

WASHINGTON STATE DEPARTMENT OF REVENUE

QUARTERLY BUSINESS REVIEW

Quarter 4, 2015

**A Compilation of Statistics on
Gross Income, Taxable Retail Sales and Accrued Tax Liability
as reported by Washington State Excise Taxpayers
for October, November, December 2015**

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¹North American Industry Classification System.

²See the Department of Revenue [Statistics and Reports website](#) for reports and query tools providing further break downs by NAICS and all county and city taxable retail sales.

STATE OF WASHINGTON QUARTERLY BUSINESS REVIEW OVERVIEW

Table 1: STATE GROSS BUSINESS INCOME BY INDUSTRY (NAICS¹)

Gross Business Income (GBI) is the total of Business & Occupation (B&O), Public Utility (PU) and Retail Sales excise taxes reported at the State level.

Table 1 breaks down the State GBI by major and minor industry groups².

- Compares the same period of the prior year to the current year.
- A taxpayer is assigned one NAICS code; therefore, “Units” represents taxpayer count.

Table 2: SUMMARY OF EXCISE TAX RETURN REPORTING

Excise taxes are categorized by the major tax types of State B&O, State Retail Sales & Use, State Public Utility and Other taxes. If a business performs multiple activities, they report under several tax classifications.

Table 2 provides the total Gross, Deductions, Taxable, Rate and Tax Due amounts by State level tax type and tax classification [aka Line code].

Table 3-A: COUNTY TAXABLE RETAIL SALES

*Taxable Retail Sales (TRS) tax applies to the sale, rental, repair, or installation (including labor) of tangible personal property and digital goods purchased by consumers for their own use. Businesses collect and remit both the **State** retail sales tax [Line code 01] and **Local** retail sales tax imposed by the local jurisdiction [Line code 45]. The Local retail sales tax portion is coded to the location:*

- Where the customer receives the goods or services.
- Where an item is shipped or received by the customer.
- Where labor and services are primarily performed.
- If goods are delivered into Washington from outside the state, the delivery address determines the place of sale for collecting sales tax.

Table 3-A provides the total of Local taxable retail sales [Line code 45] reported for each County².

- The amount is for the unincorporated county and all cities within the county.
- Compares same period of the prior year to the current year.
- See Table 4-A for a city breakdown and Table 6 for the State breakdown.

Table 3: TAXABLE RETAIL SALES FOR COUNTIES BY INDUSTRY (NAICS¹)

Table 3 breaks down Table 3-A County TRS by industry groups².

- The amount is for the unincorporated county and all cities within the county.
- A taxpayer may report in many locations; therefore, “Units” is the count of taxpayers who reported TRS coded to that location.
- See Table 4 for a city breakdown and Table 6 for the State breakdown.

¹North American Industry Classification System.

²See the Department of Revenue [Statistics and Reports website](#) for reports and query tools providing further break downs by NAICS and all county and city taxable retail sales.

STATE OF WASHINGTON QUARTERLY BUSINESS REVIEW OVERVIEW

Table 4-A: CITY TAXABLE RETAIL SALES

Table 4-A provides the total of Local taxable retail sales [Line code 45] reported for 50 select cities².

- The amount is the TRS reported for the local jurisdiction.
- Compares the same period of the prior year to the current year.
- See Table 3-A for a county breakdown and Table 6 for the State breakdown.

Table 4: TAXABLE RETAIL SALES FOR SELECT CITIES BY INDUSTRY (NAICS¹)

Table 4 breaks down Table 4-A 50 select cities TRS by industry groups².

- A taxpayer may report in many locations; therefore, “Units” is the count of taxpayers who reported TRS coded to that location.
- See Table 3 for a county breakdown and Table 6 for the State breakdown.

Table 5: STATE BUSINESS AND OCCUPATION TAX BY INDUSTRY (NAICS¹)

The State business and occupation (B&O) tax is a gross receipts tax measured on the value of products, gross proceeds of sales, or gross income of a business. No deductions are allowed for labor, materials, taxes, or other costs of doing business. A business can have multiple activities (classifications). A business may qualify for certain exemptions, deductions, or credits.

Table 5 breaks down the State B&O Gross, Taxable and Tax Due amounts by industry groups².

Table 6: STATE RETAIL SALES TAX BY BY INDUSTRY (NAICS¹)

*Businesses collect and remit both the **State** retail sales tax [Line code 01] and **Local** retail sales tax imposed by the local jurisdiction [Line code 45].*

Table 6 breaks down the State Retail Sales tax [Line code 01] by industry groups².

- See Table 3-County and Table 4-City breakdown of Local TRS reported.

Table 7: STATE PUBLIC UTILITY TAX BY INDUSTRY (NAICS¹) & TAX CLASSIFICATION

The State level public utility tax applies if you engage in activities such as water, sewer distribution, power generation and public transportation. If the public utility tax applies, B&O tax does not.

Table 7 breaks down the State Public Utility taxes by type of utility industry.

¹North American Industry Classification System.

²See the Department of Revenue [Statistics and Reports website](#) for reports and query tools providing further break downs by NAICS and all county and city taxable retail sales.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th QUARTER, 2015

INDUSTRY	NAICS	UNITS	4th QUARTER, 2015
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4,344</u>	<u>\$1,289,667,458</u>
CROP & ANIMAL PRODUCTION	111,112	1,848	433,032,038
FORESTRY & LOGGING	113	1,029	515,101,886
FISHING & HUNTING	114	246	138,332,691
AG & FORESTRY SUPPORT ACTIVITIES	115	1,221	203,200,843
<u>MINING</u>	<u>21</u>	<u>172</u>	<u>119,210,884</u>
SAND & GRAVEL, QUARRYING	2123	117	84,043,896
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	55	35,166,988
<u>UTILITIES</u>	<u>22</u>	<u>819</u>	<u>3,628,059,904</u>
HYDROELECTRIC POWER GENERATION	221111	19	382,513,147
ALTERNATIVE POWER GENERATION	221114-221117	20	40,140,597
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	8	211,979,213
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	57	1,898,863,141
NATURAL GAS DISTRIBUTION	2212	13	152,922,890
WATER & SEWER	2213	702	941,640,916
<u>CONSTRUCTION</u>	<u>23</u>	<u>41,591</u>	<u>13,231,710,906</u>
RESIDENTIAL BUILDING & REMODELING	2361	14,099	2,155,447,218
NONRESIDENTIAL BUILDING	2362	1,058	3,220,845,839
HEAVY CONSTRUCTION & HIGHWAYS	237	1,262	1,542,013,923
SPECIAL TRADE CONTRACTORS	238	25,172	6,313,403,926
ELECTRICAL	23821	3,006	1,239,344,866
PLUMBING & HEATING	23822	3,027	1,136,363,653
PAINTING	23832	3,004	238,479,718
MASONRY/DRYWALL	23814, 23831	1,556	355,436,514
ROOFING	23816	911	273,962,753
OTHER CONTRACTORS	238 not listed above	13,668	3,069,816,422
<u>MANUFACTURING</u>	<u>31-33</u>	<u>14,936</u>	<u>42,738,174,270</u>
<u>FOOD PRODUCTS</u>	<u>311</u>	<u>1,354</u>	<u>3,992,063,928</u>
MILLING OF GRAINS	3112	35	222,740,984
FRUITS & VEGETABLES	3114	127	609,490,836
DAIRY PRODUCTS	3115	34	513,377,616
MEAT PRODUCTS	3116	110	603,326,949
SEAFOOD PRODUCTS	3117	60	676,586,882
BAKERY PRODUCTS	3118	572	549,719,740
OTHER FOOD ITEMS	3111, 3113, 3119	416	816,820,921
BEVERAGES	312	1,024	622,359,960
TEXTILES	313,314	758	209,584,663
APPAREL	315	489	54,969,422
LEATHER & ALLIED PRODUCTS	316	102	28,412,604
LUMBER & WOOD PRODUCTS	321	735	2,034,189,988
SAWMILLS	3211	118	721,379,225
PLYWOOD & TRUSSES	3212	59	327,073,665
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	558	985,737,098
PAPER PRODUCTS	322	129	1,554,828,120
PULP & PAPER MILLS	3221	35	1,140,417,220
OTHER PAPER PRODUCTS	3222	94	414,410,900
COMMERCIAL PRINTING	323	1,016	318,503,091
PETROLEUM & COAL PRODUCTS	324	35	4,150,077,662
PETROLEUM REFINING	32411	13	3,996,957,697
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	22	153,119,965
CHEMICALS	325	747	1,917,657,479
CHEMICALS , PESTICIDES & FERTILIZERS	3251, 3253	107	661,077,064
PHARMACEUTICALS	3254	293	398,021,812
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	35	377,471,648
PAINT, COATING & ADHESIVES	3255	37	29,634,318
SOAP, CLEANING COMPOUND & TOILETRIES	3256	191	258,309,582
OTHER CHEMICAL PRODUCTS	3259	84	193,143,055
PLASTICS & RUBBER PRODUCTS	326	288	769,014,493
NONMETALLIC MINERALS	327	509	710,121,275
PRIMARY METALS	331	145	653,532,596
IRON & STEEL MILLS	3311, 3312	65	213,753,763
ALUMINUM SMELTING	3313	19	243,807,814
OTHER NONFERROUS METALS	3314	19	35,441,250
FOUNDRIES	3315	42	160,529,769

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th QUARTER, 2015

INDUSTRY	NAICS	UNITS	4th QUARTER, 2015
FABRICATED METAL PRODUCTS	332	1,656	1,559,555,970
MACHINERY	333	845	1,578,367,793
FARM & CONSTRUCTION IMPLEMENTS	3331	98	130,208,346
INDUSTRIAL MACHINERY	3332	162	323,290,878
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	585	1,124,868,569
COMPUTERS & ELECTRONICS	334	660	2,846,518,786
COMPUTER HARDWARE	3341	46	363,931,249
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	75	172,968,698
AUDIO & VIDEO EQUIPMENT	3343	40	55,743,907
SEMICONDUCTORS	3344	111	731,122,827
INSTRUMENTS	3345	288	1,499,774,940
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	100	22,977,165
ELECTRICAL EQUIPMENT & APPLIANCES	335	221	615,560,618
LIGHTING EQUIPMENT	3351	76	149,916,891
HOUSEHOLD APPLIANCES	3352	20	5,133,339
OTHER ELECTRIC EQUIPMENT	3353, 3359	125	460,510,388
TRANSPORTATION EQUIPMENT	336	621	17,544,559,801
MOTOR VEHICLES & PARTS	3361, 3362, 3363	154	400,617,830
AIRCRAFT, AEROSPACE & PARTS	3364	144	16,734,664,443
SHIPS & BOATS	3366	257	382,408,507
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	66	26,869,021
FURNITURE & RELATED PRODUCTS	337	856	399,259,690
OTHER MANUFACTURING	339	2,746	1,179,036,331
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	157	127,350,515
DENTAL LABORATORIES	339116	399	58,320,615
SPORTING AND ATHLETIC GOODS	33992	214	216,321,873
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	1,976	777,043,328
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>21,308</u>	<u>40,684,792,271</u>
DURABLE GOODS	423	11,184	19,507,720,703
MOTOR VEHICLES & PARTS	4231	917	3,093,863,288
FURNITURE & HOME FURNISHINGS	4232	623	507,481,526
LUMBER & CONSTRUCTION MATERIALS	4233	870	1,644,087,442
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,984	3,549,022,902
METAL & MINERAL (except Petroleum)	4235	373	769,501,204
ELECTRICAL EQUIPMENT	4236	1,399	2,826,717,028
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	639	926,199,646
MACHINERY & EQUIPMENT	4238	2,340	3,374,038,204
SPORTING & RECREATIONAL GOODS & SUPPLIES	423910	524	399,971,711
TOY & HOBBY GOODS & SUPPLIES	423920	180	1,214,643,937
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	1,335	1,202,193,815
NONDURABLE GOODS:	424	9,590	20,858,335,115
PAPER & PAPER PRODUCTS	4241	400	675,064,490
DRUGS & SUNDRIES	4242	469	2,475,943,466
APPAREL	4243	679	1,189,186,561
FOOD PRODUCTS	4244	2,635	9,026,549,292
FARM PRODUCTS	4245	325	1,262,864,418
CHEMICALS & PLASTICS	4246	522	770,617,138
PETROLEUM PRODUCTS	4247	187	1,181,527,299
BEER & ALE	424810	155	228,816,733
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	650	1,070,710,499
FARM SUPPLIES	42491	337	722,471,718
TOBACCO & TOBACCO PRODUCTS	42494	76	342,917,451
OTHER MISC NONDURABLE GOODS	4249 not listed above	3,155	1,911,666,050
ELECTRONIC MARKETS, AGENTS, BROKERS	425	534	318,736,453

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th QUARTER, 2015

INDUSTRY	NAICS	UNITS	4th QUARTER, 2015
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>51,411</u>	<u>35,204,205,799</u>
MOTOR VEHICLES & PARTS	441	3,210	6,409,863,493
NEW & USED AUTO DEALERS	4411	1,359	5,056,794,378
RV, BOAT, MOTORCYCLE DEALERS	4412	655	456,558,194
AUTOMOTIVE PARTS & TIRES	4413	1,196	896,510,921
FURNITURE & HOME FURNISHINGS	442	1,787	884,847,547
ELECTRONICS & APPLIANCES	443	2,487	1,827,357,414
HOUSEHOLD APPLIANCES	443141	210	141,537,697
ELECTRONIC STORES	443142	2,277	1,685,819,717
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,640	2,123,147,674
BUILDING MATERIALS	4441	1,562	1,857,249,355
LAWN & GARDEN SUPPLIES	4442	1,078	265,898,319
FOOD & BEVERAGES (OFF-PREMISES)	445	3,967	4,162,397,208
GROCERY & CONVENIENCE STORES	4451	2,063	3,627,396,021
OTHER FOOD STORES/SPECIALTY FOODS	4452	1,344	392,705,668
BEER, WINE AND LIQUOR STORES	4453	560	142,295,519
DRUG STORES & PERSONAL CARE STORES	446	2,905	2,175,522,664
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,558	2,081,284,066
APPAREL & ACCESSORIES	448	3,649	1,822,239,608
CLOTHING STORES	4481	2,534	1,479,887,613
SHOE STORES	4482	151	108,614,332
JEWELRY & LUGGAGE STORES	4483	964	233,737,663
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	3,624	1,099,575,363
SPORTING GOODS	45111	1,609	649,119,475
HOBBY & TOY STORES	45112	588	192,658,302
SEWING SUPPLIES	45113	305	53,178,150
MUSICAL INSTRUMENTS	45114	208	44,553,991
BOOK, PERIODICAL & MUSIC STORES	45121	914	160,065,445
DEPARTMENT STORES	4521	26	1,063,257,395
GENERAL MERCHANDISE STORES	4529	308	5,938,744,753
E-COMMERCE & MAIL ORDER	4541	2,808	1,832,134,194
MISCELLANEOUS RETAILERS	453, 4542, 4543	22,442	3,783,834,420
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>11,859</u>	<u>4,012,141,976</u>
AIR TRANSPORTATION	481	74	27,181,689
RAILROADS	482	13	52,179,235
WATER TRANSPORTATION	483	73	74,755,449
TRUCK TRANSPORTATION	484	6,038	1,854,927,068
TRANSIT & GROUND PASSENGER TRANSPORT	485	2,275	241,421,468
PIPELINE TRANSPORTATION	486	7	9,265,702
SCENIC & SIGHTSEEING TRANSPORTATION	487	343	54,429,722
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,582	1,508,825,695
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	1,454	189,155,948
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>287</u>	<u>310,738,739</u>
<u>INFORMATION</u>	<u>51</u>	<u>6,103</u>	<u>6,220,635,628</u>
PUBLISHING (EXCEPT INTERNET)	511	1,522	1,408,203,716
NEWSPAPERS	51111	135	131,711,657
BOOKS & PERIODICALS	51112, 51113	700	145,019,557
SOFTWARE	5112	470	1,042,131,315
OTHER PUBLISHERS	51114, 51119	217	89,341,187
MOTION PICTURE PRODUCTION	512	1,868	289,756,260
RADIO & TV BROADCASTING, CABLE TV	515	176	562,125,778
TELEPHONE & TELECOMMUNICATIONS	517	794	3,033,764,014
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	1,073	594,107,642
OTHER INFORMATION SERVICES	519	670	332,678,218
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>18,387</u>	<u>11,786,036,450</u>
BANKS & CREDIT UNIONS	522	1,835	4,439,130,349
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	2,565	1,982,512,408
INSURANCE AGENTS & BROKERS	524	4,287	2,158,297,635
REAL ESTATE AGENTS & BROKERS	531	7,177	1,504,129,357
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	2,362	1,555,637,337
LESSORS OF NONFINANCIAL INTANGIBLES	533	161	146,329,364

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th QUARTER, 2015

INDUSTRY	NAICS	UNITS	4th QUARTER, 2015
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>177,949</u>	<u>41,930,710,706</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>58,065</u>	<u>16,029,663,388</u>
LEGAL SERVICES	5411	6,650	1,416,997,145
ACCOUNTING SERVICES	5412	6,418	1,983,817,763
ARCHITECTURAL SERVICES	54131	1,700	401,498,682
ENGINEERING SERVICES	54133	2,421	1,624,504,670
OTHER RELATED SERVICES	54132, 54134-54138	1,819	229,055,047
SPECIALED DESIGN SERVICES	5414	4,782	326,586,226
COMPUTER SYSTEM DESIGN SERVICES	5415	8,460	4,949,149,167
CONSULTING SERVICES	5416	14,252	2,661,380,196
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICES	5417	804	809,906,333
ADVERTISING & PUBLIC RELATIONS	5418	1,460	415,831,356
OTHER PROFESSIONAL SERVICES	5419	9,299	1,210,936,803
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>513</u>	<u>165,435,598</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	26,378	4,461,422,426
EMPLOYMENT SERVICES	5613	1,224	864,434,393
TRAVEL SERVICES	5615	820	218,380,097
INVESTIGATION & SECURITY SERVICES	5616	1,058	324,227,889
BUILDING SERVICES & JANITORIAL	5617	16,641	980,584,349
OTHER	5611, 5612, 5614, 5619	6,635	2,073,795,698
WASTE TREATMENT/ COLLECTION	562	612	917,581,959
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>7,744</u>	<u>831,499,455</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>24,613</u>	<u>11,357,876,720</u>
AMBULATORY HEALTH CARE SERVICES	621	19,070	5,727,766,165
PHYSICIANS	6211	3,532	2,250,968,966
DENTISTS	6212	3,343	854,456,390
OTHER HEALTH PRACTITIONERS	6213	10,526	963,975,575
OUTPATIENT CARE CENTERS	6214	900	810,823,124
MEDICAL & DIAGNOSTIC LABORATORIES	6215	212	315,758,556
HOME HEALTH CARE	6216	356	285,382,167
OTHER AMBULATORY HEALTH CARE	6219	201	246,401,387
HOSPITALS	622	108	4,360,773,847
NURSING & RETIREMENT HOMES	623	823	699,781,892
SOCIAL SERVICES & DAY CARE	624	4,612	569,554,816
<u>ARTS, ENTERTAINMENT, & RECREATION</u>	<u>71</u>	<u>9,515</u>	<u>951,694,800</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	5,612	449,986,241
MUSEUMS, HISTORICAL SITES, ETC.	712	154	17,759,830
AMUSEMENT, GAMBLING, RECREATION	713	3,749	483,948,729
ACCOMMODATIONS	721	3,164	773,271,499
RESTAURANTS, FOOD SERVICES	7223, 7225	13,001	3,322,831,608
DRINKING PLACES	7224	1,171	230,535,456
AUTO REPAIR & SERVICES	8111	6,175	714,932,030
OTHER REPAIR SERVICES	8112, 8113, 8114	5,891	642,702,996
PERSONAL SERVICES	812	18,778	1,117,017,764
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	12,840	550,318,602
DEATH CARE SERVICES	8122	232	52,765,942
LAUNDRY & DRY CLEANING	8123	800	114,143,065
OTHER PERSONAL SERVICES	8129	4,906	399,790,155
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	1,985	255,314,873
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>355</u>	<u>162,394,354</u>
TOTAL ALL INDUSTRIES		349,177	\$201,159,549,211

NOTE:

A change in the filing requirements became effective July 1, 2015 on the exemption from business and occupation tax on certain manufacturing dairy, fruit and vegetable, and seafood products. Manufacturers must now report their income on the combined excise tax return. This is reflected in the reporting primarily on NAICS 3114, 3115 and 3117.

The manufacturers also take a deduction for the exempt amounts, resulting in no taxable activity.

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
4TH QUARTER, 2015 (\$000)**

STATE BUSINESS AND OCCUPATION TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	91,519	4,306	87,212	0.004840	422
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	1,851,207	228,287	1,622,921	0.001380	2,240
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	1,503,655	227,594	1,276,061	0.002750	3,509
4	Insurance Agents/Brokers; Child Care	14	852,436	77,629	774,807	0.004840	3,750
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing: Manufacturing Dairy Products	21	1,561,667	23,508	1,538,160	0.001380	2,123
6	Processing for Hire/Printing and Publishing	10	576,189	26,359	549,830	0.004840	2,661
7	Manufacturing	7	6,404,124	210,617	6,193,507	0.004840	29,977
8	Royalties	80	710,286	134,594	575,692	0.015000	8,635
9	Wholesaling	3	57,379,825	21,111,606	36,268,219	0.004840	175,538
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	1,589,764	238,521	1,351,242	0.004840	6,540
11	Public or Nonprofit Hospitals	55	3,241,154	767,723	2,473,432	0.015000	37,101
12	For Profit Hospitals, Scientific R&D	135	732,955	478,624	254,331	0.015000	3,815
13	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	655,736	679	655,058	0.004710	3,085
14	Service & Other Activities	4	37,617,335	8,458,515	29,158,819	0.015000	437,382
15	Gambling Contests of Chance (\$50,000 per year or greater)	192	142,969	56,213	86,756	0.016300	1,414
16	Retailing of Interstate Transportation Equip.	19	552,273	145,798	406,475	0.004840	1,967
17	Retailing	2	58,507,186	10,811,158	47,696,029	0.004710	224,648
18	Non-Mfg Aerospace Product Development	188	67,177	4,283	62,893	0.009000	566
19	FAR Part 145 Repair Stations	189	81,259	4,564	76,695	0.002904	223
20	Mfg. of Aluminum/Solar Energy/FAR	190	D	D	D	0.002904	D
21	Wholesaling of Aluminum/Solar Energy	191	D	D	D	0.002904	D
22	Manufacturing of Solar Energy	127	D	D	D	0.002750	D
23	Wholesaling of Solar Energy	128	50,561	7,305	43,256	0.002750	119
24	Mfg. of Commercial Airplanes or Components	195	781,995	2,935	779,060	0.002904	2,262
25	Whlse of Commercial Airplanes or Components	196	3,977,049	685,415	3,291,634	0.002904	9,559
26	Retailing of Commercial Airplanes or Components	197	11,896,789	673,368	11,223,421	0.002904	32,593
27	Publication of Newspapers	126	129,082	709	128,374	0.003500	449
28	Parimutuel Wagering	193	D	D	D	0.001300	D
29	Processing for Hire Timber Products	300	76,158	277	75,881	0.003424	260
30	Extracting Timber, Extracting for Hire Timber	301	130,282	13,449	116,833	0.003424	400
31	Manufacturing of Timber or Wood Products	302	1,012,873	95,707	917,166	0.003424	3,140
32	Wholesaling of Timber or Wood Products	303	2,148,509	1,141,015	1,007,494	0.003424	3,450
33	Sale of Standing Timber	304	13,036	0	13,036	0.003424	45
34	Manufacturing of Semi-Conductors	607	D	D	D	0.002750	D
TOTAL B&O TAXES			194,335,050	45,630,757	148,704,293		997,874
STATE SALES TAX AND USE TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
35	Retail Sales Tax	1	58,768,780	22,788,812	35,979,968	0.065000	2,338,698
36	Use Tax	5	1,670,996	0	1,670,996	0.065000	108,615
TOTAL STATE SALES/USE TAX			60,439,775	22,788,811	37,650,964		2,447,312

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
4TH QUARTER, 2015 (\$000)**

STATE PUBLIC UTILITY TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
37	Water Distribution	60	331,015	28,201	302,814	0.050290	15,229
38	Sewer Collection	61	165,592	69,443	96,149	0.038520	3,704
39	Power	49	2,106,743	403,777	1,702,966	0.038734	65,963
40	Gas Dist., Telegraph	26	372,537	2,403	370,134	0.038520	14,258
41	Motor Transportation, Railroad, Railroad Car	8	1,902,547	1,435,406	467,141	0.019260	8,997
42	Log Hauling Over Public Highways	125	53,654	21,842	31,813	0.013696	436
43	Urban Transportation/Vessels Under 65 Feet	12	367,385	106,471	260,914	0.006420	1,675
44	Other Public Service	13	458,615	393,374	65,241	0.019260	1,257
TOTAL PUBLIC UTILITY TAXES			5,758,090	2,460,916	3,297,173		111,516
OTHER TAXES							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
45	Motor Vehicle Sales/Leases	120	3,065,753	0	3,065,753	0.003000	9,197
46	Litter Tax	36	18,971,893	0	18,971,893	0.000150	2,846
47	Tobacco Products	20	6,737	0	6,737	0.950000	6,400
48	Cigar Tax (\$0.67 or more)	194	Cigars	0	409	\$.65 /Cigar	266
49	Little Cigar Tax	198	Cigars	0	6,443	\$.15 /Cigar	974
50	Moist Snuff (1.2 oz. or less)	162	Units	0	10,424	\$ 2.52 /Unit	26,331
51	Moist Snuff (more than 1.2 oz.)	163	Units	0	141	\$ 2.10 /Unit	297
52	Spirit Sales to Licensees	251	37,709	848	36,861	0.137000	5,050
53	Spirit Sales to Consumers	252	175,112	56	175,056	0.205000	35,886
54	Spirits Liter Sales to Licensees	253	Liters	0	2,313	\$ 2.4408/Liter	5,647
55	Spirits Liter Sales to Consumers	254	Liters	0	9,347	\$ 3.7708/Liter	35,246
56	Refuse Collection	64	421,010	137,364	283,646	0.036000	10,211
57	Petroleum Products Tax	57	3,168,445	905,949	2,262,496	0.003000	6,787
58	Hazardous Substance	65	4,176,736	105,396	4,071,340	0.007000	28,499
59	IMR	79	37,040	0	37,040	0.060000	2,222
60	Solid Fuel Burning Device Fee	59	Devices	0	3	\$ 30.00 /Device	93
61	Syrup Tax	54	Gallons	0	1,997	\$ 1.00 /Gal	1,997
62	Tire Fee	73	Tires	0	1,355	\$.90 /Tire	1,220
63	State/Local Enhanced 911, TRS, WTAP	793	Switch Lines	0	3,867	\$.95 /LINE	3,673
64	Wireless State/Local Enhanced 911 Tax	794	Radio Lines	0	15,642	\$.95 /LINE	14,860
65	VOIP State/Local Enhanced 911 Tax	795	VOIP Lines	0	3,141	\$.95 /LINE	2,984
66	E911 Prepaid Wireless	796	Prepaid Lines	0	2,593	\$.95 /LINE	2,464
TOTAL OTHER TAXES							203,150
TOTAL STATE TAXES**							\$3,759,854

D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

NOTE: Enhanced 911 taxes include a state and local portion.

Table 3-A
County Taxable Retail Sales Comparing
Quarter 4, 2014 to Quarter 4, 2015
(Dollars in Thousands)

County	Quarter 4, 2014	Quarter 4, 2015	Percent Change
Adams	\$65,882	\$65,649	-0.4%
Asotin	\$73,914	\$75,891	2.7%
Benton	\$885,406	\$933,502	5.4%
Chelan	\$437,828	\$517,373	18.2%
Clallam	\$252,150	\$275,598	9.3%
Clark	\$1,425,181	\$1,604,230	12.6%
Columbia	\$56,142	\$15,082	-73.1%
Cowlitz	\$386,871	\$381,604	-1.4%
Douglas	\$233,653	\$237,305	1.6%
Ferry	\$12,081	\$12,373	2.4%
Franklin	\$306,042	\$329,199	7.6%
Garfield	\$6,639	\$6,694	0.8%
Grant	\$513,788	\$425,267	-17.2%
Grays Harbor	\$221,541	\$222,005	0.2%
Island	\$206,057	\$229,273	11.3%
Jefferson	\$98,906	\$112,499	13.7%
King	\$13,401,735	\$14,740,078	10.0%
Kitsap	\$933,134	\$1,030,044	10.4%
Kittitas	\$196,083	\$229,391	17.0%
Klickitat	\$65,033	\$86,142	32.5%
Lewis	\$291,491	\$299,778	2.8%
Lincoln	\$28,373	\$27,949	-1.5%
Mason	\$141,602	\$149,352	5.5%
Okanogan	\$165,239	\$151,629	-8.2%
Pacific	\$52,953	\$55,674	5.1%
Pend Oreille	\$45,340	\$33,044	-27.1%
Pierce	\$3,330,234	\$3,644,762	9.4%
San Juan	\$102,763	\$101,383	-1.3%
Skagit	\$617,282	\$642,953	4.2%
Skamania	\$22,854	\$27,109	18.6%
Snohomish	\$3,178,239	\$3,421,513	7.7%
Spokane	\$2,140,870	\$2,253,495	5.3%
Stevens	\$107,895	\$108,927	1.0%
Thurston	\$1,115,260	\$1,192,400	6.9%
Wahkiakum	\$7,832	\$8,087	3.3%
Walla Walla	\$208,128	\$219,427	5.4%
Whatcom	\$938,865	\$965,858	2.9%
Whitman	\$174,048	\$167,625	-3.7%
Yakima	\$926,880	\$932,916	0.7%
Total	\$33,374,214	\$35,933,079	7.7%

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2015

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
RETAIL TRADE	44-45	1,309	\$23,102,753	1,370	\$46,598,010
MOTOR VEHICLES & PARTS	441	66	3,246,240	60	3,396,626
NEW & USED AUTO DEALERS	4411	12	628,171	13	1,353,619
RV, BOAT, MOTORCYCLE DEALERS	4412	5	1,479	14	617,534
AUTOMOTIVE PARTS & TIRE	4413	49	2,616,590	33	1,425,473
FURNITURE & HOME FURNISHING	442	51	261,397	54	717,394
ELECTRONICS & APPLIANCE STORES	443	96	1,003,890	103	1,143,243
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	73	2,753,349	59	1,610,019
BUILDING MATERIALS	4441	56	1,992,437	44	1,471,323
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	760,912	15	138,696
FOOD & BEVERAGE STORES	445	34	911,837	24	2,039,114
GROCERY & CONVENIENCE STORES	4451	12	897,075	6	1,988,893
OTHER FOOD & BEVERAGE STORES	4452, 4453	22	14,762	18	50,221
DRUG/HEALTH STORES	446	87	221,955	105	1,520,023
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	24	3,758,718	D	D
APPAREL & ACCESSORIES	448	110	290,285	130	373,375
CLOTHING & SHOE STORES	4481, 4482	103	284,754	121	353,765
JEWELRY & LUGGAGE STORES	4483	7	5,531	9	19,610
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	108	364,706	135	1,054,590
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	71	262,113	94	1,013,204
BOOK STORES & NEWS DEALERS	4512	37	102,593	41	41,386
GENERAL MERCHANDISE STORES	452	20	6,518,496	22	31,058,880
DEPARTMENT STORES	4521	4	140,679	4	88,031
GENERAL MERCHANDISE STORES	4529	16	6,377,817	18	30,970,849
E-COMMERCE & MAIL ORDER	4541	201	956,129	226	1,531,312
MISCELLANEOUS RETAILERS	453, 4542, 4543	439	2,815,751	450	2,142,244
AGRICULTURE, FORESTRY, FISHING	11	15	247,131	6	14,274
MINING	21	D	D	D	D
UTILITIES	22	7	202,604	3	35,240
CONSTRUCTION	23	384	13,395,037	258	7,813,066
CONSTRUCTION OF BUILDINGS	236	89	4,625,572	64	2,138,926
HEAVY CONSTRUCTION & HIGHWAYS	237	27	1,583,525	13	1,211,850
SPECIAL TRADE CONTRACTORS	238	268	7,185,940	181	4,462,290
MANUFACTURING	31-33	197	1,877,824	187	1,049,104
WHOLESALE TRADE	42	694	10,855,763	665	4,252,673
DURABLE GOODS	423	478	8,936,079	461	2,657,340
NONDURABLE GOODS	424	210	1,910,674	200	1,583,872
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	9,010	4	11,461
TRANSPORTATION & WAREHOUSING	48-49	12	524,485	12	308,555
INFORMATION	51	193	2,707,286	196	2,999,716
FINANCE, INSURANCE	52	47	402,149	34	258,940
REAL ESTATE, RENTAL/LEASING	53	126	1,661,216	98	950,273
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	151	1,722,874	178	635,346
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	202	1,014,739	192	1,362,765
ARTS, ENTERTAINMENT & RECREATION	71	15	275,973	34	493,689
ACCOMMODATIONS & FOOD SERVICES	72	51	4,892,305	43	7,463,480
ACCOMMODATIONS	721	10	655,632	9	1,348,388
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	41	4,236,673	34	6,115,092
OTHER SERVICES	81	160	2,720,778	123	1,615,478
REPAIR & MAINTENANCE	811	110	2,288,501	68	1,139,707
PERSONAL SERVICE	812	35	402,595	36	338,720
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	29,682	19	137,051
PUBLIC ADMINISTRATION, OTHER	92.00	6	18,029	D	D
TOTAL ALL INDUSTRIES		3,571	\$65,648,658	3,402	\$75,891,341

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2015

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
RETAIL TRADE	44-45	4,374	\$495,169,807	3,353	\$181,234,725
MOTOR VEHICLES & PARTS	441	208	101,524,677	157	41,374,237
NEW & USED AUTO DEALERS	4411	64	80,658,698	32	29,855,646
RV, BOAT, MOTORCYCLE DEALERS	4412	34	6,953,305	29	2,604,325
AUTOMOTIVE PARTS & TIRE	4413	110	13,912,674	96	8,914,266
FURNITURE & HOME FURNISHING	442	162	17,404,690	129	6,118,704
ELECTRONICS & APPLIANCE STORES	443	330	27,145,380	257	3,846,453
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	190	39,491,796	163	27,887,930
BUILDING MATERIALS	4441	133	35,209,521	118	25,698,340
LAWN & GARDEN SUPPLIES & EQUIP.	4442	57	4,282,275	45	2,189,590
FOOD & BEVERAGE STORES	445	133	22,066,340	123	14,150,988
GROCERY & CONVENIENCE STORES	4451	43	19,027,734	38	11,349,965
OTHER FOOD & BEVERAGE STORES	4452, 4453	90	3,038,606	85	2,801,023
DRUG/HEALTH STORES	446	342	16,800,978	258	4,937,425
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	43	12,662,045	36	5,236,317
APPAREL & ACCESSORIES	448	359	44,158,316	286	7,568,968
CLOTHING & SHOE STORES	4481, 4482	309	36,718,490	245	6,767,133
JEWELRY & LUGGAGE STORES	4483	50	7,439,826	41	801,835
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	384	24,119,118	286	8,988,500
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	282	20,498,953	213	7,186,317
BOOK STORES & NEWS DEALERS	4512	102	3,620,165	73	1,802,183
GENERAL MERCHANDISE STORES	452	52	135,363,706	33	34,577,659
DEPARTMENT STORES	4521	10	45,078,498	6	11,418,036
GENERAL MERCHANDISE STORES	4529	42	90,285,208	27	23,159,623
E-COMMERCE & MAIL ORDER	4541	585	17,558,667	431	7,035,735
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,586	36,874,094	1,194	19,511,809
AGRICULTURE, FORESTRY, FISHING	11	45	524,415	35	952,634
MINING	21	4	34,598	8	300,306
UTILITIES	22	14	432,379	13	1,598,141
CONSTRUCTION	23	1,474	139,679,725	1,198	142,002,160
CONSTRUCTION OF BUILDINGS	236	398	79,631,093	389	67,562,561
HEAVY CONSTRUCTION & HIGHWAYS	237	62	6,680,648	55	36,458,718
SPECIAL TRADE CONTRACTORS	238	1,014	53,367,984	754	37,980,881
MANUFACTURING	31-33	865	15,408,018	702	17,547,267
WHOLESALE TRADE	42	2,128	62,417,778	1,595	41,042,343
DURABLE GOODS	423	1,474	51,088,095	1,114	33,834,290
NONDURABLE GOODS	424	638	11,196,280	472	7,107,974
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	133,403	9	100,079
TRANSPORTATION & WAREHOUSING	48-49	45	1,189,534	46	1,529,951
INFORMATION	51	522	37,151,743	424	18,693,742
FINANCE, INSURANCE	52	135	6,327,334	99	7,318,029
REAL ESTATE, RENTAL/LEASING	53	368	17,804,894	342	11,878,918
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	785	13,093,629	544	8,370,630
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	895	18,448,835	632	8,121,342
ARTS, ENTERTAINMENT & RECREATION	71	162	9,392,839	130	4,362,251
ACCOMMODATIONS & FOOD SERVICES	72	385	91,511,834	482	60,222,067
ACCOMMODATIONS	721	49	11,650,592	251	24,948,988
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	336	79,861,242	231	35,273,079
OTHER SERVICES	81	690	24,829,499	482	12,142,681
REPAIR & MAINTENANCE	811	424	19,171,083	294	9,609,236
PERSONAL SERVICE	812	210	5,171,153	135	2,211,750
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	56	487,263	53	321,695
PUBLIC ADMINISTRATION, OTHER	92.00	13	85,623	11	56,157
TOTAL ALL INDUSTRIES		12,904	\$933,502,484	10,096	\$517,373,344

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2015

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
RETAIL TRADE	44-45	3,155	\$139,538,043	6,232	\$745,273,107
MOTOR VEHICLES & PARTS	441	122	25,766,001	255	146,046,066
NEW & USED AUTO DEALERS	4411	25	19,316,857	56	108,300,991
RV, BOAT, MOTORCYCLE DEALERS	4412	23	1,217,285	42	14,597,210
AUTOMOTIVE PARTS & TIRE	4413	74	5,231,859	157	23,147,865
FURNITURE & HOME FURNISHING	442	114	4,470,082	244	30,364,088
ELECTRONICS & APPLIANCE STORES	443	210	4,003,572	467	26,295,728
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	169	16,817,858	327	76,113,065
BUILDING MATERIALS	4441	112	14,503,436	218	67,848,133
LAWN & GARDEN SUPPLIES & EQUIP.	4442	57	2,314,422	109	8,264,932
FOOD & BEVERAGE STORES	445	87	12,508,557	250	51,745,747
GROCERY & CONVENIENCE STORES	4451	25	11,392,925	93	44,675,425
OTHER FOOD & BEVERAGE STORES	4452, 4453	62	1,115,632	157	7,070,322
DRUG/HEALTH STORES	446	213	5,450,228	446	31,427,622
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	26	4,918,689	101	21,623,994
APPAREL & ACCESSORIES	448	266	2,689,560	455	40,146,897
CLOTHING & SHOE STORES	4481, 4482	225	2,320,742	378	34,813,043
JEWELRY & LUGGAGE STORES	4483	41	368,818	77	5,333,854
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	305	4,414,331	487	22,341,442
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	218	3,853,108	354	19,316,948
BOOK STORES & NEWS DEALERS	4512	87	561,223	133	3,024,494
GENERAL MERCHANDISE STORES	452	39	39,334,044	60	197,135,022
DEPARTMENT STORES	4521	6	3,975,083	8	42,258,341
GENERAL MERCHANDISE STORES	4529	33	35,358,961	52	154,876,681
E-COMMERCE & MAIL ORDER	4541	467	6,632,201	792	36,030,093
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,137	12,532,920	2,348	66,003,343
AGRICULTURE, FORESTRY, FISHING	11	33	281,320	103	1,501,587
MINING	21	7	157,455	4	510,524
UTILITIES	22	10	39,122	10	1,324,658
CONSTRUCTION	23	825	45,581,056	3,261	301,212,274
CONSTRUCTION OF BUILDINGS	236	241	20,417,361	971	136,154,569
HEAVY CONSTRUCTION & HIGHWAYS	237	34	7,625,302	103	26,564,689
SPECIAL TRADE CONTRACTORS	238	550	17,538,393	2,187	138,493,016
MANUFACTURING	31-33	589	5,155,086	1,311	21,330,454
WHOLESALE TRADE	42	1,421	15,064,103	2,736	91,810,111
DURABLE GOODS	423	968	11,574,000	1,845	74,845,767
NONDURABLE GOODS	424	445	3,470,251	872	16,817,866
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	19,852	19	146,478
TRANSPORTATION & WAREHOUSING	48-49	46	799,196	119	4,419,134
INFORMATION	51	393	13,580,713	698	89,741,900
FINANCE, INSURANCE	52	85	1,303,450	146	13,434,029
REAL ESTATE, RENTAL/LEASING	53	222	4,047,415	485	34,199,089
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	467	3,989,668	1,283	26,718,377
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	594	6,567,251	1,606	44,238,856
ARTS, ENTERTAINMENT & RECREATION	71	148	1,960,067	321	15,952,612
ACCOMMODATIONS & FOOD SERVICES	72	327	27,265,814	731	164,553,679
ACCOMMODATIONS	721	136	6,156,230	49	18,554,756
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	191	21,109,584	682	145,998,923
OTHER SERVICES	81	485	10,079,512	1,406	47,514,646
REPAIR & MAINTENANCE	811	304	8,464,627	870	37,784,563
PERSONAL SERVICE	812	137	1,316,323	459	9,096,626
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	44	298,562	77	633,457
PUBLIC ADMINISTRATION, OTHER	92.00	10	188,710	13	495,263
TOTAL ALL INDUSTRIES		8,817	\$275,597,981	20,465	\$1,604,230,300

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2015

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
RETAIL TRADE	44-45	721	\$3,204,012	3,142	\$205,840,808
MOTOR VEHICLES & PARTS	441	21	157,899	144	57,062,942
NEW & USED AUTO DEALERS	4411	4	65,380	30	45,303,754
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	23	2,113,208
AUTOMOTIVE PARTS & TIRE	4413	15	91,414	91	9,645,980
FURNITURE & HOME FURNISHING	442	35	148,694	127	4,959,192
ELECTRONICS & APPLIANCE STORES	443	49	208,149	224	6,224,751
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	24	395,271	183	20,936,020
BUILDING MATERIALS	4441	18	361,649	131	17,443,256
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	33,622	52	3,492,764
FOOD & BEVERAGE STORES	445	14	472,318	91	13,259,355
GROCERY & CONVENIENCE STORES	4451	4	466,749	29	11,477,597
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	5,569	62	1,781,758
DRUG/HEALTH STORES	446	44	119,094	229	7,779,911
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	464,323	46	11,693,751
APPAREL & ACCESSORIES	448	73	45,750	230	4,163,218
CLOTHING & SHOE STORES	4481, 4482	70	45,267	207	2,318,094
JEWELRY & LUGGAGE STORES	4483	3	483	23	1,845,124
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	77	91,032	259	6,551,655
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	62	86,720	206	6,351,203
BOOK STORES & NEWS DEALERS	4512	15	4,312	53	200,452
GENERAL MERCHANDISE STORES	452	9	61,366	39	50,265,989
DEPARTMENT STORES	4521	4	27,212	9	13,574,556
GENERAL MERCHANDISE STORES	4529	5	34,154	30	36,691,433
E-COMMERCE & MAIL ORDER	4541	136	337,134	461	7,116,426
MISCELLANEOUS RETAILERS	453, 4542, 4543	233	702,982	1,109	15,827,598
AGRICULTURE, FORESTRY, FISHING	11	4	12,528	44	353,300
MINING	21	3	20,484	7	613,514
UTILITIES	22	D	D	10	85,456
CONSTRUCTION	23	139	3,731,758	1,233	54,737,361
CONSTRUCTION OF BUILDINGS	236	28	1,017,105	263	14,992,821
HEAVY CONSTRUCTION & HIGHWAYS	237	13	1,668,494	68	18,783,879
SPECIAL TRADE CONTRACTORS	238	98	1,046,159	902	20,960,661
MANUFACTURING	31-33	75	317,451	599	5,410,322
WHOLESALE TRADE	42	279	3,152,317	1,514	22,547,616
DURABLE GOODS	423	186	2,325,606	1,075	18,092,564
NONDURABLE GOODS	424	91	819,768	433	4,434,611
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	6	20,441
TRANSPORTATION & WAREHOUSING	48-49	3	67,347	59	1,314,081
INFORMATION	51	114	675,005	401	18,667,671
FINANCE, INSURANCE	52	19	30,224	95	2,074,372
REAL ESTATE, RENTAL/LEASING	53	52	919,816	269	8,031,067
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	78	246,696	465	4,523,825
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	90	641,531	651	7,256,469
ARTS, ENTERTAINMENT & RECREATION	71	8	54,677	102	2,182,674
ACCOMMODATIONS & FOOD SERVICES	72	23	843,655	233	37,192,763
ACCOMMODATIONS	721	9	387,615	48	3,232,207
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	14	456,040	185	33,960,556
OTHER SERVICES	81	55	775,636	478	10,619,142
REPAIR & MAINTENANCE	811	34	689,590	311	8,284,989
PERSONAL SERVICE	812	16	54,194	126	1,772,050
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	31,852	41	562,103
PUBLIC ADMINISTRATION, OTHER	92-00	5	8,513	12	153,202
TOTAL ALL INDUSTRIES		1,670	\$15,081,528	9,314	\$381,603,643

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2015

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
RETAIL TRADE	44-45	1,882	\$130,378,254	877	\$5,626,381
MOTOR VEHICLES & PARTS	441	76	23,030,454	37	976,432
NEW & USED AUTO DEALERS	4411	17	18,796,791	8	186,997
RV, BOAT, MOTORCYCLE DEALERS	4412	9	599,045	6	21,243
AUTOMOTIVE PARTS & TIRE	4413	50	3,634,618	23	768,192
FURNITURE & HOME FURNISHING	442	68	3,587,360	22	124,580
ELECTRONICS & APPLIANCE STORES	443	149	34,778,631	58	109,973
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	100	2,997,011	45	769,769
BUILDING MATERIALS	4441	74	2,683,990	30	547,322
LAWN & GARDEN SUPPLIES & EQUIP.	4442	26	313,021	15	222,447
FOOD & BEVERAGE STORES	445	56	3,650,914	13	634,380
GROCERY & CONVENIENCE STORES	4451	18	3,364,971	6	627,748
OTHER FOOD & BEVERAGE STORES	4452, 4453	38	285,943	7	6,632
DRUG/HEALTH STORES	446	140	2,250,730	63	129,441
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	2,331,424	13	902,373
APPAREL & ACCESSORIES	448	164	3,544,054	84	107,039
CLOTHING & SHOE STORES	4481, 4482	145	2,212,555	79	106,442
JEWELRY & LUGGAGE STORES	4483	19	1,331,499	5	597
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	182	4,829,756	94	143,538
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	132	4,786,560	68	135,283
BOOK STORES & NEWS DEALERS	4512	50	43,196	26	8,255
GENERAL MERCHANDISE STORES	452	26	35,425,674	12	76,150
DEPARTMENT STORES	4521	7	8,608,571	4	40,350
GENERAL MERCHANDISE STORES	4529	19	26,817,103	8	35,800
E-COMMERCE & MAIL ORDER	4541	314	2,826,804	150	702,618
MISCELLANEOUS RETAILERS	453, 4542, 4543	594	11,125,442	286	950,088
AGRICULTURE, FORESTRY, FISHING	11	17	132,422	10	95,113
MINING	21	3	13,022	D	D
UTILITIES	22	6	138,432	D	D
CONSTRUCTION	23	612	23,201,142	114	1,482,974
CONSTRUCTION OF BUILDINGS	236	161	7,839,551	22	390,098
HEAVY CONSTRUCTION & HIGHWAYS	237	29	3,993,518	5	45,095
SPECIAL TRADE CONTRACTORS	238	422	11,368,073	87	1,047,781
MANUFACTURING	31-33	293	3,860,089	93	277,233
WHOLESALE TRADE	42	826	27,442,690	311	1,335,366
DURABLE GOODS	423	556	25,578,209	209	1,034,096
NONDURABLE GOODS	424	264	1,857,437	101	301,212
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	7,044	D	D
TRANSPORTATION & WAREHOUSING	48-49	23	519,742	D	D
INFORMATION	51	249	7,269,340	127	1,297,785
FINANCE, INSURANCE	52	55	416,717	34	36,299
REAL ESTATE, RENTAL/LEASING	53	162	4,918,229	45	361,832
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	258	21,582,877	88	231,479
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	330	2,919,487	73	70,579
ARTS, ENTERTAINMENT & RECREATION	71	34	1,277,926	15	21,884
ACCOMMODATIONS & FOOD SERVICES	72	83	10,252,572	30	979,920
ACCOMMODATIONS	721	12	916,861	13	287,266
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	71	9,335,711	17	692,654
OTHER SERVICES	81	194	2,765,382	64	522,372
REPAIR & MAINTENANCE	811	125	1,979,004	42	452,360
PERSONAL SERVICE	812	45	668,777	15	56,847
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	117,601	7	13,165
PUBLIC ADMINISTRATION, OTHER	92.00	4	216,913	D	D
TOTAL ALL INDUSTRIES		5,031	\$237,305,236	1,888	\$12,372,573

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2015

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
RETAIL TRADE	44-45	2,581	\$158,342,609	485	\$1,530,535
MOTOR VEHICLES & PARTS	441	134	75,705,231	13	28,570
NEW & USED AUTO DEALERS	4411	30	55,503,791	5	25,217
RV, BOAT, MOTORCYCLE DEALERS	4412	24	9,383,732	D	D
AUTOMOTIVE PARTS & TIRE	4413	80	10,817,708	6	2,503
FURNITURE & HOME FURNISHING	442	87	3,198,361	18	36,926
ELECTRONICS & APPLIANCE STORES	443	208	6,598,671	32	106,681
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	127	14,061,501	20	216,603
BUILDING MATERIALS	4441	96	12,509,959	16	162,818
LAWN & GARDEN SUPPLIES & EQUIP.	4442	31	1,551,542	4	53,785
FOOD & BEVERAGE STORES	445	81	7,820,517	10	273,726
GROCERY & CONVENIENCE STORES	4451	34	7,250,839	3	273,058
OTHER FOOD & BEVERAGE STORES	4452, 4453	47	569,678	7	668
DRUG/HEALTH STORES	446	187	4,328,077	28	95,216
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	29	6,676,614	D	D
APPAREL & ACCESSORIES	448	227	2,043,279	51	23,359
CLOTHING & SHOE STORES	4481, 4482	206	1,871,162	51	23,359
JEWELRY & LUGGAGE STORES	4483	21	172,117	0	0
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	209	1,463,503	50	54,374
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	156	1,241,189	37	52,310
BOOK STORES & NEWS DEALERS	4512	53	222,314	13	2,064
GENERAL MERCHANDISE STORES	452	30	19,550,008	9	19,143
DEPARTMENT STORES	4521	4	520,949	4	10,135
GENERAL MERCHANDISE STORES	4529	26	19,029,059	5	9,008
E-COMMERCE & MAIL ORDER	4541	368	4,776,400	84	159,380
MISCELLANEOUS RETAILERS	453, 4542, 4543	894	12,120,447	168	228,617
AGRICULTURE, FORESTRY, FISHING	11	32	734,893	7	27,696
MINING	21	4	231,961	D	D
UTILITIES	22	8	32,246	D	D
CONSTRUCTION	23	916	52,435,558	89	770,205
CONSTRUCTION OF BUILDINGS	236	227	23,306,318	12	230,680
HEAVY CONSTRUCTION & HIGHWAYS	237	51	3,908,447	11	73,032
SPECIAL TRADE CONTRACTORS	238	638	25,220,793	66	466,493
MANUFACTURING	31-33	447	7,361,468	57	93,347
WHOLESALE TRADE	42	1,307	37,545,336	173	2,228,729
DURABLE GOODS	423	896	31,033,113	114	2,125,968
NONDURABLE GOODS	424	401	6,251,212	58	102,755
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	261,011	D	D
TRANSPORTATION & WAREHOUSING	48-49	46	2,423,435	D	D
INFORMATION	51	333	11,893,316	77	400,731
FINANCE, INSURANCE	52	93	1,236,785	17	31,561
REAL ESTATE, RENTAL/LEASING	53	241	9,144,764	46	991,949
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	415	3,392,870	53	77,256
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	517	8,011,086	47	43,262
ARTS, ENTERTAINMENT & RECREATION	71	54	2,141,931	6	5,219
ACCOMMODATIONS & FOOD SERVICES	72	157	23,244,365	9	172,732
ACCOMMODATIONS	721	19	3,606,174	4	23,355
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	138	19,638,191	5	149,377
OTHER SERVICES	81	346	10,147,913	34	271,630
REPAIR & MAINTENANCE	811	252	8,152,904	16	235,412
PERSONAL SERVICE	812	63	1,879,319	14	35,279
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	31	115,690	4	939
PUBLIC ADMINISTRATION, OTHER	92.00	6	878,318	D	D
TOTAL ALL INDUSTRIES		7,503	\$329,198,854	1,107	\$6,693,675

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2015

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
RETAIL TRADE	44-45	2,914	\$167,050,112	2,887	\$106,890,456
MOTOR VEHICLES & PARTS	441	158	31,601,567	113	24,129,420
NEW & USED AUTO DEALERS	4411	37	20,589,873	28	18,122,298
RV, BOAT, MOTORCYCLE DEALERS	4412	25	2,475,889	21	242,651
AUTOMOTIVE PARTS & TIRE	4413	96	8,535,805	64	5,764,471
FURNITURE & HOME FURNISHING	442	117	4,138,149	108	2,630,557
ELECTRONICS & APPLIANCE STORES	443	231	20,631,858	191	2,270,324
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	153	20,660,889	153	14,749,311
BUILDING MATERIALS	4441	121	16,323,163	105	13,554,638
LAWN & GARDEN SUPPLIES & EQUIP.	4442	32	4,337,726	48	1,194,673
FOOD & BEVERAGE STORES	445	91	10,582,366	106	10,141,838
GROCERY & CONVENIENCE STORES	4451	43	10,236,338	52	9,505,916
OTHER FOOD & BEVERAGE STORES	4452, 4453	48	346,028	54	635,922
DRUG/HEALTH STORES	446	217	3,340,734	187	4,032,336
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	49	9,780,824	35	6,344,008
APPAREL & ACCESSORIES	448	211	4,134,535	238	2,005,490
CLOTHING & SHOE STORES	4481, 4482	185	3,355,826	206	1,560,191
JEWELRY & LUGGAGE STORES	4483	26	778,709	32	445,299
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	241	4,683,340	254	1,831,204
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	180	3,801,699	175	1,594,696
BOOK STORES & NEWS DEALERS	4512	61	881,641	79	236,508
GENERAL MERCHANDISE STORES	452	42	31,881,592	38	23,074,767
DEPARTMENT STORES	4521	7	4,981,519	6	4,612,073
GENERAL MERCHANDISE STORES	4529	35	26,900,073	32	18,462,694
E-COMMERCE & MAIL ORDER	4541	398	5,945,627	406	5,059,999
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,006	19,668,631	1,058	10,621,202
AGRICULTURE, FORESTRY, FISHING	11	37	1,901,334	37	459,102
MINING	21	4	398,740	7	389,041
UTILITIES	22	16	1,208,894	7	10,156
CONSTRUCTION	23	958	79,229,951	768	30,923,680
CONSTRUCTION OF BUILDINGS	236	243	45,833,497	217	14,724,797
HEAVY CONSTRUCTION & HIGHWAYS	237	56	6,738,427	40	2,081,052
SPECIAL TRADE CONTRACTORS	238	659	26,658,027	511	14,117,831
MANUFACTURING	31-33	544	8,114,266	490	5,192,775
WHOLESALE TRADE	42	1,518	51,281,600	1,228	15,455,379
DURABLE GOODS	423	1,064	42,535,734	856	11,313,433
NONDURABLE GOODS	424	444	8,726,208	366	4,099,458
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	19,658	6	42,488
TRANSPORTATION & WAREHOUSING	48-49	44	1,853,954	39	677,758
INFORMATION	51	393	18,906,014	357	13,478,240
FINANCE, INSURANCE	52	101	2,038,301	80	1,262,103
REAL ESTATE, RENTAL/LEASING	53	263	12,967,731	237	5,311,195
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	441	27,977,187	381	3,286,118
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	488	8,898,930	448	3,885,267
ARTS, ENTERTAINMENT & RECREATION	71	73	1,969,282	94	1,273,810
ACCOMMODATIONS & FOOD SERVICES	72	255	27,366,573	331	27,287,133
ACCOMMODATIONS	721	60	4,758,365	129	8,455,674
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	195	22,608,208	202	18,831,459
OTHER SERVICES	81	479	14,070,185	368	5,839,521
REPAIR & MAINTENANCE	811	319	11,663,772	238	4,293,085
PERSONAL SERVICE	812	116	2,020,132	91	1,128,709
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	44	386,281	39	417,727
PUBLIC ADMINISTRATION, OTHER	92-00	8	33,613	9	383,203
TOTAL ALL INDUSTRIES		8,536	\$425,266,667	7,768	\$222,004,937

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2015

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
RETAIL TRADE	44-45	3,432	\$91,744,132	2,373	\$39,103,167
MOTOR VEHICLES & PARTS	441	109	6,460,413	67	3,131,228
NEW & USED AUTO DEALERS	4411	18	2,891,219	11	460,008
RV, BOAT, MOTORCYCLE DEALERS	4412	28	381,273	22	655,107
AUTOMOTIVE PARTS & TIRE	4413	63	3,187,921	34	2,016,113
FURNITURE & HOME FURNISHING	442	169	4,394,199	100	1,408,830
ELECTRONICS & APPLIANCE STORES	443	219	4,941,605	152	2,162,947
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	179	16,039,047	137	5,967,732
BUILDING MATERIALS	4441	125	15,184,333	93	5,425,667
LAWN & GARDEN SUPPLIES & EQUIP.	4442	54	854,714	44	542,065
FOOD & BEVERAGE STORES	445	97	9,049,439	70	3,984,454
GROCERY & CONVENIENCE STORES	4451	16	7,983,819	12	3,727,240
OTHER FOOD & BEVERAGE STORES	4452, 4453	81	1,065,620	58	257,214
DRUG/HEALTH STORES	446	223	5,004,596	186	2,558,427
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	4,073,797	11	1,969,225
APPAREL & ACCESSORIES	448	288	3,299,409	202	1,805,850
CLOTHING & SHOE STORES	4481, 4482	251	2,706,380	174	1,624,668
JEWELRY & LUGGAGE STORES	4483	37	593,029	28	181,182
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	305	2,136,374	209	1,121,763
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	214	1,805,700	144	881,823
BOOK STORES & NEWS DEALERS	4512	91	330,674	65	239,940
GENERAL MERCHANDISE STORES	452	41	13,876,982	29	4,239,419
DEPARTMENT STORES	4521	5	704,820	4	316,442
GENERAL MERCHANDISE STORES	4529	36	13,172,162	25	3,922,977
E-COMMERCE & MAIL ORDER	4541	493	9,315,620	370	3,717,452
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,289	13,152,651	840	7,035,840
AGRICULTURE, FORESTRY, FISHING	11	51	463,649	39	231,588
MINING	21	6	56,551	3	151,248
UTILITIES	22	7	328,692	3	9,433
CONSTRUCTION	23	1,419	48,477,320	685	27,680,694
CONSTRUCTION OF BUILDINGS	236	411	25,685,457	206	14,293,316
HEAVY CONSTRUCTION & HIGHWAYS	237	54	3,195,342	33	3,599,811
SPECIAL TRADE CONTRACTORS	238	954	19,596,521	446	9,787,567
MANUFACTURING	31-33	666	5,249,392	470	3,710,519
WHOLESALE TRADE	42	1,312	14,773,564	995	7,151,450
DURABLE GOODS	423	873	7,526,022	640	4,836,518
NONDURABLE GOODS	424	435	7,240,506	349	2,305,361
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	7,036	6	9,571
TRANSPORTATION & WAREHOUSING	48-49	29	228,229	25	362,234
INFORMATION	51	381	14,209,775	280	5,890,383
FINANCE, INSURANCE	52	75	1,464,749	66	616,641
REAL ESTATE, RENTAL/LEASING	53	256	4,419,837	167	2,113,242
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	506	4,585,260	317	3,279,428
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	728	10,481,057	423	3,422,512
ARTS, ENTERTAINMENT & RECREATION	71	172	2,668,739	96	966,399
ACCOMMODATIONS & FOOD SERVICES	72	311	23,138,942	184	12,558,970
ACCOMMODATIONS	721	146	4,589,589	77	4,534,172
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	165	18,549,353	107	8,024,798
OTHER SERVICES	81	418	6,920,747	270	4,632,777
REPAIR & MAINTENANCE	811	261	4,949,216	177	4,087,188
PERSONAL SERVICE	812	114	1,432,405	65	486,967
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	43	539,126	28	58,622
PUBLIC ADMINISTRATION, OTHER	92.00	6	62,778	7	617,921
TOTAL ALL INDUSTRIES		9,775	\$229,273,413	6,403	\$112,498,606

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2015

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
RETAIL TRADE	44-45	17,722	\$5,640,970,865	5,661	553,574,830
MOTOR VEHICLES & PARTS	441	830	1,178,511,198	212	125,972,599
NEW & USED AUTO DEALERS	4411	326	1,013,876,583	48	102,575,428
RV, BOAT, MOTORCYCLE DEALERS	4412	172	60,089,387	46	8,288,859
AUTOMOTIVE PARTS & TIRE	4413	332	104,545,228	118	15,108,312
FURNITURE & HOME FURNISHING	442	751	272,778,644	249	18,674,320
ELECTRONICS & APPLIANCE STORES	443	1,161	456,108,707	371	24,290,297
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	844	388,711,025	287	60,484,016
BUILDING MATERIALS	4441	584	361,297,042	188	53,085,083
LAWN & GARDEN SUPPLIES & EQUIP.	4442	260	27,413,983	99	7,398,933
FOOD & BEVERAGE STORES	445	1,244	326,125,287	208	36,871,108
GROCERY & CONVENIENCE STORES	4451	686	280,697,434	68	34,460,279
OTHER FOOD & BEVERAGE STORES	4452, 4453	558	45,427,853	140	2,410,829
DRUG/HEALTH STORES	446	1,034	242,929,190	365	19,716,203
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	346	89,476,902	59	11,358,452
APPAREL & ACCESSORIES	448	1,645	605,931,582	440	28,968,314
CLOTHING & SHOE STORES	4481, 4482	1,238	533,392,028	363	23,816,856
JEWELRY & LUGGAGE STORES	4483	407	72,539,554	77	5,151,458
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	1,322	265,263,779	482	25,687,581
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	953	229,415,172	353	21,759,644
BOOK STORES & NEWS DEALERS	4512	369	35,848,607	129	3,927,937
GENERAL MERCHANDISE STORES	452	143	904,649,227	58	127,058,017
DEPARTMENT STORES	4521	11	301,776,855	8	32,209,893
GENERAL MERCHANDISE STORES	4529	132	602,872,372	50	94,848,124
E-COMMERCE & MAIL ORDER	4541	1,442	332,483,744	701	28,040,642
MISCELLANEOUS RETAILERS	453, 4542, 4543	6,960	578,001,580	2,229	46,453,281
AGRICULTURE, FORESTRY, FISHING	11	237	4,876,652	79	960,181
MINING	21	21	1,206,512	7	193,366
UTILITIES	22	43	5,489,008	11	219,455
CONSTRUCTION	23	14,053	3,188,229,667	2,607	156,036,217
CONSTRUCTION OF BUILDINGS	236	5,431	2,072,442,821	841	80,956,496
HEAVY CONSTRUCTION & HIGHWAYS	237	339	204,498,212	78	16,682,059
SPECIAL TRADE CONTRACTORS	238	8,283	911,288,634	1,688	58,397,662
MANUFACTURING	31-33	4,469	273,575,725	1,234	14,520,277
WHOLESALE TRADE	42	5,735	968,474,984	2,316	46,662,940
DURABLE GOODS	423	3,759	817,762,989	1,516	34,618,331
NONDURABLE GOODS	424	1,915	148,139,567	786	11,993,074
ELECTRONIC MARKETS, AGENTS & BROKERS	425	61	2,572,428	14	51,535
TRANSPORTATION & WAREHOUSING	48-49	562	69,867,161	74	1,739,347
INFORMATION	51	1,658	722,792,062	599	54,318,778
FINANCE, INSURANCE	52	284	111,247,064	133	6,461,705
REAL ESTATE, RENTAL/LEASING	53	1,530	469,114,489	409	17,961,896
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	5,800	468,622,100	1,044	13,179,637
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	7,124	456,699,795	1,365	26,870,868
ARTS, ENTERTAINMENT & RECREATION	71	2,093	158,656,475	269	7,952,950
ACCOMMODATIONS & FOOD SERVICES	72	5,694	1,782,725,435	589	98,477,675
ACCOMMODATIONS	721	519	400,980,634	103	7,927,022
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	5,175	1,381,744,801	486	90,550,653
OTHER SERVICES	81	5,989	413,796,994	1,007	30,330,703
REPAIR & MAINTENANCE	811	3,124	243,004,951	637	22,755,801
PERSONAL SERVICE	812	2,484	161,012,483	284	7,111,108
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	381	9,779,560	86	463,794
PUBLIC ADMINISTRATION, OTHER	92.00	42	3,733,027	13	582,695
TOTAL ALL INDUSTRIES		73,056	\$14,740,078,015	17,417	1,030,043,520

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2015

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
RETAIL TRADE	44-45	2,505	\$83,508,075	1,565	\$16,544,182
MOTOR VEHICLES & PARTS	441	111	19,113,861	59	2,239,558
NEW & USED AUTO DEALERS	4411	20	10,331,843	7	351,574
RV, BOAT, MOTORCYCLE DEALERS	4412	24	3,995,690	9	9,284
AUTOMOTIVE PARTS & TIRE	4413	67	4,786,328	43	1,878,700
FURNITURE & HOME FURNISHING	442	104	3,784,153	62	391,175
ELECTRONICS & APPLIANCE STORES	443	189	3,218,501	111	568,420
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	129	9,034,638	86	2,010,138
BUILDING MATERIALS	4441	95	6,203,986	61	1,463,294
LAWN & GARDEN SUPPLIES & EQUIP.	4442	34	2,830,652	25	546,844
FOOD & BEVERAGE STORES	445	72	6,848,646	36	2,203,181
GROCERY & CONVENIENCE STORES	4451	17	6,209,545	10	2,100,581
OTHER FOOD & BEVERAGE STORES	4452, 4453	55	639,101	26	102,600
DRUG/HEALTH STORES	446	178	2,295,570	110	1,130,204
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	5,369,647	14	2,018,144
APPAREL & ACCESSORIES	448	211	2,095,959	132	255,824
CLOTHING & SHOE STORES	4481, 4482	184	1,565,174	123	250,326
JEWELRY & LUGGAGE STORES	4483	27	530,785	9	5,498
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	213	2,413,238	158	534,912
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	156	2,217,662	122	473,238
BOOK STORES & NEWS DEALERS	4512	57	195,576	36	61,674
GENERAL MERCHANDISE STORES	452	35	15,939,586	17	217,150
DEPARTMENT STORES	4521	4	190,498	4	99,793
GENERAL MERCHANDISE STORES	4529	31	15,749,088	13	117,357
E-COMMERCE & MAIL ORDER	4541	364	4,460,563	266	1,877,698
MISCELLANEOUS RETAILERS	453, 4542, 4543	871	8,933,713	514	3,097,778
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>44</u>	<u>728,972</u>	<u>35</u>	<u>491,411</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>137,788</u>	<u>4</u>	<u>152,148</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>102,127</u>	<u>D</u>	<u>D</u>
CONSTRUCTION	23	848	62,771,527	446	41,627,014
CONSTRUCTION OF BUILDINGS	236	222	26,787,595	126	6,777,706
HEAVY CONSTRUCTION & HIGHWAYS	237	49	17,764,114	32	2,036,048
SPECIAL TRADE CONTRACTORS	238	577	18,219,818	288	32,813,260
MANUFACTURING	31-33	455	4,034,097	236	2,493,255
WHOLESALE TRADE	42	1,139	13,873,030	791	8,465,087
DURABLE GOODS	423	770	9,382,548	550	6,695,333
NONDURABLE GOODS	424	366	4,468,540	238	1,768,701
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	21,942	3	1,053
TRANSPORTATION & WAREHOUSING	48-49	31	1,063,643	20	887,771
INFORMATION	51	317	8,233,805	214	3,740,555
FINANCE, INSURANCE	52	72	1,490,813	47	495,347
REAL ESTATE, RENTAL/LEASING	53	215	4,189,985	129	2,171,112
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	378	3,182,269	202	1,980,873
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	409	6,310,230	213	950,460
ARTS, ENTERTAINMENT & RECREATION	71	90	3,863,518	39	307,483
ACCOMMODATIONS & FOOD SERVICES	72	210	30,687,346	78	3,606,508
ACCOMMODATIONS	721	58	10,703,659	25	880,901
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	152	19,983,687	53	2,725,607
OTHER SERVICES	81	289	5,168,862	139	2,187,012
REPAIR & MAINTENANCE	811	181	3,973,352	88	1,723,219
PERSONAL SERVICE	812	77	997,044	31	352,864
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	31	198,466	20	110,929
PUBLIC ADMINISTRATION, OTHER	92.00	7	45,406	7	38,067
TOTAL ALL INDUSTRIES		7,023	\$229,391,493	4,167	\$86,142,081

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2015

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
RETAIL TRADE	44-45	3,130	\$151,083,674	1,170	\$8,488,471
MOTOR VEHICLES & PARTS	441	147	36,280,027	56	2,126,571
NEW & USED AUTO DEALERS	4411	38	26,452,244	12	1,214,937
RV, BOAT, MOTORCYCLE DEALERS	4412	19	2,523,497	13	112,999
AUTOMOTIVE PARTS & TIRE	4413	90	7,304,286	31	798,635
FURNITURE & HOME FURNISHING	442	122	3,203,569	43	303,341
ELECTRONICS & APPLIANCE STORES	443	219	3,846,709	70	432,860
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	184	18,136,066	64	1,099,870
BUILDING MATERIALS	4441	127	14,428,555	47	685,023
LAWN & GARDEN SUPPLIES & EQUIP.	4442	57	3,707,511	17	414,847
FOOD & BEVERAGE STORES	445	89	10,530,497	22	1,189,294
GROCERY & CONVENIENCE STORES	4451	39	10,129,438	9	1,183,759
OTHER FOOD & BEVERAGE STORES	4452, 4453	50	401,059	13	5,535
DRUG/HEALTH STORES	446	224	4,751,500	86	337,826
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	51	8,775,337	9	260,846
APPAREL & ACCESSORIES	448	226	10,093,159	108	162,506
CLOTHING & SHOE STORES	4481, 4482	197	8,629,911	100	159,238
JEWELRY & LUGGAGE STORES	4483	29	1,463,248	8	3,268
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	265	6,989,575	116	215,319
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	199	6,898,656	84	200,880
BOOK STORES & NEWS DEALERS	4512	66	90,919	32	14,439
GENERAL MERCHANDISE STORES	452	36	28,484,328	20	208,560
DEPARTMENT STORES	4521	5	4,859,723	4	95,835
GENERAL MERCHANDISE STORES	4529	31	23,624,605	16	112,725
E-COMMERCE & MAIL ORDER	4541	403	6,044,598	180	860,843
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,164	13,948,309	396	1,290,635
AGRICULTURE, FORESTRY, FISHING	11	64	508,408	14	185,326
MINING	21	13	853,941	3	33,713
UTILITIES	22	10	417,379	5	348,453
CONSTRUCTION	23	946	38,625,708	298	7,764,308
CONSTRUCTION OF BUILDINGS	236	235	11,945,788	67	3,134,783
HEAVY CONSTRUCTION & HIGHWAYS	237	59	12,655,926	25	1,392,153
SPECIAL TRADE CONTRACTORS	238	652	14,023,994	206	3,237,372
MANUFACTURING	31-33	561	7,988,997	151	408,652
WHOLESALE TRADE	42	1,503	21,010,372	485	4,094,443
DURABLE GOODS	423	1,025	14,922,539	326	1,765,405
NONDURABLE GOODS	424	470	6,073,519	157	2,328,779
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	14,314	D	D
TRANSPORTATION & WAREHOUSING	48-49	52	1,009,619	11	176,921
INFORMATION	51	363	15,128,696	150	1,932,777
FINANCE, INSURANCE	52	90	810,535	43	172,820
REAL ESTATE, RENTAL/LEASING	53	250	6,573,159	86	1,117,670
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	423	3,951,026	126	332,897
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	538	12,382,482	166	448,712
ARTS, ENTERTAINMENT & RECREATION	71	84	2,711,082	28	124,308
ACCOMMODATIONS & FOOD SERVICES	72	280	27,641,046	44	977,549
ACCOMMODATIONS	721	77	2,979,973	14	140,868
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	203	24,661,073	30	836,681
OTHER SERVICES	81	459	9,057,304	111	1,329,964
REPAIR & MAINTENANCE	811	320	7,556,067	72	1,141,451
PERSONAL SERVICE	812	105	1,350,387	29	181,296
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	34	150,850	10	7,217
PUBLIC ADMINISTRATION, OTHER	92.00	7	24,495	3	11,521
TOTAL ALL INDUSTRIES		8,773	\$299,777,923	2,894	\$27,948,505

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2015

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
RETAIL TRADE	44-45	2,495	\$65,408,716	2,255	\$76,877,663
MOTOR VEHICLES & PARTS	441	91	8,117,536	110	14,630,180
NEW & USED AUTO DEALERS	4411	16	3,790,380	21	9,099,446
RV, BOAT, MOTORCYCLE DEALERS	4412	20	391,529	26	818,947
AUTOMOTIVE PARTS & TIRE	4413	55	3,935,627	63	4,711,787
FURNITURE & HOME FURNISHING	442	114	1,682,702	82	1,553,311
ELECTRONICS & APPLIANCE STORES	443	156	2,254,780	138	2,596,212
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	152	6,779,525	117	13,798,763
BUILDING MATERIALS	4441	111	5,336,596	78	10,459,557
LAWN & GARDEN SUPPLIES & EQUIP.	4442	41	1,442,929	39	3,339,206
FOOD & BEVERAGE STORES	445	52	7,375,085	60	5,894,312
GROCERY & CONVENIENCE STORES	4451	21	6,987,472	28	5,547,500
OTHER FOOD & BEVERAGE STORES	4452, 4453	31	387,613	32	346,812
DRUG/HEALTH STORES	446	160	2,656,337	171	2,009,798
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	4,029,119	35	3,651,583
APPAREL & ACCESSORIES	448	190	1,076,413	194	1,797,231
CLOTHING & SHOE STORES	4481, 4482	166	949,288	171	1,750,744
JEWELRY & LUGGAGE STORES	4483	24	127,125	23	46,487
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	227	1,071,615	209	2,407,627
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	162	982,463	154	2,256,505
BOOK STORES & NEWS DEALERS	4512	65	89,152	55	151,122
GENERAL MERCHANDISE STORES	452	30	19,101,977	28	16,456,447
DEPARTMENT STORES	4521	4	418,723	6	2,305,674
GENERAL MERCHANDISE STORES	4529	26	18,683,254	22	14,150,773
E-COMMERCE & MAIL ORDER	4541	388	4,559,320	343	3,506,696
MISCELLANEOUS RETAILERS	453, 4542, 4543	908	6,704,307	768	8,575,503
AGRICULTURE, FORESTRY, FISHING	11	34	282,426	39	207,926
MINING	21	6	184,332	4	53,596
UTILITIES	22	7	46,664	10	332,516
CONSTRUCTION	23	1,060	33,096,295	566	25,517,284
CONSTRUCTION OF BUILDINGS	236	309	17,907,161	176	11,109,808
HEAVY CONSTRUCTION & HIGHWAYS	237	44	4,243,375	41	4,750,155
SPECIAL TRADE CONTRACTORS	238	707	10,945,759	349	9,657,321
MANUFACTURING	31-33	433	2,550,440	356	3,051,976
WHOLESALE TRADE	42	1,109	8,578,494	1,024	10,198,599
DURABLE GOODS	423	771	6,709,679	696	7,681,707
NONDURABLE GOODS	424	334	1,854,754	320	2,451,263
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	14,061	8	65,629
TRANSPORTATION & WAREHOUSING	48-49	26	248,207	37	796,406
INFORMATION	51	305	10,161,983	296	6,777,481
FINANCE, INSURANCE	52	74	1,352,809	68	1,084,872
REAL ESTATE, RENTAL/LEASING	53	203	3,643,171	164	3,034,410
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	348	1,864,700	287	1,516,440
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	507	3,343,956	318	2,665,822
ARTS, ENTERTAINMENT & RECREATION	71	62	819,625	79	1,575,541
ACCOMMODATIONS & FOOD SERVICES	72	175	11,613,472	207	12,299,454
ACCOMMODATIONS	721	54	967,086	92	4,400,325
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	121	10,646,386	115	7,899,129
OTHER SERVICES	81	308	5,063,247	287	5,628,393
REPAIR & MAINTENANCE	811	222	4,199,828	181	4,718,140
PERSONAL SERVICE	812	57	627,656	72	705,164
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	29	235,763	34	205,089
PUBLIC ADMINISTRATION, OTHER	92.00	10	1,093,328	6	10,505
TOTAL ALL INDUSTRIES		7,162	\$149,351,865	6,003	\$151,628,884

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2015

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
RETAIL TRADE	44-45	1,569	\$18,885,048	1,225	\$8,172,261
MOTOR VEHICLES & PARTS	441	50	1,238,527	47	1,348,211
NEW & USED AUTO DEALERS	4411	8	348,273	9	787,199
RV, BOAT, MOTORCYCLE DEALERS	4412	11	44,436	11	56,239
AUTOMOTIVE PARTS & TIRE	4413	31	845,818	27	504,773
FURNITURE & HOME FURNISHING	442	80	587,090	43	234,360
ELECTRONICS & APPLIANCE STORES	443	98	543,859	84	595,816
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	86	3,754,816	61	579,496
BUILDING MATERIALS	4441	55	3,581,688	47	567,989
LAWN & GARDEN SUPPLIES & EQUIP.	4442	31	173,128	14	11,507
FOOD & BEVERAGE STORES	445	44	2,790,952	23	1,870,218
GROCERY & CONVENIENCE STORES	4451	18	2,682,224	3	1,812,210
OTHER FOOD & BEVERAGE STORES	4452, 4453	26	108,728	20	58,008
DRUG/HEALTH STORES	446	118	1,075,660	91	227,821
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,585,844	10	698,193
APPAREL & ACCESSORIES	448	139	446,362	113	212,219
CLOTHING & SHOE STORES	4481, 4482	119	422,244	102	200,969
JEWELRY & LUGGAGE STORES	4483	20	24,118	11	11,250
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	151	468,427	117	234,250
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	104	388,849	84	214,105
BOOK STORES & NEWS DEALERS	4512	47	79,578	33	20,145
GENERAL MERCHANDISE STORES	452	21	1,112,283	21	175,215
DEPARTMENT STORES	4521	4	136,095	4	79,415
GENERAL MERCHANDISE STORES	4529	17	976,188	17	95,800
E-COMMERCE & MAIL ORDER	4541	231	1,709,222	220	970,067
MISCELLANEOUS RETAILERS	453, 4542, 4543	537	3,572,006	395	1,026,395
AGRICULTURE, FORESTRY, FISHING	11	10	679,757	12	96,154
MINING	21	8	913,599	6	1,754,270
UTILITIES	22	4	12,223	4	1,451
CONSTRUCTION	23	374	10,963,402	300	9,977,749
CONSTRUCTION OF BUILDINGS	236	99	3,798,526	78	3,194,230
HEAVY CONSTRUCTION & HIGHWAYS	237	21	1,672,424	16	2,628,416
SPECIAL TRADE CONTRACTORS	238	254	5,492,452	206	4,155,103
MANUFACTURING	31-33	201	865,176	166	1,143,567
WHOLESALE TRADE	42	663	4,109,826	524	5,102,491
DURABLE GOODS	423	451	3,310,026	368	4,121,361
NONDURABLE GOODS	424	210	793,412	152	978,015
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	4	3,115
TRANSPORTATION & WAREHOUSING	48-49	14	124,020	6	100,572
INFORMATION	51	221	3,817,122	171	1,776,336
FINANCE, INSURANCE	52	47	524,235	35	260,097
REAL ESTATE, RENTAL/LEASING	53	117	1,315,687	83	947,207
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	197	952,620	122	302,734
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	236	1,118,451	155	692,503
ARTS, ENTERTAINMENT & RECREATION	71	51	757,601	16	44,596
ACCOMMODATIONS & FOOD SERVICES	72	168	8,504,395	43	1,962,865
ACCOMMODATIONS	721	83	3,417,223	17	282,966
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	85	5,087,172	26	1,679,899
OTHER SERVICES	81	136	2,119,424	104	659,235
REPAIR & MAINTENANCE	811	83	1,525,100	65	525,796
PERSONAL SERVICE	812	35	239,087	26	104,860
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	355,237	13	28,579
PUBLIC ADMINISTRATION, OTHER	92.00	6	11,029	6	50,273
TOTAL ALL INDUSTRIES		4,022	\$55,673,615	2,978	\$33,044,361

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2015

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
RETAIL TRADE	44-45	9,885	\$1,896,361,815	1,986	\$28,137,986
MOTOR VEHICLES & PARTS	441	558	582,798,216	55	3,921,377
NEW & USED AUTO DEALERS	4411	202	498,161,307	12	241,000
RV, BOAT, MOTORCYCLE DEALERS	4412	102	32,324,521	18	3,194,874
AUTOMOTIVE PARTS & TIRE	4413	254	52,312,388	25	485,503
FURNITURE & HOME FURNISHING	442	394	61,045,954	90	989,907
ELECTRONICS & APPLIANCE STORES	443	654	89,141,152	127	1,163,660
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	491	148,527,479	111	4,788,607
BUILDING MATERIALS	4441	350	134,661,101	76	4,489,304
LAWN & GARDEN SUPPLIES & EQUIP.	4442	141	13,866,378	35	299,303
FOOD & BEVERAGE STORES	445	448	98,950,676	75	5,204,601
GROCERY & CONVENIENCE STORES	4451	234	90,690,931	13	4,631,411
OTHER FOOD & BEVERAGE STORES	4452, 4453	214	8,259,745	62	573,190
DRUG/HEALTH STORES	446	579	66,320,476	131	974,650
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	184	43,052,986	8	631,681
APPAREL & ACCESSORIES	448	752	114,575,553	190	1,053,073
CLOTHING & SHOE STORES	4481, 4482	609	97,032,580	164	962,575
JEWELRY & LUGGAGE STORES	4483	143	17,542,973	26	90,498
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	801	80,883,118	184	899,776
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	587	74,177,400	121	546,978
BOOK STORES & NEWS DEALERS	4512	214	6,705,718	63	352,798
GENERAL MERCHANDISE STORES	452	82	388,153,354	25	375,330
DEPARTMENT STORES	4521	9	119,501,546	4	116,121
GENERAL MERCHANDISE STORES	4529	73	268,651,808	21	259,209
E-COMMERCE & MAIL ORDER	4541	970	73,228,218	323	3,083,070
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,972	149,684,633	667	5,052,254
AGRICULTURE, FORESTRY, FISHING	11	129	1,277,454	32	238,957
MINING	21	15	897,669	3	254,939
UTILITIES	22	31	996,921	6	69,150
CONSTRUCTION	23	5,949	554,288,668	523	35,361,038
CONSTRUCTION OF BUILDINGS	236	1,876	265,863,981	206	22,729,256
HEAVY CONSTRUCTION & HIGHWAYS	237	195	83,541,514	21	2,026,649
SPECIAL TRADE CONTRACTORS	238	3,878	204,883,173	296	10,605,133
MANUFACTURING	31-33	2,116	58,973,802	338	2,171,933
WHOLESALE TRADE	42	3,693	183,860,155	792	4,701,565
DURABLE GOODS	423	2,489	150,051,903	501	2,466,770
NONDURABLE GOODS	424	1,172	33,323,755	287	2,233,519
ELECTRONIC MARKETS, AGENTS & BROKERS	425	32	484,497	4	1,276
TRANSPORTATION & WAREHOUSING	48-49	188	15,534,790	49	807,816
INFORMATION	51	847	173,414,564	243	4,502,701
FINANCE, INSURANCE	52	204	27,914,245	46	291,594
REAL ESTATE, RENTAL/LEASING	53	790	94,865,613	145	2,501,705
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	2,126	52,810,393	286	1,533,658
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	2,800	83,438,276	342	5,399,656
ARTS, ENTERTAINMENT & RECREATION	71	589	30,180,968	99	1,357,819
ACCOMMODATIONS & FOOD SERVICES	72	1,623	347,661,309	229	11,587,725
ACCOMMODATIONS	721	171	31,318,752	165	7,015,428
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,452	316,342,557	64	4,572,297
OTHER SERVICES	81	2,614	121,391,193	202	2,286,970
REPAIR & MAINTENANCE	811	1,618	94,561,108	118	1,700,070
PERSONAL SERVICE	812	825	24,233,129	62	503,011
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	171	2,596,956	22	83,889
PUBLIC ADMINISTRATION, OTHER	92.00	25	893,857	8	178,048
TOTAL ALL INDUSTRIES		33,624	\$3,644,761,692	5,329	\$101,383,260

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2015

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
RETAIL TRADE	44-45	4,392	\$353,812,254	983	\$5,891,422
MOTOR VEHICLES & PARTS	441	220	115,519,912	37	466,977
NEW & USED AUTO DEALERS	4411	48	84,395,496	9	238,867
RV, BOAT, MOTORCYCLE DEALERS	4412	61	19,948,073	6	2,904
AUTOMOTIVE PARTS & TIRE	4413	111	11,176,343	22	225,206
FURNITURE & HOME FURNISHING	442	185	9,907,954	37	235,867
ELECTRONICS & APPLIANCE STORES	443	290	14,768,125	68	216,878
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	231	28,415,071	56	736,698
BUILDING MATERIALS	4441	154	24,650,266	42	594,467
LAWN & GARDEN SUPPLIES & EQUIP.	4442	77	3,764,805	14	142,231
FOOD & BEVERAGE STORES	445	148	18,828,715	21	660,867
GROCERY & CONVENIENCE STORES	4451	47	17,020,342	5	653,777
OTHER FOOD & BEVERAGE STORES	4452, 4453	101	1,808,373	16	7,090
DRUG/HEALTH STORES	446	289	11,233,117	72	342,723
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	56	8,275,436	8	967,287
APPAREL & ACCESSORIES	448	344	21,101,456	97	98,994
CLOTHING & SHOE STORES	4481, 4482	288	18,086,423	90	96,478
JEWELRY & LUGGAGE STORES	4483	56	3,015,033	7	2,516
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	376	16,224,532	87	207,186
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	274	15,821,550	66	162,321
BOOK STORES & NEWS DEALERS	4512	102	402,982	21	44,865
GENERAL MERCHANDISE STORES	452	44	70,764,754	15	92,086
DEPARTMENT STORES	4521	7	15,340,619	4	38,469
GENERAL MERCHANDISE STORES	4529	37	55,424,135	11	53,617
E-COMMERCE & MAIL ORDER	4541	577	10,792,446	171	827,064
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,632	27,980,736	314	1,038,795
AGRICULTURE, FORESTRY, FISHING	11	74	777,979	8	86,693
MINING	21	11	220,517	D	D
UTILITIES	22	12	63,629	3	4,275
CONSTRUCTION	23	1,704	80,630,267	298	6,465,988
CONSTRUCTION OF BUILDINGS	236	465	33,441,700	66	1,661,370
HEAVY CONSTRUCTION & HIGHWAYS	237	67	10,808,842	20	2,009,216
SPECIAL TRADE CONTRACTORS	238	1,172	36,379,725	212	2,795,402
MANUFACTURING	31-33	914	18,040,112	117	748,765
WHOLESALE TRADE	42	1,995	41,657,977	393	1,318,982
DURABLE GOODS	423	1,363	30,155,829	256	1,043,224
NONDURABLE GOODS	424	617	11,431,091	136	275,729
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	71,057	D	D
TRANSPORTATION & WAREHOUSING	48-49	82	3,788,396	9	237,028
INFORMATION	51	483	26,797,687	148	1,923,254
FINANCE, INSURANCE	52	115	3,001,156	29	50,855
REAL ESTATE, RENTAL/LEASING	53	370	12,762,654	66	666,978
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	749	7,720,975	121	550,056
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	872	12,849,689	142	351,964
ARTS, ENTERTAINMENT & RECREATION	71	186	3,886,651	24	222,796
ACCOMMODATIONS & FOOD SERVICES	72	405	54,734,135	36	8,083,947
ACCOMMODATIONS	721	93	6,143,554	15	7,186,798
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	312	48,590,581	21	897,149
OTHER SERVICES	81	717	22,084,759	85	472,946
REPAIR & MAINTENANCE	811	483	18,203,066	50	280,039
PERSONAL SERVICE	812	169	3,356,472	23	126,269
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	65	525,221	12	66,638
PUBLIC ADMINISTRATION, OTHER	92.00	14	124,355	5	15,726
TOTAL ALL INDUSTRIES		13,095	\$642,953,192	2,468	\$27,108,537

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2015

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
RETAIL TRADE	44-45	9,424	\$1,843,113,949	7,077	\$1,151,537,043
MOTOR VEHICLES & PARTS	441	480	465,150,260	410	270,827,852
NEW & USED AUTO DEALERS	4411	170	385,146,592	163	206,011,560
RV, BOAT, MOTORCYCLE DEALERS	4412	75	26,872,878	59	23,155,118
AUTOMOTIVE PARTS & TIRE	4413	235	53,130,790	188	41,661,174
FURNITURE & HOME FURNISHING	442	397	58,300,450	253	39,298,146
ELECTRONICS & APPLIANCE STORES	443	631	87,246,787	511	66,982,437
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	505	137,275,985	315	101,931,212
BUILDING MATERIALS	4441	351	120,113,024	229	96,329,531
LAWN & GARDEN SUPPLIES & EQUIP.	4442	154	17,162,961	86	5,601,681
FOOD & BEVERAGE STORES	445	423	97,134,518	257	66,556,499
GROCERY & CONVENIENCE STORES	4451	203	88,254,093	90	59,099,206
OTHER FOOD & BEVERAGE STORES	4452, 4453	220	8,880,425	167	7,457,293
DRUG/HEALTH STORES	446	572	68,194,824	512	49,157,506
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	167	36,682,811	100	22,390,057
APPAREL & ACCESSORIES	448	721	180,131,142	510	80,866,413
CLOTHING & SHOE STORES	4481, 4482	576	152,338,502	418	69,393,256
JEWELRY & LUGGAGE STORES	4483	145	27,792,640	92	11,473,157
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	761	92,971,221	603	59,499,434
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	573	87,880,276	441	48,990,371
BOOK STORES & NEWS DEALERS	4512	188	5,090,945	162	10,509,063
GENERAL MERCHANDISE STORES	452	83	400,920,407	61	246,467,500
DEPARTMENT STORES	4521	10	100,110,361	10	72,528,489
GENERAL MERCHANDISE STORES	4529	73	300,810,046	51	173,939,011
E-COMMERCE & MAIL ORDER	4541	950	79,815,421	811	41,468,966
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,734	139,290,123	2,734	106,091,021
AGRICULTURE, FORESTRY, FISHING	11	151	1,968,672	93	1,066,448
MINING	21	12	1,544,262	8	248,686
UTILITIES	22	32	1,575,210	16	727,771
CONSTRUCTION	23	6,359	479,927,240	2,901	298,503,718
CONSTRUCTION OF BUILDINGS	236	2,048	241,738,298	929	134,726,909
HEAVY CONSTRUCTION & HIGHWAYS	237	203	41,230,095	97	26,484,013
SPECIAL TRADE CONTRACTORS	238	4,107	196,955,232	1,875	137,292,796
MANUFACTURING	31-33	2,159	51,009,452	1,572	44,038,413
WHOLESALE TRADE	42	3,551	200,283,486	3,038	159,961,334
DURABLE GOODS	423	2,388	153,123,606	2,086	127,103,902
NONDURABLE GOODS	424	1,137	46,827,117	926	32,583,956
ELECTRONIC MARKETS, AGENTS & BROKERS	425	26	332,763	26	273,476
TRANSPORTATION & WAREHOUSING	48-49	199	10,641,088	135	6,214,216
INFORMATION	51	838	168,627,422	784	108,131,941
FINANCE, INSURANCE	52	177	23,194,527	174	16,774,006
REAL ESTATE, RENTAL/LEASING	53	696	65,632,222	529	49,711,594
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	2,199	56,510,363	1,411	36,623,388
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	2,916	72,320,289	1,559	55,862,153
ARTS, ENTERTAINMENT & RECREATION	71	580	23,423,364	393	14,140,988
ACCOMMODATIONS & FOOD SERVICES	72	1,566	323,288,403	971	240,502,532
ACCOMMODATIONS	721	110	27,380,137	105	35,418,614
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,456	295,908,266	866	205,083,918
OTHER SERVICES	81	2,429	97,180,802	1,589	68,143,186
REPAIR & MAINTENANCE	811	1,459	75,759,905	951	50,398,534
PERSONAL SERVICE	812	822	19,398,756	543	15,674,594
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	148	2,022,141	95	2,070,058
PUBLIC ADMINISTRATION, OTHER	92.00	16	1,272,385	17	1,307,755
TOTAL ALL INDUSTRIES		33,304	\$3,421,513,136	22,267	\$2,253,495,172

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2015

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
RETAIL TRADE	44-45	2,160	\$56,915,966	5,733	\$624,415,735
MOTOR VEHICLES & PARTS	441	96	11,624,601	219	122,962,742
NEW & USED AUTO DEALERS	4411	18	6,308,956	44	97,825,774
RV, BOAT, MOTORCYCLE DEALERS	4412	15	664,276	44	7,503,081
AUTOMOTIVE PARTS & TIRE	4413	63	4,651,369	131	17,633,887
FURNITURE & HOME FURNISHING	442	88	1,874,334	251	22,517,223
ELECTRONICS & APPLIANCE STORES	443	147	1,946,870	436	35,804,452
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	111	5,316,242	304	61,033,134
BUILDING MATERIALS	4441	84	4,633,498	205	53,153,705
LAWN & GARDEN SUPPLIES & EQUIP.	4442	27	682,744	99	7,879,429
FOOD & BEVERAGE STORES	445	57	4,700,012	181	34,696,101
GROCERY & CONVENIENCE STORES	4451	14	4,470,325	60	30,771,891
OTHER FOOD & BEVERAGE STORES	4452, 4453	43	229,687	121	3,924,210
DRUG/HEALTH STORES	446	154	742,981	411	19,815,513
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	2,623,005	82	14,976,117
APPAREL & ACCESSORIES	448	168	668,808	446	34,426,972
CLOTHING & SHOE STORES	4481, 4482	149	527,894	378	28,830,438
JEWELRY & LUGGAGE STORES	4483	19	140,914	68	5,596,534
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	194	1,992,476	482	42,447,154
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	140	1,927,959	357	39,491,902
BOOK STORES & NEWS DEALERS	4512	54	64,517	125	2,955,252
GENERAL MERCHANDISE STORES	452	26	13,412,413	56	156,838,191
DEPARTMENT STORES	4521	4	240,477	10	45,833,104
GENERAL MERCHANDISE STORES	4529	22	13,171,936	46	111,005,087
E-COMMERCE & MAIL ORDER	4541	335	3,224,887	712	25,911,025
MISCELLANEOUS RETAILERS	453, 4542, 4543	757	8,789,337	2,153	52,987,111
AGRICULTURE, FORESTRY, FISHING	11	40	499,018	103	1,038,448
MINING	21	D	D	13	141,002
UTILITIES	22	8	125,216	16	523,697
CONSTRUCTION	23	597	14,954,517	2,796	173,696,474
CONSTRUCTION OF BUILDINGS	236	155	5,785,081	832	91,879,419
HEAVY CONSTRUCTION & HIGHWAYS	237	27	2,748,067	107	12,966,774
SPECIAL TRADE CONTRACTORS	238	415	6,421,369	1,857	68,850,281
MANUFACTURING	31-33	309	2,440,346	1,188	21,046,383
WHOLESALE TRADE	42	894	6,571,111	2,435	67,269,256
DURABLE GOODS	423	606	4,512,681	1,640	55,313,087
NONDURABLE GOODS	424	286	2,057,793	778	11,844,153
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	17	112,016
TRANSPORTATION & WAREHOUSING	48-49	24	325,700	77	1,706,935
INFORMATION	51	251	6,927,925	652	68,744,039
FINANCE, INSURANCE	52	62	807,457	133	6,833,447
REAL ESTATE, RENTAL/LEASING	53	146	2,102,252	436	18,583,601
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	250	1,195,931	1,139	26,629,937
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	300	1,817,006	1,523	26,905,153
ARTS, ENTERTAINMENT & RECREATION	71	43	839,389	281	10,140,465
ACCOMMODATIONS & FOOD SERVICES	72	126	7,473,804	579	108,336,624
ACCOMMODATIONS	721	38	1,191,823	51	8,002,872
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	88	6,281,981	528	100,333,752
OTHER SERVICES	81	256	5,918,581	1,136	34,200,406
REPAIR & MAINTENANCE	811	178	5,320,002	693	26,681,316
PERSONAL SERVICE	812	53	475,462	357	6,930,765
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	123,117	86	588,325
PUBLIC ADMINISTRATION, OTHER	92.00	7	7,480	16	2,188,456
TOTAL ALL INDUSTRIES		5,475	\$108,927,180	18,256	\$1,192,400,058

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2015

INDUSTRY	NAICS	UNITS	WAHAKIUM*	UNITS	WALLA WALLA*
RETAIL TRADE	44-45	695	\$2,786,747	2,594	\$91,088,636
MOTOR VEHICLES & PARTS	441	23	221,353	96	17,230,810
NEW & USED AUTO DEALERS	4411	4	37,030	22	12,126,373
RV, BOAT, MOTORCYCLE DEALERS	4412	4	1,885	15	1,254,860
AUTOMOTIVE PARTS & TIRE	4413	15	182,438	59	3,849,577
FURNITURE & HOME FURNISHING	442	23	40,887	101	3,016,418
ELECTRONICS & APPLIANCE STORES	443	50	414,056	212	4,455,716
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	40	355,358	124	10,758,862
BUILDING MATERIALS	4441	34	351,440	83	9,871,905
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	3,918	41	886,957
FOOD & BEVERAGE STORES	445	10	231,511	89	8,645,241
GROCERY & CONVENIENCE STORES	4451	D	D	23	6,988,543
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	3,644	66	1,656,698
DRUG/HEALTH STORES	446	32	126,676	208	3,229,135
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	379,561	19	2,566,198
APPAREL & ACCESSORIES	448	72	48,121	215	2,752,626
CLOTHING & SHOE STORES	4481, 4482	69	47,823	187	2,221,869
JEWELRY & LUGGAGE STORES	4483	3	298	28	530,757
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	78	75,534	233	2,975,178
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	60	71,430	165	2,194,402
BOOK STORES & NEWS DEALERS	4512	18	4,104	68	780,776
GENERAL MERCHANDISE STORES	452	12	100,706	31	20,523,198
DEPARTMENT STORES	4521	4	26,010	6	4,587,338
GENERAL MERCHANDISE STORES	4529	8	74,696	25	15,935,860
E-COMMERCE & MAIL ORDER	4541	127	331,314	395	4,986,841
MISCELLANEOUS RETAILERS	453, 4542, 4543	224	461,670	871	9,948,413
AGRICULTURE, FORESTRY, FISHING	11	10	75,848	32	391,092
MINING	21	3	52,944	D	D
UTILITIES	22	D	D	6	116,229
CONSTRUCTION	23	132	1,993,515	709	39,613,047
CONSTRUCTION OF BUILDINGS	236	30	606,103	202	20,769,322
HEAVY CONSTRUCTION & HIGHWAYS	237	7	72,667	36	2,089,194
SPECIAL TRADE CONTRACTORS	238	95	1,314,745	471	16,754,531
MANUFACTURING	31-33	59	107,435	548	8,876,645
WHOLESALE TRADE	42	234	658,791	1,318	19,965,557
DURABLE GOODS	423	154	553,570	902	15,107,538
NONDURABLE GOODS	424	79	105,139	412	4,822,425
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	4	35,594
TRANSPORTATION & WAREHOUSING	48-49	3	37,938	23	633,122
INFORMATION	51	106	715,823	345	10,841,692
FINANCE, INSURANCE	52	23	81,139	84	1,461,150
REAL ESTATE, RENTAL/LEASING	53	52	363,075	217	4,754,688
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	67	106,608	437	3,830,834
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	83	400,158	468	5,304,915
ARTS, ENTERTAINMENT & RECREATION	71	10	30,440	64	1,402,567
ACCOMMODATIONS & FOOD SERVICES	72	19	434,688	201	24,418,700
ACCOMMODATIONS	721	7	92,665	83	6,076,698
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	12	342,023	118	18,342,002
OTHER SERVICES	81	48	225,555	308	6,339,848
REPAIR & MAINTENANCE	811	27	164,427	183	4,401,836
PERSONAL SERVICE	812	14	46,863	91	1,293,244
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	14,265	34	644,768
PUBLIC ADMINISTRATION, OTHER	92-00	3	12,704	7	381,223
TOTAL ALL INDUSTRIES		1,548	\$8,087,084	7,363	\$219,426,644

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2015

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
RETAIL TRADE	44-45	5,560	\$447,696,742	2,401	\$60,473,697
MOTOR VEHICLES & PARTS	441	246	76,922,015	76	13,022,075
NEW & USED AUTO DEALERS	4411	59	58,120,106	18	9,861,369
RV, BOAT, MOTORCYCLE DEALERS	4412	54	6,172,327	12	170,354
AUTOMOTIVE PARTS & TIRE	4413	133	12,629,582	46	2,990,352
FURNITURE & HOME FURNISHING	442	226	16,036,850	100	1,955,912
ELECTRONICS & APPLIANCE STORES	443	367	19,157,245	189	3,469,597
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	253	47,432,317	96	4,320,849
BUILDING MATERIALS	4441	172	41,712,381	70	3,882,350
LAWN & GARDEN SUPPLIES & EQUIP.	4442	81	5,719,936	26	438,499
FOOD & BEVERAGE STORES	445	185	33,290,794	65	4,936,026
GROCERY & CONVENIENCE STORES	4451	49	30,912,017	16	4,686,275
OTHER FOOD & BEVERAGE STORES	4452, 4453	136	2,378,777	49	249,751
DRUG/HEALTH STORES	446	384	19,193,912	192	2,874,686
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	89	11,551,228	13	1,597,920
APPAREL & ACCESSORIES	448	458	33,451,705	195	1,552,365
CLOTHING & SHOE STORES	4481, 4482	393	30,557,093	173	1,233,314
JEWELRY & LUGGAGE STORES	4483	65	2,894,612	22	319,051
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	506	22,225,437	225	3,546,598
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	372	20,424,416	158	1,112,348
BOOK STORES & NEWS DEALERS	4512	134	1,801,021	67	2,434,250
GENERAL MERCHANDISE STORES	452	65	99,024,647	31	10,837,202
DEPARTMENT STORES	4521	9	27,638,554	4	237,718
GENERAL MERCHANDISE STORES	4529	56	71,386,093	27	10,599,484
E-COMMERCE & MAIL ORDER	4541	754	29,611,304	368	4,654,956
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,027	39,799,288	851	7,705,511
AGRICULTURE, FORESTRY, FISHING	11	86	1,350,571	15	46,787
MINING	21	10	1,422,851	D	D
UTILITIES	22	12	140,028	4	3,386
CONSTRUCTION	23	1,979	178,228,528	564	41,625,842
CONSTRUCTION OF BUILDINGS	236	685	94,050,744	165	24,027,681
HEAVY CONSTRUCTION & HIGHWAYS	237	80	27,047,712	39	4,036,892
SPECIAL TRADE CONTRACTORS	238	1,214	57,130,072	360	13,561,269
MANUFACTURING	31-33	1,283	18,214,165	399	3,972,072
WHOLESALE TRADE	42	2,526	67,162,119	1,129	13,660,512
DURABLE GOODS	423	1,705	45,059,374	769	10,972,771
NONDURABLE GOODS	424	800	21,846,687	353	2,660,585
ELECTRONIC MARKETS, AGENTS & BROKERS	425	21	256,058	7	27,156
TRANSPORTATION & WAREHOUSING	48-49	98	3,955,644	32	747,223
INFORMATION	51	610	43,737,997	309	7,327,220
FINANCE, INSURANCE	52	142	3,437,997	60	546,714
REAL ESTATE, RENTAL/LEASING	53	420	19,323,070	161	5,248,742
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,039	15,345,903	376	3,306,382
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,151	26,282,051	337	5,473,640
ARTS, ENTERTAINMENT & RECREATION	71	277	11,578,294	49	1,011,392
ACCOMMODATIONS & FOOD SERVICES	72	636	96,330,770	127	19,396,681
ACCOMMODATIONS	721	150	14,555,725	17	3,484,638
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	486	81,775,045	110	15,912,043
OTHER SERVICES	81	1,011	31,451,362	240	4,456,237
REPAIR & MAINTENANCE	811	640	25,225,521	139	3,388,990
PERSONAL SERVICE	812	297	5,821,328	76	994,741
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	74	404,513	25	72,506
PUBLIC ADMINISTRATION, OTHER	92-00	15	200,200	8	71,023
TOTAL ALL INDUSTRIES		16,855	\$965,858,292	6,213	\$167,625,109

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter 2015

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,431</u>	<u>\$456,280,938</u>
MOTOR VEHICLES & PARTS	441	290	107,122,889
NEW & USED AUTO DEALERS	4411	104	82,543,785
RV, BOAT, MOTORCYCLE DEALERS	4412	40	6,459,984
AUTOMOTIVE PARTS & TIRE	4413	146	18,119,120
FURNITURE & HOME FURNISHING	442	153	10,656,939
ELECTRONICS & APPLIANCE STORES	443	351	19,367,754
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	204	45,737,693
BUILDING MATERIALS	4441	152	37,063,590
LAWN & GARDEN SUPPLIES & EQUIP.	4442	52	8,674,103
FOOD & BEVERAGE STORES	445	215	27,553,701
GROCERY & CONVENIENCE STORES	4451	108	25,347,014
OTHER FOOD & BEVERAGE STORES	4452, 4453	107	2,206,687
DRUG/HEALTH STORES	446	309	13,610,322
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	74	11,976,298
APPAREL & ACCESSORIES	448	343	26,565,357
CLOTHING & SHOE STORES	4481, 4482	298	23,348,394
JEWELRY & LUGGAGE STORES	4483	45	3,216,963
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	382	19,387,238
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	278	18,356,852
BOOK STORES & NEWS DEALERS	4512	104	1,030,386
GENERAL MERCHANDISE STORES	452	49	117,254,726
DEPARTMENT STORES	4521	9	33,278,599
GENERAL MERCHANDISE STORES	4529	40	83,976,127
E-COMMERCE & MAIL ORDER	4541	528	13,621,604
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,533	43,426,417
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>68</u>	<u>1,020,436</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>372,847</u>
<u>UTILITIES</u>	<u>22</u>	<u>20</u>	<u>217,455</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,367</u>	<u>137,528,189</u>
CONSTRUCTION OF BUILDINGS	236	400	70,361,513
HEAVY CONSTRUCTION & HIGHWAYS	237	66	13,152,445
SPECIAL TRADE CONTRACTORS	238	901	54,014,231
<u>MANUFACTURING</u>	<u>31-33</u>	<u>878</u>	<u>31,774,166</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,131</u>	<u>87,146,047</u>
DURABLE GOODS	423	1,479	60,298,917
NONDURABLE GOODS	424	636	26,726,212
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	120,918
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>73</u>	<u>1,766,768</u>
<u>INFORMATION</u>	<u>51</u>	<u>528</u>	<u>44,978,386</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>136</u>	<u>5,179,967</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>369</u>	<u>26,305,736</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>748</u>	<u>11,826,729</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>844</u>	<u>17,092,551</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>140</u>	<u>6,198,748</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>523</u>	<u>79,812,973</u>
ACCOMMODATIONS	721	66	9,799,339
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	457	70,013,634
<u>OTHER SERVICES</u>	<u>81</u>	<u>840</u>	<u>25,274,605</u>
REPAIR & MAINTENANCE	811	569	19,627,563
PERSONAL SERVICE	812	217	5,061,149
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	54	585,893
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>16</u>	<u>139,645</u>
TOTAL ALL INDUSTRIES		13,119	\$932,916,186

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

Table 4-A
City Taxable Retail Sales Comparing
Quarter 4, 2014 to Quarter 4, 2015
(Dollars in Thousands)

City	Quarter 4, 2014	Quarter 4, 2015	Percent Change
Aberdeen	\$103,812	\$98,316	-5.3%
Auburn	\$443,598	\$453,856	2.3%
Bellevue	\$1,697,638	\$1,849,964	9.0%
Bellingham	\$623,331	\$640,005	2.7%
Bremerton	\$189,994	\$210,933	11.0%
Camas	\$58,547	\$62,763	7.2%
Centralia	\$80,130	\$81,096	1.2%
Chehalis	\$104,887	\$113,297	8.0%
Colville	\$51,496	\$52,957	2.8%
Des Moines	\$61,306	\$73,352	19.7%
Edmonds	\$187,394	\$203,071	8.4%
Ellensburg	\$107,497	\$117,069	8.9%
Everett	\$685,516	\$728,683	6.3%
Federal Way	\$379,870	\$411,672	8.4%
Fife	\$179,249	\$224,323	25.1%
Issaquah	\$356,166	\$400,144	12.3%
Kelso	\$63,127	\$67,170	6.4%
Kennewick	\$479,007	\$505,054	5.4%
Kent	\$520,719	\$552,761	6.2%
Kirkland	\$534,068	\$584,669	9.5%
Lacey	\$266,682	\$294,077	10.3%
Longview	\$201,824	\$213,067	5.6%
Lynnwood	\$611,212	\$639,108	4.6%
Marysville	\$246,320	\$273,202	10.9%
Mercer Island	\$107,729	\$131,303	21.9%
Moses Lake	\$157,735	\$164,390	4.2%
Mount Vernon	\$162,653	\$177,842	9.3%
Mountlake Terrace	\$54,429	\$63,539	16.7%
Oak Harbor	\$81,275	\$91,053	12.0%
Olympia	\$490,524	\$519,485	5.9%
Omak	\$53,569	\$52,647	-1.7%
Pasco	\$260,318	\$279,365	7.3%
Port Angeles	\$79,147	\$92,135	16.4%
Port Townsend	\$51,829	\$60,735	17.2%
Pullman	\$128,293	\$120,712	-5.9%
Puyallup	\$518,657	\$563,229	8.6%
Redmond	\$578,294	\$724,795	25.3%
Renton	\$621,078	\$682,567	9.9%
Richland	\$284,434	\$292,377	2.8%
Sea Tac	\$258,601	\$287,672	11.2%
Seattle	\$5,403,895	\$5,963,652	10.4%
Shelton	\$52,838	\$56,964	7.8%
Spokane	\$1,189,046	\$1,222,355	2.8%
Sunnyside	\$74,596	\$76,036	1.9%
Tacoma	\$1,147,284	\$1,225,761	6.8%
Tukwila	\$542,640	\$558,228	2.9%
Vancouver	\$816,322	\$921,038	12.8%
Walla Walla	\$130,277	\$144,359	10.8%
Wenatchee	\$201,560	\$245,048	21.6%
Yakima	\$454,548	\$453,293	-0.3%

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2015

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
RETAIL TRADE	44-45	1,403	\$65,874,024	2,948	\$250,997,104
MOTOR VEHICLES & PARTS	441	58	18,557,398	147	93,876,593
NEW & USED AUTO DEALERS	4411	15	14,073,714	50	81,965,555
RV, BOAT, MOTORCYCLE DEALERS	4412	9	51,441	16	4,504,911
AUTOMOTIVE PARTS & TIRE	4413	34	4,432,243	81	7,406,127
FURNITURE & HOME FURNISHING	442	47	879,380	146	6,742,748
ELECTRONICS & APPLIANCES	443	115	1,136,616	245	7,172,573
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	54	8,906,811	188	15,598,121
BUILDING MATERIALS	4441	41	8,610,225	156	13,669,938
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	296,586	32	1,928,183
FOOD & BEVERAGE STORES	445	38	4,904,012	72	8,234,164
GROCERY & CONVENIENCE STORES	4451	15	4,636,766	26	7,812,450
OTHER FOOD & BEVERAGE STORES	4452, 4453	23	267,246	46	421,714
DRUG/HEALTH STORES	446	106	1,289,822	221	6,479,238
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	737,448	25	7,030,593
APPAREL & ACCESSORIES	448	139	1,197,835	249	38,763,530
CLOTHING & SHOE STORES	4481, 4482	123	778,494	217	35,266,196
JEWELRY & LUGGAGE STORES	4483	16	419,341	32	3,497,334
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	122	941,191	242	7,910,518
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	81	802,518	176	7,725,197
BOOK STORES & NEWS DEALERS	4512	41	138,673	66	185,321
GENERAL MERCHANDISE STORES	452	25	22,130,609	39	36,448,294
DEPARTMENT STORES	4521	6	4,202,032	5	3,446,186
GENERAL MERCHANDISE STORES	4529	19	17,928,577	34	33,002,108
E-COMMERCE & MAIL ORDER	4541	221	1,290,524	392	6,526,003
MISCELLANEOUS RETAILERS	453, 4542, 4543	468	3,902,378	982	16,214,729
AGRICULTURE, FORESTRY, FISHING	11	4	11,480	18	129,905
MINING	21	D	D	6	36,870
UTILITIES	22	4	7,773	7	511,361
CONSTRUCTION	23	323	5,838,728	1,862	66,524,781
CONSTRUCTION OF BUILDINGS	236	83	2,421,610	424	35,115,353
HEAVY CONSTRUCTION & HIGHWAYS	237	14	530,127	63	7,820,983
SPECIAL TRADE CONTRACTORS	238	226	2,886,991	1,375	23,588,445
MANUFACTURING	31-33	202	1,093,508	663	8,791,806
WHOLESALE TRADE	42	702	5,390,236	1,531	31,420,778
DURABLE GOODS	423	499	4,193,713	1,041	24,308,009
NONDURABLE GOODS	424	200	1,180,462	474	7,052,067
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	16,061	16	60,702
TRANSPORTATION & WAREHOUSING	48-49	11	99,792	45	1,240,043
INFORMATION	51	223	4,304,367	387	16,704,480
FINANCE, INSURANCE	52	47	632,286	88	2,877,160
REAL ESTATE, RENTAL/LEASING	53	139	1,547,065	300	11,062,171
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	199	1,471,749	530	5,662,871
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	257	1,200,294	849	11,377,996
ARTS, ENTERTAINMENT & RECREATION	71	21	177,670	77	1,890,248
ACCOMMODATIONS & FOOD SERVICES	72	70	8,333,916	202	30,507,780
ACCOMMODATIONS	721	7	537,430	10	2,199,285
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	63	7,796,486	192	28,308,495
OTHER SERVICES	81	169	2,313,596	558	14,085,067
REPAIR & MAINTENANCE	811	95	1,633,673	426	12,108,745
PERSONAL SERVICE	812	55	574,944	103	1,738,188
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	104,979	29	238,134
PUBLIC ADMINISTRATION, OTHER	92.00	6	8,559	6	35,786
TOTAL ALL INDUSTRIES		3,781	\$98,315,684	10,077	\$453,856,207

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2015

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
RETAIL TRADE	44-45	4,914	\$814,209,136	3,803	\$342,871,327
MOTOR VEHICLES & PARTS	441	145	274,183,055	145	63,783,559
NEW & USED AUTO DEALERS	4411	47	263,353,962	35	51,295,411
RV, BOAT, MOTORCYCLE DEALERS	4412	21	2,877,576	31	4,828,810
AUTOMOTIVE PARTS & TIRE	4413	77	7,951,517	79	7,659,338
FURNITURE & HOME FURNISHING	442	278	26,848,362	166	10,638,988
ELECTRONICS & APPLIANCES	443	440	73,537,383	285	15,253,329
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	265	31,106,112	156	33,338,290
BUILDING MATERIALS	4441	199	29,770,015	111	31,755,043
LAWN & GARDEN SUPPLIES & EQUIP.	4442	66	1,336,097	45	1,583,247
FOOD & BEVERAGE STORES	445	170	26,687,788	101	22,636,560
GROCERY & CONVENIENCE STORES	4451	41	19,068,192	26	21,273,108
OTHER FOOD & BEVERAGE STORES	4452, 4453	129	7,619,596	75	1,363,452
DRUG/HEALTH STORES	446	385	26,599,388	291	12,837,872
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	34	5,246,061	40	3,980,375
APPAREL & ACCESSORIES	448	441	157,113,086	332	28,403,703
CLOTHING & SHOE STORES	4481, 4482	358	134,868,976	288	25,826,109
JEWELRY & LUGGAGE STORES	4483	83	22,244,110	44	2,577,594
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	378	39,986,765	346	18,680,056
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	277	36,744,349	249	17,076,836
BOOK STORES & NEWS DEALERS	4512	101	3,242,416	97	1,603,220
GENERAL MERCHANDISE STORES	452	50	62,485,188	52	95,749,545
DEPARTMENT STORES	4521	8	30,134,516	9	26,760,642
GENERAL MERCHANDISE STORES	4529	42	32,350,672	43	68,988,903
E-COMMERCE & MAIL ORDER	4541	631	28,950,056	539	11,630,001
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,697	61,465,892	1,350	25,939,049
AGRICULTURE, FORESTRY, FISHING	11	30	283,595	30	606,947
MINING	21	5	22,627	5	379,679
UTILITIES	22	9	1,925,080	6	29,224
CONSTRUCTION	23	4,156	375,903,037	1,378	98,130,934
CONSTRUCTION OF BUILDINGS	236	1,269	254,640,695	453	56,955,859
HEAVY CONSTRUCTION & HIGHWAYS	237	113	13,721,288	40	16,377,086
SPECIAL TRADE CONTRACTORS	238	2,774	107,541,054	885	24,797,989
MANUFACTURING	31-33	1,083	20,532,086	823	9,367,769
WHOLESALE TRADE	42	2,122	90,667,024	1,785	32,190,984
DURABLE GOODS	423	1,433	79,451,107	1,235	24,181,079
NONDURABLE GOODS	424	674	11,039,081	536	7,888,543
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	176,836	14	121,362
TRANSPORTATION & WAREHOUSING	48-49	62	1,566,842	51	1,128,390
INFORMATION	51	680	82,552,401	476	22,897,721
FINANCE, INSURANCE	52	133	16,028,481	116	1,708,599
REAL ESTATE, RENTAL/LEASING	53	430	49,042,088	295	11,859,606
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,416	87,881,547	725	10,357,392
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	2,083	48,514,278	875	16,366,339
ARTS, ENTERTAINMENT & RECREATION	71	269	26,954,236	167	4,384,035
ACCOMMODATIONS & FOOD SERVICES	72	506	187,427,257	383	68,989,710
ACCOMMODATIONS	721	28	59,044,981	42	8,008,248
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	478	128,382,276	341	60,981,462
OTHER SERVICES	81	890	45,516,409	636	18,672,465
REPAIR & MAINTENANCE	811	526	25,971,262	386	15,088,311
PERSONAL SERVICE	812	296	18,521,802	196	3,422,078
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	68	1,023,345	54	162,076
PUBLIC ADMINISTRATION, OTHER	92.00	7	938,109	10	63,541
TOTAL ALL INDUSTRIES		18,795	\$1,849,964,233	11,564	\$640,004,662

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2015

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
RETAIL TRADE	44-45	2,556	\$116,494,626	1,675	\$19,804,581
MOTOR VEHICLES & PARTS	441	105	76,914,215	41	1,777,179
NEW & USED AUTO DEALERS	4411	26	71,468,123	7	274,763
RV, BOAT, MOTORCYCLE DEALERS	4412	15	2,136,902	10	1,878
AUTOMOTIVE PARTS & TIRE	4413	64	3,309,190	24	1,500,538
FURNITURE & HOME FURNISHING	442	115	2,739,013	85	1,605,292
ELECTRONICS & APPLIANCES	443	185	2,456,251	122	1,933,393
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	103	2,995,190	81	3,403,355
BUILDING MATERIALS	4441	82	2,702,591	65	2,859,637
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	292,599	16	543,718
FOOD & BEVERAGE STORES	445	72	7,731,169	42	1,971,529
GROCERY & CONVENIENCE STORES	4451	31	7,569,519	9	1,930,406
OTHER FOOD & BEVERAGE STORES	4452, 4453	41	161,650	33	41,123
DRUG/HEALTH STORES	446	190	4,391,486	110	817,715
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	2,805,302	8	537,279
APPAREL & ACCESSORIES	448	211	1,448,863	168	1,214,814
CLOTHING & SHOE STORES	4481, 4482	189	1,155,057	151	1,027,217
JEWELRY & LUGGAGE STORES	4483	22	293,806	17	187,597
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	227	1,713,461	146	594,400
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	156	1,233,692	108	513,466
BOOK STORES & NEWS DEALERS	4512	71	479,769	38	80,934
GENERAL MERCHANDISE STORES	452	32	1,345,905	22	748,690
DEPARTMENT STORES	4521	4	439,713	4	189,949
GENERAL MERCHANDISE STORES	4529	28	906,192	18	558,741
E-COMMERCE & MAIL ORDER	4541	390	3,899,739	302	2,678,967
MISCELLANEOUS RETAILERS	453, 4542, 4543	906	8,054,032	548	2,521,968
AGRICULTURE, FORESTRY, FISHING	11	10	7,010	12	6,308
MINING	21	D	D	3	4,696
UTILITIES	22	3	7,922	3	20,700
CONSTRUCTION	23	817	20,280,207	904	17,458,239
CONSTRUCTION OF BUILDINGS	236	209	9,312,790	148	5,488,103
HEAVY CONSTRUCTION & HIGHWAYS	237	23	2,116,175	23	1,115,406
SPECIAL TRADE CONTRACTORS	238	585	8,851,242	733	10,854,730
MANUFACTURING	31-33	412	3,174,945	244	1,188,719
WHOLESALE TRADE	42	1,155	14,111,085	740	5,585,191
DURABLE GOODS	423	799	11,842,303	480	4,130,475
NONDURABLE GOODS	424	349	2,247,535	255	1,438,769
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	21,247	5	15,947
TRANSPORTATION & WAREHOUSING	48-49	27	601,907	16	40,890
INFORMATION	51	351	9,220,461	240	3,938,080
FINANCE, INSURANCE	52	74	1,378,293	44	763,496
REAL ESTATE, RENTAL/LEASING	53	204	5,874,133	125	1,843,025
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	363	2,328,625	253	1,301,777
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	532	5,356,171	414	2,914,823
ARTS, ENTERTAINMENT & RECREATION	71	67	1,088,276	35	1,255,196
ACCOMMODATIONS & FOOD SERVICES	72	151	23,665,038	54	5,725,306
ACCOMMODATIONS	721	13	2,559,661	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	138	21,105,377	53	5,609,093
OTHER SERVICES	81	306	6,913,139	198	911,768
REPAIR & MAINTENANCE	811	198	4,965,686	130	407,700
PERSONAL SERVICE	812	76	1,884,253	54	501,680
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	32	63,200	14	2,388
PUBLIC ADMINISTRATION, OTHER	92.00	6	410,354	3	196
TOTAL ALL INDUSTRIES		7,036	\$210,933,202	4,963	\$62,762,991

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2015

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
RETAIL TRADE	44-45	1,521	\$40,355,848	1,408	\$80,381,320
MOTOR VEHICLES & PARTS	441	68	9,566,371	60	22,704,556
NEW & USED AUTO DEALERS	4411	18	5,850,771	10	18,406,151
RV, BOAT, MOTORCYCLE DEALERS	4412	8	683,623	8	1,202,588
AUTOMOTIVE PARTS & TIRE	4413	42	3,031,977	42	3,095,817
FURNITURE & HOME FURNISHING	442	64	953,721	58	1,543,182
ELECTRONICS & APPLIANCES	443	118	1,297,469	103	1,567,345
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	72	2,729,296	62	11,001,023
BUILDING MATERIALS	4441	60	2,513,325	52	9,768,703
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	215,971	10	1,232,320
FOOD & BEVERAGE STORES	445	24	4,100,926	23	2,738,362
GROCERY & CONVENIENCE STORES	4451	13	4,091,920	5	2,650,002
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	9,006	18	88,360
DRUG/HEALTH STORES	446	121	2,299,761	92	1,979,636
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,149,400	11	1,356,887
APPAREL & ACCESSORIES	448	131	8,171,148	133	1,576,276
CLOTHING & SHOE STORES	4481, 4482	117	7,083,510	116	1,210,573
JEWELRY & LUGGAGE STORES	4483	14	1,087,638	17	365,703
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	116	4,461,530	115	1,832,143
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	80	4,422,654	85	1,817,123
BOOK STORES & NEWS DEALERS	4512	36	38,876	30	15,020
GENERAL MERCHANDISE STORES	452	21	172,709	23	27,786,414
DEPARTMENT STORES	4521	4	89,091	5	4,589,699
GENERAL MERCHANDISE STORES	4529	17	83,618	18	23,196,715
E-COMMERCE & MAIL ORDER	4541	229	1,664,091	208	1,121,100
MISCELLANEOUS RETAILERS	453, 4542, 4543	546	3,789,426	520	5,174,396
AGRICULTURE, FORESTRY, FISHING	11	10	130,294	12	34,512
MINING	21	D	D	3	405,649
UTILITIES	22	3	14,683	3	137,186
CONSTRUCTION	23	407	8,717,937	367	6,751,610
CONSTRUCTION OF BUILDINGS	236	103	3,487,272	77	2,103,290
HEAVY CONSTRUCTION & HIGHWAYS	237	17	2,199,633	11	1,267,767
SPECIAL TRADE CONTRACTORS	238	287	3,031,032	279	3,380,553
MANUFACTURING	31-33	235	1,824,685	198	654,048
WHOLESALE TRADE	42	743	5,724,279	718	6,186,226
DURABLE GOODS	423	516	3,956,782	488	4,751,680
NONDURABLE GOODS	424	223	1,766,214	226	1,422,478
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	1,283	4	12,068
TRANSPORTATION & WAREHOUSING	48-49	13	37,485	12	369,588
INFORMATION	51	224	3,859,588	222	2,762,660
FINANCE, INSURANCE	52	62	341,059	54	286,786
REAL ESTATE, RENTAL/LEASING	53	134	1,507,281	134	1,576,062
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	195	769,447	186	1,998,910
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	293	1,166,072	241	1,031,104
ARTS, ENTERTAINMENT & RECREATION	71	22	772,845	29	624,692
ACCOMMODATIONS & FOOD SERVICES	72	96	13,146,304	67	7,477,432
ACCOMMODATIONS	721	10	786,626	4	1,140,909
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	86	12,359,678	63	6,336,523
OTHER SERVICES	81	195	2,710,901	160	2,607,218
REPAIR & MAINTENANCE	811	119	2,082,199	110	2,155,659
PERSONAL SERVICE	812	61	573,774	36	401,037
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	54,928	14	50,522
PUBLIC ADMINISTRATION, OTHER	92.00	5	10,448	6	11,557
TOTAL ALL INDUSTRIES		4,160	\$81,095,865	3,820	\$113,296,560

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2015

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
RETAIL TRADE	44-45	1,093	\$36,372,845	1,565	\$22,361,993
MOTOR VEHICLES & PARTS	441	42	8,781,440	51	1,624,404
NEW & USED AUTO DEALERS	4411	7	5,328,384	10	1,104,408
RV, BOAT, MOTORCYCLE DEALERS	4412	5	643,659	8	499,536
AUTOMOTIVE PARTS & TIRE	4413	30	2,809,397	33	20,460
FURNITURE & HOME FURNISHING	442	46	993,171	95	846,695
ELECTRONICS & APPLIANCES	443	86	1,091,632	92	822,878
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	49	2,331,642	74	987,519
BUILDING MATERIALS	4441	41	1,909,046	63	982,467
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	422,596	11	5,052
FOOD & BEVERAGE STORES	445	18	1,728,868	30	4,652,155
GROCERY & CONVENIENCE STORES	4451	4	1,627,847	7	4,604,506
OTHER FOOD & BEVERAGE STORES	4452, 4453	14	101,021	23	47,649
DRUG/HEALTH STORES	446	70	109,776	121	4,760,878
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	785,755	11	1,290,702
APPAREL & ACCESSORIES	448	115	380,115	140	597,951
CLOTHING & SHOE STORES	4481, 4482	108	262,128	124	515,813
JEWELRY & LUGGAGE STORES	4483	7	117,987	16	82,138
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	97	1,189,063	118	403,871
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	72	1,175,143	88	351,298
BOOK STORES & NEWS DEALERS	4512	25	13,920	30	52,573
GENERAL MERCHANDISE STORES	452	18	13,020,308	21	1,135,280
DEPARTMENT STORES	4521	4	70,006	4	138,070
GENERAL MERCHANDISE STORES	4529	14	12,950,302	17	997,210
E-COMMERCE & MAIL ORDER	4541	180	780,273	271	2,186,926
MISCELLANEOUS RETAILERS	453, 4542, 4543	367	5,180,802	541	3,052,734
AGRICULTURE, FORESTRY, FISHING	11	11	157,276	7	271,270
MINING	21	D	D	D	D
UTILITIES	22	4	52,568	3	7,765
CONSTRUCTION	23	157	2,638,073	941	23,880,102
CONSTRUCTION OF BUILDINGS	236	31	1,021,788	231	18,446,206
HEAVY CONSTRUCTION & HIGHWAYS	237	7	354,387	25	898,171
SPECIAL TRADE CONTRACTORS	238	119	1,261,898	685	4,535,725
MANUFACTURING	31-33	137	634,137	219	1,433,135
WHOLESALE TRADE	42	506	2,786,128	585	2,883,634
DURABLE GOODS	423	354	1,993,900	391	2,036,398
NONDURABLE GOODS	424	151	791,962	192	846,970
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	D	D
TRANSPORTATION & WAREHOUSING	48-49	6	113,937	15	225,615
INFORMATION	51	159	1,297,049	223	4,711,443
FINANCE, INSURANCE	52	42	608,311	48	392,819
REAL ESTATE, RENTAL/LEASING	53	91	670,446	125	1,190,101
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	128	355,799	202	1,111,578
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	139	675,849	450	2,114,748
ARTS, ENTERTAINMENT & RECREATION	71	14	91,305	29	178,653
ACCOMMODATIONS & FOOD SERVICES	72	36	4,014,426	75	10,509,959
ACCOMMODATIONS	721	4	635,315	8	599,317
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	32	3,379,111	67	9,910,642
OTHER SERVICES	81	101	2,483,706	180	2,072,677
REPAIR & MAINTENANCE	811	60	2,093,550	123	1,743,596
PERSONAL SERVICE	812	30	314,447	41	324,419
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	75,709	16	4,662
PUBLIC ADMINISTRATION, OTHER	92.00	D	D	3	1,317
TOTAL ALL INDUSTRIES		2,627	\$52,957,237	4,672	\$73,352,295

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2015

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
RETAIL TRADE	44-45	2,861	\$97,531,816	1,766	\$60,508,645
MOTOR VEHICLES & PARTS	441	72	49,515,247	70	17,442,006
NEW & USED AUTO DEALERS	4411	22	46,750,470	15	9,842,516
RV, BOAT, MOTORCYCLE DEALERS	4412	11	2,009,976	15	3,488,203
AUTOMOTIVE PARTS & TIRE	4413	39	754,801	40	4,111,287
FURNITURE & HOME FURNISHING	442	165	3,070,438	65	1,663,669
ELECTRONICS & APPLIANCES	443	177	3,351,608	126	1,949,598
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	154	2,501,992	74	4,956,601
BUILDING MATERIALS	4441	121	2,422,795	54	3,385,622
LAWN & GARDEN SUPPLIES & EQUIP.	4442	33	79,197	20	1,570,979
FOOD & BEVERAGE STORES	445	79	7,835,587	46	4,405,659
GROCERY & CONVENIENCE STORES	4451	16	6,922,359	12	4,019,672
OTHER FOOD & BEVERAGE STORES	4452, 4453	63	913,228	34	385,987
DRUG/HEALTH STORES	446	232	3,105,706	135	2,056,463
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	970,924	16	3,225,809
APPAREL & ACCESSORIES	448	259	7,874,322	157	1,675,431
CLOTHING & SHOE STORES	4481, 4482	227	7,286,990	140	1,204,014
JEWELRY & LUGGAGE STORES	4483	32	587,332	17	471,417
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	218	1,268,551	157	1,286,291
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	155	1,000,708	113	1,127,801
BOOK STORES & NEWS DEALERS	4512	63	267,843	44	158,490
GENERAL MERCHANDISE STORES	452	31	3,860,622	28	14,815,324
DEPARTMENT STORES	4521	3	204,276	4	102,798
GENERAL MERCHANDISE STORES	4529	28	3,656,346	24	14,712,526
E-COMMERCE & MAIL ORDER	4541	424	5,645,774	278	1,835,029
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,039	8,531,045	614	5,196,765
AGRICULTURE, FORESTRY, FISHING	11	12	33,261	15	92,018
MINING	21	D	D	D	D
UTILITIES	22	5	37,445	4	72,785
CONSTRUCTION	23	1,939	34,187,834	370	12,925,097
CONSTRUCTION OF BUILDINGS	236	503	17,283,899	79	7,028,516
HEAVY CONSTRUCTION & HIGHWAYS	237	49	1,170,317	18	385,633
SPECIAL TRADE CONTRACTORS	238	1,387	15,733,618	273	5,510,948
MANUFACTURING	31-33	532	4,970,874	270	1,331,882
WHOLESALE TRADE	42	1,176	9,176,814	773	7,718,429
DURABLE GOODS	423	776	6,807,528	517	5,254,555
NONDURABLE GOODS	424	392	2,262,435	253	2,442,006
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	106,851	3	21,868
TRANSPORTATION & WAREHOUSING	48-49	26	289,611	18	302,801
INFORMATION	51	339	8,676,829	225	4,482,735
FINANCE, INSURANCE	52	78	1,108,794	57	930,213
REAL ESTATE, RENTAL/LEASING	53	191	2,460,965	137	1,772,145
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	523	3,595,017	253	2,375,469
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	961	6,851,054	275	4,212,836
ARTS, ENTERTAINMENT & RECREATION	71	109	2,031,461	50	778,074
ACCOMMODATIONS & FOOD SERVICES	72	163	25,464,349	94	15,768,646
ACCOMMODATIONS	721	11	1,200,877	11	2,297,108
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	152	24,263,472	83	13,471,538
OTHER SERVICES	81	419	6,642,102	177	3,757,297
REPAIR & MAINTENANCE	811	263	5,154,856	103	3,039,701
PERSONAL SERVICE	812	122	1,445,159	51	620,154
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	34	42,087	23	97,442
PUBLIC ADMINISTRATION, OTHER	92.00	4	10,294	5	20,893
TOTAL ALL INDUSTRIES		9,340	\$203,071,149	4,491	\$117,069,223

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2015

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
RETAIL TRADE	44-45	4,169	\$357,810,254	2,937	\$218,335,709
MOTOR VEHICLES & PARTS	441	180	107,196,732	104	19,494,302
NEW & USED AUTO DEALERS	4411	49	92,000,929	30	12,631,719
RV, BOAT, MOTORCYCLE DEALERS	4412	27	3,463,089	12	1,015,283
AUTOMOTIVE PARTS & TIRE	4413	104	11,732,714	62	5,847,300
FURNITURE & HOME FURNISHING	442	190	10,641,488	143	6,504,279
ELECTRONICS & APPLIANCES	443	361	18,015,602	226	15,233,031
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	215	20,730,745	153	19,677,068
BUILDING MATERIALS	4441	170	19,572,287	124	19,041,013
LAWN & GARDEN SUPPLIES & EQUIP.	4442	45	1,158,458	29	636,055
FOOD & BEVERAGE STORES	445	139	18,443,308	78	13,522,450
GROCERY & CONVENIENCE STORES	4451	69	17,135,583	28	11,215,764
OTHER FOOD & BEVERAGE STORES	4452, 4453	70	1,307,725	50	2,306,686
DRUG/HEALTH STORES	446	294	14,608,484	250	8,451,317
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	46	8,559,198	25	3,937,017
APPAREL & ACCESSORIES	448	325	18,871,736	238	12,886,179
CLOTHING & SHOE STORES	4481, 4482	272	16,015,397	204	11,138,314
JEWELRY & LUGGAGE STORES	4483	53	2,856,339	34	1,747,865
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	325	14,084,666	229	13,863,103
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	237	13,529,663	168	12,315,836
BOOK STORES & NEWS DEALERS	4512	88	555,003	61	1,547,267
GENERAL MERCHANDISE STORES	452	42	86,864,961	39	81,183,780
DEPARTMENT STORES	4521	8	20,858,004	7	22,596,085
GENERAL MERCHANDISE STORES	4529	34	66,006,957	32	58,587,695
E-COMMERCE & MAIL ORDER	4541	525	9,642,674	438	7,111,382
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,527	30,150,660	1,014	16,471,801
AGRICULTURE, FORESTRY, FISHING	11	31	69,983	16	45,751
MINING	21	4	656,494	5	47,881
UTILITIES	22	9	163,950	5	40,854
CONSTRUCTION	23	2,549	105,685,100	1,845	58,688,653
CONSTRUCTION OF BUILDINGS	236	661	56,455,611	478	41,072,056
HEAVY CONSTRUCTION & HIGHWAYS	237	85	10,266,178	45	1,788,832
SPECIAL TRADE CONTRACTORS	238	1,803	38,963,311	1,322	15,827,765
MANUFACTURING	31-33	881	10,491,363	541	4,097,758
WHOLESALE TRADE	42	1,975	51,652,007	1,262	14,572,284
DURABLE GOODS	423	1,390	41,603,852	858	11,397,121
NONDURABLE GOODS	424	570	9,956,315	397	3,150,234
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	91,840	7	24,929
TRANSPORTATION & WAREHOUSING	48-49	60	5,386,522	38	383,668
INFORMATION	51	494	32,360,058	368	21,311,022
FINANCE, INSURANCE	52	119	6,340,545	90	2,737,378
REAL ESTATE, RENTAL/LEASING	53	367	23,535,530	262	6,161,346
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	814	19,192,352	549	5,046,591
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,316	16,929,006	959	8,198,696
ARTS, ENTERTAINMENT & RECREATION	71	161	5,356,981	84	6,214,485
ACCOMMODATIONS & FOOD SERVICES	72	410	71,560,907	274	54,368,242
ACCOMMODATIONS	721	17	5,000,508	15	5,246,042
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	393	66,560,399	259	49,122,200
OTHER SERVICES	81	758	21,177,584	553	10,921,733
REPAIR & MAINTENANCE	811	529	16,716,850	374	8,020,182
PERSONAL SERVICE	812	172	4,083,754	138	2,285,459
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	57	376,980	41	616,092
PUBLIC ADMINISTRATION, OTHER	92.00	10	314,155	6	499,635
TOTAL ALL INDUSTRIES		14,127	\$728,682,791	9,794	\$411,671,686

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2015

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
RETAIL TRADE	44-45	1,238	\$137,850,898	2,934	\$206,597,811
MOTOR VEHICLES & PARTS	441	72	112,872,884	70	26,627,808
NEW & USED AUTO DEALERS	4411	20	93,869,948	15	21,613,445
RV, BOAT, MOTORCYCLE DEALERS	4412	17	16,496,634	13	2,723,008
AUTOMOTIVE PARTS & TIRE	4413	35	2,506,302	42	2,291,355
FURNITURE & HOME FURNISHING	442	64	2,391,350	170	7,551,508
ELECTRONICS & APPLIANCES	443	107	778,965	205	11,814,306
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	82	2,448,233	157	20,927,710
BUILDING MATERIALS	4441	74	1,704,485	126	20,424,627
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	743,748	31	503,083
FOOD & BEVERAGE STORES	445	20	93,362	73	8,591,300
GROCERY & CONVENIENCE STORES	4451	3	83,511	8	7,369,259
OTHER FOOD & BEVERAGE STORES	4452, 4453	17	9,851	65	1,222,041
DRUG/HEALTH STORES	446	74	1,127,982	230	7,225,934
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,875,306	11	1,905,998
APPAREL & ACCESSORIES	448	105	268,687	275	5,664,992
CLOTHING & SHOE STORES	4481, 4482	96	225,204	241	4,909,074
JEWELRY & LUGGAGE STORES	4483	9	43,483	34	755,918
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	90	4,198,249	235	17,204,675
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	73	4,192,365	170	14,377,077
BOOK STORES & NEWS DEALERS	4512	17	5,884	65	2,827,598
GENERAL MERCHANDISE STORES	452	13	5,479,677	37	75,520,143
DEPARTMENT STORES	4521	D	D	8	20,468,902
GENERAL MERCHANDISE STORES	4529	12	5,449,713	29	55,051,241
E-COMMERCE & MAIL ORDER	4541	189	981,461	432	8,627,747
MISCELLANEOUS RETAILERS	453, 4542, 4543	408	5,334,742	1,039	14,935,690
AGRICULTURE, FORESTRY, FISHING	11	3	945	21	299,535
MINING	21	D	D	3	28,905
UTILITIES	22	3	24,672	5	332,861
CONSTRUCTION	23	547	38,341,721	2,022	80,261,992
CONSTRUCTION OF BUILDINGS	236	100	22,870,973	502	54,261,012
HEAVY CONSTRUCTION & HIGHWAYS	237	19	11,411,517	49	3,607,859
SPECIAL TRADE CONTRACTORS	238	428	4,059,231	1,471	22,393,121
MANUFACTURING	31-33	230	1,377,607	569	4,694,236
WHOLESALE TRADE	42	702	14,991,308	1,280	14,718,514
DURABLE GOODS	423	485	13,038,498	862	12,163,457
NONDURABLE GOODS	424	214	1,886,072	412	2,510,353
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	66,738	6	44,704
TRANSPORTATION & WAREHOUSING	48-49	14	418,150	23	371,602
INFORMATION	51	187	3,424,898	377	16,991,974
FINANCE, INSURANCE	52	49	276,034	73	2,656,798
REAL ESTATE, RENTAL/LEASING	53	159	7,406,796	246	8,116,382
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	213	1,051,976	619	7,208,685
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	366	2,651,517	946	10,285,036
ARTS, ENTERTAINMENT & RECREATION	71	13	28,582	112	3,466,662
ACCOMMODATIONS & FOOD SERVICES	72	69	9,147,740	201	34,639,042
ACCOMMODATIONS	721	13	2,093,306	5	3,164,397
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	56	7,054,434	196	31,474,645
OTHER SERVICES	81	188	7,324,418	416	9,455,372
REPAIR & MAINTENANCE	811	147	6,813,546	266	7,524,352
PERSONAL SERVICE	812	27	483,376	118	1,791,108
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	27,496	32	139,912
PUBLIC ADMINISTRATION, OTHER	92.00	5	4,265	4	18,528
TOTAL ALL INDUSTRIES		3,987	\$224,323,330	9,851	\$400,143,935

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2015

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,195</u>	<u>\$35,413,615</u>	<u>2,856</u>	<u>\$313,585,870</u>
MOTOR VEHICLES & PARTS	441	53	9,029,016	142	69,957,131
NEW & USED AUTO DEALERS	4411	10	6,263,049	47	58,619,471
RV, BOAT, MOTORCYCLE DEALERS	4412	9	1,077,524	17	5,220,377
AUTOMOTIVE PARTS & TIRE	4413	34	1,688,443	78	6,117,283
FURNITURE & HOME FURNISHING	442	47	864,642	115	9,403,134
ELECTRONICS & APPLIANCES	443	90	1,275,259	249	18,199,021
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	59	2,386,680	115	18,672,951
BUILDING MATERIALS	4441	51	858,698	88	17,260,343
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	1,527,982	27	1,412,608
FOOD & BEVERAGE STORES	445	21	2,449,227	61	8,396,216
GROCERY & CONVENIENCE STORES	4451	6	2,443,718	22	7,581,276
OTHER FOOD & BEVERAGE STORES	4452, 4453	15	5,509	39	814,940
DRUG/HEALTH STORES	446	82	1,041,097	231	8,227,777
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	1,607,675	20	5,817,843
APPAREL & ACCESSORIES	448	113	861,984	252	34,648,995
CLOTHING & SHOE STORES	4481, 4482	105	857,639	220	28,269,751
JEWELRY & LUGGAGE STORES	4483	8	4,345	32	6,379,244
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	103	3,062,601	247	18,976,606
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	73	3,043,115	181	17,032,058
BOOK STORES & NEWS DEALERS	4512	30	19,486	66	1,944,548
GENERAL MERCHANDISE STORES	452	19	9,524,699	36	95,171,083
DEPARTMENT STORES	4521	6	9,481,301	9	33,389,263
GENERAL MERCHANDISE STORES	4529	13	43,398	27	61,781,820
E-COMMERCE & MAIL ORDER	4541	206	971,722	407	7,336,641
MISCELLANEOUS RETAILERS	453, 4542, 4543	393	2,339,013	981	18,778,472
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>49,994</u>	<u>16</u>	<u>59,383</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>204,756</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>21,984</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>303</u>	<u>10,741,502</u>	<u>952</u>	<u>50,834,376</u>
CONSTRUCTION OF BUILDINGS	236	59	951,389	246	28,446,223
HEAVY CONSTRUCTION & HIGHWAYS	237	11	7,420,182	30	2,608,253
SPECIAL TRADE CONTRACTORS	238	233	2,369,931	676	19,779,900
<u>MANUFACTURING</u>	<u>31-33</u>	<u>152</u>	<u>833,830</u>	<u>482</u>	<u>4,228,542</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>570</u>	<u>2,944,872</u>	<u>1,339</u>	<u>20,685,284</u>
DURABLE GOODS	423	393	2,337,571	931	16,420,758
NONDURABLE GOODS	424	173	604,179	397	4,214,807
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	3,122	11	49,719
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>15</u>	<u>225,925</u>	<u>18</u>	<u>280,113</u>
<u>INFORMATION</u>	<u>51</u>	<u>173</u>	<u>2,287,132</u>	<u>374</u>	<u>19,024,703</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>49</u>	<u>174,463</u>	<u>111</u>	<u>4,575,380</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>105</u>	<u>1,198,538</u>	<u>235</u>	<u>7,515,839</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>153</u>	<u>743,303</u>	<u>459</u>	<u>5,730,563</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>220</u>	<u>867,126</u>	<u>601</u>	<u>8,134,589</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>10</u>	<u>431,381</u>	<u>86</u>	<u>4,782,057</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>43</u>	<u>9,205,814</u>	<u>204</u>	<u>51,548,610</u>
ACCOMMODATIONS	721	7	1,832,306	23	5,825,282
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	36	7,373,508	181	45,723,328
<u>OTHER SERVICES</u>	<u>81</u>	<u>120</u>	<u>1,778,525</u>	<u>396</u>	<u>13,982,211</u>
REPAIR & MAINTENANCE	811	84	1,350,503	248	11,512,941
PERSONAL SERVICE	812	25	176,362	110	2,249,731
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	251,660	38	219,539
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>66,616</u>	<u>8</u>	<u>58,184</u>
TOTAL ALL INDUSTRIES		3,124	\$67,170,332	8,142	\$505,054,484

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2015

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,768</u>	<u>\$197,983,804</u>	<u>3,717</u>	<u>\$300,896,637</u>
MOTOR VEHICLES & PARTS	441	152	29,826,149	115	141,681,917
NEW & USED AUTO DEALERS	4411	41	16,953,176	37	135,255,402
RV, BOAT, MOTORCYCLE DEALERS	4412	22	6,725,546	15	96,160
AUTOMOTIVE PARTS & TIRE	4413	89	6,147,427	63	6,330,355
FURNITURE & HOME FURNISHING	442	174	9,890,240	214	10,470,860
ELECTRONICS & APPLIANCES	443	313	11,491,387	290	10,038,292
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	230	25,176,973	212	8,943,770
BUILDING MATERIALS	4441	194	24,591,273	163	8,571,272
LAWN & GARDEN SUPPLIES & EQUIP.	4442	36	585,700	49	372,498
FOOD & BEVERAGE STORES	445	128	16,022,798	116	13,348,390
GROCERY & CONVENIENCE STORES	4451	60	15,299,591	22	12,763,080
OTHER FOOD & BEVERAGE STORES	4452, 4453	68	723,207	94	585,310
DRUG/HEALTH STORES	446	224	6,863,547	284	11,411,049
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	37	8,934,512	23	2,995,067
APPAREL & ACCESSORIES	448	298	8,439,901	325	7,919,597
CLOTHING & SHOE STORES	4481, 4482	254	7,335,269	284	6,759,765
JEWELRY & LUGGAGE STORES	4483	44	1,104,632	41	1,159,832
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	299	4,586,207	296	5,868,924
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	214	4,416,473	208	5,476,352
BOOK STORES & NEWS DEALERS	4512	85	169,734	88	392,572
GENERAL MERCHANDISE STORES	452	53	38,008,256	42	52,623,235
DEPARTMENT STORES	4521	7	14,033,856	5	3,147,424
GENERAL MERCHANDISE STORES	4529	46	23,974,400	37	49,475,811
E-COMMERCE & MAIL ORDER	4541	508	10,858,884	514	16,308,197
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,352	27,884,950	1,286	19,287,339
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>26</u>	<u>182,521</u>	<u>32</u>	<u>128,550</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>17,457</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>460,623</u>	<u>7</u>	<u>205,396</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,278</u>	<u>70,939,902</u>	<u>3,202</u>	<u>92,971,340</u>
CONSTRUCTION OF BUILDINGS	236	558	28,857,334	927	48,112,484
HEAVY CONSTRUCTION & HIGHWAYS	237	71	8,250,627	80	6,304,716
SPECIAL TRADE CONTRACTORS	238	1,649	33,831,941	2,195	38,554,140
<u>MANUFACTURING</u>	<u>31-33</u>	<u>883</u>	<u>13,681,854</u>	<u>799</u>	<u>9,318,431</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,006</u>	<u>80,259,954</u>	<u>1,602</u>	<u>29,230,580</u>
DURABLE GOODS	423	1,388	66,748,226	1,072	23,825,509
NONDURABLE GOODS	424	603	13,409,575	515	5,361,174
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	102,153	15	43,897
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>92</u>	<u>2,288,747</u>	<u>37</u>	<u>878,700</u>
<u>INFORMATION</u>	<u>51</u>	<u>469</u>	<u>29,684,254</u>	<u>510</u>	<u>24,526,417</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>102</u>	<u>6,991,756</u>	<u>93</u>	<u>5,785,315</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>370</u>	<u>24,855,979</u>	<u>303</u>	<u>15,128,981</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>741</u>	<u>9,993,708</u>	<u>952</u>	<u>10,707,459</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,126</u>	<u>36,131,995</u>	<u>1,442</u>	<u>15,825,098</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>92</u>	<u>5,394,435</u>	<u>154</u>	<u>6,000,925</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>332</u>	<u>52,442,282</u>	<u>288</u>	<u>54,729,152</u>
ACCOMMODATIONS	721	17	4,662,586	11	9,339,850
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	315	47,779,696	277	45,389,302
<u>OTHER SERVICES</u>	<u>81</u>	<u>724</u>	<u>21,312,848</u>	<u>646</u>	<u>18,249,227</u>
REPAIR & MAINTENANCE	811	531	16,113,862	411	14,505,793
PERSONAL SERVICE	812	153	5,020,705	189	3,565,131
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	40	178,281	46	178,303
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>138,930</u>	<u>5</u>	<u>75,574</u>
TOTAL ALL INDUSTRIES		13,028	\$552,761,049	13,790	\$584,669,435

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2015

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
RETAIL TRADE	44-45	2,372	\$165,837,663	1,970	\$132,881,962
MOTOR VEHICLES & PARTS	441	72	8,364,146	86	44,721,154
NEW & USED AUTO DEALERS	4411	11	138,351	21	38,418,284
RV, BOAT, MOTORCYCLE DEALERS	4412	8	2,098,327	15	627,889
AUTOMOTIVE PARTS & TIRE	4413	53	6,127,468	50	5,674,981
FURNITURE & HOME FURNISHING	442	125	4,381,167	71	2,786,977
ELECTRONICS & APPLIANCES	443	181	9,974,955	158	3,447,482
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	111	17,207,008	104	15,455,104
BUILDING MATERIALS	4441	91	16,812,810	80	14,502,632
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	394,198	24	952,472
FOOD & BEVERAGE STORES	445	45	7,083,398	43	7,115,270
GROCERY & CONVENIENCE STORES	4451	12	6,736,409	11	6,004,185
OTHER FOOD & BEVERAGE STORES	4452, 4453	33	346,989	32	1,111,085
DRUG/HEALTH STORES	446	175	3,400,617	160	4,712,750
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	1,992,607	24	4,881,975
APPAREL & ACCESSORIES	448	202	9,066,044	162	2,726,274
CLOTHING & SHOE STORES	4481, 4482	181	7,951,215	143	896,190
JEWELRY & LUGGAGE STORES	4483	21	1,114,829	19	1,830,084
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	198	19,812,815	166	2,514,124
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	145	19,723,124	126	2,380,571
BOOK STORES & NEWS DEALERS	4512	53	89,691	40	133,553
GENERAL MERCHANDISE STORES	452	32	65,652,063	31	33,970,483
DEPARTMENT STORES	4521	7	15,252,803	7	3,875,574
GENERAL MERCHANDISE STORES	4529	25	50,399,260	24	30,094,909
E-COMMERCE & MAIL ORDER	4541	375	4,392,676	311	2,669,098
MISCELLANEOUS RETAILERS	453, 4542, 4543	840	14,510,167	654	7,881,271
AGRICULTURE, FORESTRY, FISHING	11	11	11,907	16	48,120
MINING	21	3	4,601	D	D
UTILITIES	22	6	102,509	3	34,075
CONSTRUCTION	23	1,151	43,339,290	615	17,400,522
CONSTRUCTION OF BUILDINGS	236	282	25,970,096	137	5,164,981
HEAVY CONSTRUCTION & HIGHWAYS	237	35	2,485,397	32	2,783,011
SPECIAL TRADE CONTRACTORS	238	834	14,883,797	446	9,452,530
MANUFACTURING	31-33	394	4,165,697	343	2,773,901
WHOLESALE TRADE	42	1,022	12,364,040	976	12,378,858
DURABLE GOODS	423	690	9,740,241	699	10,443,435
NONDURABLE GOODS	424	328	2,607,217	274	1,930,977
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	16,582	3	4,446
TRANSPORTATION & WAREHOUSING	48-49	15	84,767	22	539,493
INFORMATION	51	292	12,706,661	292	8,664,450
FINANCE, INSURANCE	52	75	1,127,745	80	1,561,071
REAL ESTATE, RENTAL/LEASING	53	205	3,814,852	199	4,112,482
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	383	4,190,374	281	2,412,267
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	661	4,778,667	407	4,549,278
ARTS, ENTERTAINMENT & RECREATION	71	50	2,323,456	42	1,276,638
ACCOMMODATIONS & FOOD SERVICES	72	161	30,762,856	106	18,710,037
ACCOMMODATIONS	721	8	2,050,429	6	390,305
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	153	28,712,427	100	18,319,732
OTHER SERVICES	81	345	8,369,200	287	5,629,252
REPAIR & MAINTENANCE	811	231	6,715,190	169	4,406,770
PERSONAL SERVICE	812	88	1,603,344	89	1,012,249
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	26	50,666	29	210,233
PUBLIC ADMINISTRATION, OTHER	92.00	6	92,942	8	78,492
TOTAL ALL INDUSTRIES		7,152	\$294,077,227	5,649	\$213,067,315

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2015

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
RETAIL TRADE	44-45	3,133	\$436,451,461	2,541	\$160,769,171
MOTOR VEHICLES & PARTS	441	130	102,874,491	105	36,077,881
NEW & USED AUTO DEALERS	4411	44	91,864,945	20	27,082,507
RV, BOAT, MOTORCYCLE DEALERS	4412	11	3,626,017	18	5,287,524
AUTOMOTIVE PARTS & TIRE	4413	75	7,383,529	67	5,287,850
FURNITURE & HOME FURNISHING	442	180	21,615,792	127	2,957,090
ELECTRONICS & APPLIANCES	443	244	31,071,108	179	8,708,085
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	152	15,489,560	130	5,416,489
BUILDING MATERIALS	4441	128	12,860,925	107	4,464,356
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	2,628,635	23	952,133
FOOD & BEVERAGE STORES	445	79	12,302,277	57	10,332,208
GROCERY & CONVENIENCE STORES	4451	29	9,101,065	19	9,945,475
OTHER FOOD & BEVERAGE STORES	4452, 4453	50	3,201,212	38	386,733
DRUG/HEALTH STORES	446	220	13,169,726	192	3,893,056
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	21	2,978,809	20	2,815,451
APPAREL & ACCESSORIES	448	282	77,454,385	202	7,419,586
CLOTHING & SHOE STORES	4481, 4482	247	65,830,576	179	6,348,411
JEWELRY & LUGGAGE STORES	4483	35	11,623,809	23	1,071,175
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	249	31,491,925	205	4,318,258
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	186	29,064,166	149	4,201,411
BOOK STORES & NEWS DEALERS	4512	63	2,427,759	56	116,847
GENERAL MERCHANDISE STORES	452	39	96,382,652	36	61,017,266
DEPARTMENT STORES	4521	9	50,862,705	8	15,924,316
GENERAL MERCHANDISE STORES	4529	30	45,519,947	28	45,092,950
E-COMMERCE & MAIL ORDER	4541	436	6,653,642	373	5,568,486
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,101	24,967,094	915	12,245,315
AGRICULTURE, FORESTRY, FISHING	11	17	34,881	16	17,021
MINING	21	D	D	D	D
UTILITIES	22	6	481,279	7	150,326
CONSTRUCTION	23	1,976	51,735,786	1,341	30,103,638
CONSTRUCTION OF BUILDINGS	236	481	33,924,470	305	18,704,807
HEAVY CONSTRUCTION & HIGHWAYS	237	53	761,517	36	731,776
SPECIAL TRADE CONTRACTORS	238	1,442	17,049,799	1,000	10,667,055
MANUFACTURING	31-33	553	4,240,641	453	3,182,429
WHOLESALE TRADE	42	1,337	18,659,021	1,140	17,429,243
DURABLE GOODS	423	898	14,447,284	777	13,809,559
NONDURABLE GOODS	424	432	4,155,092	359	3,607,064
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	56,645	4	12,620
TRANSPORTATION & WAREHOUSING	48-49	39	908,734	19	325,046
INFORMATION	51	399	19,950,035	308	14,327,056
FINANCE, INSURANCE	52	95	5,454,700	79	1,643,685
REAL ESTATE, RENTAL/LEASING	53	250	7,311,564	224	4,617,486
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	592	6,711,880	402	2,472,468
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,040	7,676,397	702	4,448,067
ARTS, ENTERTAINMENT & RECREATION	71	97	4,073,907	64	1,100,032
ACCOMMODATIONS & FOOD SERVICES	72	262	58,945,022	132	23,657,730
ACCOMMODATIONS	721	14	7,993,394	3	949,764
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	248	50,951,628	129	22,707,966
OTHER SERVICES	81	506	16,438,909	377	8,930,712
REPAIR & MAINTENANCE	811	338	12,380,164	264	7,562,438
PERSONAL SERVICE	812	144	3,951,481	89	1,350,784
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	107,264	24	17,490
PUBLIC ADMINISTRATION, OTHER	92.00	5	33,346	4	12,252
TOTAL ALL INDUSTRIES		10,309	\$639,108,180	7,811	\$273,201,823

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2015

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
RETAIL TRADE	44-45	2,016	\$28,177,791	1,820	\$88,958,450
MOTOR VEHICLES & PARTS	441	30	370,463	90	19,770,857
NEW & USED AUTO DEALERS	4411	6	355,214	21	14,365,030
RV, BOAT, MOTORCYCLE DEALERS	4412	5	3,460	14	1,617,625
AUTOMOTIVE PARTS & TIRE	4413	19	11,789	55	3,788,202
FURNITURE & HOME FURNISHING	442	125	2,443,067	76	2,513,689
ELECTRONICS & APPLIANCES	443	134	2,725,762	135	2,324,052
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	124	2,078,943	72	13,304,257
BUILDING MATERIALS	4441	95	1,817,145	60	12,648,620
LAWN & GARDEN SUPPLIES & EQUIP.	4442	29	261,798	12	655,637
FOOD & BEVERAGE STORES	445	49	241,778	41	4,498,834
GROCERY & CONVENIENCE STORES	4451	D	D	15	4,320,699
OTHER FOOD & BEVERAGE STORES	4452, 4453	48	207,269	26	178,135
DRUG/HEALTH STORES	446	149	2,352,176	152	2,194,289
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	525,920	24	3,709,035
APPAREL & ACCESSORIES	448	195	2,465,242	157	2,768,490
CLOTHING & SHOE STORES	4481, 4482	175	2,358,030	139	2,324,429
JEWELRY & LUGGAGE STORES	4483	20	107,212	18	444,061
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	188	1,413,358	143	3,697,560
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	137	852,186	101	2,950,399
BOOK STORES & NEWS DEALERS	4512	51	561,172	42	747,161
GENERAL MERCHANDISE STORES	452	27	4,884,527	31	21,449,751
DEPARTMENT STORES	4521	4	157,219	7	4,708,776
GENERAL MERCHANDISE STORES	4529	23	4,727,308	24	16,740,975
E-COMMERCE & MAIL ORDER	4541	329	5,111,974	273	2,309,237
MISCELLANEOUS RETAILERS	453, 4542, 4543	659	3,564,581	626	10,418,399
AGRICULTURE, FORESTRY, FISHING	11	13	32,257	5	30,577
MINING	21	D	D	D	D
UTILITIES	22	3	403,313	4	251,079
CONSTRUCTION	23	1,658	67,337,855	419	14,758,894
CONSTRUCTION OF BUILDINGS	236	440	51,742,018	88	6,351,214
HEAVY CONSTRUCTION & HIGHWAYS	237	43	3,081,373	20	532,470
SPECIAL TRADE CONTRACTORS	238	1,175	12,514,464	311	7,875,210
MANUFACTURING	31-33	372	1,686,676	306	2,812,558
WHOLESALE TRADE	42	774	3,214,747	971	13,946,039
DURABLE GOODS	423	479	2,589,305	686	11,384,133
NONDURABLE GOODS	424	289	616,170	280	2,552,321
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	9,272	5	9,585
TRANSPORTATION & WAREHOUSING	48-49	15	77,248	19	290,010
INFORMATION	51	290	5,203,845	281	6,529,669
FINANCE, INSURANCE	52	50	2,032,488	78	1,368,139
REAL ESTATE, RENTAL/LEASING	53	159	1,968,875	166	3,004,752
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	440	4,360,572	260	3,093,226
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	787	6,908,125	289	3,463,247
ARTS, ENTERTAINMENT & RECREATION	71	57	1,169,596	24	709,629
ACCOMMODATIONS & FOOD SERVICES	72	73	6,299,205	95	17,896,887
ACCOMMODATIONS	721	D	D	16	2,862,442
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	71	6,264,110	79	15,034,445
OTHER SERVICES	81	219	2,397,741	235	7,248,157
REPAIR & MAINTENANCE	811	145	1,000,773	145	5,985,137
PERSONAL SERVICE	812	50	1,351,769	65	1,144,276
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	45,199	25	118,744
PUBLIC ADMINISTRATION, OTHER	92.00	4	10,660	4	28,017
TOTAL ALL INDUSTRIES		6,932	\$131,302,513	4,977	\$164,390,257

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2015

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
RETAIL TRADE	44-45	2,215	\$93,733,630	1,534	\$16,956,538
MOTOR VEHICLES & PARTS	441	96	26,785,427	36	430,223
NEW & USED AUTO DEALERS	4411	24	16,933,265	6	78,481
RV, BOAT, MOTORCYCLE DEALERS	4412	17	6,694,507	5	2,013
AUTOMOTIVE PARTS & TIRE	4413	55	3,157,655	25	349,729
FURNITURE & HOME FURNISHING	442	119	2,743,159	80	460,322
ELECTRONICS & APPLIANCES	443	163	4,008,566	110	2,078,714
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	106	10,898,220	70	895,062
BUILDING MATERIALS	4441	77	8,535,025	56	862,250
LAWN & GARDEN SUPPLIES & EQUIP.	4442	29	2,363,195	14	32,812
FOOD & BEVERAGE STORES	445	51	7,805,124	34	3,382,701
GROCERY & CONVENIENCE STORES	4451	15	7,594,119	15	3,366,059
OTHER FOOD & BEVERAGE STORES	4452, 4453	36	211,005	19	16,642
DRUG/HEALTH STORES	446	168	2,970,127	102	781,609
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	2,414,127	7	474,177
APPAREL & ACCESSORIES	448	174	1,223,145	151	367,323
CLOTHING & SHOE STORES	4481, 4482	155	986,518	140	349,478
JEWELRY & LUGGAGE STORES	4483	19	236,627	11	17,845
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	182	3,338,193	125	381,897
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	127	3,220,251	92	351,362
BOOK STORES & NEWS DEALERS	4512	55	117,942	33	30,535
GENERAL MERCHANDISE STORES	452	27	17,613,987	22	2,072,917
DEPARTMENT STORES	4521	4	186,786	D	D
GENERAL MERCHANDISE STORES	4529	23	17,427,201	20	1,991,997
E-COMMERCE & MAIL ORDER	4541	338	2,709,397	286	1,957,366
MISCELLANEOUS RETAILERS	453, 4542, 4543	772	11,224,158	511	3,674,227
AGRICULTURE, FORESTRY, FISHING	11	15	20,657	5	2,462
MINING	21	4	6,245	0	0
UTILITIES	22	5	32,441	D	D
CONSTRUCTION	23	812	22,041,961	672	9,684,573
CONSTRUCTION OF BUILDINGS	236	182	10,016,468	158	5,806,683
HEAVY CONSTRUCTION & HIGHWAYS	237	27	1,194,030	23	551,066
SPECIAL TRADE CONTRACTORS	238	603	10,831,463	491	3,326,824
MANUFACTURING	31-33	368	3,617,160	203	1,500,119
WHOLESALE TRADE	42	1,057	12,557,614	618	7,778,327
DURABLE GOODS	423	735	10,068,222	422	7,069,425
NONDURABLE GOODS	424	315	2,452,501	195	708,126
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	36,891	D	D
TRANSPORTATION & WAREHOUSING	48-49	12	843,721	8	9,018
INFORMATION	51	293	7,156,006	249	12,715,785
FINANCE, INSURANCE	52	74	1,310,281	54	744,010
REAL ESTATE, RENTAL/LEASING	53	191	4,582,626	129	1,592,355
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	375	3,046,066	264	3,570,737
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	488	4,334,558	437	2,017,578
ARTS, ENTERTAINMENT & RECREATION	71	56	1,812,818	40	774,019
ACCOMMODATIONS & FOOD SERVICES	72	109	14,614,968	53	4,966,688
ACCOMMODATIONS	721	9	1,182,985	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	100	13,431,983	52	4,718,297
OTHER SERVICES	81	292	8,027,195	172	1,218,806
REPAIR & MAINTENANCE	811	179	6,865,411	103	776,482
PERSONAL SERVICE	812	77	1,050,230	55	399,180
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	36	111,554	14	43,144
PUBLIC ADMINISTRATION, OTHER	92.00	8	104,017	D	D
TOTAL ALL INDUSTRIES		6,374	\$177,841,964	4,441	\$63,539,030

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2015

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
RETAIL TRADE	44-45	1,832	\$48,953,234	3,827	\$281,826,315
MOTOR VEHICLES & PARTS	441	59	4,645,820	119	96,852,237
NEW & USED AUTO DEALERS	4411	8	2,478,159	21	89,802,964
RV, BOAT, MOTORCYCLE DEALERS	4412	11	131,196	27	2,917,379
AUTOMOTIVE PARTS & TIRE	4413	40	2,036,465	71	4,131,894
FURNITURE & HOME FURNISHING	442	89	1,107,267	174	11,381,479
ELECTRONICS & APPLIANCES	443	127	2,590,854	323	18,938,920
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	69	8,851,442	175	21,060,390
BUILDING MATERIALS	4441	53	8,768,918	135	19,200,227
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	82,524	40	1,860,163
FOOD & BEVERAGE STORES	445	31	4,218,408	101	16,165,391
GROCERY & CONVENIENCE STORES	4451	6	3,703,682	24	13,304,115
OTHER FOOD & BEVERAGE STORES	4452, 4453	25	514,726	77	2,861,276
DRUG/HEALTH STORES	446	122	2,659,186	298	9,876,652
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	1,999,880	31	4,093,088
APPAREL & ACCESSORIES	448	178	1,923,565	322	22,654,990
CLOTHING & SHOE STORES	4481, 4482	161	1,379,257	275	18,795,826
JEWELRY & LUGGAGE STORES	4483	17	544,308	47	3,859,164
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	176	1,078,731	311	19,573,332
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	126	965,975	223	17,031,532
BOOK STORES & NEWS DEALERS	4512	50	112,756	88	2,541,800
GENERAL MERCHANDISE STORES	452	26	11,809,776	40	29,425,605
DEPARTMENT STORES	4521	4	198,775	8	28,293,553
GENERAL MERCHANDISE STORES	4529	22	11,611,001	32	1,132,052
E-COMMERCE & MAIL ORDER	4541	318	2,780,532	512	8,421,631
MISCELLANEOUS RETAILERS	453, 4542, 4543	628	5,287,773	1,421	23,382,600
AGRICULTURE, FORESTRY, FISHING	11	6	13,848	28	57,684
MINING	21	D	D	D	D
UTILITIES	22	D	D	9	147,795
CONSTRUCTION	23	456	8,451,710	1,625	60,253,868
CONSTRUCTION OF BUILDINGS	236	98	3,115,235	459	32,862,139
HEAVY CONSTRUCTION & HIGHWAYS	237	18	687,337	53	3,757,625
SPECIAL TRADE CONTRACTORS	238	340	4,649,138	1,113	23,634,104
MANUFACTURING	31-33	262	1,563,949	698	7,844,682
WHOLESALE TRADE	42	750	4,952,071	1,660	31,681,145
DURABLE GOODS	423	502	3,084,553	1,134	26,143,032
NONDURABLE GOODS	424	246	1,861,532	513	5,463,951
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	13	74,162
TRANSPORTATION & WAREHOUSING	48-49	7	13,449	32	251,009
INFORMATION	51	242	4,527,204	493	29,228,306
FINANCE, INSURANCE	52	59	844,870	97	4,130,904
REAL ESTATE, RENTAL/LEASING	53	130	1,865,339	291	9,032,081
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	233	1,752,021	712	16,121,616
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	311	2,095,932	1,031	11,765,333
ARTS, ENTERTAINMENT & RECREATION	71	40	928,525	133	3,355,696
ACCOMMODATIONS & FOOD SERVICES	72	85	12,333,415	281	48,958,746
ACCOMMODATIONS	721	11	1,130,356	14	3,987,998
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	74	11,203,059	267	44,970,748
OTHER SERVICES	81	178	2,665,526	585	13,848,467
REPAIR & MAINTENANCE	811	102	1,752,407	339	10,590,367
PERSONAL SERVICE	812	57	681,922	192	3,019,062
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	231,197	54	239,038
PUBLIC ADMINISTRATION, OTHER	92.00	3	7,013	13	980,315
TOTAL ALL INDUSTRIES		4,597	\$91,052,757	11,516	\$519,485,397

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2015

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
RETAIL TRADE	44-45	833	\$38,806,159	2,261	\$145,503,245
MOTOR VEHICLES & PARTS	441	31	7,944,031	119	74,120,511
NEW & USED AUTO DEALERS	4411	9	6,263,096	27	55,040,283
RV, BOAT, MOTORCYCLE DEALERS	4412	5	18,880	20	9,354,910
AUTOMOTIVE PARTS & TIRE	4413	17	1,662,055	72	9,725,318
FURNITURE & HOME FURNISHING	442	26	471,492	80	2,646,019
ELECTRONICS & APPLIANCES	443	55	1,789,078	184	5,725,132
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	35	5,110,176	102	11,821,578
BUILDING MATERIALS	4441	23	4,739,067	82	11,680,851
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	371,109	20	140,727
FOOD & BEVERAGE STORES	445	14	1,262,576	62	7,012,471
GROCERY & CONVENIENCE STORES	4451	4	1,193,816	24	6,458,223
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	68,760	38	554,248
DRUG/HEALTH STORES	446	75	840,582	170	4,060,502
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	745,207	26	5,775,392
APPAREL & ACCESSORIES	448	86	240,323	207	1,847,160
CLOTHING & SHOE STORES	4481, 4482	83	238,457	187	1,687,135
JEWELRY & LUGGAGE STORES	4483	3	1,866	20	160,025
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	76	576,014	179	1,285,125
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	52	569,518	129	1,074,727
BOOK STORES & NEWS DEALERS	4512	24	6,496	50	210,398
GENERAL MERCHANDISE STORES	452	17	14,912,313	25	18,998,542
DEPARTMENT STORES	4521	4	1,086,983	4	353,354
GENERAL MERCHANDISE STORES	4529	13	13,825,330	21	18,645,188
E-COMMERCE & MAIL ORDER	4541	144	539,367	329	3,993,774
MISCELLANEOUS RETAILERS	453, 4542, 4543	266	4,375,000	778	8,217,039
AGRICULTURE, FORESTRY, FISHING	11	3	4,680	17	75,316
MINING	21	D	D	D	D
UTILITIES	22	D	D	5	20,546
CONSTRUCTION	23	140	1,770,472	770	37,828,427
CONSTRUCTION OF BUILDINGS	236	35	796,658	186	16,510,332
HEAVY CONSTRUCTION & HIGHWAYS	237	5	49,121	35	2,914,078
SPECIAL TRADE CONTRACTORS	238	100	924,693	549	18,404,017
MANUFACTURING	31-33	84	167,609	385	6,408,779
WHOLESALE TRADE	42	401	1,721,950	1,130	28,846,407
DURABLE GOODS	423	283	1,290,837	775	23,884,428
NONDURABLE GOODS	424	117	431,069	345	4,701,201
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	10	260,778
TRANSPORTATION & WAREHOUSING	48-49	6	222,898	35	1,898,137
INFORMATION	51	138	1,445,773	298	9,762,323
FINANCE, INSURANCE	52	40	223,535	85	923,688
REAL ESTATE, RENTAL/LEASING	53	86	801,355	215	7,486,103
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	113	479,039	350	2,720,894
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	120	376,540	461	4,643,379
ARTS, ENTERTAINMENT & RECREATION	71	14	318,421	43	1,506,473
ACCOMMODATIONS & FOOD SERVICES	72	41	5,148,482	138	22,669,489
ACCOMMODATIONS	721	5	741,259	15	3,536,143
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	36	4,407,223	123	19,133,346
OTHER SERVICES	81	93	1,127,961	291	8,545,790
REPAIR & MAINTENANCE	811	54	914,231	209	6,686,208
PERSONAL SERVICE	812	29	211,358	53	1,744,677
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	2,372	29	114,905
PUBLIC ADMINISTRATION, OTHER	92.00	3	674	4	475,909
TOTAL ALL INDUSTRIES		2,117	\$52,647,243	6,490	\$279,365,425

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2015

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
RETAIL TRADE	44-45	1,871	\$35,290,699	1,608	\$22,595,297
MOTOR VEHICLES & PARTS	441	76	6,116,094	43	2,308,867
NEW & USED AUTO DEALERS	4411	14	4,639,981	6	161,921
RV, BOAT, MOTORCYCLE DEALERS	4412	15	68,014	15	314,049
AUTOMOTIVE PARTS & TIRE	4413	47	1,408,099	22	1,832,897
FURNITURE & HOME FURNISHING	442	72	1,157,930	70	685,508
ELECTRONICS & APPLIANCES	443	136	1,458,580	115	1,527,895
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	84	2,951,903	81	2,440,288
BUILDING MATERIALS	4441	66	2,765,400	63	2,213,452
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	186,503	18	226,836
FOOD & BEVERAGE STORES	445	35	5,236,450	40	3,255,893
GROCERY & CONVENIENCE STORES	4451	9	4,294,172	7	3,039,119
OTHER FOOD & BEVERAGE STORES	4452, 4453	26	942,278	33	216,774
DRUG/HEALTH STORES	446	125	2,697,542	119	1,867,701
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	1,198,700	6	713,015
APPAREL & ACCESSORIES	448	177	971,922	160	1,473,734
CLOTHING & SHOE STORES	4481, 4482	153	942,760	138	1,353,282
JEWELRY & LUGGAGE STORES	4483	24	29,162	22	120,452
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	169	2,567,926	132	752,826
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	123	2,090,912	91	553,977
BOOK STORES & NEWS DEALERS	4512	46	477,014	41	198,849
GENERAL MERCHANDISE STORES	452	27	4,644,796	23	1,498,193
DEPARTMENT STORES	4521	5	877,700	4	163,429
GENERAL MERCHANDISE STORES	4529	22	3,767,096	19	1,334,764
E-COMMERCE & MAIL ORDER	4541	321	2,144,125	258	1,569,271
MISCELLANEOUS RETAILERS	453, 4542, 4543	640	4,144,731	561	4,502,106
AGRICULTURE, FORESTRY, FISHING	11	10	33,582	16	31,220
MINING	21	D	D	D	D
UTILITIES	22	4	30,970	D	D
CONSTRUCTION	23	393	16,988,565	330	12,846,300
CONSTRUCTION OF BUILDINGS	236	105	6,076,901	93	9,455,899
HEAVY CONSTRUCTION & HIGHWAYS	237	14	5,373,421	11	397,162
SPECIAL TRADE CONTRACTORS	238	274	5,538,243	226	2,993,239
MANUFACTURING	31-33	285	2,724,450	257	2,161,597
WHOLESALE TRADE	42	898	8,090,066	651	3,816,695
DURABLE GOODS	423	645	6,636,970	429	2,829,776
NONDURABLE GOODS	424	249	1,442,758	217	979,845
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	10,338	5	7,074
TRANSPORTATION & WAREHOUSING	48-49	19	395,586	15	166,375
INFORMATION	51	285	4,628,253	222	2,207,000
FINANCE, INSURANCE	52	68	807,367	50	434,767
REAL ESTATE, RENTAL/LEASING	53	134	1,604,808	105	614,252
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	277	1,831,046	198	2,305,382
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	337	2,574,844	252	1,455,327
ARTS, ENTERTAINMENT & RECREATION	71	64	1,011,730	62	566,046
ACCOMMODATIONS & FOOD SERVICES	72	127	12,691,593	109	7,721,156
ACCOMMODATIONS	721	27	2,625,571	34	1,761,175
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	100	10,066,022	75	5,959,981
OTHER SERVICES	81	245	3,403,694	150	3,256,779
REPAIR & MAINTENANCE	811	160	2,624,188	88	2,965,340
PERSONAL SERVICE	812	67	638,335	43	269,545
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	141,171	19	21,894
PUBLIC ADMINISTRATION, OTHER	92.00	8	21,149	6	547,636
TOTAL ALL INDUSTRIES		5,027	\$92,135,254	4,034	\$60,734,575

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2015

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
RETAIL TRADE	44-45	1,792	\$45,019,810	3,611	\$394,780,067
MOTOR VEHICLES & PARTS	441	46	9,400,023	141	178,063,912
NEW & USED AUTO DEALERS	4411	12	7,238,458	41	173,465,760
RV, BOAT, MOTORCYCLE DEALERS	4412	6	146,062	13	41,381
AUTOMOTIVE PARTS & TIRE	4413	28	2,015,503	87	4,556,771
FURNITURE & HOME FURNISHING	442	77	1,515,662	163	6,494,086
ELECTRONICS & APPLIANCES	443	154	2,701,939	241	14,133,975
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	61	3,274,536	158	20,867,653
BUILDING MATERIALS	4441	49	3,147,602	127	19,321,929
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	126,934	31	1,545,724
FOOD & BEVERAGE STORES	445	38	3,299,060	57	6,925,972
GROCERY & CONVENIENCE STORES	4451	5	3,169,890	15	4,401,793
OTHER FOOD & BEVERAGE STORES	4452, 4453	33	129,170	42	2,524,179
DRUG/HEALTH STORES	446	166	2,508,774	241	7,613,438
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	810,250	24	3,822,683
APPAREL & ACCESSORIES	448	164	1,264,546	285	20,651,488
CLOTHING & SHOE STORES	4481, 4482	144	948,704	246	17,436,545
JEWELRY & LUGGAGE STORES	4483	20	315,842	39	3,214,943
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	161	2,976,794	316	16,865,156
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	115	567,303	236	16,555,745
BOOK STORES & NEWS DEALERS	4512	46	2,409,491	80	309,411
GENERAL MERCHANDISE STORES	452	26	10,599,308	37	90,963,529
DEPARTMENT STORES	4521	4	155,835	8	34,936,773
GENERAL MERCHANDISE STORES	4529	22	10,443,473	29	56,026,756
E-COMMERCE & MAIL ORDER	4541	290	3,349,291	450	6,335,759
MISCELLANEOUS RETAILERS	453, 4542, 4543	600	3,319,627	1,498	22,042,416
AGRICULTURE, FORESTRY, FISHING	11	3	2,833	28	61,921
MINING	21	D	D	D	D
UTILITIES	22	0	0	6	143,644
CONSTRUCTION	23	338	26,523,632	1,843	40,531,201
CONSTRUCTION OF BUILDINGS	236	96	18,766,755	436	15,037,193
HEAVY CONSTRUCTION & HIGHWAYS	237	15	400,484	44	4,553,902
SPECIAL TRADE CONTRACTORS	238	227	7,356,393	1,363	20,940,106
MANUFACTURING	31-33	281	2,876,323	616	4,791,972
WHOLESALE TRADE	42	885	8,377,319	1,444	16,766,223
DURABLE GOODS	423	603	6,949,576	986	12,898,473
NONDURABLE GOODS	424	275	1,403,940	453	3,845,494
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	23,803	5	22,256
TRANSPORTATION & WAREHOUSING	48-49	18	394,303	35	835,164
INFORMATION	51	245	4,475,593	378	15,724,021
FINANCE, INSURANCE	52	47	320,937	95	5,379,386
REAL ESTATE, RENTAL/LEASING	53	115	3,283,676	308	8,033,189
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	277	2,849,759	576	6,672,099
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	240	4,907,097	974	10,767,468
ARTS, ENTERTAINMENT & RECREATION	71	25	760,342	108	1,987,512
ACCOMMODATIONS & FOOD SERVICES	72	88	17,860,646	220	44,813,738
ACCOMMODATIONS	721	8	3,185,801	9	3,642,445
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	80	14,674,845	211	41,171,293
OTHER SERVICES	81	146	2,995,548	566	11,921,693
REPAIR & MAINTENANCE	811	73	2,231,754	390	8,782,766
PERSONAL SERVICE	812	54	721,667	134	2,856,470
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	42,127	42	282,457
PUBLIC ADMINISTRATION, OTHER	92.00	5	61,068	7	6,071
TOTAL ALL INDUSTRIES		4,506	\$120,712,097	10,816	\$563,228,667

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2015

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
RETAIL TRADE	44-45	3,434	\$218,453,627	3,759	\$367,165,013
MOTOR VEHICLES & PARTS	441	90	9,674,668	144	135,566,258
NEW & USED AUTO DEALERS	4411	16	1,677,820	33	125,856,339
RV, BOAT, MOTORCYCLE DEALERS	4412	13	1,838,044	20	1,468,414
AUTOMOTIVE PARTS & TIRE	4413	61	6,158,804	91	8,241,505
FURNITURE & HOME FURNISHING	442	193	14,465,988	193	47,548,372
ELECTRONICS & APPLIANCES	443	306	37,341,728	329	29,572,204
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	199	18,007,468	199	18,319,616
BUILDING MATERIALS	4441	152	16,853,247	167	17,081,654
LAWN & GARDEN SUPPLIES & EQUIP.	4442	47	1,154,221	32	1,237,962
FOOD & BEVERAGE STORES	445	89	10,967,623	113	9,343,701
GROCERY & CONVENIENCE STORES	4451	16	9,688,565	37	8,447,886
OTHER FOOD & BEVERAGE STORES	4452, 4453	73	1,279,058	76	895,815
DRUG/HEALTH STORES	446	225	7,331,337	292	12,449,129
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,200,090	31	4,778,236
APPAREL & ACCESSORIES	448	299	14,845,190	311	7,078,862
CLOTHING & SHOE STORES	4481, 4482	260	13,751,268	265	4,602,356
JEWELRY & LUGGAGE STORES	4483	39	1,093,922	46	2,476,506
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	284	12,336,478	292	6,401,465
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	206	12,133,953	215	6,247,675
BOOK STORES & NEWS DEALERS	4512	78	202,525	77	153,790
GENERAL MERCHANDISE STORES	452	40	43,773,899	51	65,227,959
DEPARTMENT STORES	4521	8	29,151,320	9	18,348,547
GENERAL MERCHANDISE STORES	4529	32	14,622,579	42	46,879,412
E-COMMERCE & MAIL ORDER	4541	494	18,593,974	528	10,913,016
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,205	29,915,184	1,276	19,966,195
AGRICULTURE, FORESTRY, FISHING	11	27	114,544	29	57,924
MINING	21	D	D	7	39,080
UTILITIES	22	5	156,887	6	517,446
CONSTRUCTION	23	2,446	111,167,757	2,473	104,555,294
CONSTRUCTION OF BUILDINGS	236	664	58,546,995	634	65,057,075
HEAVY CONSTRUCTION & HIGHWAYS	237	65	4,201,569	75	7,371,900
SPECIAL TRADE CONTRACTORS	238	1,717	48,419,193	1,764	32,126,319
MANUFACTURING	31-33	782	11,095,633	772	13,755,014
WHOLESALE TRADE	42	1,669	88,508,355	1,728	32,019,938
DURABLE GOODS	423	1,134	83,104,933	1,205	25,424,875
NONDURABLE GOODS	424	521	5,144,178	511	6,364,320
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	259,244	12	230,743
TRANSPORTATION & WAREHOUSING	48-49	42	742,264	61	1,629,164
INFORMATION	51	465	34,819,104	491	29,155,632
FINANCE, INSURANCE	52	90	4,539,219	93	7,147,857
REAL ESTATE, RENTAL/LEASING	53	298	67,270,731	326	14,981,564
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	864	70,851,370	776	16,664,768
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,217	20,830,308	1,155	16,383,626
ARTS, ENTERTAINMENT & RECREATION	71	154	4,321,169	118	3,405,009
ACCOMMODATIONS & FOOD SERVICES	72	251	73,709,081	301	60,435,042
ACCOMMODATIONS	721	7	9,728,403	12	6,062,679
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	244	63,980,678	289	54,372,363
OTHER SERVICES	81	538	17,854,552	656	14,570,835
REPAIR & MAINTENANCE	811	363	11,631,081	452	11,384,409
PERSONAL SERVICE	812	136	6,042,385	171	2,937,433
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	39	181,086	33	248,993
PUBLIC ADMINISTRATION, OTHER	92.00	7	357,020	6	83,449
TOTAL ALL INDUSTRIES		12,291	\$724,795,173	12,757	\$682,566,655

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2015

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
RETAIL TRADE	44-45	2,512	\$138,290,804	1,451	\$31,847,380
MOTOR VEHICLES & PARTS	441	84	19,337,075	53	5,625,051
NEW & USED AUTO DEALERS	4411	19	12,303,260	13	185,185
RV, BOAT, MOTORCYCLE DEALERS	4412	15	1,255,322	5	688,479
AUTOMOTIVE PARTS & TIRE	4413	50	5,778,493	35	4,751,387
FURNITURE & HOME FURNISHING	442	105	6,400,204	79	772,102
ELECTRONICS & APPLIANCES	443	197	6,225,935	113	1,001,256
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	91	17,032,019	73	714,303
BUILDING MATERIALS	4441	70	15,354,056	63	496,075
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	1,677,963	10	218,228
FOOD & BEVERAGE STORES	445	57	9,509,027	45	5,700,562
GROCERY & CONVENIENCE STORES	4451	11	8,466,548	21	5,012,559
OTHER FOOD & BEVERAGE STORES	4452, 4453	46	1,042,479	24	688,003
DRUG/HEALTH STORES	446	215	6,372,929	92	143,787
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	21	4,234,827	14	1,105,088
APPAREL & ACCESSORIES	448	213	7,987,671	139	666,407
CLOTHING & SHOE STORES	4481, 4482	188	6,989,687	125	638,306
JEWELRY & LUGGAGE STORES	4483	25	997,984	14	28,101
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	223	4,220,683	103	300,829
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	159	2,609,872	75	281,867
BOOK STORES & NEWS DEALERS	4512	64	1,610,811	28	18,962
GENERAL MERCHANDISE STORES	452	39	38,646,195	20	200,417
DEPARTMENT STORES	4521	8	11,457,975	4	60,438
GENERAL MERCHANDISE STORES	4529	31	27,188,220	16	139,979
E-COMMERCE & MAIL ORDER	4541	380	6,086,132	211	1,397,093
MISCELLANEOUS RETAILERS	453, 4542, 4543	887	12,238,107	509	14,220,485
AGRICULTURE, FORESTRY, FISHING	11	15	48,304	7	29,216
MINING	21	4	7,147	3	10,216
UTILITIES	22	7	286,494	D	D
CONSTRUCTION	23	863	52,406,636	748	45,822,280
CONSTRUCTION OF BUILDINGS	236	224	30,904,078	140	13,447,038
HEAVY CONSTRUCTION & HIGHWAYS	237	27	1,306,631	36	21,875,190
SPECIAL TRADE CONTRACTORS	238	612	20,195,927	572	10,500,052
MANUFACTURING	31-33	434	5,361,172	264	1,809,346
WHOLESALE TRADE	42	1,299	20,209,703	607	7,086,793
DURABLE GOODS	423	906	16,853,529	412	4,330,600
NONDURABLE GOODS	424	384	3,284,800	190	2,587,471
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	71,374	5	168,722
TRANSPORTATION & WAREHOUSING	48-49	26	483,536	47	28,024,616
INFORMATION	51	339	11,661,953	201	6,032,790
FINANCE, INSURANCE	52	71	947,130	53	798,972
REAL ESTATE, RENTAL/LEASING	53	214	6,211,703	182	58,855,518
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	420	4,551,664	209	2,063,137
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	546	7,120,716	395	3,220,892
ARTS, ENTERTAINMENT & RECREATION	71	63	3,980,131	36	329,567
ACCOMMODATIONS & FOOD SERVICES	72	159	33,912,202	115	90,074,519
ACCOMMODATIONS	721	15	5,094,913	32	45,105,325
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	144	28,817,289	83	44,969,194
OTHER SERVICES	81	290	6,873,591	200	11,623,468
REPAIR & MAINTENANCE	811	176	4,357,809	139	3,259,801
PERSONAL SERVICE	812	89	2,403,358	47	8,344,807
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	112,424	14	18,860
PUBLIC ADMINISTRATION, OTHER	92.00	6	23,806	4	36,133
TOTAL ALL INDUSTRIES		7,268	\$292,376,692	4,524	\$287,671,807

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2015

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
RETAIL TRADE	44-45	10,979	\$1,827,534,474	1,434	\$31,003,723
MOTOR VEHICLES & PARTS	441	352	267,392,575	43	2,110,529
NEW & USED AUTO DEALERS	4411	99	218,999,016	6	51,538
RV, BOAT, MOTORCYCLE DEALERS	4412	91	27,811,816	7	40,956
AUTOMOTIVE PARTS & TIRE	4413	162	20,581,743	30	2,018,035
FURNITURE & HOME FURNISHING	442	522	89,824,378	64	571,974
ELECTRONICS & APPLIANCES	443	801	171,310,117	94	1,180,329
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	510	119,460,156	60	1,802,847
BUILDING MATERIALS	4441	378	112,743,865	50	1,786,765
LAWN & GARDEN SUPPLIES & EQUIP.	4442	132	6,716,291	10	16,082
FOOD & BEVERAGE STORES	445	671	135,259,941	22	1,883,208
GROCERY & CONVENIENCE STORES	4451	333	114,927,573	8	1,727,944
OTHER FOOD & BEVERAGE STORES	4452, 4453	338	20,332,368	14	155,264
DRUG/HEALTH STORES	446	668	103,863,820	105	1,119,636
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	115	23,568,391	10	1,056,183
APPAREL & ACCESSORIES	448	1,031	227,831,330	129	687,797
CLOTHING & SHOE STORES	4481, 4482	787	203,832,600	115	595,798
JEWELRY & LUGGAGE STORES	4483	244	23,998,730	14	91,999
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	824	105,607,187	133	380,260
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	573	84,925,017	87	325,962
BOOK STORES & NEWS DEALERS	4512	251	20,682,170	46	54,298
GENERAL MERCHANDISE STORES	452	87	206,372,527	25	16,862,810
DEPARTMENT STORES	4521	9	83,862,478	4	215,439
GENERAL MERCHANDISE STORES	4529	78	122,510,049	21	16,647,371
E-COMMERCE & MAIL ORDER	4541	1,058	134,044,171	227	1,046,935
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,340	242,999,881	522	2,301,215
AGRICULTURE, FORESTRY, FISHING	11	86	728,530	8	98,447
MINING	21	8	126,513	D	D
UTILITIES	22	13	174,839	3	28,430
CONSTRUCTION	23	8,787	1,576,855,988	344	4,604,018
CONSTRUCTION OF BUILDINGS	236	3,187	1,135,441,224	81	1,262,296
HEAVY CONSTRUCTION & HIGHWAYS	237	199	59,004,525	12	695,173
SPECIAL TRADE CONTRACTORS	238	5,401	382,410,239	251	2,646,549
MANUFACTURING	31-33	2,828	134,242,216	197	1,080,137
WHOLESALE TRADE	42	4,043	385,817,001	680	3,574,201
DURABLE GOODS	423	2,672	321,615,268	490	2,743,896
NONDURABLE GOODS	424	1,331	63,078,754	187	829,038
ELECTRONIC MARKETS, AGENTS & BROKERS	425	40	1,122,979	3	1,267
TRANSPORTATION & WAREHOUSING	48-49	278	26,708,326	6	2,362
INFORMATION	51	1,234	300,389,378	206	2,849,872
FINANCE, INSURANCE	52	209	43,354,601	54	819,978
REAL ESTATE, RENTAL/LEASING	53	961	138,602,880	112	1,836,208
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	3,532	185,249,395	188	960,252
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	4,006	199,337,325	258	1,448,657
ARTS, ENTERTAINMENT & RECREATION	71	1,163	59,920,004	21	288,981
ACCOMMODATIONS & FOOD SERVICES	72	2,999	896,071,720	65	6,603,559
ACCOMMODATIONS	721	265	221,889,052	3	251,753
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,734	674,182,668	62	6,351,806
OTHER SERVICES	81	2,835	187,611,820	150	1,758,928
REPAIR & MAINTENANCE	811	1,483	90,246,270	98	1,168,039
PERSONAL SERVICE	812	1,136	91,979,511	35	416,087
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	216	5,386,039	17	174,802
PUBLIC ADMINISTRATION, OTHER	92.00	22	927,086	4	6,029
TOTAL ALL INDUSTRIES		43,983	\$5,963,652,096	3,731	\$56,964,254

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2015

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
RETAIL TRADE	44-45	5,018	\$585,976,157	1,071	\$38,236,605
MOTOR VEHICLES & PARTS	441	246	102,309,657	44	7,680,215
NEW & USED AUTO DEALERS	4411	91	83,516,794	7	5,207,077
RV, BOAT, MOTORCYCLE DEALERS	4412	29	1,182,071	4	3,247
AUTOMOTIVE PARTS & TIRE	4413	126	17,610,792	33	2,469,891
FURNITURE & HOME FURNISHING	442	189	23,005,254	37	444,349
ELECTRONICS & APPLIANCES	443	402	43,731,109	96	1,938,463
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	203	53,954,414	48	3,015,039
BUILDING MATERIALS	4441	157	51,333,846	36	2,364,539
LAWN & GARDEN SUPPLIES & EQUIP.	4442	46	2,620,568	12	650,500
FOOD & BEVERAGE STORES	445	173	36,122,301	32	2,604,804
GROCERY & CONVENIENCE STORES	4451	62	32,677,215	19	2,574,351
OTHER FOOD & BEVERAGE STORES	4452, 4453	111	3,445,086	13	30,453
DRUG/HEALTH STORES	446	396	27,896,214	86	732,922
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	56	9,603,909	11	1,019,770
APPAREL & ACCESSORIES	448	386	54,180,194	116	1,163,417
CLOTHING & SHOE STORES	4481, 4482	327	46,212,899	104	1,139,636
JEWELRY & LUGGAGE STORES	4483	59	7,967,295	12	23,781
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	397	33,559,352	83	508,259
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	282	26,711,174	55	498,693
BOOK STORES & NEWS DEALERS	4512	115	6,848,178	28	9,566
GENERAL MERCHANDISE STORES	452	48	123,439,838	19	14,832,339
DEPARTMENT STORES	4521	10	46,775,322	4	1,270,841
GENERAL MERCHANDISE STORES	4529	38	76,664,516	15	13,561,498
E-COMMERCE & MAIL ORDER	4541	628	20,325,362	149	767,807
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,894	57,848,553	350	3,529,221
AGRICULTURE, FORESTRY, FISHING	11	33	153,702	6	12,337
MINING	21	3	59,770	D	D
UTILITIES	22	9	518,878	5	19,947
CONSTRUCTION	23	2,017	160,523,518	291	10,382,864
CONSTRUCTION OF BUILDINGS	236	629	78,227,468	64	7,235,196
HEAVY CONSTRUCTION & HIGHWAYS	237	64	11,604,484	15	754,921
SPECIAL TRADE CONTRACTORS	238	1,324	70,691,566	212	2,392,747
MANUFACTURING	31-33	1,012	22,296,135	130	1,190,251
WHOLESALE TRADE	42	2,307	95,819,225	557	8,812,238
DURABLE GOODS	423	1,579	78,773,422	395	6,070,882
NONDURABLE GOODS	424	707	16,870,362	157	2,733,808
ELECTRONIC MARKETS, AGENTS & BROKERS	425	21	175,441	5	7,548
TRANSPORTATION & WAREHOUSING	48-49	75	4,561,905	9	124,317
INFORMATION	51	617	55,725,220	162	3,253,848
FINANCE, INSURANCE	52	140	10,897,016	52	316,095
REAL ESTATE, RENTAL/LEASING	53	393	30,370,308	128	1,778,715
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	987	21,336,277	168	890,003
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,136	33,656,336	200	983,723
ARTS, ENTERTAINMENT & RECREATION	71	233	7,558,458	10	243,574
ACCOMMODATIONS & FOOD SERVICES	72	591	155,279,502	63	7,375,534
ACCOMMODATIONS	721	48	25,191,329	5	590,737
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	543	130,088,173	58	6,784,797
OTHER SERVICES	81	935	36,805,270	134	2,407,297
REPAIR & MAINTENANCE	811	514	23,967,989	87	1,830,212
PERSONAL SERVICE	812	355	11,305,421	36	522,122
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	66	1,531,860	11	54,963
PUBLIC ADMINISTRATION, OTHER	92.00	9	817,164	3	5,850
TOTAL ALL INDUSTRIES		15,515	\$1,222,354,841	2,990	\$76,036,018

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2015

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
RETAIL TRADE	44-45	5,442	\$627,416,794	1,918	\$313,952,881
MOTOR VEHICLES & PARTS	441	239	169,258,372	65	22,515,067
NEW & USED AUTO DEALERS	4411	87	153,293,245	17	18,172,271
RV, BOAT, MOTORCYCLE DEALERS	4412	35	4,285,570	4	246,263
AUTOMOTIVE PARTS & TIRE	4413	117	11,679,557	44	4,096,533
FURNITURE & HOME FURNISHING	442	226	15,318,643	109	13,761,842
ELECTRONICS & APPLIANCES	443	420	44,017,723	209	39,658,661
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	262	42,504,461	116	18,693,303
BUILDING MATERIALS	4441	209	40,611,576	100	17,567,714
LAWN & GARDEN SUPPLIES & EQUIP.	4442	53	1,892,885	16	1,125,589
FOOD & BEVERAGE STORES	445	214	33,230,499	59	6,722,012
GROCERY & CONVENIENCE STORES	4451	112	31,266,554	26	3,507,233
OTHER FOOD & BEVERAGE STORES	4452, 4453	102	1,963,945	33	3,214,779
DRUG/HEALTH STORES	446	380	26,643,633	118	9,583,864
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	56	10,990,850	19	2,539,188
APPAREL & ACCESSORIES	448	433	60,997,102	184	72,941,021
CLOTHING & SHOE STORES	4481, 4482	354	50,312,587	161	64,012,710
JEWELRY & LUGGAGE STORES	4483	79	10,684,515	23	8,928,311
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	439	40,621,748	133	22,192,911
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	312	38,178,871	97	20,481,025
BOOK STORES & NEWS DEALERS	4512	127	2,442,877	36	1,711,886
GENERAL MERCHANDISE STORES	452	58	112,231,495	24	74,514,447
DEPARTMENT STORES	4521	8	42,383,216	8	47,459,254
GENERAL MERCHANDISE STORES	4529	50	69,848,279	16	27,055,193
E-COMMERCE & MAIL ORDER	4541	657	19,809,075	220	3,836,296
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,058	51,793,193	662	26,994,269
AGRICULTURE, FORESTRY, FISHING	11	46	248,023	7	15,495
MINING	21	5	19,554	3	6,457
UTILITIES	22	8	311,392	4	51,826
CONSTRUCTION	23	3,355	168,792,559	1,023	34,167,659
CONSTRUCTION OF BUILDINGS	236	985	81,132,672	220	20,715,109
HEAVY CONSTRUCTION & HIGHWAYS	237	97	33,281,623	36	919,082
SPECIAL TRADE CONTRACTORS	238	2,273	54,378,264	767	12,533,468
MANUFACTURING	31-33	1,170	21,237,353	407	5,003,317
WHOLESALE TRADE	42	2,438	72,068,953	1,054	57,871,955
DURABLE GOODS	423	1,680	60,565,099	747	53,631,274
NONDURABLE GOODS	424	739	11,427,465	300	4,172,077
ELECTRONIC MARKETS, AGENTS & BROKERS	425	19	76,389	7	68,604
TRANSPORTATION & WAREHOUSING	48-49	90	10,285,241	42	1,539,400
INFORMATION	51	615	53,832,828	296	27,288,748
FINANCE, INSURANCE	52	140	10,415,097	66	1,082,452
REAL ESTATE, RENTAL/LEASING	53	496	33,070,982	238	16,314,766
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,206	23,204,704	369	18,349,593
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,591	30,989,514	544	4,447,087
ARTS, ENTERTAINMENT & RECREATION	71	242	6,212,060	38	5,401,299
ACCOMMODATIONS & FOOD SERVICES	72	620	127,901,443	187	66,468,420
ACCOMMODATIONS	721	35	14,831,713	18	15,505,909
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	585	113,069,730	169	50,962,511
OTHER SERVICES	81	1,115	39,569,779	297	6,256,131
REPAIR & MAINTENANCE	811	740	28,637,120	219	3,535,827
PERSONAL SERVICE	812	289	10,028,757	61	2,705,932
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	86	903,902	17	14,372
PUBLIC ADMINISTRATION, OTHER	92.00	12	184,260	6	10,355
TOTAL ALL INDUSTRIES		18,591	\$1,225,760,536	6,499	\$558,227,841

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2015

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
RETAIL TRADE	44-45	4,518	\$440,803,874	2,021	\$58,501,138
MOTOR VEHICLES & PARTS	441	162	115,006,508	74	14,105,446
NEW & USED AUTO DEALERS	4411	25	91,291,299	14	10,042,403
RV, BOAT, MOTORCYCLE DEALERS	4412	26	12,863,506	11	1,237,512
AUTOMOTIVE PARTS & TIRE	4413	111	10,851,703	49	2,825,531
FURNITURE & HOME FURNISHING	442	190	12,712,692	78	1,733,144
ELECTRONICS & APPLIANCES	443	373	17,035,643	164	3,257,686
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	211	26,628,511	93	4,068,578
BUILDING MATERIALS	4441	159	24,434,882	68	3,503,529
LAWN & GARDEN SUPPLIES & EQUIP.	4442	52	2,193,629	25	565,049
FOOD & BEVERAGE STORES	445	155	25,838,051	60	7,226,283
GROCERY & CONVENIENCE STORES	4451	56	20,882,746	15	6,274,720
OTHER FOOD & BEVERAGE STORES	4452, 4453	99	4,955,305	45	951,563
DRUG/HEALTH STORES	446	348	22,042,359	179	2,889,848
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	57	10,451,365	13	1,616,081
APPAREL & ACCESSORIES	448	344	28,951,268	175	2,085,102
CLOTHING & SHOE STORES	4481, 4482	295	25,462,578	155	1,568,195
JEWELRY & LUGGAGE STORES	4483	49	3,488,690	20	516,907
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	357	17,306,176	185	2,509,505
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	256	14,585,700	130	1,933,672
BOOK STORES & NEWS DEALERS	4512	101	2,720,476	55	575,833
GENERAL MERCHANDISE STORES	452	52	108,543,056	30	9,282,645
DEPARTMENT STORES	4521	8	32,709,520	6	4,490,906
GENERAL MERCHANDISE STORES	4529	44	75,833,536	24	4,791,739
E-COMMERCE & MAIL ORDER	4541	633	14,688,176	310	2,977,911
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,636	41,600,069	660	6,748,909
AGRICULTURE, FORESTRY, FISHING	11	26	127,797	15	126,473
MINING	21	3	76,314	D	D
UTILITIES	22	8	983,164	5	58,397
CONSTRUCTION	23	2,434	147,127,546	460	23,156,069
CONSTRUCTION OF BUILDINGS	236	662	79,734,792	132	13,877,544
HEAVY CONSTRUCTION & HIGHWAYS	237	68	12,199,290	19	750,967
SPECIAL TRADE CONTRACTORS	238	1,704	55,193,464	309	8,527,558
MANUFACTURING	31-33	900	10,239,206	330	4,347,063
WHOLESALE TRADE	42	2,149	58,054,561	1,028	11,763,780
DURABLE GOODS	423	1,460	47,451,079	717	9,186,482
NONDURABLE GOODS	424	674	10,486,228	308	2,558,836
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	117,254	3	18,462
TRANSPORTATION & WAREHOUSING	48-49	76	2,764,958	12	316,302
INFORMATION	51	591	46,658,165	290	6,414,445
FINANCE, INSURANCE	52	125	10,242,002	72	1,342,993
REAL ESTATE, RENTAL/LEASING	53	393	19,634,514	171	2,472,310
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	927	18,473,249	327	3,036,288
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,204	24,631,785	363	3,692,079
ARTS, ENTERTAINMENT & RECREATION	71	178	8,108,791	47	1,011,258
ACCOMMODATIONS & FOOD SERVICES	72	461	107,323,715	160	22,461,756
ACCOMMODATIONS	721	26	16,058,767	58	5,486,703
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	435	91,264,948	102	16,975,053
OTHER SERVICES	81	869	25,400,516	249	5,293,692
REPAIR & MAINTENANCE	811	544	19,110,559	144	3,623,768
PERSONAL SERVICE	812	275	5,890,804	79	1,055,071
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	50	399,153	26	614,853
PUBLIC ADMINISTRATION, OTHER	92.00	10	387,387	6	358,440
TOTAL ALL INDUSTRIES		14,872	\$921,037,544	5,558	\$144,359,182

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th Quarter, 2015

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
RETAIL TRADE	44-45	2,298	\$113,612,402	3,000	\$235,576,037
MOTOR VEHICLES & PARTS	441	101	23,021,692	168	62,321,644
NEW & USED AUTO DEALERS	4411	22	16,092,410	54	47,958,609
RV, BOAT, MOTORCYCLE DEALERS	4412	9	49,639	24	4,893,500
AUTOMOTIVE PARTS & TIRE	4413	70	6,879,643	90	9,469,535
FURNITURE & HOME FURNISHING	442	86	4,082,299	120	5,778,438
ELECTRONICS & APPLIANCES	443	193	2,268,932	258	11,276,305
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	90	20,621,548	135	28,307,138
BUILDING MATERIALS	4441	70	19,536,746	101	26,626,536
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	1,084,802	34	1,680,602
FOOD & BEVERAGE STORES	445	61	6,670,843	99	14,450,550
GROCERY & CONVENIENCE STORES	4451	22	6,044,364	39	13,938,667
OTHER FOOD & BEVERAGE STORES	4452, 4453	39	626,479	60	511,883
DRUG/HEALTH STORES	446	192	3,854,127	228	6,741,930
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,214,914	32	4,975,434
APPAREL & ACCESSORIES	448	214	4,872,998	245	5,598,482
CLOTHING & SHOE STORES	4481, 4482	185	4,413,625	216	4,272,427
JEWELRY & LUGGAGE STORES	4483	29	459,373	29	1,326,055
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	204	6,219,844	263	8,591,340
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	153	4,550,509	190	7,731,451
BOOK STORES & NEWS DEALERS	4512	51	1,669,335	73	859,889
GENERAL MERCHANDISE STORES	452	27	27,017,630	37	59,548,153
DEPARTMENT STORES	4521	5	10,366,684	7	11,646,915
GENERAL MERCHANDISE STORES	4529	22	16,650,946	30	47,901,238
E-COMMERCE & MAIL ORDER	4541	325	3,471,310	393	6,210,228
MISCELLANEOUS RETAILERS	453, 4542, 4543	794	10,296,265	1,022	21,776,395
AGRICULTURE, FORESTRY, FISHING	11	10	21,112	21	180,690
MINING	21	4	149,510	4	47,815
UTILITIES	22	6	43,255	3	33,994
CONSTRUCTION	23	657	43,333,716	860	43,145,182
CONSTRUCTION OF BUILDINGS	236	189	28,721,595	238	21,524,141
HEAVY CONSTRUCTION & HIGHWAYS	237	21	1,592,805	30	2,944,597
SPECIAL TRADE CONTRACTORS	238	447	13,019,316	592	18,676,444
MANUFACTURING	31-33	425	3,361,033	553	9,178,766
WHOLESALE TRADE	42	1,153	18,661,552	1,509	38,457,624
DURABLE GOODS	423	820	15,478,242	1,063	26,695,285
NONDURABLE GOODS	424	328	3,109,976	434	11,684,594
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	73,334	12	77,745
TRANSPORTATION & WAREHOUSING	48-49	18	218,717	38	853,096
INFORMATION	51	341	10,418,641	418	23,076,757
FINANCE, INSURANCE	52	82	6,846,092	106	3,209,776
REAL ESTATE, RENTAL/LEASING	53	204	5,643,143	258	13,279,023
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	357	4,937,170	500	6,889,835
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	433	3,855,889	595	8,720,125
ARTS, ENTERTAINMENT & RECREATION	71	57	1,355,321	88	3,953,043
ACCOMMODATIONS & FOOD SERVICES	72	139	25,563,671	271	52,380,227
ACCOMMODATIONS	721	18	5,915,888	29	7,011,610
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	121	19,647,783	242	45,368,617
OTHER SERVICES	81	302	7,006,753	488	14,248,257
REPAIR & MAINTENANCE	811	185	5,660,087	311	11,049,098
PERSONAL SERVICE	812	81	1,127,962	141	2,863,734
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	36	218,704	36	335,425
PUBLIC ADMINISTRATION, OTHER	92.00	8	20,257	9	62,343
TOTAL ALL INDUSTRIES		6,494	\$245,048,234	8,721	\$453,292,590

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
4TH QUARTER, 2015

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
AGRICULTURE, FORESTRY, FISHING	11	\$1,244,953,244	\$708,538,575	\$4,186,934
CROP & ANIMAL PRODUCTION	111,112	427,313,811	188,445,181	1,070,197
FORESTRY & LOGGING	113	478,020,346	350,164,246	1,394,516
FISHING & HUNTING	114	138,298,385	22,052,621	120,855
AG & FORESTRY SUPPORT ACTIVITIES	115	201,320,702	147,876,527	1,601,366
MINING	21	117,345,557	104,202,452	566,151
SAND & GRAVEL, QUARRYING	2123	82,186,363	73,238,374	393,118
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	35,159,194	30,964,078	173,033
UTILITIES	22	699,569,345	556,161,553	7,510,502
HYDROELECTRIC POWER GENERATION	221111	14,963,014	13,659,319	184,228
ALTERNATIVE POWER GENERATION	221114-221117	1,381,309	1,190,109	16,578
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	5,632,493	5,489,997	49,473
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	143,293,621	125,959,155	1,401,823
NATURAL GAS DISTRIBUTION	2212	81,042,143	17,065,684	122,051
WATER & SEWER	2213	453,256,765	392,797,289	5,736,349
CONSTRUCTION	23	13,197,756,335	11,889,566,979	58,636,926
RESIDENTIAL BUILDING & REMODELING	2361	2,152,907,516	2,033,333,220	10,099,385
NONRESIDENTIAL BUILDING	2362	3,220,555,888	2,890,438,297	13,870,177
HEAVY CONSTRUCTION & HIGHWAYS	237	1,531,889,107	1,311,380,525	6,739,444
SPECIAL TRADE CONTRACTORS	238	6,292,403,824	5,654,414,937	27,927,920
ELECTRICAL	23821	1,239,210,371	1,083,278,859	5,454,749
PLUMBING & HEATING	23822	1,136,164,731	1,050,439,274	5,177,808
PAINTING	23832	237,896,650	219,129,037	1,064,174
MASONRY/DRYWALL	23814, 23831	355,216,673	326,764,908	1,574,735
ROOFING	23816	273,928,632	258,386,264	1,233,598
OTHER CONTRACTORS	238 not listed above	3,049,986,767	2,716,416,595	13,422,856
MANUFACTURING	31-33	42,574,407,311	30,559,502,887	116,311,868
FOOD PRODUCTS	311	3,991,741,706	1,934,431,859	7,229,645
MILLING OF GRAINS	3112	222,689,843	138,350,127	627,483
FRUITS & VEGETABLES	3114	609,487,191	142,469,847	646,472
DAIRY PRODUCTS	3115	513,302,747	109,920,155	534,320
MEAT PRODUCTS	3116	603,194,000	600,543,801	914,532
SEAFOOD PRODUCTS	3117	676,585,932	117,773,268	550,464
BAKERY PRODUCTS	3118	549,688,655	282,428,902	1,366,078
OTHER FOOD ITEMS	3111, 3113, 3119	816,793,338	542,945,759	2,590,296
BEVERAGES	312	621,678,336	379,419,668	1,850,354
TEXTILES	313,314	209,084,435	120,608,653	595,796
APPAREL	315	54,755,676	35,143,058	179,419
LEATHER & ALLIED PRODUCTS	316	28,404,590	12,615,665	62,662
LUMBER & WOOD PRODUCTS	321	2,011,702,308	1,206,468,654	4,911,592
SAWMILLS	3211	717,039,862	422,392,205	1,528,216
PLYWOOD & TRUSSES	3212	326,488,647	201,419,508	812,930
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	968,173,799	582,656,941	2,570,446
PAPER PRODUCTS	322	1,551,408,163	911,391,638	3,562,777
PULP & PAPER MILLS	3221	1,137,639,855	622,914,524	2,210,698
OTHER PAPER PRODUCTS	3222	413,768,308	288,477,114	1,352,079
COMMERCIAL PRINTING	323	268,470,709	211,396,516	1,044,141
PETROLEUM & COAL PRODUCTS	324	4,149,760,708	3,821,702,664	18,554,844
PETROLEUM REFINING	32411	3,996,640,743	3,702,761,687	17,981,824
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	153,119,965	118,940,977	573,020
CHEMICALS	325	1,917,740,870	1,040,246,456	4,883,339
CHEMICALS, PESTICIDES & FERTILIZERS	3251, 3253	661,019,155	316,544,549	1,568,087
PHARMACEUTICALS	3254	398,014,413	234,391,929	1,156,870
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	377,464,604	210,644,368	784,687
PAINT, COATING & ADHESIVES	3255	29,632,861	19,863,310	96,482
SOAP, CLEANING COMPOUND & TOILETRIES	3256	258,687,570	137,715,974	667,320
OTHER CHEMICAL PRODUCTS	3259	192,922,267	121,086,326	609,893

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
4TH QUARTER, 2015

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
PLASTICS & RUBBER PRODUCTS	326	768,358,768	463,736,845	2,172,276
NONMETALLIC MINERALS	327	709,782,621	531,965,800	2,552,704
PRIMARY METALS	331	653,906,776	481,508,137	1,974,106
IRON & STEEL MILLS	3311, 3312	213,753,763	134,448,398	621,298
ALUMINUM SMELTING	3313	243,807,814	221,923,909	752,813
OTHER NONFERROUS METALS	3314	35,441,250	34,475,456	166,837
FOUNDRIES	3315	160,903,949	90,660,374	433,158
FABRICATED METAL PRODUCTS	332	1,558,536,770	1,090,979,112	4,920,939
MACHINERY	333	1,577,540,978	844,728,158	4,027,566
FARM & CONSTRUCTION IMPLEMENTS	3331	130,192,254	67,628,348	327,653
INDUSTRIAL MACHINERY	3332	323,290,800	153,061,430	747,611
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	1,124,057,924	624,038,380	2,952,302
COMPUTERS & ELECTRONICS	334	2,846,819,406	1,408,729,156	6,969,088
COMPUTER HARDWARE	3341	363,924,935	24,820,045	139,367
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	172,963,811	74,302,366	395,500
AUDIO & VIDEO EQUIPMENT	3343	55,742,466	26,246,005	132,114
SEMICONDUCTORS	3344	731,122,828	371,750,779	1,500,228
INSTRUMENTS	3345	1,500,088,260	895,650,948	4,682,212
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	22,977,106	15,959,013	119,667
ELECTRICAL EQUIPMENT & APPLIANCES	335	615,560,618	303,456,479	1,403,150
LIGHTING EQUIPMENT	3351	149,916,891	38,394,519	187,364
HOUSEHOLD APPLIANCES	3352	5,133,339	3,446,292	17,195
OTHER ELECTRIC EQUIPMENT	3353, 3359	460,510,388	261,615,668	1,198,591
TRANSPORTATION EQUIPMENT	336	17,484,306,124	14,816,592,804	44,866,513
MOTOR VEHICLES & PARTS	3361, 3362, 3363	400,615,081	265,778,724	1,289,065
AIRCRAFT, AEROSPACE & PARTS	3364	16,674,599,782	14,255,489,743	42,125,361
SHIPS & BOATS	3366	382,226,594	272,601,896	1,340,853
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	26,864,667	22,722,441	111,234
FURNITURE & RELATED PRODUCTS	337	399,144,438	277,457,357	1,359,344
OTHER MANUFACTURING	339	1,155,703,311	666,924,208	3,191,613
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	127,252,217	77,764,802	398,954
DENTAL LABORATORIES	339116	58,581,524	54,584,541	322,084
SPORTING AND ATHLETIC GOODS	33992	216,066,463	58,175,644	292,958
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	753,803,107	476,399,221	2,177,617
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>40,639,421,313</u>	<u>27,112,066,327</u>	<u>127,760,160</u>
DURABLE GOODS	423	19,487,917,288	13,884,047,330	69,847,903
MOTOR VEHICLES & PARTS	4231	3,093,824,784	2,832,625,814	14,007,682
FURNITURE & HOME FURNISHINGS	4232	505,677,042	341,007,827	1,686,669
LUMBER & CONSTRUCTION MATERIALS	4233	1,641,785,404	1,108,833,998	5,266,336
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	3,542,921,066	2,624,752,229	13,710,802
METAL & MINERAL (except Petroleum)	4235	769,494,207	524,353,597	2,479,425
ELECTRICAL EQUIPMENT	4236	2,826,826,080	2,041,275,349	10,930,469
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	925,995,422	754,780,466	3,685,064
MACHINERY & EQUIPMENT	4238	3,371,137,436	2,617,428,475	12,485,891
SPORTING & RECREATIONAL GOODS & SUPPLIES	423910	394,145,586	190,596,676	982,784
TOY & HOBBY GOODS & SUPPLIES	423920	1,214,258,592	65,771,435	368,622
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	1,201,851,669	782,621,464	4,244,159
NONDURABLE GOODS:	424	20,833,908,864	13,063,571,881	56,562,237
PAPER & PAPER PRODUCTS	4241	671,657,582	496,334,620	2,299,844
DRUGS & SUNDRIES	4242	2,475,816,714	2,174,420,323	5,853,940
APPAREL	4243	1,189,085,485	368,832,822	1,825,960
FOOD PRODUCTS	4244	9,016,877,767	5,368,776,541	23,693,471
FARM PRODUCTS	4245	1,262,257,493	200,874,251	1,008,384
CHEMICALS & PLASTICS	4246	769,894,174	618,208,365	2,989,192
PETROLEUM PRODUCTS	4247	1,178,748,536	938,436,107	4,801,908
BEER & ALE	424810	228,530,579	215,609,050	1,045,185
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	1,068,610,582	807,979,181	3,928,700
FARM SUPPLIES	42491	719,969,820	454,586,687	2,284,392
TOBACCO & TOBACCO PRODUCTS	42494	342,917,451	273,123,740	1,318,929
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,909,542,681	1,146,390,194	5,512,332
ELECTRONIC MARKETS, AGENTS, BROKERS	425	317,595,161	164,447,116	1,350,020

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
4TH QUARTER, 2015

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
RETAIL TRADE	44-45	35,172,842,419	29,961,414,508	149,108,372
MOTOR VEHICLES & PARTS	441	6,409,632,868	5,681,357,861	28,796,066
NEW & USED AUTO DEALERS	4411	5,056,699,643	4,562,463,120	23,261,566
RV, BOAT, MOTORCYCLE DEALERS	4412	456,558,465	353,596,321	1,807,445
AUTOMOTIVE PARTS & TIRES	4413	896,374,760	765,298,420	3,727,055
FURNITURE & HOME FURNISHINGS	442	884,027,357	809,442,018	3,899,315
ELECTRONICS & APPLIANCES	443	1,825,840,848	1,543,184,556	8,603,927
HOUSEHOLD APPLIANCES	443141	141,497,539	139,544,376	673,806
ELECTRONIC STORES	443142	1,684,343,309	1,403,640,180	7,930,121
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,117,847,655	1,970,596,075	9,479,744
BUILDING MATERIALS	4441	1,855,136,960	1,746,133,031	8,376,388
LAWN & GARDEN SUPPLIES	4442	262,710,695	224,463,044	1,103,356
FOOD & BEVERAGES (OFF-PREMISES)	445	4,160,066,001	3,899,331,547	18,645,013
GROCERY & CONVENIENCE STORES	4451	3,627,115,392	3,485,453,430	16,760,959
OTHER FOOD STORES/SPECIALTY FOODS	4452	390,679,684	288,377,234	1,283,126
BEER, WINE AND LIQUOR STORES	4453	142,270,925	125,500,883	600,928
DRUG STORES & PERSONAL CARE STORES	446	2,174,785,517	1,995,702,069	9,756,602
GAS STATIONS (INCL. CONVENIENCE STORES)	447	2,077,600,123	1,635,018,081	8,048,460
APPAREL & ACCESSORIES	448	1,821,433,989	1,373,985,527	6,598,650
CLOTHING STORES	4481	1,479,281,682	1,078,852,336	5,186,673
SHOE STORES	4482	108,701,765	102,521,048	483,911
JEWELRY & LUGGAGE STORES	4483	233,450,542	192,612,143	928,066
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,098,153,704	877,389,020	4,314,841
SPORTING GOODS	45111	648,981,446	531,797,221	2,610,247
HOBBY & TOY STORES	45112	192,481,190	159,912,828	762,709
SEWING SUPPLIES	45113	53,092,368	49,557,759	238,032
MUSICAL INSTRUMENTS	45114	44,398,786	38,164,915	196,022
BOOK, PERIODICAL & MUSIC STORES	45121	159,199,914	97,956,297	507,831
DEPARTMENT STORES	4521	1,063,257,395	1,035,956,743	4,967,146
GENERAL MERCHANDISE STORES	4529	5,938,675,211	5,171,806,907	24,702,801
E-COMMERCE & MAIL ORDER	4541	1,832,712,690	1,304,183,814	6,857,592
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,768,809,061	2,663,460,290	14,438,215
TRANSPORTATION	48-492	1,531,950,870	1,214,856,647	8,210,304
AIR TRANSPORTATION	481	23,056,932	21,688,878	181,722
RAILROADS	482	35,052,633	35,051,633	405,911
WATER TRANSPORTATION	483	58,602,988	38,441,175	135,194
TRUCK TRANSPORTATION	484	288,542,338	159,496,062	1,460,101
TRANSIT & GROUND PASSENGER TRANSPORT	485	58,182,437	50,896,542	653,838
PIPELINE TRANSPORTATION	486	2,846,266	2,846,266	18,086
SCENIC & SIGHTSEEING TRANSPORTATION	487	49,948,711	18,811,638	103,166
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	982,369,633	859,220,788	4,942,981
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	33,348,932	28,403,665	309,305
WAREHOUSING & STORAGE	493	276,057,840	255,729,362	1,365,408
INFORMATION	51	6,201,464,289	5,132,287,510	47,784,343
PUBLISHING (EXCEPT INTERNET)	511	1,392,160,553	845,298,421	5,697,167
NEWSPAPERS	51111	130,066,354	127,768,303	525,912
BOOKS & PERIODICALS	51112, 51113	134,117,276	102,631,750	665,918
SOFTWARE	5112	1,039,443,052	537,138,370	3,515,327
OTHER PUBLISHERS	51114, 51119	88,533,871	77,759,998	990,010
MOTION PICTURE PRODUCTION	512	288,884,647	248,690,834	3,097,372
RADIO & TV BROADCASTING, CABLE TV	515	561,758,724	461,074,050	5,789,775
TELEPHONE & TELECOMMUNICATIONS	517	3,033,641,060	2,928,660,962	25,366,347
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	592,364,982	380,254,632	4,683,221
OTHER INFORMATION SERVICES	519	332,654,323	268,308,611	3,150,461
FINANCE, INSURANCE, REAL ESTATE	52-53	11,762,704,251	8,887,058,672	102,738,112
BANKS & CREDIT UNIONS	522	4,439,002,576	3,583,890,993	50,699,622
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,969,774,779	1,298,111,593	14,190,863
INSURANCE AGENTS & BROKERS	524	2,158,256,675	1,090,758,012	8,843,784
REAL ESTATE AGENTS & BROKERS	531	1,502,098,933	1,416,164,597	19,800,763
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,547,243,312	1,357,327,917	7,164,500
LESSORS OF NONFINANCIAL INTANGIBLES	533	146,327,976	140,805,560	2,038,580

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STATEWIDE BY INDUSTRY (NAICS)
4TH QUARTER, 2015

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>41,717,934,875</u>	<u>32,492,720,145</u>	<u>373,775,228</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICE</u>	<u>54</u>	<u>15,990,637,067</u>	<u>11,110,086,415</u>	<u>142,539,590</u>
LEGAL SERVICES	5411	1,416,721,753	1,305,862,702	19,076,439
ACCOUNTING SERVICES	5412	1,983,184,268	1,912,426,018	28,495,316
ARCHITECTURAL SERVICES	54131	401,318,428	330,695,246	4,894,305
ENGINEERING SERVICES	54133	1,625,259,760	1,264,765,952	12,766,895
OTHER RELATED SERVICES	54132, 54134-54138	228,836,358	201,558,564	2,684,346
SPECIALIZED DESIGN SERVICES	5414	324,935,887	265,424,294	2,877,925
COMPUTER SYSTEM DESIGN SERVICES	5415	4,947,077,606	2,369,218,345	27,602,960
CONSULTING SERVICES	5416	2,635,308,499	1,985,696,157	26,787,374
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICE	5417	809,903,868	342,900,769	3,282,622
ADVERTISING & PUBLIC RELATIONS	5418	411,340,418	333,956,231	4,573,084
OTHER PROFESSIONAL SERVICES	5419	1,206,750,222	797,582,137	9,498,324
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>161,724,864</u>	<u>125,406,845</u>	<u>1,611,245</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	4,412,003,086	3,754,811,625	40,777,649
EMPLOYMENT SERVICES	5613	862,270,128	761,077,266	10,165,701
TRAVEL SERVICES	5615	215,212,804	168,065,769	1,096,686
INVESTIGATION & SECURITY SERVICES	5616	313,455,975	282,071,498	3,227,271
BUILDING SERVICES & JANITORIAL	5617	968,480,880	931,504,506	8,467,421
OTHER	5611, 5612, 5614, 5619	2,052,583,299	1,612,092,586	17,820,570
WASTE TREATMENT/ COLLECTION	562	901,715,695	822,846,155	8,797,284
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>808,163,440</u>	<u>405,808,935</u>	<u>5,442,163</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>11,354,332,413</u>	<u>8,907,516,376</u>	<u>124,219,950</u>
AMBULATORY HEALTH CARE SERVICES	621	5,726,269,939	4,837,499,124	68,624,587
PHYSICIANS	6211	2,250,878,556	1,807,647,913	26,786,086
DENTISTS	6212	854,451,120	845,240,998	12,643,057
OTHER HEALTH PRACTITIONERS	6213	964,127,117	909,327,588	12,678,496
OUTPATIENT CARE CENTERS	6214	810,801,566	618,796,930	8,731,598
MEDICAL & DIAGNOSTIC LABORATORIES	6215	315,516,161	192,992,846	2,879,857
HOME HEALTH CARE	6216	285,348,144	272,789,664	2,676,628
OTHER AMBULATORY HEALTH CARE	6219	245,147,275	190,703,185	2,228,865
HOSPITALS	622	4,360,773,847	3,127,487,978	45,386,826
NURSING & RETIREMENT HOMES	623	699,084,714	623,729,463	6,489,552
SOCIAL SERVICES & DAY CARE	624	568,203,913	318,799,811	3,718,985
<u>ARTS, ENTERTAINMENT, & RECREATION</u>	<u>71</u>	<u>946,671,376</u>	<u>768,509,107</u>	<u>7,940,165</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	448,725,414	341,234,550	4,475,277
MUSEUMS, HISTORICAL SITES, ETC.	712	17,545,939	5,125,085	45,015
AMUSEMENT, GAMBLING, RECREATION	713	480,400,023	422,149,472	3,419,873
ACCOMMODATIONS	721	773,001,690	742,009,650	3,959,658
RESTAURANTS, FOOD SERVICES	7223, 7225	3,320,124,609	3,256,537,682	16,506,598
DRINKING PLACES	7224	230,514,496	208,188,430	1,193,947
AUTO REPAIR & SERVICES	8111	708,906,485	679,323,531	3,354,831
OTHER REPAIR SERVICES	8112, 8113, 8114	639,311,316	454,972,752	2,445,104
PERSONAL SERVICES	812	1,113,607,717	1,056,071,621	12,446,536
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	549,603,505	534,816,652	7,410,018
DEATH CARE SERVICES	8122	52,710,112	51,953,767	600,391
LAUNDRY & DRY CLEANING	8123	114,096,686	111,416,749	717,343
OTHER PERSONAL SERVICES	8129	397,197,414	357,884,453	3,718,784
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	253,700,892	110,436,135	1,311,462
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>106,977,711</u>	<u>90,709,329</u>	<u>1,236,529</u>
TOTAL ALL INDUSTRIES		195,139,865,631	148,874,620,060	997,961,791

NOTE:

A change in the filing requirements became effective July 1, 2015 on the exemption from business and occupation tax on certain manufacturing dairy, fruit and vegetable, and seafood products. Manufacturers must now report their income on the combined excise tax return. This is reflected in the reporting primarily on NAICS 3114, 3115 and 3117.

The manufacturers also take a deduction for the exempt amounts, resulting in no taxable activity.

TABLE 6: STATE RETAIL SALES TAX*:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY (NAICS)
4TH QUARTER, 2015

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
RETAIL TRADE	44-45	\$28,513,756,010	\$16,194,459,168	\$1,052,640,272
MOTOR VEHICLES & PARTS	441	4,629,036,682	3,721,028,182	241,866,870
NEW & USED AUTO DEALERS	4411	3,754,637,666	3,011,807,824	195,767,537
RV, BOAT, MOTORCYCLE DEALERS	4412	342,740,456	245,913,478	15,984,383
AUTOMOTIVE PARTS & TIRE	4413	531,658,560	463,306,880	30,114,950
FURNITURE & HOME FURNISHING	442	672,296,012	613,367,915	39,868,932
ELECTRONICS & APPLIANCE STORES	443	1,285,159,164	986,327,081	64,111,287
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	1,462,161,139	1,362,226,591	88,544,757
BUILDING MATERIALS	4441	1,292,930,542	1,219,290,767	79,253,914
LAWN & GARDEN SUPPLIES & EQUIP.	4442	169,230,597	142,935,824	9,290,843
FOOD & BEVERAGE STORES	445	3,771,619,930	966,444,922	62,818,919
GROCERY & CONVENIENCE STORES	4451	3,473,573,443	859,817,519	55,888,129
OTHER FOOD & BEVERAGE STORES	4452, 4453	298,046,487	106,627,403	6,930,790
DRUG/HEALTH STORES	446	1,834,509,875	622,741,756	40,478,220
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	1,783,356,199	377,589,867	24,543,354
APPAREL & ACCESSORIES	448	1,676,129,536	1,265,465,626	82,255,323
CLOTHING & SHOE STORES	4481, 4482	1,461,691,258	1,093,264,981	71,062,257
JEWELRY & LUGGAGE STORES	4483	214,438,278	172,200,645	11,193,066
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	909,500,120	733,003,363	47,645,241
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	767,381,458	649,028,323	42,186,864
BOOK STORES & NEWS DEALERS	4512	142,118,662	83,975,040	5,458,377
GENERAL MERCHANDISE STORES	452	6,767,040,930	3,260,636,723	211,941,391
DEPARTMENT STORES	4521	1,053,180,132	898,005,160	58,370,336
GENERAL MERCHANDISE STORES	4529	5,713,860,798	2,362,631,563	153,571,055
E-COMMERCE & MAIL ORDER	4541	1,240,176,264	786,163,500	51,100,632
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,482,770,159	1,499,463,642	97,465,346
AGRICULTURE, FORESTRY, FISHING	11	72,555,263	27,053,258	1,758,469
MINING	21	18,335,162	13,894,416	903,137
UTILITIES	22	32,637,018	17,259,704	1,121,884
CONSTRUCTION	23	8,019,470,027	6,607,017,421	429,456,498
CONSTRUCTION OF BUILDINGS	236	4,547,914,416	3,698,550,202	240,405,882
HEAVY CONSTRUCTION & HIGHWAYS	237	789,774,284	618,116,876	40,190,614
SPECIAL TRADE CONTRACTORS	238	2,681,781,327	2,290,350,343	148,860,002
MANUFACTURING	31-33	2,791,677,941	673,690,631	43,789,967
WHOLESALE TRADE	42	4,786,464,122	2,368,922,743	153,980,041
DURABLE GOODS	423	3,780,174,316	1,909,048,892	124,088,218
NONDURABLE GOODS	424	980,204,478	454,628,728	29,550,892
ELECTRONIC MARKETS, AGENTS & BROKERS	425	26,085,328	5,245,123	340,931
TRANSPORTATION & WAREHOUSING	48-49	194,571,871	138,524,268	9,004,088
INFORMATION	51	2,392,233,173	1,751,065,986	113,819,321
FINANCE, INSURANCE	52	329,843,673	251,650,200	16,357,275
REAL ESTATE, RENTAL/LEASING	53	1,117,168,434	931,317,709	60,535,717
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	3,291,002,389	836,777,464	54,390,732
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,617,262,676	953,519,176	61,978,959
ARTS, ENTERTAINMENT & RECREATION	71	354,513,831	326,977,840	21,253,641
ACCOMMODATIONS & FOOD SERVICES	72	3,968,626,257	3,819,952,510	248,297,026
ACCOMMODATIONS	721	720,089,130	684,469,236	44,490,546
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	3,248,537,127	3,135,483,274	203,806,480
OTHER SERVICES	81	1,251,482,895	1,052,341,057	68,402,381
REPAIR & MAINTENANCE	811	903,058,134	741,402,459	48,191,267
PERSONAL SERVICE	812	312,853,635	284,952,180	18,521,974
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	35,571,126	25,986,418	1,689,140
PUBLIC ADMINISTRATION, OTHER	92.00	17,179,000	15,544,562	1,010,400
TOTAL ALL INDUSTRIES		\$58,768,779,742	\$35,979,968,113	\$2,338,699,808

*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY
4TH QUARTER, 2015

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED
		GROSS	TAXABLE	STATE TAX
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$331,015,357</u>	<u>\$302,813,910</u>	<u>\$15,190,657</u>
WATER SUPPLY		299,533,968	272,413,311	13,676,157
MISCELLANEOUS		31,481,389	30,400,599	1,514,500
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>165,592,388</u>	<u>96,149,345</u>	<u>3,702,345</u>
SEWERAGE SYSTEMS		97,847,316	39,745,350	1,530,924
MISCELLANEOUS		67,745,072	56,403,995	2,171,421
<u>POWER</u>	<u>3.873%</u>	<u>2,106,743,353</u>	<u>1,702,966,215</u>	<u>65,958,083</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>372,537,123</u>	<u>370,134,315</u>	<u>14,255,010</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>1,902,547,185</u>	<u>467,141,274</u>	<u>8,810,841</u>
LOCAL/SUBURBAN TRANSIT		225,355,131	57,613,565	1,067,677
TRUCKING		1,432,127,878	293,766,161	5,560,155
RAILROADS		17,126,602	10,217,488	196,788
MISCELLANEOUS		227,937,574	105,544,060	1,986,221
<u>LOG HAULING OVER PUBLIC HIGHWAY:</u>	<u>1.3696%</u>	<u>53,654,305</u>	<u>31,812,805</u>	<u>429,733</u>
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>367,384,986</u>	<u>260,914,098</u>	<u>1,608,076</u>
LOCAL/SUBURBAN TRANSIT		112,980,878	101,250,727	608,259
TRUCKING		98,231,424	72,283,822	454,355
MISCELLANEOUS		156,172,684	87,379,549	545,462
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>458,615,373</u>	<u>65,241,481</u>	<u>1,228,660</u>
WATER TRANSPORT		198,439,790	30,059,244	578,929
MISCELLANEOUS		260,175,583	35,182,237	649,731
TOTAL		\$5,758,090,070	\$3,297,173,443	\$111,183,405

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1. General Questions

i. What does a "D" in the data mean?

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

ii. What are reporting periods?

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

iii. Why is the QBR typically published six months after the end of the reporting period?

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

v. What is an accrual period?

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

vi. What is the difference between QBR tables 1 and 5?

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

2. SIC and NAICS Codes

vii. What are SIC and NAICS codes?

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

viii. What is the difference between a SIC and a NAICS code?

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

ix. Can I get SIC code data after 2004?

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

x. Can I compare historical SIC data to the NAICS data?

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

xi. What do I do if I need historical QBR data in the NAICS version?

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaiacs>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart

3. Unit Counts

xii. What are units?

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

xiii. Why do the unit counts differ between quarterly and calendar year data?

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports.

As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times.

However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

4. Gross Business Income (GBI)

xv. What is gross business income?

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

xvi. Can I get gross business income data by location?

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

5. Business and Occupation (B&O) Tax

xvii. What is the B&O tax?

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

xviii. Do cities levy a B&O tax?

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

xix. What is the difference between B&O gross and taxable income?

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xx. Does the B&O tax due amount account for any tax credits?

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

xxi. What are the state B&O tax rates?

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

For more information about the B&O tax visit the Department's web site at

<http://dor.wa.gov/content/taxes/busoccupation/default.aspx>

xxii. Can I get B&O tax data by location?

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

6. Retail Sales and Use Tax:

xxiii. What is the retail sales tax?

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

xxiv. Are there exemptions to the retail sales and use taxes?

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

xxx. What is the difference between gross and taxable retail sales?

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

xxvi. Do the retail sales and use tax due amounts account for any tax credits?

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxvii. What are the retail sales and use tax rates?

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at http://dor.wa.gov/content/forms/forms_sale.aspx or for a specific area, try the Department's Address Lookup system available at <http://dor.wa.gov/content/gis/salestaxratelookup.aspx>

7. Public Utility Tax

xxviii. What is the public utility tax?

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

xxix. What is operating income?

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

xxx. What is the difference between gross and taxable operating income?

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xxxi. Does the public utility tax due amount account for any tax credits?

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxxii. What are the public utility tax rates?

There are five different rates, depending on the specific utility activity:

- Distribution of water
- Generation/distribution of electrical power
- Telegraph companies, distribution of natural gas, and collection of sewerage
- Urban transportation and watercraft vessels under 65 feet in length
- Railroads, railroad car companies, motor transportation and all other public service businesses

Rate information can be found at

http://dor.wa.gov/Content/FindTaxesAndRates/OtherTaxes/tax_pubutil.aspx.

xxxiii. Can I get public utility tax data by location?

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

Still can't find what you are looking for?

Try our [Create-A-Report](#) query tool from our [Get Statistics and Reports](#) site.

**Contact the Department of Revenue, Research & Fiscal Analysis division
at
DORSTATISTICS@DOR.WA.GOV.**