

WASHINGTON STATE DEPARTMENT OF REVENUE

QUARTERLY BUSINESS REVIEW

CALENDAR 2014

**A Compilation of Statistics on
Gross Income, Taxable Retail Sales and Accrued Tax Liability
as reported by Washington State Excise Taxpayers
for January - December 2014**

**Research and Fiscal Analysis Division
Kathy Oline, Assistant Director**

Contact: (360) 534-1550

April 2015

The Quarterly Business Review can be found on the Internet at http://dor.wa.gov/content/aboutus/statisticsandreports/stats_qbr.aspx

**Please address comments on the Department of Revenue's
Internet services to Taxpayer Services at:**

Communications@DOR.WA.GOV

To inquire about the availability of this document in an alternate format for the visually impaired, please call (360) 705-6715. Teletype (TTY) users, please call 1-800-451-7985.

TABLE OF CONTENTS

		<u>Page</u>
Overview:	BUSINESS ACTIVITY OVERVIEW Calendar Year 2014	1
Table 1:	TOTAL GROSS BUSINESS INCOME Statewide by Industry (NAICS) Calendar Year 2014	2
Table 2:	SUMMARY OF EXCISE TAX RETURNS Amounts Reported by Tax Line Calendar Year 2014 (\$000)	6
Table 3-A:	COUNTY TAXABLE RETAIL SALES Comparing Calendar Year 2013 to Calendar Year 2014 (\$000)	8
Table 3:	TAXABLE RETAIL SALES FOR COUNTIES By North American Industry Classification System Calendar Year 2014	9
Table 4-A:	CITY TAXABLE RETAIL SALES Comparing Calendar Year 2013 to Calendar Year 2014 (\$000)	29
Table 4:	TAXABLE RETAIL SALES FOR SELECTED CITIES By North American Industry Classification System Calendar Year 2014	30
Table 5:	BUSINESS AND OCCUPATION TAX: Gross Income, Taxable Income & Tax Due Statewide Amounts by Industry (NAICS) Calendar Year 2014	55
Table 6:	STATE RETAIL SALES TAX: Gross Income, Taxable Income & Tax Due Statewide Amounts by Industry (NAICS) Calendar Year 2014	59
Table 7:	PUBLIC UTILITY TAX: Gross Income, Taxable Income & Tax Due Statewide Amounts by Industry Calendar Year 2014	60
APPENDIX A:	FREQUENTLY ASKED QUESTIONS	61

OVERVIEW OF QBR TABLES

Table 1: TOTAL GROSS BUSINESS INCOME (GBI) BY INDUSTRY (NAICS)

- Breaks down the total of Business & Occupation (B&O) and Public Utility (PU) excise taxes reported at the State level by major and minor industry groups (NAICS).
- Compares same period of the prior year to the current year.

Table 2: SUMMARY OF EXCISE TAX RETURNS

- Provides a breakdown of Gross, Deductions, Taxable, Rate and Tax Due amounts:
 1. by tax types: State B&O, State Sales & Use, State PU and Other Taxes
 2. by tax classification line code.

Table 3-A: COUNTY TAXABLE RETAIL SALES

- Provides a total by County of the taxable retail sales collected at the State* level (i.e., tax classification line code 01-Retail Sales)
- Compares same period of the prior year to the current year.

Table 3: TAXABLE RETAIL SALES FOR COUNTIES BY INDUSTRY (NAICS)

- Breaks down the taxable retail sales collected at the State* level for each County by Industry (NAICS).
- Compares same period of the prior year to the current year.

Table 4-A: CITY TAXABLE RETAIL SALES

- Provides a total by City of the taxable retail sales collected at the State* level (i.e., tax classification line code 01-Retail Sales)
- Compares same period of the prior year to the current year.

Table 4: TAXABLE RETAIL SALES FOR SELECTED CITIES BY INDUSTRY (NAICS)

- Breaks down the taxable retail sales collected at the State* level for 50 Select Cities by Industry (NAICS).
- Compares same period of the prior year to the current year.

Table 5: BUSINESS AND OCCUPATION TAX BY INDUSTRY (NAICS)

- Breaks down the total B&O taxes reported at the State level by major and minor industry groups (NAICS).

Table 6: STATE RETAIL SALES TAX BY INDUSTRY (NAICS)

- Breaks down the taxable retail sales collected at the State level (i.e., tax classification line code 01-Retail Sales) by Industry (NAICS).

Table 7: PUBLIC UTILITY TAX BY INDUSTRY (NAICS) & TAX CLASSIFICATION

- Breaks down the total Public Utility taxes reported at the State level by type of utility.

*See the Department of Revenue **Statistics and Reports** website for reports and query tools providing **Local** taxable retail sales data (i.e., tax classification line code 45-Local Sales Tax) for all Washington City and County Location codes.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	Calendar Year 2014
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4,468</u>	<u>\$3,898,857,331</u>
CROP & ANIMAL PRODUCTION	111,112	1,736	967,665,767
FORESTRY & LOGGING	113	1,154	2,097,143,682
FISHING & HUNTING	114	295	225,916,863
AG & FORESTRY SUPPORT ACTIVITIES	115	1,283	608,131,019
<u>MINING</u>	<u>21</u>	<u>188</u>	<u>550,650,857</u>
SAND & GRAVEL, QUARRYING	2123	127	339,074,165
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	61	211,576,692
<u>UTILITIES</u>	<u>22</u>	<u>831</u>	<u>13,750,767,622</u>
HYDROELECTRIC POWER GENERATION	221111	20	1,473,984,015
ALTERNATIVE POWER GENERATION	221114-221117	16	155,889,216
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	7	523,393,895
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	59	7,306,602,639
NATURAL GAS DISTRIBUTION	2212	11	818,969,547
WATER & SEWER	2213	718	3,471,928,310
<u>CONSTRUCTION</u>	<u>23</u>	<u>45,711</u>	<u>45,060,518,654</u>
RESIDENTIAL BUILDING & REMODELING	2361	15,381	7,143,269,108
NONRESIDENTIAL BUILDING	2362	1,222	10,498,196,094
HEAVY CONSTRUCTION & HIGHWAYS	237	1,388	5,761,082,337
SPECIAL TRADE CONTRACTORS	238	27,720	21,657,971,115
ELECTRICAL	23821	3,245	4,604,804,846
PLUMBING & HEATING	23822	3,239	4,094,482,852
PAINTING	23832	3,372	775,322,633
MASONRY/DRYWALL	23814, 23831	1,711	1,131,163,099
ROOFING	23816	983	959,616,537
OTHER CONTRACTORS	238 not listed above	15,170	10,092,581,148
<u>MANUFACTURING</u>	<u>31-33</u>	<u>15,296</u>	<u>181,946,407,849</u>
FOOD PRODUCTS	311	1,399	13,171,776,629
MILLING OF GRAINS	3112	36	1,068,558,391
FRUITS & VEGETABLES	3114	122	1,637,774,798
DAIRY PRODUCTS	3115	32	161,501,825
MEAT PRODUCTS	3116	114	2,594,563,935
SEAFOOD PRODUCTS	3117	64	2,721,931,173
BAKERY PRODUCTS	3118	617	1,923,724,178
OTHER FOOD ITEMS	3111, 3113, 3119	414	3,063,722,329
BEVERAGES	312	1,013	2,441,210,923
TEXTILES	313,314	769	836,066,503
APPAREL	315	452	244,212,720
LEATHER & ALLIED PRODUCTS	316	100	55,360,197
LUMBER & WOOD PRODUCTS	321	748	8,863,286,526
SAWMILLS	3211	125	3,429,800,134
PLYWOOD & TRUSSES	3212	58	1,382,316,771
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	565	4,051,169,621
PAPER PRODUCTS	322	128	6,830,556,157
PULP & PAPER MILLS	3221	38	4,863,326,802
OTHER PAPER PRODUCTS	3222	90	1,967,229,355
COMMERCIAL PRINTING	323	1,093	1,193,611,586
PETROLEUM & COAL PRODUCTS	324	46	29,650,405,377
PETROLEUM REFINING	32411	20	28,892,313,009
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	26	758,092,368
CHEMICALS	325	616	6,369,864,472
CHEMICALS , PESTICIDES & FERTILIZERS	3251, 3253	111	1,827,126,787
PHARMACEUTICALS	3254	163	1,030,123,052
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	41	1,467,734,789
PAINT, COATING & ADHESIVES	3255	40	146,122,594
SOAP, CLEANING COMPOUND & TOILETRIES	3256	175	1,086,699,570
OTHER CHEMICAL PRODUCTS	3259	86	812,057,680
PLASTICS & RUBBER PRODUCTS	326	295	3,168,676,468
NONMETALLIC MINERALS	327	537	3,133,424,779
PRIMARY METALS	331	145	3,315,440,989
IRON & STEEL MILLS	3311, 3312	62	1,161,879,405
ALUMINUM SMELTING	3313	20	1,214,719,584
OTHER NONFERROUS METALS	3314	19	168,157,567
FOUNDRIES	3315	44	770,684,433
FABRICATED METAL PRODUCTS	332	1,712	6,208,619,556
MACHINERY	333	855	6,353,659,024
FARM & CONSTRUCTION IMPLEMENTS	3331	104	604,851,085

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	Calendar Year 2014
INDUSTRIAL MACHINERY	3332	154	1,134,290,331
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	597	4,614,517,608
COMPUTERS & ELECTRONICS	334	705	9,978,601,213
COMPUTER HARDWARE	3341	51	663,598,922
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	83	450,447,925
AUDIO & VIDEO EQUIPMENT	3343	35	227,815,791
SEMICONDUCTORS	3344	121	2,849,716,512
INSTRUMENTS	3345	311	5,689,069,102
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	104	97,952,961
ELECTRICAL EQUIPMENT & APPLIANCES	335	240	2,374,140,005
LIGHTING EQUIPMENT	3351	81	447,659,181
HOUSEHOLD APPLIANCES	3352	17	17,384,244
OTHER ELECTRIC EQUIPMENT	3353, 3359	142	1,909,096,580
TRANSPORTATION EQUIPMENT	336	676	72,119,213,654
MOTOR VEHICLES & PARTS	3361, 3362, 3363	163	1,840,044,150
AIRCRAFT, AEROSPACE & PARTS	3364	164	68,811,902,170
SHIPS & BOATS	3366	281	1,323,497,348
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	68	143,769,986
FURNITURE & RELATED PRODUCTS	337	939	1,399,051,167
OTHER MANUFACTURING	339	2,828	4,239,229,904
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	157	460,569,416
DENTAL LABORATORIES	339116	432	183,432,480
SPORTING AND ATHLETIC GOODS	33992	201	975,285,054
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	2,038	2,619,942,954
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>22,184</u>	<u>155,000,318,932</u>
DURABLE GOODS	423	11,627	74,863,680,951
MOTOR VEHICLES & PARTS	4231	902	10,760,082,445
FURNITURE & HOME FURNISHINGS	4232	653	1,499,900,144
LUMBER & CONSTRUCTION MATERIALS	4233	922	6,449,648,172
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	2,092	13,497,338,792
METAL & MINERAL (except Petroleum)	4235	401	3,468,146,457
ELECTRICAL EQUIPMENT	4236	1,449	11,088,749,599
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	678	3,517,982,206
MACHINERY & EQUIPMENT	4238	2,388	15,744,260,199
SPORTING & RECREATIONAL GOODS & SUPPL	423910	543	1,366,656,746
TOY & HOBBY GOODS & SUPPLIES	423920	166	4,361,376,976
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	1,433	3,109,539,215
NONDURABLE GOODS:	424	10,022	78,964,965,882
PAPER & PAPER PRODUCTS	4241	418	3,604,673,352
DRUGS & SUNDRIES	4242	507	9,023,887,917
APPAREL	4243	690	4,309,111,613
FOOD PRODUCTS	4244	2,723	32,484,913,527
FARM PRODUCTS	4245	234	2,361,015,829
CHEMICALS & PLASTICS	4246	538	4,224,901,481
PETROLEUM PRODUCTS	4247	194	7,712,505,449

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	Calendar Year 2014
BEER & ALE	424810	148	925,375,600
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	757	3,509,979,244
FARM SUPPLIES	42491	355	3,095,180,220
TOBACCO & TOBACCO PRODUCTS	42494	84	1,417,756,765
OTHER MISC NONDURABLE GOODS	4249 not listed above	3,374	6,295,664,885
ELECTRONIC MARKETS, AGENTS, BROKERS	425	535	1,171,672,099
RETAIL TRADE	44-45	56,325	126,332,704,490
MOTOR VEHICLES & PARTS	441	3,513	23,173,734,244
NEW & USED AUTO DEALERS	4411	1,484	17,997,469,170
RV, BOAT, MOTORCYCLE DEALERS	4412	710	1,944,164,200
AUTOMOTIVE PARTS & TIRES	4413	1,319	3,232,100,874
FURNITURE & HOME FURNISHINGS	442	1,835	3,173,885,728
ELECTRONICS & APPLIANCES	443	2,711	5,791,411,112
HOUSEHOLD APPLIANCES	443141	223	412,753,378
ELECTRONIC STORES	443142	2,488	5,378,657,734
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,827	8,357,866,260
BUILDING MATERIALS	4441	1,656	7,242,865,088
LAWN & GARDEN SUPPLIES	4442	1,171	1,115,001,172
FOOD & BEVERAGES (OFF-PREMISES)	445	4,296	16,234,386,280
GROCERY & CONVENIENCE STORES	4451	2,224	14,518,236,268
OTHER FOOD STORES/SPECIALTY FOODS	4452	1,401	1,296,551,009
BEER, WINE AND LIQUOR STORES	4453	671	419,599,003
DRUG STORES & PERSONAL CARE STORES	446	2,756	7,318,096,006
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,664	11,816,476,112
APPAREL & ACCESSORIES	448	3,737	5,398,562,816
CLOTHING STORES	4481	2,561	4,336,938,206
SHOE STORES	4482	164	406,229,876
JEWELRY & LUGGAGE STORES	4483	1,012	655,394,734
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	3,670	3,229,546,984
SPORTING GOODS	45111	1,639	2,061,699,949
HOBBY & TOY STORES	45112	519	487,985,410
SEWING SUPPLIES	45113	299	169,665,438
MUSICAL INSTRUMENTS	45114	224	151,411,358
BOOK, PERIODICAL & MUSIC STORES	45121	989	358,784,829
DEPARTMENT STORES	4521	27	3,493,177,027
GENERAL MERCHANDISE STORES	4529	326	20,770,528,822
E-COMMERCE & MAIL ORDER	4541	3,363	5,436,103,700
MISCELLANEOUS RETAILERS	453, 4542, 4543	25,600	12,138,929,399
TRANSPORTATION	48-492	11,421	12,628,873,337
AIR TRANSPORTATION	481	80	318,511,083
RAILROADS	482	14	144,029,336
WATER TRANSPORTATION	483	76	275,670,580
TRUCK TRANSPORTATION	484	5,814	5,609,645,813
TRANSIT & GROUND PASSENGER TRANSPORT	485	2,021	647,997,998
PIPELINE TRANSPORTATION	486	5	37,038,407
SCENIC & SIGHTSEEING TRANSPORTATION	487	374	179,934,437
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,611	4,953,831,415
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	1,426	462,214,268
WAREHOUSING & STORAGE	493	298	869,142,022
INFORMATION	51	6,370	20,855,974,620
PUBLISHING (EXCEPT INTERNET)	511	1,533	4,333,321,072
NEWSPAPERS	51111	143	543,613,656
BOOKS & PERIODICALS	51112, 51113	717	514,067,492
SOFTWARE	5112	462	2,978,571,416
OTHER PUBLISHERS	51114, 51119	211	297,068,508
MOTION PICTURE PRODUCTION	512	1,950	891,376,867
RADIO & TV BROADCASTING, CABLE TV	515	186	2,118,794,042

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	Calendar Year 2014
TELEPHONE & TELECOMMUNICATIONS	517	849	10,646,317,299
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	1,186	1,940,909,690
OTHER INFORMATION SERVICES	519	666	925,255,650
FINANCE, INSURANCE, REAL ESTATE	52-53	18,887	38,833,605,416
BANKS & CREDIT UNIONS	522	1,953	16,293,741,756
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	2,518	5,060,441,584
INSURANCE AGENTS & BROKERS	524	4,433	7,564,363,662
REAL ESTATE AGENTS & BROKERS	531	7,245	4,446,313,191
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	2,572	4,988,924,800
LESSORS OF NONFINANCIAL INTANGIBLES	533	166	479,820,423
BUSINESS, PERSONAL AND OTHER SERVICES	54-92	182,927	135,916,192,373
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICE	54	59,658	46,703,111,389
LEGAL SERVICES	5411	6,964	4,583,881,563
ACCOUNTING SERVICES	5412	6,357	4,440,450,084
ARCHITECTURAL SERVICES	54131	1,766	1,284,730,495
ENGINEERING SERVICES	54133	2,580	5,631,423,411
OTHER RELATED SERVICES	54132, 54134-54138	1,826	686,639,881
SPECIALIZED DESIGN SERVICES	5414	4,875	924,847,547
COMPUTER SYSTEM DESIGN SERVICES	5415	8,819	14,307,503,283
CONSULTING SERVICES	5416	14,755	7,817,372,344
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICE	5417	810	2,312,033,908
ADVERTISING & PUBLIC RELATIONS	5418	1,603	1,354,992,711
OTHER PROFESSIONAL SERVICES	5419	9,303	3,359,236,162
MANAGEMENT SERVICES	55	574	359,862,435
ADMINISTRATIVE & SUPPORT SERVICES	561	27,140	13,841,546,672
EMPLOYMENT SERVICES	5613	1,347	2,859,801,845
TRAVEL SERVICES	5615	814	750,414,395
INVESTIGATION & SECURITY SERVICES	5616	1,132	1,031,656,608
BUILDING SERVICES & JANITORIAL	5617	16,889	2,767,281,672
OTHER	5611, 5612, 5614, 5619	6,958	6,432,392,152
WASTE TREATMENT/ COLLECTION	562	649	3,620,684,765
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	7,619	2,577,220,962
HEALTH SERVICES	62	24,639	38,756,682,304
AMBULATORY HEALTH CARE SERVICES	621	19,241	20,197,309,903
PHYSICIANS	6211	3,857	8,159,066,302
DENTISTS	6212	3,522	3,302,837,304
OTHER HEALTH PRACTITIONERS	6213	10,140	2,812,393,263
OUTPATIENT CARE CENTERS	6214	937	2,895,566,875
MEDICAL & DIAGNOSTIC LABORATORIES	6215	223	1,219,670,470
HOME HEALTH CARE	6216	347	961,956,667
OTHER AMBULATORY HEALTH CARE	6219	215	845,819,022
HOSPITALS	622	109	14,913,918,965
NURSING & RETIREMENT HOMES	623	826	2,402,158,182
SOCIAL SERVICES & DAY CARE	624	4,463	1,243,295,254
ARTS, ENTERTAINMENT, & RECREATION	71	9,512	3,167,454,734
PERFORMING ARTS, SPECTATOR SPORTS	711	5,529	1,274,157,300
MUSEUMS, HISTORICAL SITES, ETC.	712	162	78,724,674
AMUSEMENT, GAMBLING, RECREATION	713	3,821	1,814,572,760
ACCOMMODATIONS	721	3,196	3,199,125,311
RESTAURANTS, FOOD SERVICES	7223, 7225	14,417	13,570,737,997
DRINKING PLACES	7224	1,270	885,155,591
AUTO REPAIR & SERVICES	8111	6,776	2,644,149,861
OTHER REPAIR SERVICES	8112, 8113, 8114	6,424	1,948,562,720
PERSONAL SERVICES	812	18,654	3,113,907,039
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	12,929	1,268,218,017
DEATH CARE SERVICES	8122	236	198,239,685
LAUNDRY & DRY CLEANING	8123	879	417,043,768
OTHER PERSONAL SERVICES	8129	4,610	1,230,405,569
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	2,047	729,552,654
PUBLIC ADMINISTRATION, OTHER	92.00	371	799,915,919
TOTAL ALL INDUSTRIES		364,925	735,645,491,483

TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
Calendar Year 2014 (\$000)

STATE BUSINESS AND OCCUPATION TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	361,233	5,727	355,506	0.004840	1,721
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	7,021,365	595,589	6,425,775	0.001380	8,868
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	4,854,309	488,129	4,366,180	0.002750	12,007
4	Insurance Agents/Brokers	14	2,202,948	8,630	2,194,318	0.004840	10,620
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	5,975,353	508,471	5,466,882	0.001380	7,544
6	Processing for Hire/Printing and Publishing	10	2,146,207	84,224	2,061,983	0.004840	9,980
7	Manufacturing	7	29,763,045	914,622	28,848,424	0.004840	139,626
8	Royalties; Child Care	80	2,387,496	390,351	1,997,146	0.004840	9,666
9	Wholesaling	3	219,496,683	76,504,715	142,991,968	0.004840	692,081
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	5,472,196	877,905	4,594,292	0.004840	22,236
11	Public or Nonprofit Hospitals	55	10,992,534	2,655,898	8,336,636	0.015000	125,050
12	For Profit Hospitals, Scientific R&D	135	2,387,689	1,550,920	836,768	0.015000	12,552
13	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action Service & Other Activities	83	2,885,101	546	2,884,554	0.004710	13,586
14	Service & Other Activities	4	120,018,298	26,691,534	93,326,764	0.015000	1,399,901
15	Gambling Contests of Chance (\$50,000 per year or greater)	192	467,492	165,850	301,642	0.016300	4,917
16	Retailing of Interstate Transportation Equip.	19	2,086,328	651,824	1,434,504	0.004840	6,943
17	Retailing	2	207,762,303	34,099,694	173,662,609	0.004710	817,951
18	Non-Mfg Aerospace Product Development	188	214,780	17,441	197,339	0.009000	1,776
19	FAR Part 145 Repair Stations	189	322,601	14,496	308,105	0.002904	895
20	Mfg. of Aluminum/Solar Energy/FAR	190	D	D	D	0.002904	D
21	Wholesaling of Aluminum/Solar Energy	191	D	D	D	0.002904	D
22	Manufacturing of Solar Energy	127	4,167	3,713	454	0.002750	1
23	Wholesaling of Solar Energy	128	327,276	10,331	316,945	0.002750	872
24	Mfg. of Commercial Airplanes or Components	195	3,246,113	10,001	3,236,113	0.002904	9,398
25	Whlse of Commercial Airplanes or Components	196	17,773,108	4,170,403	13,602,705	0.002904	39,502
26	Retailing of Commercial Airplanes or Components	197	46,903,221	2,308,709	44,594,513	0.002904	129,502
27	Publication of Newspapers	126	508,330	2,336	505,994	0.003500	1,771
28	Parimutuel Wagering	193	78,329	66,862	11,467	0.001300	15
29	Processing for Hire Timber Products	300	325,064	1,315	323,750	0.003424	1,109
30	Extracting Timber, Extracting for Hire Timber	301	508,329	27,438	480,890	0.003424	1,647
31	Manufacturing of Timber or Wood Products	302	4,737,916	404,850	4,333,065	0.003424	14,836
32	Wholesaling of Timber or Wood Products	303	9,579,725	5,287,437	4,292,288	0.003424	14,697
33	Sale of Standing Timber	304	104,330	0	104,330	0.003424	357
34	Manufacturing of Semi-Conductors	607	D	D	D	0.002750	D
TOTAL B&O TAXES			710,913,869	158,519,961	552,393,909		3,511,627
STATE SALES TAX AND USE TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
35	Retail Sales Tax	1	212,242,026	87,397,911	124,844,115	0.065000	8,114,867
36	Use Tax	5	6,071,479	0	6,071,479	0.065000	394,646
TOTAL STATE SALES/USE TAX			218,313,505	87,397,911	130,915,594		8,509,513

TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
Calendar Year 2014 (\$000)

STATE PUBLIC UTILITY TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
37	Water Distribution	60	1,238,975	86,781	1,152,194	0.050290	57,944
38	Sewer Collection	61	627,259	274,154	353,105	0.038520	13,602
39	Power	49	7,788,716	1,269,271	6,519,445	0.038734	252,524
40	Gas Dist., Telegraph	26	1,489,831	10,790	1,479,041	0.038520	56,973
41	Motor Transportation, Railroad, Railroad Car	8	6,018,640	4,289,336	1,729,304	0.019260	33,306
42	Urban Transportation/Vessels Under 65 Feet	12	885,127	281,243	603,884	0.006420	3,877
43	Other Public Service	13	1,296,154	1,057,493	238,660	0.019260	4,597
TOTAL PUBLIC UTILITY TAXES			19,344,702	7,269,068	12,075,633		422,823
OTHER TAXES							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
44	Motor Vehicle Sales/Leases	120	10,721,723	0	10,721,723	0.003000	32,165
45	Litter Tax	36	69,932,988	0	69,932,988	0.000150	10,490
46	Tobacco Products	20	27,975	0	27,975	0.950000	26,577
47	Cigar Tax (\$0.67 or more)	194	Cigars	0	1,989	\$.65 /Cigar	1,293
48	Little Cigar Tax	198	Cigars	0	31,361	\$.65 /Cigar	4,743
49	Moist Snuff (1.2 oz. or less)	162	Units	0	39,313	\$ 2.52 /Unit	99,304
50	Moist Snuff (more than 1.2 oz.)	163	Units	0	518	\$ 2.10 /Unit	1,091
51	Spirit Sales to Licensees	251	133,447	2,759	130,688	0.137000	17,904
52	Spirit Sales to Consumers	252	552,170	108	552,062	0.205000	113,173
53	Spirits Liter Sales to Licensees	253	Liters	0	8,868	\$ 2.4408/Liter	21,644
54	Spirits Liter Sales to Consumers	254	Liters	0	31,825	\$ 3.7708/Liter	120,004
55	Refuse Collection	64	1,606,915	532,409	1,074,506	0.036000	38,682
56	Petroleum Products Tax (N/A)	57	0	0	0	0.000000	0
57	Hazardous Substance	65	29,227,222	794,185	28,433,037	0.007000	199,031
58	IMR	79	147,005	0	147,005	0.060000	8,820
59	Solid Fuel Burning Device Fee	59	Devices	0	7	\$ 30.00 /Device	213
60	Syrup Tax	54	Gallons	0	8,231	\$ 1.00 /Gal	8,231
61	Tire Fee	73	Tires	0	4,149	\$.90 /Tire	3,734
62	State/Local Enhanced 911, TRS, WTAP	793	Switch Lines	0	18,340	\$0.95/Line	17,423
63	Wireless State/Local Enhanced 911 Tax	794	Radio Lines	0	59,913	\$0.95/Line	56,918
64	VOIP State/Local Enhanced 911 Tax	795	VOIP Lines	0	12,020	\$0.95/Line	11,419
65	E911 Prepaid Wireless	796	Prepaid Lines	0	9,233	\$0.95/Line	8,771
TOTAL OTHER TAXES							801,630
TOTAL STATE TAXES**							\$13,245,593

D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

NOTE: Enhanced 911 taxes include a state and local portion.

Table 3-A
County Taxable Retail Sales Comparing
Calendar Year 2013 to Calendar Year 2014
(Dollars in Thousands)

County	Calendar Year 2013	Calendar Year 2014	Percent Change
Adams	\$277,053	\$284,301	2.6%
Asotin	\$269,954	\$277,595	2.8%
Benton	\$3,217,801	\$3,284,582	2.1%
Chelan	\$1,454,689	\$1,598,470	9.9%
Clallam	\$948,664	\$974,683	2.7%
Clark	\$4,870,333	\$5,285,203	8.5%
Columbia	\$77,708	\$331,011	326.0%
Cowlitz	\$1,379,515	\$1,495,604	8.4%
Douglas	\$719,780	\$791,567	10.0%
Ferry	\$46,713	\$45,829	-1.9%
Franklin	\$1,110,257	\$1,196,017	7.7%
Garfield	\$22,683	\$25,750	13.5%
Grant	\$1,818,642	\$1,819,118	0.0%
Grays Harbor	\$819,685	\$896,484	9.4%
Island	\$743,814	\$789,897	6.2%
Jefferson	\$378,425	\$382,228	1.0%
King	\$46,093,349	\$49,638,174	7.7%
Kitsap	\$3,319,688	\$3,502,047	5.5%
Kittitas	\$706,410	\$759,188	7.5%
Klickitat	\$208,243	\$249,152	19.6%
Lewis	\$1,042,025	\$1,125,507	8.0%
Lincoln	\$119,137	\$113,691	-4.6%
Mason	\$506,540	\$549,630	8.5%
Okanogan	\$556,376	\$604,787	8.7%
Pacific	\$227,105	\$231,628	2.0%
Pend Oreille	\$135,637	\$142,927	5.4%
Pierce	\$12,189,183	\$12,736,324	4.5%
San Juan	\$365,329	\$415,010	13.6%
Skagit	\$2,321,686	\$2,372,431	2.2%
Skamania	\$84,422	\$91,069	7.9%
Snohomish	\$11,172,618	\$11,699,234	4.7%
Spokane	\$7,561,670	\$8,075,754	6.8%
Stevens	\$373,425	\$399,478	7.0%
Thurston	\$3,974,437	\$4,151,917	4.5%
Wahkiakum	\$30,662	\$28,866	-5.9%
Walla Walla	\$737,040	\$792,092	7.5%
Whatcom	\$3,433,471	\$3,507,674	2.2%
Whitman	\$638,106	\$669,177	4.9%
Yakima	\$3,214,689	\$3,521,693	9.6%
Total	\$117,166,967	\$124,855,791	6.6%

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,767</u>	<u>\$89,142,379</u>	<u>1,764</u>	<u>\$164,401,893</u>
MOTOR VEHICLES & PARTS	441	96	13,888,609	94	13,318,957
NEW & USED AUTO DEALERS	4411	19	3,404,123	18	5,681,668
RV, BOAT, MOTORCYCLE DEALERS	4412	15	62,087	28	3,067,000
AUTOMOTIVE PARTS & TIRE	4413	62	10,422,399	48	4,570,289
FURNITURE & HOME FURNISHING	442	73	1,568,216	57	2,437,646
ELECTRONICS & APPLIANCE STORES	443	140	3,669,894	141	4,307,139
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	129	10,154,967	100	6,606,911
BUILDING MATERIALS	4441	90	8,008,929	71	5,715,439
LAWN & GARDEN SUPPLIES & EQUIP.	4442	39	2,146,038	29	891,472
FOOD & BEVERAGE STORES	445	37	3,739,098	37	9,201,842
GROCERY & CONVENIENCE STORES	4451	11	3,603,040	6	8,530,564
OTHER FOOD & BEVERAGE STORES	4452, 4453	26	136,058	31	671,278
DRUG/HEALTH STORES	446	108	664,938	114	2,890,679
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	25	15,112,861	D	D
APPAREL & ACCESSORIES	448	136	730,977	141	1,580,215
CLOTHING & SHOE STORES	4481, 4482	126	715,327	129	1,107,339
JEWELRY & LUGGAGE STORES	4483	10	15,650	12	472,876
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	130	1,435,061	160	3,283,021
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	87	598,205	118	3,041,070
BOOK STORES & NEWS DEALERS	4512	43	836,856	42	241,951
GENERAL MERCHANDISE STORES	452	18	23,545,714	20	108,954,845
DEPARTMENT STORES	4521	4	313,779	4	210,138
GENERAL MERCHANDISE STORES	4529	14	23,231,935	16	108,744,707
E-COMMERCE & MAIL ORDER	4541	292	2,656,391	309	4,026,645
MISCELLANEOUS RETAILERS	453, 4542, 4543	583	11,975,653	589	7,784,630
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>22</u>	<u>686,024</u>	<u>14</u>	<u>60,863</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>143,282</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>758,359</u>	<u>3</u>	<u>86,965</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>708</u>	<u>63,218,716</u>	<u>401</u>	<u>30,589,652</u>
CONSTRUCTION OF BUILDINGS	236	143	17,956,059	103	9,305,035
HEAVY CONSTRUCTION & HIGHWAYS	237	55	12,084,060	23	6,397,805
SPECIAL TRADE CONTRACTORS	238	510	33,178,597	275	14,886,812
<u>MANUFACTURING</u>	<u>31-33</u>	<u>340</u>	<u>8,900,711</u>	<u>349</u>	<u>4,248,431</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,058</u>	<u>59,156,484</u>	<u>1,024</u>	<u>16,763,047</u>
DURABLE GOODS	423	752	51,801,402	707	11,353,377
NONDURABLE GOODS	424	298	7,343,382	311	5,370,083
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	11,700	6	39,587
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>21</u>	<u>1,094,389</u>	<u>11</u>	<u>874,365</u>
<u>INFORMATION</u>	<u>51</u>	<u>265</u>	<u>11,362,139</u>	<u>254</u>	<u>11,263,050</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>61</u>	<u>1,726,716</u>	<u>51</u>	<u>1,056,417</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>161</u>	<u>6,995,277</u>	<u>118</u>	<u>4,781,160</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>202</u>	<u>3,363,657</u>	<u>225</u>	<u>2,293,963</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>282</u>	<u>2,806,991</u>	<u>269</u>	<u>5,036,818</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>27</u>	<u>1,423,351</u>	<u>38</u>	<u>2,147,202</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>64</u>	<u>20,376,056</u>	<u>54</u>	<u>28,876,696</u>
ACCOMMODATIONS	721	11	3,261,860	11	5,521,452
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	53	17,114,196	43	23,355,244
<u>OTHER SERVICES</u>	<u>81</u>	<u>231</u>	<u>13,092,764</u>	<u>173</u>	<u>5,002,034</u>
REPAIR & MAINTENANCE	811	168	10,743,696	102	3,222,896
PERSONAL SERVICE	812	42	2,187,203	48	1,308,088
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	161,865	23	471,050
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>53,961</u>	<u>5</u>	<u>95,205</u>
TOTAL ALL INDUSTRIES		5,228	\$284,301,256	4,754	\$277,595,348

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,163</u>	<u>\$1,701,083,036</u>	<u>4,061</u>	<u>\$640,232,690</u>
MOTOR VEHICLES & PARTS	441	283	390,657,566	215	146,241,238
NEW & USED AUTO DEALERS	4411	77	301,014,273	40	109,699,890
RV, BOAT, MOTORCYCLE DEALERS	4412	62	41,014,256	52	10,111,859
AUTOMOTIVE PARTS & TIRE	4413	144	48,629,037	123	26,429,489
FURNITURE & HOME FURNISHING	442	180	59,030,631	173	24,044,884
ELECTRONICS & APPLIANCE STORES	443	427	87,341,848	329	18,248,399
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	257	155,035,342	228	103,411,572
BUILDING MATERIALS	4441	183	137,357,767	161	95,604,250
LAWN & GARDEN SUPPLIES & EQUIP.	4442	74	17,677,575	67	7,807,322
FOOD & BEVERAGE STORES	445	159	84,155,081	149	55,402,619
GROCERY & CONVENIENCE STORES	4451	41	73,767,824	40	47,615,582
OTHER FOOD & BEVERAGE STORES	4452, 4453	118	10,387,257	109	7,787,037
DRUG/HEALTH STORES	446	351	54,373,102	260	15,365,549
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	46	52,016,468	39	23,068,094
APPAREL & ACCESSORIES	448	394	126,963,088	308	23,395,659
CLOTHING & SHOE STORES	4481, 4482	334	111,566,763	262	21,176,130
JEWELRY & LUGGAGE STORES	4483	60	15,396,325	46	2,219,529
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	404	71,111,536	318	26,839,970
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	286	60,997,260	238	22,407,177
BOOK STORES & NEWS DEALERS	4512	118	10,114,276	80	4,432,793
GENERAL MERCHANDISE STORES	452	54	428,771,184	38	118,257,433
DEPARTMENT STORES	4521	10	136,859,032	6	34,262,328
GENERAL MERCHANDISE STORES	4529	44	291,912,152	32	83,995,105
E-COMMERCE & MAIL ORDER	4541	695	46,597,737	514	17,364,108
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,913	145,029,453	1,490	68,593,165
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>62</u>	<u>1,522,840</u>	<u>59</u>	<u>2,361,819</u>
<u>MINING</u>	<u>21</u>	<u>10</u>	<u>80,914</u>	<u>10</u>	<u>880,907</u>
<u>UTILITIES</u>	<u>22</u>	<u>18</u>	<u>2,650,921</u>	<u>15</u>	<u>561,041</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,051</u>	<u>466,905,211</u>	<u>1,626</u>	<u>310,279,767</u>
CONSTRUCTION OF BUILDINGS	236	563	236,533,087	473	130,926,490
HEAVY CONSTRUCTION & HIGHWAYS	237	98	26,200,473	90	65,112,823
SPECIAL TRADE CONTRACTORS	238	1,390	204,171,651	1,063	114,240,454
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,255</u>	<u>61,552,830</u>	<u>983</u>	<u>50,417,073</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,918</u>	<u>248,186,508</u>	<u>2,298</u>	<u>138,059,503</u>
DURABLE GOODS	423	2,027	194,085,878	1,611	105,990,175
NONDURABLE GOODS	424	864	53,462,804	669	31,594,516
ELECTRONIC MARKETS, AGENTS & BROKERS	425	27	637,826	18	474,812
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>61</u>	<u>3,178,076</u>	<u>64</u>	<u>5,298,029</u>
<u>INFORMATION</u>	<u>51</u>	<u>614</u>	<u>129,157,457</u>	<u>555</u>	<u>64,193,887</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>143</u>	<u>19,666,465</u>	<u>107</u>	<u>6,099,217</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>432</u>	<u>60,624,459</u>	<u>394</u>	<u>41,573,289</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>946</u>	<u>52,406,015</u>	<u>682</u>	<u>23,660,235</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,077</u>	<u>64,199,727</u>	<u>793</u>	<u>29,873,297</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>184</u>	<u>34,165,997</u>	<u>151</u>	<u>17,186,317</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>457</u>	<u>341,007,571</u>	<u>561</u>	<u>223,150,774</u>
ACCOMMODATIONS	721	49	50,459,205	263	94,601,207
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	408	290,548,366	298	128,549,567
<u>OTHER SERVICES</u>	<u>81</u>	<u>822</u>	<u>98,066,468</u>	<u>628</u>	<u>44,450,106</u>
REPAIR & MAINTENANCE	811	527	80,826,609	409	36,127,527
PERSONAL SERVICE	812	223	15,191,073	150	6,728,185
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	72	2,048,786	69	1,594,394
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>14</u>	<u>127,352</u>	<u>13</u>	<u>191,895</u>
TOTAL ALL INDUSTRIES		16,227	\$3,284,581,847	13,000	\$1,598,469,846

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,729</u>	<u>\$495,888,633</u>	<u>7,085</u>	<u>\$2,427,408,857</u>
MOTOR VEHICLES & PARTS	441	171	94,618,360	337	481,566,751
NEW & USED AUTO DEALERS	4411	36	68,292,582	80	370,298,260
RV, BOAT, MOTORCYCLE DEALERS	4412	36	6,415,175	64	19,702,384
AUTOMOTIVE PARTS & TIRE	4413	99	19,910,603	193	91,566,107
FURNITURE & HOME FURNISHING	442	141	13,617,948	267	88,945,906
ELECTRONICS & APPLIANCE STORES	443	276	16,466,499	593	95,577,844
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	231	66,303,751	393	275,316,904
BUILDING MATERIALS	4441	157	56,595,425	269	247,246,926
LAWN & GARDEN SUPPLIES & EQUIP.	4442	74	9,708,326	124	28,069,978
FOOD & BEVERAGE STORES	445	109	49,570,255	291	193,222,114
GROCERY & CONVENIENCE STORES	4451	28	46,796,923	90	172,248,398
OTHER FOOD & BEVERAGE STORES	4452, 4453	81	2,773,332	201	20,973,716
DRUG/HEALTH STORES	446	238	15,673,682	426	78,881,140
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	29	22,977,980	104	87,186,467
APPAREL & ACCESSORIES	448	267	8,403,529	480	129,328,337
CLOTHING & SHOE STORES	4481, 4482	220	7,249,469	388	116,081,945
JEWELRY & LUGGAGE STORES	4483	47	1,154,060	92	13,246,392
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	314	13,585,544	507	64,938,798
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	229	12,146,252	377	56,409,869
BOOK STORES & NEWS DEALERS	4512	85	1,439,292	130	8,528,929
GENERAL MERCHANDISE STORES	452	39	133,423,690	53	608,851,239
DEPARTMENT STORES	4521	6	12,754,228	8	142,273,801
GENERAL MERCHANDISE STORES	4529	33	120,669,462	45	466,577,438
E-COMMERCE & MAIL ORDER	4541	561	17,343,764	918	87,700,759
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,353	43,903,631	2,716	235,892,598
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>59</u>	<u>1,167,848</u>	<u>113</u>	<u>2,494,116</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>614,385</u>	<u>11</u>	<u>1,756,713</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>150,409</u>	<u>14</u>	<u>5,091,715</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,170</u>	<u>129,294,454</u>	<u>4,002</u>	<u>894,503,508</u>
CONSTRUCTION OF BUILDINGS	236	333	51,876,355	1,198	366,288,971
HEAVY CONSTRUCTION & HIGHWAYS	237	62	22,820,352	144	84,490,197
SPECIAL TRADE CONTRACTORS	238	775	54,597,747	2,660	443,724,340
<u>MANUFACTURING</u>	<u>31-33</u>	<u>833</u>	<u>17,062,501</u>	<u>1,726</u>	<u>81,464,664</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,064</u>	<u>57,759,758</u>	<u>3,505</u>	<u>330,973,357</u>
DURABLE GOODS	423	1,417	42,147,420	2,410	263,156,804
NONDURABLE GOODS	424	633	15,419,392	1,061	66,688,787
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	192,946	34	1,127,766
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>69</u>	<u>3,483,666</u>	<u>149</u>	<u>14,515,742</u>
<u>INFORMATION</u>	<u>51</u>	<u>464</u>	<u>49,358,787</u>	<u>815</u>	<u>319,004,770</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>94</u>	<u>4,034,974</u>	<u>172</u>	<u>42,699,597</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>253</u>	<u>12,183,567</u>	<u>564</u>	<u>122,802,714</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>564</u>	<u>11,606,516</u>	<u>1,458</u>	<u>72,704,524</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>732</u>	<u>21,916,044</u>	<u>1,848</u>	<u>150,970,955</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>164</u>	<u>7,011,278</u>	<u>323</u>	<u>54,315,799</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>365</u>	<u>122,753,977</u>	<u>806</u>	<u>590,459,195</u>
ACCOMMODATIONS	721	147	34,219,223	51	68,467,265
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	218	88,534,754	755	521,991,930
<u>OTHER SERVICES</u>	<u>81</u>	<u>590</u>	<u>39,702,542</u>	<u>1,555</u>	<u>170,687,222</u>
REPAIR & MAINTENANCE	811	389	34,142,044	985	137,609,107
PERSONAL SERVICE	812	147	4,395,122	468	30,644,932
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	54	1,165,376	102	2,433,183
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>693,994</u>	<u>21</u>	<u>3,349,404</u>
TOTAL ALL INDUSTRIES		11,175	\$974,683,333	24,167	\$5,285,202,852

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>954</u>	<u>\$14,121,782</u>	<u>3,722</u>	<u>\$720,006,776</u>
MOTOR VEHICLES & PARTS	441	43	1,392,683	185	218,901,904
NEW & USED AUTO DEALERS	4411	7	579,607	45	173,083,522
RV, BOAT, MOTORCYCLE DEALERS	4412	5	6,248	32	11,319,740
AUTOMOTIVE PARTS & TIRE	4413	31	806,828	108	34,498,642
FURNITURE & HOME FURNISHING	442	28	528,235	136	14,878,565
ELECTRONICS & APPLIANCE STORES	443	73	1,166,737	287	19,568,142
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	58	1,557,728	257	84,705,039
BUILDING MATERIALS	4441	42	1,539,232	182	68,648,397
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	18,496	75	16,056,642
FOOD & BEVERAGE STORES	445	16	2,001,161	111	53,083,175
GROCERY & CONVENIENCE STORES	4451	3	1,981,627	32	47,011,299
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	19,534	79	6,071,876
DRUG/HEALTH STORES	446	51	386,357	243	20,080,454
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	1,848,274	49	50,699,771
APPAREL & ACCESSORIES	448	85	155,994	252	11,501,614
CLOTHING & SHOE STORES	4481, 4482	81	154,716	218	6,842,670
JEWELRY & LUGGAGE STORES	4483	4	1,278	34	4,658,944
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	83	261,307	300	17,377,204
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	60	237,812	222	16,598,934
BOOK STORES & NEWS DEALERS	4512	23	23,495	78	778,270
GENERAL MERCHANDISE STORES	452	12	195,102	41	156,892,024
DEPARTMENT STORES	4521	4	72,050	9	41,245,024
GENERAL MERCHANDISE STORES	4529	8	123,052	32	115,647,000
E-COMMERCE & MAIL ORDER	4541	189	1,042,828	523	18,569,390
MISCELLANEOUS RETAILERS	453, 4542, 4543	309	3,585,376	1,338	53,749,494
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>13</u>	<u>689,313</u>	<u>63</u>	<u>813,826</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>314,125</u>	<u>10</u>	<u>2,142,732</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>174,952</u>	<u>12</u>	<u>452,896</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>241</u>	<u>124,330,109</u>	<u>1,925</u>	<u>307,118,436</u>
CONSTRUCTION OF BUILDINGS	236	49	3,737,567	454	181,843,717
HEAVY CONSTRUCTION & HIGHWAYS	237	24	13,431,449	106	35,347,202
SPECIAL TRADE CONTRACTORS	238	168	107,161,093	1,365	89,927,517
<u>MANUFACTURING</u>	<u>31-33</u>	<u>143</u>	<u>2,019,970</u>	<u>872</u>	<u>22,013,711</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>509</u>	<u>167,708,392</u>	<u>2,265</u>	<u>95,227,967</u>
DURABLE GOODS	423	346	162,314,304	1,614	73,630,870
NONDURABLE GOODS	424	158	5,372,254	639	21,547,473
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	21,834	12	49,624
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>5</u>	<u>373,758</u>	<u>75</u>	<u>4,155,810</u>
<u>INFORMATION</u>	<u>51</u>	<u>151</u>	<u>2,780,357</u>	<u>484</u>	<u>72,068,715</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>29</u>	<u>119,910</u>	<u>100</u>	<u>6,022,560</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>88</u>	<u>6,795,938</u>	<u>342</u>	<u>31,506,401</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>121</u>	<u>650,872</u>	<u>588</u>	<u>18,050,040</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>137</u>	<u>2,642,724</u>	<u>818</u>	<u>20,965,967</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>15</u>	<u>300,242</u>	<u>112</u>	<u>8,850,272</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>34</u>	<u>4,395,839</u>	<u>279</u>	<u>144,720,163</u>
ACCOMMODATIONS	721	12	2,183,719	53	16,082,243
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	22	2,212,120	226	128,637,920
<u>OTHER SERVICES</u>	<u>81</u>	<u>80</u>	<u>3,501,121</u>	<u>623</u>	<u>40,698,890</u>
REPAIR & MAINTENANCE	811	50	3,185,400	430	32,212,767
PERSONAL SERVICE	812	19	188,927	142	6,422,036
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	126,794	51	2,064,087
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>91,732</u>	<u>13</u>	<u>789,292</u>
TOTAL ALL INDUSTRIES		2,531	\$331,011,136	12,303	\$1,495,604,454

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,277</u>	<u>\$346,653,595</u>	<u>1,183</u>	<u>\$20,058,775</u>
MOTOR VEHICLES & PARTS	441	118	69,263,513	62	3,151,852
NEW & USED AUTO DEALERS	4411	23	54,498,530	9	929,521
RV, BOAT, MOTORCYCLE DEALERS	4412	22	3,671,380	16	49,598
AUTOMOTIVE PARTS & TIRE	4413	73	11,093,603	37	2,172,733
FURNITURE & HOME FURNISHING	442	84	11,329,213	40	365,213
ELECTRONICS & APPLIANCE STORES	443	177	43,018,393	70	546,664
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	137	10,944,394	73	3,220,564
BUILDING MATERIALS	4441	98	10,096,591	50	2,332,642
LAWN & GARDEN SUPPLIES & EQUIP.	4442	39	847,803	23	887,922
FOOD & BEVERAGE STORES	445	62	13,670,257	20	2,361,817
GROCERY & CONVENIENCE STORES	4451	15	12,506,797	6	2,347,860
OTHER FOOD & BEVERAGE STORES	4452, 4453	47	1,163,460	14	13,957
DRUG/HEALTH STORES	446	130	6,844,026	70	490,938
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	15	9,423,747	15	4,211,239
APPAREL & ACCESSORIES	448	180	10,495,444	108	337,719
CLOTHING & SHOE STORES	4481, 4482	157	7,425,188	98	334,233
JEWELRY & LUGGAGE STORES	4483	23	3,070,256	10	3,486
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	195	14,012,376	112	424,327
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	137	13,942,474	81	392,897
BOOK STORES & NEWS DEALERS	4512	58	69,902	31	31,430
GENERAL MERCHANDISE STORES	452	30	118,254,673	12	243,581
DEPARTMENT STORES	4521	7	25,473,237	4	140,417
GENERAL MERCHANDISE STORES	4529	23	92,781,436	8	103,164
E-COMMERCE & MAIL ORDER	4541	359	8,134,919	239	1,991,595
MISCELLANEOUS RETAILERS	453, 4542, 4543	790	31,262,640	362	2,713,266
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>24</u>	<u>782,802</u>	<u>15</u>	<u>239,050</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>167,226</u>	<u>3</u>	<u>58,338</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>705,201</u>	<u>5</u>	<u>10,921</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>867</u>	<u>123,314,689</u>	<u>207</u>	<u>6,452,233</u>
CONSTRUCTION OF BUILDINGS	236	236	61,196,038	56	1,562,139
HEAVY CONSTRUCTION & HIGHWAYS	237	48	9,069,654	15	260,517
SPECIAL TRADE CONTRACTORS	238	583	53,048,997	136	4,629,577
<u>MANUFACTURING</u>	<u>31-33</u>	<u>445</u>	<u>19,006,965</u>	<u>164</u>	<u>1,001,951</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,307</u>	<u>126,784,922</u>	<u>557</u>	<u>5,758,109</u>
DURABLE GOODS	423	897	117,720,789	396	4,443,818
NONDURABLE GOODS	424	400	8,933,238	157	1,313,413
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	130,895	4	878
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>31</u>	<u>3,650,550</u>	<u>4</u>	<u>54,814</u>
<u>INFORMATION</u>	<u>51</u>	<u>309</u>	<u>27,507,155</u>	<u>164</u>	<u>3,921,158</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>69</u>	<u>1,768,921</u>	<u>36</u>	<u>142,458</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>184</u>	<u>10,611,312</u>	<u>66</u>	<u>791,834</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>340</u>	<u>62,773,649</u>	<u>135</u>	<u>503,718</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>434</u>	<u>10,218,687</u>	<u>138</u>	<u>418,952</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>43</u>	<u>7,290,032</u>	<u>12</u>	<u>176,283</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>97</u>	<u>38,410,905</u>	<u>40</u>	<u>4,414,202</u>
ACCOMMODATIONS	721	15	2,908,859	15	1,831,752
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	82	35,502,046	25	2,582,450
<u>OTHER SERVICES</u>	<u>81</u>	<u>282</u>	<u>11,812,590</u>	<u>84</u>	<u>1,807,002</u>
REPAIR & MAINTENANCE	811	191	8,979,581	52	1,605,278
PERSONAL SERVICE	812	61	2,559,299	20	170,240
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	30	273,710	12	31,484
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>108,272</u>	<u>6</u>	<u>19,293</u>
TOTAL ALL INDUSTRIES		6,731	\$791,567,473	2,819	\$45,829,091

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,161</u>	<u>\$548,802,086</u>	<u>699</u>	<u>\$6,741,880</u>
MOTOR VEHICLES & PARTS	441	189	254,613,369	23	282,450
NEW & USED AUTO DEALERS	4411	44	173,957,880	5	134,881
RV, BOAT, MOTORCYCLE DEALERS	4412	31	46,931,838	5	2,406
AUTOMOTIVE PARTS & TIRE	4413	114	33,723,651	13	145,163
FURNITURE & HOME FURNISHING	442	105	11,836,054	16	161,880
ELECTRONICS & APPLIANCE STORES	443	269	20,022,665	56	701,697
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	176	50,946,807	42	1,109,602
BUILDING MATERIALS	4441	130	45,898,255	28	893,791
LAWN & GARDEN SUPPLIES & EQUIP.	4442	46	5,048,552	14	215,811
FOOD & BEVERAGE STORES	445	101	29,839,501	15	1,140,842
GROCERY & CONVENIENCE STORES	4451	36	28,428,239	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	65	1,411,262	13	3,911
DRUG/HEALTH STORES	446	193	14,693,391	36	319,512
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	34	28,080,735	7	1,111,481
APPAREL & ACCESSORIES	448	262	6,031,797	67	73,021
CLOTHING & SHOE STORES	4481, 4482	228	5,584,703	62	71,984
JEWELRY & LUGGAGE STORES	4483	34	447,094	5	1,037
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	235	5,361,610	62	147,043
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	166	2,693,317	43	136,579
BOOK STORES & NEWS DEALERS	4512	69	2,668,293	19	10,464
GENERAL MERCHANDISE STORES	452	34	67,741,576	10	61,110
DEPARTMENT STORES	4521	4	1,345,494	4	32,064
GENERAL MERCHANDISE STORES	4529	30	66,396,082	6	29,046
E-COMMERCE & MAIL ORDER	4541	448	12,085,623	128	456,694
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,115	47,548,958	237	1,176,548
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>42</u>	<u>2,904,504</u>	<u>8</u>	<u>80,958</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>963,615</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>452,051</u>	<u>3</u>	<u>128,870</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,326</u>	<u>196,454,560</u>	<u>158</u>	<u>3,061,273</u>
CONSTRUCTION OF BUILDINGS	236	326	98,193,409	27	467,493
HEAVY CONSTRUCTION & HIGHWAYS	237	88	15,710,321	13	662,288
SPECIAL TRADE CONTRACTORS	238	912	82,550,830	118	1,931,492
<u>MANUFACTURING</u>	<u>31-33</u>	<u>664</u>	<u>22,757,135</u>	<u>103</u>	<u>655,000</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,869</u>	<u>145,385,550</u>	<u>327</u>	<u>8,506,341</u>
DURABLE GOODS	423	1,300	114,838,924	240	7,304,551
NONDURABLE GOODS	424	553	29,957,693	86	1,201,620
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	588,933	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>51</u>	<u>7,895,518</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>430</u>	<u>44,244,884</u>	<u>103</u>	<u>1,816,753</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>100</u>	<u>4,973,885</u>	<u>22</u>	<u>76,391</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>273</u>	<u>42,071,106</u>	<u>58</u>	<u>2,523,815</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>490</u>	<u>13,692,090</u>	<u>88</u>	<u>290,873</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>655</u>	<u>28,001,270</u>	<u>77</u>	<u>157,732</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>65</u>	<u>5,256,242</u>	<u>5</u>	<u>4,821</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>185</u>	<u>87,638,692</u>	<u>14</u>	<u>685,622</u>
ACCOMMODATIONS	721	20	15,810,606	4	44,289
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	165	71,828,086	10	641,333
<u>OTHER SERVICES</u>	<u>81</u>	<u>441</u>	<u>41,568,801</u>	<u>52</u>	<u>782,754</u>
REPAIR & MAINTENANCE	811	331	34,681,567	34	724,301
PERSONAL SERVICE	812	77	6,450,165	10	56,974
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	33	437,069	8	1,479
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>16</u>	<u>2,955,096</u>	<u>5</u>	<u>14,637</u>
TOTAL ALL INDUSTRIES		9,781	\$1,196,017,085	1,725	\$25,749,547

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,616</u>	<u>\$639,159,830</u>	<u>3,518</u>	<u>\$401,264,987</u>
MOTOR VEHICLES & PARTS	441	215	126,718,427	170	95,884,110
NEW & USED AUTO DEALERS	4411	55	82,686,620	40	70,914,291
RV, BOAT, MOTORCYCLE DEALERS	4412	38	12,146,573	28	1,236,099
AUTOMOTIVE PARTS & TIRE	4413	122	31,885,234	102	23,733,720
FURNITURE & HOME FURNISHING	442	124	13,716,048	135	8,420,008
ELECTRONICS & APPLIANCE STORES	443	305	56,729,361	248	10,214,220
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	241	103,476,909	218	58,406,980
BUILDING MATERIALS	4441	178	76,060,205	152	51,817,630
LAWN & GARDEN SUPPLIES & EQUIP.	4442	63	27,416,704	66	6,589,350
FOOD & BEVERAGE STORES	445	115	43,606,087	132	41,979,339
GROCERY & CONVENIENCE STORES	4451	41	42,253,468	56	38,616,612
OTHER FOOD & BEVERAGE STORES	4452, 4453	74	1,352,619	76	3,362,727
DRUG/HEALTH STORES	446	229	9,617,972	225	11,738,057
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	56	42,794,482	39	38,764,451
APPAREL & ACCESSORIES	448	263	13,027,963	247	6,229,294
CLOTHING & SHOE STORES	4481, 4482	235	11,194,181	210	4,812,704
JEWELRY & LUGGAGE STORES	4483	28	1,833,782	37	1,416,590
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	278	14,242,457	270	6,208,817
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	197	11,009,836	182	5,132,624
BOOK STORES & NEWS DEALERS	4512	81	3,232,621	88	1,076,193
GENERAL MERCHANDISE STORES	452	41	106,524,700	44	72,472,717
DEPARTMENT STORES	4521	6	12,213,982	5	12,850,876
GENERAL MERCHANDISE STORES	4529	35	94,310,718	39	59,621,841
E-COMMERCE & MAIL ORDER	4541	484	15,774,299	503	12,889,984
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,265	92,931,125	1,287	38,057,010
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>52</u>	<u>5,839,400</u>	<u>53</u>	<u>1,974,879</u>
<u>MINING</u>	<u>21</u>	<u>10</u>	<u>1,082,728</u>	<u>10</u>	<u>2,208,813</u>
<u>UTILITIES</u>	<u>22</u>	<u>19</u>	<u>7,613,521</u>	<u>10</u>	<u>107,907</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,521</u>	<u>452,555,590</u>	<u>1,307</u>	<u>144,849,929</u>
CONSTRUCTION OF BUILDINGS	236	378	264,670,821	355	85,863,715
HEAVY CONSTRUCTION & HIGHWAYS	237	100	42,058,697	70	10,286,964
SPECIAL TRADE CONTRACTORS	238	1,043	145,826,072	882	48,699,250
<u>MANUFACTURING</u>	<u>31-33</u>	<u>840</u>	<u>38,146,758</u>	<u>784</u>	<u>19,876,433</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,190</u>	<u>277,568,490</u>	<u>1,846</u>	<u>67,736,104</u>
DURABLE GOODS	423	1,550	230,504,932	1,303	51,114,981
NONDURABLE GOODS	424	621	46,943,126	529	16,552,027
ELECTRONIC MARKETS, AGENTS & BROKERS	425	19	120,432	14	69,096
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>50</u>	<u>5,916,484</u>	<u>61</u>	<u>5,938,809</u>
<u>INFORMATION</u>	<u>51</u>	<u>469</u>	<u>70,884,335</u>	<u>442</u>	<u>48,214,908</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>125</u>	<u>16,910,715</u>	<u>105</u>	<u>4,703,648</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>340</u>	<u>45,868,876</u>	<u>280</u>	<u>17,807,193</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>549</u>	<u>27,563,167</u>	<u>492</u>	<u>8,534,168</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>641</u>	<u>33,274,513</u>	<u>618</u>	<u>13,069,993</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>114</u>	<u>13,089,474</u>	<u>110</u>	<u>8,660,232</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>305</u>	<u>123,921,179</u>	<u>375</u>	<u>127,581,979</u>
ACCOMMODATIONS	721	65	26,716,167	140	45,939,428
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	240	97,205,012	235	81,642,551
<u>OTHER SERVICES</u>	<u>81</u>	<u>592</u>	<u>59,586,772</u>	<u>497</u>	<u>22,703,476</u>
REPAIR & MAINTENANCE	811	412	51,790,309	341	17,299,751
PERSONAL SERVICE	812	126	6,510,890	102	4,009,425
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	54	1,285,573	54	1,394,300
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>136,264</u>	<u>12</u>	<u>1,250,081</u>
TOTAL ALL INDUSTRIES		11,445	\$1,819,118,096	10,520	\$896,483,539

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,018</u>	<u>\$325,774,192</u>	<u>2,890</u>	<u>\$135,001,369</u>
MOTOR VEHICLES & PARTS	441	165	24,618,035	105	12,137,586
NEW & USED AUTO DEALERS	4411	22	10,977,307	14	1,215,706
RV, BOAT, MOTORCYCLE DEALERS	4412	41	1,586,452	32	3,561,400
AUTOMOTIVE PARTS & TIRE	4413	102	12,054,276	59	7,360,480
FURNITURE & HOME FURNISHING	442	210	15,769,681	138	6,075,570
ELECTRONICS & APPLIANCE STORES	443	265	17,986,444	199	4,732,361
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	261	64,997,473	213	22,005,840
BUILDING MATERIALS	4441	189	60,186,573	150	19,579,581
LAWN & GARDEN SUPPLIES & EQUIP.	4442	72	4,810,900	63	2,426,259
FOOD & BEVERAGE STORES	445	120	35,391,728	84	15,208,518
GROCERY & CONVENIENCE STORES	4451	13	31,778,870	11	14,284,571
OTHER FOOD & BEVERAGE STORES	4452, 4453	107	3,612,858	73	923,947
DRUG/HEALTH STORES	446	243	12,675,247	189	6,022,601
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	16,290,826	17	10,188,484
APPAREL & ACCESSORIES	448	295	8,633,209	226	6,023,072
CLOTHING & SHOE STORES	4481, 4482	249	6,900,887	189	5,398,529
JEWELRY & LUGGAGE STORES	4483	46	1,732,322	37	624,543
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	326	6,462,819	226	4,022,838
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	231	5,361,575	159	3,158,093
BOOK STORES & NEWS DEALERS	4512	95	1,101,244	67	864,745
GENERAL MERCHANDISE STORES	452	39	48,970,232	27	13,100,874
DEPARTMENT STORES	4521	5	2,508,912	4	951,208
GENERAL MERCHANDISE STORES	4529	34	46,461,320	23	12,149,666
E-COMMERCE & MAIL ORDER	4541	568	23,699,497	442	9,794,007
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,506	50,279,001	1,024	25,689,618
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>67</u>	<u>1,140,137</u>	<u>38</u>	<u>757,051</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>280,147</u>	<u>9</u>	<u>721,416</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>1,903,430</u>	<u>4</u>	<u>38,810</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,195</u>	<u>148,838,241</u>	<u>1,058</u>	<u>71,165,585</u>
CONSTRUCTION OF BUILDINGS	236	602	74,012,818	289	33,356,686
HEAVY CONSTRUCTION & HIGHWAYS	237	86	11,662,230	59	5,671,007
SPECIAL TRADE CONTRACTORS	238	1,507	63,163,193	710	32,137,892
<u>MANUFACTURING</u>	<u>31-33</u>	<u>921</u>	<u>19,537,790</u>	<u>691</u>	<u>11,313,629</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,865</u>	<u>53,001,967</u>	<u>1,452</u>	<u>25,600,008</u>
DURABLE GOODS	423	1,245	22,471,041	984	16,989,680
NONDURABLE GOODS	424	603	29,911,796	459	8,576,751
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	619,130	9	33,577
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>44</u>	<u>1,102,507</u>	<u>37</u>	<u>1,358,478</u>
<u>INFORMATION</u>	<u>51</u>	<u>477</u>	<u>50,508,578</u>	<u>378</u>	<u>23,713,364</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>87</u>	<u>4,587,340</u>	<u>79</u>	<u>2,068,119</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>318</u>	<u>12,803,533</u>	<u>179</u>	<u>7,335,574</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>667</u>	<u>14,451,199</u>	<u>398</u>	<u>16,732,928</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>925</u>	<u>29,859,128</u>	<u>542</u>	<u>10,429,029</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>200</u>	<u>12,356,383</u>	<u>105</u>	<u>4,515,272</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>335</u>	<u>90,299,109</u>	<u>206</u>	<u>54,017,305</u>
ACCOMMODATIONS	721	139	17,821,461	76	19,684,793
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	196	72,477,648	130	34,332,512
<u>OTHER SERVICES</u>	<u>81</u>	<u>572</u>	<u>23,304,446</u>	<u>391</u>	<u>16,159,950</u>
REPAIR & MAINTENANCE	811	374	17,357,224	272	14,417,091
PERSONAL SERVICE	812	143	4,125,843	83	1,349,895
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	55	1,821,379	36	392,964
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>148,797</u>	<u>9</u>	<u>1,299,712</u>
TOTAL ALL INDUSTRIES		12,719	\$789,896,924	8,466	\$382,227,599

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>20,311</u>	<u>\$19,544,473,050</u>	<u>6,477</u>	<u>1,880,081,054</u>
MOTOR VEHICLES & PARTS	441	988	4,232,312,013	291	451,836,420
NEW & USED AUTO DEALERS	4411	382	3,584,216,494	69	360,126,399
RV, BOAT, MOTORCYCLE DEALERS	4412	216	274,739,505	75	34,358,605
AUTOMOTIVE PARTS & TIRE	4413	390	373,356,014	147	57,351,416
FURNITURE & HOME FURNISHING	442	824	1,007,171,326	308	61,713,698
ELECTRONICS & APPLIANCE STORES	443	1,325	1,530,880,740	469	80,008,221
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	1,015	1,517,728,370	415	235,161,809
BUILDING MATERIALS	4441	695	1,418,298,511	294	206,008,216
LAWN & GARDEN SUPPLIES & EQUIP.	4442	320	99,429,859	121	29,153,593
FOOD & BEVERAGE STORES	445	1,380	1,223,794,552	246	142,064,409
GROCERY & CONVENIENCE STORES	4451	746	1,071,680,234	71	131,080,905
OTHER FOOD & BEVERAGE STORES	4452, 4453	634	152,114,318	175	10,983,504
DRUG/HEALTH STORES	446	1,058	752,144,169	371	51,340,132
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	368	372,797,475	63	53,852,473
APPAREL & ACCESSORIES	448	1,672	1,950,801,259	470	88,011,567
CLOTHING & SHOE STORES	4481, 4482	1,237	1,738,373,721	379	73,991,092
JEWELRY & LUGGAGE STORES	4483	435	212,427,538	91	14,020,475
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	1,414	861,604,356	488	77,835,349
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	948	740,789,034	356	65,011,013
BOOK STORES & NEWS DEALERS	4512	466	120,815,322	132	12,824,336
GENERAL MERCHANDISE STORES	452	133	2,993,511,587	59	405,752,224
DEPARTMENT STORES	4521	12	1,044,431,239	8	100,762,305
GENERAL MERCHANDISE STORES	4529	121	1,949,080,348	51	304,989,919
E-COMMERCE & MAIL ORDER	4541	1,742	902,277,233	826	72,517,451
MISCELLANEOUS RETAILERS	453, 4542, 4543	8,392	2,199,449,970	2,471	159,987,301
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>278</u>	<u>29,190,742</u>	<u>99</u>	<u>1,833,646</u>
<u>MINING</u>	<u>21</u>	<u>32</u>	<u>6,695,431</u>	<u>12</u>	<u>1,299,574</u>
<u>UTILITIES</u>	<u>22</u>	<u>54</u>	<u>21,416,758</u>	<u>15</u>	<u>653,899</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>17,084</u>	<u>9,568,066,646</u>	<u>3,747</u>	<u>501,663,920</u>
CONSTRUCTION OF BUILDINGS	236	6,541	5,962,819,888	1,161	245,369,460
HEAVY CONSTRUCTION & HIGHWAYS	237	438	649,523,780	139	62,021,800
SPECIAL TRADE CONTRACTORS	238	10,105	2,955,722,978	2,447	194,272,660
<u>MANUFACTURING</u>	<u>31-33</u>	<u>5,077</u>	<u>950,592,975</u>	<u>1,654</u>	<u>51,897,051</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>6,621</u>	<u>3,394,051,898</u>	<u>2,996</u>	<u>153,290,625</u>
DURABLE GOODS	423	4,334	2,820,443,623	2,013	115,014,857
NONDURABLE GOODS	424	2,219	560,107,708	959	37,573,627
ELECTRONIC MARKETS, AGENTS & BROKERS	425	68	13,500,567	24	702,141
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>626</u>	<u>245,150,950</u>	<u>97</u>	<u>4,638,940</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,801</u>	<u>2,350,086,573</u>	<u>732</u>	<u>186,362,141</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>329</u>	<u>380,685,286</u>	<u>149</u>	<u>21,518,104</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,650</u>	<u>1,429,468,192</u>	<u>461</u>	<u>62,219,453</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>6,531</u>	<u>1,461,781,215</u>	<u>1,225</u>	<u>43,754,841</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>7,881</u>	<u>1,467,679,196</u>	<u>1,678</u>	<u>94,144,425</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>2,206</u>	<u>601,270,648</u>	<u>296</u>	<u>34,830,783</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>6,218</u>	<u>6,611,651,767</u>	<u>670</u>	<u>351,664,640</u>
ACCOMMODATIONS	721	492	1,600,936,817	93	28,393,595
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	5,726	5,010,714,950	577	323,271,045
<u>OTHER SERVICES</u>	<u>81</u>	<u>6,622</u>	<u>1,559,324,235</u>	<u>1,225</u>	<u>110,039,928</u>
REPAIR & MAINTENANCE	811	3,570	922,181,521	822	83,357,775
PERSONAL SERVICE	812	2,651	606,575,791	309	23,687,192
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	401	30,566,923	94	2,994,961
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>56</u>	<u>16,588,504</u>	<u>17</u>	<u>2,154,349</u>
TOTAL ALL INDUSTRIES		83,377	\$49,638,174,066	21,550	3,502,047,373

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLUCKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLUCKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,068</u>	<u>\$274,455,690</u>	<u>1,924</u>	<u>\$57,877,905</u>
MOTOR VEHICLES & PARTS	441	152	63,227,017	85	7,221,999
NEW & USED AUTO DEALERS	4411	27	32,133,378	9	488,331
RV, BOAT, MOTORCYCLE DEALERS	4412	41	16,862,204	18	31,143
AUTOMOTIVE PARTS & TIRE	4413	84	14,231,435	58	6,702,525
FURNITURE & HOME FURNISHING	442	129	11,189,644	71	1,548,976
ELECTRONICS & APPLIANCE STORES	443	236	10,036,184	142	2,769,724
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	214	35,933,233	121	7,698,790
BUILDING MATERIALS	4441	169	23,389,450	88	5,537,133
LAWN & GARDEN SUPPLIES & EQUIP.	4442	45	12,543,783	33	2,161,657
FOOD & BEVERAGE STORES	445	87	27,676,529	48	8,427,775
GROCERY & CONVENIENCE STORES	4451	15	25,048,480	10	8,080,734
OTHER FOOD & BEVERAGE STORES	4452, 4453	72	2,628,049	38	347,041
DRUG/HEALTH STORES	446	179	3,727,113	120	3,292,531
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	33	20,903,147	15	10,892,808
APPAREL & ACCESSORIES	448	237	5,495,100	150	680,217
CLOTHING & SHOE STORES	4481, 4482	204	4,106,885	139	670,441
JEWELRY & LUGGAGE STORES	4483	33	1,388,215	11	9,776
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	236	8,454,664	173	1,173,497
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	164	7,453,990	117	1,046,324
BOOK STORES & NEWS DEALERS	4512	72	1,000,674	56	127,173
GENERAL MERCHANDISE STORES	452	31	46,331,181	19	711,586
DEPARTMENT STORES	4521	4	760,445	5	299,905
GENERAL MERCHANDISE STORES	4529	27	45,570,736	14	411,681
E-COMMERCE & MAIL ORDER	4541	450	11,341,740	340	4,638,563
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,084	30,140,138	640	8,821,439
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>65</u>	<u>3,071,324</u>	<u>47</u>	<u>1,539,170</u>
<u>MINING</u>	<u>21</u>	<u>10</u>	<u>150,415</u>	<u>7</u>	<u>216,417</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>604,487</u>	<u>6</u>	<u>38,843</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,367</u>	<u>158,984,954</u>	<u>659</u>	<u>78,978,056</u>
CONSTRUCTION OF BUILDINGS	236	345	75,043,740	161	29,346,881
HEAVY CONSTRUCTION & HIGHWAYS	237	71	29,350,692	48	20,417,286
SPECIAL TRADE CONTRACTORS	238	951	54,590,522	450	29,213,889
<u>MANUFACTURING</u>	<u>31-33</u>	<u>684</u>	<u>22,505,628</u>	<u>388</u>	<u>9,986,615</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,710</u>	<u>58,242,561</u>	<u>1,208</u>	<u>39,081,607</u>
DURABLE GOODS	423	1,175	39,693,549	857	29,582,455
NONDURABLE GOODS	424	522	18,341,662	340	9,222,492
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	207,350	11	276,660
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>41</u>	<u>3,898,033</u>	<u>30</u>	<u>3,303,034</u>
<u>INFORMATION</u>	<u>51</u>	<u>412</u>	<u>28,538,962</u>	<u>283</u>	<u>14,155,477</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>82</u>	<u>5,113,910</u>	<u>56</u>	<u>1,867,177</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>262</u>	<u>16,965,434</u>	<u>148</u>	<u>6,652,304</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>456</u>	<u>8,582,722</u>	<u>271</u>	<u>5,302,679</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>555</u>	<u>25,069,676</u>	<u>299</u>	<u>3,257,477</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>115</u>	<u>14,675,701</u>	<u>45</u>	<u>2,633,674</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>244</u>	<u>119,751,775</u>	<u>92</u>	<u>14,976,385</u>
ACCOMMODATIONS	721	63	46,357,291	27	3,383,134
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	181	73,394,484	65	11,593,251
<u>OTHER SERVICES</u>	<u>81</u>	<u>385</u>	<u>18,155,254</u>	<u>195</u>	<u>9,166,503</u>
REPAIR & MAINTENANCE	811	261	14,282,546	130	7,786,124
PERSONAL SERVICE	812	82	3,029,527	41	999,602
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	42	843,181	24	380,777
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>421,191</u>	<u>14</u>	<u>118,814</u>
TOTAL ALL INDUSTRIES		9,478	\$759,187,717	5,672	\$249,152,137

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,759</u>	<u>\$560,870,485</u>	<u>1,567</u>	<u>\$35,007,200</u>
MOTOR VEHICLES & PARTS	441	204	141,840,583	80	6,563,291
NEW & USED AUTO DEALERS	4411	51	97,150,632	13	2,305,302
RV, BOAT, MOTORCYCLE DEALERS	4412	31	18,123,852	17	1,611,415
AUTOMOTIVE PARTS & TIRE	4413	122	26,566,099	50	2,646,574
FURNITURE & HOME FURNISHING	442	152	10,425,837	67	1,351,262
ELECTRONICS & APPLIANCE STORES	443	275	13,952,133	106	1,860,864
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	247	74,202,185	101	6,399,027
BUILDING MATERIALS	4441	178	55,702,817	73	3,613,028
LAWN & GARDEN SUPPLIES & EQUIP.	4442	69	18,499,368	28	2,785,999
FOOD & BEVERAGE STORES	445	112	42,221,396	25	4,866,898
GROCERY & CONVENIENCE STORES	4451	47	40,683,195	8	4,858,133
OTHER FOOD & BEVERAGE STORES	4452, 4453	65	1,538,201	17	8,765
DRUG/HEALTH STORES	446	233	15,801,495	96	1,168,480
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	53	42,739,326	13	1,074,665
APPAREL & ACCESSORIES	448	249	36,757,021	118	442,352
CLOTHING & SHOE STORES	4481, 4482	214	32,082,503	111	433,779
JEWELRY & LUGGAGE STORES	4483	35	4,674,518	7	8,573
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	301	24,691,232	130	953,107
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	222	24,496,639	91	924,279
BOOK STORES & NEWS DEALERS	4512	79	194,593	39	28,828
GENERAL MERCHANDISE STORES	452	37	95,593,316	15	538,757
DEPARTMENT STORES	4521	5	16,248,473	4	277,276
GENERAL MERCHANDISE STORES	4529	32	79,344,843	11	261,481
E-COMMERCE & MAIL ORDER	4541	503	15,297,909	275	2,320,162
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,393	47,348,052	541	7,468,335
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>72</u>	<u>2,604,862</u>	<u>17</u>	<u>386,954</u>
<u>MINING</u>	<u>21</u>	<u>18</u>	<u>2,566,836</u>	<u>6</u>	<u>296,658</u>
<u>UTILITIES</u>	<u>22</u>	<u>15</u>	<u>1,749,119</u>	<u>8</u>	<u>125,972</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,640</u>	<u>146,636,709</u>	<u>560</u>	<u>27,207,235</u>
CONSTRUCTION OF BUILDINGS	236	398	48,181,246	120	8,659,896
HEAVY CONSTRUCTION & HIGHWAYS	237	96	43,170,712	38	5,520,798
SPECIAL TRADE CONTRACTORS	238	1,146	55,284,751	402	13,026,541
<u>MANUFACTURING</u>	<u>31-33</u>	<u>836</u>	<u>29,745,435</u>	<u>265</u>	<u>1,680,589</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,107</u>	<u>83,558,273</u>	<u>791</u>	<u>19,151,159</u>
DURABLE GOODS	423	1,481	62,287,800	543	10,877,315
NONDURABLE GOODS	424	612	21,194,694	244	8,265,411
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	75,779	4	8,433
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>73</u>	<u>5,153,348</u>	<u>12</u>	<u>822,835</u>
<u>INFORMATION</u>	<u>51</u>	<u>473</u>	<u>59,279,601</u>	<u>213</u>	<u>7,270,994</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>104</u>	<u>2,554,786</u>	<u>42</u>	<u>650,208</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>298</u>	<u>22,176,626</u>	<u>118</u>	<u>2,764,793</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>537</u>	<u>13,207,375</u>	<u>196</u>	<u>1,678,082</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>692</u>	<u>41,393,992</u>	<u>248</u>	<u>1,856,819</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>117</u>	<u>12,636,366</u>	<u>29</u>	<u>725,385</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>316</u>	<u>107,719,075</u>	<u>59</u>	<u>4,815,182</u>
ACCOMMODATIONS	721	81	12,336,308	19	1,222,082
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	235	95,382,767	40	3,593,100
<u>OTHER SERVICES</u>	<u>81</u>	<u>618</u>	<u>33,494,511</u>	<u>167</u>	<u>9,177,577</u>
REPAIR & MAINTENANCE	811	446	27,866,245	117	8,576,183
PERSONAL SERVICE	812	120	5,039,083	32	581,834
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	52	589,183	18	19,560
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>13</u>	<u>159,824</u>	<u>8</u>	<u>73,749</u>
TOTAL ALL INDUSTRIES		11,688	\$1,125,507,223	4,306	\$113,691,391

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,078</u>	<u>\$226,094,629</u>	<u>2,829</u>	<u>\$282,043,554</u>
MOTOR VEHICLES & PARTS	441	143	36,068,231	153	53,024,822
NEW & USED AUTO DEALERS	4411	25	16,805,479	23	35,720,282
RV, BOAT, MOTORCYCLE DEALERS	4412	31	3,658,154	36	3,124,721
AUTOMOTIVE PARTS & TIRE	4413	87	15,604,598	94	14,179,819
FURNITURE & HOME FURNISHING	442	147	6,184,666	96	5,727,939
ELECTRONICS & APPLIANCE STORES	443	216	6,853,209	198	7,927,860
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	227	28,801,590	183	53,514,238
BUILDING MATERIALS	4441	167	23,407,661	129	40,626,640
LAWN & GARDEN SUPPLIES & EQUIP.	4442	60	5,393,929	54	12,887,598
FOOD & BEVERAGE STORES	445	83	20,351,974	73	25,186,517
GROCERY & CONVENIENCE STORES	4451	24	19,201,994	29	23,863,543
OTHER FOOD & BEVERAGE STORES	4452, 4453	59	1,149,980	44	1,322,974
DRUG/HEALTH STORES	446	185	4,542,924	177	5,877,949
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	18,529,792	41	15,544,500
APPAREL & ACCESSORIES	448	228	2,424,604	219	6,061,163
CLOTHING & SHOE STORES	4481, 4482	201	2,141,679	193	5,736,960
JEWELRY & LUGGAGE STORES	4483	27	282,925	26	324,203
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	260	2,994,031	227	7,119,687
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	181	2,352,073	162	6,691,239
BOOK STORES & NEWS DEALERS	4512	79	641,958	65	428,448
GENERAL MERCHANDISE STORES	452	36	64,468,078	35	61,451,658
DEPARTMENT STORES	4521	4	1,372,462	6	9,054,292
GENERAL MERCHANDISE STORES	4529	32	63,095,616	29	52,397,366
E-COMMERCE & MAIL ORDER	4541	457	11,012,523	430	9,807,227
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,068	23,863,007	997	30,799,994
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>48</u>	<u>938,137</u>	<u>50</u>	<u>1,014,341</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>1,120,919</u>	<u>4</u>	<u>92,928</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>196,341</u>	<u>16</u>	<u>2,829,193</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,814</u>	<u>116,967,387</u>	<u>838</u>	<u>116,107,988</u>
CONSTRUCTION OF BUILDINGS	236	482	66,510,165	241	63,366,982
HEAVY CONSTRUCTION & HIGHWAYS	237	93	8,867,691	66	14,426,944
SPECIAL TRADE CONTRACTORS	238	1,239	41,589,531	531	38,314,062
<u>MANUFACTURING</u>	<u>31-33</u>	<u>706</u>	<u>11,060,314</u>	<u>575</u>	<u>10,053,566</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,642</u>	<u>36,495,074</u>	<u>1,547</u>	<u>45,299,448</u>
DURABLE GOODS	423	1,128	27,889,158	1,088	30,652,418
NONDURABLE GOODS	424	508	8,542,082	446	14,556,493
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	63,834	13	90,537
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>37</u>	<u>854,098</u>	<u>39</u>	<u>2,977,896</u>
<u>INFORMATION</u>	<u>51</u>	<u>388</u>	<u>37,821,345</u>	<u>367</u>	<u>25,913,858</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>83</u>	<u>4,130,757</u>	<u>83</u>	<u>12,352,794</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>241</u>	<u>13,085,657</u>	<u>205</u>	<u>10,223,738</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>430</u>	<u>5,311,471</u>	<u>381</u>	<u>6,599,348</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>685</u>	<u>12,894,991</u>	<u>416</u>	<u>7,717,083</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>83</u>	<u>5,092,480</u>	<u>98</u>	<u>5,458,014</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>194</u>	<u>54,820,882</u>	<u>226</u>	<u>56,554,279</u>
ACCOMMODATIONS	721	56	13,490,860	100	22,126,932
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	138	41,330,022	126	34,427,347
<u>OTHER SERVICES</u>	<u>81</u>	<u>442</u>	<u>19,446,781</u>	<u>365</u>	<u>19,409,857</u>
REPAIR & MAINTENANCE	811	334	16,431,650	246	15,998,930
PERSONAL SERVICE	812	69	2,240,414	80	2,570,669
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	39	774,717	39	840,258
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>3,298,615</u>	<u>12</u>	<u>139,467</u>
TOTAL ALL INDUSTRIES		9,897	\$549,629,878	8,051	\$604,787,352

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,974</u>	<u>\$71,058,536</u>	<u>1,565</u>	<u>\$39,186,029</u>
MOTOR VEHICLES & PARTS	441	82	4,128,353	76	4,549,132
NEW & USED AUTO DEALERS	4411	12	591,007	14	2,534,109
RV, BOAT, MOTORCYCLE DEALERS	4412	15	156,591	17	346,655
AUTOMOTIVE PARTS & TIRE	4413	55	3,380,755	45	1,668,368
FURNITURE & HOME FURNISHING	442	82	2,491,637	57	902,168
ELECTRONICS & APPLIANCE STORES	443	136	3,386,027	125	2,053,164
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	123	15,038,530	90	3,493,040
BUILDING MATERIALS	4441	91	13,838,394	71	3,327,411
LAWN & GARDEN SUPPLIES & EQUIP.	4442	32	1,200,136	19	165,629
FOOD & BEVERAGE STORES	445	53	11,950,435	29	7,783,836
GROCERY & CONVENIENCE STORES	4451	17	11,579,936	3	7,524,048
OTHER FOOD & BEVERAGE STORES	4452, 4453	36	370,499	26	259,788
DRUG/HEALTH STORES	446	132	2,107,147	99	526,421
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	8,798,670	15	2,814,991
APPAREL & ACCESSORIES	448	154	1,083,216	127	609,903
CLOTHING & SHOE STORES	4481, 4482	133	991,968	112	597,388
JEWELRY & LUGGAGE STORES	4483	21	91,248	15	12,515
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	161	1,522,434	131	653,569
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	107	1,273,297	92	601,718
BOOK STORES & NEWS DEALERS	4512	54	249,137	39	51,851
GENERAL MERCHANDISE STORES	452	16	4,872,551	18	473,452
DEPARTMENT STORES	4521	4	390,327	4	227,514
GENERAL MERCHANDISE STORES	4529	12	4,482,224	14	245,938
E-COMMERCE & MAIL ORDER	4541	335	4,433,340	267	2,353,494
MISCELLANEOUS RETAILERS	453, 4542, 4543	688	11,246,196	531	12,972,859
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>21</u>	<u>601,880</u>	<u>22</u>	<u>1,048,273</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>2,516,306</u>	<u>5</u>	<u>845,272</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>22,904</u>	<u>6</u>	<u>109,779</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>672</u>	<u>52,497,303</u>	<u>497</u>	<u>33,290,696</u>
CONSTRUCTION OF BUILDINGS	236	184	23,936,708	129	13,161,670
HEAVY CONSTRUCTION & HIGHWAYS	237	42	7,750,935	31	4,215,083
SPECIAL TRADE CONTRACTORS	238	446	20,809,660	337	15,913,943
<u>MANUFACTURING</u>	<u>31-33</u>	<u>356</u>	<u>4,536,844</u>	<u>260</u>	<u>2,700,554</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,054</u>	<u>14,756,213</u>	<u>838</u>	<u>38,090,189</u>
DURABLE GOODS	423	721	11,430,423	600	34,472,760
NONDURABLE GOODS	424	324	3,319,176	232	3,615,320
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	6,614	6	2,109
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>17</u>	<u>1,701,815</u>	<u>9</u>	<u>263,733</u>
<u>INFORMATION</u>	<u>51</u>	<u>280</u>	<u>15,266,549</u>	<u>226</u>	<u>7,628,552</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>61</u>	<u>1,773,318</u>	<u>39</u>	<u>879,212</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>153</u>	<u>5,459,671</u>	<u>106</u>	<u>4,636,539</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>241</u>	<u>2,605,549</u>	<u>183</u>	<u>1,347,468</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>324</u>	<u>4,272,212</u>	<u>239</u>	<u>1,962,337</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>52</u>	<u>3,422,922</u>	<u>20</u>	<u>161,481</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>190</u>	<u>43,399,082</u>	<u>60</u>	<u>7,954,844</u>
ACCOMMODATIONS	721	96	18,310,014	23	1,279,059
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	94	25,089,068	37	6,675,785
<u>OTHER SERVICES</u>	<u>81</u>	<u>191</u>	<u>7,702,356</u>	<u>164</u>	<u>2,603,550</u>
REPAIR & MAINTENANCE	811	124	5,875,320	112	2,177,253
PERSONAL SERVICE	812	44	767,883	32	314,218
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	23	1,059,153	20	112,079
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>34,959</u>	<u>7</u>	<u>218,002</u>
TOTAL ALL INDUSTRIES		5,602	\$231,628,419	4,246	\$142,926,510

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>11,285</u>	<u>\$6,579,475,803</u>	<u>2,396</u>	<u>\$110,150,033</u>
MOTOR VEHICLES & PARTS	441	662	2,105,369,904	99	14,057,493
NEW & USED AUTO DEALERS	4411	243	1,746,022,847	18	1,253,939
RV, BOAT, MOTORCYCLE DEALERS	4412	133	164,212,974	33	10,678,053
AUTOMOTIVE PARTS & TIRE	4413	286	195,134,083	48	2,125,501
FURNITURE & HOME FURNISHING	442	462	215,296,294	113	3,779,255
ELECTRONICS & APPLIANCE STORES	443	785	304,013,566	153	4,126,735
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	634	594,951,661	164	23,812,839
BUILDING MATERIALS	4441	446	529,290,244	116	22,451,594
LAWN & GARDEN SUPPLIES & EQUIP.	4442	188	65,661,417	48	1,361,245
FOOD & BEVERAGE STORES	445	519	382,891,961	86	22,574,689
GROCERY & CONVENIENCE STORES	4451	247	352,022,236	13	20,401,254
OTHER FOOD & BEVERAGE STORES	4452, 4453	272	30,869,725	73	2,173,435
DRUG/HEALTH STORES	446	587	184,099,658	141	2,852,305
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	196	188,752,456	7	3,617,462
APPAREL & ACCESSORIES	448	787	350,773,972	207	3,663,761
CLOTHING & SHOE STORES	4481, 4482	635	303,941,136	179	3,424,541
JEWELRY & LUGGAGE STORES	4483	152	46,832,836	28	239,220
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	813	241,005,965	193	2,790,302
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	605	216,020,462	131	1,763,602
BOOK STORES & NEWS DEALERS	4512	208	24,985,503	62	1,026,700
GENERAL MERCHANDISE STORES	452	80	1,229,582,928	17	1,390,766
DEPARTMENT STORES	4521	10	370,062,994	4	407,014
GENERAL MERCHANDISE STORES	4529	70	859,519,934	13	983,752
E-COMMERCE & MAIL ORDER	4541	1,109	184,828,367	409	9,456,481
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,651	597,909,071	807	18,027,945
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>167</u>	<u>3,770,729</u>	<u>35</u>	<u>448,149</u>
<u>MINING</u>	<u>21</u>	<u>24</u>	<u>2,403,130</u>	<u>5</u>	<u>196,586</u>
<u>UTILITIES</u>	<u>22</u>	<u>39</u>	<u>5,155,199</u>	<u>9</u>	<u>682,499</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>8,063</u>	<u>1,837,360,739</u>	<u>801</u>	<u>130,396,010</u>
CONSTRUCTION OF BUILDINGS	236	2,536	918,082,552	256	81,142,751
HEAVY CONSTRUCTION & HIGHWAYS	237	293	206,171,722	35	12,522,433
SPECIAL TRADE CONTRACTORS	238	5,234	713,106,465	510	36,730,826
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,602</u>	<u>229,737,677</u>	<u>569</u>	<u>9,778,025</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,456</u>	<u>704,030,339</u>	<u>1,238</u>	<u>19,079,140</u>
DURABLE GOODS	423	3,006	574,484,457	812	9,096,917
NONDURABLE GOODS	424	1,406	127,383,581	420	9,979,889
ELECTRONIC MARKETS, AGENTS & BROKERS	425	44	2,162,301	6	2,334
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>235</u>	<u>61,204,758</u>	<u>60</u>	<u>4,841,298</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,011</u>	<u>629,053,068</u>	<u>311</u>	<u>16,625,043</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>231</u>	<u>96,620,956</u>	<u>56</u>	<u>1,066,947</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>886</u>	<u>290,054,188</u>	<u>179</u>	<u>11,597,437</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>2,431</u>	<u>154,736,514</u>	<u>377</u>	<u>4,707,865</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>3,260</u>	<u>313,159,853</u>	<u>426</u>	<u>17,609,218</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>659</u>	<u>118,246,843</u>	<u>107</u>	<u>6,607,993</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,833</u>	<u>1,276,851,797</u>	<u>238</u>	<u>73,025,555</u>
ACCOMMODATIONS	721	172	135,159,803	159	45,828,462
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,661	1,141,691,994	79	27,197,093
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,975</u>	<u>430,265,830</u>	<u>270</u>	<u>8,138,043</u>
REPAIR & MAINTENANCE	811	1,915	339,468,692	176	6,374,759
PERSONAL SERVICE	812	878	83,198,417	64	1,490,841
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	182	7,598,721	30	272,443
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>33</u>	<u>4,196,719</u>	<u>9</u>	<u>60,439</u>
TOTAL ALL INDUSTRIES		40,190	\$12,736,324,142	7,086	\$415,010,280

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,160</u>	<u>\$1,316,326,051</u>	<u>1,286</u>	<u>\$20,652,572</u>
MOTOR VEHICLES & PARTS	441	284	457,078,736	49	1,160,373
NEW & USED AUTO DEALERS	4411	64	328,846,828	8	287,093
RV, BOAT, MOTORCYCLE DEALERS	4412	85	86,853,318	8	8,854
AUTOMOTIVE PARTS & TIRE	4413	135	41,378,590	33	864,426
FURNITURE & HOME FURNISHING	442	212	33,501,899	52	490,058
ELECTRONICS & APPLIANCE STORES	443	391	48,140,748	98	1,188,673
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	332	117,906,428	87	2,130,498
BUILDING MATERIALS	4441	229	96,942,546	66	1,907,352
LAWN & GARDEN SUPPLIES & EQUIP.	4442	103	20,963,882	21	223,146
FOOD & BEVERAGE STORES	445	188	72,552,858	27	2,947,684
GROCERY & CONVENIENCE STORES	4451	47	64,622,762	5	2,902,792
OTHER FOOD & BEVERAGE STORES	4452, 4453	141	7,930,096	22	44,892
DRUG/HEALTH STORES	446	328	33,069,473	78	420,577
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	63	41,351,335	11	3,686,874
APPAREL & ACCESSORIES	448	386	69,269,435	109	280,289
CLOTHING & SHOE STORES	4481, 4482	318	58,866,599	99	270,346
JEWELRY & LUGGAGE STORES	4483	68	10,402,836	10	9,943
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	377	50,754,024	121	1,043,087
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	273	49,726,369	84	606,434
BOOK STORES & NEWS DEALERS	4512	104	1,027,655	37	436,653
GENERAL MERCHANDISE STORES	452	41	258,277,750	14	354,800
DEPARTMENT STORES	4521	7	63,995,443	5	151,583
GENERAL MERCHANDISE STORES	4529	34	194,282,307	9	203,217
E-COMMERCE & MAIL ORDER	4541	650	29,073,971	232	2,137,770
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,908	105,349,394	408	4,811,889
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>76</u>	<u>4,261,113</u>	<u>15</u>	<u>70,918</u>
<u>MINING</u>	<u>21</u>	<u>13</u>	<u>1,378,709</u>	<u>7</u>	<u>734,501</u>
<u>UTILITIES</u>	<u>22</u>	<u>17</u>	<u>856,318</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,605</u>	<u>269,067,323</u>	<u>504</u>	<u>16,129,468</u>
CONSTRUCTION OF BUILDINGS	236	688	120,188,455	105	6,543,210
HEAVY CONSTRUCTION & HIGHWAYS	237	113	34,943,507	32	4,171,768
SPECIAL TRADE CONTRACTORS	238	1,804	113,935,361	367	5,414,490
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,344</u>	<u>64,634,704</u>	<u>180</u>	<u>1,490,034</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,682</u>	<u>170,227,108</u>	<u>634</u>	<u>4,900,996</u>
DURABLE GOODS	423	1,872	116,318,096	433	3,576,505
NONDURABLE GOODS	424	792	53,669,548	197	1,323,650
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	239,464	4	841
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>113</u>	<u>20,855,258</u>	<u>15</u>	<u>698,412</u>
<u>INFORMATION</u>	<u>51</u>	<u>602</u>	<u>86,502,218</u>	<u>194</u>	<u>7,113,033</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>123</u>	<u>10,473,685</u>	<u>39</u>	<u>192,865</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>418</u>	<u>46,300,556</u>	<u>95</u>	<u>1,283,073</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>943</u>	<u>25,238,317</u>	<u>168</u>	<u>1,291,205</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,160</u>	<u>44,369,925</u>	<u>198</u>	<u>1,007,493</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>220</u>	<u>17,395,154</u>	<u>29</u>	<u>926,191</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>472</u>	<u>220,637,169</u>	<u>58</u>	<u>33,041,412</u>
ACCOMMODATIONS	721	98	33,387,761	20	28,976,893
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	374	187,249,408	38	4,064,519
<u>OTHER SERVICES</u>	<u>81</u>	<u>912</u>	<u>73,162,462</u>	<u>140</u>	<u>1,466,355</u>
REPAIR & MAINTENANCE	811	631	58,813,981	89	669,950
PERSONAL SERVICE	812	200	12,500,219	35	533,978
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	81	1,848,262	16	262,427
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>18</u>	<u>744,453</u>	<u>7</u>	<u>64,876</u>
TOTAL ALL INDUSTRIES		16,878	\$2,372,430,523	3,570	\$91,068,606

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>10,610</u>	<u>\$6,390,125,801</u>	<u>8,098</u>	<u>\$4,003,508,638</u>
MOTOR VEHICLES & PARTS	441	576	1,666,128,967	482	1,025,246,800
NEW & USED AUTO DEALERS	4411	190	1,362,523,973	183	773,203,554
RV, BOAT, MOTORCYCLE DEALERS	4412	119	115,904,097	82	116,799,835
AUTOMOTIVE PARTS & TIRE	4413	267	187,700,897	217	135,243,411
FURNITURE & HOME FURNISHING	442	469	201,586,277	291	136,541,331
ELECTRONICS & APPLIANCE STORES	443	764	292,263,817	646	230,924,020
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	657	530,972,927	386	394,782,370
BUILDING MATERIALS	4441	454	470,579,290	273	367,653,888
LAWN & GARDEN SUPPLIES & EQUIP.	4442	203	60,393,637	113	27,128,482
FOOD & BEVERAGE STORES	445	486	385,914,390	298	250,190,834
GROCERY & CONVENIENCE STORES	4451	231	353,907,747	96	229,341,983
OTHER FOOD & BEVERAGE STORES	4452, 4453	255	32,006,643	202	20,848,851
DRUG/HEALTH STORES	446	566	208,844,821	525	123,812,998
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	172	143,035,851	114	89,582,393
APPAREL & ACCESSORIES	448	728	649,181,629	538	265,749,141
CLOTHING & SHOE STORES	4481, 4482	571	556,536,919	441	234,255,904
JEWELRY & LUGGAGE STORES	4483	157	92,644,710	97	31,493,237
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	754	305,460,993	621	190,938,485
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	555	285,234,130	459	153,263,843
BOOK STORES & NEWS DEALERS	4512	199	20,226,863	162	37,674,642
GENERAL MERCHANDISE STORES	452	81	1,243,379,818	62	811,593,608
DEPARTMENT STORES	4521	11	321,928,149	10	225,376,271
GENERAL MERCHANDISE STORES	4529	70	921,451,669	52	586,217,337
E-COMMERCE & MAIL ORDER	4541	1,129	202,603,840	928	109,527,764
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,228	560,752,471	3,207	374,618,894
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>179</u>	<u>4,212,238</u>	<u>105</u>	<u>3,513,305</u>
<u>MINING</u>	<u>21</u>	<u>23</u>	<u>4,940,622</u>	<u>12</u>	<u>884,590</u>
<u>UTILITIES</u>	<u>22</u>	<u>34</u>	<u>7,328,003</u>	<u>18</u>	<u>2,582,655</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>8,834</u>	<u>1,484,616,195</u>	<u>3,615</u>	<u>1,090,757,204</u>
CONSTRUCTION OF BUILDINGS	236	2,874	660,332,491	1,095	578,902,031
HEAVY CONSTRUCTION & HIGHWAYS	237	268	157,841,282	140	41,411,819
SPECIAL TRADE CONTRACTORS	238	5,692	666,442,422	2,380	470,443,354
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,707</u>	<u>183,372,720</u>	<u>1,973</u>	<u>187,338,297</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,368</u>	<u>710,135,052</u>	<u>3,804</u>	<u>610,143,574</u>
DURABLE GOODS	423	2,969	529,638,014	2,667	481,629,085
NONDURABLE GOODS	424	1,355	178,598,463	1,103	127,089,673
ELECTRONIC MARKETS, AGENTS & BROKERS	425	44	1,898,575	34	1,424,816
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>242</u>	<u>30,660,208</u>	<u>155</u>	<u>21,372,783</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,005</u>	<u>527,587,987</u>	<u>911</u>	<u>393,272,425</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>209</u>	<u>72,262,737</u>	<u>189</u>	<u>57,535,318</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>820</u>	<u>209,927,774</u>	<u>600</u>	<u>192,408,818</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>2,562</u>	<u>162,354,046</u>	<u>1,677</u>	<u>122,523,741</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>3,437</u>	<u>244,414,709</u>	<u>1,785</u>	<u>201,093,996</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>636</u>	<u>93,438,001</u>	<u>425</u>	<u>49,236,176</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,805</u>	<u>1,222,416,372</u>	<u>1,085</u>	<u>884,294,493</u>
ACCOMMODATIONS	721	120	124,440,606	114	168,547,778
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,685	1,097,975,766	971	715,746,715
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,812</u>	<u>346,929,073</u>	<u>1,781</u>	<u>246,644,545</u>
REPAIR & MAINTENANCE	811	1,752	273,270,307	1,107	182,893,750
PERSONAL SERVICE	812	893	66,206,725	557	56,208,218
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	167	7,452,041	117	7,542,577
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>26</u>	<u>4,512,590</u>	<u>22</u>	<u>8,643,019</u>
TOTAL ALL INDUSTRIES		40,309	\$11,699,234,128	26,255	\$8,075,753,577

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,618</u>	<u>\$201,877,445</u>	<u>6,590</u>	<u>\$2,173,746,057</u>
MOTOR VEHICLES & PARTS	441	136	37,711,206	296	475,275,151
NEW & USED AUTO DEALERS	4411	29	21,935,405	62	367,245,734
RV, BOAT, MOTORCYCLE DEALERS	4412	30	2,370,234	72	41,210,823
AUTOMOTIVE PARTS & TIRE	4413	77	13,405,567	162	66,818,594
FURNITURE & HOME FURNISHING	442	98	5,845,483	282	72,094,585
ELECTRONICS & APPLIANCE STORES	443	188	7,125,911	539	118,869,785
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	156	21,374,518	415	251,769,032
BUILDING MATERIALS	4441	120	19,720,106	287	216,121,648
LAWN & GARDEN SUPPLIES & EQUIP.	4442	36	1,654,412	128	35,647,384
FOOD & BEVERAGE STORES	445	64	15,547,391	230	138,534,578
GROCERY & CONVENIENCE STORES	4451	15	14,932,175	66	122,649,350
OTHER FOOD & BEVERAGE STORES	4452, 4453	49	615,216	164	15,885,228
DRUG/HEALTH STORES	446	169	2,201,286	421	53,498,696
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	37	12,286,273	95	62,438,644
APPAREL & ACCESSORIES	448	169	1,744,994	449	103,212,680
CLOTHING & SHOE STORES	4481, 4482	148	1,595,229	370	87,734,212
JEWELRY & LUGGAGE STORES	4483	21	149,765	79	15,478,468
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	227	6,888,176	504	127,453,663
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	159	6,544,141	371	118,320,148
BOOK STORES & NEWS DEALERS	4512	68	344,035	133	9,133,515
GENERAL MERCHANDISE STORES	452	25	48,287,437	56	512,228,881
DEPARTMENT STORES	4521	4	679,992	10	148,216,757
GENERAL MERCHANDISE STORES	4529	21	47,607,445	46	364,012,124
E-COMMERCE & MAIL ORDER	4541	406	8,551,078	841	66,738,373
MISCELLANEOUS RETAILERS	453, 4542, 4543	943	34,313,692	2,462	191,631,989
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>34</u>	<u>741,692</u>	<u>118</u>	<u>2,515,712</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>102,762</u>	<u>18</u>	<u>796,142</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>260,286</u>	<u>19</u>	<u>1,555,617</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>960</u>	<u>63,493,819</u>	<u>4,004</u>	<u>556,420,189</u>
CONSTRUCTION OF BUILDINGS	236	243	26,291,164	1,177	247,895,451
HEAVY CONSTRUCTION & HIGHWAYS	237	54	9,745,908	146	58,440,159
SPECIAL TRADE CONTRACTORS	238	663	27,456,747	2,681	250,084,579
<u>MANUFACTURING</u>	<u>31-33</u>	<u>483</u>	<u>7,018,899</u>	<u>1,577</u>	<u>75,174,453</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,370</u>	<u>27,797,956</u>	<u>3,131</u>	<u>255,858,697</u>
DURABLE GOODS	423	962	19,500,429	2,137	211,439,121
NONDURABLE GOODS	424	400	8,285,122	967	43,837,699
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	12,405	27	581,877
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>27</u>	<u>757,394</u>	<u>101</u>	<u>7,151,153</u>
<u>INFORMATION</u>	<u>51</u>	<u>345</u>	<u>27,565,037</u>	<u>783</u>	<u>231,702,781</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>75</u>	<u>2,709,209</u>	<u>163</u>	<u>23,303,502</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>161</u>	<u>5,937,823</u>	<u>498</u>	<u>63,119,999</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>334</u>	<u>2,735,266</u>	<u>1,338</u>	<u>94,094,247</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>432</u>	<u>6,066,745</u>	<u>1,831</u>	<u>93,350,187</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>53</u>	<u>4,214,479</u>	<u>300</u>	<u>38,598,654</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>153</u>	<u>30,046,256</u>	<u>643</u>	<u>398,462,819</u>
ACCOMMODATIONS	721	45	5,138,000	53	32,738,100
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	108	24,908,256	590	365,724,719
<u>OTHER SERVICES</u>	<u>81</u>	<u>324</u>	<u>18,066,173</u>	<u>1,382</u>	<u>124,403,776</u>
REPAIR & MAINTENANCE	811	226	16,173,142	898	99,597,185
PERSONAL SERVICE	812	69	1,499,518	376	23,077,556
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	29	393,513	108	1,729,035
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>87,105</u>	<u>25</u>	<u>11,663,221</u>
TOTAL ALL INDUSTRIES		7,393	\$399,478,346	22,521	\$4,151,917,206

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIYAKUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	WAHAKIYAKUM*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>937</u>	<u>\$9,077,438</u>	<u>3,170</u>	<u>\$322,679,205</u>
MOTOR VEHICLES & PARTS	441	36	926,139	138	61,718,837
NEW & USED AUTO DEALERS	4411	4	123,178	34	40,391,244
RV, BOAT, MOTORCYCLE DEALERS	4412	9	10,733	28	6,789,363
AUTOMOTIVE PARTS & TIRE	4413	23	792,228	76	14,538,230
FURNITURE & HOME FURNISHING	442	31	294,580	113	10,296,853
ELECTRONICS & APPLIANCE STORES	443	65	342,029	277	18,121,708
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	68	1,018,502	187	38,212,202
BUILDING MATERIALS	4441	44	851,436	130	35,900,700
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	167,066	57	2,311,502
FOOD & BEVERAGE STORES	445	17	955,703	110	35,347,344
GROCERY & CONVENIENCE STORES	4451	3	925,894	25	28,902,231
OTHER FOOD & BEVERAGE STORES	4452, 4453	14	29,809	85	6,445,113
DRUG/HEALTH STORES	446	46	295,118	221	8,227,824
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	1,869,330	27	10,211,756
APPAREL & ACCESSORIES	448	85	126,233	239	8,580,490
CLOTHING & SHOE STORES	4481, 4482	81	123,741	208	6,780,170
JEWELRY & LUGGAGE STORES	4483	4	2,492	31	1,800,320
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	89	166,053	255	12,218,255
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	65	153,599	182	7,746,505
BOOK STORES & NEWS DEALERS	4512	24	12,454	73	4,471,750
GENERAL MERCHANDISE STORES	452	15	331,669	33	68,372,114
DEPARTMENT STORES	4521	4	52,467	6	14,200,085
GENERAL MERCHANDISE STORES	4529	11	279,202	27	54,172,029
E-COMMERCE & MAIL ORDER	4541	191	1,020,409	489	13,946,153
MISCELLANEOUS RETAILERS	453, 4542, 4543	288	1,731,673	1,081	37,425,669
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>15</u>	<u>65,794</u>	<u>41</u>	<u>852,887</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>568,321</u>	<u>6</u>	<u>207,237</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>7</u>	<u>390,996</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>223</u>	<u>8,844,903</u>	<u>1,046</u>	<u>146,164,986</u>
CONSTRUCTION OF BUILDINGS	236	49	3,021,375	273	77,400,176
HEAVY CONSTRUCTION & HIGHWAYS	237	16	2,812,831	52	9,552,872
SPECIAL TRADE CONTRACTORS	238	158	3,010,697	721	59,211,938
<u>MANUFACTURING</u>	<u>31-33</u>	<u>120</u>	<u>640,781</u>	<u>777</u>	<u>27,537,259</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>422</u>	<u>2,249,571</u>	<u>1,925</u>	<u>79,509,119</u>
DURABLE GOODS	423	295	1,778,690	1,328	53,783,905
NONDURABLE GOODS	424	127	470,881	586	25,570,784
ELECTRONIC MARKETS, AGENTS & BROKERS	425	0	0	11	154,430
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>163,556</u>	<u>32</u>	<u>2,141,721</u>
<u>INFORMATION</u>	<u>51</u>	<u>155</u>	<u>2,966,001</u>	<u>446</u>	<u>39,222,306</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>27</u>	<u>198,483</u>	<u>102</u>	<u>4,095,725</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>64</u>	<u>829,150</u>	<u>235</u>	<u>18,318,149</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>90</u>	<u>167,745</u>	<u>555</u>	<u>11,436,225</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>119</u>	<u>408,238</u>	<u>607</u>	<u>17,248,450</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>14</u>	<u>66,035</u>	<u>83</u>	<u>6,015,112</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>19</u>	<u>2,086,429</u>	<u>230</u>	<u>92,615,648</u>
ACCOMMODATIONS	721	8	416,026	82	23,741,275
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	11	1,670,403	148	68,874,373
<u>OTHER SERVICES</u>	<u>81</u>	<u>63</u>	<u>502,544</u>	<u>410</u>	<u>22,397,964</u>
REPAIR & MAINTENANCE	811	38	418,161	271	17,492,528
PERSONAL SERVICE	812	18	74,033	94	4,113,870
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	10,350	45	791,566
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>11,245</u>	<u>9</u>	<u>1,259,001</u>
TOTAL ALL INDUSTRIES		2,288	\$28,865,584	9,681	\$792,091,990

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>6,318</u>	<u>\$1,712,628,150</u>	<u>2,925</u>	<u>\$220,691,286</u>
MOTOR VEHICLES & PARTS	441	325	295,968,922	123	51,666,231
NEW & USED AUTO DEALERS	4411	76	217,580,305	22	40,239,887
RV, BOAT, MOTORCYCLE DEALERS	4412	87	29,519,944	29	1,504,282
AUTOMOTIVE PARTS & TIRE	4413	162	48,868,673	72	9,922,062
FURNITURE & HOME FURNISHING	442	246	56,431,287	108	6,759,656
ELECTRONICS & APPLIANCE STORES	443	470	68,219,385	244	13,653,785
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	325	191,645,813	160	17,499,501
BUILDING MATERIALS	4441	222	167,466,427	121	16,255,645
LAWN & GARDEN SUPPLIES & EQUIP.	4442	103	24,179,386	39	1,243,856
FOOD & BEVERAGE STORES	445	226	128,544,884	82	18,146,074
GROCERY & CONVENIENCE STORES	4451	52	119,715,777	17	17,645,848
OTHER FOOD & BEVERAGE STORES	4452, 4453	174	8,829,107	65	500,226
DRUG/HEALTH STORES	446	408	61,870,022	209	5,290,724
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	92	50,704,503	19	6,164,653
APPAREL & ACCESSORIES	448	481	122,182,941	229	4,625,716
CLOTHING & SHOE STORES	4481, 4482	407	113,331,176	194	3,619,146
JEWELRY & LUGGAGE STORES	4483	74	8,851,765	35	1,006,570
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	507	77,761,692	231	19,298,877
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	370	70,672,786	164	4,196,284
BOOK STORES & NEWS DEALERS	4512	137	7,088,906	67	15,102,593
GENERAL MERCHANDISE STORES	452	67	412,732,436	29	37,979,766
DEPARTMENT STORES	4521	9	112,308,556	4	623,263
GENERAL MERCHANDISE STORES	4529	58	300,423,880	25	37,356,503
E-COMMERCE & MAIL ORDER	4541	876	98,740,478	466	13,928,049
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,295	147,825,787	1,025	25,678,254
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>104</u>	<u>2,091,626</u>	<u>25</u>	<u>217,529</u>
<u>MINING</u>	<u>21</u>	<u>13</u>	<u>5,534,482</u>	<u>4</u>	<u>933,165</u>
<u>UTILITIES</u>	<u>22</u>	<u>15</u>	<u>766,618</u>	<u>8</u>	<u>52,672</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,727</u>	<u>529,107,761</u>	<u>929</u>	<u>184,702,125</u>
CONSTRUCTION OF BUILDINGS	236	898	268,666,981	223	110,703,132
HEAVY CONSTRUCTION & HIGHWAYS	237	107	55,930,370	62	11,423,796
SPECIAL TRADE CONTRACTORS	238	1,722	204,510,410	644	62,575,197
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,730</u>	<u>69,617,636</u>	<u>611</u>	<u>14,768,899</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,367</u>	<u>268,751,772</u>	<u>1,690</u>	<u>70,224,335</u>
DURABLE GOODS	423	2,294	188,059,760	1,173	56,292,709
NONDURABLE GOODS	424	1,045	80,191,221	505	13,777,128
ELECTRONIC MARKETS, AGENTS & BROKERS	425	28	500,791	12	154,498
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>127</u>	<u>17,523,941</u>	<u>31</u>	<u>3,470,381</u>
<u>INFORMATION</u>	<u>51</u>	<u>745</u>	<u>153,607,581</u>	<u>417</u>	<u>26,455,085</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>148</u>	<u>11,404,881</u>	<u>76</u>	<u>3,026,636</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>516</u>	<u>61,673,172</u>	<u>198</u>	<u>23,958,239</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,232</u>	<u>49,141,711</u>	<u>468</u>	<u>13,037,472</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,392</u>	<u>90,802,643</u>	<u>457</u>	<u>20,868,808</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>297</u>	<u>39,103,414</u>	<u>66</u>	<u>3,558,363</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>711</u>	<u>383,268,387</u>	<u>146</u>	<u>66,695,582</u>
ACCOMMODATIONS	721	147	64,382,035	17	11,934,866
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	564	318,886,352	129	54,760,716
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,193</u>	<u>111,661,519</u>	<u>330</u>	<u>16,015,409</u>
REPAIR & MAINTENANCE	811	767	88,710,644	206	12,826,297
PERSONAL SERVICE	812	330	20,852,777	88	3,022,603
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	96	2,098,098	36	166,509
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>15</u>	<u>988,662</u>	<u>13</u>	<u>501,390</u>
TOTAL ALL INDUSTRIES		<u>20,650</u>	<u>\$3,507,673,956</u>	<u>8,394</u>	<u>\$669,177,376</u>

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,226</u>	<u>\$1,601,115,155</u>
MOTOR VEHICLES & PARTS	441	367	399,885,351
NEW & USED AUTO DEALERS	4411	128	304,729,884
RV, BOAT, MOTORCYCLE DEALERS	4412	61	27,769,003
AUTOMOTIVE PARTS & TIRE	4413	178	67,386,464
FURNITURE & HOME FURNISHING	442	192	40,726,539
ELECTRONICS & APPLIANCE STORES	443	449	67,876,544
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	277	168,188,082
BUILDING MATERIALS	4441	193	138,782,282
LAWN & GARDEN SUPPLIES & EQUIP.	4442	84	29,405,800
FOOD & BEVERAGE STORES	445	248	109,420,828
GROCERY & CONVENIENCE STORES	4451	116	103,517,833
OTHER FOOD & BEVERAGE STORES	4452, 4453	132	5,902,995
DRUG/HEALTH STORES	446	330	36,811,417
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	83	50,283,179
APPAREL & ACCESSORIES	448	391	75,159,313
CLOTHING & SHOE STORES	4481, 4482	340	66,384,469
JEWELRY & LUGGAGE STORES	4483	51	8,774,844
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	403	51,239,785
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	293	49,148,839
BOOK STORES & NEWS DEALERS	4512	110	2,090,946
GENERAL MERCHANDISE STORES	452	55	406,889,834
DEPARTMENT STORES	4521	9	107,356,778
GENERAL MERCHANDISE STORES	4529	46	299,533,056
E-COMMERCE & MAIL ORDER	4541	641	36,709,179
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,790	157,925,104
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>88</u>	<u>5,879,381</u>
<u>MINING</u>	<u>21</u>	<u>18</u>	<u>6,211,601</u>
<u>UTILITIES</u>	<u>22</u>	<u>23</u>	<u>1,207,603</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,889</u>	<u>554,189,529</u>
CONSTRUCTION OF BUILDINGS	236	519	317,066,919
HEAVY CONSTRUCTION & HIGHWAYS	237	114	26,399,633
SPECIAL TRADE CONTRACTORS	238	1,256	210,722,977
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,222</u>	<u>142,570,661</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,904</u>	<u>372,673,269</u>
DURABLE GOODS	423	2,055	259,086,533
NONDURABLE GOODS	424	825	112,996,259
ELECTRONIC MARKETS, AGENTS & BROKERS	425	24	590,477
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>94</u>	<u>5,513,051</u>
<u>INFORMATION</u>	<u>51</u>	<u>632</u>	<u>172,648,614</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>153</u>	<u>20,588,487</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>443</u>	<u>96,847,531</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>890</u>	<u>49,158,491</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,026</u>	<u>61,175,149</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>168</u>	<u>22,442,656</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>624</u>	<u>304,754,877</u>
ACCOMMODATIONS	721	76	44,344,609
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	548	260,410,268
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,046</u>	<u>104,080,008</u>
REPAIR & MAINTENANCE	811	726	83,976,330
PERSONAL SERVICE	812	247	16,834,959
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	73	3,268,719
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>17</u>	<u>637,380</u>
TOTAL ALL INDUSTRIES		<u>16,463</u>	<u>\$3,521,693,443</u>

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

Table 4-A
City Taxable Retail Sales Comparing
Calendar Year 2013 to Calendar Year 2014
(Dollars in Thousands)

City	Calendar Year 2013	Calendar Year 2014	Percent Change
Aberdeen	\$381,691	\$404,832	6.1%
Auburn	\$1,559,039	\$1,630,950	4.6%
Bellevue	\$5,439,394	\$6,003,725	10.4%
Bellingham	\$2,282,587	\$2,303,303	0.9%
Bremerton	\$736,560	\$772,430	4.9%
Camas	\$192,736	\$218,588	13.4%
Centralia	\$304,848	\$314,626	3.2%
Chehalis	\$383,608	\$411,777	7.3%
Colville	\$189,456	\$191,055	0.8%
Des Moines	\$199,509	\$227,729	14.1%
Edmonds	\$613,692	\$673,576	9.8%
Ellensburg	\$387,230	\$414,050	6.9%
Everett	\$2,453,079	\$2,441,363	-0.5%
Federal Way	\$1,299,074	\$1,397,097	7.5%
Fife	\$666,411	\$725,413	8.9%
Issaquah	\$1,212,258	\$1,270,860	4.8%
Kelso	\$207,585	\$233,189	12.3%
Kennewick	\$1,723,129	\$1,768,985	2.7%
Kent	\$1,764,367	\$1,933,010	9.6%
Kirkland	\$1,933,262	\$2,034,602	5.2%
Lacey	\$934,766	\$961,683	2.9%
Longview	\$753,077	\$767,980	2.0%
Lynnwood	\$2,078,376	\$2,161,510	4.0%
Marysville	\$824,961	\$898,723	8.9%
Mercer Island	\$340,585	\$373,944	9.8%
Moses Lake	\$614,457	\$635,155	3.4%
Mount Vernon	\$619,110	\$633,761	2.4%
Mountlake Terrace	\$193,219	\$204,608	5.9%
Oak Harbor	\$308,010	\$318,668	3.5%
Olympia	\$1,793,527	\$1,843,485	2.8%
Omak	\$183,877	\$205,517	11.8%
Pasco	\$933,302	\$1,016,795	8.9%
Port Angeles	\$308,604	\$306,582	-0.7%
Port Townsend	\$194,283	\$201,195	3.6%
Pullman	\$457,921	\$480,121	4.8%
Puyallup	\$1,752,003	\$1,918,459	9.5%
Redmond	\$2,318,564	\$2,309,237	-0.4%
Renton	\$2,242,003	\$2,322,217	3.6%
Richland	\$989,663	\$1,041,224	5.2%
Sea Tac	\$951,193	\$1,100,076	15.7%
Seattle	\$18,258,203	\$19,995,172	9.5%
Shelton	\$206,290	\$210,186	1.9%
Spokane	\$4,103,528	\$4,379,706	6.7%
Sunnyside	\$252,211	\$280,659	11.3%
Tacoma	\$4,280,300	\$4,317,891	0.9%
Tukwila	\$1,764,573	\$1,856,553	5.2%
Vancouver	\$2,768,847	\$3,011,732	8.8%
Walla Walla	\$483,034	\$498,470	3.2%
Wenatchee	\$723,996	\$763,731	5.5%
Yakima	\$1,630,077	\$1,735,027	6.4%

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
RETAIL TRADE	44-45	1,802	\$245,109,055	3,642	\$927,665,821
MOTOR VEHICLES & PARTS	441	88	74,848,292	204	366,439,586
NEW & USED AUTO DEALERS	4411	24	56,236,170	60	323,590,268
RV, BOAT, MOTORCYCLE DEALERS	4412	10	201,214	32	17,731,519
AUTOMOTIVE PARTS & TIRE	4413	54	18,410,908	112	25,117,799
FURNITURE & HOME FURNISHING	442	66	3,164,380	190	29,453,027
ELECTRONICS & APPLIANCES	443	157	5,332,787	333	21,373,347
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	98	35,641,739	268	60,303,436
BUILDING MATERIALS	4441	77	33,951,687	219	52,990,807
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	1,690,052	49	7,312,629
FOOD & BEVERAGE STORES	445	49	21,377,198	96	31,559,561
GROCERY & CONVENIENCE STORES	4451	17	19,856,227	28	30,119,387
OTHER FOOD & BEVERAGE STORES	4452, 4453	32	1,520,971	68	1,440,174
DRUG/HEALTH STORES	446	131	4,802,010	234	18,276,022
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	4,828,810	24	27,909,466
APPAREL & ACCESSORIES	448	158	4,002,859	270	119,309,419
CLOTHING & SHOE STORES	4481, 4482	137	2,639,056	234	108,880,860
JEWELRY & LUGGAGE STORES	4483	21	1,363,803	36	10,428,559
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	136	3,737,603	245	23,989,061
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	92	2,848,019	183	23,495,158
BOOK STORES & NEWS DEALERS	4512	44	889,584	62	493,903
GENERAL MERCHANDISE STORES	452	22	69,537,629	31	116,355,992
DEPARTMENT STORES	4521	5	11,537,433	5	10,271,198
GENERAL MERCHANDISE STORES	4529	17	58,000,196	26	106,084,794
E-COMMERCE & MAIL ORDER	4541	291	3,183,958	482	30,991,969
MISCELLANEOUS RETAILERS	453, 4542, 4543	593	14,651,790	1,265	81,704,935
AGRICULTURE, FORESTRY, FISHING	11	6	101,599	33	598,806
MINING	21	D	D	9	34,577
UTILITIES	22	4	89,891	8	2,039,652
CONSTRUCTION	23	579	50,614,036	3,027	193,785,038
CONSTRUCTION OF BUILDINGS	236	147	36,111,652	743	107,489,190
HEAVY CONSTRUCTION & HIGHWAYS	237	31	1,395,965	92	12,610,817
SPECIAL TRADE CONTRACTORS	238	401	13,106,419	2,192	73,685,031
MANUFACTURING	31-33	363	6,407,015	949	33,456,823
WHOLESALE TRADE	42	1,111	23,609,696	2,140	134,503,552
DURABLE GOODS	423	797	19,799,313	1,499	114,821,805
NONDURABLE GOODS	424	308	3,800,656	621	19,469,237
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	9,727	20	212,510
TRANSPORTATION & WAREHOUSING	48-49	20	982,273	67	3,303,325
INFORMATION	51	304	14,729,689	476	52,131,722
FINANCE, INSURANCE	52	69	2,788,489	109	9,897,248
REAL ESTATE, RENTAL/LEASING	53	176	7,350,053	342	35,424,533
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	275	4,547,067	664	22,896,367
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	362	4,219,489	1,121	40,626,219
ARTS, ENTERTAINMENT & RECREATION	71	31	764,911	93	9,513,118
ACCOMMODATIONS & FOOD SERVICES	72	82	33,242,043	226	114,866,571
ACCOMMODATIONS	721	8	3,072,350	10	10,126,509
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	74	30,169,693	216	104,740,062
OTHER SERVICES	81	240	9,262,024	750	50,182,786
REPAIR & MAINTENANCE	811	153	6,500,748	590	43,132,307
PERSONAL SERVICE	812	57	2,324,695	120	6,309,490
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	30	436,581	40	740,989
PUBLIC ADMINISTRATION, OTHER	92.00	7	947,302	11	23,510
TOTAL ALL INDUSTRIES		5,432	\$404,832,477	13,667	\$1,630,949,668

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
RETAIL TRADE	44-45	5,866	\$2,762,187,562	4,389	\$1,293,255,847
MOTOR VEHICLES & PARTS	441	198	982,381,749	194	243,900,888
NEW & USED AUTO DEALERS	4411	59	925,252,261	42	193,881,239
RV, BOAT, MOTORCYCLE DEALERS	4412	39	24,839,873	56	22,526,668
AUTOMOTIVE PARTS & TIRE	4413	100	32,289,615	96	27,492,981
FURNITURE & HOME FURNISHING	442	323	92,630,751	192	36,436,399
ELECTRONICS & APPLIANCES	443	560	245,137,484	374	51,905,904
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	367	122,971,258	205	133,380,836
BUILDING MATERIALS	4441	289	118,357,003	149	126,881,640
LAWN & GARDEN SUPPLIES & EQUIP.	4442	78	4,614,255	56	6,499,196
FOOD & BEVERAGE STORES	445	193	98,406,186	125	80,887,436
GROCERY & CONVENIENCE STORES	4451	42	69,585,362	28	75,930,314
OTHER FOOD & BEVERAGE STORES	4452, 4453	151	28,820,824	97	4,957,122
DRUG/HEALTH STORES	446	385	75,258,954	326	41,773,006
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	36	21,900,290	40	17,218,012
APPAREL & ACCESSORIES	448	455	484,171,649	364	105,364,058
CLOTHING & SHOE STORES	4481, 4482	354	423,634,547	311	97,371,375
JEWELRY & LUGGAGE STORES	4483	101	60,537,102	53	7,992,683
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	400	127,982,651	347	66,870,285
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	292	117,339,168	241	60,745,397
BOOK STORES & NEWS DEALERS	4512	108	10,643,483	106	6,124,888
GENERAL MERCHANDISE STORES	452	48	216,013,073	48	382,374,284
DEPARTMENT STORES	4521	8	115,552,761	9	109,524,542
GENERAL MERCHANDISE STORES	4529	40	100,460,312	39	272,849,742
E-COMMERCE & MAIL ORDER	4541	753	82,315,053	607	36,523,143
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,148	213,018,464	1,567	96,621,596
AGRICULTURE, FORESTRY, FISHING	11	46	893,639	36	498,175
MINING	21	10	243,168	8	1,369,857
UTILITIES	22	8	4,211,851	8	104,840
CONSTRUCTION	23	6,414	982,253,950	1,964	273,716,361
CONSTRUCTION OF BUILDINGS	236	2,026	650,376,937	607	156,640,976
HEAVY CONSTRUCTION & HIGHWAYS	237	177	44,646,109	64	24,766,440
SPECIAL TRADE CONTRACTORS	238	4,211	287,230,904	1,293	92,308,945
MANUFACTURING	31-33	1,519	74,437,447	1,162	37,024,921
WHOLESALE TRADE	42	2,791	343,649,646	2,487	130,212,487
DURABLE GOODS	423	1,905	298,849,056	1,721	104,762,950
NONDURABLE GOODS	424	868	44,044,812	746	25,255,394
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	755,778	20	194,143
TRANSPORTATION & WAREHOUSING	48-49	82	4,898,095	73	5,052,971
INFORMATION	51	822	272,424,107	602	76,996,628
FINANCE, INSURANCE	52	153	49,867,295	118	6,227,414
REAL ESTATE, RENTAL/LEASING	53	510	94,203,502	374	32,628,524
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,749	317,004,629	894	33,362,787
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	2,468	160,380,515	1,084	60,672,500
ARTS, ENTERTAINMENT & RECREATION	71	307	102,434,472	182	16,618,022
ACCOMMODATIONS & FOOD SERVICES	72	575	667,951,853	429	268,850,104
ACCOMMODATIONS	721	29	218,117,876	41	35,971,093
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	546	449,833,977	388	232,879,011
OTHER SERVICES	81	1,147	162,743,081	778	66,402,684
REPAIR & MAINTENANCE	811	720	98,046,703	489	53,844,516
PERSONAL SERVICE	812	347	61,406,223	225	11,979,326
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	80	3,290,155	64	578,842
PUBLIC ADMINISTRATION, OTHER	92.00	16	3,940,395	10	308,981
TOTAL ALL INDUSTRIES		24,483	\$6,003,725,207	14,598	\$2,303,303,103

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
RETAIL TRADE	44-45	3,011	\$420,891,172	1,997	\$63,790,887
MOTOR VEHICLES & PARTS	441	141	275,775,658	68	7,356,270
NEW & USED AUTO DEALERS	4411	35	252,240,534	11	1,474,467
RV, BOAT, MOTORCYCLE DEALERS	4412	25	10,297,555	13	19,077
AUTOMOTIVE PARTS & TIRE	4413	81	13,237,569	44	5,862,726
FURNITURE & HOME FURNISHING	442	127	11,100,229	91	3,847,169
ELECTRONICS & APPLIANCES	443	248	14,573,579	179	6,416,905
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	168	10,562,077	115	12,158,880
BUILDING MATERIALS	4441	127	8,868,246	90	10,033,180
LAWN & GARDEN SUPPLIES & EQUIP.	4442	41	1,693,831	25	2,125,700
FOOD & BEVERAGE STORES	445	90	30,457,229	58	7,061,815
GROCERY & CONVENIENCE STORES	4451	32	29,920,610	8	6,944,818
OTHER FOOD & BEVERAGE STORES	4452, 4453	58	536,619	50	116,997
DRUG/HEALTH STORES	446	188	13,242,889	115	2,725,638
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	21	9,451,683	9	2,132,051
APPAREL & ACCESSORIES	448	225	3,978,119	171	2,826,456
CLOTHING & SHOE STORES	4481, 4482	198	2,965,468	149	2,342,863
JEWELRY & LUGGAGE STORES	4483	27	1,012,651	22	483,593
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	233	6,369,875	159	1,560,271
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	164	3,299,902	107	1,485,215
BOOK STORES & NEWS DEALERS	4512	69	3,069,973	52	75,056
GENERAL MERCHANDISE STORES	452	32	4,905,202	17	2,289,645
DEPARTMENT STORES	4521	4	1,409,299	4	531,081
GENERAL MERCHANDISE STORES	4529	28	3,495,903	13	1,758,564
E-COMMERCE & MAIL ORDER	4541	474	9,835,023	356	6,141,041
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,064	30,639,609	659	9,274,746
AGRICULTURE, FORESTRY, FISHING	11	13	22,912	13	19,173
MINING	21	8	366,654	4	15,151
UTILITIES	22	4	38,279	4	255,023
CONSTRUCTION	23	1,346	82,765,000	1,327	68,459,041
CONSTRUCTION OF BUILDINGS	236	340	46,533,231	276	25,289,568
HEAVY CONSTRUCTION & HIGHWAYS	237	51	5,008,312	36	7,655,272
SPECIAL TRADE CONTRACTORS	238	955	31,223,457	1,015	35,514,201
MANUFACTURING	31-33	648	12,960,910	407	4,463,639
WHOLESALE TRADE	42	1,674	49,530,818	1,107	20,326,208
DURABLE GOODS	423	1,166	38,883,311	741	16,212,397
NONDURABLE GOODS	424	499	10,554,195	358	4,100,861
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	93,312	8	12,950
TRANSPORTATION & WAREHOUSING	48-49	36	959,867	27	303,525
INFORMATION	51	439	30,556,467	310	14,661,915
FINANCE, INSURANCE	52	89	4,371,966	68	3,120,797
REAL ESTATE, RENTAL/LEASING	53	249	23,150,239	159	5,172,708
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	481	9,498,235	321	3,396,127
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	708	18,875,135	540	8,120,831
ARTS, ENTERTAINMENT & RECREATION	71	75	5,389,423	41	5,089,295
ACCOMMODATIONS & FOOD SERVICES	72	180	85,261,641	63	18,529,534
ACCOMMODATIONS	721	18	11,248,098	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	162	74,013,543	61	18,113,148
OTHER SERVICES	81	420	26,405,145	233	2,863,477
REPAIR & MAINTENANCE	811	288	19,839,386	155	1,228,622
PERSONAL SERVICE	812	95	6,392,189	53	1,597,522
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	37	173,570	25	37,333
PUBLIC ADMINISTRATION, OTHER	92.00	10	1,386,554	5	625
TOTAL ALL INDUSTRIES		9,391	\$772,430,417	6,626	\$218,587,956

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
RETAIL TRADE	44-45	1,894	\$153,332,376	1,813	\$286,217,196
MOTOR VEHICLES & PARTS	441	89	37,716,234	89	85,763,590
NEW & USED AUTO DEALERS	4411	22	22,962,699	19	66,007,810
RV, BOAT, MOTORCYCLE DEALERS	4412	11	3,712,854	10	9,122,957
AUTOMOTIVE PARTS & TIRE	4413	56	11,040,681	60	10,632,823
FURNITURE & HOME FURNISHING	442	83	3,488,495	78	4,193,037
ELECTRONICS & APPLIANCES	443	162	4,602,740	148	5,332,465
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	110	10,045,907	106	41,468,341
BUILDING MATERIALS	4441	85	8,650,215	83	37,734,460
LAWN & GARDEN SUPPLIES & EQUIP.	4442	25	1,395,692	23	3,733,881
FOOD & BEVERAGE STORES	445	33	16,252,792	27	10,190,686
GROCERY & CONVENIENCE STORES	4451	17	16,146,099	7	9,888,421
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	106,693	20	302,265
DRUG/HEALTH STORES	446	139	8,604,069	117	6,002,977
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	5,698,657	12	8,098,199
APPAREL & ACCESSORIES	448	153	30,471,961	146	5,482,930
CLOTHING & SHOE STORES	4481, 4482	138	26,784,918	130	4,533,093
JEWELRY & LUGGAGE STORES	4483	15	3,687,043	16	949,837
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	148	17,523,787	141	5,460,776
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	101	17,473,618	102	5,414,502
BOOK STORES & NEWS DEALERS	4512	47	50,169	39	46,274
GENERAL MERCHANDISE STORES	452	14	768,279	25	92,762,589
DEPARTMENT STORES	4521	4	245,616	5	15,018,895
GENERAL MERCHANDISE STORES	4529	10	522,663	20	77,743,694
E-COMMERCE & MAIL ORDER	4541	251	4,687,596	257	2,969,440
MISCELLANEOUS RETAILERS	453, 4542, 4543	699	13,471,859	667	18,492,166
AGRICULTURE, FORESTRY, FISHING	11	11	451,422	15	88,203
MINING	21	6	20,817	6	76,822
UTILITIES	22	5	53,155	4	614,472
CONSTRUCTION	23	738	34,985,773	657	29,740,883
CONSTRUCTION OF BUILDINGS	236	177	8,597,905	139	10,104,869
HEAVY CONSTRUCTION & HIGHWAYS	237	36	14,343,525	31	5,066,046
SPECIAL TRADE CONTRACTORS	238	525	12,044,343	487	14,569,968
MANUFACTURING	31-33	383	6,948,924	352	2,991,516
WHOLESALE TRADE	42	1,143	26,133,085	1,070	22,628,853
DURABLE GOODS	423	824	19,199,652	750	18,149,549
NONDURABLE GOODS	424	313	6,902,938	315	4,448,765
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	30,495	5	30,539
TRANSPORTATION & WAREHOUSING	48-49	18	93,640	17	1,563,503
INFORMATION	51	291	14,576,355	284	9,369,399
FINANCE, INSURANCE	52	66	832,439	68	1,249,644
REAL ESTATE, RENTAL/LEASING	53	162	5,178,419	169	7,857,333
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	279	2,711,033	250	6,245,583
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	391	4,507,147	333	2,443,289
ARTS, ENTERTAINMENT & RECREATION	71	43	2,436,153	37	3,240,296
ACCOMMODATIONS & FOOD SERVICES	72	99	51,026,497	81	28,865,979
ACCOMMODATIONS	721	9	3,270,191	6	5,029,128
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	90	47,756,306	75	23,836,851
OTHER SERVICES	81	275	11,253,621	232	8,524,155
REPAIR & MAINTENANCE	811	183	8,916,533	167	6,799,433
PERSONAL SERVICE	812	67	2,085,933	45	1,550,414
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	251,155	20	174,308
PUBLIC ADMINISTRATION, OTHER	92.00	8	84,923	9	59,760
TOTAL ALL INDUSTRIES		5,812	\$314,625,779	5,397	\$411,776,886

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
RETAIL TRADE	44-45	1,432	\$126,766,606	1,877	\$68,273,967
MOTOR VEHICLES & PARTS	441	64	27,547,471	74	4,016,392
NEW & USED AUTO DEALERS	4411	13	17,679,524	13	3,048,872
RV, BOAT, MOTORCYCLE DEALERS	4412	9	2,220,380	14	815,838
AUTOMOTIVE PARTS & TIRE	4413	42	7,647,567	47	151,682
FURNITURE & HOME FURNISHING	442	51	2,538,342	100	2,748,475
ELECTRONICS & APPLIANCES	443	129	3,651,560	136	2,347,348
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	77	8,320,849	120	4,797,744
BUILDING MATERIALS	4441	62	7,976,651	106	4,772,735
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	344,198	14	25,009
FOOD & BEVERAGE STORES	445	22	6,810,180	40	18,358,560
GROCERY & CONVENIENCE STORES	4451	4	6,505,113	7	18,204,335
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	305,067	33	154,225
DRUG/HEALTH STORES	446	102	693,396	115	8,788,833
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	3,494,057	14	5,233,861
APPAREL & ACCESSORIES	448	115	1,066,460	158	1,738,990
CLOTHING & SHOE STORES	4481, 4482	104	938,281	135	1,484,094
JEWELRY & LUGGAGE STORES	4483	11	128,179	23	254,896
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	120	4,534,107	157	1,114,189
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	85	4,444,045	107	901,071
BOOK STORES & NEWS DEALERS	4512	35	90,062	50	213,118
GENERAL MERCHANDISE STORES	452	16	47,214,510	19	910,274
DEPARTMENT STORES	4521	4	218,806	4	389,565
GENERAL MERCHANDISE STORES	4529	12	46,995,704	15	520,709
E-COMMERCE & MAIL ORDER	4541	226	2,292,339	307	5,301,846
MISCELLANEOUS RETAILERS	453, 4542, 4543	500	18,603,335	637	12,917,455
AGRICULTURE, FORESTRY, FISHING	11	5	220,426	8	2,225,016
MINING	21	D	D	3	37,515
UTILITIES	22	4	128,126	5	41,656
CONSTRUCTION	23	270	11,340,388	1,670	60,431,395
CONSTRUCTION OF BUILDINGS	236	57	4,562,933	406	39,570,000
HEAVY CONSTRUCTION & HIGHWAYS	237	14	627,411	46	3,518,346
SPECIAL TRADE CONTRACTORS	238	199	6,150,044	1,218	17,343,049
MANUFACTURING	31-33	226	1,967,492	406	3,967,294
WHOLESALE TRADE	42	845	12,926,940	903	9,143,399
DURABLE GOODS	423	610	9,462,831	601	6,279,247
NONDURABLE GOODS	424	230	3,454,437	298	2,861,432
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	9,672	4	2,720
TRANSPORTATION & WAREHOUSING	48-49	8	363,419	31	1,352,698
INFORMATION	51	225	5,426,786	289	16,990,761
FINANCE, INSURANCE	52	58	2,226,683	63	1,220,959
REAL ESTATE, RENTAL/LEASING	53	104	2,416,942	165	3,481,455
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	169	1,130,864	311	2,768,405
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	213	2,515,358	629	8,293,007
ARTS, ENTERTAINMENT & RECREATION	71	24	567,353	40	1,304,864
ACCOMMODATIONS & FOOD SERVICES	72	48	14,948,195	96	41,311,444
ACCOMMODATIONS	721	5	2,549,429	8	2,345,613
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	43	12,398,766	88	38,965,831
OTHER SERVICES	81	150	8,047,435	295	6,876,069
REPAIR & MAINTENANCE	811	96	6,770,716	215	5,750,018
PERSONAL SERVICE	812	39	1,018,645	56	1,080,976
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	258,074	24	45,075
PUBLIC ADMINISTRATION, OTHER	92.00	5	58,413	4	9,474
TOTAL ALL INDUSTRIES		3,788	\$191,054,547	6,795	\$227,729,378

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
RETAIL TRADE	44-45	3,388	\$330,672,067	2,188	\$196,279,972
MOTOR VEHICLES & PARTS	441	99	173,229,167	100	57,442,627
NEW & USED AUTO DEALERS	4411	22	168,204,337	17	29,913,329
RV, BOAT, MOTORCYCLE DEALERS	4412	13	2,167,099	25	15,288,826
AUTOMOTIVE PARTS & TIRE	4413	64	2,857,731	58	12,240,472
FURNITURE & HOME FURNISHING	442	196	11,367,670	77	6,979,487
ELECTRONICS & APPLIANCES	443	253	8,379,336	166	5,555,541
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	236	7,141,018	127	17,416,871
BUILDING MATERIALS	4441	188	6,835,618	99	8,753,799
LAWN & GARDEN SUPPLIES & EQUIP.	4442	48	305,400	28	8,663,072
FOOD & BEVERAGE STORES	445	106	28,760,685	41	17,925,371
GROCERY & CONVENIENCE STORES	4451	18	24,161,665	10	16,359,158
OTHER FOOD & BEVERAGE STORES	4452, 4453	88	4,599,020	31	1,566,213
DRUG/HEALTH STORES	446	237	11,192,605	133	3,333,665
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	4,102,620	17	12,873,170
APPAREL & ACCESSORIES	448	270	24,099,885	192	4,398,340
CLOTHING & SHOE STORES	4481, 4482	222	22,444,826	170	3,197,961
JEWELRY & LUGGAGE STORES	4483	48	1,655,059	22	1,200,379
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	236	3,002,143	180	4,522,762
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	159	2,230,509	125	3,555,823
BOOK STORES & NEWS DEALERS	4512	77	771,634	55	966,939
GENERAL MERCHANDISE STORES	452	28	11,767,575	22	42,632,799
DEPARTMENT STORES	4521	4	541,513	4	356,799
GENERAL MERCHANDISE STORES	4529	24	11,226,062	18	42,276,000
E-COMMERCE & MAIL ORDER	4541	500	13,509,226	346	4,806,697
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,216	34,120,137	787	18,392,642
AGRICULTURE, FORESTRY, FISHING	11	25	132,520	24	303,689
MINING	21	4	27,684	4	35,003
UTILITIES	22	5	407,462	8	550,746
CONSTRUCTION	23	3,239	107,130,389	640	50,240,623
CONSTRUCTION OF BUILDINGS	236	884	53,064,952	140	24,781,454
HEAVY CONSTRUCTION & HIGHWAYS	237	83	8,424,923	32	2,900,188
SPECIAL TRADE CONTRACTORS	238	2,272	45,640,514	468	22,558,981
MANUFACTURING	31-33	786	8,516,975	430	5,973,228
WHOLESALE TRADE	42	1,619	28,011,896	1,251	31,722,781
DURABLE GOODS	423	1,096	22,678,306	853	22,233,653
NONDURABLE GOODS	424	512	5,296,119	389	9,357,841
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	37,471	9	131,287
TRANSPORTATION & WAREHOUSING	48-49	43	1,132,453	19	777,654
INFORMATION	51	443	28,924,447	309	15,087,271
FINANCE, INSURANCE	52	87	3,483,878	72	4,348,486
REAL ESTATE, RENTAL/LEASING	53	255	8,701,281	172	7,285,676
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	634	10,127,796	310	6,004,082
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,191	22,702,087	374	16,382,227
ARTS, ENTERTAINMENT & RECREATION	71	137	8,176,922	66	1,954,372
ACCOMMODATIONS & FOOD SERVICES	72	199	91,842,900	117	63,473,669
ACCOMMODATIONS	721	11	4,924,228	13	11,059,061
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	188	86,918,672	104	52,414,608
OTHER SERVICES	81	545	23,528,160	234	13,306,146
REPAIR & MAINTENANCE	811	370	18,846,022	151	11,042,924
PERSONAL SERVICE	812	131	4,526,553	55	1,918,948
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	44	155,585	28	344,274
PUBLIC ADMINISTRATION, OTHER	92.00	6	56,757	7	324,439
TOTAL ALL INDUSTRIES		12,606	\$673,575,674	6,225	\$414,050,064

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
RETAIL TRADE	44-45	4,994	\$1,293,858,087	3,507	\$749,997,428
MOTOR VEHICLES & PARTS	441	230	419,798,906	147	72,063,070
NEW & USED AUTO DEALERS	4411	57	357,804,601	32	45,284,891
RV, BOAT, MOTORCYCLE DEALERS	4412	40	19,724,536	28	5,312,733
AUTOMOTIVE PARTS & TIRE	4413	133	42,269,769	87	21,465,446
FURNITURE & HOME FURNISHING	442	237	32,960,989	179	22,459,805
ELECTRONICS & APPLIANCES	443	459	63,534,250	329	49,241,836
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	336	81,166,815	220	78,945,122
BUILDING MATERIALS	4441	254	77,225,666	171	76,091,365
LAWN & GARDEN SUPPLIES & EQUIP.	4442	82	3,941,149	49	2,853,757
FOOD & BEVERAGE STORES	445	176	75,000,514	110	51,301,916
GROCERY & CONVENIENCE STORES	4451	83	70,326,423	31	43,677,899
OTHER FOOD & BEVERAGE STORES	4452, 4453	93	4,674,091	79	7,624,017
DRUG/HEALTH STORES	446	309	41,743,839	245	24,778,498
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	52	33,312,075	28	16,594,908
APPAREL & ACCESSORIES	448	352	54,231,079	277	40,605,933
CLOTHING & SHOE STORES	4481, 4482	290	46,280,812	232	35,955,636
JEWELRY & LUGGAGE STORES	4483	62	7,950,267	45	4,650,297
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	340	46,966,750	245	42,080,652
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	242	42,533,630	163	36,528,343
BOOK STORES & NEWS DEALERS	4512	98	4,433,120	82	5,552,309
GENERAL MERCHANDISE STORES	452	46	299,964,407	35	264,138,220
DEPARTMENT STORES	4521	8	68,399,836	7	70,778,859
GENERAL MERCHANDISE STORES	4529	38	231,564,571	28	193,359,361
E-COMMERCE & MAIL ORDER	4541	626	26,412,300	483	19,134,915
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,831	118,766,163	1,209	68,652,553
AGRICULTURE, FORESTRY, FISHING	11	37	142,608	26	145,700
MINING	21	8	883,104	5	87,109
UTILITIES	22	11	639,289	7	116,004
CONSTRUCTION	23	4,071	237,878,853	3,013	153,964,752
CONSTRUCTION OF BUILDINGS	236	1,086	116,003,848	807	78,531,137
HEAVY CONSTRUCTION & HIGHWAYS	237	134	11,719,073	84	11,728,140
SPECIAL TRADE CONTRACTORS	238	2,851	110,155,932	2,122	63,705,475
MANUFACTURING	31-33	1,284	41,207,198	811	12,068,939
WHOLESALE TRADE	42	2,656	185,501,301	1,773	57,614,989
DURABLE GOODS	423	1,879	150,063,823	1,221	46,178,332
NONDURABLE GOODS	424	752	35,046,093	539	11,304,331
ELECTRONIC MARKETS, AGENTS & BROKERS	425	25	391,385	13	132,326
TRANSPORTATION & WAREHOUSING	48-49	93	12,767,613	51	1,526,286
INFORMATION	51	634	109,868,631	449	71,529,292
FINANCE, INSURANCE	52	144	19,970,819	104	8,731,078
REAL ESTATE, RENTAL/LEASING	53	445	65,640,823	327	20,441,883
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,059	48,532,722	691	18,949,402
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,609	55,286,847	1,226	26,300,264
ARTS, ENTERTAINMENT & RECREATION	71	179	21,337,359	103	31,867,561
ACCOMMODATIONS & FOOD SERVICES	72	479	267,656,032	313	202,810,420
ACCOMMODATIONS	721	18	21,069,377	20	24,191,292
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	461	246,586,655	293	178,619,128
OTHER SERVICES	81	975	79,145,623	734	38,837,260
REPAIR & MAINTENANCE	811	708	63,823,592	515	29,333,428
PERSONAL SERVICE	812	197	14,018,107	169	7,607,589
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	70	1,303,924	50	1,896,243
PUBLIC ADMINISTRATION, OTHER	92.00	17	1,046,224	13	2,108,901
TOTAL ALL INDUSTRIES		18,695	\$2,441,363,133	13,153	\$1,397,097,268

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
RETAIL TRADE	44-45	1,662	\$519,904,285	3,421	\$688,953,272
MOTOR VEHICLES & PARTS	441	105	436,190,081	98	102,671,837
NEW & USED AUTO DEALERS	4411	26	337,947,886	19	82,708,186
RV, BOAT, MOTORCYCLE DEALERS	4412	18	89,240,700	19	11,869,980
AUTOMOTIVE PARTS & TIRE	4413	61	9,001,495	60	8,093,671
FURNITURE & HOME FURNISHING	442	83	8,914,206	216	29,324,401
ELECTRONICS & APPLIANCES	443	156	3,934,904	295	47,690,504
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	127	8,346,812	229	84,350,830
BUILDING MATERIALS	4441	113	6,816,513	185	81,060,734
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	1,530,299	44	3,290,096
FOOD & BEVERAGE STORES	445	33	434,177	95	31,035,166
GROCERY & CONVENIENCE STORES	4451	5	391,282	6	25,663,607
OTHER FOOD & BEVERAGE STORES	4452, 4453	28	42,895	89	5,371,559
DRUG/HEALTH STORES	446	79	2,523,764	241	18,942,266
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	15	4,489,033	13	7,853,069
APPAREL & ACCESSORIES	448	126	740,587	263	15,768,686
CLOTHING & SHOE STORES	4481, 4482	115	662,333	222	13,890,161
JEWELRY & LUGGAGE STORES	4483	11	78,254	41	1,878,525
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	115	17,130,818	251	53,350,147
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	80	17,112,561	181	49,418,571
BOOK STORES & NEWS DEALERS	4512	35	18,257	70	3,931,576
GENERAL MERCHANDISE STORES	452	14	22,968,297	28	230,725,670
DEPARTMENT STORES	4521	D	D	8	65,846,541
GENERAL MERCHANDISE STORES	4529	13	22,917,940	20	164,879,129
E-COMMERCE & MAIL ORDER	4541	241	2,776,648	502	17,332,985
MISCELLANEOUS RETAILERS	453, 4542, 4543	568	11,454,958	1,190	49,907,711
AGRICULTURE, FORESTRY, FISHING	11	5	7,658	39	487,652
MINING	21	D	D	5	38,823
UTILITIES	22	3	111,561	8	745,838
CONSTRUCTION	23	1,017	41,497,252	3,409	191,368,080
CONSTRUCTION OF BUILDINGS	236	191	18,394,005	952	93,225,364
HEAVY CONSTRUCTION & HIGHWAYS	237	38	1,707,845	83	15,920,456
SPECIAL TRADE CONTRACTORS	238	788	21,395,402	2,374	82,222,260
MANUFACTURING	31-33	392	6,193,040	889	20,221,354
WHOLESALE TRADE	42	1,099	48,918,915	1,787	58,899,479
DURABLE GOODS	423	781	39,562,905	1,209	49,532,983
NONDURABLE GOODS	424	311	8,851,264	568	9,172,808
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	504,746	10	193,688
TRANSPORTATION & WAREHOUSING	48-49	29	1,429,877	38	1,503,175
INFORMATION	51	262	11,325,655	488	49,681,845
FINANCE, INSURANCE	52	65	1,422,763	92	9,246,030
REAL ESTATE, RENTAL/LEASING	53	191	23,729,259	293	21,296,326
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	285	2,769,503	811	21,762,720
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	485	7,863,286	1,253	32,567,365
ARTS, ENTERTAINMENT & RECREATION	71	22	59,616	137	12,388,805
ACCOMMODATIONS & FOOD SERVICES	72	80	34,572,243	230	125,912,480
ACCOMMODATIONS	721	12	7,624,775	6	15,079,683
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	68	26,947,468	224	110,832,797
OTHER SERVICES	81	278	25,566,839	569	35,740,529
REPAIR & MAINTENANCE	811	226	23,688,588	393	29,203,179
PERSONAL SERVICE	812	32	1,844,760	131	6,221,732
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	33,491	45	315,618
PUBLIC ADMINISTRATION, OTHER	92.00	6	39,808	11	45,778
TOTAL ALL INDUSTRIES		5,882	\$725,413,491	13,480	\$1,270,859,551

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
RETAIL TRADE	44-45	1,514	\$121,264,389	3,340	\$1,080,585,077
MOTOR VEHICLES & PARTS	441	70	36,653,876	187	273,328,597
NEW & USED AUTO DEALERS	4411	11	25,682,690	53	216,349,148
RV, BOAT, MOTORCYCLE DEALERS	4412	11	5,535,070	34	34,271,553
AUTOMOTIVE PARTS & TIRE	4413	48	5,436,116	100	22,707,896
FURNITURE & HOME FURNISHING	442	54	2,411,647	119	28,204,958
ELECTRONICS & APPLIANCES	443	120	3,980,320	295	55,789,531
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	95	9,381,380	170	76,984,699
BUILDING MATERIALS	4441	78	3,826,589	128	68,849,835
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	5,554,791	42	8,134,864
FOOD & BEVERAGE STORES	445	27	9,559,862	82	32,573,415
GROCERY & CONVENIENCE STORES	4451	6	9,549,221	21	30,143,734
OTHER FOOD & BEVERAGE STORES	4452, 4453	21	10,641	61	2,429,681
DRUG/HEALTH STORES	446	84	3,494,541	248	27,899,998
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	7,427,353	24	23,607,848
APPAREL & ACCESSORIES	448	118	2,712,872	282	102,682,477
CLOTHING & SHOE STORES	4481, 4482	105	2,688,842	242	89,898,161
JEWELRY & LUGGAGE STORES	4483	13	24,030	40	12,784,316
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	121	6,939,144	244	56,349,846
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	86	6,758,800	169	50,776,659
BOOK STORES & NEWS DEALERS	4512	35	180,344	75	5,573,187
GENERAL MERCHANDISE STORES	452	22	28,133,563	39	310,028,738
DEPARTMENT STORES	4521	6	28,046,046	9	105,387,883
GENERAL MERCHANDISE STORES	4529	16	87,517	30	204,640,855
E-COMMERCE & MAIL ORDER	4541	259	3,137,011	473	20,026,529
MISCELLANEOUS RETAILERS	453, 4542, 4543	533	7,432,820	1,177	73,108,441
AGRICULTURE, FORESTRY, FISHING	11	6	100,117	26	252,963
MINING	21	4	264,214	D	D
UTILITIES	22	4	63,549	5	172,900
CONSTRUCTION	23	587	31,171,232	1,355	171,998,357
CONSTRUCTION OF BUILDINGS	236	115	19,944,436	368	79,594,337
HEAVY CONSTRUCTION & HIGHWAYS	237	20	428,675	55	7,379,946
SPECIAL TRADE CONTRACTORS	238	452	10,798,121	932	85,024,074
MANUFACTURING	31-33	279	4,556,505	712	17,868,629
WHOLESALE TRADE	42	913	12,964,793	1,946	84,272,006
DURABLE GOODS	423	640	9,908,550	1,363	66,088,585
NONDURABLE GOODS	424	270	3,038,932	568	18,058,678
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	17,311	15	124,743
TRANSPORTATION & WAREHOUSING	48-49	18	903,808	23	923,990
INFORMATION	51	225	8,375,923	459	60,729,943
FINANCE, INSURANCE	52	56	568,159	126	14,353,074
REAL ESTATE, RENTAL/LEASING	53	144	4,891,277	291	22,614,835
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	195	2,498,502	566	20,516,944
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	307	1,956,848	718	28,531,912
ARTS, ENTERTAINMENT & RECREATION	71	20	360,217	102	17,461,410
ACCOMMODATIONS & FOOD SERVICES	72	59	36,549,272	255	195,972,092
ACCOMMODATIONS	721	9	8,421,506	23	25,012,458
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	50	28,127,766	232	170,959,634
OTHER SERVICES	81	183	6,571,970	493	52,623,132
REPAIR & MAINTENANCE	811	136	4,886,420	326	44,773,358
PERSONAL SERVICE	812	31	619,999	125	7,082,578
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	1,065,551	42	767,196
PUBLIC ADMINISTRATION, OTHER	92.00	5	128,238	9	90,494
TOTAL ALL INDUSTRIES		4,519	\$233,189,013	10,428	\$1,768,985,161

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,451</u>	<u>\$739,008,895</u>	<u>4,384</u>	<u>\$1,043,925,238</u>
MOTOR VEHICLES & PARTS	441	216	125,625,178	150	508,850,604
NEW & USED AUTO DEALERS	4411	56	88,051,278	43	486,728,845
RV, BOAT, MOTORCYCLE DEALERS	4412	37	14,154,102	25	701,555
AUTOMOTIVE PARTS & TIRE	4413	123	23,419,798	82	21,420,204
FURNITURE & HOME FURNISHING	442	224	42,275,416	262	34,960,230
ELECTRONICS & APPLIANCES	443	410	37,327,314	386	28,248,840
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	312	96,964,010	315	29,528,923
BUILDING MATERIALS	4441	255	92,059,936	243	28,604,838
LAWN & GARDEN SUPPLIES & EQUIP.	4442	57	4,904,074	72	924,085
FOOD & BEVERAGE STORES	445	155	59,718,116	143	50,322,805
GROCERY & CONVENIENCE STORES	4451	67	55,106,139	22	47,962,389
OTHER FOOD & BEVERAGE STORES	4452, 4453	88	4,611,977	121	2,360,416
DRUG/HEALTH STORES	446	234	25,360,227	305	32,089,507
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	44	35,980,377	28	13,892,452
APPAREL & ACCESSORIES	448	304	24,989,473	321	20,814,774
CLOTHING & SHOE STORES	4481, 4482	256	21,269,599	274	17,343,779
JEWELRY & LUGGAGE STORES	4483	48	3,719,874	47	3,470,995
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	308	14,173,192	298	23,613,527
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	223	13,781,181	208	21,219,634
BOOK STORES & NEWS DEALERS	4512	85	392,011	90	2,393,893
GENERAL MERCHANDISE STORES	452	48	117,831,511	37	184,750,286
DEPARTMENT STORES	4521	7	45,316,071	5	11,619,986
GENERAL MERCHANDISE STORES	4529	41	72,515,440	32	173,130,300
E-COMMERCE & MAIL ORDER	4541	584	27,286,407	629	39,661,104
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,612	131,477,674	1,510	77,192,186
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>41</u>	<u>1,163,252</u>	<u>36</u>	<u>273,365</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>102,145</u>	<u>3</u>	<u>40,647</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>3,006,516</u>	<u>8</u>	<u>1,277,673</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>3,802</u>	<u>312,597,712</u>	<u>5,064</u>	<u>332,365,713</u>
CONSTRUCTION OF BUILDINGS	236	960	161,216,976	1,525	162,990,058
HEAVY CONSTRUCTION & HIGHWAYS	237	127	27,048,119	132	29,575,799
SPECIAL TRADE CONTRACTORS	238	2,715	124,332,617	3,407	139,799,856
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,266</u>	<u>52,958,160</u>	<u>1,154</u>	<u>28,948,713</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,675</u>	<u>243,541,699</u>	<u>2,185</u>	<u>95,647,076</u>
DURABLE GOODS	423	1,884	192,850,601	1,468	81,652,881
NONDURABLE GOODS	424	771	50,483,738	701	13,950,562
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	207,360	16	43,633
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>91</u>	<u>4,673,402</u>	<u>54</u>	<u>2,570,464</u>
<u>INFORMATION</u>	<u>51</u>	<u>593</u>	<u>106,492,608</u>	<u>603</u>	<u>88,637,875</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>124</u>	<u>24,705,945</u>	<u>117</u>	<u>19,139,403</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>421</u>	<u>85,692,349</u>	<u>350</u>	<u>34,624,409</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>919</u>	<u>32,613,349</u>	<u>1,122</u>	<u>35,899,054</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,434</u>	<u>39,970,634</u>	<u>1,812</u>	<u>48,621,907</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>112</u>	<u>20,424,884</u>	<u>172</u>	<u>21,130,440</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>415</u>	<u>193,505,604</u>	<u>334</u>	<u>216,882,661</u>
ACCOMMODATIONS	721	19	21,924,481	12	40,448,372
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	396	171,581,123	322	176,434,289
<u>OTHER SERVICES</u>	<u>81</u>	<u>919</u>	<u>72,022,415</u>	<u>824</u>	<u>64,500,092</u>
REPAIR & MAINTENANCE	811	686	58,848,969	573	50,708,577
PERSONAL SERVICE	812	191	12,777,518	201	13,315,747
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	42	395,928	50	475,768
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>530,821</u>	<u>6</u>	<u>117,583</u>
TOTAL ALL INDUSTRIES		17,295	\$1,933,010,390	18,228	\$2,034,602,313

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
RETAIL TRADE	44-45	2,794	\$559,973,481	2,383	\$470,222,805
MOTOR VEHICLES & PARTS	441	102	36,569,225	115	169,783,282
NEW & USED AUTO DEALERS	4411	15	782,388	26	145,375,282
RV, BOAT, MOTORCYCLE DEALERS	4412	21	12,859,690	20	4,312,294
AUTOMOTIVE PARTS & TIRE	4413	66	22,927,147	69	20,095,706
FURNITURE & HOME FURNISHING	442	147	14,244,354	83	8,594,136
ELECTRONICS & APPLIANCES	443	235	29,586,018	198	11,717,507
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	159	66,923,133	161	63,193,265
BUILDING MATERIALS	4441	127	66,533,685	123	56,877,378
LAWN & GARDEN SUPPLIES & EQUIP.	4442	32	389,448	38	6,315,887
FOOD & BEVERAGE STORES	445	58	29,952,652	54	27,769,014
GROCERY & CONVENIENCE STORES	4451	13	27,327,597	13	23,693,672
OTHER FOOD & BEVERAGE STORES	4452, 4453	45	2,625,055	41	4,075,342
DRUG/HEALTH STORES	446	187	10,843,921	181	11,325,194
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	8,091,122	24	20,867,214
APPAREL & ACCESSORIES	448	225	21,915,637	188	7,464,335
CLOTHING & SHOE STORES	4481, 4482	188	19,056,376	163	2,857,920
JEWELRY & LUGGAGE STORES	4483	37	2,859,261	25	4,606,415
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	212	65,131,088	189	7,895,419
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	148	64,432,257	138	7,423,009
BOOK STORES & NEWS DEALERS	4512	64	698,831	51	472,410
GENERAL MERCHANDISE STORES	452	34	214,912,761	31	106,401,778
DEPARTMENT STORES	4521	7	48,831,731	7	12,579,323
GENERAL MERCHANDISE STORES	4529	27	166,081,030	24	93,822,455
E-COMMERCE & MAIL ORDER	4541	436	10,392,222	339	7,294,455
MISCELLANEOUS RETAILERS	453, 4542, 4543	979	51,411,348	820	27,917,206
AGRICULTURE, FORESTRY, FISHING	11	25	121,340	19	189,069
MINING	21	6	34,489	4	349,269
UTILITIES	22	5	232,911	4	226,657
CONSTRUCTION	23	1,864	104,752,428	977	61,865,257
CONSTRUCTION OF BUILDINGS	236	484	44,431,329	213	25,457,754
HEAVY CONSTRUCTION & HIGHWAYS	237	51	8,420,848	56	8,133,788
SPECIAL TRADE CONTRACTORS	238	1,329	51,900,251	708	28,273,715
MANUFACTURING	31-33	590	15,240,030	521	10,169,432
WHOLESALE TRADE	42	1,438	40,143,745	1,529	52,278,924
DURABLE GOODS	423	987	31,304,760	1,103	42,841,682
NONDURABLE GOODS	424	443	8,781,060	417	9,426,813
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	57,925	9	10,429
TRANSPORTATION & WAREHOUSING	48-49	19	245,435	30	1,396,491
INFORMATION	51	368	38,929,138	369	32,729,254
FINANCE, INSURANCE	52	95	3,646,619	83	4,303,302
REAL ESTATE, RENTAL/LEASING	53	245	12,319,457	238	14,420,181
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	455	13,271,383	348	10,018,680
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	821	16,614,469	531	12,395,483
ARTS, ENTERTAINMENT & RECREATION	71	62	9,719,536	58	5,673,146
ACCOMMODATIONS & FOOD SERVICES	72	186	113,529,463	125	68,744,336
ACCOMMODATIONS	721	12	9,246,162	6	1,655,513
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	174	104,283,301	119	67,088,823
OTHER SERVICES	81	433	31,181,704	393	22,394,781
REPAIR & MAINTENANCE	811	308	25,696,683	262	18,168,069
PERSONAL SERVICE	812	93	5,350,868	98	3,581,125
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	32	134,153	33	645,587
PUBLIC ADMINISTRATION, OTHER	92.00	9	1,727,585	9	603,272
TOTAL ALL INDUSTRIES		9,415	\$961,683,213	7,621	\$767,980,339

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
RETAIL TRADE	44-45	3,661	\$1,472,736,760	3,139	\$531,920,128
MOTOR VEHICLES & PARTS	441	173	418,350,125	147	103,102,228
NEW & USED AUTO DEALERS	4411	50	365,313,365	28	62,475,884
RV, BOAT, MOTORCYCLE DEALERS	4412	21	24,242,712	30	20,070,999
AUTOMOTIVE PARTS & TIRE	4413	102	28,794,048	89	20,555,345
FURNITURE & HOME FURNISHING	442	202	70,883,705	155	12,025,981
ELECTRONICS & APPLIANCES	443	319	95,013,982	240	30,184,694
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	247	62,846,829	207	25,706,870
BUILDING MATERIALS	4441	197	56,146,929	160	19,955,088
LAWN & GARDEN SUPPLIES & EQUIP.	4442	50	6,699,900	47	5,751,782
FOOD & BEVERAGE STORES	445	109	47,050,982	74	39,733,395
GROCERY & CONVENIENCE STORES	4451	38	36,049,075	22	38,442,178
OTHER FOOD & BEVERAGE STORES	4452, 4453	71	11,001,907	52	1,291,217
DRUG/HEALTH STORES	446	237	42,242,410	192	12,533,542
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	22	11,757,627	22	11,167,502
APPAREL & ACCESSORIES	448	288	260,489,349	234	21,276,124
CLOTHING & SHOE STORES	4481, 4482	250	230,094,751	203	18,559,881
JEWELRY & LUGGAGE STORES	4483	38	30,394,598	31	2,716,243
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	262	108,200,624	234	8,111,552
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	184	97,919,726	171	7,725,832
BOOK STORES & NEWS DEALERS	4512	78	10,280,898	63	385,720
GENERAL MERCHANDISE STORES	452	37	250,598,719	34	203,014,462
DEPARTMENT STORES	4521	10	162,216,784	8	52,356,438
GENERAL MERCHANDISE STORES	4529	27	88,381,935	26	150,658,024
E-COMMERCE & MAIL ORDER	4541	516	21,991,667	469	13,424,575
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,249	83,310,741	1,131	51,639,203
AGRICULTURE, FORESTRY, FISHING	11	19	79,824	17	48,767
MINING	21	5	33,612	5	59,323
UTILITIES	22	9	2,990,586	6	1,055,226
CONSTRUCTION	23	3,287	151,949,486	2,309	92,598,717
CONSTRUCTION OF BUILDINGS	236	848	70,268,863	574	56,342,945
HEAVY CONSTRUCTION & HIGHWAYS	237	93	5,359,926	77	4,484,735
SPECIAL TRADE CONTRACTORS	238	2,346	76,320,697	1,658	31,771,037
MANUFACTURING	31-33	813	19,801,579	682	13,139,962
WHOLESALE TRADE	42	1,843	69,400,402	1,601	55,402,912
DURABLE GOODS	423	1,257	55,393,060	1,114	45,424,918
NONDURABLE GOODS	424	576	13,389,967	478	9,945,289
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	617,375	9	32,705
TRANSPORTATION & WAREHOUSING	48-49	51	2,483,505	31	1,157,340
INFORMATION	51	505	61,053,829	391	41,578,985
FINANCE, INSURANCE	52	116	17,241,995	88	4,308,295
REAL ESTATE, RENTAL/LEASING	53	312	25,317,423	272	13,222,358
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	731	20,136,669	476	6,503,164
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,333	28,147,256	889	14,510,727
ARTS, ENTERTAINMENT & RECREATION	71	109	12,697,219	69	2,857,233
ACCOMMODATIONS & FOOD SERVICES	72	321	219,281,069	153	89,758,759
ACCOMMODATIONS	721	17	38,868,327	4	4,880,397
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	304	180,412,742	149	84,878,362
OTHER SERVICES	81	706	58,019,655	502	30,558,525
REPAIR & MAINTENANCE	811	510	44,997,893	370	26,088,813
PERSONAL SERVICE	812	162	12,671,892	104	4,423,732
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	34	349,870	28	45,980
PUBLIC ADMINISTRATION, OTHER	92.00	9	139,297	9	42,434
TOTAL ALL INDUSTRIES		13,830	\$2,161,510,166	10,639	\$898,722,855

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
RETAIL TRADE	44-45	2,498	\$94,516,898	2,274	\$328,881,360
MOTOR VEHICLES & PARTS	441	54	866,369	120	77,738,829
NEW & USED AUTO DEALERS	4411	9	726,212	30	56,562,382
RV, BOAT, MOTORCYCLE DEALERS	4412	14	90,428	23	7,606,297
AUTOMOTIVE PARTS & TIRE	4413	31	49,729	67	13,570,150
FURNITURE & HOME FURNISHING	442	170	12,329,674	87	7,696,802
ELECTRONICS & APPLIANCES	443	214	7,364,141	171	9,496,548
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	189	6,947,252	124	54,919,553
BUILDING MATERIALS	4441	150	5,957,563	98	51,914,468
LAWN & GARDEN SUPPLIES & EQUIP.	4442	39	989,689	26	3,005,085
FOOD & BEVERAGE STORES	445	83	3,431,700	49	15,925,593
GROCERY & CONVENIENCE STORES	4451	3	2,654,779	13	15,095,648
OTHER FOOD & BEVERAGE STORES	4452, 4453	80	776,921	36	829,945
DRUG/HEALTH STORES	446	155	8,708,701	170	7,187,644
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	2,099,227	26	19,504,047
APPAREL & ACCESSORIES	448	225	7,352,198	188	8,809,648
CLOTHING & SHOE STORES	4481, 4482	197	7,089,000	169	7,853,397
JEWELRY & LUGGAGE STORES	4483	28	263,198	19	956,251
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	181	4,216,855	177	11,567,631
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	125	2,681,501	124	8,780,086
BOOK STORES & NEWS DEALERS	4512	56	1,535,354	53	2,787,545
GENERAL MERCHANDISE STORES	452	21	14,047,099	29	71,173,277
DEPARTMENT STORES	4521	4	635,415	6	11,554,474
GENERAL MERCHANDISE STORES	4529	17	13,411,684	23	59,618,803
E-COMMERCE & MAIL ORDER	4541	421	13,160,754	345	5,966,206
MISCELLANEOUS RETAILERS	453, 4542, 4543	776	13,992,928	788	38,895,582
AGRICULTURE, FORESTRY, FISHING	11	23	84,218	12	193,562
MINING	21	4	40,280	4	37,636
UTILITIES	22	4	1,553,110	6	3,273,715
CONSTRUCTION	23	2,877	154,320,464	705	52,819,137
CONSTRUCTION OF BUILDINGS	236	776	101,546,343	155	20,107,615
HEAVY CONSTRUCTION & HIGHWAYS	237	79	11,375,592	36	4,480,522
SPECIAL TRADE CONTRACTORS	238	2,022	41,398,529	514	28,231,000
MANUFACTURING	31-33	599	5,650,832	484	14,356,150
WHOLESALE TRADE	42	1,122	17,666,106	1,446	71,427,282
DURABLE GOODS	423	717	15,613,110	1,027	60,671,940
NONDURABLE GOODS	424	398	2,046,968	407	10,703,408
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	6,028	12	51,934
TRANSPORTATION & WAREHOUSING	48-49	22	275,022	23	1,002,793
INFORMATION	51	364	20,025,637	336	25,277,547
FINANCE, INSURANCE	52	62	4,903,093	93	5,630,109
REAL ESTATE, RENTAL/LEASING	53	189	5,299,772	215	12,838,344
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	554	10,813,758	330	7,351,647
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,038	23,321,494	380	11,143,423
ARTS, ENTERTAINMENT & RECREATION	71	79	4,202,655	44	1,131,815
ACCOMMODATIONS & FOOD SERVICES	72	100	22,853,984	107	71,738,816
ACCOMMODATIONS	721	D	D	18	14,474,973
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	98	22,826,622	89	57,263,843
OTHER SERVICES	81	338	8,405,637	309	27,980,503
REPAIR & MAINTENANCE	811	233	2,944,710	214	23,671,835
PERSONAL SERVICE	812	74	5,137,402	66	3,842,748
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	31	323,525	29	465,920
PUBLIC ADMINISTRATION, OTHER	92.00	5	10,888	5	71,655
TOTAL ALL INDUSTRIES		9,878	\$373,943,848	6,773	\$635,155,494

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
RETAIL TRADE	44-45	2,745	\$342,051,671	1,882	\$62,570,426
MOTOR VEHICLES & PARTS	441	131	99,425,780	60	1,241,679
NEW & USED AUTO DEALERS	4411	30	70,710,857	9	275,930
RV, BOAT, MOTORCYCLE DEALERS	4412	23	16,567,896	11	22,684
AUTOMOTIVE PARTS & TIRE	4413	78	12,147,027	40	943,065
FURNITURE & HOME FURNISHING	442	133	9,433,052	94	1,762,387
ELECTRONICS & APPLIANCES	443	257	15,334,233	148	9,796,573
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	170	47,742,997	130	3,687,932
BUILDING MATERIALS	4441	127	36,380,560	103	3,547,004
LAWN & GARDEN SUPPLIES & EQUIP.	4442	43	11,362,437	27	140,928
FOOD & BEVERAGE STORES	445	72	29,224,865	42	13,450,317
GROCERY & CONVENIENCE STORES	4451	17	28,218,199	14	13,396,609
OTHER FOOD & BEVERAGE STORES	4452, 4453	55	1,006,666	28	53,708
DRUG/HEALTH STORES	446	202	6,839,569	115	2,579,112
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	22	9,570,809	9	1,722,878
APPAREL & ACCESSORIES	448	194	3,449,786	171	930,412
CLOTHING & SHOE STORES	4481, 4482	171	2,562,884	154	842,226
JEWELRY & LUGGAGE STORES	4483	23	886,902	17	88,186
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	194	9,661,857	143	1,490,963
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	135	9,390,829	97	1,432,449
BOOK STORES & NEWS DEALERS	4512	59	271,028	46	58,514
GENERAL MERCHANDISE STORES	452	29	66,615,988	20	5,996,814
DEPARTMENT STORES	4521	4	1,277,616	D	D
GENERAL MERCHANDISE STORES	4529	25	65,338,372	18	5,828,746
E-COMMERCE & MAIL ORDER	4541	392	6,443,877	319	4,794,862
MISCELLANEOUS RETAILERS	453, 4542, 4543	949	38,308,858	631	15,116,497
AGRICULTURE, FORESTRY, FISHING	11	21	76,362	10	25,694
MINING	21	D	D	3	19,729
UTILITIES	22	7	205,903	4	108,315
CONSTRUCTION	23	1,353	68,575,040	1,346	35,543,123
CONSTRUCTION OF BUILDINGS	236	311	30,764,380	324	18,895,886
HEAVY CONSTRUCTION & HIGHWAYS	237	50	4,377,065	43	2,642,723
SPECIAL TRADE CONTRACTORS	238	992	33,433,595	979	14,004,514
MANUFACTURING	31-33	581	11,786,939	359	7,502,492
WHOLESALE TRADE	42	1,508	48,855,359	921	22,733,049
DURABLE GOODS	423	1,072	38,556,888	628	19,120,023
NONDURABLE GOODS	424	428	10,167,103	291	3,611,656
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	131,368	D	D
TRANSPORTATION & WAREHOUSING	48-49	24	3,377,231	15	216,121
INFORMATION	51	421	25,395,215	332	21,107,630
FINANCE, INSURANCE	52	86	4,347,476	63	3,807,658
REAL ESTATE, RENTAL/LEASING	53	244	17,432,768	161	4,614,597
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	493	11,094,920	328	12,757,261
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	639	16,408,790	596	5,391,810
ARTS, ENTERTAINMENT & RECREATION	71	72	6,695,760	44	3,656,314
ACCOMMODATIONS & FOOD SERVICES	72	144	57,528,530	75	19,088,618
ACCOMMODATIONS	721	9	6,721,154	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	135	50,807,376	74	17,789,998
OTHER SERVICES	81	404	19,454,663	256	5,457,696
REPAIR & MAINTENANCE	811	273	15,496,649	177	3,441,254
PERSONAL SERVICE	812	91	3,559,326	60	1,724,588
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	40	398,688	19	291,854
PUBLIC ADMINISTRATION, OTHER	92.00	10	453,533	3	7,772
TOTAL ALL INDUSTRIES		8,754	\$633,761,357	6,398	\$204,608,305

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,165</u>	<u>\$175,114,909</u>	<u>4,426</u>	<u>\$998,041,172</u>
MOTOR VEHICLES & PARTS	441	96	18,101,064	163	371,910,815
NEW & USED AUTO DEALERS	4411	12	9,530,601	34	338,208,748
RV, BOAT, MOTORCYCLE DEALERS	4412	16	428,295	38	18,186,810
AUTOMOTIVE PARTS & TIRE	4413	68	8,142,168	91	15,515,257
FURNITURE & HOME FURNISHING	442	106	4,693,540	206	36,095,927
ELECTRONICS & APPLIANCES	443	172	10,224,468	394	61,019,061
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	99	34,929,217	245	86,216,885
BUILDING MATERIALS	4441	84	34,539,761	180	77,596,102
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	389,456	65	8,620,783
FOOD & BEVERAGE STORES	445	40	16,730,496	118	65,054,962
GROCERY & CONVENIENCE STORES	4451	4	14,996,768	25	54,218,711
OTHER FOOD & BEVERAGE STORES	4452, 4453	36	1,733,728	93	10,836,251
DRUG/HEALTH STORES	446	141	6,432,473	319	28,794,965
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	7,369,671	32	15,880,531
APPAREL & ACCESSORIES	448	184	5,080,307	337	73,292,699
CLOTHING & SHOE STORES	4481, 4482	165	3,438,457	281	62,333,741
JEWELRY & LUGGAGE STORES	4483	19	1,641,850	56	10,958,958
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	184	3,572,275	348	54,718,098
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	130	3,008,508	243	46,655,260
BOOK STORES & NEWS DEALERS	4512	54	563,767	105	8,062,838
GENERAL MERCHANDISE STORES	452	26	42,218,370	38	96,104,047
DEPARTMENT STORES	4521	4	628,303	8	92,869,873
GENERAL MERCHANDISE STORES	4529	22	41,590,067	30	3,234,174
E-COMMERCE & MAIL ORDER	4541	358	7,031,115	610	25,491,014
MISCELLANEOUS RETAILERS	453, 4542, 4543	748	18,731,913	1,616	83,462,168
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>62,916</u>	<u>45</u>	<u>329,789</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>7,620</u>	<u>5</u>	<u>14,019</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>600,409</u>	<u>9</u>	<u>127,878</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>735</u>	<u>25,452,988</u>	<u>2,475</u>	<u>209,624,418</u>
CONSTRUCTION OF BUILDINGS	236	157	6,904,587	687	113,244,564
HEAVY CONSTRUCTION & HIGHWAYS	237	30	2,428,291	79	13,468,249
SPECIAL TRADE CONTRACTORS	238	548	16,120,110	1,709	82,911,605
<u>MANUFACTURING</u>	<u>31-33</u>	<u>400</u>	<u>6,651,353</u>	<u>1,031</u>	<u>27,217,348</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,124</u>	<u>15,406,107</u>	<u>2,256</u>	<u>125,068,239</u>
DURABLE GOODS	423	759	7,978,208	1,556	105,178,608
NONDURABLE GOODS	424	357	7,034,598	682	19,602,751
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	393,301	18	286,880
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>16</u>	<u>183,093</u>	<u>50</u>	<u>2,190,817</u>
<u>INFORMATION</u>	<u>51</u>	<u>322</u>	<u>14,945,446</u>	<u>625</u>	<u>92,757,073</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>68</u>	<u>2,949,669</u>	<u>123</u>	<u>15,003,751</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>156</u>	<u>6,080,946</u>	<u>334</u>	<u>30,659,542</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>316</u>	<u>5,537,359</u>	<u>884</u>	<u>50,013,552</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>406</u>	<u>6,431,031</u>	<u>1,268</u>	<u>40,964,109</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>44</u>	<u>3,359,036</u>	<u>162</u>	<u>13,331,271</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>91</u>	<u>47,344,741</u>	<u>316</u>	<u>181,298,851</u>
ACCOMMODATIONS	721	10	5,281,930	18	16,917,118
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	81	42,062,811	298	164,381,733
<u>OTHER SERVICES</u>	<u>81</u>	<u>272</u>	<u>8,536,350</u>	<u>768</u>	<u>51,433,477</u>
REPAIR & MAINTENANCE	811	178	6,095,884	501	40,745,346
PERSONAL SERVICE	812	67	1,761,557	196	9,864,785
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	678,909	71	823,346
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>18</u>	<u>5,409,644</u>
TOTAL ALL INDUSTRIES		6,134	\$318,668,130	14,795	\$1,843,484,950

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
RETAIL TRADE	44-45	1,091	\$140,130,481	2,762	\$505,295,763
MOTOR VEHICLES & PARTS	441	49	29,520,006	170	249,218,947
NEW & USED AUTO DEALERS	4411	13	24,302,979	40	172,384,838
RV, BOAT, MOTORCYCLE DEALERS	4412	11	150,973	26	46,919,858
AUTOMOTIVE PARTS & TIRE	4413	25	5,066,054	104	29,914,251
FURNITURE & HOME FURNISHING	442	37	1,824,338	94	9,840,211
ELECTRONICS & APPLIANCES	443	92	4,171,864	239	17,460,325
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	57	20,057,332	148	44,334,371
BUILDING MATERIALS	4441	44	18,927,517	116	43,486,077
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	1,129,815	32	848,294
FOOD & BEVERAGE STORES	445	16	5,099,388	73	26,870,239
GROCERY & CONVENIENCE STORES	4451	4	4,853,035	25	25,527,361
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	246,353	48	1,342,878
DRUG/HEALTH STORES	446	73	2,081,731	171	14,260,769
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	3,442,970	29	23,493,115
APPAREL & ACCESSORIES	448	93	970,079	238	5,587,999
CLOTHING & SHOE STORES	4481, 4482	84	758,893	208	5,155,938
JEWELRY & LUGGAGE STORES	4483	9	211,186	30	432,061
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	90	2,095,111	206	4,912,877
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	61	2,035,419	144	2,293,903
BOOK STORES & NEWS DEALERS	4512	29	59,692	62	2,618,974
GENERAL MERCHANDISE STORES	452	17	54,624,000	28	65,833,709
DEPARTMENT STORES	4521	4	3,309,293	4	1,024,314
GENERAL MERCHANDISE STORES	4529	13	51,314,707	24	64,809,395
E-COMMERCE & MAIL ORDER	4541	188	1,623,863	399	10,014,369
MISCELLANEOUS RETAILERS	453, 4542, 4543	368	14,619,799	967	33,468,832
AGRICULTURE, FORESTRY, FISHING	11	6	14,629	25	596,736
MINING	21	D	D	3	38,039
UTILITIES	22	3	635,787	5	326,568
CONSTRUCTION	23	227	18,886,411	1,130	152,675,842
CONSTRUCTION OF BUILDINGS	236	54	14,265,065	273	84,954,183
HEAVY CONSTRUCTION & HIGHWAYS	237	14	376,426	65	7,617,038
SPECIAL TRADE CONTRACTORS	238	159	4,244,920	792	60,104,621
MANUFACTURING	31-33	162	946,875	574	16,243,411
WHOLESALE TRADE	42	634	7,197,285	1,621	104,660,512
DURABLE GOODS	423	444	4,613,267	1,133	83,500,923
NONDURABLE GOODS	424	187	2,581,782	475	20,706,906
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	2,236	13	452,683
TRANSPORTATION & WAREHOUSING	48-49	10	745,300	42	7,175,731
INFORMATION	51	181	4,651,798	383	35,185,956
FINANCE, INSURANCE	52	47	359,260	91	3,544,872
REAL ESTATE, RENTAL/LEASING	53	96	2,740,163	246	35,964,634
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	159	1,876,572	426	11,534,999
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	185	1,098,688	581	18,648,875
ARTS, ENTERTAINMENT & RECREATION	71	20	1,009,246	51	3,652,135
ACCOMMODATIONS & FOOD SERVICES	72	45	21,039,580	164	85,156,965
ACCOMMODATIONS	721	5	3,769,836	17	15,435,462
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	40	17,269,744	147	69,721,503
OTHER SERVICES	81	132	4,109,202	384	34,204,154
REPAIR & MAINTENANCE	811	82	3,300,714	286	27,723,504
PERSONAL SERVICE	812	36	798,619	68	6,064,594
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	9,869	30	416,056
PUBLIC ADMINISTRATION, OTHER	92.00	3	66,516	14	1,889,339
TOTAL ALL INDUSTRIES		3,002	\$205,516,679	8,502	\$1,016,794,531

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
RETAIL TRADE	44-45	2,255	\$128,570,895	1,950	\$76,158,490
MOTOR VEHICLES & PARTS	441	94	22,859,715	68	9,039,624
NEW & USED AUTO DEALERS	4411	17	17,245,756	8	754,687
RV, BOAT, MOTORCYCLE DEALERS	4412	22	208,187	19	1,835,045
AUTOMOTIVE PARTS & TIRE	4413	55	5,405,772	41	6,449,892
FURNITURE & HOME FURNISHING	442	83	4,619,837	85	3,051,066
ELECTRONICS & APPLIANCES	443	183	7,053,511	150	2,669,671
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	125	10,114,725	128	8,769,628
BUILDING MATERIALS	4441	94	9,750,777	94	7,580,310
LAWN & GARDEN SUPPLIES & EQUIP.	4442	31	363,948	34	1,189,318
FOOD & BEVERAGE STORES	445	44	19,983,920	50	12,666,077
GROCERY & CONVENIENCE STORES	4451	10	17,714,912	5	11,887,193
OTHER FOOD & BEVERAGE STORES	4452, 4453	34	2,269,008	45	778,884
DRUG/HEALTH STORES	446	154	8,457,919	131	5,066,383
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	7,910,429	8	2,447,908
APPAREL & ACCESSORIES	448	183	2,918,561	172	5,103,669
CLOTHING & SHOE STORES	4481, 4482	159	2,854,097	147	4,620,722
JEWELRY & LUGGAGE STORES	4483	24	64,464	25	482,947
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	183	7,993,526	153	2,721,278
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	127	6,723,783	108	2,029,351
BOOK STORES & NEWS DEALERS	4512	56	1,269,743	45	691,927
GENERAL MERCHANDISE STORES	452	25	15,076,718	20	4,569,666
DEPARTMENT STORES	4521	5	2,945,487	4	495,766
GENERAL MERCHANDISE STORES	4529	20	12,131,231	16	4,073,900
E-COMMERCE & MAIL ORDER	4541	369	5,666,512	308	4,345,369
MISCELLANEOUS RETAILERS	453, 4542, 4543	799	15,915,522	677	15,708,151
AGRICULTURE, FORESTRY, FISHING	11	17	80,402	14	52,175
MINING	21	D	D	3	1,772
UTILITIES	22	4	50,353	D	D
CONSTRUCTION	23	626	26,653,613	494	22,893,841
CONSTRUCTION OF BUILDINGS	236	146	6,786,435	129	11,909,927
HEAVY CONSTRUCTION & HIGHWAYS	237	30	5,979,457	22	723,219
SPECIAL TRADE CONTRACTORS	238	450	13,887,721	343	10,260,695
MANUFACTURING	31-33	458	8,009,358	415	6,636,117
WHOLESALE TRADE	42	1,375	28,364,245	1,037	14,563,976
DURABLE GOODS	423	979	22,559,118	715	9,781,567
NONDURABLE GOODS	424	386	5,723,704	315	4,759,566
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	81,423	7	22,843
TRANSPORTATION & WAREHOUSING	48-49	29	1,679,615	16	730,061
INFORMATION	51	353	16,436,158	308	9,004,363
FINANCE, INSURANCE	52	73	2,441,374	58	1,564,680
REAL ESTATE, RENTAL/LEASING	53	164	5,880,294	116	2,140,896
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	323	5,526,505	268	14,315,241
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	410	9,885,288	341	5,176,737
ARTS, ENTERTAINMENT & RECREATION	71	64	3,505,489	69	2,717,534
ACCOMMODATIONS & FOOD SERVICES	72	137	56,090,114	117	33,704,441
ACCOMMODATIONS	721	25	14,965,597	32	7,712,994
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	112	41,124,517	85	25,991,447
OTHER SERVICES	81	313	13,293,349	227	10,327,067
REPAIR & MAINTENANCE	811	212	10,709,450	142	9,240,113
PERSONAL SERVICE	812	72	2,139,500	61	959,675
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	29	444,399	24	127,279
PUBLIC ADMINISTRATION, OTHER	92.00	6	101,718	6	1,186,601
TOTAL ALL INDUSTRIES		6,608	\$306,582,450	5,440	\$201,195,006

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
RETAIL TRADE	44-45	2,211	\$170,957,986	4,428	\$1,271,681,022
MOTOR VEHICLES & PARTS	441	81	36,026,187	191	565,433,626
NEW & USED AUTO DEALERS	4411	17	28,721,654	53	545,025,343
RV, BOAT, MOTORCYCLE DEALERS	4412	15	1,121,419	28	67,902
AUTOMOTIVE PARTS & TIRE	4413	49	6,183,114	110	20,340,381
FURNITURE & HOME FURNISHING	442	84	5,297,584	193	24,804,180
ELECTRONICS & APPLIANCES	443	200	11,011,584	322	42,022,025
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	98	12,924,867	247	78,830,301
BUILDING MATERIALS	4441	78	12,593,771	191	76,666,831
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	331,096	56	2,163,470
FOOD & BEVERAGE STORES	445	52	11,895,728	77	25,261,528
GROCERY & CONVENIENCE STORES	4451	7	11,861,316	13	17,161,744
OTHER FOOD & BEVERAGE STORES	4452, 4453	45	34,412	64	8,099,784
DRUG/HEALTH STORES	446	168	4,137,252	245	24,272,060
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	3,131,309	25	11,923,435
APPAREL & ACCESSORIES	448	193	3,742,100	338	61,535,942
CLOTHING & SHOE STORES	4481, 4482	163	2,817,651	280	53,385,420
JEWELRY & LUGGAGE STORES	4483	30	924,449	58	8,150,522
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	176	17,916,856	349	48,570,593
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	125	2,863,461	260	46,521,890
BOOK STORES & NEWS DEALERS	4512	51	15,053,395	89	2,048,703
GENERAL MERCHANDISE STORES	452	22	37,449,524	40	294,464,976
DEPARTMENT STORES	4521	4	373,208	8	107,330,591
GENERAL MERCHANDISE STORES	4529	18	37,076,316	32	187,134,385
E-COMMERCE & MAIL ORDER	4541	382	10,326,670	535	17,711,685
MISCELLANEOUS RETAILERS	453, 4542, 4543	745	17,098,325	1,866	76,850,671
AGRICULTURE, FORESTRY, FISHING	11	8	13,301	40	182,274
MINING	21	D	D	6	57,191
UTILITIES	22	3	16,282	9	567,823
CONSTRUCTION	23	534	124,738,671	3,025	140,855,820
CONSTRUCTION OF BUILDINGS	236	122	86,145,757	819	46,541,413
HEAVY CONSTRUCTION & HIGHWAYS	237	33	2,845,182	79	23,997,531
SPECIAL TRADE CONTRACTORS	238	379	35,747,732	2,127	70,316,876
MANUFACTURING	31-33	437	7,453,959	922	17,176,099
WHOLESALE TRADE	42	1,342	39,054,805	2,030	73,141,126
DURABLE GOODS	423	941	32,687,622	1,395	58,207,932
NONDURABLE GOODS	424	390	6,227,900	619	14,797,904
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	139,283	16	135,290
TRANSPORTATION & WAREHOUSING	48-49	16	1,994,040	47	2,830,330
INFORMATION	51	323	16,184,322	486	84,970,342
FINANCE, INSURANCE	52	61	2,355,038	112	18,279,543
REAL ESTATE, RENTAL/LEASING	53	141	13,379,327	349	26,205,895
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	343	11,483,359	698	20,135,487
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	336	17,887,335	1,240	37,021,746
ARTS, ENTERTAINMENT & RECREATION	71	36	3,109,155	135	9,009,660
ACCOMMODATIONS & FOOD SERVICES	72	108	60,506,311	271	170,945,393
ACCOMMODATIONS	721	9	10,718,196	9	15,257,237
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	99	49,788,115	262	155,688,156
OTHER SERVICES	81	217	10,535,331	742	45,292,879
REPAIR & MAINTENANCE	811	126	8,332,159	535	33,962,207
PERSONAL SERVICE	812	60	2,104,337	153	10,242,976
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	31	98,835	54	1,087,696
PUBLIC ADMINISTRATION, OTHER	92.00	8	430,018	12	106,618
TOTAL ALL INDUSTRIES		6,125	\$480,121,242	14,552	\$1,918,459,248

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
RETAIL TRADE	44-45	4,132	\$788,415,089	4,330	\$1,294,781,964
MOTOR VEHICLES & PARTS	441	126	28,772,587	187	470,629,054
NEW & USED AUTO DEALERS	4411	21	6,025,273	43	427,573,170
RV, BOAT, MOTORCYCLE DEALERS	4412	23	4,947,480	32	11,982,149
AUTOMOTIVE PARTS & TIRE	4413	82	17,799,834	112	31,073,735
FURNITURE & HOME FURNISHING	442	239	46,850,196	230	185,144,840
ELECTRONICS & APPLIANCES	443	414	158,477,277	400	93,647,776
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	270	70,489,005	298	74,977,708
BUILDING MATERIALS	4441	210	68,467,817	237	69,739,439
LAWN & GARDEN SUPPLIES & EQUIP.	4442	60	2,021,188	61	5,238,269
FOOD & BEVERAGE STORES	445	131	45,023,370	129	44,046,621
GROCERY & CONVENIENCE STORES	4451	17	37,837,629	38	39,738,334
OTHER FOOD & BEVERAGE STORES	4452, 4453	114	7,185,741	91	4,308,287
DRUG/HEALTH STORES	446	250	25,816,307	283	32,853,807
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	5,163,473	36	22,281,969
APPAREL & ACCESSORIES	448	310	48,930,116	317	21,690,664
CLOTHING & SHOE STORES	4481, 4482	265	46,082,235	261	14,556,315
JEWELRY & LUGGAGE STORES	4483	45	2,847,881	56	7,134,349
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	299	40,510,452	301	24,170,796
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	208	40,012,468	208	22,886,511
BOOK STORES & NEWS DEALERS	4512	91	497,984	93	1,284,285
GENERAL MERCHANDISE STORES	452	28	161,372,248	39	205,842,353
DEPARTMENT STORES	4521	8	117,920,166	9	60,774,872
GENERAL MERCHANDISE STORES	4529	20	43,452,082	30	145,067,481
E-COMMERCE & MAIL ORDER	4541	621	60,421,368	590	26,593,047
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,431	96,588,690	1,520	92,903,329
AGRICULTURE, FORESTRY, FISHING	11	32	176,790	34	333,586
MINING	21	7	64,055	11	360,317
UTILITIES	22	6	617,332	8	3,336,580
CONSTRUCTION	23	4,245	442,129,612	4,205	278,182,211
CONSTRUCTION OF BUILDINGS	236	1,204	257,507,717	1,110	146,847,523
HEAVY CONSTRUCTION & HIGHWAYS	237	118	27,184,772	124	16,330,490
SPECIAL TRADE CONTRACTORS	238	2,923	157,437,123	2,971	115,004,198
MANUFACTURING	31-33	1,127	36,277,382	1,096	50,140,299
WHOLESALE TRADE	42	2,251	246,626,461	2,371	133,920,149
DURABLE GOODS	423	1,563	225,413,242	1,630	109,485,438
NONDURABLE GOODS	424	672	20,662,754	721	23,968,864
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	550,465	20	465,847
TRANSPORTATION & WAREHOUSING	48-49	59	3,325,383	83	4,601,531
INFORMATION	51	587	132,356,731	626	105,498,337
FINANCE, INSURANCE	52	102	13,493,701	116	24,344,004
REAL ESTATE, RENTAL/LEASING	53	355	86,712,709	388	48,155,390
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,091	121,661,773	969	40,863,782
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,573	70,747,418	1,551	54,179,132
ARTS, ENTERTAINMENT & RECREATION	71	150	13,976,792	121	11,242,328
ACCOMMODATIONS & FOOD SERVICES	72	294	269,426,829	345	216,091,534
ACCOMMODATIONS	721	7	40,592,814	15	27,547,246
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	287	228,834,015	330	188,544,288
OTHER SERVICES	81	728	83,069,213	852	55,937,479
REPAIR & MAINTENANCE	811	526	44,916,095	623	44,576,845
PERSONAL SERVICE	812	159	37,603,581	183	10,578,486
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	43	549,537	46	782,148
PUBLIC ADMINISTRATION, OTHER	92.00	9	159,732	12	248,574
TOTAL ALL INDUSTRIES		16,748	\$2,309,237,002	17,118	\$2,322,217,197

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
RETAIL TRADE	44-45	3,135	\$467,832,751	1,820	\$116,607,845
MOTOR VEHICLES & PARTS	441	130	66,850,996	84	16,653,763
NEW & USED AUTO DEALERS	4411	26	44,832,696	18	543,829
RV, BOAT, MOTORCYCLE DEALERS	4412	26	3,568,547	13	1,441,518
AUTOMOTIVE PARTS & TIRE	4413	78	18,449,753	53	14,668,416
FURNITURE & HOME FURNISHING	442	126	23,404,429	100	2,459,838
ELECTRONICS & APPLIANCES	443	281	21,618,487	166	10,356,895
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	139	65,089,656	114	1,951,661
BUILDING MATERIALS	4441	107	58,834,241	103	1,919,420
LAWN & GARDEN SUPPLIES & EQUIP.	4442	32	6,255,415	11	32,241
FOOD & BEVERAGE STORES	445	74	34,791,545	53	17,378,455
GROCERY & CONVENIENCE STORES	4451	8	32,370,602	21	15,104,472
OTHER FOOD & BEVERAGE STORES	4452, 4453	66	2,420,943	32	2,273,983
DRUG/HEALTH STORES	446	230	23,768,424	96	412,283
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	24	17,102,199	17	4,276,856
APPAREL & ACCESSORIES	448	234	22,509,815	146	1,695,283
CLOTHING & SHOE STORES	4481, 4482	196	20,094,343	125	1,520,149
JEWELRY & LUGGAGE STORES	4483	38	2,415,472	21	175,134
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	249	13,108,111	132	564,997
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	169	8,700,850	85	392,048
BOOK STORES & NEWS DEALERS	4512	80	4,407,261	47	172,949
GENERAL MERCHANDISE STORES	452	34	116,884,179	16	626,908
DEPARTMENT STORES	4521	8	30,910,422	4	182,539
GENERAL MERCHANDISE STORES	4529	26	85,973,757	12	444,369
E-COMMERCE & MAIL ORDER	4541	480	16,547,263	257	3,469,189
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,134	46,157,647	639	56,761,717
AGRICULTURE, FORESTRY, FISHING	11	28	341,928	13	76,136
MINING	21	7	21,121	D	D
UTILITIES	22	10	1,952,662	D	D
CONSTRUCTION	23	1,193	179,960,964	1,381	148,503,631
CONSTRUCTION OF BUILDINGS	236	306	111,880,141	293	85,683,421
HEAVY CONSTRUCTION & HIGHWAYS	237	47	4,914,503	56	36,083,484
SPECIAL TRADE CONTRACTORS	238	840	63,166,320	1,032	26,736,726
MANUFACTURING	31-33	709	22,925,685	387	5,606,233
WHOLESALE TRADE	42	1,901	93,194,635	940	26,921,572
DURABLE GOODS	423	1,331	78,728,422	657	16,465,172
NONDURABLE GOODS	424	558	14,196,173	278	9,818,465
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	270,040	5	637,935
TRANSPORTATION & WAREHOUSING	48-49	29	1,253,869	54	94,409,871
INFORMATION	51	416	41,475,914	258	20,286,353
FINANCE, INSURANCE	52	84	3,308,476	66	2,488,319
REAL ESTATE, RENTAL/LEASING	53	248	21,707,178	211	288,222,192
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	546	21,184,688	275	5,690,182
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	687	24,460,229	544	8,168,473
ARTS, ENTERTAINMENT & RECREATION	71	79	14,811,059	44	1,166,950
ACCOMMODATIONS & FOOD SERVICES	72	169	122,518,402	138	337,455,359
ACCOMMODATIONS	721	15	22,950,723	34	191,591,891
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	154	99,567,679	104	145,863,468
OTHER SERVICES	81	364	24,262,899	292	43,616,815
REPAIR & MAINTENANCE	811	230	17,249,573	214	12,667,498
PERSONAL SERVICE	812	92	6,509,975	59	30,903,733
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	42	503,351	19	45,584
PUBLIC ADMINISTRATION, OTHER	92.00	7	11,402	6	807,763
TOTAL ALL INDUSTRIES		9,612	\$1,041,223,862	6,433	\$1,100,075,514

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
RETAIL TRADE	44-45	12,656	\$6,238,281,706	1,826	\$108,744,328
MOTOR VEHICLES & PARTS	441	448	927,208,080	85	8,385,901
NEW & USED AUTO DEALERS	4411	124	709,115,209	11	446,333
RV, BOAT, MOTORCYCLE DEALERS	4412	133	141,910,809	13	78,073
AUTOMOTIVE PARTS & TIRE	4413	191	76,182,062	61	7,861,495
FURNITURE & HOME FURNISHING	442	595	328,165,798	79	2,508,152
ELECTRONICS & APPLIANCES	443	927	521,220,780	144	3,725,451
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	661	459,520,860	118	8,201,600
BUILDING MATERIALS	4441	485	431,287,281	93	7,408,186
LAWN & GARDEN SUPPLIES & EQUIP.	4442	176	28,233,579	25	793,414
FOOD & BEVERAGE STORES	445	750	492,363,379	29	7,735,843
GROCERY & CONVENIENCE STORES	4451	365	435,504,359	10	7,206,363
OTHER FOOD & BEVERAGE STORES	4452, 4453	385	56,859,020	19	529,480
DRUG/HEALTH STORES	446	710	346,013,567	132	1,358,786
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	120	95,259,005	11	4,937,756
APPAREL & ACCESSORIES	448	1,049	777,546,996	154	1,410,567
CLOTHING & SHOE STORES	4481, 4482	795	700,461,060	138	1,159,510
JEWELRY & LUGGAGE STORES	4483	254	77,085,936	16	251,057
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	908	356,542,409	153	989,253
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	563	283,137,164	97	434,978
BOOK STORES & NEWS DEALERS	4512	345	73,405,245	56	554,275
GENERAL MERCHANDISE STORES	452	79	694,484,272	25	57,462,954
DEPARTMENT STORES	4521	10	295,241,666	4	676,134
GENERAL MERCHANDISE STORES	4529	69	399,242,606	21	56,786,820
E-COMMERCE & MAIL ORDER	4541	1,247	360,102,731	275	2,470,045
MISCELLANEOUS RETAILERS	453, 4542, 4543	5,162	879,853,829	621	9,558,020
AGRICULTURE, FORESTRY, FISHING	11	107	2,379,255	17	189,617
MINING	21	14	495,000	D	D
UTILITIES	22	16	919,369	D	D
CONSTRUCTION	23	11,647	4,634,686,593	717	17,725,711
CONSTRUCTION OF BUILDINGS	236	4,266	3,196,220,131	157	8,831,786
HEAVY CONSTRUCTION & HIGHWAYS	237	274	240,089,218	32	912,774
SPECIAL TRADE CONTRACTORS	238	7,107	1,198,377,244	528	7,981,151
MANUFACTURING	31-33	3,373	450,228,045	358	3,614,096
WHOLESALE TRADE	42	4,850	1,412,423,274	1,074	18,063,959
DURABLE GOODS	423	3,206	1,153,669,389	769	13,683,070
NONDURABLE GOODS	424	1,597	250,564,263	300	4,377,368
ELECTRONIC MARKETS, AGENTS & BROKERS	425	47	8,189,622	5	3,521
TRANSPORTATION & WAREHOUSING	48-49	343	87,602,126	11	72,910
INFORMATION	51	1,389	923,277,086	275	9,608,955
FINANCE, INSURANCE	52	239	159,583,919	67	2,738,028
REAL ESTATE, RENTAL/LEASING	53	1,037	475,964,683	156	6,424,723
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	4,158	646,250,020	255	3,010,379
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	4,613	685,587,779	394	5,577,008
ARTS, ENTERTAINMENT & RECREATION	71	1,264	217,510,822	35	944,688
ACCOMMODATIONS & FOOD SERVICES	72	3,283	3,370,043,552	75	23,816,420
ACCOMMODATIONS	721	244	897,010,763	4	1,007,146
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	3,039	2,473,032,789	71	22,809,274
OTHER SERVICES	81	3,222	683,734,009	241	7,331,591
REPAIR & MAINTENANCE	811	1,795	352,884,987	172	5,140,261
PERSONAL SERVICE	812	1,196	313,833,480	45	1,573,673
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	231	17,015,542	24	617,657
PUBLIC ADMINISTRATION, OTHER	92.00	35	6,204,604	9	2,244,639
TOTAL ALL INDUSTRIES		52,246	\$19,995,171,842	5,514	\$210,185,764

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
RETAIL TRADE	44-45	5,871	\$2,029,014,174	1,397	\$141,053,852
MOTOR VEHICLES & PARTS	441	298	375,918,135	68	32,655,251
NEW & USED AUTO DEALERS	4411	101	304,374,727	17	21,648,157
RV, BOAT, MOTORCYCLE DEALERS	4412	47	15,619,083	7	26,804
AUTOMOTIVE PARTS & TIRE	4413	150	55,924,325	44	10,980,290
FURNITURE & HOME FURNISHING	442	226	78,338,674	47	2,432,757
ELECTRONICS & APPLIANCES	443	515	142,671,219	120	6,935,529
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	257	219,721,277	76	10,332,790
BUILDING MATERIALS	4441	198	206,219,034	60	8,618,755
LAWN & GARDEN SUPPLIES & EQUIP.	4442	59	13,502,243	16	1,714,035
FOOD & BEVERAGE STORES	445	209	138,800,432	40	11,196,556
GROCERY & CONVENIENCE STORES	4451	68	127,301,302	19	11,075,720
OTHER FOOD & BEVERAGE STORES	4452, 4453	141	11,499,130	21	120,836
DRUG/HEALTH STORES	446	407	86,384,044	100	2,905,845
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	65	37,251,975	17	5,409,504
APPAREL & ACCESSORIES	448	421	162,999,367	139	4,693,739
CLOTHING & SHOE STORES	4481, 4482	352	139,729,553	125	4,616,300
JEWELRY & LUGGAGE STORES	4483	69	23,269,814	14	77,439
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	419	117,228,936	110	1,849,963
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	298	88,383,735	77	1,811,412
BOOK STORES & NEWS DEALERS	4512	121	28,845,201	33	38,551
GENERAL MERCHANDISE STORES	452	44	403,410,086	20	50,919,999
DEPARTMENT STORES	4521	10	140,095,695	4	4,000,891
GENERAL MERCHANDISE STORES	4529	34	263,314,391	16	46,919,108
E-COMMERCE & MAIL ORDER	4541	726	57,411,346	198	2,148,958
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,284	208,878,683	462	9,572,961
AGRICULTURE, FORESTRY, FISHING	11	37	353,219	7	33,219
MINING	21	6	151,480	3	407,495
UTILITIES	22	9	1,215,073	6	133,848
CONSTRUCTION	23	2,609	611,426,218	470	35,052,937
CONSTRUCTION OF BUILDINGS	236	776	354,030,222	100	25,550,038
HEAVY CONSTRUCTION & HIGHWAYS	237	88	13,825,110	31	1,412,726
SPECIAL TRADE CONTRACTORS	238	1,745	243,570,886	339	8,090,173
MANUFACTURING	31-33	1,430	85,097,876	241	4,128,120
WHOLESALE TRADE	42	3,047	360,820,908	866	34,491,015
DURABLE GOODS	423	2,162	290,273,945	612	22,227,395
NONDURABLE GOODS	424	859	69,598,888	247	12,240,237
ELECTRONIC MARKETS, AGENTS & BROKERS	425	26	948,075	7	23,383
TRANSPORTATION & WAREHOUSING	48-49	89	16,683,540	8	286,874
INFORMATION	51	739	206,846,353	226	11,973,194
FINANCE, INSURANCE	52	159	40,967,197	63	1,140,453
REAL ESTATE, RENTAL/LEASING	53	468	116,433,285	147	6,171,526
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,202	76,125,313	195	4,696,412
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,335	117,642,186	260	3,164,724
ARTS, ENTERTAINMENT & RECREATION	71	249	21,052,532	19	1,042,891
ACCOMMODATIONS & FOOD SERVICES	72	639	554,328,846	75	27,454,572
ACCOMMODATIONS	721	48	121,454,622	6	2,679,995
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	591	432,874,224	69	24,774,577
OTHER SERVICES	81	1,082	134,630,015	182	9,379,222
REPAIR & MAINTENANCE	811	634	88,859,761	122	7,497,454
PERSONAL SERVICE	812	367	40,170,618	41	1,575,685
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	81	5,599,636	19	306,083
PUBLIC ADMINISTRATION, OTHER	92.00	14	6,917,533	3	48,518
TOTAL ALL INDUSTRIES		18,985	\$4,379,705,748	4,168	\$280,658,872

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
RETAIL TRADE	44-45	6,397	\$2,211,342,460	2,445	\$1,051,195,824
MOTOR VEHICLES & PARTS	441	319	649,965,318	80	79,827,146
NEW & USED AUTO DEALERS	4411	114	581,343,630	21	65,363,562
RV, BOAT, MOTORCYCLE DEALERS	4412	53	23,150,510	9	7,426
AUTOMOTIVE PARTS & TIRE	4413	152	45,471,178	50	14,456,158
FURNITURE & HOME FURNISHING	442	292	61,193,083	125	53,755,435
ELECTRONICS & APPLIANCES	443	529	158,683,715	284	117,981,607
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	379	172,103,631	174	71,248,838
BUILDING MATERIALS	4441	295	163,986,756	149	68,593,612
LAWN & GARDEN SUPPLIES & EQUIP.	4442	84	8,116,875	25	2,655,226
FOOD & BEVERAGE STORES	445	271	123,364,351	79	25,646,081
GROCERY & CONVENIENCE STORES	4451	125	116,085,136	25	12,565,900
OTHER FOOD & BEVERAGE STORES	4452, 4453	146	7,279,215	54	13,080,181
DRUG/HEALTH STORES	446	406	67,648,324	158	29,802,035
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	64	57,096,265	22	10,535,275
APPAREL & ACCESSORIES	448	471	194,683,566	214	236,067,989
CLOTHING & SHOE STORES	4481, 4482	389	166,446,391	185	212,588,817
JEWELRY & LUGGAGE STORES	4483	82	28,237,175	29	23,479,172
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	445	113,653,207	151	69,164,672
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	315	104,506,166	110	63,130,485
BOOK STORES & NEWS DEALERS	4512	130	9,147,041	41	6,034,187
GENERAL MERCHANDISE STORES	452	52	360,697,193	24	251,985,875
DEPARTMENT STORES	4521	8	135,407,095	8	154,480,120
GENERAL MERCHANDISE STORES	4529	44	225,290,098	16	97,505,755
E-COMMERCE & MAIL ORDER	4541	786	55,795,254	303	16,021,724
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,383	196,458,553	831	89,159,147
AGRICULTURE, FORESTRY, FISHING	11	58	982,373	11	45,154
MINING	21	11	355,936	5	28,224
UTILITIES	22	13	2,567,911	6	39,012
CONSTRUCTION	23	4,992	548,954,311	1,804	97,032,486
CONSTRUCTION OF BUILDINGS	236	1,492	284,346,299	393	53,147,320
HEAVY CONSTRUCTION & HIGHWAYS	237	158	73,117,621	69	5,203,189
SPECIAL TRADE CONTRACTORS	238	3,342	191,490,391	1,342	38,681,977
MANUFACTURING	31-33	1,620	96,297,717	647	20,633,311
WHOLESALE TRADE	42	3,132	269,745,823	1,581	187,788,667
DURABLE GOODS	423	2,160	219,174,125	1,134	170,280,834
NONDURABLE GOODS	424	947	49,900,613	436	17,159,865
ELECTRONIC MARKETS, AGENTS & BROKERS	425	25	671,085	11	347,968
TRANSPORTATION & WAREHOUSING	48-49	112	41,675,282	55	5,834,823
INFORMATION	51	747	185,491,354	385	71,297,041
FINANCE, INSURANCE	52	166	35,300,517	80	5,479,354
REAL ESTATE, RENTAL/LEASING	53	577	112,802,341	273	56,614,740
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,434	71,542,378	498	43,239,056
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,961	100,757,841	746	20,949,966
ARTS, ENTERTAINMENT & RECREATION	71	280	26,324,284	45	15,958,274
ACCOMMODATIONS & FOOD SERVICES	72	726	464,689,473	226	254,506,801
ACCOMMODATIONS	721	32	60,320,066	23	65,882,148
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	694	404,369,407	203	188,624,653
OTHER SERVICES	81	1,385	147,150,716	421	25,883,403
REPAIR & MAINTENANCE	811	979	110,235,380	325	14,580,690
PERSONAL SERVICE	812	307	33,584,946	76	11,270,049
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	99	3,330,390	20	32,664
PUBLIC ADMINISTRATION, OTHER	92.00	20	1,910,724	8	26,399
TOTAL ALL INDUSTRIES		23,631	\$4,317,891,441	9,236	\$1,856,552,535

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
RETAIL TRADE	44-45	5,195	\$1,421,551,855	2,417	\$208,554,997
MOTOR VEHICLES & PARTS	441	220	368,464,815	94	53,011,622
NEW & USED AUTO DEALERS	4411	40	315,083,970	23	35,279,369
RV, BOAT, MOTORCYCLE DEALERS	4412	39	8,103,034	16	6,759,827
AUTOMOTIVE PARTS & TIRE	4413	141	45,277,811	55	10,972,426
FURNITURE & HOME FURNISHING	442	210	38,874,111	86	5,109,159
ELECTRONICS & APPLIANCES	443	482	60,358,830	229	13,265,491
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	270	102,147,498	124	11,843,094
BUILDING MATERIALS	4441	205	97,507,624	90	10,740,249
LAWN & GARDEN SUPPLIES & EQUIP.	4442	65	4,639,874	34	1,102,845
FOOD & BEVERAGE STORES	445	190	94,914,045	80	29,676,736
GROCERY & CONVENIENCE STORES	4451	54	79,184,728	15	25,911,239
OTHER FOOD & BEVERAGE STORES	4452, 4453	136	15,729,317	65	3,765,497
DRUG/HEALTH STORES	446	353	51,393,849	179	7,421,136
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	58	42,859,195	18	6,123,461
APPAREL & ACCESSORIES	448	360	99,070,070	198	6,787,647
CLOTHING & SHOE STORES	4481, 4482	299	90,414,389	176	5,015,078
JEWELRY & LUGGAGE STORES	4483	61	8,655,681	22	1,772,569
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	371	47,542,392	185	9,965,142
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	267	40,631,086	130	6,989,873
BOOK STORES & NEWS DEALERS	4512	104	6,911,306	55	2,975,269
GENERAL MERCHANDISE STORES	452	44	340,268,577	29	30,547,528
DEPARTMENT STORES	4521	8	112,052,721	6	13,934,175
GENERAL MERCHANDISE STORES	4529	36	228,215,856	23	16,613,353
E-COMMERCE & MAIL ORDER	4541	739	37,018,703	366	8,745,493
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,898	138,639,770	829	26,058,488
AGRICULTURE, FORESTRY, FISHING	11	34	360,326	21	378,657
MINING	21	6	270,214	4	28,407
UTILITIES	22	10	3,758,331	4	287,094
CONSTRUCTION	23	3,171	413,111,810	669	63,173,904
CONSTRUCTION OF BUILDINGS	236	873	187,446,391	173	25,354,306
HEAVY CONSTRUCTION & HIGHWAYS	237	106	29,035,235	30	1,523,029
SPECIAL TRADE CONTRACTORS	238	2,192	196,630,184	466	36,296,569
MANUFACTURING	31-33	1,202	42,385,369	526	11,436,025
WHOLESALE TRADE	42	2,861	209,875,138	1,500	46,920,177
DURABLE GOODS	423	1,992	167,346,211	1,040	32,684,104
NONDURABLE GOODS	424	841	41,582,545	449	14,083,611
ELECTRONIC MARKETS, AGENTS & BROKERS	425	28	946,382	11	152,462
TRANSPORTATION & WAREHOUSING	48-49	96	9,640,735	15	982,432
INFORMATION	51	716	161,469,654	384	23,847,056
FINANCE, INSURANCE	52	151	31,169,632	93	3,322,718
REAL ESTATE, RENTAL/LEASING	53	455	75,944,697	187	9,848,990
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,070	48,178,659	429	8,733,923
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,416	85,261,795	481	12,216,253
ARTS, ENTERTAINMENT & RECREATION	71	181	27,256,179	61	4,082,287
ACCOMMODATIONS & FOOD SERVICES	72	506	384,816,446	182	86,060,776
ACCOMMODATIONS	721	26	58,966,356	57	21,862,207
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	480	325,850,090	125	64,198,569
OTHER SERVICES	81	1,006	93,665,924	300	17,436,639
REPAIR & MAINTENANCE	811	645	72,339,151	185	13,525,546
PERSONAL SERVICE	812	286	20,036,754	78	3,293,565
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	75	1,290,019	37	617,528
PUBLIC ADMINISTRATION, OTHER	92.00	14	3,014,844	6	1,159,275
TOTAL ALL INDUSTRIES		18,090	\$3,011,731,608	7,279	\$498,469,610

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
RETAIL TRADE	44-45	2,813	\$391,067,814	3,649	\$841,874,584
MOTOR VEHICLES & PARTS	441	137	75,300,629	235	237,305,058
NEW & USED AUTO DEALERS	4411	28	56,449,570	74	181,647,474
RV, BOAT, MOTORCYCLE DEALERS	4412	23	285,092	36	20,884,094
AUTOMOTIVE PARTS & TIRE	4413	86	18,565,967	125	34,773,490
FURNITURE & HOME FURNISHING	442	117	15,282,408	134	23,352,100
ELECTRONICS & APPLIANCES	443	250	11,482,741	349	37,440,880
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	133	75,880,704	177	108,391,459
BUILDING MATERIALS	4441	101	73,131,360	130	101,565,436
LAWN & GARDEN SUPPLIES & EQUIP.	4442	32	2,749,344	47	6,826,023
FOOD & BEVERAGE STORES	445	75	25,885,973	120	56,796,616
GROCERY & CONVENIENCE STORES	4451	22	24,003,193	45	54,699,927
OTHER FOOD & BEVERAGE STORES	4452, 4453	53	1,882,780	75	2,096,689
DRUG/HEALTH STORES	446	205	11,976,971	263	21,971,215
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	5,648,272	35	20,952,247
APPAREL & ACCESSORIES	448	222	15,589,061	284	16,465,155
CLOTHING & SHOE STORES	4481, 4482	191	14,270,517	245	12,446,965
JEWELRY & LUGGAGE STORES	4483	31	1,318,544	39	4,018,190
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	225	18,251,934	285	24,136,148
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	166	14,285,496	197	22,608,972
BOOK STORES & NEWS DEALERS	4512	59	3,966,438	88	1,527,176
GENERAL MERCHANDISE STORES	452	30	89,101,759	38	208,285,381
DEPARTMENT STORES	4521	5	30,975,345	7	38,178,680
GENERAL MERCHANDISE STORES	4529	25	58,126,414	31	170,106,701
E-COMMERCE & MAIL ORDER	4541	382	8,506,593	483	16,166,663
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,024	38,160,769	1,246	70,611,662
AGRICULTURE, FORESTRY, FISHING	11	15	68,262	30	308,507
MINING	21	6	232,773	9	151,496
UTILITIES	22	7	31,743	6	228,413
CONSTRUCTION	23	928	70,126,069	1,192	213,968,761
CONSTRUCTION OF BUILDINGS	236	234	35,154,740	324	127,194,075
HEAVY CONSTRUCTION & HIGHWAYS	237	48	3,496,558	54	6,320,190
SPECIAL TRADE CONTRACTORS	238	646	31,474,771	814	80,454,496
MANUFACTURING	31-33	637	14,735,129	800	47,841,810
WHOLESALE TRADE	42	1,717	75,520,182	2,150	148,432,952
DURABLE GOODS	423	1,227	62,517,042	1,542	106,066,266
NONDURABLE GOODS	424	478	12,799,452	591	41,912,123
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	203,688	17	454,563
TRANSPORTATION & WAREHOUSING	48-49	28	904,291	43	2,538,937
INFORMATION	51	443	35,150,632	505	85,565,215
FINANCE, INSURANCE	52	97	3,457,822	121	12,613,013
REAL ESTATE, RENTAL/LEASING	53	219	18,686,619	314	53,632,715
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	448	15,315,192	624	24,463,603
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	542	13,650,403	759	30,856,587
ARTS, ENTERTAINMENT & RECREATION	71	66	4,000,968	94	13,363,244
ACCOMMODATIONS & FOOD SERVICES	72	184	94,529,088	329	199,715,390
ACCOMMODATIONS	721	21	21,296,738	34	31,498,338
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	163	73,232,350	295	168,217,052
OTHER SERVICES	81	413	26,106,500	642	59,243,357
REPAIR & MAINTENANCE	811	269	21,360,957	432	48,306,066
PERSONAL SERVICE	812	93	4,049,592	160	9,530,039
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	51	695,951	50	1,407,252
PUBLIC ADMINISTRATION, OTHER	92.00	10	147,024	13	228,283
TOTAL ALL INDUSTRIES		8,573	\$763,730,511	11,280	\$1,735,026,867

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
Calendar Year 2014

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
AGRICULTURE, FORESTRY, FISHING	11	\$3,727,550,046	\$2,516,684,396	\$13,343,962
CROP & ANIMAL PRODUCTION	111,112	959,145,958	542,487,404	2,983,897
FORESTRY & LOGGING	113	1,940,001,330	1,474,792,180	5,589,036
FISHING & HUNTING	114	225,858,577	72,661,062	385,048
AG & FORESTRY SUPPORT ACTIVITIES	115	602,544,181	426,743,750	4,385,981
MINING	21	542,691,834	459,516,151	2,436,777
SAND & GRAVEL, QUARRYING	2123	331,127,121	290,441,216	1,505,705
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	211,564,713	169,074,935	931,072
UTILITIES	22	2,778,509,322	2,021,739,539	26,309,912
HYDROELECTRIC POWER GENERATION	221111	40,235,179	36,611,918	453,655
ALTERNATIVE POWER GENERATION	221114-221117	13,178,363	12,977,219	100,406
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	27,617,196	19,075,913	137,804
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	604,011,757	496,804,636	4,908,848
NATURAL GAS DISTRIBUTION	2212	502,515,490	53,318,284	404,785
WATER & SEWER	2213	1,590,951,337	1,402,951,569	20,304,414
CONSTRUCTION	23	44,904,868,124	39,894,271,134	196,377,582
RESIDENTIAL BUILDING & REMODELING	2361	7,137,384,822	6,596,840,903	32,564,908
NONRESIDENTIAL BUILDING	2362	10,497,255,962	9,268,048,139	44,263,108
HEAVY CONSTRUCTION & HIGHWAYS	237	5,677,226,227	4,735,956,960	24,130,986
SPECIAL TRADE CONTRACTORS	238	21,593,001,113	19,293,425,132	95,418,580
ELECTRICAL	23821	4,603,255,763	4,107,859,585	20,989,943
PLUMBING & HEATING	23822	4,094,537,968	3,637,517,147	18,058,836
PAINTING	23832	773,364,597	707,918,760	3,416,548
MASONRY/DRYWALL	23814, 23831	1,131,015,439	1,028,822,444	4,964,785
ROOFING	23816	959,614,353	905,291,747	4,319,458
OTHER CONTRACTORS	238 not listed above	10,031,212,993	8,906,015,449	43,669,010
MANUFACTURING	31-33	177,839,608,140	134,463,684,033	519,915,197
FOOD PRODUCTS	311	13,170,758,869	7,440,228,058	27,052,757
MILLING OF GRAINS	3112	1,068,361,611	698,005,238	3,195,808
FRUITS & VEGETABLES	3114	1,637,711,623	539,980,008	2,514,662
DAIRY PRODUCTS	3115	161,280,042	93,030,357	463,061
MEAT PRODUCTS	3116	2,594,210,427	2,533,174,782	3,840,877
SEAFOOD PRODUCTS	3117	2,721,910,744	524,005,065	2,431,885
BAKERY PRODUCTS	3118	1,923,695,771	998,077,751	4,814,579
OTHER FOOD ITEMS	3111, 3113, 3119	3,063,588,651	2,053,954,857	9,791,885
BEVERAGES	312	2,440,446,534	1,575,596,110	7,659,194
TEXTILES	313,314	835,817,942	468,362,552	2,288,242
APPAREL	315	243,926,541	136,418,177	674,934
LEATHER & ALLIED PRODUCTS	316	55,352,582	29,831,283	145,072
LUMBER & WOOD PRODUCTS	321	8,774,077,205	5,434,728,433	22,057,546
SAWMILLS	3211	3,411,920,874	2,091,814,080	7,562,447
PLYWOOD & TRUSSES	3212	1,379,995,659	857,215,101	3,437,371
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	3,982,160,672	2,485,699,252	11,057,728
PAPER PRODUCTS	322	6,816,067,516	3,933,466,258	15,296,118
PULP & PAPER MILLS	3221	4,851,615,697	2,621,779,948	9,297,418
OTHER PAPER PRODUCTS	3222	1,964,451,819	1,311,686,310	5,998,700
COMMERCIAL PRINTING	323	993,310,302	796,336,196	4,026,075
PETROLEUM & COAL PRODUCTS	324	29,650,405,377	27,023,211,547	130,907,578
PETROLEUM REFINING	32411	28,892,313,009	26,482,633,699	128,309,430
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	758,092,368	540,577,848	2,598,148
CHEMICALS	325	6,368,750,029	3,868,659,002	18,076,124
CHEMICALS, PESTICIDES & FERTILIZERS	3251, 3253	1,826,727,966	1,235,781,291	6,065,861
PHARMACEUTICALS	3254	1,030,099,296	602,336,347	2,994,976
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	1,467,712,990	833,319,471	3,150,550
PAINT, COATING & ADHESIVES	3255	146,114,211	100,372,420	484,879
SOAP, CLEANING COMPOUND & TOILETRIES	3256	1,086,665,177	581,081,288	2,815,335
OTHER CHEMICAL PRODUCTS	3259	811,430,389	515,768,185	2,564,523

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
Calendar Year 2014

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
PLASTICS & RUBBER PRODUCTS	326	3,165,671,692	1,916,160,192	9,104,991
NONMETALLIC MINERALS	327	3,131,568,642	2,399,555,798	11,113,798
PRIMARY METALS	331	3,315,912,795	2,434,635,752	9,918,105
IRON & STEEL MILLS	3311, 3312	1,161,821,843	710,827,604	3,348,465
ALUMINUM SMELTING	3313	1,214,719,584	1,135,738,266	3,742,786
OTHER NONFERROUS METALS	3314	168,157,567	158,285,279	765,354
FOUNDRIES	3315	771,213,801	429,784,603	2,061,500
FABRICATED METAL PRODUCTS	332	6,205,299,040	4,211,485,178	19,269,908
MACHINERY	333	6,351,619,820	3,392,282,639	16,253,926
FARM & CONSTRUCTION IMPLEMENTS	3331	604,851,085	342,210,895	1,655,354
INDUSTRIAL MACHINERY	3332	1,134,081,242	544,008,261	2,664,924
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	4,612,687,493	2,506,063,483	11,933,648
COMPUTERS & ELECTRONICS	334	9,977,628,075	5,306,216,808	24,679,344
COMPUTER HARDWARE	3341	663,557,376	187,050,112	960,441
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	450,447,925	202,953,595	1,023,129
AUDIO & VIDEO EQUIPMENT	3343	227,813,539	111,402,695	555,289
SEMICONDUCTORS	3344	2,848,501,267	1,460,516,611	6,066,465
INSTRUMENTS	3345	5,689,355,325	3,278,393,966	15,572,187
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	97,952,643	65,899,829	501,833
ELECTRICAL EQUIPMENT & APPLIANCES	335	2,374,135,556	1,197,832,542	5,568,322
LIGHTING EQUIPMENT	3351	447,658,744	117,795,075	576,846
HOUSEHOLD APPLIANCES	3352	17,358,474	11,058,246	53,316
OTHER ELECTRIC EQUIPMENT	3353, 3359	1,909,118,338	1,068,979,221	4,938,160
TRANSPORTATION EQUIPMENT	336	68,409,861,093	59,523,704,473	179,684,723
MOTOR VEHICLES & PARTS	3361, 3362, 3363	1,840,169,504	1,199,821,097	5,813,064
AIRCRAFT, AEROSPACE & PARTS	3364	65,102,203,195	57,252,090,306	168,584,718
SHIPS & BOATS	3366	1,323,748,920	961,943,353	4,752,348
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	143,739,474	109,849,717	534,593
FURNITURE & RELATED PRODUCTS	337	1,398,781,678	963,399,351	4,723,104
OTHER MANUFACTURING	339	4,160,216,852	2,411,573,684	11,415,336
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	460,336,369	259,252,335	1,333,383
DENTAL LABORATORIES	339116	184,305,456	158,859,616	961,361
SPORTING AND ATHLETIC GOODS	33992	975,460,181	275,916,678	1,360,161
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	2,540,114,846	1,717,545,055	7,760,431
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>154,833,080,460</u>	<u>105,463,828,285</u>	<u>494,402,269</u>
DURABLE GOODS	423	74,794,462,659	52,258,449,438	259,448,685
MOTOR VEHICLES & PARTS	4231	10,759,954,882	9,898,220,942	48,702,523
FURNITURE & HOME FURNISHINGS	4232	1,495,491,686	1,073,001,045	5,284,476
LUMBER & CONSTRUCTION MATERIALS	4233	6,440,921,821	4,274,549,092	20,127,268
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	13,465,387,108	10,137,523,830	53,036,391
METAL & MINERAL (except Petroleum)	4235	3,468,093,724	2,434,053,678	11,584,915
ELECTRICAL EQUIPMENT	4236	11,086,700,020	7,777,515,039	39,994,611
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	3,517,366,743	2,963,689,295	14,211,810
MACHINERY & EQUIPMENT	4238	15,734,546,829	10,975,763,443	51,697,406
SPORTING & RECREATIONAL GOODS & SUPPLIES	423910	1,356,766,978	650,047,658	3,222,987
TOY & HOBBY GOODS & SUPPLIES	423920	4,359,945,826	189,978,692	1,037,885
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	3,109,287,042	1,884,106,724	10,548,413
NONDURABLE GOODS:	424	78,867,677,970	52,596,925,814	230,470,483
PAPER & PAPER PRODUCTS	4241	3,594,563,446	2,054,048,782	9,511,842
DRUGS & SUNDRIES	4242	9,023,438,152	8,137,325,383	22,426,522
APPAREL	4243	4,302,966,686	1,351,551,124	6,675,589
FOOD PRODUCTS	4244	32,465,798,178	19,656,020,392	85,906,835
FARM PRODUCTS	4245	2,359,588,773	660,144,734	3,377,065
CHEMICALS & PLASTICS	4246	4,224,202,621	3,302,622,092	15,965,049
PETROLEUM PRODUCTS	4247	7,701,266,011	6,098,563,605	31,741,692
BEER & ALE	424810	924,055,355	863,826,007	4,187,447
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	3,498,769,503	2,776,605,431	13,554,750
FARM SUPPLIES	42491	3,083,252,074	2,403,453,264	11,994,259
TOBACCO & TOBACCO PRODUCTS	42494	1,417,756,765	1,114,914,631	5,384,287
OTHER MISC NONDURABLE GOODS	4249 not listed above	6,272,020,406	4,177,850,369	19,745,146
ELECTRONIC MARKETS, AGENTS, BROKERS	425	1,170,939,831	608,453,033	4,483,101

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
Calendar Year 2014

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
RETAIL TRADE	44-45	126,186,334,397	110,088,808,083	543,338,152
MOTOR VEHICLES & PARTS	441	23,172,415,670	20,793,099,660	104,814,611
NEW & USED AUTO DEALERS	4411	17,996,536,878	16,370,517,812	82,939,003
RV, BOAT, MOTORCYCLE DEALERS	4412	1,943,888,112	1,581,173,270	8,011,268
AUTOMOTIVE PARTS & TIRES	4413	3,231,990,680	2,841,408,578	13,864,340
FURNITURE & HOME FURNISHINGS	442	3,163,528,173	2,841,894,927	13,648,350
ELECTRONICS & APPLIANCES	443	5,788,300,194	5,037,934,503	27,803,266
HOUSEHOLD APPLIANCES	443141	412,710,852	407,533,965	1,965,184
ELECTRONIC STORES	443142	5,375,589,342	4,630,400,538	25,838,082
BLDG. MATERIALS, GARDEN SUPPLIES	444	8,337,437,020	7,765,762,346	37,290,535
BUILDING MATERIALS	4441	7,232,788,047	6,826,021,526	32,770,973
LAWN & GARDEN SUPPLIES	4442	1,104,648,973	939,740,820	4,519,562
FOOD & BEVERAGES (OFF-PREMISES)	445	16,232,959,693	15,446,386,752	73,568,781
GROCERY & CONVENIENCE STORES	4451	14,517,831,448	13,972,110,136	66,991,795
OTHER FOOD STORES/SPECIALTY FOODS	4452	1,295,583,284	1,084,962,727	4,714,385
BEER, WINE AND LIQUOR STORES	4453	419,544,961	389,313,889	1,862,601
DRUG STORES & PERSONAL CARE STORES	446	7,316,937,764	6,590,895,320	32,069,488
GAS STATIONS (INCL. CONVENIENCE STORES)	447	11,772,851,850	9,692,224,098	46,822,173
APPAREL & ACCESSORIES	448	5,397,673,957	4,467,184,880	21,451,875
CLOTHING STORES	4481	4,336,323,941	3,518,321,208	16,916,944
SHOE STORES	4482	406,200,211	383,387,473	1,812,031
JEWELRY & LUGGAGE STORES	4483	655,149,805	565,476,199	2,722,900
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	3,217,436,858	2,713,014,014	13,339,255
SPORTING GOODS	45111	2,060,259,989	1,709,771,286	8,413,485
HOBBY & TOY STORES	45112	487,982,721	400,860,234	1,911,474
SEWING SUPPLIES	45113	169,600,864	159,528,151	765,375
MUSICAL INSTRUMENTS	45114	150,931,276	130,573,888	672,595
BOOK, PERIODICAL & MUSIC STORES	45121	348,662,008	312,280,455	1,576,326
DEPARTMENT STORES	4521	3,493,177,027	3,409,327,211	16,366,814
GENERAL MERCHANDISE STORES	4529	20,770,494,334	18,204,925,871	87,182,906
E-COMMERCE & MAIL ORDER	4541	5,428,145,692	3,390,788,032	17,883,385
MISCELLANEOUS RETAILERS	453, 4542, 4543	12,094,976,165	9,735,370,469	51,096,713
TRANSPORTATION	48-492	5,449,523,766	4,277,924,573	28,161,761
AIR TRANSPORTATION	481	301,703,125	71,278,083	617,804
RAILROADS	482	91,308,150	89,418,322	1,052,753
WATER TRANSPORTATION	483	202,167,911	117,071,511	437,688
TRUCK TRANSPORTATION	484	840,523,821	603,164,837	5,238,500
TRANSIT & GROUND PASSENGER TRANSPORT	485	150,820,266	134,302,611	1,701,639
PIPELINE TRANSPORTATION	486	12,208,174	12,208,174	103,894
SCENIC & SIGHTSEEING TRANSPORTATION	487	170,944,413	61,478,990	330,627
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	3,586,169,873	3,103,675,324	17,729,494
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	93,678,033	85,326,721	949,362
WAREHOUSING & STORAGE	493	733,554,946	660,046,966	3,613,519
INFORMATION	51	20,804,921,666	17,339,245,957	155,072,544
PUBLISHING (EXCEPT INTERNET)	511	4,292,989,526	2,719,885,993	17,930,887
NEWSPAPERS	51111	535,229,186	504,740,271	2,047,953
BOOKS & PERIODICALS	51112, 51113	493,376,315	391,531,032	2,490,584
SOFTWARE	5112	2,970,813,651	1,561,920,904	10,342,033
OTHER PUBLISHERS	51114, 51119	293,570,374	261,693,786	3,050,317
MOTION PICTURE PRODUCTION	512	889,212,048	763,430,648	7,858,822
RADIO & TV BROADCASTING, CABLE TV	515	2,117,487,216	1,727,410,414	19,904,873
TELEPHONE & TELECOMMUNICATIONS	517	10,645,141,609	10,230,768,420	87,012,881
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	1,937,065,690	1,180,811,740	14,503,804
OTHER INFORMATION SERVICES	519	923,025,577	716,938,742	7,861,277
FINANCE, INSURANCE, REAL ESTATE	52-53	38,762,664,547	29,295,180,461	337,004,674
BANKS & CREDIT UNIONS	522	16,293,017,578	12,528,972,120	177,212,769
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	5,019,242,863	4,126,990,746	44,766,862
INSURANCE AGENTS & BROKERS	524	7,564,025,231	3,590,006,898	31,108,006
REAL ESTATE AGENTS & BROKERS	531	4,441,301,678	4,214,251,251	58,305,078
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	4,965,256,035	4,355,597,543	22,656,898
LESSORS OF NONFINANCIAL INTANGIBLES	533	479,821,162	479,361,903	2,955,061

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
Calendar Year 2014

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>135,256,281,477</u>	<u>106,816,262,127</u>	<u>1,194,394,519</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICE</u>	<u>54</u>	<u>46,575,431,919</u>	<u>33,888,626,335</u>	<u>426,685,233</u>
LEGAL SERVICES	5411	4,582,920,197	4,313,036,887	62,995,874
ACCOUNTING SERVICES	5412	4,439,263,519	4,240,405,077	62,835,628
ARCHITECTURAL SERVICES	54131	1,283,903,850	1,068,956,262	15,772,450
ENGINEERING SERVICES	54133	5,631,959,207	4,743,105,884	48,107,424
OTHER RELATED SERVICES	54132, 54134-54138	686,522,595	597,676,213	7,600,175
SPECIALIZED DESIGN SERVICES	5414	918,986,717	795,815,194	7,973,885
COMPUTER SYSTEM DESIGN SERVICES	5415	14,302,855,413	7,102,648,070	83,279,878
CONSULTING SERVICES	5416	7,717,811,153	6,199,767,824	83,513,279
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICES	5417	2,312,051,505	1,297,943,333	11,170,958
ADVERTISING & PUBLIC RELATIONS	5418	1,349,135,720	1,107,266,617	15,149,835
OTHER PROFESSIONAL SERVICES	5419	3,350,022,043	2,422,004,974	28,285,847
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>359,615,600</u>	<u>281,927,446</u>	<u>3,325,808</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	13,706,442,051	11,826,725,743	123,421,630
EMPLOYMENT SERVICES	5613	2,854,044,065	2,569,150,176	33,970,106
TRAVEL SERVICES	5615	737,549,926	691,359,135	3,707,287
INVESTIGATION & SECURITY SERVICES	5616	992,281,030	906,580,386	10,732,752
BUILDING SERVICES & JANITORIAL	5617	2,753,136,660	2,656,239,334	22,370,867
OTHER	5611, 5612, 5614, 5619	6,369,430,370	5,003,396,712	52,640,618
WASTE TREATMENT/ COLLECTION	562	3,578,231,337	3,252,788,628	32,802,756
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>2,489,579,767</u>	<u>1,215,115,885</u>	<u>15,338,426</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>38,747,201,956</u>	<u>30,442,023,915</u>	<u>427,858,282</u>
AMBULATORY HEALTH CARE SERVICES	621	20,192,831,459	17,081,045,837	244,134,741
PHYSICIANS	6211	8,159,025,285	6,688,961,915	99,177,332
DENTISTS	6212	3,302,835,694	3,270,683,588	48,934,737
OTHER HEALTH PRACTITIONERS	6213	2,812,661,251	2,637,911,382	36,885,711
OUTPATIENT CARE CENTERS	6214	2,895,538,167	2,254,935,471	31,700,342
MEDICAL & DIAGNOSTIC LABORATORIES	6215	1,218,893,349	735,678,049	10,899,709
HOME HEALTH CARE	6216	961,924,543	917,334,328	9,134,782
OTHER AMBULATORY HEALTH CARE	6219	841,953,170	575,541,104	7,402,128
HOSPITALS	622	14,913,918,965	10,434,339,766	152,357,517
NURSING & RETIREMENT HOMES	623	2,401,419,889	2,156,817,718	22,642,399
SOCIAL SERVICES & DAY CARE	624	1,239,031,643	769,820,594	8,723,625
<u>ARTS, ENTERTAINMENT, & RECREATION</u>	<u>71</u>	<u>3,154,898,906</u>	<u>2,527,309,587</u>	<u>23,790,230</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	1,272,859,250	927,800,832	11,236,152
MUSEUMS, HISTORICAL SITES, ETC.	712	78,268,097	19,431,192	178,707
AMUSEMENT, GAMBLING, RECREATION	713	1,803,771,559	1,580,077,563	12,375,371
ACCOMMODATIONS	721	3,198,224,924	3,060,507,604	15,998,416
RESTAURANTS, FOOD SERVICES	7223, 7225	13,566,489,281	11,837,790,606	59,339,339
DRINKING PLACES	7224	885,134,327	805,599,787	4,655,728
AUTO REPAIR & SERVICES	8111	2,634,516,883	2,514,058,556	12,309,815
OTHER REPAIR SERVICES	8112, 8113, 8114	1,943,256,113	1,558,253,729	8,291,814
PERSONAL SERVICES	812	3,106,157,235	2,925,748,644	31,812,663
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	1,266,866,819	1,223,845,203	16,318,506
DEATH CARE SERVICES	8122	198,184,732	193,702,142	2,229,794
LAUNDRY & DRY CLEANING	8123	416,985,001	406,934,828	2,530,943
OTHER PERSONAL SERVICES	8129	1,224,120,683	1,101,266,471	10,733,420
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	726,222,817	373,711,620	4,534,890
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>586,356,341</u>	<u>307,551,964</u>	<u>4,249,817</u>
TOTAL ALL INDUSTRIES		711,821,066,705	553,298,669,627	3,514,391,196

TABLE 6: STATE RETAIL SALES TAX*:
 GROSS INCOME, TAXABLE INCOME & TAX DUE
 STATEWIDE AMOUNTS BY INDUSTRY (NAICS)
 Calendar Year 2014

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
RETAIL TRADE	44-45	\$103,151,123,478	\$56,323,978,114	\$3,661,059,649
MOTOR VEHICLES & PARTS	441	17,228,895,716	13,539,660,439	880,078,111
NEW & USED AUTO DEALERS	4411	13,746,146,448	10,763,636,334	699,636,486
RV, BOAT, MOTORCYCLE DEALERS	4412	1,565,545,102	1,117,554,737	72,641,087
AUTOMOTIVE PARTS & TIRE	4413	1,917,204,166	1,658,469,368	107,800,538
FURNITURE & HOME FURNISHING	442	2,381,541,096	2,164,234,836	140,675,268
ELECTRONICS & APPLIANCE STORES	443	4,027,852,370	3,253,283,800	211,463,522
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	5,720,853,788	5,348,186,264	347,632,159
BUILDING MATERIALS	4441	5,024,217,777	4,763,499,014	309,627,470
LAWN & GARDEN SUPPLIES & EQUIP.	4442	696,636,011	584,687,250	38,004,689
FOOD & BEVERAGE STORES	445	14,934,360,916	3,711,514,632	241,248,528
GROCERY & CONVENIENCE STORES	4451	13,982,723,250	3,348,030,667	217,622,055
OTHER FOOD & BEVERAGE STORES	4452, 4453	951,637,666	363,483,965	23,626,473
DRUG/HEALTH STORES	446	6,178,856,959	1,812,208,363	117,793,608
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10,092,233,192	1,615,610,044	105,014,711
APPAREL & ACCESSORIES	448	4,971,208,568	4,100,037,414	266,502,480
CLOTHING & SHOE STORES	4481, 4482	4,375,318,459	3,602,753,674	234,179,023
JEWELRY & LUGGAGE STORES	4483	595,890,109	497,283,740	32,323,457
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	2,722,744,508	2,321,785,920	150,916,170
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	2,401,501,155	2,026,338,589	131,712,069
BOOK STORES & NEWS DEALERS	4512	321,243,353	295,447,331	19,204,101
GENERAL MERCHANDISE STORES	452	23,213,290,210	10,711,355,321	696,238,101
DEPARTMENT STORES	4521	3,457,715,464	2,962,698,532	192,575,407
GENERAL MERCHANDISE STORES	4529	19,755,574,746	7,748,656,789	503,662,694
E-COMMERCE & MAIL ORDER	4541	4,058,285,970	2,094,053,310	136,113,520
MISCELLANEOUS RETAILERS	453, 4542, 4543	7,621,000,185	5,652,047,771	367,383,471
AGRICULTURE, FORESTRY, FISHING	11	189,623,432	94,402,668	6,136,224
MINING	21	67,080,718	52,930,646	3,440,501
UTILITIES	22	142,429,223	69,358,755	4,508,332
CONSTRUCTION	23	26,998,589,194	21,085,989,812	1,370,590,606
CONSTRUCTION OF BUILDINGS	236	14,872,216,355	11,539,691,254	750,080,530
HEAVY CONSTRUCTION & HIGHWAYS	237	3,034,319,727	1,827,924,553	118,815,124
SPECIAL TRADE CONTRACTORS	238	9,092,053,112	7,718,374,005	501,694,952
MANUFACTURING	31-33	13,783,367,401	2,478,211,911	161,084,069
WHOLESALE TRADE	42	19,244,503,303	9,053,346,465	588,467,799
DURABLE GOODS	423	14,320,388,540	7,214,477,333	468,941,215
NONDURABLE GOODS	424	4,855,284,991	1,812,128,112	117,788,412
ELECTRONIC MARKETS, AGENTS & BROKERS	425	68,829,772	26,741,020	1,738,172
TRANSPORTATION & WAREHOUSING	48-49	754,086,883	504,080,911	32,765,351
INFORMATION	51	7,929,050,960	5,971,752,277	388,163,949
FINANCE, INSURANCE	52	1,202,304,741	852,205,258	55,393,358
REAL ESTATE, RENTAL/LEASING	53	3,759,648,967	3,020,211,634	196,313,885
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	8,817,638,391	2,565,714,064	166,771,796
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	5,287,767,327	3,196,199,090	207,753,544
ARTS, ENTERTAINMENT & RECREATION	71	1,359,295,523	1,257,826,730	81,758,846
ACCOMMODATIONS & FOOD SERVICES	72	14,905,345,613	14,364,584,711	933,698,423
ACCOMMODATIONS	721	3,017,926,867	2,872,422,565	186,707,573
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	11,887,418,746	11,492,162,146	746,990,850
OTHER SERVICES	81	4,579,129,175	3,885,817,527	252,578,584
REPAIR & MAINTENANCE	811	3,335,221,711	2,770,582,562	180,088,101
PERSONAL SERVICE	812	1,127,231,609	1,027,928,016	66,815,519
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	116,675,855	87,306,949	5,674,964
PUBLIC ADMINISTRATION, OTHER	92.00	71,041,776	67,504,332	4,387,790
TOTAL ALL INDUSTRIES		\$212,242,026,105	\$124,844,114,905	\$8,114,872,706

*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY
Calendar Year 2014

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED
		GROSS	TAXABLE	STATE TAX
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$1,238,975,253</u>	<u>\$1,152,194,139</u>	<u>\$57,895,299</u>
WATER SUPPLY		1,123,837,175	1,041,023,927	52,322,960
MISCELLANEOUS		115,138,078	111,170,212	5,572,339
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>627,258,740</u>	<u>353,104,680</u>	<u>13,597,092</u>
SEWERAGE SYSTEMS		355,369,295	136,758,134	5,267,381
MISCELLANEOUS		271,889,445	216,346,546	8,329,711
<u>POWER</u>	<u>3.873%</u>	<u>7,788,716,443</u>	<u>6,519,445,083</u>	<u>252,518,590</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>1,489,830,975</u>	<u>1,479,041,383</u>	<u>56,968,282</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>6,018,640,021</u>	<u>1,729,303,676</u>	<u>33,115,213</u>
LOCAL/SUBURBAN TRANSIT		682,214,790	223,789,937	4,277,720
TRUCKING		4,483,524,842	1,080,588,114	20,708,273
RAILROADS		52,721,186	41,698,951	803,124
MISCELLANEOUS		800,179,203	383,226,674	7,326,096
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>885,126,636</u>	<u>603,883,539</u>	<u>3,819,084</u>
LOCAL/SUBURBAN TRANSIT		228,789,460	192,251,131	1,200,020
TRUCKING		243,984,702	193,440,339	1,233,796
MISCELLANEOUS		412,352,474	218,192,069	1,385,268
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>1,296,153,507</u>	<u>238,660,359</u>	<u>4,560,021</u>
WATER TRANSPORT		575,171,005	112,725,168	2,170,911
MISCELLANEOUS		720,982,502	125,935,191	2,389,110
TOTAL		<u>\$19,344,701,575</u>	<u>\$12,075,632,859</u>	<u>\$422,473,581</u>

APPENDIX A: Frequently Asked Questions

FAQ Quick Reference -- See Indicated Page for Answer

<u>1. General Questions</u>	<u>Page</u>
i. What does a "D" in the data mean?.....	62
ii. What are reporting periods?	62
iii. Why is the QBR typically published six months after the end of the reporting period?.....	62
iv. Why doesn't the sum of the quarterly data for a given NAICS grouping equal the annual figure?.....	63
v. What is an accrual period?.....	63
vi. What is the difference between QBR tables 1 and 5?.....	63
<u>2. SIC and NAICS codes</u>	
vii. What are SIC and NAICS codes?.....	64
viii. What is the difference between a SIC and a NAICS code?.....	64
ix. Can I get SIC code data after 2004?.....	64
x. Can I compare historical SIC data to NAICS data?.....	64
xi. What do I do if I need historical QBR data in the NAICS version?.....	65
<u>3. Unit Counts</u>	
xii. What are units?.....	65
xiii. Why do the unit counts differ between quarterly and calendar year data?...	65
xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?.....	65
<u>4. Gross Business Income</u>	
xv. What is gross business income?.....	65
xvi. Can I get gross business income by location?.....	66
<u>5. Business and Occupation (B&O) Tax</u>	
xvii. What is the B&O tax?.....	66
xviii. Do cities levy a B&O tax?.....	66
xix. What is the difference between gross and taxable income?.....	66

xx.	Does the B&O tax due amount account for any tax credits?.....	67
xxi.	What are the state B&O tax rates?.....	67
xxii.	Can I get B&O tax data by location?.....	67

6. Retail Sales and Use Tax

xxiii.	What is the retail sales tax?.....	67
xxiv.	Are there exemptions to the retail sales and use taxes?.....	67
xxv.	What is the difference between gross and taxable retail sales?.....	68
xxvi.	Do the retail sales and use tax due amounts account for any credits?.....	68
xxvii.	What are the state retail sales tax rates?.....	68

7. Public Utility Tax

xxviii.	What is the public utility tax?.....	68
xxix.	What is operating income?.....	68
xxx.	What is the difference between gross and taxable operating income?.....	68
xxxi.	Does the public utility tax due amount account for any credits?.....	68
xxxii.	What are the public utility tax rates?.....	69
xxxiii.	Can I get public utility tax data by location?.....	69

1. General Questions

i. What does a "D" in the data mean?

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

ii. What are reporting periods?

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

iii. Why is the QBR typically published six months after the end of the reporting period?

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

v. What is an accrual period?

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

vi. What is the difference between QBR tables 1 and 5?

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

2. SIC and NAICS Codes

vii. What are SIC and NAICS codes?

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

viii. What is the difference between a SIC and a NAICS code?

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

ix. Can I get SIC code data after 2004?

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

x. Can I compare historical SIC data to the NAICS data?

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

xi. What do I do if I need historical QBR data in the NAICS version?

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaiacs>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart

3. Unit Counts

xii. What are units?

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

xiii. Why do the unit counts differ between quarterly and calendar year data?

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports. As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times. However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

4. Gross Business Income (GBI)

xv. What is gross business income?

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

xvi. Can I get gross business income data by location?

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

5. Business and Occupation (B&O) Tax

xvii. What is the B&O tax?

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

xviii. Do cities levy a B&O tax?

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

xix. What is the difference between B&O gross and taxable income?

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xx. Does the B&O tax due amount account for any tax credits?

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

xxi. What are the state B&O tax rates?

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

B&O Tax Classification	Rate
Retailing	.00471
Extracting/Extracting for hire	.00484
Manufacturing	.00484
Wholesaling	.00484
Service and Other Activities	.015

For more information about the B&O tax visit the Department's web site at <http://dor.wa.gov/content/taxes/busoccupation/default.aspx>

xxii. Can I get B&O tax data by location?

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

6. Retail Sales and Use Tax:

xxiii. What is the retail sales tax?

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

xxiv. Are there exemptions to the retail sales and use taxes?

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

xxx. What is the difference between gross and taxable retail sales?

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

xxvi. Do the retail sales and use tax due amounts account for any tax credits?

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxvii. What are the retail sales and use tax rates?

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at http://dor.wa.gov/content/forms/forms_sale.aspx or for a specific area, try the Department's Address Lookup system available at <http://dor.wa.gov/content/gis/salestaxratelookup.aspx>

7. Public Utility Tax

xxviii. What is the public utility tax?

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

xxix. What is operating income?

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

xxx. What is the difference between gross and taxable operating income?

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xxxi. Does the public utility tax due amount account for any tax credits?

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxxii. What are the public utility tax rates?

There are five different rates, depending on the specific utility activity:

Utility Activity	Tax Rate
Distribution of water	.05029
Generation/distribution of electrical power	.03873
Telegraph companies, distribution of natural gas, and collection of sewerage	.03852
Urban transportation and watercraft vessels under 65 feet in length	.00642
Railroads, railroad car companies, motor transportation and all other public service businesses	.01926

xxxiii. Can I get public utility tax data by location?

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

**Still can't find what you are looking for?
Contact the Department of Revenue at 360-570-6070.**