

**WASHINGTON STATE DEPARTMENT OF REVENUE**

**QUARTERLY BUSINESS REVIEW**

**Quarter 3, 2016**

**A Compilation of Statistics on  
Gross Income, Taxable Retail Sales and Accrued Tax Liability  
as reported by Washington State Excise Taxpayers  
for July, August, September 2016**

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<sup>1</sup>North American Industry Classification System.

<sup>2</sup>See the Department of Revenue [Statistics and Reports website](#) for reports and query tools providing further break downs by NAICS and all county and city taxable retail sales.

**STATE OF WASHINGTON QUARTERLY BUSINESS REVIEW  
OVERVIEW**

**Table 1: STATE GROSS BUSINESS INCOME BY INDUSTRY (NAICS<sup>1</sup>)**

*Gross Business Income (GBI) is the total of Business & Occupation (B&O), Public Utility (PU) and Retail Sales excise taxes reported at the State level.*

Table 1 breaks down the State GBI by major and minor industry groups<sup>2</sup>.

- Compares the same period of the prior year to the current year.
- A taxpayer is assigned one NAICS code; therefore, “Units” represents taxpayer count.

**Table 2: SUMMARY OF EXCISE TAX RETURN REPORTING**

*Excise taxes are categorized by the major tax types of State B&O, State Retail Sales & Use, State Public Utility and Other taxes. If a business performs multiple activities, they report under several tax classifications.*

Table 2 provides the total Gross, Deductions, Taxable, Rate and Tax Due amounts by State level tax type and tax classification [aka Line code].

**Table 3-A: COUNTY TAXABLE RETAIL SALES**

*Taxable Retail Sales (TRS) tax applies to the sale, rental, repair, or installation (including labor) of tangible personal property and digital goods purchased by consumers for their own use. Businesses collect and remit both the **State** retail sales tax [Line code 01] and **Local** retail sales tax imposed by the local jurisdiction [Line code 45]. The Local retail sales tax portion is coded to the location:*

- Where the customer receives the goods or services.
- Where an item is shipped or received by the customer.
- Where labor and services are primarily performed.
- If goods are delivered into Washington from outside the state, the delivery address determines the place of sale for collecting sales tax.

Table 3-A provides the total of Local taxable retail sales [Line code 45] reported for each County<sup>2</sup>.

- The amount is for the unincorporated county and all cities within the county.
- Compares same period of the prior year to the current year.
- See Table 4-A for a city breakdown and Table 6 for the State breakdown.

**Table 3: TAXABLE RETAIL SALES FOR COUNTIES BY INDUSTRY (NAICS<sup>1</sup>)**

Table 3 breaks down Table 3-A County TRS by industry groups<sup>2</sup>.

- The amount is for the unincorporated county and all cities within the county.
- A taxpayer may report in many locations; therefore, “Units” is the count of taxpayers who reported TRS coded to that location. Taxpayers with multiple ‘branches’ in a location report one figure for the location, so are counted as one unit.
- See Table 4 for a city breakdown and Table 6 for the State breakdown.

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<sup>1</sup>North American Industry Classification System.

<sup>2</sup>See the Department of Revenue [Statistics and Reports website](#) for reports and query tools providing further break downs by NAICS and all county and city taxable retail sales.

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**Table 4-A: CITY TAXABLE RETAIL SALES**

Table 4-A provides the total of Local taxable retail sales [Line code 45] reported for 50 select cities<sup>2</sup>.

- The amount is the TRS reported for the local jurisdiction.
- Compares the same period of the prior year to the current year.
- See Table 3-A for a county breakdown and Table 6 for the State breakdown.

**Table 4: TAXABLE RETAIL SALES FOR SELECT CITIES BY INDUSTRY (NAICS<sup>1</sup>)**

Table 4 breaks down Table 4-A 50 select cities TRS by industry groups<sup>2</sup>.

- A taxpayer may report in many locations; therefore, “Units” is the count of taxpayers who reported TRS coded to that location. Taxpayers with multiple ‘branches’ in a location report one figure for the location, so are counted as one unit.
- See Table 3 for a county breakdown and Table 6 for the State breakdown.

**Table 5: STATE BUSINESS AND OCCUPATION TAX BY INDUSTRY (NAICS<sup>1</sup>)**

*The State business and occupation (B&O) tax is a gross receipts tax measured on the value of products, gross proceeds of sales, or gross income of a business. No deductions are allowed for labor, materials, taxes, or other costs of doing business. A business can have multiple activities (classifications). A business may qualify for certain exemptions, deductions, or credits.*

Table 5 breaks down the State B&O Gross, Taxable and Tax Due amounts by industry groups<sup>2</sup>.

**Table 6: STATE RETAIL SALES TAX BY BY INDUSTRY (NAICS<sup>1</sup>)**

*Businesses collect and remit both the **State** retail sales tax [Line code 01] and **Local** retail sales tax imposed by the local jurisdiction [Line code 45].*

Table 6 breaks down the State Retail Sales tax [Line code 01] by industry groups<sup>2</sup>.

- See Table 3-County and Table 4-City breakdown of Local TRS reported.

**Table 7: STATE PUBLIC UTILITY TAX BY INDUSTRY (NAICS<sup>1</sup>) & TAX CLASSIFICATION**

*The State level public utility tax applies if you engage in activities such as water, sewer distribution, power generation and public transportation. If the public utility tax applies, B&O tax does not.*

Table 7 breaks down the State Public Utility taxes by type of utility industry.

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<sup>1</sup>North American Industry Classification System.

<sup>2</sup>See the Department of Revenue [Statistics and Reports website](#) for reports and query tools providing further break downs by NAICS and all county and city taxable retail sales.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2016

INDUSTRY	NAICS	UNITS	3RD QUARTER, 2016
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,947</u>	<u>\$975,535,497</u>
CROP & ANIMAL PRODUCTION	111,112	703	324,962,345
FORESTRY & LOGGING	113	534	404,139,930
FISHING & HUNTING	114	145	40,226,878
AG & FORESTRY SUPPORT ACTIVITIES	115	565	206,206,344
<u>MINING</u>	<u>21</u>	<u>147</u>	<u>162,447,511</u>
SAND & GRAVEL, QUARRYING	2123	107	108,520,997
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	40	53,926,514
<u>UTILITIES</u>	<u>22</u>	<u>696</u>	<u>3,399,920,449</u>
HYDROELECTRIC POWER GENERATION	221111	18	348,436,010
ALTERNATIVE POWER GENERATION	221114-221117	15	43,772,657
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	5	244,786,177
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	53	1,636,950,223
NATURAL GAS DISTRIBUTION	2212	11	129,676,511
WATER & SEWER	2213	594	996,298,871
<u>CONSTRUCTION</u>	<u>23</u>	<u>38,066</u>	<u>14,883,915,584</u>
RESIDENTIAL BUILDING & REMODELING	2361	13,400	2,356,714,823
NONRESIDENTIAL BUILDING	2362	1,016	3,760,587,218
HEAVY CONSTRUCTION & HIGHWAYS	237	1,107	1,716,660,399
SPECIAL TRADE CONTRACTORS	238	22,543	7,049,953,144
ELECTRICAL	23821	2,780	1,357,439,673
PLUMBING & HEATING	23822	2,858	1,280,670,467
PAINTING	23832	2,795	287,764,209
MASONRY/DRYWALL	23814, 23831	1,379	398,617,667
ROOFING	23816	908	374,036,832
OTHER CONTRACTORS	238 not listed above	11,823	3,351,424,296
<u>MANUFACTURING</u>	<u>31-33</u>	<u>9,573</u>	<u>44,236,180,517</u>
FOOD PRODUCTS	311	889	4,356,103,167
MILLING OF GRAINS	3112	26	213,496,334
FRUITS & VEGETABLES	3114	70	923,424,066
DAIRY PRODUCTS	3115	28	577,538,349
MEAT PRODUCTS	3116	71	560,319,886
SEAFOOD PRODUCTS	3117	55	690,803,839
BAKERY PRODUCTS	3118	401	506,757,996
OTHER FOOD ITEMS	3111, 3113, 3119	238	883,762,697
BEVERAGES	312	846	719,354,320
TEXTILES	313,314	266	203,642,083
APPAREL	315	150	43,215,244
LEATHER & ALLIED PRODUCTS	316	35	32,726,784
LUMBER & WOOD PRODUCTS	321	446	2,202,524,487
SAWMILLS	3211	82	815,939,383
PLYWOOD & TRUSSES	3212	51	333,502,510
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	313	1,053,082,594
PAPER PRODUCTS	322	108	1,687,770,286
PULP & PAPER MILLS	3221	31	1,236,812,367
OTHER PAPER PRODUCTS	3222	77	450,957,919
COMMERCIAL PRINTING	323	698	283,788,630
PETROLEUM & COAL PRODUCTS	324	36	4,524,130,932
PETROLEUM REFINING	32411	13	4,254,832,754
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	23	269,298,178
CHEMICALS	325	575	1,888,175,895
CHEMICALS, PESTICIDES & FERTILIZERS	3251, 3253	82	742,597,543
PHARMACEUTICALS	3254	308	399,583,237
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	32	345,366,386
PAINT, COATING & ADHESIVES	3255	26	36,763,263
SOAP, CLEANING COMPOUND & TOILETRIES	3256	70	202,023,677
OTHER CHEMICAL PRODUCTS	3259	57	161,841,789
PLASTICS & RUBBER PRODUCTS	326	243	864,691,631
NONMETALLIC MINERALS	327	290	789,998,677
PRIMARY METALS	331	120	616,061,730
IRON & STEEL MILLS	3311, 3312	50	225,440,439
ALUMINUM SMELTING	3313	18	209,864,855
OTHER NONFERROUS METALS	3314	15	38,687,738
FOUNDRIES	3315	37	142,068,698

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 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2016

INDUSTRY	NAICS	UNITS	3RD QUARTER, 2016
FABRICATED METAL PRODUCTS	332	1,202	1,540,318,683
MACHINERY	333	659	1,509,965,399
FARM & CONSTRUCTION IMPLEMENTS	3331	68	111,502,817
INDUSTRIAL MACHINERY	3332	127	297,196,166
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	464	1,101,266,416
COMPUTERS & ELECTRONICS	334	516	2,501,583,063
COMPUTER HARDWARE	3341	39	127,398,470
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	62	166,057,787
AUDIO & VIDEO EQUIPMENT	3343	20	53,778,567
SEMICONDUCTORS	3344	91	791,448,441
INSTRUMENTS	3345	238	1,342,453,913
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	66	20,445,885
ELECTRICAL EQUIPMENT & APPLIANCES	335	147	665,470,744
LIGHTING EQUIPMENT	3351	41	163,325,849
HOUSEHOLD APPLIANCES	3352	11	3,323,900
OTHER ELECTRIC EQUIPMENT	3353, 3359	95	498,820,995
TRANSPORTATION EQUIPMENT	336	467	18,332,489,722
MOTOR VEHICLES & PARTS	3361, 3362, 3363	117	397,192,972
AIRCRAFT, AEROSPACE & PARTS	3364	124	17,508,089,188
SHIPS & BOATS	3366	183	400,599,597
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	43	26,607,965
FURNITURE & RELATED PRODUCTS	337	564	399,048,043
OTHER MANUFACTURING	339	1,316	1,075,120,997
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	123	128,188,706
DENTAL LABORATORIES	339116	234	39,567,743
SPORTING AND ATHLETIC GOODS	33992	110	174,575,419
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	849	732,789,129
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>15,454</b>	<b>39,456,198,905</b>
DURABLE GOODS	423	8,606	18,640,007,290
MOTOR VEHICLES & PARTS	4231	699	3,107,932,209
FURNITURE & HOME FURNISHINGS	4232	470	497,399,167
LUMBER & CONSTRUCTION MATERIALS	4233	717	2,117,115,025
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,598	3,342,338,985
METAL & MINERAL (except Petroleum)	4235	314	813,752,200
ELECTRICAL EQUIPMENT	4236	1,083	2,564,157,241
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	523	1,000,740,071
MACHINERY & EQUIPMENT	4238	1,942	3,418,240,782
SPORTING & RECREATIONAL GOODS & SUPPL	423910	365	354,627,128
TOY & HOBBY GOODS & SUPPLIES	423920	104	545,358,758
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	791	878,345,724
NONDURABLE GOODS:	424	6,462	20,541,637,525
PAPER & PAPER PRODUCTS	4241	294	701,760,282
DRUGS & SUNDRIES	4242	360	2,489,669,044
APPAREL	4243	440	1,172,369,485
FOOD PRODUCTS	4244	1,864	8,541,012,514
FARM PRODUCTS	4245	312	814,516,746
CHEMICALS & PLASTICS	4246	453	824,653,344
PETROLEUM PRODUCTS	4247	175	1,876,396,512
BEER & ALE	424810	117	263,876,755
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	462	1,161,640,637
FARM SUPPLIES	42491	259	755,860,372
TOBACCO & TOBACCO PRODUCTS	42494	71	399,836,512
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,655	1,540,045,322
ELECTRONIC MARKETS, AGENTS, BROKERS	425	386	274,554,090

TABLE 1: WASHINGTON GROSS BUSINESS INCOME  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2016

INDUSTRY	NAICS	UNITS	3RD QUARTER, 2016
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>32,503</u>	<u>35,366,564,806</u>
MOTOR VEHICLES & PARTS	441	2,929	7,168,512,575
NEW & USED AUTO DEALERS	4411	1,314	5,537,397,586
RV, BOAT, MOTORCYCLE DEALERS	4412	535	713,516,485
AUTOMOTIVE PARTS & TIRES	4413	1,080	917,598,504
FURNITURE & HOME FURNISHINGS	442	1,422	909,711,813
ELECTRONICS & APPLIANCES	443	1,984	1,714,126,336
HOUSEHOLD APPLIANCES	443141	180	181,371,357
ELECTRONIC STORES	443142	1,804	1,532,754,979
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,242	2,586,376,921
BUILDING MATERIALS	4441	1,481	2,274,106,368
LAWN & GARDEN SUPPLIES	4442	761	312,270,553
FOOD & BEVERAGES (OFF-PREMISES)	445	3,321	4,229,635,751
GROCERY & CONVENIENCE STORES	4451	1,992	3,744,584,066
OTHER FOOD STORES/SPECIALTY FOODS	4452	823	351,146,695
BEER, WINE AND LIQUOR STORES	4453	506	133,904,990
DRUG STORES & PERSONAL CARE STORES	446	2,204	2,380,807,937
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,525	2,468,011,881
APPAREL & ACCESSORIES	448	2,647	1,406,067,842
CLOTHING STORES	4481	1,925	1,153,949,261
SHOE STORES	4482	141	109,229,202
JEWELRY & LUGGAGE STORES	4483	581	142,889,379
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	2,180	919,630,434
SPORTING GOODS	45111	1,122	567,322,499
HOBBY & TOY STORES	45112	343	124,082,643
SEWING SUPPLIES	45113	173	37,909,711
MUSICAL INSTRUMENTS	45114	164	38,306,032
BOOK, PERIODICAL & MUSIC STORES	45121	378	152,009,549
DEPARTMENT STORES	4521	27	832,284,857
GENERAL MERCHANDISE STORES	4529	213	5,961,603,429
E-COMMERCE & MAIL ORDER	4541	1,067	1,520,598,209
MISCELLANEOUS RETAILERS	453, 4542, 4543	10,742	3,269,196,821
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>5,218</u>	<u>2,998,792,542</u>
AIR TRANSPORTATION	481	50	31,704,079
RAILROADS	482	11	42,449,019
WATER TRANSPORTATION	483	54	91,211,905
TRUCK TRANSPORTATION	484	2,918	1,177,376,389
TRANSIT & GROUND PASSENGER TRANSPORT	485	388	165,132,788
PIPELINE TRANSPORTATION	486	8	28,522,285
SCENIC & SIGHTSEEING TRANSPORTATION	487	149	56,685,469
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,141	1,273,116,465
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	499	132,594,143
WAREHOUSING & STORAGE	493	188	279,310,660
<u>INFORMATION</u>	<u>51</u>	<u>3,361</u>	<u>5,908,642,429</u>
PUBLISHING (EXCEPT INTERNET)	511	859	1,174,990,793
NEWSPAPERS	51111	104	112,629,042
BOOKS & PERIODICALS	51112, 51113	274	120,315,465
SOFTWARE	5112	398	849,644,403
OTHER PUBLISHERS	51114, 51119	83	92,401,883
MOTION PICTURE PRODUCTION	512	710	246,706,196
RADIO & TV BROADCASTING, CABLE TV	515	137	498,320,434
TELEPHONE & TELECOMMUNICATIONS	517	651	3,032,353,307
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	648	578,655,729
OTHER INFORMATION SERVICES	519	356	377,615,970
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>11,684</u>	<u>11,689,667,662</u>
BANKS & CREDIT UNIONS	522	1,463	4,792,161,741
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,760	1,582,772,609
INSURANCE AGENTS & BROKERS	524	2,567	2,056,702,965
REAL ESTATE AGENTS & BROKERS	531	4,009	1,472,044,414
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,756	1,634,136,515
LESSORS OF NONFINANCIAL INTANGIBLES	533	129	151,849,418



TABLE 1: WASHINGTON GROSS BUSINESS INCOME  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3RD QUARTER, 2016

INDUSTRY	NAICS	UNITS	3RD QUARTER, 2016
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>97,795</u>	<u>39,467,075,903</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICE</u>	<u>54</u>	<u>29,507</u>	<u>14,399,581,918</u>
LEGAL SERVICES	5411	4,809	1,220,411,737
ACCOUNTING SERVICES	5412	2,716	1,491,142,926
ARCHITECTURAL SERVICES	54131	1,003	464,587,125
ENGINEERING SERVICES	54133	1,649	1,541,065,574
OTHER RELATED SERVICES	54132, 54134-54138	963	175,626,506
SPECIALIZED DESIGN SERVICES	5414	1,892	232,052,631
COMPUTER SYSTEM DESIGN SERVICES	5415	4,649	5,001,765,079
CONSULTING SERVICES	5416	6,938	2,257,485,617
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICE	5417	403	715,883,417
ADVERTISING & PUBLIC RELATIONS	5418	942	343,752,224
OTHER PROFESSIONAL SERVICES	5419	3,543	955,809,082
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>233</u>	<u>90,453,036</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	13,776	4,021,964,476
EMPLOYMENT SERVICES	5613	918	843,880,277
TRAVEL SERVICES	5615	382	291,512,670
INVESTIGATION & SECURITY SERVICES	5616	679	325,944,052
BUILDING SERVICES & JANITORIAL	5617	8,463	797,793,677
OTHER	5611, 5612, 5614, 5619	3,334	1,762,833,800
WASTE TREATMENT/ COLLECTION	562	511	1,026,791,176
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>2,562</u>	<u>643,870,465</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>14,452</u>	<u>10,598,882,913</u>
AMBULATORY HEALTH CARE SERVICES	621	12,508	5,254,546,397
PHYSICIANS	6211	2,780	2,119,633,389
DENTISTS	6212	3,257	880,993,189
OTHER HEALTH PRACTITIONERS	6213	5,463	739,173,677
OUTPATIENT CARE CENTERS	6214	522	818,789,314
MEDICAL & DIAGNOSTIC LABORATORIES	6215	171	248,276,836
HOME HEALTH CARE	6216	170	299,174,871
OTHER AMBULATORY HEALTH CARE	6219	145	148,505,121
HOSPITALS	622	111	4,383,310,310
NURSING & RETIREMENT HOMES	623	569	607,744,387
SOCIAL SERVICES & DAY CARE	624	1,264	353,281,819
<u>ARTS, ENTERTAINMENT, &amp; RECREATION</u>	<u>71</u>	<u>3,638</u>	<u>1,048,899,023</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	1,296	470,532,120
MUSEUMS, HISTORICAL SITES, ETC.	712	81	39,100,262
AMUSEMENT, GAMBLING, RECREATION	713	2,261	539,266,641
ACCOMMODATIONS	721	2,298	1,246,543,424
RESTAURANTS, FOOD SERVICES	7223, 7225	12,763	3,752,089,160
DRINKING PLACES	7224	1,140	258,685,787
AUTO REPAIR & SERVICES	8111	5,017	735,609,545
OTHER REPAIR SERVICES	8112, 8113, 8114	3,334	546,031,048
PERSONAL SERVICES	812	7,508	779,904,712
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	4,985	307,491,972
DEATH CARE SERVICES	8122	187	55,112,292
LAUNDRY & DRY CLEANING	8123	718	114,760,354
OTHER PERSONAL SERVICES	8129	1,618	302,540,094
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	821	174,538,292
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>310</u>	<u>145,251,275</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>216,707</b>	<b>198,826,272,812</b>

NOTE:

A change in the filing requirements became effective July 1, 2015 on the exemption from business and occupation tax on certain manufacturing dairy, fruit and vegetable, and seafood products. Manufacturers must now report their income on the combined excise tax return. This is reflected in the reporting primarily on NAICS 3114, 3115 and 3117.

The manufacturers also take a deduction for the exempt amounts, resulting in no taxable activity.

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS  
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE  
3RD QUARTER, 2016 (\$000)**

<b>STATE BUSINESS AND OCCUPATION TAX</b>							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	69,237	1,132	68,104	0.004840	330
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	1,651,665	56,585	1,595,080	0.001380	2,201
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	1,451,916	207,243	1,244,673	0.002750	3,423
4	Insurance Agents/Brokers; Child Care	14	604,794	50,259	554,535	0.004840	2,684
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	1,604,239	24,067	1,580,172	0.001380	2,181
6	Processing for Hire/Printing and Publishing	10	515,330	35,109	480,222	0.004840	2,324
7	Manufacturing	7	6,484,103	223,152	6,260,950	0.004840	30,303
8	Royalties	80	540,247	46,028	494,219	0.015000	7,413
9	Wholesaling	3	55,934,531	18,287,416	37,647,115	0.004840	182,212
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	1,677,801	219,503	1,458,298	0.004840	7,058
11	Public or Nonprofit Hospitals	55	3,219,945	839,470	2,380,475	0.015000	35,707
12	For Profit Hospitals, Scientific R&D	135	730,664	509,199	221,465	0.015000	3,322
13	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	787,919	287	787,632	0.004710	3,710
14	Service & Other Activities	4	35,556,951	8,664,088	26,892,863	0.015000	403,393
15	Gambling Contests of Chance (\$50,000 per year or greater)	192	130,540	46,189	84,351	0.016300	1,375
16	Retailing of Interstate Transportation Equip.	19	428,811	64,644	364,167	0.004840	1,763
17	Retailing	2	60,207,154	9,699,532	50,507,622	0.004710	237,891
18	Non-Mfg Aerospace Product Development	188	85,583	7,604	77,978	0.009000	702
19	FAR Part 145 Repair Stations	189	96,106	6,954	89,151	0.002904	259
20	Mfg. of Aluminum/Solar Energy/FAR	190	D	D	D	0.002904	D
21	Wholesaling of Aluminum/Solar Energy	191	D	D	D	0.002904	D
22	Manufacturing of Solar Energy	127	D	D	D	0.002750	D
23	Wholesaling of Solar Energy	128	25,260	2,488	22,772	0.002750	63
24	Mfg. of Commercial Airplanes or Components	195	864,261	5,576	858,685	0.002904	2,494
25	Whlse of Commercial Airplanes or Components	196	4,073,988	712,500	3,361,488	0.002904	9,762
26	Retailing of Commercial Airplanes or Components	197	12,205,128	841,732	11,363,396	0.002904	32,999
27	Publication of Newspapers	126	110,522	549	109,973	0.003500	385
28	Parimutuel Wagering	193	D	D	D	0.001300	D
29	Processing for Hire Timber Products	300	83,455	87	83,368	0.003424	285
30	Extracting Timber, Extracting for Hire Timber	301	98,614	2,871	95,744	0.003424	328
31	Manufacturing of Timber or Wood Products	302	1,078,030	91,843	986,187	0.003424	3,377
32	Wholesaling of Timber or Wood Products	303	2,359,558	1,262,640	1,096,918	0.003424	3,756
33	Sale of Standing Timber	304	9,231	0	9,231	0.003424	32
34	Manufacturing of Semi-Conductors	607	D	D	D	0.002750	D
<b>TOTAL B&amp;O TAXES</b>			<b>192,685,580</b>	<b>41,908,746</b>	<b>150,776,834</b>		<b>981,730</b>
<b>STATE SALES TAX AND USE TAX</b>							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
35	Retail Sales Tax	1	60,438,516	21,730,855	38,707,662	0.065000	2,515,998
36	Use Tax	5	1,576,371	0	1,576,371	0.065000	102,464
<b>TOTAL STATE SALES/USE TAX</b>			<b>62,014,887</b>	<b>21,730,855</b>	<b>40,284,032</b>		<b>2,618,462</b>

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS  
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE  
3RD QUARTER, 2016 (\$000)**

<b>STATE PUBLIC UTILITY TAX</b>							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
37	Water Distribution	60	420,291	39,518	380,772	0.050290	19,149
38	Sewer Collection	61	167,990	69,278	98,712	0.038520	3,802
39	Power	49	1,989,923	412,008	1,577,916	0.038734	61,119
40	Gas Dist., Telegraph	26	170,637	2,437	168,200	0.038520	6,479
41	Motor Transportation, Railroad, Railroad Car	8	1,209,276	755,057	454,219	0.019260	8,748
42	Log Hauling Over Public Highways	125	53,453	20,718	32,736	0.013696	448
43	Urban Transportation/Vessels Under 65 Feet	12	244,544	84,240	160,304	0.006420	1,029
44	Other Public Service	13	303,069	232,327	70,742	0.019260	1,362
<b>TOTAL PUBLIC UTILITY TAXES</b>			<b>4,559,183</b>	<b>1,615,582</b>	<b>2,943,601</b>		<b>102,138</b>
<b>OTHER TAXES</b>							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
45	Motor Vehicle Sales/Leases	120	3,522,302	0	3,522,302	0.003000	10,567
46	Litter Tax	36	19,234,438	0	19,234,438	0.000150	2,885
47	Tobacco Products	20	8,569	0	8,569	0.950000	8,140
48	Cigar Tax (\$0.67 or more)	194	Cigars	0	684	\$ .65 /Cigar	445
49	Little Cigar Tax	198	Cigars	0	7,840	\$ .15 /Cigar	1,186
50	Moist Snuff (1.2 oz. or less)	162	Units	0	10,849	\$ 2.52 /Unit	27,403
51	Moist Snuff (more than 1.2 oz.)	163	Units	0	153	\$ 2.10 /Unit	322
52	Spirit Sales to Licensees	251	38,993	914	38,078	0.137000	5,217
53	Spirit Sales to Consumers	252	153,989	61	153,929	0.205000	31,555
54	Spirits Liter Sales to Licensees	253	Liters	0	2,447	\$ 2.4408/Liter	5,974
55	Spirits Liter Sales to Consumers	254	Liters	0	8,652	\$ 3.7708/Liter	32,626
56	Refuse Collection	64	465,956	147,512	318,444	0.036000	11,464
57	Petroleum Products Tax	57	3,501,840	978,945	2,522,895	0.003000	7,569
58	Hazardous Substance	65	4,553,282	153,692	4,399,590	0.007000	30,797
59	IMR	79	39,456	0	39,456	0.060000	2,367
60	Solid Fuel Burning Device Fee	59	Devices	0	2	\$ 30.00 /Device	52
61	Syrup Tax	54	Gallons	0	2,117	\$ 1.00 /Gal	2,117
62	Tire Fee	73	Tires	0	1,155	\$ .90 /Tire	1,040
63	State/Local Enhanced 911, TRS, WTAP	793	Studded Tires	0	1	\$ 4.50 /Tire	3
64	Wireless State/Local Enhanced 911 Tax	794	Switch Lines	0	3,635	\$ .95 /LINE	3,453
65	VOIP State/Local Enhanced 911 Tax	795	Radio Lines	0	16,035	\$ .95 /LINE	15,233
66	E911 Prepaid Wireless	796	VOIP Lines	0	3,001	\$ .95 /LINE	2,851
<b>TOTAL OTHER TAXES</b>							<b>203,265</b>
<b>TOTAL STATE TAXES**</b>							<b>\$3,905,595</b>

D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

NOTE: Enhanced 911 taxes include a state and local portion.

**Table 3-A**  
**County Taxable Retail Sales Comparing**  
**Quarter 3, 2015 to Quarter 3, 2016**  
**(Dollars in Thousands)**

<b>County</b>	<b>Quarter 3, 2015</b>	<b>Quarter 3, 2016</b>	<b>Percent Change</b>
Adams	\$73,837	\$75,857	2.7%
Asotin	\$73,564	\$79,417	8.0%
Benton	\$952,012	\$967,324	1.6%
Chelan	\$506,048	\$549,272	8.5%
Clallam	\$304,472	\$328,115	7.8%
Clark	\$1,592,045	\$1,707,842	7.3%
Columbia	\$16,926	\$16,128	-4.7%
Cowlitz	\$392,271	\$420,977	7.3%
Douglas	\$206,453	\$239,625	16.1%
Ferry	\$16,305	\$15,281	-6.3%
Franklin	\$340,523	\$367,822	8.0%
Garfield	\$6,458	\$8,716	35.0%
Grant	\$436,424	\$470,928	7.9%
Grays Harbor	\$271,964	\$279,101	2.6%
Island	\$235,680	\$273,113	15.9%
Jefferson	\$120,486	\$132,792	10.2%
King	\$14,473,903	\$15,582,210	7.7%
Kitsap	\$1,013,530	\$1,109,426	9.5%
Kittitas	\$243,383	\$296,541	21.8%
Klickitat	\$64,775	\$74,804	15.5%
Lewis	\$321,718	\$348,424	8.3%
Lincoln	\$32,859	\$31,145	-5.2%
Mason	\$162,595	\$181,653	11.7%
Okanogan	\$168,867	\$178,308	5.6%
Pacific	\$75,377	\$74,052	-1.8%
Pend Oreille	\$33,297	\$38,635	16.0%
Pierce	\$3,642,214	\$3,868,593	6.2%
San Juan	\$148,783	\$163,642	10.0%
Skagit	\$687,264	\$731,657	6.5%
Skamania	\$33,095	\$34,986	5.7%
Snohomish	\$3,307,922	\$3,566,539	7.8%
Spokane	\$2,246,583	\$2,398,937	6.8%
Stevens	\$112,894	\$127,225	12.7%
Thurston	\$1,181,189	\$1,295,323	9.7%
Wahkiakum	\$8,668	\$8,308	-4.2%
Walla Walla	\$221,735	\$228,560	3.1%
Whatcom	\$994,309	\$1,031,052	3.7%
Whitman	\$181,567	\$196,624	8.3%
Yakima	\$943,092	\$998,566	5.9%
<b>Total</b>	<b>\$35,845,087</b>	<b>\$38,497,518</b>	<b>7.4%</b>

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,212</b>	<b>\$25,596,084</b>	<b>1,221</b>	<b>\$46,985,197</b>
MOTOR VEHICLES & PARTS	441	68	3,855,504	58	3,196,321
NEW & USED AUTO DEALERS	4411	12	873,434	13	1,388,368
RV, BOAT, MOTORCYCLE DEALERS	4412	7	4,924	14	607,236
AUTOMOTIVE PARTS & TIRE	4413	49	2,977,146	31	1,200,717
FURNITURE & HOME FURNISHING	442	54	295,362	60	672,142
ELECTRONICS & APPLIANCE STORES	443	98	1,135,988	101	1,047,659
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	68	2,829,544	50	2,194,098
BUILDING MATERIALS	4441	54	2,330,356	41	1,600,011
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	499,188	9	594,087
FOOD & BEVERAGE STORES	445	22	1,105,668	20	2,337,436
GROCERY & CONVENIENCE STORES	4451	10	1,094,695	6	2,172,143
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	10,973	14	165,293
DRUG/HEALTH STORES	446	93	366,714	118	2,914,581
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	23	4,786,707	D	D
APPAREL & ACCESSORIES	448	109	305,305	114	398,561
CLOTHING & SHOE STORES	4481, 4482	102	302,518	107	393,470
JEWELRY & LUGGAGE STORES	4483	7	2,787	7	5,091
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	100	264,838	106	724,757
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	68	183,615	77	646,266
BOOK STORES & NEWS DEALERS	4512	32	81,223	29	78,491
GENERAL MERCHANDISE STORES	452	16	6,745,623	25	30,528,302
DEPARTMENT STORES	4521	4	69,530	4	50,314
GENERAL MERCHANDISE STORES	4529	12	6,676,093	21	30,477,988
E-COMMERCE & MAIL ORDER	4541	157	1,133,844	166	1,215,074
MISCELLANEOUS RETAILERS	453, 4542, 4543	404	2,770,987	402	1,751,415
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>10</b>	<b>269,284</b>	<b>3</b>	<b>8,445</b>
<b>MINING</b>	<b>21</b>	<b>4</b>	<b>30,041</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>5</b>	<b>39,667</b>	<b>3</b>	<b>23,989</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>381</b>	<b>17,689,656</b>	<b>260</b>	<b>9,346,772</b>
CONSTRUCTION OF BUILDINGS	236	66	8,589,902	64	3,722,760
HEAVY CONSTRUCTION & HIGHWAYS	237	28	1,922,915	13	1,034,638
SPECIAL TRADE CONTRACTORS	238	287	7,176,839	183	4,589,374
<b>MANUFACTURING</b>	<b>31-33</b>	<b>164</b>	<b>1,880,796</b>	<b>161</b>	<b>1,753,395</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>618</b>	<b>11,419,956</b>	<b>637</b>	<b>4,251,070</b>
DURABLE GOODS	423	435	9,032,571	449	2,928,487
NONDURABLE GOODS	424	179	2,332,280	185	1,312,607
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	55,105	3	9,976
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>17</b>	<b>506,296</b>	<b>8</b>	<b>212,575</b>
<b>INFORMATION</b>	<b>51</b>	<b>195</b>	<b>2,868,923</b>	<b>201</b>	<b>2,800,606</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>48</b>	<b>642,965</b>	<b>42</b>	<b>300,300</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>123</b>	<b>2,393,378</b>	<b>103</b>	<b>1,124,148</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>152</b>	<b>1,067,527</b>	<b>156</b>	<b>601,225</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>202</b>	<b>1,334,379</b>	<b>174</b>	<b>1,644,554</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>12</b>	<b>318,847</b>	<b>14</b>	<b>589,221</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>61</b>	<b>6,663,875</b>	<b>43</b>	<b>8,512,815</b>
ACCOMMODATIONS	721	9	1,209,930	9	1,905,007
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	52	5,453,945	34	6,607,808
<b>OTHER SERVICES</b>	<b>81</b>	<b>139</b>	<b>3,116,215</b>	<b>94</b>	<b>1,247,096</b>
REPAIR & MAINTENANCE	811	101	2,695,646	54	833,695
PERSONAL SERVICE	812	28	391,092	25	277,545
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	29,477	15	135,856
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>6</b>	<b>18,909</b>	<b>D</b>	<b>D</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,349</b>	<b>\$75,856,798</b>	<b>3,124</b>	<b>\$79,417,171</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,646</u>	<u>\$485,695,826</u>	<u>2,836</u>	<u>\$195,040,574</u>
MOTOR VEHICLES & PARTS	441	215	118,620,189	157	42,926,005
NEW & USED AUTO DEALERS	4411	64	90,076,163	34	31,728,745
RV, BOAT, MOTORCYCLE DEALERS	4412	38	14,678,847	31	4,735,796
AUTOMOTIVE PARTS & TIRE	4413	113	13,865,179	92	6,461,464
FURNITURE & HOME FURNISHING	442	161	18,810,841	137	7,864,358
ELECTRONICS & APPLIANCE STORES	443	338	23,457,959	255	4,415,819
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	197	44,037,308	161	33,155,257
BUILDING MATERIALS	4441	144	39,553,383	121	31,800,771
LAWN & GARDEN SUPPLIES & EQUIP.	4442	53	4,483,925	40	1,354,486
FOOD & BEVERAGE STORES	445	104	23,700,119	103	18,609,398
GROCERY & CONVENIENCE STORES	4451	41	20,396,293	39	14,988,219
OTHER FOOD & BEVERAGE STORES	4452, 4453	63	3,303,826	64	3,621,179
DRUG/HEALTH STORES	446	328	16,887,538	246	5,467,972
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	42	14,617,639	32	7,338,182
APPAREL & ACCESSORIES	448	315	35,193,627	254	8,375,888
CLOTHING & SHOE STORES	4481, 4482	272	32,188,271	223	7,565,092
JEWELRY & LUGGAGE STORES	4483	43	3,005,356	31	810,796
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	316	19,559,820	252	8,431,218
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	236	16,113,110	194	6,821,287
BOOK STORES & NEWS DEALERS	4512	80	3,446,710	58	1,609,931
GENERAL MERCHANDISE STORES	452	43	119,060,855	26	33,797,128
DEPARTMENT STORES	4521	10	35,125,200	6	9,169,156
GENERAL MERCHANDISE STORES	4529	33	83,935,655	20	24,627,972
E-COMMERCE & MAIL ORDER	4541	336	13,351,351	289	5,965,282
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,251	38,398,580	924	18,694,067
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>25</u>	<u>390,384</u>	<u>29</u>	<u>551,901</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>239,047</u>	<u>8</u>	<u>334,728</u>
<u>UTILITIES</u>	<u>22</u>	<u>15</u>	<u>718,874</u>	<u>14</u>	<u>290,566</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,488</u>	<u>152,435,890</u>	<u>1,150</u>	<u>128,228,068</u>
CONSTRUCTION OF BUILDINGS	236	415	82,379,990	373	73,354,558
HEAVY CONSTRUCTION & HIGHWAYS	237	58	7,727,049	55	13,397,281
SPECIAL TRADE CONTRACTORS	238	1,015	62,328,851	722	41,476,229
<u>MANUFACTURING</u>	<u>31-33</u>	<u>744</u>	<u>17,476,143</u>	<u>586</u>	<u>15,292,159</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,988</u>	<u>63,777,809</u>	<u>1,478</u>	<u>40,321,891</u>
DURABLE GOODS	423	1,432	50,398,176	1,042	31,214,845
NONDURABLE GOODS	424	542	13,264,539	427	9,036,029
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	115,094	9	71,017
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>43</u>	<u>1,110,944</u>	<u>40</u>	<u>1,662,232</u>
<u>INFORMATION</u>	<u>51</u>	<u>495</u>	<u>39,702,541</u>	<u>394</u>	<u>20,603,317</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>122</u>	<u>7,409,187</u>	<u>92</u>	<u>1,540,095</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>339</u>	<u>17,887,264</u>	<u>299</u>	<u>17,021,076</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>597</u>	<u>19,238,002</u>	<u>440</u>	<u>7,138,011</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>777</u>	<u>21,912,981</u>	<u>541</u>	<u>15,428,633</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>88</u>	<u>9,318,880</u>	<u>81</u>	<u>6,906,732</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>409</u>	<u>105,199,485</u>	<u>418</u>	<u>86,147,957</u>
ACCOMMODATIONS	721	45	17,496,325	177	40,629,909
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	364	87,703,160	241	45,518,048
<u>OTHER SERVICES</u>	<u>81</u>	<u>513</u>	<u>24,736,272</u>	<u>356</u>	<u>12,688,005</u>
REPAIR & MAINTENANCE	811	344	20,103,715	245	10,671,695
PERSONAL SERVICE	812	133	4,158,791	79	1,705,540
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	36	473,766	32	310,770
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>74,783</u>	<u>8</u>	<u>76,512</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>11,305</b>	<b>\$967,324,312</b>	<b>8,770</b>	<b>\$549,272,457</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,574</u>	<u>\$152,010,621</u>	<u>4,785</u>	<u>\$743,929,321</u>
MOTOR VEHICLES & PARTS	441	120	31,388,375	239	157,958,797
NEW & USED AUTO DEALERS	4411	23	24,208,010	59	124,416,889
RV, BOAT, MOTORCYCLE DEALERS	4412	19	1,635,242	37	8,533,266
AUTOMOTIVE PARTS & TIRE	4413	78	5,545,123	143	25,008,642
FURNITURE & HOME FURNISHING	442	112	4,173,360	234	30,471,785
ELECTRONICS & APPLIANCE STORES	443	218	4,274,772	435	25,600,757
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	156	22,166,924	295	98,952,892
BUILDING MATERIALS	4441	108	19,002,885	214	88,674,812
LAWN & GARDEN SUPPLIES & EQUIP.	4442	48	3,164,039	81	10,278,080
FOOD & BEVERAGE STORES	445	70	13,814,152	198	52,251,770
GROCERY & CONVENIENCE STORES	4451	25	12,947,385	91	47,505,889
OTHER FOOD & BEVERAGE STORES	4452, 4453	45	866,767	107	4,745,881
DRUG/HEALTH STORES	446	205	6,598,730	410	34,541,830
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	25	5,829,596	102	25,582,277
APPAREL & ACCESSORIES	448	234	2,520,336	381	33,899,018
CLOTHING & SHOE STORES	4481, 4482	206	2,276,549	329	30,926,056
JEWELRY & LUGGAGE STORES	4483	28	243,787	52	2,972,962
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	246	4,217,447	366	17,544,944
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	192	3,558,248	285	14,790,894
BOOK STORES & NEWS DEALERS	4512	54	659,199	81	2,754,050
GENERAL MERCHANDISE STORES	452	29	39,486,895	47	172,982,437
DEPARTMENT STORES	4521	6	3,361,406	9	34,476,124
GENERAL MERCHANDISE STORES	4529	23	36,125,489	38	138,506,313
E-COMMERCE & MAIL ORDER	4541	296	6,168,199	432	30,123,969
MISCELLANEOUS RETAILERS	453, 4542, 4543	863	11,371,835	1,646	64,018,845
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>24</u>	<u>701,715</u>	<u>41</u>	<u>485,394</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>120,879</u>	<u>7</u>	<u>690,823</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>52,087</u>	<u>13</u>	<u>2,021,001</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>822</u>	<u>55,861,805</u>	<u>3,121</u>	<u>349,274,124</u>
CONSTRUCTION OF BUILDINGS	236	255	28,361,925	966	152,139,117
HEAVY CONSTRUCTION & HIGHWAYS	237	38	3,959,040	100	27,703,658
SPECIAL TRADE CONTRACTORS	238	529	23,540,840	2,055	169,431,349
<u>MANUFACTURING</u>	<u>31-33</u>	<u>473</u>	<u>5,086,971</u>	<u>1,028</u>	<u>25,123,780</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,297</u>	<u>15,550,237</u>	<u>2,502</u>	<u>103,834,394</u>
DURABLE GOODS	423	909	11,832,954	1,768	83,585,035
NONDURABLE GOODS	424	382	3,691,511	712	20,041,422
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	25,772	22	207,937
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>45</u>	<u>1,173,641</u>	<u>101</u>	<u>5,037,832</u>
<u>INFORMATION</u>	<u>51</u>	<u>371</u>	<u>13,642,210</u>	<u>630</u>	<u>83,530,270</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>83</u>	<u>1,660,389</u>	<u>142</u>	<u>16,730,353</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>208</u>	<u>3,927,508</u>	<u>430</u>	<u>42,019,781</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>369</u>	<u>4,301,306</u>	<u>906</u>	<u>27,929,454</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>494</u>	<u>7,229,693</u>	<u>1,348</u>	<u>51,467,932</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>63</u>	<u>1,548,344</u>	<u>164</u>	<u>17,114,202</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>300</u>	<u>53,837,083</u>	<u>722</u>	<u>190,503,010</u>
ACCOMMODATIONS	721	99	18,814,292	43	25,970,651
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	201	35,022,791	679	164,532,359
<u>OTHER SERVICES</u>	<u>81</u>	<u>362</u>	<u>11,199,820</u>	<u>1,023</u>	<u>47,833,428</u>
REPAIR & MAINTENANCE	811	259	9,793,380	670	39,446,090
PERSONAL SERVICE	812	74	1,081,822	303	7,791,109
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	29	324,618	50	596,229
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>210,512</u>	<u>12</u>	<u>316,440</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>7,504</b>	<b>\$328,114,821</b>	<b>16,975</b>	<b>\$1,707,841,539</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>649</b>	<b>\$3,330,984</b>	<b>2,650</b>	<b>\$211,259,428</b>
MOTOR VEHICLES & PARTS	441	24	133,323	148	67,343,914
NEW & USED AUTO DEALERS	4411	4	13,489	32	54,366,471
RV, BOAT, MOTORCYCLE DEALERS	4412	4	7,539	22	3,174,678
AUTOMOTIVE PARTS & TIRE	4413	16	112,295	94	9,802,765
FURNITURE & HOME FURNISHING	442	26	82,018	120	4,599,135
ELECTRONICS & APPLIANCE STORES	443	57	176,942	225	5,337,983
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	29	459,866	189	27,110,228
BUILDING MATERIALS	4441	22	436,120	141	22,934,632
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	23,746	48	4,175,596
FOOD & BEVERAGE STORES	445	7	496,374	71	13,927,355
GROCERY & CONVENIENCE STORES	4451	3	494,719	30	12,369,545
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	1,655	41	1,557,810
DRUG/HEALTH STORES	446	46	133,454	227	9,036,968
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	518,239	47	13,113,215
APPAREL & ACCESSORIES	448	66	33,535	204	3,244,297
CLOTHING & SHOE STORES	4481, 4482	62	32,875	183	2,340,723
JEWELRY & LUGGAGE STORES	4483	4	660	21	903,574
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	63	43,973	231	5,196,143
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	39	37,826	179	5,009,339
BOOK STORES & NEWS DEALERS	4512	24	6,147	52	186,804
GENERAL MERCHANDISE STORES	452	12	61,561	37	41,623,589
DEPARTMENT STORES	4521	4	23,705	9	10,101,499
GENERAL MERCHANDISE STORES	4529	8	37,856	28	31,522,090
E-COMMERCE & MAIL ORDER	4541	107	314,861	279	5,649,506
MISCELLANEOUS RETAILERS	453, 4542, 4543	206	876,838	872	15,077,095
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>4</b>	<b>28,856</b>	<b>24</b>	<b>410,267</b>
<b>MINING</b>	<b>21</b>	<b>0</b>	<b>0</b>	<b>10</b>	<b>629,407</b>
<b>UTILITIES</b>	<b>22</b>	<b>0</b>	<b>0</b>	<b>11</b>	<b>168,002</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>131</b>	<b>5,142,047</b>	<b>1,263</b>	<b>70,037,390</b>
CONSTRUCTION OF BUILDINGS	236	34	1,494,530	280	23,830,821
HEAVY CONSTRUCTION & HIGHWAYS	237	7	1,882,305	69	19,035,200
SPECIAL TRADE CONTRACTORS	238	90	1,765,212	914	27,171,369
<b>MANUFACTURING</b>	<b>31-33</b>	<b>51</b>	<b>402,528</b>	<b>503</b>	<b>9,222,383</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>259</b>	<b>2,420,826</b>	<b>1,449</b>	<b>24,422,946</b>
DURABLE GOODS	423	172	1,864,057	1,045	19,095,803
NONDURABLE GOODS	424	83	550,265	392	5,310,317
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	6,504	12	16,826
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>6</b>	<b>53,945</b>	<b>50</b>	<b>1,270,104</b>
<b>INFORMATION</b>	<b>51</b>	<b>112</b>	<b>640,700</b>	<b>385</b>	<b>17,990,042</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>22</b>	<b>26,995</b>	<b>98</b>	<b>2,551,510</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>59</b>	<b>459,720</b>	<b>271</b>	<b>9,265,044</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>71</b>	<b>404,839</b>	<b>397</b>	<b>5,279,670</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>86</b>	<b>929,849</b>	<b>552</b>	<b>6,234,355</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>5</b>	<b>136,894</b>	<b>48</b>	<b>3,134,670</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>20</b>	<b>1,316,508</b>	<b>223</b>	<b>46,768,587</b>
ACCOMMODATIONS	721	6	561,155	37	7,615,898
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	14	755,353	186	39,152,689
<b>OTHER SERVICES</b>	<b>81</b>	<b>49</b>	<b>767,101</b>	<b>370</b>	<b>12,074,147</b>
REPAIR & MAINTENANCE	811	27	694,216	273	9,819,825
PERSONAL SERVICE	812	12	64,814	68	1,590,847
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	8,071	29	663,475
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>5</b>	<b>22,479</b>	<b>11</b>	<b>258,677</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,533</b>	<b>\$16,127,636</b>	<b>8,315</b>	<b>\$420,976,629</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections



TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,656</u>	<u>\$126,310,415</u>	<u>787</u>	<u>\$5,795,384</u>
MOTOR VEHICLES & PARTS	441	75	28,369,084	38	830,830
NEW & USED AUTO DEALERS	4411	13	23,333,597	6	274,988
RV, BOAT, MOTORCYCLE DEALERS	4412	15	2,036,989	7	21,076
AUTOMOTIVE PARTS & TIRE	4413	47	2,998,498	25	534,766
FURNITURE & HOME FURNISHING	442	73	3,595,127	27	119,869
ELECTRONICS & APPLIANCE STORES	443	137	21,139,997	56	138,764
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	101	3,936,485	40	995,060
BUILDING MATERIALS	4441	80	3,623,808	29	795,761
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	312,677	11	199,299
FOOD & BEVERAGE STORES	445	41	4,562,336	12	850,700
GROCERY & CONVENIENCE STORES	4451	17	3,744,613	6	831,503
OTHER FOOD & BEVERAGE STORES	4452, 4453	24	817,723	6	19,197
DRUG/HEALTH STORES	446	145	2,294,766	66	346,709
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	3,016,613	12	1,296,927
APPAREL & ACCESSORIES	448	156	2,676,945	81	85,771
CLOTHING & SHOE STORES	4481, 4482	137	2,070,030	77	84,328
JEWELRY & LUGGAGE STORES	4483	19	606,915	4	1,443
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	141	4,708,722	80	64,611
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	102	4,678,426	59	55,984
BOOK STORES & NEWS DEALERS	4512	39	30,296	21	8,627
GENERAL MERCHANDISE STORES	452	25	36,127,791	13	60,996
DEPARTMENT STORES	4521	7	7,532,746	4	26,487
GENERAL MERCHANDISE STORES	4529	18	28,595,045	9	34,509
E-COMMERCE & MAIL ORDER	4541	212	2,305,124	131	548,727
MISCELLANEOUS RETAILERS	453, 4542, 4543	538	13,577,425	231	456,420
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>11</u>	<u>91,639</u>	<u>3</u>	<u>35,683</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>51,194</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>187,731</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>576</u>	<u>40,005,849</u>	<u>117</u>	<u>3,737,126</u>
CONSTRUCTION OF BUILDINGS	236	135	6,127,490	26	429,333
HEAVY CONSTRUCTION & HIGHWAYS	237	38	7,783,791	11	2,187,750
SPECIAL TRADE CONTRACTORS	238	403	26,094,568	80	1,120,043
<u>MANUFACTURING</u>	<u>31-33</u>	<u>263</u>	<u>4,189,857</u>	<u>61</u>	<u>392,912</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>793</u>	<u>17,062,088</u>	<u>298</u>	<u>1,212,150</u>
DURABLE GOODS	423	541	14,564,001	206	891,585
NONDURABLE GOODS	424	247	2,480,761	90	319,962
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	17,326	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>24</u>	<u>820,187</u>	<u>3</u>	<u>50,584</u>
<u>INFORMATION</u>	<u>51</u>	<u>242</u>	<u>6,667,161</u>	<u>124</u>	<u>1,114,689</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>54</u>	<u>579,893</u>	<u>36</u>	<u>55,962</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>143</u>	<u>5,902,561</u>	<u>48</u>	<u>231,753</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>227</u>	<u>17,414,695</u>	<u>82</u>	<u>184,140</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>323</u>	<u>3,798,920</u>	<u>75</u>	<u>60,090</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>21</u>	<u>1,900,893</u>	<u>7</u>	<u>105,214</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>83</u>	<u>11,955,996</u>	<u>29</u>	<u>1,909,071</u>
ACCOMMODATIONS	721	10	745,984	13	958,350
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	73	11,210,012	16	950,721
<u>OTHER SERVICES</u>	<u>81</u>	<u>155</u>	<u>2,657,412</u>	<u>46</u>	<u>391,159</u>
REPAIR & MAINTENANCE	811	107	1,942,483	27	335,367
PERSONAL SERVICE	812	31	642,220	9	37,408
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	72,709	10	18,384
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>28,949</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,586</b>	<b>\$239,625,440</b>	<b>1,721</b>	<b>\$15,281,380</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,196</u>	<u>\$177,448,852</u>	<u>405</u>	<u>\$1,650,273</u>
MOTOR VEHICLES & PARTS	441	151	96,185,598	11	230,301
NEW & USED AUTO DEALERS	4411	34	64,427,115	3	216,554
RV, BOAT, MOTORCYCLE DEALERS	4412	26	20,013,371	D	D
AUTOMOTIVE PARTS & TIRE	4413	91	11,745,112	6	12,018
FURNITURE & HOME FURNISHING	442	94	3,624,749	14	22,752
ELECTRONICS & APPLIANCE STORES	443	196	4,918,476	32	89,228
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	112	15,168,634	18	227,557
BUILDING MATERIALS	4441	86	13,303,469	15	201,362
LAWN & GARDEN SUPPLIES & EQUIP.	4442	26	1,865,165	3	26,195
FOOD & BEVERAGE STORES	445	64	9,086,103	4	247,832
GROCERY & CONVENIENCE STORES	4451	29	8,749,044	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	35	337,059	3	577
DRUG/HEALTH STORES	446	169	3,946,254	26	73,329
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	7,790,535	3	358,415
APPAREL & ACCESSORIES	448	213	1,954,458	38	25,009
CLOTHING & SHOE STORES	4481, 4482	196	1,836,323	38	25,009
JEWELRY & LUGGAGE STORES	4483	17	118,135	0	0
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	175	1,270,409	51	42,442
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	131	844,117	38	39,105
BOOK STORES & NEWS DEALERS	4512	44	426,292	13	3,337
GENERAL MERCHANDISE STORES	452	28	18,067,664	12	13,310
DEPARTMENT STORES	4521	4	279,374	4	8,969
GENERAL MERCHANDISE STORES	4529	24	17,788,290	8	4,341
E-COMMERCE & MAIL ORDER	4541	242	3,811,808	70	122,913
MISCELLANEOUS RETAILERS	453, 4542, 4543	725	11,624,164	126	197,185
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>17</u>	<u>1,062,598</u>	<u>7</u>	<u>8,140</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>124,921</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>74,829</u>	<u>3</u>	<u>15,967</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>947</u>	<u>65,078,282</u>	<u>85</u>	<u>1,497,903</u>
CONSTRUCTION OF BUILDINGS	236	235	31,659,616	14	147,643
HEAVY CONSTRUCTION & HIGHWAYS	237	47	2,427,824	6	162,859
SPECIAL TRADE CONTRACTORS	238	665	30,990,842	65	1,187,401
<u>MANUFACTURING</u>	<u>31-33</u>	<u>379</u>	<u>7,002,884</u>	<u>46</u>	<u>183,043</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,265</u>	<u>41,039,691</u>	<u>164</u>	<u>3,711,527</u>
DURABLE GOODS	423	880	30,986,834	117	3,525,269
NONDURABLE GOODS	424	373	9,647,962	46	186,210
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	404,895	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>47</u>	<u>2,286,917</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>322</u>	<u>11,130,419</u>	<u>80</u>	<u>405,776</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>87</u>	<u>2,575,365</u>	<u>19</u>	<u>49,389</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>225</u>	<u>10,258,617</u>	<u>49</u>	<u>628,801</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>331</u>	<u>3,336,814</u>	<u>53</u>	<u>75,665</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>471</u>	<u>6,113,616</u>	<u>46</u>	<u>59,956</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>34</u>	<u>1,504,820</u>	<u>D</u>	<u>D</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>169</u>	<u>26,154,312</u>	<u>6</u>	<u>117,049</u>
ACCOMMODATIONS	721	20	4,569,083	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	149	21,585,229	4	107,111
<u>OTHER SERVICES</u>	<u>81</u>	<u>283</u>	<u>11,698,583</u>	<u>32</u>	<u>287,643</u>
REPAIR & MAINTENANCE	811	215	9,842,267	18	222,163
PERSONAL SERVICE	812	45	1,755,213	10	65,044
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	23	101,103	4	436
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>930,602</u>	<u>3</u>	<u>1,334</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,791</b>	<b>\$367,822,122</b>	<b>1,002</b>	<b>\$8,715,714</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,584</u>	<u>\$170,795,335</u>	<u>2,413</u>	<u>\$117,371,239</u>
MOTOR VEHICLES & PARTS	441	167	34,918,266	117	26,046,190
NEW & USED AUTO DEALERS	4411	40	22,480,861	29	19,722,298
RV, BOAT, MOTORCYCLE DEALERS	4412	27	3,043,667	23	344,792
AUTOMOTIVE PARTS & TIRE	4413	100	9,393,738	65	5,979,100
FURNITURE & HOME FURNISHING	442	123	4,185,974	111	2,823,482
ELECTRONICS & APPLIANCE STORES	443	222	11,473,906	200	2,306,659
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	155	27,443,524	144	18,766,957
BUILDING MATERIALS	4441	109	20,763,155	104	16,890,424
LAWN & GARDEN SUPPLIES & EQUIP.	4442	46	6,680,369	40	1,876,533
FOOD & BEVERAGE STORES	445	80	12,705,221	85	12,934,020
GROCERY & CONVENIENCE STORES	4451	44	12,253,765	47	11,714,737
OTHER FOOD & BEVERAGE STORES	4452, 4453	36	451,456	38	1,219,283
DRUG/HEALTH STORES	446	214	4,874,732	195	6,081,345
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	48	11,970,201	36	7,889,376
APPAREL & ACCESSORIES	448	206	3,880,547	192	1,630,239
CLOTHING & SHOE STORES	4481, 4482	190	3,543,146	171	1,330,863
JEWELRY & LUGGAGE STORES	4483	16	337,401	21	299,376
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	214	4,063,940	208	2,344,966
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	163	2,951,314	154	1,967,093
BOOK STORES & NEWS DEALERS	4512	51	1,112,626	54	377,873
GENERAL MERCHANDISE STORES	452	37	30,127,824	37	21,238,105
DEPARTMENT STORES	4521	7	4,425,820	6	3,947,817
GENERAL MERCHANDISE STORES	4529	30	25,702,004	31	17,290,288
E-COMMERCE & MAIL ORDER	4541	265	5,324,491	264	4,166,200
MISCELLANEOUS RETAILERS	453, 4542, 4543	853	19,826,709	824	11,143,700
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>28</u>	<u>1,829,113</u>	<u>19</u>	<u>490,950</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>563,397</u>	<u>6</u>	<u>421,587</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>2,844,284</u>	<u>8</u>	<u>55,608</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>922</u>	<u>90,371,515</u>	<u>773</u>	<u>43,138,072</u>
CONSTRUCTION OF BUILDINGS	236	235	49,325,735	223	18,045,619
HEAVY CONSTRUCTION & HIGHWAYS	237	56	5,112,572	47	4,402,490
SPECIAL TRADE CONTRACTORS	238	631	35,933,208	503	20,689,963
<u>MANUFACTURING</u>	<u>31-33</u>	<u>492</u>	<u>13,088,432</u>	<u>421</u>	<u>5,739,408</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,446</u>	<u>56,995,828</u>	<u>1,212</u>	<u>18,539,236</u>
DURABLE GOODS	423	1,043	47,168,076	852	13,354,835
NONDURABLE GOODS	424	394	9,799,714	352	5,151,826
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	28,038	8	32,575
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>42</u>	<u>2,016,538</u>	<u>40</u>	<u>2,997,140</u>
<u>INFORMATION</u>	<u>51</u>	<u>364</u>	<u>18,543,051</u>	<u>332</u>	<u>12,382,181</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>89</u>	<u>7,126,313</u>	<u>84</u>	<u>1,548,923</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>259</u>	<u>13,635,477</u>	<u>233</u>	<u>5,513,942</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>374</u>	<u>12,345,634</u>	<u>325</u>	<u>3,940,353</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>454</u>	<u>12,078,599</u>	<u>419</u>	<u>4,844,211</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>53</u>	<u>7,474,173</u>	<u>45</u>	<u>3,792,212</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>267</u>	<u>44,512,884</u>	<u>317</u>	<u>52,113,724</u>
ACCOMMODATIONS	721	56	12,494,848	115	21,392,651
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	211	32,018,036	202	30,721,073
<u>OTHER SERVICES</u>	<u>81</u>	<u>376</u>	<u>16,658,841</u>	<u>297</u>	<u>5,838,354</u>
REPAIR & MAINTENANCE	811	278	14,765,060	195	4,487,889
PERSONAL SERVICE	812	64	1,607,390	66	982,723
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	34	286,391	36	367,742
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>48,404</u>	<u>9</u>	<u>373,361</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>7,778</b>	<b>\$470,927,818</b>	<b>6,953</b>	<b>\$279,100,501</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,761</u>	<u>\$100,362,322</u>	<u>1,947</u>	<u>\$41,598,147</u>
MOTOR VEHICLES & PARTS	441	104	7,431,035	74	3,574,668
NEW & USED AUTO DEALERS	4411	17	3,475,261	12	471,315
RV, BOAT, MOTORCYCLE DEALERS	4412	23	585,864	19	1,087,237
AUTOMOTIVE PARTS & TIRE	4413	64	3,369,910	43	2,016,116
FURNITURE & HOME FURNISHING	442	175	5,611,156	105	1,676,113
ELECTRONICS & APPLIANCE STORES	443	220	5,106,908	147	1,396,976
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	181	21,942,651	136	7,870,894
BUILDING MATERIALS	4441	129	19,866,850	99	7,321,607
LAWN & GARDEN SUPPLIES & EQUIP.	4442	52	2,075,801	37	549,287
FOOD & BEVERAGE STORES	445	75	10,773,798	50	4,664,269
GROCERY & CONVENIENCE STORES	4451	14	9,576,904	13	4,418,127
OTHER FOOD & BEVERAGE STORES	4452, 4453	61	1,196,894	37	246,142
DRUG/HEALTH STORES	446	220	5,764,503	167	2,998,802
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	5,047,130	10	2,090,868
APPAREL & ACCESSORIES	448	240	2,845,451	184	2,110,182
CLOTHING & SHOE STORES	4481, 4482	214	2,506,060	166	1,948,835
JEWELRY & LUGGAGE STORES	4483	26	339,391	18	161,347
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	264	1,870,975	181	1,331,709
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	207	1,626,277	135	925,753
BOOK STORES & NEWS DEALERS	4512	57	244,698	46	405,956
GENERAL MERCHANDISE STORES	452	27	13,202,208	23	3,806,738
DEPARTMENT STORES	4521	5	652,187	4	225,589
GENERAL MERCHANDISE STORES	4529	22	12,550,021	19	3,581,149
E-COMMERCE & MAIL ORDER	4541	303	7,853,040	236	3,383,560
MISCELLANEOUS RETAILERS	453, 4542, 4543	932	12,913,467	634	6,693,368
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>21</u>	<u>447,472</u>	<u>21</u>	<u>281,239</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>57,193</u>	<u>5</u>	<u>166,897</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>499,652</u>	<u>4</u>	<u>6,634</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,424</u>	<u>68,671,641</u>	<u>725</u>	<u>33,414,678</u>
CONSTRUCTION OF BUILDINGS	236	390	39,093,983	207	18,182,618
HEAVY CONSTRUCTION & HIGHWAYS	237	54	5,198,652	39	3,295,064
SPECIAL TRADE CONTRACTORS	238	980	24,379,006	479	11,936,996
<u>MANUFACTURING</u>	<u>31-33</u>	<u>505</u>	<u>6,665,584</u>	<u>351</u>	<u>2,955,976</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,209</u>	<u>15,212,567</u>	<u>940</u>	<u>6,955,683</u>
DURABLE GOODS	423	837	8,585,552	644	4,882,931
NONDURABLE GOODS	424	363	6,057,794	290	2,067,274
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	569,221	6	5,478
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>29</u>	<u>720,932</u>	<u>21</u>	<u>1,663,288</u>
<u>INFORMATION</u>	<u>51</u>	<u>341</u>	<u>13,200,265</u>	<u>264</u>	<u>5,712,001</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>79</u>	<u>1,862,947</u>	<u>67</u>	<u>696,927</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>210</u>	<u>5,140,277</u>	<u>160</u>	<u>2,974,101</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>372</u>	<u>5,803,480</u>	<u>238</u>	<u>3,228,088</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>625</u>	<u>11,065,883</u>	<u>363</u>	<u>3,868,531</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>73</u>	<u>4,401,191</u>	<u>33</u>	<u>2,065,722</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>249</u>	<u>32,443,015</u>	<u>156</u>	<u>20,853,314</u>
ACCOMMODATIONS	721	75	6,440,082	53	8,826,614
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	174	26,002,933	103	12,026,700
<u>OTHER SERVICES</u>	<u>81</u>	<u>310</u>	<u>6,496,781</u>	<u>202</u>	<u>4,613,567</u>
REPAIR & MAINTENANCE	811	220	4,905,458	136	4,110,512
PERSONAL SERVICE	812	64	1,101,422	45	376,922
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	26	489,901	21	126,133
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>62,179</u>	<u>9</u>	<u>1,736,920</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>8,230</b>	<b>\$273,113,381</b>	<b>5,506</b>	<b>\$132,791,713</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>12,933</u>	<u>\$5,506,611,327</u>	<u>4,338</u>	<u>571,312,630</u>
MOTOR VEHICLES & PARTS	441	812	1,271,075,897	208	156,714,661
NEW & USED AUTO DEALERS	4411	330	1,071,707,293	54	123,455,996
RV, BOAT, MOTORCYCLE DEALERS	4412	149	99,990,454	42	18,332,559
AUTOMOTIVE PARTS & TIRE	4413	333	99,378,150	112	14,926,106
FURNITURE & HOME FURNISHING	442	672	291,684,091	221	19,030,004
ELECTRONICS & APPLIANCE STORES	443	1,046	402,059,955	366	21,492,682
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	789	475,804,790	285	81,665,023
BUILDING MATERIALS	4441	572	443,915,337	207	72,839,365
LAWN & GARDEN SUPPLIES & EQUIP.	4442	217	31,889,453	78	8,825,658
FOOD & BEVERAGE STORES	445	1,095	329,878,685	161	38,383,057
GROCERY & CONVENIENCE STORES	4451	652	291,898,103	68	35,260,670
OTHER FOOD & BEVERAGE STORES	4452, 4453	443	37,980,582	93	3,122,387
DRUG/HEALTH STORES	446	875	251,185,929	345	20,693,230
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	341	104,856,146	54	13,206,914
APPAREL & ACCESSORIES	448	1,156	536,581,605	359	24,813,743
CLOTHING & SHOE STORES	4481, 4482	889	487,545,243	302	21,933,793
JEWELRY & LUGGAGE STORES	4483	267	49,036,362	57	2,879,950
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	938	233,916,462	375	20,673,254
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	739	200,841,328	288	17,380,046
BOOK STORES & NEWS DEALERS	4512	199	33,075,134	87	3,293,208
GENERAL MERCHANDISE STORES	452	96	788,565,640	42	109,605,536
DEPARTMENT STORES	4521	12	250,902,133	8	25,176,518
GENERAL MERCHANDISE STORES	4529	84	537,663,507	34	84,429,018
E-COMMERCE & MAIL ORDER	4541	667	286,721,317	406	22,922,952
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,446	534,280,810	1,516	42,111,574
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>106</u>	<u>3,561,896</u>	<u>32</u>	<u>668,392</u>
<u>MINING</u>	<u>21</u>	<u>22</u>	<u>2,684,175</u>	<u>7</u>	<u>381,333</u>
<u>UTILITIES</u>	<u>22</u>	<u>41</u>	<u>6,135,022</u>	<u>13</u>	<u>199,736</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>13,641</u>	<u>3,670,399,893</u>	<u>2,622</u>	<u>191,966,882</u>
CONSTRUCTION OF BUILDINGS	236	5,341	2,439,467,621	831	90,280,224
HEAVY CONSTRUCTION & HIGHWAYS	237	328	237,793,694	85	27,018,012
SPECIAL TRADE CONTRACTORS	238	7,972	993,138,578	1,706	74,668,646
<u>MANUFACTURING</u>	<u>31-33</u>	<u>3,262</u>	<u>273,250,505</u>	<u>945</u>	<u>17,494,333</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,869</u>	<u>976,170,881</u>	<u>2,115</u>	<u>47,919,413</u>
DURABLE GOODS	423	3,390	810,875,723	1,457	35,550,813
NONDURABLE GOODS	424	1,426	162,475,058	645	12,334,052
ELECTRONIC MARKETS, AGENTS & BROKERS	425	53	2,820,100	13	34,548
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>438</u>	<u>73,085,003</u>	<u>65</u>	<u>1,464,672</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,246</u>	<u>665,898,335</u>	<u>534</u>	<u>48,984,697</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>247</u>	<u>139,336,512</u>	<u>113</u>	<u>7,737,562</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,203</u>	<u>497,338,790</u>	<u>391</u>	<u>19,008,959</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>3,626</u>	<u>477,778,947</u>	<u>751</u>	<u>16,073,387</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>5,659</u>	<u>479,617,993</u>	<u>1,157</u>	<u>27,892,135</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>1,083</u>	<u>188,808,100</u>	<u>137</u>	<u>11,737,431</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>5,536</u>	<u>2,201,481,935</u>	<u>555</u>	<u>114,872,832</u>
ACCOMMODATIONS	721	391	622,725,499	62	11,959,679
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	5,145	1,578,756,436	493	102,913,153
<u>OTHER SERVICES</u>	<u>81</u>	<u>4,394</u>	<u>414,260,315</u>	<u>747</u>	<u>31,138,059</u>
REPAIR & MAINTENANCE	811	2,538	255,279,021	526	24,469,453
PERSONAL SERVICE	812	1,672	151,206,417	174	6,247,633
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	184	7,774,877	47	420,973
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>91</u>	<u>5,790,611</u>	<u>18</u>	<u>573,181</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>58,397</b>	<b>\$15,582,210,240</b>	<b>14,540</b>	<b>1,109,425,634</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,181</u>	<u>\$88,653,481</u>	<u>1,400</u>	<u>\$19,632,894</u>
MOTOR VEHICLES & PARTS	441	112	23,980,614	70	2,209,346
NEW & USED AUTO DEALERS	4411	18	13,397,021	9	377,783
RV, BOAT, MOTORCYCLE DEALERS	4412	30	6,405,464	8	6,354
AUTOMOTIVE PARTS & TIRE	4413	64	4,178,129	53	1,825,209
FURNITURE & HOME FURNISHING	442	102	3,189,813	60	316,330
ELECTRONICS & APPLIANCE STORES	443	179	2,846,980	112	602,570
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	134	12,696,634	91	3,089,962
BUILDING MATERIALS	4441	98	8,540,625	68	2,537,212
LAWN & GARDEN SUPPLIES & EQUIP.	4442	36	4,156,009	23	552,750
FOOD & BEVERAGE STORES	445	55	7,977,586	29	2,908,717
GROCERY & CONVENIENCE STORES	4451	16	7,035,111	11	2,728,798
OTHER FOOD & BEVERAGE STORES	4452, 4453	39	942,475	18	179,919
DRUG/HEALTH STORES	446	181	2,874,240	114	1,691,585
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	6,419,316	14	2,292,233
APPAREL & ACCESSORIES	448	191	1,824,143	134	251,891
CLOTHING & SHOE STORES	4481, 4482	169	1,457,444	125	248,692
JEWELRY & LUGGAGE STORES	4483	22	366,699	9	3,199
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	198	2,357,777	126	353,357
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	150	2,247,068	94	306,568
BOOK STORES & NEWS DEALERS	4512	48	110,709	32	46,789
GENERAL MERCHANDISE STORES	452	32	12,135,198	21	210,695
DEPARTMENT STORES	4521	4	133,861	4	66,056
GENERAL MERCHANDISE STORES	4529	28	12,001,337	17	144,639
E-COMMERCE & MAIL ORDER	4541	244	3,865,936	182	1,526,280
MISCELLANEOUS RETAILERS	453, 4542, 4543	725	8,485,244	447	4,179,928
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>21</u>	<u>1,227,212</u>	<u>21</u>	<u>347,157</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>69,108</u>	<u>3</u>	<u>165,081</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>230,108</u>	<u>6</u>	<u>22,935</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>887</u>	<u>95,847,000</u>	<u>457</u>	<u>21,141,103</u>
CONSTRUCTION OF BUILDINGS	236	242	30,638,761	115	6,280,373
HEAVY CONSTRUCTION & HIGHWAYS	237	53	35,212,409	34	4,007,819
SPECIAL TRADE CONTRACTORS	238	592	29,995,830	308	10,852,911
<u>MANUFACTURING</u>	<u>31-33</u>	<u>385</u>	<u>6,573,011</u>	<u>198</u>	<u>4,247,046</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,074</u>	<u>14,739,431</u>	<u>767</u>	<u>8,410,756</u>
DURABLE GOODS	423	744	11,105,414	556	6,361,838
NONDURABLE GOODS	424	324	3,595,512	208	2,042,301
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	38,505	3	6,617
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>23</u>	<u>688,660</u>	<u>18</u>	<u>1,350,987</u>
<u>INFORMATION</u>	<u>51</u>	<u>295</u>	<u>12,750,484</u>	<u>221</u>	<u>3,858,288</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>72</u>	<u>1,704,853</u>	<u>47</u>	<u>529,566</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>201</u>	<u>5,331,132</u>	<u>124</u>	<u>2,201,802</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>319</u>	<u>3,916,295</u>	<u>173</u>	<u>2,971,973</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>364</u>	<u>7,940,442</u>	<u>207</u>	<u>1,651,949</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>55</u>	<u>2,294,031</u>	<u>19</u>	<u>1,473,064</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>190</u>	<u>48,995,603</u>	<u>75</u>	<u>4,911,602</u>
ACCOMMODATIONS	721	42	21,634,855	18	1,504,566
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	148	27,360,748	57	3,407,036
<u>OTHER SERVICES</u>	<u>81</u>	<u>225</u>	<u>5,467,620</u>	<u>126</u>	<u>1,866,187</u>
REPAIR & MAINTENANCE	811	149	4,496,385	82	1,482,888
PERSONAL SERVICE	812	49	778,654	26	267,110
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	192,581	18	116,189
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>112,676</u>	<u>7</u>	<u>21,439</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,317</b>	<b>\$296,541,147</b>	<b>3,869</b>	<b>\$74,803,829</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,588</u>	<u>\$168,615,014</u>	<u>1,047</u>	<u>\$10,078,786</u>
MOTOR VEHICLES & PARTS	441	139	46,635,910	53	2,190,494
NEW & USED AUTO DEALERS	4411	38	32,818,576	14	1,157,375
RV, BOAT, MOTORCYCLE DEALERS	4412	19	6,105,051	8	362,369
AUTOMOTIVE PARTS & TIRE	4413	82	7,712,283	31	670,750
FURNITURE & HOME FURNISHING	442	125	3,557,716	56	299,861
ELECTRONICS & APPLIANCE STORES	443	204	4,754,091	82	429,728
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	185	24,188,067	68	2,613,142
BUILDING MATERIALS	4441	140	18,417,479	53	999,471
LAWN & GARDEN SUPPLIES & EQUIP.	4442	45	5,770,588	15	1,613,671
FOOD & BEVERAGE STORES	445	74	11,801,494	15	1,430,890
GROCERY & CONVENIENCE STORES	4451	37	11,325,664	9	1,424,905
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	475,830	6	5,985
DRUG/HEALTH STORES	446	219	5,096,048	80	392,816
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	50	11,141,724	9	293,232
APPAREL & ACCESSORIES	448	213	12,214,923	105	148,005
CLOTHING & SHOE STORES	4481, 4482	187	11,089,743	95	145,864
JEWELRY & LUGGAGE STORES	4483	26	1,125,180	10	2,141
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	217	7,265,067	107	218,637
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	167	7,154,603	76	196,918
BOOK STORES & NEWS DEALERS	4512	50	110,464	31	21,719
GENERAL MERCHANDISE STORES	452	37	24,544,621	15	152,535
DEPARTMENT STORES	4521	5	3,798,369	4	50,389
GENERAL MERCHANDISE STORES	4529	32	20,746,252	11	102,146
E-COMMERCE & MAIL ORDER	4541	261	4,746,654	145	763,971
MISCELLANEOUS RETAILERS	453, 4542, 4543	864	12,668,699	312	1,145,475
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>35</u>	<u>571,914</u>	<u>10</u>	<u>193,045</u>
<u>MINING</u>	<u>21</u>	<u>17</u>	<u>1,352,839</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>619,656</u>	<u>5</u>	<u>52,861</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>988</u>	<u>55,007,700</u>	<u>296</u>	<u>7,478,082</u>
CONSTRUCTION OF BUILDINGS	236	234	18,190,868	71	3,103,882
HEAVY CONSTRUCTION & HIGHWAYS	237	64	12,066,310	27	1,170,247
SPECIAL TRADE CONTRACTORS	238	690	24,750,522	198	3,203,953
<u>MANUFACTURING</u>	<u>31-33</u>	<u>470</u>	<u>11,015,660</u>	<u>119</u>	<u>522,710</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,393</u>	<u>23,099,981</u>	<u>463</u>	<u>3,574,254</u>
DURABLE GOODS	423	984	17,017,081	309	2,365,113
NONDURABLE GOODS	424	401	6,052,096	152	1,208,831
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	30,804	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>43</u>	<u>1,591,160</u>	<u>9</u>	<u>269,471</u>
<u>INFORMATION</u>	<u>51</u>	<u>355</u>	<u>15,185,992</u>	<u>150</u>	<u>1,810,278</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>82</u>	<u>877,111</u>	<u>32</u>	<u>98,491</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>240</u>	<u>6,266,479</u>	<u>82</u>	<u>1,574,705</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>361</u>	<u>5,479,718</u>	<u>117</u>	<u>449,723</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>477</u>	<u>9,378,154</u>	<u>138</u>	<u>403,130</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>48</u>	<u>3,246,784</u>	<u>7</u>	<u>231,573</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>269</u>	<u>36,426,380</u>	<u>45</u>	<u>2,431,663</u>
ACCOMMODATIONS	721	58	6,602,298	13	1,138,687
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	211	29,824,082	32	1,292,976
<u>OTHER SERVICES</u>	<u>81</u>	<u>352</u>	<u>9,663,526</u>	<u>86</u>	<u>1,945,766</u>
REPAIR & MAINTENANCE	811	266	8,246,836	61	1,839,342
PERSONAL SERVICE	812	58	1,271,078	13	103,554
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	28	145,612	12	2,870
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>25,974</u>	<u>4</u>	<u>13,833</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>7,737</b>	<b>\$348,424,042</b>	<b>2,612</b>	<b>\$31,144,745</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,126</u>	<u>\$73,347,985</u>	<u>1,945</u>	<u>\$83,082,997</u>
MOTOR VEHICLES & PARTS	441	106	10,881,649	115	13,650,064
NEW & USED AUTO DEALERS	4411	19	5,515,427	19	8,949,065
RV, BOAT, MOTORCYCLE DEALERS	4412	21	979,529	25	709,417
AUTOMOTIVE PARTS & TIRE	4413	66	4,386,693	71	3,991,582
FURNITURE & HOME FURNISHING	442	114	1,904,354	86	1,682,375
ELECTRONICS & APPLIANCE STORES	443	163	2,018,087	144	2,758,746
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	161	10,365,923	126	18,439,904
BUILDING MATERIALS	4441	122	8,359,826	86	14,049,823
LAWN & GARDEN SUPPLIES & EQUIP.	4442	39	2,006,097	40	4,390,081
FOOD & BEVERAGE STORES	445	55	10,896,754	50	8,076,611
GROCERY & CONVENIENCE STORES	4451	22	10,563,044	27	7,736,113
OTHER FOOD & BEVERAGE STORES	4452, 4453	33	333,710	23	340,498
DRUG/HEALTH STORES	446	160	2,955,406	159	2,259,403
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	25	4,380,916	34	4,817,373
APPAREL & ACCESSORIES	448	168	825,473	171	2,030,336
CLOTHING & SHOE STORES	4481, 4482	155	774,649	154	2,006,881
JEWELRY & LUGGAGE STORES	4483	13	50,824	17	23,455
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	189	980,095	187	2,782,036
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	134	842,045	146	2,556,736
BOOK STORES & NEWS DEALERS	4512	55	138,050	41	225,300
GENERAL MERCHANDISE STORES	452	32	18,076,003	30	15,577,389
DEPARTMENT STORES	4521	4	280,698	6	1,472,194
GENERAL MERCHANDISE STORES	4529	28	17,795,305	24	14,105,195
E-COMMERCE & MAIL ORDER	4541	248	3,971,980	229	2,967,793
MISCELLANEOUS RETAILERS	453, 4542, 4543	705	6,091,345	614	8,040,967
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>481,916</u>	<u>25</u>	<u>351,549</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>278,526</u>	<u>3</u>	<u>61,112</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>48,802</u>	<u>10</u>	<u>572,375</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,074</u>	<u>46,614,043</u>	<u>555</u>	<u>30,873,975</u>
CONSTRUCTION OF BUILDINGS	236	295	24,726,580	179	13,184,470
HEAVY CONSTRUCTION & HIGHWAYS	237	55	6,640,959	32	5,573,290
SPECIAL TRADE CONTRACTORS	238	724	15,246,504	344	12,116,215
<u>MANUFACTURING</u>	<u>31-33</u>	<u>388</u>	<u>3,227,884</u>	<u>320</u>	<u>3,225,629</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,028</u>	<u>11,690,330</u>	<u>971</u>	<u>11,236,678</u>
DURABLE GOODS	423	728	9,542,139	681	8,526,737
NONDURABLE GOODS	424	296	2,146,317	285	2,706,438
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	1,874	5	3,503
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>15</u>	<u>577,727</u>	<u>23</u>	<u>871,757</u>
<u>INFORMATION</u>	<u>51</u>	<u>303</u>	<u>9,973,967</u>	<u>283</u>	<u>6,377,304</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>64</u>	<u>1,506,578</u>	<u>62</u>	<u>830,995</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>216</u>	<u>4,496,189</u>	<u>151</u>	<u>3,219,139</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>288</u>	<u>2,133,896</u>	<u>258</u>	<u>1,973,399</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>483</u>	<u>4,326,987</u>	<u>288</u>	<u>2,607,434</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>32</u>	<u>1,796,419</u>	<u>43</u>	<u>2,895,537</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>139</u>	<u>14,614,672</u>	<u>182</u>	<u>23,374,778</u>
ACCOMMODATIONS	721	24	1,366,263	68	10,816,842
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	115	13,248,409	114	12,557,936
<u>OTHER SERVICES</u>	<u>81</u>	<u>262</u>	<u>5,441,498</u>	<u>224</u>	<u>6,726,690</u>
REPAIR & MAINTENANCE	811	193	4,628,610	156	5,913,205
PERSONAL SERVICE	812	42	602,795	41	606,142
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	210,093	27	207,343
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>1,095,725</u>	<u>7</u>	<u>26,259</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,457</b>	<b>\$181,653,144</b>	<b>5,350</b>	<b>\$178,307,607</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections



TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,395</u>	<u>\$22,651,470</u>	<u>1,097</u>	<u>\$9,675,927</u>
MOTOR VEHICLES & PARTS	441	60	1,239,783	47	1,600,315
NEW & USED AUTO DEALERS	4411	8	124,096	8	832,730
RV, BOAT, MOTORCYCLE DEALERS	4412	11	134,888	9	199,807
AUTOMOTIVE PARTS & TIRE	4413	41	980,799	30	567,778
FURNITURE & HOME FURNISHING	442	76	678,627	49	339,856
ELECTRONICS & APPLIANCE STORES	443	94	606,254	92	368,802
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	90	4,993,397	70	962,399
BUILDING MATERIALS	4441	70	4,435,263	54	893,029
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	558,134	16	69,370
FOOD & BEVERAGE STORES	445	40	3,905,398	14	2,399,744
GROCERY & CONVENIENCE STORES	4451	17	3,760,059	3	2,341,051
OTHER FOOD & BEVERAGE STORES	4452, 4453	23	145,339	11	58,693
DRUG/HEALTH STORES	446	121	952,517	89	200,098
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	2,089,821	12	995,666
APPAREL & ACCESSORIES	448	125	967,415	102	196,093
CLOTHING & SHOE STORES	4481, 4482	115	946,555	98	194,235
JEWELRY & LUGGAGE STORES	4483	10	20,860	4	1,858
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	123	488,566	103	128,402
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	91	405,812	77	107,022
BOOK STORES & NEWS DEALERS	4512	32	82,754	26	21,380
GENERAL MERCHANDISE STORES	452	15	1,639,406	18	146,211
DEPARTMENT STORES	4521	4	101,155	4	44,764
GENERAL MERCHANDISE STORES	4529	11	1,538,251	14	101,447
E-COMMERCE & MAIL ORDER	4541	178	1,462,371	152	843,134
MISCELLANEOUS RETAILERS	453, 4542, 4543	459	3,627,915	349	1,495,207
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>7</u>	<u>187,519</u>	<u>6</u>	<u>56,697</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>1,367,182</u>	<u>6</u>	<u>944,923</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>32,204</u>	<u>0</u>	<u>0</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>370</u>	<u>10,946,627</u>	<u>313</u>	<u>14,741,985</u>
CONSTRUCTION OF BUILDINGS	236	97	4,020,026	85	9,532,621
HEAVY CONSTRUCTION & HIGHWAYS	237	24	771,618	17	1,811,645
SPECIAL TRADE CONTRACTORS	238	249	6,154,983	211	3,397,719
<u>MANUFACTURING</u>	<u>31-33</u>	<u>196</u>	<u>1,636,194</u>	<u>135</u>	<u>1,170,989</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>649</u>	<u>4,488,021</u>	<u>488</u>	<u>4,677,047</u>
DURABLE GOODS	423	444	3,514,965	353	3,669,938
NONDURABLE GOODS	424	200	938,940	131	1,002,181
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	34,116	4	4,928
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>10</u>	<u>836,260</u>	<u>7</u>	<u>152,988</u>
<u>INFORMATION</u>	<u>51</u>	<u>215</u>	<u>3,631,798</u>	<u>171</u>	<u>1,771,591</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>44</u>	<u>492,264</u>	<u>37</u>	<u>350,283</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>114</u>	<u>2,281,814</u>	<u>83</u>	<u>874,635</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>174</u>	<u>1,044,583</u>	<u>109</u>	<u>339,743</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>206</u>	<u>1,856,925</u>	<u>149</u>	<u>638,140</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>28</u>	<u>1,760,394</u>	<u>5</u>	<u>27,390</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>157</u>	<u>18,819,599</u>	<u>39</u>	<u>2,800,719</u>
ACCOMMODATIONS	721	76	9,012,521	15	652,239
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	81	9,807,078	24	2,148,480
<u>OTHER SERVICES</u>	<u>81</u>	<u>114</u>	<u>2,015,083</u>	<u>83</u>	<u>408,894</u>
REPAIR & MAINTENANCE	811	67	1,511,400	49	288,003
PERSONAL SERVICE	812	29	198,674	23	95,746
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	305,009	11	25,145
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>4,400</u>	<u>5</u>	<u>1,416</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,695</b>	<b>\$74,052,337</b>	<b>2,735</b>	<b>\$38,634,547</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>7,255</u>	<u>\$1,956,388,408</u>	<u>1,710</u>	<u>\$37,987,145</u>
MOTOR VEHICLES & PARTS	441	532	694,098,723	61	4,409,692
NEW & USED AUTO DEALERS	4411	198	560,963,884	9	424,762
RV, BOAT, MOTORCYCLE DEALERS	4412	90	73,232,910	21	3,408,386
AUTOMOTIVE PARTS & TIRE	4413	244	59,901,929	31	576,544
FURNITURE & HOME FURNISHING	442	374	67,662,456	88	1,201,634
ELECTRONICS & APPLIANCE STORES	443	595	78,804,496	128	1,174,002
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	488	189,997,322	96	6,606,500
BUILDING MATERIALS	4441	355	171,227,519	70	6,172,502
LAWN & GARDEN SUPPLIES & EQUIP.	4442	133	18,769,803	26	433,998
FOOD & BEVERAGE STORES	445	391	103,305,501	64	9,125,977
GROCERY & CONVENIENCE STORES	4451	224	96,530,014	15	8,166,508
OTHER FOOD & BEVERAGE STORES	4452, 4453	167	6,775,487	49	959,469
DRUG/HEALTH STORES	446	528	73,517,893	131	1,198,502
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	178	50,344,368	7	749,566
APPAREL & ACCESSORIES	448	569	97,181,460	166	1,586,256
CLOTHING & SHOE STORES	4481, 4482	475	86,556,595	152	1,520,173
JEWELRY & LUGGAGE STORES	4483	94	10,624,865	14	66,083
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	575	66,728,693	167	1,532,033
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	464	59,292,798	123	857,867
BOOK STORES & NEWS DEALERS	4512	111	7,435,895	44	674,166
GENERAL MERCHANDISE STORES	452	67	337,399,792	21	508,309
DEPARTMENT STORES	4521	9	93,619,328	4	70,241
GENERAL MERCHANDISE STORES	4529	58	243,780,464	17	438,068
E-COMMERCE & MAIL ORDER	4541	499	59,894,478	226	3,161,201
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,459	137,453,226	555	6,733,473
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>61</u>	<u>921,859</u>	<u>14</u>	<u>124,872</u>
<u>MINING</u>	<u>21</u>	<u>19</u>	<u>1,186,600</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>31</u>	<u>975,072</u>	<u>9</u>	<u>182,207</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,810</u>	<u>621,736,894</u>	<u>544</u>	<u>46,488,021</u>
CONSTRUCTION OF BUILDINGS	236	1,903	303,085,256	205	28,155,418
HEAVY CONSTRUCTION & HIGHWAYS	237	204	84,970,596	17	3,501,902
SPECIAL TRADE CONTRACTORS	238	3,703	233,681,042	322	14,830,701
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,556</u>	<u>58,130,989</u>	<u>291</u>	<u>2,876,267</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,257</u>	<u>204,419,773</u>	<u>717</u>	<u>5,008,037</u>
DURABLE GOODS	423	2,305	168,069,123	475	2,370,902
NONDURABLE GOODS	424	926	35,693,986	238	2,636,673
ELECTRONIC MARKETS, AGENTS & BROKERS	425	26	656,664	4	462
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>168</u>	<u>16,552,914</u>	<u>32</u>	<u>2,623,698</u>
<u>INFORMATION</u>	<u>51</u>	<u>736</u>	<u>172,749,293</u>	<u>226</u>	<u>4,418,521</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>175</u>	<u>35,408,052</u>	<u>46</u>	<u>451,814</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>656</u>	<u>95,557,040</u>	<u>127</u>	<u>7,473,201</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>1,371</u>	<u>50,724,227</u>	<u>214</u>	<u>1,575,299</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>2,327</u>	<u>85,293,513</u>	<u>287</u>	<u>8,415,877</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>299</u>	<u>37,947,263</u>	<u>53</u>	<u>3,392,375</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>1,624</u>	<u>409,199,898</u>	<u>180</u>	<u>40,060,180</u>
ACCOMMODATIONS	721	131	56,173,070	107	27,178,953
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,493	353,026,828	73	12,881,227
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,947</u>	<u>119,554,884</u>	<u>144</u>	<u>2,501,472</u>
REPAIR & MAINTENANCE	811	1,320	95,463,870	93	1,996,169
PERSONAL SERVICE	812	530	22,327,706	35	436,395
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	97	1,763,308	16	68,908
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>27</u>	<u>1,846,373</u>	<u>8</u>	<u>29,650</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>27,319</b>	<b>\$3,868,593,052</b>	<b>4,604</b>	<b>\$163,641,642</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,536</u>	<u>\$389,572,989</u>	<u>933</u>	<u>\$7,704,872</u>
MOTOR VEHICLES & PARTS	441	223	148,911,644	40	391,500
NEW & USED AUTO DEALERS	4411	47	97,750,483	8	122,757
RV, BOAT, MOTORCYCLE DEALERS	4412	62	39,553,225	5	5,692
AUTOMOTIVE PARTS & TIRE	4413	114	11,607,936	27	263,051
FURNITURE & HOME FURNISHING	442	192	9,991,211	44	119,339
ELECTRONICS & APPLIANCE STORES	443	277	12,683,347	77	249,676
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	226	36,672,951	52	1,003,913
BUILDING MATERIALS	4441	161	31,709,156	37	829,636
LAWN & GARDEN SUPPLIES & EQUIP.	4442	65	4,963,795	15	174,277
FOOD & BEVERAGE STORES	445	116	20,900,772	14	1,069,208
GROCERY & CONVENIENCE STORES	4451	43	19,122,326	5	1,053,340
OTHER FOOD & BEVERAGE STORES	4452, 4453	73	1,778,446	9	15,868
DRUG/HEALTH STORES	446	283	12,533,240	84	482,055
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	54	10,527,715	9	1,348,976
APPAREL & ACCESSORIES	448	308	18,849,267	93	134,748
CLOTHING & SHOE STORES	4481, 4482	262	16,931,706	88	132,651
JEWELRY & LUGGAGE STORES	4483	46	1,917,561	5	2,097
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	298	16,103,670	95	551,138
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	234	15,749,193	70	189,988
BOOK STORES & NEWS DEALERS	4512	64	354,477	25	361,150
GENERAL MERCHANDISE STORES	452	38	65,600,356	15	110,712
DEPARTMENT STORES	4521	8	12,259,822	4	27,533
GENERAL MERCHANDISE STORES	4529	30	53,340,534	11	83,179
E-COMMERCE & MAIL ORDER	4541	325	8,933,870	133	686,008
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,196	27,864,946	277	1,557,599
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>31</u>	<u>680,412</u>	<u>7</u>	<u>57,281</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>419,394</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>252,234</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,714</u>	<u>100,217,929</u>	<u>305</u>	<u>6,391,044</u>
CONSTRUCTION OF BUILDINGS	236	486	51,056,821	69	2,550,209
HEAVY CONSTRUCTION & HIGHWAYS	237	69	11,526,482	24	1,639,007
SPECIAL TRADE CONTRACTORS	238	1,159	37,634,626	212	2,201,828
<u>MANUFACTURING</u>	<u>31-33</u>	<u>792</u>	<u>22,186,420</u>	<u>100</u>	<u>939,036</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,856</u>	<u>41,026,064</u>	<u>372</u>	<u>1,620,388</u>
DURABLE GOODS	423	1,300	28,938,477	248	1,237,841
NONDURABLE GOODS	424	542	12,039,860	123	382,502
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	47,727	D	D
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>68</u>	<u>7,329,291</u>	<u>12</u>	<u>362,214</u>
<u>INFORMATION</u>	<u>51</u>	<u>448</u>	<u>25,000,109</u>	<u>143</u>	<u>1,757,699</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>108</u>	<u>3,534,719</u>	<u>31</u>	<u>129,625</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>314</u>	<u>15,063,117</u>	<u>86</u>	<u>947,147</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>547</u>	<u>8,663,979</u>	<u>111</u>	<u>392,592</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>797</u>	<u>17,535,427</u>	<u>147</u>	<u>700,807</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>96</u>	<u>5,699,422</u>	<u>15</u>	<u>584,376</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>398</u>	<u>73,738,632</u>	<u>36</u>	<u>12,857,820</u>
ACCOMMODATIONS	721	71	13,518,458	13	11,222,630
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	327	60,220,174	23	1,635,190
<u>OTHER SERVICES</u>	<u>81</u>	<u>553</u>	<u>20,606,078</u>	<u>74</u>	<u>482,050</u>
REPAIR & MAINTENANCE	811	407	16,710,914	40	262,544
PERSONAL SERVICE	812	107	3,409,678	20	143,621
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	39	485,486	14	75,885
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>18</u>	<u>130,349</u>	<u>4</u>	<u>50,352</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>11,296</b>	<b>\$731,656,565</b>	<b>2,380</b>	<b>\$34,985,978</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>6,989</u>	<u>\$1,846,515,319</u>	<u>5,382</u>	<u>\$1,173,098,269</u>
MOTOR VEHICLES & PARTS	441	457	536,809,226	394	328,908,936
NEW & USED AUTO DEALERS	4411	173	436,780,549	153	235,124,164
RV, BOAT, MOTORCYCLE DEALERS	4412	72	50,810,501	61	53,051,185
AUTOMOTIVE PARTS & TIRE	4413	212	49,218,176	180	40,733,587
FURNITURE & HOME FURNISHING	442	388	59,569,895	257	41,611,134
ELECTRONICS & APPLIANCE STORES	443	557	75,863,685	468	57,528,245
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	475	169,166,387	312	123,413,384
BUILDING MATERIALS	4441	355	152,896,434	229	115,079,253
LAWN & GARDEN SUPPLIES & EQUIP.	4442	120	16,269,953	83	8,334,131
FOOD & BEVERAGE STORES	445	366	98,072,633	213	68,191,620
GROCERY & CONVENIENCE STORES	4451	196	92,182,034	89	61,344,322
OTHER FOOD & BEVERAGE STORES	4452, 4453	170	5,890,599	124	6,847,298
DRUG/HEALTH STORES	446	519	71,038,648	469	54,896,236
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	169	43,540,018	100	25,687,496
APPAREL & ACCESSORIES	448	536	167,524,275	405	70,855,044
CLOTHING & SHOE STORES	4481, 4482	452	146,959,343	345	64,092,455
JEWELRY & LUGGAGE STORES	4483	84	20,564,932	60	6,762,589
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	570	81,892,803	444	55,850,923
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	458	75,722,007	348	41,596,637
BOOK STORES & NEWS DEALERS	4512	112	6,170,796	96	14,254,286
GENERAL MERCHANDISE STORES	452	66	352,573,151	53	216,802,726
DEPARTMENT STORES	4521	9	78,014,925	10	54,884,163
GENERAL MERCHANDISE STORES	4529	57	274,558,226	43	161,918,563
E-COMMERCE & MAIL ORDER	4541	488	65,910,458	428	33,806,536
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,398	124,554,140	1,839	95,545,989
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>60</u>	<u>1,094,687</u>	<u>31</u>	<u>989,930</u>
<u>MINING</u>	<u>21</u>	<u>13</u>	<u>915,613</u>	<u>5</u>	<u>354,980</u>
<u>UTILITIES</u>	<u>22</u>	<u>27</u>	<u>2,536,291</u>	<u>18</u>	<u>1,385,496</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>6,331</u>	<u>577,883,141</u>	<u>2,854</u>	<u>360,243,889</u>
CONSTRUCTION OF BUILDINGS	236	2,013	286,528,263	922	171,727,309
HEAVY CONSTRUCTION & HIGHWAYS	237	203	53,496,873	96	24,975,810
SPECIAL TRADE CONTRACTORS	238	4,115	237,858,005	1,836	163,540,770
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,634</u>	<u>54,380,000</u>	<u>1,194</u>	<u>49,533,750</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,180</u>	<u>189,211,634</u>	<u>2,740</u>	<u>168,065,919</u>
DURABLE GOODS	423	2,254	141,976,167	1,953	134,172,240
NONDURABLE GOODS	424	901	46,936,783	762	33,525,974
ELECTRONIC MARKETS, AGENTS & BROKERS	425	25	298,684	25	367,705
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>179</u>	<u>10,319,603</u>	<u>103</u>	<u>5,866,927</u>
<u>INFORMATION</u>	<u>51</u>	<u>733</u>	<u>158,936,565</u>	<u>668</u>	<u>99,679,177</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>170</u>	<u>31,100,844</u>	<u>164</u>	<u>20,511,383</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>614</u>	<u>65,808,644</u>	<u>468</u>	<u>59,873,748</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>1,441</u>	<u>52,154,919</u>	<u>1,022</u>	<u>32,638,523</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>2,515</u>	<u>81,466,422</u>	<u>1,259</u>	<u>65,780,445</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>262</u>	<u>28,562,752</u>	<u>209</u>	<u>17,288,331</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>1,598</u>	<u>367,327,727</u>	<u>962</u>	<u>269,065,399</u>
ACCOMMODATIONS	721	91	46,668,554	94	49,462,207
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,507	320,659,173	868	219,603,192
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,809</u>	<u>96,334,094</u>	<u>1,099</u>	<u>71,266,342</u>
REPAIR & MAINTENANCE	811	1,206	77,519,101	726	55,641,370
PERSONAL SERVICE	812	521	17,029,699	304	13,926,969
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	82	1,785,294	69	1,698,003
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>17</u>	<u>1,990,646</u>	<u>19</u>	<u>3,294,412</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>27,572</b>	<b>\$3,566,538,901</b>	<b>18,197</b>	<b>\$2,398,936,920</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,862</u>	<u>\$58,062,942</u>	<u>4,462</u>	<u>\$628,316,460</u>
MOTOR VEHICLES & PARTS	441	112	12,560,163	212	146,069,316
NEW & USED AUTO DEALERS	4411	19	7,560,281	48	113,225,858
RV, BOAT, MOTORCYCLE DEALERS	4412	22	710,634	41	14,284,002
AUTOMOTIVE PARTS & TIRE	4413	71	4,289,248	123	18,559,456
FURNITURE & HOME FURNISHING	442	90	1,838,013	239	22,350,884
ELECTRONICS & APPLIANCE STORES	443	143	1,763,133	415	30,540,894
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	116	7,747,535	274	80,199,291
BUILDING MATERIALS	4441	87	6,679,596	198	68,880,434
LAWN & GARDEN SUPPLIES & EQUIP.	4442	29	1,067,939	76	11,318,857
FOOD & BEVERAGE STORES	445	32	5,310,033	149	34,233,484
GROCERY & CONVENIENCE STORES	4451	14	5,129,665	57	31,161,896
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	180,368	92	3,071,588
DRUG/HEALTH STORES	446	143	814,405	375	23,011,549
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	25	3,004,840	81	17,932,255
APPAREL & ACCESSORIES	448	150	488,441	342	28,666,914
CLOTHING & SHOE STORES	4481, 4482	136	410,272	300	25,801,260
JEWELRY & LUGGAGE STORES	4483	14	78,169	42	2,865,654
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	173	2,164,310	380	33,654,024
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	130	1,913,762	290	30,791,826
BOOK STORES & NEWS DEALERS	4512	43	250,548	90	2,862,198
GENERAL MERCHANDISE STORES	452	24	12,563,174	50	141,628,570
DEPARTMENT STORES	4521	4	138,008	10	36,625,033
GENERAL MERCHANDISE STORES	4529	20	12,425,166	40	105,003,537
E-COMMERCE & MAIL ORDER	4541	235	2,676,345	388	21,800,453
MISCELLANEOUS RETAILERS	453, 4542, 4543	619	7,132,550	1,557	48,228,826
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>20</u>	<u>204,953</u>	<u>37</u>	<u>762,256</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>26,046</u>	<u>15</u>	<u>175,256</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>52,484</u>	<u>16</u>	<u>766,030</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>639</u>	<u>25,426,243</u>	<u>2,678</u>	<u>235,614,534</u>
CONSTRUCTION OF BUILDINGS	236	169	8,507,439	809	125,072,632
HEAVY CONSTRUCTION & HIGHWAYS	237	41	4,641,419	91	24,229,710
SPECIAL TRADE CONTRACTORS	238	429	12,277,385	1,778	86,312,192
<u>MANUFACTURING</u>	<u>31-33</u>	<u>265</u>	<u>3,165,309</u>	<u>925</u>	<u>22,983,674</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>864</u>	<u>7,674,434</u>	<u>2,262</u>	<u>73,488,752</u>
DURABLE GOODS	423	617	5,982,552	1,575	61,063,209
NONDURABLE GOODS	424	242	1,690,584	672	12,216,990
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	1,298	15	208,553
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>15</u>	<u>209,981</u>	<u>62</u>	<u>2,194,710</u>
<u>INFORMATION</u>	<u>51</u>	<u>255</u>	<u>6,883,575</u>	<u>576</u>	<u>64,868,888</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>55</u>	<u>862,511</u>	<u>127</u>	<u>8,383,277</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>137</u>	<u>2,109,120</u>	<u>414</u>	<u>21,472,899</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>211</u>	<u>3,703,849</u>	<u>851</u>	<u>32,241,919</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>274</u>	<u>2,076,592</u>	<u>1,297</u>	<u>29,620,687</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>17</u>	<u>914,873</u>	<u>138</u>	<u>12,706,176</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>123</u>	<u>10,243,491</u>	<u>554</u>	<u>125,292,610</u>
ACCOMMODATIONS	721	29	2,685,487	42	13,846,909
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	94	7,558,004	512	111,445,701
<u>OTHER SERVICES</u>	<u>81</u>	<u>183</u>	<u>5,588,184</u>	<u>849</u>	<u>34,709,300</u>
REPAIR & MAINTENANCE	811	135	5,110,117	568	28,510,719
PERSONAL SERVICE	812	30	377,859	218	5,664,080
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	100,208	63	534,501
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>20,448</u>	<u>19</u>	<u>1,725,454</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,941</b>	<b>\$127,225,035</b>	<b>15,282</b>	<b>\$1,295,322,882</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIYAKUM AND WALLA WALLA COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	WAHAKIYAKUM*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>657</u>	<u>\$3,195,976</u>	<u>2,230</u>	<u>\$92,161,541</u>
MOTOR VEHICLES & PARTS	441	24	185,540	100	18,897,466
NEW & USED AUTO DEALERS	4411	3	5,399	23	12,882,900
RV, BOAT, MOTORCYCLE DEALERS	4412	4	1,349	18	2,164,915
AUTOMOTIVE PARTS & TIRE	4413	17	178,792	59	3,849,651
FURNITURE & HOME FURNISHING	442	28	115,288	106	3,245,464
ELECTRONICS & APPLIANCE STORES	443	57	569,163	197	3,730,704
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	42	380,825	126	12,511,418
BUILDING MATERIALS	4441	35	373,965	85	11,706,374
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	6,860	41	805,044
FOOD & BEVERAGE STORES	445	12	277,489	85	9,477,064
GROCERY & CONVENIENCE STORES	4451	3	269,478	24	7,538,753
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	8,011	61	1,938,311
DRUG/HEALTH STORES	446	44	98,584	199	4,191,436
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	440,251	20	2,862,296
APPAREL & ACCESSORIES	448	66	38,726	194	2,283,366
CLOTHING & SHOE STORES	4481, 4482	61	38,141	179	1,921,246
JEWELRY & LUGGAGE STORES	4483	5	585	15	362,120
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	63	31,175	201	3,775,617
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	44	26,619	147	2,132,430
BOOK STORES & NEWS DEALERS	4512	19	4,556	54	1,643,187
GENERAL MERCHANDISE STORES	452	13	124,860	29	16,967,534
DEPARTMENT STORES	4521	4	11,814	6	3,120,191
GENERAL MERCHANDISE STORES	4529	9	113,046	23	13,847,343
E-COMMERCE & MAIL ORDER	4541	97	274,673	254	4,230,592
MISCELLANEOUS RETAILERS	453, 4542, 4543	207	659,402	719	9,988,584
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>5</u>	<u>3,642</u>	<u>15</u>	<u>150,320</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>67,818</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>125,549</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>136</u>	<u>2,095,356</u>	<u>723</u>	<u>42,263,238</u>
CONSTRUCTION OF BUILDINGS	236	29	609,744	195	23,879,040
HEAVY CONSTRUCTION & HIGHWAYS	237	11	474,354	35	1,348,403
SPECIAL TRADE CONTRACTORS	238	96	1,011,258	493	17,035,795
<u>MANUFACTURING</u>	<u>31-33</u>	<u>57</u>	<u>404,995</u>	<u>489</u>	<u>10,214,848</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>231</u>	<u>408,895</u>	<u>1,240</u>	<u>18,939,104</u>
DURABLE GOODS	423	154	348,932	863	14,317,718
NONDURABLE GOODS	424	76	59,837	368	4,545,739
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	9	75,647
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>3</u>	<u>66,547</u>	<u>24</u>	<u>699,931</u>
<u>INFORMATION</u>	<u>51</u>	<u>109</u>	<u>685,376</u>	<u>334</u>	<u>10,128,797</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>27</u>	<u>92,729</u>	<u>84</u>	<u>1,385,390</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>50</u>	<u>188,232</u>	<u>200</u>	<u>5,236,491</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>62</u>	<u>99,303</u>	<u>352</u>	<u>3,384,333</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>79</u>	<u>167,929</u>	<u>405</u>	<u>6,260,137</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>5</u>	<u>26,574</u>	<u>38</u>	<u>1,679,944</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>16</u>	<u>662,830</u>	<u>164</u>	<u>29,794,019</u>
ACCOMMODATIONS	721	6	223,299	40	8,490,477
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	10	439,531	124	21,303,542
<u>OTHER SERVICES</u>	<u>81</u>	<u>45</u>	<u>183,371</u>	<u>240</u>	<u>5,782,930</u>
REPAIR & MAINTENANCE	811	27	163,019	157	4,635,371
PERSONAL SERVICE	812	8	18,935	52	912,777
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	1,417	31	234,782
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>1,125</u>	<u>6</u>	<u>286,010</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,488</b>	<b>\$8,307,515</b>	<b>6,553</b>	<b>\$228,560,400</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,321</u>	<u>\$459,045,195</u>	<u>2,058</u>	<u>\$66,917,516</u>
MOTOR VEHICLES & PARTS	441	237	93,441,960	87	13,677,772
NEW & USED AUTO DEALERS	4411	61	68,745,342	16	11,118,117
RV, BOAT, MOTORCYCLE DEALERS	4412	53	12,124,953	16	195,260
AUTOMOTIVE PARTS & TIRE	4413	123	12,571,665	55	2,364,395
FURNITURE & HOME FURNISHING	442	210	15,746,006	103	2,390,292
ELECTRONICS & APPLIANCE STORES	443	347	17,903,761	196	3,624,021
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	235	61,064,890	112	7,354,358
BUILDING MATERIALS	4441	162	53,313,069	90	6,300,155
LAWN & GARDEN SUPPLIES & EQUIP.	4442	73	7,751,821	22	1,054,203
FOOD & BEVERAGE STORES	445	138	36,029,598	45	4,656,601
GROCERY & CONVENIENCE STORES	4451	51	33,922,719	16	4,590,638
OTHER FOOD & BEVERAGE STORES	4452, 4453	87	2,106,879	29	65,963
DRUG/HEALTH STORES	446	368	21,919,694	188	3,202,460
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	86	13,933,725	14	1,630,584
APPAREL & ACCESSORIES	448	370	28,805,113	180	1,379,283
CLOTHING & SHOE STORES	4481, 4482	325	27,081,096	163	1,178,181
JEWELRY & LUGGAGE STORES	4483	45	1,724,017	17	201,102
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	395	19,239,616	181	7,541,200
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	307	17,908,377	135	1,322,211
BOOK STORES & NEWS DEALERS	4512	88	1,331,239	46	6,218,989
GENERAL MERCHANDISE STORES	452	56	91,317,860	21	11,098,495
DEPARTMENT STORES	4521	9	24,656,687	4	183,415
GENERAL MERCHANDISE STORES	4529	47	66,661,173	17	10,915,080
E-COMMERCE & MAIL ORDER	4541	411	23,987,901	258	4,607,912
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,468	35,655,071	673	5,754,538
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>42</u>	<u>847,884</u>	<u>7</u>	<u>113,419</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>1,915,245</u>	<u>3</u>	<u>205,112</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>361,848</u>	<u>7</u>	<u>13,234</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,027</u>	<u>198,953,331</u>	<u>586</u>	<u>60,405,778</u>
CONSTRUCTION OF BUILDINGS	236	694	109,325,591	133	34,562,204
HEAVY CONSTRUCTION & HIGHWAYS	237	79	17,173,559	37	7,031,993
SPECIAL TRADE CONTRACTORS	238	1,254	72,454,181	416	18,811,581
<u>MANUFACTURING</u>	<u>31-33</u>	<u>991</u>	<u>22,667,997</u>	<u>356</u>	<u>3,877,382</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,303</u>	<u>69,919,350</u>	<u>1,082</u>	<u>16,013,442</u>
DURABLE GOODS	423	1,605	48,264,967	756	13,306,237
NONDURABLE GOODS	424	678	21,568,716	320	2,694,242
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	85,667	6	12,963
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>76</u>	<u>5,632,162</u>	<u>22</u>	<u>887,049</u>
<u>INFORMATION</u>	<u>51</u>	<u>547</u>	<u>40,283,692</u>	<u>302</u>	<u>7,934,329</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>125</u>	<u>4,551,610</u>	<u>62</u>	<u>722,429</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>376</u>	<u>20,274,099</u>	<u>162</u>	<u>6,119,033</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>753</u>	<u>17,202,423</u>	<u>308</u>	<u>2,946,333</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>929</u>	<u>28,480,505</u>	<u>315</u>	<u>5,992,803</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>143</u>	<u>10,252,885</u>	<u>24</u>	<u>1,099,439</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>580</u>	<u>117,394,648</u>	<u>123</u>	<u>19,365,561</u>
ACCOMMODATIONS	721	97	25,165,835	12	4,263,023
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	483	92,228,813	111	15,102,538
<u>OTHER SERVICES</u>	<u>81</u>	<u>716</u>	<u>32,584,439</u>	<u>192</u>	<u>3,914,982</u>
REPAIR & MAINTENANCE	811	491	26,173,079	126	3,153,478
PERSONAL SERVICE	812	181	5,813,270	46	718,337
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	44	598,090	20	43,167
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>13</u>	<u>684,320</u>	<u>8</u>	<u>96,640</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>13,962</b>	<b>\$1,031,051,633</b>	<b>5,617</b>	<b>\$196,624,481</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter 2016

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,718</u>	<u>\$455,522,781</u>
MOTOR VEHICLES & PARTS	441	293	122,472,094
NEW & USED AUTO DEALERS	4411	105	93,932,653
RV, BOAT, MOTORCYCLE DEALERS	4412	40	10,622,566
AUTOMOTIVE PARTS & TIRE	4413	148	17,916,875
FURNITURE & HOME FURNISHING	442	158	11,324,351
ELECTRONICS & APPLIANCE STORES	443	339	17,765,409
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	212	49,496,403
BUILDING MATERIALS	4441	152	41,511,744
LAWN & GARDEN SUPPLIES & EQUIP.	4442	60	7,984,659
FOOD & BEVERAGE STORES	445	180	30,075,275
GROCERY & CONVENIENCE STORES	4451	107	28,259,864
OTHER FOOD & BEVERAGE STORES	4452, 4453	73	1,815,411
DRUG/HEALTH STORES	446	289	14,725,722
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	71	13,970,684
APPAREL & ACCESSORIES	448	304	25,191,930
CLOTHING & SHOE STORES	4481, 4482	265	23,515,844
JEWELRY & LUGGAGE STORES	4483	39	1,676,086
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	284	15,387,488
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	211	14,236,135
BOOK STORES & NEWS DEALERS	4512	73	1,151,353
GENERAL MERCHANDISE STORES	452	47	107,105,503
DEPARTMENT STORES	4521	9	24,928,951
GENERAL MERCHANDISE STORES	4529	38	82,176,552
E-COMMERCE & MAIL ORDER	4541	335	12,178,051
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,206	35,829,871
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>38</u>	<u>777,962</u>
<u>MINING</u>	<u>21</u>	<u>12</u>	<u>680,430</u>
<u>UTILITIES</u>	<u>22</u>	<u>24</u>	<u>557,407</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,361</u>	<u>174,551,154</u>
CONSTRUCTION OF BUILDINGS	236	408	88,443,431
HEAVY CONSTRUCTION & HIGHWAYS	237	66	14,150,223
SPECIAL TRADE CONTRACTORS	238	887	71,957,500
<u>MANUFACTURING</u>	<u>31-33</u>	<u>762</u>	<u>37,220,194</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,047</u>	<u>89,983,480</u>
DURABLE GOODS	423	1,470	66,754,518
NONDURABLE GOODS	424	559	23,007,920
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	221,042
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>67</u>	<u>1,746,154</u>
<u>INFORMATION</u>	<u>51</u>	<u>487</u>	<u>41,925,315</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>126</u>	<u>6,710,296</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>348</u>	<u>27,972,975</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>594</u>	<u>12,737,500</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>704</u>	<u>17,880,022</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>91</u>	<u>7,286,823</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>514</u>	<u>92,253,044</u>
ACCOMMODATIONS	721	65	14,704,187
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	449	77,548,857
<u>OTHER SERVICES</u>	<u>81</u>	<u>635</u>	<u>30,474,087</u>
REPAIR & MAINTENANCE	811	472	25,036,960
PERSONAL SERVICE	812	126	4,738,587
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	37	698,540
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>16</u>	<u>286,669</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>11,544</b>	<b>\$998,566,293</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections



**Table 4-A**  
**City Taxable Retail Sales Comparing**  
**Quarter 3, 2015 to Quarter 3, 2016**  
**(Dollars in Thousands)**

City	Quarter 3, 2015	Quarter 3, 2016	Percent Change
Aberdeen	\$103,847	\$106,294	2.4%
Auburn	\$480,050	\$466,319	-2.9%
Bellevue	\$1,751,917	\$1,806,692	3.1%
Bellingham	\$635,634	\$673,172	5.9%
Bremerton	\$220,307	\$245,787	11.6%
Camas	\$62,791	\$71,384	13.7%
Centralia	\$86,412	\$90,292	4.5%
Chehalis	\$111,748	\$129,730	16.1%
Colville	\$53,136	\$55,848	5.1%
Des Moines	\$77,270	\$95,670	23.8%
Edmonds	\$212,634	\$208,238	-2.1%
Ellensburg	\$120,476	\$143,179	18.8%
Everett	\$693,983	\$713,837	2.9%
Federal Way	\$387,522	\$425,945	9.9%
Fife	\$240,632	\$260,147	8.1%
Issaquah	\$403,853	\$409,563	1.4%
Kelso	\$64,008	\$72,199	12.8%
Kennewick	\$523,860	\$510,079	-2.6%
Kent	\$526,241	\$555,902	5.6%
Kirkland	\$581,717	\$599,918	3.1%
Lacey	\$295,695	\$322,712	9.1%
Longview	\$209,075	\$222,180	6.3%
Lynnwood	\$597,806	\$647,315	8.3%
Marysville	\$263,193	\$272,282	3.5%
Mercer Island	\$126,996	\$146,915	15.7%
Moses Lake	\$166,294	\$186,079	11.9%
Mount Vernon	\$179,302	\$199,275	11.1%
Mountlake Terrace	\$47,671	\$54,830	15.0%
Oak Harbor	\$92,838	\$105,476	13.6%
Olympia	\$501,363	\$538,481	7.4%
Omak	\$52,778	\$54,341	3.0%
Pasco	\$292,026	\$324,971	11.3%
Port Angeles	\$104,064	\$106,578	2.4%
Port Townsend	\$64,803	\$71,950	11.0%
Pullman	\$130,710	\$149,473	14.4%
Puyallup	\$559,602	\$595,570	6.4%
Redmond	\$653,144	\$711,546	8.9%
Renton	\$683,961	\$776,954	13.6%
Richland	\$291,017	\$310,607	6.7%
Sea Tac	\$367,146	\$404,776	10.2%
Seattle	\$5,846,526	\$6,393,917	9.4%
Shelton	\$55,245	\$59,657	8.0%
Spokane	\$1,180,989	\$1,247,893	5.7%
Sunnyside	\$71,091	\$81,351	14.4%
Tacoma	\$1,214,061	\$1,273,524	4.9%
Tukwila	\$543,167	\$518,195	-4.6%
Vancouver	\$910,899	\$934,865	2.6%
Walla Walla	\$144,284	\$151,619	5.1%
Wenatchee	\$238,413	\$264,878	11.1%
Yakima	\$466,170	\$485,308	4.1%

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter, 2016

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,259</b>	<b>\$68,644,623</b>	<b>2,548</b>	<b>\$250,396,761</b>
MOTOR VEHICLES & PARTS	441	56	20,304,474	146	103,682,782
NEW & USED AUTO DEALERS	4411	14	15,880,353	43	88,408,987
RV, BOAT, MOTORCYCLE DEALERS	4412	9	84,040	17	7,998,181
AUTOMOTIVE PARTS & TIRE	4413	33	4,340,081	86	7,275,614
FURNITURE & HOME FURNISHING	442	54	934,014	143	5,757,041
ELECTRONICS & APPLIANCES	443	116	963,404	237	5,766,561
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	66	11,498,762	183	17,555,940
BUILDING MATERIALS	4441	51	10,649,427	149	16,210,515
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	849,335	34	1,345,425
FOOD & BEVERAGE STORES	445	27	5,443,443	65	8,681,781
GROCERY & CONVENIENCE STORES	4451	14	5,001,162	28	8,313,982
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	442,281	37	367,799
DRUG/HEALTH STORES	446	112	1,863,728	189	8,087,059
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	785,031	25	7,370,741
APPAREL & ACCESSORIES	448	123	889,904	224	35,290,941
CLOTHING & SHOE STORES	4481, 4482	108	606,991	201	32,983,001
JEWELRY & LUGGAGE STORES	4483	15	282,913	23	2,307,940
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	111	1,175,000	195	6,693,549
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	80	871,451	147	6,362,130
BOOK STORES & NEWS DEALERS	4512	31	303,549	48	331,419
GENERAL MERCHANDISE STORES	452	19	20,287,564	31	29,691,611
DEPARTMENT STORES	4521	6	3,678,074	5	2,604,717
GENERAL MERCHANDISE STORES	4529	13	16,609,490	26	27,086,894
E-COMMERCE & MAIL ORDER	4541	154	910,238	260	5,204,903
MISCELLANEOUS RETAILERS	453, 4542, 4543	413	3,589,061	850	16,613,852
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>4</b>	<b>6,727</b>	<b>13</b>	<b>133,480</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>4</b>	<b>3,488</b>
<b>UTILITIES</b>	<b>22</b>	<b>5</b>	<b>50,986</b>	<b>5</b>	<b>798,596</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>315</b>	<b>6,350,868</b>	<b>1,784</b>	<b>71,295,943</b>
CONSTRUCTION OF BUILDINGS	236	89	2,945,006	418	35,423,603
HEAVY CONSTRUCTION & HIGHWAYS	237	13	377,106	73	11,132,332
SPECIAL TRADE CONTRACTORS	238	213	3,028,756	1,293	24,740,008
<b>MANUFACTURING</b>	<b>31-33</b>	<b>194</b>	<b>1,453,943</b>	<b>556</b>	<b>7,055,762</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>696</b>	<b>6,334,026</b>	<b>1,466</b>	<b>37,140,052</b>
DURABLE GOODS	423	498	5,042,983	1,031	29,015,436
NONDURABLE GOODS	424	193	1,283,732	423	8,069,920
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	7,311	12	54,696
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>11</b>	<b>51,765</b>	<b>44</b>	<b>1,534,771</b>
<b>INFORMATION</b>	<b>51</b>	<b>222</b>	<b>4,102,839</b>	<b>359</b>	<b>16,736,278</b>
FINANCE, INSURANCE	52	55	828,700	88	3,149,361
REAL ESTATE, RENTAL/LEASING	53	148	1,595,114	292	10,032,583
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	184	2,157,382	454	6,529,093
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	248	1,489,148	820	8,382,206
ARTS, ENTERTAINMENT & RECREATION	71	12	121,824	46	3,324,900
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>67</b>	<b>10,634,141</b>	<b>190</b>	<b>35,066,965</b>
ACCOMMODATIONS	721	6	1,396,452	11	3,858,991
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	61	9,237,689	179	31,207,974
<b>OTHER SERVICES</b>	<b>81</b>	<b>137</b>	<b>2,399,548</b>	<b>451</b>	<b>14,728,620</b>
REPAIR & MAINTENANCE	811	81	1,768,068	355	12,912,355
PERSONAL SERVICE	812	41	518,352	72	1,604,216
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	113,128	24	212,049
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>6</b>	<b>53,447</b>	<b>9</b>	<b>9,894</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,564</b>	<b>\$106,294,481</b>	<b>9,129</b>	<b>\$466,318,753</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter, 2016

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>4,192</b>	<b>\$761,275,113</b>	<b>3,110</b>	<b>\$350,408,008</b>
MOTOR VEHICLES & PARTS	441	146	293,018,844	141	79,895,726
NEW & USED AUTO DEALERS	4411	48	278,039,641	37	62,196,189
RV, BOAT, MOTORCYCLE DEALERS	4412	18	7,476,267	31	10,047,617
AUTOMOTIVE PARTS & TIRE	4413	80	7,502,936	73	7,651,920
FURNITURE & HOME FURNISHING	442	284	27,864,534	166	10,558,711
ELECTRONICS & APPLIANCES	443	416	65,171,816	277	13,074,628
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	261	36,075,851	155	42,546,610
BUILDING MATERIALS	4441	205	35,105,001	119	40,639,508
LAWN & GARDEN SUPPLIES & EQUIP.	4442	56	970,850	36	1,907,102
FOOD & BEVERAGE STORES	445	126	24,849,963	76	23,295,985
GROCERY & CONVENIENCE STORES	4451	38	19,550,649	25	22,240,537
OTHER FOOD & BEVERAGE STORES	4452, 4453	88	5,299,314	51	1,055,448
DRUG/HEALTH STORES	446	349	25,269,706	297	14,978,641
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	33	6,256,188	38	4,532,141
APPAREL & ACCESSORIES	448	384	130,678,029	296	24,384,951
CLOTHING & SHOE STORES	4481, 4482	318	115,140,892	261	22,862,091
JEWELRY & LUGGAGE STORES	4483	66	15,537,137	35	1,522,860
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	324	32,029,682	281	15,996,231
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	257	29,602,767	220	14,909,824
BOOK STORES & NEWS DEALERS	4512	67	2,426,915	61	1,086,407
GENERAL MERCHANDISE STORES	452	33	42,087,206	47	88,139,925
DEPARTMENT STORES	4521	8	22,646,015	9	24,110,444
GENERAL MERCHANDISE STORES	4529	25	19,441,191	38	64,029,481
E-COMMERCE & MAIL ORDER	4541	364	25,751,157	319	9,392,301
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,472	52,222,137	1,017	23,612,158
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>19</b>	<b>243,965</b>	<b>16</b>	<b>366,011</b>
<b>MINING</b>	<b>21</b>	<b>4</b>	<b>65,774</b>	<b>4</b>	<b>452,091</b>
<b>UTILITIES</b>	<b>22</b>	<b>7</b>	<b>502,384</b>	<b>8</b>	<b>62,572</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>4,140</b>	<b>379,497,864</b>	<b>1,400</b>	<b>107,223,865</b>
CONSTRUCTION OF BUILDINGS	236	1,306	271,134,421	451	68,450,169
HEAVY CONSTRUCTION & HIGHWAYS	237	106	18,935,066	48	6,090,322
SPECIAL TRADE CONTRACTORS	238	2,728	89,428,377	901	32,683,374
<b>MANUFACTURING</b>	<b>31-33</b>	<b>911</b>	<b>18,347,332</b>	<b>651</b>	<b>11,365,879</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,960</b>	<b>74,823,786</b>	<b>1,677</b>	<b>32,651,916</b>
DURABLE GOODS	423	1,361	64,648,808	1,180	25,292,998
NONDURABLE GOODS	424	583	10,070,045	480	7,300,646
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	104,933	17	58,272
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>56</b>	<b>1,307,204</b>	<b>45</b>	<b>1,823,144</b>
<b>INFORMATION</b>	<b>51</b>	<b>613</b>	<b>77,849,400</b>	<b>442</b>	<b>21,551,301</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>120</b>	<b>20,631,658</b>	<b>98</b>	<b>2,017,930</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>405</b>	<b>46,046,307</b>	<b>266</b>	<b>11,263,080</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>1,143</b>	<b>86,165,684</b>	<b>572</b>	<b>12,657,882</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>1,850</b>	<b>54,743,908</b>	<b>734</b>	<b>17,716,568</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>166</b>	<b>28,851,207</b>	<b>85</b>	<b>4,495,784</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>530</b>	<b>210,790,907</b>	<b>364</b>	<b>79,226,535</b>
ACCOMMODATIONS	721	29	79,950,683	34	13,475,728
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	501	130,840,224	330	65,750,807
<b>OTHER SERVICES</b>	<b>81</b>	<b>739</b>	<b>43,890,226</b>	<b>500</b>	<b>19,399,049</b>
REPAIR & MAINTENANCE	811	475	25,913,066	333	16,117,118
PERSONAL SERVICE	812	223	17,287,709	135	3,158,324
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	41	689,451	32	123,607
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>29</b>	<b>1,659,030</b>	<b>9</b>	<b>490,131</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>16,884</b>	<b>\$1,806,691,749</b>	<b>9,981</b>	<b>\$673,171,746</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter, 2016

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,144</b>	<b>\$137,088,780</b>	<b>1,473</b>	<b>\$20,957,024</b>
MOTOR VEHICLES & PARTS	441	108	96,305,357	49	2,694,657
NEW & USED AUTO DEALERS	4411	32	85,622,076	12	1,211,083
RV, BOAT, MOTORCYCLE DEALERS	4412	15	7,485,413	9	3,877
AUTOMOTIVE PARTS & TIRE	4413	61	3,197,868	28	1,479,697
FURNITURE & HOME FURNISHING	442	100	2,694,289	82	1,437,694
ELECTRONICS & APPLIANCES	443	179	2,359,477	118	2,026,163
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	123	3,855,850	77	4,329,015
BUILDING MATERIALS	4441	103	3,583,138	63	3,802,375
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	272,712	14	526,640
FOOD & BEVERAGE STORES	445	55	7,864,369	29	2,084,351
GROCERY & CONVENIENCE STORES	4451	28	7,663,125	9	2,039,910
OTHER FOOD & BEVERAGE STORES	4452, 4453	27	201,244	20	44,441
DRUG/HEALTH STORES	446	187	5,193,933	119	789,761
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	3,344,466	9	580,964
APPAREL & ACCESSORIES	448	196	1,314,953	168	1,277,227
CLOTHING & SHOE STORES	4481, 4482	170	1,059,432	150	1,125,568
JEWELRY & LUGGAGE STORES	4483	26	255,521	18	151,659
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	185	2,218,865	129	540,632
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	139	1,178,429	99	496,416
BOOK STORES & NEWS DEALERS	4512	46	1,040,436	30	44,216
GENERAL MERCHANDISE STORES	452	26	1,137,378	16	643,307
DEPARTMENT STORES	4521	4	266,566	4	115,898
GENERAL MERCHANDISE STORES	4529	22	870,812	12	527,409
E-COMMERCE & MAIL ORDER	4541	247	3,343,495	203	2,237,286
MISCELLANEOUS RETAILERS	453, 4542, 4543	720	7,456,348	474	2,315,967
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>4</b>	<b>11,433</b>	<b>4</b>	<b>2,740</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>4</b>	<b>26,690</b>
<b>UTILITIES</b>	<b>22</b>	<b>3</b>	<b>3,040</b>	<b>4</b>	<b>52,654</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>845</b>	<b>26,781,818</b>	<b>856</b>	<b>21,761,525</b>
CONSTRUCTION OF BUILDINGS	236	201	11,340,494	182	5,520,953
HEAVY CONSTRUCTION & HIGHWAYS	237	29	3,344,342	21	5,228,421
SPECIAL TRADE CONTRACTORS	238	615	12,096,982	653	11,012,151
<b>MANUFACTURING</b>	<b>31-33</b>	<b>351</b>	<b>3,826,498</b>	<b>213</b>	<b>1,584,881</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,094</b>	<b>14,057,985</b>	<b>682</b>	<b>5,658,295</b>
DURABLE GOODS	423	765	11,438,706	455	3,641,357
NONDURABLE GOODS	424	321	2,606,597	221	2,006,576
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	12,682	6	10,362
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>24</b>	<b>294,162</b>	<b>12</b>	<b>51,856</b>
<b>INFORMATION</b>	<b>51</b>	<b>332</b>	<b>8,696,174</b>	<b>230</b>	<b>3,430,970</b>
FINANCE, INSURANCE	52	74	1,545,439	50	851,112
REAL ESTATE, RENTAL/LEASING	53	204	6,239,798	135	2,697,370
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	301	3,203,039	230	1,369,604
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	471	5,119,129	395	3,143,791
ARTS, ENTERTAINMENT & RECREATION	71	41	2,473,262	19	2,302,768
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>145</b>	<b>28,343,579</b>	<b>53</b>	<b>6,613,580</b>
ACCOMMODATIONS	721	13	4,928,816	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	132	23,414,763	51	6,432,821
<b>OTHER SERVICES</b>	<b>81</b>	<b>271</b>	<b>7,685,003</b>	<b>153</b>	<b>878,594</b>
REPAIR & MAINTENANCE	811	192	5,829,521	99	445,836
PERSONAL SERVICE	812	56	1,820,218	42	427,559
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	23	35,264	12	5,199
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>8</b>	<b>359,216</b>	<b>3</b>	<b>817</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,314</b>	<b>\$245,787,408</b>	<b>4,516</b>	<b>\$71,384,271</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter, 2016

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,344</b>	<b>\$40,432,476</b>	<b>1,254</b>	<b>\$90,432,980</b>
MOTOR VEHICLES & PARTS	441	65	6,914,267	64	33,390,403
NEW & USED AUTO DEALERS	4411	20	2,618,599	14	27,346,960
RV, BOAT, MOTORCYCLE DEALERS	4412	7	1,138,244	6	2,798,515
AUTOMOTIVE PARTS & TIRE	4413	38	3,157,424	44	3,244,928
FURNITURE & HOME FURNISHING	442	66	1,089,801	60	1,431,024
ELECTRONICS & APPLIANCES	443	102	1,578,439	108	2,535,638
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	75	2,958,121	66	13,097,255
BUILDING MATERIALS	4441	61	2,751,422	59	11,870,617
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	206,699	7	1,226,638
FOOD & BEVERAGE STORES	445	24	4,404,557	12	2,822,779
GROCERY & CONVENIENCE STORES	4451	14	4,394,159	5	2,744,841
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	10,398	7	77,938
DRUG/HEALTH STORES	446	141	1,891,637	105	2,729,897
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,158,581	11	1,623,905
APPAREL & ACCESSORIES	448	125	10,435,257	113	1,365,349
CLOTHING & SHOE STORES	4481, 4482	113	9,514,404	103	1,178,633
JEWELRY & LUGGAGE STORES	4483	12	920,853	10	186,716
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	110	5,157,444	98	1,468,757
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	79	5,122,992	72	1,444,971
BOOK STORES & NEWS DEALERS	4512	31	34,452	26	23,786
GENERAL MERCHANDISE STORES	452	21	163,177	23	23,820,090
DEPARTMENT STORES	4521	4	63,319	5	3,602,679
GENERAL MERCHANDISE STORES	4529	17	99,858	18	20,217,411
E-COMMERCE & MAIL ORDER	4541	161	1,391,979	152	825,632
MISCELLANEOUS RETAILERS	453, 4542, 4543	444	3,289,216	442	5,322,251
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>3</b>	<b>136,723</b>	<b>6</b>	<b>4,026</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>6</b>	<b>86,283</b>
<b>UTILITIES</b>	<b>22</b>	<b>3</b>	<b>14,430</b>	<b>3</b>	<b>244,039</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>424</b>	<b>12,712,396</b>	<b>375</b>	<b>8,312,010</b>
CONSTRUCTION OF BUILDINGS	236	92	6,993,861	73	2,946,317
HEAVY CONSTRUCTION & HIGHWAYS	237	20	2,011,769	20	2,606,815
SPECIAL TRADE CONTRACTORS	238	312	3,706,766	282	2,758,878
<b>MANUFACTURING</b>	<b>31-33</b>	<b>207</b>	<b>2,060,061</b>	<b>183</b>	<b>933,159</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>721</b>	<b>6,006,502</b>	<b>678</b>	<b>7,264,879</b>
DURABLE GOODS	423	509	3,971,954	468	5,834,067
NONDURABLE GOODS	424	208	2,030,599	207	1,422,858
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	3,949	3	7,954
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>9</b>	<b>23,265</b>	<b>14</b>	<b>819,358</b>
<b>INFORMATION</b>	<b>51</b>	<b>225</b>	<b>4,049,362</b>	<b>212</b>	<b>3,058,914</b>
FINANCE, INSURANCE	52	51	271,995	56	345,028
REAL ESTATE, RENTAL/LEASING	53	134	1,388,170	136	1,738,972
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	190	1,657,859	180	2,356,584
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	275	1,405,467	222	1,180,357
ARTS, ENTERTAINMENT & RECREATION	71	20	693,826	15	1,083,897
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>96</b>	<b>15,884,872</b>	<b>72</b>	<b>9,341,892</b>
ACCOMMODATIONS	721	9	1,681,235	5	2,033,224
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	87	14,203,637	67	7,308,668
<b>OTHER SERVICES</b>	<b>81</b>	<b>164</b>	<b>3,185,751</b>	<b>128</b>	<b>2,518,851</b>
REPAIR & MAINTENANCE	811	107	2,603,971	94	2,087,851
PERSONAL SERVICE	812	40	526,083	20	386,791
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	55,697	14	44,209
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>5</b>	<b>14,726</b>	<b>6</b>	<b>9,234</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,873</b>	<b>\$90,292,217</b>	<b>3,546</b>	<b>\$129,730,463</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter, 2016

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,049</b>	<b>\$36,206,275</b>	<b>1,438</b>	<b>\$22,611,603</b>
MOTOR VEHICLES & PARTS	441	52	9,308,771	57	1,888,358
NEW & USED AUTO DEALERS	4411	9	6,468,471	14	1,427,893
RV, BOAT, MOTORCYCLE DEALERS	4412	5	600,408	8	437,280
AUTOMOTIVE PARTS & TIRE	4413	38	2,239,892	35	23,185
FURNITURE & HOME FURNISHING	442	41	990,955	96	973,536
ELECTRONICS & APPLIANCES	443	91	1,000,954	106	1,054,526
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	57	2,897,597	83	1,034,493
BUILDING MATERIALS	4441	47	2,771,575	76	996,787
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	126,022	7	37,706
FOOD & BEVERAGE STORES	445	13	1,867,939	31	4,662,325
GROCERY & CONVENIENCE STORES	4451	4	1,743,463	7	4,636,561
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	124,476	24	25,764
DRUG/HEALTH STORES	446	83	124,884	122	4,848,114
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	944,171	12	1,554,439
APPAREL & ACCESSORIES	448	97	269,195	128	496,208
CLOTHING & SHOE STORES	4481, 4482	92	197,650	114	441,984
JEWELRY & LUGGAGE STORES	4483	5	71,545	14	54,224
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	92	1,280,143	131	239,064
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	72	1,264,876	100	209,172
BOOK STORES & NEWS DEALERS	4512	20	15,267	31	29,892
GENERAL MERCHANDISE STORES	452	20	12,269,197	19	538,658
DEPARTMENT STORES	4521	4	54,231	4	70,240
GENERAL MERCHANDISE STORES	4529	16	12,214,966	15	468,418
E-COMMERCE & MAIL ORDER	4541	136	774,092	189	1,818,258
MISCELLANEOUS RETAILERS	453, 4542, 4543	361	4,478,377	464	3,503,624
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>5</b>	<b>107,428</b>	<b>7</b>	<b>461,470</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>3</b>	<b>13,426</b>
<b>UTILITIES</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>3</b>	<b>4,274</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>174</b>	<b>4,615,137</b>	<b>949</b>	<b>37,409,115</b>
CONSTRUCTION OF BUILDINGS	236	34	1,926,778	220	30,859,620
HEAVY CONSTRUCTION & HIGHWAYS	237	11	313,171	28	425,614
SPECIAL TRADE CONTRACTORS	238	129	2,375,188	701	6,123,881
<b>MANUFACTURING</b>	<b>31-33</b>	<b>116</b>	<b>602,717</b>	<b>209</b>	<b>1,911,872</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>523</b>	<b>3,223,049</b>	<b>573</b>	<b>4,287,874</b>
DURABLE GOODS	423	372	2,397,714	384	3,411,564
NONDURABLE GOODS	424	147	824,161	188	874,397
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	1,174	D	D
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>4</b>	<b>69,093</b>	<b>12</b>	<b>216,161</b>
<b>INFORMATION</b>	<b>51</b>	<b>169</b>	<b>1,422,400</b>	<b>215</b>	<b>4,578,110</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>42</b>	<b>667,347</b>	<b>45</b>	<b>495,266</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>88</b>	<b>760,823</b>	<b>151</b>	<b>1,364,669</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>125</b>	<b>293,003</b>	<b>188</b>	<b>1,151,959</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>131</b>	<b>695,907</b>	<b>423</b>	<b>2,991,846</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>6</b>	<b>91,228</b>	<b>21</b>	<b>502,825</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>38</b>	<b>4,796,553</b>	<b>76</b>	<b>15,374,586</b>
ACCOMMODATIONS	721	3	1,042,571	10	3,811,679
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	35	3,753,982	66	11,562,907
<b>OTHER SERVICES</b>	<b>81</b>	<b>87</b>	<b>2,244,427</b>	<b>166</b>	<b>2,293,182</b>
REPAIR & MAINTENANCE	811	57	1,915,326	120	1,960,137
PERSONAL SERVICE	812	19	262,547	34	326,539
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	66,554	12	6,506
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>4</b>	<b>10,016</b>	<b>D</b>	<b>D</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,564</b>	<b>\$55,847,514</b>	<b>4,481</b>	<b>\$95,669,859</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter, 2016

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,330</b>	<b>\$96,914,160</b>	<b>1,558</b>	<b>\$64,006,031</b>
MOTOR VEHICLES & PARTS	441	81	54,417,032	73	21,693,012
NEW & USED AUTO DEALERS	4411	27	50,839,510	15	12,382,247
RV, BOAT, MOTORCYCLE DEALERS	4412	11	2,808,160	15	5,674,241
AUTOMOTIVE PARTS & TIRE	4413	43	769,362	43	3,636,524
FURNITURE & HOME FURNISHING	442	159	2,920,481	65	1,797,663
ELECTRONICS & APPLIANCES	443	176	2,951,002	132	1,747,719
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	154	2,758,767	70	7,880,500
BUILDING MATERIALS	4441	123	2,629,855	55	4,676,006
LAWN & GARDEN SUPPLIES & EQUIP.	4442	31	128,912	15	3,204,494
FOOD & BEVERAGE STORES	445	62	7,855,928	33	4,503,056
GROCERY & CONVENIENCE STORES	4451	17	7,331,311	10	4,131,590
OTHER FOOD & BEVERAGE STORES	4452, 4453	45	524,617	23	371,466
DRUG/HEALTH STORES	446	215	2,667,176	131	2,599,461
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,084,015	16	3,803,261
APPAREL & ACCESSORIES	448	224	6,714,093	154	1,384,064
CLOTHING & SHOE STORES	4481, 4482	197	6,352,079	142	1,102,918
JEWELRY & LUGGAGE STORES	4483	27	362,014	12	281,146
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	190	881,555	139	1,130,339
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	141	668,170	102	1,051,977
BOOK STORES & NEWS DEALERS	4512	49	213,385	37	78,362
GENERAL MERCHANDISE STORES	452	21	3,054,362	24	10,960,119
DEPARTMENT STORES	4521	3	150,761	4	69,366
GENERAL MERCHANDISE STORES	4529	18	2,903,601	20	10,890,753
E-COMMERCE & MAIL ORDER	4541	262	4,728,962	189	1,560,618
MISCELLANEOUS RETAILERS	453, 4542, 4543	775	6,880,787	532	4,946,219
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>14</b>	<b>47,522</b>	<b>8</b>	<b>75,370</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>5</b>	<b>35,199</b>	<b>6</b>	<b>202,351</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,916</b>	<b>35,450,033</b>	<b>398</b>	<b>22,410,400</b>
CONSTRUCTION OF BUILDINGS	236	508	17,158,461	99	10,603,608
HEAVY CONSTRUCTION & HIGHWAYS	237	48	2,351,688	18	586,060
SPECIAL TRADE CONTRACTORS	238	1,360	15,939,884	281	11,220,732
<b>MANUFACTURING</b>	<b>31-33</b>	<b>431</b>	<b>4,191,526</b>	<b>245</b>	<b>2,064,932</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,096</b>	<b>8,490,760</b>	<b>787</b>	<b>7,699,442</b>
DURABLE GOODS	423	752	6,914,143	545	5,966,213
NONDURABLE GOODS	424	337	1,568,533	238	1,695,267
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	8,084	4	37,962
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>25</b>	<b>457,157</b>	<b>11</b>	<b>140,985</b>
<b>INFORMATION</b>	<b>51</b>	<b>315</b>	<b>8,419,021</b>	<b>223</b>	<b>9,472,219</b>
FINANCE, INSURANCE	52	76	1,287,348	59	1,296,859
REAL ESTATE, RENTAL/LEASING	53	196	3,315,691	133	2,121,255
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	377	3,282,038	231	2,920,164
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	836	7,767,267	253	5,446,830
ARTS, ENTERTAINMENT & RECREATION	71	42	2,154,642	28	640,978
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>163</b>	<b>29,888,787</b>	<b>98</b>	<b>20,764,977</b>
ACCOMMODATIONS	721	7	1,900,801	10	4,411,941
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	156	27,987,986	88	16,353,036
<b>OTHER SERVICES</b>	<b>81</b>	<b>321</b>	<b>6,527,273</b>	<b>141</b>	<b>3,813,725</b>
REPAIR & MAINTENANCE	811	226	5,263,094	88	3,286,213
PERSONAL SERVICE	812	72	1,240,850	33	426,565
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	23	23,329	20	100,947
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>6</b>	<b>5,336</b>	<b>7</b>	<b>100,367</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>8,151</b>	<b>\$208,237,935</b>	<b>4,188</b>	<b>\$143,179,282</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter, 2016

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,435</u>	<u>\$351,427,377</u>	<u>2,540</u>	<u>\$209,742,120</u>
MOTOR VEHICLES & PARTS	441	172	128,690,925	91	21,995,359
NEW & USED AUTO DEALERS	4411	45	111,060,581	25	15,121,222
RV, BOAT, MOTORCYCLE DEALERS	4412	28	6,550,151	7	1,218,545
AUTOMOTIVE PARTS & TIRE	4413	99	11,080,193	59	5,655,592
FURNITURE & HOME FURNISHING	442	191	9,877,074	139	8,108,103
ELECTRONICS & APPLIANCES	443	311	14,821,043	239	12,609,303
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	222	21,135,924	161	25,326,484
BUILDING MATERIALS	4441	183	20,312,661	133	24,839,244
LAWN & GARDEN SUPPLIES & EQUIP.	4442	39	823,263	28	487,240
FOOD & BEVERAGE STORES	445	123	18,419,662	66	12,857,136
GROCERY & CONVENIENCE STORES	4451	68	17,998,097	25	11,034,392
OTHER FOOD & BEVERAGE STORES	4452, 4453	55	421,565	41	1,822,744
DRUG/HEALTH STORES	446	276	14,886,602	238	7,886,790
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	45	9,587,796	25	4,788,862
APPAREL & ACCESSORIES	448	264	14,668,326	220	10,837,053
CLOTHING & SHOE STORES	4481, 4482	229	13,231,681	188	9,746,005
JEWELRY & LUGGAGE STORES	4483	35	1,436,645	32	1,091,048
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	284	10,554,919	211	11,262,534
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	231	9,269,604	164	10,143,614
BOOK STORES & NEWS DEALERS	4512	53	1,285,315	47	1,118,920
GENERAL MERCHANDISE STORES	452	42	74,616,446	34	73,363,554
DEPARTMENT STORES	4521	8	15,228,911	7	16,947,993
GENERAL MERCHANDISE STORES	4529	34	59,387,535	27	56,415,561
E-COMMERCE & MAIL ORDER	4541	320	8,460,375	261	5,558,424
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,185	25,708,285	855	15,148,518
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>26,104</u>	<u>14</u>	<u>115,681</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>113,923</u>	<u>5</u>	<u>41,282</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>136,167</u>	<u>5</u>	<u>100,869</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,483</u>	<u>94,820,902</u>	<u>1,815</u>	<u>63,993,928</u>
CONSTRUCTION OF BUILDINGS	236	648	49,757,535	465	41,470,351
HEAVY CONSTRUCTION & HIGHWAYS	237	80	11,711,280	49	3,428,084
SPECIAL TRADE CONTRACTORS	238	1,755	33,352,087	1,301	19,095,493
<u>MANUFACTURING</u>	<u>31-33</u>	<u>745</u>	<u>10,835,503</u>	<u>456</u>	<u>3,763,068</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,837</u>	<u>46,882,387</u>	<u>1,188</u>	<u>16,014,062</u>
DURABLE GOODS	423	1,314	37,880,454	834	10,815,831
NONDURABLE GOODS	424	508	8,974,847	344	5,158,195
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	27,086	10	40,036
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>57</u>	<u>4,860,515</u>	<u>28</u>	<u>755,966</u>
<u>INFORMATION</u>	<u>51</u>	<u>471</u>	<u>33,991,086</u>	<u>352</u>	<u>20,459,582</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>121</u>	<u>9,972,926</u>	<u>85</u>	<u>3,690,045</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>350</u>	<u>20,140,087</u>	<u>267</u>	<u>6,691,073</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>640</u>	<u>15,428,707</u>	<u>448</u>	<u>6,037,244</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>1,179</u>	<u>18,223,424</u>	<u>886</u>	<u>7,944,558</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>67</u>	<u>6,735,971</u>	<u>60</u>	<u>12,031,329</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>420</u>	<u>78,746,458</u>	<u>268</u>	<u>61,825,396</u>
ACCOMMODATIONS	721	16	9,093,106	15	9,603,711
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	404	69,653,352	253	52,221,685
<u>OTHER SERVICES</u>	<u>81</u>	<u>638</u>	<u>21,259,565</u>	<u>460</u>	<u>12,032,537</u>
REPAIR & MAINTENANCE	811	475	17,546,873	333	9,190,918
PERSONAL SERVICE	812	125	3,341,176	100	2,151,701
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	38	371,516	27	689,918
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>235,872</u>	<u>9</u>	<u>706,610</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>12,478</b>	<b>\$713,836,974</b>	<b>8,886</b>	<b>\$425,945,350</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter, 2016

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,140</b>	<b>\$171,071,666</b>	<b>2,436</b>	<b>\$201,443,998</b>
MOTOR VEHICLES & PARTS	441	70	142,976,378	80	31,174,834
NEW & USED AUTO DEALERS	4411	18	102,769,401	17	24,495,307
RV, BOAT, MOTORCYCLE DEALERS	4412	15	37,580,876	10	4,648,969
AUTOMOTIVE PARTS & TIRE	4413	37	2,626,101	53	2,030,558
FURNITURE & HOME FURNISHING	442	70	3,127,753	178	8,436,958
ELECTRONICS & APPLIANCES	443	100	746,285	221	11,523,766
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	77	2,867,116	147	26,280,864
BUILDING MATERIALS	4441	69	2,091,042	118	25,610,390
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	776,074	29	670,474
FOOD & BEVERAGE STORES	445	18	297,586	58	7,905,641
GROCERY & CONVENIENCE STORES	4451	5	291,304	7	7,190,762
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	6,282	51	714,879
DRUG/HEALTH STORES	446	70	964,649	217	7,225,215
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,901,622	10	2,466,380
APPAREL & ACCESSORIES	448	103	265,338	225	4,847,010
CLOTHING & SHOE STORES	4481, 4482	91	231,953	200	4,390,107
JEWELRY & LUGGAGE STORES	4483	12	33,385	25	456,903
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	87	4,541,353	202	14,500,032
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	66	4,534,644	157	12,849,001
BOOK STORES & NEWS DEALERS	4512	21	6,709	45	1,651,031
GENERAL MERCHANDISE STORES	452	13	8,614,382	29	66,851,835
DEPARTMENT STORES	4521	D	D	8	18,091,721
GENERAL MERCHANDISE STORES	4529	12	8,594,341	21	48,760,114
E-COMMERCE & MAIL ORDER	4541	130	839,834	264	7,377,893
MISCELLANEOUS RETAILERS	453, 4542, 4543	388	3,929,370	805	12,853,570
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>4</b>	<b>6,203</b>	<b>20</b>	<b>171,925</b>
<b>MINING</b>	<b>21</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>UTILITIES</b>	<b>22</b>	<b>3</b>	<b>35,371</b>	<b>4</b>	<b>66,022</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>525</b>	<b>30,920,945</b>	<b>1,947</b>	<b>87,242,243</b>
CONSTRUCTION OF BUILDINGS	236	98	16,698,355	505	61,323,888
HEAVY CONSTRUCTION & HIGHWAYS	237	26	9,415,803	60	3,951,524
SPECIAL TRADE CONTRACTORS	238	401	4,806,787	1,382	21,966,831
<b>MANUFACTURING</b>	<b>31-33</b>	<b>221</b>	<b>1,455,433</b>	<b>427</b>	<b>4,913,011</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>689</b>	<b>19,682,862</b>	<b>1,206</b>	<b>14,898,932</b>
DURABLE GOODS	423	488	17,422,723	843	11,584,454
NONDURABLE GOODS	424	198	2,191,194	355	3,244,951
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	68,945	8	69,527
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>18</b>	<b>586,056</b>	<b>32</b>	<b>448,273</b>
<b>INFORMATION</b>	<b>51</b>	<b>185</b>	<b>3,230,964</b>	<b>364</b>	<b>16,755,836</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>48</b>	<b>423,375</b>	<b>72</b>	<b>3,017,449</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>169</b>	<b>8,654,254</b>	<b>240</b>	<b>8,536,316</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>187</b>	<b>1,239,477</b>	<b>507</b>	<b>6,289,056</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>335</b>	<b>2,378,889</b>	<b>863</b>	<b>12,032,575</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>6</b>	<b>7,933</b>	<b>59</b>	<b>3,507,093</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>68</b>	<b>12,071,433</b>	<b>198</b>	<b>40,633,185</b>
ACCOMMODATIONS	721	12	3,945,645	6	6,520,138
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	56	8,125,788	192	34,113,047
<b>OTHER SERVICES</b>	<b>81</b>	<b>177</b>	<b>8,374,849</b>	<b>351</b>	<b>9,578,541</b>
REPAIR & MAINTENANCE	811	144	7,812,411	233	7,942,508
PERSONAL SERVICE	812	23	558,216	91	1,536,531
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	4,222	27	99,502
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>4</b>	<b>7,204</b>	<b>8</b>	<b>16,632</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,779</b>	<b>\$260,146,914</b>	<b>8,736</b>	<b>\$409,563,304</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter, 2016

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,120</b>	<b>\$35,446,078</b>	<b>2,456</b>	<b>\$305,420,140</b>
MOTOR VEHICLES & PARTS	441	54	12,297,692	132	81,958,326
NEW & USED AUTO DEALERS	4411	8	8,131,001	46	64,728,155
RV, BOAT, MOTORCYCLE DEALERS	4412	8	2,243,749	18	10,745,767
AUTOMOTIVE PARTS & TIRE	4413	38	1,922,942	68	6,484,404
FURNITURE & HOME FURNISHING	442	51	768,958	110	9,733,960
ELECTRONICS & APPLIANCES	443	92	1,062,576	244	13,948,267
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	68	3,206,003	116	21,702,675
BUILDING MATERIALS	4441	56	1,577,333	90	19,877,190
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	1,628,670	26	1,825,485
FOOD & BEVERAGE STORES	445	14	2,653,014	50	9,040,439
GROCERY & CONVENIENCE STORES	4451	7	2,650,466	20	8,193,627
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	2,548	30	846,812
DRUG/HEALTH STORES	446	83	830,220	219	7,497,447
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	1,735,376	20	6,869,937
APPAREL & ACCESSORIES	448	105	887,348	222	28,161,851
CLOTHING & SHOE STORES	4481, 4482	98	883,368	195	25,647,110
JEWELRY & LUGGAGE STORES	4483	7	3,980	27	2,514,741
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	103	2,434,209	224	14,509,495
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	78	2,416,420	172	13,219,534
BOOK STORES & NEWS DEALERS	4512	25	17,789	52	1,289,961
GENERAL MERCHANDISE STORES	452	18	6,732,139	36	86,734,540
DEPARTMENT STORES	4521	6	6,635,628	9	25,732,731
GENERAL MERCHANDISE STORES	4529	12	96,511	27	61,001,809
E-COMMERCE & MAIL ORDER	4541	151	798,371	268	5,533,696
MISCELLANEOUS RETAILERS	453, 4542, 4543	372	2,040,172	815	19,729,507
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>3</b>	<b>26,449</b>	<b>8</b>	<b>119,076</b>
<b>MINING</b>	<b>21</b>	<b>3</b>	<b>141,596</b>	<b>3</b>	<b>45,809</b>
<b>UTILITIES</b>	<b>22</b>	<b>4</b>	<b>59,532</b>	<b>6</b>	<b>29,493</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>341</b>	<b>11,059,346</b>	<b>982</b>	<b>47,904,097</b>
CONSTRUCTION OF BUILDINGS	236	63	4,478,551	257	21,941,268
HEAVY CONSTRUCTION & HIGHWAYS	237	20	3,915,975	30	1,551,664
SPECIAL TRADE CONTRACTORS	238	258	2,664,820	695	24,411,165
<b>MANUFACTURING</b>	<b>31-33</b>	<b>135</b>	<b>1,477,094</b>	<b>413</b>	<b>5,308,028</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>547</b>	<b>3,870,381</b>	<b>1,292</b>	<b>25,528,667</b>
DURABLE GOODS	423	382	3,116,836	911	20,827,273
NONDURABLE GOODS	424	162	751,054	372	4,662,705
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	2,491	9	38,689
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>15</b>	<b>198,369</b>	<b>17</b>	<b>341,336</b>
<b>INFORMATION</b>	<b>51</b>	<b>177</b>	<b>2,261,874</b>	<b>373</b>	<b>22,078,683</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>47</b>	<b>442,424</b>	<b>104</b>	<b>4,815,028</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>112</b>	<b>1,637,094</b>	<b>234</b>	<b>7,251,138</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>144</b>	<b>777,094</b>	<b>378</b>	<b>6,228,359</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>194</b>	<b>744,612</b>	<b>546</b>	<b>8,483,303</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>5</b>	<b>416,876</b>	<b>50</b>	<b>4,579,547</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>42</b>	<b>11,380,804</b>	<b>218</b>	<b>57,563,441</b>
ACCOMMODATIONS	721	7	3,169,210	21	8,980,452
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	35	8,211,594	197	48,582,989
<b>OTHER SERVICES</b>	<b>81</b>	<b>120</b>	<b>2,232,794</b>	<b>324</b>	<b>14,334,456</b>
REPAIR & MAINTENANCE	811	88	1,636,748	220	12,334,835
PERSONAL SERVICE	812	20	171,020	78	1,801,351
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	425,026	26	198,270
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>5</b>	<b>26,462</b>	<b>7</b>	<b>48,256</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,014</b>	<b>\$72,198,879</b>	<b>7,411</b>	<b>\$510,078,857</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter, 2016

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,262</u>	<u>\$201,766,403</u>	<u>3,155</u>	<u>\$297,284,154</u>
MOTOR VEHICLES & PARTS	441	161	39,473,177	114	146,072,566
NEW & USED AUTO DEALERS	4411	42	19,191,686	35	140,188,682
RV, BOAT, MOTORCYCLE DEALERS	4412	17	13,663,047	16	352,613
AUTOMOTIVE PARTS & TIRE	4413	102	6,618,444	63	5,531,271
FURNITURE & HOME FURNISHING	442	195	11,715,870	227	10,551,959
ELECTRONICS & APPLIANCES	443	299	11,511,025	276	7,998,906
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	246	30,439,013	219	9,674,633
BUILDING MATERIALS	4441	199	27,379,690	172	9,276,218
LAWN & GARDEN SUPPLIES & EQUIP.	4442	47	3,059,323	47	398,415
FOOD & BEVERAGE STORES	445	111	16,734,232	80	13,069,338
GROCERY & CONVENIENCE STORES	4451	54	16,133,633	21	12,476,576
OTHER FOOD & BEVERAGE STORES	4452, 4453	57	600,599	59	592,762
DRUG/HEALTH STORES	446	233	6,445,083	282	11,529,431
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	37	10,748,662	22	3,771,038
APPAREL & ACCESSORIES	448	257	6,631,298	279	7,273,203
CLOTHING & SHOE STORES	4481, 4482	218	5,800,395	248	6,463,346
JEWELRY & LUGGAGE STORES	4483	39	830,903	31	809,857
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	242	3,690,798	267	4,285,398
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	187	3,570,430	208	3,631,436
BOOK STORES & NEWS DEALERS	4512	55	120,368	59	653,962
GENERAL MERCHANDISE STORES	452	37	27,553,390	30	52,386,772
DEPARTMENT STORES	4521	7	11,496,263	5	2,780,886
GENERAL MERCHANDISE STORES	4529	30	16,057,127	25	49,605,886
E-COMMERCE & MAIL ORDER	4541	325	9,220,253	313	13,626,074
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,119	27,603,602	1,046	17,044,836
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>15</u>	<u>240,534</u>	<u>13</u>	<u>73,462</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>22,159</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>1,576,596</u>	<u>6</u>	<u>156,776</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,296</u>	<u>79,552,930</u>	<u>3,120</u>	<u>110,181,982</u>
CONSTRUCTION OF BUILDINGS	236	555	24,116,425	908	61,567,924
HEAVY CONSTRUCTION & HIGHWAYS	237	81	10,316,070	82	7,513,346
SPECIAL TRADE CONTRACTORS	238	1,660	45,120,435	2,130	41,100,712
<u>MANUFACTURING</u>	<u>31-33</u>	<u>736</u>	<u>12,438,878</u>	<u>640</u>	<u>8,910,300</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,882</u>	<u>76,167,277</u>	<u>1,481</u>	<u>25,377,164</u>
DURABLE GOODS	423	1,345	61,379,510	1,018	21,454,898
NONDURABLE GOODS	424	519	14,646,512	455	3,903,665
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	141,255	8	18,601
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>69</u>	<u>2,158,889</u>	<u>33</u>	<u>1,048,870</u>
<u>INFORMATION</u>	<u>51</u>	<u>453</u>	<u>28,742,990</u>	<u>460</u>	<u>21,571,623</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>102</u>	<u>10,445,921</u>	<u>93</u>	<u>7,530,206</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>362</u>	<u>27,482,876</u>	<u>296</u>	<u>9,855,156</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>611</u>	<u>10,946,808</u>	<u>738</u>	<u>12,060,347</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>1,023</u>	<u>16,984,375</u>	<u>1,311</u>	<u>17,336,531</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>56</u>	<u>4,870,583</u>	<u>86</u>	<u>5,172,160</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>349</u>	<u>60,529,341</u>	<u>291</u>	<u>64,919,806</u>
ACCOMMODATIONS	721	17	9,635,019	9	14,595,718
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	332	50,894,322	282	50,324,088
<u>OTHER SERVICES</u>	<u>81</u>	<u>599</u>	<u>21,618,621</u>	<u>524</u>	<u>18,388,106</u>
REPAIR & MAINTENANCE	811	458	17,778,136	351	14,983,355
PERSONAL SERVICE	812	117	3,743,625	145	3,273,332
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	96,860	28	131,419
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>357,179</u>	<u>6</u>	<u>35,769</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>11,837</b>	<b>\$555,902,360</b>	<b>12,255</b>	<b>\$599,917,560</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter, 2016

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,990</b>	<b>\$159,687,213</b>	<b>1,739</b>	<b>\$136,033,784</b>
MOTOR VEHICLES & PARTS	441	68	10,987,208	89	51,362,268
NEW & USED AUTO DEALERS	4411	6	207,073	20	45,653,242
RV, BOAT, MOTORCYCLE DEALERS	4412	9	4,689,561	14	294,152
AUTOMOTIVE PARTS & TIRE	4413	53	6,090,574	55	5,414,874
FURNITURE & HOME FURNISHING	442	116	3,717,549	84	2,553,125
ELECTRONICS & APPLIANCES	443	199	9,115,227	163	3,151,456
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	114	21,548,768	99	19,246,194
BUILDING MATERIALS	4441	95	21,187,728	78	17,918,354
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	361,040	21	1,327,840
FOOD & BEVERAGE STORES	445	36	6,983,196	30	7,191,352
GROCERY & CONVENIENCE STORES	4451	13	6,799,533	11	6,153,734
OTHER FOOD & BEVERAGE STORES	4452, 4453	23	183,663	19	1,037,618
DRUG/HEALTH STORES	446	169	4,714,510	171	5,738,041
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	15	2,167,360	24	5,390,046
APPAREL & ACCESSORIES	448	184	7,374,510	152	1,730,714
CLOTHING & SHOE STORES	4481, 4482	165	6,782,265	136	839,200
JEWELRY & LUGGAGE STORES	4483	19	592,245	16	891,514
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	162	16,537,266	143	2,037,080
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	121	16,168,386	106	1,909,502
BOOK STORES & NEWS DEALERS	4512	41	368,880	37	127,578
GENERAL MERCHANDISE STORES	452	29	58,666,151	27	28,327,600
DEPARTMENT STORES	4521	7	12,189,618	7	3,320,475
GENERAL MERCHANDISE STORES	4529	22	46,476,533	20	25,007,125
E-COMMERCE & MAIL ORDER	4541	235	3,658,632	202	2,243,129
MISCELLANEOUS RETAILERS	453, 4542, 4543	663	14,216,836	555	7,062,779
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>7</b>	<b>34,422</b>	<b>6</b>	<b>22,778</b>
<b>MINING</b>	<b>21</b>	<b>4</b>	<b>10,620</b>	<b>3</b>	<b>17,698</b>
<b>UTILITIES</b>	<b>22</b>	<b>4</b>	<b>55,077</b>	<b>4</b>	<b>49,019</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,198</b>	<b>63,974,341</b>	<b>623</b>	<b>20,166,934</b>
CONSTRUCTION OF BUILDINGS	236	300	33,612,973	141	7,841,264
HEAVY CONSTRUCTION & HIGHWAYS	237	39	8,357,048	33	1,729,954
SPECIAL TRADE CONTRACTORS	238	859	22,004,320	449	10,595,716
<b>MANUFACTURING</b>	<b>31-33</b>	<b>328</b>	<b>5,241,780</b>	<b>303</b>	<b>3,703,353</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>956</b>	<b>14,958,646</b>	<b>985</b>	<b>11,899,692</b>
DURABLE GOODS	423	672	12,001,162	708	9,604,782
NONDURABLE GOODS	424	280	2,953,352	271	2,288,230
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	4,132	6	6,680
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>16</b>	<b>154,544</b>	<b>20</b>	<b>442,887</b>
<b>INFORMATION</b>	<b>51</b>	<b>297</b>	<b>13,170,440</b>	<b>290</b>	<b>8,379,720</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>73</b>	<b>1,155,223</b>	<b>79</b>	<b>1,632,807</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>201</b>	<b>4,867,028</b>	<b>188</b>	<b>5,276,604</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>300</b>	<b>6,062,790</b>	<b>251</b>	<b>2,675,353</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>615</b>	<b>5,246,134</b>	<b>362</b>	<b>3,467,488</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>38</b>	<b>2,992,688</b>	<b>31</b>	<b>1,151,939</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>162</b>	<b>35,562,178</b>	<b>110</b>	<b>20,708,100</b>
ACCOMMODATIONS	721	9	4,033,915	6	631,736
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	153	31,528,263	104	20,076,364
<b>OTHER SERVICES</b>	<b>81</b>	<b>267</b>	<b>9,241,417</b>	<b>224</b>	<b>6,343,119</b>
REPAIR & MAINTENANCE	811	192	7,809,774	154	5,272,923
PERSONAL SERVICE	812	59	1,418,228	51	920,141
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	13,415	19	150,055
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>8</b>	<b>297,611</b>	<b>7</b>	<b>208,915</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,464</b>	<b>\$322,712,152</b>	<b>5,225</b>	<b>\$222,180,190</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter, 2016

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,620</b>	<b>\$407,929,340</b>	<b>2,155</b>	<b>\$154,534,443</b>
MOTOR VEHICLES & PARTS	441	129	115,658,045	109	40,099,722
NEW & USED AUTO DEALERS	4411	44	100,732,234	28	28,547,157
RV, BOAT, MOTORCYCLE DEALERS	4412	7	8,300,866	14	6,305,748
AUTOMOTIVE PARTS & TIRE	4413	78	6,624,945	67	5,246,817
FURNITURE & HOME FURNISHING	442	170	18,526,148	122	3,142,998
ELECTRONICS & APPLIANCES	443	240	22,692,313	177	7,651,910
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	173	17,277,765	136	7,018,937
BUILDING MATERIALS	4441	147	16,063,847	111	5,703,989
LAWN & GARDEN SUPPLIES & EQUIP.	4442	26	1,213,918	25	1,314,948
FOOD & BEVERAGE STORES	445	59	11,605,764	44	10,376,438
GROCERY & CONVENIENCE STORES	4451	26	9,048,103	17	10,000,512
OTHER FOOD & BEVERAGE STORES	4452, 4453	33	2,557,661	27	375,926
DRUG/HEALTH STORES	446	214	11,405,854	189	3,323,287
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	3,601,072	20	3,080,401
APPAREL & ACCESSORIES	448	239	66,807,829	180	5,228,397
CLOTHING & SHOE STORES	4481, 4482	210	59,353,544	162	4,697,213
JEWELRY & LUGGAGE STORES	4483	29	7,454,285	18	531,184
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	213	25,614,648	168	4,859,159
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	161	23,167,667	122	4,649,577
BOOK STORES & NEWS DEALERS	4512	52	2,446,981	46	209,582
GENERAL MERCHANDISE STORES	452	29	88,116,512	34	54,420,326
DEPARTMENT STORES	4521	9	39,906,841	8	13,179,470
GENERAL MERCHANDISE STORES	4529	20	48,209,671	26	41,240,856
E-COMMERCE & MAIL ORDER	4541	275	4,749,226	251	4,667,285
MISCELLANEOUS RETAILERS	453, 4542, 4543	860	21,874,164	725	10,665,583
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>10</b>	<b>31,611</b>	<b>9</b>	<b>16,908</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>7</b>	<b>1,116,574</b>	<b>5</b>	<b>455,951</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,915</b>	<b>78,625,355</b>	<b>1,379</b>	<b>34,158,830</b>
CONSTRUCTION OF BUILDINGS	236	458	56,437,403	323	20,383,906
HEAVY CONSTRUCTION & HIGHWAYS	237	54	1,528,659	37	614,798
SPECIAL TRADE CONTRACTORS	238	1,403	20,659,293	1,019	13,160,126
<b>MANUFACTURING</b>	<b>31-33</b>	<b>475</b>	<b>3,563,722</b>	<b>385</b>	<b>2,808,769</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,234</b>	<b>21,206,988</b>	<b>1,095</b>	<b>16,346,639</b>
DURABLE GOODS	423	848	16,763,790	776	12,454,280
NONDURABLE GOODS	424	379	4,392,864	315	3,884,635
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	50,334	4	7,724
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>34</b>	<b>694,513</b>	<b>18</b>	<b>359,967</b>
<b>INFORMATION</b>	<b>51</b>	<b>361</b>	<b>20,257,312</b>	<b>279</b>	<b>13,596,635</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>86</b>	<b>7,382,302</b>	<b>74</b>	<b>1,685,430</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>260</b>	<b>7,694,322</b>	<b>209</b>	<b>4,283,107</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>478</b>	<b>7,434,619</b>	<b>305</b>	<b>2,368,921</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>939</b>	<b>7,988,324</b>	<b>647</b>	<b>4,869,554</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>48</b>	<b>3,575,358</b>	<b>34</b>	<b>1,047,723</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>247</b>	<b>64,312,984</b>	<b>131</b>	<b>26,092,216</b>
ACCOMMODATIONS	721	14	14,543,099	3	1,545,144
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	233	49,769,885	128	24,547,072
<b>OTHER SERVICES</b>	<b>81</b>	<b>438</b>	<b>15,436,482</b>	<b>333</b>	<b>9,636,326</b>
REPAIR & MAINTENANCE	811	314	12,167,420	250	8,240,924
PERSONAL SERVICE	812	100	3,168,009	66	1,383,124
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	101,053	17	12,278
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>6</b>	<b>59,622</b>	<b>6</b>	<b>15,269</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>9,160</b>	<b>\$647,314,590</b>	<b>7,065</b>	<b>\$272,281,732</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter, 2016

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,820</b>	<b>\$28,383,075</b>	<b>1,690</b>	<b>\$91,481,020</b>
MOTOR VEHICLES & PARTS	441	32	413,520	97	21,509,338
NEW & USED AUTO DEALERS	4411	8	365,423	23	15,475,435
RV, BOAT, MOTORCYCLE DEALERS	4412	6	13,360	17	1,924,195
AUTOMOTIVE PARTS & TIRE	4413	18	34,737	57	4,109,708
FURNITURE & HOME FURNISHING	442	145	3,714,889	71	2,240,279
ELECTRONICS & APPLIANCES	443	143	3,152,117	143	2,691,160
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	132	2,154,640	72	15,537,394
BUILDING MATERIALS	4441	111	1,878,937	60	14,878,951
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	275,703	12	658,443
FOOD & BEVERAGE STORES	445	35	365,019	35	4,291,201
GROCERY & CONVENIENCE STORES	4451	D	D	14	4,062,425
OTHER FOOD & BEVERAGE STORES	4452, 4453	33	330,105	21	228,776
DRUG/HEALTH STORES	446	162	2,188,052	154	2,963,672
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	575,728	23	4,464,058
APPAREL & ACCESSORIES	448	190	2,415,975	162	2,464,725
CLOTHING & SHOE STORES	4481, 4482	172	2,328,058	148	2,308,291
JEWELRY & LUGGAGE STORES	4483	18	87,917	14	156,434
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	157	1,114,460	144	3,287,821
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	118	786,695	110	2,345,368
BOOK STORES & NEWS DEALERS	4512	39	327,765	34	942,453
GENERAL MERCHANDISE STORES	452	18	4,011,464	25	19,817,057
DEPARTMENT STORES	4521	4	119,150	7	4,204,497
GENERAL MERCHANDISE STORES	4529	14	3,892,314	18	15,612,560
E-COMMERCE & MAIL ORDER	4541	228	4,418,142	205	2,100,967
MISCELLANEOUS RETAILERS	453, 4542, 4543	572	3,859,069	559	10,113,348
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>13</b>	<b>47,296</b>	<b>7</b>	<b>73,135</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>3</b>	<b>542,441</b>	<b>3</b>	<b>1,005,022</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,688</b>	<b>78,468,245</b>	<b>419</b>	<b>26,150,244</b>
CONSTRUCTION OF BUILDINGS	236	459	62,650,189	97	17,639,240
HEAVY CONSTRUCTION & HIGHWAYS	237	53	1,354,904	20	560,996
SPECIAL TRADE CONTRACTORS	238	1,176	14,463,152	302	7,950,008
<b>MANUFACTURING</b>	<b>31-33</b>	<b>320</b>	<b>2,372,774</b>	<b>274</b>	<b>3,685,442</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>738</b>	<b>4,912,768</b>	<b>918</b>	<b>14,715,735</b>
DURABLE GOODS	423	490	4,078,620	658	12,005,874
NONDURABLE GOODS	424	243	830,843	255	2,696,517
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	3,305	5	13,344
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>14</b>	<b>65,117</b>	<b>20</b>	<b>309,550</b>
<b>INFORMATION</b>	<b>51</b>	<b>287</b>	<b>5,127,315</b>	<b>257</b>	<b>6,136,033</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>49</b>	<b>2,137,375</b>	<b>74</b>	<b>1,640,127</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>146</b>	<b>2,023,895</b>	<b>159</b>	<b>3,126,946</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>344</b>	<b>4,706,712</b>	<b>241</b>	<b>3,761,409</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>739</b>	<b>7,581,001</b>	<b>275</b>	<b>3,357,321</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>31</b>	<b>1,415,519</b>	<b>20</b>	<b>677,163</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>75</b>	<b>6,748,020</b>	<b>104</b>	<b>22,723,682</b>
ACCOMMODATIONS	721	D	D	17	4,739,860
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	74	6,747,990	87	17,983,822
<b>OTHER SERVICES</b>	<b>81</b>	<b>205</b>	<b>2,364,068</b>	<b>192</b>	<b>7,127,767</b>
REPAIR & MAINTENANCE	811	135	1,146,510	131	6,111,318
PERSONAL SERVICE	812	53	1,202,111	41	911,848
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	15,447	20	104,601
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>5</b>	<b>4,274</b>	<b>3</b>	<b>30,669</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,479</b>	<b>\$146,914,888</b>	<b>4,657</b>	<b>\$186,078,799</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter, 2016

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,917</b>	<b>\$104,279,924</b>	<b>1,343</b>	<b>\$18,306,671</b>
MOTOR VEHICLES & PARTS	441	106	37,069,012	37	536,278
NEW & USED AUTO DEALERS	4411	23	19,163,035	6	69,319
RV, BOAT, MOTORCYCLE DEALERS	4412	20	14,456,329	5	113,236
AUTOMOTIVE PARTS & TIRE	4413	63	3,449,648	26	353,723
FURNITURE & HOME FURNISHING	442	115	2,821,311	84	659,749
ELECTRONICS & APPLIANCES	443	162	3,819,703	109	3,865,106
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	118	13,915,943	77	1,453,437
BUILDING MATERIALS	4441	88	11,113,429	67	1,398,299
LAWN & GARDEN SUPPLIES & EQUIP.	4442	30	2,802,514	10	55,138
FOOD & BEVERAGE STORES	445	40	8,107,415	22	3,257,225
GROCERY & CONVENIENCE STORES	4451	14	7,882,476	12	3,244,143
OTHER FOOD & BEVERAGE STORES	4452, 4453	26	224,939	10	13,082
DRUG/HEALTH STORES	446	183	3,498,869	104	1,165,396
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	3,056,169	7	547,519
APPAREL & ACCESSORIES	448	164	1,049,067	134	340,693
CLOTHING & SHOE STORES	4481, 4482	148	899,617	120	329,091
JEWELRY & LUGGAGE STORES	4483	16	149,450	14	11,602
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	150	2,254,184	119	413,084
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	113	2,141,917	89	392,795
BOOK STORES & NEWS DEALERS	4512	37	112,267	30	20,289
GENERAL MERCHANDISE STORES	452	23	16,249,004	15	1,624,762
DEPARTMENT STORES	4521	5	219,350	D	D
GENERAL MERCHANDISE STORES	4529	18	16,029,654	13	1,577,529
E-COMMERCE & MAIL ORDER	4541	215	2,403,292	203	1,704,802
MISCELLANEOUS RETAILERS	453, 4542, 4543	623	10,035,955	432	2,738,620
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>10</b>	<b>74,797</b>	<b>4</b>	<b>6,240</b>
<b>MINING</b>	<b>21</b>	<b>0</b>	<b>0</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>6</b>	<b>34,795</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>809</b>	<b>30,310,474</b>	<b>752</b>	<b>7,962,882</b>
CONSTRUCTION OF BUILDINGS	236	196	16,677,803	164	3,106,236
HEAVY CONSTRUCTION & HIGHWAYS	237	20	2,166,726	31	305,676
SPECIAL TRADE CONTRACTORS	238	593	11,465,945	557	4,550,970
<b>MANUFACTURING</b>	<b>31-33</b>	<b>335</b>	<b>3,628,092</b>	<b>161</b>	<b>1,573,846</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,011</b>	<b>12,005,435</b>	<b>563</b>	<b>4,862,999</b>
DURABLE GOODS	423	714	9,218,845	394	4,204,703
NONDURABLE GOODS	424	289	2,748,159	168	658,075
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	38,431	D	D
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>12</b>	<b>680,868</b>	<b>9</b>	<b>17,968</b>
<b>INFORMATION</b>	<b>51</b>	<b>280</b>	<b>6,727,425</b>	<b>234</b>	<b>5,995,507</b>
FINANCE, INSURANCE	52	78	1,424,597	45	782,162
REAL ESTATE, RENTAL/LEASING	53	199	4,701,426	129	2,070,708
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	301	4,463,302	217	2,972,721
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	461	6,164,594	399	2,639,721
ARTS, ENTERTAINMENT & RECREATION	71	23	1,912,449	21	1,057,996
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>119</b>	<b>17,516,221</b>	<b>58</b>	<b>5,257,473</b>
ACCOMMODATIONS	721	8	2,362,973	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	111	15,153,248	57	4,863,449
<b>OTHER SERVICES</b>	<b>81</b>	<b>228</b>	<b>5,305,963</b>	<b>142</b>	<b>1,314,598</b>
REPAIR & MAINTENANCE	811	158	4,223,630	88	750,995
PERSONAL SERVICE	812	50	958,336	41	421,869
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	123,997	13	141,734
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>7</b>	<b>44,222</b>	<b>3</b>	<b>2,983</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,796</b>	<b>\$199,274,584</b>	<b>4,083</b>	<b>\$54,830,318</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter, 2016

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,551</u>	<u>\$51,182,964</u>	<u>3,081</u>	<u>\$282,797,130</u>
MOTOR VEHICLES & PARTS	441	47	4,895,728	121	116,112,119
NEW & USED AUTO DEALERS	4411	10	2,620,138	24	106,375,644
RV, BOAT, MOTORCYCLE DEALERS	4412	5	17,846	22	5,475,687
AUTOMOTIVE PARTS & TIRE	4413	32	2,257,744	75	4,260,788
FURNITURE & HOME FURNISHING	442	86	1,298,877	181	10,163,414
ELECTRONICS & APPLIANCES	443	136	2,431,104	295	14,497,892
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	68	11,179,002	167	27,224,743
BUILDING MATERIALS	4441	55	11,112,941	131	24,311,668
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	66,061	36	2,913,075
FOOD & BEVERAGE STORES	445	21	4,723,822	74	16,027,316
GROCERY & CONVENIENCE STORES	4451	3	4,164,652	20	13,770,477
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	559,170	54	2,256,839
DRUG/HEALTH STORES	446	122	2,895,809	277	9,730,906
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	2,357,466	29	4,620,495
APPAREL & ACCESSORIES	448	153	1,363,354	266	18,526,329
CLOTHING & SHOE STORES	4481, 4482	138	1,060,661	234	16,584,412
JEWELRY & LUGGAGE STORES	4483	15	302,693	32	1,941,917
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	164	999,556	263	14,519,239
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	129	915,249	201	12,432,704
BOOK STORES & NEWS DEALERS	4512	35	84,307	62	2,086,535
GENERAL MERCHANDISE STORES	452	23	10,840,087	35	23,969,422
DEPARTMENT STORES	4521	4	134,800	8	22,756,751
GENERAL MERCHANDISE STORES	4529	19	10,705,287	27	1,212,671
E-COMMERCE & MAIL ORDER	4541	205	2,259,498	309	7,397,788
MISCELLANEOUS RETAILERS	453, 4542, 4543	516	5,938,661	1,064	20,007,467
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>3,259</u>	<u>13</u>	<u>33,777</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>9,783</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>196,458</u>	<u>5</u>	<u>16,511</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>447</u>	<u>14,346,438</u>	<u>1,534</u>	<u>74,150,278</u>
CONSTRUCTION OF BUILDINGS	236	104	8,857,707	435	45,262,009
HEAVY CONSTRUCTION & HIGHWAYS	237	17	661,175	43	4,101,378
SPECIAL TRADE CONTRACTORS	238	326	4,827,556	1,056	24,786,891
<u>MANUFACTURING</u>	<u>31-33</u>	<u>215</u>	<u>2,049,588</u>	<u>578</u>	<u>7,697,647</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>719</u>	<u>5,344,356</u>	<u>1,568</u>	<u>32,300,565</u>
DURABLE GOODS	423	485	3,194,903	1,089	26,858,657
NONDURABLE GOODS	424	230	1,582,581	471	5,254,755
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	566,872	8	187,153
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>6</u>	<u>257,354</u>	<u>28</u>	<u>375,858</u>
<u>INFORMATION</u>	<u>51</u>	<u>226</u>	<u>4,352,080</u>	<u>460</u>	<u>26,994,527</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>59</u>	<u>1,173,773</u>	<u>103</u>	<u>5,188,404</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>126</u>	<u>2,392,023</u>	<u>293</u>	<u>9,250,427</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>198</u>	<u>2,322,931</u>	<u>574</u>	<u>15,152,184</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>295</u>	<u>2,248,737</u>	<u>905</u>	<u>12,458,308</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>22</u>	<u>953,997</u>	<u>62</u>	<u>2,964,749</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>81</u>	<u>16,038,986</u>	<u>266</u>	<u>54,932,623</u>
ACCOMMODATIONS	721	8	2,448,299	15	6,529,599
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	73	13,590,687	251	48,403,024
<u>OTHER SERVICES</u>	<u>81</u>	<u>148</u>	<u>2,599,013</u>	<u>465</u>	<u>13,606,115</u>
REPAIR & MAINTENANCE	811	93	1,893,034	296	11,120,026
PERSONAL SERVICE	812	40	544,102	126	2,247,155
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	161,877	43	238,934
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>3,159</u>	<u>14</u>	<u>551,968</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,103</b>	<b>\$105,475,861</b>	<b>9,953</b>	<b>\$538,480,854</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter, 2016

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>749</b>	<b>\$38,083,291</b>	<b>1,923</b>	<b>\$165,537,243</b>
MOTOR VEHICLES & PARTS	441	33	6,821,400	129	94,757,136
NEW & USED AUTO DEALERS	4411	7	5,430,651	30	64,086,855
RV, BOAT, MOTORCYCLE DEALERS	4412	3	52,040	19	20,011,434
AUTOMOTIVE PARTS & TIRE	4413	23	1,338,709	80	10,658,847
FURNITURE & HOME FURNISHING	442	35	376,125	81	2,677,133
ELECTRONICS & APPLIANCES	443	54	1,562,240	174	4,166,125
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	31	6,196,858	88	12,710,722
BUILDING MATERIALS	4441	23	5,847,346	73	12,648,350
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	349,512	15	62,372
FOOD & BEVERAGE STORES	445	10	1,359,807	52	8,000,129
GROCERY & CONVENIENCE STORES	4451	4	1,301,187	21	7,677,447
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	58,620	31	322,682
DRUG/HEALTH STORES	446	72	976,615	153	3,734,255
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	899,796	24	6,597,699
APPAREL & ACCESSORIES	448	74	260,983	190	1,794,518
CLOTHING & SHOE STORES	4481, 4482	68	257,673	173	1,677,975
JEWELRY & LUGGAGE STORES	4483	6	3,310	17	116,543
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	67	576,290	156	1,155,076
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	50	571,767	120	757,765
BOOK STORES & NEWS DEALERS	4512	17	4,523	36	397,311
GENERAL MERCHANDISE STORES	452	15	14,564,967	23	17,602,394
DEPARTMENT STORES	4521	4	873,579	4	227,505
GENERAL MERCHANDISE STORES	4529	11	13,691,388	19	17,374,889
E-COMMERCE & MAIL ORDER	4541	101	373,813	219	3,245,376
MISCELLANEOUS RETAILERS	453, 4542, 4543	249	4,114,397	634	9,096,680
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>5</b>	<b>9,952</b>	<b>10</b>	<b>117,837</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>3</b>	<b>29,137</b>
<b>UTILITIES</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>4</b>	<b>24,744</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>124</b>	<b>3,337,910</b>	<b>821</b>	<b>56,606,709</b>
CONSTRUCTION OF BUILDINGS	236	31	1,322,674	197	28,449,204
HEAVY CONSTRUCTION & HIGHWAYS	237	7	113,751	35	1,804,494
SPECIAL TRADE CONTRACTORS	238	86	1,901,485	589	26,353,011
<b>MANUFACTURING</b>	<b>31-33</b>	<b>78</b>	<b>204,936</b>	<b>328</b>	<b>5,290,367</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>352</b>	<b>1,591,752</b>	<b>1,111</b>	<b>31,571,811</b>
DURABLE GOODS	423	247	1,163,308	774	23,978,793
NONDURABLE GOODS	424	105	428,444	325	7,188,407
ELECTRONIC MARKETS, AGENTS & BROKERS	425	0	0	12	404,611
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>9</b>	<b>266,101</b>	<b>39</b>	<b>1,907,664</b>
<b>INFORMATION</b>	<b>51</b>	<b>145</b>	<b>1,122,601</b>	<b>290</b>	<b>9,174,032</b>
FINANCE, INSURANCE	52	31	43,259	76	1,351,970
REAL ESTATE, RENTAL/LEASING	53	76	787,285	202	8,302,126
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	117	516,446	287	2,719,448
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	111	255,701	423	5,127,419
ARTS, ENTERTAINMENT & RECREATION	71	8	314,016	27	1,247,599
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>40</b>	<b>6,422,217</b>	<b>150</b>	<b>25,523,254</b>
ACCOMMODATIONS	721	5	1,296,996	16	4,473,110
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	35	5,125,221	134	21,050,144
<b>OTHER SERVICES</b>	<b>81</b>	<b>81</b>	<b>1,197,904</b>	<b>245</b>	<b>9,856,712</b>
REPAIR & MAINTENANCE	811	48	1,022,434	182	8,126,904
PERSONAL SERVICE	812	24	174,076	41	1,634,873
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	1,394	22	94,935
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>D</b>	<b>D</b>	<b>6</b>	<b>582,493</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,931</b>	<b>\$54,340,599</b>	<b>5,945</b>	<b>\$324,970,565</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter, 2016

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,610</b>	<b>\$35,989,888</b>	<b>1,384</b>	<b>\$23,661,170</b>
MOTOR VEHICLES & PARTS	441	71	6,781,537	46	2,739,804
NEW & USED AUTO DEALERS	4411	12	5,145,652	6	216,097
RV, BOAT, MOTORCYCLE DEALERS	4412	12	44,445	11	632,645
AUTOMOTIVE PARTS & TIRE	4413	47	1,591,440	29	1,891,062
FURNITURE & HOME FURNISHING	442	66	919,322	72	818,426
ELECTRONICS & APPLIANCES	443	143	1,882,002	114	731,384
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	78	3,851,098	83	3,100,086
BUILDING MATERIALS	4441	61	3,462,953	68	2,813,946
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	388,145	15	286,140
FOOD & BEVERAGE STORES	445	29	4,970,765	28	3,654,027
GROCERY & CONVENIENCE STORES	4451	9	4,280,657	5	3,431,983
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	690,108	23	222,044
DRUG/HEALTH STORES	446	125	2,949,737	115	2,014,611
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,623,740	5	836,030
APPAREL & ACCESSORIES	448	158	852,618	146	1,823,368
CLOTHING & SHOE STORES	4481, 4482	144	837,894	134	1,685,147
JEWELRY & LUGGAGE STORES	4483	14	14,724	12	138,221
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	160	2,454,533	129	831,461
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	126	1,859,817	98	583,403
BOOK STORES & NEWS DEALERS	4512	34	594,716	31	248,058
GENERAL MERCHANDISE STORES	452	20	3,838,615	20	1,247,262
DEPARTMENT STORES	4521	5	621,083	4	121,266
GENERAL MERCHANDISE STORES	4529	15	3,217,532	16	1,125,996
E-COMMERCE & MAIL ORDER	4541	207	2,189,225	181	1,479,574
MISCELLANEOUS RETAILERS	453, 4542, 4543	542	3,676,696	445	4,385,137
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>10</b>	<b>67,116</b>	<b>3</b>	<b>439</b>
<b>MINING</b>	<b>21</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>UTILITIES</b>	<b>22</b>	<b>3</b>	<b>19,824</b>	<b>0</b>	<b>0</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>370</b>	<b>18,849,307</b>	<b>340</b>	<b>16,106,908</b>
CONSTRUCTION OF BUILDINGS	236	99	11,082,578	96	11,473,762
HEAVY CONSTRUCTION & HIGHWAYS	237	18	2,019,300	15	212,612
SPECIAL TRADE CONTRACTORS	238	253	5,747,429	229	4,420,534
<b>MANUFACTURING</b>	<b>31-33</b>	<b>238</b>	<b>2,344,676</b>	<b>199</b>	<b>1,434,861</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>832</b>	<b>8,339,714</b>	<b>639</b>	<b>3,664,882</b>
DURABLE GOODS	423	585	6,827,973	449	2,886,375
NONDURABLE GOODS	424	242	1,492,202	186	774,689
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	19,539	4	3,818
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>16</b>	<b>595,907</b>	<b>12</b>	<b>1,528,105</b>
<b>INFORMATION</b>	<b>51</b>	<b>275</b>	<b>4,958,180</b>	<b>214</b>	<b>2,297,644</b>
FINANCE, INSURANCE	52	62	996,221	48	520,788
REAL ESTATE, RENTAL/LEASING	53	133	1,840,042	106	846,088
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	237	2,198,158	177	2,077,221
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	289	2,719,715	227	1,578,390
ARTS, ENTERTAINMENT & RECREATION	71	26	589,325	24	929,347
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>120</b>	<b>23,363,536</b>	<b>97</b>	<b>12,589,441</b>
ACCOMMODATIONS	721	20	9,028,690	25	3,511,112
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	100	14,334,846	72	9,078,329
<b>OTHER SERVICES</b>	<b>81</b>	<b>194</b>	<b>3,691,307</b>	<b>120</b>	<b>3,043,954</b>
REPAIR & MAINTENANCE	811	133	2,978,260	71	2,799,435
PERSONAL SERVICE	812	41	588,375	35	222,161
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	124,672	14	22,358
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>3</b>	<b>15,248</b>	<b>7</b>	<b>1,663,073</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,418</b>	<b>\$106,578,164</b>	<b>3,600</b>	<b>\$71,950,174</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter, 2016

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,617</b>	<b>\$53,045,586</b>	<b>2,738</b>	<b>\$391,572,182</b>
MOTOR VEHICLES & PARTS	441	52	10,090,629	126	193,705,975
NEW & USED AUTO DEALERS	4411	10	8,559,071	37	189,083,208
RV, BOAT, MOTORCYCLE DEALERS	4412	10	124,852	8	165,559
AUTOMOTIVE PARTS & TIRE	4413	32	1,406,706	81	4,457,208
FURNITURE & HOME FURNISHING	442	84	1,777,965	163	7,024,116
ELECTRONICS & APPLIANCES	443	166	2,777,097	223	9,968,347
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	67	5,340,226	169	27,375,608
BUILDING MATERIALS	4441	56	5,202,295	126	24,627,798
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	137,931	43	2,747,810
FOOD & BEVERAGE STORES	445	26	3,013,017	46	5,467,710
GROCERY & CONVENIENCE STORES	4451	5	3,004,110	13	3,584,076
OTHER FOOD & BEVERAGE STORES	4452, 4453	21	8,907	33	1,883,634
DRUG/HEALTH STORES	446	155	2,664,603	251	8,004,908
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	876,553	23	4,798,551
APPAREL & ACCESSORIES	448	164	1,153,938	236	16,380,408
CLOTHING & SHOE STORES	4481, 4482	150	958,607	209	14,701,288
JEWELRY & LUGGAGE STORES	4483	14	195,331	27	1,679,120
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	149	7,082,545	239	12,009,359
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	108	890,616	188	11,396,930
BOOK STORES & NEWS DEALERS	4512	41	6,191,929	51	612,429
GENERAL MERCHANDISE STORES	452	20	10,950,017	37	80,223,558
DEPARTMENT STORES	4521	4	119,386	8	25,708,196
GENERAL MERCHANDISE STORES	4529	16	10,830,631	29	54,515,362
E-COMMERCE & MAIL ORDER	4541	215	3,587,537	281	4,855,818
MISCELLANEOUS RETAILERS	453, 4542, 4543	511	3,731,459	944	21,757,824
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>D</b>	<b>D</b>	<b>13</b>	<b>54,975</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>3</b>	<b>25,939</b>
<b>UTILITIES</b>	<b>22</b>	<b>3</b>	<b>3,684</b>	<b>5</b>	<b>64,641</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>340</b>	<b>45,822,304</b>	<b>1,883</b>	<b>49,283,396</b>
CONSTRUCTION OF BUILDINGS	236	77	31,091,145	472	25,198,108
HEAVY CONSTRUCTION & HIGHWAYS	237	14	3,753,046	47	21,137,141
SPECIAL TRADE CONTRACTORS	238	249	10,978,113	1,364	21,948,147
<b>MANUFACTURING</b>	<b>31-33</b>	<b>243</b>	<b>2,467,966</b>	<b>484</b>	<b>5,384,590</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>859</b>	<b>9,275,991</b>	<b>1,351</b>	<b>22,171,101</b>
DURABLE GOODS	423	595	7,641,752	955	16,577,656
NONDURABLE GOODS	424	258	1,626,391	384	5,562,278
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	7,848	12	31,167
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>12</b>	<b>509,303</b>	<b>33</b>	<b>950,782</b>
<b>INFORMATION</b>	<b>51</b>	<b>225</b>	<b>5,393,253</b>	<b>358</b>	<b>18,213,707</b>
FINANCE, INSURANCE	52	49	387,127	87	7,011,450
REAL ESTATE, RENTAL/LEASING	53	120	3,585,647	286	8,555,813
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	234	2,429,855	424	8,894,423
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	233	5,328,442	897	9,361,608
ARTS, ENTERTAINMENT & RECREATION	71	16	1,015,152	63	5,531,491
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>90</b>	<b>17,429,803</b>	<b>224</b>	<b>55,055,507</b>
ACCOMMODATIONS	721	8	3,850,989	6	5,804,718
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	82	13,578,814	218	49,250,789
<b>OTHER SERVICES</b>	<b>81</b>	<b>128</b>	<b>2,682,057</b>	<b>445</b>	<b>13,336,418</b>
REPAIR & MAINTENANCE	811	74	2,143,860	319	9,828,065
PERSONAL SERVICE	812	36	521,987	99	3,132,479
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	16,210	27	375,874
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>6</b>	<b>86,892</b>	<b>12</b>	<b>102,276</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,177</b>	<b>\$149,472,759</b>	<b>9,306</b>	<b>\$595,570,299</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter, 2016

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,908</b>	<b>\$212,948,575</b>	<b>3,193</b>	<b>\$376,499,194</b>
MOTOR VEHICLES & PARTS	441	81	10,890,572	139	143,394,084
NEW & USED AUTO DEALERS	4411	18	2,256,054	36	131,791,381
RV, BOAT, MOTORCYCLE DEALERS	4412	10	3,237,081	14	3,844,230
AUTOMOTIVE PARTS & TIRE	4413	53	5,397,437	89	7,758,473
FURNITURE & HOME FURNISHING	442	200	13,212,169	203	57,305,681
ELECTRONICS & APPLIANCES	443	293	45,460,214	294	21,919,511
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	200	20,951,115	222	23,820,512
BUILDING MATERIALS	4441	157	20,134,079	181	21,157,648
LAWN & GARDEN SUPPLIES & EQUIP.	4442	43	817,036	41	2,662,864
FOOD & BEVERAGE STORES	445	74	11,412,814	84	11,739,891
GROCERY & CONVENIENCE STORES	4451	15	10,526,097	37	10,291,339
OTHER FOOD & BEVERAGE STORES	4452, 4453	59	886,717	47	1,448,552
DRUG/HEALTH STORES	446	218	6,880,718	286	12,955,163
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,537,307	31	5,731,242
APPAREL & ACCESSORIES	448	251	12,473,470	261	6,107,414
CLOTHING & SHOE STORES	4481, 4482	216	11,643,488	230	4,733,013
JEWELRY & LUGGAGE STORES	4483	35	829,982	31	1,374,401
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	261	10,538,192	240	6,947,331
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	204	10,318,947	195	6,722,275
BOOK STORES & NEWS DEALERS	4512	57	219,245	45	225,056
GENERAL MERCHANDISE STORES	452	28	36,863,343	36	53,563,616
DEPARTMENT STORES	4521	8	24,934,140	8	15,291,511
GENERAL MERCHANDISE STORES	4529	20	11,929,203	28	38,272,105
E-COMMERCE & MAIL ORDER	4541	312	15,835,936	330	9,907,297
MISCELLANEOUS RETAILERS	453, 4542, 4543	980	26,892,725	1,067	23,107,452
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>15</b>	<b>80,298</b>	<b>19</b>	<b>85,888</b>
<b>MINING</b>	<b>21</b>	<b>5</b>	<b>53,703</b>	<b>7</b>	<b>91,505</b>
<b>UTILITIES</b>	<b>22</b>	<b>6</b>	<b>120,452</b>	<b>7</b>	<b>1,512,188</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>2,414</b>	<b>144,863,831</b>	<b>2,520</b>	<b>168,069,346</b>
CONSTRUCTION OF BUILDINGS	236	646	89,673,199	605	103,112,465
HEAVY CONSTRUCTION & HIGHWAYS	237	67	3,764,487	86	26,776,479
SPECIAL TRADE CONTRACTORS	238	1,701	51,426,145	1,829	38,180,402
<b>MANUFACTURING</b>	<b>31-33</b>	<b>668</b>	<b>11,679,888</b>	<b>623</b>	<b>14,111,118</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,554</b>	<b>72,214,592</b>	<b>1,657</b>	<b>45,419,819</b>
DURABLE GOODS	423	1,091	63,700,519	1,172	37,465,413
NONDURABLE GOODS	424	451	8,372,094	475	7,321,924
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	141,979	10	632,482
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>45</b>	<b>660,109</b>	<b>43</b>	<b>1,601,175</b>
<b>INFORMATION</b>	<b>51</b>	<b>422</b>	<b>33,462,050</b>	<b>455</b>	<b>29,010,816</b>
FINANCE, INSURANCE	52	86	4,438,135	91	8,592,863
REAL ESTATE, RENTAL/LEASING	53	284	24,686,354	311	14,195,211
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	698	79,480,444	620	14,153,286
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,124	20,009,757	1,098	16,236,589
ARTS, ENTERTAINMENT & RECREATION	71	90	4,350,486	57	3,842,310
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>260</b>	<b>84,523,744</b>	<b>302</b>	<b>68,227,916</b>
ACCOMMODATIONS	721	6	12,903,713	12	10,616,515
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	254	71,620,031	290	57,611,401
<b>OTHER SERVICES</b>	<b>81</b>	<b>471</b>	<b>17,720,185</b>	<b>503</b>	<b>15,241,582</b>
REPAIR & MAINTENANCE	811	330	12,604,234	369	12,312,933
PERSONAL SERVICE	812	113	4,948,470	107	2,716,216
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	28	167,481	27	212,433
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>7</b>	<b>253,466</b>	<b>7</b>	<b>62,927</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>11,057</b>	<b>\$711,546,069</b>	<b>11,513</b>	<b>\$776,953,733</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter, 2016

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,213</b>	<b>\$135,655,154</b>	<b>1,346</b>	<b>\$38,007,673</b>
MOTOR VEHICLES & PARTS	441	91	23,003,207	51	6,129,301
NEW & USED AUTO DEALERS	4411	16	15,289,609	9	1,694,438
RV, BOAT, MOTORCYCLE DEALERS	4412	18	2,402,596	4	448,410
AUTOMOTIVE PARTS & TIRE	4413	57	5,311,002	38	3,986,453
FURNITURE & HOME FURNISHING	442	109	7,433,639	75	962,628
ELECTRONICS & APPLIANCES	443	202	6,897,990	122	2,899,466
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	91	18,567,591	93	836,978
BUILDING MATERIALS	4441	73	16,713,547	78	806,092
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	1,854,044	15	30,886
FOOD & BEVERAGE STORES	445	45	10,299,887	40	6,161,915
GROCERY & CONVENIENCE STORES	4451	13	8,926,768	22	5,318,032
OTHER FOOD & BEVERAGE STORES	4452, 4453	32	1,373,119	18	843,883
DRUG/HEALTH STORES	446	222	5,580,954	102	211,807
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	4,680,042	14	1,258,177
APPAREL & ACCESSORIES	448	203	6,335,737	118	805,379
CLOTHING & SHOE STORES	4481, 4482	178	5,873,514	107	749,669
JEWELRY & LUGGAGE STORES	4483	25	462,223	11	55,710
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	188	4,481,497	99	234,125
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	139	2,396,269	77	149,438
BOOK STORES & NEWS DEALERS	4512	49	2,085,228	22	84,687
GENERAL MERCHANDISE STORES	452	30	31,105,997	20	208,822
DEPARTMENT STORES	4521	8	9,239,573	4	40,090
GENERAL MERCHANDISE STORES	4529	22	21,866,424	16	168,732
E-COMMERCE & MAIL ORDER	4541	252	4,731,890	158	1,165,210
MISCELLANEOUS RETAILERS	453, 4542, 4543	760	12,536,723	454	17,133,865
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>10</b>	<b>45,442</b>	<b>6</b>	<b>13,250</b>
<b>MINING</b>	<b>21</b>	<b>4</b>	<b>54,941</b>	<b>0</b>	<b>0</b>
<b>UTILITIES</b>	<b>22</b>	<b>5</b>	<b>535,796</b>	<b>3</b>	<b>3,615</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>854</b>	<b>60,080,687</b>	<b>759</b>	<b>56,430,264</b>
CONSTRUCTION OF BUILDINGS	236	231	38,186,486	146	38,722,069
HEAVY CONSTRUCTION & HIGHWAYS	237	30	2,663,796	36	9,195,831
SPECIAL TRADE CONTRACTORS	238	593	19,230,405	577	8,512,364
<b>MANUFACTURING</b>	<b>31-33</b>	<b>398</b>	<b>5,160,231</b>	<b>235</b>	<b>3,256,063</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,240</b>	<b>21,143,107</b>	<b>634</b>	<b>8,915,747</b>
DURABLE GOODS	423	882	17,176,109	449	5,375,683
NONDURABLE GOODS	424	347	3,897,862	182	3,381,504
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	69,136	3	158,560
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>23</b>	<b>409,791</b>	<b>39</b>	<b>25,620,494</b>
<b>INFORMATION</b>	<b>51</b>	<b>322</b>	<b>11,410,919</b>	<b>192</b>	<b>10,018,899</b>
FINANCE, INSURANCE	52	75	831,617	50	1,395,756
REAL ESTATE, RENTAL/LEASING	53	200	6,606,470	190	121,381,828
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	344	7,265,346	184	2,017,056
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	499	9,537,326	387	2,586,107
ARTS, ENTERTAINMENT & RECREATION	71	41	4,161,110	11	276,858
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>166</b>	<b>39,896,569</b>	<b>110</b>	<b>122,907,637</b>
ACCOMMODATIONS	721	15	7,329,468	31	69,450,858
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	151	32,567,101	79	53,456,779
<b>OTHER SERVICES</b>	<b>81</b>	<b>233</b>	<b>7,794,814</b>	<b>201</b>	<b>11,801,156</b>
REPAIR & MAINTENANCE	811	156	5,704,298	147	3,666,888
PERSONAL SERVICE	812	56	1,946,970	42	8,128,370
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	143,546	12	5,898
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>6</b>	<b>17,838</b>	<b>16</b>	<b>131,940</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,633</b>	<b>\$310,607,158</b>	<b>4,365</b>	<b>\$404,775,538</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter, 2016

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>8,223</b>	<b>\$1,779,001,425</b>	<b>1,239</b>	<b>\$31,194,485</b>
MOTOR VEHICLES & PARTS	441	342	286,973,324	53	2,374,979
NEW & USED AUTO DEALERS	4411	96	227,731,803	7	149,403
RV, BOAT, MOTORCYCLE DEALERS	4412	83	40,039,151	9	73,566
AUTOMOTIVE PARTS & TIRE	4413	163	19,202,370	37	2,152,010
FURNITURE & HOME FURNISHING	442	492	91,306,956	59	685,835
ELECTRONICS & APPLIANCES	443	748	144,571,924	102	1,067,423
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	503	140,976,197	68	3,210,778
BUILDING MATERIALS	4441	390	133,746,081	59	2,817,646
LAWN & GARDEN SUPPLIES & EQUIP.	4442	113	7,230,116	9	393,132
FOOD & BEVERAGE STORES	445	582	136,721,913	18	2,053,293
GROCERY & CONVENIENCE STORES	4451	319	120,258,084	8	1,883,937
OTHER FOOD & BEVERAGE STORES	4452, 4453	263	16,463,829	10	169,356
DRUG/HEALTH STORES	446	604	109,983,155	111	962,834
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	113	28,602,581	11	1,287,129
APPAREL & ACCESSORIES	448	755	210,468,130	107	420,602
CLOTHING & SHOE STORES	4481, 4482	603	193,518,109	101	378,476
JEWELRY & LUGGAGE STORES	4483	152	16,950,021	6	42,126
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	617	100,279,127	100	297,721
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	471	79,551,617	70	212,982
BOOK STORES & NEWS DEALERS	4512	146	20,727,510	30	84,739
GENERAL MERCHANDISE STORES	452	61	184,146,251	23	15,811,491
DEPARTMENT STORES	4521	10	74,357,526	4	137,302
GENERAL MERCHANDISE STORES	4529	51	109,788,725	19	15,674,189
E-COMMERCE & MAIL ORDER	4541	538	120,992,436	156	1,050,042
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,868	223,979,431	431	1,972,358
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>46</b>	<b>574,382</b>	<b>4</b>	<b>75,896</b>
<b>MINING</b>	<b>21</b>	<b>11</b>	<b>661,887</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>11</b>	<b>182,834</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>8,569</b>	<b>1,737,273,674</b>	<b>340</b>	<b>4,195,090</b>
CONSTRUCTION OF BUILDINGS	236	3,154	1,277,758,917	77	1,749,123
HEAVY CONSTRUCTION & HIGHWAYS	237	191	57,830,705	14	221,710
SPECIAL TRADE CONTRACTORS	238	5,224	401,684,052	249	2,224,257
<b>MANUFACTURING</b>	<b>31-33</b>	<b>2,185</b>	<b>133,463,874</b>	<b>190</b>	<b>1,155,247</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>3,464</b>	<b>400,822,384</b>	<b>627</b>	<b>4,481,789</b>
DURABLE GOODS	423	2,410	336,052,813	449	3,535,802
NONDURABLE GOODS	424	1,020	63,607,201	176	945,383
ELECTRONIC MARKETS, AGENTS & BROKERS	425	34	1,162,370	D	D
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>241</b>	<b>31,404,094</b>	<b>4</b>	<b>8,034</b>
<b>INFORMATION</b>	<b>51</b>	<b>995</b>	<b>266,411,644</b>	<b>194</b>	<b>2,749,062</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>183</b>	<b>55,069,578</b>	<b>49</b>	<b>1,159,264</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>804</b>	<b>148,200,552</b>	<b>126</b>	<b>2,203,836</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>2,407</b>	<b>188,693,563</b>	<b>168</b>	<b>1,083,410</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>3,222</b>	<b>228,398,593</b>	<b>247</b>	<b>1,534,425</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>571</b>	<b>70,418,690</b>	<b>10</b>	<b>255,403</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>2,916</b>	<b>1,165,714,892</b>	<b>62</b>	<b>7,521,078</b>
ACCOMMODATIONS	721	181	354,964,633	4	406,382
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,735	810,750,259	58	7,114,696
<b>OTHER SERVICES</b>	<b>81</b>	<b>2,166</b>	<b>186,016,416</b>	<b>141</b>	<b>1,869,520</b>
REPAIR & MAINTENANCE	811	1,257	91,953,683	93	1,279,353
PERSONAL SERVICE	812	804	90,031,184	30	413,000
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	105	4,031,549	18	177,167
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>42</b>	<b>1,608,789</b>	<b>6</b>	<b>154,200</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>36,056</b>	<b>\$6,393,917,271</b>	<b>3,410</b>	<b>\$59,656,825</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter, 2016

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,990</u>	<u>\$577,224,917</u>	<u>1,018</u>	<u>\$39,407,550</u>
MOTOR VEHICLES & PARTS	441	237	123,349,143	47	8,787,403
NEW & USED AUTO DEALERS	4411	88	95,376,703	10	6,194,280
RV, BOAT, MOTORCYCLE DEALERS	4412	31	8,559,565	D	D
AUTOMOTIVE PARTS & TIRE	4413	118	19,412,875	35	2,592,640
FURNITURE & HOME FURNISHING	442	210	24,283,701	51	962,359
ELECTRONICS & APPLIANCES	443	375	36,673,151	98	2,217,115
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	201	60,032,908	53	2,860,903
BUILDING MATERIALS	4441	163	57,334,171	45	2,420,563
LAWN & GARDEN SUPPLIES & EQUIP.	4442	38	2,698,737	8	440,340
FOOD & BEVERAGE STORES	445	138	36,559,040	28	2,995,101
GROCERY & CONVENIENCE STORES	4451	63	33,349,566	18	2,972,835
OTHER FOOD & BEVERAGE STORES	4452, 4453	75	3,209,474	10	22,266
DRUG/HEALTH STORES	446	372	31,248,542	83	772,610
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	55	10,626,750	12	1,281,529
APPAREL & ACCESSORIES	448	323	46,642,656	113	1,082,654
CLOTHING & SHOE STORES	4481, 4482	281	42,033,397	105	1,075,382
JEWELRY & LUGGAGE STORES	4483	42	4,609,259	8	7,272
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	308	32,975,554	77	542,782
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	236	23,290,554	54	522,754
BOOK STORES & NEWS DEALERS	4512	72	9,685,000	23	20,028
GENERAL MERCHANDISE STORES	452	44	107,471,163	20	13,973,502
DEPARTMENT STORES	4521	10	35,269,547	4	1,019,606
GENERAL MERCHANDISE STORES	4529	34	72,201,616	16	12,953,896
E-COMMERCE & MAIL ORDER	4541	359	17,064,268	119	1,099,101
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,368	50,298,041	317	2,832,491
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>12</u>	<u>66,210</u>	<u>4</u>	<u>11,139</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>194,106</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>1,076,567</u>	<u>5</u>	<u>180,445</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,003</u>	<u>166,747,835</u>	<u>282</u>	<u>12,301,372</u>
CONSTRUCTION OF BUILDINGS	236	640	79,030,601	57	8,100,322
HEAVY CONSTRUCTION & HIGHWAYS	237	61	9,551,331	14	225,042
SPECIAL TRADE CONTRACTORS	238	1,302	78,165,903	211	3,976,008
<u>MANUFACTURING</u>	<u>31-33</u>	<u>826</u>	<u>22,132,730</u>	<u>124</u>	<u>2,034,693</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,110</u>	<u>99,998,098</u>	<u>542</u>	<u>8,520,896</u>
DURABLE GOODS	423	1,518	81,505,573	376	5,009,504
NONDURABLE GOODS	424	569	18,305,578	157	3,505,726
ELECTRONIC MARKETS, AGENTS & BROKERS	425	23	186,947	9	5,666
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>69</u>	<u>4,420,548</u>	<u>10</u>	<u>94,422</u>
<u>INFORMATION</u>	<u>51</u>	<u>559</u>	<u>51,846,540</u>	<u>164</u>	<u>3,357,197</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>134</u>	<u>13,419,496</u>	<u>46</u>	<u>264,490</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>359</u>	<u>37,746,038</u>	<u>128</u>	<u>1,523,658</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>760</u>	<u>17,695,753</u>	<u>159</u>	<u>1,202,664</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>949</u>	<u>36,444,458</u>	<u>185</u>	<u>897,600</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>115</u>	<u>6,229,900</u>	<u>9</u>	<u>242,853</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>585</u>	<u>171,716,069</u>	<u>65</u>	<u>8,583,697</u>
ACCOMMODATIONS	721	44	32,867,038	5	864,392
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	541	138,849,031	60	7,719,305
<u>OTHER SERVICES</u>	<u>81</u>	<u>676</u>	<u>38,094,757</u>	<u>108</u>	<u>2,698,831</u>
REPAIR & MAINTENANCE	811	422	26,887,125	74	2,198,375
PERSONAL SERVICE	812	207	10,068,347	21	470,165
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	47	1,139,285	13	30,291
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>13</u>	<u>2,838,952</u>	<u>3</u>	<u>14,373</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>13,175</b>	<b>\$1,247,892,974</b>	<b>2,853</b>	<b>\$81,350,838</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter, 2016

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>4,316</b>	<b>\$627,476,636</b>	<b>1,778</b>	<b>\$274,984,305</b>
MOTOR VEHICLES & PARTS	441	228	197,454,606	60	20,497,844
NEW & USED AUTO DEALERS	4411	83	176,317,868	13	16,749,578
RV, BOAT, MOTORCYCLE DEALERS	4412	29	8,637,890	8	269,546
AUTOMOTIVE PARTS & TIRE	4413	116	12,498,848	39	3,478,720
FURNITURE & HOME FURNISHING	442	228	16,892,563	112	12,521,655
ELECTRONICS & APPLIANCES	443	409	36,876,159	212	24,811,864
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	283	52,418,599	130	23,713,666
BUILDING MATERIALS	4441	221	50,175,770	111	22,600,888
LAWN & GARDEN SUPPLIES & EQUIP.	4442	62	2,242,829	19	1,112,778
FOOD & BEVERAGE STORES	445	186	34,116,369	47	7,973,975
GROCERY & CONVENIENCE STORES	4451	105	32,670,514	23	4,122,064
OTHER FOOD & BEVERAGE STORES	4452, 4453	81	1,445,855	24	3,851,911
DRUG/HEALTH STORES	446	365	32,632,926	135	8,725,201
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	55	12,591,509	17	2,815,532
APPAREL & ACCESSORIES	448	354	50,243,100	178	63,347,101
CLOTHING & SHOE STORES	4481, 4482	307	43,954,274	155	58,255,330
JEWELRY & LUGGAGE STORES	4483	47	6,288,826	23	5,091,771
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	355	35,032,179	116	16,115,294
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	274	31,390,660	89	14,722,424
BOOK STORES & NEWS DEALERS	4512	81	3,641,519	27	1,392,870
GENERAL MERCHANDISE STORES	452	51	95,889,231	22	68,356,451
DEPARTMENT STORES	4521	8	32,929,072	8	37,258,492
GENERAL MERCHANDISE STORES	4529	43	62,960,159	14	31,097,959
E-COMMERCE & MAIL ORDER	4541	369	16,815,891	160	2,361,986
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,433	46,513,504	589	23,743,736
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>30</b>	<b>255,042</b>	<b>4</b>	<b>3,297</b>
<b>MINING</b>	<b>21</b>	<b>5</b>	<b>23,069</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>11</b>	<b>324,941</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>3,214</b>	<b>194,868,996</b>	<b>1,047</b>	<b>40,467,489</b>
CONSTRUCTION OF BUILDINGS	236	985	105,017,080	228	22,526,377
HEAVY CONSTRUCTION & HIGHWAYS	237	101	31,044,942	44	2,898,112
SPECIAL TRADE CONTRACTORS	238	2,128	58,806,974	775	15,043,000
<b>MANUFACTURING</b>	<b>31-33</b>	<b>931</b>	<b>19,068,345</b>	<b>388</b>	<b>6,021,721</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>2,227</b>	<b>77,604,912</b>	<b>1,056</b>	<b>36,671,861</b>
DURABLE GOODS	423	1,573	64,893,935	760	31,917,872
NONDURABLE GOODS	424	641	12,621,697	287	4,664,353
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	89,280	9	89,636
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>79</b>	<b>10,625,411</b>	<b>37</b>	<b>1,788,766</b>
<b>INFORMATION</b>	<b>51</b>	<b>556</b>	<b>54,361,493</b>	<b>299</b>	<b>24,730,090</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>123</b>	<b>14,436,757</b>	<b>67</b>	<b>1,495,834</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>443</b>	<b>35,947,262</b>	<b>244</b>	<b>17,885,829</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>853</b>	<b>18,239,885</b>	<b>367</b>	<b>17,072,631</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>1,369</b>	<b>29,244,634</b>	<b>526</b>	<b>6,176,482</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>108</b>	<b>8,654,484</b>	<b>32</b>	<b>7,491,426</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>627</b>	<b>145,464,600</b>	<b>181</b>	<b>77,328,863</b>
ACCOMMODATIONS	721	36	21,878,160	17	24,307,766
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	591	123,586,440	164	53,021,097
<b>OTHER SERVICES</b>	<b>81</b>	<b>902</b>	<b>35,854,688</b>	<b>263</b>	<b>5,919,328</b>
REPAIR & MAINTENANCE	811	636	26,819,443	200	3,572,707
PERSONAL SERVICE	812	214	8,381,547	47	2,340,718
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	52	653,698	16	5,903
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>17</b>	<b>1,072,976</b>	<b>4</b>	<b>150,767</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>15,811</b>	<b>\$1,273,524,131</b>	<b>6,297</b>	<b>\$518,194,524</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter, 2016

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,631</u>	<u>\$425,035,009</u>	<u>1,779</u>	<u>\$58,040,734</u>
MOTOR VEHICLES & PARTS	441	158	119,696,214	72	15,124,966
NEW & USED AUTO DEALERS	4411	27	103,215,964	15	9,980,273
RV, BOAT, MOTORCYCLE DEALERS	4412	22	4,905,419	12	2,142,259
AUTOMOTIVE PARTS & TIRE	4413	109	11,574,831	45	3,002,434
FURNITURE & HOME FURNISHING	442	175	12,784,270	81	1,796,907
ELECTRONICS & APPLIANCES	443	359	16,155,079	161	2,721,825
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	203	34,608,646	100	4,065,745
BUILDING MATERIALS	4441	160	31,891,546	73	3,671,079
LAWN & GARDEN SUPPLIES & EQUIP.	4442	43	2,717,100	27	394,666
FOOD & BEVERAGE STORES	445	123	25,864,241	57	7,446,492
GROCERY & CONVENIENCE STORES	4451	50	22,289,203	15	6,672,315
OTHER FOOD & BEVERAGE STORES	4452, 4453	73	3,575,038	42	774,177
DRUG/HEALTH STORES	446	338	25,254,378	174	3,848,540
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	55	12,278,951	14	1,644,357
APPAREL & ACCESSORIES	448	303	24,191,592	165	1,788,073
CLOTHING & SHOE STORES	4481, 4482	260	22,198,980	151	1,433,069
JEWELRY & LUGGAGE STORES	4483	43	1,992,612	14	355,004
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	275	12,908,242	156	2,934,747
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	211	10,795,244	117	1,886,644
BOOK STORES & NEWS DEALERS	4512	64	2,112,998	39	1,048,103
GENERAL MERCHANDISE STORES	452	42	93,074,474	26	7,160,950
DEPARTMENT STORES	4521	8	25,737,289	6	3,053,629
GENERAL MERCHANDISE STORES	4529	34	67,337,185	20	4,107,321
E-COMMERCE & MAIL ORDER	4541	360	12,819,831	211	2,580,521
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,240	35,399,091	562	6,927,611
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>15</u>	<u>34,306</u>	<u>10</u>	<u>77,846</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>82,012</u>	<u>3</u>	<u>31,568</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>1,414,795</u>	<u>4</u>	<u>109,840</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,346</u>	<u>145,769,242</u>	<u>486</u>	<u>26,487,274</u>
CONSTRUCTION OF BUILDINGS	236	660	71,268,015	136	16,493,449
HEAVY CONSTRUCTION & HIGHWAYS	237	68	8,597,625	23	264,264
SPECIAL TRADE CONTRACTORS	238	1,618	65,903,602	327	9,729,561
<u>MANUFACTURING</u>	<u>31-33</u>	<u>737</u>	<u>13,066,911</u>	<u>315</u>	<u>4,189,470</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,985</u>	<u>66,855,319</u>	<u>974</u>	<u>11,690,272</u>
DURABLE GOODS	423	1,405	54,353,322	682	9,277,867
NONDURABLE GOODS	424	562	12,339,787	284	2,365,517
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	162,210	8	46,888
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>63</u>	<u>3,149,348</u>	<u>11</u>	<u>245,149</u>
<u>INFORMATION</u>	<u>51</u>	<u>556</u>	<u>44,501,071</u>	<u>284</u>	<u>6,221,077</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>125</u>	<u>12,980,270</u>	<u>76</u>	<u>1,241,493</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>360</u>	<u>21,158,935</u>	<u>154</u>	<u>2,771,855</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>699</u>	<u>18,005,034</u>	<u>289</u>	<u>2,588,518</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>1,054</u>	<u>28,510,161</u>	<u>315</u>	<u>4,496,966</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>91</u>	<u>8,442,323</u>	<u>25</u>	<u>1,052,522</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>447</u>	<u>120,994,408</u>	<u>138</u>	<u>27,503,731</u>
ACCOMMODATIONS	721	24	21,553,303	31	7,819,835
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	423	99,441,105	107	19,683,896
<u>OTHER SERVICES</u>	<u>81</u>	<u>656</u>	<u>24,675,052</u>	<u>192</u>	<u>4,584,644</u>
REPAIR & MAINTENANCE	811	430	19,396,599	120	3,703,798
PERSONAL SERVICE	812	197	4,944,414	46	714,287
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	29	334,039	26	166,559
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>191,251</u>	<u>6</u>	<u>285,643</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>12,788</b>	<b>\$934,865,447</b>	<b>5,061</b>	<b>\$151,618,602</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 3rd Quarter, 2016

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,016</b>	<b>\$131,539,615</b>	<b>2,617</b>	<b>\$232,850,970</b>
MOTOR VEHICLES & PARTS	441	110	38,401,766	175	72,039,474
NEW & USED AUTO DEALERS	4411	28	30,510,182	56	54,858,531
RV, BOAT, MOTORCYCLE DEALERS	4412	13	3,275,768	28	7,981,201
AUTOMOTIVE PARTS & TIRE	4413	69	4,615,816	91	9,199,742
FURNITURE & HOME FURNISHING	442	95	5,581,947	113	5,954,052
ELECTRONICS & APPLIANCES	443	188	2,442,451	255	9,789,108
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	90	23,416,024	135	32,852,321
BUILDING MATERIALS	4441	71	22,904,858	102	31,058,385
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	511,166	33	1,793,936
FOOD & BEVERAGE STORES	445	49	7,206,945	77	15,084,674
GROCERY & CONVENIENCE STORES	4451	21	6,621,480	38	14,549,595
OTHER FOOD & BEVERAGE STORES	4452, 4453	28	585,465	39	535,079
DRUG/HEALTH STORES	446	191	4,661,157	232	7,018,251
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	2,455,884	33	5,589,833
APPAREL & ACCESSORIES	448	190	4,965,778	224	6,761,320
CLOTHING & SHOE STORES	4481, 4482	169	4,548,043	197	6,098,585
JEWELRY & LUGGAGE STORES	4483	21	417,735	27	662,735
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	179	6,190,358	210	6,741,336
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	139	4,790,098	161	5,768,213
BOOK STORES & NEWS DEALERS	4512	40	1,400,260	49	973,123
GENERAL MERCHANDISE STORES	452	21	24,384,523	40	50,341,180
DEPARTMENT STORES	4521	6	8,988,819	7	8,651,205
GENERAL MERCHANDISE STORES	4529	15	15,395,704	33	41,689,975
E-COMMERCE & MAIL ORDER	4541	225	2,983,599	273	5,072,231
MISCELLANEOUS RETAILERS	453, 4542, 4543	664	8,849,183	850	15,607,190
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>9</b>	<b>119,795</b>	<b>15</b>	<b>183,894</b>
<b>MINING</b>	<b>21</b>	<b>4</b>	<b>34,843</b>	<b>7</b>	<b>55,785</b>
<b>UTILITIES</b>	<b>22</b>	<b>7</b>	<b>23,989</b>	<b>7</b>	<b>16,327</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>625</b>	<b>36,669,884</b>	<b>828</b>	<b>65,265,384</b>
CONSTRUCTION OF BUILDINGS	236	160	20,495,209	235	31,655,397
HEAVY CONSTRUCTION & HIGHWAYS	237	24	1,667,565	35	7,818,029
SPECIAL TRADE CONTRACTORS	238	441	14,507,110	558	25,791,958
<b>MANUFACTURING</b>	<b>31-33</b>	<b>360</b>	<b>4,281,390</b>	<b>491</b>	<b>10,214,165</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,128</b>	<b>20,976,521</b>	<b>1,488</b>	<b>37,108,269</b>
DURABLE GOODS	423	794	17,135,028	1,080	30,639,701
NONDURABLE GOODS	424	328	3,810,013	394	6,389,767
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	31,480	14	78,801
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>19</b>	<b>244,508</b>	<b>36</b>	<b>1,078,846</b>
<b>INFORMATION</b>	<b>51</b>	<b>322</b>	<b>13,920,376</b>	<b>397</b>	<b>21,092,955</b>
FINANCE, INSURANCE	52	83	960,277	106	3,786,011
REAL ESTATE, RENTAL/LEASING	53	189	6,081,993	252	16,201,192
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	324	5,230,837	434	6,827,397
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	397	4,374,385	508	8,770,343
ARTS, ENTERTAINMENT & RECREATION	71	32	1,131,212	57	4,465,696
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>139</b>	<b>31,119,624</b>	<b>265</b>	<b>60,045,887</b>
ACCOMMODATIONS	721	18	9,166,361	30	10,195,218
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	121	21,953,263	235	49,850,669
<b>OTHER SERVICES</b>	<b>81</b>	<b>235</b>	<b>8,101,093</b>	<b>379</b>	<b>17,245,417</b>
REPAIR & MAINTENANCE	811	159	6,958,668	267	14,303,390
PERSONAL SERVICE	812	55	1,000,558	84	2,619,470
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	141,867	28	322,557
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>8</b>	<b>68,154</b>	<b>12</b>	<b>99,113</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,897</b>	<b>\$264,878,496</b>	<b>7,899</b>	<b>\$485,307,651</b>

\*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
3RD QUARTER, 2016

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>\$935,197,012</b>	<b>\$601,496,682</b>	<b>\$3,967,115</b>
CROP & ANIMAL PRODUCTION	111,112	323,448,951	147,479,564	794,347
FORESTRY & LOGGING	113	366,060,717	274,807,900	1,057,182
FISHING & HUNTING	114	40,226,878	16,638,738	101,862
AG & FORESTRY SUPPORT ACTIVITIES	115	205,460,466	162,570,480	2,013,724
<b>MINING</b>	<b>21</b>	<b>159,319,730</b>	<b>124,600,891</b>	<b>666,059</b>
SAND & GRAVEL, QUARRYING	2123	105,393,216	95,374,150	514,166
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	53,926,514	29,226,741	151,893
<b>UTILITIES</b>	<b>22</b>	<b>684,083,299</b>	<b>503,325,096</b>	<b>6,934,005</b>
HYDROELECTRIC POWER GENERATION	221111	8,332,550	7,742,460	93,142
ALTERNATIVE POWER GENERATION	221114-221117	3,606,497	3,269,055	23,509
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	29,274,016	4,650,726	35,375
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	128,287,961	104,517,461	1,350,359
NATURAL GAS DISTRIBUTION	2212	96,142,555	14,599,684	121,115
WATER & SEWER	2213	418,439,720	368,545,710	5,310,505
<b>CONSTRUCTION</b>	<b>23</b>	<b>14,851,128,366</b>	<b>13,473,527,429</b>	<b>66,090,226</b>
RESIDENTIAL BUILDING & REMODELING	2361	2,355,703,933	2,250,434,667	11,042,160
NONRESIDENTIAL BUILDING	2362	3,760,844,489	3,355,654,052	16,080,176
HEAVY CONSTRUCTION & HIGHWAYS	237	1,704,782,144	1,523,836,767	7,811,605
SPECIAL TRADE CONTRACTORS	238	7,029,797,800	6,343,601,943	31,156,285
ELECTRICAL	23821	1,356,919,049	1,197,706,843	6,024,212
PLUMBING & HEATING	23822	1,280,641,205	1,190,262,672	5,854,160
PAINTING	23832	287,679,593	270,626,711	1,302,603
MASONRY/DRYWALL	23814, 23831	398,610,716	367,774,451	1,768,539
ROOFING	23816	374,036,212	352,191,691	1,678,482
OTHER CONTRACTORS	238 not listed above	3,331,911,025	2,965,039,575	14,528,289
<b>MANUFACTURING</b>	<b>31-33</b>	<b>44,097,336,250</b>	<b>31,215,462,585</b>	<b>119,377,864</b>
FOOD PRODUCTS	311	4,355,931,840	1,881,346,028	7,217,543
MILLING OF GRAINS	3112	213,461,676	134,320,320	612,852
FRUITS & VEGETABLES	3114	923,424,066	150,357,045	714,540
DAIRY PRODUCTS	3115	577,460,721	91,789,025	445,019
MEAT PRODUCTS	3116	560,296,621	543,640,952	830,655
SEAFOOD PRODUCTS	3117	690,801,025	121,656,740	592,358
BAKERY PRODUCTS	3118	506,757,996	263,114,649	1,270,720
OTHER FOOD ITEMS	3111, 3113, 3119	883,729,735	576,467,297	2,751,399
BEVERAGES	312	719,037,258	436,328,759	2,125,711
TEXTILES	313,314	203,642,083	118,839,180	575,641
APPAREL	315	43,215,172	27,576,880	134,401
LEATHER & ALLIED PRODUCTS	316	32,726,784	16,474,201	82,126
LUMBER & WOOD PRODUCTS	321	2,195,586,971	1,341,583,770	5,408,447
SAWMILLS	3211	810,220,129	489,488,890	1,769,395
PLYWOOD & TRUSSES	3212	332,743,963	207,123,509	833,000
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	1,052,622,879	644,971,371	2,806,052
PAPER PRODUCTS	322	1,683,883,629	976,292,596	3,815,973
PULP & PAPER MILLS	3221	1,233,876,514	666,331,017	2,371,887
OTHER PAPER PRODUCTS	3222	450,007,115	309,961,579	1,444,086
COMMERCIAL PRINTING	323	235,844,557	180,118,781	881,791
PETROLEUM & COAL PRODUCTS	324	4,524,130,932	4,132,508,912	20,059,028
PETROLEUM REFINING	32411	4,254,832,754	3,935,589,723	19,111,132
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	269,298,178	196,919,189	947,896
CHEMICALS	325	1,887,492,945	1,085,263,626	5,247,131
CHEMICALS, PESTICIDES & FERTILIZERS	3251, 3253	742,119,388	405,199,241	2,029,161
PHARMACEUTICALS	3254	399,563,423	236,855,827	1,240,073
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	345,366,386	195,503,004	747,062
PAINT, COATING & ADHESIVES	3255	36,744,949	26,627,964	128,591
SOAP, CLEANING COMPOUND & TOILETRIES	3256	202,015,469	107,686,314	521,614
OTHER CHEMICAL PRODUCTS	3259	161,683,330	113,391,276	580,630

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
3RD QUARTER, 2016

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
PLASTICS & RUBBER PRODUCTS	326	864,069,332	532,088,756	2,498,003
NONMETALLIC MINERALS	327	789,639,282	616,341,152	2,977,985
PRIMARY METALS	331	616,061,730	450,705,472	1,888,974
IRON & STEEL MILLS	3311, 3312	225,440,439	143,633,458	660,152
ALUMINUM SMELTING	3313	209,864,855	188,864,758	660,370
OTHER NONFERROUS METALS	3314	38,687,738	37,729,033	182,521
FOUNDRIES	3315	142,068,698	80,478,223	385,931
FABRICATED METAL PRODUCTS	332	1,539,536,368	1,055,972,836	4,753,491
MACHINERY	333	1,509,114,677	799,621,175	3,810,669
FARM & CONSTRUCTION IMPLEMENTS	3331	111,502,817	63,031,683	305,727
INDUSTRIAL MACHINERY	3332	297,196,166	132,246,967	655,397
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	1,100,415,694	604,342,525	2,849,545
COMPUTERS & ELECTRONICS	334	2,501,901,169	1,322,685,328	6,169,856
COMPUTER HARDWARE	3341	127,383,208	30,836,417	170,252
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	166,057,761	76,825,935	375,492
AUDIO & VIDEO EQUIPMENT	3343	53,778,567	18,989,958	95,518
SEMICONDUCTORS	3344	791,448,441	393,230,380	1,706,040
INSTRUMENTS	3345	1,342,787,307	788,094,623	3,712,758
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	20,445,885	14,708,015	109,796
ELECTRICAL EQUIPMENT & APPLIANCES	335	665,470,744	287,563,494	1,350,578
LIGHTING EQUIPMENT	3351	163,325,849	30,566,691	152,246
HOUSEHOLD APPLIANCES	3352	3,323,900	2,234,445	10,798
OTHER ELECTRIC EQUIPMENT	3353, 3359	498,820,995	254,762,358	1,187,534
TRANSPORTATION EQUIPMENT	336	18,281,797,132	15,052,364,748	46,071,011
MOTOR VEHICLES & PARTS	3361, 3362, 3363	397,442,761	265,880,830	1,286,941
AIRCRAFT, AEROSPACE & PARTS	3364	17,457,497,291	14,496,739,173	43,336,225
SHIPS & BOATS	3366	400,249,430	267,827,686	1,341,122
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	26,607,650	21,917,059	106,723
FURNITURE & RELATED PRODUCTS	337	399,032,444	278,033,514	1,350,833
OTHER MANUFACTURING	339	1,049,221,201	623,753,377	2,958,672
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	128,136,343	78,093,847	396,004
DENTAL LABORATORIES	339116	39,567,678	36,034,659	221,828
SPORTING AND ATHLETIC GOODS	33992	174,252,793	56,304,444	286,246
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	707,264,387	453,320,427	2,054,594
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>39,420,872,768</u>	<u>28,444,508,617</u>	<u>133,050,779</u>
DURABLE GOODS	423	18,627,921,582	14,308,021,000	71,463,435
MOTOR VEHICLES & PARTS	4231	3,107,957,833	2,888,584,053	14,347,013
FURNITURE & HOME FURNISHINGS	4232	496,948,424	347,811,224	1,713,101
LUMBER & CONSTRUCTION MATERIALS	4233	2,113,981,910	1,512,445,170	7,182,466
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	3,339,525,369	2,606,410,518	13,409,098
METAL & MINERAL (except Petroleum)	4235	813,685,986	585,538,313	2,775,753
ELECTRICAL EQUIPMENT	4236	2,563,588,399	1,898,336,153	10,270,069
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	1,000,638,796	841,267,548	4,110,407
MACHINERY & EQUIPMENT	4238	3,416,671,820	2,725,034,823	12,813,040
SPORTING & RECREATIONAL GOODS & SUPPLIES	423910	352,188,703	196,185,201	976,941
TOY & HOBBY GOODS & SUPPLIES	423920	544,516,210	53,310,058	319,737
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	878,218,132	653,097,939	3,545,810
NONDURABLE GOODS:	424	20,518,519,286	13,998,385,292	60,441,577
PAPER & PAPER PRODUCTS	4241	700,455,191	544,297,035	2,523,625
DRUGS & SUNDRIES	4242	2,489,538,399	2,298,480,424	6,042,076
APPAREL	4243	1,172,123,168	371,698,300	1,832,048
FOOD PRODUCTS	4244	8,530,244,437	5,354,955,067	23,466,482
FARM PRODUCTS	4245	813,970,905	198,123,984	1,012,353
CHEMICALS & PLASTICS	4246	824,506,668	678,388,174	3,264,437
PETROLEUM PRODUCTS	4247	1,873,143,207	1,594,790,004	7,975,529
BEER & ALE	424810	263,585,324	245,419,262	1,188,408
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	1,158,540,979	818,826,880	4,041,412
FARM SUPPLIES	42491	753,579,679	498,096,729	2,487,572
TOBACCO & TOBACCO PRODUCTS	42494	399,836,512	312,244,603	1,506,973
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,538,994,817	1,083,064,830	5,100,662
ELECTRONIC MARKETS, AGENTS, BROKERS	425	274,431,900	138,102,325	1,145,767

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
3RD QUARTER, 2016

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>35,343,607,039</b>	<b>30,562,296,399</b>	<b>151,483,721</b>
MOTOR VEHICLES & PARTS	441	7,168,138,829	6,398,037,755	32,479,718
NEW & USED AUTO DEALERS	4411	5,537,058,543	4,988,972,481	25,503,866
RV, BOAT, MOTORCYCLE DEALERS	4412	713,660,544	613,105,808	3,116,425
AUTOMOTIVE PARTS & TIRES	4413	917,419,742	795,959,466	3,859,427
FURNITURE & HOME FURNISHINGS	442	909,419,585	823,405,623	3,961,767
ELECTRONICS & APPLIANCES	443	1,712,131,887	1,427,564,986	7,837,026
HOUSEHOLD APPLIANCES	443141	181,371,357	179,808,002	866,094
ELECTRONIC STORES	443142	1,530,760,530	1,247,756,984	6,970,932
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,581,066,572	2,440,230,066	11,703,921
BUILDING MATERIALS	4441	2,271,761,151	2,168,907,532	10,387,571
LAWN & GARDEN SUPPLIES	4442	309,305,421	271,322,534	1,316,350
FOOD & BEVERAGES (OFF-PREMISES)	445	4,229,015,033	3,977,504,606	18,940,616
GROCERY & CONVENIENCE STORES	4451	3,744,379,347	3,593,751,127	17,209,247
OTHER FOOD STORES/SPECIALTY FOODS	4452	350,739,572	272,663,211	1,195,176
BEER, WINE AND LIQUOR STORES	4453	133,896,114	111,090,268	536,193
DRUG STORES & PERSONAL CARE STORES	446	2,379,471,022	2,222,984,321	11,036,333
GAS STATIONS (INCL. CONVENIENCE STORES)	447	2,464,270,421	1,917,333,930	9,386,226
APPAREL & ACCESSORIES	448	1,406,114,747	1,197,833,885	5,727,549
CLOTHING STORES	4481	1,153,952,692	971,219,976	4,647,424
SHOE STORES	4482	109,293,613	102,801,383	485,040
JEWELRY & LUGGAGE STORES	4483	142,868,442	123,812,526	595,085
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	919,247,120	740,954,735	3,609,003
SPORTING GOODS	45111	568,592,204	476,722,945	2,307,269
HOBBY & TOY STORES	45112	124,394,192	98,477,588	471,750
SEWING SUPPLIES	45113	37,909,711	35,530,016	170,697
MUSICAL INSTRUMENTS	45114	38,156,599	33,632,251	170,632
BOOK, PERIODICAL & MUSIC STORES	45121	150,194,414	96,591,935	488,655
DEPARTMENT STORES	4521	832,284,857	811,766,460	3,903,200
GENERAL MERCHANDISE STORES	4529	5,961,603,429	4,996,208,085	23,858,424
E-COMMERCE & MAIL ORDER	4541	1,520,201,604	1,153,723,226	5,974,672
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,260,641,933	2,454,748,721	13,065,266
<b>TRANSPORTATION</b>	<b>48-492</b>	<b>1,454,686,799</b>	<b>1,241,024,912</b>	<b>8,398,830</b>
AIR TRANSPORTATION	481	28,034,536	20,411,839	190,818
RAILROADS	482	24,967,955	24,967,496	265,204
WATER TRANSPORTATION	483	53,209,919	37,428,474	154,007
TRUCK TRANSPORTATION	484	213,769,935	146,609,322	1,373,937
TRANSIT & GROUND PASSENGER TRANSPORT	485	50,042,245	40,092,825	522,562
PIPELINE TRANSPORTATION	486	13,856,265	13,103,116	70,941
SCENIC & SIGHTSEEING TRANSPORTATION	487	54,609,692	28,626,131	153,266
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	995,378,048	910,393,874	5,466,258
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	20,818,204	19,391,835	201,837
WAREHOUSING & STORAGE	493	233,471,381	208,670,462	1,178,402
<b>INFORMATION</b>	<b>51</b>	<b>5,892,795,051</b>	<b>4,945,936,241</b>	<b>48,020,798</b>
PUBLISHING (EXCEPT INTERNET)	511	1,161,300,778	669,760,331	5,081,208
NEWSPAPERS	51111	111,391,613	110,230,923	447,635
BOOKS & PERIODICALS	51112, 51113	110,548,088	82,813,144	538,037
SOFTWARE	5112	848,071,019	390,327,361	2,926,503
OTHER PUBLISHERS	51114, 51119	91,290,058	86,388,903	1,169,033
MOTION PICTURE PRODUCTION	512	246,655,543	204,910,037	2,582,815
RADIO & TV BROADCASTING, CABLE TV	515	497,878,291	409,535,790	5,067,870
TELEPHONE & TELECOMMUNICATIONS	517	3,032,377,768	2,986,589,681	26,984,746
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	576,968,591	342,299,287	4,235,187
OTHER INFORMATION SERVICES	519	377,614,080	332,841,115	4,068,972
<b>FINANCE, INSURANCE, REAL ESTATE</b>	<b>52-53</b>	<b>11,671,587,018</b>	<b>9,074,271,118</b>	<b>106,233,927</b>
BANKS & CREDIT UNIONS	522	4,792,154,597	3,870,684,955	54,571,398
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,572,861,559	1,268,288,344	13,703,914
INSURANCE AGENTS & BROKERS	524	2,056,701,051	955,625,377	8,147,189
REAL ESTATE AGENTS & BROKERS	531	1,469,538,611	1,413,084,231	20,073,534
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,628,483,184	1,417,667,005	7,598,567
LESSORS OF NONFINANCIAL INTANGIBLES	533	151,848,016	148,921,206	2,139,325

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
3RD QUARTER, 2016

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>39,289,622,214</u>	<u>30,534,125,591</u>	<u>336,792,968</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICE</u>	<u>54</u>	<u>14,373,828,356</u>	<u>9,565,028,133</u>	<u>120,700,800</u>
LEGAL SERVICES	5411	1,220,324,148	1,134,702,285	16,282,328
ACCOUNTING SERVICES	5412	1,490,962,564	1,474,804,146	21,955,403
ARCHITECTURAL SERVICES	54131	464,580,526	347,277,487	5,153,478
ENGINEERING SERVICES	54133	1,540,982,064	1,263,495,464	12,641,479
OTHER RELATED SERVICES	54132, 54134-54138	175,671,036	153,078,402	2,070,338
SPECIALIZED DESIGN SERVICES	5414	230,850,747	199,608,127	1,993,232
COMPUTER SYSTEM DESIGN SERVICES	5415	5,000,312,769	2,200,573,533	24,601,874
CONSULTING SERVICES	5416	2,240,169,278	1,582,770,521	21,520,345
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICE	5417	715,682,367	250,435,898	2,522,357
ADVERTISING & PUBLIC RELATIONS	5418	339,490,592	279,345,868	3,774,577
OTHER PROFESSIONAL SERVICES	5419	954,802,265	678,936,402	8,185,389
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>90,239,813</u>	<u>75,406,768</u>	<u>902,828</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	3,980,573,936	3,381,981,487	36,095,045
EMPLOYMENT SERVICES	5613	841,613,392	741,739,049	9,965,886
TRAVEL SERVICES	5615	289,180,322	176,336,186	1,194,985
INVESTIGATION & SECURITY SERVICES	5616	315,101,924	288,340,869	3,374,893
BUILDING SERVICES & JANITORIAL	5617	796,446,038	761,967,565	5,859,562
OTHER	5611, 5612, 5614, 5619	1,738,232,260	1,413,597,818	15,699,719
WASTE TREATMENT/ COLLECTION	562	1,011,938,135	943,344,016	9,613,084
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>617,828,051</u>	<u>289,752,395</u>	<u>3,483,593</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>10,596,505,447</u>	<u>8,320,475,561</u>	<u>116,019,805</u>
AMBULATORY HEALTH CARE SERVICES	621	5,253,280,941	4,533,088,828	64,221,987
PHYSICIANS	6211	2,119,633,389	1,722,764,756	25,504,360
DENTISTS	6212	880,994,063	871,700,665	13,036,246
OTHER HEALTH PRACTITIONERS	6213	738,989,702	709,521,278	9,634,506
OUTPATIENT CARE CENTERS	6214	818,789,314	615,440,749	8,467,881
MEDICAL & DIAGNOSTIC LABORATORIES	6215	248,276,836	182,737,283	2,726,360
HOME HEALTH CARE	6216	299,174,871	291,678,167	2,785,343
OTHER AMBULATORY HEALTH CARE	6219	147,422,766	139,245,930	2,067,291
HOSPITALS	622	4,383,310,310	3,036,867,753	44,032,450
NURSING & RETIREMENT HOMES	623	607,693,994	549,992,609	5,475,359
SOCIAL SERVICES & DAY CARE	624	352,220,202	200,526,371	2,290,009
<u>ARTS, ENTERTAINMENT, &amp; RECREATION</u>	<u>71</u>	<u>1,044,501,367</u>	<u>828,499,521</u>	<u>8,252,684</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	470,522,859	336,963,891	4,438,434
MUSEUMS, HISTORICAL SITES, ETC.	712	38,717,102	14,160,570	154,980
AMUSEMENT, GAMBLING, RECREATION	713	535,261,406	477,375,060	3,659,270
ACCOMMODATIONS	721	1,246,248,341	1,194,990,667	6,206,585
RESTAURANTS, FOOD SERVICES	7223, 7225	3,751,386,644	3,684,094,876	18,615,803
DRINKING PLACES	7224	258,685,787	235,876,655	1,336,164
AUTO REPAIR & SERVICES	8111	733,543,666	716,166,586	3,489,822
OTHER REPAIR SERVICES	8112, 8113, 8114	545,561,195	396,717,498	2,041,861
PERSONAL SERVICES	812	777,865,054	738,682,255	8,015,946
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	307,437,727	297,517,887	3,972,744
DEATH CARE SERVICES	8122	55,112,292	54,170,317	643,854
LAUNDRY & DRY CLEANING	8123	114,755,203	111,868,533	701,641
OTHER PERSONAL SERVICES	8129	300,559,832	275,125,518	2,697,707
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	173,705,967	84,610,549	1,024,503
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>89,230,802</u>	<u>80,518,971</u>	<u>1,005,754</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>194,035,727,274</b>	<b>150,931,266,370</b>	<b>982,206,003</b>

TABLE 6: STATE RETAIL SALES TAX\*:  
 GROSS INCOME, TAXABLE INCOME & TAX DUE  
 STATEWIDE AMOUNTS BY INDUSTRY (NAICS)  
 3RD QUARTER, 2016

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>\$28,733,177,677</b>	<b>\$16,338,214,440</b>	<b>\$1,061,984,260</b>
MOTOR VEHICLES & PARTS	441	5,317,990,444	4,273,970,655	277,808,130
NEW & USED AUTO DEALERS	4411	4,178,607,063	3,358,374,277	218,294,346
RV, BOAT, MOTORCYCLE DEALERS	4412	604,348,841	453,896,490	29,503,291
AUTOMOTIVE PARTS & TIRE	4413	535,034,540	461,699,888	30,010,493
FURNITURE & HOME FURNISHING	442	704,984,826	648,246,746	42,136,068
ELECTRONICS & APPLIANCE STORES	443	1,146,857,050	859,104,998	55,841,858
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	1,829,571,314	1,706,937,177	110,950,939
BUILDING MATERIALS	4441	1,615,034,327	1,530,089,397	99,455,831
LAWN & GARDEN SUPPLIES & EQUIP.	4442	214,536,987	176,847,780	11,495,108
FOOD & BEVERAGE STORES	445	3,843,638,694	1,020,443,167	66,328,798
GROCERY & CONVENIENCE STORES	4451	3,589,999,515	926,847,921	60,245,104
OTHER FOOD & BEVERAGE STORES	4452, 4453	253,639,179	93,595,246	6,083,694
DRUG/HEALTH STORES	446	2,011,166,242	671,096,722	43,621,304
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	2,104,356,720	447,710,002	29,101,173
APPAREL & ACCESSORIES	448	1,306,492,679	1,122,124,791	72,938,155
CLOTHING & SHOE STORES	4481, 4482	1,176,591,579	1,012,019,076	65,781,279
JEWELRY & LUGGAGE STORES	4483	129,901,100	110,105,715	7,156,876
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	789,164,108	645,220,923	41,939,369
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	647,928,414	553,973,827	36,008,312
BOOK STORES & NEWS DEALERS	4512	141,235,694	91,247,096	5,931,057
GENERAL MERCHANDISE STORES	452	6,505,465,394	2,891,362,418	187,938,561
DEPARTMENT STORES	4521	823,157,329	720,042,128	46,802,737
GENERAL MERCHANDISE STORES	4529	5,682,308,065	2,171,320,290	141,135,824
E-COMMERCE & MAIL ORDER	4541	976,694,430	663,289,266	43,113,798
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,196,795,776	1,388,707,575	90,266,107
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>55,878,234</b>	<b>21,459,612</b>	<b>1,394,875</b>
<b>MINING</b>	<b>21</b>	<b>44,272,395</b>	<b>16,792,944</b>	<b>1,091,539</b>
<b>UTILITIES</b>	<b>22</b>	<b>60,823,521</b>	<b>21,797,313</b>	<b>1,416,830</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>9,053,764,728</b>	<b>7,756,750,029</b>	<b>504,189,041</b>
CONSTRUCTION OF BUILDINGS	236	5,223,544,199	4,440,905,237	288,658,907
HEAVY CONSTRUCTION & HIGHWAYS	237	818,226,917	686,777,454	44,640,535
SPECIAL TRADE CONTRACTORS	238	3,011,993,612	2,629,067,338	170,889,599
<b>MANUFACTURING</b>	<b>31-33</b>	<b>2,650,480,077</b>	<b>725,512,079</b>	<b>47,158,347</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>4,848,077,060</b>	<b>2,589,637,446</b>	<b>168,326,607</b>
DURABLE GOODS	423	3,747,091,298	2,100,882,693	136,557,407
NONDURABLE GOODS	424	1,084,374,631	482,237,392	31,345,568
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16,611,131	6,517,361	423,632
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>219,326,978</b>	<b>156,845,497</b>	<b>10,194,977</b>
<b>INFORMATION</b>	<b>51</b>	<b>2,219,285,406</b>	<b>1,655,440,945</b>	<b>107,603,683</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>399,841,695</b>	<b>312,198,050</b>	<b>20,292,870</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>1,186,470,550</b>	<b>1,008,058,922</b>	<b>65,523,847</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>2,709,671,899</b>	<b>858,343,582</b>	<b>55,792,435</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>1,679,245,766</b>	<b>1,032,683,501</b>	<b>67,124,568</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>420,736,851</b>	<b>402,019,826</b>	<b>26,131,292</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>4,883,092,569</b>	<b>4,724,959,975</b>	<b>307,122,486</b>
ACCOMMODATIONS	721	1,178,303,820	1,130,589,819	73,488,383
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	3,704,788,749	3,594,370,156	233,634,103
<b>OTHER SERVICES</b>	<b>81</b>	<b>1,251,389,833</b>	<b>1,064,913,850</b>	<b>69,219,526</b>
REPAIR & MAINTENANCE	811	937,278,226	782,933,836	50,890,746
PERSONAL SERVICE	812	285,938,250	260,505,785	16,932,950
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	28,173,357	21,474,229	1,395,830
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92-00</b>	<b>22,981,151</b>	<b>22,033,673</b>	<b>1,432,191</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>\$60,438,516,390</b>	<b>\$38,707,661,684</b>	<b>\$2,515,999,374</b>

\*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE AMOUNTS BY INDUSTRY  
Quarter 3, 2016

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED
		GROSS	TAXABLE	STATE TAX
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$420,290,514</u>	<u>\$380,772,052</u>	<u>\$19,143,612</u>
WATER SUPPLY		382,201,485	344,467,107	17,320,478
MISCELLANEOUS		38,089,029	36,304,945	1,823,134
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>167,990,420</u>	<u>98,712,016</u>	<u>3,801,592</u>
SEWERAGE SYSTEMS		99,041,701	40,515,258	1,560,398
MISCELLANEOUS		68,948,719	58,196,758	2,241,194
<u>POWER</u>	<u>3.873%</u>	<u>1,989,923,375</u>	<u>1,577,915,813</u>	<u>61,118,266</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>170,636,680</u>	<u>168,199,907</u>	<u>6,478,904</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>1,209,276,121</u>	<u>454,219,291</u>	<u>8,731,174</u>
LOCAL/SUBURBAN TRANSIT		156,501,145	61,598,634	1,184,181
TRUCKING		859,279,563	275,467,278	5,296,343
RAILROADS		16,776,170	15,115,045	291,115
MISCELLANEOUS		176,719,243	102,038,334	1,959,535
<u>LOG HAULING OVER PUBLIC HIGHWAY:</u>	<u>1.3696%</u>	<u>53,453,486</u>	<u>32,735,894</u>	<u>447,372</u>
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>244,543,712</u>	<u>160,303,638</u>	<u>1,026,702</u>
LOCAL/SUBURBAN TRANSIT		64,491,335	41,952,912	268,318
TRUCKING		65,649,398	53,941,629	345,863
MISCELLANEOUS		114,402,979	64,409,097	412,521
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>303,068,685</u>	<u>70,742,073</u>	<u>1,361,438</u>
WATER TRANSPORT		94,314,315	30,138,340	580,466
MISCELLANEOUS		208,754,370	40,603,733	780,972
<b>TOTAL</b>		<b>\$4,559,182,993</b>	<b>\$2,943,600,684</b>	<b>\$102,109,060</b>



## APPENDIX A: Frequently Asked Questions

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**1. General Questions**

**i. What does a "D" in the data mean?**

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

**ii. What are reporting periods?**

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

**iii. Why is the QBR typically published six months after the end of the reporting period?**

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

**iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?**

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

**v. What is an accrual period?**

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

**vi. What is the difference between QBR tables 1 and 5?**

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

## **2. SIC and NAICS Codes**

### **vii. What are SIC and NAICS codes?**

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

### **viii. What is the difference between a SIC and a NAICS code?**

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

### **ix. Can I get SIC code data after 2004?**

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

### **x. Can I compare historical SIC data to the NAICS data?**

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

#### **xi. What do I do if I need historical QBR data in the NAICS version?**

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaiacs>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at [http://dor.wa.gov/content/statistics/QBR\\_Changes.aspx#QBRchart](http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart)

### **3. Unit Counts**

#### **xii. What are units?**

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

#### **xiii. Why do the unit counts differ between quarterly and calendar year data?**

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports.

As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

#### **xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?**

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times.

However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

### **4. Gross Business Income (GBI)**

#### **xv. What is gross business income?**

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**  
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**  
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**  
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

**xvi. Can I get gross business income data by location?**

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

**5. Business and Occupation (B&O) Tax**

**xvii. What is the B&O tax?**

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

**xviii. Do cities levy a B&O tax?**

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

**xix. What is the difference between B&O gross and taxable income?**

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

**xx. Does the B&O tax due amount account for any tax credits?**

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

**xxi. What are the state B&O tax rates?**

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

For more information about the B&O tax visit the Department's web site at

<http://dor.wa.gov/content/taxes/busoccupation/default.aspx>

**xxii. Can I get B&O tax data by location?**

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

**6. Retail Sales and Use Tax:**

**xxiii. What is the retail sales tax?**

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

**xxiv. Are there exemptions to the retail sales and use taxes?**

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

**xxx. What is the difference between gross and taxable retail sales?**

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

**xxvi. Do the retail sales and use tax due amounts account for any tax credits?**

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

**xxvii. What are the retail sales and use tax rates?**

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at [http://dor.wa.gov/content/forms/forms\\_sale.aspx](http://dor.wa.gov/content/forms/forms_sale.aspx) or for a specific area, try the Department's Address Lookup system available at <http://dor.wa.gov/content/gis/salestaxratelookup.aspx>

**7. Public Utility Tax**

**xxviii. What is the public utility tax?**

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

**xxix. What is operating income?**

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

**xxx. What is the difference between gross and taxable operating income?**

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

**xxxi. Does the public utility tax due amount account for any tax credits?**

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.



**xxxii. What are the public utility tax rates?**

There are five different rates, depending on the specific utility activity:

- Distribution of water
- Generation/distribution of electrical power
- Telegraph companies, distribution of natural gas, and collection of sewerage
- Urban transportation and watercraft vessels under 65 feet in length
- Railroads, railroad car companies, motor transportation and all other public service businesses

Rate information can be found at

[http://dor.wa.gov/Content/FindTaxesAndRates/OtherTaxes/tax\\_pubutil.aspx](http://dor.wa.gov/Content/FindTaxesAndRates/OtherTaxes/tax_pubutil.aspx).

**xxxiii. Can I get public utility tax data by location?**

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

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**Contact the Department of Revenue, Research & Fiscal Analysis division  
at  
DORSTATISTICS@DOR.WA.GOV.**