TIRE	4413	28	52,571	75	14,582,993
FURNITURE & HOME FURNISHING	442	193	10,578,877	114	8,405,731
ELECTRONICS & APPLIANCES	443	203	10,918,247	194	9,101,320
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	195	7,865,262	123	58,528,028
BUILDING MATERIALS	4441	151	6,871,037	95	55,472,789
LAWN & GARDEN SUPPLIES & EQUIP.	4442	44	994,225	28	3,055,239
FOOD & BEVERAGE STORES	445	66	2,497,624	54	16,762,167
GROCERY & CONVENIENCE STORES	4451	D	D	17	15,962,710
OTHER FOOD & BEVERAGE STORES	4452, 4453	64	890,634	37	799,457
DRUG/HEALTH STORES	446	204	8,673,633	203	8,370,125
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	2,164,673	30	18,142,763
APPAREL & ACCESSORIES	448	248	7,919,666	199	9,676,728
CLOTHING & SHOE STORES	4481, 4482	222	7,619,156	177	8,669,633
JEWELRY & LUGGAGE STORES	4483	26	300,510	22	1,007,095
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	253	4,671,233	200	12,364,162
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	180	3,071,648	138	9,838,387
BOOK STORES & NEWS DEALERS	4512	73	1,599,585	62	2,525,775
GENERAL MERCHANDISE STORES	452	32	15,362,306	40	74,510,048
DEPARTMENT STORES	4521	4	557,518	7	13,031,862
GENERAL MERCHANDISE STORES	4529	28	14,804,788	33	61,478,186
E-COMMERCE & MAIL ORDER	4541	418	15,502,499	363	7,072,801
MISCELLANEOUS RETAILERS	453, 4542, 4543	897	12,842,855	862	39,043,276
AGRICULTURE, FORESTRY, FISHING	11	22	90,283	10	237,880
MINING	21	6	70,608	D	D
UTILITIES	22	5	1,672,807	5	3,130,014
CONSTRUCTION	23	3,017	242,201,484	715	52,457,294
CONSTRUCTION OF BUILDINGS	236	834	180,001,607	153	19,975,572
HEAVY CONSTRUCTION & HIGHWAYS	237	82	12,302,703	35	5,246,197
SPECIAL TRADE CONTRACTORS	238	2,101	49,897,174	527	27,235,525
MANUFACTURING	31-33	585	5,711,722	491	9,915,029
WHOLESALE TRADE	42	1,181	14,084,274	1,486	59,071,447
DURABLE GOODS	423	748	11,848,868	1,062	48,203,445
NONDURABLE GOODS	424	425	2,218,945	416	10,775,253
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	16,461	8	92,749
TRANSPORTATION & WAREHOUSING	48-49	25	364,086	27	1,036,172
INFORMATION	51	368	20,812,981	365	25,403,762
FINANCE, INSURANCE	52	64	7,461,527	96	6,453,433
REAL ESTATE, RENTAL/LEASING	53	212	6,909,016	209	12,152,415
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	633	14,352,973	356	9,059,324
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,093	24,515,384	400	12,405,676
ARTS, ENTERTAINMENT & RECREATION	71	72	4,507,549	38	2,630,606
ACCOMMODATIONS & FOOD SERVICES	72	108	24,993,762	109	75,256,349
ACCOMMODATIONS	721	3	35,230	18	13,923,680
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	105	24,958,532	91	61,332,669
OTHER SERVICES	81	334	8,304,913	325	30,691,154
REPAIR & MAINTENANCE	811	231	3,381,630	216	26,342,504
PERSONAL SERVICE	812	68	4,830,013	75	3,923,575
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	35	93,270	34	425,075
PUBLIC ADMINISTRATION, OTHER	92.00	5	30,041	5	375,654
TOTAL ALL INDUSTRIES		10,498	\$476,228,767	7,149	\$643,900,682

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
RETAIL TRADE	44-45	3,072	\$370,430,740	2,176	\$58,840,468
MOTOR VEHICLES & PARTS	441	141	119,668,973	64	1,542,835
NEW & USED AUTO DEALERS	4411	32	71,088,561	15	210,143
RV, BOAT, MOTORCYCLE DEALERS	4412	25	35,946,789	6	6,913
AUTOMOTIVE PARTS & TIRE	4413	84	12,633,623	43	1,325,779
FURNITURE & HOME FURNISHING	442	161	10,635,343	113	1,689,340
ELECTRONICS & APPLIANCES	443	247	14,359,292	168	7,882,028
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	168	49,681,918	129	3,622,560
BUILDING MATERIALS	4441	127	38,428,192	101	3,484,264
LAWN & GARDEN SUPPLIES & EQUIP.	4442	41	11,253,726	28	138,296
FOOD & BEVERAGE STORES	445	66	30,387,962	50	13,645,604
GROCERY & CONVENIENCE STORES	4451	15	29,574,786	16	13,586,707
OTHER FOOD & BEVERAGE STORES	4452, 4453	51	813,176	34	58,897
DRUG/HEALTH STORES	446	248	11,218,935	153	2,879,127
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	22	10,324,407	7	1,885,109
APPAREL & ACCESSORIES	448	219	3,585,094	203	1,025,474
CLOTHING & SHOE STORES	4481, 4482	197	2,917,372	185	983,484
JEWELRY & LUGGAGE STORES	4483	22	667,722	18	41,990
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	259	9,710,585	189	1,443,281
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	183	9,383,780	133	1,370,660
BOOK STORES & NEWS DEALERS	4512	76	326,805	56	72,621
GENERAL MERCHANDISE STORES	452	34	63,052,471	28	6,655,608
DEPARTMENT STORES	4521	4	567,875	D	D
GENERAL MERCHANDISE STORES	4529	30	62,484,596	26	6,443,201
E-COMMERCE & MAIL ORDER	4541	440	8,155,813	364	5,956,866
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,067	39,649,947	708	10,612,636
AGRICULTURE, FORESTRY, FISHING	11	20	77,803	9	27,411
MINING	21	6	15,900	D	D
UTILITIES	22	5	133,604	D	D
CONSTRUCTION	23	1,349	68,184,745	1,302	35,045,380
CONSTRUCTION OF BUILDINGS	236	320	26,241,166	315	23,249,141
HEAVY CONSTRUCTION & HIGHWAYS	237	47	4,120,098	40	2,253,192
SPECIAL TRADE CONTRACTORS	238	982	37,823,481	947	9,543,047
MANUFACTURING	31-33	614	13,502,084	334	6,632,940
WHOLESALE TRADE	42	1,590	49,248,845	980	23,392,593
DURABLE GOODS	423	1,133	38,064,083	687	20,301,233
NONDURABLE GOODS	424	445	10,893,985	289	3,073,252
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	290,777	4	18,108
TRANSPORTATION & WAREHOUSING	48-49	21	3,417,734	16	231,980
INFORMATION	51	390	27,252,514	321	31,384,388
FINANCE, INSURANCE	52	92	4,886,709	72	2,835,630
REAL ESTATE, RENTAL/LEASING	53	238	18,467,092	167	5,250,193
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	537	12,793,946	375	12,838,955
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	675	16,487,583	635	5,919,704
ARTS, ENTERTAINMENT & RECREATION	71	70	7,066,621	49	3,603,786
ACCOMMODATIONS & FOOD SERVICES	72	154	60,962,362	75	19,892,302
ACCOMMODATIONS	721	10	6,770,891	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	144	54,191,471	74	18,633,004
OTHER SERVICES	81	411	23,829,742	266	5,091,808
REPAIR & MAINTENANCE	811	277	19,646,501	178	3,188,577
PERSONAL SERVICE	812	88	3,820,387	65	1,632,202
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	46	362,854	23	271,029
PUBLIC ADMINISTRATION, OTHER	92.00	10	475,070	3	7,466
TOTAL ALL INDUSTRIES		9,254	\$677,233,094	6,783	\$211,014,009

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
RETAIL TRADE	44-45	2,494	\$185,575,584	4,930	\$1,049,499,223
MOTOR VEHICLES & PARTS	441	93	19,041,336	169	398,690,473
NEW & USED AUTO DEALERS	4411	15	10,639,266	32	366,531,857
RV, BOAT, MOTORCYCLE DEALERS	4412	16	171,163	33	16,329,213
AUTOMOTIVE PARTS & TIRE	4413	62	8,230,907	104	15,829,403
FURNITURE & HOME FURNISHING	442	124	4,906,188	227	38,989,779
ELECTRONICS & APPLIANCES	443	177	9,574,747	435	65,554,441
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	114	38,461,323	265	92,721,500
BUILDING MATERIALS	4441	85	38,134,380	197	83,869,534
LAWN & GARDEN SUPPLIES & EQUIP.	4442	29	326,943	68	8,851,966
FOOD & BEVERAGE STORES	445	45	17,579,171	125	65,272,767
GROCERY & CONVENIENCE STORES	4451	7	15,685,420	26	54,223,902
OTHER FOOD & BEVERAGE STORES	4452, 4453	38	1,893,751	99	11,048,865
DRUG/HEALTH STORES	446	162	8,802,117	375	37,540,639
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	7,965,346	33	17,138,577
APPAREL & ACCESSORIES	448	215	5,502,623	398	72,614,381
CLOTHING & SHOE STORES	4481, 4482	197	3,936,589	342	62,001,777
JEWELRY & LUGGAGE STORES	4483	18	1,566,034	56	10,612,604
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	242	3,956,466	416	57,651,176
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	176	3,387,811	309	49,841,977
BOOK STORES & NEWS DEALERS	4512	66	568,655	107	7,809,199
GENERAL MERCHANDISE STORES	452	33	41,912,837	48	96,388,903
DEPARTMENT STORES	4521	4	604,662	8	92,562,572
GENERAL MERCHANDISE STORES	4529	29	41,308,175	40	3,826,331
E-COMMERCE & MAIL ORDER	4541	406	8,388,846	631	28,561,386
MISCELLANEOUS RETAILERS	453, 4542, 4543	872	19,484,584	1,808	78,375,201
AGRICULTURE, FORESTRY, FISHING	11	10	52,112	37	230,299
MINING	21	D	D	D	D
UTILITIES	22	4	556,668	13	263,644
CONSTRUCTION	23	756	28,821,412	2,544	217,460,674
CONSTRUCTION OF BUILDINGS	236	164	9,979,215	720	118,098,784
HEAVY CONSTRUCTION & HIGHWAYS	237	28	1,925,224	84	13,139,145
SPECIAL TRADE CONTRACTORS	238	564	16,916,973	1,740	86,222,745
MANUFACTURING	31-33	415	6,608,976	1,043	28,478,144
WHOLESALE TRADE	42	1,140	17,693,310	2,359	122,633,853
DURABLE GOODS	423	780	10,280,646	1,634	102,640,138
NONDURABLE GOODS	424	354	7,031,179	704	19,773,325
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	381,485	21	220,390
TRANSPORTATION & WAREHOUSING	48-49	14	121,176	53	1,467,198
INFORMATION	51	308	16,590,010	628	107,238,031
FINANCE, INSURANCE	52	73	3,347,836	122	16,719,810
REAL ESTATE, RENTAL/LEASING	53	167	8,342,480	356	37,225,569
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	333	6,474,081	981	68,870,348
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	424	7,270,554	1,315	44,094,089
ARTS, ENTERTAINMENT & RECREATION	71	50	3,671,344	166	11,799,396
ACCOMMODATIONS & FOOD SERVICES	72	98	52,516,916	332	199,542,468
ACCOMMODATIONS	721	11	6,407,801	18	19,613,127
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	87	46,109,115	314	179,929,341
OTHER SERVICES	81	270	9,706,122	776	53,566,453
REPAIR & MAINTENANCE	811	175	6,895,612	486	42,669,883
PERSONAL SERVICE	812	67	2,101,101	217	10,131,733
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	28	709,409	73	764,837
PUBLIC ADMINISTRATION, OTHER	92.00	3	18,067	17	7,971,743
TOTAL ALL INDUSTRIES		6,560	\$347,368,858	15,674	\$1,967,071,544

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
RETAIL TRADE	44-45	1,224	\$144,252,335	3,041	\$564,451,925
MOTOR VEHICLES & PARTS	441	59	29,006,258	181	294,498,292
NEW & USED AUTO DEALERS	4411	9	23,563,114	42	198,397,457
RV, BOAT, MOTORCYCLE DEALERS	4412	7	91,562	33	58,460,520
AUTOMOTIVE PARTS & TIRE	4413	43	5,351,582	106	37,640,315
FURNITURE & HOME FURNISHING	442	43	1,674,373	113	9,946,013
ELECTRONICS & APPLIANCES	443	87	5,917,080	261	17,034,308
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	62	21,959,750	151	48,491,042
BUILDING MATERIALS	4441	43	20,441,899	113	47,850,350
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	1,517,851	38	640,692
FOOD & BEVERAGE STORES	445	15	5,348,815	83	28,926,751
GROCERY & CONVENIENCE STORES	4451	4	5,105,410	26	27,118,105
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	243,405	57	1,808,646
DRUG/HEALTH STORES	446	94	2,776,818	218	14,926,095
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	3,275,263	29	24,759,436
APPAREL & ACCESSORIES	448	108	1,022,661	264	6,102,129
CLOTHING & SHOE STORES	4481, 4482	100	865,416	234	5,643,368
JEWELRY & LUGGAGE STORES	4483	8	157,245	30	458,761
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	103	2,159,792	238	5,220,080
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	68	2,107,485	175	2,785,937
BOOK STORES & NEWS DEALERS	4512	35	52,307	63	2,434,143
GENERAL MERCHANDISE STORES	452	27	54,182,939	32	69,063,216
DEPARTMENT STORES	4521	4	3,310,153	4	917,527
GENERAL MERCHANDISE STORES	4529	23	50,872,786	28	68,145,689
E-COMMERCE & MAIL ORDER	4541	201	1,678,271	416	11,844,444
MISCELLANEOUS RETAILERS	453, 4542, 4543	415	15,250,315	1,055	33,640,119
AGRICULTURE, FORESTRY, FISHING	11	6	18,377	24	400,066
MINING	21	D	D	7	472,907
UTILITIES	22	4	377,968	7	82,312
CONSTRUCTION	23	237	8,147,334	1,194	171,005,608
CONSTRUCTION OF BUILDINGS	236	53	3,170,248	285	91,477,598
HEAVY CONSTRUCTION & HIGHWAYS	237	15	760,198	59	11,559,093
SPECIAL TRADE CONTRACTORS	238	169	4,216,888	850	67,968,917
MANUFACTURING	31-33	151	792,428	592	18,191,889
WHOLESALE TRADE	42	672	7,092,627	1,728	120,088,340
DURABLE GOODS	423	481	5,107,439	1,205	98,490,275
NONDURABLE GOODS	424	189	1,984,365	508	20,974,870
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	15	623,195
TRANSPORTATION & WAREHOUSING	48-49	12	686,529	45	6,457,122
INFORMATION	51	183	5,053,162	397	38,167,206
FINANCE, INSURANCE	52	48	556,476	107	4,347,152
REAL ESTATE, RENTAL/LEASING	53	106	2,969,773	258	35,143,904
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	161	1,710,886	486	11,756,744
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	190	1,265,672	599	19,499,221
ARTS, ENTERTAINMENT & RECREATION	71	16	1,024,719	62	4,941,065
ACCOMMODATIONS & FOOD SERVICES	72	50	22,360,285	170	93,332,839
ACCOMMODATIONS	721	6	4,055,044	18	16,096,144
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	44	18,305,241	152	77,236,695
OTHER SERVICES	81	134	4,427,269	396	34,655,353
REPAIR & MAINTENANCE	811	87	3,644,851	292	27,742,766
PERSONAL SERVICE	812	35	775,006	63	6,480,599
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	7,412	41	431,988
PUBLIC ADMINISTRATION, OTHER	92.00	3	2,940	11	2,067,257
TOTAL ALL INDUSTRIES		3,198	\$200,758,725	9,124	\$1,125,060,910

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
RETAIL TRADE	44-45	2,571	\$133,517,675	2,268	\$83,107,168
MOTOR VEHICLES & PARTS	441	114	25,139,132	62	10,088,358
NEW & USED AUTO DEALERS	4411	18	18,631,231	11	843,687
RV, BOAT, MOTORCYCLE DEALERS	4412	24	199,143	19	2,161,525
AUTOMOTIVE PARTS & TIRE	4413	72	6,308,758	32	7,083,146
FURNITURE & HOME FURNISHING	442	98	4,464,028	102	2,879,516
ELECTRONICS & APPLIANCES	443	199	6,385,953	165	3,703,369
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	131	11,601,037	134	10,109,478
BUILDING MATERIALS	4441	100	11,069,053	103	8,714,585
LAWN & GARDEN SUPPLIES & EQUIP.	4442	31	531,984	31	1,394,893
FOOD & BEVERAGE STORES	445	44	20,628,751	46	13,140,561
GROCERY & CONVENIENCE STORES	4451	10	17,860,204	7	12,348,029
OTHER FOOD & BEVERAGE STORES	4452, 4453	34	2,768,547	39	792,532
DRUG/HEALTH STORES	446	177	9,935,905	170	6,127,757
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	6,058,038	7	2,907,570
APPAREL & ACCESSORIES	448	222	3,161,062	215	5,571,824
CLOTHING & SHOE STORES	4481, 4482	188	3,095,380	185	5,088,304
JEWELRY & LUGGAGE STORES	4483	34	65,682	30	483,520
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	239	8,457,789	198	2,825,793
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	178	6,964,663	139	2,041,157
BOOK STORES & NEWS DEALERS	4512	61	1,493,126	59	784,636
GENERAL MERCHANDISE STORES	452	33	15,923,957	35	4,864,308
DEPARTMENT STORES	4521	5	2,760,649	4	507,273
GENERAL MERCHANDISE STORES	4529	28	13,163,308	31	4,357,035
E-COMMERCE & MAIL ORDER	4541	405	6,660,538	345	5,069,667
MISCELLANEOUS RETAILERS	453, 4542, 4543	895	15,101,485	789	15,818,967
AGRICULTURE, FORESTRY, FISHING	11	17	109,064	22	36,841
MINING	21	3	12,197	3	9,074
UTILITIES	22	4	41,830	D	D
CONSTRUCTION	23	631	71,972,100	536	36,443,662
CONSTRUCTION OF BUILDINGS	236	159	32,919,598	127	23,384,143
HEAVY CONSTRUCTION & HIGHWAYS	237	33	20,547,996	23	1,126,925
SPECIAL TRADE CONTRACTORS	238	439	18,504,506	386	11,932,594
MANUFACTURING	31-33	489	9,677,517	422	7,666,520
WHOLESALE TRADE	42	1,398	30,626,639	1,055	14,329,204
DURABLE GOODS	423	992	25,047,492	717	10,275,180
NONDURABLE GOODS	424	399	5,510,343	325	3,947,081
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	68,804	13	106,943
TRANSPORTATION & WAREHOUSING	48-49	28	2,587,542	23	2,034,263
INFORMATION	51	367	17,006,088	308	8,955,475
FINANCE, INSURANCE	52	83	3,070,298	60	1,826,038
REAL ESTATE, RENTAL/LEASING	53	182	6,590,410	125	2,659,340
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	392	6,835,796	288	8,919,471
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	462	8,686,097	345	5,105,042
ARTS, ENTERTAINMENT & RECREATION	71	78	3,783,610	76	2,668,104
ACCOMMODATIONS & FOOD SERVICES	72	149	62,891,977	125	35,975,045
ACCOMMODATIONS	721	30	17,325,043	37	8,822,252
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	119	45,566,934	88	27,152,793
OTHER SERVICES	81	331	12,979,565	235	12,091,530
REPAIR & MAINTENANCE	811	220	10,202,388	146	11,074,290
PERSONAL SERVICE	812	82	2,323,050	58	899,078
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	29	454,127	31	118,162
PUBLIC ADMINISTRATION, OTHER	92.00	9	79,238	9	3,633,897
TOTAL ALL INDUSTRIES		7,194	\$370,467,643	5,902	\$225,484,724

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
RETAIL TRADE	44-45	2,433	\$181,111,684	4,854	\$1,439,410,905
MOTOR VEHICLES & PARTS	441	74	38,232,848	187	701,778,827
NEW & USED AUTO DEALERS	4411	18	31,604,754	51	682,635,952
RV, BOAT, MOTORCYCLE DEALERS	4412	13	640,655	22	73,111
AUTOMOTIVE PARTS & TIRE	4413	43	5,987,439	114	19,069,764
FURNITURE & HOME FURNISHING	442	109	6,086,295	233	23,624,220
ELECTRONICS & APPLIANCES	443	218	12,086,877	336	42,453,242
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	107	14,595,995	261	91,688,941
BUILDING MATERIALS	4441	83	14,190,569	201	85,819,036
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	405,426	60	5,869,905
FOOD & BEVERAGE STORES	445	51	12,353,039	81	27,340,033
GROCERY & CONVENIENCE STORES	4451	5	12,196,209	15	17,800,849
OTHER FOOD & BEVERAGE STORES	4452, 4453	46	156,830	66	9,539,184
DRUG/HEALTH STORES	446	210	8,066,074	309	26,744,117
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	3,329,293	27	14,923,633
APPAREL & ACCESSORIES	448	226	4,135,185	362	62,225,772
CLOTHING & SHOE STORES	4481, 4482	197	3,170,839	310	53,940,429
JEWELRY & LUGGAGE STORES	4483	29	964,346	52	8,285,343
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	221	17,542,259	420	50,359,293
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	156	2,612,960	312	48,465,425
BOOK STORES & NEWS DEALERS	4512	65	14,929,299	108	1,893,868
GENERAL MERCHANDISE STORES	452	34	38,865,325	44	304,158,120
DEPARTMENT STORES	4521	4	465,398	8	107,698,633
GENERAL MERCHANDISE STORES	4529	30	38,399,927	36	196,459,487
E-COMMERCE & MAIL ORDER	4541	378	12,041,822	570	19,654,628
MISCELLANEOUS RETAILERS	453, 4542, 4543	795	13,776,672	2,024	74,460,079
AGRICULTURE, FORESTRY, FISHING	11	6	8,426	38	180,375
MINING	21	D	D	4	40,323
UTILITIES	22	D	D	10	640,588
CONSTRUCTION	23	521	114,979,682	3,063	156,110,720
CONSTRUCTION OF BUILDINGS	236	131	85,521,544	804	45,760,019
HEAVY CONSTRUCTION & HIGHWAYS	237	27	1,716,456	80	20,630,469
SPECIAL TRADE CONTRACTORS	238	363	27,741,682	2,179	89,720,232
MANUFACTURING	31-33	456	11,029,541	897	18,065,092
WHOLESALE TRADE	42	1,383	34,495,609	2,082	76,115,903
DURABLE GOODS	423	959	28,500,910	1,447	59,688,855
NONDURABLE GOODS	424	414	5,932,120	622	16,299,421
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	62,579	13	127,627
TRANSPORTATION & WAREHOUSING	48-49	22	1,747,832	52	3,486,468
INFORMATION	51	334	18,088,354	492	64,927,440
FINANCE, INSURANCE	52	67	2,189,542	116	22,258,708
REAL ESTATE, RENTAL/LEASING	53	144	12,975,529	371	31,703,773
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	405	12,211,826	783	23,780,021
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	337	18,043,157	1,310	45,119,747
ARTS, ENTERTAINMENT & RECREATION	71	37	3,375,274	140	10,111,762
ACCOMMODATIONS & FOOD SERVICES	72	100	66,020,175	285	183,357,398
ACCOMMODATIONS	721	10	12,749,774	10	17,666,583
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	90	53,270,401	275	165,690,815
OTHER SERVICES	81	199	10,712,496	753	49,065,116
REPAIR & MAINTENANCE	811	116	8,403,556	539	37,245,431
PERSONAL SERVICE	812	58	2,220,288	157	10,719,756
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	88,652	57	1,099,929
PUBLIC ADMINISTRATION, OTHER	92.00	7	929,088	8	38,630
TOTAL ALL INDUSTRIES		6,455	\$487,938,879	15,258	\$2,124,412,969

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
RETAIL TRADE	44-45	4,538	\$805,846,135	4,835	\$1,384,607,295
MOTOR VEHICLES & PARTS	441	129	36,447,736	196	533,456,866
NEW & USED AUTO DEALERS	4411	24	6,637,834	45	488,488,199
RV, BOAT, MOTORCYCLE DEALERS	4412	23	9,455,398	29	13,335,580
AUTOMOTIVE PARTS & TIRE	4413	82	20,354,504	122	31,633,087
FURNITURE & HOME FURNISHING	442	267	51,185,487	277	197,430,407
ELECTRONICS & APPLIANCES	443	435	163,011,533	430	96,901,077
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	298	74,593,704	300	79,187,231
BUILDING MATERIALS	4441	224	71,485,952	242	74,166,459
LAWN & GARDEN SUPPLIES & EQUIP.	4442	74	3,107,752	58	5,020,772
FOOD & BEVERAGE STORES	445	119	44,360,833	134	41,769,044
GROCERY & CONVENIENCE STORES	4451	19	38,396,391	41	37,435,704
OTHER FOOD & BEVERAGE STORES	4452, 4453	100	5,964,442	93	4,333,340
DRUG/HEALTH STORES	446	293	26,678,603	349	42,341,439
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	5,579,455	33	20,507,072
APPAREL & ACCESSORIES	448	358	51,483,703	374	22,469,656
CLOTHING & SHOE STORES	4481, 4482	310	48,354,504	317	15,242,968
JEWELRY & LUGGAGE STORES	4483	48	3,129,199	57	7,226,688
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	382	43,649,044	378	24,533,425
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	273	42,333,916	280	23,812,986
BOOK STORES & NEWS DEALERS	4512	109	1,315,128	98	720,439
GENERAL MERCHANDISE STORES	452	50	150,723,410	58	217,295,195
DEPARTMENT STORES	4521	8	105,600,108	9	61,685,065
GENERAL MERCHANDISE STORES	4529	42	45,123,302	49	155,610,130
E-COMMERCE & MAIL ORDER	4541	613	61,843,400	642	32,887,616
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,583	96,289,227	1,664	75,828,267
AGRICULTURE, FORESTRY, FISHING	11	38	274,495	41	532,301
MINING	21	4	36,138	8	247,918
UTILITIES	22	8	643,005	7	3,684,187
CONSTRUCTION	23	4,234	397,689,601	4,278	371,286,611
CONSTRUCTION OF BUILDINGS	236	1,205	199,388,627	1,186	221,797,615
HEAVY CONSTRUCTION & HIGHWAYS	237	121	20,493,163	121	28,291,447
SPECIAL TRADE CONTRACTORS	238	2,908	177,807,811	2,971	121,197,549
MANUFACTURING	31-33	1,161	41,795,555	1,139	52,628,422
WHOLESALE TRADE	42	2,351	278,894,668	2,489	130,914,594
DURABLE GOODS	423	1,618	254,735,420	1,742	104,403,007
NONDURABLE GOODS	424	712	23,548,742	719	25,854,566
ELECTRONIC MARKETS, AGENTS & BROKERS	425	21	610,506	28	657,021
TRANSPORTATION & WAREHOUSING	48-49	57	2,566,425	91	5,847,741
INFORMATION	51	610	138,935,459	635	127,202,670
FINANCE, INSURANCE	52	107	16,085,085	119	27,410,444
REAL ESTATE, RENTAL/LEASING	53	365	141,642,019	405	53,250,542
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,206	195,712,434	1,049	49,153,179
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,633	78,822,651	1,603	58,654,722
ARTS, ENTERTAINMENT & RECREATION	71	181	16,809,807	134	13,235,131
ACCOMMODATIONS & FOOD SERVICES	72	309	293,513,730	357	240,121,937
ACCOMMODATIONS	721	10	43,351,441	13	30,498,661
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	299	250,162,289	344	209,623,276
OTHER SERVICES	81	712	67,512,433	849	55,835,735
REPAIR & MAINTENANCE	811	493	45,618,559	600	44,285,374
PERSONAL SERVICE	812	168	21,314,774	197	10,669,441
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	51	579,100	52	880,920
PUBLIC ADMINISTRATION, OTHER	92.00	10	1,068,714	10	382,086
TOTAL ALL INDUSTRIES		17,524	\$2,477,848,354	18,049	\$2,574,995,515

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,427</u>	<u>\$510,053,977</u>	<u>2,119</u>	<u>\$125,185,078</u>
MOTOR VEHICLES & PARTS	441	121	74,378,815	83	18,271,244
NEW & USED AUTO DEALERS	4411	24	48,460,003	21	722,333
RV, BOAT, MOTORCYCLE DEALERS	4412	25	5,787,993	7	2,119,186
AUTOMOTIVE PARTS & TIRE	4413	72	20,130,819	55	15,429,725
FURNITURE & HOME FURNISHING	442	152	26,781,277	124	4,727,382
ELECTRONICS & APPLIANCES	443	291	25,794,951	164	7,477,044
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	152	71,510,512	124	2,610,743
BUILDING MATERIALS	4441	115	64,170,777	102	2,198,896
LAWN & GARDEN SUPPLIES & EQUIP.	4442	37	7,339,735	22	411,847
FOOD & BEVERAGE STORES	445	77	36,869,600	54	21,114,781
GROCERY & CONVENIENCE STORES	4451	11	33,786,461	24	18,575,225
OTHER FOOD & BEVERAGE STORES	4452, 4453	66	3,083,139	30	2,539,556
DRUG/HEALTH STORES	446	280	25,245,736	129	596,866
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	24	17,735,311	16	4,668,994
APPAREL & ACCESSORIES	448	278	24,035,525	187	2,085,868
CLOTHING & SHOE STORES	4481, 4482	240	21,573,343	167	1,967,765
JEWELRY & LUGGAGE STORES	4483	38	2,462,182	20	118,103
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	305	15,111,683	156	666,442
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	220	9,500,588	114	536,529
BOOK STORES & NEWS DEALERS	4512	85	5,611,095	42	129,913
GENERAL MERCHANDISE STORES	452	44	126,451,432	26	763,510
DEPARTMENT STORES	4521	8	36,915,401	4	201,215
GENERAL MERCHANDISE STORES	4529	36	89,536,031	22	562,295
E-COMMERCE & MAIL ORDER	4541	485	18,456,153	286	4,444,299
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,218	47,682,982	770	57,757,905
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>23</u>	<u>411,193</u>	<u>12</u>	<u>89,518</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>94,471</u>	<u>3</u>	<u>28,459</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>1,886,949</u>	<u>4</u>	<u>21,574</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,271</u>	<u>200,045,548</u>	<u>1,404</u>	<u>143,074,001</u>
CONSTRUCTION OF BUILDINGS	236	331	117,658,058	296	60,929,387
HEAVY CONSTRUCTION & HIGHWAYS	237	47	5,955,225	62	53,137,934
SPECIAL TRADE CONTRACTORS	238	893	76,432,265	1,046	29,006,680
<u>MANUFACTURING</u>	<u>31-33</u>	<u>700</u>	<u>22,080,192</u>	<u>417</u>	<u>7,087,278</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,946</u>	<u>84,991,367</u>	<u>1,003</u>	<u>35,411,924</u>
DURABLE GOODS	423	1,383	71,539,183	696	23,217,923
NONDURABLE GOODS	424	549	13,138,623	298	11,583,315
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	313,561	9	610,686
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>34</u>	<u>1,494,091</u>	<u>58</u>	<u>106,555,124</u>
<u>INFORMATION</u>	<u>51</u>	<u>438</u>	<u>46,182,233</u>	<u>277</u>	<u>27,520,619</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>98</u>	<u>3,761,869</u>	<u>67</u>	<u>3,438,209</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>260</u>	<u>26,894,987</u>	<u>226</u>	<u>295,898,838</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>618</u>	<u>21,099,403</u>	<u>334</u>	<u>6,552,858</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>707</u>	<u>27,614,484</u>	<u>590</u>	<u>9,573,861</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>84</u>	<u>15,585,119</u>	<u>47</u>	<u>1,234,608</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>182</u>	<u>140,641,961</u>	<u>136</u>	<u>379,718,354</u>
ACCOMMODATIONS	721	17	25,683,002	36	215,618,141
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	165	114,958,959	100	164,100,213
<u>OTHER SERVICES</u>	<u>81</u>	<u>416</u>	<u>26,516,556</u>	<u>315</u>	<u>44,673,934</u>
REPAIR & MAINTENANCE	811	270	17,408,494	238	12,727,628
PERSONAL SERVICE	812	105	8,669,414	55	31,845,861
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	41	438,648	22	100,445
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>116,866</u>	<u>4</u>	<u>114,135</u>
TOTAL ALL INDUSTRIES		10,228	\$1,129,471,266	7,016	\$1,186,178,372

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
RETAIL TRADE	44-45	13,172	\$6,566,905,285	2,027	\$114,150,512
MOTOR VEHICLES & PARTS	441	438	1,035,759,409	75	8,730,520
NEW & USED AUTO DEALERS	4411	123	811,176,195	11	477,616
RV, BOAT, MOTORCYCLE DEALERS	4412	114	147,449,322	12	280,123
AUTOMOTIVE PARTS & TIRE	4413	201	77,133,892	52	7,972,781
FURNITURE & HOME FURNISHING	442	636	317,113,405	95	2,704,637
ELECTRONICS & APPLIANCES	443	978	575,937,522	144	4,857,349
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	658	497,458,792	107	8,192,393
BUILDING MATERIALS	4441	481	470,267,016	84	7,949,508
LAWN & GARDEN SUPPLIES & EQUIP.	4442	177	27,191,776	23	242,885
FOOD & BEVERAGE STORES	445	755	522,991,740	30	7,544,943
GROCERY & CONVENIENCE STORES	4451	375	455,071,750	10	6,949,254
OTHER FOOD & BEVERAGE STORES	4452, 4453	380	67,919,990	20	595,689
DRUG/HEALTH STORES	446	832	395,986,535	157	2,817,604
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	120	99,436,565	11	4,543,507
APPAREL & ACCESSORIES	448	1,202	781,740,768	166	1,813,474
CLOTHING & SHOE STORES	4481, 4482	918	706,755,444	148	1,570,761
JEWELRY & LUGGAGE STORES	4483	284	74,985,324	18	242,713
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	961	367,279,336	190	1,134,355
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	668	293,126,535	121	649,104
BOOK STORES & NEWS DEALERS	4512	293	74,152,801	69	485,251
GENERAL MERCHANDISE STORES	452	96	707,961,959	35	60,014,569
DEPARTMENT STORES	4521	9	289,570,198	4	707,085
GENERAL MERCHANDISE STORES	4529	87	418,391,761	31	59,307,484
E-COMMERCE & MAIL ORDER	4541	1,204	433,778,911	303	3,272,638
MISCELLANEOUS RETAILERS	453, 4542, 4543	5,292	831,460,343	714	8,524,523
AGRICULTURE, FORESTRY, FISHING	11	105	2,490,066	12	258,653
MINING	21	12	533,788	4	48,316
UTILITIES	22	16	726,856	3	77,477
CONSTRUCTION	23	12,041	5,829,767,353	717	15,729,319
CONSTRUCTION OF BUILDINGS	236	4,442	4,198,345,074	173	5,139,728
HEAVY CONSTRUCTION & HIGHWAYS	237	266	228,411,427	29	2,071,162
SPECIAL TRADE CONTRACTORS	238	7,333	1,403,010,852	515	8,518,429
MANUFACTURING	31-33	3,489	475,384,045	357	5,335,078
WHOLESALE TRADE	42	5,033	1,531,973,698	1,057	16,192,420
DURABLE GOODS	423	3,400	1,275,294,587	757	12,202,428
NONDURABLE GOODS	424	1,579	247,973,221	296	3,987,349
ELECTRONIC MARKETS, AGENTS & BROKERS	425	54	8,705,890	4	2,643
TRANSPORTATION & WAREHOUSING	48-49	348	106,265,827	16	17,332
INFORMATION	51	1,428	1,110,403,893	270	11,094,165
FINANCE, INSURANCE	52	241	166,255,973	73	2,976,125
REAL ESTATE, RENTAL/LEASING	53	1,087	529,575,347	162	7,629,786
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	4,285	671,809,850	282	3,652,344
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	4,741	740,796,152	392	4,036,368
ARTS, ENTERTAINMENT & RECREATION	71	1,284	231,403,481	27	999,267
ACCOMMODATIONS & FOOD SERVICES	72	3,363	3,715,491,345	79	26,321,602
ACCOMMODATIONS	721	290	1,022,626,673	4	1,094,768
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	3,073	2,692,864,672	75	25,226,834
OTHER SERVICES	81	3,240	722,416,941	237	6,887,319
REPAIR & MAINTENANCE	811	1,758	359,762,012	175	4,695,504
PERSONAL SERVICE	812	1,240	346,127,845	41	1,544,447
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	242	16,527,084	21	647,368
PUBLIC ADMINISTRATION, OTHER	92.00	29	5,243,137	9	976,641
TOTAL ALL INDUSTRIES		53,914	\$22,407,443,037	5,724	\$216,382,724

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
RETAIL TRADE	44-45	6,394	\$2,136,196,519	1,528	\$147,169,185
MOTOR VEHICLES & PARTS	441	319	401,872,424	64	33,251,451
NEW & USED AUTO DEALERS	4411	108	333,970,045	12	23,358,962
RV, BOAT, MOTORCYCLE DEALERS	4412	42	10,079,049	9	28,637
AUTOMOTIVE PARTS & TIRE	4413	169	57,823,330	43	9,863,852
FURNITURE & HOME FURNISHING	442	249	86,577,178	59	1,385,910
ELECTRONICS & APPLIANCES	443	531	141,538,908	137	7,289,988
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	276	245,650,151	79	12,160,391
BUILDING MATERIALS	4441	206	230,196,974	58	10,092,304
LAWN & GARDEN SUPPLIES & EQUIP.	4442	70	15,453,177	21	2,068,087
FOOD & BEVERAGE STORES	445	205	141,505,063	36	11,163,815
GROCERY & CONVENIENCE STORES	4451	67	129,108,013	20	11,042,059
OTHER FOOD & BEVERAGE STORES	4452, 4453	138	12,397,050	16	121,756
DRUG/HEALTH STORES	446	486	99,900,850	129	2,831,393
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	64	38,997,933	15	4,684,165
APPAREL & ACCESSORIES	448	483	173,059,468	143	4,565,061
CLOTHING & SHOE STORES	4481, 4482	399	150,413,282	128	4,486,585
JEWELRY & LUGGAGE STORES	4483	84	22,646,186	15	78,476
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	522	119,415,154	111	2,047,820
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	367	91,011,814	73	1,940,875
BOOK STORES & NEWS DEALERS	4512	155	28,403,340	38	106,945
GENERAL MERCHANDISE STORES	452	56	423,344,049	29	53,739,380
DEPARTMENT STORES	4521	10	151,851,818	4	4,112,287
GENERAL MERCHANDISE STORES	4529	46	271,492,231	25	49,627,093
E-COMMERCE & MAIL ORDER	4541	751	65,882,126	225	2,371,516
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,452	198,453,215	501	11,678,295
AGRICULTURE, FORESTRY, FISHING	11	39	529,425	8	42,408
MINING	21	7	125,719	D	D
UTILITIES	22	10	1,956,348	6	267,932
CONSTRUCTION	23	2,710	594,243,872	493	25,285,487
CONSTRUCTION OF BUILDINGS	236	854	295,399,843	107	13,632,248
HEAVY CONSTRUCTION & HIGHWAYS	237	85	34,445,842	30	1,166,131
SPECIAL TRADE CONTRACTORS	238	1,771	264,398,187	356	10,487,108
MANUFACTURING	31-33	1,404	86,773,789	241	4,611,602
WHOLESALE TRADE	42	3,132	362,306,789	866	33,334,367
DURABLE GOODS	423	2,196	294,096,121	618	21,566,437
NONDURABLE GOODS	424	903	67,408,631	240	11,739,023
ELECTRONIC MARKETS, AGENTS & BROKERS	425	33	802,037	8	28,907
TRANSPORTATION & WAREHOUSING	48-49	99	18,740,523	12	443,302
INFORMATION	51	769	220,661,495	219	12,441,793
FINANCE, INSURANCE	52	165	45,427,584	63	1,209,093
REAL ESTATE, RENTAL/LEASING	53	462	123,121,322	157	6,243,212
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,282	76,522,590	233	3,525,263
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,375	122,677,101	284	3,992,397
ARTS, ENTERTAINMENT & RECREATION	71	271	26,952,374	14	985,551
ACCOMMODATIONS & FOOD SERVICES	72	675	609,582,926	80	30,052,591
ACCOMMODATIONS	721	52	112,066,967	6	2,898,250
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	623	497,515,959	74	27,154,341
OTHER SERVICES	81	1,095	142,644,159	197	10,119,892
REPAIR & MAINTENANCE	811	627	94,596,428	138	7,853,814
PERSONAL SERVICE	812	384	42,404,655	41	1,987,659
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	84	5,643,076	18	278,419
PUBLIC ADMINISTRATION, OTHER	92.00	16	7,433,230	4	45,151
TOTAL ALL INDUSTRIES		19,905	\$4,575,895,765	4,406	\$279,781,915

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
RETAIL TRADE	44-45	6,924	\$2,324,294,549	2,673	\$1,092,047,954
MOTOR VEHICLES & PARTS	441	328	696,207,418	99	86,672,022
NEW & USED AUTO DEALERS	4411	111	621,154,784	23	70,923,413
RV, BOAT, MOTORCYCLE DEALERS	4412	47	28,305,082	8	669,553
AUTOMOTIVE PARTS & TIRE	4413	170	46,747,552	68	15,079,056
FURNITURE & HOME FURNISHING	442	320	59,940,295	153	50,294,958
ELECTRONICS & APPLIANCES	443	558	143,039,346	303	123,835,343
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	394	192,320,440	179	80,722,855
BUILDING MATERIALS	4441	302	182,807,305	153	75,445,977
LAWN & GARDEN SUPPLIES & EQUIP.	4442	92	9,513,135	26	5,276,878
FOOD & BEVERAGE STORES	445	253	131,634,195	80	25,693,245
GROCERY & CONVENIENCE STORES	4451	126	124,059,294	29	13,490,153
OTHER FOOD & BEVERAGE STORES	4452, 4453	127	7,574,901	51	12,203,092
DRUG/HEALTH STORES	446	490	93,006,609	171	32,512,329
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	64	49,891,746	21	10,611,301
APPAREL & ACCESSORIES	448	513	200,517,774	227	249,798,001
CLOTHING & SHOE STORES	4481, 4482	424	170,783,439	196	224,103,084
JEWELRY & LUGGAGE STORES	4483	89	29,734,335	31	25,694,917
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	567	137,330,556	174	71,631,924
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	409	127,507,236	128	66,053,845
BOOK STORES & NEWS DEALERS	4512	158	9,823,320	46	5,578,079
GENERAL MERCHANDISE STORES	452	66	376,632,314	37	259,915,721
DEPARTMENT STORES	4521	8	136,534,108	8	155,986,762
GENERAL MERCHANDISE STORES	4529	58	240,098,206	29	103,928,959
E-COMMERCE & MAIL ORDER	4541	782	65,480,802	305	15,785,600
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,589	178,293,054	924	84,574,655
AGRICULTURE, FORESTRY, FISHING	11	56	892,802	13	39,608
MINING	21	9	95,060	4	18,979
UTILITIES	22	10	1,705,746	5	73,769
CONSTRUCTION	23	5,090	636,712,692	1,824	142,846,230
CONSTRUCTION OF BUILDINGS	236	1,533	291,563,410	408	94,911,926
HEAVY CONSTRUCTION & HIGHWAYS	237	158	134,116,708	65	8,406,641
SPECIAL TRADE CONTRACTORS	238	3,399	211,032,574	1,351	39,527,663
MANUFACTURING	31-33	1,635	81,324,394	624	21,194,198
WHOLESALE TRADE	42	3,282	284,740,571	1,601	235,682,603
DURABLE GOODS	423	2,299	237,678,425	1,163	217,423,154
NONDURABLE GOODS	424	956	46,451,884	426	17,904,401
ELECTRONIC MARKETS, AGENTS & BROKERS	425	27	610,262	12	355,048
TRANSPORTATION & WAREHOUSING	48-49	124	43,364,603	54	6,425,560
INFORMATION	51	766	214,212,748	395	104,857,922
FINANCE, INSURANCE	52	167	45,233,070	86	5,772,818
REAL ESTATE, RENTAL/LEASING	53	573	127,669,391	296	68,321,627
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,549	75,426,012	563	54,034,674
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,998	106,116,451	788	18,885,944
ARTS, ENTERTAINMENT & RECREATION	71	280	28,423,155	48	23,999,083
ACCOMMODATIONS & FOOD SERVICES	72	741	517,983,320	220	274,461,273
ACCOMMODATIONS	721	41	69,160,530	21	74,156,141
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	700	448,822,790	199	200,305,132
OTHER SERVICES	81	1,391	152,002,617	431	24,908,687
REPAIR & MAINTENANCE	811	964	112,170,268	330	14,356,474
PERSONAL SERVICE	812	323	36,542,890	76	10,515,316
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	104	3,289,459	25	36,897
PUBLIC ADMINISTRATION, OTHER	92.00	20	1,172,200	7	22,056
TOTAL ALL INDUSTRIES		24,615	\$4,641,369,381	9,632	\$2,073,592,985

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
RETAIL TRADE	44-45	5,762	\$1,577,038,527	2,734	\$222,381,365
MOTOR VEHICLES & PARTS	441	252	432,962,982	102	58,836,464
NEW & USED AUTO DEALERS	4411	40	366,320,480	22	41,031,449
RV, BOAT, MOTORCYCLE DEALERS	4412	45	25,076,772	16	6,918,949
AUTOMOTIVE PARTS & TIRE	4413	167	41,565,730	64	10,886,066
FURNITURE & HOME FURNISHING	442	254	44,246,506	117	6,077,743
ELECTRONICS & APPLIANCES	443	504	66,040,678	243	13,284,326
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	275	110,071,173	138	15,645,521
BUILDING MATERIALS	4441	206	103,224,372	98	13,729,585
LAWN & GARDEN SUPPLIES & EQUIP.	4442	69	6,846,801	40	1,915,936
FOOD & BEVERAGE STORES	445	184	100,084,311	84	29,550,625
GROCERY & CONVENIENCE STORES	4451	58	82,884,337	18	25,655,068
OTHER FOOD & BEVERAGE STORES	4452, 4453	126	17,199,974	66	3,895,557
DRUG/HEALTH STORES	446	430	89,275,275	232	9,094,395
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	62	45,477,273	14	6,261,785
APPAREL & ACCESSORIES	448	414	93,284,970	227	6,656,670
CLOTHING & SHOE STORES	4481, 4482	355	84,241,720	202	5,027,919
JEWELRY & LUGGAGE STORES	4483	59	9,043,250	25	1,628,751
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	465	51,625,272	260	10,461,450
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	340	43,397,009	182	7,210,298
BOOK STORES & NEWS DEALERS	4512	125	8,228,263	78	3,251,152
GENERAL MERCHANDISE STORES	452	58	356,846,452	36	31,754,985
DEPARTMENT STORES	4521	8	110,126,204	6	13,687,536
GENERAL MERCHANDISE STORES	4529	50	246,720,248	30	18,067,449
E-COMMERCE & MAIL ORDER	4541	770	46,193,986	399	10,042,866
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,094	140,929,649	882	24,714,535
AGRICULTURE, FORESTRY, FISHING	11	34	293,096	20	304,373
MINING	21	5	287,174	3	15,940
UTILITIES	22	10	4,120,308	5	345,868
CONSTRUCTION	23	3,357	581,861,163	708	76,995,131
CONSTRUCTION OF BUILDINGS	236	954	294,518,368	184	41,680,528
HEAVY CONSTRUCTION & HIGHWAYS	237	109	58,645,230	35	2,950,313
SPECIAL TRADE CONTRACTORS	238	2,294	228,697,565	489	32,364,290
MANUFACTURING	31-33	1,254	41,343,831	525	14,771,880
WHOLESALE TRADE	42	2,977	235,754,458	1,604	48,578,120
DURABLE GOODS	423	2,076	192,143,039	1,124	38,040,362
NONDURABLE GOODS	424	879	43,114,878	469	10,284,228
ELECTRONIC MARKETS, AGENTS & BROKERS	425	22	496,541	11	253,530
TRANSPORTATION & WAREHOUSING	48-49	98	10,645,142	20	843,445
INFORMATION	51	730	182,418,715	383	24,303,690
FINANCE, INSURANCE	52	153	40,297,300	98	4,403,752
REAL ESTATE, RENTAL/LEASING	53	461	75,408,633	214	9,412,104
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,187	60,368,197	463	11,550,637
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,506	97,951,546	491	13,325,488
ARTS, ENTERTAINMENT & RECREATION	71	204	29,912,365	65	3,929,549
ACCOMMODATIONS & FOOD SERVICES	72	523	428,829,520	187	93,459,290
ACCOMMODATIONS	721	28	69,038,479	62	23,916,720
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	495	359,791,041	125	69,542,570
OTHER SERVICES	81	1,026	96,192,067	313	18,512,648
REPAIR & MAINTENANCE	811	652	74,028,180	189	14,050,379
PERSONAL SERVICE	812	307	20,987,067	85	3,426,321
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	67	1,176,820	39	1,035,948
PUBLIC ADMINISTRATION, OTHER	92.00	17	1,038,145	8	1,440,441
TOTAL ALL INDUSTRIES		19,304	\$3,463,760,187	7,841	\$544,573,721

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
RETAIL TRADE	44-45	3,120	\$422,047,286	3,974	\$884,294,196
MOTOR VEHICLES & PARTS	441	144	84,722,638	232	252,803,019
NEW & USED AUTO DEALERS	4411	34	64,096,220	66	195,903,985
RV, BOAT, MOTORCYCLE DEALERS	4412	22	454,905	35	20,990,483
AUTOMOTIVE PARTS & TIRE	4413	88	20,171,513	131	35,908,551
FURNITURE & HOME FURNISHING	442	127	16,584,145	168	23,032,583
ELECTRONICS & APPLIANCES	443	271	9,738,256	362	37,540,715
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	141	88,193,436	193	121,835,008
BUILDING MATERIALS	4441	110	84,781,593	142	113,225,125
LAWN & GARDEN SUPPLIES & EQUIP.	4442	31	3,411,843	51	8,609,883
FOOD & BEVERAGE STORES	445	84	27,312,459	123	58,355,163
GROCERY & CONVENIENCE STORES	4451	29	24,953,263	46	56,461,243
OTHER FOOD & BEVERAGE STORES	4452, 4453	55	2,359,196	77	1,893,920
DRUG/HEALTH STORES	446	252	13,435,457	296	24,679,034
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	5,225,930	40	21,138,960
APPAREL & ACCESSORIES	448	266	16,364,879	309	16,902,301
CLOTHING & SHOE STORES	4481, 4482	229	14,912,824	270	13,226,579
JEWELRY & LUGGAGE STORES	4483	37	1,452,055	39	3,675,722
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	270	19,726,010	346	27,117,540
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	200	15,295,737	250	24,560,377
BOOK STORES & NEWS DEALERS	4512	70	4,430,273	96	2,557,163
GENERAL MERCHANDISE STORES	452	32	91,517,855	49	206,251,561
DEPARTMENT STORES	4521	5	32,694,480	7	37,989,297
GENERAL MERCHANDISE STORES	4529	27	58,823,375	42	168,262,264
E-COMMERCE & MAIL ORDER	4541	422	10,681,146	493	19,001,234
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,098	38,545,075	1,363	75,637,078
AGRICULTURE, FORESTRY, FISHING	11	15	95,455	26	431,826
MINING	21	5	229,882	9	196,111
UTILITIES	22	8	105,398	5	150,851
CONSTRUCTION	23	1,003	123,328,128	1,246	204,194,904
CONSTRUCTION OF BUILDINGS	236	263	75,551,480	346	116,041,259
HEAVY CONSTRUCTION & HIGHWAYS	237	41	5,082,568	58	8,529,814
SPECIAL TRADE CONTRACTORS	238	699	42,694,080	842	79,623,831
MANUFACTURING	31-33	654	13,857,871	848	45,856,057
WHOLESALE TRADE	42	1,731	73,734,646	2,201	153,776,807
DURABLE GOODS	423	1,239	61,256,457	1,585	108,782,246
NONDURABLE GOODS	424	481	12,283,195	600	44,730,746
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	194,994	16	263,815
TRANSPORTATION & WAREHOUSING	48-49	28	851,065	54	3,096,951
INFORMATION	51	423	39,789,216	521	88,952,816
FINANCE, INSURANCE	52	102	10,028,633	132	13,309,363
REAL ESTATE, RENTAL/LEASING	53	245	21,121,752	309	53,357,995
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	507	17,824,725	700	27,266,575
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	582	15,286,458	792	31,506,744
ARTS, ENTERTAINMENT & RECREATION	71	76	4,565,014	110	15,453,189
ACCOMMODATIONS & FOOD SERVICES	72	170	103,732,340	310	213,230,354
ACCOMMODATIONS	721	20	24,874,408	31	32,076,744
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	150	78,857,932	279	181,153,610
OTHER SERVICES	81	399	27,720,739	616	59,635,830
REPAIR & MAINTENANCE	811	254	23,212,376	413	48,071,738
PERSONAL SERVICE	812	95	3,912,207	154	10,217,718
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	50	596,156	49	1,346,374
PUBLIC ADMINISTRATION, OTHER	92.00	9	151,135	12	480,634
TOTAL ALL INDUSTRIES		9,077	\$874,469,743	11,865	\$1,795,191,203

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
Calendar Year 2015

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>\$3,615,548,385</u>	<u>\$2,326,367,038</u>	<u>\$13,373,662</u>
CROP & ANIMAL PRODUCTION	111,112	1,179,271,957	598,847,832	3,296,731
FORESTRY & LOGGING	113	1,543,818,411	1,197,697,137	4,660,501
FISHING & HUNTING	114	249,486,924	66,275,760	385,972
AG & FORESTRY SUPPORT ACTIVITIES	115	642,971,093	463,546,309	5,030,458
<u>MINING</u>	<u>21</u>	<u>518,574,292</u>	<u>460,155,162</u>	<u>2,523,661</u>
SAND & GRAVEL, QUARRYING	2123	354,557,130	314,046,699	1,711,750
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	164,017,162	146,108,463	811,911
<u>UTILITIES</u>	<u>22</u>	<u>2,666,203,286</u>	<u>2,008,604,277</u>	<u>27,399,271</u>
HYDROELECTRIC POWER GENERATION	221111	38,523,880	33,664,183	420,955
ALTERNATIVE POWER GENERATION	221114-221117	12,140,504	11,448,116	93,095
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	89,214,543	17,358,145	156,632
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	491,614,259	429,676,740	5,033,590
NATURAL GAS DISTRIBUTION	2212	359,480,897	55,038,994	465,101
WATER & SEWER	2213	1,675,229,203	1,461,418,099	21,229,898
<u>CONSTRUCTION</u>	<u>23</u>	<u>49,971,025,544</u>	<u>45,342,524,280</u>	<u>222,610,781</u>
RESIDENTIAL BUILDING & REMODELING	2361	7,949,474,078	7,534,975,968	37,169,389
NONRESIDENTIAL BUILDING	2362	12,580,470,834	11,324,814,881	54,177,555
HEAVY CONSTRUCTION & HIGHWAYS	237	5,730,182,782	4,974,971,563	25,342,051
SPECIAL TRADE CONTRACTORS	238	23,710,897,850	21,507,761,868	105,921,786
ELECTRICAL	23821	4,865,801,320	4,319,975,506	21,700,460
PLUMBING & HEATING	23822	4,323,728,821	4,026,608,233	19,831,985
PAINTING	23832	896,737,517	824,609,083	3,970,821
MASONRY/DRYWALL	23814, 23831	1,314,936,745	1,206,991,880	5,816,740
ROOFING	23816	1,111,620,013	1,048,023,141	4,997,762
OTHER CONTRACTORS	238 not listed above	11,198,073,434	10,081,554,025	49,604,018
<u>MANUFACTURING</u>	<u>31-33</u>	<u>175,724,724,246</u>	<u>127,266,649,170</u>	<u>482,986,884</u>
FOOD PRODUCTS	311	15,234,511,367	7,478,562,742	27,757,086
MILLING OF GRAINS	3112	933,988,909	582,630,817	2,661,129
FRUITS & VEGETABLES	3114	1,886,278,074	506,179,430	2,311,521
DAIRY PRODUCTS	3115	2,304,810,235	413,663,476	2,006,972
MEAT PRODUCTS	3116	2,408,373,572	2,368,669,175	3,563,039
SEAFOOD PRODUCTS	3117	2,697,715,545	499,755,247	2,320,228
BAKERY PRODUCTS	3118	1,994,818,698	1,051,242,551	5,074,475
OTHER FOOD ITEMS	3111, 3113, 3119	3,008,526,334	2,056,422,046	9,819,722
BEVERAGES	312	2,440,693,318	1,497,375,250	7,284,320
TEXTILES	313,314	821,181,525	466,302,677	2,267,056
APPAREL	315	177,224,994	107,279,277	531,569
LEATHER & ALLIED PRODUCTS	316	107,714,507	45,456,130	221,772
LUMBER & WOOD PRODUCTS	321	8,529,721,218	5,206,458,766	21,108,753
SAWMILLS	3211	3,245,950,728	1,937,385,339	7,008,550
PLYWOOD & TRUSSES	3212	1,386,332,414	853,917,954	3,431,207
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	3,897,438,076	2,415,155,473	10,668,996
PAPER PRODUCTS	322	6,334,335,456	3,757,982,530	14,660,845
PULP & PAPER MILLS	3221	4,616,304,174	2,558,565,392	9,065,120
OTHER PAPER PRODUCTS	3222	1,718,031,282	1,199,417,138	5,595,725
COMMERCIAL PRINTING	323	1,017,611,449	808,635,137	3,971,837
PETROLEUM & COAL PRODUCTS	324	19,328,137,731	17,621,890,134	85,551,351
PETROLEUM REFINING	32411	18,660,169,969	17,157,325,911	83,312,516
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	667,967,762	464,564,223	2,238,835
CHEMICALS	325	7,275,669,078	4,019,651,141	18,781,564
CHEMICALS , PESTICIDES & FERTILIZERS	3251, 3253	2,538,139,380	1,302,854,292	6,450,503
PHARMACEUTICALS	3254	1,383,690,916	767,695,190	3,785,102
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	1,515,955,455	854,023,305	3,160,794
PAINT, COATING & ADHESIVES	3255	146,265,497	104,992,498	506,425
SOAP, CLEANING COMPOUND & TOILETRIES	3256	1,014,686,981	533,237,615	2,580,958
OTHER CHEMICAL PRODUCTS	3259	676,930,849	456,848,241	2,297,782

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
Calendar Year 2015

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
PLASTICS & RUBBER PRODUCTS	326	3,197,544,731	1,936,171,150	9,113,496
NONMETALLIC MINERALS	327	3,038,597,896	2,308,219,423	10,990,791
PRIMARY METALS	331	3,124,262,860	2,330,257,167	9,388,427
IRON & STEEL MILLS	3311, 3312	1,010,571,657	625,912,148	2,887,556
ALUMINUM SMELTING	3313	1,223,433,828	1,132,324,609	3,751,323
OTHER NONFERROUS METALS	3314	169,388,442	163,463,399	790,919
FOUNDRIES	3315	720,868,933	408,557,011	1,958,629
FABRICATED METAL PRODUCTS	332	6,480,830,022	4,388,923,303	19,809,416
MACHINERY	333	6,564,413,958	3,551,583,003	16,942,183
FARM & CONSTRUCTION IMPLEMENTS	3331	661,434,522	372,574,433	1,803,328
INDUSTRIAL MACHINERY	3332	1,295,478,671	623,194,977	3,053,593
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	4,607,500,765	2,555,813,593	12,085,262
COMPUTERS & ELECTRONICS	334	10,623,186,921	5,561,461,196	26,512,071
COMPUTER HARDWARE	3341	884,506,766	131,713,997	699,044
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	561,178,981	257,231,587	1,393,205
AUDIO & VIDEO EQUIPMENT	3343	232,918,147	109,680,628	546,428
SEMICONDUCTORS	3344	3,011,212,390	1,529,074,719	6,137,867
INSTRUMENTS	3345	5,832,780,215	3,461,491,261	17,174,249
SOFTWARE, OTHER MAGNETIC & OPTICAL MEI	3346	100,590,422	72,269,004	561,278
ELECTRICAL EQUIPMENT & APPLIANCES	335	2,473,496,498	1,222,041,426	5,655,609
LIGHTING EQUIPMENT	3351	567,133,145	139,960,127	682,610
HOUSEHOLD APPLIANCES	3352	16,028,657	10,570,723	51,508
OTHER ELECTRIC EQUIPMENT	3353, 3359	1,890,334,696	1,071,510,576	4,921,491
TRANSPORTATION EQUIPMENT	336	73,050,536,971	61,395,338,786	185,413,066
MOTOR VEHICLES & PARTS	3361, 3362, 3363	2,007,250,408	1,293,857,625	6,267,855
AIRCRAFT, AEROSPACE & PARTS	3364	69,651,352,002	59,096,613,767	174,175,533
SHIPS & BOATS	3366	1,283,724,716	916,891,596	4,540,139
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	108,209,845	87,975,798	429,539
FURNITURE & RELATED PRODUCTS	337	1,539,748,593	1,061,441,668	5,194,511
OTHER MANUFACTURING	339	4,365,305,153	2,501,618,264	11,831,161
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	435,611,225	267,042,349	1,374,427
DENTAL LABORATORIES	339116	187,927,609	170,504,035	1,034,343
SPORTING AND ATHLETIC GOODS	33992	945,790,781	279,419,287	1,383,201
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	2,795,975,538	1,784,652,593	8,039,190
WHOLESALE TRADE	42	152,869,571,404	106,849,389,318	502,755,972
DURABLE GOODS	423	74,770,175,767	54,736,391,884	276,202,721
MOTOR VEHICLES & PARTS	4231	11,985,060,255	11,049,804,613	54,517,162
FURNITURE & HOME FURNISHINGS	4232	1,749,679,468	1,201,052,090	5,932,358
LUMBER & CONSTRUCTION MATERIALS	4233	6,732,443,024	4,625,213,534	21,852,783
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	13,525,438,764	10,351,112,806	53,764,934
METAL & MINERAL (except Petroleum)	4235	3,274,899,125	2,345,396,873	11,126,686
ELECTRICAL EQUIPMENT	4236	11,018,914,492	7,920,985,919	45,005,042
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	3,727,629,651	3,117,127,866	15,043,525
MACHINERY & EQUIPMENT	4238	14,678,055,942	11,034,617,815	52,167,931
SPORTING & RECREATIONAL GOODS & SUPPL	423910	1,470,565,383	718,121,903	3,591,439
TOY & HOBBY GOODS & SUPPLIES	423920	3,265,491,886	189,626,944	1,050,529
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	3,341,997,777	2,183,331,521	12,150,332
NONDURABLE GOODS:	424	77,009,549,651	51,521,579,593	221,958,737
PAPER & PAPER PRODUCTS	4241	2,709,148,023	2,022,141,324	9,349,070
DRUGS & SUNDRIES	4242	9,692,005,687	8,628,955,255	22,973,507
APPAREL	4243	4,353,668,851	1,371,029,012	6,758,485
FOOD PRODUCTS	4244	32,469,873,919	20,251,935,201	88,496,640
FARM PRODUCTS	4245	3,074,145,829	632,040,585	3,180,166
CHEMICALS & PLASTICS	4246	3,568,533,602	2,924,446,763	14,146,251
PETROLEUM PRODUCTS	4247	5,472,677,689	4,218,623,284	21,429,329

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
Calendar Year 2015

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
BEER & ALE	424810	979,825,494	919,222,477	4,455,489
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	3,705,800,906	2,913,106,134	14,231,922
FARM SUPPLIES	42491	3,179,015,009	2,326,703,993	11,635,330
TOBACCO & TOBACCO PRODUCTS	42494	1,414,472,843	1,123,548,995	5,425,644
OTHER MISC NONDURABLE GOODS	4249 not listed above	6,390,381,799	4,189,826,570	19,876,904
ELECTRONIC MARKETS, AGENTS, BROKERS	425	1,089,845,986	591,417,841	4,594,514
RETAIL TRADE	44-45	131,308,269,856	113,374,781,096	560,848,659
MOTOR VEHICLES & PARTS	441	25,709,179,193	22,913,073,803	115,707,244
NEW & USED AUTO DEALERS	4411	19,987,222,903	18,042,248,546	91,588,030
RV, BOAT, MOTORCYCLE DEALERS	4412	2,272,036,906	1,910,217,140	9,708,332
AUTOMOTIVE PARTS & TIRES	4413	3,449,919,384	2,960,608,117	14,410,882
FURNITURE & HOME FURNISHINGS	442	3,282,454,376	3,007,747,459	14,464,750
ELECTRONICS & APPLIANCES	443	6,246,511,276	5,367,370,938	29,652,199
HOUSEHOLD APPLIANCES	443141	539,317,295	532,173,307	2,565,324
ELECTRONIC STORES	443142	5,707,193,981	4,835,197,631	27,086,875
BLDG. MATERIALS, GARDEN SUPPLIES	444	9,065,273,775	8,482,419,508	40,713,136
BUILDING MATERIALS	4441	7,878,134,838	7,469,640,664	35,808,185
LAWN & GARDEN SUPPLIES	4442	1,187,138,937	1,012,778,844	4,904,951
FOOD & BEVERAGES (OFF-PREMISES)	445	16,366,395,404	15,465,875,177	73,672,434
GROCERY & CONVENIENCE STORES	4451	14,505,976,491	13,947,238,314	66,898,259
OTHER FOOD STORES/SPECIALTY FOODS	4452	1,393,837,710	1,105,469,786	4,794,185
BEER, WINE AND LIQUOR STORES	4453	466,581,203	413,167,077	1,979,990
DRUG STORES & PERSONAL CARE STORES	446	8,097,578,976	7,443,029,914	36,131,327
GAS STATIONS (INCL. CONVENIENCE STORES)	447	9,457,271,405	7,561,123,770	36,857,849
APPAREL & ACCESSORIES	448	5,702,125,568	4,535,520,461	21,738,337
CLOTHING STORES	4481	4,632,652,343	3,580,969,122	17,183,240
SHOE STORES	4482	413,385,183	393,029,204	1,856,268
JEWELRY & LUGGAGE STORES	4483	656,088,042	561,522,135	2,698,829
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	3,508,539,593	2,889,894,625	14,161,379
SPORTING GOODS	45111	2,212,696,901	1,835,517,670	8,990,797
HOBBY & TOY STORES	45112	524,742,799	430,820,932	2,050,423
SEWING SUPPLIES	45113	167,623,356	157,233,622	754,356
MUSICAL INSTRUMENTS	45114	157,386,499	135,098,728	692,411
BOOK, PERIODICAL & MUSIC STORES	45121	446,090,038	331,223,673	1,673,392
DEPARTMENT STORES	4521	3,501,914,211	3,411,041,433	16,370,911
GENERAL MERCHANDISE STORES	4529	21,533,105,423	18,588,762,000	88,780,996
E-COMMERCE & MAIL ORDER	4541	6,598,043,156	4,146,195,321	21,798,732
MISCELLANEOUS RETAILERS	453, 4542, 4543	12,239,877,500	9,562,726,687	50,799,365
TRANSPORTATION	48-492	5,496,065,034	4,626,115,349	30,423,187
AIR TRANSPORTATION	481	92,267,452	83,942,874	695,168
RAILROADS	482	115,376,902	115,340,264	1,247,325
WATER TRANSPORTATION	483	220,957,912	159,756,834	569,981
TRUCK TRANSPORTATION	484	830,721,639	559,968,150	5,176,374
TRANSIT & GROUND PASSENGER TRANSPORT	485	184,313,939	166,210,745	2,137,786
PIPELINE TRANSPORTATION	486	12,255,853	12,255,853	80,529
SCENIC & SIGHTSEEING TRANSPORTATION	487	141,686,737	71,119,640	373,193
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	3,814,197,526	3,381,737,635	19,341,148
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	84,287,074	75,783,354	801,683
WAREHOUSING & STORAGE	493	882,968,323	810,854,921	4,415,752
INFORMATION	51	22,895,566,687	19,158,161,046	173,664,169
PUBLISHING (EXCEPT INTERNET)	511	4,820,431,434	2,904,540,726	19,221,754
NEWSPAPERS	51111	482,547,459	476,832,849	1,945,499
BOOKS & PERIODICALS	51112, 51113	451,908,863	350,192,868	2,260,694
SOFTWARE	5112	3,568,474,897	1,796,377,276	11,460,249
OTHER PUBLISHERS	51114, 51119	317,500,215	281,137,733	3,555,312
MOTION PICTURE PRODUCTION	512	942,500,828	798,861,276	8,894,143
RADIO & TV BROADCASTING, CABLE TV	515	2,111,472,183	1,764,544,139	20,803,481

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
Calendar Year 2015

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
TELEPHONE & TELECOMMUNICATIONS	517	11,888,590,963	11,466,008,302	98,274,052
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	2,022,561,272	1,309,801,646	15,837,298
OTHER INFORMATION SERVICES	519	1,110,010,007	914,404,957	10,633,441
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>43,199,980,183</u>	<u>32,395,473,152</u>	<u>375,423,598</u>
BANKS & CREDIT UNIONS	522	18,357,114,775	13,849,629,608	194,985,968
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	5,873,607,993	4,473,789,447	49,357,297
INSURANCE AGENTS & BROKERS	524	7,805,511,202	3,738,378,250	31,840,428
REAL ESTATE AGENTS & BROKERS	531	5,078,351,551	4,852,938,534	68,102,328
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	5,545,786,431	4,946,815,686	25,926,049
LESSORS OF NONFINANCIAL INTANGIBLES	533	539,608,231	533,921,627	5,211,528
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>145,850,814,345</u>	<u>115,148,866,558</u>	<u>1,294,917,091</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICE</u>	<u>54</u>	<u>52,290,096,334</u>	<u>36,682,062,430</u>	<u>467,071,041</u>
LEGAL SERVICES	5411	4,845,129,193	4,511,268,620	65,580,319
ACCOUNTING SERVICES	5412	5,781,068,288	5,546,895,808	82,410,656
ARCHITECTURAL SERVICES	54131	1,466,027,963	1,195,695,308	17,716,361
ENGINEERING SERVICES	54133	5,852,467,339	4,776,141,605	48,232,781
OTHER RELATED SERVICES	54132, 54134-54138	753,516,019	655,609,507	8,628,590
SPECIALIZED DESIGN SERVICES	5414	968,107,709	833,607,338	8,563,295
COMPUTER SYSTEM DESIGN SERVICES	5415	17,010,476,448	8,052,740,180	93,826,233
CONSULTING SERVICES	5416	8,079,665,863	6,313,027,566	85,269,599
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICE	5417	2,332,119,998	1,088,044,013	10,978,497
ADVERTISING & PUBLIC RELATIONS	5418	1,394,738,806	1,146,606,960	15,652,590
OTHER PROFESSIONAL SERVICES	5419	3,806,778,708	2,562,425,525	30,212,120
MANAGEMENT SERVICES	55	415,386,062	336,806,415	4,129,452
ADMINISTRATIVE & SUPPORT SERVICES	561	14,787,931,878	12,705,268,412	134,728,578
EMPLOYMENT SERVICES	5613	3,130,098,281	2,787,766,267	37,155,021
TRAVEL SERVICES	5615	749,377,700	625,719,105	3,816,319
INVESTIGATION & SECURITY SERVICES	5616	1,097,635,448	985,984,553	11,488,565
BUILDING SERVICES & JANITORIAL	5617	3,032,758,675	2,920,063,601	24,472,362
OTHER	5611, 5612, 5614, 5619	6,778,061,774	5,385,734,886	57,796,311
WASTE TREATMENT/ COLLECTION	562	3,644,571,977	3,345,031,868	34,626,262
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	2,472,162,243	1,191,732,070	15,363,851
HEALTH SERVICES	62	41,958,952,283	32,999,850,455	461,104,674
AMBULATORY HEALTH CARE SERVICES	621	21,283,613,803	17,871,260,142	253,289,857
PHYSICIANS	6211	8,497,842,308	6,790,055,344	100,593,569
DENTISTS	6212	3,440,967,981	3,405,345,199	50,930,448
OTHER HEALTH PRACTITIONERS	6213	3,076,096,383	2,885,204,665	39,669,126
OUTPATIENT CARE CENTERS	6214	3,018,947,887	2,321,595,257	32,616,991
MEDICAL & DIAGNOSTIC LABORATORIES	6215	1,246,209,915	748,681,839	11,169,555
HOME HEALTH CARE	6216	1,042,850,167	997,011,462	9,803,507
OTHER AMBULATORY HEALTH CARE	6219	960,699,162	723,366,376	8,506,661
HOSPITALS	622	16,743,834,341	11,984,484,846	174,309,598
NURSING & RETIREMENT HOMES	623	2,536,171,262	2,277,493,424	23,585,773
SOCIAL SERVICES & DAY CARE	624	1,395,332,877	866,612,043	9,919,446
ARTS, ENTERTAINMENT, & RECREATION	71	3,372,882,664	2,727,741,595	26,278,482
PERFORMING ARTS, SPECTATOR SPORTS	711	1,405,054,508	1,039,459,032	13,025,980
MUSEUMS, HISTORICAL SITES, ETC.	712	89,393,389	22,325,575	190,068
AMUSEMENT, GAMBLING, RECREATION	713	1,878,434,767	1,665,956,988	13,062,434
ACCOMMODATIONS	721	3,529,660,665	3,389,528,586	17,806,736
RESTAURANTS, FOOD SERVICES	7223, 7225	13,120,827,143	12,879,048,284	64,782,562
DRINKING PLACES	7224	922,302,255	834,298,543	4,757,081
AUTO REPAIR & SERVICES	8111	2,745,557,462	2,658,378,196	13,011,770
OTHER REPAIR SERVICES	8112, 8113, 8114	2,200,727,591	1,619,002,247	8,477,927
PERSONAL SERVICES	812	3,254,622,054	3,084,446,594	34,053,192
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	1,379,574,680	1,331,253,239	17,890,328
DEATH CARE SERVICES	8122	207,367,289	203,830,512	2,349,643
LAUNDRY & DRY CLEANING	8123	435,938,226	425,721,900	2,684,472
OTHER PERSONAL SERVICES	8129	1,231,741,859	1,123,640,943	11,128,749
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	782,718,311	389,634,218	4,586,225
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>356,641,315</u>	<u>307,091,836</u>	<u>4,153,983</u>
TOTAL ALL INDUSTRIES		735,003,537,477	\$569,768,996,558	\$3,691,357,412

NOTE:

A change in the filing requirements became effective July 1, 2015 on the exemption from business and occupation tax on certain manufacturing dairy, fruit and vegetable, and seafood products. Manufacturers must now report their income on the combined excise tax return. This is reflected in the reporting primarily on NAICS 3114, 3115 and 3117.

The manufacturers also take a deduction for the exempt amounts, resulting in no taxable activity.

TABLE 6: STATE RETAIL SALES TAX*:
 GROSS INCOME, TAXABLE INCOME & TAX DUE
 STATEWIDE AMOUNTS BY INDUSTRY (NAICS)
 Calendar Year 2015

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
RETAIL TRADE	44-45	\$106,406,872,580	\$59,673,324,315	\$3,878,767,111
MOTOR VEHICLES & PARTS	441	18,835,401,421	14,987,191,733	974,167,625
NEW & USED AUTO DEALERS	4411	14,998,160,347	11,881,530,236	772,299,546
RV, BOAT, MOTORCYCLE DEALERS	4412	1,841,042,322	1,373,489,664	89,276,871
AUTOMOTIVE PARTS & TIRE	4413	1,996,198,752	1,732,171,833	112,591,208
FURNITURE & HOME FURNISHING	442	2,466,262,253	2,267,861,611	147,411,039
ELECTRONICS & APPLIANCE STORES	443	4,250,177,858	3,367,257,569	218,871,804
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	6,317,466,651	5,909,185,910	384,097,149
BUILDING MATERIALS	4441	5,548,628,801	5,259,264,132	341,852,225
LAWN & GARDEN SUPPLIES & EQUIP.	4442	768,837,850	649,921,778	42,244,924
FOOD & BEVERAGE STORES	445	14,945,945,156	3,843,991,717	249,859,497
GROCERY & CONVENIENCE STORES	4451	13,915,368,090	3,458,350,810	224,792,812
OTHER FOOD & BEVERAGE STORES	4452, 4453	1,030,577,066	385,640,907	25,066,685
DRUG/HEALTH STORES	446	6,883,161,091	2,243,504,569	145,827,823
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8,105,582,349	1,614,611,942	104,949,797
APPAREL & ACCESSORIES	448	5,288,697,874	4,185,551,939	272,060,960
CLOTHING & SHOE STORES	4481, 4482	4,688,695,419	3,683,923,663	239,455,090
JEWELRY & LUGGAGE STORES	4483	600,002,455	501,628,276	32,605,870
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	2,918,891,405	2,446,716,621	159,036,663
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	2,512,700,669	2,139,126,466	139,043,303
BOOK STORES & NEWS DEALERS	4512	406,190,736	307,590,155	19,993,360
GENERAL MERCHANDISE STORES	452	24,036,986,310	11,086,103,697	720,596,750
DEPARTMENT STORES	4521	3,466,264,772	2,937,845,241	190,959,939
GENERAL MERCHANDISE STORES	4529	20,570,721,538	8,148,258,456	529,636,811
E-COMMERCE & MAIL ORDER	4541	4,659,241,829	2,460,074,976	159,904,885
MISCELLANEOUS RETAILERS	453, 4542, 4543	7,699,058,383	5,261,272,031	341,983,119
AGRICULTURE, FORESTRY, FISHING	11	196,000,666	81,899,823	5,323,529
MINING	21	79,224,532	54,755,545	3,559,121
UTILITIES	22	207,685,869	74,554,547	4,846,059
CONSTRUCTION	23	30,257,006,722	24,458,802,846	1,589,823,444
CONSTRUCTION OF BUILDINGS	236	17,320,198,758	13,726,530,115	892,224,949
HEAVY CONSTRUCTION & HIGHWAYS	237	2,879,870,102	2,132,038,956	138,582,571
SPECIAL TRADE CONTRACTORS	238	10,056,937,862	8,600,233,775	559,015,924
MANUFACTURING	31-33	10,203,154,462	2,588,837,034	168,274,644
WHOLESALE TRADE	42	18,415,082,745	9,295,472,657	604,205,959
DURABLE GOODS	423	14,421,421,437	7,486,044,018	486,593,021
NONDURABLE GOODS	424	3,922,119,731	1,784,698,649	116,005,494
ELECTRONIC MARKETS, AGENTS & BROKERS	425	71,541,577	24,729,990	1,607,444
TRANSPORTATION & WAREHOUSING	48-49	741,519,201	552,522,418	35,914,019
INFORMATION	51	9,041,119,528	6,753,864,974	439,001,302
FINANCE, INSURANCE	52	1,301,477,136	971,519,360	63,148,774
REAL ESTATE, RENTAL/LEASING	53	4,071,736,837	3,420,828,283	222,353,969
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	10,710,699,844	2,847,288,551	185,074,195
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	5,839,669,736	3,444,809,049	223,913,197
ARTS, ENTERTAINMENT & RECREATION	71	1,415,471,932	1,332,180,953	86,591,862
ACCOMMODATIONS & FOOD SERVICES	72	16,237,249,504	15,677,070,412	1,019,009,994
ACCOMMODATIONS	721	3,323,790,014	3,178,531,960	206,604,667
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	12,913,459,490	12,498,538,452	812,405,327
OTHER SERVICES	81	4,815,019,099	4,058,609,532	263,810,090
REPAIR & MAINTENANCE	811	3,535,209,213	2,912,099,780	189,286,750
PERSONAL SERVICE	812	1,141,393,199	1,039,626,953	67,575,908
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	138,416,687	106,882,799	6,947,432
PUBLIC ADMINISTRATION, OTHER	92-00	82,107,615	77,546,646	5,040,541
TOTAL ALL INDUSTRIES		\$220,021,098,008	\$135,363,886,945	\$8,798,657,810

*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY
Calendar Year 2015

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED
		GROSS	TAXABLE	STATE TAX
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$1,344,799,969</u>	<u>\$1,243,395,366</u>	<u>\$62,478,601</u>
WATER SUPPLY		1,217,767,520	1,120,672,378	56,326,054
MISCELLANEOUS		127,032,449	122,722,988	6,152,547
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>635,070,826</u>	<u>363,528,437</u>	<u>14,000,094</u>
SEWERAGE SYSTEMS		364,562,559	135,948,451	5,236,507
MISCELLANEOUS		270,508,267	227,579,986	8,763,587
<u>POWER</u>	<u>3.873%</u>	<u>8,133,736,773</u>	<u>6,603,106,811</u>	<u>255,757,908</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>1,397,545,986</u>	<u>1,389,673,161</u>	<u>53,527,072</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>5,638,778,795</u>	<u>1,725,284,860</u>	<u>32,991,962</u>
LOCAL/SUBURBAN TRANSIT		707,775,081	229,270,813	4,369,107
TRUCKING		4,067,614,879	1,070,753,013	20,498,236
RAILROADS		58,992,137	39,831,583	767,129
MISCELLANEOUS		804,396,698	385,429,451	7,357,490
<u>LOG HAULING OVER PUBLIC HIGHWAY:</u>	<u>1.3696%</u>	<u>77,220,021</u>	<u>46,487,375</u>	<u>630,155</u>
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>968,765,704</u>	<u>674,459,825</u>	<u>4,256,099</u>
LOCAL/SUBURBAN TRANSIT		250,536,855	216,477,208	1,345,747
TRUCKING		268,745,479	208,911,115	1,329,863
MISCELLANEOUS		449,483,370	249,071,502	1,580,489
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>1,435,096,932</u>	<u>237,447,406</u>	<u>4,539,865</u>
WATER TRANSPORT		631,824,491	106,792,320	2,056,699
MISCELLANEOUS		803,272,441	130,655,086	2,483,166
TOTAL		\$19,631,015,006	\$12,283,383,241	\$428,181,756

NOTE:

Effective July 1, 2015, Log Hauling Over Public Highways was re-established. It was last reported in Q4-2013.

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1. General Questions

i. What does a "D" in the data mean?

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

ii. What are reporting periods?

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

iii. Why is the QBR typically published six months after the end of the reporting period?

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

v. What is an accrual period?

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

vi. What is the difference between QBR tables 1 and 5?

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

2. SIC and NAICS Codes

vii. What are SIC and NAICS codes?

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

viii. What is the difference between a SIC and a NAICS code?

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

ix. Can I get SIC code data after 2004?

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

x. Can I compare historical SIC data to the NAICS data?

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

xi. What do I do if I need historical QBR data in the NAICS version?

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaiacs>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart

3. Unit Counts

xii. What are units?

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

xiii. Why do the unit counts differ between quarterly and calendar year data?

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports.

As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times.

However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

4. Gross Business Income (GBI)

xv. What is gross business income?

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

xvi. Can I get gross business income data by location?

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

5. Business and Occupation (B&O) Tax

xvii. What is the B&O tax?

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

xviii. Do cities levy a B&O tax?

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

xix. What is the difference between B&O gross and taxable income?

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xx. Does the B&O tax due amount account for any tax credits?

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

xxi. What are the state B&O tax rates?

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

For more information about the B&O tax visit the Department's web site at

<http://dor.wa.gov/content/taxes/busoccupation/default.aspx>

xxii. Can I get B&O tax data by location?

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

6. Retail Sales and Use Tax:

xxiii. What is the retail sales tax?

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

xxiv. Are there exemptions to the retail sales and use taxes?

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

xxx. What is the difference between gross and taxable retail sales?

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

xxvi. Do the retail sales and use tax due amounts account for any tax credits?

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxvii. What are the retail sales and use tax rates?

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at http://dor.wa.gov/content/forms/forms_sale.aspx or for a specific area, try the Department's Address Lookup system available at <http://dor.wa.gov/content/gis/salestaxratelookup.aspx>

7. Public Utility Tax

xxviii. What is the public utility tax?

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

xxix. What is operating income?

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

xxx. What is the difference between gross and taxable operating income?

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xxxi. Does the public utility tax due amount account for any tax credits?

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxxii. What are the public utility tax rates?

There are five different rates, depending on the specific utility activity:

- Distribution of water
- Generation/distribution of electrical power
- Telegraph companies, distribution of natural gas, and collection of sewerage
- Urban transportation and watercraft vessels under 65 feet in length
- Railroads, railroad car companies, motor transportation and all other public service businesses

Rate information can be found at

http://dor.wa.gov/Content/FindTaxesAndRates/OtherTaxes/tax_pubutil.aspx.

xxxiii. Can I get public utility tax data by location?

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

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**Contact the Department of Revenue, Research & Fiscal Analysis division
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