

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2016

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,209</u>	<u>\$96,094,189</u>	<u>2,296</u>	<u>\$178,756,587</u>
MOTOR VEHICLES & PARTS	441	115	13,969,788	106	13,786,621
NEW & USED AUTO DEALERS	4411	18	2,968,404	22	5,773,420
RV, BOAT, MOTORCYCLE DEALERS	4412	18	70,527	24	3,167,421
AUTOMOTIVE PARTS & TIRE	4413	79	10,930,857	60	4,845,780
FURNITURE & HOME FURNISHING	442	104	1,398,667	112	2,562,802
ELECTRONICS & APPLIANCE STORES	443	171	3,664,769	170	4,143,603
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	128	10,216,821	89	7,729,810
BUILDING MATERIALS	4441	85	8,299,409	62	6,245,431
LAWN & GARDEN SUPPLIES & EQUIP.	4442	43	1,917,412	27	1,484,379
FOOD & BEVERAGE STORES	445	40	3,950,403	49	9,089,773
GROCERY & CONVENIENCE STORES	4451	12	3,911,773	8	8,186,466
OTHER FOOD & BEVERAGE STORES	4452, 4453	28	38,630	41	903,307
DRUG/HEALTH STORES	446	170	1,472,097	211	10,038,997
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	16,372,716	3	67,083
APPAREL & ACCESSORIES	448	190	1,023,804	210	1,443,419
CLOTHING & SHOE STORES	4481, 4482	176	1,009,007	193	1,396,212
JEWELRY & LUGGAGE STORES	4483	14	14,797	17	47,207
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	207	1,191,089	238	3,295,665
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	149	1,025,798	187	3,058,463
BOOK STORES & NEWS DEALERS	4512	58	165,291	51	237,202
GENERAL MERCHANDISE STORES	452	27	25,135,663	28	114,168,805
DEPARTMENT STORES	4521	4	342,560	4	240,420
GENERAL MERCHANDISE STORES	4529	23	24,793,103	24	113,928,385
E-COMMERCE & MAIL ORDER	4541	274	4,876,858	318	5,414,686
MISCELLANEOUS RETAILERS	453, 4542, 4543	756	12,821,514	762	7,015,323
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>19</u>	<u>532,904</u>	<u>12</u>	<u>79,373</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>184,297</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>1,115,787</u>	<u>5</u>	<u>133,873</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>707</u>	<u>64,212,604</u>	<u>437</u>	<u>35,280,001</u>
CONSTRUCTION OF BUILDINGS	236	139	32,218,215	117	14,664,006
HEAVY CONSTRUCTION & HIGHWAYS	237	52	7,988,971	29	3,378,722
SPECIAL TRADE CONTRACTORS	238	516	24,005,418	291	17,237,273
<u>MANUFACTURING</u>	<u>31-33</u>	<u>338</u>	<u>9,638,546</u>	<u>360</u>	<u>5,124,758</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,114</u>	<u>46,957,816</u>	<u>1,081</u>	<u>16,670,577</u>
DURABLE GOODS	423	792	39,248,013	758	11,312,747
NONDURABLE GOODS	424	315	7,581,351	318	5,323,685
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	128,452	5	34,145
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>27</u>	<u>1,425,659</u>	<u>17</u>	<u>840,310</u>
<u>INFORMATION</u>	<u>51</u>	<u>264</u>	<u>10,813,291</u>	<u>286</u>	<u>11,242,455</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>68</u>	<u>2,267,744</u>	<u>60</u>	<u>1,380,722</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>166</u>	<u>8,045,875</u>	<u>132</u>	<u>4,813,096</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>278</u>	<u>3,844,288</u>	<u>272</u>	<u>2,681,333</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>328</u>	<u>4,323,291</u>	<u>304</u>	<u>6,189,423</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>27</u>	<u>1,073,281</u>	<u>40</u>	<u>2,943,977</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>72</u>	<u>22,213,496</u>	<u>53</u>	<u>31,333,835</u>
ACCOMMODATIONS	721	11	3,428,107	10	6,077,715
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	61	18,785,389	43	25,256,120
<u>OTHER SERVICES</u>	<u>81</u>	<u>234</u>	<u>12,993,949</u>	<u>171</u>	<u>4,959,320</u>
REPAIR & MAINTENANCE	811	168	11,325,890	102	3,310,027
PERSONAL SERVICE	812	44	1,541,084	45	1,093,609
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22	126,975	24	555,684
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>60,031</u>	<u>5</u>	<u>43,930</u>
TOTAL ALL INDUSTRIES		5,873	\$285,797,048	5,533	\$302,552,381

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2016

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>6,268</u>	<u>\$1,915,078,782</u>	<u>5,033</u>	<u>\$742,367,339</u>
MOTOR VEHICLES & PARTS	441	308	453,692,388	230	161,381,740
NEW & USED AUTO DEALERS	4411	84	352,381,102	50	119,795,061
RV, BOAT, MOTORCYCLE DEALERS	4412	62	46,576,464	50	14,608,184
AUTOMOTIVE PARTS & TIRE	4413	162	54,734,822	130	26,978,495
FURNITURE & HOME FURNISHING	442	291	72,978,922	236	28,601,382
ELECTRONICS & APPLIANCE STORES	443	495	94,374,957	410	37,103,657
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	291	184,023,376	251	124,558,021
BUILDING MATERIALS	4441	199	163,344,799	176	118,781,229
LAWN & GARDEN SUPPLIES & EQUIP.	4442	92	20,678,577	75	5,776,792
FOOD & BEVERAGE STORES	445	192	92,132,862	175	62,803,768
GROCERY & CONVENIENCE STORES	4451	49	79,861,841	47	50,463,808
OTHER FOOD & BEVERAGE STORES	4452, 4453	143	12,271,021	128	12,339,960
DRUG/HEALTH STORES	446	489	67,551,462	397	20,908,299
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	50	55,166,052	35	22,798,657
APPAREL & ACCESSORIES	448	541	136,955,605	436	28,906,705
CLOTHING & SHOE STORES	4481, 4482	456	121,396,377	376	26,094,147
JEWELRY & LUGGAGE STORES	4483	85	15,559,228	60	2,812,558
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	611	79,994,604	487	29,152,205
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	477	68,572,883	382	25,128,584
BOOK STORES & NEWS DEALERS	4512	134	11,421,721	105	4,023,621
GENERAL MERCHANDISE STORES	452	66	469,295,018	43	126,565,142
DEPARTMENT STORES	4521	10	146,087,935	6	37,236,015
GENERAL MERCHANDISE STORES	4529	56	323,207,083	37	89,329,127
E-COMMERCE & MAIL ORDER	4541	624	57,626,787	538	25,518,194
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,310	151,286,749	1,795	74,069,569
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>65</u>	<u>1,703.438</u>	<u>60</u>	<u>2,313,084</u>
<u>MINING</u>	<u>21</u>	<u>14</u>	<u>1,009,308</u>	<u>12</u>	<u>789,498</u>
<u>UTILITIES</u>	<u>22</u>	<u>20</u>	<u>2,580.620</u>	<u>16</u>	<u>1,004,236</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,198</u>	<u>609,382,163</u>	<u>1,781</u>	<u>506,169,022</u>
CONSTRUCTION OF BUILDINGS	236	591	346,599,813	555	279,439,804
HEAVY CONSTRUCTION & HIGHWAYS	237	96	33,960,182	83	78,105,935
SPECIAL TRADE CONTRACTORS	238	1,511	228,822,168	1,143	148,623,283
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,385</u>	<u>62,795,825</u>	<u>1,095</u>	<u>50,850,901</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,081</u>	<u>258,298,462</u>	<u>2,430</u>	<u>162,401,074</u>
DURABLE GOODS	423	2,146	204,004,665	1,703	132,714,583
NONDURABLE GOODS	424	908	53,728,708	710	29,419,332
ELECTRONIC MARKETS, AGENTS & BROKERS	425	27	565,089	17	267,159
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>71</u>	<u>4,704,382</u>	<u>69</u>	<u>6,682,029</u>
<u>INFORMATION</u>	<u>51</u>	<u>686</u>	<u>145,410,468</u>	<u>563</u>	<u>72,141,826</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>156</u>	<u>29,154,951</u>	<u>117</u>	<u>5,738,725</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>448</u>	<u>68,808,649</u>	<u>425</u>	<u>54,929,826</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,080</u>	<u>70,722,991</u>	<u>812</u>	<u>31,533,232</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,164</u>	<u>81,593,389</u>	<u>847</u>	<u>46,155,668</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>211</u>	<u>38,582,219</u>	<u>170</u>	<u>20,928,616</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>489</u>	<u>400,526,414</u>	<u>576</u>	<u>265,683,092</u>
ACCOMMODATIONS	721	53	59,400,916	283	111,574,813
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	436	341,125,498	293	154,108,279
<u>OTHER SERVICES</u>	<u>81</u>	<u>847</u>	<u>99,256,669</u>	<u>637</u>	<u>48,155,689</u>
REPAIR & MAINTENANCE	811	541	79,593,854	407	39,768,576
PERSONAL SERVICE	812	233	17,838,870	158	7,075,802
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	73	1,823,945	72	1,311,311
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>17</u>	<u>260,967</u>	<u>19</u>	<u>290,434</u>
TOTAL ALL INDUSTRIES		18,200	\$3,789,869,697	14,662	\$2,018,134,291

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2016

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,659</u>	<u>\$565,046,732</u>	<u>8,455</u>	<u>\$2,910,236,477</u>
MOTOR VEHICLES & PARTS	441	187	116,764,170	351	610,081,154
NEW & USED AUTO DEALERS	4411	29	88,432,456	77	479,543,749
RV, BOAT, MOTORCYCLE DEALERS	4412	38	6,517,837	65	31,179,592
AUTOMOTIVE PARTS & TIRE	4413	120	21,813,877	209	99,357,813
FURNITURE & HOME FURNISHING	442	203	15,586,945	373	120,779,336
ELECTRONICS & APPLIANCE STORES	443	337	16,875,845	659	105,974,232
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	244	78,740,430	462	361,781,318
BUILDING MATERIALS	4441	164	67,131,056	313	319,640,514
LAWN & GARDEN SUPPLIES & EQUIP.	4442	80	11,609,374	149	42,140,804
FOOD & BEVERAGE STORES	445	129	50,408,116	335	205,708,512
GROCERY & CONVENIENCE STORES	4451	33	47,317,002	99	184,743,886
OTHER FOOD & BEVERAGE STORES	4452, 4453	96	3,091,114	236	20,964,626
DRUG/HEALTH STORES	446	361	24,429,795	614	137,595,681
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	29	20,965,388	107	93,748,401
APPAREL & ACCESSORIES	448	403	9,693,008	688	135,030,193
CLOTHING & SHOE STORES	4481, 4482	334	8,494,208	561	120,062,504
JEWELRY & LUGGAGE STORES	4483	69	1,198,800	127	14,967,689
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	464	15,300,939	719	73,416,948
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	351	13,294,922	548	62,649,539
BOOK STORES & NEWS DEALERS	4512	113	2,006,017	171	10,767,409
GENERAL MERCHANDISE STORES	452	50	145,899,109	67	684,551,297
DEPARTMENT STORES	4521	6	13,270,476	9	140,676,887
GENERAL MERCHANDISE STORES	4529	44	132,628,633	58	543,874,410
E-COMMERCE & MAIL ORDER	4541	544	24,403,827	826	125,961,813
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,708	45,979,160	3,254	255,607,592
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>52</u>	<u>1,421,601</u>	<u>138</u>	<u>3,360,258</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>699,932</u>	<u>10</u>	<u>2,433,191</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>198,693</u>	<u>17</u>	<u>8,555,592</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,264</u>	<u>200,928,178</u>	<u>4,457</u>	<u>1,257,283,527</u>
CONSTRUCTION OF BUILDINGS	236	376	99,989,344	1,387	573,055,804
HEAVY CONSTRUCTION & HIGHWAYS	237	66	21,655,888	149	84,575,236
SPECIAL TRADE CONTRACTORS	238	822	79,282,946	2,921	599,652,487
<u>MANUFACTURING</u>	<u>31-33</u>	<u>969</u>	<u>22,416,652</u>	<u>1,910</u>	<u>91,406,466</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,150</u>	<u>66,114,766</u>	<u>3,755</u>	<u>397,147,708</u>
DURABLE GOODS	423	1,472	51,686,407	2,556	323,340,242
NONDURABLE GOODS	424	663	14,256,601	1,166	73,138,207
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	171,758	33	669,259
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>67</u>	<u>3,521,699</u>	<u>148</u>	<u>17,834,674</u>
<u>INFORMATION</u>	<u>51</u>	<u>515</u>	<u>52,170,622</u>	<u>892</u>	<u>345,937,149</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>110</u>	<u>6,381,273</u>	<u>184</u>	<u>65,924,352</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>309</u>	<u>14,567,404</u>	<u>600</u>	<u>143,585,492</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>672</u>	<u>17,047,519</u>	<u>1,696</u>	<u>106,385,877</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>779</u>	<u>26,914,740</u>	<u>2,005</u>	<u>186,452,767</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>179</u>	<u>5,853,536</u>	<u>373</u>	<u>65,914,379</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>381</u>	<u>144,342,043</u>	<u>850</u>	<u>712,424,436</u>
ACCOMMODATIONS	721	152	39,391,283	53	84,558,204
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	229	104,950,760	797	627,866,232
<u>OTHER SERVICES</u>	<u>81</u>	<u>606</u>	<u>40,654,643</u>	<u>1,629</u>	<u>190,522,391</u>
REPAIR & MAINTENANCE	811	403	35,027,245	1,004	154,803,649
PERSONAL SERVICE	812	142	4,440,684	522	33,254,776
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	61	1,186,714	103	2,463,966
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>784,134</u>	<u>20</u>	<u>1,414,229</u>
TOTAL ALL INDUSTRIES		12,743	\$1,169,064,167	27,139	\$6,506,818,965

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2016

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,214</u>	<u>\$12,576,505</u>	<u>4,718</u>	<u>\$825,838,922</u>
MOTOR VEHICLES & PARTS	441	39	948,242	220	257,078,899
NEW & USED AUTO DEALERS	4411	5	382,415	39	206,004,854
RV, BOAT, MOTORCYCLE DEALERS	4412	6	74,503	37	12,215,738
AUTOMOTIVE PARTS & TIRE	4413	28	491,324	144	38,858,307
FURNITURE & HOME FURNISHING	442	55	463,603	215	18,563,312
ELECTRONICS & APPLIANCE STORES	443	92	776,227	362	22,076,952
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	57	1,749,067	289	101,505,804
BUILDING MATERIALS	4441	38	1,558,148	204	82,865,684
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	190,919	85	18,640,120
FOOD & BEVERAGE STORES	445	15	1,914,230	126	54,292,940
GROCERY & CONVENIENCE STORES	4451	5	1,888,593	33	48,009,161
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	25,637	93	6,283,779
DRUG/HEALTH STORES	446	92	524,499	375	34,771,630
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	1,805,721	50	48,453,462
APPAREL & ACCESSORIES	448	126	141,003	368	13,626,491
CLOTHING & SHOE STORES	4481, 4482	118	139,790	328	8,711,014
JEWELRY & LUGGAGE STORES	4483	8	1,213	40	4,915,477
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	120	229,419	432	21,394,933
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	86	206,318	335	20,679,087
BOOK STORES & NEWS DEALERS	4512	34	23,101	97	715,846
GENERAL MERCHANDISE STORES	452	17	208,291	54	170,121,489
DEPARTMENT STORES	4521	4	85,053	9	42,633,257
GENERAL MERCHANDISE STORES	4529	13	123,238	45	127,488,232
E-COMMERCE & MAIL ORDER	4541	187	1,285,935	521	24,528,808
MISCELLANEOUS RETAILERS	453, 4542, 4543	406	2,530,268	1,706	59,424,202
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>10</u>	<u>193,359</u>	<u>58</u>	<u>1,259,340</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>13</u>	<u>2,946,079</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>54,416</u>	<u>16</u>	<u>650,664</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>230</u>	<u>17,279,771</u>	<u>2,033</u>	<u>238,423,428</u>
CONSTRUCTION OF BUILDINGS	236	55	4,646,251	486	74,733,866
HEAVY CONSTRUCTION & HIGHWAYS	237	12	6,870,697	95	67,541,064
SPECIAL TRADE CONTRACTORS	238	163	5,762,823	1,452	96,148,498
<u>MANUFACTURING</u>	<u>31-33</u>	<u>125</u>	<u>1,376,073</u>	<u>959</u>	<u>30,470,427</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>499</u>	<u>9,929,742</u>	<u>2,322</u>	<u>93,086,624</u>
DURABLE GOODS	423	333	7,115,821	1,644	73,390,281
NONDURABLE GOODS	424	161	2,792,753	656	19,583,306
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	21,168	22	113,037
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>11</u>	<u>220,419</u>	<u>84</u>	<u>4,939,460</u>
<u>INFORMATION</u>	<u>51</u>	<u>161</u>	<u>2,620,493</u>	<u>544</u>	<u>73,154,651</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>35</u>	<u>431,551</u>	<u>132</u>	<u>9,709,678</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>79</u>	<u>3,365,892</u>	<u>360</u>	<u>35,913,216</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>150</u>	<u>1,080,167</u>	<u>689</u>	<u>20,077,670</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>155</u>	<u>3,031,155</u>	<u>889</u>	<u>24,218,183</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>9</u>	<u>284,144</u>	<u>127</u>	<u>10,853,868</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>32</u>	<u>4,325,505</u>	<u>270</u>	<u>165,748,870</u>
ACCOMMODATIONS	721	9	1,891,741	54	19,993,921
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	23	2,433,764	216	145,754,949
<u>OTHER SERVICES</u>	<u>81</u>	<u>91</u>	<u>3,594,208</u>	<u>619</u>	<u>46,646,537</u>
REPAIR & MAINTENANCE	811	53	3,231,609	427	37,228,628
PERSONAL SERVICE	812	19	259,290	137	6,904,216
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	103,309	55	2,513,693
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>110,433</u>	<u>15</u>	<u>1,030,720</u>
TOTAL ALL INDUSTRIES		2,813	\$60,540,620	13,848	\$1,584,968,337

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2016

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,947</u>	<u>\$430,458,647</u>	<u>1,479</u>	<u>\$20,765,135</u>
MOTOR VEHICLES & PARTS	441	132	103,309,620	72	3,307,953
NEW & USED AUTO DEALERS	4411	21	86,032,698	9	1,007,969
RV, BOAT, MOTORCYCLE DEALERS	4412	28	5,090,003	17	96,537
AUTOMOTIVE PARTS & TIRE	4413	83	12,186,919	46	2,203,447
FURNITURE & HOME FURNISHING	442	137	13,101,749	60	429,492
ELECTRONICS & APPLIANCE STORES	443	233	53,725,897	100	542,835
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	156	13,856,044	72	3,189,243
BUILDING MATERIALS	4441	113	12,570,649	48	2,277,575
LAWN & GARDEN SUPPLIES & EQUIP.	4442	43	1,285,395	24	911,668
FOOD & BEVERAGE STORES	445	79	16,007,926	18	2,650,132
GROCERY & CONVENIENCE STORES	4451	24	13,875,302	6	2,602,142
OTHER FOOD & BEVERAGE STORES	4452, 4453	55	2,132,624	12	47,990
DRUG/HEALTH STORES	446	234	9,099,430	112	1,083,429
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	10,126,093	13	4,174,913
APPAREL & ACCESSORIES	448	260	10,890,454	152	338,042
CLOTHING & SHOE STORES	4481, 4482	224	7,537,744	139	334,326
JEWELRY & LUGGAGE STORES	4483	36	3,352,710	13	3,716
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	293	16,659,969	163	322,699
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	223	16,537,224	130	294,753
BOOK STORES & NEWS DEALERS	4512	70	122,745	33	27,946
GENERAL MERCHANDISE STORES	452	39	131,175,938	17	249,166
DEPARTMENT STORES	4521	7	28,768,224	4	101,830
GENERAL MERCHANDISE STORES	4529	32	102,407,714	13	147,336
E-COMMERCE & MAIL ORDER	4541	359	9,853,047	225	2,193,855
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,011	42,652,480	475	2,283,376
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>27</u>	<u>323,806</u>	<u>14</u>	<u>207,681</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>171,443</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>585,738</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>952</u>	<u>120,473,146</u>	<u>188</u>	<u>10,114,620</u>
CONSTRUCTION OF BUILDINGS	236	264	26,286,516	39	1,278,371
HEAVY CONSTRUCTION & HIGHWAYS	237	54	24,010,430	16	5,398,770
SPECIAL TRADE CONTRACTORS	238	634	70,176,200	133	3,437,479
<u>MANUFACTURING</u>	<u>31-33</u>	<u>520</u>	<u>20,177,148</u>	<u>179</u>	<u>1,162,364</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,389</u>	<u>72,509,641</u>	<u>576</u>	<u>4,844,384</u>
DURABLE GOODS	423	955	63,342,095	390	3,801,239
NONDURABLE GOODS	424	425	9,121,205	182	1,042,207
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	46,341	4	938
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>39</u>	<u>2,474,730</u>	<u>6</u>	<u>63,857</u>
<u>INFORMATION</u>	<u>51</u>	<u>333</u>	<u>28,192,579</u>	<u>180</u>	<u>4,318,526</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>76</u>	<u>2,014,718</u>	<u>45</u>	<u>179,359</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>212</u>	<u>21,764,458</u>	<u>63</u>	<u>947,907</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>419</u>	<u>83,149,483</u>	<u>148</u>	<u>624,643</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>478</u>	<u>12,688,113</u>	<u>121</u>	<u>320,678</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>45</u>	<u>6,067,328</u>	<u>18</u>	<u>187,235</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>107</u>	<u>44,854,016</u>	<u>40</u>	<u>5,043,533</u>
ACCOMMODATIONS	721	15	2,498,047	16	1,982,633
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	92	42,355,969	24	3,060,900
<u>OTHER SERVICES</u>	<u>81</u>	<u>283</u>	<u>12,599,336</u>	<u>98</u>	<u>1,707,696</u>
REPAIR & MAINTENANCE	811	188	9,437,667	61	1,470,295
PERSONAL SERVICE	812	60	2,866,307	22	168,115
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	35	295,362	15	69,286
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>219,315</u>	<u>6</u>	<u>8,007</u>
TOTAL ALL INDUSTRIES		7,855	\$858,723,645	3,165	\$50,560,385

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2016

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,963</u>	<u>\$692,365,356</u>	<u>794</u>	<u>\$6,598,241</u>
MOTOR VEHICLES & PARTS	441	215	367,029,084	23	309,610
NEW & USED AUTO DEALERS	4411	41	254,150,489	5	266,056
RV, BOAT, MOTORCYCLE DEALERS	4412	39	67,486,111	6	5,424
AUTOMOTIVE PARTS & TIRE	4413	135	45,392,484	12	38,130
FURNITURE & HOME FURNISHING	442	174	14,288,465	26	125,443
ELECTRONICS & APPLIANCE STORES	443	313	19,516,668	61	342,674
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	196	61,720,638	35	1,223,918
BUILDING MATERIALS	4441	134	53,465,974	30	1,084,560
LAWN & GARDEN SUPPLIES & EQUIP.	4442	62	8,254,664	5	139,358
FOOD & BEVERAGE STORES	445	109	33,387,960	17	961,669
GROCERY & CONVENIENCE STORES	4451	37	31,972,689	3	957,025
OTHER FOOD & BEVERAGE STORES	4452, 4453	72	1,415,271	14	4,644
DRUG/HEALTH STORES	446	305	17,515,940	55	319,277
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	31	28,262,932	4	1,236,473
APPAREL & ACCESSORIES	448	374	7,732,267	75	136,344
CLOTHING & SHOE STORES	4481, 4482	332	7,202,979	74	136,209
JEWELRY & LUGGAGE STORES	4483	42	529,288	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	353	5,898,626	89	159,064
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	266	3,715,799	62	146,629
BOOK STORES & NEWS DEALERS	4512	87	2,182,827	27	12,435
GENERAL MERCHANDISE STORES	452	44	72,573,982	16	60,723
DEPARTMENT STORES	4521	4	1,477,417	4	32,260
GENERAL MERCHANDISE STORES	4529	40	71,096,565	12	28,463
E-COMMERCE & MAIL ORDER	4541	447	16,992,936	134	528,502
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,402	47,445,858	259	1,194,544
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>37</u>	<u>2,873,810</u>	<u>11</u>	<u>43,791</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>551,247</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>576,099</u>	<u>3</u>	<u>112,812</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,425</u>	<u>229,490,941</u>	<u>157</u>	<u>3,953,587</u>
CONSTRUCTION OF BUILDINGS	236	361	114,380,517	30	641,940
HEAVY CONSTRUCTION & HIGHWAYS	237	82	8,981,940	10	414,461
SPECIAL TRADE CONTRACTORS	238	982	106,128,484	117	2,897,186
<u>MANUFACTURING</u>	<u>31-33</u>	<u>742</u>	<u>29,901,974</u>	<u>98</u>	<u>516,904</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,066</u>	<u>171,393,151</u>	<u>335</u>	<u>11,185,330</u>
DURABLE GOODS	423	1,438	136,318,126	238	10,626,437
NONDURABLE GOODS	424	611	34,470,102	95	558,816
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	604,923	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>65</u>	<u>8,302,345</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>456</u>	<u>44,985,495</u>	<u>114</u>	<u>1,606,933</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>119</u>	<u>9,993,354</u>	<u>27</u>	<u>191,651</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>304</u>	<u>39,490,527</u>	<u>67</u>	<u>2,398,459</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>610</u>	<u>13,259,318</u>	<u>95</u>	<u>362,906</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>706</u>	<u>30,917,812</u>	<u>91</u>	<u>338,997</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>80</u>	<u>7,363,184</u>	<u>4</u>	<u>973</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>206</u>	<u>100,525,713</u>	<u>11</u>	<u>491,372</u>
ACCOMMODATIONS	721	23	16,500,797	4	34,209
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	183	84,024,916	7	457,163
<u>OTHER SERVICES</u>	<u>81</u>	<u>453</u>	<u>42,574,185</u>	<u>55</u>	<u>1,233,857</u>
REPAIR & MAINTENANCE	811	330	34,595,871	31	1,003,221
PERSONAL SERVICE	812	79	7,482,665	16	227,724
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	44	495,649	8	2,912
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>15</u>	<u>3,913,110</u>	<u>8</u>	<u>19,457</u>
TOTAL ALL INDUSTRIES		11,268	\$1,428,477,621	1,874	\$29,128,471

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2016

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,445</u>	<u>\$648,065,332</u>	<u>4,353</u>	<u>\$443,550,558</u>
MOTOR VEHICLES & PARTS	441	250	136,471,032	180	102,577,784
NEW & USED AUTO DEALERS	4411	55	87,882,560	36	76,840,621
RV, BOAT, MOTORCYCLE DEALERS	4412	43	12,820,000	33	2,974,163
AUTOMOTIVE PARTS & TIRE	4413	152	35,768,472	111	22,763,000
FURNITURE & HOME FURNISHING	442	202	15,605,990	206	12,348,623
ELECTRONICS & APPLIANCE STORES	443	353	40,241,092	309	9,424,233
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	254	103,896,360	234	67,264,628
BUILDING MATERIALS	4441	180	78,986,375	156	60,491,926
LAWN & GARDEN SUPPLIES & EQUIP.	4442	74	24,909,985	78	6,772,702
FOOD & BEVERAGE STORES	445	129	44,092,846	148	44,257,595
GROCERY & CONVENIENCE STORES	4451	49	42,507,730	57	40,841,169
OTHER FOOD & BEVERAGE STORES	4452, 4453	80	1,585,116	91	3,416,426
DRUG/HEALTH STORES	446	338	18,531,204	316	21,390,404
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	56	41,795,529	39	28,154,068
APPAREL & ACCESSORIES	448	357	14,514,202	341	6,564,663
CLOTHING & SHOE STORES	4481, 4482	311	12,586,037	292	5,160,869
JEWELRY & LUGGAGE STORES	4483	46	1,928,165	49	1,403,794
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	403	14,860,726	411	7,931,634
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	307	12,231,202	310	6,769,059
BOOK STORES & NEWS DEALERS	4512	96	2,629,524	101	1,162,575
GENERAL MERCHANDISE STORES	452	47	118,536,235	49	82,841,004
DEPARTMENT STORES	4521	7	17,283,211	6	15,590,723
GENERAL MERCHANDISE STORES	4529	40	101,253,024	43	67,250,281
E-COMMERCE & MAIL ORDER	4541	464	22,518,243	489	17,271,441
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,592	77,001,873	1,631	43,524,481
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>48</u>	<u>4,913,686</u>	<u>52</u>	<u>1,762,236</u>
<u>MINING</u>	<u>21</u>	<u>11</u>	<u>1,411,276</u>	<u>12</u>	<u>2,117,391</u>
<u>UTILITIES</u>	<u>22</u>	<u>19</u>	<u>6,432,169</u>	<u>11</u>	<u>114,578</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,557</u>	<u>332,784,334</u>	<u>1,398</u>	<u>143,776,271</u>
CONSTRUCTION OF BUILDINGS	236	381	173,168,580	398	67,745,919
HEAVY CONSTRUCTION & HIGHWAYS	237	97	20,389,375	77	12,929,619
SPECIAL TRADE CONTRACTORS	238	1,079	139,226,379	923	63,100,733
<u>MANUFACTURING</u>	<u>31-33</u>	<u>904</u>	<u>46,333,402</u>	<u>821</u>	<u>20,051,089</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,331</u>	<u>263,045,323</u>	<u>1,950</u>	<u>73,533,993</u>
DURABLE GOODS	423	1,659	221,913,392	1,367	55,791,287
NONDURABLE GOODS	424	653	40,992,262	567	17,616,951
ELECTRONIC MARKETS, AGENTS & BROKERS	425	19	139,669	16	125,755
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>64</u>	<u>7,225,202</u>	<u>65</u>	<u>5,880,611</u>
<u>INFORMATION</u>	<u>51</u>	<u>516</u>	<u>74,825,669</u>	<u>473</u>	<u>50,325,202</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>122</u>	<u>21,330,345</u>	<u>106</u>	<u>6,406,439</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>346</u>	<u>52,694,688</u>	<u>308</u>	<u>20,217,055</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>673</u>	<u>56,303,261</u>	<u>592</u>	<u>14,547,667</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>703</u>	<u>41,680,722</u>	<u>675</u>	<u>17,324,422</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>123</u>	<u>15,852,036</u>	<u>116</u>	<u>8,544,148</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>335</u>	<u>139,179,326</u>	<u>375</u>	<u>147,199,374</u>
ACCOMMODATIONS	721	70	32,269,756	142	51,792,990
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	265	106,909,570	233	95,406,384
<u>OTHER SERVICES</u>	<u>81</u>	<u>616</u>	<u>61,044,357</u>	<u>508</u>	<u>23,526,113</u>
REPAIR & MAINTENANCE	811	425	52,971,742	335	17,861,625
PERSONAL SERVICE	812	132	6,763,304	111	4,158,433
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	59	1,309,311	62	1,506,055
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>136,037</u>	<u>13</u>	<u>1,786,109</u>
TOTAL ALL INDUSTRIES		12,824	\$1,773,257,165	11,828	\$980,663,256

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2016

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>5,033</u>	<u>\$378,535,314</u>	<u>3,632</u>	<u>\$155,496,504</u>
MOTOR VEHICLES & PARTS	441	185	27,774,235	124	13,246,969
NEW & USED AUTO DEALERS	4411	26	12,884,198	17	1,578,227
RV, BOAT, MOTORCYCLE DEALERS	4412	46	1,709,322	35	3,507,634
AUTOMOTIVE PARTS & TIRE	4413	113	13,180,715	72	8,161,108
FURNITURE & HOME FURNISHING	442	284	19,669,945	181	6,814,670
ELECTRONICS & APPLIANCE STORES	443	339	20,994,329	257	5,748,967
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	271	77,847,211	232	27,906,335
BUILDING MATERIALS	4441	187	70,657,484	159	25,233,633
LAWN & GARDEN SUPPLIES & EQUIP.	4442	84	7,189,727	73	2,672,702
FOOD & BEVERAGE STORES	445	160	38,658,381	108	16,698,694
GROCERY & CONVENIENCE STORES	4451	25	34,420,821	20	15,848,600
OTHER FOOD & BEVERAGE STORES	4452, 4453	135	4,237,560	88	850,094
DRUG/HEALTH STORES	446	356	21,692,401	292	11,151,423
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	17,964,824	13	7,607,691
APPAREL & ACCESSORIES	448	438	10,829,644	311	6,700,606
CLOTHING & SHOE STORES	4481, 4482	377	8,985,492	267	6,106,243
JEWELRY & LUGGAGE STORES	4483	61	1,844,152	44	594,363
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	489	7,814,423	353	4,409,593
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	378	6,853,764	261	3,311,617
BOOK STORES & NEWS DEALERS	4512	111	960,659	92	1,097,976
GENERAL MERCHANDISE STORES	452	43	51,036,579	36	15,155,388
DEPARTMENT STORES	4521	5	2,580,835	4	981,990
GENERAL MERCHANDISE STORES	4529	38	48,455,744	32	14,173,398
E-COMMERCE & MAIL ORDER	4541	559	32,753,681	450	13,521,734
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,889	51,499,661	1,275	26,534,434
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>64</u>	<u>1,440,986</u>	<u>49</u>	<u>1,026,510</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>235,270</u>	<u>7</u>	<u>579,470</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>1,411,747</u>	<u>5</u>	<u>31,888</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,418</u>	<u>242,116,876</u>	<u>1,206</u>	<u>124,557,370</u>
CONSTRUCTION OF BUILDINGS	236	664	141,494,914	328	70,744,885
HEAVY CONSTRUCTION & HIGHWAYS	237	86	15,236,024	65	11,464,524
SPECIAL TRADE CONTRACTORS	238	1,668	85,385,938	813	42,347,961
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,025</u>	<u>24,133,994</u>	<u>748</u>	<u>11,755,683</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,014</u>	<u>60,028,651</u>	<u>1,595</u>	<u>28,562,014</u>
DURABLE GOODS	423	1,352	31,398,063	1,058	19,341,101
NONDURABLE GOODS	424	646	27,967,737	526	9,204,936
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	662,851	11	15,977
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>59</u>	<u>1,728,448</u>	<u>45</u>	<u>3,538,464</u>
<u>INFORMATION</u>	<u>51</u>	<u>496</u>	<u>53,443,045</u>	<u>408</u>	<u>22,582,742</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>102</u>	<u>7,230,513</u>	<u>83</u>	<u>3,316,606</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>317</u>	<u>18,505,439</u>	<u>222</u>	<u>10,336,175</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>753</u>	<u>20,717,172</u>	<u>467</u>	<u>11,758,759</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,029</u>	<u>41,091,136</u>	<u>590</u>	<u>14,037,282</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>204</u>	<u>12,513,779</u>	<u>124</u>	<u>5,236,565</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>349</u>	<u>106,440,828</u>	<u>214</u>	<u>61,521,748</u>
ACCOMMODATIONS	721	141	18,473,774	88	23,592,373
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	208	87,967,054	126	37,929,375
<u>OTHER SERVICES</u>	<u>81</u>	<u>552</u>	<u>26,914,024</u>	<u>369</u>	<u>19,335,552</u>
REPAIR & MAINTENANCE	811	368	20,183,493	258	17,493,160
PERSONAL SERVICE	812	123	4,739,277	72	1,510,445
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	61	1,991,254	39	331,947
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>227,620</u>	<u>12</u>	<u>4,285,817</u>
TOTAL ALL INDUSTRIES		14,443	\$996,714,842	9,776	\$477,959,149

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2016

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>21,604</u>	<u>\$21,485,368,266</u>	<u>7,731</u>	<u>2,189,332,895</u>
MOTOR VEHICLES & PARTS	441	1,022	4,906,749,962	299	577,058,635
NEW & USED AUTO DEALERS	4411	388	4,142,566,673	67	464,359,298
RV, BOAT, MOTORCYCLE DEALERS	4412	205	364,389,238	67	52,195,318
AUTOMOTIVE PARTS & TIRE	4413	429	399,794,051	165	60,504,019
FURNITURE & HOME FURNISHING	442	998	1,086,764,272	412	72,125,735
ELECTRONICS & APPLIANCE STORES	443	1,447	1,682,072,434	539	86,236,396
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	1,056	1,762,570,525	436	297,600,792
BUILDING MATERIALS	4441	716	1,630,057,451	299	259,597,196
LAWN & GARDEN SUPPLIES & EQUIP.	4442	340	132,513,074	137	38,003,596
FOOD & BEVERAGE STORES	445	1,468	1,272,396,327	288	147,002,539
GROCERY & CONVENIENCE STORES	4451	736	1,122,458,293	74	136,178,610
OTHER FOOD & BEVERAGE STORES	4452, 4453	732	149,938,034	214	10,823,929
DRUG/HEALTH STORES	446	1,293	993,178,167	526	81,572,332
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	355	386,043,784	60	48,336,004
APPAREL & ACCESSORIES	448	2,086	2,044,619,464	635	96,254,168
CLOTHING & SHOE STORES	4481, 4482	1,555	1,828,981,520	524	82,229,648
JEWELRY & LUGGAGE STORES	4483	531	215,637,944	111	14,024,520
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	1,649	937,388,818	705	86,406,872
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	1,222	812,638,292	535	73,457,055
BOOK STORES & NEWS DEALERS	4512	427	124,750,526	170	12,949,817
GENERAL MERCHANDISE STORES	452	152	3,071,259,722	63	429,873,424
DEPARTMENT STORES	4521	12	1,004,223,986	8	102,309,275
GENERAL MERCHANDISE STORES	4529	140	2,067,035,736	55	327,564,149
E-COMMERCE & MAIL ORDER	4541	1,420	1,172,067,371	758	95,247,027
MISCELLANEOUS RETAILERS	453, 4542, 4543	8,658	2,170,257,420	3,010	171,618,971
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>279</u>	<u>18,020,621</u>	<u>94</u>	<u>3,180,793</u>
<u>MINING</u>	<u>21</u>	<u>29</u>	<u>7,939,311</u>	<u>9</u>	<u>1,263,731</u>
<u>UTILITIES</u>	<u>22</u>	<u>59</u>	<u>20,304,683</u>	<u>18</u>	<u>818,515</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>18,159</u>	<u>13,581,911,993</u>	<u>4,156</u>	<u>660,587,990</u>
CONSTRUCTION OF BUILDINGS	236	7,146	9,105,517,261	1,280	320,278,734
HEAVY CONSTRUCTION & HIGHWAYS	237	430	783,124,714	140	75,932,415
SPECIAL TRADE CONTRACTORS	238	10,583	3,693,270,018	2,736	264,376,841
<u>MANUFACTURING</u>	<u>31-33</u>	<u>5,384</u>	<u>1,089,700,634</u>	<u>1,829</u>	<u>57,201,497</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>6,872</u>	<u>3,911,571,681</u>	<u>3,222</u>	<u>188,113,838</u>
DURABLE GOODS	423	4,531	3,287,472,206	2,167	140,325,630
NONDURABLE GOODS	424	2,264	611,037,815	1,030	47,638,187
ELECTRONIC MARKETS, AGENTS & BROKERS	425	77	13,061,660	25	150,021
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>659</u>	<u>266,929,985</u>	<u>103</u>	<u>6,315,709</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,906</u>	<u>2,737,538,723</u>	<u>759</u>	<u>197,583,397</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>329</u>	<u>526,810,527</u>	<u>159</u>	<u>30,329,808</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,758</u>	<u>1,776,619,597</u>	<u>529</u>	<u>74,023,397</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>6,976</u>	<u>2,019,344,007</u>	<u>1,417</u>	<u>60,345,778</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>8,225</u>	<u>1,930,932,437</u>	<u>1,815</u>	<u>105,861,537</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>2,350</u>	<u>696,215,500</u>	<u>334</u>	<u>38,919,891</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>6,383</u>	<u>7,777,095,283</u>	<u>699</u>	<u>416,264,419</u>
ACCOMMODATIONS	721	553	1,917,694,456	116	35,132,942
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	5,830	5,859,400,827	583	381,131,477
<u>OTHER SERVICES</u>	<u>81</u>	<u>6,624</u>	<u>1,665,158,276</u>	<u>1,241</u>	<u>124,275,571</u>
REPAIR & MAINTENANCE	811	3,477	1,002,747,247	811	97,468,954
PERSONAL SERVICE	812	2,740	630,123,505	326	25,155,094
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	407	32,287,524	104	1,651,523
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>135</u>	<u>19,421,346</u>	<u>29</u>	<u>2,253,248</u>
TOTAL ALL INDUSTRIES		87,731	\$59,530,882,870	24,144	4,156,672,014

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2016

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,967</u>	<u>\$332,019,325</u>	<u>2,592</u>	<u>\$70,480,184</u>
MOTOR VEHICLES & PARTS	441	170	87,199,573	114	8,190,605
NEW & USED AUTO DEALERS	4411	24	47,047,122	14	1,040,461
RV, BOAT, MOTORCYCLE DEALERS	4412	44	23,308,729	19	53,639
AUTOMOTIVE PARTS & TIRE	4413	102	16,843,722	81	7,096,505
FURNITURE & HOME FURNISHING	442	206	12,267,514	136	1,450,961
ELECTRONICS & APPLIANCE STORES	443	290	11,420,131	191	2,485,690
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	228	42,837,857	155	9,669,868
BUILDING MATERIALS	4441	155	28,155,026	105	7,076,727
LAWN & GARDEN SUPPLIES & EQUIP.	4442	73	14,682,831	50	2,593,141
FOOD & BEVERAGE STORES	445	107	29,080,862	58	9,566,001
GROCERY & CONVENIENCE STORES	4451	25	26,018,826	13	8,977,780
OTHER FOOD & BEVERAGE STORES	4452, 4453	82	3,062,036	45	588,221
DRUG/HEALTH STORES	446	298	10,779,453	204	6,001,322
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	30	22,235,539	14	8,380,305
APPAREL & ACCESSORIES	448	338	7,239,488	222	1,080,876
CLOTHING & SHOE STORES	4481, 4482	296	5,673,299	195	1,064,274
JEWELRY & LUGGAGE STORES	4483	42	1,566,189	27	16,602
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	398	8,841,176	264	1,567,694
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	309	8,324,540	199	1,395,390
BOOK STORES & NEWS DEALERS	4512	89	516,636	65	172,304
GENERAL MERCHANDISE STORES	452	44	51,314,623	27	821,196
DEPARTMENT STORES	4521	4	617,722	4	321,887
GENERAL MERCHANDISE STORES	4529	40	50,696,901	23	499,309
E-COMMERCE & MAIL ORDER	4541	444	15,988,002	356	6,524,110
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,414	32,815,107	851	14,741,556
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>61</u>	<u>3,655,510</u>	<u>54</u>	<u>1,413,953</u>
<u>MINING</u>	<u>21</u>	<u>11</u>	<u>345,372</u>	<u>5</u>	<u>550,640</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>714,084</u>	<u>9</u>	<u>48,815</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,502</u>	<u>262,591,677</u>	<u>787</u>	<u>67,946,761</u>
CONSTRUCTION OF BUILDINGS	236	369	104,108,870	199	24,897,794
HEAVY CONSTRUCTION & HIGHWAYS	237	78	75,937,099	47	11,566,847
SPECIAL TRADE CONTRACTORS	238	1,055	82,545,708	541	31,482,120
<u>MANUFACTURING</u>	<u>31-33</u>	<u>756</u>	<u>19,357,778</u>	<u>418</u>	<u>12,670,024</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,811</u>	<u>60,726,058</u>	<u>1,314</u>	<u>33,846,935</u>
DURABLE GOODS	423	1,236	44,302,031	941	25,110,255
NONDURABLE GOODS	424	561	16,317,349	367	8,727,686
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	106,678	6	8,994
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>46</u>	<u>3,690,378</u>	<u>32</u>	<u>3,901,185</u>
<u>INFORMATION</u>	<u>51</u>	<u>411</u>	<u>34,074,646</u>	<u>315</u>	<u>14,447,978</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>98</u>	<u>6,018,367</u>	<u>60</u>	<u>2,408,261</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>282</u>	<u>18,434,848</u>	<u>167</u>	<u>8,943,360</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>563</u>	<u>14,180,920</u>	<u>333</u>	<u>13,653,359</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>595</u>	<u>27,532,813</u>	<u>340</u>	<u>4,727,692</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>135</u>	<u>20,858,202</u>	<u>52</u>	<u>3,062,457</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>244</u>	<u>151,775,274</u>	<u>101</u>	<u>15,591,064</u>
ACCOMMODATIONS	721	66	59,186,331	27	4,167,702
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	178	92,588,943	74	11,423,362
<u>OTHER SERVICES</u>	<u>81</u>	<u>401</u>	<u>20,792,686</u>	<u>217</u>	<u>9,750,173</u>
REPAIR & MAINTENANCE	811	267	16,809,430	137	8,053,323
PERSONAL SERVICE	812	84	3,239,938	48	1,206,248
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	50	743,318	32	490,602
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>267,775</u>	<u>11</u>	<u>154,989</u>
TOTAL ALL INDUSTRIES		10,906	\$977,035,713	6,807	\$263,597,830

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2016

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,648</u>	<u>\$631,048,739</u>	<u>1,954</u>	<u>\$35,014,996</u>
MOTOR VEHICLES & PARTS	441	220	173,665,401	93	8,063,886
NEW & USED AUTO DEALERS	4411	49	121,767,101	15	4,201,929
RV, BOAT, MOTORCYCLE DEALERS	4412	39	21,489,874	15	1,060,173
AUTOMOTIVE PARTS & TIRE	4413	132	30,408,426	63	2,801,784
FURNITURE & HOME FURNISHING	442	213	12,897,759	104	1,162,367
ELECTRONICS & APPLIANCE STORES	443	338	15,576,086	133	1,738,120
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	291	88,013,842	104	6,748,434
BUILDING MATERIALS	4441	209	65,313,218	77	2,535,484
LAWN & GARDEN SUPPLIES & EQUIP.	4442	82	22,700,624	27	4,212,950
FOOD & BEVERAGE STORES	445	125	44,287,932	35	5,114,743
GROCERY & CONVENIENCE STORES	4451	45	42,535,799	11	5,085,909
OTHER FOOD & BEVERAGE STORES	4452, 4453	80	1,752,133	24	28,834
DRUG/HEALTH STORES	446	349	19,865,013	156	1,426,826
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	56	37,847,470	12	1,152,736
APPAREL & ACCESSORIES	448	370	41,991,620	173	570,754
CLOTHING & SHOE STORES	4481, 4482	320	37,182,922	157	558,739
JEWELRY & LUGGAGE STORES	4483	50	4,808,698	16	12,015
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	431	26,929,607	205	797,025
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	334	26,589,405	144	728,879
BOOK STORES & NEWS DEALERS	4512	97	340,202	61	68,146
GENERAL MERCHANDISE STORES	452	51	100,364,443	18	571,395
DEPARTMENT STORES	4521	5	15,934,012	4	259,340
GENERAL MERCHANDISE STORES	4529	46	84,430,431	14	312,055
E-COMMERCE & MAIL ORDER	4541	508	19,841,720	265	3,085,520
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,696	49,767,846	656	4,583,190
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>95</u>	<u>2,713,854</u>	<u>21</u>	<u>540,069</u>
<u>MINING</u>	<u>21</u>	<u>20</u>	<u>4,277,657</u>	<u>3</u>	<u>100,274</u>
<u>UTILITIES</u>	<u>22</u>	<u>15</u>	<u>2,068,018</u>	<u>8</u>	<u>93,189</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,743</u>	<u>184,376,934</u>	<u>547</u>	<u>26,608,277</u>
CONSTRUCTION OF BUILDINGS	236	437	69,099,723	134	10,247,490
HEAVY CONSTRUCTION & HIGHWAYS	237	106	45,630,025	45	5,003,577
SPECIAL TRADE CONTRACTORS	238	1,200	69,647,186	368	11,357,210
<u>MANUFACTURING</u>	<u>31-33</u>	<u>887</u>	<u>38,942,727</u>	<u>261</u>	<u>1,797,002</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,199</u>	<u>91,317,217</u>	<u>812</u>	<u>13,110,342</u>
DURABLE GOODS	423	1,554	67,968,143	570	8,128,159
NONDURABLE GOODS	424	623	22,671,376	239	4,977,437
ELECTRONIC MARKETS, AGENTS & BROKERS	425	22	677,698	3	4,746
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>68</u>	<u>7,032,406</u>	<u>18</u>	<u>956,695</u>
<u>INFORMATION</u>	<u>51</u>	<u>489</u>	<u>59,932,325</u>	<u>231</u>	<u>7,330,225</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>115</u>	<u>3,764,502</u>	<u>55</u>	<u>516,577</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>318</u>	<u>23,192,937</u>	<u>109</u>	<u>4,246,810</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>622</u>	<u>17,886,436</u>	<u>214</u>	<u>1,512,897</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>753</u>	<u>42,655,065</u>	<u>274</u>	<u>1,595,180</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>125</u>	<u>15,856,271</u>	<u>26</u>	<u>739,917</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>335</u>	<u>124,836,775</u>	<u>58</u>	<u>5,771,052</u>
ACCOMMODATIONS	721	86	16,851,867	18	1,668,097
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	249	107,984,908	40	4,102,955
<u>OTHER SERVICES</u>	<u>81</u>	<u>631</u>	<u>38,413,785</u>	<u>183</u>	<u>8,034,351</u>
REPAIR & MAINTENANCE	811	447	32,564,330	125	7,507,000
PERSONAL SERVICE	812	127	5,243,175	35	512,786
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	57	606,280	23	14,565
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>13</u>	<u>130,778</u>	<u>8</u>	<u>180,026</u>
TOTAL ALL INDUSTRIES		13,076	\$1,288,446,426	4,782	\$108,147,879

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2016

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,850</u>	<u>\$267,930,051</u>	<u>3,530</u>	<u>\$301,257,871</u>
MOTOR VEHICLES & PARTS	441	161	39,411,508	176	54,049,284
NEW & USED AUTO DEALERS	4411	25	18,600,411	27	35,293,604
RV, BOAT, MOTORCYCLE DEALERS	4412	33	3,762,780	40	3,035,838
AUTOMOTIVE PARTS & TIRE	4413	103	17,048,317	109	15,719,842
FURNITURE & HOME FURNISHING	442	215	7,410,935	164	5,684,550
ELECTRONICS & APPLIANCE STORES	443	275	7,719,416	246	10,615,939
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	255	34,764,869	207	62,422,808
BUILDING MATERIALS	4441	180	27,942,766	135	47,561,669
LAWN & GARDEN SUPPLIES & EQUIP.	4442	75	6,822,103	72	14,861,139
FOOD & BEVERAGE STORES	445	105	33,625,182	92	26,784,670
GROCERY & CONVENIENCE STORES	4451	28	32,382,742	37	25,641,347
OTHER FOOD & BEVERAGE STORES	4452, 4453	77	1,242,440	55	1,143,323
DRUG/HEALTH STORES	446	277	10,708,928	273	7,691,356
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	30	16,330,858	37	15,831,104
APPAREL & ACCESSORIES	448	306	3,499,690	303	6,445,968
CLOTHING & SHOE STORES	4481, 4482	266	3,206,793	261	6,335,516
JEWELRY & LUGGAGE STORES	4483	40	292,897	42	110,452
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	367	3,580,042	360	9,386,591
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	269	3,136,351	276	8,741,416
BOOK STORES & NEWS DEALERS	4512	98	443,691	84	645,175
GENERAL MERCHANDISE STORES	452	40	70,304,765	37	58,699,221
DEPARTMENT STORES	4521	4	1,330,438	6	5,473,775
GENERAL MERCHANDISE STORES	4529	36	68,974,327	31	53,225,446
E-COMMERCE & MAIL ORDER	4541	464	16,233,146	425	12,096,399
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,355	24,340,712	1,210	31,549,981
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>53</u>	<u>1,295,841</u>	<u>59</u>	<u>1,524,723</u>
<u>MINING</u>	<u>21</u>	<u>10</u>	<u>1,314,573</u>	<u>5</u>	<u>235,666</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>175,904</u>	<u>13</u>	<u>2,362,971</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,896</u>	<u>149,672,258</u>	<u>898</u>	<u>101,054,917</u>
CONSTRUCTION OF BUILDINGS	236	512	79,423,780	260	41,875,408
HEAVY CONSTRUCTION & HIGHWAYS	237	83	18,018,689	60	17,371,542
SPECIAL TRADE CONTRACTORS	238	1,301	52,229,789	578	41,807,967
<u>MANUFACTURING</u>	<u>31-33</u>	<u>739</u>	<u>11,089,752</u>	<u>628</u>	<u>10,880,207</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,709</u>	<u>42,214,187</u>	<u>1,645</u>	<u>43,520,749</u>
DURABLE GOODS	423	1,184	34,581,234	1,141	32,115,656
NONDURABLE GOODS	424	516	7,607,196	489	11,345,827
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	25,757	15	59,266
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>34</u>	<u>1,345,082</u>	<u>40</u>	<u>3,496,301</u>
<u>INFORMATION</u>	<u>51</u>	<u>417</u>	<u>39,853,638</u>	<u>395</u>	<u>25,463,955</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>87</u>	<u>5,489,004</u>	<u>81</u>	<u>4,159,660</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>290</u>	<u>16,307,405</u>	<u>226</u>	<u>10,724,396</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>506</u>	<u>8,305,956</u>	<u>457</u>	<u>7,664,738</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>742</u>	<u>14,113,463</u>	<u>461</u>	<u>9,792,379</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>90</u>	<u>4,718,828</u>	<u>108</u>	<u>8,009,300</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>207</u>	<u>50,982,398</u>	<u>236</u>	<u>64,673,073</u>
ACCOMMODATIONS	721	59	3,841,728	98	25,950,541
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	148	47,140,670	138	38,722,532
<u>OTHER SERVICES</u>	<u>81</u>	<u>443</u>	<u>21,392,988</u>	<u>397</u>	<u>24,029,885</u>
REPAIR & MAINTENANCE	811	328	17,790,991	268	20,490,511
PERSONAL SERVICE	812	70	2,778,506	84	2,547,905
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	45	823,491	45	991,469
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>13</u>	<u>4,266,660</u>	<u>10</u>	<u>124,099</u>
TOTAL ALL INDUSTRIES		11,095	\$640,467,988	9,189	\$618,974,890

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2016

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,571</u>	<u>\$76,592,135</u>	<u>2,042</u>	<u>\$35,005,552</u>
MOTOR VEHICLES & PARTS	441	89	4,410,486	93	5,141,632
NEW & USED AUTO DEALERS	4411	10	606,504	14	2,532,064
RV, BOAT, MOTORCYCLE DEALERS	4412	18	245,558	27	581,661
AUTOMOTIVE PARTS & TIRE	4413	61	3,558,424	52	2,027,907
FURNITURE & HOME FURNISHING	442	135	2,190,211	98	1,141,879
ELECTRONICS & APPLIANCE STORES	443	168	2,157,462	148	1,683,621
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	157	16,385,133	109	3,099,833
BUILDING MATERIALS	4441	110	15,000,291	82	2,806,966
LAWN & GARDEN SUPPLIES & EQUIP.	4442	47	1,384,842	27	292,867
FOOD & BEVERAGE STORES	445	64	12,530,186	43	8,097,232
GROCERY & CONVENIENCE STORES	4451	18	12,219,310	6	7,896,990
OTHER FOOD & BEVERAGE STORES	4452, 4453	46	310,876	37	200,242
DRUG/HEALTH STORES	446	205	4,005,566	166	766,416
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	15	6,972,560	12	3,111,767
APPAREL & ACCESSORIES	448	220	2,366,229	171	741,524
CLOTHING & SHOE STORES	4481, 4482	197	2,295,455	162	733,571
JEWELRY & LUGGAGE STORES	4483	23	70,774	9	7,953
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	234	1,484,702	213	643,443
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	175	1,216,238	163	563,789
BOOK STORES & NEWS DEALERS	4512	59	268,464	50	79,654
GENERAL MERCHANDISE STORES	452	25	5,366,505	26	1,770,786
DEPARTMENT STORES	4521	4	536,946	4	220,478
GENERAL MERCHANDISE STORES	4529	21	4,829,559	22	1,550,308
E-COMMERCE & MAIL ORDER	4541	350	5,973,804	290	3,422,012
MISCELLANEOUS RETAILERS	453, 4542, 4543	909	12,749,291	673	5,385,407
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>26</u>	<u>1,454,996</u>	<u>21</u>	<u>400,167</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>3,434,304</u>	<u>7</u>	<u>2,985,333</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>46,984</u>	<u>6</u>	<u>13,568</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>657</u>	<u>40,925,129</u>	<u>529</u>	<u>45,693,389</u>
CONSTRUCTION OF BUILDINGS	236	174	15,681,503	143	26,010,986
HEAVY CONSTRUCTION & HIGHWAYS	237	39	3,227,364	26	4,565,047
SPECIAL TRADE CONTRACTORS	238	444	22,016,262	360	15,117,356
<u>MANUFACTURING</u>	<u>31-33</u>	<u>412</u>	<u>4,449,009</u>	<u>280</u>	<u>3,857,319</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,149</u>	<u>16,473,389</u>	<u>870</u>	<u>18,749,757</u>
DURABLE GOODS	423	793	12,853,941	630	14,815,770
NONDURABLE GOODS	424	348	3,532,519	234	3,924,474
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	86,929	6	9,513
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>21</u>	<u>1,130,460</u>	<u>11</u>	<u>518,641</u>
<u>INFORMATION</u>	<u>51</u>	<u>300</u>	<u>14,773,355</u>	<u>243</u>	<u>6,995,408</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>64</u>	<u>2,214,324</u>	<u>50</u>	<u>1,249,061</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>161</u>	<u>6,119,730</u>	<u>114</u>	<u>3,100,727</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>299</u>	<u>3,768,899</u>	<u>225</u>	<u>1,602,708</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>344</u>	<u>5,698,720</u>	<u>263</u>	<u>2,571,573</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>66</u>	<u>3,868,828</u>	<u>20</u>	<u>134,083</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>201</u>	<u>49,008,241</u>	<u>57</u>	<u>8,597,972</u>
ACCOMMODATIONS	721	100	21,291,158	24	1,407,195
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	101	27,717,083	33	7,190,777
<u>OTHER SERVICES</u>	<u>81</u>	<u>216</u>	<u>7,854,894</u>	<u>156</u>	<u>2,298,635</u>
REPAIR & MAINTENANCE	811	144	5,897,991	98	1,790,426
PERSONAL SERVICE	812	41	799,389	35	414,364
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	31	1,157,514	23	93,845
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>69,744</u>	<u>7</u>	<u>19,279</u>
TOTAL ALL INDUSTRIES		6,507	\$237,883,141	4,901	\$133,793,172

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2016

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>12,796</u>	<u>\$7,575,310,594</u>	<u>3,136</u>	<u>\$121,780,463</u>
MOTOR VEHICLES & PARTS	441	702	2,623,942,659	104	15,284,904
NEW & USED AUTO DEALERS	4411	239	2,157,105,113	14	1,549,108
RV, BOAT, MOTORCYCLE DEALERS	4412	127	233,928,176	33	11,598,869
AUTOMOTIVE PARTS & TIRE	4413	336	232,909,370	57	2,136,927
FURNITURE & HOME FURNISHING	442	582	253,848,764	171	4,303,677
ELECTRONICS & APPLIANCE STORES	443	887	316,689,439	219	4,980,550
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	666	708,503,280	188	23,315,449
BUILDING MATERIALS	4441	461	629,255,858	129	21,884,213
LAWN & GARDEN SUPPLIES & EQUIP.	4442	205	79,247,422	59	1,431,236
FOOD & BEVERAGE STORES	445	580	403,474,114	108	25,817,123
GROCERY & CONVENIENCE STORES	4451	258	376,396,572	18	23,378,963
OTHER FOOD & BEVERAGE STORES	4452, 4453	322	27,077,542	90	2,438,160
DRUG/HEALTH STORES	446	801	285,205,724	236	3,951,832
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	191	184,300,770	9	3,229,661
APPAREL & ACCESSORIES	448	1,054	384,657,997	290	4,188,043
CLOTHING & SHOE STORES	4481, 4482	861	333,157,382	253	3,951,483
JEWELRY & LUGGAGE STORES	4483	193	51,500,615	37	236,560
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	1,083	274,068,555	313	4,064,278
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	839	246,877,277	231	2,282,695
BOOK STORES & NEWS DEALERS	4512	244	27,191,278	82	1,781,583
GENERAL MERCHANDISE STORES	452	95	1,334,980,711	32	1,694,733
DEPARTMENT STORES	4521	9	387,263,893	4	329,499
GENERAL MERCHANDISE STORES	4529	86	947,716,818	28	1,365,234
E-COMMERCE & MAIL ORDER	4541	994	256,164,081	405	11,931,783
MISCELLANEOUS RETAILERS	453, 4542, 4543	5,161	549,474,500	1,061	19,018,430
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>159</u>	<u>3,885,217</u>	<u>39</u>	<u>449,817</u>
<u>MINING</u>	<u>21</u>	<u>22</u>	<u>4,829,754</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>45</u>	<u>4,414,758</u>	<u>9</u>	<u>547,940</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>8,638</u>	<u>2,336,040,662</u>	<u>873</u>	<u>160,664,513</u>
CONSTRUCTION OF BUILDINGS	236	2,866	1,172,831,069	294	103,241,397
HEAVY CONSTRUCTION & HIGHWAYS	237	283	322,903,958	34	10,286,214
SPECIAL TRADE CONTRACTORS	238	5,489	840,305,635	545	47,136,902
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,843</u>	<u>230,863,271</u>	<u>601</u>	<u>9,028,893</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,723</u>	<u>794,451,881</u>	<u>1,320</u>	<u>20,869,907</u>
DURABLE GOODS	423	3,197	649,021,570	858	11,387,411
NONDURABLE GOODS	424	1,481	141,986,296	453	9,477,019
ELECTRONIC MARKETS, AGENTS & BROKERS	425	45	3,444,015	9	5,477
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>245</u>	<u>69,475,459</u>	<u>60</u>	<u>4,930,194</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,050</u>	<u>690,399,077</u>	<u>341</u>	<u>17,336,495</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>232</u>	<u>135,001,463</u>	<u>64</u>	<u>1,518,773</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>920</u>	<u>374,868,972</u>	<u>199</u>	<u>14,979,138</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>2,692</u>	<u>203,161,644</u>	<u>421</u>	<u>7,257,272</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>3,429</u>	<u>318,613,098</u>	<u>478</u>	<u>22,389,987</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>671</u>	<u>137,848,514</u>	<u>124</u>	<u>7,723,455</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,916</u>	<u>1,513,233,855</u>	<u>263</u>	<u>81,413,894</u>
ACCOMMODATIONS	721	195	166,233,692	174	52,479,278
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,721	1,347,000,163	89	28,934,616
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,993</u>	<u>478,925,792</u>	<u>256</u>	<u>8,959,351</u>
REPAIR & MAINTENANCE	811	1,884	380,241,729	158	6,990,522
PERSONAL SERVICE	812	927	91,185,141	65	1,582,177
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	182	7,498,922	33	386,652
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>67</u>	<u>7,226,716</u>	<u>11</u>	<u>90,343</u>
TOTAL ALL INDUSTRIES		43,441	\$14,878,550,727	8,197	\$480,070,804

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2016

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>6,194</u>	<u>\$1,479,072,458</u>	<u>1,687</u>	<u>\$26,063,503</u>
MOTOR VEHICLES & PARTS	441	309	567,523,473	73	1,650,704
NEW & USED AUTO DEALERS	4411	58	385,181,661	12	621,120
RV, BOAT, MOTORCYCLE DEALERS	4412	84	136,281,996	12	34,170
AUTOMOTIVE PARTS & TIRE	4413	167	46,059,816	49	995,414
FURNITURE & HOME FURNISHING	442	315	39,187,405	84	541,157
ELECTRONICS & APPLIANCE STORES	443	451	51,234,802	129	949,544
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	334	138,336,170	92	3,433,564
BUILDING MATERIALS	4441	225	116,612,454	64	2,813,055
LAWN & GARDEN SUPPLIES & EQUIP.	4442	109	21,723,716	28	620,509
FOOD & BEVERAGE STORES	445	208	78,214,463	31	3,297,480
GROCERY & CONVENIENCE STORES	4451	55	71,847,384	5	3,257,856
OTHER FOOD & BEVERAGE STORES	4452, 4453	153	6,367,079	26	39,624
DRUG/HEALTH STORES	446	447	48,242,863	137	1,571,751
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	56	37,133,010	10	4,423,738
APPAREL & ACCESSORIES	448	523	71,407,339	168	535,911
CLOTHING & SHOE STORES	4481, 4482	430	62,743,678	149	529,270
JEWELRY & LUGGAGE STORES	4483	93	8,663,661	19	6,641
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	567	59,281,582	173	1,164,748
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	428	57,972,374	133	616,724
BOOK STORES & NEWS DEALERS	4512	139	1,309,208	40	548,024
GENERAL MERCHANDISE STORES	452	51	242,760,731	17	372,016
DEPARTMENT STORES	4521	8	48,200,854	4	122,520
GENERAL MERCHANDISE STORES	4529	43	194,559,877	13	249,496
E-COMMERCE & MAIL ORDER	4541	596	38,145,058	255	2,858,885
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,337	107,605,562	518	5,264,005
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>86</u>	<u>3,269,240</u>	<u>22</u>	<u>204,207</u>
<u>MINING</u>	<u>21</u>	<u>13</u>	<u>1,155,839</u>	<u>4</u>	<u>23,119</u>
<u>UTILITIES</u>	<u>22</u>	<u>16</u>	<u>738,972</u>	<u>5</u>	<u>20,637</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,830</u>	<u>365,084,776</u>	<u>570</u>	<u>23,243,063</u>
CONSTRUCTION OF BUILDINGS	236	779	178,318,452	126	10,027,103
HEAVY CONSTRUCTION & HIGHWAYS	237	123	41,378,687	34	4,414,874
SPECIAL TRADE CONTRACTORS	238	1,928	145,387,637	410	8,801,086
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,433</u>	<u>80,863,667</u>	<u>227</u>	<u>3,439,678</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,883</u>	<u>169,226,792</u>	<u>691</u>	<u>5,396,165</u>
DURABLE GOODS	423	1,992	120,365,236	457	4,038,193
NONDURABLE GOODS	424	862	48,349,114	230	1,356,357
ELECTRONIC MARKETS, AGENTS & BROKERS	425	29	512,442	4	1,615
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>120</u>	<u>21,747,352</u>	<u>18</u>	<u>1,025,552</u>
<u>INFORMATION</u>	<u>51</u>	<u>631</u>	<u>99,784,903</u>	<u>204</u>	<u>6,905,263</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>142</u>	<u>13,077,216</u>	<u>46</u>	<u>436,878</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>442</u>	<u>47,814,074</u>	<u>113</u>	<u>2,674,858</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,058</u>	<u>36,141,926</u>	<u>206</u>	<u>1,585,196</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,215</u>	<u>58,173,269</u>	<u>248</u>	<u>2,413,666</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>223</u>	<u>17,733,365</u>	<u>34</u>	<u>1,304,754</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>494</u>	<u>248,814,042</u>	<u>50</u>	<u>37,456,072</u>
ACCOMMODATIONS	721	96	34,643,301	17	32,740,062
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	398	214,170,741	33	4,716,010
<u>OTHER SERVICES</u>	<u>81</u>	<u>926</u>	<u>80,421,003</u>	<u>119</u>	<u>1,838,393</u>
REPAIR & MAINTENANCE	811	640	65,249,624	71	1,068,272
PERSONAL SERVICE	812	205	13,146,771	28	501,719
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	81	2,024,608	20	268,402
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>21</u>	<u>623,516</u>	<u>6</u>	<u>79,286</u>
TOTAL ALL INDUSTRIES		18,727	\$2,723,742,410	4,250	\$114,110,290

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2016

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>12,116</u>	<u>\$7,179,272,134</u>	<u>9,527</u>	<u>\$4,533,634,658</u>
MOTOR VEHICLES & PARTS	441	591	2,075,976,384	524	1,214,835,668
NEW & USED AUTO DEALERS	4411	199	1,696,485,520	180	877,661,477
RV, BOAT, MOTORCYCLE DEALERS	4412	105	177,023,186	95	168,824,136
AUTOMOTIVE PARTS & TIRE	4413	287	202,467,678	249	168,350,055
FURNITURE & HOME FURNISHING	442	598	228,732,803	402	158,986,542
ELECTRONICS & APPLIANCE STORES	443	844	324,262,805	703	234,955,155
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	688	640,023,812	443	462,689,107
BUILDING MATERIALS	4441	469	564,111,851	310	427,913,244
LAWN & GARDEN SUPPLIES & EQUIP.	4442	219	75,911,961	133	34,775,863
FOOD & BEVERAGE STORES	445	533	381,232,292	349	268,478,181
GROCERY & CONVENIENCE STORES	4451	221	357,618,218	97	241,737,252
OTHER FOOD & BEVERAGE STORES	4452, 4453	312	23,614,074	252	26,740,929
DRUG/HEALTH STORES	446	797	282,427,741	713	215,570,087
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	179	160,165,551	113	94,265,837
APPAREL & ACCESSORIES	448	985	618,836,128	750	275,173,448
CLOTHING & SHOE STORES	4481, 4482	784	531,661,869	625	242,412,415
JEWELRY & LUGGAGE STORES	4483	201	87,174,259	125	32,761,033
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	1,039	322,169,223	831	217,126,279
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	807	301,566,472	632	175,106,032
BOOK STORES & NEWS DEALERS	4512	232	20,602,751	199	42,020,247
GENERAL MERCHANDISE STORES	452	95	1,358,497,099	78	855,072,354
DEPARTMENT STORES	4521	9	317,481,958	10	229,558,570
GENERAL MERCHANDISE STORES	4529	86	1,041,015,141	68	625,513,784
E-COMMERCE & MAIL ORDER	4541	983	278,935,618	829	142,777,489
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,784	508,012,678	3,792	393,704,511
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>184</u>	<u>5,017,853</u>	<u>116</u>	<u>4,460,304</u>
<u>MINING</u>	<u>21</u>	<u>18</u>	<u>4,119,765</u>	<u>10</u>	<u>1,199,697</u>
<u>UTILITIES</u>	<u>22</u>	<u>35</u>	<u>8,930,013</u>	<u>24</u>	<u>4,015,973</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>9,451</u>	<u>2,032,297,571</u>	<u>3,941</u>	<u>1,268,637,268</u>
CONSTRUCTION OF BUILDINGS	236	3,149	998,316,354	1,294	608,744,529
HEAVY CONSTRUCTION & HIGHWAYS	237	273	162,757,044	134	83,854,813
SPECIAL TRADE CONTRACTORS	238	6,029	871,224,173	2,513	576,037,926
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,933</u>	<u>204,868,523</u>	<u>2,176</u>	<u>176,427,970</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,593</u>	<u>756,049,488</u>	<u>4,052</u>	<u>646,085,475</u>
DURABLE GOODS	423	3,113	576,176,193	2,800	515,586,845
NONDURABLE GOODS	424	1,437	178,351,797	1,210	129,277,002
ELECTRONIC MARKETS, AGENTS & BROKERS	425	43	1,521,498	42	1,221,628
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>260</u>	<u>36,432,372</u>	<u>164</u>	<u>25,275,015</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,059</u>	<u>635,840,362</u>	<u>951</u>	<u>410,567,075</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>227</u>	<u>118,602,143</u>	<u>213</u>	<u>78,361,798</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>826</u>	<u>247,365,867</u>	<u>624</u>	<u>217,547,644</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>2,865</u>	<u>218,777,822</u>	<u>1,936</u>	<u>145,297,596</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>3,673</u>	<u>302,199,528</u>	<u>1,896</u>	<u>232,482,252</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>683</u>	<u>104,475,680</u>	<u>460</u>	<u>63,049,605</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,867</u>	<u>1,372,405,063</u>	<u>1,109</u>	<u>1,015,774,164</u>
ACCOMMODATIONS	721	121	134,814,708	115	162,656,865
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,746	1,237,590,355	994	853,117,299
<u>OTHER SERVICES</u>	<u>81</u>	<u>2,798</u>	<u>385,390,823</u>	<u>1,816</u>	<u>276,167,504</u>
REPAIR & MAINTENANCE	811	1,706	305,501,112	1,106	210,207,735
PERSONAL SERVICE	812	914	72,636,429	592	58,535,067
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	178	7,253,282	118	7,424,702
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>31</u>	<u>6,269,625</u>	<u>45</u>	<u>9,306,401</u>
TOTAL ALL INDUSTRIES		43,619	\$13,618,314,632	29,060	\$9,108,290,399

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2016

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,305</u>	<u>\$217,500,612</u>	<u>7,853</u>	<u>\$2,435,978,751</u>
MOTOR VEHICLES & PARTS	441	172	45,747,366	297	552,802,265
NEW & USED AUTO DEALERS	4411	24	26,885,022	60	431,935,943
RV, BOAT, MOTORCYCLE DEALERS	4412	43	3,054,809	59	45,775,811
AUTOMOTIVE PARTS & TIRE	4413	105	15,807,535	178	75,090,511
FURNITURE & HOME FURNISHING	442	155	7,013,665	397	89,257,133
ELECTRONICS & APPLIANCE STORES	443	233	7,049,661	636	122,124,667
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	185	24,869,460	413	299,306,622
BUILDING MATERIALS	4441	126	22,251,664	283	253,771,933
LAWN & GARDEN SUPPLIES & EQUIP.	4442	59	2,617,796	130	45,534,689
FOOD & BEVERAGE STORES	445	71	19,221,008	268	135,697,945
GROCERY & CONVENIENCE STORES	4451	18	18,517,772	72	123,327,183
OTHER FOOD & BEVERAGE STORES	4452, 4453	53	703,236	196	12,370,762
DRUG/HEALTH STORES	446	253	3,184,410	586	86,668,654
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	10,735,448	86	65,984,672
APPAREL & ACCESSORIES	448	264	2,058,945	616	112,561,962
CLOTHING & SHOE STORES	4481, 4482	228	1,707,436	518	98,052,446
JEWELRY & LUGGAGE STORES	4483	36	351,509	98	14,509,516
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	327	7,695,714	707	139,448,246
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	247	7,226,878	534	128,721,801
BOOK STORES & NEWS DEALERS	4512	80	468,836	173	10,726,445
GENERAL MERCHANDISE STORES	452	39	49,142,232	72	545,272,901
DEPARTMENT STORES	4521	4	587,705	10	148,494,947
GENERAL MERCHANDISE STORES	4529	35	48,554,527	62	396,777,954
E-COMMERCE & MAIL ORDER	4541	406	11,094,397	752	90,710,145
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,173	29,688,306	3,023	196,143,539
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>55</u>	<u>1,132,399</u>	<u>122</u>	<u>2,971,807</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>145,580</u>	<u>20</u>	<u>706,912</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>180,883</u>	<u>23</u>	<u>2,113,786</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,024</u>	<u>72,575,927</u>	<u>4,199</u>	<u>790,452,733</u>
CONSTRUCTION OF BUILDINGS	236	257	26,630,836	1,275	406,017,076
HEAVY CONSTRUCTION & HIGHWAYS	237	64	13,863,305	143	74,857,480
SPECIAL TRADE CONTRACTORS	238	703	32,081,786	2,781	309,578,177
<u>MANUFACTURING</u>	<u>31-33</u>	<u>556</u>	<u>10,616,031</u>	<u>1,773</u>	<u>90,060,181</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,456</u>	<u>29,529,267</u>	<u>3,382</u>	<u>289,497,243</u>
DURABLE GOODS	423	1,027	22,099,564	2,297	236,954,900
NONDURABLE GOODS	424	422	7,420,720	1,056	51,727,782
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	8,983	29	814,561
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>32</u>	<u>892,904</u>	<u>111</u>	<u>7,860,973</u>
<u>INFORMATION</u>	<u>51</u>	<u>363</u>	<u>27,106,647</u>	<u>835</u>	<u>259,826,825</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>77</u>	<u>3,295,016</u>	<u>164</u>	<u>32,519,927</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>189</u>	<u>7,823,563</u>	<u>546</u>	<u>80,307,402</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>395</u>	<u>14,121,492</u>	<u>1,592</u>	<u>139,921,243</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>460</u>	<u>7,296,263</u>	<u>1,963</u>	<u>113,319,632</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>53</u>	<u>4,530,656</u>	<u>352</u>	<u>46,347,701</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>154</u>	<u>33,748,151</u>	<u>662</u>	<u>470,522,176</u>
ACCOMMODATIONS	721	44	6,378,620	66	43,609,934
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	110	27,369,531	596	426,912,242
<u>OTHER SERVICES</u>	<u>81</u>	<u>331</u>	<u>21,961,827</u>	<u>1,405</u>	<u>135,575,854</u>
REPAIR & MAINTENANCE	811	236	19,992,223	896	109,922,226
PERSONAL SERVICE	812	57	1,549,674	396	23,721,406
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	38	419,930	113	1,932,222
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>101,089</u>	<u>29</u>	<u>12,774,725</u>
TOTAL ALL INDUSTRIES		8,475	\$452,558,307	25,031	\$4,910,757,871

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIYAKUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2016

INDUSTRY	NAICS	UNITS	WAHAKIYAKUM*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,207</u>	<u>\$10,924,137</u>	<u>3,980</u>	<u>\$363,157,932</u>
MOTOR VEHICLES & PARTS	441	57	831,562	158	73,152,878
NEW & USED AUTO DEALERS	4411	6	99,462	34	50,642,617
RV, BOAT, MOTORCYCLE DEALERS	4412	10	6,144	29	7,919,419
AUTOMOTIVE PARTS & TIRE	4413	41	725,956	95	14,590,842
FURNITURE & HOME FURNISHING	442	52	401,997	190	12,416,702
ELECTRONICS & APPLIANCE STORES	443	86	1,862,329	328	17,530,058
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	72	1,228,536	193	48,075,385
BUILDING MATERIALS	4441	52	1,158,453	125	44,253,458
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	70,083	68	3,821,927
FOOD & BEVERAGE STORES	445	20	909,422	137	35,981,078
GROCERY & CONVENIENCE STORES	4451	3	884,109	31	29,442,962
OTHER FOOD & BEVERAGE STORES	4452, 4453	17	25,313	106	6,538,116
DRUG/HEALTH STORES	446	84	347,077	332	15,947,013
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	1,607,496	26	10,539,245
APPAREL & ACCESSORIES	448	123	195,887	340	9,169,024
CLOTHING & SHOE STORES	4481, 4482	113	190,984	301	7,573,796
JEWELRY & LUGGAGE STORES	4483	10	4,903	39	1,595,228
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	121	183,069	385	13,056,958
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	95	169,197	282	8,468,816
BOOK STORES & NEWS DEALERS	4512	26	13,872	103	4,588,142
GENERAL MERCHANDISE STORES	452	19	415,793	39	71,753,517
DEPARTMENT STORES	4521	4	64,587	6	13,676,439
GENERAL MERCHANDISE STORES	4529	15	351,206	33	58,077,078
E-COMMERCE & MAIL ORDER	4541	185	1,123,229	471	17,998,853
MISCELLANEOUS RETAILERS	453, 4542, 4543	383	1,817,740	1,381	37,537,221
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>62,624</u>	<u>47</u>	<u>672,286</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>68,357</u>	<u>6</u>	<u>96,772</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>10</u>	<u>638,750</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>265</u>	<u>7,999,736</u>	<u>1,143</u>	<u>173,890,889</u>
CONSTRUCTION OF BUILDINGS	236	54	2,956,553	300	99,929,730
HEAVY CONSTRUCTION & HIGHWAYS	237	27	1,448,886	62	10,450,556
SPECIAL TRADE CONTRACTORS	238	184	3,594,297	781	63,510,603
<u>MANUFACTURING</u>	<u>31-33</u>	<u>131</u>	<u>892,647</u>	<u>872</u>	<u>37,798,654</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>464</u>	<u>2,176,496</u>	<u>2,058</u>	<u>78,444,093</u>
DURABLE GOODS	423	319	1,871,286	1,405	60,251,826
NONDURABLE GOODS	424	143	304,880	635	18,032,891
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	18	159,376
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>11</u>	<u>200,019</u>	<u>41</u>	<u>2,482,164</u>
<u>INFORMATION</u>	<u>51</u>	<u>163</u>	<u>2,810,851</u>	<u>479</u>	<u>40,229,780</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>30</u>	<u>315,339</u>	<u>112</u>	<u>5,519,824</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>71</u>	<u>581,897</u>	<u>286</u>	<u>20,359,432</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>110</u>	<u>479,403</u>	<u>636</u>	<u>14,369,567</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>142</u>	<u>576,526</u>	<u>667</u>	<u>21,382,216</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>13</u>	<u>68,240</u>	<u>88</u>	<u>6,126,129</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>23</u>	<u>1,908,114</u>	<u>239</u>	<u>107,787,984</u>
ACCOMMODATIONS	721	9	436,219	87	27,025,055
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	14	1,471,895	152	80,762,929
<u>OTHER SERVICES</u>	<u>81</u>	<u>82</u>	<u>817,073</u>	<u>419</u>	<u>22,498,732</u>
REPAIR & MAINTENANCE	811	50	709,521	263	17,851,480
PERSONAL SERVICE	812	16	93,673	105	4,066,723
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	13,879	51	580,529
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>17,457</u>	<u>11</u>	<u>1,568,675</u>
TOTAL ALL INDUSTRIES		<u>2,739</u>	<u>\$29,913,704</u>	<u>11,094</u>	<u>\$897,023,879</u>

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2016

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>7,653</u>	<u>\$1,735,079,340</u>	<u>3,679</u>	<u>\$264,971,335</u>
MOTOR VEHICLES & PARTS	441	341	347,536,240	133	73,859,644
NEW & USED AUTO DEALERS	4411	82	265,371,748	25	43,236,418
RV, BOAT, MOTORCYCLE DEALERS	4412	78	32,578,765	28	21,015,466
AUTOMOTIVE PARTS & TIRE	4413	181	49,585,727	80	9,607,760
FURNITURE & HOME FURNISHING	442	361	58,099,348	172	7,371,845
ELECTRONICS & APPLIANCE STORES	443	552	73,057,272	298	14,273,167
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	378	220,976,235	179	25,058,869
BUILDING MATERIALS	4441	255	190,907,406	127	21,741,750
LAWN & GARDEN SUPPLIES & EQUIP.	4442	123	30,068,829	52	3,317,119
FOOD & BEVERAGE STORES	445	280	136,278,617	89	18,788,786
GROCERY & CONVENIENCE STORES	4451	63	128,414,718	22	18,479,232
OTHER FOOD & BEVERAGE STORES	4452, 4453	217	7,863,899	67	309,554
DRUG/HEALTH STORES	446	564	83,210,694	312	12,862,786
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	90	49,443,587	17	6,379,434
APPAREL & ACCESSORIES	448	634	109,249,543	324	5,502,644
CLOTHING & SHOE STORES	4481, 4482	544	101,286,553	285	4,540,569
JEWELRY & LUGGAGE STORES	4483	90	7,962,990	39	962,075
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	709	75,474,279	379	19,529,992
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	539	69,920,778	288	4,714,412
BOOK STORES & NEWS DEALERS	4512	170	5,553,501	91	14,815,580
GENERAL MERCHANDISE STORES	452	79	339,221,664	37	40,591,147
DEPARTMENT STORES	4521	9	92,860,902	4	743,233
GENERAL MERCHANDISE STORES	4529	70	246,360,762	33	39,847,914
E-COMMERCE & MAIL ORDER	4541	808	96,945,501	449	17,686,128
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,857	145,586,360	1,290	23,066,893
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>93</u>	<u>3,423,747</u>	<u>32</u>	<u>230,222</u>
<u>MINING</u>	<u>21</u>	<u>13</u>	<u>5,869,767</u>	<u>3</u>	<u>1,143,744</u>
<u>UTILITIES</u>	<u>22</u>	<u>17</u>	<u>828,498</u>	<u>11</u>	<u>90,723</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,935</u>	<u>731,505,200</u>	<u>918</u>	<u>197,780,002</u>
CONSTRUCTION OF BUILDINGS	236	983	399,300,822	231	120,631,763
HEAVY CONSTRUCTION & HIGHWAYS	237	120	73,311,076	56	20,673,709
SPECIAL TRADE CONTRACTORS	238	1,832	258,893,302	631	56,474,530
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,860</u>	<u>84,738,685</u>	<u>696</u>	<u>13,540,008</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,512</u>	<u>291,557,830</u>	<u>1,779</u>	<u>56,764,342</u>
DURABLE GOODS	423	2,383	200,116,894	1,221	46,333,499
NONDURABLE GOODS	424	1,097	90,557,121	546	10,392,266
ELECTRONIC MARKETS, AGENTS & BROKERS	425	32	883,815	12	38,577
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>132</u>	<u>16,838,390</u>	<u>38</u>	<u>3,208,888</u>
<u>INFORMATION</u>	<u>51</u>	<u>796</u>	<u>165,185,990</u>	<u>422</u>	<u>31,008,163</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>161</u>	<u>15,766,863</u>	<u>95</u>	<u>2,898,945</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>544</u>	<u>70,770,078</u>	<u>217</u>	<u>23,580,935</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,439</u>	<u>64,979,426</u>	<u>544</u>	<u>12,437,888</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,455</u>	<u>105,811,363</u>	<u>480</u>	<u>20,390,509</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>328</u>	<u>42,384,910</u>	<u>74</u>	<u>3,901,005</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>735</u>	<u>418,050,625</u>	<u>151</u>	<u>75,300,216</u>
ACCOMMODATIONS	721	169	72,387,401	20	14,598,092
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	566	345,663,224	131	60,702,124
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,209</u>	<u>130,086,465</u>	<u>324</u>	<u>15,639,294</u>
REPAIR & MAINTENANCE	811	780	104,861,822	201	12,203,590
PERSONAL SERVICE	812	333	23,069,763	82	3,222,056
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	96	2,154,880	41	213,648
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>20</u>	<u>1,513,721</u>	<u>15</u>	<u>391,450</u>
TOTAL ALL INDUSTRIES		<u>22,902</u>	<u>\$3,884,390,898</u>	<u>9,478</u>	<u>\$723,277,669</u>

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 Calendar Year 2016

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>6,246</u>	<u>\$1,792,521,783</u>
MOTOR VEHICLES & PARTS	441	394	472,492,435
NEW & USED AUTO DEALERS	4411	126	361,901,831
RV, BOAT, MOTORCYCLE DEALERS	4412	65	40,353,502
AUTOMOTIVE PARTS & TIRE	4413	203	70,237,102
FURNITURE & HOME FURNISHING	442	270	41,748,488
ELECTRONICS & APPLIANCE STORES	443	508	69,649,673
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	309	199,300,858
BUILDING MATERIALS	4441	216	161,501,109
LAWN & GARDEN SUPPLIES & EQUIP.	4442	93	37,799,749
FOOD & BEVERAGE STORES	445	272	113,031,125
GROCERY & CONVENIENCE STORES	4451	121	105,943,947
OTHER FOOD & BEVERAGE STORES	4452, 4453	151	7,087,178
DRUG/HEALTH STORES	446	469	57,312,157
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	79	51,407,072
APPAREL & ACCESSORIES	448	525	101,901,171
CLOTHING & SHOE STORES	4481, 4482	449	92,634,874
JEWELRY & LUGGAGE STORES	4483	76	9,266,297
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	546	63,679,706
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	413	59,448,229
BOOK STORES & NEWS DEALERS	4512	133	4,231,477
GENERAL MERCHANDISE STORES	452	66	417,913,416
DEPARTMENT STORES	4521	9	104,851,563
GENERAL MERCHANDISE STORES	4529	57	313,061,853
E-COMMERCE & MAIL ORDER	4541	605	49,670,966
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,203	154,414,716
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>90</u>	<u>3,419,223</u>
<u>MINING</u>	<u>21</u>	<u>18</u>	<u>2,256,950</u>
<u>UTILITIES</u>	<u>22</u>	<u>28</u>	<u>1,559,820</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,026</u>	<u>586,300,435</u>
CONSTRUCTION OF BUILDINGS	236	593	289,720,686
HEAVY CONSTRUCTION & HIGHWAYS	237	109	47,985,236
SPECIAL TRADE CONTRACTORS	238	1,324	248,594,513
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,340</u>	<u>130,734,678</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,061</u>	<u>378,225,420</u>
DURABLE GOODS	423	2,156	272,917,773
NONDURABLE GOODS	424	881	104,610,767
ELECTRONIC MARKETS, AGENTS & BROKERS	425	24	696,880
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>98</u>	<u>6,544,563</u>
<u>INFORMATION</u>	<u>51</u>	<u>665</u>	<u>169,109,001</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>164</u>	<u>25,158,824</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>464</u>	<u>109,629,068</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,059</u>	<u>48,317,943</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,066</u>	<u>64,624,252</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>198</u>	<u>27,202,597</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>624</u>	<u>345,137,696</u>
ACCOMMODATIONS	721	74	47,261,042
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	550	297,876,654
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,036</u>	<u>112,724,843</u>
REPAIR & MAINTENANCE	811	704	90,328,899
PERSONAL SERVICE	812	255	19,347,494
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	77	3,048,450
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>23</u>	<u>811,918</u>
TOTAL ALL INDUSTRIES		18,206	\$3,804,279,014

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections