

WASHINGTON STATE DEPARTMENT OF REVENUE

QUARTERLY BUSINESS REVIEW

Quarter 4, 2013

**A Compilation of Statistics on
Gross Income, Taxable Retail Sales and Accrued Tax Liability
as reported by Washington State Excise Taxpayers
for October, November, December 2013**

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**The Quarterly Business Review can be found on the Internet at
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OVERVIEW OF BUSINESS ACTIVITY

**4th Quarter, 2013
(October, November, December 2013)**

State gross business income¹ grew \$10 billion to \$187 billion in the fourth quarter of 2013, a 5.6 percent increase over quarter four 2012.

Gross income increased in most industry groups. Wholesale Trade increased 4.7 percent to \$39.1 billion. Construction was up 11.8 percent to \$11.3 billion, and Retail Trade saw a 3.7 percent increase to \$32.5 billion. Finance, Insurance and Real Estate were at \$9.8 billion, a 4.2 percent increase over fourth quarter 2012, and Manufacturing was up 7.9 percent to \$43.3 billion. New and Used Auto Dealers were at \$4.2 billion, a 6.5 percent increase over fourth quarter 2012. Residential Building & Remodeling increased 17.7 percent to \$1.85 billion, and Nonresidential Building was up 9.4 percent to \$2.5 billion. Industry groups that experienced declines include: Household Appliances at \$604 million a 39.8 percent decrease, Beverages at \$604 million, a 5.2 percent decrease, Engineering Services decreased 10.7 percent to 1.4 billion, and Advertising & Public Relations went down 16.5 percent to \$376 million.

Statewide, taxable retail sales² increased 5.8 percent compared to the fourth quarter of 2012. King County was up 6.4 percent, Snohomish County was up 6.2 percent, Spokane County was up 5.4 percent, and Clark County showed an increase of 10.7 percent over fourth quarter 2012. Pierce County was up 7.8 percent, and Jefferson County was up 1.8 percent. Cowlitz County showed a 16.2 percent increase over quarter four of last year. However, some counties showed a decline in taxable retail sales. Ferry County was down 36.2 percent compared to fourth quarter 2012, Whitman County was also down 21.1 percent, and Skamania County showed a 12.6 percent decrease from last year fourth quarter taxable retail sale.

The city of Seattle had a taxable retail sales³ increase of 6 percent to \$4.8 billion. Tacoma had a 4.1 percent increase to \$1.1 billion. Spokane was up 4.6 percent to \$1.1 billion. Auburn was up 14 percent, Pullman was up 21.1 percent, Fife was up 20 percent, and Bellevue up 8 percent over fourth quarter of 2012. A few cities experienced a decrease in taxable retail sales. Shelton was down 5.3 percent, Everett dropped 2 percent and Port Angeles was down 3.2 percent compared to fourth quarter 2012.

¹ Source: Table 1-Washington Gross Business Income.

² Source: Table 3A-County Taxable Retail Sales.

³ Source: Table 4A-City Taxable Retail Sales.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th QUARTER, 2013

INDUSTRY	NAICS	UNITS	4th QUARTER
			2013
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4,076</u>	<u>\$1,561,008,932</u>
CROP & ANIMAL PRODUCTION	111,112	1,497	599,938,151
FORESTRY & LOGGING	113	1,129	664,653,771
FISHING & HUNTING	114	240	99,249,696
AG & FORESTRY SUPPORT ACTIVITIES	115	1,210	197,167,314
<u>MINING</u>	<u>21</u>	<u>179</u>	<u>128,883,822</u>
SAND & GRAVEL, QUARRYING	2123	117	78,935,581
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	62	49,948,241
<u>UTILITIES</u>	<u>22</u>	<u>797</u>	<u>3,537,589,315</u>
HYDROELECTRIC POWER GENERATION	221111	19	370,253,105
ALTERNATIVE POWER GENERATION	221114-221117	12	31,466,364
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	6	99,970,230
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	55	1,938,568,596
NATURAL GAS DISTRIBUTION	2212	10	204,264,416
WATER & SEWER	2213	693	887,451,938
<u>CONSTRUCTION</u>	<u>23</u>	<u>39,632</u>	<u>11,320,382,542</u>
RESIDENTIAL BUILDING & REMODELING	2361	12,757	1,856,242,382
NONRESIDENTIAL BUILDING	2362	1,073	2,489,428,458
HEAVY CONSTRUCTION & HIGHWAYS	237	1,280	1,591,257,240
SPECIAL TRADE CONTRACTORS	238	24,522	5,383,454,462
ELECTRICAL	23821	2,960	1,065,874,621
PLUMBING & HEATING	23822	2,948	1,010,853,985
PAINTING	23832	2,846	199,397,155
MASONRY/DRYWALL	23814, 23831	1,544	286,333,524
ROOFING	23816	858	239,929,039
OTHER CONTRACTORS	238 not listed above	13,366	2,581,066,138
<u>MANUFACTURING</u>	<u>31-33</u>	<u>13,991</u>	<u>43,283,999,504</u>
FOOD PRODUCTS	311	1,294	3,446,656,044
MILLING OF GRAINS	3112	34	313,537,902
FRUITS & VEGETABLES	3114	106	399,370,792
DAIRY PRODUCTS	3115	27	35,660,751
MEAT PRODUCTS	3116	101	596,222,170
SEAFOOD PRODUCTS	3117	61	694,797,980
BAKERY PRODUCTS	3118	563	582,252,673
OTHER FOOD ITEMS	3111, 3113, 3119	402	824,813,776
BEVERAGES	312	861	603,828,034
TEXTILES	313,314	702	218,423,216
APPAREL	315	390	71,893,099
LEATHER & ALLIED PRODUCTS	316	91	15,810,114
LUMBER & WOOD PRODUCTS	321	716	1,941,004,130
SAWMILLS	3211	121	783,914,185
PLYWOOD & TRUSSES	3212	61	300,044,304
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	534	857,045,641
PAPER PRODUCTS	322	119	1,749,153,164
PULP & PAPER MILLS	3221	38	1,171,160,179
OTHER PAPER PRODUCTS	3222	81	577,992,985
COMMERCIAL PRINTING	323	1,006	292,644,098
PETROLEUM & COAL PRODUCTS	324	39	7,438,718,701
PETROLEUM REFINING	32411	18	7,326,611,059
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	21	112,107,642
CHEMICALS	325	446	1,446,615,987
CHEMICALS , PESTICIDES & FERTILIZERS	3251, 3253	92	389,752,587
PHARMACEUTICALS	3254	79	297,937,964
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	34	348,104,375
PAINT, COATING & ADHESIVES	3255	35	34,651,142
SOAP, CLEANING COMPOUND & TOILETRIES	3256	128	157,272,496
OTHER CHEMICAL PRODUCTS	3259	78	218,897,423

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th QUARTER, 2013

INDUSTRY	NAICS	CURRENT	4th QUARTER
		UNITS	2013
PLASTICS & RUBBER PRODUCTS	326	277	687,105,664
NONMETALLIC MINERALS	327	510	690,256,464
PRIMARY METALS	331	139	794,889,177
IRON & STEEL MILLS	3311, 3312	56	275,904,578
ALUMINUM SMELTING	3313	18	306,217,251
OTHER NONFERROUS METALS	3314	18	35,845,292
FOUNDRIES	3315	47	176,922,056
FABRICATED METAL PRODUCTS	332	1,557	1,494,636,773
MACHINERY	333	813	1,513,395,358
FARM & CONSTRUCTION IMPLEMENTS	3331	95	159,221,361
INDUSTRIAL MACHINERY	3332	153	287,752,355
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	565	1,066,421,642
COMPUTERS & ELECTRONICS	334	661	2,800,386,929
COMPUTER HARDWARE	3341	53	419,452,608
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	79	123,673,215
AUDIO & VIDEO EQUIPMENT	3343	35	71,390,105
SEMICONDUCTORS	3344	108	668,260,263
INSTRUMENTS	3345	289	1,493,179,771
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	97	24,430,967
ELECTRICAL EQUIPMENT & APPLIANCES	335	223	621,979,662
LIGHTING EQUIPMENT	3351	70	89,385,300
HOUSEHOLD APPLIANCES	3352	17	64,789,342
OTHER ELECTRIC EQUIPMENT	3353, 3359	136	467,805,020
TRANSPORTATION EQUIPMENT	336	614	16,002,560,169
MOTOR VEHICLES & PARTS	3361, 3362, 3363	152	406,643,381
AIRCRAFT, AEROSPACE & PARTS	3364	151	15,248,879,321
SHIPS & BOATS	3366	250	294,244,693
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	61	52,792,774
FURNITURE & RELATED PRODUCTS	337	884	333,305,562
OTHER MANUFACTURING	339	2,649	1,120,737,159
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	142	124,997,840
DENTAL LABORATORIES	339116	449	60,980,440
SPORTING AND ATHLETIC GOODS	33992	192	252,308,721
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	1,866	682,450,158
WHOLESALE TRADE	42	20,833	39,179,106,140
DURABLE GOODS	423	10,824	18,739,287,061
MOTOR VEHICLES & PARTS	4231	800	2,637,372,188
FURNITURE & HOME FURNISHINGS	4232	612	386,286,184
LUMBER & CONSTRUCTION MATERIALS	4233	865	1,592,484,063
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,942	3,573,929,235
METAL & MINERAL (except Petroleum)	4235	382	1,118,089,358
ELECTRICAL EQUIPMENT	4236	1,339	2,165,566,447
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	641	862,256,826
MACHINERY & EQUIPMENT	4238	2,226	3,864,998,884
SPORTING & RECREATIONAL GOODS & SUPPLIES	423910	515	333,171,964
TOY & HOBBY GOODS & SUPPLIES	423920	148	1,191,204,395
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	1,354	1,013,927,517
NONDURABLE GOODS:	424	9,520	20,081,544,684
PAPER & PAPER PRODUCTS	4241	391	661,362,314
DRUGS & SUNDRIES	4242	468	2,065,505,005
APPAREL	4243	663	1,113,444,916
FOOD PRODUCTS	4244	2,545	8,877,732,682
FARM PRODUCTS	4245	153	621,151,519
CHEMICALS & PLASTICS	4246	507	954,445,999
PETROLEUM PRODUCTS	4247	174	1,643,718,286

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 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th QUARTER, 2013

INDUSTRY	NAICS	CURRENT UNITS	4th QUARTER 2013
BEER & ALE	424810	127	198,694,453
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	665	982,938,674
FARM SUPPLIES	42491	309	647,592,579
TOBACCO & TOBACCO PRODUCTS	42494	67	334,339,836
OTHER MISC NONDURABLE GOODS	4249 not listed above	3,451	1,980,618,421
ELECTRONIC MARKETS, AGENTS, BROKERS	425	489	358,274,395
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>51,947</u>	<u>32,484,447,148</u>
MOTOR VEHICLES & PARTS	441	3,167	5,437,665,405
NEW & USED AUTO DEALERS	4411	1,342	4,222,367,015
RV, BOAT, MOTORCYCLE DEALERS	4412	648	364,154,995
AUTOMOTIVE PARTS & TIRES	4413	1,177	851,143,395
FURNITURE & HOME FURNISHINGS	442	1,659	806,724,690
ELECTRONICS & APPLIANCES	443	2,432	1,756,055,829
HOUSEHOLD APPLIANCES	443141	215	103,651,138
ELECTRONIC STORES	443142	2,217	1,652,404,691
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,587	1,823,617,369
BUILDING MATERIALS	4441	1,517	1,589,150,255
LAWN & GARDEN SUPPLIES	4442	1,070	234,467,114
FOOD & BEVERAGES (OFF-PREMISES)	445	4,009	3,986,048,644
GROCERY & CONVENIENCE STORES	4451	2,051	3,523,107,376
OTHER FOOD STORES/SPECIALTY FOODS	4452	1,323	346,674,270
BEER, WINE AND LIQUOR STORES	4453	635	116,266,998
DRUG STORES & PERSONAL CARE STORES	446	2,175	1,745,162,921
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,562	2,859,322,493
APPAREL & ACCESSORIES	448	3,269	1,719,553,895
CLOTHING STORES	4481	2,224	1,388,347,735
SHOE STORES	4482	159	107,943,643
JEWELRY & LUGGAGE STORES	4483	886	223,262,517
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	3,229	911,050,118
SPORTING GOODS	45111	1,463	549,860,612
HOBBY & TOY STORES	45112	447	169,340,396
SEWING SUPPLIES	45113	284	52,567,863
MUSICAL INSTRUMENTS	45114	214	43,281,650
BOOK, PERIODICAL & MUSIC STORES	45121	821	95,999,597
DEPARTMENT STORES	4521	27	1,076,617,729
GENERAL MERCHANDISE STORES	4529	292	5,573,551,765
E-COMMERCE & MAIL ORDER	4541	3,120	1,349,468,311
MISCELLANEOUS RETAILERS	453, 4542, 4543	24,419	3,439,607,979
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>10,404</u>	<u>3,821,788,871</u>
AIR TRANSPORTATION	481	71	33,507,337
RAILROADS	482	12	46,795,815
WATER TRANSPORTATION	483	69	102,022,394
TRUCK TRANSPORTATION	484	5,171	1,772,607,503
TRANSIT & GROUND PASSENGER TRANSPORT	485	1,883	212,450,375
PIPELINE TRANSPORTATION	486	4	6,261,347
SCENIC & SIGHTSEEING TRANSPORTATION	487	343	104,452,568
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,530	1,386,645,129
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	1,321	157,046,403
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>286</u>	<u>247,622,380</u>
<u>INFORMATION</u>	<u>51</u>	<u>6,010</u>	<u>5,228,555,055</u>
PUBLISHING (EXCEPT INTERNET)	511	1,416	1,088,563,375
NEWSPAPERS	51111	141	144,498,421
BOOKS & PERIODICALS	51112, 51113	681	137,089,633
SOFTWARE	5112	385	739,526,434
OTHER PUBLISHERS	51114, 51119	209	67,448,887
MOTION PICTURE PRODUCTION	512	1,925	260,519,143
RADIO & TV BROADCASTING, CABLE TV	515	173	567,952,136

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4th QUARTER, 2013

INDUSTRY	NAICS	CURRENT UNITS	4th QUARTER 2013
TELEPHONE & TELECOMMUNICATIONS	517	790	2,609,646,398
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	1,137	500,554,264
OTHER INFORMATION SERVICES	519	569	201,319,739
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>17,461</u>	<u>9,805,527,177</u>
BANKS & CREDIT UNIONS	522	1,793	4,022,636,624
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	2,291	1,286,817,047
INSURANCE AGENTS & BROKERS	524	4,248	1,844,985,321
REAL ESTATE AGENTS & BROKERS	531	6,652	1,231,206,413
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	2,332	1,234,649,416
LESSORS OF NONFINANCIAL INTANGIBLES	533	145	185,232,356
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>169,673</u>	<u>36,920,330,468</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>54,867</u>	<u>13,168,012,056</u>
LEGAL SERVICES	5411	6,474	1,301,704,539
ACCOUNTING SERVICES	5412	6,010	1,199,265,838
ARCHITECTURAL SERVICES	54131	1,673	334,841,568
ENGINEERING SERVICES	54133	2,389	1,431,083,411
OTHER RELATED SERVICES	54132, 54134-54138	1,676	193,618,998
SPECIALIZED DESIGN SERVICES	5414	4,563	307,476,957
COMPUTER SYSTEM DESIGN SERVICES	5415	7,790	3,973,827,949
CONSULTING SERVICES	5416	13,003	2,299,996,542
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICES	5417	785	830,901,774
ADVERTISING & PUBLIC RELATIONS	5418	1,536	376,428,838
OTHER PROFESSIONAL SERVICES	5419	8,968	918,865,642
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>505</u>	<u>145,679,263</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	25,519	3,925,239,672
EMPLOYMENT SERVICES	5613	1,212	750,552,949
TRAVEL SERVICES	5615	727	156,178,299
INVESTIGATION & SECURITY SERVICES	5616	1,039	280,326,914
BUILDING SERVICES & JANITORIAL	5617	15,820	815,332,086
OTHER	5611, 5612, 5614, 5619	6,721	1,922,849,424
WASTE TREATMENT/ COLLECTION	562	612	876,613,723
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>7,124</u>	<u>783,605,972</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>23,141</u>	<u>9,758,610,409</u>
AMBULATORY HEALTH CARE SERVICES	621	18,159	5,085,047,279
PHYSICIANS	6211	3,700	2,030,782,590
DENTISTS	6212	3,364	782,925,090
OTHER HEALTH PRACTITIONERS	6213	9,449	830,919,645
OUTPATIENT CARE CENTERS	6214	923	725,026,077
MEDICAL & DIAGNOSTIC LABORATORIES	6215	202	294,407,413
HOME HEALTH CARE	6216	319	220,917,509
OTHER AMBULATORY HEALTH CARE	6219	202	200,068,955
HOSPITALS	622	106	3,572,710,419
NURSING & RETIREMENT HOMES	623	763	616,623,324
SOCIAL SERVICES & DAY CARE	624	4,113	484,229,387
<u>ARTS, ENTERTAINMENT, & RECREATION</u>	<u>71</u>	<u>8,749</u>	<u>880,055,689</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	5,096	435,569,982
MUSEUMS, HISTORICAL SITES, ETC.	712	156	15,497,832
AMUSEMENT, GAMBLING, RECREATION	713	3,497	428,987,875
ACCOMMODATIONS	721	2,875	658,251,581
RESTAURANTS, FOOD SERVICES	7223, 7225	12,737	3,749,138,804
DRINKING PLACES	7224	1,204	219,089,225
AUTO REPAIR & SERVICES	8111	6,324	654,938,087
OTHER REPAIR SERVICES	8112, 8113, 8114	6,239	538,315,878
PERSONAL SERVICES	812	17,484	1,035,534,406
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	12,281	481,586,134
DEATH CARE SERVICES	8122	230	49,905,859
LAUNDRY & DRY CLEANING	8123	849	105,449,475
OTHER PERSONAL SERVICES	8129	4,124	398,592,938
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	1,969	227,195,337
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>352</u>	<u>329,426,236</u>
TOTAL ALL INDUSTRIES		335,317	\$187,548,617,224

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
4TH QUARTER, 2013 (\$000)**

STATE BUSINESS AND OCCUPATION TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	\$116,844	\$3,273	\$113,571	0.004840	\$550
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	1,716,744	194,411	1,522,333	0.001380	2,101
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	1,249,911	166,530	1,083,381	0.002750	2,979
4	Insurance Agents/Brokers	14	672,339	2,845	669,494	0.004840	3,240
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	1,217,440	23,678	1,193,762	0.001380	1,647
6	Processing for Hire/Printing and Publishing	10	592,765	19,332	573,433	0.004840	2,775
7	Manufacturing	7	7,654,116	247,436	7,406,680	0.004840	35,848
8	Royalties; Child Care	80	767,071	164,130	602,941	0.004840	2,918
9	Wholesaling	3	56,709,158	21,292,451	35,416,707	0.004840	171,417
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	1,583,247	256,229	1,327,018	0.004840	6,423
11	Public or Nonprofit Hospitals	55	2,678,655	579,987	2,098,667	0.015000	31,480
12	For Profit Hospitals, Scientific R&D	135	547,670	361,909	185,761	0.015000	2,786
13	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	657,746	163	657,583	0.004710	3,097
14	Service & Other Activities	4	31,988,280	6,765,748	25,222,532	0.015000	378,338
15	Gambling Contests of Chance (\$50,000 per year or greater)	192	113,048	40,073	72,974	0.016300	1,189
16	Retailing of Interstate Transportation Equip.	19	607,912	253,662	354,251	0.004840	1,715
17	Retailing	2	52,559,499	9,414,674	43,144,825	0.004710	203,212
18	Non-Mfg Aerospace Product Development	188	56,584	531	56,053	0.009000	504
19	FAR Part 145 Repair Stations	189	71,046	1,675	69,371	0.002904	201
20	Mfg. of Aluminum/Solar Energy/FAR	190	D	D	D	0.002904	D
21	Wholesaling of Aluminum/Solar Energy	191	D	D	D	0.002904	D
22	Manufacturing of Solar Energy	127	D	D	D	0.002750	D
23	Wholesaling of Solar Energy	128	49,738	2,510	47,228	0.002750	130
24	Mfg. of Commercial Airplanes or Components	195	712,999	2,346	710,653	0.002904	2,064
25	Whlse of Commercial Airplanes or Components	196	3,898,952	974,514	2,924,438	0.002904	8,493
26	Retailing of Commercial Airplanes or Components	197	11,547,518	487,096	11,060,423	0.002904	32,119
27	Publication of Newspapers	126	138,356	897	137,459	0.003500	481
28	Parimutuel Wagering	193	16,127	13,570	2,557	0.001300	3
29	Processing for Hire Timber Products	300	80,290	276	80,014	0.003424	274
30	Extracting Timber, Extracting for Hire Timber	301	185,001	15,260	169,741	0.003424	581
31	Manufacturing of Timber or Wood Products	302	1,127,170	98,488	1,028,682	0.003424	3,522
32	Wholesaling of Timber or Wood Products	303	2,267,887	1,257,413	1,010,474	0.003424	3,460
33	Sale of Standing Timber	304	27,904	0	27,904	0.003424	96
34	Manufacturing of Semi-Conductors	607	D	D	D	0.002750	D
TOTAL B&O TAXES			181,612,017	42,641,106	138,970,911		903,646

STATE SALES TAX AND USE TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
35	Retail Sales Tax	1	\$52,808,332	\$21,586,233	\$31,222,099	0.065000	\$2,029,436
36	Use Tax	5	1,681,019	0	1,681,019	0.065000	109,266
TOTAL STATE SALES/USE TAX			54,489,351	21,586,233	32,903,118		2,138,703

STATE PUBLIC UTILITY TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
37	Water Distribution	60	\$295,115	\$22,986	\$272,129	0.050290	\$13,685
38	Sewer Collection	61	166,515	74,712	91,803	0.038520	3,536
39	Power	49	1,942,737	290,475	1,652,262	0.038734	63,999
40	Gas Dist., Telegraph	26	442,701	9,272	433,428	0.038520	16,696
41	Motor Transportation, Railroad, Railroad Car	8	1,910,058	1,426,042	484,016	0.019260	9,322
42	Log Hauling over Public Highways	125	13,267	5,193	8,129	0.013696	106
42	Urban Transportation/Vessels Under 65 Feet	12	308,633	91,335	217,299	0.006420	1,395
43	Other Public Service	13	347,604	286,042	61,562	0.019260	1,186
TOTAL PUBLIC UTILITY TAXES			5,426,630	2,206,057	3,220,628		109,925

OTHER TAXES

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
44	Motor Vehicle Sales/Leases	120	\$2,474,338	\$0	\$2,474,338	0.003000	7,423
45	Litter Tax	36	17,543,026	0	17,543,026	0.000150	2,631
46	Tobacco Products	20	6,585	0	6,585	0.950000	6,256
47	Cigar Tax (\$0.67 or more)	194	Cigars	0	437 \$.65 /Cigar	284
48	Little Cigar Tax	198	Cigars	0	6,259 \$.15 /Cigar	947
49	Moist Snuff (1.2 oz. or less)	162	Units	0	9,314 \$	2.52 /Unit	23,527
50	Moist Snuff (more than 1.2 oz.)	163	Units	0	113 \$	2.10 /Unit	238
51	Spirit Sales to Licensees	251	33,682	765	32,917	0.137000	4,510
52	Spirit Sales to Consumers	252	157,183	17	157,166	0.205000	32,219
53	Spirits Liter Sales to Licensees	253	Liters	0	2,225 \$	2.4408/Liter	5,430
54	Spirits Liter Sales to Consumers	254	Liters	0	8,860 \$	3.7708/Liter	33,409
55	Refuse Collection	64	387,453	130,052	257,400	0.036000	9,266
56	Petroleum Products Tax (N/A)	57	0	0	0	0.000000	0
57	Hazardous Substance	65	7,409,033	219,663	7,189,369	0.007000	50,326
58	IMR	79	35,968	0	35,968	0.060000	2,158
59	Solid Fuel Burning Device Fee	59	Devices	0	3 \$	30.00 /Device	98
60	Syrup Tax	54	Gallons	0	2,048 \$	1.00 /Gal	2,048
61	Tire Fee	73	Tires	0	1,239 \$.90 /Tire	1,115
62	State/Local Enhanced 911, TRS, WTAP	793	Switched Lines	0	0	0.000000	4,668
63	Wireless State/Local Enhanced 911 Tax	794	Radio Lines	0	0	0.000000	16,264
64	VOIP State/Local Enhanced 911 Tax	795	VOIP Lines	0	0	0.000000	2,743
TOTAL OTHER TAXES							205,560
TOTAL STATE TAXES**							\$3,357,833

D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

NOTE: Enhanced 911 taxes include a state and local portion.

Table 3-A
County Taxable Retail Sales Comparing
Quarter 4, 2012 to Quarter 4, 2013
(Dollars in Thousands)

County	4th Quarter, 2012	4th Quarter, 2013	Percent Change
Adams	\$64,432	\$74,467	15.6%
Asotin	\$68,385	\$71,822	5.0%
Benton	\$791,286	\$818,023	3.4%
Chelan	\$350,610	\$395,317	12.8%
Clallam	\$230,237	\$243,203	5.6%
Clark	\$1,198,876	\$1,326,584	10.7%
Columbia	\$15,018	\$23,985	59.7%
Cowlitz	\$326,719	\$379,766	16.2%
Douglas	\$181,356	\$183,164	1.0%
Ferry	\$20,040	\$12,782	-36.2%
Franklin	\$261,392	\$280,822	7.4%
Garfield	\$6,301	\$5,709	-9.4%
Grant	\$458,900	\$424,827	-7.4%
Grays Harbor	\$194,954	\$209,640	7.5%
Island	\$183,692	\$195,818	6.6%
Jefferson	\$91,230	\$92,843	1.8%
King	\$11,643,117	\$12,382,921	6.4%
Kitsap	\$838,284	\$895,051	6.8%
Kittitas	\$173,047	\$188,803	9.1%
Klickitat	\$51,660	\$59,378	14.9%
Lewis	\$255,425	\$277,351	8.6%
Lincoln	\$32,408	\$31,684	-2.2%
Mason	\$123,000	\$132,251	7.5%
Okanogan	\$132,950	\$148,280	11.5%
Pacific	\$49,872	\$55,233	10.8%
Pend Oreille	\$38,575	\$36,801	-4.6%
Pierce	\$2,975,076	\$3,206,793	7.8%
San Juan	\$86,096	\$88,613	2.9%
Skagit	\$597,832	\$599,571	0.3%
Skamania	\$23,946	\$20,995	-12.3%
Snohomish	\$2,839,799	\$3,015,792	6.2%
Spokane	\$1,919,938	\$2,023,764	5.4%
Stevens	\$97,892	\$100,130	2.3%
Thurston	\$1,003,153	\$1,035,791	3.3%
Wahkiakum	\$7,903	\$8,463	7.1%
Walla Walla	\$204,958	\$191,757	-6.4%
Whatcom	\$891,518	\$907,940	1.8%
Whitman	\$220,574	\$173,959	-21.1%
Yakima	\$804,412	\$852,815	6.0%
Total	\$29,454,861	\$31,172,904	5.8%

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
RETAIL TRADE	44-45	1,097	\$22,936,562	1,112	\$43,869,651
MOTOR VEHICLES & PARTS	441	57	2,876,608	46	3,263,048
NEW & USED AUTO DEALERS	4411	13	596,550	11	1,153,084
RV, BOAT, MOTORCYCLE DEALERS	4412	10	3,698	11	803,723
AUTOMOTIVE PARTS & TIRE	4413	34	2,276,360	24	1,306,241
FURNITURE & HOME FURNISHING	442	38	299,519	37	554,220
ELECTRONICS & APPLIANCE STORES	443	82	1,092,612	83	995,382
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	67	3,094,245	51	1,693,297
BUILDING MATERIALS	4441	52	1,640,781	42	1,532,079
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	1,453,464	9	161,218
FOOD & BEVERAGE STORES	445	26	900,774	24	2,075,206
GROCERY & CONVENIENCE STORES	4451	10	880,092	5	1,991,533
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	20,682	19	83,673
DRUG/HEALTH STORES	446	60	153,045	69	919,678
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	21	2,873,268	0	0
APPAREL & ACCESSORIES	448	82	226,145	108	422,812
CLOTHING & SHOE STORES	4481, 4482	75	216,478	101	293,281
JEWELRY & LUGGAGE STORES	4483	7	9,667	7	129,531
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	79	1,021,238	95	955,941
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	51	193,545	71	925,745
BOOK STORES & NEWS DEALERS	4512	28	827,693	24	30,196
GENERAL MERCHANDISE STORES	452	15	6,378,011	16	29,787,956
DEPARTMENT STORES	4521	4	65,939	4	54,566
GENERAL MERCHANDISE STORES	4529	11	6,312,072	12	29,733,390
E-COMMERCE & MAIL ORDER	4541	159	704,691	194	1,179,587
MISCELLANEOUS RETAILERS	453, 4542, 4543	411	3,316,406	389	2,022,524
AGRICULTURE, FORESTRY, FISHING	11	17	338,374	7	18,468
MINING	21	3	8,110	D	D
UTILITIES	22	4	140,000	D	D
CONSTRUCTION	23	405	19,609,228	242	8,650,994
CONSTRUCTION OF BUILDINGS	236	93	10,313,091	59	3,023,511
HEAVY CONSTRUCTION & HIGHWAYS	237	30	3,712,755	15	1,953,469
SPECIAL TRADE CONTRACTORS	238	282	5,583,382	168	3,674,014
MANUFACTURING	31-33	184	1,968,613	187	1,066,607
WHOLESALE TRADE	42	661	15,083,853	616	3,689,375
DURABLE GOODS	423	462	13,113,585	422	2,356,514
NONDURABLE GOODS	424	196	1,968,822	190	1,321,692
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	1,446	4	11,169
TRANSPORTATION & WAREHOUSING	48-49	12	212,204	10	288,315
INFORMATION	51	186	2,896,904	175	2,774,337
FINANCE, INSURANCE	52	44	331,405	38	298,370
REAL ESTATE, RENTAL/LEASING	53	113	1,390,922	93	1,060,816
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	134	934,492	155	397,498
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	189	763,504	184	1,192,290
ARTS, ENTERTAINMENT & RECREATION	71	21	185,475	21	403,552
ACCOMMODATIONS & FOOD SERVICES	72	58	4,703,213	48	6,916,142
ACCOMMODATIONS	721	8	658,105	10	1,303,733
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	50	4,045,108	38	5,612,409
OTHER SERVICES	81	163	2,945,203	120	1,161,912
REPAIR & MAINTENANCE	811	120	2,561,545	68	654,038
PERSONAL SERVICE	812	30	354,532	39	360,672
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	29,126	13	147,202
PUBLIC ADMINISTRATION, OTHER	92.00	5	18,769	4	17,995
TOTAL ALL INDUSTRIES		3,296	\$74,466,831	3,015	\$71,822,267

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
RETAIL TRADE	44-45	3,743	\$434,041,196	2,792	\$163,963,670
MOTOR VEHICLES & PARTS	441	202	82,148,746	136	37,011,910
NEW & USED AUTO DEALERS	4411	66	63,475,402	33	27,163,866
RV, BOAT, MOTORCYCLE DEALERS	4412	31	6,100,498	25	1,858,220
AUTOMOTIVE PARTS & TIRE	4413	105	12,572,846	78	7,989,824
FURNITURE & HOME FURNISHING	442	130	14,601,212	103	5,417,873
ELECTRONICS & APPLIANCE STORES	443	293	22,233,680	211	5,723,988
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	171	33,142,343	135	20,553,043
BUILDING MATERIALS	4441	122	29,687,408	98	19,394,690
LAWN & GARDEN SUPPLIES & EQUIP.	4442	49	3,454,935	37	1,158,353
FOOD & BEVERAGE STORES	445	137	20,172,674	117	11,743,901
GROCERY & CONVENIENCE STORES	4451	41	17,457,551	34	10,301,618
OTHER FOOD & BEVERAGE STORES	4452, 4453	96	2,715,123	83	1,442,283
DRUG/HEALTH STORES	446	246	13,983,151	172	4,352,423
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	44	12,461,896	34	4,835,768
APPAREL & ACCESSORIES	448	271	38,896,152	214	6,682,215
CLOTHING & SHOE STORES	4481, 4482	225	33,333,781	186	5,807,984
JEWELRY & LUGGAGE STORES	4483	46	5,562,371	28	874,231
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	278	21,386,043	214	7,829,971
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	194	18,367,771	153	6,416,657
BOOK STORES & NEWS DEALERS	4512	84	3,018,272	61	1,413,314
GENERAL MERCHANDISE STORES	452	44	125,043,968	22	35,649,203
DEPARTMENT STORES	4521	9	41,971,562	6	10,423,676
GENERAL MERCHANDISE STORES	4529	35	83,072,406	16	25,225,527
E-COMMERCE & MAIL ORDER	4541	485	13,384,367	356	4,704,504
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,442	36,586,964	1,078	19,458,871
AGRICULTURE, FORESTRY, FISHING	11	32	528,377	41	467,859
MINING	21	7	182,729	8	814,345
UTILITIES	22	12	390,411	11	134,039
CONSTRUCTION	23	1,446	120,572,378	1,095	79,764,686
CONSTRUCTION OF BUILDINGS	236	379	70,476,148	339	26,372,732
HEAVY CONSTRUCTION & HIGHWAYS	237	58	4,375,517	55	26,251,440
SPECIAL TRADE CONTRACTORS	238	1,009	45,720,713	701	27,140,514
MANUFACTURING	31-33	835	13,024,449	651	12,769,598
WHOLESALE TRADE	42	1,993	51,132,648	1,513	32,652,204
DURABLE GOODS	423	1,349	39,227,415	1,030	25,507,958
NONDURABLE GOODS	424	631	11,600,109	476	7,094,782
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	305,124	7	49,464
TRANSPORTATION & WAREHOUSING	48-49	47	881,450	43	1,400,886
INFORMATION	51	468	31,982,316	401	14,368,861
FINANCE, INSURANCE	52	120	4,688,198	91	1,852,126
REAL ESTATE, RENTAL/LEASING	53	333	19,280,332	290	9,902,310
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	701	13,925,418	464	5,699,008
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	828	17,393,076	579	6,610,507
ARTS, ENTERTAINMENT & RECREATION	71	149	8,751,607	131	3,654,220
ACCOMMODATIONS & FOOD SERVICES	72	379	78,659,299	474	50,226,677
ACCOMMODATIONS	721	44	9,677,282	233	19,770,638
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	335	68,982,017	241	30,456,039
OTHER SERVICES	81	680	22,505,084	468	10,934,314
REPAIR & MAINTENANCE	811	409	17,313,518	290	8,651,596
PERSONAL SERVICE	812	216	4,295,133	126	1,895,386
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	55	896,433	52	387,332
PUBLIC ADMINISTRATION, OTHER	92,00	15	83,757	14	101,281
TOTAL ALL INDUSTRIES		11,788	\$818,022,725	9,066	\$395,316,591

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
RETAIL TRADE	44-45	2,647	\$128,094,914	5,297	\$613,059,073
MOTOR VEHICLES & PARTS	441	114	23,656,160	246	106,471,541
NEW & USED AUTO DEALERS	4411	26	17,453,278	58	83,023,320
RV, BOAT, MOTORCYCLE DEALERS	4412	25	1,189,121	48	2,796,224
AUTOMOTIVE PARTS & TIRE	4413	63	5,013,761	140	20,651,997
FURNITURE & HOME FURNISHING	442	93	3,806,104	182	21,010,265
ELECTRONICS & APPLIANCE STORES	443	175	4,538,106	405	21,930,392
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	141	14,538,992	288	59,367,401
BUILDING MATERIALS	4441	92	12,238,645	198	53,799,717
LAWN & GARDEN SUPPLIES & EQUIP.	4442	49	2,300,347	90	5,567,684
FOOD & BEVERAGE STORES	445	89	11,409,766	251	47,058,867
GROCERY & CONVENIENCE STORES	4451	27	10,729,271	86	41,518,278
OTHER FOOD & BEVERAGE STORES	4452, 4453	62	680,495	165	5,540,589
DRUG/HEALTH STORES	446	136	3,715,899	273	19,195,722
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	23	6,047,739	103	19,704,014
APPAREL & ACCESSORIES	448	189	2,568,271	353	39,796,299
CLOTHING & SHOE STORES	4481, 4482	153	2,029,041	281	34,734,699
JEWELRY & LUGGAGE STORES	4483	36	539,230	72	5,061,600
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	232	3,794,818	360	17,654,222
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	164	3,377,187	246	15,447,441
BOOK STORES & NEWS DEALERS	4512	68	417,631	114	2,206,781
GENERAL MERCHANDISE STORES	452	26	36,416,832	39	175,139,891
DEPARTMENT STORES	4521	6	3,877,594	8	42,710,248
GENERAL MERCHANDISE STORES	4529	20	32,539,238	31	132,429,643
E-COMMERCE & MAIL ORDER	4541	372	4,744,948	691	23,962,584
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,057	12,857,279	2,106	61,767,875
AGRICULTURE, FORESTRY, FISHING	11	44	354,442	96	1,237,255
MINING	21	5	215,218	8	463,560
UTILITIES	22	9	41,791	11	1,459,534
CONSTRUCTION	23	801	33,725,465	2,868	233,136,226
CONSTRUCTION OF BUILDINGS	236	225	13,503,842	816	107,770,633
HEAVY CONSTRUCTION & HIGHWAYS	237	24	4,387,535	96	16,724,488
SPECIAL TRADE CONTRACTORS	238	552	15,834,088	1,956	108,641,105
MANUFACTURING	31-33	562	5,213,425	1,183	19,146,115
WHOLESALE TRADE	42	1,356	14,875,488	2,563	92,348,135
DURABLE GOODS	423	902	10,453,192	1,729	77,369,716
NONDURABLE GOODS	424	448	4,391,966	814	14,844,892
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	30,330	20	133,527
TRANSPORTATION & WAREHOUSING	48-49	54	778,835	121	3,344,520
INFORMATION	51	346	12,168,452	628	82,544,928
FINANCE, INSURANCE	52	75	1,508,534	141	9,532,495
REAL ESTATE, RENTAL/LEASING	53	176	3,357,435	468	24,537,106
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	414	2,829,688	1,153	18,953,041
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	544	4,837,417	1,538	36,140,885
ARTS, ENTERTAINMENT & RECREATION	71	134	2,023,306	276	12,699,111
ACCOMMODATIONS & FOOD SERVICES	72	315	22,835,133	708	136,091,733
ACCOMMODATIONS	721	128	4,666,729	47	14,329,921
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	187	18,168,404	661	121,761,812
OTHER SERVICES	81	484	10,154,841	1,343	41,290,090
REPAIR & MAINTENANCE	811	318	8,510,345	829	32,411,910
PERSONAL SERVICE	812	128	1,368,518	439	8,187,142
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	38	275,978	75	691,038
PUBLIC ADMINISTRATION, OTHER	92,00	11	188,541	18	600,515
TOTAL ALL INDUSTRIES		7,977	\$243,202,925	18,420	\$1,326,584,322

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
RETAIL TRADE	44-45	570	\$3,802,824	2,660	\$181,713,733
MOTOR VEHICLES & PARTS	441	15	205,296	134	46,098,531
NEW & USED AUTO DEALERS	4411	D	D	34	35,830,196
RV, BOAT, MOTORCYCLE DEALERS	4412	3	865	19	1,796,726
AUTOMOTIVE PARTS & TIRE	4413	10	116,141	81	8,471,609
FURNITURE & HOME FURNISHING	442	18	106,352	98	4,165,698
ELECTRONICS & APPLIANCE STORES	443	42	516,603	189	4,367,866
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	32	398,470	169	18,843,810
BUILDING MATERIALS	4441	24	334,284	123	15,138,521
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	64,186	46	3,705,289
FOOD & BEVERAGE STORES	445	10	470,761	91	13,070,278
GROCERY & CONVENIENCE STORES	4451	3	467,816	33	11,533,191
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	2,945	58	1,537,087
DRUG/HEALTH STORES	446	32	95,999	140	5,200,036
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	441,541	50	12,585,371
APPAREL & ACCESSORIES	448	54	49,058	170	4,098,269
CLOTHING & SHOE STORES	4481, 4482	51	47,295	146	2,008,884
JEWELRY & LUGGAGE STORES	4483	3	1,763	24	2,089,385
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	43	88,753	203	4,258,534
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	30	88,036	146	4,100,363
BOOK STORES & NEWS DEALERS	4512	13	717	57	158,171
GENERAL MERCHANDISE STORES	452	9	52,286	32	48,027,752
DEPARTMENT STORES	4521	4	24,258	8	13,011,476
GENERAL MERCHANDISE STORES	4529	5	28,028	24	35,016,276
E-COMMERCE & MAIL ORDER	4541	114	281,909	358	4,905,070
MISCELLANEOUS RETAILERS	453, 4542, 4543	196	1,095,796	1,026	16,092,518
AGRICULTURE, FORESTRY, FISHING	11	7	63,673	45	369,524
MINING	21	D	D	10	382,800
UTILITIES	22	D	D	10	124,022
CONSTRUCTION	23	141	11,780,189	1,147	79,195,853
CONSTRUCTION OF BUILDINGS	236	24	992,435	258	48,735,212
HEAVY CONSTRUCTION & HIGHWAYS	237	12	1,525,524	54	8,655,072
SPECIAL TRADE CONTRACTORS	238	105	9,262,230	835	21,805,569
MANUFACTURING	31-33	69	335,534	549	5,790,763
WHOLESALE TRADE	42	255	3,100,211	1,428	26,883,496
DURABLE GOODS	423	167	1,708,871	986	21,668,039
NONDURABLE GOODS	424	87	1,390,720	436	5,193,111
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	6	22,346
TRANSPORTATION & WAREHOUSING	48-49	D	D	54	831,143
INFORMATION	51	102	723,807	369	18,651,128
FINANCE, INSURANCE	52	21	40,399	79	1,353,008
REAL ESTATE, RENTAL/LEASING	53	58	912,938	263	7,452,218
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	68	148,193	436	5,743,960
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	87	754,962	588	6,190,747
ARTS, ENTERTAINMENT & RECREATION	71	9	59,213	77	1,981,492
ACCOMMODATIONS & FOOD SERVICES	72	23	887,107	241	32,434,489
ACCOMMODATIONS	721	8	377,409	45	2,898,390
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	15	509,698	196	29,536,099
OTHER SERVICES	81	56	1,122,926	500	10,431,334
REPAIR & MAINTENANCE	811	34	1,016,082	330	7,992,466
PERSONAL SERVICE	812	16	60,025	133	1,953,030
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	46,819	37	485,838
PUBLIC ADMINISTRATION, OTHER	92,00	3	8,327	11	235,844
TOTAL ALL INDUSTRIES		1,474	\$23,984,752	8,467	\$379,765,554

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
RETAIL TRADE	44-45	1,487	\$88,842,290	716	\$5,165,293
MOTOR VEHICLES & PARTS	441	63	16,569,994	29	987,056
NEW & USED AUTO DEALERS	4411	14	12,792,720	4	178,425
RV, BOAT, MOTORCYCLE DEALERS	4412	13	683,979	8	9,855
AUTOMOTIVE PARTS & TIRE	4413	36	3,093,295	17	798,776
FURNITURE & HOME FURNISHING	442	46	3,007,463	19	111,961
ELECTRONICS & APPLIANCE STORES	443	119	10,577,947	54	208,067
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	85	2,499,977	35	721,921
BUILDING MATERIALS	4441	67	2,249,341	24	544,556
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	250,636	11	177,365
FOOD & BEVERAGE STORES	445	42	3,159,317	16	579,311
GROCERY & CONVENIENCE STORES	4451	14	2,878,067	5	562,964
OTHER FOOD & BEVERAGE STORES	4452, 4453	28	281,250	11	16,347
DRUG/HEALTH STORES	446	87	1,714,660	40	130,564
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	2,030,298	10	874,887
APPAREL & ACCESSORIES	448	130	3,151,977	73	109,158
CLOTHING & SHOE STORES	4481, 4482	115	2,095,168	68	106,020
JEWELRY & LUGGAGE STORES	4483	15	1,056,809	5	3,138
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	114	2,539,808	61	130,253
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	81	2,512,541	46	125,988
BOOK STORES & NEWS DEALERS	4512	33	27,267	15	4,265
GENERAL MERCHANDISE STORES	452	21	32,840,975	11	70,016
DEPARTMENT STORES	4521	6	7,574,011	4	34,526
GENERAL MERCHANDISE STORES	4529	15	25,266,964	7	35,490
E-COMMERCE & MAIL ORDER	4541	231	2,251,503	133	592,635
MISCELLANEOUS RETAILERS	453, 4542, 4543	538	8,498,371	235	649,464
AGRICULTURE, FORESTRY, FISHING	11	17	194,626	11	134,549
MINING	21	5	73,998	D	D
UTILITIES	22	5	144,847	D	D
CONSTRUCTION	23	561	30,943,013	116	2,570,525
CONSTRUCTION OF BUILDINGS	236	138	20,835,028	29	514,450
HEAVY CONSTRUCTION & HIGHWAYS	237	33	2,381,363	7	70,098
SPECIAL TRADE CONTRACTORS	238	390	7,726,622	80	1,985,977
MANUFACTURING	31-33	254	1,981,412	89	295,541
WHOLESALE TRADE	42	780	19,979,412	302	1,753,157
DURABLE GOODS	423	518	17,859,190	212	1,419,760
NONDURABLE GOODS	424	255	2,114,992	87	332,592
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	5,230	3	805
TRANSPORTATION & WAREHOUSING	48-49	21	552,441	D	D
INFORMATION	51	212	6,099,437	115	1,024,939
FINANCE, INSURANCE	52	49	560,966	24	52,932
REAL ESTATE, RENTAL/LEASING	53	134	2,868,025	40	192,819
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	225	13,783,598	76	176,281
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	317	2,539,064	72	139,672
ARTS, ENTERTAINMENT & RECREATION	71	32	1,541,734	11	13,678
ACCOMMODATIONS & FOOD SERVICES	72	90	8,859,233	28	825,834
ACCOMMODATIONS	721	14	614,513	13	273,924
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	76	8,244,720	15	551,910
OTHER SERVICES	81	184	4,160,036	73	423,899
REPAIR & MAINTENANCE	811	122	3,322,710	45	362,203
PERSONAL SERVICE	812	44	697,716	17	53,529
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	139,610	11	8,167
PUBLIC ADMINISTRATION, OTHER	92,00	7	39,387	D	D
TOTAL ALL INDUSTRIES		4,380	\$183,163,519	1,680	\$12,781,978

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
RETAIL TRADE	44-45	2,157	\$127,391,075	369	\$2,019,798
MOTOR VEHICLES & PARTS	441	128	54,185,891	8	158,610
NEW & USED AUTO DEALERS	4411	34	39,847,145	D	D
RV, BOAT, MOTORCYCLE DEALERS	4412	21	6,168,341	D	D
AUTOMOTIVE PARTS & TIRE	4413	73	8,170,405	4	101,781
FURNITURE & HOME FURNISHING	442	66	2,766,866	10	32,111
ELECTRONICS & APPLIANCE STORES	443	155	2,915,497	33	412,790
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	110	11,879,488	22	310,863
BUILDING MATERIALS	4441	80	10,670,179	19	228,843
LAWN & GARDEN SUPPLIES & EQUIP.	4442	30	1,209,309	3	82,020
FOOD & BEVERAGE STORES	445	77	6,684,245	5	271,368
GROCERY & CONVENIENCE STORES	4451	30	6,370,570	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	47	313,675	3	313
DRUG/HEALTH STORES	446	122	3,704,209	15	88,689
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	6,792,525	D	D
APPAREL & ACCESSORIES	448	194	1,686,141	41	15,970
CLOTHING & SHOE STORES	4481, 4482	169	1,557,864	39	15,631
JEWELRY & LUGGAGE STORES	4483	25	128,277	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	134	1,385,455	31	34,678
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	95	995,408	23	34,105
BOOK STORES & NEWS DEALERS	4512	39	390,047	8	573
GENERAL MERCHANDISE STORES	452	24	18,321,461	5	8,872
DEPARTMENT STORES	4521	4	309,575	4	7,064
GENERAL MERCHANDISE STORES	4529	20	18,011,886	D	D
E-COMMERCE & MAIL ORDER	4541	292	3,185,062	75	121,736
MISCELLANEOUS RETAILERS	453, 4542, 4543	827	13,884,235	122	245,265
AGRICULTURE, FORESTRY, FISHING	11	27	887,982	D	D
MINING	21	4	76,148	D	D
UTILITIES	22	6	152,757	D	D
CONSTRUCTION	23	853	49,249,179	93	661,660
CONSTRUCTION OF BUILDINGS	236	201	24,997,648	14	211,896
HEAVY CONSTRUCTION & HIGHWAYS	237	42	4,147,405	9	48,914
SPECIAL TRADE CONTRACTORS	238	610	20,104,126	70	400,850
MANUFACTURING	31-33	406	4,243,768	43	63,421
WHOLESALE TRADE	42	1,185	33,443,527	163	1,350,233
DURABLE GOODS	423	800	26,766,952	105	948,725
NONDURABLE GOODS	424	374	6,611,662	55	401,150
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	64,913	3	358
TRANSPORTATION & WAREHOUSING	48-49	43	2,058,413	D	D
INFORMATION	51	318	11,614,134	73	386,639
FINANCE, INSURANCE	52	85	988,976	14	28,909
REAL ESTATE, RENTAL/LEASING	53	218	9,483,211	31	643,862
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	347	3,044,208	41	97,293
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	464	5,100,886	47	73,739
ARTS, ENTERTAINMENT & RECREATION	71	53	1,203,756	4	5,085
ACCOMMODATIONS & FOOD SERVICES	72	150	20,613,206	9	157,819
ACCOMMODATIONS	721	18	3,911,766	4	19,511
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	132	16,701,440	5	138,308
OTHER SERVICES	81	321	10,409,980	25	136,893
REPAIR & MAINTENANCE	811	241	8,696,884	15	115,350
PERSONAL SERVICE	812	60	1,639,676	8	21,278
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	73,420	D	D
PUBLIC ADMINISTRATION, OTHER	92,00	10	860,845	4	27,988
TOTAL ALL INDUSTRIES		6,647	\$280,822,051	923	\$5,708,929

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,494</u>	<u>\$167,930,659</u>	<u>2,407</u>	<u>\$96,811,558</u>
MOTOR VEHICLES & PARTS	441	144	30,145,614	104	21,620,845
NEW & USED AUTO DEALERS	4411	36	20,510,303	30	15,151,820
RV, BOAT, MOTORCYCLE DEALERS	4412	26	1,923,272	17	205,607
AUTOMOTIVE PARTS & TIRE	4413	82	7,712,039	57	6,263,418
FURNITURE & HOME FURNISHING	442	74	3,589,871	76	2,353,050
ELECTRONICS & APPLIANCE STORES	443	190	23,544,465	174	2,011,741
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	133	22,503,679	126	13,305,969
BUILDING MATERIALS	4441	105	15,974,228	90	11,729,133
LAWN & GARDEN SUPPLIES & EQUIP.	4442	28	6,529,451	36	1,576,836
FOOD & BEVERAGE STORES	445	95	9,811,231	107	9,729,256
GROCERY & CONVENIENCE STORES	4451	37	9,436,654	49	9,062,562
OTHER FOOD & BEVERAGE STORES	4452, 4453	58	374,577	58	666,694
DRUG/HEALTH STORES	446	126	2,553,154	130	2,917,050
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	50	9,107,981	37	8,203,427
APPAREL & ACCESSORIES	448	178	3,481,148	165	2,213,254
CLOTHING & SHOE STORES	4481, 4482	158	2,846,945	138	1,528,531
JEWELRY & LUGGAGE STORES	4483	20	634,203	27	684,723
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	178	3,952,431	174	1,571,823
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	123	2,905,753	118	1,316,769
BOOK STORES & NEWS DEALERS	4512	55	1,046,678	56	255,054
GENERAL MERCHANDISE STORES	452	30	28,978,679	26	19,876,637
DEPARTMENT STORES	4521	6	3,424,270	5	3,696,185
GENERAL MERCHANDISE STORES	4529	24	25,554,409	21	16,180,452
E-COMMERCE & MAIL ORDER	4541	351	4,105,093	339	3,614,095
MISCELLANEOUS RETAILERS	453, 4542, 4543	945	26,157,313	949	9,394,411
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>34</u>	<u>1,331,502</u>	<u>33</u>	<u>498,814</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>159,954</u>	<u>6</u>	<u>546,761</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>722,178</u>	<u>10</u>	<u>43,985</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>929</u>	<u>87,398,457</u>	<u>769</u>	<u>34,350,802</u>
CONSTRUCTION OF BUILDINGS	236	218	45,860,727	210	19,597,774
HEAVY CONSTRUCTION & HIGHWAYS	237	56	10,035,843	46	2,431,711
SPECIAL TRADE CONTRACTORS	238	655	31,501,887	513	12,321,317
<u>MANUFACTURING</u>	<u>31-33</u>	<u>527</u>	<u>21,826,347</u>	<u>478</u>	<u>4,611,280</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,429</u>	<u>56,322,469</u>	<u>1,204</u>	<u>15,880,099</u>
DURABLE GOODS	423	972	44,391,406	823	11,900,851
NONDURABLE GOODS	424	449	11,903,352	373	3,971,699
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	27,711	8	7,549
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>37</u>	<u>1,199,609</u>	<u>39</u>	<u>523,032</u>
<u>INFORMATION</u>	<u>51</u>	<u>347</u>	<u>17,342,101</u>	<u>331</u>	<u>12,277,576</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>96</u>	<u>3,046,547</u>	<u>84</u>	<u>2,101,406</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>233</u>	<u>9,430,102</u>	<u>216</u>	<u>4,877,688</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>370</u>	<u>8,317,380</u>	<u>363</u>	<u>2,164,763</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>464</u>	<u>7,100,491</u>	<u>400</u>	<u>3,600,368</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>80</u>	<u>1,653,595</u>	<u>95</u>	<u>1,338,486</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>258</u>	<u>24,616,874</u>	<u>333</u>	<u>24,329,362</u>
ACCOMMODATIONS	721	55	4,082,395	132	7,385,046
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	203	20,534,479	201	16,944,316
<u>OTHER SERVICES</u>	<u>81</u>	<u>451</u>	<u>16,416,401</u>	<u>355</u>	<u>5,422,211</u>
REPAIR & MAINTENANCE	811	303	14,383,670	228	3,984,052
PERSONAL SERVICE	812	112	1,672,710	87	1,087,710
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	36	360,021	40	350,449
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>10</u>	<u>11,878</u>	<u>8</u>	<u>261,786</u>
TOTAL ALL INDUSTRIES		7,777	\$424,826,544	7,131	\$209,639,977

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,853</u>	<u>\$82,370,804</u>	<u>1,964</u>	<u>\$35,035,139</u>
MOTOR VEHICLES & PARTS	441	104	6,493,210	65	2,596,914
NEW & USED AUTO DEALERS	4411	19	2,533,122	11	219,147
RV, BOAT, MOTORCYCLE DEALERS	4412	29	683,959	23	844,352
AUTOMOTIVE PARTS & TIRE	4413	56	3,276,129	31	1,533,415
FURNITURE & HOME FURNISHING	442	135	4,181,786	76	1,333,753
ELECTRONICS & APPLIANCE STORES	443	180	4,481,534	134	1,585,856
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	152	13,174,477	127	4,600,964
BUILDING MATERIALS	4441	109	12,535,993	85	4,179,716
LAWN & GARDEN SUPPLIES & EQUIP.	4442	43	638,484	42	421,248
FOOD & BEVERAGE STORES	445	101	8,140,431	61	3,403,399
GROCERY & CONVENIENCE STORES	4451	13	7,165,919	9	3,111,565
OTHER FOOD & BEVERAGE STORES	4452, 4453	88	974,512	52	291,834
DRUG/HEALTH STORES	446	143	3,289,773	108	1,311,658
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	3,740,347	12	3,437,673
APPAREL & ACCESSORIES	448	205	2,615,710	162	1,726,660
CLOTHING & SHOE STORES	4481, 4482	171	2,006,633	131	1,528,765
JEWELRY & LUGGAGE STORES	4483	34	609,077	31	197,895
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	203	1,809,519	153	1,161,093
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	146	1,564,426	108	908,523
BOOK STORES & NEWS DEALERS	4512	57	245,093	45	252,570
GENERAL MERCHANDISE STORES	452	31	14,351,461	20	3,771,645
DEPARTMENT STORES	4521	5	613,825	4	195,592
GENERAL MERCHANDISE STORES	4529	26	13,737,636	16	3,576,053
E-COMMERCE & MAIL ORDER	4541	400	6,635,306	307	2,684,935
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,181	13,457,250	739	7,420,589
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>60</u>	<u>379,653</u>	<u>31</u>	<u>149,455</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>94,619</u>	<u>6</u>	<u>273,551</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>1,329,932</u>	<u>4</u>	<u>10,544</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,285</u>	<u>36,184,688</u>	<u>648</u>	<u>18,449,360</u>
CONSTRUCTION OF BUILDINGS	236	358	20,865,781	184	9,222,159
HEAVY CONSTRUCTION & HIGHWAYS	237	44	1,337,907	34	1,495,477
SPECIAL TRADE CONTRACTORS	238	883	13,981,000	430	7,731,724
<u>MANUFACTURING</u>	<u>31-33</u>	<u>548</u>	<u>4,006,305</u>	<u>409</u>	<u>4,930,916</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,239</u>	<u>14,544,090</u>	<u>923</u>	<u>6,382,058</u>
DURABLE GOODS	423	794	5,871,287	600	4,216,750
NONDURABLE GOODS	424	437	8,573,118	314	2,159,333
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	99,685	9	5,975
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>34</u>	<u>240,256</u>	<u>26</u>	<u>201,920</u>
<u>INFORMATION</u>	<u>51</u>	<u>355</u>	<u>12,952,251</u>	<u>261</u>	<u>5,731,489</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>65</u>	<u>1,039,636</u>	<u>56</u>	<u>601,670</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>222</u>	<u>2,785,318</u>	<u>132</u>	<u>1,508,828</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>478</u>	<u>3,599,038</u>	<u>284</u>	<u>1,670,033</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>683</u>	<u>8,111,674</u>	<u>408</u>	<u>2,363,402</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>169</u>	<u>2,471,015</u>	<u>89</u>	<u>953,388</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>285</u>	<u>19,408,331</u>	<u>179</u>	<u>10,561,219</u>
ACCOMMODATIONS	721	128	3,603,695	72	3,533,667
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	157	15,804,636	107	7,027,552
<u>OTHER SERVICES</u>	<u>81</u>	<u>433</u>	<u>6,165,144</u>	<u>266</u>	<u>3,986,063</u>
REPAIR & MAINTENANCE	811	270	4,269,382	177	3,475,774
PERSONAL SERVICE	812	121	1,360,217	67	432,585
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	42	535,545	22	77,704
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>6</u>	<u>135,020</u>	<u>7</u>	<u>33,626</u>
TOTAL ALL INDUSTRIES		8,730	\$195,817,774	5,693	\$92,842,661

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>17,224</u>	<u>\$5,200,875,527</u>	<u>5,008</u>	<u>487,117,141</u>
MOTOR VEHICLES & PARTS	441	819	1,021,102,158	208	99,731,689
NEW & USED AUTO DEALERS	4411	331	874,362,306	55	80,921,051
RV, BOAT, MOTORCYCLE DEALERS	4412	172	50,967,835	51	5,046,620
AUTOMOTIVE PARTS & TIRE	4413	316	95,772,017	102	13,764,018
FURNITURE & HOME FURNISHING	442	666	253,900,261	194	16,192,226
ELECTRONICS & APPLIANCE STORES	443	1,096	465,619,250	333	23,062,754
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	822	325,209,849	274	48,468,895
BUILDING MATERIALS	4441	561	305,507,508	187	43,323,364
LAWN & GARDEN SUPPLIES & EQUIP.	4442	261	19,702,341	87	5,145,531
FOOD & BEVERAGE STORES	445	1,254	304,283,703	215	33,956,429
GROCERY & CONVENIENCE STORES	4451	677	260,853,927	63	31,075,630
OTHER FOOD & BEVERAGE STORES	4452, 4453	577	43,429,776	152	2,880,799
DRUG/HEALTH STORES	446	819	191,960,640	267	12,972,380
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	353	90,255,618	58	15,782,616
APPAREL & ACCESSORIES	448	1,415	579,021,559	343	27,767,759
CLOTHING & SHOE STORES	4481, 4482	1,047	509,788,610	274	22,772,216
JEWELRY & LUGGAGE STORES	4483	368	69,232,949	69	4,995,543
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	1,122	228,921,027	347	24,132,600
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	790	196,863,018	240	20,633,465
BOOK STORES & NEWS DEALERS	4512	332	32,058,009	107	3,499,135
GENERAL MERCHANDISE STORES	452	118	885,351,433	45	120,511,588
DEPARTMENT STORES	4521	13	321,961,697	8	32,199,909
GENERAL MERCHANDISE STORES	4529	105	563,389,736	37	88,311,679
E-COMMERCE & MAIL ORDER	4541	1,470	257,888,484	649	21,218,967
MISCELLANEOUS RETAILERS	453, 4542, 4543	7,270	597,361,545	2,075	43,319,238
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>243</u>	<u>8,261,823</u>	<u>76</u>	<u>892,768</u>
<u>MINING</u>	<u>21</u>	<u>23</u>	<u>1,622,343</u>	<u>7</u>	<u>439,552</u>
<u>UTILITIES</u>	<u>22</u>	<u>47</u>	<u>4,783,135</u>	<u>8</u>	<u>125,674</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>13,287</u>	<u>2,269,754,176</u>	<u>2,505</u>	<u>132,156,283</u>
CONSTRUCTION OF BUILDINGS	236	5,003	1,368,883,918	771	66,262,023
HEAVY CONSTRUCTION & HIGHWAYS	237	329	156,280,482	81	17,247,121
SPECIAL TRADE CONTRACTORS	238	7,955	744,589,776	1,653	48,647,139
<u>MANUFACTURING</u>	<u>31-33</u>	<u>4,185</u>	<u>235,299,790</u>	<u>1,121</u>	<u>12,841,070</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>5,594</u>	<u>827,225,747</u>	<u>2,188</u>	<u>42,181,845</u>
DURABLE GOODS	423	3,562	684,343,771	1,428	32,798,926
NONDURABLE GOODS	424	1,974	140,037,531	743	9,346,979
ELECTRONIC MARKETS, AGENTS & BROKERS	425	58	2,844,445	17	35,940
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>540</u>	<u>61,527,140</u>	<u>70</u>	<u>1,217,894</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,485</u>	<u>575,593,021</u>	<u>556</u>	<u>46,287,323</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>289</u>	<u>89,437,733</u>	<u>128</u>	<u>5,057,185</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,453</u>	<u>315,876,316</u>	<u>367</u>	<u>14,430,761</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>5,544</u>	<u>374,078,871</u>	<u>966</u>	<u>11,037,520</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>6,988</u>	<u>365,256,501</u>	<u>1,296</u>	<u>25,328,726</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>1,922</u>	<u>143,400,718</u>	<u>245</u>	<u>6,991,753</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>5,506</u>	<u>1,517,586,666</u>	<u>551</u>	<u>81,483,360</u>
ACCOMMODATIONS	721	451	335,974,930	81	5,406,161
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	5,055	1,181,611,736	470	76,077,199
<u>OTHER SERVICES</u>	<u>81</u>	<u>5,938</u>	<u>387,880,735</u>	<u>982</u>	<u>26,713,596</u>
REPAIR & MAINTENANCE	811	3,204	224,363,192	633	19,810,840
PERSONAL SERVICE	812	2,385	153,031,419	275	6,233,975
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	349	10,486,124	74	668,781
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>45</u>	<u>4,461,034</u>	<u>18</u>	<u>748,097</u>
TOTAL ALL INDUSTRIES		70,313	\$12,382,921,276	16,092	895,050,548

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
RETAIL TRADE	44-45	2,027	\$69,370,357	1,252	\$15,789,504
MOTOR VEHICLES & PARTS	441	93	14,890,814	48	1,956,647
NEW & USED AUTO DEALERS	4411	16	7,645,763	7	195,566
RV, BOAT, MOTORCYCLE DEALERS	4412	27	3,116,285	7	9,411
AUTOMOTIVE PARTS & TIRE	4413	50	4,128,766	34	1,751,670
FURNITURE & HOME FURNISHING	442	74	2,616,789	30	235,256
ELECTRONICS & APPLIANCE STORES	443	153	2,333,289	93	1,196,925
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	124	8,039,501	80	1,758,306
BUILDING MATERIALS	4441	96	5,170,164	62	1,228,114
LAWN & GARDEN SUPPLIES & EQUIP.	4442	28	2,869,337	18	530,192
FOOD & BEVERAGE STORES	445	63	6,526,554	37	1,991,833
GROCERY & CONVENIENCE STORES	4451	17	5,840,995	10	1,892,080
OTHER FOOD & BEVERAGE STORES	4452, 4453	46	685,559	27	99,753
DRUG/HEALTH STORES	446	103	1,045,451	68	600,948
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	32	4,622,090	13	2,621,979
APPAREL & ACCESSORIES	448	146	1,716,620	109	209,645
CLOTHING & SHOE STORES	4481, 4482	127	1,178,720	99	202,584
JEWELRY & LUGGAGE STORES	4483	19	537,900	10	7,061
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	156	2,007,391	111	461,991
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	109	1,850,337	79	413,888
BOOK STORES & NEWS DEALERS	4512	47	157,054	32	48,103
GENERAL MERCHANDISE STORES	452	26	14,434,486	14	191,232
DEPARTMENT STORES	4521	4	167,752	5	68,216
GENERAL MERCHANDISE STORES	4529	22	14,266,734	9	123,016
E-COMMERCE & MAIL ORDER	4541	291	2,990,668	215	1,267,355
MISCELLANEOUS RETAILERS	453, 4542, 4543	766	8,146,704	434	3,297,387
AGRICULTURE, FORESTRY, FISHING	11	38	931,543	31	338,726
MINING	21	5	97,003	5	70,193
UTILITIES	22	9	190,234	3	4,229
CONSTRUCTION	23	806	42,045,811	398	18,878,555
CONSTRUCTION OF BUILDINGS	236	219	19,800,656	110	8,763,050
HEAVY CONSTRUCTION & HIGHWAYS	237	40	5,870,608	29	2,971,213
SPECIAL TRADE CONTRACTORS	238	547	16,374,547	259	7,144,292
MANUFACTURING	31-33	383	4,580,830	212	2,576,866
WHOLESALE TRADE	42	1,093	16,387,730	708	7,011,360
DURABLE GOODS	423	732	11,356,238	491	5,485,741
NONDURABLE GOODS	424	355	5,006,142	214	1,521,098
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	25,350	3	4,521
TRANSPORTATION & WAREHOUSING	48-49	26	1,178,616	21	859,072
INFORMATION	51	295	7,432,760	222	4,038,211
FINANCE, INSURANCE	52	65	2,336,090	50	436,333
REAL ESTATE, RENTAL/LEASING	53	211	10,597,912	115	1,339,457
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	323	2,465,998	177	1,273,247
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	387	5,377,781	180	656,895
ARTS, ENTERTAINMENT & RECREATION	71	81	1,438,543	40	405,031
ACCOMMODATIONS & FOOD SERVICES	72	198	19,160,067	74	3,294,001
ACCOMMODATIONS	721	52	3,168,142	23	767,042
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	146	15,991,925	51	2,526,959
OTHER SERVICES	81	267	5,140,515	137	2,351,646
REPAIR & MAINTENANCE	811	169	4,032,756	89	1,961,960
PERSONAL SERVICE	812	71	930,072	31	277,036
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	177,687	17	112,650
PUBLIC ADMINISTRATION, OTHER	92,00	7	71,292	9	54,897
TOTAL ALL INDUSTRIES		6,221	\$188,803,082	3,634	\$59,378,223

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
RETAIL TRADE	44-45	2,654	\$138,432,640	1,034	\$7,518,457
MOTOR VEHICLES & PARTS	441	141	32,102,370	47	1,401,575
NEW & USED AUTO DEALERS	4411	36	22,367,372	11	485,265
RV, BOAT, MOTORCYCLE DEALERS	4412	24	3,124,943	9	200,398
AUTOMOTIVE PARTS & TIRE	4413	81	6,610,055	27	715,912
FURNITURE & HOME FURNISHING	442	96	2,836,722	45	282,503
ELECTRONICS & APPLIANCE STORES	443	179	3,289,003	73	462,960
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	159	14,070,981	67	1,405,858
BUILDING MATERIALS	4441	116	11,388,081	56	655,602
LAWN & GARDEN SUPPLIES & EQUIP.	4442	43	2,682,900	11	750,256
FOOD & BEVERAGE STORES	445	84	9,930,742	21	1,163,902
GROCERY & CONVENIENCE STORES	4451	42	9,486,461	9	1,148,813
OTHER FOOD & BEVERAGE STORES	4452, 4453	42	444,281	12	15,089
DRUG/HEALTH STORES	446	147	4,276,695	65	326,200
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	54	9,593,979	12	222,906
APPAREL & ACCESSORIES	448	171	9,484,325	87	139,566
CLOTHING & SHOE STORES	4481, 4482	149	8,016,047	79	121,513
JEWELRY & LUGGAGE STORES	4483	22	1,468,278	8	18,053
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	207	6,075,749	79	265,408
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	151	6,023,936	59	250,953
BOOK STORES & NEWS DEALERS	4512	56	51,813	20	14,455
GENERAL MERCHANDISE STORES	452	29	27,827,727	11	128,110
DEPARTMENT STORES	4521	5	4,933,488	4	70,012
GENERAL MERCHANDISE STORES	4529	24	22,894,239	7	58,098
E-COMMERCE & MAIL ORDER	4541	339	4,165,738	161	639,929
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,048	14,778,609	366	1,079,540
AGRICULTURE, FORESTRY, FISHING	11	56	616,030	9	134,874
MINING	21	13	624,642	4	211,931
UTILITIES	22	12	244,977	3	1,138
CONSTRUCTION	23	966	35,707,952	318	8,698,631
CONSTRUCTION OF BUILDINGS	236	223	10,202,596	77	2,954,364
HEAVY CONSTRUCTION & HIGHWAYS	237	62	12,034,498	24	2,798,635
SPECIAL TRADE CONTRACTORS	238	681	13,470,858	217	2,945,632
MANUFACTURING	31-33	548	8,511,537	144	534,880
WHOLESALE TRADE	42	1,366	21,760,229	467	5,092,809
DURABLE GOODS	423	945	16,187,643	306	2,777,554
NONDURABLE GOODS	424	410	5,558,656	158	2,300,338
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	13,930	3	14,917
TRANSPORTATION & WAREHOUSING	48-49	52	1,102,041	12	148,848
INFORMATION	51	341	15,505,775	140	1,823,307
FINANCE, INSURANCE	52	85	658,370	29	57,217
REAL ESTATE, RENTAL/LEASING	53	221	4,959,811	73	714,914
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	396	3,159,163	121	250,907
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	497	11,009,639	161	450,576
ARTS, ENTERTAINMENT & RECREATION	71	80	2,629,286	23	81,936
ACCOMMODATIONS & FOOD SERVICES	72	267	23,511,702	46	923,907
ACCOMMODATIONS	721	71	2,129,024	15	161,052
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	196	21,382,678	31	762,855
OTHER SERVICES	81	469	8,884,132	127	5,027,553
REPAIR & MAINTENANCE	811	317	7,331,539	90	4,861,235
PERSONAL SERVICE	812	119	1,398,543	26	161,852
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	33	154,050	11	4,466
PUBLIC ADMINISTRATION, OTHER	92,00	8	33,010	4	11,922
TOTAL ALL INDUSTRIES		8,031	\$277,350,936	2,715	\$31,683,807

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
RETAIL TRADE	44-45	2,029	\$57,690,081	1,934	\$68,400,426
MOTOR VEHICLES & PARTS	441	92	8,314,911	105	11,463,118
NEW & USED AUTO DEALERS	4411	19	4,181,190	24	6,739,116
RV, BOAT, MOTORCYCLE DEALERS	4412	17	412,715	24	737,732
AUTOMOTIVE PARTS & TIRE	4413	56	3,721,006	57	3,986,270
FURNITURE & HOME FURNISHING	442	75	1,449,580	55	1,277,526
ELECTRONICS & APPLIANCE STORES	443	132	1,737,326	126	1,980,961
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	133	6,159,706	114	11,633,761
BUILDING MATERIALS	4441	103	4,891,286	79	8,889,875
LAWN & GARDEN SUPPLIES & EQUIP.	4442	30	1,268,420	35	2,743,886
FOOD & BEVERAGE STORES	445	62	4,886,604	61	5,603,400
GROCERY & CONVENIENCE STORES	4451	21	4,533,848	27	5,212,309
OTHER FOOD & BEVERAGE STORES	4452, 4453	41	352,756	34	391,091
DRUG/HEALTH STORES	446	107	1,124,962	108	1,331,233
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	26	4,520,027	36	3,670,178
APPAREL & ACCESSORIES	448	139	671,285	154	1,771,434
CLOTHING & SHOE STORES	4481, 4482	124	545,193	136	1,653,947
JEWELRY & LUGGAGE STORES	4483	15	126,092	18	117,487
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	152	767,995	154	1,869,063
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	104	624,527	107	1,757,895
BOOK STORES & NEWS DEALERS	4512	48	143,468	47	111,168
GENERAL MERCHANDISE STORES	452	28	17,795,907	26	16,463,938
DEPARTMENT STORES	4521	4	279,307	6	2,473,671
GENERAL MERCHANDISE STORES	4529	24	17,516,600	20	13,990,267
E-COMMERCE & MAIL ORDER	4541	294	3,010,874	285	2,970,767
MISCELLANEOUS RETAILERS	453, 4542, 4543	789	7,250,904	710	8,365,047
AGRICULTURE, FORESTRY, FISHING	11	38	266,634	41	319,646
MINING	21	4	195,260	D	D
UTILITIES	22	5	24,772	14	602,986
CONSTRUCTION	23	969	26,196,848	564	32,036,298
CONSTRUCTION OF BUILDINGS	236	254	10,488,011	174	18,776,577
HEAVY CONSTRUCTION & HIGHWAYS	237	48	4,766,127	43	5,420,467
SPECIAL TRADE CONTRACTORS	238	667	10,942,710	347	7,839,254
MANUFACTURING	31-33	408	2,905,276	345	2,328,921
WHOLESALE TRADE	42	1,026	7,867,708	940	12,323,368
DURABLE GOODS	423	688	5,794,912	651	9,328,753
NONDURABLE GOODS	424	335	2,071,408	285	2,991,228
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	1,388	4	3,387
TRANSPORTATION & WAREHOUSING	48-49	26	147,079	29	659,239
INFORMATION	51	289	9,333,864	264	6,611,994
FINANCE, INSURANCE	52	61	1,023,200	57	665,968
REAL ESTATE, RENTAL/LEASING	53	177	2,932,300	142	2,248,908
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	300	1,919,721	251	1,799,996
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	473	3,402,032	297	2,259,320
ARTS, ENTERTAINMENT & RECREATION	71	64	915,169	75	1,314,195
ACCOMMODATIONS & FOOD SERVICES	72	157	11,673,738	198	11,181,223
ACCOMMODATIONS	721	48	2,637,412	88	3,985,966
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	109	9,036,326	110	7,195,257
OTHER SERVICES	81	322	4,787,593	290	5,509,393
REPAIR & MAINTENANCE	811	232	3,987,346	190	4,592,797
PERSONAL SERVICE	812	64	566,568	69	664,266
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	26	233,679	31	252,330
PUBLIC ADMINISTRATION, OTHER	92,00	10	969,298	5	10,466
TOTAL ALL INDUSTRIES		6,358	\$132,250,573	5,447	\$148,280,001

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,322</u>	<u>\$18,256,384</u>	<u>995</u>	<u>\$9,237,303</u>
MOTOR VEHICLES & PARTS	441	51	1,020,608	36	1,247,633
NEW & USED AUTO DEALERS	4411	7	169,040	7	671,491
RV, BOAT, MOTORCYCLE DEALERS	4412	10	28,637	8	22,653
AUTOMOTIVE PARTS & TIRE	4413	34	822,931	21	553,489
FURNITURE & HOME FURNISHING	442	45	471,313	39	184,012
ELECTRONICS & APPLIANCE STORES	443	88	1,880,902	70	370,412
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	69	3,566,488	57	720,031
BUILDING MATERIALS	4441	51	3,322,785	46	614,319
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	243,703	11	105,712
FOOD & BEVERAGE STORES	445	40	2,646,196	22	1,702,698
GROCERY & CONVENIENCE STORES	4451	17	2,595,316	3	1,635,106
OTHER FOOD & BEVERAGE STORES	4452, 4453	23	50,880	19	67,592
DRUG/HEALTH STORES	446	82	549,096	61	97,988
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	1,959,301	14	677,398
APPAREL & ACCESSORIES	448	109	296,232	82	211,841
CLOTHING & SHOE STORES	4481, 4482	93	252,843	75	207,606
JEWELRY & LUGGAGE STORES	4483	16	43,389	7	4,235
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	98	366,462	88	184,280
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	64	314,895	61	171,630
BOOK STORES & NEWS DEALERS	4512	34	51,567	27	12,650
GENERAL MERCHANDISE STORES	452	11	1,154,555	12	114,232
DEPARTMENT STORES	4521	4	107,585	4	60,634
GENERAL MERCHANDISE STORES	4529	7	1,046,970	8	53,598
E-COMMERCE & MAIL ORDER	4541	214	1,194,157	164	634,703
MISCELLANEOUS RETAILERS	453, 4542, 4543	502	3,151,074	350	3,092,075
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>97,225</u>	<u>15</u>	<u>316,939</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>567,901</u>	<u>5</u>	<u>184,682</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>6,293</u>	<u>4</u>	<u>82,263</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>356</u>	<u>14,845,385</u>	<u>281</u>	<u>6,311,743</u>
CONSTRUCTION OF BUILDINGS	236	91	4,249,673	59	2,320,635
HEAVY CONSTRUCTION & HIGHWAYS	237	23	4,449,948	22	1,919,823
SPECIAL TRADE CONTRACTORS	238	242	6,145,764	200	2,071,285
<u>MANUFACTURING</u>	<u>31-33</u>	<u>215</u>	<u>1,063,900</u>	<u>141</u>	<u>913,994</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>637</u>	<u>3,154,431</u>	<u>479</u>	<u>12,476,450</u>
DURABLE GOODS	423	420	2,351,457	339	11,569,088
NONDURABLE GOODS	424	214	801,982	138	892,476
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	992	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>16</u>	<u>139,444</u>	<u>6</u>	<u>65,754</u>
<u>INFORMATION</u>	<u>51</u>	<u>208</u>	<u>3,957,938</u>	<u>162</u>	<u>1,936,146</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>49</u>	<u>625,324</u>	<u>29</u>	<u>191,975</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>101</u>	<u>1,035,495</u>	<u>76</u>	<u>1,058,862</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>159</u>	<u>573,115</u>	<u>119</u>	<u>344,508</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>208</u>	<u>875,490</u>	<u>151</u>	<u>639,460</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>39</u>	<u>522,969</u>	<u>17</u>	<u>43,690</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>167</u>	<u>7,592,017</u>	<u>42</u>	<u>1,754,377</u>
ACCOMMODATIONS	721	88	3,031,304	17	272,287
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	79	4,560,713	25	1,482,090
<u>OTHER SERVICES</u>	<u>81</u>	<u>132</u>	<u>1,911,924</u>	<u>101</u>	<u>1,233,399</u>
REPAIR & MAINTENANCE	811	72	1,356,048	67	1,101,927
PERSONAL SERVICE	812	40	244,489	25	102,545
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	311,387	9	28,927
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>3</u>	<u>7,812</u>	<u>7</u>	<u>9,507</u>
TOTAL ALL INDUSTRIES		3,634	\$55,233,047	2,630	\$36,801,052

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
RETAIL TRADE	44-45	9,078	\$1,690,131,569	1,601	\$24,740,036
MOTOR VEHICLES & PARTS	441	529	481,192,554	62	3,084,860
NEW & USED AUTO DEALERS	4411	200	411,402,780	11	244,092
RV, BOAT, MOTORCYCLE DEALERS	4412	97	23,419,381	23	2,377,222
AUTOMOTIVE PARTS & TIRE	4413	232	46,370,393	28	463,546
FURNITURE & HOME FURNISHING	442	322	53,216,173	56	831,900
ELECTRONICS & APPLIANCE STORES	443	590	94,063,226	109	1,116,217
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	450	124,402,876	91	4,718,707
BUILDING MATERIALS	4441	318	112,783,812	58	4,469,261
LAWN & GARDEN SUPPLIES & EQUIP.	4442	132	11,619,064	33	249,446
FOOD & BEVERAGE STORES	445	469	91,262,688	68	3,850,690
GROCERY & CONVENIENCE STORES	4451	235	84,487,642	12	3,293,816
OTHER FOOD & BEVERAGE STORES	4452, 4453	234	6,775,046	56	556,874
DRUG/HEALTH STORES	446	430	47,870,839	81	691,520
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	178	50,033,720	8	1,659,094
APPAREL & ACCESSORIES	448	605	107,624,174	136	915,102
CLOTHING & SHOE STORES	4481, 4482	487	90,037,210	117	831,614
JEWELRY & LUGGAGE STORES	4483	118	17,586,964	19	83,488
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	634	65,713,803	123	753,707
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	457	60,234,752	78	417,020
BOOK STORES & NEWS DEALERS	4512	177	5,479,051	45	336,687
GENERAL MERCHANDISE STORES	452	63	363,115,651	19	272,820
DEPARTMENT STORES	4521	10	115,847,752	5	72,740
GENERAL MERCHANDISE STORES	4529	53	247,267,899	14	200,080
E-COMMERCE & MAIL ORDER	4541	869	52,988,547	255	2,606,723
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,939	158,647,318	593	4,238,696
AGRICULTURE, FORESTRY, FISHING	11	138	1,416,650	23	116,835
MINING	21	17	761,518	3	33,361
UTILITIES	22	33	1,582,920	9	175,522
CONSTRUCTION	23	5,758	484,829,497	537	31,725,271
CONSTRUCTION OF BUILDINGS	236	1,740	250,719,481	190	17,957,633
HEAVY CONSTRUCTION & HIGHWAYS	237	185	52,868,751	26	4,917,715
SPECIAL TRADE CONTRACTORS	238	3,833	181,241,265	321	8,849,923
MANUFACTURING	31-33	1,933	61,084,057	303	1,699,918
WHOLESALE TRADE	42	3,467	172,237,043	692	4,873,211
DURABLE GOODS	423	2,295	139,522,518	428	2,365,519
NONDURABLE GOODS	424	1,138	31,939,481	260	2,506,575
ELECTRONIC MARKETS, AGENTS & BROKERS	425	34	775,044	4	1,117
TRANSPORTATION & WAREHOUSING	48-49	206	12,746,191	39	513,409
INFORMATION	51	803	148,262,381	225	4,019,607
FINANCE, INSURANCE	52	195	24,399,326	46	260,853
REAL ESTATE, RENTAL/LEASING	53	734	70,239,282	109	1,277,036
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,959	42,326,941	247	1,729,012
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	2,692	68,781,043	311	4,457,976
ARTS, ENTERTAINMENT & RECREATION	71	541	24,792,376	91	1,023,967
ACCOMMODATIONS & FOOD SERVICES	72	1,564	293,280,106	197	9,620,950
ACCOMMODATIONS	721	147	25,315,992	131	5,441,115
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,417	267,964,114	66	4,179,835
OTHER SERVICES	81	2,550	108,053,396	176	2,326,086
REPAIR & MAINTENANCE	811	1,613	84,121,568	103	1,715,481
PERSONAL SERVICE	812	785	21,839,034	54	521,437
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	152	2,092,794	19	89,168
PUBLIC ADMINISTRATION, OTHER	92,00	22	1,868,321	6	19,801
TOTAL ALL INDUSTRIES		31,690	\$3,206,792,617	4,615	\$88,612,851

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,788</u>	<u>\$331,128,056</u>	<u>780</u>	<u>\$4,732,244</u>
MOTOR VEHICLES & PARTS	441	194	102,754,396	22	318,202
NEW & USED AUTO DEALERS	4411	48	76,331,598	4	61,710
RV, BOAT, MOTORCYCLE DEALERS	4412	56	16,105,566	4	2,065
AUTOMOTIVE PARTS & TIRE	4413	90	10,317,232	14	254,427
FURNITURE & HOME FURNISHING	442	147	8,885,301	24	93,159
ELECTRONICS & APPLIANCE STORES	443	273	13,565,259	57	271,715
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	215	23,748,824	42	579,017
BUILDING MATERIALS	4441	148	20,712,290	31	410,563
LAWN & GARDEN SUPPLIES & EQUIP.	4442	67	3,036,534	11	168,454
FOOD & BEVERAGE STORES	445	145	17,637,468	22	695,385
GROCERY & CONVENIENCE STORES	4451	43	15,452,125	5	685,170
OTHER FOOD & BEVERAGE STORES	4452, 4453	102	2,185,343	17	10,215
DRUG/HEALTH STORES	446	209	8,220,767	54	124,098
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	56	10,238,831	9	752,412
APPAREL & ACCESSORIES	448	274	22,176,262	78	91,624
CLOTHING & SHOE STORES	4481, 4482	232	18,378,545	71	89,232
JEWELRY & LUGGAGE STORES	4483	42	3,797,717	7	2,392
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	269	10,109,938	57	152,571
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	189	9,840,878	40	129,751
BOOK STORES & NEWS DEALERS	4512	80	269,060	17	22,820
GENERAL MERCHANDISE STORES	452	29	77,023,521	11	73,800
DEPARTMENT STORES	4521	7	20,865,973	5	32,369
GENERAL MERCHANDISE STORES	4529	22	56,157,548	6	41,431
E-COMMERCE & MAIL ORDER	4541	482	8,538,525	137	562,373
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,495	28,228,964	267	1,017,888
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>70</u>	<u>699,825</u>	<u>9</u>	<u>41,076</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>296,971</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>151,400</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,623</u>	<u>81,317,172</u>	<u>261</u>	<u>4,097,559</u>
CONSTRUCTION OF BUILDINGS	236	431	33,763,805	49	1,312,041
HEAVY CONSTRUCTION & HIGHWAYS	237	67	15,909,707	22	1,235,962
SPECIAL TRADE CONTRACTORS	238	1,125	31,643,660	190	1,549,556
<u>MANUFACTURING</u>	<u>31-33</u>	<u>888</u>	<u>16,682,132</u>	<u>84</u>	<u>390,826</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,851</u>	<u>43,106,318</u>	<u>352</u>	<u>1,070,887</u>
DURABLE GOODS	423	1,239	29,831,487	228	714,756
NONDURABLE GOODS	424	598	13,219,243	121	350,598
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	55,588	3	5,533
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>79</u>	<u>4,058,146</u>	<u>10</u>	<u>194,903</u>
<u>INFORMATION</u>	<u>51</u>	<u>449</u>	<u>22,630,109</u>	<u>141</u>	<u>1,683,060</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>109</u>	<u>2,625,424</u>	<u>32</u>	<u>55,480</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>326</u>	<u>11,301,059</u>	<u>69</u>	<u>347,892</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>683</u>	<u>6,260,768</u>	<u>96</u>	<u>559,643</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>845</u>	<u>9,790,910</u>	<u>117</u>	<u>236,609</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>170</u>	<u>3,690,692</u>	<u>16</u>	<u>121,171</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>393</u>	<u>47,923,164</u>	<u>36</u>	<u>7,051,559</u>
ACCOMMODATIONS	721	87	5,615,048	14	6,236,733
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	306	42,308,116	22	814,826
<u>OTHER SERVICES</u>	<u>81</u>	<u>726</u>	<u>17,763,608</u>	<u>71</u>	<u>406,635</u>
REPAIR & MAINTENANCE	811	485	13,930,479	42	217,730
PERSONAL SERVICE	812	184	3,275,726	20	122,084
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	57	557,403	9	66,821
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>16</u>	<u>145,134</u>	<u>4</u>	<u>4,354</u>
TOTAL ALL INDUSTRIES		12,035	\$599,570,888	2,080	\$20,995,241

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
RETAIL TRADE	44-45	8,645	\$1,672,100,004	6,305	\$1,030,218,382
MOTOR VEHICLES & PARTS	441	451	382,906,966	357	227,452,297
NEW & USED AUTO DEALERS	4411	158	317,108,679	143	171,931,359
RV, BOAT, MOTORCYCLE DEALERS	4412	82	17,179,992	58	15,227,703
AUTOMOTIVE PARTS & TIRE	4413	211	48,618,295	156	40,293,235
FURNITURE & HOME FURNISHING	442	342	55,199,885	200	35,441,269
ELECTRONICS & APPLIANCE STORES	443	601	80,618,880	478	68,865,037
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	478	110,106,154	283	86,027,775
BUILDING MATERIALS	4441	334	97,883,447	198	80,072,439
LAWN & GARDEN SUPPLIES & EQUIP.	4442	144	12,222,707	85	5,955,336
FOOD & BEVERAGE STORES	445	432	94,769,954	263	60,685,303
GROCERY & CONVENIENCE STORES	4451	204	85,477,955	88	55,140,453
OTHER FOOD & BEVERAGE STORES	4452, 4453	228	9,291,999	175	5,544,850
DRUG/HEALTH STORES	446	410	53,416,973	360	30,946,059
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	164	34,058,390	101	21,496,854
APPAREL & ACCESSORIES	448	555	193,450,154	426	81,335,684
CLOTHING & SHOE STORES	4481, 4482	445	163,759,514	352	70,575,517
JEWELRY & LUGGAGE STORES	4483	110	29,690,640	74	10,760,167
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	590	87,997,688	475	53,912,058
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	425	82,950,400	343	44,508,006
BOOK STORES & NEWS DEALERS	4512	165	5,047,288	132	9,404,052
GENERAL MERCHANDISE STORES	452	69	367,873,091	52	232,577,192
DEPARTMENT STORES	4521	12	102,527,646	10	68,092,227
GENERAL MERCHANDISE STORES	4529	57	265,345,445	42	164,484,965
E-COMMERCE & MAIL ORDER	4541	890	60,214,593	719	30,462,311
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,663	151,487,276	2,591	101,016,543
AGRICULTURE, FORESTRY, FISHING	11	146	2,454,934	84	603,555
MINING	21	14	598,331	12	253,877
UTILITIES	22	27	1,626,277	14	657,528
CONSTRUCTION	23	6,065	408,343,359	2,751	263,882,275
CONSTRUCTION OF BUILDINGS	236	1,864	182,866,026	832	124,233,517
HEAVY CONSTRUCTION & HIGHWAYS	237	183	45,560,736	103	12,718,145
SPECIAL TRADE CONTRACTORS	238	4,018	179,916,597	1,816	126,930,613
MANUFACTURING	31-33	1,983	43,454,702	1,443	40,717,129
WHOLESALE TRADE	42	3,359	173,186,738	2,894	153,660,753
DURABLE GOODS	423	2,206	126,686,805	1,944	121,491,036
NONDURABLE GOODS	424	1,121	46,207,592	924	31,830,980
ELECTRONIC MARKETS, AGENTS & BROKERS	425	32	292,341	26	338,737
TRANSPORTATION & WAREHOUSING	48-49	199	7,312,891	127	6,180,089
INFORMATION	51	780	137,352,831	683	100,043,497
FINANCE, INSURANCE	52	178	16,582,929	160	13,525,968
REAL ESTATE, RENTAL/LEASING	53	669	52,012,359	478	44,060,554
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,994	46,671,864	1,328	36,794,447
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	2,831	63,010,480	1,535	52,111,245
ARTS, ENTERTAINMENT & RECREATION	71	542	21,391,015	326	10,342,465
ACCOMMODATIONS & FOOD SERVICES	72	1,538	283,135,984	956	207,371,561
ACCOMMODATIONS	721	104	24,181,788	93	36,840,229
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,434	258,954,196	863	170,531,332
OTHER SERVICES	81	2,427	85,524,574	1,588	62,010,883
REPAIR & MAINTENANCE	811	1,480	65,966,075	971	45,496,772
PERSONAL SERVICE	812	801	17,439,743	525	14,434,592
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	146	2,118,756	92	2,079,519
PUBLIC ADMINISTRATION, OTHER	92,00	19	1,032,345	17	1,329,759
TOTAL ALL INDUSTRIES		31,416	\$3,015,791,617	20,701	\$2,023,763,967

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
RETAIL TRADE	44-45	1,783	\$52,194,600	5,038	\$562,627,994
MOTOR VEHICLES & PARTS	441	76	9,526,315	203	101,816,930
NEW & USED AUTO DEALERS	4411	17	5,023,811	48	79,818,010
RV, BOAT, MOTORCYCLE DEALERS	4412	17	591,410	48	5,468,813
AUTOMOTIVE PARTS & TIRE	4413	42	3,911,094	107	16,530,107
FURNITURE & HOME FURNISHING	442	67	1,534,653	200	19,424,650
ELECTRONICS & APPLIANCE STORES	443	125	1,681,226	376	31,686,580
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	103	4,406,659	280	53,564,757
BUILDING MATERIALS	4441	84	4,248,021	191	45,996,718
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	158,638	89	7,568,039
FOOD & BEVERAGE STORES	445	41	3,679,442	187	34,140,784
GROCERY & CONVENIENCE STORES	4451	13	3,450,395	61	29,752,097
OTHER FOOD & BEVERAGE STORES	4452, 4453	28	229,047	126	4,388,687
DRUG/HEALTH STORES	446	99	606,467	288	13,470,127
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	32	3,096,493	82	15,305,356
APPAREL & ACCESSORIES	448	123	538,688	339	32,045,461
CLOTHING & SHOE STORES	4481, 4482	109	512,247	272	26,167,249
JEWELRY & LUGGAGE STORES	4483	14	26,441	67	5,878,212
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	141	1,882,102	360	37,990,833
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	90	1,843,868	244	35,444,104
BOOK STORES & NEWS DEALERS	4512	51	38,234	116	2,546,729
GENERAL MERCHANDISE STORES	452	21	13,310,232	41	150,869,396
DEPARTMENT STORES	4521	4	165,773	10	46,948,591
GENERAL MERCHANDISE STORES	4529	17	13,144,459	31	103,920,805
E-COMMERCE & MAIL ORDER	4541	268	2,300,744	634	19,516,620
MISCELLANEOUS RETAILERS	453, 4542, 4543	687	9,631,579	2,048	52,796,500
AGRICULTURE, FORESTRY, FISHING	11	30	250,142	94	773,292
MINING	21	5	40,668	11	340,820
UTILITIES	22	7	27,490	13	301,208
CONSTRUCTION	23	575	15,573,338	2,675	132,729,991
CONSTRUCTION OF BUILDINGS	236	143	5,988,420	729	67,448,301
HEAVY CONSTRUCTION & HIGHWAYS	237	31	2,462,445	109	10,605,410
SPECIAL TRADE CONTRACTORS	238	401	7,122,473	1,837	54,676,280
MANUFACTURING	31-33	297	1,533,503	1,133	20,157,651
WHOLESALE TRADE	42	861	6,528,725	2,275	62,373,783
DURABLE GOODS	423	585	4,842,893	1,527	52,291,613
NONDURABLE GOODS	424	272	1,684,039	731	9,984,049
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	1,793	17	98,121
TRANSPORTATION & WAREHOUSING	48-49	19	214,651	84	1,460,766
INFORMATION	51	247	6,936,809	581	55,330,331
FINANCE, INSURANCE	52	48	751,345	130	5,381,595
REAL ESTATE, RENTAL/LEASING	53	137	1,513,521	404	16,661,048
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	229	860,262	995	19,818,564
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	313	1,630,223	1,466	24,008,023
ARTS, ENTERTAINMENT & RECREATION	71	41	857,348	250	8,879,655
ACCOMMODATIONS & FOOD SERVICES	72	119	6,758,647	555	92,452,463
ACCOMMODATIONS	721	28	969,151	45	6,174,045
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	91	5,789,496	510	86,278,418
OTHER SERVICES	81	252	4,411,766	1,145	30,378,415
REPAIR & MAINTENANCE	811	174	3,809,418	706	23,228,969
PERSONAL SERVICE	812	61	506,624	352	6,512,557
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	95,724	87	636,889
PUBLIC ADMINISTRATION, OTHER	92,00	9	47,427	23	2,115,234
TOTAL ALL INDUSTRIES		4,972	\$100,130,465	16,872	\$1,035,790,833

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	WAHAKIUM*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>568</u>	<u>\$2,265,187</u>	<u>2,193</u>	<u>\$80,123,288</u>
MOTOR VEHICLES & PARTS	441	16	191,482	85	13,759,001
NEW & USED AUTO DEALERS	4411	D	D	16	8,689,868
RV, BOAT, MOTORCYCLE DEALERS	4412	3	1,233	13	989,824
AUTOMOTIVE PARTS & TIRE	4413	11	187,549	56	4,079,309
FURNITURE & HOME FURNISHING	442	16	75,106	59	2,188,989
ELECTRONICS & APPLIANCE STORES	443	37	87,216	180	4,859,838
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	33	209,834	112	7,867,392
BUILDING MATERIALS	4441	25	189,223	78	7,458,291
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	20,611	34	409,101
FOOD & BEVERAGE STORES	445	12	217,048	98	8,424,547
GROCERY & CONVENIENCE STORES	4451	3	205,734	22	6,899,952
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	11,314	76	1,524,595
DRUG/HEALTH STORES	446	29	95,375	132	2,384,985
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	533,641	25	2,544,734
APPAREL & ACCESSORIES	448	59	50,929	163	2,620,629
CLOTHING & SHOE STORES	4481, 4482	54	49,966	140	2,018,020
JEWELRY & LUGGAGE STORES	4483	5	963	23	602,609
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	45	56,432	166	2,995,755
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	35	53,551	115	2,053,192
BOOK STORES & NEWS DEALERS	4512	10	2,881	51	942,563
GENERAL MERCHANDISE STORES	452	9	69,954	22	19,127,523
DEPARTMENT STORES	4521	4	19,284	6	4,619,969
GENERAL MERCHANDISE STORES	4529	5	50,670	16	14,507,554
E-COMMERCE & MAIL ORDER	4541	109	261,354	343	3,907,794
MISCELLANEOUS RETAILERS	453, 4542, 4543	196	416,816	808	9,442,101
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>42,708</u>	<u>24</u>	<u>329,841</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>109,151</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>11,524</u>	<u>4</u>	<u>68,892</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>120</u>	<u>3,255,395</u>	<u>667</u>	<u>33,191,390</u>
CONSTRUCTION OF BUILDINGS	236	24	1,399,289	164	16,394,308
HEAVY CONSTRUCTION & HIGHWAYS	237	8	984,877	30	2,758,009
SPECIAL TRADE CONTRACTORS	238	88	871,229	473	14,039,073
<u>MANUFACTURING</u>	<u>31-33</u>	<u>53</u>	<u>177,080</u>	<u>467</u>	<u>6,383,143</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>214</u>	<u>368,393</u>	<u>1,254</u>	<u>19,740,813</u>
DURABLE GOODS	423	147	301,888	828	13,008,296
NONDURABLE GOODS	424	65	66,255	419	6,694,974
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	7	37,543
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>6</u>	<u>42,685</u>	<u>19</u>	<u>319,061</u>
<u>INFORMATION</u>	<u>51</u>	<u>112</u>	<u>755,922</u>	<u>321</u>	<u>10,698,767</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>18</u>	<u>45,914</u>	<u>82</u>	<u>777,702</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>50</u>	<u>198,426</u>	<u>179</u>	<u>4,167,514</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>55</u>	<u>89,390</u>	<u>368</u>	<u>2,583,842</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>72</u>	<u>151,358</u>	<u>449</u>	<u>4,924,693</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>3</u>	<u>24,736</u>	<u>69</u>	<u>1,371,016</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>22</u>	<u>740,233</u>	<u>188</u>	<u>21,541,486</u>
ACCOMMODATIONS	721	8	386,590	70	5,438,134
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	14	353,643	118	16,103,352
<u>OTHER SERVICES</u>	<u>81</u>	<u>41</u>	<u>167,786</u>	<u>319</u>	<u>5,266,671</u>
REPAIR & MAINTENANCE	811	24	116,390	193	3,929,565
PERSONAL SERVICE	812	13	32,208	92	1,167,330
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	19,188	34	169,776
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>3</u>	<u>16,976</u>	<u>8</u>	<u>266,862</u>
TOTAL ALL INDUSTRIES		1,350	\$8,462,864	6,612	\$191,756,524

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
RETAIL TRADE	44-45	4,860	\$467,142,574	1,963	\$53,932,809
MOTOR VEHICLES & PARTS	441	235	70,929,424	74	12,830,917
NEW & USED AUTO DEALERS	4411	52	51,410,820	20	9,025,901
RV, BOAT, MOTORCYCLE DEALERS	4412	63	5,037,924	15	190,790
AUTOMOTIVE PARTS & TIRE	4413	120	14,480,680	39	3,614,226
FURNITURE & HOME FURNISHING	442	167	14,769,609	67	1,135,647
ELECTRONICS & APPLIANCE STORES	443	335	19,140,179	162	3,389,680
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	242	43,280,740	104	3,638,060
BUILDING MATERIALS	4441	166	37,459,121	78	3,362,838
LAWN & GARDEN SUPPLIES & EQUIP.	4442	76	5,821,619	26	275,222
FOOD & BEVERAGE STORES	445	200	33,083,528	54	4,344,116
GROCERY & CONVENIENCE STORES	4451	51	30,320,682	16	4,186,687
OTHER FOOD & BEVERAGE STORES	4452, 4453	149	2,762,846	38	157,429
DRUG/HEALTH STORES	446	251	15,056,144	127	1,457,498
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	91	12,112,842	16	1,765,932
APPAREL & ACCESSORIES	448	369	36,657,207	151	1,446,806
CLOTHING & SHOE STORES	4481, 4482	306	33,249,450	129	960,231
JEWELRY & LUGGAGE STORES	4483	63	3,407,757	22	486,575
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	374	23,842,869	160	2,872,995
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	267	21,677,167	111	748,777
BOOK STORES & NEWS DEALERS	4512	107	2,165,702	49	2,124,218
GENERAL MERCHANDISE STORES	452	50	126,363,253	19	10,148,468
DEPARTMENT STORES	4521	8	36,239,709	4	137,690
GENERAL MERCHANDISE STORES	4529	42	90,123,544	15	10,010,778
E-COMMERCE & MAIL ORDER	4541	683	30,451,676	306	3,346,072
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,863	41,455,103	723	7,556,618
AGRICULTURE, FORESTRY, FISHING	11	82	1,014,881	13	22,504
MINING	21	10	962,559	D	D
UTILITIES	22	12	110,709	5	2,428
CONSTRUCTION	23	1,923	131,559,412	556	53,785,321
CONSTRUCTION OF BUILDINGS	236	643	67,670,469	140	37,824,341
HEAVY CONSTRUCTION & HIGHWAYS	237	70	11,922,224	32	2,089,211
SPECIAL TRADE CONTRACTORS	238	1,210	51,966,719	384	13,871,769
MANUFACTURING	31-33	1,203	16,748,744	357	2,780,361
WHOLESALE TRADE	42	2,446	63,353,352	1,103	19,778,393
DURABLE GOODS	423	1,608	45,333,167	744	14,655,215
NONDURABLE GOODS	424	816	17,672,438	352	5,093,070
ELECTRONIC MARKETS, AGENTS & BROKERS	425	22	347,747	7	30,108
TRANSPORTATION & WAREHOUSING	48-49	93	4,299,492	24	877,555
INFORMATION	51	561	38,182,405	298	6,739,953
FINANCE, INSURANCE	52	115	2,950,412	60	525,629
REAL ESTATE, RENTAL/LEASING	53	408	15,620,321	142	6,764,536
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	964	15,281,737	322	3,113,065
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,139	23,062,804	332	5,325,902
ARTS, ENTERTAINMENT & RECREATION	71	251	9,660,566	44	785,544
ACCOMMODATIONS & FOOD SERVICES	72	610	89,573,718	127	15,364,036
ACCOMMODATIONS	721	127	13,058,704	15	2,160,807
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	483	76,515,014	112	13,203,229
OTHER SERVICES	81	986	28,190,266	226	3,830,362
REPAIR & MAINTENANCE	811	630	22,028,095	130	2,964,563
PERSONAL SERVICE	812	291	5,749,776	70	812,209
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	65	412,395	26	53,590
PUBLIC ADMINISTRATION, OTHER	92,00	16	226,174	13	178,413
TOTAL ALL INDUSTRIES		15,679	\$907,940,126	5,587	\$173,959,293

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,873</u>	<u>\$420,878,688</u>
MOTOR VEHICLES & PARTS	441	288	87,301,805
NEW & USED AUTO DEALERS	4411	110	65,100,936
RV, BOAT, MOTORCYCLE DEALERS	4412	40	4,971,773
AUTOMOTIVE PARTS & TIRE	4413	138	17,229,096
FURNITURE & HOME FURNISHING	442	124	12,149,181
ELECTRONICS & APPLIANCE STORES	443	325	18,251,088
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	197	38,833,692
BUILDING MATERIALS	4441	143	31,688,299
LAWN & GARDEN SUPPLIES & EQUIP.	4442	54	7,145,393
FOOD & BEVERAGE STORES	445	219	26,413,163
GROCERY & CONVENIENCE STORES	4451	107	24,627,058
OTHER FOOD & BEVERAGE STORES	4452, 4453	112	1,786,105
DRUG/HEALTH STORES	446	215	9,570,168
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	74	12,083,196
APPAREL & ACCESSORIES	448	272	23,426,537
CLOTHING & SHOE STORES	4481, 4482	228	19,751,321
JEWELRY & LUGGAGE STORES	4483	44	3,675,216
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	275	16,746,013
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	194	16,075,860
BOOK STORES & NEWS DEALERS	4512	81	670,153
GENERAL MERCHANDISE STORES	452	44	124,232,613
DEPARTMENT STORES	4521	9	35,902,687
GENERAL MERCHANDISE STORES	4529	35	88,329,926
E-COMMERCE & MAIL ORDER	4541	446	10,600,543
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,394	41,270,689
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>58</u>	<u>1,170,725</u>
<u>MINING</u>	<u>21</u>	<u>11</u>	<u>1,401,867</u>
<u>UTILITIES</u>	<u>22</u>	<u>19</u>	<u>184,057</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,286</u>	<u>117,594,584</u>
CONSTRUCTION OF BUILDINGS	236	356	66,731,123
HEAVY CONSTRUCTION & HIGHWAYS	237	68	6,113,448
SPECIAL TRADE CONTRACTORS	238	862	44,750,013
<u>MANUFACTURING</u>	<u>31-33</u>	<u>802</u>	<u>26,544,602</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,035</u>	<u>84,108,306</u>
DURABLE GOODS	423	1,379	62,314,650
NONDURABLE GOODS	424	635	21,659,684
ELECTRONIC MARKETS, AGENTS & BROKERS	425	21	133,972
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>79</u>	<u>1,470,637</u>
<u>INFORMATION</u>	<u>51</u>	<u>473</u>	<u>42,702,239</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>126</u>	<u>4,569,608</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>350</u>	<u>24,735,356</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>636</u>	<u>12,279,582</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>802</u>	<u>14,244,468</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>133</u>	<u>4,662,014</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>529</u>	<u>71,847,200</u>
ACCOMMODATIONS	721	72	8,734,467
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	457	63,112,733
<u>OTHER SERVICES</u>	<u>81</u>	<u>863</u>	<u>24,182,879</u>
REPAIR & MAINTENANCE	811	590	18,750,054
PERSONAL SERVICE	812	227	4,739,782
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	46	693,043
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>17</u>	<u>237,740</u>
TOTAL ALL INDUSTRIES		<u>12,092</u>	<u>\$852,814,552</u>

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

Table 4-A
City Taxable Retail Sales Comparing
Quarter 4, 2012 to Quarter 4, 2013
(Dollars in Thousands)

City	4th Quarter, 2012	4th Quarter, 2013	Percent Change
Aberdeen	\$93,123	\$103,570	11.2%
Auburn	\$372,077	\$424,352	14.0%
Bellevue	\$1,435,717	\$1,550,522	8.0%
Bellingham	\$593,751	\$604,142	1.8%
Bremerton	\$179,387	\$187,324	4.4%
Camas	\$54,294	\$53,487	-1.5%
Centralia	\$72,989	\$77,945	6.8%
Chehalis	\$99,099	\$104,523	5.5%
Colville	\$49,943	\$49,748	-0.4%
Des Moines	\$47,427	\$49,570	4.5%
Edmonds	\$148,642	\$168,118	13.1%
Ellensburg	\$93,278	\$100,812	8.1%
Everett	\$654,860	\$642,087	-2.0%
Federal Way	\$332,057	\$346,952	4.5%
Fife	\$140,636	\$168,955	20.1%
Issaquah	\$303,991	\$340,721	12.1%
Kelso	\$54,187	\$56,866	4.9%
Kennewick	\$448,667	\$457,265	1.9%
Kent	\$451,314	\$454,625	0.7%
Kirkland	\$489,370	\$530,471	8.4%
Lacey	\$248,603	\$247,475	-0.5%
Longview	\$176,888	\$201,287	13.8%
Lynnwood	\$561,516	\$572,776	2.0%
Marysville	\$200,742	\$233,237	16.2%
Mercer Island	\$87,908	\$92,834	5.6%
Moses Lake	\$147,606	\$159,712	8.2%
Mount Vernon	\$143,949	\$160,992	11.8%
Mountlake Terrace	\$51,201	\$56,384	10.1%
Oak Harbor	\$77,522	\$78,665	1.5%
Olympia	\$450,078	\$463,984	3.1%
Omak	\$47,115	\$51,414	9.1%
Pasco	\$219,420	\$236,833	7.9%
Port Angeles	\$77,238	\$74,742	-3.2%
Port Townsend	\$46,345	\$47,713	3.0%
Pullman	\$102,928	\$124,654	21.1%
Puyallup	\$439,825	\$479,368	9.0%
Redmond	\$563,015	\$626,266	11.2%
Renton	\$581,600	\$578,385	-0.6%
Richland	\$239,659	\$252,291	5.3%
Sea Tac	\$211,046	\$226,200	7.2%
Seattle	\$4,593,025	\$4,868,738	6.0%
Shelton	\$56,550	\$53,580	-5.3%
Spokane	\$1,050,982	\$1,099,364	4.6%
Sunnyside	\$62,116	\$67,821	9.2%
Tacoma	\$1,086,459	\$1,131,329	4.1%
Tukwila	\$475,925	\$480,069	0.9%
Vancouver	\$678,391	\$760,003	12.0%
Walla Walla	\$127,056	\$127,873	0.6%
Wenatchee	\$186,167	\$190,519	2.3%
Yakima	\$409,266	\$425,765	4.0%

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,159</u>	<u>\$61,527,590</u>	<u>2,504</u>	<u>\$242,320,731</u>
MOTOR VEHICLES & PARTS	441	56	16,793,467	135	83,063,170
NEW & USED AUTO DEALERS	4411	17	11,763,362	46	75,117,400
RV, BOAT, MOTORCYCLE DEALERS	4412	6	24,784	17	2,158,764
AUTOMOTIVE PARTS & TIRE	4413	33	5,005,321	72	5,787,006
FURNITURE & HOME FURNISHING	442	39	930,482	112	7,469,390
ELECTRONICS & APPLIANCES	443	106	968,948	231	13,838,326
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	51	8,044,524	166	11,102,910
BUILDING MATERIALS	4441	42	7,723,205	137	9,562,150
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	321,319	29	1,540,760
FOOD & BEVERAGE STORES	445	37	5,186,355	75	7,875,311
GROCERY & CONVENIENCE STORES	4451	15	4,839,580	24	7,500,940
OTHER FOOD & BEVERAGE STORES	4452, 4453	22	346,775	51	374,371
DRUG/HEALTH STORES	446	73	1,849,406	140	5,083,721
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	1,236,544	24	7,960,848
APPAREL & ACCESSORIES	448	98	1,573,535	180	36,032,848
CLOTHING & SHOE STORES	4481, 4482	83	913,159	159	31,815,292
JEWELRY & LUGGAGE STORES	4483	15	660,376	21	4,217,556
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	81	829,203	174	7,417,267
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	53	688,909	121	7,252,634
BOOK STORES & NEWS DEALERS	4512	28	140,294	53	164,633
GENERAL MERCHANDISE STORES	452	17	19,144,489	23	35,345,733
DEPARTMENT STORES	4521	5	3,424,104	5	3,059,821
GENERAL MERCHANDISE STORES	4529	12	15,720,385	18	32,285,912
E-COMMERCE & MAIL ORDER	4541	181	934,637	326	7,907,028
MISCELLANEOUS RETAILERS	453, 4542, 4543	408	4,036,000	918	19,224,179
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>10,947</u>	<u>18</u>	<u>77,496</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>38,085</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>11,053</u>	<u>6</u>	<u>263,279</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>325</u>	<u>15,845,025</u>	<u>1,701</u>	<u>61,219,230</u>
CONSTRUCTION OF BUILDINGS	236	78	11,239,614	385	29,291,447
HEAVY CONSTRUCTION & HIGHWAYS	237	18	522,482	53	7,749,462
SPECIAL TRADE CONTRACTORS	238	229	4,082,929	1,263	24,178,321
<u>MANUFACTURING</u>	<u>31-33</u>	<u>202</u>	<u>1,611,225</u>	<u>617</u>	<u>8,592,673</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>707</u>	<u>5,622,213</u>	<u>1,424</u>	<u>31,641,687</u>
DURABLE GOODS	423	499	4,632,702	961	27,102,365
NONDURABLE GOODS	424	205	988,762	450	4,490,641
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	749	13	48,681
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>12</u>	<u>99,023</u>	<u>52</u>	<u>794,023</u>
<u>INFORMATION</u>	<u>51</u>	<u>215</u>	<u>3,383,855</u>	<u>351</u>	<u>12,497,032</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>52</u>	<u>766,828</u>	<u>88</u>	<u>2,457,867</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>125</u>	<u>2,116,972</u>	<u>258</u>	<u>8,783,455</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>178</u>	<u>1,012,747</u>	<u>476</u>	<u>5,050,688</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>230</u>	<u>1,125,121</u>	<u>817</u>	<u>10,252,831</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>18</u>	<u>282,231</u>	<u>77</u>	<u>1,932,491</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>68</u>	<u>7,747,344</u>	<u>190</u>	<u>26,904,302</u>
ACCOMMODATIONS	721	7	590,933	11	1,943,895
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	61	7,156,411	179	24,960,407
<u>OTHER SERVICES</u>	<u>81</u>	<u>151</u>	<u>2,169,162</u>	<u>546</u>	<u>11,502,967</u>
REPAIR & MAINTENANCE	811	85	1,464,868	416	9,583,604
PERSONAL SERVICE	812	48	580,722	108	1,741,115
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	123,572	22	178,248
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>5</u>	<u>218,011</u>	<u>9</u>	<u>22,927</u>
TOTAL ALL INDUSTRIES		3,455	\$103,570,110	9,139	\$424,351,764

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
RETAIL TRADE	44-45	4,266	\$757,348,501	3,246	\$357,252,680
MOTOR VEHICLES & PARTS	441	133	245,035,987	133	58,597,135
NEW & USED AUTO DEALERS	4411	48	233,273,151	29	45,791,342
RV, BOAT, MOTORCYCLE DEALERS	4412	21	3,107,339	36	4,158,856
AUTOMOTIVE PARTS & TIRE	4413	64	8,655,497	68	8,646,937
FURNITURE & HOME FURNISHING	442	224	27,157,990	126	10,072,943
ELECTRONICS & APPLIANCES	443	427	67,827,781	261	15,377,514
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	238	27,295,667	137	29,123,662
BUILDING MATERIALS	4441	186	26,162,774	98	27,806,384
LAWN & GARDEN SUPPLIES & EQUIP.	4442	52	1,132,893	39	1,317,278
FOOD & BEVERAGE STORES	445	163	26,004,867	113	21,502,367
GROCERY & CONVENIENCE STORES	4451	37	17,881,308	27	20,008,901
OTHER FOOD & BEVERAGE STORES	4452, 4453	126	8,123,559	86	1,493,466
DRUG/HEALTH STORES	446	264	18,061,620	197	10,042,505
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	33	4,847,141	40	4,138,760
APPAREL & ACCESSORIES	448	337	153,119,853	277	31,597,268
CLOTHING & SHOE STORES	4481, 4482	279	133,363,750	231	28,580,415
JEWELRY & LUGGAGE STORES	4483	58	19,756,103	46	3,016,853
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	289	35,593,291	257	20,386,142
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	202	32,394,196	177	18,562,948
BOOK STORES & NEWS DEALERS	4512	87	3,199,095	80	1,823,194
GENERAL MERCHANDISE STORES	452	39	67,328,624	38	117,964,480
DEPARTMENT STORES	4521	8	37,466,072	8	35,354,474
GENERAL MERCHANDISE STORES	4529	31	29,862,552	30	82,610,006
E-COMMERCE & MAIL ORDER	4541	524	24,783,253	439	10,753,019
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,595	60,292,427	1,228	27,696,885
AGRICULTURE, FORESTRY, FISHING	11	32	315,348	26	413,656
MINING	21	5	53,517	7	289,312
UTILITIES	22	7	1,081,779	4	14,190
CONSTRUCTION	23	3,970	222,121,762	1,318	65,836,587
CONSTRUCTION OF BUILDINGS	236	1,184	137,389,256	403	36,221,700
HEAVY CONSTRUCTION & HIGHWAYS	237	119	15,274,715	35	5,391,629
SPECIAL TRADE CONTRACTORS	238	2,667	69,457,791	880	24,223,258
MANUFACTURING	31-33	1,071	17,691,804	770	7,933,240
WHOLESALE TRADE	42	2,010	94,414,633	1,706	31,949,540
DURABLE GOODS	423	1,325	83,019,457	1,147	26,026,658
NONDURABLE GOODS	424	671	11,295,955	543	5,648,687
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	99,221	16	274,195
TRANSPORTATION & WAREHOUSING	48-49	65	1,763,292	44	921,833
INFORMATION	51	628	76,534,661	430	18,898,791
FINANCE, INSURANCE	52	128	11,007,345	87	1,757,611
REAL ESTATE, RENTAL/LEASING	53	413	25,854,751	284	8,097,631
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,284	74,716,431	672	10,823,529
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,948	40,225,216	869	15,075,707
ARTS, ENTERTAINMENT & RECREATION	71	236	26,313,187	160	3,978,744
ACCOMMODATIONS & FOOD SERVICES	72	464	159,456,495	370	63,969,244
ACCOMMODATIONS	721	28	47,265,800	33	7,238,557
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	436	112,190,695	337	56,730,687
OTHER SERVICES	81	938	40,662,845	600	16,841,797
REPAIR & MAINTENANCE	811	565	23,438,862	363	13,211,738
PERSONAL SERVICE	812	313	15,877,533	194	3,494,452
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	60	1,346,450	43	135,607
PUBLIC ADMINISTRATION, OTHER	92,00	12	960,750	11	87,667
TOTAL ALL INDUSTRIES		17,477	\$1,550,522,317	10,604	\$604,141,759

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
RETAIL TRADE	44-45	2,081	\$97,229,454	1,287	\$19,191,423
MOTOR VEHICLES & PARTS	441	94	60,963,762	39	4,770,868
NEW & USED AUTO DEALERS	4411	29	56,329,222	9	3,238,656
RV, BOAT, MOTORCYCLE DEALERS	4412	15	1,531,703	9	3,665
AUTOMOTIVE PARTS & TIRE	4413	50	3,102,837	21	1,528,547
FURNITURE & HOME FURNISHING	442	74	2,619,912	48	974,137
ELECTRONICS & APPLIANCES	443	159	3,702,037	106	1,739,388
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	103	2,155,546	83	2,724,635
BUILDING MATERIALS	4441	82	1,854,046	69	2,234,309
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	301,500	14	490,326
FOOD & BEVERAGE STORES	445	64	7,095,082	44	1,626,540
GROCERY & CONVENIENCE STORES	4451	27	6,986,017	7	1,592,267
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	109,065	37	34,273
DRUG/HEALTH STORES	446	130	3,388,787	59	851,200
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	22	2,740,073	8	493,069
APPAREL & ACCESSORIES	448	160	1,172,534	128	724,728
CLOTHING & SHOE STORES	4481, 4482	139	859,317	110	527,762
JEWELRY & LUGGAGE STORES	4483	21	313,217	18	196,966
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	149	1,415,295	92	389,803
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	100	993,461	62	372,768
BOOK STORES & NEWS DEALERS	4512	49	421,834	30	17,035
GENERAL MERCHANDISE STORES	452	25	1,670,067	12	633,426
DEPARTMENT STORES	4521	4	305,501	4	121,737
GENERAL MERCHANDISE STORES	4529	21	1,364,566	8	511,689
E-COMMERCE & MAIL ORDER	4541	307	2,835,298	221	1,693,295
MISCELLANEOUS RETAILERS	453, 4542, 4543	794	7,471,061	447	2,570,334
AGRICULTURE, FORESTRY, FISHING	11	8	12,230	6	4,425
MINING	21	3	98,021	3	6,367
UTILITIES	22	3	8,220	D	D
CONSTRUCTION	23	774	24,227,224	766	14,817,071
CONSTRUCTION OF BUILDINGS	236	190	15,359,514	142	6,337,061
HEAVY CONSTRUCTION & HIGHWAYS	237	18	908,488	18	912,077
SPECIAL TRADE CONTRACTORS	238	566	7,959,222	606	7,567,933
MANUFACTURING	31-33	405	3,114,879	215	1,160,193
WHOLESALE TRADE	42	1,097	14,276,409	674	4,198,425
DURABLE GOODS	423	760	11,326,925	437	3,477,009
NONDURABLE GOODS	424	332	2,929,368	235	720,715
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	20,116	D	D
TRANSPORTATION & WAREHOUSING	48-49	23	284,891	22	52,048
INFORMATION	51	323	7,720,367	223	3,743,854
FINANCE, INSURANCE	52	74	937,337	46	655,472
REAL ESTATE, RENTAL/LEASING	53	201	6,190,593	114	1,088,909
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	342	2,113,559	223	764,705
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	492	4,445,188	376	1,698,974
ARTS, ENTERTAINMENT & RECREATION	71	59	761,312	26	843,728
ACCOMMODATIONS & FOOD SERVICES	72	148	19,274,762	52	4,209,171
ACCOMMODATIONS	721	14	1,865,588	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	134	17,409,174	51	4,127,011
OTHER SERVICES	81	302	6,175,555	166	885,641
REPAIR & MAINTENANCE	811	203	4,459,149	108	356,064
PERSONAL SERVICE	812	75	1,622,443	45	519,843
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	93,963	13	9,734
PUBLIC ADMINISTRATION, OTHER	92,00	10	454,330	5	13,197
TOTAL ALL INDUSTRIES		6,345	\$187,324,331	4,206	\$53,486,598

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,238</u>	<u>\$36,876,388</u>	<u>1,203</u>	<u>\$73,070,053</u>
MOTOR VEHICLES & PARTS	441	56	7,853,493	59	19,830,307
NEW & USED AUTO DEALERS	4411	16	4,411,434	12	15,572,566
RV, BOAT, MOTORCYCLE DEALERS	4412	6	791,967	11	1,612,335
AUTOMOTIVE PARTS & TIRE	4413	34	2,650,092	36	2,645,406
FURNITURE & HOME FURNISHING	442	43	1,002,487	43	1,077,144
ELECTRONICS & APPLIANCES	443	105	916,686	84	1,657,948
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	55	2,357,147	66	8,275,154
BUILDING MATERIALS	4441	42	1,992,264	57	7,503,931
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	364,883	9	771,223
FOOD & BEVERAGE STORES	445	29	3,802,811	17	2,461,095
GROCERY & CONVENIENCE STORES	4451	14	3,766,183	6	2,372,053
OTHER FOOD & BEVERAGE STORES	4452, 4453	15	36,628	11	89,042
DRUG/HEALTH STORES	446	84	2,213,823	69	1,683,543
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	1,456,940	11	1,879,531
APPAREL & ACCESSORIES	448	103	7,578,802	98	1,638,717
CLOTHING & SHOE STORES	4481, 4482	92	6,473,908	91	1,311,301
JEWELRY & LUGGAGE STORES	4483	11	1,104,894	7	327,416
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	87	3,936,361	92	1,581,462
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	62	3,919,062	63	1,566,560
BOOK STORES & NEWS DEALERS	4512	25	17,299	29	14,902
GENERAL MERCHANDISE STORES	452	15	213,902	18	27,065,511
DEPARTMENT STORES	4521	4	60,616	5	4,626,297
GENERAL MERCHANDISE STORES	4529	11	153,286	13	22,439,214
E-COMMERCE & MAIL ORDER	4541	167	1,329,090	179	822,156
MISCELLANEOUS RETAILERS	453, 4542, 4543	478	4,214,846	467	5,097,485
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>13</u>	<u>169,142</u>	<u>9</u>	<u>23,544</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>3,314</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>22,996</u>	<u>3</u>	<u>21,277</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>430</u>	<u>9,370,806</u>	<u>378</u>	<u>10,359,471</u>
CONSTRUCTION OF BUILDINGS	236	85	2,272,515	78	1,712,086
HEAVY CONSTRUCTION & HIGHWAYS	237	22	4,247,076	13	5,381,138
SPECIAL TRADE CONTRACTORS	238	323	2,851,215	287	3,266,247
<u>MANUFACTURING</u>	<u>31-33</u>	<u>218</u>	<u>1,439,328</u>	<u>197</u>	<u>1,147,982</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>680</u>	<u>8,075,182</u>	<u>653</u>	<u>4,292,317</u>
DURABLE GOODS	423	480	6,180,098	458	3,436,445
NONDURABLE GOODS	424	196	1,888,698	191	851,764
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	6,386	4	4,108
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>11</u>	<u>28,941</u>	<u>10</u>	<u>439,828</u>
<u>INFORMATION</u>	<u>51</u>	<u>205</u>	<u>3,479,986</u>	<u>192</u>	<u>2,448,235</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>52</u>	<u>224,125</u>	<u>54</u>	<u>302,653</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>116</u>	<u>1,356,265</u>	<u>117</u>	<u>1,341,849</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>179</u>	<u>914,071</u>	<u>177</u>	<u>1,372,490</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>263</u>	<u>940,886</u>	<u>225</u>	<u>626,780</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>26</u>	<u>626,988</u>	<u>29</u>	<u>619,073</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>94</u>	<u>11,401,846</u>	<u>64</u>	<u>6,395,947</u>
ACCOMMODATIONS	721	10	608,633	4	891,371
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	84	10,793,213	60	5,504,576
<u>OTHER SERVICES</u>	<u>81</u>	<u>193</u>	<u>3,002,549</u>	<u>147</u>	<u>2,041,742</u>
REPAIR & MAINTENANCE	811	113	2,366,560	97	1,559,615
PERSONAL SERVICE	812	64	578,096	36	429,815
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	57,893	14	52,312
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>6</u>	<u>15,079</u>	<u>3</u>	<u>16,319</u>
TOTAL ALL INDUSTRIES		3,731	\$77,945,070	3,464	\$104,522,874

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
RETAIL TRADE	44-45	939	\$33,398,799	1,262	\$16,939,256
MOTOR VEHICLES & PARTS	441	31	7,020,442	42	940,124
NEW & USED AUTO DEALERS	4411	5	4,200,869	10	626,764
RV, BOAT, MOTORCYCLE DEALERS	4412	5	466,620	11	269,793
AUTOMOTIVE PARTS & TIRE	4413	21	2,352,953	21	43,567
FURNITURE & HOME FURNISHING	442	28	809,262	60	639,561
ELECTRONICS & APPLIANCES	443	74	765,022	92	644,965
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	45	1,809,055	68	1,037,495
BUILDING MATERIALS	4441	39	1,770,144	62	1,026,713
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	38,911	6	10,782
FOOD & BEVERAGE STORES	445	14	1,703,523	34	4,343,665
GROCERY & CONVENIENCE STORES	4451	4	1,587,101	5	4,267,602
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	116,422	29	76,063
DRUG/HEALTH STORES	446	51	159,830	71	2,307,764
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	834,581	13	1,232,690
APPAREL & ACCESSORIES	448	89	329,873	111	508,141
CLOTHING & SHOE STORES	4481, 4482	81	315,739	96	438,794
JEWELRY & LUGGAGE STORES	4483	8	14,134	15	69,347
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	80	1,237,626	99	256,882
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	55	1,225,853	65	227,937
BOOK STORES & NEWS DEALERS	4512	25	11,773	34	28,945
GENERAL MERCHANDISE STORES	452	13	13,055,939	13	254,446
DEPARTMENT STORES	4521	4	59,676	4	120,410
GENERAL MERCHANDISE STORES	4529	9	12,996,263	9	134,036
E-COMMERCE & MAIL ORDER	4541	147	656,027	196	1,427,214
MISCELLANEOUS RETAILERS	453, 4542, 4543	361	5,017,619	463	3,346,309
AGRICULTURE, FORESTRY, FISHING	11	5	62,286	11	216,795
MINING	21	D	D	3	9,586
UTILITIES	22	D	D	4	12,377
CONSTRUCTION	23	161	3,763,900	813	9,594,275
CONSTRUCTION OF BUILDINGS	236	33	1,626,648	187	4,649,813
HEAVY CONSTRUCTION & HIGHWAYS	237	11	705,644	19	927,034
SPECIAL TRADE CONTRACTORS	238	117	1,431,608	607	4,017,428
MANUFACTURING	31-33	123	475,211	240	721,322
WHOLESALE TRADE	42	496	2,768,710	545	2,744,431
DURABLE GOODS	423	337	2,154,541	348	1,886,292
NONDURABLE GOODS	424	155	612,664	194	857,180
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	1,505	3	959
TRANSPORTATION & WAREHOUSING	48-49	8	104,503	15	279,735
INFORMATION	51	154	1,286,133	215	4,352,215
FINANCE, INSURANCE	52	36	599,051	40	265,059
REAL ESTATE, RENTAL/LEASING	53	81	631,286	110	832,108
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	108	303,428	194	705,809
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	149	620,317	429	1,725,839
ARTS, ENTERTAINMENT & RECREATION	71	12	158,184	23	282,733
ACCOMMODATIONS & FOOD SERVICES	72	38	3,493,334	73	9,329,026
ACCOMMODATIONS	721	5	633,488	7	548,486
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	33	2,859,846	66	8,780,540
OTHER SERVICES	81	108	2,056,576	189	1,557,161
REPAIR & MAINTENANCE	811	60	1,656,092	135	1,208,030
PERSONAL SERVICE	812	36	344,582	47	341,502
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	55,902	7	7,629
PUBLIC ADMINISTRATION, OTHER	92,00	5	3,982	D	D
TOTAL ALL INDUSTRIES		2,426	\$49,747,802	4,168	\$49,569,817

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
RETAIL TRADE	44-45	2,392	\$85,060,375	1,441	\$51,050,677
MOTOR VEHICLES & PARTS	441	71	42,164,974	65	13,426,934
NEW & USED AUTO DEALERS	4411	20	41,006,372	12	7,369,992
RV, BOAT, MOTORCYCLE DEALERS	4412	10	438,565	16	2,449,448
AUTOMOTIVE PARTS & TIRE	4413	41	720,037	37	3,607,494
FURNITURE & HOME FURNISHING	442	131	2,853,902	47	1,539,682
ELECTRONICS & APPLIANCES	443	179	2,212,012	121	1,567,466
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	142	1,905,987	69	3,644,897
BUILDING MATERIALS	4441	114	1,606,929	54	1,886,122
LAWN & GARDEN SUPPLIES & EQUIP.	4442	28	299,058	15	1,758,775
FOOD & BEVERAGE STORES	445	83	7,377,244	35	4,325,608
GROCERY & CONVENIENCE STORES	4451	16	5,975,522	11	3,923,731
OTHER FOOD & BEVERAGE STORES	4452, 4453	67	1,401,722	24	401,877
DRUG/HEALTH STORES	446	148	2,869,613	77	894,819
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,138,550	15	2,923,719
APPAREL & ACCESSORIES	448	178	7,470,539	129	1,383,999
CLOTHING & SHOE STORES	4481, 4482	152	6,954,453	111	881,929
JEWELRY & LUGGAGE STORES	4483	26	516,086	18	502,070
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	161	1,041,423	115	1,100,406
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	109	799,472	79	948,758
BOOK STORES & NEWS DEALERS	4512	52	241,951	36	151,648
GENERAL MERCHANDISE STORES	452	22	3,486,699	18	13,585,317
DEPARTMENT STORES	4521	3	155,940	4	103,870
GENERAL MERCHANDISE STORES	4529	19	3,330,759	14	13,481,447
E-COMMERCE & MAIL ORDER	4541	340	4,009,727	214	1,258,784
MISCELLANEOUS RETAILERS	453, 4542, 4543	926	8,529,705	536	5,399,046
AGRICULTURE, FORESTRY, FISHING	11	15	27,150	9	67,888
MINING	21	D	D	0	0
UTILITIES	22	5	100,145	5	133,537
CONSTRUCTION	23	1,786	24,610,987	350	8,717,646
CONSTRUCTION OF BUILDINGS	236	458	8,780,922	78	2,766,115
HEAVY CONSTRUCTION & HIGHWAYS	237	48	1,679,389	15	600,802
SPECIAL TRADE CONTRACTORS	238	1,280	14,150,676	257	5,350,729
MANUFACTURING	31-33	446	2,268,642	236	1,341,269
WHOLESALE TRADE	42	1,082	7,463,355	801	7,839,884
DURABLE GOODS	423	703	5,735,697	531	5,585,735
NONDURABLE GOODS	424	369	1,667,961	265	2,237,388
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	59,697	5	16,761
TRANSPORTATION & WAREHOUSING	48-49	28	240,148	10	89,885
INFORMATION	51	315	7,485,346	206	3,893,438
FINANCE, INSURANCE	52	64	893,808	51	2,185,797
REAL ESTATE, RENTAL/LEASING	53	184	2,092,662	129	2,712,231
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	485	3,571,343	227	1,835,566
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	879	5,684,352	266	3,247,019
ARTS, ENTERTAINMENT & RECREATION	71	88	2,253,566	51	520,997
ACCOMMODATIONS & FOOD SERVICES	72	158	20,582,507	97	13,721,917
ACCOMMODATIONS	721	9	980,578	11	1,833,534
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	149	19,601,929	86	11,888,383
OTHER SERVICES	81	371	5,780,414	160	3,392,418
REPAIR & MAINTENANCE	811	250	4,589,012	91	2,715,254
PERSONAL SERVICE	812	97	1,159,385	50	602,485
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	32,017	19	74,679
PUBLIC ADMINISTRATION, OTHER	92,00	3	2,440	6	61,794
TOTAL ALL INDUSTRIES		8,303	\$168,118,262	4,045	\$100,811,963

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
RETAIL TRADE	44-45	3,545	\$341,197,596	2,438	\$197,680,841
MOTOR VEHICLES & PARTS	441	167	100,699,866	97	15,658,523
NEW & USED AUTO DEALERS	4411	46	86,760,117	27	10,093,809
RV, BOAT, MOTORCYCLE DEALERS	4412	29	3,175,157	12	465,457
AUTOMOTIVE PARTS & TIRE	4413	92	10,764,592	58	5,099,257
FURNITURE & HOME FURNISHING	442	151	9,876,822	111	5,992,292
ELECTRONICS & APPLIANCES	443	327	18,834,920	205	14,031,088
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	203	16,006,826	141	16,769,589
BUILDING MATERIALS	4441	165	15,374,219	110	16,102,039
LAWN & GARDEN SUPPLIES & EQUIP.	4442	38	632,607	31	667,550
FOOD & BEVERAGE STORES	445	141	18,480,333	89	11,932,744
GROCERY & CONVENIENCE STORES	4451	73	16,963,952	29	10,701,431
OTHER FOOD & BEVERAGE STORES	4452, 4453	68	1,516,381	60	1,231,313
DRUG/HEALTH STORES	446	182	10,348,160	170	7,215,174
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	46	7,868,803	26	3,941,093
APPAREL & ACCESSORIES	448	238	17,414,275	191	10,270,448
CLOTHING & SHOE STORES	4481, 4482	197	14,494,374	159	8,627,121
JEWELRY & LUGGAGE STORES	4483	41	2,919,901	32	1,643,327
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	217	13,847,843	169	12,174,723
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	149	13,217,369	107	10,560,758
BOOK STORES & NEWS DEALERS	4512	68	630,474	62	1,613,965
GENERAL MERCHANDISE STORES	452	34	87,506,040	26	76,476,394
DEPARTMENT STORES	4521	8	22,429,529	7	22,548,431
GENERAL MERCHANDISE STORES	4529	26	65,076,511	19	53,927,963
E-COMMERCE & MAIL ORDER	4541	435	7,777,892	333	5,734,849
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,404	32,535,816	880	17,483,924
AGRICULTURE, FORESTRY, FISHING	11	27	44,796	21	35,429
MINING	21	4	17,149	D	D
UTILITIES	22	7	113,027	5	33,935
CONSTRUCTION	23	2,478	68,480,212	1,694	30,586,430
CONSTRUCTION OF BUILDINGS	236	619	28,738,244	419	11,799,646
HEAVY CONSTRUCTION & HIGHWAYS	237	80	5,788,050	40	1,931,618
SPECIAL TRADE CONTRACTORS	238	1,779	33,953,918	1,235	16,855,166
MANUFACTURING	31-33	808	10,795,868	519	2,669,978
WHOLESALE TRADE	42	1,866	48,993,818	1,233	14,401,582
DURABLE GOODS	423	1,287	41,101,990	825	11,872,668
NONDURABLE GOODS	424	563	7,842,237	400	2,496,118
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	49,591	8	32,796
TRANSPORTATION & WAREHOUSING	48-49	59	3,212,499	40	403,803
INFORMATION	51	465	28,272,229	319	16,755,607
FINANCE, INSURANCE	52	115	4,996,426	78	2,182,456
REAL ESTATE, RENTAL/LEASING	53	331	18,353,294	244	6,473,876
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	755	14,078,030	459	5,636,591
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,243	15,526,971	896	7,061,220
ARTS, ENTERTAINMENT & RECREATION	71	141	4,840,836	74	5,966,910
ACCOMMODATIONS & FOOD SERVICES	72	412	63,112,711	264	46,985,517
ACCOMMODATIONS	721	18	3,971,992	17	4,395,309
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	394	59,140,719	247	42,590,208
OTHER SERVICES	81	763	19,844,240	535	9,653,513
REPAIR & MAINTENANCE	811	530	15,605,072	354	6,871,207
PERSONAL SERVICE	812	181	3,847,952	152	2,269,798
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	52	391,216	29	512,508
PUBLIC ADMINISTRATION, OTHER	92,00	13	207,389	10	422,205
TOTAL ALL INDUSTRIES		13,032	\$642,087,091	8,831	\$346,952,090

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,075</u>	<u>\$119,423,857</u>	<u>2,391</u>	<u>\$196,522,332</u>
MOTOR VEHICLES & PARTS	441	73	100,195,467	58	26,780,693
NEW & USED AUTO DEALERS	4411	24	84,264,289	13	22,700,881
RV, BOAT, MOTORCYCLE DEALERS	4412	14	13,336,435	9	2,096,570
AUTOMOTIVE PARTS & TIRE	4413	35	2,594,743	36	1,983,242
FURNITURE & HOME FURNISHING	442	55	1,798,525	120	6,702,825
ELECTRONICS & APPLIANCES	443	96	695,311	202	22,104,535
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	71	1,538,323	139	18,446,434
BUILDING MATERIALS	4441	63	1,240,936	114	17,803,972
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	297,387	25	642,462
FOOD & BEVERAGE STORES	445	18	99,969	72	8,187,579
GROCERY & CONVENIENCE STORES	4451	5	88,906	6	6,106,673
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	11,063	66	2,080,906
DRUG/HEALTH STORES	446	48	729,751	158	4,897,071
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,061,631	11	1,864,183
APPAREL & ACCESSORIES	448	77	176,644	193	4,703,360
CLOTHING & SHOE STORES	4481, 4482	69	156,299	161	4,038,413
JEWELRY & LUGGAGE STORES	4483	8	20,345	32	664,947
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	58	4,539,576	167	14,537,680
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	43	4,537,349	120	13,374,502
BOOK STORES & NEWS DEALERS	4512	15	2,227	47	1,163,178
GENERAL MERCHANDISE STORES	452	6	5,268,075	22	67,995,251
DEPARTMENT STORES	4521	D	D	8	19,300,255
GENERAL MERCHANDISE STORES	4529	5	5,254,237	14	48,694,996
E-COMMERCE & MAIL ORDER	4541	152	711,052	327	5,277,168
MISCELLANEOUS RETAILERS	453, 4542, 4543	407	2,609,533	922	15,025,553
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>6,432</u>	<u>22</u>	<u>230,384</u>
<u>MINING</u>	<u>21</u>	<u>0</u>	<u>0</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>211,601</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>550</u>	<u>8,521,336</u>	<u>1,936</u>	<u>49,196,296</u>
CONSTRUCTION OF BUILDINGS	236	72	3,292,333	459	28,458,656
HEAVY CONSTRUCTION & HIGHWAYS	237	21	1,597,005	50	1,482,386
SPECIAL TRADE CONTRACTORS	238	457	3,631,998	1,427	19,255,254
<u>MANUFACTURING</u>	<u>31-33</u>	<u>223</u>	<u>1,495,316</u>	<u>530</u>	<u>5,310,282</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>663</u>	<u>12,493,775</u>	<u>1,208</u>	<u>13,468,710</u>
DURABLE GOODS	423	452	10,487,682	800	11,018,159
NONDURABLE GOODS	424	206	1,879,059	402	2,427,324
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	127,034	6	23,227
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>24</u>	<u>344,506</u>	<u>31</u>	<u>298,047</u>
<u>INFORMATION</u>	<u>51</u>	<u>172</u>	<u>2,875,976</u>	<u>353</u>	<u>10,917,209</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>41</u>	<u>548,928</u>	<u>72</u>	<u>2,022,527</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>138</u>	<u>5,277,424</u>	<u>220</u>	<u>5,074,235</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>183</u>	<u>2,281,383</u>	<u>550</u>	<u>6,030,827</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>334</u>	<u>1,558,842</u>	<u>905</u>	<u>8,472,774</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>17</u>	<u>22,966</u>	<u>104</u>	<u>3,189,311</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>62</u>	<u>7,680,709</u>	<u>190</u>	<u>29,847,040</u>
ACCOMMODATIONS	721	11	1,406,355	5	3,129,989
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	51	6,274,354	185	26,717,051
<u>OTHER SERVICES</u>	<u>81</u>	<u>173</u>	<u>6,378,299</u>	<u>409</u>	<u>9,857,735</u>
REPAIR & MAINTENANCE	811	143	5,914,915	283	8,142,636
PERSONAL SERVICE	812	26	447,168	98	1,585,333
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	4	16,216	28	129,766
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>5</u>	<u>5,475</u>	<u>6</u>	<u>27,317</u>
TOTAL ALL INDUSTRIES		3,666	\$168,955,353	8,933	\$340,720,630

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>980</u>	<u>\$32,039,170</u>	<u>2,339</u>	<u>\$279,520,874</u>
MOTOR VEHICLES & PARTS	441	48	8,155,644	132	53,453,639
NEW & USED AUTO DEALERS	4411	8	6,312,305	43	43,978,840
RV, BOAT, MOTORCYCLE DEALERS	4412	4	726,574	17	3,876,619
AUTOMOTIVE PARTS & TIRE	4413	36	1,116,765	72	5,598,180
FURNITURE & HOME FURNISHING	442	30	741,603	82	7,704,720
ELECTRONICS & APPLIANCES	443	76	895,956	201	16,693,848
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	47	2,138,217	98	16,142,723
BUILDING MATERIALS	4441	37	858,815	80	14,680,092
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	1,279,402	18	1,462,631
FOOD & BEVERAGE STORES	445	15	2,223,695	75	7,658,252
GROCERY & CONVENIENCE STORES	4451	7	2,222,153	23	6,990,649
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	1,542	52	667,603
DRUG/HEALTH STORES	446	53	1,110,100	152	7,824,795
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,992,975	20	5,905,271
APPAREL & ACCESSORIES	448	85	1,062,082	201	31,195,246
CLOTHING & SHOE STORES	4481, 4482	76	801,655	169	26,543,258
JEWELRY & LUGGAGE STORES	4483	9	260,427	32	4,651,988
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	74	1,232,843	176	17,521,952
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	54	1,227,793	126	15,805,567
BOOK STORES & NEWS DEALERS	4512	20	5,050	50	1,716,385
GENERAL MERCHANDISE STORES	452	13	9,414,612	30	90,067,326
DEPARTMENT STORES	4521	6	9,388,878	9	33,247,307
GENERAL MERCHANDISE STORES	4529	7	25,734	21	56,820,019
E-COMMERCE & MAIL ORDER	4541	174	807,134	316	6,000,640
MISCELLANEOUS RETAILERS	453, 4542, 4543	354	2,264,309	856	19,352,462
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>10</u>	<u>51,045</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>31,617</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>51,564</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>292</u>	<u>6,214,410</u>	<u>945</u>	<u>51,868,126</u>
CONSTRUCTION OF BUILDINGS	236	56	2,340,381	242	33,674,935
HEAVY CONSTRUCTION & HIGHWAYS	237	12	1,242,876	30	1,797,624
SPECIAL TRADE CONTRACTORS	238	224	2,631,153	673	16,395,567
<u>MANUFACTURING</u>	<u>31-33</u>	<u>140</u>	<u>851,602</u>	<u>423</u>	<u>4,002,465</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>532</u>	<u>3,247,234</u>	<u>1,237</u>	<u>16,819,958</u>
DURABLE GOODS	423	362	2,554,817	856	13,312,495
NONDURABLE GOODS	424	165	680,188	375	3,485,462
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	12,229	6	22,001
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>14</u>	<u>253,947</u>	<u>18</u>	<u>359,967</u>
<u>INFORMATION</u>	<u>51</u>	<u>145</u>	<u>2,106,945</u>	<u>322</u>	<u>14,156,873</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>43</u>	<u>174,036</u>	<u>94</u>	<u>3,448,102</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>98</u>	<u>1,167,402</u>	<u>220</u>	<u>9,367,775</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>133</u>	<u>620,710</u>	<u>397</u>	<u>6,421,882</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>195</u>	<u>783,008</u>	<u>565</u>	<u>7,778,280</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>15</u>	<u>28,749</u>	<u>78</u>	<u>4,724,963</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>52</u>	<u>7,653,229</u>	<u>203</u>	<u>46,060,000</u>
ACCOMMODATIONS	721	7	1,608,394	20	4,882,425
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	45	6,044,835	183	41,177,575
<u>OTHER SERVICES</u>	<u>81</u>	<u>109</u>	<u>1,626,376</u>	<u>386</u>	<u>12,537,688</u>
REPAIR & MAINTENANCE	811	79	1,227,096	235	10,343,105
PERSONAL SERVICE	812	23	235,771	120	1,983,749
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	163,509	31	210,834
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>5</u>	<u>41,310</u>	<u>11</u>	<u>63,908</u>
TOTAL ALL INDUSTRIES		2,759	\$56,865,762	7,254	\$457,265,087

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
RETAIL TRADE	44-45	3,246	\$188,296,919	3,146	\$273,687,118
MOTOR VEHICLES & PARTS	441	163	27,354,745	100	129,161,108
NEW & USED AUTO DEALERS	4411	43	19,171,093	34	123,117,989
RV, BOAT, MOTORCYCLE DEALERS	4412	26	2,012,208	14	77,296
AUTOMOTIVE PARTS & TIRE	4413	94	6,171,444	52	5,965,823
FURNITURE & HOME FURNISHING	442	143	10,428,901	167	9,159,901
ELECTRONICS & APPLIANCES	443	282	8,797,151	254	7,942,185
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	209	20,958,605	196	6,486,576
BUILDING MATERIALS	4441	172	20,509,788	151	6,089,006
LAWN & GARDEN SUPPLIES & EQUIP.	4442	37	448,817	45	397,570
FOOD & BEVERAGE STORES	445	131	15,144,431	109	12,633,443
GROCERY & CONVENIENCE STORES	4451	59	13,711,029	19	11,898,723
OTHER FOOD & BEVERAGE STORES	4452, 4453	72	1,433,402	90	734,720
DRUG/HEALTH STORES	446	164	6,694,585	187	9,018,534
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	38	8,373,819	25	3,234,765
APPAREL & ACCESSORIES	448	222	6,912,157	252	6,690,275
CLOTHING & SHOE STORES	4481, 4482	186	5,641,048	208	5,585,568
JEWELRY & LUGGAGE STORES	4483	36	1,271,109	44	1,104,707
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	221	3,749,036	214	6,674,031
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	162	3,683,445	151	6,111,920
BOOK STORES & NEWS DEALERS	4512	59	65,591	63	562,111
GENERAL MERCHANDISE STORES	452	36	36,275,723	23	51,361,183
DEPARTMENT STORES	4521	7	13,147,387	6	3,474,599
GENERAL MERCHANDISE STORES	4529	29	23,128,336	17	47,886,584
E-COMMERCE & MAIL ORDER	4541	402	7,757,163	435	11,373,801
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,235	35,850,603	1,184	19,951,316
AGRICULTURE, FORESTRY, FISHING	11	28	137,538	28	148,656
MINING	21	4	8,156	3	8,146
UTILITIES	22	6	422,558	6	197,691
CONSTRUCTION	23	2,222	54,312,612	2,992	93,006,513
CONSTRUCTION OF BUILDINGS	236	527	17,725,226	840	52,258,989
HEAVY CONSTRUCTION & HIGHWAYS	237	63	4,008,651	81	8,788,577
SPECIAL TRADE CONTRACTORS	238	1,632	32,578,735	2,071	31,958,947
MANUFACTURING	31-33	832	13,131,270	735	7,039,393
WHOLESALE TRADE	42	1,863	59,295,374	1,528	22,658,686
DURABLE GOODS	423	1,261	46,799,921	997	18,658,291
NONDURABLE GOODS	424	587	12,421,660	523	3,971,587
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	73,793	8	28,808
TRANSPORTATION & WAREHOUSING	48-49	83	1,510,384	36	881,586
INFORMATION	51	444	25,971,376	457	27,179,623
FINANCE, INSURANCE	52	105	5,548,381	91	4,173,269
REAL ESTATE, RENTAL/LEASING	53	326	17,924,340	273	9,244,983
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	626	9,469,221	811	9,924,675
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,071	10,070,996	1,363	11,293,891
ARTS, ENTERTAINMENT & RECREATION	71	92	5,555,567	148	5,826,299
ACCOMMODATIONS & FOOD SERVICES	72	338	44,960,861	270	48,684,211
ACCOMMODATIONS	721	18	3,863,615	12	8,155,159
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	320	41,097,246	258	40,529,052
OTHER SERVICES	81	702	17,804,108	627	16,374,146
REPAIR & MAINTENANCE	811	512	14,323,458	425	12,800,345
PERSONAL SERVICE	812	162	3,403,465	166	3,445,536
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	28	77,185	36	128,265
PUBLIC ADMINISTRATION, OTHER	92,00	9	205,191	11	141,986
TOTAL ALL INDUSTRIES		11,997	\$454,624,852	12,525	\$530,470,872

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
RETAIL TRADE	44-45	1,946	\$153,027,600	1,610	\$116,381,829
MOTOR VEHICLES & PARTS	441	55	7,852,889	77	34,990,088
NEW & USED AUTO DEALERS	4411	10	262,598	23	28,876,416
RV, BOAT, MOTORCYCLE DEALERS	4412	7	1,876,313	8	826,439
AUTOMOTIVE PARTS & TIRE	4413	38	5,713,978	46	5,287,233
FURNITURE & HOME FURNISHING	442	90	3,800,954	62	2,593,948
ELECTRONICS & APPLIANCES	443	159	8,732,850	127	2,706,574
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	94	13,584,336	86	13,797,779
BUILDING MATERIALS	4441	81	13,568,669	70	12,423,579
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	15,667	16	1,374,200
FOOD & BEVERAGE STORES	445	46	7,240,443	43	6,910,723
GROCERY & CONVENIENCE STORES	4451	12	6,545,279	12	5,994,472
OTHER FOOD & BEVERAGE STORES	4452, 4453	34	695,164	31	916,251
DRUG/HEALTH STORES	446	105	2,608,489	106	2,934,675
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	2,140,636	26	5,334,349
APPAREL & ACCESSORIES	448	147	6,655,239	124	2,645,444
CLOTHING & SHOE STORES	4481, 4482	117	5,530,203	105	899,879
JEWELRY & LUGGAGE STORES	4483	30	1,125,036	19	1,745,565
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	134	20,114,597	119	2,282,184
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	89	20,047,376	83	2,159,842
BOOK STORES & NEWS DEALERS	4512	45	67,221	36	122,342
GENERAL MERCHANDISE STORES	452	22	64,235,746	20	32,222,834
DEPARTMENT STORES	4521	7	15,708,668	6	3,460,257
GENERAL MERCHANDISE STORES	4529	15	48,527,078	14	28,762,577
E-COMMERCE & MAIL ORDER	4541	305	3,011,131	224	1,864,512
MISCELLANEOUS RETAILERS	453, 4542, 4543	770	13,050,290	596	8,098,719
AGRICULTURE, FORESTRY, FISHING	11	18	18,331	13	55,634
MINING	21	D	D	3	44,973
UTILITIES	22	3	79,199	3	48,169
CONSTRUCTION	23	1,068	24,408,156	574	21,304,142
CONSTRUCTION OF BUILDINGS	236	245	10,307,509	124	11,325,093
HEAVY CONSTRUCTION & HIGHWAYS	237	31	1,046,484	23	2,395,905
SPECIAL TRADE CONTRACTORS	238	792	13,054,163	427	7,583,144
MANUFACTURING	31-33	347	3,364,536	331	3,305,553
WHOLESALE TRADE	42	917	9,440,740	963	16,657,840
DURABLE GOODS	423	614	7,701,139	688	14,383,690
NONDURABLE GOODS	424	298	1,695,768	273	2,273,094
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	43,833	D	D
TRANSPORTATION & WAREHOUSING	48-49	9	24,451	23	205,717
INFORMATION	51	252	9,155,849	275	8,432,027
FINANCE, INSURANCE	52	71	813,593	68	942,055
REAL ESTATE, RENTAL/LEASING	53	178	3,156,333	186	3,527,748
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	308	2,913,584	254	3,242,035
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	584	3,987,265	373	3,323,354
ARTS, ENTERTAINMENT & RECREATION	71	44	2,121,487	32	1,436,642
ACCOMMODATIONS & FOOD SERVICES	72	155	27,405,798	111	16,691,391
ACCOMMODATIONS	721	7	1,845,136	5	328,619
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	148	25,560,662	106	16,362,772
OTHER SERVICES	81	332	7,440,647	307	5,521,682
REPAIR & MAINTENANCE	811	233	6,048,906	188	4,286,637
PERSONAL SERVICE	812	83	1,347,149	96	1,041,541
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	44,592	23	193,504
PUBLIC ADMINISTRATION, OTHER	92,00	8	112,145	7	166,543
TOTAL ALL INDUSTRIES		6,242	\$247,475,246	5,133	\$201,287,334

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
RETAIL TRADE	44-45	2,540	\$412,781,312	2,105	\$134,594,077
MOTOR VEHICLES & PARTS	441	117	101,658,355	93	18,383,852
NEW & USED AUTO DEALERS	4411	38	89,863,650	20	10,271,537
RV, BOAT, MOTORCYCLE DEALERS	4412	11	4,344,228	14	2,934,579
AUTOMOTIVE PARTS & TIRE	4413	68	7,450,477	59	5,177,736
FURNITURE & HOME FURNISHING	442	129	20,414,082	106	2,978,202
ELECTRONICS & APPLIANCES	443	213	29,412,862	147	8,495,472
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	149	13,041,531	110	3,457,650
BUILDING MATERIALS	4441	130	10,507,828	85	3,026,364
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	2,533,703	25	431,286
FOOD & BEVERAGE STORES	445	86	11,921,500	61	9,705,059
GROCERY & CONVENIENCE STORES	4451	34	8,848,060	18	9,396,500
OTHER FOOD & BEVERAGE STORES	4452, 4453	52	3,073,440	43	308,559
DRUG/HEALTH STORES	446	147	12,449,587	119	3,365,933
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	2,915,084	23	2,621,944
APPAREL & ACCESSORIES	448	220	81,547,003	154	6,886,448
CLOTHING & SHOE STORES	4481, 4482	191	71,365,587	134	5,816,368
JEWELRY & LUGGAGE STORES	4483	29	10,181,416	20	1,070,080
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	172	31,340,115	140	2,420,643
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	119	28,732,531	103	2,289,080
BOOK STORES & NEWS DEALERS	4512	53	2,607,584	37	131,563
GENERAL MERCHANDISE STORES	452	27	77,415,465	26	59,047,333
DEPARTMENT STORES	4521	10	52,240,817	8	16,389,334
GENERAL MERCHANDISE STORES	4529	17	25,174,648	18	42,657,999
E-COMMERCE & MAIL ORDER	4541	342	7,409,532	308	4,284,280
MISCELLANEOUS RETAILERS	453, 4542, 4543	918	23,256,196	818	12,947,261
AGRICULTURE, FORESTRY, FISHING	11	13	12,865	13	39,679
MINING	21	D	D	0	0
UTILITIES	22	6	468,753	8	162,268
CONSTRUCTION	23	1,871	33,753,505	1,284	31,968,878
CONSTRUCTION OF BUILDINGS	236	424	12,335,062	293	22,139,414
HEAVY CONSTRUCTION & HIGHWAYS	237	44	1,548,318	44	575,660
SPECIAL TRADE CONTRACTORS	238	1,403	19,870,125	947	9,253,804
MANUFACTURING	31-33	485	4,291,519	395	4,082,773
WHOLESALE TRADE	42	1,259	16,851,665	1,080	13,094,162
DURABLE GOODS	423	826	13,548,927	756	10,415,923
NONDURABLE GOODS	424	421	3,223,910	317	2,656,086
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	78,828	7	22,153
TRANSPORTATION & WAREHOUSING	48-49	30	680,857	16	243,313
INFORMATION	51	346	14,553,593	283	9,351,161
FINANCE, INSURANCE	52	89	3,747,236	67	995,716
REAL ESTATE, RENTAL/LEASING	53	245	6,315,793	193	2,863,308
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	489	5,078,681	330	2,083,593
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	994	7,096,504	628	4,177,716
ARTS, ENTERTAINMENT & RECREATION	71	90	2,640,486	48	672,419
ACCOMMODATIONS & FOOD SERVICES	72	259	50,613,787	135	21,389,656
ACCOMMODATIONS	721	14	7,195,495	5	1,192,629
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	245	43,418,292	130	20,197,027
OTHER SERVICES	81	506	13,806,515	389	7,509,490
REPAIR & MAINTENANCE	811	360	10,749,185	274	6,331,512
PERSONAL SERVICE	812	126	2,932,522	95	1,163,493
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	124,808	20	14,485
PUBLIC ADMINISTRATION, OTHER	92,00	9	77,746	5	8,539
TOTAL ALL INDUSTRIES		9,233	\$572,776,433	6,979	\$233,236,748

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,657</u>	<u>\$26,097,212</u>	<u>1,493</u>	<u>\$82,471,466</u>
MOTOR VEHICLES & PARTS	441	26	236,086	74	19,600,894
NEW & USED AUTO DEALERS	4411	7	217,672	19	15,180,671
RV, BOAT, MOTORCYCLE DEALERS	4412	3	3,181	12	1,115,254
AUTOMOTIVE PARTS & TIRE	4413	16	15,233	43	3,304,969
FURNITURE & HOME FURNISHING	442	96	2,842,916	44	1,877,779
ELECTRONICS & APPLIANCES	443	143	2,344,808	116	2,726,560
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	113	1,288,873	68	11,847,893
BUILDING MATERIALS	4441	89	1,081,885	62	11,364,328
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	206,988	6	483,565
FOOD & BEVERAGE STORES	445	65	826,235	41	3,665,578
GROCERY & CONVENIENCE STORES	4451	D	D	12	3,471,663
OTHER FOOD & BEVERAGE STORES	4452, 4453	63	189,961	29	193,915
DRUG/HEALTH STORES	446	89	2,337,299	91	1,832,280
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	517,661	24	4,320,727
APPAREL & ACCESSORIES	448	151	1,992,138	135	2,338,321
CLOTHING & SHOE STORES	4481, 4482	131	1,904,797	120	2,029,728
JEWELRY & LUGGAGE STORES	4483	20	87,341	15	308,593
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	122	1,351,551	112	2,979,528
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	82	766,771	73	2,083,242
BOOK STORES & NEWS DEALERS	4512	40	584,780	39	896,286
GENERAL MERCHANDISE STORES	452	15	4,102,218	19	19,747,469
DEPARTMENT STORES	4521	4	154,854	6	3,250,443
GENERAL MERCHANDISE STORES	4529	11	3,947,364	13	16,497,026
E-COMMERCE & MAIL ORDER	4541	261	3,925,859	214	1,572,694
MISCELLANEOUS RETAILERS	453, 4542, 4543	568	4,331,568	555	9,961,743
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>20</u>	<u>48,586</u>	<u>11</u>	<u>38,659</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>13,256</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,559</u>	<u>36,690,817</u>	<u>415</u>	<u>14,757,917</u>
CONSTRUCTION OF BUILDINGS	236	417	23,176,591	75	6,476,063
HEAVY CONSTRUCTION & HIGHWAYS	237	43	2,543,842	25	1,810,727
SPECIAL TRADE CONTRACTORS	238	1,099	10,970,384	315	6,471,127
<u>MANUFACTURING</u>	<u>31-33</u>	<u>356</u>	<u>1,164,007</u>	<u>291</u>	<u>7,729,124</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>722</u>	<u>3,431,657</u>	<u>916</u>	<u>13,509,156</u>
DURABLE GOODS	423	433	2,948,234	632	11,130,371
NONDURABLE GOODS	424	285	479,309	281	2,365,979
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	4,114	3	12,806
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>16</u>	<u>102,239</u>	<u>15</u>	<u>280,150</u>
<u>INFORMATION</u>	<u>51</u>	<u>236</u>	<u>4,894,445</u>	<u>254</u>	<u>5,780,046</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>43</u>	<u>1,047,771</u>	<u>71</u>	<u>1,629,272</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>146</u>	<u>1,167,725</u>	<u>149</u>	<u>2,704,461</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>376</u>	<u>2,667,297</u>	<u>221</u>	<u>3,900,690</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>771</u>	<u>5,439,666</u>	<u>258</u>	<u>2,965,465</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>45</u>	<u>1,092,579</u>	<u>22</u>	<u>185,346</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>73</u>	<u>5,843,207</u>	<u>98</u>	<u>16,270,616</u>
ACCOMMODATIONS	721	D	D	17	2,724,901
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	71	5,819,401	81	13,545,715
<u>OTHER SERVICES</u>	<u>81</u>	<u>218</u>	<u>2,653,433</u>	<u>227</u>	<u>7,350,076</u>
REPAIR & MAINTENANCE	811	144	1,072,426	141	6,260,146
PERSONAL SERVICE	812	55	1,311,862	68	960,589
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	269,145	18	129,341
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>6</u>	<u>10,146</u>	<u>5</u>	<u>5,492</u>
TOTAL ALL INDUSTRIES		6,248	\$92,833,859	4,451	\$159,711,602

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,808</u>	<u>\$81,891,989</u>	<u>1,175</u>	<u>\$15,917,641</u>
MOTOR VEHICLES & PARTS	441	86	21,832,243	28	84,645
NEW & USED AUTO DEALERS	4411	21	15,790,948	4	59,799
RV, BOAT, MOTORCYCLE DEALERS	4412	15	3,129,412	5	2,794
AUTOMOTIVE PARTS & TIRE	4413	50	2,911,883	19	22,052
FURNITURE & HOME FURNISHING	442	68	2,368,184	53	453,007
ELECTRONICS & APPLIANCES	443	147	3,686,568	105	2,768,423
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	102	9,049,092	71	1,068,064
BUILDING MATERIALS	4441	80	7,753,874	58	1,036,980
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	1,295,218	13	31,084
FOOD & BEVERAGE STORES	445	53	7,398,142	31	2,918,571
GROCERY & CONVENIENCE STORES	4451	16	7,133,539	11	2,903,978
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	264,603	20	14,593
DRUG/HEALTH STORES	446	115	1,571,025	61	814,543
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	1,991,667	7	401,614
APPAREL & ACCESSORIES	448	135	1,083,183	119	277,860
CLOTHING & SHOE STORES	4481, 4482	121	770,274	106	244,212
JEWELRY & LUGGAGE STORES	4483	14	312,909	13	33,648
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	126	1,636,519	88	319,332
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	82	1,595,666	58	305,991
BOOK STORES & NEWS DEALERS	4512	44	40,853	30	13,341
GENERAL MERCHANDISE STORES	452	16	19,666,867	11	1,762,276
DEPARTMENT STORES	4521	4	225,480	D	D
GENERAL MERCHANDISE STORES	4529	12	19,441,387	9	1,705,481
E-COMMERCE & MAIL ORDER	4541	260	1,826,770	206	1,279,167
MISCELLANEOUS RETAILERS	453, 4542, 4543	684	9,781,729	395	3,770,139
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>20</u>	<u>49,268</u>	<u>4</u>	<u>2,705</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>0</u>	<u>0</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>43,876</u>	<u>3</u>	<u>3,629</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>729</u>	<u>23,310,453</u>	<u>662</u>	<u>9,444,861</u>
CONSTRUCTION OF BUILDINGS	236	159	11,223,311	136	4,574,962
HEAVY CONSTRUCTION & HIGHWAYS	237	27	2,245,845	20	1,639,908
SPECIAL TRADE CONTRACTORS	238	543	9,841,297	506	3,229,991
<u>MANUFACTURING</u>	<u>31-33</u>	<u>345</u>	<u>3,051,419</u>	<u>180</u>	<u>1,106,891</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,028</u>	<u>13,041,294</u>	<u>576</u>	<u>8,580,666</u>
DURABLE GOODS	423	715	10,865,941	378	6,001,730
NONDURABLE GOODS	424	307	2,157,034	196	2,578,415
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	18,319	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>15</u>	<u>768,090</u>	<u>12</u>	<u>67,819</u>
<u>INFORMATION</u>	<u>51</u>	<u>288</u>	<u>7,110,875</u>	<u>221</u>	<u>6,064,428</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>67</u>	<u>956,634</u>	<u>47</u>	<u>525,843</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>177</u>	<u>4,954,636</u>	<u>110</u>	<u>1,146,084</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>323</u>	<u>2,591,076</u>	<u>212</u>	<u>5,105,934</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>458</u>	<u>3,430,283</u>	<u>385</u>	<u>1,702,991</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>47</u>	<u>1,538,699</u>	<u>29</u>	<u>814,027</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>112</u>	<u>13,027,237</u>	<u>54</u>	<u>4,798,912</u>
ACCOMMODATIONS	721	8	1,052,454	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	104	11,974,783	52	4,505,421
<u>OTHER SERVICES</u>	<u>81</u>	<u>305</u>	<u>5,114,859</u>	<u>146</u>	<u>1,094,409</u>
REPAIR & MAINTENANCE	811	200	3,930,547	94	506,258
PERSONAL SERVICE	812	80	1,033,813	45	519,345
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	150,499	7	68,806
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>9</u>	<u>111,104</u>	<u>4</u>	<u>7,092</u>
TOTAL ALL INDUSTRIES		5,736	\$160,992,332	3,820	\$56,383,932

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,418</u>	<u>\$44,816,244</u>	<u>3,217</u>	<u>\$252,883,310</u>
MOTOR VEHICLES & PARTS	441	61	4,441,829	115	80,447,631
NEW & USED AUTO DEALERS	4411	10	2,047,534	22	74,768,704
RV, BOAT, MOTORCYCLE DEALERS	4412	13	329,934	24	1,466,350
AUTOMOTIVE PARTS & TIRE	4413	38	2,064,361	69	4,212,577
FURNITURE & HOME FURNISHING	442	63	1,586,956	128	9,803,718
ELECTRONICS & APPLIANCES	443	107	2,467,564	261	15,882,715
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	58	7,218,978	151	18,129,884
BUILDING MATERIALS	4441	47	7,200,879	114	16,929,775
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	18,099	37	1,200,109
FOOD & BEVERAGE STORES	445	31	3,916,123	100	15,748,659
GROCERY & CONVENIENCE STORES	4451	4	3,409,814	23	13,242,764
OTHER FOOD & BEVERAGE STORES	4452, 4453	27	506,309	77	2,505,895
DRUG/HEALTH STORES	446	71	1,513,300	221	7,425,263
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	1,652,960	33	4,076,627
APPAREL & ACCESSORIES	448	125	1,553,835	249	23,046,463
CLOTHING & SHOE STORES	4481, 4482	109	1,003,323	206	18,965,167
JEWELRY & LUGGAGE STORES	4483	16	550,512	43	4,081,296
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	114	939,404	236	15,945,229
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	83	812,900	146	13,540,768
BOOK STORES & NEWS DEALERS	4512	31	126,504	90	2,404,461
GENERAL MERCHANDISE STORES	452	22	12,637,480	24	30,336,025
DEPARTMENT STORES	4521	4	147,899	8	29,215,956
GENERAL MERCHANDISE STORES	4529	18	12,489,581	16	1,120,069
E-COMMERCE & MAIL ORDER	4541	229	2,089,426	425	7,939,807
MISCELLANEOUS RETAILERS	453, 4542, 4543	529	4,798,389	1,274	24,101,289
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>9</u>	<u>14,724</u>	<u>28</u>	<u>93,912</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>4,270</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>169,113</u>	<u>5</u>	<u>36,524</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>420</u>	<u>6,287,483</u>	<u>1,554</u>	<u>55,024,246</u>
CONSTRUCTION OF BUILDINGS	236	83	2,735,802	394	35,915,665
HEAVY CONSTRUCTION & HIGHWAYS	237	14	196,259	57	2,148,575
SPECIAL TRADE CONTRACTORS	238	323	3,355,422	1,103	16,960,006
<u>MANUFACTURING</u>	<u>31-33</u>	<u>223</u>	<u>1,174,017</u>	<u>699</u>	<u>8,106,012</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>701</u>	<u>3,720,911</u>	<u>1,547</u>	<u>32,131,498</u>
DURABLE GOODS	423	459	2,069,827	1,050	27,743,522
NONDURABLE GOODS	424	239	1,594,852	486	4,343,906
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	56,232	11	44,070
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>19,418</u>	<u>40</u>	<u>373,045</u>
<u>INFORMATION</u>	<u>51</u>	<u>232</u>	<u>3,678,273</u>	<u>447</u>	<u>21,013,069</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>53</u>	<u>673,114</u>	<u>100</u>	<u>3,454,140</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>116</u>	<u>1,399,365</u>	<u>270</u>	<u>8,292,370</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>214</u>	<u>1,366,739</u>	<u>615</u>	<u>12,636,050</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>283</u>	<u>1,730,725</u>	<u>979</u>	<u>11,564,745</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>39</u>	<u>757,008</u>	<u>126</u>	<u>3,367,327</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>82</u>	<u>10,530,281</u>	<u>268</u>	<u>41,162,679</u>
ACCOMMODATIONS	721	10	816,433	14	3,046,987
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	72	9,713,848	254	38,115,692
<u>OTHER SERVICES</u>	<u>81</u>	<u>188</u>	<u>2,279,930</u>	<u>602</u>	<u>12,788,594</u>
REPAIR & MAINTENANCE	811	108	1,458,370	367	9,559,121
PERSONAL SERVICE	812	60	610,451	178	2,926,753
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	211,109	57	302,720
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>4</u>	<u>15,375</u>	<u>15</u>	<u>1,052,411</u>
TOTAL ALL INDUSTRIES		3,996	\$78,664,528	10,515	\$463,984,202

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>657</u>	<u>\$33,782,994</u>	<u>1,881</u>	<u>\$116,211,539</u>
MOTOR VEHICLES & PARTS	441	28	5,840,933	118	53,349,701
NEW & USED AUTO DEALERS	4411	9	4,375,368	31	39,461,825
RV, BOAT, MOTORCYCLE DEALERS	4412	4	31,106	17	6,138,915
AUTOMOTIVE PARTS & TIRE	4413	15	1,434,459	70	7,748,961
FURNITURE & HOME FURNISHING	442	17	409,918	58	2,334,631
ELECTRONICS & APPLIANCES	443	51	799,650	139	2,486,403
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	23	4,223,737	84	10,375,305
BUILDING MATERIALS	4441	20	3,984,931	63	10,196,600
LAWN & GARDEN SUPPLIES & EQUIP.	4442	3	238,806	21	178,705
FOOD & BEVERAGE STORES	445	13	1,180,417	62	6,061,161
GROCERY & CONVENIENCE STORES	4451	5	1,110,806	22	5,762,647
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	69,611	40	298,514
DRUG/HEALTH STORES	446	44	524,526	110	3,561,032
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	803,754	24	5,961,005
APPAREL & ACCESSORIES	448	59	254,496	172	1,551,202
CLOTHING & SHOE STORES	4481, 4482	55	187,133	149	1,437,418
JEWELRY & LUGGAGE STORES	4483	4	67,363	23	113,784
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	54	544,784	119	1,258,409
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	33	527,189	81	876,214
BOOK STORES & NEWS DEALERS	4512	21	17,595	38	382,195
GENERAL MERCHANDISE STORES	452	10	14,752,191	20	17,850,730
DEPARTMENT STORES	4521	4	1,004,393	4	250,314
GENERAL MERCHANDISE STORES	4529	6	13,747,798	16	17,600,416
E-COMMERCE & MAIL ORDER	4541	114	724,206	251	2,609,484
MISCELLANEOUS RETAILERS	453, 4542, 4543	237	3,724,382	724	8,812,476
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>16,443</u>	<u>12</u>	<u>466,443</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>48,563</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>31,631</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>142</u>	<u>6,044,517</u>	<u>708</u>	<u>37,672,889</u>
CONSTRUCTION OF BUILDINGS	236	27	4,134,864	161	21,606,596
HEAVY CONSTRUCTION & HIGHWAYS	237	9	765,687	30	1,438,136
SPECIAL TRADE CONTRACTORS	238	106	1,143,966	517	14,628,157
<u>MANUFACTURING</u>	<u>31-33</u>	<u>95</u>	<u>503,378</u>	<u>337</u>	<u>3,340,497</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>352</u>	<u>1,881,254</u>	<u>1,023</u>	<u>23,099,453</u>
DURABLE GOODS	423	243	1,367,005	691	18,636,006
NONDURABLE GOODS	424	108	513,855	322	4,400,084
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	10	63,363
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>227,701</u>	<u>36</u>	<u>1,943,871</u>
<u>INFORMATION</u>	<u>51</u>	<u>127</u>	<u>1,190,229</u>	<u>272</u>	<u>9,348,071</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>32</u>	<u>77,948</u>	<u>77</u>	<u>792,686</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>71</u>	<u>968,388</u>	<u>195</u>	<u>7,908,317</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>91</u>	<u>455,330</u>	<u>295</u>	<u>2,563,639</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>112</u>	<u>331,336</u>	<u>420</u>	<u>4,314,021</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>10</u>	<u>294,729</u>	<u>42</u>	<u>944,675</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>41</u>	<u>4,602,016</u>	<u>135</u>	<u>19,671,483</u>
ACCOMMODATIONS	721	5	749,294	14	3,423,951
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	36	3,852,722	121	16,247,532
<u>OTHER SERVICES</u>	<u>81</u>	<u>86</u>	<u>998,639</u>	<u>267</u>	<u>8,101,898</u>
REPAIR & MAINTENANCE	811	52	792,148	195	6,495,445
PERSONAL SERVICE	812	27	204,405	54	1,533,864
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	2,086	18	72,589
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>4</u>	<u>6,166</u>	<u>9</u>	<u>403,800</u>
TOTAL ALL INDUSTRIES		1,839	\$51,413,985	5,714	\$236,832,536

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
RETAIL TRADE	44-45	1,534	\$34,116,075	1,293	\$20,087,622
MOTOR VEHICLES & PARTS	441	66	5,601,001	43	2,039,420
NEW & USED AUTO DEALERS	4411	14	4,305,129	4	135,050
RV, BOAT, MOTORCYCLE DEALERS	4412	15	79,647	15	495,167
AUTOMOTIVE PARTS & TIRE	4413	37	1,216,225	24	1,409,203
FURNITURE & HOME FURNISHING	442	53	1,219,649	52	597,276
ELECTRONICS & APPLIANCES	443	120	1,942,405	94	887,237
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	73	2,222,150	67	1,678,376
BUILDING MATERIALS	4441	58	2,187,507	50	1,488,827
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	34,643	17	189,549
FOOD & BEVERAGE STORES	445	32	4,608,201	32	2,975,418
GROCERY & CONVENIENCE STORES	4451	8	4,050,540	5	2,759,832
OTHER FOOD & BEVERAGE STORES	4452, 4453	24	557,661	27	215,586
DRUG/HEALTH STORES	446	85	2,140,128	80	1,210,627
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	2,278,058	6	1,185,913
APPAREL & ACCESSORIES	448	130	1,107,050	114	1,429,243
CLOTHING & SHOE STORES	4481, 4482	114	879,264	99	1,289,626
JEWELRY & LUGGAGE STORES	4483	16	227,786	15	139,617
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	134	2,260,057	113	851,144
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	95	1,911,381	80	617,821
BOOK STORES & NEWS DEALERS	4512	39	348,676	33	233,323
GENERAL MERCHANDISE STORES	452	16	4,500,763	16	1,295,230
DEPARTMENT STORES	4521	5	1,066,497	4	104,908
GENERAL MERCHANDISE STORES	4529	11	3,434,266	12	1,190,322
E-COMMERCE & MAIL ORDER	4541	235	1,615,177	206	1,226,049
MISCELLANEOUS RETAILERS	453, 4542, 4543	577	4,621,436	470	4,711,689
AGRICULTURE, FORESTRY, FISHING	11	11	28,743	11	25,111
MINING	21	0	0	D	D
UTILITIES	22	3	13,917	D	D
CONSTRUCTION	23	357	6,497,340	309	7,057,201
CONSTRUCTION OF BUILDINGS	236	70	1,900,479	85	3,686,468
HEAVY CONSTRUCTION & HIGHWAYS	237	9	30,872	14	509,749
SPECIAL TRADE CONTRACTORS	238	278	4,565,989	210	2,860,984
MANUFACTURING	31-33	284	2,263,296	239	1,890,176
WHOLESALE TRADE	42	887	7,124,938	620	3,691,479
DURABLE GOODS	423	608	5,430,662	412	2,423,035
NONDURABLE GOODS	424	274	1,665,518	201	1,263,948
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	28,758	7	4,496
TRANSPORTATION & WAREHOUSING	48-49	18	263,149	10	21,963
INFORMATION	51	253	3,895,631	206	2,198,574
FINANCE, INSURANCE	52	52	839,351	45	396,885
REAL ESTATE, RENTAL/LEASING	53	115	1,347,207	84	431,678
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	236	1,210,751	189	947,942
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	280	1,895,749	237	932,565
ARTS, ENTERTAINMENT & RECREATION	71	48	827,427	60	709,053
ACCOMMODATIONS & FOOD SERVICES	72	117	10,718,393	106	6,696,664
ACCOMMODATIONS	721	23	1,911,657	32	1,414,050
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	94	8,806,736	74	5,282,614
OTHER SERVICES	81	237	3,657,877	156	2,607,126
REPAIR & MAINTENANCE	811	159	2,875,968	95	2,270,083
PERSONAL SERVICE	812	61	660,053	47	304,059
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	121,856	14	32,984
PUBLIC ADMINISTRATION, OTHER	92,00	7	42,371	5	4,366
TOTAL ALL INDUSTRIES		4,439	\$74,742,215	3,573	\$47,713,028

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,434</u>	<u>\$39,332,609</u>	<u>3,065</u>	<u>\$321,723,382</u>
MOTOR VEHICLES & PARTS	441	50	8,680,222	124	124,789,090
NEW & USED AUTO DEALERS	4411	14	6,405,739	40	119,713,011
RV, BOAT, MOTORCYCLE DEALERS	4412	8	118,742	9	22,657
AUTOMOTIVE PARTS & TIRE	4413	28	2,155,741	75	5,053,422
FURNITURE & HOME FURNISHING	442	50	817,021	113	6,897,533
ELECTRONICS & APPLIANCES	443	126	2,719,021	207	12,453,354
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	58	2,668,733	149	15,932,194
BUILDING MATERIALS	4441	51	2,568,235	119	15,738,973
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	100,498	30	193,221
FOOD & BEVERAGE STORES	445	30	2,869,335	65	5,379,880
GROCERY & CONVENIENCE STORES	4451	5	2,862,378	12	4,275,745
OTHER FOOD & BEVERAGE STORES	4452, 4453	25	6,957	53	1,104,135
DRUG/HEALTH STORES	446	99	1,026,788	162	6,251,958
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	1,010,650	24	2,886,188
APPAREL & ACCESSORIES	448	127	1,097,952	228	18,648,105
CLOTHING & SHOE STORES	4481, 4482	109	766,735	195	15,546,427
JEWELRY & LUGGAGE STORES	4483	18	331,217	33	3,101,678
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	116	2,520,078	219	14,516,048
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	82	408,458	166	14,245,926
BOOK STORES & NEWS DEALERS	4512	34	2,111,620	53	270,122
GENERAL MERCHANDISE STORES	452	17	9,990,109	30	87,766,668
DEPARTMENT STORES	4521	4	77,656	8	35,156,204
GENERAL MERCHANDISE STORES	4529	13	9,912,453	22	52,610,464
E-COMMERCE & MAIL ORDER	4541	239	2,341,810	361	5,752,072
MISCELLANEOUS RETAILERS	453, 4542, 4543	513	3,590,890	1,383	20,450,292
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>1,258</u>	<u>26</u>	<u>41,096</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>1,358</u>	<u>8</u>	<u>202,492</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>321</u>	<u>42,828,673</u>	<u>1,824</u>	<u>43,822,657</u>
CONSTRUCTION OF BUILDINGS	236	76	35,024,186	432	22,490,748
HEAVY CONSTRUCTION & HIGHWAYS	237	11	71,012	52	3,851,333
SPECIAL TRADE CONTRACTORS	238	234	7,733,475	1,340	17,480,576
<u>MANUFACTURING</u>	<u>31-33</u>	<u>242</u>	<u>1,702,876</u>	<u>600</u>	<u>4,533,816</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>829</u>	<u>8,497,537</u>	<u>1,413</u>	<u>15,579,432</u>
DURABLE GOODS	423	563	7,160,578	956	12,006,532
NONDURABLE GOODS	424	259	1,311,373	446	3,541,721
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	25,586	11	31,179
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>11</u>	<u>506,687</u>	<u>39</u>	<u>596,738</u>
<u>INFORMATION</u>	<u>51</u>	<u>228</u>	<u>3,967,857</u>	<u>348</u>	<u>13,574,624</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>49</u>	<u>454,938</u>	<u>95</u>	<u>4,308,013</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>106</u>	<u>3,309,997</u>	<u>268</u>	<u>7,618,379</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>233</u>	<u>2,273,622</u>	<u>515</u>	<u>5,146,394</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>226</u>	<u>4,629,230</u>	<u>915</u>	<u>8,669,793</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>24</u>	<u>652,999</u>	<u>94</u>	<u>2,045,107</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>90</u>	<u>13,930,634</u>	<u>224</u>	<u>39,996,093</u>
ACCOMMODATIONS	721	8	1,885,951	10	3,114,057
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	82	12,044,683	214	36,882,036
<u>OTHER SERVICES</u>	<u>81</u>	<u>130</u>	<u>2,426,048</u>	<u>572</u>	<u>11,442,650</u>
REPAIR & MAINTENANCE	811	66	1,847,257	388	8,153,814
PERSONAL SERVICE	812	46	542,540	150	3,021,344
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	36,251	34	267,492
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>10</u>	<u>131,925</u>	<u>9</u>	<u>66,410</u>
TOTAL ALL INDUSTRIES		3,941	\$124,653,915	10,016	\$479,367,536

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
RETAIL TRADE	44-45	2,872	\$251,451,723	3,045	\$321,730,412
MOTOR VEHICLES & PARTS	441	79	7,236,129	123	110,079,932
NEW & USED AUTO DEALERS	4411	15	1,500,048	31	100,343,354
RV, BOAT, MOTORCYCLE DEALERS	4412	9	577,644	18	1,871,057
AUTOMOTIVE PARTS & TIRE	4413	55	5,158,437	74	7,865,521
FURNITURE & HOME FURNISHING	442	154	12,902,134	149	43,646,983
ELECTRONICS & APPLIANCES	443	284	76,981,813	276	25,255,831
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	173	14,844,005	183	16,431,127
BUILDING MATERIALS	4441	137	14,406,071	151	15,089,372
LAWN & GARDEN SUPPLIES & EQUIP.	4442	36	437,934	32	1,341,755
FOOD & BEVERAGE STORES	445	102	11,206,286	102	10,864,749
GROCERY & CONVENIENCE STORES	4451	14	9,168,990	33	9,760,391
OTHER FOOD & BEVERAGE STORES	4452, 4453	88	2,037,296	69	1,104,358
DRUG/HEALTH STORES	446	140	6,935,161	192	8,403,341
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,273,487	34	5,215,172
APPAREL & ACCESSORIES	448	226	14,814,989	216	6,075,571
CLOTHING & SHOE STORES	4481, 4482	190	13,767,483	179	3,845,667
JEWELRY & LUGGAGE STORES	4483	36	1,047,506	37	2,229,904
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	199	10,385,002	198	6,334,488
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	140	10,329,570	131	5,839,102
BOOK STORES & NEWS DEALERS	4512	59	55,432	67	495,386
GENERAL MERCHANDISE STORES	452	23	51,210,162	28	59,584,064
DEPARTMENT STORES	4521	8	37,264,425	9	17,833,637
GENERAL MERCHANDISE STORES	4529	15	13,945,737	19	41,750,427
E-COMMERCE & MAIL ORDER	4541	422	17,673,895	406	7,392,782
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,059	25,988,660	1,138	22,446,372
AGRICULTURE, FORESTRY, FISHING	11	19	70,324	22	67,458
MINING	21	0	0	7	61,965
UTILITIES	22	6	137,870	9	529,867
CONSTRUCTION	23	2,469	129,926,154	2,465	76,343,337
CONSTRUCTION OF BUILDINGS	236	644	77,016,528	631	42,355,370
HEAVY CONSTRUCTION & HIGHWAYS	237	70	7,548,364	64	6,689,881
SPECIAL TRADE CONTRACTORS	238	1,755	45,361,262	1,770	27,298,086
MANUFACTURING	31-33	732	9,017,672	683	15,356,640
WHOLESALE TRADE	42	1,538	51,716,182	1,653	28,065,217
DURABLE GOODS	423	1,022	46,718,713	1,126	22,449,502
NONDURABLE GOODS	424	506	4,863,781	514	5,474,808
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	133,688	13	140,907
TRANSPORTATION & WAREHOUSING	48-49	40	692,869	60	1,116,473
INFORMATION	51	419	30,299,086	457	23,963,972
FINANCE, INSURANCE	52	79	4,006,712	93	5,721,398
REAL ESTATE, RENTAL/LEASING	53	272	13,039,083	289	12,704,729
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	756	30,594,415	667	14,358,165
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,209	20,017,985	1,087	12,441,522
ARTS, ENTERTAINMENT & RECREATION	71	123	3,986,740	82	2,335,821
ACCOMMODATIONS & FOOD SERVICES	72	234	63,732,080	289	49,883,364
ACCOMMODATIONS	721	6	8,903,840	12	5,829,637
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	228	54,828,240	277	44,053,727
OTHER SERVICES	81	535	17,507,555	641	13,626,495
REPAIR & MAINTENANCE	811	365	10,555,125	453	10,588,797
PERSONAL SERVICE	812	141	6,781,107	156	2,792,029
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	29	171,323	32	245,669
PUBLIC ADMINISTRATION, OTHER	92,00	8	69,543	10	78,518
TOTAL ALL INDUSTRIES		11,311	\$626,265,993	11,559	\$578,385,353

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,106</u>	<u>\$120,044,818</u>	<u>1,122</u>	<u>\$28,995,593</u>
MOTOR VEHICLES & PARTS	441	78	17,172,669	42	4,288,514
NEW & USED AUTO DEALERS	4411	19	10,231,248	13	136,768
RV, BOAT, MOTORCYCLE DEALERS	4412	14	1,953,200	4	245,578
AUTOMOTIVE PARTS & TIRE	4413	45	4,988,221	25	3,906,168
FURNITURE & HOME FURNISHING	442	80	5,195,522	41	729,424
ELECTRONICS & APPLIANCES	443	184	4,198,002	98	2,714,809
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	87	14,456,868	71	997,813
BUILDING MATERIALS	4441	67	13,236,369	64	987,114
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	1,220,499	7	10,699
FOOD & BEVERAGE STORES	445	59	8,413,929	42	4,170,029
GROCERY & CONVENIENCE STORES	4451	8	7,777,102	21	3,683,599
OTHER FOOD & BEVERAGE STORES	4452, 4453	51	636,827	21	486,430
DRUG/HEALTH STORES	446	150	5,675,054	56	142,682
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	3,842,188	17	971,042
APPAREL & ACCESSORIES	448	155	7,116,816	99	386,446
CLOTHING & SHOE STORES	4481, 4482	131	6,297,367	85	299,683
JEWELRY & LUGGAGE STORES	4483	24	819,449	14	86,763
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	151	3,377,752	76	177,093
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	101	2,107,141	42	144,345
BOOK STORES & NEWS DEALERS	4512	50	1,270,611	34	32,748
GENERAL MERCHANDISE STORES	452	22	34,460,201	12	175,592
DEPARTMENT STORES	4521	7	8,560,156	4	51,923
GENERAL MERCHANDISE STORES	4529	15	25,900,045	8	123,669
E-COMMERCE & MAIL ORDER	4541	316	4,502,050	151	907,669
MISCELLANEOUS RETAILERS	453, 4542, 4543	805	11,633,767	417	13,334,480
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>11</u>	<u>44,739</u>	<u>5</u>	<u>14,765</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>243,497</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>848</u>	<u>42,932,051</u>	<u>702</u>	<u>20,311,146</u>
CONSTRUCTION OF BUILDINGS	236	202	25,882,059	142	10,209,184
HEAVY CONSTRUCTION & HIGHWAYS	237	29	857,348	27	1,522,202
SPECIAL TRADE CONTRACTORS	238	617	16,192,644	533	8,579,760
<u>MANUFACTURING</u>	<u>31-33</u>	<u>435</u>	<u>4,756,232</u>	<u>221</u>	<u>1,115,252</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,204</u>	<u>19,798,868</u>	<u>561</u>	<u>7,524,431</u>
DURABLE GOODS	423	814	16,153,788	386	5,395,445
NONDURABLE GOODS	424	380	3,364,312	167	1,982,215
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	280,768	8	146,771
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>24</u>	<u>237,216</u>	<u>41</u>	<u>19,754,804</u>
<u>INFORMATION</u>	<u>51</u>	<u>291</u>	<u>10,126,306</u>	<u>177</u>	<u>4,571,769</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>65</u>	<u>704,407</u>	<u>52</u>	<u>683,402</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>184</u>	<u>5,041,189</u>	<u>152</u>	<u>53,009,937</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>358</u>	<u>4,997,589</u>	<u>170</u>	<u>2,225,951</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>507</u>	<u>6,318,902</u>	<u>383</u>	<u>2,594,207</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>65</u>	<u>3,561,763</u>	<u>31</u>	<u>277,837</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>150</u>	<u>27,627,735</u>	<u>117</u>	<u>74,481,830</u>
ACCOMMODATIONS	721	14	4,386,279	33	37,003,157
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	136	23,241,456	84	37,478,673
<u>OTHER SERVICES</u>	<u>81</u>	<u>269</u>	<u>5,826,609</u>	<u>202</u>	<u>10,568,750</u>
REPAIR & MAINTENANCE	811	163	3,720,300	147	2,175,083
PERSONAL SERVICE	812	82	1,856,355	45	8,388,293
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	249,954	10	5,374
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>8</u>	<u>14,237</u>	<u>6</u>	<u>59,733</u>
TOTAL ALL INDUSTRIES		6,531	\$252,291,026	3,945	\$226,199,705

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
RETAIL TRADE	44-45	10,191	\$1,638,779,044	1,178	\$28,830,411
MOTOR VEHICLES & PARTS	441	348	224,210,034	52	2,085,920
NEW & USED AUTO DEALERS	4411	100	174,449,030	7	129,444
RV, BOAT, MOTORCYCLE DEALERS	4412	99	30,428,478	8	26,105
AUTOMOTIVE PARTS & TIRE	4413	149	19,332,526	37	1,930,371
FURNITURE & HOME FURNISHING	442	448	83,449,968	40	654,639
ELECTRONICS & APPLIANCES	443	756	136,360,114	90	872,636
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	477	98,584,893	62	1,519,945
BUILDING MATERIALS	4441	360	92,575,205	52	1,497,364
LAWN & GARDEN SUPPLIES & EQUIP.	4442	117	6,009,688	10	22,581
FOOD & BEVERAGE STORES	445	691	122,633,166	24	2,105,258
GROCERY & CONVENIENCE STORES	4451	339	105,616,324	9	1,978,552
OTHER FOOD & BEVERAGE STORES	4452, 4453	352	17,016,842	15	126,706
DRUG/HEALTH STORES	446	530	84,574,189	76	284,977
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	120	23,418,054	11	1,153,684
APPAREL & ACCESSORIES	448	855	224,564,888	96	334,751
CLOTHING & SHOE STORES	4481, 4482	647	201,103,846	85	223,124
JEWELRY & LUGGAGE STORES	4483	208	23,461,042	11	111,627
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	649	88,770,874	86	278,789
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	425	70,074,682	51	145,432
BOOK STORES & NEWS DEALERS	4512	224	18,696,192	35	133,357
GENERAL MERCHANDISE STORES	452	63	206,845,550	16	15,929,988
DEPARTMENT STORES	4521	10	90,655,624	4	136,010
GENERAL MERCHANDISE STORES	4529	53	116,189,926	12	15,793,978
E-COMMERCE & MAIL ORDER	4541	995	99,788,267	178	755,338
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,259	245,579,047	447	2,854,486
AGRICULTURE, FORESTRY, FISHING	11	94	792,121	10	38,941
MINING	21	10	337,419	D	D
UTILITIES	22	13	641,547	D	D
CONSTRUCTION	23	8,449	1,047,261,259	354	4,568,506
CONSTRUCTION OF BUILDINGS	236	2,998	690,325,982	73	1,853,935
HEAVY CONSTRUCTION & HIGHWAYS	237	184	56,943,096	14	704,255
SPECIAL TRADE CONTRACTORS	238	5,267	299,992,181	267	2,010,316
MANUFACTURING	31-33	2,696	109,767,766	198	1,554,509
WHOLESALE TRADE	42	3,902	354,892,504	654	3,512,187
DURABLE GOODS	423	2,520	289,283,822	452	2,819,349
NONDURABLE GOODS	424	1,347	63,645,321	201	692,293
ELECTRONIC MARKETS, AGENTS & BROKERS	425	35	1,963,361	D	D
TRANSPORTATION & WAREHOUSING	48-49	286	25,674,453	6	12,178
INFORMATION	51	1,103	218,071,808	207	2,037,388
FINANCE, INSURANCE	52	196	37,919,216	49	779,218
REAL ESTATE, RENTAL/LEASING	53	864	114,332,592	105	1,357,936
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	3,358	157,691,168	165	1,191,337
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	3,923	170,929,540	273	1,469,687
ARTS, ENTERTAINMENT & RECREATION	71	1,062	53,637,014	25	308,418
ACCOMMODATIONS & FOOD SERVICES	72	2,872	763,821,848	59	5,489,644
ACCOMMODATIONS	721	217	192,390,535	3	185,177
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,655	571,431,313	56	5,304,467
OTHER SERVICES	81	2,795	172,404,550	159	1,759,264
REPAIR & MAINTENANCE	811	1,546	86,080,033	100	1,235,837
PERSONAL SERVICE	812	1,064	80,417,104	42	371,767
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	185	5,907,413	17	151,660
PUBLIC ADMINISTRATION, OTHER	92,00	25	1,783,816	5	586,899
TOTAL ALL INDUSTRIES		41,839	\$4,868,737,665	3,451	\$53,579,880

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
RETAIL TRADE	44-45	4,361	\$530,118,489	880	\$34,449,750
MOTOR VEHICLES & PARTS	441	209	89,371,576	43	7,073,220
NEW & USED AUTO DEALERS	4411	76	69,589,752	11	4,401,631
RV, BOAT, MOTORCYCLE DEALERS	4412	30	2,604,282	6	2,109
AUTOMOTIVE PARTS & TIRE	4413	103	17,177,542	26	2,669,480
FURNITURE & HOME FURNISHING	442	151	20,969,314	28	513,950
ELECTRONICS & APPLIANCES	443	363	40,227,598	76	1,405,320
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	182	46,072,300	46	2,435,601
BUILDING MATERIALS	4441	141	42,982,565	40	2,041,373
LAWN & GARDEN SUPPLIES & EQUIP.	4442	41	3,089,735	6	394,228
FOOD & BEVERAGE STORES	445	186	34,204,656	30	2,498,325
GROCERY & CONVENIENCE STORES	4451	62	30,906,034	17	2,472,011
OTHER FOOD & BEVERAGE STORES	4452, 4453	124	3,298,622	13	26,314
DRUG/HEALTH STORES	446	280	21,709,757	57	772,869
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	55	8,729,387	14	1,197,841
APPAREL & ACCESSORIES	448	323	51,077,683	77	1,156,149
CLOTHING & SHOE STORES	4481, 4482	272	42,890,702	70	1,128,314
JEWELRY & LUGGAGE STORES	4483	51	8,186,981	7	27,835
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	313	31,549,761	66	438,254
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	210	24,687,059	42	429,747
BOOK STORES & NEWS DEALERS	4512	103	6,862,702	24	8,507
GENERAL MERCHANDISE STORES	452	36	113,912,015	15	14,124,188
DEPARTMENT STORES	4521	9	39,929,233	4	1,234,555
GENERAL MERCHANDISE STORES	4529	27	73,982,782	11	12,889,633
E-COMMERCE & MAIL ORDER	4541	524	16,037,271	118	525,056
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,739	56,257,171	310	2,308,977
AGRICULTURE, FORESTRY, FISHING	11	26	40,823	D	D
MINING	21	5	35,272	D	D
UTILITIES	22	7	431,704	5	22,765
CONSTRUCTION	23	1,929	135,654,038	263	9,028,260
CONSTRUCTION OF BUILDINGS	236	552	63,992,112	50	6,332,488
HEAVY CONSTRUCTION & HIGHWAYS	237	57	5,190,208	7	64,836
SPECIAL TRADE CONTRACTORS	238	1,320	66,471,718	206	2,630,936
MANUFACTURING	31-33	938	20,716,203	125	957,033
WHOLESALE TRADE	42	2,218	88,239,654	523	8,334,326
DURABLE GOODS	423	1,509	71,155,644	361	5,701,323
NONDURABLE GOODS	424	688	16,927,773	156	2,628,358
ELECTRONIC MARKETS, AGENTS & BROKERS	425	21	156,237	6	4,645
TRANSPORTATION & WAREHOUSING	48-49	74	4,943,057	5	62,730
INFORMATION	51	553	53,484,714	164	2,659,511
FINANCE, INSURANCE	52	127	9,679,970	39	198,833
REAL ESTATE, RENTAL/LEASING	53	361	26,825,100	111	1,676,127
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	907	24,357,424	134	786,636
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,115	31,661,290	171	685,173
ARTS, ENTERTAINMENT & RECREATION	71	192	5,422,166	13	238,641
ACCOMMODATIONS & FOOD SERVICES	72	570	131,286,008	62	6,576,914
ACCOMMODATIONS	721	43	27,873,561	6	537,515
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	527	103,412,447	56	6,039,399
OTHER SERVICES	81	939	35,549,142	130	2,105,493
REPAIR & MAINTENANCE	811	545	23,652,787	83	1,597,446
PERSONAL SERVICE	812	332	10,258,993	38	445,224
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	62	1,637,362	9	62,823
PUBLIC ADMINISTRATION, OTHER	92,00	13	919,420	4	8,909
TOTAL ALL INDUSTRIES		14,335	\$1,099,364,474	2,633	\$67,821,310

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
RETAIL TRADE	44-45	4,764	\$584,549,398	1,629	\$294,485,059
MOTOR VEHICLES & PARTS	441	219	153,152,220	56	19,927,767
NEW & USED AUTO DEALERS	4411	79	138,395,422	16	16,313,864
RV, BOAT, MOTORCYCLE DEALERS	4412	34	3,629,098	6	867
AUTOMOTIVE PARTS & TIRE	4413	106	11,127,700	34	3,613,036
FURNITURE & HOME FURNISHING	442	191	15,236,020	88	13,428,726
ELECTRONICS & APPLIANCES	443	389	53,074,564	189	35,033,388
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	236	36,259,340	110	15,854,649
BUILDING MATERIALS	4441	188	34,452,323	97	15,361,836
LAWN & GARDEN SUPPLIES & EQUIP.	4442	48	1,807,017	13	492,813
FOOD & BEVERAGE STORES	445	234	29,000,457	56	6,542,646
GROCERY & CONVENIENCE STORES	4451	116	27,323,111	23	2,788,052
OTHER FOOD & BEVERAGE STORES	4452, 4453	118	1,677,346	33	3,754,594
DRUG/HEALTH STORES	446	269	17,469,793	74	7,715,989
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	62	16,533,663	20	2,242,415
APPAREL & ACCESSORIES	448	331	59,242,652	165	69,937,005
CLOTHING & SHOE STORES	4481, 4482	268	48,636,394	142	62,022,914
JEWELRY & LUGGAGE STORES	4483	63	10,606,258	23	7,914,091
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	319	29,207,698	96	20,026,636
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	217	27,246,097	72	18,256,311
BOOK STORES & NEWS DEALERS	4512	102	1,961,601	24	1,770,325
GENERAL MERCHANDISE STORES	452	42	107,331,688	21	73,320,230
DEPARTMENT STORES	4521	8	43,495,991	8	48,358,651
GENERAL MERCHANDISE STORES	4529	34	63,835,697	13	24,961,579
E-COMMERCE & MAIL ORDER	4541	556	16,170,844	185	5,409,392
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,916	51,870,459	569	25,046,216
AGRICULTURE, FORESTRY, FISHING	11	42	276,078	10	13,481
MINING	21	5	65,771	3	14,251
UTILITIES	22	11	808,316	4	11,033
CONSTRUCTION	23	3,158	158,403,053	1,020	29,260,028
CONSTRUCTION OF BUILDINGS	236	893	81,612,599	215	16,470,666
HEAVY CONSTRUCTION & HIGHWAYS	237	101	20,326,366	36	1,213,321
SPECIAL TRADE CONTRACTORS	238	2,164	56,464,088	769	11,576,041
MANUFACTURING	31-33	1,097	30,091,423	412	5,397,854
WHOLESALE TRADE	42	2,332	71,764,295	1,045	34,757,904
DURABLE GOODS	423	1,588	57,270,921	746	31,021,007
NONDURABLE GOODS	424	726	14,075,898	290	3,684,133
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	417,476	9	52,764
TRANSPORTATION & WAREHOUSING	48-49	92	8,300,785	31	1,356,031
INFORMATION	51	567	44,802,494	265	14,690,098
FINANCE, INSURANCE	52	138	10,532,352	59	1,222,226
REAL ESTATE, RENTAL/LEASING	53	444	27,165,354	197	12,231,232
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,063	17,457,000	351	13,668,445
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,541	25,890,864	521	5,912,507
ARTS, ENTERTAINMENT & RECREATION	71	215	5,429,605	27	2,854,074
ACCOMMODATIONS & FOOD SERVICES	72	604	107,693,263	192	57,953,332
ACCOMMODATIONS	721	29	12,694,117	20	12,595,529
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	575	94,999,146	172	45,357,803
OTHER SERVICES	81	1,106	36,889,160	286	6,208,755
REPAIR & MAINTENANCE	811	771	27,904,320	220	3,598,205
PERSONAL SERVICE	812	267	8,188,564	56	2,588,203
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	68	796,276	10	22,347
PUBLIC ADMINISTRATION, OTHER	92,00	15	1,210,050	6	32,816
TOTAL ALL INDUSTRIES		17,194	\$1,131,329,261	6,058	\$480,069,126

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
RETAIL TRADE	44-45	3,797	\$360,710,176	1,627	\$52,264,660
MOTOR VEHICLES & PARTS	441	147	79,971,405	65	11,831,294
NEW & USED AUTO DEALERS	4411	26	70,349,901	13	8,105,639
RV, BOAT, MOTORCYCLE DEALERS	4412	23	1,233,310	10	988,218
AUTOMOTIVE PARTS & TIRE	4413	98	8,388,194	42	2,737,437
FURNITURE & HOME FURNISHING	442	134	9,642,941	43	1,168,461
ELECTRONICS & APPLIANCES	443	335	13,414,294	145	3,426,111
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	190	20,449,220	80	2,655,005
BUILDING MATERIALS	4441	147	19,853,783	59	2,393,690
LAWN & GARDEN SUPPLIES & EQUIP.	4442	43	595,437	21	261,315
FOOD & BEVERAGE STORES	445	157	23,376,665	64	7,039,642
GROCERY & CONVENIENCE STORES	4451	52	19,182,131	14	6,184,309
OTHER FOOD & BEVERAGE STORES	4452, 4453	105	4,194,534	50	855,333
DRUG/HEALTH STORES	446	215	11,981,406	112	2,128,838
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	58	9,515,699	14	1,419,092
APPAREL & ACCESSORIES	448	272	30,425,608	131	2,115,378
CLOTHING & SHOE STORES	4481, 4482	221	27,191,836	113	1,531,483
JEWELRY & LUGGAGE STORES	4483	51	3,233,772	18	583,895
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	251	13,818,519	127	2,317,350
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	166	11,794,536	88	1,802,008
BOOK STORES & NEWS DEALERS	4512	85	2,023,983	39	515,342
GENERAL MERCHANDISE STORES	452	34	101,016,341	16	8,811,932
DEPARTMENT STORES	4521	8	33,914,783	6	4,554,460
GENERAL MERCHANDISE STORES	4529	26	67,101,558	10	4,257,472
E-COMMERCE & MAIL ORDER	4541	524	10,077,399	251	2,446,297
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,480	37,020,679	579	6,905,260
AGRICULTURE, FORESTRY, FISHING	11	24	75,960	13	113,636
MINING	21	4	113,031	D	D
UTILITIES	22	7	808,666	3	63,762
CONSTRUCTION	23	2,158	107,225,692	434	19,137,939
CONSTRUCTION OF BUILDINGS	236	553	50,707,565	112	8,520,876
HEAVY CONSTRUCTION & HIGHWAYS	237	63	6,282,043	16	1,768,813
SPECIAL TRADE CONTRACTORS	238	1,542	50,236,084	306	8,848,250
MANUFACTURING	31-33	807	9,504,114	297	2,578,705
WHOLESALE TRADE	42	2,017	62,088,164	984	12,694,932
DURABLE GOODS	423	1,384	53,234,915	662	8,727,697
NONDURABLE GOODS	424	620	8,781,895	318	3,932,812
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	71,354	4	34,423
TRANSPORTATION & WAREHOUSING	48-49	83	2,076,977	10	138,855
INFORMATION	51	523	42,112,879	258	6,736,381
FINANCE, INSURANCE	52	122	7,001,312	72	645,210
REAL ESTATE, RENTAL/LEASING	53	367	15,552,740	145	2,405,838
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	810	13,033,069	280	2,175,768
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,151	20,842,013	344	3,341,956
ARTS, ENTERTAINMENT & RECREATION	71	160	6,721,216	49	1,051,692
ACCOMMODATIONS & FOOD SERVICES	72	455	89,791,570	149	19,964,966
ACCOMMODATIONS	721	23	12,702,582	49	4,955,436
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	432	77,088,988	100	15,009,530
OTHER SERVICES	81	833	21,957,247	249	4,308,404
REPAIR & MAINTENANCE	811	514	16,212,926	142	3,220,289
PERSONAL SERVICE	812	271	5,359,155	77	926,946
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	48	385,166	30	161,169
PUBLIC ADMINISTRATION, OTHER	92,00	13	387,989	7	248,632
TOTAL ALL INDUSTRIES		13,331	\$760,002,815	4,922	\$127,872,879

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 4TH QUARTER, 2013

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
RETAIL TRADE	44-45	1,898	\$104,062,071	2,534	\$217,105,248
MOTOR VEHICLES & PARTS	441	91	20,090,257	172	50,629,534
NEW & USED AUTO DEALERS	4411	23	14,108,112	64	37,597,303
RV, BOAT, MOTORCYCLE DEALERS	4412	10	48,665	27	3,821,934
AUTOMOTIVE PARTS & TIRE	4413	58	5,933,480	81	9,210,297
FURNITURE & HOME FURNISHING	442	67	3,548,875	87	6,385,087
ELECTRONICS & APPLIANCES	443	156	3,414,309	234	12,658,140
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	79	14,715,301	119	18,852,396
BUILDING MATERIALS	4441	63	14,138,944	89	17,188,149
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	576,357	30	1,664,247
FOOD & BEVERAGE STORES	445	58	5,609,722	100	14,203,301
GROCERY & CONVENIENCE STORES	4451	17	5,149,655	42	13,555,755
OTHER FOOD & BEVERAGE STORES	4452, 4453	41	460,067	58	647,546
DRUG/HEALTH STORES	446	134	3,663,108	163	5,876,957
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,504,739	32	5,024,416
APPAREL & ACCESSORIES	448	154	4,455,710	196	5,379,160
CLOTHING & SHOE STORES	4481, 4482	135	3,877,896	164	3,707,950
JEWELRY & LUGGAGE STORES	4483	19	577,814	32	1,671,210
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	149	5,775,335	192	7,175,897
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	105	4,452,740	137	6,685,317
BOOK STORES & NEWS DEALERS	4512	44	1,322,595	55	490,580
GENERAL MERCHANDISE STORES	452	17	28,581,683	30	66,711,754
DEPARTMENT STORES	4521	5	9,367,668	7	12,307,103
GENERAL MERCHANDISE STORES	4529	12	19,214,015	23	54,404,651
E-COMMERCE & MAIL ORDER	4541	243	2,374,733	314	4,857,054
MISCELLANEOUS RETAILERS	453, 4542, 4543	739	10,328,299	895	19,351,552
AGRICULTURE, FORESTRY, FISHING	11	9	19,427	17	143,934
MINING	21	3	62,093	4	66,870
UTILITIES	22	5	11,205	4	40,650
CONSTRUCTION	23	582	15,825,481	791	48,676,374
CONSTRUCTION OF BUILDINGS	236	142	7,101,543	208	26,676,228
HEAVY CONSTRUCTION & HIGHWAYS	237	23	815,468	29	1,139,333
SPECIAL TRADE CONTRACTORS	238	417	7,908,470	554	20,860,813
MANUFACTURING	31-33	393	3,101,672	497	11,429,084
WHOLESALE TRADE	42	1,104	16,632,326	1,444	33,971,750
DURABLE GOODS	423	765	13,682,416	1,004	26,905,753
NONDURABLE GOODS	424	334	2,922,615	427	6,982,548
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	27,295	13	83,449
TRANSPORTATION & WAREHOUSING	48-49	9	203,532	40	569,349
INFORMATION	51	308	7,428,872	374	20,271,297
FINANCE, INSURANCE	52	78	1,445,548	98	2,951,845
REAL ESTATE, RENTAL/LEASING	53	172	4,679,957	249	13,100,850
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	304	3,957,200	422	5,864,554
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	399	3,285,512	593	7,568,326
ARTS, ENTERTAINMENT & RECREATION	71	57	1,010,471	83	2,864,287
ACCOMMODATIONS & FOOD SERVICES	72	149	22,168,711	273	46,533,485
ACCOMMODATIONS	721	19	4,545,161	32	6,041,467
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	130	17,623,550	241	40,492,018
OTHER SERVICES	81	300	6,547,508	506	14,542,511
REPAIR & MAINTENANCE	811	185	5,233,023	332	11,459,305
PERSONAL SERVICE	812	81	1,124,113	143	2,764,288
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	34	190,372	31	318,918
PUBLIC ADMINISTRATION, OTHER	92,00	12	77,262	13	64,535
TOTAL ALL INDUSTRIES		5,782	\$190,518,848	7,942	\$425,764,949

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:
 GROSS INCOME, TAXABLE INCOME & TAX DUE
 STATEWIDE BY INDUSTRY (NAICS)
 4th QUARTER, 2013

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>\$1,509,880,830</u>	<u>\$795,445,677</u>	<u>\$4,245,379</u>
CROP & ANIMAL PRODUCTION	111,112	595,038,142	155,413,470	913,781
FORESTRY & LOGGING	113	621,357,603	486,162,103	1,860,433
FISHING & HUNTING	114	99,213,499	26,314,793	137,651
AG & FORESTRY SUPPORT ACTIVITIES	115	194,271,586	127,555,311	1,333,514
<u>MINING</u>	<u>21</u>	<u>126,811,003</u>	<u>105,943,224</u>	<u>562,160</u>
SAND & GRAVEL, QUARRYING	2123	76,889,716	65,947,968	343,793
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	49,921,287	39,995,256	218,367
<u>UTILITIES</u>	<u>22</u>	<u>733,280,837</u>	<u>559,558,838</u>	<u>7,013,522</u>
HYDROELECTRIC POWER GENERATION	221111	8,568,019	7,531,994	89,529
ALTERNATIVE POWER GENERATION	221114-221117	2,127,483	2,105,049	17,820
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	5,201,011	5,155,572	37,029
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	185,699,891	155,451,475	1,352,643
NATURAL GAS DISTRIBUTION	2212	112,461,434	17,141,449	109,374
WATER & SEWER	2213	419,218,333	372,168,633	5,407,057
<u>CONSTRUCTION</u>	<u>23</u>	<u>11,280,233,129</u>	<u>9,801,339,013</u>	<u>48,723,741</u>
RESIDENTIAL BUILDING & REMODELING	2361	1,853,303,169	1,685,377,642	8,385,889
NONRESIDENTIAL BUILDING	2362	2,489,301,660	2,052,811,774	9,834,910
HEAVY CONSTRUCTION & HIGHWAYS	237	1,577,821,909	1,312,764,204	6,736,537
SPECIAL TRADE CONTRACTORS	238	5,359,806,391	4,750,385,393	23,766,405
ELECTRICAL	23821	1,065,422,856	950,887,052	5,006,650
PLUMBING & HEATING	23822	1,010,472,621	879,520,935	4,378,976
PAINTING	23832	198,733,593	181,155,680	893,998
MASONRY/DRYWALL	23814, 23831	286,173,193	261,007,714	1,259,776
ROOFING	23816	239,855,767	225,884,858	1,077,045
OTHER CONTRACTORS	238 not listed above	2,559,148,361	2,251,929,154	11,149,960
<u>MANUFACTURING</u>	<u>31-33</u>	<u>43,131,363,939</u>	<u>32,800,722,729</u>	<u>128,022,851</u>
FOOD PRODUCTS	311	3,446,426,358	1,933,903,762	7,343,672
MILLING OF GRAINS	3112	313,496,892	223,803,252	1,032,604
FRUITS & VEGETABLES	3114	399,370,792	124,847,834	588,724
DAIRY PRODUCTS	3115	35,629,801	21,923,132	106,487
MEAT PRODUCTS	3116	596,109,554	574,428,149	896,068
SEAFOOD PRODUCTS	3117	694,811,691	151,316,964	702,196
BAKERY PRODUCTS	3118	582,219,069	296,226,784	1,431,677
OTHER FOOD ITEMS	3111, 3113, 3119	824,788,559	541,357,647	2,585,916
BEVERAGES	312	603,623,026	409,660,996	2,003,488
TEXTILES	313,314	218,207,839	122,256,899	609,882
APPAREL	315	71,802,582	40,594,125	209,887
LEATHER & ALLIED PRODUCTS	316	15,793,840	9,739,752	47,931
LUMBER & WOOD PRODUCTS	321	1,917,118,505	1,171,782,071	4,845,902
SAWMILLS	3211	779,458,959	457,787,899	1,652,457
PLYWOOD & TRUSSES	3212	299,718,425	185,718,498	758,601
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	837,941,121	528,275,674	2,434,844
PAPER PRODUCTS	322	1,745,561,677	1,002,807,937	3,909,979
PULP & PAPER MILLS	3221	1,168,370,264	632,936,021	2,246,853
OTHER PAPER PRODUCTS	3222	577,191,413	369,871,916	1,663,126
COMMERCIAL PRINTING	323	242,144,961	201,812,374	1,004,245
PETROLEUM & COAL PRODUCTS	324	7,438,718,701	6,915,568,866	33,449,067
PETROLEUM REFINING	32411	7,326,611,059	6,848,634,603	33,123,668
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	112,107,642	66,934,263	325,399
CHEMICALS	325	1,446,240,431	919,328,474	4,347,995
CHEMICALS, PESTICIDES & FERTILIZERS	3251, 3253	389,618,711	242,988,059	1,197,835
PHARMACEUTICALS	3254	297,937,964	184,424,848	953,503
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	348,104,375	197,808,993	763,563
PAINT, COATING & ADHESIVES	3255	34,651,142	24,512,894	118,316
SOAP, CLEANING COMPOUND & TOILETRIES	3256	157,268,426	136,078,826	658,949
OTHER CHEMICAL PRODUCTS	3259	218,659,813	133,514,854	655,829

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
4th QUARTER, 2013

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED
		GROSS	TAXABLE	B&O TAX
PLASTICS & RUBBER PRODUCTS	326	686,450,188	411,694,571	1,961,548
NONMETALLIC MINERALS	327	689,560,108	528,155,172	2,432,025
PRIMARY METALS	331	794,888,436	577,291,541	2,314,195
IRON & STEEL MILLS	3311, 3312	275,904,578	160,540,889	754,346
ALUMINUM SMELTING	3313	306,216,510	286,377,668	933,958
OTHER NONFERROUS METALS	3314	35,845,292	32,089,022	155,138
FOUNDRIES	3315	176,922,056	98,283,962	470,753
FABRICATED METAL PRODUCTS	332	1,493,973,610	1,007,064,567	4,613,017
MACHINERY	333	1,512,794,037	814,113,391	4,148,213
FARM & CONSTRUCTION IMPLEMENTS	3331	159,221,361	102,041,142	701,342
INDUSTRIAL MACHINERY	3332	287,739,100	129,321,924	642,337
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	1,065,833,576	582,750,325	2,804,534
COMPUTERS & ELECTRONICS	334	2,801,332,213	1,364,056,990	6,308,441
COMPUTER HARDWARE	3341	420,594,542	51,290,578	294,238
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	123,673,009	53,976,187	293,427
AUDIO & VIDEO EQUIPMENT	3343	71,396,583	31,671,859	157,308
SEMICONDUCTORS	3344	668,231,911	327,318,633	1,370,703
INSTRUMENTS	3345	1,493,005,421	884,624,557	4,075,683
SOFTWARE, OTHER MAGNETIC & OPTICAL MEI	3346	24,430,747	15,175,176	117,082
ELECTRICAL EQUIPMENT & APPLIANCES	335	621,977,591	294,538,297	1,395,695
LIGHTING EQUIPMENT	3351	89,385,300	22,363,895	108,669
HOUSEHOLD APPLIANCES	3352	64,787,253	3,306,456	15,920
OTHER ELECTRIC EQUIPMENT	3353, 3359	467,805,038	268,867,946	1,271,106
TRANSPORTATION EQUIPMENT	336	15,944,617,392	14,198,559,349	42,811,681
MOTOR VEHICLES & PARTS	3361, 3362, 3363	406,727,224	259,857,045	1,261,655
AIRCRAFT, AEROSPACE & PARTS	3364	15,191,089,678	13,696,254,937	40,347,178
SHIPS & BOATS	3366	294,029,494	206,048,447	1,025,413
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	52,770,996	36,398,920	177,435
FURNITURE & RELATED PRODUCTS	337	333,170,927	232,154,859	1,133,080
OTHER MANUFACTURING	339	1,106,961,517	645,638,736	3,132,908
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	124,997,840	70,009,311	363,922
DENTAL LABORATORIES	339116	61,604,850	54,925,125	325,385
SPORTING AND ATHLETIC GOODS	33992	252,476,770	63,279,753	312,436
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	667,882,057	457,424,547	2,131,165
WHOLESALE TRADE	42	39,135,228,565	25,703,943,548	120,843,494
DURABLE GOODS	423	18,717,740,538	12,820,426,658	63,764,746
MOTOR VEHICLES & PARTS	4231	2,637,229,628	2,424,167,082	11,925,766
FURNITURE & HOME FURNISHINGS	4232	385,677,308	270,329,144	1,329,478
LUMBER & CONSTRUCTION MATERIALS	4233	1,589,802,519	959,180,181	4,530,402
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	3,561,970,278	2,738,072,827	14,148,649
METAL & MINERAL (except Petroleum)	4235	1,118,074,130	555,886,827	2,637,137
ELECTRICAL EQUIPMENT	4236	2,164,729,276	1,790,720,627	9,433,199
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	861,897,265	699,794,462	3,356,717
MACHINERY & EQUIPMENT	4238	3,862,617,812	2,587,823,726	12,151,205
SPORTING & RECREATIONAL GOODS & SUPPL	423910	331,243,726	171,012,263	856,931
TOY & HOBBY GOODS & SUPPLIES	423920	1,190,953,373	67,164,593	351,570
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	1,013,545,223	556,274,926	3,043,692
NONDURABLE GOODS:	424	20,059,556,470	12,732,150,593	56,047,172
PAPER & PAPER PRODUCTS	4241	659,249,648	502,598,919	2,344,421
DRUGS & SUNDRIES	4242	2,065,435,340	1,876,720,354	5,345,480
APPAREL	4243	1,113,279,297	361,906,390	1,804,697
FOOD PRODUCTS	4244	8,872,062,406	4,944,672,243	21,854,581
FARM PRODUCTS	4245	620,705,524	209,876,108	1,085,726
CHEMICALS & PLASTICS	4246	953,841,911	755,680,982	3,654,888
PETROLEUM PRODUCTS	4247	1,643,308,658	1,261,416,325	6,208,376

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
4th QUARTER, 2013

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED
		GROSS	TAXABLE	B&O TAX
BEER & ALE	424810	198,345,928	186,408,161	903,754
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	980,773,264	747,184,800	3,628,508
FARM SUPPLIES	42491	642,437,461	463,018,094	2,314,684
TOBACCO & TOBACCO PRODUCTS	42494	334,339,836	263,921,900	1,274,795
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,975,777,197	1,158,746,317	5,627,262
ELECTRONIC MARKETS, AGENTS, BROKERS	425	357,931,557	151,366,297	1,031,576
RETAIL TRADE	44-45	32,438,852,897	27,991,566,732	138,734,509
MOTOR VEHICLES & PARTS	441	5,436,997,255	4,849,045,167	24,324,583
NEW & USED AUTO DEALERS	4411	4,221,797,230	3,828,569,215	19,285,019
RV, BOAT, MOTORCYCLE DEALERS	4412	364,059,121	271,900,312	1,380,094
AUTOMOTIVE PARTS & TIRES	4413	851,140,904	748,575,640	3,659,470
FURNITURE & HOME FURNISHINGS	442	805,369,841	719,850,701	3,469,374
ELECTRONICS & APPLIANCES	443	1,752,450,312	1,527,446,506	8,303,133
HOUSEHOLD APPLIANCES	443141	103,607,864	102,130,931	492,519
ELECTRONIC STORES	443142	1,648,842,448	1,425,315,575	7,810,614
BLDG. MATERIALS, GARDEN SUPPLIES	444	1,818,209,057	1,675,075,506	8,059,820
BUILDING MATERIALS	4441	1,586,613,093	1,482,150,036	7,121,351
LAWN & GARDEN SUPPLIES	4442	231,595,964	192,925,470	938,469
FOOD & BEVERAGES (OFF-PREMISES)	445	3,985,668,148	3,779,371,634	18,086,923
GROCERY & CONVENIENCE STORES	4451	3,522,895,221	3,387,597,481	16,292,643
OTHER FOOD STORES/SPECIALTY FOODS	4452	346,529,902	283,411,959	1,274,190
BEER, WINE AND LIQUOR STORES	4453	116,243,025	108,362,194	520,090
DRUG STORES & PERSONAL CARE STORES	446	1,744,741,752	1,558,239,583	7,676,455
GAS STATIONS (INCL. CONVENIENCE STORES)	447	2,848,139,954	2,333,341,801	11,287,166
APPAREL & ACCESSORIES	448	1,719,240,941	1,349,376,362	6,495,352
CLOTHING STORES	4481	1,388,140,218	1,056,803,042	5,094,718
SHOE STORES	4482	107,934,969	103,418,182	490,104
JEWELRY & LUGGAGE STORES	4483	223,165,754	189,155,138	910,530
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	908,841,014	749,275,034	3,710,563
SPORTING GOODS	45111	549,361,315	435,963,127	2,168,461
HOBBY & TOY STORES	45112	169,288,997	141,391,791	678,531
SEWING SUPPLIES	45113	52,496,772	49,888,829	240,191
MUSICAL INSTRUMENTS	45114	43,143,590	36,601,333	189,417
BOOK, PERIODICAL & MUSIC STORES	45121	94,550,340	85,429,954	433,963
DEPARTMENT STORES	4521	1,076,617,729	1,050,705,077	5,049,459
GENERAL MERCHANDISE STORES	4529	5,573,488,569	4,881,441,223	23,193,472
E-COMMERCE & MAIL ORDER	4541	1,348,015,427	867,742,530	4,766,588
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,421,072,898	2,650,655,608	14,311,621
TRANSPORTATION	48-492	1,513,082,652	1,080,493,395	7,390,968
AIR TRANSPORTATION	481	25,322,513	19,445,331	172,932
RAILROADS	482	14,432,128	14,066,326	153,270
WATER TRANSPORTATION	483	81,519,914	24,882,233	93,791
TRUCK TRANSPORTATION	484	248,450,755	151,448,403	1,365,113
TRANSIT & GROUND PASSENGER TRANSPORT	485	44,468,328	37,862,221	472,640
PIPELINE TRANSPORTATION	486	D	D	D
SCENIC & SIGHTSEEING TRANSPORTATION	487	101,340,095	19,786,729	105,457
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	962,767,526	781,065,983	4,662,221
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	33,530,935	30,685,711	346,788
WAREHOUSING & STORAGE	493	214,067,309	191,197,107	1,117,748
INFORMATION	51	5,219,898,879	4,352,776,767	39,035,854
PUBLISHING (EXCEPT INTERNET)	511	1,082,004,200	714,983,950	4,644,474
NEWSPAPERS	51111	142,331,981	140,914,641	570,708
BOOKS & PERIODICALS	51112, 51113	135,174,438	108,393,639	723,011
SOFTWARE	5112	737,842,015	407,825,603	2,662,661
OTHER PUBLISHERS	51114, 51119	66,655,766	57,850,067	688,094
MOTION PICTURE PRODUCTION	512	259,058,645	222,027,524	2,392,383
RADIO & TV BROADCASTING, CABLE TV	515	567,545,932	446,405,240	5,419,490

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
4th QUARTER, 2013

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED
		GROSS	TAXABLE	B&O TAX
TELEPHONE & TELECOMMUNICATIONS	517	2,610,387,921	2,510,803,955	20,925,747
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	499,699,499	298,822,161	3,825,472
OTHER INFORMATION SERVICES	519	201,202,682	159,733,937	1,828,288
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>9,785,123,514</u>	<u>7,736,170,183</u>	<u>89,385,336</u>
BANKS & CREDIT UNIONS	522	4,022,487,168	3,269,476,561	46,617,614
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,277,362,770	1,092,051,763	11,895,266
INSURANCE AGENTS & BROKERS	524	1,844,906,151	994,586,728	8,245,292
REAL ESTATE AGENTS & BROKERS	531	1,229,572,567	1,149,097,327	16,092,301
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,225,562,502	1,046,223,183	5,535,420
LESSORS OF NONFINANCIAL INTANGIBLES	533	185,232,356	184,734,621	999,443
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>36,755,954,644</u>	<u>28,083,166,784</u>	<u>323,477,592</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICE</u>	<u>54</u>	<u>13,144,086,158</u>	<u>9,330,319,683</u>	<u>119,807,223</u>
LEGAL SERVICES	5411	1,301,621,645	1,200,925,924	17,783,939
ACCOUNTING SERVICES	5412	1,198,686,411	1,165,877,863	17,484,366
ARCHITECTURAL SERVICES	54131	334,643,872	276,421,893	4,087,397
ENGINEERING SERVICES	54133	1,431,175,802	1,199,619,903	12,317,828
OTHER RELATED SERVICES	54132, 54134-54138	193,496,616	162,128,764	2,180,575
SPECIALIZED DESIGN SERVICES	5414	305,828,434	253,528,804	2,761,317
COMPUTER SYSTEM DESIGN SERVICES	5415	3,972,265,393	1,797,404,784	21,447,843
CONSULTING SERVICES	5416	2,284,333,852	1,810,870,286	25,204,816
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICE	5417	831,089,726	417,308,471	3,792,536
ADVERTISING & PUBLIC RELATIONS	5418	376,008,578	306,767,011	4,149,179
OTHER PROFESSIONAL SERVICES	5419	914,935,829	739,465,980	8,597,427
MANAGEMENT SERVICES	55	145,486,770	109,562,574	1,437,325
ADMINISTRATIVE & SUPPORT SERVICES	561	3,885,033,229	3,280,925,120	35,440,136
EMPLOYMENT SERVICES	5613	748,958,026	659,784,491	8,807,145
TRAVEL SERVICES	5615	154,559,244	140,353,043	757,450
INVESTIGATION & SECURITY SERVICES	5616	270,238,903	225,411,404	2,694,826
BUILDING SERVICES & JANITORIAL	5617	806,500,566	778,516,929	7,356,515
OTHER	5611, 5612, 5614, 5619	1,904,776,490	1,476,859,253	15,824,200
WASTE TREATMENT/ COLLECTION	562	864,079,077	782,539,009	7,901,372
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	765,993,960	375,356,966	5,173,539
HEALTH SERVICES	62	9,755,293,903	7,706,417,578	109,099,255
AMBULATORY HEALTH CARE SERVICES	621	5,083,374,750	4,335,691,119	62,797,777
PHYSICIANS	6211	2,030,765,266	1,684,671,903	25,060,022
DENTISTS	6212	782,935,765	775,008,928	11,599,410
OTHER HEALTH PRACTITIONERS	6213	831,049,812	781,405,769	11,335,230
OUTPATIENT CARE CENTERS	6214	724,992,695	562,833,659	7,980,886
MEDICAL & DIAGNOSTIC LABORATORIES	6215	294,204,591	188,425,436	2,761,027
HOME HEALTH CARE	6216	220,663,654	209,864,028	2,288,778
OTHER AMBULATORY HEALTH CARE	6219	198,762,967	133,481,396	1,772,424
HOSPITALS	622	3,572,710,419	2,559,732,329	37,532,979
NURSING & RETIREMENT HOMES	623	616,134,328	539,840,256	5,609,854
SOCIAL SERVICES & DAY CARE	624	483,074,406	271,153,874	3,158,645
ARTS, ENTERTAINMENT, & RECREATION	71	875,921,840	659,507,650	6,585,045
PERFORMING ARTS, SPECTATOR SPORTS	711	434,572,977	277,649,387	3,447,202
MUSEUMS, HISTORICAL SITES, ETC.	712	15,273,200	3,617,386	28,747
AMUSEMENT, GAMBLING, RECREATION	713	426,075,663	378,240,877	3,109,096
ACCOMMODATIONS	721	657,983,979	632,082,629	3,374,629
RESTAURANTS, FOOD SERVICES	7223, 7225	3,746,931,923	2,790,095,592	13,958,100
DRINKING PLACES	7224	219,068,693	199,939,722	1,159,614
AUTO REPAIR & SERVICES	8111	650,751,404	620,689,077	3,096,692
OTHER REPAIR SERVICES	8112, 8113, 8114	535,230,579	438,066,457	2,425,980
PERSONAL SERVICES	812	1,030,475,473	973,562,136	11,691,609
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	480,613,311	471,165,911	6,803,293
DEATH CARE SERVICES	8122	49,838,048	48,492,858	559,412
LAUNDRY & DRY CLEANING	8123	105,410,694	102,787,018	648,893
OTHER PERSONAL SERVICES	8129	394,613,420	351,116,349	3,680,011
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	225,881,550	103,668,438	1,258,759
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>283,111,976</u>	<u>109,758,490</u>	<u>1,237,270</u>
TOTAL ALL INDUSTRIES		181,873,154,068	\$139,231,648,334	\$908,722,110

TABLE 6: STATE RETAIL SALES TAX*:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY (NAICS)
4th QUARTER, 2013

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$26,405,543,339</u>	<u>\$14,666,391,124</u>	<u>\$953,315,837</u>
MOTOR VEHICLES & PARTS	441	3,985,907,222	3,121,690,163	202,909,907
NEW & USED AUTO DEALERS	4411	3,230,462,495	2,513,897,945	163,403,398
RV, BOAT, MOTORCYCLE DEALERS	4412	266,121,481	180,336,018	11,721,846
AUTOMOTIVE PARTS & TIRE	4413	489,323,246	427,456,200	27,784,663
FURNITURE & HOME FURNISHING	442	615,641,058	551,697,797	35,860,375
ELECTRONICS & APPLIANCE STORES	443	1,165,448,106	945,060,372	61,428,911
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	1,228,066,106	1,142,944,303	74,291,379
BUILDING MATERIALS	4441	1,083,243,252	1,023,412,143	66,521,793
LAWN & GARDEN SUPPLIES & EQUIP.	4442	144,822,854	119,532,160	7,769,586
FOOD & BEVERAGE STORES	445	3,654,177,759	900,892,601	58,558,046
GROCERY & CONVENIENCE STORES	4451	3,391,688,223	801,993,459	52,129,588
OTHER FOOD & BEVERAGE STORES	4452, 4453	262,489,536	98,899,142	6,428,458
DRUG/HEALTH STORES	446	1,464,940,137	461,692,548	30,010,045
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	2,398,443,757	392,462,847	25,510,110
APPAREL & ACCESSORIES	448	1,574,754,097	1,231,868,700	80,071,504
CLOTHING & SHOE STORES	4481, 4482	1,366,807,733	1,061,656,362	69,007,694
JEWELRY & LUGGAGE STORES	4483	207,946,364	170,212,338	11,063,810
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	761,221,161	639,620,909	41,575,354
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	677,164,377	564,131,592	36,668,544
BOOK STORES & NEWS DEALERS	4512	84,056,784	75,489,317	4,906,810
GENERAL MERCHANDISE STORES	452	6,423,777,432	3,143,761,029	204,344,465
DEPARTMENT STORES	4521	1,065,780,714	921,789,045	59,916,289
GENERAL MERCHANDISE STORES	4529	5,357,996,718	2,221,971,984	144,428,176
E-COMMERCE & MAIL ORDER	4541	1,026,732,235	600,175,662	39,011,471
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,106,434,269	1,534,524,193	99,744,270
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>67,689,998</u>	<u>28,546,792</u>	<u>1,855,563</u>
<u>MINING</u>	<u>21</u>	<u>14,347,310</u>	<u>12,222,559</u>	<u>794,465</u>
<u>UTILITIES</u>	<u>22</u>	<u>29,621,199</u>	<u>15,783,366</u>	<u>1,025,918</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>6,771,588,873</u>	<u>5,188,702,888</u>	<u>337,266,008</u>
CONSTRUCTION OF BUILDINGS	236	3,621,133,531	2,808,167,860	182,530,966
HEAVY CONSTRUCTION & HIGHWAYS	237	804,403,062	471,300,359	30,634,542
SPECIAL TRADE CONTRACTORS	238	2,346,052,280	1,909,234,669	124,100,500
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,621,775,735</u>	<u>610,270,735</u>	<u>39,667,709</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,772,256,846</u>	<u>2,200,707,547</u>	<u>143,046,029</u>
DURABLE GOODS	423	3,519,268,319	1,752,488,094	113,911,735
NONDURABLE GOODS	424	1,230,023,025	442,373,956	28,754,341
ELECTRONIC MARKETS, AGENTS & BROKERS	425	22,965,502	5,845,497	379,953
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>237,448,506</u>	<u>119,315,334</u>	<u>7,755,520</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,960,687,981</u>	<u>1,474,851,694</u>	<u>95,865,364</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>301,591,652</u>	<u>200,889,818</u>	<u>13,057,851</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>878,747,246</u>	<u>703,000,247</u>	<u>45,695,066</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>2,543,122,319</u>	<u>668,510,041</u>	<u>43,453,293</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,319,491,673</u>	<u>793,138,537</u>	<u>51,554,147</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>314,466,130</u>	<u>284,935,343</u>	<u>18,520,878</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>3,407,804,064</u>	<u>3,267,395,694</u>	<u>212,380,852</u>
ACCOMMODATIONS	721	604,783,770	575,207,875	37,388,537
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,803,020,294	2,692,187,819	174,992,315
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,141,485,754</u>	<u>970,971,468</u>	<u>63,113,254</u>
REPAIR & MAINTENANCE	811	818,728,251	678,455,751	44,099,692
PERSONAL SERVICE	812	289,929,843	266,483,624	17,321,468
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	32,827,660	26,032,093	1,692,094
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92-00</u>	<u>20,663,025</u>	<u>16,465,760</u>	<u>1,070,271</u>
TOTAL ALL INDUSTRIES		\$52,808,331,650	\$31,222,098,947	\$2,029,438,025

*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY
4th QUARTER, 2013

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED
		GROSS	TAXABLE	STATE TAX
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$295,115,263</u>	<u>\$272,129,367</u>	<u>\$13,652,629</u>
WATER SUPPLY		267,056,156	244,962,206	12,300,492
MISCELLANEOUS		28,059,107	27,167,161	1,352,137
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>166,514,752</u>	<u>91,802,915</u>	<u>3,534,721</u>
SEWERAGE SYSTEMS		96,154,653	38,920,675	1,499,098
MISCELLANEOUS		70,360,099	52,882,240	2,035,623
<u>POWER</u>	<u>3.873%</u>	<u>1,942,737,297</u>	<u>1,652,261,904</u>	<u>63,993,289</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>442,700,799</u>	<u>433,428,323</u>	<u>16,694,880</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>1,910,057,980</u>	<u>484,016,435</u>	<u>9,177,275</u>
LOCAL/SUBURBAN TRANSIT		237,787,806	58,046,908	1,091,333
TRUCKING		1,415,346,990	294,631,064	5,589,450
RAILROADS		32,363,687	27,958,485	538,395
MISCELLANEOUS		224,559,497	103,379,978	1,958,097
<u>LOG HAULING OVER PUBLIC HIGHWAY:</u>	<u>1.3696%</u>	<u>13,266,942</u>	<u>8,129,392</u>	<u>105,841</u>
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>308,633,345</u>	<u>217,298,531</u>	<u>1,338,652</u>
LOCAL/SUBURBAN TRANSIT		97,505,989	80,156,044	477,704
TRUCKING		84,696,738	61,062,687	384,837
MISCELLANEOUS		126,430,618	76,079,800	476,111
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>347,604,241</u>	<u>61,561,921</u>	<u>1,156,989</u>
WATER TRANSPORT		59,400,071	28,684,795	552,323
MISCELLANEOUS		288,204,170	32,877,126	604,666
TOTAL		\$5,426,630,619	\$3,220,628,788	\$109,654,276

APPENDIX A: Frequently Asked Questions

FAQ Quick Reference -- See Indicated Page for Answer

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1. General Questions

i. What does a "D" in the data mean?

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

ii. What are reporting periods?

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

iii. Why is the QBR typically published six months after the end of the reporting period?

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

v. What is an accrual period?

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

vi. What is the difference between QBR tables 1 and 5?

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

2. SIC and NAICS Codes

vii. What are SIC and NAICS codes?

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

viii. What is the difference between a SIC and a NAICS code?

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

ix. Can I get SIC code data after 2004?

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

x. Can I compare historical SIC data to the NAICS data?

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

xi. What do I do if I need historical QBR data in the NAICS version?

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaiacs>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart

3. Unit Counts

xii. What are units?

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

xiii. Why do the unit counts differ between quarterly and calendar year data?

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports. As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times. However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

4. Gross Business Income (GBI)

xv. What is gross business income?

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

xvi. Can I get gross business income data by location?

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

5. Business and Occupation (B&O) Tax

xvii. What is the B&O tax?

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

xviii. Do cities levy a B&O tax?

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

xix. What is the difference between B&O gross and taxable income?

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xx. Does the B&O tax due amount account for any tax credits?

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

xxi. What are the state B&O tax rates?

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

B&O Tax Classification	Rate
Retailing	.00471
Extracting/Extracting for hire	.00484
Manufacturing	.00484
Wholesaling	.00484
Service and Other Activities	.015

For more information about the B&O tax visit the Department's web site at <http://dor.wa.gov/content/taxes/busoccupation/default.aspx>

xxii. Can I get B&O tax data by location?

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

6. Retail Sales and Use Tax:

xxiii. What is the retail sales tax?

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

xxiv. Are there exemptions to the retail sales and use taxes?

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

xxx. What is the difference between gross and taxable retail sales?

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

xxvi. Do the retail sales and use tax due amounts account for any tax credits?

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxvii. What are the retail sales and use tax rates?

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at http://dor.wa.gov/content/forms/forms_sale.aspx or for a specific area, try the Department's Address Lookup system available at <http://dor.wa.gov/content/gis/salestaxratelookup.aspx>

7. Public Utility Tax

xxviii. What is the public utility tax?

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

xxix. What is operating income?

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

xxx. What is the difference between gross and taxable operating income?

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xxxi. Does the public utility tax due amount account for any tax credits?

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxxii. What are the public utility tax rates?

There are five different rates, depending on the specific utility activity:

Utility Activity	Tax Rate
Distribution of water	.05029
Generation/distribution of electrical power	.03873
Telegraph companies, distribution of natural gas, and collection of sewerage	.03852
Urban transportation and watercraft vessels under 65 feet in length	.00642
Railroads, railroad car companies, motor transportation and all other public service businesses	.01926

xxxiii. Can I get public utility tax data by location?

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

**Still can't find what you are looking for?
Contact the Department of Revenue at 360-570-6070.**