

WASHINGTON STATE DEPARTMENT OF REVENUE

QUARTERLY BUSINESS REVIEW

Quarter 2, 2017

**A Compilation of Statistics on
Gross Income, Taxable Retail Sales and Accrued Tax Liability
as reported by Washington State Excise Taxpayers
for April, May, June 2017**

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October 2017

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¹North American Industry Classification System.

²See the Department of Revenue [Statistics and Reports website](#) for reports and query tools providing further break downs by NAICS and all county and city taxable retail sales.

**STATE OF WASHINGTON QUARTERLY BUSINESS REVIEW
OVERVIEW**

Table 1: STATE GROSS BUSINESS INCOME BY INDUSTRY (NAICS¹)

Gross Business Income (GBI) is the total of Business & Occupation (B&O), Public Utility (PU) and Retail Sales excise taxes reported at the State level.

Table 1 breaks down the State GBI by major and minor industry groups².

- Compares the same period of the prior year to the current year.
- A taxpayer is assigned one NAICS code; therefore, “Units” represents taxpayer count.

Table 2: SUMMARY OF EXCISE TAX RETURN REPORTING

Excise taxes are categorized by the major tax types of State B&O, State Retail Sales & Use, State Public Utility and Other taxes. If a business performs multiple activities, they report under several tax classifications.

Table 2 provides the total Gross, Deductions, Taxable, Rate and Tax Due amounts by State level tax type and tax classification [aka Line code].

Table 3-A: COUNTY TAXABLE RETAIL SALES

*Taxable Retail Sales (TRS) tax applies to the sale, rental, repair, or installation (including labor) of tangible personal property and digital goods purchased by consumers for their own use. Businesses collect and remit both the **State** retail sales tax [Line code 01] and **Local** retail sales tax imposed by the local jurisdiction [Line code 45]. The Local retail sales tax portion is coded to the location:*

- Where the customer receives the goods or services.
- Where an item is shipped or received by the customer.
- Where labor and services are primarily performed.
- If goods are delivered into Washington from outside the state, the delivery address determines the place of sale for collecting sales tax.

Table 3-A provides the total of Local taxable retail sales [Line code 45] reported for each County².

- The amount is for the unincorporated county and all cities within the county.
- Compares same period of the prior year to the current year.
- See Table 4-A for a city breakdown and Table 6 for the State breakdown.

Table 3: TAXABLE RETAIL SALES FOR COUNTIES BY INDUSTRY (NAICS¹)

Table 3 breaks down Table 3-A County TRS by industry groups².

- The amount is for the unincorporated county and all cities within the county.
- A taxpayer may report in many locations; therefore, “Units” is the count of taxpayers who reported TRS coded to that location. Taxpayers with multiple ‘branches’ in a location report one figure for the location, so are counted as one unit.
- See Table 4 for a city breakdown and Table 6 for the State breakdown.

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²See the Department of Revenue [Statistics and Reports website](#) for reports and query tools providing further break downs by NAICS and all county and city taxable retail sales.

**STATE OF WASHINGTON QUARTERLY BUSINESS REVIEW
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Table 4-A: CITY TAXABLE RETAIL SALES

Table 4-A provides the total of Local taxable retail sales [Line code 45] reported for 50 select cities².

- The amount is the TRS reported for the local jurisdiction.
- Compares the same period of the prior year to the current year.
- See Table 3-A for a county breakdown and Table 6 for the State breakdown.

Table 4: TAXABLE RETAIL SALES FOR SELECT CITIES BY INDUSTRY (NAICS¹)

Table 4 breaks down Table 4-A 50 select cities TRS by industry groups².

- A taxpayer may report in many locations; therefore, “Units” is the count of taxpayers who reported TRS coded to that location. Taxpayers with multiple ‘branches’ in a location report one figure for the location, so are counted as one unit.
- See Table 3 for a county breakdown and Table 6 for the State breakdown.

Table 5: STATE BUSINESS AND OCCUPATION TAX BY INDUSTRY (NAICS¹)

The State business and occupation (B&O) tax is a gross receipts tax measured on the value of products, gross proceeds of sales, or gross income of a business. No deductions are allowed for labor, materials, taxes, or other costs of doing business. A business can have multiple activities (classifications). A business may qualify for certain exemptions, deductions, or credits.

Table 5 breaks down the State B&O Gross, Taxable and Tax Due amounts by industry groups².

Table 6: STATE RETAIL SALES TAX BY BY INDUSTRY (NAICS¹)

*Businesses collect and remit both the **State** retail sales tax [Line code 01] and **Local** retail sales tax imposed by the local jurisdiction [Line code 45].*

Table 6 breaks down the State Retail Sales tax [Line code 01] by industry groups².

- See Table 3-County and Table 4-City breakdown of Local TRS reported.

Table 7: STATE PUBLIC UTILITY TAX BY INDUSTRY (NAICS¹) & TAX CLASSIFICATION

The State level public utility tax applies if you engage in activities such as water, sewer distribution, power generation and public transportation. If the public utility tax applies, B&O tax does not.

Table 7 breaks down the State Public Utility taxes by type of utility industry.

¹North American Industry Classification System.

²See the Department of Revenue [Statistics and Reports website](#) for reports and query tools providing further break downs by NAICS and all county and city taxable retail sales.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2017

INDUSTRY	NAICS	UNITS	2ND QUARTER, 2017
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,964</u>	<u>\$968,710,632</u>
CROP & ANIMAL PRODUCTION	111,112	751	351,604,121
FORESTRY & LOGGING	113	516	397,208,453
FISHING & HUNTING	114	134	49,319,508
AG & FORESTRY SUPPORT ACTIVITIES	115	563	170,578,550
<u>MINING</u>	<u>21</u>	<u>144</u>	<u>151,079,954</u>
SAND & GRAVEL, QUARRYING	2123	102	103,750,248
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	42	47,329,706
<u>UTILITIES</u>	<u>22</u>	<u>698</u>	<u>3,493,244,326</u>
HYDROELECTRIC POWER GENERATION	221111	18	352,447,772
ALTERNATIVE POWER GENERATION	221114-221117	14	40,236,030
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	6	188,221,102
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	55	1,798,034,443
NATURAL GAS DISTRIBUTION	2212	11	123,990,109
WATER & SEWER	2213	594	990,314,870
<u>CONSTRUCTION</u>	<u>23</u>	<u>39,676</u>	<u>14,589,874,397</u>
RESIDENTIAL BUILDING & REMODELING	2361	14,119	2,554,540,662
NONRESIDENTIAL BUILDING	2362	1,030	3,620,970,751
HEAVY CONSTRUCTION & HIGHWAYS	237	1,097	1,387,593,431
SPECIAL TRADE CONTRACTORS	238	23,430	7,026,769,553
ELECTRICAL	23821	2,784	1,413,875,419
PLUMBING & HEATING	23822	2,932	1,323,308,255
PAINTING	23832	2,910	258,407,962
MASONRY/DRYWALL	23814, 23831	1,451	427,557,712
ROOFING	23816	987	328,380,063
OTHER CONTRACTORS	238 not listed above	12,366	3,275,240,142
<u>MANUFACTURING</u>	<u>31-33</u>	<u>9,975</u>	<u>45,003,727,403</u>
FOOD PRODUCTS	311	959	4,481,426,736
MILLING OF GRAINS	3112	25	251,011,555
FRUITS & VEGETABLES	3114	75	1,036,332,580
DAIRY PRODUCTS	3115	27	596,610,161
MEAT PRODUCTS	3116	71	570,955,653
SEAFOOD PRODUCTS	3117	51	762,908,742
BAKERY PRODUCTS	3118	456	435,482,640
OTHER FOOD ITEMS	3111, 3113, 3119	254	828,125,405
BEVERAGES	312	971	594,478,853
TEXTILES	313,314	267	204,329,574
APPAREL	315	177	48,119,707
LEATHER & ALLIED PRODUCTS	316	39	33,156,591
LUMBER & WOOD PRODUCTS	321	441	2,159,571,232
SAWMILLS	3211	84	931,015,934
PLYWOOD & TRUSSES	3212	48	301,416,994
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	309	927,138,304
PAPER PRODUCTS	322	106	1,680,073,578
PULP & PAPER MILLS	3221	31	1,223,079,175
OTHER PAPER PRODUCTS	3222	75	456,994,403
COMMERCIAL PRINTING	323	723	270,587,733
PETROLEUM & COAL PRODUCTS	324	34	4,612,371,012
PETROLEUM REFINING	32411	15	4,449,964,097
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	19	162,406,915
CHEMICALS	325	654	2,055,133,998
CHEMICALS, PESTICIDES & FERTILIZERS	3251, 3253	80	904,226,738
PHARMACEUTICALS	3254	377	397,223,294
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	28	365,956,001
PAINT, COATING & ADHESIVES	3255	26	36,965,203
SOAP, CLEANING COMPOUND & TOILETRIES	3256	84	190,007,458
OTHER CHEMICAL PRODUCTS	3259	59	160,755,304
PLASTICS & RUBBER PRODUCTS	326	243	969,712,697
NONMETALLIC MINERALS	327	300	819,101,157
PRIMARY METALS	331	122	691,927,338
IRON & STEEL MILLS	3311, 3312	56	297,569,291
ALUMINUM SMELTING	3313	17	185,788,816
OTHER NONFERROUS METALS	3314	13	38,571,574
FOUNDRIES	3315	36	169,997,657

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2017

INDUSTRY	NAICS	UNITS	2ND QUARTER, 2017
FABRICATED METAL PRODUCTS	332	1,198	1,601,245,529
MACHINERY	333	654	1,648,436,030
FARM & CONSTRUCTION IMPLEMENTS	3331	67	148,333,412
INDUSTRIAL MACHINERY	3332	130	309,477,223
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	457	1,190,625,395
COMPUTERS & ELECTRONICS	334	517	2,717,513,912
COMPUTER HARDWARE	3341	39	132,578,569
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	59	124,685,095
AUDIO & VIDEO EQUIPMENT	3343	23	24,494,177
SEMICONDUCTORS	3344	90	802,660,342
INSTRUMENTS	3345	241	1,608,809,462
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	65	24,286,267
ELECTRICAL EQUIPMENT & APPLIANCES	335	148	716,633,586
LIGHTING EQUIPMENT	3351	43	182,678,714
HOUSEHOLD APPLIANCES	3352	9	3,385,940
OTHER ELECTRIC EQUIPMENT	3353, 3359	96	530,568,932
TRANSPORTATION EQUIPMENT	336	468	18,128,481,941
MOTOR VEHICLES & PARTS	3361, 3362, 3363	122	398,893,373
AIRCRAFT, AEROSPACE & PARTS	3364	121	17,257,650,286
SHIPS & BOATS	3366	179	444,824,874
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	46	27,113,408
FURNITURE & RELATED PRODUCTS	337	573	395,757,769
OTHER MANUFACTURING	339	1,381	1,175,668,430
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	124	125,871,930
DENTAL LABORATORIES	339116	238	45,022,578
SPORTING AND ATHLETIC GOODS	33992	112	182,244,947
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	907	822,528,975
WHOLESALE TRADE	42	15,671	41,015,248,268
DURABLE GOODS	423	8,638	19,726,392,791
MOTOR VEHICLES & PARTS	4231	694	3,436,137,982
FURNITURE & HOME FURNISHINGS	4232	486	533,725,739
LUMBER & CONSTRUCTION MATERIALS	4233	727	2,296,918,853
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,586	3,383,940,647
METAL & MINERAL (except Petroleum)	4235	310	870,638,717
ELECTRICAL EQUIPMENT	4236	1,089	2,606,229,316
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	528	1,077,717,761
MACHINERY & EQUIPMENT	4238	1,943	3,476,831,021
SPORTING & RECREATIONAL GOODS & SUPPL	423910	365	383,901,010
TOY & HOBBY GOODS & SUPPLIES	423920	99	759,990,968
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	811	900,360,777
NONDURABLE GOODS:	424	6,633	20,999,893,258
PAPER & PAPER PRODUCTS	4241	290	711,568,109
DRUGS & SUNDRIES	4242	387	2,299,641,918
APPAREL	4243	446	1,057,533,527
FOOD PRODUCTS	4244	1,863	8,515,595,510
FARM PRODUCTS	4245	370	742,567,960
CHEMICALS & PLASTICS	4246	447	879,265,159
PETROLEUM PRODUCTS	4247	181	2,239,636,448
BEER & ALE	424810	129	275,445,921
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	525	1,075,635,284
FARM SUPPLIES	42491	270	1,245,189,140
TOBACCO & TOBACCO PRODUCTS	42494	72	397,969,645
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,653	1,559,844,637
ELECTRONIC MARKETS, AGENTS, BROKERS	425	400	288,962,219

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2017

INDUSTRY	NAICS	UNITS	2ND QUARTER, 2017
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>35,494</u>	<u>35,992,427,245</u>
MOTOR VEHICLES & PARTS	441	2,995	7,333,629,165
NEW & USED AUTO DEALERS	4411	1,331	5,526,175,699
RV, BOAT, MOTORCYCLE DEALERS	4412	549	850,522,600
AUTOMOTIVE PARTS & TIRES	4413	1,115	956,930,866
FURNITURE & HOME FURNISHINGS	442	1,570	901,904,253
ELECTRONICS & APPLIANCES	443	2,055	1,689,755,289
HOUSEHOLD APPLIANCES	443141	183	177,717,790
ELECTRONIC STORES	443142	1,872	1,512,037,499
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,350	3,008,445,813
BUILDING MATERIALS	4441	1,522	2,515,308,486
LAWN & GARDEN SUPPLIES	4442	828	493,137,327
FOOD & BEVERAGES (OFF-PREMISES)	445	3,440	4,419,897,841
GROCERY & CONVENIENCE STORES	4451	1,983	3,905,176,695
OTHER FOOD STORES/SPECIALTY FOODS	4452	884	380,782,106
BEER, WINE AND LIQUOR STORES	4453	573	133,939,040
DRUG STORES & PERSONAL CARE STORES	446	2,553	2,595,506,016
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,511	2,478,476,693
APPAREL & ACCESSORIES	448	3,601	1,319,062,362
CLOTHING STORES	4481	2,798	1,073,876,404
SHOE STORES	4482	135	96,161,342
JEWELRY & LUGGAGE STORES	4483	668	149,024,616
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	2,449	984,854,764
SPORTING GOODS	45111	1,226	530,579,665
HOBBY & TOY STORES	45112	413	266,491,506
SEWING SUPPLIES	45113	189	35,679,480
MUSICAL INSTRUMENTS	45114	177	38,261,888
BOOK, PERIODICAL & MUSIC STORES	45121	444	113,842,225
DEPARTMENT STORES	4521	25	786,242,994
GENERAL MERCHANDISE STORES	4529	205	5,491,148,978
E-COMMERCE & MAIL ORDER	4541	1,022	1,473,270,423
MISCELLANEOUS RETAILERS	453, 4542, 4543	11,718	3,510,232,654
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>5,417</u>	<u>3,065,705,092</u>
AIR TRANSPORTATION	481	50	27,380,073
RAILROADS	482	12	98,492,347
WATER TRANSPORTATION	483	57	79,302,833
TRUCK TRANSPORTATION	484	2,994	1,123,249,094
TRANSIT & GROUND PASSENGER TRANSPORT	485	473	177,607,814
PIPELINE TRANSPORTATION	486	8	25,066,951
SCENIC & SIGHTSEEING TRANSPORTATION	487	151	36,468,284
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,151	1,363,870,467
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	521	134,267,229
WAREHOUSING & STORAGE	493	186	255,203,565
<u>INFORMATION</u>	<u>51</u>	<u>3,453</u>	<u>6,217,082,543</u>
PUBLISHING (EXCEPT INTERNET)	511	880	1,414,003,893
NEWSPAPERS	51111	99	110,086,655
BOOKS & PERIODICALS	51112, 51113	281	109,787,648
SOFTWARE	5112	414	1,081,494,176
OTHER PUBLISHERS	51114, 51119	86	112,635,414
MOTION PICTURE PRODUCTION	512	721	230,550,631
RADIO & TV BROADCASTING, CABLE TV	515	156	552,328,927
TELEPHONE & TELECOMMUNICATIONS	517	671	3,011,049,223
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	656	617,363,504
OTHER INFORMATION SERVICES	519	369	391,786,365
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>12,109</u>	<u>11,949,867,974</u>
BANKS & CREDIT UNIONS	522	1,483	4,623,204,263
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,816	1,800,253,283
INSURANCE AGENTS & BROKERS	524	2,631	2,103,418,243
REAL ESTATE AGENTS & BROKERS	531	4,264	1,564,535,164
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,781	1,691,822,272
LESSORS OF NONFINANCIAL INTANGIBLES	533	134	166,634,749

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2017

INDUSTRY	NAICS	UNITS	2ND QUARTER, 2017
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>101,511</u>	<u>42,290,868,176</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICE</u>	<u>54</u>	<u>30,743</u>	<u>15,535,596,605</u>
LEGAL SERVICES	5411	4,833	1,257,924,803
ACCOUNTING SERVICES	5412	2,824	2,166,918,554
ARCHITECTURAL SERVICES	54131	1,030	493,607,823
ENGINEERING SERVICES	54133	1,680	1,515,412,174
OTHER RELATED SERVICES	54132, 54134-54138	1,016	175,384,460
SPECIALIZED DESIGN SERVICES	5414	2,015	250,353,220
COMPUTER SYSTEM DESIGN SERVICES	5415	4,847	4,893,956,543
CONSULTING SERVICES	5416	7,246	2,565,407,105
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICE	5417	413	841,785,705
ADVERTISING & PUBLIC RELATIONS	5418	939	340,214,476
OTHER PROFESSIONAL SERVICES	5419	3,900	1,034,631,742
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>235</u>	<u>107,582,094</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	14,512	4,473,190,491
EMPLOYMENT SERVICES	5613	944	844,265,472
TRAVEL SERVICES	5615	393	288,704,726
INVESTIGATION & SECURITY SERVICES	5616	703	328,064,848
BUILDING SERVICES & JANITORIAL	5617	9,110	856,451,885
OTHER	5611, 5612, 5614, 5619	3,362	2,155,703,560
WASTE TREATMENT/ COLLECTION	562	525	976,265,991
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>2,673</u>	<u>528,340,112</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>14,674</u>	<u>11,946,907,905</u>
AMBULATORY HEALTH CARE SERVICES	621	12,679	5,510,347,871
PHYSICIANS	6211	2,703	2,229,106,860
DENTISTS	6212	3,241	944,614,762
OTHER HEALTH PRACTITIONERS	6213	5,719	807,466,051
OUTPATIENT CARE CENTERS	6214	533	838,296,197
MEDICAL & DIAGNOSTIC LABORATORIES	6215	157	336,317,005
HOME HEALTH CARE	6216	169	188,380,080
OTHER AMBULATORY HEALTH CARE	6219	157	166,166,916
HOSPITALS	622	112	5,436,379,851
NURSING & RETIREMENT HOMES	623	566	615,172,065
SOCIAL SERVICES & DAY CARE	624	1,317	385,008,118
<u>ARTS, ENTERTAINMENT, & RECREATION</u>	<u>71</u>	<u>3,851</u>	<u>918,307,560</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	1,397	382,687,853
MUSEUMS, HISTORICAL SITES, ETC.	712	85	30,560,036
AMUSEMENT, GAMBLING, RECREATION	713	2,369	505,059,671
ACCOMMODATIONS	721	2,404	1,096,360,940
RESTAURANTS, FOOD SERVICES	7223, 7225	12,939	3,872,604,170
DRINKING PLACES	7224	1,138	251,829,725
AUTO REPAIR & SERVICES	8111	5,160	783,594,745
OTHER REPAIR SERVICES	8112, 8113, 8114	3,460	599,320,229
PERSONAL SERVICES	812	8,099	823,305,561
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	5,468	330,880,108
DEATH CARE SERVICES	8122	191	62,391,050
LAUNDRY & DRY CLEANING	8123	701	118,276,696
OTHER PERSONAL SERVICES	8129	1,739	311,757,707
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	855	205,700,077
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>279</u>	<u>180,411,432</u>
TOTAL ALL INDUSTRIES		226,334	205,001,489,036

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
2ND QUARTER, 2017 (\$000)**

STATE BUSINESS AND OCCUPATION TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	61,879	760	61,118	0.004840	296
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	1,758,885	66,006	1,692,879	0.001380	2,336
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	1,572,817	301,854	1,270,963	0.002750	3,495
4	Insurance Agents/Brokers; Child Care	14	610,544	58,573	551,972	0.004840	2,672
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	1,630,801	25,295	1,605,506	0.001380	2,216
6	Processing for Hire/Printing and Publishing	10	486,734	27,120	459,614	0.004840	2,225
7	Manufacturing	7	6,450,865	207,584	6,243,281	0.004840	30,217
8	Royalties	80	618,291	53,282	565,009	0.015000	8,475
9	Wholesaling	3	58,888,949	18,898,656	39,990,294	0.004840	193,553
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	1,448,153	189,062	1,259,091	0.004840	6,094
11	Public or Nonprofit Hospitals	55	4,195,645	1,703,546	2,492,099	0.015000	37,381
12	For Profit Hospitals, Scientific R&D	135	792,336	564,432	227,904	0.015000	3,419
13	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action Service & Other Activities	83	769,644	222	769,422	0.004710	3,624
14	Service & Other Activities	4	37,165,332	8,712,399	28,452,933	0.015000	426,794
15	Gambling Contests of Chance (\$50,000 per year or greater)	192	137,835	50,072	87,764	0.016300	1,431
16	Retailing of Interstate Transportation Equip.	19	407,941	62,491	345,450	0.004840	1,672
17	Retailing	2	61,062,200	10,277,255	50,784,945	0.004710	239,197
18	Non-Mfg Aerospace Product Development	188	113,548	6,562	106,986	0.009000	963
19	FAR Part 145 Repair Stations	189	89,867	2,913	86,954	0.002904	253
20	Mfg. of Aluminum/Solar Energy/FAR	190	D	D	D	0.002904	D
21	Wholesaling of Aluminum/Solar Energy	191	0	0	0	0.002904	0
22	Manufacturing of Solar Energy	127	D	D	D	0.002750	D
23	Wholesaling of Solar Energy	128	34,701	29,118	5,583	0.002750	15
24	Mfg. of Commercial Airplanes or Components	195	681,955	3,662	678,293	0.002904	1,970
25	Whlse of Commercial Airplanes or Components	196	3,971,298	707,570	3,263,728	0.002904	9,478
26	Retailing of Commercial Airplanes or Components	197	11,771,398	810,684	10,960,714	0.002904	31,830
27	Publication of Newspapers	126	117,851	744	117,107	0.003500	410
28	Parimutuel Wagering	193	D	D	D	0.001300	D
29	Processing for Hire Timber Products	300	77,283	0	77,283	0.003424	265
30	Extracting Timber, Extracting for Hire Timber	301	96,590	2,865	93,725	0.003424	321
31	Manufacturing of Timber or Wood Products	302	1,073,685	93,464	980,221	0.003424	3,356
32	Wholesaling of Timber or Wood Products	303	2,486,468	1,312,231	1,174,237	0.003424	4,021
33	Sale of Standing Timber	304	8,500	62	8,438	0.003424	29
34	Manufacturing of Semi-Conductors	607	D	D	D	0.002750	D
TOTAL B&O TAXES			198,581,995	44,168,484	154,413,511		1,018,006
STATE SALES TAX AND USE TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
35	Retail Sales Tax	1	61,302,272	22,645,122	38,657,150	0.065000	2,512,715
36	Use Tax	5	1,546,393	0	1,546,393	0.065000	100,516
TOTAL STATE SALES/USE TAX			62,848,665	22,645,122	40,203,543		2,613,230

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
2ND QUARTER, 2017 (\$000)**

STATE PUBLIC UTILITY TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
37	Water Distribution	60	313,689	18,683	295,006	0.050290	14,836
38	Sewer Collection	61	169,022	76,233	92,789	0.038520	3,574
39	Power	49	2,024,859	354,955	1,669,905	0.038734	64,682
40	Gas Dist., Telegraph	26	316,022	2,471	313,551	0.038520	12,078
41	Motor Transportation, Railroad, Railroad Car	8	1,210,139	770,373	439,766	0.019260	8,470
42	Log Hauling Over Public Highways	125	49,085	19,789	29,297	0.013696	401
43	Urban Transportation/Vessels Under 65 Feet	12	255,615	86,009	169,606	0.006420	1,089
44	Other Public Service	13	384,325	319,465	64,860	0.019260	1,249
TOTAL PUBLIC UTILITY TAXES			4,722,755	1,647,976	3,074,779		106,379
OTHER TAXES							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
45	Motor Vehicle Sales/Leases	120	3,529,223	0	3,529,223	0.003000	10,588
46	Litter Tax	36	19,292,481	0	19,292,481	0.000150	2,894
47	Tobacco Products	20	8,343	0	8,343	0.950000	7,925
48	Cigar Tax (\$0.67 or more)	194	Cigars	0	552	\$.65 /Cigar	359
49	Little Cigar Tax	198	Cigars	0	6,805	\$.15 /Cigar	1,029
50	Moist Snuff (1.2 oz. or less)	162	Units	0	11,132	\$ 2.52 /Unit	28,120
51	Moist Snuff (more than 1.2 oz.)	163	Units	0	197	\$ 2.10 /Unit	414
52	Spirit Sales to Licensees	251	40,706	1,087	39,619	0.137000	5,428
53	Spirit Sales to Consumers	252	148,731	51	148,680	0.205000	30,479
54	Spirits Liter Sales to Licensees	253	Liters	0	2,486	\$ 2.4408/Liter	6,068
55	Spirits Liter Sales to Consumers	254	Liters	0	8,160	\$ 3.7708/Liter	30,768
56	Refuse Collection	64	495,989	154,992	340,997	0.036000	12,276
57	Petroleum Products Tax	57	3,926,745	1,015,175	2,911,569	0.003000	8,735
58	Hazardous Substance	65	5,114,159	171,617	4,942,541	0.007000	34,598
59	IMR	79	40,109	0	40,109	0.060000	2,407
60	Solid Fuel Burning Device Fee	59	Devices	0	1	\$ 30.00 /Device	21
61	Syrup Tax	54	Gallons	0	1,979	\$ 1.00 /Gal	1,979
62	Tire Fee	73	Tires	0	1,107	\$.90 /Tire	996
63	Studded Tire	77	Studded Tires	0	1	\$ 4.50 /Tire	2
64	State/Local Enhanced 911, TRS, WTAP	793	Switch Lines	0	3,350	\$.95 /LINE	3,182
65	Wireless State/Local Enhanced 911 Tax	794	Radio Lines	0	16,215	\$.95 /LINE	15,405
66	VOIP State/Local Enhanced 911 Tax	795	VOIP Lines	0	3,375	\$.95 /LINE	3,207
67	E911 Prepaid Wireless	796	Prepaid Lines	1	2,828	\$.95 /LINE	2,686
TOTAL OTHER TAXES							209,565
TOTAL STATE TAXES**							\$3,947,181

D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

NOTE: Enhanced 911 taxes include a state and local portion.

NOTE: From June 1, 2017 to June 30, 2017 the tax rate for the timber changed from 0.003424 to 0.02904. Effective July 1, 2017, the rate was changed back to .003424.

Table 3-A
County Taxable Retail Sales Comparing
Quarter 2, 2016 to Quarter 2, 2017
(Dollars in Thousands)

County	Quarter 2, 2016	Quarter 2, 2017	Percent Change
Adams	\$75,417	\$76,965	2.1%
Asotin	\$74,599	\$80,196	7.5%
Benton	\$979,490	\$1,025,592	4.7%
Chelan	\$506,677	\$504,017	-0.5%
Clallam	\$291,138	\$302,838	4.0%
Clark	\$1,634,190	\$1,806,058	10.5%
Columbia	\$13,612	\$14,613	7.4%
Cowlitz	\$404,096	\$438,235	8.4%
Douglas	\$220,107	\$229,410	4.2%
Ferry	\$13,853	\$12,682	-8.5%
Franklin	\$374,378	\$401,518	7.2%
Garfield	\$8,245	\$10,133	22.9%
Grant	\$455,535	\$484,576	6.4%
Grays Harbor	\$244,451	\$254,896	4.3%
Island	\$251,055	\$286,364	14.1%
Jefferson	\$121,916	\$122,991	0.9%
King	\$15,096,483	\$15,383,502	1.9%
Kitsap	\$1,034,168	\$1,105,282	6.9%
Kittitas	\$235,611	\$274,806	16.6%
Klickitat	\$63,516	\$75,353	18.6%
Lewis	\$320,731	\$353,864	10.3%
Lincoln	\$27,774	\$33,506	20.6%
Mason	\$164,033	\$174,697	6.5%
Okanogan	\$160,708	\$169,584	5.5%
Pacific	\$59,469	\$62,500	5.1%
Pend Oreille	\$37,337	\$30,475	-18.4%
Pierce	\$3,678,100	\$3,966,592	7.8%
San Juan	\$121,532	\$138,490	14.0%
Skagit	\$694,318	\$755,019	8.7%
Skamania	\$29,633	\$34,885	17.7%
Snohomish	\$3,394,677	\$3,578,342	5.4%
Spokane	\$2,294,784	\$2,463,645	7.4%
Stevens	\$112,045	\$124,350	11.0%
Thurston	\$1,242,681	\$1,336,414	7.5%
Wahkiakum	\$6,537	\$7,468	14.2%
Walla Walla	\$239,616	\$251,718	5.1%
Whatcom	\$966,608	\$1,079,098	11.6%
Whitman	\$166,651	\$177,122	6.3%
Yakima	\$979,826	\$995,380	1.6%
Total	\$36,795,596	\$38,623,174	5.0%

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2017

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
RETAIL TRADE	44-45	1,388	\$26,990,393	1,390	\$46,357,490
MOTOR VEHICLES & PARTS	441	79	3,578,470	56	3,878,970
NEW & USED AUTO DEALERS	4411	11	612,223	11	1,700,411
RV, BOAT, MOTORCYCLE DEALERS	4412	14	61,671	12	990,195
AUTOMOTIVE PARTS & TIRE	4413	54	2,904,576	33	1,188,364
FURNITURE & HOME FURNISHING	442	73	341,186	71	644,790
ELECTRONICS & APPLIANCE STORES	443	114	702,037	108	1,046,640
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	80	3,774,776	62	2,522,757
BUILDING MATERIALS	4441	54	2,335,016	48	2,038,964
LAWN & GARDEN SUPPLIES & EQUIP.	4442	26	1,439,760	14	483,793
FOOD & BEVERAGE STORES	445	27	1,030,786	31	2,138,000
GROCERY & CONVENIENCE STORES	4451	11	1,023,296	7	2,128,482
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	7,490	24	9,518
DRUG/HEALTH STORES	446	120	725,704	139	3,454,487
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	22	3,724,637	D	D
APPAREL & ACCESSORIES	448	120	223,921	131	702,072
CLOTHING & SHOE STORES	4481, 4482	113	221,200	126	699,226
JEWELRY & LUGGAGE STORES	4483	7	2,721	5	2,846
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	111	168,181	129	724,400
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	83	155,108	98	686,117
BOOK STORES & NEWS DEALERS	4512	28	13,073	31	38,283
GENERAL MERCHANDISE STORES	452	17	6,495,138	20	27,634,794
DEPARTMENT STORES	4521	4	74,377	4	58,578
GENERAL MERCHANDISE STORES	4529	13	6,420,761	16	27,576,216
E-COMMERCE & MAIL ORDER	4541	156	1,438,967	167	1,400,379
MISCELLANEOUS RETAILERS	453, 4542, 4543	469	4,786,590	475	2,192,948
AGRICULTURE, FORESTRY, FISHING	11	14	249,336	5	21,150
MINING	21	3	79,070	D	D
UTILITIES	22	5	198,256	3	38,731
CONSTRUCTION	23	367	16,871,155	268	8,468,922
CONSTRUCTION OF BUILDINGS	236	66	10,987,105	62	2,924,320
HEAVY CONSTRUCTION & HIGHWAYS	237	27	691,202	13	973,841
SPECIAL TRADE CONTRACTORS	238	274	5,192,848	193	4,570,761
MANUFACTURING	31-33	178	2,783,034	202	1,727,672
WHOLESALE TRADE	42	668	11,418,811	663	5,299,494
DURABLE GOODS	423	455	9,560,956	474	4,035,330
NONDURABLE GOODS	424	209	1,849,259	187	1,253,448
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	8,596	D	D
TRANSPORTATION & WAREHOUSING	48-49	14	460,182	5	234,170
INFORMATION	51	189	2,579,929	199	2,913,409
FINANCE, INSURANCE	52	51	597,037	45	420,635
REAL ESTATE, RENTAL/LEASING	53	112	1,809,786	100	1,145,209
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	148	1,692,985	184	1,094,285
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	186	1,288,359	183	1,701,259
ARTS, ENTERTAINMENT & RECREATION	71	12	301,390	17	803,052
ACCOMMODATIONS & FOOD SERVICES	72	50	6,851,296	45	8,488,141
ACCOMMODATIONS	721	10	1,572,372	9	1,618,459
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	40	5,278,924	36	6,869,682
OTHER SERVICES	81	139	2,779,285	102	1,410,317
REPAIR & MAINTENANCE	811	100	2,328,980	56	1,001,352
PERSONAL SERVICE	812	29	433,855	30	274,632
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	16,450	16	134,333
PUBLIC ADMINISTRATION, OTHER	92.00	5	14,360	3	70,740
TOTAL ALL INDUSTRIES		3,529	\$76,964,664	3,415	\$80,196,289

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2017

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,114</u>	<u>\$497,459,703</u>	<u>3,243</u>	<u>\$195,834,303</u>
MOTOR VEHICLES & PARTS	441	222	123,824,091	155	41,558,609
NEW & USED AUTO DEALERS	4411	63	92,053,668	34	31,176,038
RV, BOAT, MOTORCYCLE DEALERS	4412	41	18,036,525	33	4,141,855
AUTOMOTIVE PARTS & TIRE	4413	118	13,733,898	88	6,240,716
FURNITURE & HOME FURNISHING	442	197	18,251,978	165	7,949,531
ELECTRONICS & APPLIANCE STORES	443	343	22,764,035	259	6,031,637
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	204	59,601,349	182	40,284,226
BUILDING MATERIALS	4441	141	50,125,851	131	37,314,532
LAWN & GARDEN SUPPLIES & EQUIP.	4442	63	9,475,498	51	2,969,694
FOOD & BEVERAGE STORES	445	134	24,171,400	128	15,738,253
GROCERY & CONVENIENCE STORES	4451	43	20,929,454	41	13,100,512
OTHER FOOD & BEVERAGE STORES	4452, 4453	91	3,241,946	87	2,637,741
DRUG/HEALTH STORES	446	385	19,289,463	285	5,983,061
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	45	15,637,403	33	6,031,328
APPAREL & ACCESSORIES	448	358	31,689,289	302	6,810,646
CLOTHING & SHOE STORES	4481, 4482	310	28,031,325	266	6,264,191
JEWELRY & LUGGAGE STORES	4483	48	3,657,964	36	546,455
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	376	16,696,793	301	6,970,437
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	301	14,834,480	239	6,629,562
BOOK STORES & NEWS DEALERS	4512	75	1,862,313	62	340,875
GENERAL MERCHANDISE STORES	452	51	113,032,049	35	31,865,015
DEPARTMENT STORES	4521	10	34,627,852	6	8,617,924
GENERAL MERCHANDISE STORES	4529	41	78,404,197	29	23,247,091
E-COMMERCE & MAIL ORDER	4541	348	14,987,597	297	6,795,438
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,451	37,514,256	1,101	19,816,122
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>30</u>	<u>540,163</u>	<u>31</u>	<u>534,357</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>268,903</u>	<u>7</u>	<u>189,341</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>1,142,327</u>	<u>10</u>	<u>567,567</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,533</u>	<u>165,464,872</u>	<u>1,153</u>	<u>112,456,781</u>
CONSTRUCTION OF BUILDINGS	236	420	73,045,724	370	59,501,162
HEAVY CONSTRUCTION & HIGHWAYS	237	67	8,809,650	55	9,300,402
SPECIAL TRADE CONTRACTORS	238	1,046	83,609,498	728	43,655,217
<u>MANUFACTURING</u>	<u>31-33</u>	<u>828</u>	<u>17,744,704</u>	<u>641</u>	<u>14,481,073</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,061</u>	<u>77,275,683</u>	<u>1,587</u>	<u>37,667,315</u>
DURABLE GOODS	423	1,456	58,283,344	1,124	30,633,554
NONDURABLE GOODS	424	590	16,964,917	457	6,980,058
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	2,027,422	6	53,703
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>46</u>	<u>1,344,076</u>	<u>43</u>	<u>1,630,905</u>
<u>INFORMATION</u>	<u>51</u>	<u>533</u>	<u>34,454,577</u>	<u>423</u>	<u>17,189,071</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>130</u>	<u>8,176,720</u>	<u>100</u>	<u>1,450,111</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>324</u>	<u>19,065,320</u>	<u>292</u>	<u>13,155,541</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>629</u>	<u>22,265,370</u>	<u>473</u>	<u>9,426,398</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>813</u>	<u>25,161,852</u>	<u>560</u>	<u>14,075,954</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>84</u>	<u>9,970,267</u>	<u>90</u>	<u>4,652,556</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>411</u>	<u>113,105,331</u>	<u>439</u>	<u>68,627,224</u>
ACCOMMODATIONS	721	47	19,444,325	184	27,797,987
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	364	93,661,006	255	40,829,237
<u>OTHER SERVICES</u>	<u>81</u>	<u>569</u>	<u>31,905,353</u>	<u>367</u>	<u>11,964,594</u>
REPAIR & MAINTENANCE	811	382	26,381,037	250	9,875,715
PERSONAL SERVICE	812	146	5,025,609	83	1,811,425
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	41	498,707	34	277,454
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>246,781</u>	<u>10</u>	<u>113,879</u>
TOTAL ALL INDUSTRIES		12,131	\$1,025,592,002	9,469	\$504,016,970

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2017

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,884</u>	<u>\$152,138,325</u>	<u>5,506</u>	<u>\$786,166,032</u>
MOTOR VEHICLES & PARTS	441	141	31,837,575	260	174,769,782
NEW & USED AUTO DEALERS	4411	27	23,847,836	64	137,514,104
RV, BOAT, MOTORCYCLE DEALERS	4412	29	2,253,662	44	12,138,123
AUTOMOTIVE PARTS & TIRE	4413	85	5,736,077	152	25,117,555
FURNITURE & HOME FURNISHING	442	135	4,165,087	264	29,031,331
ELECTRONICS & APPLIANCE STORES	443	236	4,846,016	474	31,441,003
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	171	25,045,321	328	116,788,348
BUILDING MATERIALS	4441	118	21,347,555	237	102,661,679
LAWN & GARDEN SUPPLIES & EQUIP.	4442	53	3,697,766	91	14,126,669
FOOD & BEVERAGE STORES	445	83	12,782,161	236	52,904,531
GROCERY & CONVENIENCE STORES	4451	25	12,024,912	90	48,130,381
OTHER FOOD & BEVERAGE STORES	4452, 4453	58	757,249	146	4,774,150
DRUG/HEALTH STORES	446	259	6,856,400	471	38,823,717
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	6,170,061	98	25,142,495
APPAREL & ACCESSORIES	448	264	3,744,001	470	33,870,345
CLOTHING & SHOE STORES	4481, 4482	227	3,417,335	407	30,834,454
JEWELRY & LUGGAGE STORES	4483	37	326,666	63	3,035,891
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	268	3,630,796	457	16,090,537
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	212	3,218,677	363	13,710,576
BOOK STORES & NEWS DEALERS	4512	56	412,119	94	2,379,961
GENERAL MERCHANDISE STORES	452	36	35,584,026	53	167,254,154
DEPARTMENT STORES	4521	6	3,125,064	9	33,707,306
GENERAL MERCHANDISE STORES	4529	30	32,458,962	44	133,546,848
E-COMMERCE & MAIL ORDER	4541	272	6,262,098	434	33,593,927
MISCELLANEOUS RETAILERS	453, 4542, 4543	992	11,214,783	1,961	66,455,862
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>28</u>	<u>558,677</u>	<u>49</u>	<u>943,795</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>144,800</u>	<u>4</u>	<u>937,590</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>32,158</u>	<u>13</u>	<u>1,410,120</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>818</u>	<u>43,535,385</u>	<u>3,262</u>	<u>381,827,013</u>
CONSTRUCTION OF BUILDINGS	236	277	19,898,906	1,007	173,677,431
HEAVY CONSTRUCTION & HIGHWAYS	237	33	2,465,414	96	21,021,579
SPECIAL TRADE CONTRACTORS	238	508	21,171,065	2,159	187,128,003
<u>MANUFACTURING</u>	<u>31-33</u>	<u>518</u>	<u>5,709,975</u>	<u>1,125</u>	<u>27,413,775</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,352</u>	<u>17,309,786</u>	<u>2,634</u>	<u>109,564,818</u>
DURABLE GOODS	423	937	13,630,433	1,824	89,991,100
NONDURABLE GOODS	424	411	3,635,920	785	19,296,702
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	43,433	25	277,016
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>41</u>	<u>1,000,677</u>	<u>92</u>	<u>4,973,224</u>
<u>INFORMATION</u>	<u>51</u>	<u>373</u>	<u>12,145,568</u>	<u>652</u>	<u>87,937,309</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>87</u>	<u>1,569,721</u>	<u>145</u>	<u>18,446,502</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>203</u>	<u>3,803,300</u>	<u>431</u>	<u>38,887,205</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>378</u>	<u>4,363,438</u>	<u>974</u>	<u>28,158,545</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>514</u>	<u>8,327,391</u>	<u>1,406</u>	<u>51,963,605</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>62</u>	<u>1,380,251</u>	<u>179</u>	<u>17,304,097</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>300</u>	<u>39,813,555</u>	<u>718</u>	<u>193,804,841</u>
ACCOMMODATIONS	721	109	11,762,402	44	23,284,005
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	191	28,051,153	674	170,520,836
<u>OTHER SERVICES</u>	<u>81</u>	<u>364</u>	<u>10,783,185</u>	<u>1,067</u>	<u>55,491,440</u>
REPAIR & MAINTENANCE	811	247	9,322,454	703	46,169,522
PERSONAL SERVICE	812	83	1,139,481	315	8,774,834
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	34	321,250	49	547,084
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>221,839</u>	<u>9</u>	<u>828,428</u>
TOTAL ALL INDUSTRIES		7,942	\$302,838,031	18,266	\$1,806,058,339

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2017

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>748</u>	<u>\$3,658,654</u>	<u>3,088</u>	<u>\$233,919,745</u>
MOTOR VEHICLES & PARTS	441	28	507,390	158	80,552,053
NEW & USED AUTO DEALERS	4411	D	D	25	66,239,603
RV, BOAT, MOTORCYCLE DEALERS	4412	9	32,769	32	4,133,980
AUTOMOTIVE PARTS & TIRE	4413	18	474,273	101	10,178,470
FURNITURE & HOME FURNISHING	442	33	106,536	161	4,409,410
ELECTRONICS & APPLIANCE STORES	443	64	195,210	249	5,994,706
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	33	507,073	198	33,660,934
BUILDING MATERIALS	4441	23	502,869	149	26,779,876
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	4,204	49	6,881,058
FOOD & BEVERAGE STORES	445	14	491,945	98	14,365,704
GROCERY & CONVENIENCE STORES	4451	4	489,314	32	12,856,001
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	2,631	66	1,509,703
DRUG/HEALTH STORES	446	66	129,639	287	10,062,024
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	477,922	48	13,469,477
APPAREL & ACCESSORIES	448	68	49,765	248	3,311,753
CLOTHING & SHOE STORES	4481, 4482	65	49,648	217	2,377,491
JEWELRY & LUGGAGE STORES	4483	3	117	31	934,262
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	65	40,625	262	4,631,990
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	50	37,412	210	4,471,092
BOOK STORES & NEWS DEALERS	4512	15	3,213	52	160,898
GENERAL MERCHANDISE STORES	452	12	50,029	39	40,345,322
DEPARTMENT STORES	4521	4	17,846	8	8,752,955
GENERAL MERCHANDISE STORES	4529	8	32,183	31	31,592,367
E-COMMERCE & MAIL ORDER	4541	97	333,393	262	6,705,328
MISCELLANEOUS RETAILERS	453, 4542, 4543	261	769,127	1,078	16,411,044
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>161,859</u>	<u>24</u>	<u>181,782</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>10</u>	<u>939,183</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>15</u>	<u>102,159</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>152</u>	<u>3,877,933</u>	<u>1,265</u>	<u>59,078,346</u>
CONSTRUCTION OF BUILDINGS	236	34	1,171,648	275	23,094,037
HEAVY CONSTRUCTION & HIGHWAYS	237	8	985,957	60	10,911,825
SPECIAL TRADE CONTRACTORS	238	110	1,720,328	930	25,072,484
<u>MANUFACTURING</u>	<u>31-33</u>	<u>67</u>	<u>452,894</u>	<u>512</u>	<u>7,952,371</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>283</u>	<u>1,762,848</u>	<u>1,488</u>	<u>29,584,576</u>
DURABLE GOODS	423	186	978,724	1,064	23,585,266
NONDURABLE GOODS	424	96	779,917	420	5,991,544
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	4	7,766
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>6</u>	<u>106,603</u>	<u>52</u>	<u>1,415,072</u>
<u>INFORMATION</u>	<u>51</u>	<u>113</u>	<u>683,949</u>	<u>410</u>	<u>18,898,032</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>21</u>	<u>30,658</u>	<u>99</u>	<u>3,787,066</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>51</u>	<u>534,796</u>	<u>271</u>	<u>9,364,797</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>72</u>	<u>208,838</u>	<u>414</u>	<u>5,940,118</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>82</u>	<u>723,383</u>	<u>589</u>	<u>6,074,567</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>5</u>	<u>89,217</u>	<u>59</u>	<u>2,831,103</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>22</u>	<u>1,309,857</u>	<u>224</u>	<u>44,914,803</u>
ACCOMMODATIONS	721	5	599,303	37	5,887,216
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	17	710,554	187	39,027,587
<u>OTHER SERVICES</u>	<u>81</u>	<u>44</u>	<u>935,280</u>	<u>387</u>	<u>12,808,780</u>
REPAIR & MAINTENANCE	811	25	834,226	281	10,329,522
PERSONAL SERVICE	812	13	68,345	76	1,682,920
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	32,709	30	796,338
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>37,505</u>	<u>13</u>	<u>442,275</u>
TOTAL ALL INDUSTRIES		1,680	\$14,613,175	8,920	\$438,234,775

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2017

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,930</u>	<u>\$104,198,520</u>	<u>900</u>	<u>\$5,404,353</u>
MOTOR VEHICLES & PARTS	441	85	27,255,569	41	764,391
NEW & USED AUTO DEALERS	4411	11	22,241,549	4	168,898
RV, BOAT, MOTORCYCLE DEALERS	4412	14	1,953,452	10	41,778
AUTOMOTIVE PARTS & TIRE	4413	60	3,060,568	27	553,715
FURNITURE & HOME FURNISHING	442	95	3,010,427	47	114,999
ELECTRONICS & APPLIANCE STORES	443	157	7,807,502	66	146,003
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	109	4,467,693	46	925,977
BUILDING MATERIALS	4441	81	3,817,314	31	711,752
LAWN & GARDEN SUPPLIES & EQUIP.	4442	28	650,379	15	214,225
FOOD & BEVERAGE STORES	445	48	4,121,035	14	715,832
GROCERY & CONVENIENCE STORES	4451	19	3,532,834	7	711,879
OTHER FOOD & BEVERAGE STORES	4452, 4453	29	588,201	7	3,953
DRUG/HEALTH STORES	446	158	2,442,428	84	331,665
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	15	2,807,065	11	1,072,308
APPAREL & ACCESSORIES	448	191	2,549,432	90	79,421
CLOTHING & SHOE STORES	4481, 4482	167	1,835,712	83	78,456
JEWELRY & LUGGAGE STORES	4483	24	713,720	7	965
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	177	3,987,339	85	74,109
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	146	3,964,010	65	68,349
BOOK STORES & NEWS DEALERS	4512	31	23,329	20	5,760
GENERAL MERCHANDISE STORES	452	25	31,003,752	13	63,790
DEPARTMENT STORES	4521	7	6,552,559	4	26,007
GENERAL MERCHANDISE STORES	4529	18	24,451,193	9	37,783
E-COMMERCE & MAIL ORDER	4541	211	2,542,246	124	582,972
MISCELLANEOUS RETAILERS	453, 4542, 4543	659	12,204,032	279	532,886
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>13</u>	<u>76,986</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>152,211</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>589</u>	<u>33,608,811</u>	<u>103</u>	<u>1,962,713</u>
CONSTRUCTION OF BUILDINGS	236	164	12,331,492	26	403,984
HEAVY CONSTRUCTION & HIGHWAYS	237	30	3,696,888	10	163,599
SPECIAL TRADE CONTRACTORS	238	395	17,580,431	67	1,395,130
<u>MANUFACTURING</u>	<u>31-33</u>	<u>259</u>	<u>8,038,790</u>	<u>75</u>	<u>441,372</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>858</u>	<u>23,715,955</u>	<u>311</u>	<u>1,340,406</u>
DURABLE GOODS	423	581	21,211,766	213	1,123,321
NONDURABLE GOODS	424	273	2,498,311	97	217,033
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	5,878	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>30</u>	<u>982,039</u>	<u>3</u>	<u>3,675</u>
<u>INFORMATION</u>	<u>51</u>	<u>257</u>	<u>6,264,327</u>	<u>128</u>	<u>1,169,867</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>55</u>	<u>518,387</u>	<u>29</u>	<u>42,406</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>157</u>	<u>17,220,961</u>	<u>41</u>	<u>237,305</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>230</u>	<u>13,399,237</u>	<u>79</u>	<u>160,448</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>337</u>	<u>3,765,417</u>	<u>72</u>	<u>95,174</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>25</u>	<u>1,858,611</u>	<u>5</u>	<u>59,598</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>86</u>	<u>12,271,731</u>	<u>27</u>	<u>1,433,213</u>
ACCOMMODATIONS	721	8	932,820	11	590,124
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	78	11,338,911	16	843,089
<u>OTHER SERVICES</u>	<u>81</u>	<u>173</u>	<u>3,101,504</u>	<u>42</u>	<u>311,316</u>
REPAIR & MAINTENANCE	811	119	2,344,328	25	255,133
PERSONAL SERVICE	812	40	720,457	10	39,863
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	36,719	7	16,320
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>230,019</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		5,013	\$229,409,585	1,820	\$12,681,743

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2017

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,543</u>	<u>\$197,639,282</u>	<u>436</u>	<u>\$1,902,812</u>
MOTOR VEHICLES & PARTS	441	156	104,206,409	12	67,558
NEW & USED AUTO DEALERS	4411	29	65,663,131	3	62,888
RV, BOAT, MOTORCYCLE DEALERS	4412	32	27,886,274	3	1,206
AUTOMOTIVE PARTS & TIRE	4413	95	10,657,004	6	3,464
FURNITURE & HOME FURNISHING	442	121	4,098,087	18	45,990
ELECTRONICS & APPLIANCE STORES	443	210	5,038,875	33	87,265
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	139	22,387,246	25	499,391
BUILDING MATERIALS	4441	98	18,205,758	20	483,086
LAWN & GARDEN SUPPLIES & EQUIP.	4442	41	4,181,488	5	16,305
FOOD & BEVERAGE STORES	445	79	9,284,962	11	281,560
GROCERY & CONVENIENCE STORES	4451	31	8,918,728	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	48	366,234	9	1,797
DRUG/HEALTH STORES	446	219	4,332,012	30	84,197
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	7,836,067	4	386,485
APPAREL & ACCESSORIES	448	233	2,146,533	53	22,966
CLOTHING & SHOE STORES	4481, 4482	211	1,981,835	50	22,743
JEWELRY & LUGGAGE STORES	4483	22	164,698	3	223
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	204	1,479,655	38	25,369
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	160	967,823	29	23,283
BOOK STORES & NEWS DEALERS	4512	44	511,832	9	2,086
GENERAL MERCHANDISE STORES	452	32	18,797,967	13	20,357
DEPARTMENT STORES	4521	4	365,743	4	10,872
GENERAL MERCHANDISE STORES	4529	28	18,432,224	9	9,485
E-COMMERCE & MAIL ORDER	4541	235	4,370,367	58	122,964
MISCELLANEOUS RETAILERS	453, 4542, 4543	887	13,661,102	141	258,710
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>20</u>	<u>685,761</u>	<u>3</u>	<u>22,518</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>66,236</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>41,023</u>	<u>3</u>	<u>54,474</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>983</u>	<u>65,251,110</u>	<u>81</u>	<u>896,334</u>
CONSTRUCTION OF BUILDINGS	236	240	29,832,275	17	286,389
HEAVY CONSTRUCTION & HIGHWAYS	237	52	2,540,177	4	10,992
SPECIAL TRADE CONTRACTORS	238	691	32,878,658	60	598,953
<u>MANUFACTURING</u>	<u>31-33</u>	<u>409</u>	<u>7,934,500</u>	<u>36</u>	<u>162,069</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,318</u>	<u>41,988,841</u>	<u>186</u>	<u>5,483,954</u>
DURABLE GOODS	423	919	33,637,523	134	5,331,440
NONDURABLE GOODS	424	391	8,303,406	51	152,363
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	47,912	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>53</u>	<u>3,082,449</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>354</u>	<u>11,554,008</u>	<u>89</u>	<u>461,819</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>87</u>	<u>2,184,066</u>	<u>24</u>	<u>45,753</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>218</u>	<u>11,404,383</u>	<u>35</u>	<u>526,982</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>368</u>	<u>3,750,246</u>	<u>52</u>	<u>104,392</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>499</u>	<u>10,391,371</u>	<u>50</u>	<u>64,827</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>31</u>	<u>1,675,341</u>	<u>D</u>	<u>D</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>172</u>	<u>30,028,943</u>	<u>7</u>	<u>120,924</u>
ACCOMMODATIONS	721	20	5,619,555	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	152	24,409,388	6	111,184
<u>OTHER SERVICES</u>	<u>81</u>	<u>310</u>	<u>12,781,734</u>	<u>29</u>	<u>264,501</u>
REPAIR & MAINTENANCE	811	240	10,546,313	15	211,601
PERSONAL SERVICE	812	45	2,089,284	10	51,882
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	146,137	4	1,018
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>1,059,069</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		7,384	\$401,518,363	1,038	\$10,132,996

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2017

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,950</u>	<u>\$184,435,331</u>	<u>2,733</u>	<u>\$114,674,370</u>
MOTOR VEHICLES & PARTS	441	184	38,548,902	127	26,715,008
NEW & USED AUTO DEALERS	4411	42	24,479,159	31	20,027,483
RV, BOAT, MOTORCYCLE DEALERS	4412	35	4,624,416	19	300,234
AUTOMOTIVE PARTS & TIRE	4413	107	9,445,327	77	6,387,291
FURNITURE & HOME FURNISHING	442	137	3,943,479	124	2,653,484
ELECTRONICS & APPLIANCE STORES	443	240	9,269,952	224	2,132,149
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	170	36,933,974	166	19,566,941
BUILDING MATERIALS	4441	115	26,008,088	117	17,426,305
LAWN & GARDEN SUPPLIES & EQUIP.	4442	55	10,925,886	49	2,140,636
FOOD & BEVERAGE STORES	445	101	13,184,625	108	11,820,819
GROCERY & CONVENIENCE STORES	4451	45	12,783,255	48	10,615,445
OTHER FOOD & BEVERAGE STORES	4452, 4453	56	401,370	60	1,205,374
DRUG/HEALTH STORES	446	265	5,614,749	240	6,063,767
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	50	11,288,550	35	7,503,151
APPAREL & ACCESSORIES	448	253	3,786,624	220	1,566,207
CLOTHING & SHOE STORES	4481, 4482	231	3,372,190	193	1,277,367
JEWELRY & LUGGAGE STORES	4483	22	414,434	27	288,840
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	245	3,916,491	241	1,890,785
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	195	3,753,251	187	1,610,107
BOOK STORES & NEWS DEALERS	4512	50	163,240	54	280,678
GENERAL MERCHANDISE STORES	452	34	29,440,349	31	19,530,647
DEPARTMENT STORES	4521	7	4,226,733	6	3,530,050
GENERAL MERCHANDISE STORES	4529	27	25,213,616	25	16,000,597
E-COMMERCE & MAIL ORDER	4541	256	5,989,559	248	4,540,132
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,015	22,518,077	969	10,691,280
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>38</u>	<u>938,567</u>	<u>19</u>	<u>498,528</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>938,309</u>	<u>3</u>	<u>657,598</u>
<u>UTILITIES</u>	<u>22</u>	<u>16</u>	<u>1,711,126</u>	<u>7</u>	<u>23,678</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>982</u>	<u>103,450,267</u>	<u>840</u>	<u>37,158,772</u>
CONSTRUCTION OF BUILDINGS	236	257	59,567,725	253	17,456,019
HEAVY CONSTRUCTION & HIGHWAYS	237	55	14,962,470	39	5,417,952
SPECIAL TRADE CONTRACTORS	238	670	28,920,072	548	14,284,801
<u>MANUFACTURING</u>	<u>31-33</u>	<u>503</u>	<u>12,195,255</u>	<u>450</u>	<u>6,335,472</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,541</u>	<u>59,571,424</u>	<u>1,225</u>	<u>17,623,019</u>
DURABLE GOODS	423	1,102	46,703,368	870	12,973,842
NONDURABLE GOODS	424	431	12,827,936	353	4,629,932
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	40,120	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>50</u>	<u>2,010,571</u>	<u>42</u>	<u>1,552,238</u>
<u>INFORMATION</u>	<u>51</u>	<u>378</u>	<u>19,395,357</u>	<u>333</u>	<u>12,542,265</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>97</u>	<u>2,992,255</u>	<u>86</u>	<u>1,617,491</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>258</u>	<u>12,868,198</u>	<u>231</u>	<u>4,796,061</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>396</u>	<u>10,754,140</u>	<u>338</u>	<u>3,243,969</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>464</u>	<u>12,040,815</u>	<u>422</u>	<u>4,661,262</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>55</u>	<u>4,997,756</u>	<u>50</u>	<u>2,285,230</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>258</u>	<u>40,094,392</u>	<u>305</u>	<u>40,537,146</u>
ACCOMMODATIONS	721	56	10,710,018	108	14,113,946
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	202	29,384,374	197	26,423,200
<u>OTHER SERVICES</u>	<u>81</u>	<u>393</u>	<u>15,941,333</u>	<u>295</u>	<u>6,319,860</u>
REPAIR & MAINTENANCE	811	288	13,896,298	200	4,878,691
PERSONAL SERVICE	812	72	1,740,897	65	1,096,435
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	33	304,138	30	344,734
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>240,668</u>	<u>5</u>	<u>368,715</u>
TOTAL ALL INDUSTRIES		8,396	\$484,575,764	7,384	\$254,895,674

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2017

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,162</u>	<u>\$105,206,930</u>	<u>2,240</u>	<u>\$41,665,962</u>
MOTOR VEHICLES & PARTS	441	116	7,959,541	82	3,673,891
NEW & USED AUTO DEALERS	4411	19	3,798,735	14	317,703
RV, BOAT, MOTORCYCLE DEALERS	4412	26	675,979	21	1,228,523
AUTOMOTIVE PARTS & TIRE	4413	71	3,484,827	47	2,127,665
FURNITURE & HOME FURNISHING	442	214	5,411,939	121	1,838,630
ELECTRONICS & APPLIANCE STORES	443	232	6,132,868	176	1,475,109
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	210	25,979,207	144	8,617,859
BUILDING MATERIALS	4441	149	22,792,747	102	7,547,075
LAWN & GARDEN SUPPLIES & EQUIP.	4442	61	3,186,460	42	1,070,784
FOOD & BEVERAGE STORES	445	94	10,365,567	59	4,366,855
GROCERY & CONVENIENCE STORES	4451	14	9,227,955	15	4,122,315
OTHER FOOD & BEVERAGE STORES	4452, 4453	80	1,137,612	44	244,540
DRUG/HEALTH STORES	446	260	6,150,424	205	3,187,650
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	4,150,845	12	2,156,202
APPAREL & ACCESSORIES	448	283	2,722,353	219	1,612,939
CLOTHING & SHOE STORES	4481, 4482	250	2,196,545	196	1,477,565
JEWELRY & LUGGAGE STORES	4483	33	525,808	23	135,374
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	295	2,002,649	214	1,375,168
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	232	1,784,569	168	1,094,771
BOOK STORES & NEWS DEALERS	4512	63	218,080	46	280,397
GENERAL MERCHANDISE STORES	452	32	12,573,999	27	3,507,062
DEPARTMENT STORES	4521	5	637,624	4	194,124
GENERAL MERCHANDISE STORES	4529	27	11,936,375	23	3,312,938
E-COMMERCE & MAIL ORDER	4541	314	8,900,418	241	3,807,564
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,095	12,857,120	740	6,047,033
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>22</u>	<u>283,842</u>	<u>20</u>	<u>308,180</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>118,135</u>	<u>5</u>	<u>194,963</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>390,065</u>	<u>3</u>	<u>9,366</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,498</u>	<u>77,717,236</u>	<u>709</u>	<u>29,416,466</u>
CONSTRUCTION OF BUILDINGS	236	433	47,589,798	198	14,813,800
HEAVY CONSTRUCTION & HIGHWAYS	237	56	7,653,443	30	1,340,035
SPECIAL TRADE CONTRACTORS	238	1,009	22,473,995	481	13,262,631
<u>MANUFACTURING</u>	<u>31-33</u>	<u>563</u>	<u>8,038,007</u>	<u>363</u>	<u>3,352,725</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,318</u>	<u>17,309,720</u>	<u>966</u>	<u>7,091,054</u>
DURABLE GOODS	423	879	10,079,599	640	4,518,189
NONDURABLE GOODS	424	432	7,139,708	323	2,568,629
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	90,413	3	4,236
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>27</u>	<u>363,441</u>	<u>21</u>	<u>894,903</u>
<u>INFORMATION</u>	<u>51</u>	<u>347</u>	<u>13,340,120</u>	<u>270</u>	<u>5,255,823</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>84</u>	<u>1,946,590</u>	<u>62</u>	<u>828,388</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>217</u>	<u>4,546,615</u>	<u>152</u>	<u>2,777,076</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>392</u>	<u>6,021,520</u>	<u>261</u>	<u>2,455,304</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>660</u>	<u>11,391,011</u>	<u>366</u>	<u>3,826,477</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>72</u>	<u>3,302,478</u>	<u>40</u>	<u>1,472,483</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>233</u>	<u>29,660,730</u>	<u>160</u>	<u>16,812,523</u>
ACCOMMODATIONS	721	69	4,839,272	58	6,420,708
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	164	24,821,458	102	10,391,815
<u>OTHER SERVICES</u>	<u>81</u>	<u>337</u>	<u>6,668,515</u>	<u>216</u>	<u>5,378,853</u>
REPAIR & MAINTENANCE	811	225	4,826,969	143	4,913,744
PERSONAL SERVICE	812	76	1,342,886	48	364,103
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	36	498,660	25	101,006
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>58,762</u>	<u>8</u>	<u>1,250,679</u>
TOTAL ALL INDUSTRIES		8,953	\$286,363,717	5,862	\$122,991,225

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2017

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>14,001</u>	<u>\$5,482,773,485</u>	<u>5,026</u>	<u>582,942,872</u>
MOTOR VEHICLES & PARTS	441	847	1,256,037,188	230	151,512,733
NEW & USED AUTO DEALERS	4411	329	1,038,748,539	48	116,184,955
RV, BOAT, MOTORCYCLE DEALERS	4412	167	117,152,759	57	19,805,691
AUTOMOTIVE PARTS & TIRE	4413	351	100,135,890	125	15,522,087
FURNITURE & HOME FURNISHING	442	737	279,763,296	280	19,141,935
ELECTRONICS & APPLIANCE STORES	443	1,079	441,227,750	375	20,930,487
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	821	534,448,203	324	96,795,902
BUILDING MATERIALS	4441	586	484,917,811	229	81,737,064
LAWN & GARDEN SUPPLIES & EQUIP.	4442	235	49,530,392	95	15,058,838
FOOD & BEVERAGE STORES	445	1,181	326,275,842	217	40,091,501
GROCERY & CONVENIENCE STORES	4451	641	286,744,376	72	36,666,867
OTHER FOOD & BEVERAGE STORES	4452, 4453	540	39,531,466	145	3,424,634
DRUG/HEALTH STORES	446	1,020	269,558,962	426	23,613,489
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	338	102,496,608	58	13,248,422
APPAREL & ACCESSORIES	448	1,348	491,540,645	452	23,115,462
CLOTHING & SHOE STORES	4481, 4482	1,051	440,104,821	388	20,119,843
JEWELRY & LUGGAGE STORES	4483	297	51,435,824	64	2,995,619
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	1,067	217,793,052	449	21,094,015
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	844	191,825,860	357	18,361,972
BOOK STORES & NEWS DEALERS	4512	223	25,967,192	92	2,732,043
GENERAL MERCHANDISE STORES	452	103	714,001,319	48	102,075,212
DEPARTMENT STORES	4521	12	234,947,328	9	23,622,761
GENERAL MERCHANDISE STORES	4529	91	479,053,991	39	78,452,451
E-COMMERCE & MAIL ORDER	4541	654	312,746,616	393	25,371,577
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,806	536,884,004	1,774	45,952,137
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>126</u>	<u>4,813,503</u>	<u>39</u>	<u>671,074</u>
<u>MINING</u>	<u>21</u>	<u>23</u>	<u>2,517,855</u>	<u>9</u>	<u>585,842</u>
<u>UTILITIES</u>	<u>22</u>	<u>47</u>	<u>5,826,804</u>	<u>13</u>	<u>153,724</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>13,898</u>	<u>3,482,403,601</u>	<u>2,661</u>	<u>181,035,649</u>
CONSTRUCTION OF BUILDINGS	236	5,488	2,359,055,748	878	100,349,325
HEAVY CONSTRUCTION & HIGHWAYS	237	307	166,929,821	90	13,446,546
SPECIAL TRADE CONTRACTORS	238	8,103	956,418,032	1,693	67,239,778
<u>MANUFACTURING</u>	<u>31-33</u>	<u>3,363</u>	<u>283,146,340</u>	<u>1,025</u>	<u>13,631,547</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,962</u>	<u>976,144,568</u>	<u>2,164</u>	<u>48,602,459</u>
DURABLE GOODS	423	3,396	798,220,357	1,472	35,632,815
NONDURABLE GOODS	424	1,513	175,773,242	680	12,954,953
ELECTRONIC MARKETS, AGENTS & BROKERS	425	53	2,150,969	12	14,691
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>442</u>	<u>73,826,395</u>	<u>63</u>	<u>1,556,297</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,282</u>	<u>681,673,849</u>	<u>565</u>	<u>47,238,061</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>260</u>	<u>138,365,692</u>	<u>114</u>	<u>7,802,699</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,243</u>	<u>464,130,367</u>	<u>352</u>	<u>16,994,726</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>3,828</u>	<u>474,582,556</u>	<u>793</u>	<u>16,278,776</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>5,774</u>	<u>542,231,668</u>	<u>1,190</u>	<u>29,922,714</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>1,085</u>	<u>184,086,097</u>	<u>128</u>	<u>10,999,066</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>5,633</u>	<u>2,151,374,233</u>	<u>572</u>	<u>113,330,224</u>
ACCOMMODATIONS	721	405	561,960,881	61	10,092,723
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	5,228	1,589,413,352	511	103,237,501
<u>OTHER SERVICES</u>	<u>81</u>	<u>4,517</u>	<u>430,018,876</u>	<u>727</u>	<u>32,975,360</u>
REPAIR & MAINTENANCE	811	2,598	266,423,690	495	25,924,111
PERSONAL SERVICE	812	1,719	155,900,368	183	6,566,803
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	200	7,694,818	49	484,446
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>49</u>	<u>5,586,550</u>	<u>16</u>	<u>560,667</u>
TOTAL ALL INDUSTRIES		60,533	\$15,383,502,439	15,457	1,105,281,757

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2017

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
RETAIL TRADE	44-45	2,530	\$91,217,457	1,596	\$20,601,217
MOTOR VEHICLES & PARTS	441	128	23,529,165	65	2,524,755
NEW & USED AUTO DEALERS	4411	23	12,235,243	7	535,827
RV, BOAT, MOTORCYCLE DEALERS	4412	34	6,913,334	11	13,028
AUTOMOTIVE PARTS & TIRE	4413	71	4,380,588	47	1,975,900
FURNITURE & HOME FURNISHING	442	137	3,339,848	85	398,306
ELECTRONICS & APPLIANCE STORES	443	205	3,178,529	124	710,508
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	152	13,010,026	105	3,433,662
BUILDING MATERIALS	4441	108	8,292,072	75	2,090,256
LAWN & GARDEN SUPPLIES & EQUIP.	4442	44	4,717,954	30	1,343,406
FOOD & BEVERAGE STORES	445	69	8,184,302	33	2,485,358
GROCERY & CONVENIENCE STORES	4451	19	7,259,910	11	2,321,688
OTHER FOOD & BEVERAGE STORES	4452, 4453	50	924,392	22	163,670
DRUG/HEALTH STORES	446	204	3,321,694	138	1,775,516
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	6,116,710	14	2,501,678
APPAREL & ACCESSORIES	448	222	1,741,663	155	231,175
CLOTHING & SHOE STORES	4481, 4482	199	1,443,360	141	227,401
JEWELRY & LUGGAGE STORES	4483	23	298,303	14	3,774
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	214	2,072,567	148	359,968
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	169	1,967,107	116	342,446
BOOK STORES & NEWS DEALERS	4512	45	105,460	32	17,522
GENERAL MERCHANDISE STORES	452	31	12,919,575	17	186,459
DEPARTMENT STORES	4521	4	169,121	4	80,253
GENERAL MERCHANDISE STORES	4529	27	12,750,454	13	106,206
E-COMMERCE & MAIL ORDER	4541	258	4,521,059	176	1,783,584
MISCELLANEOUS RETAILERS	453, 4542, 4543	883	9,282,319	536	4,210,248
AGRICULTURE, FORESTRY, FISHING	11	30	832,311	28	484,191
MINING	21	5	86,136	5	304,769
UTILITIES	22	8	245,323	7	25,134
CONSTRUCTION	23	885	81,909,171	440	19,313,078
CONSTRUCTION OF BUILDINGS	236	245	50,153,214	122	7,758,384
HEAVY CONSTRUCTION & HIGHWAYS	237	42	11,664,203	27	3,513,465
SPECIAL TRADE CONTRACTORS	238	598	20,091,754	291	8,041,229
MANUFACTURING	31-33	415	6,599,751	237	4,439,565
WHOLESALE TRADE	42	1,127	16,209,364	760	9,981,250
DURABLE GOODS	423	770	12,259,276	541	7,785,415
NONDURABLE GOODS	424	352	3,847,473	215	2,177,241
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	102,615	4	18,594
TRANSPORTATION & WAREHOUSING	48-49	31	1,359,178	19	1,184,361
INFORMATION	51	331	7,165,507	235	3,952,469
FINANCE, INSURANCE	52	71	2,022,528	50	648,013
REAL ESTATE, RENTAL/LEASING	53	197	4,828,696	130	1,975,384
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	324	4,329,492	200	3,499,204
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	383	6,628,980	206	1,526,813
ARTS, ENTERTAINMENT & RECREATION	71	57	2,906,073	21	894,909
ACCOMMODATIONS & FOOD SERVICES	72	187	42,480,234	72	4,557,942
ACCOMMODATIONS	721	47	16,397,852	19	1,286,994
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	140	26,082,382	53	3,270,948
OTHER SERVICES	81	249	5,913,502	131	1,914,961
REPAIR & MAINTENANCE	811	169	4,910,387	89	1,478,318
PERSONAL SERVICE	812	53	812,064	25	319,717
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	191,051	17	116,926
PUBLIC ADMINISTRATION, OTHER	92.00	13	72,770	7	49,892
TOTAL ALL INDUSTRIES		6,843	\$274,806,473	4,144	\$75,353,152

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2017

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,918</u>	<u>\$173,646,571</u>	<u>1,217</u>	<u>\$10,113,893</u>
MOTOR VEHICLES & PARTS	441	159	48,533,882	59	2,182,638
NEW & USED AUTO DEALERS	4411	44	33,746,957	13	1,163,043
RV, BOAT, MOTORCYCLE DEALERS	4412	22	6,735,208	13	143,022
AUTOMOTIVE PARTS & TIRE	4413	93	8,051,717	33	876,573
FURNITURE & HOME FURNISHING	442	140	4,105,701	61	334,303
ELECTRONICS & APPLIANCE STORES	443	215	3,499,218	85	502,255
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	197	29,324,294	75	2,169,106
BUILDING MATERIALS	4441	145	20,743,595	58	704,585
LAWN & GARDEN SUPPLIES & EQUIP.	4442	52	8,580,699	17	1,464,521
FOOD & BEVERAGE STORES	445	95	11,574,210	24	1,378,795
GROCERY & CONVENIENCE STORES	4451	42	11,175,480	9	1,370,100
OTHER FOOD & BEVERAGE STORES	4452, 4453	53	398,730	15	8,695
DRUG/HEALTH STORES	446	246	5,378,969	116	416,706
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	48	10,371,140	8	347,358
APPAREL & ACCESSORIES	448	248	9,542,975	125	133,486
CLOTHING & SHOE STORES	4481, 4482	219	8,399,654	118	131,692
JEWELRY & LUGGAGE STORES	4483	29	1,143,321	7	1,794
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	242	5,981,508	106	149,136
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	195	5,822,815	85	130,524
BOOK STORES & NEWS DEALERS	4512	47	158,693	21	18,612
GENERAL MERCHANDISE STORES	452	33	24,794,980	13	119,908
DEPARTMENT STORES	4521	5	4,002,855	4	55,624
GENERAL MERCHANDISE STORES	4529	28	20,792,125	9	64,284
E-COMMERCE & MAIL ORDER	4541	271	5,038,939	144	818,788
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,024	15,500,755	401	1,561,414
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>36</u>	<u>1,807,492</u>	<u>11</u>	<u>101,622</u>
<u>MINING</u>	<u>21</u>	<u>19</u>	<u>1,740,919</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>568,858</u>	<u>3</u>	<u>77,510</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>993</u>	<u>51,930,436</u>	<u>318</u>	<u>11,257,632</u>
CONSTRUCTION OF BUILDINGS	236	248	29,257,455	84	2,798,468
HEAVY CONSTRUCTION & HIGHWAYS	237	57	5,058,358	26	3,073,438
SPECIAL TRADE CONTRACTORS	238	688	17,614,623	208	5,385,726
<u>MANUFACTURING</u>	<u>31-33</u>	<u>496</u>	<u>10,045,250</u>	<u>118</u>	<u>829,249</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,399</u>	<u>25,915,391</u>	<u>500</u>	<u>4,104,978</u>
DURABLE GOODS	423	987	20,213,379	348	2,562,400
NONDURABLE GOODS	424	407	5,345,244	152	1,542,578
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	356,768	0	0
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>48</u>	<u>1,958,279</u>	<u>10</u>	<u>188,078</u>
<u>INFORMATION</u>	<u>51</u>	<u>363</u>	<u>14,446,242</u>	<u>158</u>	<u>1,791,509</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>92</u>	<u>1,004,902</u>	<u>35</u>	<u>209,397</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>239</u>	<u>6,603,082</u>	<u>77</u>	<u>857,021</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>368</u>	<u>5,254,563</u>	<u>123</u>	<u>446,575</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>498</u>	<u>11,045,308</u>	<u>147</u>	<u>518,374</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>51</u>	<u>3,482,263</u>	<u>8</u>	<u>265,261</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>267</u>	<u>33,946,002</u>	<u>39</u>	<u>1,543,779</u>
ACCOMMODATIONS	721	58	4,314,092	12	441,106
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	209	29,631,910	27	1,102,673
<u>OTHER SERVICES</u>	<u>81</u>	<u>366</u>	<u>10,285,469</u>	<u>93</u>	<u>1,137,440</u>
REPAIR & MAINTENANCE	811	272	8,779,557	65	1,031,862
PERSONAL SERVICE	812	63	1,374,662	18	100,458
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	31	131,250	10	5,120
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>183,338</u>	<u>5</u>	<u>1,314</u>
TOTAL ALL INDUSTRIES		8,172	\$353,864,365	2,864	\$33,505,592

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2017

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,467</u>	<u>\$73,355,693</u>	<u>2,230</u>	<u>\$81,406,508</u>
MOTOR VEHICLES & PARTS	441	109	11,684,386	122	16,316,372
NEW & USED AUTO DEALERS	4411	18	5,518,388	21	11,663,331
RV, BOAT, MOTORCYCLE DEALERS	4412	23	1,849,614	22	622,921
AUTOMOTIVE PARTS & TIRE	4413	68	4,316,384	79	4,030,120
FURNITURE & HOME FURNISHING	442	140	1,982,187	103	1,612,467
ELECTRONICS & APPLIANCE STORES	443	182	1,922,471	157	2,504,984
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	182	11,269,858	142	19,605,458
BUILDING MATERIALS	4441	129	8,754,992	88	13,685,633
LAWN & GARDEN SUPPLIES & EQUIP.	4442	53	2,514,866	54	5,919,825
FOOD & BEVERAGE STORES	445	77	9,072,196	64	6,855,393
GROCERY & CONVENIENCE STORES	4451	25	8,766,601	28	6,617,907
OTHER FOOD & BEVERAGE STORES	4452, 4453	52	305,595	36	237,486
DRUG/HEALTH STORES	446	220	3,023,285	205	2,273,805
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	25	4,321,946	32	4,052,105
APPAREL & ACCESSORIES	448	211	999,952	209	1,555,887
CLOTHING & SHOE STORES	4481, 4482	184	945,366	193	1,538,711
JEWELRY & LUGGAGE STORES	4483	27	54,586	16	17,176
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	200	881,231	210	2,056,431
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	159	748,399	166	1,906,442
BOOK STORES & NEWS DEALERS	4512	41	132,832	44	149,989
GENERAL MERCHANDISE STORES	452	32	17,953,007	29	13,693,357
DEPARTMENT STORES	4521	4	327,821	5	871,717
GENERAL MERCHANDISE STORES	4529	28	17,625,186	24	12,821,640
E-COMMERCE & MAIL ORDER	4541	246	4,328,872	223	3,046,467
MISCELLANEOUS RETAILERS	453, 4542, 4543	843	5,916,302	734	7,833,782
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>420,958</u>	<u>22</u>	<u>400,118</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>348,963</u>	<u>3</u>	<u>113,462</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>86,800</u>	<u>12</u>	<u>1,161,669</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,064</u>	<u>40,672,255</u>	<u>521</u>	<u>30,651,387</u>
CONSTRUCTION OF BUILDINGS	236	284	24,302,366	164	12,399,587
HEAVY CONSTRUCTION & HIGHWAYS	237	58	4,198,365	35	5,412,566
SPECIAL TRADE CONTRACTORS	238	722	12,171,524	322	12,839,234
<u>MANUFACTURING</u>	<u>31-33</u>	<u>384</u>	<u>3,102,674</u>	<u>309</u>	<u>4,717,410</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,098</u>	<u>13,070,900</u>	<u>1,012</u>	<u>11,708,289</u>
DURABLE GOODS	423	768	10,633,240	713	7,573,555
NONDURABLE GOODS	424	328	2,432,776	293	3,989,430
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	6	145,304
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>14</u>	<u>237,297</u>	<u>22</u>	<u>805,312</u>
<u>INFORMATION</u>	<u>51</u>	<u>314</u>	<u>9,428,062</u>	<u>296</u>	<u>6,269,541</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>69</u>	<u>1,649,413</u>	<u>66</u>	<u>1,060,204</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>202</u>	<u>4,428,121</u>	<u>144</u>	<u>2,078,340</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>298</u>	<u>2,434,644</u>	<u>278</u>	<u>1,818,042</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>472</u>	<u>4,037,261</u>	<u>287</u>	<u>2,388,042</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>38</u>	<u>1,264,331</u>	<u>35</u>	<u>2,331,488</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>139</u>	<u>13,536,180</u>	<u>175</u>	<u>16,878,230</u>
ACCOMMODATIONS	721	30	994,225	68	6,466,538
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	109	12,541,955	107	10,411,692
<u>OTHER SERVICES</u>	<u>81</u>	<u>256</u>	<u>5,560,399</u>	<u>233</u>	<u>5,581,065</u>
REPAIR & MAINTENANCE	811	179	4,714,014	158	4,697,042
PERSONAL SERVICE	812	48	625,642	49	656,290
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	29	220,743	26	227,733
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>1,062,667</u>	<u>6</u>	<u>214,991</u>
TOTAL ALL INDUSTRIES		6,854	\$174,696,618	5,651	\$169,584,098

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2017

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,618</u>	<u>\$20,451,472</u>	<u>1,231</u>	<u>\$9,260,831</u>
MOTOR VEHICLES & PARTS	441	64	1,203,130	57	1,242,047
NEW & USED AUTO DEALERS	4411	5	220,470	7	523,736
RV, BOAT, MOTORCYCLE DEALERS	4412	15	31,803	13	165,256
AUTOMOTIVE PARTS & TIRE	4413	44	950,857	37	553,055
FURNITURE & HOME FURNISHING	442	90	540,101	65	299,789
ELECTRONICS & APPLIANCE STORES	443	113	560,534	90	510,374
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	93	4,861,621	67	1,080,197
BUILDING MATERIALS	4441	67	4,413,872	53	953,964
LAWN & GARDEN SUPPLIES & EQUIP.	4442	26	447,749	14	126,233
FOOD & BEVERAGE STORES	445	46	3,220,437	23	2,105,804
GROCERY & CONVENIENCE STORES	4451	18	3,129,753	6	2,057,691
OTHER FOOD & BEVERAGE STORES	4452, 4453	28	90,684	17	48,113
DRUG/HEALTH STORES	446	157	1,572,034	117	236,487
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,699,220	11	786,599
APPAREL & ACCESSORIES	448	146	701,801	120	210,137
CLOTHING & SHOE STORES	4481, 4482	133	681,112	112	204,404
JEWELRY & LUGGAGE STORES	4483	13	20,689	8	5,733
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	138	295,567	108	139,559
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	102	239,808	83	129,419
BOOK STORES & NEWS DEALERS	4512	36	55,759	25	10,140
GENERAL MERCHANDISE STORES	452	16	1,353,808	18	595,776
DEPARTMENT STORES	4521	4	92,524	4	56,724
GENERAL MERCHANDISE STORES	4529	12	1,261,284	14	539,052
E-COMMERCE & MAIL ORDER	4541	182	1,651,672	157	941,218
MISCELLANEOUS RETAILERS	453, 4542, 4543	559	2,791,547	398	1,112,844
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>10</u>	<u>46,896</u>	<u>10</u>	<u>126,160</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>813,754</u>	<u>5</u>	<u>1,653,309</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>10,746</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>379</u>	<u>11,202,056</u>	<u>281</u>	<u>6,239,858</u>
CONSTRUCTION OF BUILDINGS	236	106	4,279,831	73	2,990,722
HEAVY CONSTRUCTION & HIGHWAYS	237	21	596,498	19	615,239
SPECIAL TRADE CONTRACTORS	238	252	6,325,727	189	2,633,897
<u>MANUFACTURING</u>	<u>31-33</u>	<u>203</u>	<u>1,224,102</u>	<u>145</u>	<u>982,162</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>663</u>	<u>4,196,493</u>	<u>504</u>	<u>4,855,977</u>
DURABLE GOODS	423	451	3,254,653	370	3,739,026
NONDURABLE GOODS	424	210	916,693	133	1,114,087
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>6</u>	<u>194,673</u>	<u>5</u>	<u>150,712</u>
<u>INFORMATION</u>	<u>51</u>	<u>217</u>	<u>3,757,103</u>	<u>180</u>	<u>1,749,811</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>47</u>	<u>575,665</u>	<u>37</u>	<u>306,382</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>118</u>	<u>1,476,853</u>	<u>79</u>	<u>820,038</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>177</u>	<u>970,196</u>	<u>125</u>	<u>378,728</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>214</u>	<u>1,625,528</u>	<u>156</u>	<u>622,005</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>22</u>	<u>1,019,538</u>	<u>7</u>	<u>33,363</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>153</u>	<u>12,792,937</u>	<u>41</u>	<u>2,496,101</u>
ACCOMMODATIONS	721	76	5,496,666	14	346,936
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	77	7,296,271	27	2,149,165
<u>OTHER SERVICES</u>	<u>81</u>	<u>113</u>	<u>2,113,739</u>	<u>83</u>	<u>794,725</u>
REPAIR & MAINTENANCE	811	67	1,638,924	49	668,655
PERSONAL SERVICE	812	32	180,263	21	107,158
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	294,552	13	18,912
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>27,943</u>	<u>7</u>	<u>2,716</u>
TOTAL ALL INDUSTRIES		3,955	\$62,499,694	2,897	\$30,474,698

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2017

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>8,166</u>	<u>\$1,985,447,825</u>	<u>1,959</u>	<u>\$37,098,816</u>
MOTOR VEHICLES & PARTS	441	562	701,152,149	69	6,431,250
NEW & USED AUTO DEALERS	4411	212	563,156,478	13	723,778
RV, BOAT, MOTORCYCLE DEALERS	4412	96	83,146,364	20	5,182,906
AUTOMOTIVE PARTS & TIRE	4413	254	54,849,307	36	524,566
FURNITURE & HOME FURNISHING	442	422	64,657,915	106	1,538,447
ELECTRONICS & APPLIANCE STORES	443	634	85,047,261	149	1,249,092
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	514	231,332,795	120	7,361,300
BUILDING MATERIALS	4441	371	199,600,599	79	6,872,540
LAWN & GARDEN SUPPLIES & EQUIP.	4442	143	31,732,196	41	488,760
FOOD & BEVERAGE STORES	445	439	103,322,408	79	6,689,572
GROCERY & CONVENIENCE STORES	4451	216	96,526,632	17	6,083,667
OTHER FOOD & BEVERAGE STORES	4452, 4453	223	6,795,776	62	605,905
DRUG/HEALTH STORES	446	636	80,374,021	164	1,074,371
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	176	51,837,718	6	858,493
APPAREL & ACCESSORIES	448	699	90,850,564	206	1,079,289
CLOTHING & SHOE STORES	4481, 4482	591	79,266,432	180	1,011,424
JEWELRY & LUGGAGE STORES	4483	108	11,584,132	26	67,865
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	665	61,470,317	180	1,070,810
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	536	54,720,773	144	621,716
BOOK STORES & NEWS DEALERS	4512	129	6,749,544	36	449,094
GENERAL MERCHANDISE STORES	452	65	312,841,481	21	459,528
DEPARTMENT STORES	4521	9	89,222,762	4	92,221
GENERAL MERCHANDISE STORES	4529	56	223,618,719	17	367,307
E-COMMERCE & MAIL ORDER	4541	498	69,261,564	229	3,464,081
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,856	133,299,632	630	5,822,583
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>65</u>	<u>1,102,300</u>	<u>15</u>	<u>132,410</u>
<u>MINING</u>	<u>21</u>	<u>13</u>	<u>804,253</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>35</u>	<u>1,186,461</u>	<u>6</u>	<u>187,806</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>6,020</u>	<u>676,229,072</u>	<u>588</u>	<u>46,396,155</u>
CONSTRUCTION OF BUILDINGS	236	1,995	341,178,152	211	29,256,931
HEAVY CONSTRUCTION & HIGHWAYS	237	199	93,536,841	21	3,754,715
SPECIAL TRADE CONTRACTORS	238	3,826	241,514,079	356	13,384,509
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,740</u>	<u>62,978,909</u>	<u>323</u>	<u>2,546,004</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,367</u>	<u>205,903,125</u>	<u>799</u>	<u>5,924,229</u>
DURABLE GOODS	423	2,342	166,255,178	530	3,771,850
NONDURABLE GOODS	424	997	38,778,441	268	2,152,266
ELECTRONIC MARKETS, AGENTS & BROKERS	425	28	869,506	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>169</u>	<u>17,910,509</u>	<u>32</u>	<u>1,447,593</u>
<u>INFORMATION</u>	<u>51</u>	<u>766</u>	<u>175,390,105</u>	<u>244</u>	<u>4,518,492</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>187</u>	<u>36,577,570</u>	<u>46</u>	<u>612,681</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>675</u>	<u>94,448,088</u>	<u>121</u>	<u>4,388,088</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,427</u>	<u>53,316,237</u>	<u>226</u>	<u>1,694,408</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,402</u>	<u>84,326,473</u>	<u>292</u>	<u>6,597,467</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>309</u>	<u>32,321,458</u>	<u>54</u>	<u>2,012,378</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,635</u>	<u>410,103,945</u>	<u>174</u>	<u>22,614,168</u>
ACCOMMODATIONS	721	131	45,004,639	102	14,182,887
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,504	365,099,306	72	8,431,281
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,979</u>	<u>126,366,188</u>	<u>155</u>	<u>2,273,497</u>
REPAIR & MAINTENANCE	811	1,323	101,481,589	97	1,780,967
PERSONAL SERVICE	812	558	23,133,787	42	405,826
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	98	1,750,812	16	86,704
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>21</u>	<u>2,179,899</u>	<u>9</u>	<u>11,209</u>
TOTAL ALL INDUSTRIES		28,976	\$3,966,592,417	5,045	\$138,489,781

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2017

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,993</u>	<u>\$413,689,515</u>	<u>1,075</u>	<u>\$7,643,386</u>
MOTOR VEHICLES & PARTS	441	226	170,443,231	37	438,867
NEW & USED AUTO DEALERS	4411	49	107,068,508	7	124,310
RV, BOAT, MOTORCYCLE DEALERS	4412	63	51,220,509	5	80,442
AUTOMOTIVE PARTS & TIRE	4413	114	12,154,214	25	234,115
FURNITURE & HOME FURNISHING	442	218	9,508,612	53	173,315
ELECTRONICS & APPLIANCE STORES	443	304	12,632,484	82	266,501
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	240	49,883,813	59	1,106,101
BUILDING MATERIALS	4441	176	37,873,010	40	929,580
LAWN & GARDEN SUPPLIES & EQUIP.	4442	64	12,010,803	19	176,521
FOOD & BEVERAGE STORES	445	146	21,568,280	21	909,713
GROCERY & CONVENIENCE STORES	4451	47	19,364,139	6	896,912
OTHER FOOD & BEVERAGE STORES	4452, 4453	99	2,204,141	15	12,801
DRUG/HEALTH STORES	446	342	13,416,636	102	412,943
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	55	9,802,194	7	1,278,927
APPAREL & ACCESSORIES	448	363	16,138,291	110	159,415
CLOTHING & SHOE STORES	4481, 4482	312	14,196,719	105	158,202
JEWELRY & LUGGAGE STORES	4483	51	1,941,572	5	1,213
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	339	14,924,390	93	296,679
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	267	14,557,411	76	175,028
BOOK STORES & NEWS DEALERS	4512	72	366,979	17	121,651
GENERAL MERCHANDISE STORES	452	38	56,377,814	15	118,355
DEPARTMENT STORES	4521	8	10,814,262	4	40,117
GENERAL MERCHANDISE STORES	4529	30	45,563,552	11	78,238
E-COMMERCE & MAIL ORDER	4541	317	10,341,799	147	804,869
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,405	28,651,971	349	1,677,701
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>43</u>	<u>805,950</u>	<u>5</u>	<u>122,519</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>510,703</u>	<u>4</u>	<u>73,678</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>186,504</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,800</u>	<u>98,509,512</u>	<u>333</u>	<u>8,763,175</u>
CONSTRUCTION OF BUILDINGS	236	508	41,237,962	73	6,409,448
HEAVY CONSTRUCTION & HIGHWAYS	237	86	12,635,625	16	295,713
SPECIAL TRADE CONTRACTORS	238	1,206	44,635,925	244	2,058,014
<u>MANUFACTURING</u>	<u>31-33</u>	<u>840</u>	<u>25,669,350</u>	<u>103</u>	<u>1,192,088</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,940</u>	<u>48,215,914</u>	<u>390</u>	<u>1,829,274</u>
DURABLE GOODS	423	1,353	35,097,338	263	1,448,361
NONDURABLE GOODS	424	576	13,095,843	126	364,677
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	22,733	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>78</u>	<u>7,079,171</u>	<u>15</u>	<u>517,660</u>
<u>INFORMATION</u>	<u>51</u>	<u>464</u>	<u>24,341,983</u>	<u>158</u>	<u>1,696,862</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>110</u>	<u>3,653,153</u>	<u>29</u>	<u>143,508</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>325</u>	<u>11,833,267</u>	<u>73</u>	<u>784,086</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>591</u>	<u>9,177,311</u>	<u>111</u>	<u>273,325</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>832</u>	<u>16,383,369</u>	<u>147</u>	<u>1,019,257</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>83</u>	<u>5,074,726</u>	<u>13</u>	<u>408,418</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>394</u>	<u>68,465,490</u>	<u>39</u>	<u>10,039,320</u>
ACCOMMODATIONS	721	68	9,670,006	14	8,712,708
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	326	58,795,484	25	1,326,612
<u>OTHER SERVICES</u>	<u>81</u>	<u>582</u>	<u>21,157,931</u>	<u>75</u>	<u>368,585</u>
REPAIR & MAINTENANCE	811	434	17,352,656	45	156,710
PERSONAL SERVICE	812	110	3,358,093	20	153,340
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	38	447,182	10	58,535
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>16</u>	<u>264,866</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		12,109	\$755,018,715	2,574	\$34,885,375

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2017

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>7,957</u>	<u>\$1,867,022,295</u>	<u>6,158</u>	<u>\$1,190,679,132</u>
MOTOR VEHICLES & PARTS	441	490	573,657,657	413	334,134,729
NEW & USED AUTO DEALERS	4411	175	453,344,099	150	230,788,638
RV, BOAT, MOTORCYCLE DEALERS	4412	78	69,063,719	71	58,901,828
AUTOMOTIVE PARTS & TIRE	4413	237	51,249,839	192	44,444,263
FURNITURE & HOME FURNISHING	442	439	57,111,465	292	38,699,193
ELECTRONICS & APPLIANCE STORES	443	612	87,005,672	504	55,596,609
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	517	203,615,741	339	151,402,759
BUILDING MATERIALS	4441	374	174,121,838	239	138,142,480
LAWN & GARDEN SUPPLIES & EQUIP.	4442	143	29,493,903	100	13,260,279
FOOD & BEVERAGE STORES	445	419	97,927,113	243	70,987,973
GROCERY & CONVENIENCE STORES	4451	204	91,938,120	84	63,232,899
OTHER FOOD & BEVERAGE STORES	4452, 4453	215	5,988,993	159	7,755,074
DRUG/HEALTH STORES	446	611	77,158,347	542	57,689,983
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	159	41,953,370	101	27,011,211
APPAREL & ACCESSORIES	448	666	146,646,413	513	64,551,120
CLOTHING & SHOE STORES	4481, 4482	562	126,972,012	435	57,124,116
JEWELRY & LUGGAGE STORES	4483	104	19,674,401	78	7,427,004
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	652	74,359,133	522	46,459,096
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	532	69,993,686	419	39,187,163
BOOK STORES & NEWS DEALERS	4512	120	4,365,447	103	7,271,933
GENERAL MERCHANDISE STORES	452	63	306,571,453	54	205,487,639
DEPARTMENT STORES	4521	9	67,647,613	10	52,228,173
GENERAL MERCHANDISE STORES	4529	54	238,923,840	44	153,259,466
E-COMMERCE & MAIL ORDER	4541	492	74,291,338	425	37,834,272
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,837	126,724,593	2,210	100,824,548
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>69</u>	<u>1,194,486</u>	<u>47</u>	<u>1,930,258</u>
<u>MINING</u>	<u>21</u>	<u>17</u>	<u>1,022,784</u>	<u>6</u>	<u>467,733</u>
<u>UTILITIES</u>	<u>22</u>	<u>29</u>	<u>2,289,509</u>	<u>20</u>	<u>1,353,985</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>6,463</u>	<u>541,541,497</u>	<u>2,860</u>	<u>373,906,730</u>
CONSTRUCTION OF BUILDINGS	236	2,062	270,566,846	952	199,135,013
HEAVY CONSTRUCTION & HIGHWAYS	237	186	32,135,715	90	19,494,410
SPECIAL TRADE CONTRACTORS	238	4,215	238,838,936	1,818	155,277,307
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,794</u>	<u>59,946,708</u>	<u>1,300</u>	<u>51,707,815</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,251</u>	<u>199,059,406</u>	<u>2,791</u>	<u>175,942,266</u>
DURABLE GOODS	423	2,277	149,124,119	1,970	140,591,648
NONDURABLE GOODS	424	943	49,585,812	799	35,128,018
ELECTRONIC MARKETS, AGENTS & BROKERS	425	31	349,475	22	222,600
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>174</u>	<u>10,344,580</u>	<u>117</u>	<u>7,153,424</u>
<u>INFORMATION</u>	<u>51</u>	<u>774</u>	<u>156,732,062</u>	<u>718</u>	<u>100,793,593</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>181</u>	<u>37,123,202</u>	<u>170</u>	<u>22,755,538</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>614</u>	<u>60,359,463</u>	<u>480</u>	<u>58,025,009</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,529</u>	<u>58,125,266</u>	<u>1,079</u>	<u>37,432,191</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,589</u>	<u>85,879,775</u>	<u>1,307</u>	<u>62,282,848</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>286</u>	<u>28,608,516</u>	<u>221</u>	<u>17,837,528</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,589</u>	<u>367,486,870</u>	<u>964</u>	<u>283,415,060</u>
ACCOMMODATIONS	721	97	37,092,435	96	47,302,808
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,492	330,394,435	868	236,112,252
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,843</u>	<u>99,474,847</u>	<u>1,142</u>	<u>74,579,606</u>
REPAIR & MAINTENANCE	811	1,196	79,065,685	762	58,280,590
PERSONAL SERVICE	812	556	18,690,428	305	14,376,750
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	91	1,718,734	75	1,922,266
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>18</u>	<u>2,130,337</u>	<u>16</u>	<u>3,382,060</u>
TOTAL ALL INDUSTRIES		29,177	\$3,578,341,603	19,396	\$2,463,644,776

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2017

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,093</u>	<u>\$58,533,408</u>	<u>5,118</u>	<u>\$659,246,489</u>
MOTOR VEHICLES & PARTS	441	104	12,022,619	235	160,508,459
NEW & USED AUTO DEALERS	4411	16	6,720,348	53	120,864,867
RV, BOAT, MOTORCYCLE DEALERS	4412	23	1,472,390	57	17,905,263
AUTOMOTIVE PARTS & TIRE	4413	65	3,829,881	125	21,738,329
FURNITURE & HOME FURNISHING	442	103	1,632,324	274	22,566,412
ELECTRONICS & APPLIANCE STORES	443	158	2,105,858	440	31,243,164
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	124	7,857,583	302	97,411,273
BUILDING MATERIALS	4441	87	7,056,510	217	80,638,663
LAWN & GARDEN SUPPLIES & EQUIP.	4442	37	801,073	85	16,772,610
FOOD & BEVERAGE STORES	445	43	5,169,633	177	35,267,115
GROCERY & CONVENIENCE STORES	4451	16	4,968,061	61	32,235,023
OTHER FOOD & BEVERAGE STORES	4452, 4453	27	201,572	116	3,032,092
DRUG/HEALTH STORES	446	205	1,040,000	453	26,320,618
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	25	2,856,367	80	17,719,541
APPAREL & ACCESSORIES	448	175	539,907	418	25,881,704
CLOTHING & SHOE STORES	4481, 4482	160	462,644	368	22,804,708
JEWELRY & LUGGAGE STORES	4483	15	77,263	50	3,076,996
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	193	1,936,826	434	31,627,931
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	152	1,840,354	350	29,347,172
BOOK STORES & NEWS DEALERS	4512	41	96,472	84	2,280,759
GENERAL MERCHANDISE STORES	452	22	12,466,122	49	129,347,445
DEPARTMENT STORES	4521	4	118,866	10	34,281,220
GENERAL MERCHANDISE STORES	4529	18	12,347,256	39	95,066,225
E-COMMERCE & MAIL ORDER	4541	232	2,939,054	386	25,690,240
MISCELLANEOUS RETAILERS	453, 4542, 4543	709	7,967,115	1,870	55,662,587
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>23</u>	<u>188,485</u>	<u>54</u>	<u>774,513</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>41,673</u>	<u>13</u>	<u>283,183</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>72,119</u>	<u>19</u>	<u>413,869</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>629</u>	<u>24,476,257</u>	<u>2,791</u>	<u>210,230,686</u>
CONSTRUCTION OF BUILDINGS	236	171	7,760,977	850	103,444,574
HEAVY CONSTRUCTION & HIGHWAYS	237	27	8,950,445	87	27,089,383
SPECIAL TRADE CONTRACTORS	238	431	7,764,835	1,854	79,696,729
<u>MANUFACTURING</u>	<u>31-33</u>	<u>302</u>	<u>2,871,658</u>	<u>996</u>	<u>22,621,165</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>894</u>	<u>7,939,047</u>	<u>2,305</u>	<u>83,931,426</u>
DURABLE GOODS	423	617	5,905,983	1,611	70,041,530
NONDURABLE GOODS	424	277	2,033,064	683	13,822,667
ELECTRONIC MARKETS, AGENTS & BROKERS	425	0	0	11	67,229
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>16</u>	<u>140,999</u>	<u>65</u>	<u>2,081,640</u>
<u>INFORMATION</u>	<u>51</u>	<u>264</u>	<u>6,645,439</u>	<u>628</u>	<u>65,206,076</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>65</u>	<u>851,903</u>	<u>133</u>	<u>9,277,834</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>128</u>	<u>1,978,739</u>	<u>410</u>	<u>20,289,993</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>219</u>	<u>1,402,986</u>	<u>880</u>	<u>39,311,598</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>304</u>	<u>2,561,190</u>	<u>1,365</u>	<u>34,857,531</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>24</u>	<u>943,118</u>	<u>127</u>	<u>12,480,742</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>110</u>	<u>9,265,664</u>	<u>554</u>	<u>129,111,613</u>
ACCOMMODATIONS	721	29	1,928,646	39	12,872,987
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	81	7,337,018	515	116,238,626
<u>OTHER SERVICES</u>	<u>81</u>	<u>193</u>	<u>6,386,774</u>	<u>864</u>	<u>36,752,132</u>
REPAIR & MAINTENANCE	811	137	5,905,426	582	30,487,178
PERSONAL SERVICE	812	37	385,059	223	5,825,544
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	96,289	59	439,410
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>50,397</u>	<u>19</u>	<u>9,543,059</u>
TOTAL ALL INDUSTRIES		5,284	\$124,349,856	16,341	\$1,336,413,549

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHIAKUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2017

INDUSTRY	NAICS	UNITS	WAHIAKUM*	UNITS	WALLA WALLA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>711</u>	<u>\$2,727,144</u>	<u>2,558</u>	<u>\$97,064,254</u>
MOTOR VEHICLES & PARTS	441	22	252,676	110	19,206,396
NEW & USED AUTO DEALERS	4411	3	55,391	21	12,647,058
RV, BOAT, MOTORCYCLE DEALERS	4412	6	1,989	26	2,910,462
AUTOMOTIVE PARTS & TIRE	4413	13	195,296	63	3,648,876
FURNITURE & HOME FURNISHING	442	32	90,225	127	3,068,460
ELECTRONICS & APPLIANCE STORES	443	57	352,637	201	4,850,056
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	42	408,496	147	14,583,948
BUILDING MATERIALS	4441	29	357,029	105	13,108,825
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	51,467	42	1,475,123
FOOD & BEVERAGE STORES	445	17	217,523	97	10,054,946
GROCERY & CONVENIENCE STORES	4451	4	209,280	25	8,018,174
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	8,243	72	2,036,772
DRUG/HEALTH STORES	446	59	69,041	244	4,240,487
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	485,646	20	2,972,018
APPAREL & ACCESSORIES	448	77	59,577	225	2,369,336
CLOTHING & SHOE STORES	4481, 4482	72	47,935	207	1,957,015
JEWELRY & LUGGAGE STORES	4483	5	11,642	18	412,321
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	66	40,355	228	2,759,549
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	51	36,850	171	2,069,166
BOOK STORES & NEWS DEALERS	4512	15	3,505	57	690,383
GENERAL MERCHANDISE STORES	452	13	94,112	33	18,390,294
DEPARTMENT STORES	4521	3	14,606	6	3,173,475
GENERAL MERCHANDISE STORES	4529	10	79,506	27	15,216,819
E-COMMERCE & MAIL ORDER	4541	95	280,637	261	4,473,040
MISCELLANEOUS RETAILERS	453, 4542, 4543	227	376,219	865	10,095,724
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>21</u>	<u>209,757</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>44,539</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>292,718</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>124</u>	<u>2,113,203</u>	<u>732</u>	<u>50,001,288</u>
CONSTRUCTION OF BUILDINGS	236	24	1,194,175	201	23,121,369
HEAVY CONSTRUCTION & HIGHWAYS	237	9	74,407	39	7,644,427
SPECIAL TRADE CONTRACTORS	238	91	844,621	492	19,235,492
<u>MANUFACTURING</u>	<u>31-33</u>	<u>48</u>	<u>122,122</u>	<u>507</u>	<u>12,781,255</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>226</u>	<u>478,474</u>	<u>1,315</u>	<u>24,937,242</u>
DURABLE GOODS	423	167	402,133	904	19,863,465
NONDURABLE GOODS	424	59	76,341	405	5,030,604
ELECTRONIC MARKETS, AGENTS & BROKERS	425	0	0	6	43,173
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>D</u>	<u>D</u>	<u>25</u>	<u>493,359</u>
<u>INFORMATION</u>	<u>51</u>	<u>108</u>	<u>735,276</u>	<u>358</u>	<u>9,306,195</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>26</u>	<u>79,670</u>	<u>88</u>	<u>1,309,330</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>47</u>	<u>130,845</u>	<u>193</u>	<u>6,009,148</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>53</u>	<u>193,949</u>	<u>366</u>	<u>3,837,214</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>69</u>	<u>198,172</u>	<u>435</u>	<u>6,156,918</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>4</u>	<u>21,902</u>	<u>32</u>	<u>1,734,400</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>14</u>	<u>440,629</u>	<u>168</u>	<u>31,127,247</u>
ACCOMMODATIONS	721	5	114,580	52	8,370,273
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	9	326,049	116	22,756,974
<u>OTHER SERVICES</u>	<u>81</u>	<u>37</u>	<u>113,649</u>	<u>254</u>	<u>5,832,115</u>
REPAIR & MAINTENANCE	811	18	92,949	164	4,782,149
PERSONAL SERVICE	812	12	19,891	62	960,027
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	809	28	89,939
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>4</u>	<u>2,102</u>	<u>6</u>	<u>534,409</u>
TOTAL ALL INDUSTRIES		1,480	\$7,468,118	7,064	\$251,718,088

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2017

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
RETAIL TRADE	44-45	4,962	\$471,791,170	2,338	\$60,591,986
MOTOR VEHICLES & PARTS	441	254	108,756,513	93	13,617,661
NEW & USED AUTO DEALERS	4411	61	79,670,279	19	10,974,932
RV, BOAT, MOTORCYCLE DEALERS	4412	54	15,164,541	21	405,223
AUTOMOTIVE PARTS & TIRE	4413	139	13,921,693	53	2,237,506
FURNITURE & HOME FURNISHING	442	240	14,499,741	123	2,424,083
ELECTRONICS & APPLIANCE STORES	443	379	17,625,038	207	3,988,932
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	282	73,316,449	121	6,897,727
BUILDING MATERIALS	4441	187	61,633,822	89	6,002,432
LAWN & GARDEN SUPPLIES & EQUIP.	4442	95	11,682,627	32	895,295
FOOD & BEVERAGE STORES	445	187	34,773,716	53	4,650,583
GROCERY & CONVENIENCE STORES	4451	55	33,061,024	17	4,571,207
OTHER FOOD & BEVERAGE STORES	4452, 4453	132	1,712,692	36	79,376
DRUG/HEALTH STORES	446	442	23,873,013	218	3,605,795
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	84	13,134,165	15	1,670,105
APPAREL & ACCESSORIES	448	446	24,744,513	226	1,220,477
CLOTHING & SHOE STORES	4481, 4482	388	23,002,739	203	1,000,777
JEWELRY & LUGGAGE STORES	4483	58	1,741,774	23	219,700
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	460	18,840,676	228	2,708,352
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	370	17,685,341	179	959,797
BOOK STORES & NEWS DEALERS	4512	90	1,155,335	49	1,748,555
GENERAL MERCHANDISE STORES	452	58	79,998,712	25	9,540,365
DEPARTMENT STORES	4521	9	20,624,073	4	159,539
GENERAL MERCHANDISE STORES	4529	49	59,374,639	21	9,380,826
E-COMMERCE & MAIL ORDER	4541	421	25,026,497	233	4,187,890
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,709	37,202,137	796	6,080,016
AGRICULTURE, FORESTRY, FISHING	11	48	659,347	12	28,262
MINING	21	6	2,020,057	3	256,529
UTILITIES	22	11	151,220	4	10,084
CONSTRUCTION	23	2,033	217,509,858	571	48,346,988
CONSTRUCTION OF BUILDINGS	236	714	124,368,378	154	27,375,918
HEAVY CONSTRUCTION & HIGHWAYS	237	78	20,238,250	31	2,201,455
SPECIAL TRADE CONTRACTORS	238	1,241	72,903,230	386	18,769,615
MANUFACTURING	31-33	1,092	25,298,751	342	4,523,079
WHOLESALE TRADE	42	2,411	80,233,601	1,123	14,662,882
DURABLE GOODS	423	1,648	54,725,572	782	11,714,394
NONDURABLE GOODS	424	743	24,903,132	336	2,942,456
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	604,897	5	6,032
TRANSPORTATION & WAREHOUSING	48-49	77	3,479,226	23	921,055
INFORMATION	51	582	39,913,003	317	6,771,130
FINANCE, INSURANCE	52	128	4,682,366	66	703,895
REAL ESTATE, RENTAL/LEASING	53	369	21,641,008	159	5,864,359
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	795	20,768,042	315	3,732,731
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	995	27,389,086	310	5,316,737
ARTS, ENTERTAINMENT & RECREATION	71	137	9,279,467	30	1,116,023
ACCOMMODATIONS & FOOD SERVICES	72	588	113,276,852	120	20,242,971
ACCOMMODATIONS	721	96	20,444,299	12	4,359,907
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	492	92,832,553	108	15,883,064
OTHER SERVICES	81	747	40,692,536	197	3,900,088
REPAIR & MAINTENANCE	811	514	33,938,828	128	3,161,304
PERSONAL SERVICE	812	179	6,198,532	48	701,354
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	54	555,176	21	37,430
PUBLIC ADMINISTRATION, OTHER	92.00	13	312,041	6	133,188
TOTAL ALL INDUSTRIES		14,994	\$1,079,097,631	5,936	\$177,121,987

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2017

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,223</u>	<u>\$476,146,610</u>
MOTOR VEHICLES & PARTS	441	299	123,957,407
NEW & USED AUTO DEALERS	4411	107	90,831,999
RV, BOAT, MOTORCYCLE DEALERS	4412	43	15,018,065
AUTOMOTIVE PARTS & TIRE	4413	149	18,107,343
FURNITURE & HOME FURNISHING	442	187	9,722,152
ELECTRONICS & APPLIANCE STORES	443	378	18,818,955
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	230	72,087,462
BUILDING MATERIALS	4441	156	50,292,082
LAWN & GARDEN SUPPLIES & EQUIP.	4442	74	21,795,380
FOOD & BEVERAGE STORES	445	209	29,633,581
GROCERY & CONVENIENCE STORES	4451	107	27,770,435
OTHER FOOD & BEVERAGE STORES	4452, 4453	102	1,863,146
DRUG/HEALTH STORES	446	357	16,549,238
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	72	13,776,260
APPAREL & ACCESSORIES	448	373	24,529,180
CLOTHING & SHOE STORES	4481, 4482	334	22,367,400
JEWELRY & LUGGAGE STORES	4483	39	2,161,780
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	335	13,810,205
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	273	13,066,136
BOOK STORES & NEWS DEALERS	4512	62	744,069
GENERAL MERCHANDISE STORES	452	47	101,888,851
DEPARTMENT STORES	4521	9	23,932,319
GENERAL MERCHANDISE STORES	4529	38	77,956,532
E-COMMERCE & MAIL ORDER	4541	312	13,364,404
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,424	38,008,915
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>51</u>	<u>1,179,647</u>
<u>MINING</u>	<u>21</u>	<u>12</u>	<u>1,405,913</u>
<u>UTILITIES</u>	<u>22</u>	<u>20</u>	<u>564,564</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,416</u>	<u>139,688,246</u>
CONSTRUCTION OF BUILDINGS	236	438	74,293,690
HEAVY CONSTRUCTION & HIGHWAYS	237	70	8,995,244
SPECIAL TRADE CONTRACTORS	238	908	56,399,312
<u>MANUFACTURING</u>	<u>31-33</u>	<u>805</u>	<u>39,773,770</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,056</u>	<u>93,677,780</u>
DURABLE GOODS	423	1,469	69,066,230
NONDURABLE GOODS	424	575	24,434,222
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	177,328
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>71</u>	<u>1,703,216</u>
<u>INFORMATION</u>	<u>51</u>	<u>498</u>	<u>40,707,108</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>123</u>	<u>6,106,331</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>353</u>	<u>27,483,374</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>643</u>	<u>12,434,817</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>722</u>	<u>18,973,015</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>96</u>	<u>7,798,720</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>516</u>	<u>96,535,518</u>
ACCOMMODATIONS	721	63	14,927,580
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	453	81,607,938
<u>OTHER SERVICES</u>	<u>81</u>	<u>654</u>	<u>30,595,755</u>
REPAIR & MAINTENANCE	811	476	24,139,772
PERSONAL SERVICE	812	132	5,263,411
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	46	1,192,572
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>14</u>	<u>605,876</u>
TOTAL ALL INDUSTRIES		12,273	\$995,380,260

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

Table 4-A
City Taxable Retail Sales Comparing
Quarter 2, 2016 to Quarter 2, 2017
(Dollars in Thousands)

City	Quarter 2, 2016	Quarter 2, 2017	Percent Change
Aberdeen	\$98,753	\$103,959	5.3%
Auburn	\$455,980	\$466,821	2.4%
Bellevue	\$1,814,354	\$1,847,224	1.8%
Bellingham	\$625,552	\$684,487	9.4%
Bremerton	\$229,783	\$253,665	10.4%
Camas	\$64,462	\$73,235	13.6%
Centralia	\$84,275	\$86,538	2.7%
Chehalis	\$121,396	\$138,582	14.2%
Colville	\$53,405	\$56,702	6.2%
Des Moines	\$80,113	\$100,918	26.0%
Edmonds	\$198,583	\$209,167	5.3%
Ellensburg	\$124,225	\$156,607	26.1%
Everett	\$697,817	\$721,229	3.4%
Federal Way	\$410,890	\$393,345	-4.3%
Fife	\$245,673	\$249,295	1.5%
Issaquah	\$397,849	\$382,406	-3.9%
Kelso	\$68,980	\$67,069	-2.8%
Kennewick	\$513,906	\$512,157	-0.3%
Kent	\$551,673	\$565,406	2.5%
Kirkland	\$566,990	\$632,719	11.6%
Lacey	\$298,921	\$305,401	2.2%
Longview	\$222,124	\$239,929	8.0%
Lynnwood	\$619,676	\$614,047	-0.9%
Marysville	\$258,404	\$271,426	5.0%
Mercer Island	\$146,946	\$116,602	-20.7%
Moses Lake	\$181,498	\$191,462	5.5%
Mount Vernon	\$198,036	\$213,153	7.6%
Mountlake Terrace	\$55,147	\$58,648	6.3%
Oak Harbor	\$102,916	\$110,604	7.5%
Olympia	\$532,071	\$565,675	6.3%
Omak	\$53,636	\$54,864	2.3%
Pasco	\$326,641	\$346,971	6.2%
Port Angeles	\$100,995	\$92,409	-8.5%
Port Townsend	\$68,937	\$65,377	-5.2%
Pullman	\$125,368	\$135,446	8.0%
Puyallup	\$555,886	\$578,632	4.1%
Redmond	\$814,015	\$759,623	-6.7%
Renton	\$722,772	\$733,486	1.5%
Richland	\$310,616	\$327,845	5.5%
Sea Tac	\$318,986	\$361,433	13.3%
Seattle	\$6,125,144	\$6,319,096	3.2%
Shelton	\$57,086	\$60,654	6.3%
Spokane	\$1,199,591	\$1,271,165	6.0%
Sunnyside	\$80,222	\$76,677	-4.4%
Tacoma	\$1,215,354	\$1,342,910	10.5%
Tukwila	\$517,616	\$495,309	-4.3%
Vancouver	\$925,892	\$1,004,401	8.5%
Walla Walla	\$160,987	\$152,841	-5.1%
Wenatchee	\$237,982	\$281,225	18.2%
Yakima	\$478,969	\$487,970	1.9%

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2017

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
RETAIL TRADE	44-45	1,409	\$68,053,672	3,020	\$249,659,551
MOTOR VEHICLES & PARTS	441	59	20,465,790	161	108,386,838
NEW & USED AUTO DEALERS	4411	13	15,724,100	43	91,227,533
RV, BOAT, MOTORCYCLE DEALERS	4412	8	60,838	19	9,935,089
AUTOMOTIVE PARTS & TIRE	4413	38	4,680,852	99	7,224,216
FURNITURE & HOME FURNISHING	442	65	758,423	174	5,204,512
ELECTRONICS & APPLIANCES	443	128	936,199	267	5,309,326
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	70	12,300,335	216	20,202,777
BUILDING MATERIALS	4441	56	11,194,511	174	17,648,357
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	1,105,824	42	2,554,420
FOOD & BEVERAGE STORES	445	34	5,307,631	80	8,426,656
GROCERY & CONVENIENCE STORES	4451	16	4,850,201	24	7,937,667
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	457,430	56	488,989
DRUG/HEALTH STORES	446	139	1,998,571	264	9,606,732
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	1,007,457	26	7,219,597
APPAREL & ACCESSORIES	448	138	793,931	278	30,965,184
CLOTHING & SHOE STORES	4481, 4482	123	538,659	248	28,491,714
JEWELRY & LUGGAGE STORES	4483	15	255,272	30	2,473,470
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	115	999,602	249	5,061,144
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	85	781,619	197	4,857,587
BOOK STORES & NEWS DEALERS	4512	30	217,983	52	203,557
GENERAL MERCHANDISE STORES	452	19	18,872,646	31	26,699,065
DEPARTMENT STORES	4521	6	3,287,691	4	459,666
GENERAL MERCHANDISE STORES	4529	13	15,584,955	27	26,239,399
E-COMMERCE & MAIL ORDER	4541	158	1,071,644	262	6,401,487
MISCELLANEOUS RETAILERS	453, 4542, 4543	475	3,541,443	1,012	16,176,233
AGRICULTURE, FORESTRY, FISHING	11	5	8,223	16	136,768
MINING	21	D	D	5	10,336
UTILITIES	22	3	21,032	6	644,596
CONSTRUCTION	23	326	6,090,968	1,824	67,991,823
CONSTRUCTION OF BUILDINGS	236	98	2,726,168	423	38,756,260
HEAVY CONSTRUCTION & HIGHWAYS	237	10	839,279	68	5,669,502
SPECIAL TRADE CONTRACTORS	238	218	2,525,521	1,333	23,566,061
MANUFACTURING	31-33	211	1,444,880	581	7,484,497
WHOLESALE TRADE	42	670	5,673,370	1,502	39,012,454
DURABLE GOODS	423	488	4,669,593	1,030	31,049,214
NONDURABLE GOODS	424	181	999,123	458	7,864,338
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	14	98,902
TRANSPORTATION & WAREHOUSING	48-49	8	80,150	44	1,523,268
INFORMATION	51	230	4,204,744	375	16,891,838
FINANCE, INSURANCE	52	55	841,828	96	3,227,237
REAL ESTATE, RENTAL/LEASING	53	134	1,598,497	291	10,855,161
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	201	1,545,642	463	6,071,945
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	245	1,173,894	837	8,574,472
ARTS, ENTERTAINMENT & RECREATION	71	12	186,779	40	3,747,029
ACCOMMODATIONS & FOOD SERVICES	72	67	10,276,452	203	35,082,591
ACCOMMODATIONS	721	6	966,215	9	3,224,483
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	61	9,310,237	194	31,858,108
OTHER SERVICES	81	147	2,602,460	484	15,798,770
REPAIR & MAINTENANCE	811	95	1,916,559	382	13,947,806
PERSONAL SERVICE	812	38	597,300	76	1,660,164
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	88,601	26	190,800
PUBLIC ADMINISTRATION, OTHER	92.00	4	139,652	9	108,519
TOTAL ALL INDUSTRIES		3,728	\$103,959,464	9,796	\$466,820,855

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2017

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
RETAIL TRADE	44-45	4,575	\$770,411,653	3,576	\$354,753,776
MOTOR VEHICLES & PARTS	441	155	297,332,803	149	91,408,407
NEW & USED AUTO DEALERS	4411	44	281,111,221	36	72,160,995
RV, BOAT, MOTORCYCLE DEALERS	4412	23	8,554,612	27	11,351,571
AUTOMOTIVE PARTS & TIRE	4413	88	7,666,970	86	7,895,841
FURNITURE & HOME FURNISHING	442	306	31,984,158	190	9,587,558
ELECTRONICS & APPLIANCES	443	445	70,946,137	299	13,607,680
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	280	39,204,665	186	49,369,791
BUILDING MATERIALS	4441	215	37,925,249	134	46,025,896
LAWN & GARDEN SUPPLIES & EQUIP.	4442	65	1,279,416	52	3,343,895
FOOD & BEVERAGE STORES	445	177	23,022,548	111	22,953,215
GROCERY & CONVENIENCE STORES	4451	37	18,008,362	31	22,138,107
OTHER FOOD & BEVERAGE STORES	4452, 4453	140	5,014,186	80	815,108
DRUG/HEALTH STORES	446	436	26,528,795	354	16,242,131
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	32	5,977,069	37	4,194,573
APPAREL & ACCESSORIES	448	420	119,793,376	353	20,552,967
CLOTHING & SHOE STORES	4481, 4482	359	103,659,009	303	19,072,168
JEWELRY & LUGGAGE STORES	4483	61	16,134,367	50	1,480,799
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	390	31,540,700	332	16,051,895
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	317	30,059,077	264	15,053,946
BOOK STORES & NEWS DEALERS	4512	73	1,481,623	68	997,949
GENERAL MERCHANDISE STORES	452	37	45,719,239	45	77,139,130
DEPARTMENT STORES	4521	8	21,203,328	9	19,961,638
GENERAL MERCHANDISE STORES	4529	29	24,515,911	36	57,177,492
E-COMMERCE & MAIL ORDER	4541	361	26,614,756	312	10,025,223
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,536	51,747,407	1,208	23,621,206
AGRICULTURE, FORESTRY, FISHING	11	25	197,785	20	99,671
MINING	21	4	53,063	4	544,546
UTILITIES	22	6	198,244	5	18,628
CONSTRUCTION	23	4,146	388,538,814	1,421	104,136,200
CONSTRUCTION OF BUILDINGS	236	1,299	292,823,613	450	70,272,549
HEAVY CONSTRUCTION & HIGHWAYS	237	110	14,114,320	46	3,874,734
SPECIAL TRADE CONTRACTORS	238	2,737	81,600,881	925	29,988,917
MANUFACTURING	31-33	998	23,327,115	722	13,670,246
WHOLESALE TRADE	42	2,008	77,637,871	1,727	37,795,293
DURABLE GOODS	423	1,393	66,602,319	1,192	28,720,567
NONDURABLE GOODS	424	601	10,813,150	520	8,515,742
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	222,402	15	558,984
TRANSPORTATION & WAREHOUSING	48-49	52	1,501,192	42	1,136,802
INFORMATION	51	648	96,049,261	468	20,883,729
FINANCE, INSURANCE	52	128	18,487,263	102	2,408,119
REAL ESTATE, RENTAL/LEASING	53	411	44,413,294	265	11,842,950
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,196	70,894,839	604	14,908,759
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,904	67,277,769	780	16,237,769
ARTS, ENTERTAINMENT & RECREATION	71	158	30,202,326	89	4,751,407
ACCOMMODATIONS & FOOD SERVICES	72	544	210,281,320	375	78,924,838
ACCOMMODATIONS	721	30	75,187,347	32	10,761,981
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	514	135,093,973	343	68,162,857
OTHER SERVICES	81	746	46,192,327	512	22,238,063
REPAIR & MAINTENANCE	811	481	25,942,354	347	18,765,642
PERSONAL SERVICE	812	224	19,511,018	131	3,285,245
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	41	738,955	34	187,176
PUBLIC ADMINISTRATION, OTHER	92.00	9	1,560,137	8	136,152
TOTAL ALL INDUSTRIES		17,558	\$1,847,224,273	10,720	\$684,486,948

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2017

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
RETAIL TRADE	44-45	2,428	\$136,147,959	1,808	\$23,786,093
MOTOR VEHICLES & PARTS	441	125	92,096,513	50	2,599,349
NEW & USED AUTO DEALERS	4411	28	82,733,469	9	1,177,852
RV, BOAT, MOTORCYCLE DEALERS	4412	21	5,907,677	10	22,327
AUTOMOTIVE PARTS & TIRE	4413	76	3,455,367	31	1,399,170
FURNITURE & HOME FURNISHING	442	126	3,302,006	101	2,139,892
ELECTRONICS & APPLIANCES	443	196	2,434,623	148	2,593,267
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	126	5,298,646	97	5,172,459
BUILDING MATERIALS	4441	103	4,811,334	75	4,502,916
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	487,312	22	669,543
FOOD & BEVERAGE STORES	445	71	8,193,552	38	2,080,175
GROCERY & CONVENIENCE STORES	4451	30	8,025,200	8	2,055,312
OTHER FOOD & BEVERAGE STORES	4452, 4453	41	168,352	30	24,863
DRUG/HEALTH STORES	446	212	5,495,915	155	850,641
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	3,399,945	8	628,930
APPAREL & ACCESSORIES	448	222	1,319,931	200	1,250,354
CLOTHING & SHOE STORES	4481, 4482	196	1,010,677	175	1,110,816
JEWELRY & LUGGAGE STORES	4483	26	309,254	25	139,538
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	203	1,525,663	158	595,423
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	159	969,787	125	553,705
BOOK STORES & NEWS DEALERS	4512	44	555,876	33	41,718
GENERAL MERCHANDISE STORES	452	25	1,011,440	18	687,084
DEPARTMENT STORES	4521	D	D	D	D
GENERAL MERCHANDISE STORES	4529	23	828,149	16	557,208
E-COMMERCE & MAIL ORDER	4541	246	3,960,936	214	2,568,472
MISCELLANEOUS RETAILERS	453, 4542, 4543	857	8,108,789	621	2,620,047
AGRICULTURE, FORESTRY, FISHING	11	7	15,852	3	20,353
MINING	21	4	41,356	3	22,127
UTILITIES	22	3	698	5	47,299
CONSTRUCTION	23	890	35,084,864	893	21,273,973
CONSTRUCTION OF BUILDINGS	236	243	21,623,748	186	6,620,368
HEAVY CONSTRUCTION & HIGHWAYS	237	29	1,222,070	23	1,972,874
SPECIAL TRADE CONTRACTORS	238	618	12,239,046	684	12,680,731
MANUFACTURING	31-33	377	3,695,869	250	1,364,822
WHOLESALE TRADE	42	1,110	15,872,687	730	5,472,224
DURABLE GOODS	423	777	11,897,312	493	3,613,022
NONDURABLE GOODS	424	332	3,973,443	232	1,817,209
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	5	41,993
TRANSPORTATION & WAREHOUSING	48-49	25	330,741	12	166,493
INFORMATION	51	340	8,491,009	244	3,477,244
FINANCE, INSURANCE	52	76	1,460,989	53	887,062
REAL ESTATE, RENTAL/LEASING	53	201	5,962,408	133	2,647,679
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	319	2,715,135	234	1,459,513
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	494	5,561,252	396	2,774,085
ARTS, ENTERTAINMENT & RECREATION	71	38	1,943,310	19	1,948,720
ACCOMMODATIONS & FOOD SERVICES	72	152	28,039,031	56	6,915,904
ACCOMMODATIONS	721	10	4,347,477	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	142	23,691,554	55	6,778,063
OTHER SERVICES	81	259	7,872,970	152	970,989
REPAIR & MAINTENANCE	811	170	5,883,024	101	564,460
PERSONAL SERVICE	812	66	1,932,051	41	403,059
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	23	57,895	10	3,470
PUBLIC ADMINISTRATION, OTHER	92.00	9	429,126	3	136
TOTAL ALL INDUSTRIES		6,732	\$253,665,256	4,994	\$73,234,716

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2017

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
RETAIL TRADE	44-45	1,495	\$40,385,141	1,378	\$92,374,860
MOTOR VEHICLES & PARTS	441	82	7,567,395	59	33,306,931
NEW & USED AUTO DEALERS	4411	24	3,185,668	11	27,521,059
RV, BOAT, MOTORCYCLE DEALERS	4412	10	1,184,435	9	2,359,014
AUTOMOTIVE PARTS & TIRE	4413	48	3,197,292	39	3,426,858
FURNITURE & HOME FURNISHING	442	70	1,841,276	74	1,226,391
ELECTRONICS & APPLIANCES	443	118	1,357,435	117	1,444,190
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	84	3,278,586	79	15,671,426
BUILDING MATERIALS	4441	68	2,972,104	62	14,137,247
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	306,482	17	1,534,179
FOOD & BEVERAGE STORES	445	24	4,563,736	18	2,930,804
GROCERY & CONVENIENCE STORES	4451	15	4,552,151	6	2,849,501
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	11,585	12	81,303
DRUG/HEALTH STORES	446	153	2,013,219	124	2,933,748
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,137,365	10	1,530,501
APPAREL & ACCESSORIES	448	150	7,806,168	135	1,320,892
CLOTHING & SHOE STORES	4481, 4482	131	6,902,370	124	1,107,755
JEWELRY & LUGGAGE STORES	4483	19	903,798	11	213,137
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	117	4,220,563	98	1,274,309
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	91	4,102,053	82	1,265,023
BOOK STORES & NEWS DEALERS	4512	26	118,510	16	9,286
GENERAL MERCHANDISE STORES	452	18	157,125	18	24,111,482
DEPARTMENT STORES	4521	4	76,361	5	3,788,118
GENERAL MERCHANDISE STORES	4529	14	80,764	13	20,323,364
E-COMMERCE & MAIL ORDER	4541	167	1,345,200	153	848,162
MISCELLANEOUS RETAILERS	453, 4542, 4543	502	5,097,073	493	5,776,024
AGRICULTURE, FORESTRY, FISHING	11	8	311,722	5	26,130
MINING	21	4	476,652	4	89,712
UTILITIES	22	4	26,623	3	181,827
CONSTRUCTION	23	439	10,441,585	395	15,431,446
CONSTRUCTION OF BUILDINGS	236	102	5,745,686	77	10,770,942
HEAVY CONSTRUCTION & HIGHWAYS	237	12	274,798	21	806,395
SPECIAL TRADE CONTRACTORS	238	325	4,421,101	297	3,854,109
MANUFACTURING	31-33	212	1,473,649	196	1,071,938
WHOLESALE TRADE	42	730	6,442,311	703	6,212,946
DURABLE GOODS	423	513	4,967,237	508	4,818,701
NONDURABLE GOODS	424	215	1,473,741	194	1,386,969
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	D	D
TRANSPORTATION & WAREHOUSING	48-49	9	18,353	15	439,084
INFORMATION	51	223	3,872,277	222	2,812,769
FINANCE, INSURANCE	52	60	330,923	64	335,958
REAL ESTATE, RENTAL/LEASING	53	127	1,406,758	139	1,747,380
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	192	648,530	199	2,644,018
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	290	1,438,350	254	1,241,889
ARTS, ENTERTAINMENT & RECREATION	71	20	761,470	14	917,046
ACCOMMODATIONS & FOOD SERVICES	72	90	15,165,535	72	9,708,018
ACCOMMODATIONS	721	10	1,172,961	4	1,733,313
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	80	13,992,574	68	7,974,705
OTHER SERVICES	81	156	3,321,115	136	3,181,615
REPAIR & MAINTENANCE	811	97	2,670,723	99	2,726,257
PERSONAL SERVICE	812	41	593,176	23	401,549
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	57,216	14	53,809
PUBLIC ADMINISTRATION, OTHER	92.00	D	D	5	165,592
TOTAL ALL INDUSTRIES		4,061	\$86,537,980	3,804	\$138,582,228

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2017

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
RETAIL TRADE	44-45	1,083	\$35,650,348	1,701	\$23,203,686
MOTOR VEHICLES & PARTS	441	42	8,549,106	59	1,598,614
NEW & USED AUTO DEALERS	4411	4	5,411,682	10	1,225,635
RV, BOAT, MOTORCYCLE DEALERS	4412	10	962,634	12	332,093
AUTOMOTIVE PARTS & TIRE	4413	28	2,174,790	37	40,886
FURNITURE & HOME FURNISHING	442	51	740,987	118	1,280,416
ELECTRONICS & APPLIANCES	443	90	1,268,915	131	1,402,315
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	62	2,667,116	107	1,257,031
BUILDING MATERIALS	4441	47	2,466,937	90	1,214,330
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	200,179	17	42,701
FOOD & BEVERAGE STORES	445	13	1,883,351	36	4,727,495
GROCERY & CONVENIENCE STORES	4451	4	1,735,281	8	4,712,104
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	148,070	28	15,391
DRUG/HEALTH STORES	446	111	171,251	151	4,412,957
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	860,462	12	1,475,955
APPAREL & ACCESSORIES	448	101	306,543	167	514,456
CLOTHING & SHOE STORES	4481, 4482	91	237,034	153	486,114
JEWELRY & LUGGAGE STORES	4483	10	69,509	14	28,342
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	94	1,253,326	147	282,646
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	71	1,243,644	120	269,152
BOOK STORES & NEWS DEALERS	4512	23	9,682	27	13,494
GENERAL MERCHANDISE STORES	452	20	12,159,214	18	676,408
DEPARTMENT STORES	4521	4	32,830	4	94,596
GENERAL MERCHANDISE STORES	4529	16	12,126,384	14	581,812
E-COMMERCE & MAIL ORDER	4541	128	773,336	185	2,196,068
MISCELLANEOUS RETAILERS	453, 4542, 4543	366	5,016,741	570	3,379,325
AGRICULTURE, FORESTRY, FISHING	11	6	100,969	6	898,718
MINING	21	D	D	D	D
UTILITIES	22	3	29,459	4	6,917
CONSTRUCTION	23	190	4,882,736	905	40,419,668
CONSTRUCTION OF BUILDINGS	236	38	2,649,370	209	32,319,900
HEAVY CONSTRUCTION & HIGHWAYS	237	8	560,278	26	1,066,724
SPECIAL TRADE CONTRACTORS	238	144	1,673,088	670	7,033,044
MANUFACTURING	31-33	134	947,568	232	1,409,837
WHOLESALE TRADE	42	506	4,231,938	623	4,350,376
DURABLE GOODS	423	362	3,126,471	416	3,364,486
NONDURABLE GOODS	424	144	1,105,467	206	985,575
ELECTRONIC MARKETS, AGENTS & BROKERS	425	0	0	D	D
TRANSPORTATION & WAREHOUSING	48-49	5	50,192	12	186,787
INFORMATION	51	170	1,257,127	232	4,302,295
FINANCE, INSURANCE	52	46	668,335	43	425,839
REAL ESTATE, RENTAL/LEASING	53	88	622,763	149	1,719,545
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	122	390,289	207	2,147,391
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	145	784,819	453	3,701,241
ARTS, ENTERTAINMENT & RECREATION	71	8	105,935	25	507,265
ACCOMMODATIONS & FOOD SERVICES	72	33	4,661,718	74	15,477,321
ACCOMMODATIONS	721	3	920,292	9	3,574,476
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	30	3,741,426	65	11,902,845
OTHER SERVICES	81	87	2,299,080	181	2,137,843
REPAIR & MAINTENANCE	811	53	1,975,457	132	1,793,081
PERSONAL SERVICE	812	22	257,777	35	338,459
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	65,846	14	6,303
PUBLIC ADMINISTRATION, OTHER	92.00	4	18,498	4	5,498
TOTAL ALL INDUSTRIES		2,631	\$56,702,187	4,853	\$100,918,105

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2017

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,759</u>	<u>\$101,272,760</u>	<u>1,815</u>	<u>\$66,135,002</u>
MOTOR VEHICLES & PARTS	441	88	55,788,916	78	21,250,597
NEW & USED AUTO DEALERS	4411	23	52,856,507	17	11,334,341
RV, BOAT, MOTORCYCLE DEALERS	4412	10	2,173,888	18	6,315,073
AUTOMOTIVE PARTS & TIRE	4413	55	758,521	43	3,601,183
FURNITURE & HOME FURNISHING	442	181	3,276,786	88	1,717,915
ELECTRONICS & APPLIANCES	443	202	3,159,224	155	2,230,370
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	179	3,477,931	88	7,898,262
BUILDING MATERIALS	4441	142	3,293,897	70	4,688,388
LAWN & GARDEN SUPPLIES & EQUIP.	4442	37	184,034	18	3,209,874
FOOD & BEVERAGE STORES	445	74	7,840,192	42	4,731,116
GROCERY & CONVENIENCE STORES	4451	16	7,261,167	13	4,302,526
OTHER FOOD & BEVERAGE STORES	4452, 4453	58	579,025	29	428,590
DRUG/HEALTH STORES	446	266	3,458,115	163	2,693,201
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	1,057,576	15	3,823,804
APPAREL & ACCESSORIES	448	271	6,259,936	177	1,309,439
CLOTHING & SHOE STORES	4481, 4482	238	5,943,182	160	1,085,188
JEWELRY & LUGGAGE STORES	4483	33	316,754	17	224,251
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	227	1,010,801	158	1,066,452
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	179	839,318	120	986,747
BOOK STORES & NEWS DEALERS	4512	48	171,483	38	79,705
GENERAL MERCHANDISE STORES	452	22	3,073,635	23	11,478,448
DEPARTMENT STORES	4521	3	206,560	4	80,934
GENERAL MERCHANDISE STORES	4529	19	2,867,075	19	11,397,514
E-COMMERCE & MAIL ORDER	4541	261	5,226,032	194	1,938,050
MISCELLANEOUS RETAILERS	453, 4542, 4543	979	7,643,616	634	5,997,348
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>44,447</u>	<u>13</u>	<u>65,246</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>35,341</u>	<u>5</u>	<u>206,913</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,946</u>	<u>32,737,359</u>	<u>430</u>	<u>39,321,839</u>
CONSTRUCTION OF BUILDINGS	236	523	17,225,163	111	32,142,777
HEAVY CONSTRUCTION & HIGHWAYS	237	40	858,444	20	1,102,756
SPECIAL TRADE CONTRACTORS	238	1,383	14,653,752	299	6,076,306
<u>MANUFACTURING</u>	<u>31-33</u>	<u>499</u>	<u>3,002,245</u>	<u>261</u>	<u>2,111,695</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,106</u>	<u>8,152,123</u>	<u>808</u>	<u>8,341,964</u>
DURABLE GOODS	423	736	6,508,230	551	6,493,580
NONDURABLE GOODS	424	363	1,638,929	253	1,793,761
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	4,964	4	54,623
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>27</u>	<u>990,661</u>	<u>16</u>	<u>217,996</u>
<u>INFORMATION</u>	<u>51</u>	<u>347</u>	<u>7,768,232</u>	<u>246</u>	<u>4,023,788</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>72</u>	<u>1,313,801</u>	<u>56</u>	<u>1,398,059</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>199</u>	<u>2,450,074</u>	<u>136</u>	<u>2,116,968</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>422</u>	<u>3,054,857</u>	<u>233</u>	<u>3,103,031</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>882</u>	<u>7,927,826</u>	<u>276</u>	<u>3,522,346</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>50</u>	<u>2,537,883</u>	<u>30</u>	<u>568,567</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>173</u>	<u>31,181,749</u>	<u>89</u>	<u>21,359,140</u>
ACCOMMODATIONS	721	7	1,503,995	11	4,104,944
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	166	29,677,754	78	17,254,196
<u>OTHER SERVICES</u>	<u>81</u>	<u>324</u>	<u>6,686,403</u>	<u>153</u>	<u>4,062,191</u>
REPAIR & MAINTENANCE	811	214	5,422,648	98	3,519,245
PERSONAL SERVICE	812	88	1,253,197	38	463,756
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22	10,558	17	79,190
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>8,448</u>	<u>11</u>	<u>50,803</u>
TOTAL ALL INDUSTRIES		8,837	\$209,166,887	4,579	\$156,606,979

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2017

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,894</u>	<u>\$351,419,949</u>	<u>2,927</u>	<u>\$200,034,508</u>
MOTOR VEHICLES & PARTS	441	193	135,644,525	118	21,621,589
NEW & USED AUTO DEALERS	4411	49	117,033,300	31	14,334,738
RV, BOAT, MOTORCYCLE DEALERS	4412	30	7,004,052	12	1,464,085
AUTOMOTIVE PARTS & TIRE	4413	114	11,607,173	75	5,822,766
FURNITURE & HOME FURNISHING	442	228	10,607,110	179	6,307,773
ELECTRONICS & APPLIANCES	443	356	17,478,682	249	12,191,656
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	246	22,751,307	177	28,452,599
BUILDING MATERIALS	4441	193	21,906,217	139	27,608,270
LAWN & GARDEN SUPPLIES & EQUIP.	4442	53	845,090	38	844,329
FOOD & BEVERAGE STORES	445	150	18,500,057	94	13,502,769
GROCERY & CONVENIENCE STORES	4451	73	18,037,728	29	11,432,279
OTHER FOOD & BEVERAGE STORES	4452, 4453	77	462,329	65	2,070,490
DRUG/HEALTH STORES	446	343	15,382,485	291	8,546,848
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	43	8,959,540	23	4,849,496
APPAREL & ACCESSORIES	448	319	13,925,651	281	10,374,074
CLOTHING & SHOE STORES	4481, 4482	269	12,360,660	244	9,174,556
JEWELRY & LUGGAGE STORES	4483	50	1,564,991	37	1,199,518
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	322	9,529,119	229	9,745,786
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	259	8,841,516	184	8,691,439
BOOK STORES & NEWS DEALERS	4512	63	687,603	45	1,054,347
GENERAL MERCHANDISE STORES	452	36	63,366,351	32	64,001,610
DEPARTMENT STORES	4521	7	11,493,886	7	16,240,931
GENERAL MERCHANDISE STORES	4529	29	51,872,465	25	47,760,679
E-COMMERCE & MAIL ORDER	4541	318	9,470,513	257	6,088,505
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,340	25,804,609	997	14,351,803
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>18</u>	<u>50,280</u>	<u>17</u>	<u>71,856</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>151,556</u>	<u>3</u>	<u>9,879</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>288,521</u>	<u>5</u>	<u>74,922</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,499</u>	<u>90,691,441</u>	<u>1,803</u>	<u>43,094,069</u>
CONSTRUCTION OF BUILDINGS	236	671	49,418,801	468	23,698,353
HEAVY CONSTRUCTION & HIGHWAYS	237	79	7,062,612	36	2,534,476
SPECIAL TRADE CONTRACTORS	238	1,749	34,210,028	1,299	16,861,240
<u>MANUFACTURING</u>	<u>31-33</u>	<u>808</u>	<u>15,555,039</u>	<u>477</u>	<u>2,800,786</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,873</u>	<u>51,280,981</u>	<u>1,256</u>	<u>15,400,643</u>
DURABLE GOODS	423	1,338	41,036,427	873	11,328,502
NONDURABLE GOODS	424	520	10,195,397	376	4,020,750
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	49,157	7	51,391
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>48</u>	<u>3,805,047</u>	<u>35</u>	<u>818,564</u>
<u>INFORMATION</u>	<u>51</u>	<u>494</u>	<u>37,525,381</u>	<u>358</u>	<u>22,294,883</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>124</u>	<u>9,837,635</u>	<u>86</u>	<u>4,230,560</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>329</u>	<u>17,497,190</u>	<u>262</u>	<u>6,775,146</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>672</u>	<u>16,070,546</u>	<u>451</u>	<u>5,775,299</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,221</u>	<u>18,173,175</u>	<u>952</u>	<u>8,132,959</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>79</u>	<u>6,697,008</u>	<u>61</u>	<u>9,682,673</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>421</u>	<u>78,622,479</u>	<u>271</u>	<u>61,467,236</u>
ACCOMMODATIONS	721	20	7,270,669	17	7,968,656
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	401	71,351,810	254	53,498,580
<u>OTHER SERVICES</u>	<u>81</u>	<u>642</u>	<u>22,472,231</u>	<u>468</u>	<u>12,374,729</u>
REPAIR & MAINTENANCE	811	468	18,286,746	342	9,608,625
PERSONAL SERVICE	812	139	3,823,832	102	2,175,209
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	35	361,653	24	590,895
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>13</u>	<u>1,090,461</u>	<u>4</u>	<u>306,312</u>
TOTAL ALL INDUSTRIES		13,151	\$721,228,920	9,436	\$393,345,024

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2017

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
RETAIL TRADE	44-45	1,363	\$173,583,640	2,776	\$191,519,118
MOTOR VEHICLES & PARTS	441	74	147,223,865	80	33,576,337
NEW & USED AUTO DEALERS	4411	20	98,862,208	13	23,726,017
RV, BOAT, MOTORCYCLE DEALERS	4412	17	45,604,906	15	7,516,518
AUTOMOTIVE PARTS & TIRE	4413	37	2,756,751	52	2,333,802
FURNITURE & HOME FURNISHING	442	75	3,572,633	192	7,082,048
ELECTRONICS & APPLIANCES	443	127	1,294,599	231	9,251,371
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	95	3,490,081	169	29,780,914
BUILDING MATERIALS	4441	82	2,361,937	133	27,981,162
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	1,128,144	36	1,799,752
FOOD & BEVERAGE STORES	445	30	111,488	77	7,981,249
GROCERY & CONVENIENCE STORES	4451	4	104,257	9	6,929,085
OTHER FOOD & BEVERAGE STORES	4452, 4453	26	7,231	68	1,052,164
DRUG/HEALTH STORES	446	100	1,276,374	250	7,759,665
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	2,097,379	9	2,450,543
APPAREL & ACCESSORIES	448	125	270,865	269	4,668,264
CLOTHING & SHOE STORES	4481, 4482	114	244,619	240	4,265,379
JEWELRY & LUGGAGE STORES	4483	11	26,246	29	402,885
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	102	3,882,747	240	13,955,514
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	84	3,877,952	192	12,140,462
BOOK STORES & NEWS DEALERS	4512	18	4,795	48	1,815,052
GENERAL MERCHANDISE STORES	452	19	6,191,516	31	56,351,883
DEPARTMENT STORES	4521	D	D	8	16,612,493
GENERAL MERCHANDISE STORES	4529	18	6,163,078	23	39,739,390
E-COMMERCE & MAIL ORDER	4541	137	947,915	280	6,885,403
MISCELLANEOUS RETAILERS	453, 4542, 4543	465	3,224,178	948	11,775,927
AGRICULTURE, FORESTRY, FISHING	11	4	31,224	13	119,887
MINING	21	D	D	D	D
UTILITIES	22	4	37,263	7	70,570
CONSTRUCTION	23	577	16,471,267	1,939	62,830,575
CONSTRUCTION OF BUILDINGS	236	116	9,287,730	526	38,658,792
HEAVY CONSTRUCTION & HIGHWAYS	237	26	1,786,191	55	4,559,434
SPECIAL TRADE CONTRACTORS	238	435	5,397,346	1,358	19,612,349
MANUFACTURING	31-33	242	1,568,890	516	4,820,045
WHOLESALE TRADE	42	690	21,659,866	1,226	16,783,363
DURABLE GOODS	423	500	19,015,284	825	13,091,486
NONDURABLE GOODS	424	188	2,520,608	396	3,663,331
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	5	28,546
TRANSPORTATION & WAREHOUSING	48-49	23	594,931	29	396,077
INFORMATION	51	186	2,953,955	381	13,377,946
FINANCE, INSURANCE	52	45	756,508	72	3,028,256
REAL ESTATE, RENTAL/LEASING	53	144	7,801,063	242	9,649,526
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	201	1,274,449	540	10,227,233
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	365	2,340,721	938	14,529,082
ARTS, ENTERTAINMENT & RECREATION	71	10	6,768	53	3,588,610
ACCOMMODATIONS & FOOD SERVICES	72	67	11,442,191	189	42,078,510
ACCOMMODATIONS	721	13	3,075,713	6	6,814,044
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	54	8,366,478	183	35,264,466
OTHER SERVICES	81	185	8,770,291	355	9,370,954
REPAIR & MAINTENANCE	811	149	8,192,405	235	7,451,627
PERSONAL SERVICE	812	27	573,755	93	1,764,229
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	4,131	27	155,098
PUBLIC ADMINISTRATION, OTHER	92.00	D	D	4	7,333
TOTAL ALL INDUSTRIES		4,109	\$249,294,828	9,282	\$382,406,444

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2017

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
RETAIL TRADE	44-45	1,242	\$36,530,549	2,783	\$304,846,164
MOTOR VEHICLES & PARTS	441	60	13,521,898	157	87,414,435
NEW & USED AUTO DEALERS	4411	7	8,640,287	47	66,328,314
RV, BOAT, MOTORCYCLE DEALERS	4412	9	2,895,107	29	14,538,747
AUTOMOTIVE PARTS & TIRE	4413	44	1,986,504	81	6,547,374
FURNITURE & HOME FURNISHING	442	65	694,851	135	9,917,961
ELECTRONICS & APPLIANCES	443	112	1,135,519	251	13,753,076
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	77	4,854,280	126	28,179,023
BUILDING MATERIALS	4441	62	1,439,347	100	25,164,663
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	3,414,933	26	3,014,360
FOOD & BEVERAGE STORES	445	19	2,799,692	63	9,500,989
GROCERY & CONVENIENCE STORES	4451	8	2,794,947	21	8,680,460
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	4,745	42	820,529
DRUG/HEALTH STORES	446	104	931,332	266	7,960,306
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	1,683,945	19	6,998,525
APPAREL & ACCESSORIES	448	121	761,533	255	25,089,612
CLOTHING & SHOE STORES	4481, 4482	113	757,187	225	21,859,158
JEWELRY & LUGGAGE STORES	4483	8	4,346	30	3,230,454
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	102	2,065,864	239	13,048,646
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	82	2,036,553	191	11,771,346
BOOK STORES & NEWS DEALERS	4512	20	29,311	48	1,277,300
GENERAL MERCHANDISE STORES	452	16	5,477,494	34	78,070,841
DEPARTMENT STORES	4521	5	5,234,872	9	23,695,650
GENERAL MERCHANDISE STORES	4529	11	242,622	25	54,375,191
E-COMMERCE & MAIL ORDER	4541	154	903,836	274	5,978,207
MISCELLANEOUS RETAILERS	453, 4542, 4543	403	1,700,305	964	18,934,543
AGRICULTURE, FORESTRY, FISHING	11	D	D	11	174,071
MINING	21	4	269,116	3	10,140
UTILITIES	22	D	D	4	151,102
CONSTRUCTION	23	336	4,917,559	1,004	47,815,811
CONSTRUCTION OF BUILDINGS	236	58	1,252,161	259	21,209,547
HEAVY CONSTRUCTION & HIGHWAYS	237	15	1,374,677	34	1,848,192
SPECIAL TRADE CONTRACTORS	238	263	2,290,721	711	24,758,072
MANUFACTURING	31-33	128	1,393,399	455	5,080,654
WHOLESALE TRADE	42	588	3,785,685	1,288	26,981,542
DURABLE GOODS	423	420	3,095,707	893	20,095,502
NONDURABLE GOODS	424	167	689,164	387	6,827,336
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	8	58,704
TRANSPORTATION & WAREHOUSING	48-49	18	258,338	22	554,091
INFORMATION	51	187	2,372,604	396	17,052,544
FINANCE, INSURANCE	52	47	268,034	105	5,279,157
REAL ESTATE, RENTAL/LEASING	53	99	1,684,032	219	6,803,233
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	143	800,343	396	6,775,330
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	199	645,301	560	9,564,398
ARTS, ENTERTAINMENT & RECREATION	71	11	630,950	45	4,729,614
ACCOMMODATIONS & FOOD SERVICES	72	43	10,771,605	218	60,640,192
ACCOMMODATIONS	721	7	2,745,637	22	9,751,756
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	36	8,025,968	196	50,888,436
OTHER SERVICES	81	115	2,456,282	373	15,482,833
REPAIR & MAINTENANCE	811	85	1,759,516	254	13,276,684
PERSONAL SERVICE	812	20	172,414	90	1,975,899
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	524,352	29	230,250
PUBLIC ADMINISTRATION, OTHER	92.00	6	248,819	5	216,433
TOTAL ALL INDUSTRIES		3,170	\$67,069,028	7,887	\$512,157,309

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2017

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
RETAIL TRADE	44-45	3,609	\$210,555,507	3,661	\$284,814,120
MOTOR VEHICLES & PARTS	441	167	42,336,901	120	146,499,381
NEW & USED AUTO DEALERS	4411	39	19,106,371	28	140,414,915
RV, BOAT, MOTORCYCLE DEALERS	4412	23	16,717,284	25	388,216
AUTOMOTIVE PARTS & TIRE	4413	105	6,513,246	67	5,696,250
FURNITURE & HOME FURNISHING	442	227	11,196,040	248	9,883,448
ELECTRONICS & APPLIANCES	443	326	10,819,053	318	9,273,473
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	261	37,264,218	223	10,237,845
BUILDING MATERIALS	4441	211	32,796,082	173	9,916,081
LAWN & GARDEN SUPPLIES & EQUIP.	4442	50	4,468,136	50	321,764
FOOD & BEVERAGE STORES	445	131	17,066,182	109	13,071,763
GROCERY & CONVENIENCE STORES	4451	53	16,251,420	21	12,454,268
OTHER FOOD & BEVERAGE STORES	4452, 4453	78	814,762	88	617,495
DRUG/HEALTH STORES	446	284	7,081,819	331	11,766,659
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	37	10,525,790	24	3,957,012
APPAREL & ACCESSORIES	448	302	6,745,116	345	6,810,941
CLOTHING & SHOE STORES	4481, 4482	265	5,569,097	302	5,915,461
JEWELRY & LUGGAGE STORES	4483	37	1,176,019	43	895,480
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	277	3,845,894	315	4,206,026
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	225	3,738,759	253	3,777,751
BOOK STORES & NEWS DEALERS	4512	52	107,135	62	428,275
GENERAL MERCHANDISE STORES	452	42	27,554,393	32	35,813,293
DEPARTMENT STORES	4521	7	11,167,759	5	2,614,939
GENERAL MERCHANDISE STORES	4529	35	16,386,634	27	33,198,354
E-COMMERCE & MAIL ORDER	4541	304	9,028,484	322	15,068,373
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,251	27,091,617	1,274	18,225,906
AGRICULTURE, FORESTRY, FISHING	11	22	153,114	20	112,608
MINING	21	5	63,420	3	21,732
UTILITIES	22	10	1,722,586	8	302,461
CONSTRUCTION	23	2,327	74,080,959	3,217	143,980,982
CONSTRUCTION OF BUILDINGS	236	594	30,430,119	942	101,588,294
HEAVY CONSTRUCTION & HIGHWAYS	237	74	5,040,641	80	3,896,558
SPECIAL TRADE CONTRACTORS	238	1,659	38,610,199	2,195	38,496,130
MANUFACTURING	31-33	788	13,173,356	751	9,721,750
WHOLESALE TRADE	42	1,933	81,205,456	1,577	30,354,307
DURABLE GOODS	423	1,360	64,150,369	1,059	25,304,513
NONDURABLE GOODS	424	563	16,990,566	509	5,030,883
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	64,521	9	18,911
TRANSPORTATION & WAREHOUSING	48-49	65	1,761,021	32	783,104
INFORMATION	51	466	28,836,697	488	24,138,960
FINANCE, INSURANCE	52	103	10,568,817	92	6,911,908
REAL ESTATE, RENTAL/LEASING	53	368	26,362,417	290	11,061,872
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	638	11,822,377	772	13,446,084
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,080	15,414,791	1,406	19,195,726
ARTS, ENTERTAINMENT & RECREATION	71	56	5,440,168	76	5,255,821
ACCOMMODATIONS & FOOD SERVICES	72	347	60,451,961	276	63,171,469
ACCOMMODATIONS	721	18	7,363,166	12	12,587,330
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	329	53,088,795	264	50,584,139
OTHER SERVICES	81	618	23,206,919	529	19,261,621
REPAIR & MAINTENANCE	811	470	19,509,048	349	15,638,672
PERSONAL SERVICE	812	123	3,567,446	151	3,427,882
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	130,425	29	195,067
PUBLIC ADMINISTRATION, OTHER	92.00	10	586,435	7	184,641
TOTAL ALL INDUSTRIES		12,445	\$565,406,001	13,205	\$632,719,166

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2017

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
RETAIL TRADE	44-45	2,351	\$158,479,743	1,983	\$153,619,314
MOTOR VEHICLES & PARTS	441	84	12,073,921	90	62,611,376
NEW & USED AUTO DEALERS	4411	8	326,845	15	56,801,493
RV, BOAT, MOTORCYCLE DEALERS	4412	13	5,107,977	17	211,715
AUTOMOTIVE PARTS & TIRE	4413	63	6,639,099	58	5,598,168
FURNITURE & HOME FURNISHING	442	141	5,043,743	99	2,434,849
ELECTRONICS & APPLIANCES	443	206	7,340,330	174	3,205,050
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	119	25,169,149	108	22,662,042
BUILDING MATERIALS	4441	95	24,749,493	89	21,068,208
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	419,656	19	1,593,834
FOOD & BEVERAGE STORES	445	52	7,078,440	47	7,587,847
GROCERY & CONVENIENCE STORES	4451	15	6,952,339	11	6,487,445
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	126,101	36	1,100,402
DRUG/HEALTH STORES	446	223	4,281,015	206	6,482,494
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	2,111,715	25	5,523,227
APPAREL & ACCESSORIES	448	213	6,528,797	182	1,898,862
CLOTHING & SHOE STORES	4481, 4482	191	5,931,837	156	978,566
JEWELRY & LUGGAGE STORES	4483	22	596,960	26	920,296
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	196	13,646,416	159	1,851,822
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	154	13,494,228	128	1,754,184
BOOK STORES & NEWS DEALERS	4512	42	152,188	31	97,638
GENERAL MERCHANDISE STORES	452	25	54,612,596	27	28,108,812
DEPARTMENT STORES	4521	7	12,023,366	7	3,355,620
GENERAL MERCHANDISE STORES	4529	18	42,589,230	20	24,753,192
E-COMMERCE & MAIL ORDER	4541	229	4,065,668	196	2,818,554
MISCELLANEOUS RETAILERS	453, 4542, 4543	847	16,527,953	670	8,434,379
AGRICULTURE, FORESTRY, FISHING	11	11	103,498	6	22,027
MINING	21	3	17,768	3	103,951
UTILITIES	22	7	81,737	7	36,678
CONSTRUCTION	23	1,246	47,081,091	601	14,519,707
CONSTRUCTION OF BUILDINGS	236	338	19,059,510	138	6,246,299
HEAVY CONSTRUCTION & HIGHWAYS	237	31	8,290,766	26	399,217
SPECIAL TRADE CONTRACTORS	238	877	19,730,815	437	7,874,191
MANUFACTURING	31-33	346	4,104,514	309	3,483,041
WHOLESALE TRADE	42	990	15,674,007	1,002	14,999,545
DURABLE GOODS	423	688	11,889,526	727	12,862,921
NONDURABLE GOODS	424	297	3,768,824	272	2,133,787
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	15,657	3	2,837
TRANSPORTATION & WAREHOUSING	48-49	17	140,702	22	529,089
INFORMATION	51	312	12,799,474	313	8,866,816
FINANCE, INSURANCE	52	70	1,250,523	80	2,955,236
REAL ESTATE, RENTAL/LEASING	53	207	4,010,701	193	5,048,782
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	336	6,729,522	288	3,666,938
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	638	6,019,377	395	3,313,008
ARTS, ENTERTAINMENT & RECREATION	71	39	3,357,485	31	1,034,075
ACCOMMODATIONS & FOOD SERVICES	72	156	35,312,335	108	21,139,345
ACCOMMODATIONS	721	8	3,220,413	5	509,649
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	148	32,091,922	103	20,629,696
OTHER SERVICES	81	292	9,581,588	237	6,458,091
REPAIR & MAINTENANCE	811	207	8,037,499	159	5,281,025
PERSONAL SERVICE	812	66	1,532,272	58	1,007,289
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	11,817	20	169,777
PUBLIC ADMINISTRATION, OTHER	92.00	7	657,373	5	133,824
TOTAL ALL INDUSTRIES		7,028	\$305,401,438	5,583	\$239,929,467

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2017

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
RETAIL TRADE	44-45	2,889	\$408,076,048	2,548	\$154,094,730
MOTOR VEHICLES & PARTS	441	131	137,743,045	125	44,357,913
NEW & USED AUTO DEALERS	4411	41	107,806,951	25	32,007,685
RV, BOAT, MOTORCYCLE DEALERS	4412	9	22,768,389	20	6,875,724
AUTOMOTIVE PARTS & TIRE	4413	81	7,167,705	80	5,474,504
FURNITURE & HOME FURNISHING	442	181	18,152,624	138	3,001,084
ELECTRONICS & APPLIANCES	443	258	26,729,259	196	7,682,130
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	174	18,506,880	139	7,562,780
BUILDING MATERIALS	4441	140	16,888,751	116	5,303,431
LAWN & GARDEN SUPPLIES & EQUIP.	4442	34	1,618,129	23	2,259,349
FOOD & BEVERAGE STORES	445	78	10,678,744	57	10,711,916
GROCERY & CONVENIENCE STORES	4451	28	8,202,882	17	10,201,352
OTHER FOOD & BEVERAGE STORES	4452, 4453	50	2,475,862	40	510,564
DRUG/HEALTH STORES	446	248	11,690,876	244	4,588,288
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	3,428,744	18	2,944,578
APPAREL & ACCESSORIES	448	282	58,572,192	235	4,963,385
CLOTHING & SHOE STORES	4481, 4482	246	50,983,339	212	4,341,643
JEWELRY & LUGGAGE STORES	4483	36	7,588,853	23	621,742
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	221	23,115,880	212	4,068,202
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	178	21,165,208	168	3,974,098
BOOK STORES & NEWS DEALERS	4512	43	1,950,672	44	94,104
GENERAL MERCHANDISE STORES	452	35	73,282,546	30	48,283,691
DEPARTMENT STORES	4521	9	33,602,910	8	12,250,934
GENERAL MERCHANDISE STORES	4529	26	39,679,636	22	36,032,757
E-COMMERCE & MAIL ORDER	4541	275	5,305,521	251	5,057,489
MISCELLANEOUS RETAILERS	453, 4542, 4543	990	20,869,737	903	10,873,274
AGRICULTURE, FORESTRY, FISHING	11	9	15,086	6	13,158
MINING	21	D	D	D	D
UTILITIES	22	5	865,786	5	289,830
CONSTRUCTION	23	1,849	47,887,820	1,381	30,613,324
CONSTRUCTION OF BUILDINGS	236	437	28,825,198	307	18,321,699
HEAVY CONSTRUCTION & HIGHWAYS	237	49	2,397,931	38	594,703
SPECIAL TRADE CONTRACTORS	238	1,363	16,664,691	1,036	11,696,922
MANUFACTURING	31-33	492	3,112,205	415	3,419,962
WHOLESALE TRADE	42	1,270	21,013,707	1,114	15,422,452
DURABLE GOODS	423	876	16,974,505	789	12,448,584
NONDURABLE GOODS	424	384	3,969,840	323	2,971,308
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	69,362	D	D
TRANSPORTATION & WAREHOUSING	48-49	38	758,008	24	390,535
INFORMATION	51	391	18,402,852	313	13,340,263
FINANCE, INSURANCE	52	88	9,347,619	76	1,920,327
REAL ESTATE, RENTAL/LEASING	53	247	6,872,423	222	3,661,686
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	500	7,139,724	327	2,240,752
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	956	8,350,523	679	4,972,855
ARTS, ENTERTAINMENT & RECREATION	71	54	3,650,538	32	1,928,173
ACCOMMODATIONS & FOOD SERVICES	72	253	62,594,058	132	29,280,720
ACCOMMODATIONS	721	15	11,827,319	4	1,285,319
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	238	50,766,739	128	27,995,401
OTHER SERVICES	81	446	15,874,411	357	9,825,359
REPAIR & MAINTENANCE	811	316	12,174,449	262	8,294,064
PERSONAL SERVICE	812	105	3,602,866	78	1,523,675
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	97,096	17	7,620
PUBLIC ADMINISTRATION, OTHER	92.00	5	73,983	6	12,076
TOTAL ALL INDUSTRIES		9,494	\$614,046,527	7,638	\$271,426,379

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2017

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,143</u>	<u>\$26,668,872</u>	<u>1,894</u>	<u>\$100,798,131</u>
MOTOR VEHICLES & PARTS	441	41	85,344	104	23,216,609
NEW & USED AUTO DEALERS	4411	5	18,643	22	15,741,067
RV, BOAT, MOTORCYCLE DEALERS	4412	13	46,734	18	3,013,733
AUTOMOTIVE PARTS & TIRE	4413	23	19,967	64	4,461,809
FURNITURE & HOME FURNISHING	442	163	2,900,216	80	2,101,916
ELECTRONICS & APPLIANCES	443	164	2,484,256	153	4,006,511
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	146	1,824,795	82	20,495,446
BUILDING MATERIALS	4441	114	1,566,115	63	19,726,884
LAWN & GARDEN SUPPLIES & EQUIP.	4442	32	258,680	19	768,562
FOOD & BEVERAGE STORES	445	68	1,453,607	52	5,673,948
GROCERY & CONVENIENCE STORES	4451	6	1,313,647	17	5,445,982
OTHER FOOD & BEVERAGE STORES	4452, 4453	62	139,960	35	227,966
DRUG/HEALTH STORES	446	188	2,381,899	189	3,533,820
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	561,973	25	4,197,963
APPAREL & ACCESSORIES	448	223	2,132,291	174	2,349,500
CLOTHING & SHOE STORES	4481, 4482	201	2,028,597	158	2,163,634
JEWELRY & LUGGAGE STORES	4483	22	103,694	16	185,866
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	199	1,069,039	161	3,043,824
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	160	694,652	128	3,020,246
BOOK STORES & NEWS DEALERS	4512	39	374,387	33	23,578
GENERAL MERCHANDISE STORES	452	21	3,488,401	24	19,121,244
DEPARTMENT STORES	4521	4	156,545	5	3,996,811
GENERAL MERCHANDISE STORES	4529	17	3,331,856	19	15,124,433
E-COMMERCE & MAIL ORDER	4541	223	4,670,031	189	2,196,379
MISCELLANEOUS RETAILERS	453, 4542, 4543	701	3,617,020	661	10,860,971
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>17,417</u>	<u>12</u>	<u>67,886</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>506,274</u>	<u>4</u>	<u>908,890</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,621</u>	<u>51,920,050</u>	<u>456</u>	<u>22,168,736</u>
CONSTRUCTION OF BUILDINGS	236	447	38,033,097	111	13,220,139
HEAVY CONSTRUCTION & HIGHWAYS	237	38	1,417,337	22	1,389,351
SPECIAL TRADE CONTRACTORS	238	1,136	12,469,616	323	7,559,246
<u>MANUFACTURING</u>	<u>31-33</u>	<u>348</u>	<u>1,363,213</u>	<u>270</u>	<u>2,529,833</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>759</u>	<u>5,416,059</u>	<u>1,013</u>	<u>15,714,971</u>
DURABLE GOODS	423	473	4,833,677	734	12,880,420
NONDURABLE GOODS	424	283	581,865	275	2,823,427
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	517	4	11,124
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>13</u>	<u>59,333</u>	<u>17</u>	<u>259,715</u>
<u>INFORMATION</u>	<u>51</u>	<u>278</u>	<u>4,788,242</u>	<u>269</u>	<u>6,339,577</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>55</u>	<u>2,073,757</u>	<u>74</u>	<u>1,703,818</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>142</u>	<u>1,585,385</u>	<u>166</u>	<u>2,709,439</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>377</u>	<u>3,832,725</u>	<u>251</u>	<u>2,260,016</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>789</u>	<u>7,223,105</u>	<u>303</u>	<u>4,041,786</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>32</u>	<u>1,878,151</u>	<u>26</u>	<u>649,287</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>86</u>	<u>6,971,253</u>	<u>98</u>	<u>23,294,029</u>
ACCOMMODATIONS	721	3	38,390	17	5,048,017
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	83	6,932,863	81	18,246,012
<u>OTHER SERVICES</u>	<u>81</u>	<u>197</u>	<u>2,282,535</u>	<u>203</u>	<u>7,978,184</u>
REPAIR & MAINTENANCE	811	128	1,059,584	140	6,867,441
PERSONAL SERVICE	812	54	1,219,125	42	1,009,389
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	3,826	21	101,354
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>5,512</u>	<u>4</u>	<u>36,335</u>
TOTAL ALL INDUSTRIES		6,866	\$116,601,854	5,061	\$191,461,786

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2017

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
RETAIL TRADE	44-45	2,210	\$120,187,361	1,622	\$20,349,500
MOTOR VEHICLES & PARTS	441	109	45,077,750	42	386,152
NEW & USED AUTO DEALERS	4411	25	20,815,628	7	8,473
RV, BOAT, MOTORCYCLE DEALERS	4412	20	20,857,838	6	26,434
AUTOMOTIVE PARTS & TIRE	4413	64	3,404,284	29	351,245
FURNITURE & HOME FURNISHING	442	130	2,866,873	106	589,038
ELECTRONICS & APPLIANCES	443	189	4,383,233	131	4,876,686
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	127	19,745,819	89	1,225,555
BUILDING MATERIALS	4441	102	12,979,244	72	1,142,252
LAWN & GARDEN SUPPLIES & EQUIP.	4442	25	6,766,575	17	83,303
FOOD & BEVERAGE STORES	445	54	8,890,092	32	3,105,289
GROCERY & CONVENIENCE STORES	4451	16	8,448,475	13	3,087,311
OTHER FOOD & BEVERAGE STORES	4452, 4453	38	441,617	19	17,978
DRUG/HEALTH STORES	446	211	3,584,160	147	1,562,598
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	2,775,293	8	510,952
APPAREL & ACCESSORIES	448	198	1,109,142	164	370,523
CLOTHING & SHOE STORES	4481, 4482	178	925,027	151	361,025
JEWELRY & LUGGAGE STORES	4483	20	184,115	13	9,498
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	171	2,135,417	140	354,977
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	131	2,061,190	113	340,773
BOOK STORES & NEWS DEALERS	4512	40	74,227	27	14,204
GENERAL MERCHANDISE STORES	452	22	16,088,107	16	1,689,804
DEPARTMENT STORES	4521	5	183,337	D	D
GENERAL MERCHANDISE STORES	4529	17	15,904,770	14	1,631,358
E-COMMERCE & MAIL ORDER	4541	214	2,717,900	196	1,907,672
MISCELLANEOUS RETAILERS	453, 4542, 4543	767	10,813,575	551	3,770,254
AGRICULTURE, FORESTRY, FISHING	11	10	43,271	7	3,921
MINING	21	D	D	D	D
UTILITIES	22	4	26,769	D	D
CONSTRUCTION	23	861	28,727,338	722	9,690,578
CONSTRUCTION OF BUILDINGS	236	203	10,849,685	159	4,971,889
HEAVY CONSTRUCTION & HIGHWAYS	237	33	2,525,718	20	916,755
SPECIAL TRADE CONTRACTORS	238	625	15,351,935	543	3,801,934
MANUFACTURING	31-33	373	3,744,311	192	1,632,428
WHOLESALE TRADE	42	1,051	12,835,167	613	5,298,236
DURABLE GOODS	423	748	10,084,934	435	4,813,528
NONDURABLE GOODS	424	296	2,742,212	175	483,771
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	8,021	3	937
TRANSPORTATION & WAREHOUSING	48-49	23	659,859	9	41,717
INFORMATION	51	302	6,242,777	231	5,788,733
FINANCE, INSURANCE	52	76	1,571,772	52	676,665
REAL ESTATE, RENTAL/LEASING	53	200	3,853,632	126	811,338
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	338	4,548,195	242	3,340,062
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	480	6,118,578	421	3,360,470
ARTS, ENTERTAINMENT & RECREATION	71	24	1,751,022	23	928,382
ACCOMMODATIONS & FOOD SERVICES	72	119	17,635,231	54	5,488,738
ACCOMMODATIONS	721	9	1,951,289	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	110	15,683,942	53	5,210,302
OTHER SERVICES	81	247	5,058,013	143	1,222,160
REPAIR & MAINTENANCE	811	169	3,918,898	87	738,221
PERSONAL SERVICE	812	56	1,033,853	40	373,825
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22	105,262	16	110,114
PUBLIC ADMINISTRATION, OTHER	92.00	10	136,627	3	11,133
TOTAL ALL INDUSTRIES		6,330	\$213,153,404	4,463	\$58,647,771

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2017

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
RETAIL TRADE	44-45	1,792	\$53,566,447	3,424	\$298,426,864
MOTOR VEHICLES & PARTS	441	57	5,870,744	125	123,034,067
NEW & USED AUTO DEALERS	4411	7	3,487,328	27	110,621,101
RV, BOAT, MOTORCYCLE DEALERS	4412	9	35,355	30	8,022,562
AUTOMOTIVE PARTS & TIRE	4413	41	2,348,061	68	4,390,404
FURNITURE & HOME FURNISHING	442	111	1,401,201	193	10,084,196
ELECTRONICS & APPLIANCES	443	138	2,807,394	326	14,941,204
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	76	12,709,159	180	33,998,430
BUILDING MATERIALS	4441	61	12,661,678	143	28,473,408
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	47,481	37	5,525,022
FOOD & BEVERAGE STORES	445	35	4,920,096	94	16,912,838
GROCERY & CONVENIENCE STORES	4451	5	4,348,502	24	14,608,444
OTHER FOOD & BEVERAGE STORES	4452, 4453	30	571,594	70	2,304,394
DRUG/HEALTH STORES	446	149	3,170,245	339	11,288,099
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	1,885,162	25	3,711,626
APPAREL & ACCESSORIES	448	181	1,447,921	314	16,363,722
CLOTHING & SHOE STORES	4481, 4482	161	1,000,362	275	14,291,314
JEWELRY & LUGGAGE STORES	4483	20	447,559	39	2,072,408
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	185	1,132,400	287	15,172,312
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	150	1,035,317	226	13,330,082
BOOK STORES & NEWS DEALERS	4512	35	97,083	61	1,842,230
GENERAL MERCHANDISE STORES	452	22	10,603,215	33	21,373,737
DEPARTMENT STORES	4521	D	D	8	20,492,520
GENERAL MERCHANDISE STORES	4529	20	10,490,899	25	881,217
E-COMMERCE & MAIL ORDER	4541	211	2,648,062	288	8,242,966
MISCELLANEOUS RETAILERS	453, 4542, 4543	619	4,970,848	1,220	23,303,667
AGRICULTURE, FORESTRY, FISHING	11	5	8,323	18	65,337
MINING	21	0	0	0	0
UTILITIES	22	5	118,952	8	62,852
CONSTRUCTION	23	426	17,701,058	1,578	65,357,246
CONSTRUCTION OF BUILDINGS	236	96	13,878,466	442	35,068,377
HEAVY CONSTRUCTION & HIGHWAYS	237	12	331,907	41	7,740,474
SPECIAL TRADE CONTRACTORS	238	318	3,490,685	1,095	22,548,395
MANUFACTURING	31-33	244	2,638,395	625	6,852,846
WHOLESALE TRADE	42	743	4,699,623	1,583	37,241,698
DURABLE GOODS	423	491	2,890,133	1,126	31,745,179
NONDURABLE GOODS	424	248	1,721,396	450	5,454,506
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	88,094	7	42,013
TRANSPORTATION & WAREHOUSING	48-49	7	35,552	27	377,782
INFORMATION	51	236	4,471,726	498	26,240,225
FINANCE, INSURANCE	52	56	1,028,554	108	5,943,954
REAL ESTATE, RENTAL/LEASING	53	118	2,362,107	291	9,979,842
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	207	2,111,116	602	19,920,388
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	304	2,099,871	933	15,725,183
ARTS, ENTERTAINMENT & RECREATION	71	22	870,237	54	2,837,619
ACCOMMODATIONS & FOOD SERVICES	72	75	16,141,426	268	57,435,520
ACCOMMODATIONS	721	6	1,823,559	15	7,061,838
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	69	14,317,867	253	50,373,682
OTHER SERVICES	81	166	2,731,003	478	14,468,149
REPAIR & MAINTENANCE	811	101	1,815,583	305	11,957,118
PERSONAL SERVICE	812	43	722,223	135	2,323,070
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22	193,197	38	187,961
PUBLIC ADMINISTRATION, OTHER	92.00	0	0	14	4,734,731
TOTAL ALL INDUSTRIES		4,408	\$110,603,841	10,511	\$565,675,043

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2017

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>816</u>	<u>\$39,747,695</u>	<u>2,218</u>	<u>\$183,457,202</u>
MOTOR VEHICLES & PARTS	441	32	9,776,921	135	103,111,774
NEW & USED AUTO DEALERS	4411	7	8,530,408	27	65,502,022
RV, BOAT, MOTORCYCLE DEALERS	4412	5	5,221	24	27,854,058
AUTOMOTIVE PARTS & TIRE	4413	20	1,241,292	84	9,755,694
FURNITURE & HOME FURNISHING	442	33	314,929	99	3,260,757
ELECTRONICS & APPLIANCES	443	65	1,325,232	190	4,580,081
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	30	6,699,279	103	18,328,932
BUILDING MATERIALS	4441	22	6,360,763	81	16,994,179
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	338,516	22	1,334,753
FOOD & BEVERAGE STORES	445	12	1,284,702	62	8,263,777
GROCERY & CONVENIENCE STORES	4451	5	1,270,855	22	7,912,956
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	13,847	40	350,821
DRUG/HEALTH STORES	446	94	1,130,285	201	4,118,627
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	700,065	24	6,660,486
APPAREL & ACCESSORIES	448	88	215,576	206	1,974,694
CLOTHING & SHOE STORES	4481, 4482	84	214,047	187	1,817,911
JEWELRY & LUGGAGE STORES	4483	4	1,529	19	156,783
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	74	491,282	184	1,317,631
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	57	482,295	147	821,934
BOOK STORES & NEWS DEALERS	4512	17	8,987	37	495,697
GENERAL MERCHANDISE STORES	452	14	13,251,695	29	18,311,175
DEPARTMENT STORES	4521	D	D	4	313,314
GENERAL MERCHANDISE STORES	4529	12	12,536,174	25	17,997,861
E-COMMERCE & MAIL ORDER	4541	100	445,022	216	3,638,054
MISCELLANEOUS RETAILERS	453, 4542, 4543	266	4,112,707	769	9,891,214
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>10</u>	<u>165,237</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>18,761</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>126,829</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>129</u>	<u>2,995,975</u>	<u>839</u>	<u>50,159,977</u>
CONSTRUCTION OF BUILDINGS	236	28	779,904	200	24,291,260
HEAVY CONSTRUCTION & HIGHWAYS	237	7	33,474	36	1,773,605
SPECIAL TRADE CONTRACTORS	238	94	2,182,597	603	24,095,112
<u>MANUFACTURING</u>	<u>31-33</u>	<u>79</u>	<u>205,288</u>	<u>341</u>	<u>5,149,894</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>386</u>	<u>1,518,949</u>	<u>1,151</u>	<u>33,353,586</u>
DURABLE GOODS	423	269	1,107,279	809	26,763,780
NONDURABLE GOODS	424	114	402,507	335	6,542,941
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	9,163	7	46,865
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>301,918</u>	<u>44</u>	<u>2,427,382</u>
<u>INFORMATION</u>	<u>51</u>	<u>144</u>	<u>1,097,730</u>	<u>315</u>	<u>9,579,883</u>
FINANCE, INSURANCE	52	32	61,679	77	1,635,484
REAL ESTATE, RENTAL/LEASING	53	69	770,599	190	9,074,875
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	115	435,466	326	3,171,296
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	123	318,320	445	7,240,029
ARTS, ENTERTAINMENT & RECREATION	71	6	175,514	25	1,312,068
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>34</u>	<u>5,791,777</u>	<u>156</u>	<u>29,244,729</u>
ACCOMMODATIONS	721	5	1,016,064	16	5,491,110
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	29	4,775,713	140	23,753,619
<u>OTHER SERVICES</u>	<u>81</u>	<u>81</u>	<u>1,130,256</u>	<u>271</u>	<u>10,254,639</u>
REPAIR & MAINTENANCE	811	50	949,636	205	8,150,720
PERSONAL SERVICE	812	22	179,279	42	1,963,755
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	1,341	24	140,164
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>9</u>	<u>725,550</u>
TOTAL ALL INDUSTRIES		2,029	\$54,864,370	6,422	\$346,971,472

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2017

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
RETAIL TRADE	44-45	1,776	\$36,682,266	1,550	\$23,238,948
MOTOR VEHICLES & PARTS	441	83	8,165,664	51	2,653,146
NEW & USED AUTO DEALERS	4411	14	6,385,020	6	219,967
RV, BOAT, MOTORCYCLE DEALERS	4412	15	85,344	13	468,619
AUTOMOTIVE PARTS & TIRE	4413	54	1,695,300	32	1,964,560
FURNITURE & HOME FURNISHING	442	88	1,196,269	85	886,244
ELECTRONICS & APPLIANCES	443	160	2,084,863	131	835,729
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	88	3,477,924	92	3,265,089
BUILDING MATERIALS	4441	64	3,386,065	69	2,693,641
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	91,859	23	571,448
FOOD & BEVERAGE STORES	445	39	4,669,531	36	3,365,219
GROCERY & CONVENIENCE STORES	4451	9	4,035,823	6	3,152,518
OTHER FOOD & BEVERAGE STORES	4452, 4453	30	633,708	30	212,701
DRUG/HEALTH STORES	446	163	2,865,474	147	2,111,749
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	2,020,985	7	931,963
APPAREL & ACCESSORIES	448	182	808,117	163	1,337,549
CLOTHING & SHOE STORES	4481, 4482	163	791,575	145	1,227,729
JEWELRY & LUGGAGE STORES	4483	19	16,542	18	109,820
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	167	1,975,101	142	967,754
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	131	1,612,574	110	772,349
BOOK STORES & NEWS DEALERS	4512	36	362,527	32	195,405
GENERAL MERCHANDISE STORES	452	26	4,076,144	21	1,194,777
DEPARTMENT STORES	4521	5	673,334	4	94,227
GENERAL MERCHANDISE STORES	4529	21	3,402,810	17	1,100,550
E-COMMERCE & MAIL ORDER	4541	197	1,939,565	188	1,670,224
MISCELLANEOUS RETAILERS	453, 4542, 4543	573	3,402,629	487	4,019,505
AGRICULTURE, FORESTRY, FISHING	11	14	140,884	5	2,116
MINING	21	0	0	0	0
UTILITIES	22	3	8,136	0	0
CONSTRUCTION	23	381	10,184,812	348	13,848,068
CONSTRUCTION OF BUILDINGS	236	100	4,222,292	95	8,825,364
HEAVY CONSTRUCTION & HIGHWAYS	237	16	248,168	10	668,363
SPECIAL TRADE CONTRACTORS	238	265	5,714,352	243	4,354,341
MANUFACTURING	31-33	274	3,020,491	202	1,828,415
WHOLESALE TRADE	42	892	8,827,448	662	3,726,137
DURABLE GOODS	423	633	7,350,063	455	2,858,178
NONDURABLE GOODS	424	255	1,439,098	205	863,798
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	38,287	0	0
TRANSPORTATION & WAREHOUSING	48-49	15	492,004	10	694,428
INFORMATION	51	287	3,883,593	218	2,097,597
FINANCE, INSURANCE	52	64	1,006,616	45	598,597
REAL ESTATE, RENTAL/LEASING	53	139	1,952,115	106	771,049
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	249	2,002,930	175	1,452,832
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	300	2,552,547	218	1,340,203
ARTS, ENTERTAINMENT & RECREATION	71	25	643,865	25	748,761
ACCOMMODATIONS & FOOD SERVICES	72	118	17,738,228	98	10,038,572
ACCOMMODATIONS	721	26	4,855,426	25	2,275,359
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	92	12,882,802	73	7,763,213
OTHER SERVICES	81	200	3,230,003	137	3,771,546
REPAIR & MAINTENANCE	811	130	2,513,119	84	3,526,786
PERSONAL SERVICE	812	48	568,639	38	217,440
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22	148,245	15	27,320
PUBLIC ADMINISTRATION, OTHER	92.00	4	43,546	6	1,212,062
TOTAL ALL INDUSTRIES		4,741	\$92,409,484	3,807	\$65,377,209

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2017

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
RETAIL TRADE	44-45	1,836	\$46,707,850	3,078	\$390,258,085
MOTOR VEHICLES & PARTS	441	65	10,158,518	134	198,837,442
NEW & USED AUTO DEALERS	4411	13	8,347,673	37	194,012,986
RV, BOAT, MOTORCYCLE DEALERS	4412	14	318,392	15	210,692
AUTOMOTIVE PARTS & TIRE	4413	38	1,492,453	82	4,613,764
FURNITURE & HOME FURNISHING	442	101	1,946,840	173	6,269,928
ELECTRONICS & APPLIANCES	443	170	3,209,873	235	13,391,264
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	77	5,003,528	186	33,203,215
BUILDING MATERIALS	4441	63	4,907,711	144	29,470,475
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	95,817	42	3,732,740
FOOD & BEVERAGE STORES	445	32	2,969,405	67	5,664,831
GROCERY & CONVENIENCE STORES	4451	7	2,954,655	13	3,808,777
OTHER FOOD & BEVERAGE STORES	4452, 4453	25	14,750	54	1,856,054
DRUG/HEALTH STORES	446	175	2,761,046	280	7,879,119
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	838,047	22	4,495,185
APPAREL & ACCESSORIES	448	194	984,768	304	14,665,964
CLOTHING & SHOE STORES	4481, 4482	174	768,652	265	13,020,305
JEWELRY & LUGGAGE STORES	4483	20	216,116	39	1,645,659
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	177	2,434,480	267	10,120,980
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	134	704,347	215	9,750,921
BOOK STORES & NEWS DEALERS	4512	43	1,730,133	52	370,059
GENERAL MERCHANDISE STORES	452	20	9,404,011	35	72,104,714
DEPARTMENT STORES	4521	4	96,850	8	24,480,245
GENERAL MERCHANDISE STORES	4529	16	9,307,161	27	47,624,469
E-COMMERCE & MAIL ORDER	4541	201	3,027,871	273	5,679,025
MISCELLANEOUS RETAILERS	453, 4542, 4543	616	3,969,463	1,102	17,946,418
AGRICULTURE, FORESTRY, FISHING	11	3	1,410	21	120,767
MINING	21	D	D	D	D
UTILITIES	22	D	D	10	86,330
CONSTRUCTION	23	340	38,605,169	1,919	39,797,556
CONSTRUCTION OF BUILDINGS	236	87	24,776,413	515	18,163,544
HEAVY CONSTRUCTION & HIGHWAYS	237	19	819,359	41	2,934,771
SPECIAL TRADE CONTRACTORS	238	234	13,009,397	1,363	18,699,241
MANUFACTURING	31-33	241	2,181,227	516	5,600,459
WHOLESALE TRADE	42	891	9,026,412	1,367	18,617,109
DURABLE GOODS	423	619	7,290,987	960	14,250,350
NONDURABLE GOODS	424	268	1,733,394	402	4,361,493
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	2,031	5	5,266
TRANSPORTATION & WAREHOUSING	48-49	14	663,647	34	870,864
INFORMATION	51	245	4,245,639	371	20,878,289
FINANCE, INSURANCE	52	52	518,250	90	7,655,081
REAL ESTATE, RENTAL/LEASING	53	116	3,647,917	271	8,384,237
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	257	3,068,333	456	8,839,550
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	237	4,643,426	929	9,602,190
ARTS, ENTERTAINMENT & RECREATION	71	20	1,000,049	56	3,751,476
ACCOMMODATIONS & FOOD SERVICES	72	87	18,245,098	232	50,656,968
ACCOMMODATIONS	721	8	3,920,995	6	5,102,572
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	79	14,324,103	226	45,554,396
OTHER SERVICES	81	130	2,765,250	460	13,457,281
REPAIR & MAINTENANCE	811	71	2,238,463	330	10,244,743
PERSONAL SERVICE	812	40	513,784	101	2,878,030
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	13,003	29	334,508
PUBLIC ADMINISTRATION, OTHER	92.00	3	116,673	8	50,497
TOTAL ALL INDUSTRIES		4,475	\$135,446,438	9,820	\$578,632,298

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2017

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
RETAIL TRADE	44-45	3,384	\$244,685,612	3,524	\$367,942,358
MOTOR VEHICLES & PARTS	441	100	11,217,788	146	135,413,687
NEW & USED AUTO DEALERS	4411	17	2,135,042	32	121,424,031
RV, BOAT, MOTORCYCLE DEALERS	4412	17	3,950,316	19	6,327,135
AUTOMOTIVE PARTS & TIRE	4413	66	5,132,430	95	7,662,521
FURNITURE & HOME FURNISHING	442	230	12,512,717	221	52,815,418
ELECTRONICS & APPLIANCES	443	339	63,984,457	321	24,968,182
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	234	25,008,323	230	27,110,324
BUILDING MATERIALS	4441	180	23,985,998	187	24,030,798
LAWN & GARDEN SUPPLIES & EQUIP.	4442	54	1,022,325	43	3,079,526
FOOD & BEVERAGE STORES	445	92	9,816,767	108	11,538,423
GROCERY & CONVENIENCE STORES	4451	16	8,896,140	33	10,164,201
OTHER FOOD & BEVERAGE STORES	4452, 4453	76	920,627	75	1,374,222
DRUG/HEALTH STORES	446	277	7,944,289	333	13,716,468
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,536,481	30	5,775,867
APPAREL & ACCESSORIES	448	303	12,012,433	293	5,835,113
CLOTHING & SHOE STORES	4481, 4482	263	11,423,692	255	4,290,414
JEWELRY & LUGGAGE STORES	4483	40	588,741	38	1,544,699
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	294	6,856,234	281	6,800,212
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	235	6,608,822	228	6,710,715
BOOK STORES & NEWS DEALERS	4512	59	247,412	53	89,497
GENERAL MERCHANDISE STORES	452	31	48,029,631	38	51,161,285
DEPARTMENT STORES	4521	8	21,799,825	8	14,444,093
GENERAL MERCHANDISE STORES	4529	23	26,229,806	30	36,717,192
E-COMMERCE & MAIL ORDER	4541	308	17,133,164	304	11,764,463
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,166	28,633,328	1,219	21,042,916
AGRICULTURE, FORESTRY, FISHING	11	15	90,528	20	197,837
MINING	21	5	32,033	8	109,013
UTILITIES	22	9	78,243	6	1,405,475
CONSTRUCTION	23	2,472	146,195,056	2,521	126,424,364
CONSTRUCTION OF BUILDINGS	236	669	95,831,135	640	75,705,020
HEAVY CONSTRUCTION & HIGHWAYS	237	71	3,322,634	82	20,333,920
SPECIAL TRADE CONTRACTORS	238	1,732	47,041,287	1,799	30,385,424
MANUFACTURING	31-33	700	14,062,970	674	13,358,793
WHOLESALE TRADE	42	1,605	77,522,030	1,670	47,602,932
DURABLE GOODS	423	1,103	64,892,251	1,195	34,620,966
NONDURABLE GOODS	424	492	12,391,067	467	12,914,374
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	238,712	8	67,592
TRANSPORTATION & WAREHOUSING	48-49	46	721,711	48	1,499,964
INFORMATION	51	472	35,819,076	475	27,666,399
FINANCE, INSURANCE	52	94	4,690,032	104	7,895,067
REAL ESTATE, RENTAL/LEASING	53	294	37,963,037	303	15,277,369
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	744	59,652,659	657	17,859,889
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,171	26,175,308	1,135	17,779,859
ARTS, ENTERTAINMENT & RECREATION	71	89	6,553,457	56	2,904,708
ACCOMMODATIONS & FOOD SERVICES	72	266	87,052,899	302	68,890,511
ACCOMMODATIONS	721	8	12,732,902	13	9,334,236
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	258	74,319,997	289	59,556,275
OTHER SERVICES	81	479	18,177,131	521	16,583,395
REPAIR & MAINTENANCE	811	332	12,897,011	384	13,437,053
PERSONAL SERVICE	812	114	5,172,703	105	2,910,814
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	33	107,417	32	235,528
PUBLIC ADMINISTRATION, OTHER	92.00	7	151,319	9	87,907
TOTAL ALL INDUSTRIES		11,852	\$759,623,101	12,033	\$733,485,840

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2017

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
RETAIL TRADE	44-45	2,573	\$139,794,095	1,622	\$34,477,828
MOTOR VEHICLES & PARTS	441	94	20,887,774	56	3,108,127
NEW & USED AUTO DEALERS	4411	18	14,521,867	6	47,000
RV, BOAT, MOTORCYCLE DEALERS	4412	16	887,482	6	308,633
AUTOMOTIVE PARTS & TIRE	4413	60	5,478,425	44	2,752,494
FURNITURE & HOME FURNISHING	442	135	6,976,370	105	1,574,026
ELECTRONICS & APPLIANCES	443	215	6,307,248	154	3,369,498
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	106	25,214,977	111	900,721
BUILDING MATERIALS	4441	82	21,295,373	93	872,295
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	3,919,604	18	28,426
FOOD & BEVERAGE STORES	445	66	9,737,557	50	4,925,937
GROCERY & CONVENIENCE STORES	4451	11	8,750,162	25	4,103,683
OTHER FOOD & BEVERAGE STORES	4452, 4453	55	987,395	25	822,254
DRUG/HEALTH STORES	446	258	6,158,184	137	215,013
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	22	5,070,394	14	1,293,858
APPAREL & ACCESSORIES	448	233	5,935,347	141	875,760
CLOTHING & SHOE STORES	4481, 4482	208	5,538,823	130	846,874
JEWELRY & LUGGAGE STORES	4483	25	396,524	11	28,886
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	251	3,109,227	112	342,980
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	194	2,567,300	85	292,007
BOOK STORES & NEWS DEALERS	4512	57	541,927	27	50,973
GENERAL MERCHANDISE STORES	452	36	33,588,807	18	190,876
DEPARTMENT STORES	4521	9	10,724,683	3	70,993
GENERAL MERCHANDISE STORES	4529	27	22,864,124	15	119,883
E-COMMERCE & MAIL ORDER	4541	256	5,485,121	168	1,483,358
MISCELLANEOUS RETAILERS	453, 4542, 4543	901	11,323,089	556	16,197,674
AGRICULTURE, FORESTRY, FISHING	11	11	133,527	4	5,538
MINING	21	3	48,955	0	0
UTILITIES	22	4	821,282	4	5,435
CONSTRUCTION	23	928	56,932,750	832	66,010,191
CONSTRUCTION OF BUILDINGS	236	247	30,087,360	171	43,994,738
HEAVY CONSTRUCTION & HIGHWAYS	237	35	4,081,141	30	6,831,106
SPECIAL TRADE CONTRACTORS	238	646	22,764,249	631	15,184,347
MANUFACTURING	31-33	465	6,129,544	256	2,723,828
WHOLESALE TRADE	42	1,325	28,205,494	672	12,875,276
DURABLE GOODS	423	936	21,475,088	465	7,822,175
NONDURABLE GOODS	424	377	4,828,619	202	4,909,173
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	1,901,787	5	143,928
TRANSPORTATION & WAREHOUSING	48-49	29	598,965	46	28,063,796
INFORMATION	51	339	11,340,901	216	7,109,709
FINANCE, INSURANCE	52	79	1,268,078	48	415,537
REAL ESTATE, RENTAL/LEASING	53	190	7,002,133	208	76,070,932
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	347	6,743,254	220	3,143,841
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	512	10,065,859	386	3,129,837
ARTS, ENTERTAINMENT & RECREATION	71	33	4,687,886	15	315,663
ACCOMMODATIONS & FOOD SERVICES	72	174	44,304,999	117	112,495,448
ACCOMMODATIONS	721	16	8,515,529	32	62,340,502
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	158	35,789,470	85	50,154,946
OTHER SERVICES	81	253	9,742,327	205	14,543,428
REPAIR & MAINTENANCE	811	166	6,996,441	151	4,327,392
PERSONAL SERVICE	812	63	2,608,521	45	10,211,706
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	137,365	9	4,330
PUBLIC ADMINISTRATION, OTHER	92.00	6	25,137	6	36,329
TOTAL ALL INDUSTRIES		7,271	\$327,845,186	4,858	\$361,433,065

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2017

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
RETAIL TRADE	44-45	9,121	\$1,735,748,896	1,349	\$30,915,684
MOTOR VEHICLES & PARTS	441	351	262,636,997	44	2,208,043
NEW & USED AUTO DEALERS	4411	91	202,683,493	3	78,339
RV, BOAT, MOTORCYCLE DEALERS	4412	97	39,610,520	7	54,918
AUTOMOTIVE PARTS & TIRE	4413	163	20,342,984	34	2,074,786
FURNITURE & HOME FURNISHING	442	546	86,185,728	71	625,462
ELECTRONICS & APPLIANCES	443	790	147,304,369	111	794,077
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	520	149,186,323	89	2,758,074
BUILDING MATERIALS	4441	399	139,841,334	73	2,682,086
LAWN & GARDEN SUPPLIES & EQUIP.	4442	121	9,344,989	16	75,988
FOOD & BEVERAGE STORES	445	650	133,007,907	25	2,107,105
GROCERY & CONVENIENCE STORES	4451	315	115,794,992	10	1,936,478
OTHER FOOD & BEVERAGE STORES	4452, 4453	335	17,212,915	15	170,627
DRUG/HEALTH STORES	446	693	117,181,575	131	1,048,871
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	110	27,811,315	11	1,435,301
APPAREL & ACCESSORIES	448	893	192,485,190	121	535,976
CLOTHING & SHOE STORES	4481, 4482	710	175,678,663	110	493,720
JEWELRY & LUGGAGE STORES	4483	183	16,806,527	11	42,256
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	699	96,246,765	103	315,885
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	550	80,544,107	75	216,517
BOOK STORES & NEWS DEALERS	4512	149	15,702,658	28	99,368
GENERAL MERCHANDISE STORES	452	66	165,272,335	23	15,925,156
DEPARTMENT STORES	4521	10	70,381,858	4	144,767
GENERAL MERCHANDISE STORES	4529	56	94,890,477	19	15,780,389
E-COMMERCE & MAIL ORDER	4541	526	133,480,055	151	943,025
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,277	224,950,337	469	2,218,709
AGRICULTURE, FORESTRY, FISHING	11	53	691,369	7	43,681
MINING	21	11	174,448	3	1,062
UTILITIES	22	14	279,173	0	0
CONSTRUCTION	23	8,687	1,692,044,353	323	5,928,929
CONSTRUCTION OF BUILDINGS	236	3,251	1,233,893,241	58	2,963,571
HEAVY CONSTRUCTION & HIGHWAYS	237	182	49,674,656	18	745,343
SPECIAL TRADE CONTRACTORS	238	5,254	408,476,456	247	2,220,015
MANUFACTURING	31-33	2,310	131,046,611	164	786,392
WHOLESALE TRADE	42	3,593	413,134,730	641	4,137,175
DURABLE GOODS	423	2,455	346,251,568	456	3,212,323
NONDURABLE GOODS	424	1,106	65,888,922	185	924,852
ELECTRONIC MARKETS, AGENTS & BROKERS	425	32	994,240	0	0
TRANSPORTATION & WAREHOUSING	48-49	251	30,520,500	6	15,958
INFORMATION	51	1,038	269,061,199	198	2,686,518
FINANCE, INSURANCE	52	195	57,508,125	52	1,322,203
REAL ESTATE, RENTAL/LEASING	53	803	143,759,146	125	2,453,447
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	2,530	208,225,060	178	1,314,583
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	3,280	257,744,137	239	1,221,416
ARTS, ENTERTAINMENT & RECREATION	71	577	69,312,715	13	274,104
ACCOMMODATIONS & FOOD SERVICES	72	2,982	1,121,890,045	58	7,413,702
ACCOMMODATIONS	721	191	320,081,990	3	372,984
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,791	801,808,055	55	7,040,718
OTHER SERVICES	81	2,206	186,132,686	123	1,891,291
REPAIR & MAINTENANCE	811	1,257	92,882,045	69	1,281,075
PERSONAL SERVICE	812	832	89,221,550	35	429,098
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	117	4,029,091	19	181,118
PUBLIC ADMINISTRATION, OTHER	92.00	32	1,823,153	5	208,922
TOTAL ALL INDUSTRIES		37,683	\$6,319,096,346	3,486	\$60,653,688

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2017

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
RETAIL TRADE	44-45	4,606	\$572,358,018	1,121	\$41,618,392
MOTOR VEHICLES & PARTS	441	246	120,143,069	51	8,937,278
NEW & USED AUTO DEALERS	4411	75	90,404,187	9	6,398,894
RV, BOAT, MOTORCYCLE DEALERS	4412	41	9,212,437	5	27,244
AUTOMOTIVE PARTS & TIRE	4413	130	20,526,445	37	2,511,140
FURNITURE & HOME FURNISHING	442	231	21,335,743	55	415,506
ELECTRONICS & APPLIANCES	443	406	34,145,243	107	2,058,501
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	230	73,254,992	55	5,531,089
BUILDING MATERIALS	4441	178	67,749,285	42	3,274,283
LAWN & GARDEN SUPPLIES & EQUIP.	4442	52	5,505,707	13	2,256,806
FOOD & BEVERAGE STORES	445	165	38,836,178	37	2,983,376
GROCERY & CONVENIENCE STORES	4451	58	34,638,259	20	2,939,803
OTHER FOOD & BEVERAGE STORES	4452, 4453	107	4,197,919	17	43,573
DRUG/HEALTH STORES	446	427	33,203,045	100	986,985
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	57	11,036,734	11	1,329,227
APPAREL & ACCESSORIES	448	415	42,557,069	126	1,022,112
CLOTHING & SHOE STORES	4481, 4482	353	37,185,553	118	1,012,875
JEWELRY & LUGGAGE STORES	4483	62	5,371,516	8	9,237
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	376	27,279,030	72	476,048
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	295	22,274,417	55	468,579
BOOK STORES & NEWS DEALERS	4512	81	5,004,613	17	7,469
GENERAL MERCHANDISE STORES	452	43	100,133,540	21	14,226,361
DEPARTMENT STORES	4521	10	33,103,143	4	968,087
GENERAL MERCHANDISE STORES	4529	33	67,030,397	17	13,258,274
E-COMMERCE & MAIL ORDER	4541	354	18,224,529	114	943,912
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,656	52,208,846	372	2,707,997
AGRICULTURE, FORESTRY, FISHING	11	20	113,243	6	40,026
MINING	21	3	78,092	D	D
UTILITIES	22	11	1,108,673	3	78,871
CONSTRUCTION	23	2,030	175,920,592	306	6,892,586
CONSTRUCTION OF BUILDINGS	236	662	91,632,804	68	2,721,687
HEAVY CONSTRUCTION & HIGHWAYS	237	62	11,015,647	19	539,770
SPECIAL TRADE CONTRACTORS	238	1,306	73,272,141	219	3,631,129
MANUFACTURING	31-33	918	23,771,691	125	1,350,466
WHOLESALE TRADE	42	2,143	102,366,696	548	7,629,515
DURABLE GOODS	423	1,518	83,356,780	389	4,574,646
NONDURABLE GOODS	424	608	18,834,882	155	3,044,393
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	175,034	4	10,476
TRANSPORTATION & WAREHOUSING	48-49	76	5,638,263	12	173,472
INFORMATION	51	583	54,277,953	181	3,565,666
FINANCE, INSURANCE	52	138	14,968,227	51	396,883
REAL ESTATE, RENTAL/LEASING	53	363	33,690,846	116	1,243,562
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	816	21,625,085	164	873,220
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	980	35,530,611	193	979,895
ARTS, ENTERTAINMENT & RECREATION	71	124	7,249,701	10	341,688
ACCOMMODATIONS & FOOD SERVICES	72	583	180,658,144	70	8,766,499
ACCOMMODATIONS	721	46	32,312,317	5	860,074
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	537	148,345,827	65	7,906,425
OTHER SERVICES	81	694	38,952,922	121	2,442,013
REPAIR & MAINTENANCE	811	425	27,498,730	79	1,934,598
PERSONAL SERVICE	812	217	10,212,967	28	469,572
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	52	1,241,225	14	37,843
PUBLIC ADMINISTRATION, OTHER	92.00	12	2,855,821	D	D
TOTAL ALL INDUSTRIES		14,100	\$1,271,164,578	3,031	\$76,677,014

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2017

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,939</u>	<u>\$613,785,358</u>	<u>2,020</u>	<u>\$266,928,172</u>
MOTOR VEHICLES & PARTS	441	245	189,662,144	67	20,927,282
NEW & USED AUTO DEALERS	4411	86	165,333,972	12	16,804,192
RV, BOAT, MOTORCYCLE DEALERS	4412	37	11,436,103	9	923,553
AUTOMOTIVE PARTS & TIRE	4413	122	12,892,069	46	3,199,537
FURNITURE & HOME FURNISHING	442	277	17,210,618	128	12,948,324
ELECTRONICS & APPLIANCES	443	439	36,106,463	234	27,932,269
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	289	61,504,703	130	26,517,865
BUILDING MATERIALS	4441	224	58,473,396	106	25,288,783
LAWN & GARDEN SUPPLIES & EQUIP.	4442	65	3,031,307	24	1,229,082
FOOD & BEVERAGE STORES	445	221	33,060,749	68	7,500,183
GROCERY & CONVENIENCE STORES	4451	101	31,402,226	26	3,943,863
OTHER FOOD & BEVERAGE STORES	4452, 4453	120	1,658,523	42	3,556,320
DRUG/HEALTH STORES	446	429	33,997,258	170	8,063,474
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	52	13,156,547	16	2,739,997
APPAREL & ACCESSORIES	448	429	46,175,190	198	57,754,424
CLOTHING & SHOE STORES	4481, 4482	374	39,402,521	174	51,761,204
JEWELRY & LUGGAGE STORES	4483	55	6,772,669	24	5,993,220
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	410	30,958,107	129	14,531,826
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	326	28,333,234	107	13,331,243
BOOK STORES & NEWS DEALERS	4512	84	2,624,873	22	1,200,583
GENERAL MERCHANDISE STORES	452	47	85,413,399	23	57,231,938
DEPARTMENT STORES	4521	8	30,819,279	8	33,187,212
GENERAL MERCHANDISE STORES	4529	39	54,594,120	15	24,044,726
E-COMMERCE & MAIL ORDER	4541	377	19,170,819	168	2,518,039
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,724	47,369,361	689	28,262,551
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>33</u>	<u>274,204</u>	<u>7</u>	<u>14,982</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>138,914</u>	<u>4</u>	<u>8,515</u>
<u>UTILITIES</u>	<u>22</u>	<u>14</u>	<u>495,456</u>	<u>4</u>	<u>3,511</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>3,361</u>	<u>267,593,267</u>	<u>1,028</u>	<u>35,987,750</u>
CONSTRUCTION OF BUILDINGS	236	1,028	140,465,477	201	22,718,997
HEAVY CONSTRUCTION & HIGHWAYS	237	94	57,112,315	37	782,901
SPECIAL TRADE CONTRACTORS	238	2,239	70,015,475	790	12,485,852
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,030</u>	<u>19,558,982</u>	<u>415</u>	<u>4,493,712</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,323</u>	<u>75,924,290</u>	<u>1,061</u>	<u>35,086,003</u>
DURABLE GOODS	423	1,611	61,870,446	745	30,278,879
NONDURABLE GOODS	424	693	13,757,387	310	4,729,023
ELECTRONIC MARKETS, AGENTS & BROKERS	425	19	296,457	6	78,101
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>82</u>	<u>11,500,970</u>	<u>38</u>	<u>1,704,414</u>
<u>INFORMATION</u>	<u>51</u>	<u>577</u>	<u>56,462,168</u>	<u>295</u>	<u>23,305,480</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>132</u>	<u>14,286,791</u>	<u>71</u>	<u>1,509,235</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>448</u>	<u>36,125,069</u>	<u>236</u>	<u>15,933,137</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>897</u>	<u>19,746,774</u>	<u>376</u>	<u>13,147,281</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,432</u>	<u>27,556,304</u>	<u>516</u>	<u>6,412,186</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>124</u>	<u>8,776,971</u>	<u>28</u>	<u>7,113,741</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>632</u>	<u>150,476,042</u>	<u>183</u>	<u>76,441,522</u>
ACCOMMODATIONS	721	30	20,296,737	16	21,071,772
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	602	130,179,305	167	55,369,750
<u>OTHER SERVICES</u>	<u>81</u>	<u>924</u>	<u>38,684,547</u>	<u>269</u>	<u>7,215,204</u>
REPAIR & MAINTENANCE	811	641	29,264,346	200	4,985,235
PERSONAL SERVICE	812	221	8,710,948	53	2,222,889
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	62	709,253	16	7,080
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>12</u>	<u>1,524,374</u>	<u>5</u>	<u>4,593</u>
TOTAL ALL INDUSTRIES		16,967	\$1,342,910,481	6,556	\$495,309,438

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2017

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
RETAIL TRADE	44-45	4,114	\$447,954,226	2,019	\$59,216,235
MOTOR VEHICLES & PARTS	441	167	135,275,951	83	15,012,792
NEW & USED AUTO DEALERS	4411	28	115,624,968	17	9,700,613
RV, BOAT, MOTORCYCLE DEALERS	4412	26	7,984,770	15	2,510,039
AUTOMOTIVE PARTS & TIRE	4413	113	11,666,213	51	2,802,140
FURNITURE & HOME FURNISHING	442	204	11,892,265	102	1,999,232
ELECTRONICS & APPLIANCES	443	396	20,807,440	167	3,527,585
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	218	40,127,669	109	4,208,355
BUILDING MATERIALS	4441	173	36,580,816	84	3,704,214
LAWN & GARDEN SUPPLIES & EQUIP.	4442	45	3,546,853	25	504,141
FOOD & BEVERAGE STORES	445	156	26,342,308	68	7,986,345
GROCERY & CONVENIENCE STORES	4451	52	22,716,005	16	7,079,181
OTHER FOOD & BEVERAGE STORES	4452, 4453	104	3,626,303	52	907,164
DRUG/HEALTH STORES	446	384	27,990,139	202	3,864,734
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	57	11,907,965	14	1,577,737
APPAREL & ACCESSORIES	448	352	23,822,106	179	1,810,682
CLOTHING & SHOE STORES	4481, 4482	308	21,887,902	163	1,403,384
JEWELRY & LUGGAGE STORES	4483	44	1,934,204	16	407,298
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	349	11,732,101	175	2,448,116
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	275	9,688,129	132	1,901,189
BOOK STORES & NEWS DEALERS	4512	74	2,043,972	43	546,927
GENERAL MERCHANDISE STORES	452	40	90,237,662	28	7,728,534
DEPARTMENT STORES	4521	6	24,563,140	6	3,103,550
GENERAL MERCHANDISE STORES	4529	34	65,674,522	22	4,624,984
E-COMMERCE & MAIL ORDER	4541	359	13,685,969	216	2,758,745
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,432	34,132,651	676	6,293,378
AGRICULTURE, FORESTRY, FISHING	11	22	56,162	15	163,856
MINING	21	3	84,631	0	0
UTILITIES	22	10	933,368	4	282,255
CONSTRUCTION	23	2,454	175,308,991	489	24,518,682
CONSTRUCTION OF BUILDINGS	236	684	84,244,730	145	14,666,462
HEAVY CONSTRUCTION & HIGHWAYS	237	68	10,326,783	16	353,543
SPECIAL TRADE CONTRACTORS	238	1,702	80,737,478	328	9,498,677
MANUFACTURING	31-33	787	14,083,995	334	4,322,177
WHOLESALE TRADE	42	2,048	67,943,451	1,025	12,372,177
DURABLE GOODS	423	1,439	55,744,819	724	9,737,644
NONDURABLE GOODS	424	589	11,977,782	295	2,591,360
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	220,850	6	43,173
TRANSPORTATION & WAREHOUSING	48-49	61	2,831,292	12	202,636
INFORMATION	51	571	48,773,092	302	5,554,166
FINANCE, INSURANCE	52	127	13,716,349	82	1,069,561
REAL ESTATE, RENTAL/LEASING	53	358	19,943,898	160	2,732,440
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	758	18,943,563	297	2,872,999
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,114	29,381,173	337	3,993,817
ARTS, ENTERTAINMENT & RECREATION	71	95	8,913,483	23	1,203,943
ACCOMMODATIONS & FOOD SERVICES	72	464	123,870,701	145	28,958,072
ACCOMMODATIONS	721	25	19,404,955	42	7,793,294
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	439	104,465,746	103	21,164,778
OTHER SERVICES	81	698	31,446,731	199	4,835,303
REPAIR & MAINTENANCE	811	451	25,392,514	122	4,003,224
PERSONAL SERVICE	812	213	5,743,319	53	755,401
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	34	310,898	24	76,678
PUBLIC ADMINISTRATION, OTHER	92.00	8	216,274	5	534,187
TOTAL ALL INDUSTRIES		13,692	\$1,004,401,380	5,449	\$152,840,945

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2017

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
RETAIL TRADE	44-45	2,285	\$140,117,650	2,924	\$244,279,970
MOTOR VEHICLES & PARTS	441	111	37,688,155	187	69,895,686
NEW & USED AUTO DEALERS	4411	25	29,436,000	57	49,107,643
RV, BOAT, MOTORCYCLE DEALERS	4412	19	3,737,469	30	11,242,104
AUTOMOTIVE PARTS & TIRE	4413	67	4,514,686	100	9,545,939
FURNITURE & HOME FURNISHING	442	108	5,261,894	136	5,784,691
ELECTRONICS & APPLIANCES	443	192	3,634,904	273	11,126,437
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	106	30,432,368	146	42,813,289
BUILDING MATERIALS	4441	79	28,509,080	110	37,826,856
LAWN & GARDEN SUPPLIES & EQUIP.	4442	27	1,923,288	36	4,986,433
FOOD & BEVERAGE STORES	445	64	7,267,933	96	14,771,561
GROCERY & CONVENIENCE STORES	4451	23	6,474,582	38	14,167,002
OTHER FOOD & BEVERAGE STORES	4452, 4453	41	793,351	58	604,559
DRUG/HEALTH STORES	446	225	5,135,546	279	8,865,311
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	2,438,541	33	5,355,694
APPAREL & ACCESSORIES	448	241	4,498,296	252	6,924,305
CLOTHING & SHOE STORES	4481, 4482	212	4,132,161	227	6,051,245
JEWELRY & LUGGAGE STORES	4483	29	366,135	25	873,060
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	193	5,103,951	249	5,933,355
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	157	4,917,475	201	5,331,560
BOOK STORES & NEWS DEALERS	4512	36	186,476	48	601,795
GENERAL MERCHANDISE STORES	452	28	23,511,230	36	52,312,045
DEPARTMENT STORES	4521	6	8,465,634	7	8,655,899
GENERAL MERCHANDISE STORES	4529	22	15,045,596	29	43,656,146
E-COMMERCE & MAIL ORDER	4541	228	3,326,786	252	5,677,044
MISCELLANEOUS RETAILERS	453, 4542, 4543	775	11,818,046	985	14,820,552
AGRICULTURE, FORESTRY, FISHING	11	13	33,273	16	130,236
MINING	21	4	44,491	4	57,252
UTILITIES	22	3	22,106	3	26,764
CONSTRUCTION	23	643	41,265,427	866	52,877,446
CONSTRUCTION OF BUILDINGS	236	167	20,748,665	246	30,888,024
HEAVY CONSTRUCTION & HIGHWAYS	237	25	2,647,034	36	2,046,573
SPECIAL TRADE CONTRACTORS	238	451	17,869,728	584	19,942,849
MANUFACTURING	31-33	382	4,156,268	529	11,363,030
WHOLESALE TRADE	42	1,177	23,358,605	1,462	36,545,782
DURABLE GOODS	423	849	19,599,395	1,064	30,781,941
NONDURABLE GOODS	424	324	3,736,626	389	5,667,720
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	22,584	9	96,121
TRANSPORTATION & WAREHOUSING	48-49	24	394,757	32	651,719
INFORMATION	51	351	11,299,929	390	20,301,733
FINANCE, INSURANCE	52	85	1,040,554	105	3,617,185
REAL ESTATE, RENTAL/LEASING	53	189	6,778,893	252	16,550,630
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	359	6,843,421	465	6,496,839
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	412	5,385,761	552	10,421,025
ARTS, ENTERTAINMENT & RECREATION	71	40	1,413,315	57	4,580,033
ACCOMMODATIONS & FOOD SERVICES	72	153	30,994,495	266	63,434,288
ACCOMMODATIONS	721	17	8,185,176	30	10,994,278
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	136	22,809,319	236	52,440,010
OTHER SERVICES	81	244	7,970,462	391	16,314,597
REPAIR & MAINTENANCE	811	163	6,746,868	267	12,772,503
PERSONAL SERVICE	812	56	1,101,978	91	3,197,374
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	121,616	33	344,720
PUBLIC ADMINISTRATION, OTHER	92.00	9	105,682	9	321,597
TOTAL ALL INDUSTRIES		6,373	\$281,225,089	8,323	\$487,970,126

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
2ND QUARTER, 2017

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>\$931,383,938</u>	<u>\$565,351,016</u>	<u>\$3,309,796</u>
CROP & ANIMAL PRODUCTION	111,112	350,268,796	172,739,973	924,157
FORESTRY & LOGGING	113	361,474,462	262,001,848	958,957
FISHING & HUNTING	114	49,319,508	12,603,468	75,288
AG & FORESTRY SUPPORT ACTIVITIES	115	170,321,172	118,005,727	1,351,394
<u>MINING</u>	<u>21</u>	<u>148,743,414</u>	<u>118,029,021</u>	<u>630,770</u>
SAND & GRAVEL, QUARRYING	2123	101,413,708	90,241,140	486,708
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	47,329,706	27,787,881	144,062
<u>UTILITIES</u>	<u>22</u>	<u>700,006,737</u>	<u>582,283,701</u>	<u>8,041,520</u>
HYDROELECTRIC POWER GENERATION	221111	7,822,920	7,230,724	82,158
ALTERNATIVE POWER GENERATION	221114-221117	4,066,850	3,542,715	26,408
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	4,059,653	3,737,308	34,447
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	107,796,668	97,538,140	1,230,017
NATURAL GAS DISTRIBUTION	2212	62,785,813	18,902,591	138,689
WATER & SEWER	2213	513,474,833	451,332,223	6,529,801
<u>CONSTRUCTION</u>	<u>23</u>	<u>14,556,474,964</u>	<u>13,110,753,594</u>	<u>64,240,429</u>
RESIDENTIAL BUILDING & REMODELING	2361	2,553,584,359	2,412,918,015	11,771,316
NONRESIDENTIAL BUILDING	2362	3,620,651,980	3,224,824,092	15,392,245
HEAVY CONSTRUCTION & HIGHWAYS	237	1,376,994,841	1,220,879,241	6,348,940
SPECIAL TRADE CONTRACTORS	238	7,005,243,784	6,252,132,246	30,727,928
ELECTRICAL	23821	1,413,186,590	1,228,922,963	6,195,518
PLUMBING & HEATING	23822	1,322,651,602	1,220,158,555	5,982,755
PAINTING	23832	258,189,768	240,477,356	1,158,884
MASONRY/DRYWALL	23814, 23831	427,557,712	399,685,012	1,920,164
ROOFING	23816	328,372,169	312,120,480	1,488,335
OTHER CONTRACTORS	238 not listed above	3,255,285,943	2,850,767,880	13,982,272
<u>MANUFACTURING</u>	<u>31-33</u>	<u>44,891,964,424</u>	<u>31,042,559,318</u>	<u>118,713,280</u>
FOOD PRODUCTS	311	4,481,257,324	1,819,325,185	6,773,778
MILLING OF GRAINS	3112	250,978,985	148,757,022	686,896
FRUITS & VEGETABLES	3114	1,036,332,580	123,077,326	557,692
DAIRY PRODUCTS	3115	596,512,489	80,404,944	390,364
MEAT PRODUCTS	3116	570,942,053	568,150,320	861,471
SEAFOOD PRODUCTS	3117	762,907,542	117,058,206	584,587
BAKERY PRODUCTS	3118	435,482,640	232,434,006	1,122,118
OTHER FOOD ITEMS	3111, 3113, 3119	828,101,035	549,443,361	2,570,650
BEVERAGES	312	594,329,675	385,557,027	1,879,245
TEXTILES	313,314	204,324,822	115,666,473	559,924
APPAREL	315	48,119,608	31,775,140	154,405
LEATHER & ALLIED PRODUCTS	316	33,156,591	16,418,926	80,343
LUMBER & WOOD PRODUCTS	321	2,153,705,574	1,315,649,311	5,050,390
SAWMILLS	3211	925,919,532	566,252,273	1,949,541
PLYWOOD & TRUSSES	3212	300,862,202	189,451,420	758,142
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	926,923,840	559,945,618	2,342,707
PAPER PRODUCTS	322	1,678,693,647	966,786,548	3,677,402
PULP & PAPER MILLS	3221	1,222,646,246	651,288,554	2,214,829
OTHER PAPER PRODUCTS	3222	456,047,401	315,497,994	1,462,573
COMMERCIAL PRINTING	323	225,173,713	174,338,080	858,196
PETROLEUM & COAL PRODUCTS	324	4,611,920,192	4,284,224,874	20,850,216
PETROLEUM REFINING	32411	4,449,517,441	4,181,427,277	20,346,035
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	162,402,751	102,797,597	504,181
CHEMICALS	325	2,054,669,505	1,211,458,739	5,802,669
CHEMICALS, PESTICIDES & FERTILIZERS	3251, 3253	903,957,478	526,778,575	2,628,867
PHARMACEUTICALS	3254	397,213,572	232,395,350	1,175,897
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	365,956,001	206,263,019	780,905
PAINT, COATING & ADHESIVES	3255	36,947,031	26,953,939	130,240
SOAP, CLEANING COMPOUND & TOILETRIES	3256	189,966,698	100,667,487	487,074
OTHER CHEMICAL PRODUCTS	3259	160,628,725	118,400,369	599,686

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
2ND QUARTER, 2017

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
PLASTICS & RUBBER PRODUCTS	326	969,051,360	554,766,736	2,604,009
NONMETALLIC MINERALS	327	818,925,924	614,089,059	2,946,968
PRIMARY METALS	331	691,924,348	474,280,890	2,000,955
IRON & STEEL MILLS	3311, 3312	297,569,291	179,041,700	828,657
ALUMINUM SMELTING	3313	185,785,826	162,360,807	533,576
OTHER NONFERROUS METALS	3314	38,571,574	37,293,222	180,452
FOUNDRIES	3315	169,997,657	95,585,161	458,270
FABRICATED METAL PRODUCTS	332	1,596,228,722	1,075,928,346	4,876,028
MACHINERY	333	1,644,342,418	886,556,445	4,272,385
FARM & CONSTRUCTION IMPLEMENTS	3331	148,333,412	90,935,429	439,283
INDUSTRIAL MACHINERY	3332	309,477,223	141,566,604	693,557
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	1,186,531,783	654,054,412	3,139,545
COMPUTERS & ELECTRONICS	334	2,701,733,583	1,346,763,287	6,400,672
COMPUTER HARDWARE	3341	132,574,311	30,944,000	180,312
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	124,685,087	57,850,739	286,559
AUDIO & VIDEO EQUIPMENT	3343	24,494,177	12,962,848	66,446
SEMICONDUCTORS	3344	802,660,341	379,400,644	1,545,941
INSTRUMENTS	3345	1,593,033,400	847,620,567	4,207,306
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	24,286,267	17,984,489	114,108
ELECTRICAL EQUIPMENT & APPLIANCES	335	716,633,586	301,586,724	1,443,041
LIGHTING EQUIPMENT	3351	182,678,714	30,349,959	150,147
HOUSEHOLD APPLIANCES	3352	3,385,940	2,469,947	11,943
OTHER ELECTRIC EQUIPMENT	3353, 3359	530,568,932	268,766,818	1,280,951
TRANSPORTATION EQUIPMENT	336	18,098,152,326	14,468,285,827	43,793,055
MOTOR VEHICLES & PARTS	3361, 3362, 3363	398,886,210	285,006,539	1,378,471
AIRCRAFT, AEROSPACE & PARTS	3364	17,227,428,087	13,847,950,462	40,755,767
SHIPS & BOATS	3366	444,725,011	315,711,001	1,563,303
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	27,113,018	19,617,825	95,514
FURNITURE & RELATED PRODUCTS	337	395,724,609	280,581,756	1,342,727
OTHER MANUFACTURING	339	1,173,896,897	718,519,945	3,346,872
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	125,852,446	78,377,364	398,620
DENTAL LABORATORIES	339116	45,022,578	40,578,952	242,593
SPORTING AND ATHLETIC GOODS	33992	182,086,604	60,372,304	315,861
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	820,935,269	539,191,325	2,389,798
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>40,975,489,036</u>	<u>29,768,828,311</u>	<u>139,041,084</u>
DURABLE GOODS	423	19,712,454,094	14,914,608,671	74,061,937
MOTOR VEHICLES & PARTS	4231	3,436,102,732	3,121,129,302	15,479,243
FURNITURE & HOME FURNISHINGS	4232	532,258,751	375,494,711	1,842,054
LUMBER & CONSTRUCTION MATERIALS	4233	2,294,481,824	1,574,553,506	7,441,418
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	3,380,671,059	2,658,234,199	13,690,863
METAL & MINERAL (except Petroleum)	4235	870,624,798	641,316,785	3,044,493
ELECTRICAL EQUIPMENT	4236	2,605,839,776	1,940,292,334	10,143,152
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	1,078,304,705	903,377,076	4,405,377
MACHINERY & EQUIPMENT	4238	3,474,002,461	2,757,982,583	12,999,956
SPORTING & RECREATIONAL GOODS & SUPPLIES	423910	381,167,438	202,469,723	993,828
TOY & HOBBY GOODS & SUPPLIES	423920	759,049,193	56,981,542	318,217
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	899,951,357	682,776,910	3,703,336
NONDURABLE GOODS:	424	20,974,403,108	14,699,722,076	63,713,892
PAPER & PAPER PRODUCTS	4241	710,409,730	550,710,884	2,529,238
DRUGS & SUNDRIES	4242	2,299,411,043	2,142,971,581	5,553,636
APPAREL	4243	1,057,254,468	299,119,636	1,480,249
FOOD PRODUCTS	4244	8,502,434,388	5,444,820,225	23,648,049
FARM PRODUCTS	4245	742,078,177	207,344,655	1,037,291
CHEMICALS & PLASTICS	4246	878,991,064	719,981,873	3,469,848
PETROLEUM PRODUCTS	4247	2,235,812,893	1,935,943,207	9,625,712
BEER & ALE	424810	275,191,442	262,879,476	1,273,015
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	1,072,379,299	790,267,468	3,868,641
FARM SUPPLIES	42491	1,242,724,937	899,785,720	4,454,344
TOBACCO & TOBACCO PRODUCTS	42494	397,969,645	313,213,209	1,511,644
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,559,746,022	1,132,684,142	5,262,225
ELECTRONIC MARKETS, AGENTS, BROKERS	425	288,631,834	154,497,564	1,265,255

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
2ND QUARTER, 2017

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
RETAIL TRADE	44-45	35,946,666,146	31,109,196,460	154,456,384
MOTOR VEHICLES & PARTS	441	7,333,420,270	6,509,577,316	33,122,282
NEW & USED AUTO DEALERS	4411	5,526,119,719	4,970,557,428	25,503,954
RV, BOAT, MOTORCYCLE DEALERS	4412	850,517,971	725,753,218	3,681,402
AUTOMOTIVE PARTS & TIRES	4413	956,782,580	813,266,670	3,936,926
FURNITURE & HOME FURNISHINGS	442	901,345,651	805,521,951	3,867,535
ELECTRONICS & APPLIANCES	443	1,687,612,179	1,459,808,768	8,062,309
HOUSEHOLD APPLIANCES	443141	177,717,799	175,706,077	845,576
ELECTRONIC STORES	443142	1,509,894,380	1,284,102,691	7,216,733
BLDG. MATERIALS, GARDEN SUPPLIES	444	3,002,875,054	2,824,187,419	13,493,844
BUILDING MATERIALS	4441	2,512,763,451	2,397,553,299	11,419,615
LAWN & GARDEN SUPPLIES	4442	490,111,603	426,634,120	2,074,229
FOOD & BEVERAGES (OFF-PREMISES)	445	4,419,403,607	4,167,803,658	19,872,274
GROCERY & CONVENIENCE STORES	4451	3,904,994,287	3,747,791,409	17,997,579
OTHER FOOD STORES/SPECIALTY FOODS	4452	380,493,991	308,751,684	1,319,678
BEER, WINE AND LIQUOR STORES	4453	133,915,329	111,260,565	555,017
DRUG STORES & PERSONAL CARE STORES	446	2,593,078,605	2,413,981,491	11,965,083
GAS STATIONS (INCL. CONVENIENCE STORES)	447	2,475,113,899	1,953,198,602	9,561,591
APPAREL & ACCESSORIES	448	1,299,666,599	1,098,708,366	5,324,457
CLOTHING STORES	4481	1,054,435,662	877,312,083	4,268,621
SHOE STORES	4482	96,221,614	92,276,449	435,759
JEWELRY & LUGGAGE STORES	4483	149,009,323	129,119,834	620,077
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	983,470,533	667,781,463	3,277,853
SPORTING GOODS	45111	530,364,785	442,047,362	2,159,871
HOBBY & TOY STORES	45112	266,457,154	91,912,363	444,053
SEWING SUPPLIES	45113	35,679,787	33,333,379	161,022
MUSICAL INSTRUMENTS	45114	38,118,217	33,356,123	170,405
BOOK, PERIODICAL & MUSIC STORES	45121	112,850,590	67,132,236	342,502
DEPARTMENT STORES	4521	786,242,994	763,483,635	3,666,300
GENERAL MERCHANDISE STORES	4529	5,491,148,067	4,621,228,681	22,040,896
E-COMMERCE & MAIL ORDER	4541	1,472,629,841	1,210,537,788	6,308,210
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,500,658,847	2,613,377,322	13,893,750
TRANSPORTATION	48-492	1,418,035,704	1,261,109,961	8,933,633
AIR TRANSPORTATION	481	23,559,233	20,084,906	189,474
RAILROADS	482	79,826,140	79,826,140	1,083,233
WATER TRANSPORTATION	483	36,957,168	25,715,904	120,975
TRUCK TRANSPORTATION	484	171,026,593	140,323,760	1,292,503
TRANSIT & GROUND PASSENGER TRANSPORT	485	54,044,801	44,596,888	584,732
PIPELINE TRANSPORTATION	486	D	D	D
SCENIC & SIGHTSEEING TRANSPORTATION	487	34,338,103	18,443,084	102,138
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	980,886,697	898,365,506	5,287,381
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	26,189,411	23,433,343	223,328
WAREHOUSING & STORAGE	493	216,896,861	197,197,118	1,040,219
INFORMATION	51	6,200,995,365	5,264,434,955	51,878,133
PUBLISHING (EXCEPT INTERNET)	511	1,400,591,687	899,414,899	6,849,409
NEWSPAPERS	51111	108,918,735	107,741,345	433,518
BOOKS & PERIODICALS	51112, 51113	100,896,993	78,081,825	533,923
SOFTWARE	5112	1,078,806,636	611,328,674	4,452,213
OTHER PUBLISHERS	51114, 51119	111,969,323	102,263,055	1,429,755
MOTION PICTURE PRODUCTION	512	230,519,982	191,353,207	2,410,974
RADIO & TV BROADCASTING, CABLE TV	515	551,964,158	467,624,142	5,854,824
TELEPHONE & TELECOMMUNICATIONS	517	3,010,985,741	2,968,345,718	27,406,915
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	615,170,167	400,431,313	5,088,758
OTHER INFORMATION SERVICES	519	391,763,630	337,265,676	4,267,253
FINANCE, INSURANCE, REAL ESTATE	52-53	11,929,708,351	9,180,608,377	107,280,395
BANKS & CREDIT UNIONS	522	4,622,641,432	3,858,186,060	54,073,123
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,787,163,030	1,316,645,026	13,913,637
INSURANCE AGENTS & BROKERS	524	2,103,413,854	960,073,442	8,016,537
REAL ESTATE AGENTS & BROKERS	531	1,562,471,663	1,500,359,213	21,491,943
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,687,385,712	1,382,062,648	7,401,160
LESSORS OF NONFINANCIAL INTANGIBLES	533	166,632,660	163,281,988	2,383,995

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
2ND QUARTER, 2017

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>42,113,847,442</u>	<u>32,408,908,456</u>	<u>360,505,028</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICE</u>	<u>54</u>	<u>15,511,328,742</u>	<u>10,722,070,136</u>	<u>134,741,789</u>
LEGAL SERVICES	5411	1,257,762,061	1,169,343,730	16,766,668
ACCOUNTING SERVICES	5412	2,166,767,129	2,112,671,770	31,447,068
ARCHITECTURAL SERVICES	54131	493,607,823	353,892,502	5,265,048
ENGINEERING SERVICES	54133	1,515,311,215	1,274,325,970	12,678,437
OTHER RELATED SERVICES	54132, 54134-54138	175,393,419	152,399,878	2,040,597
SPECIALIZED DESIGN SERVICES	5414	249,201,166	208,782,193	2,079,209
COMPUTER SYSTEM DESIGN SERVICES	5415	4,891,875,821	2,261,199,725	25,239,957
CONSULTING SERVICES	5416	2,551,455,332	1,865,115,465	23,755,034
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICES	5417	841,562,390	304,642,994	2,739,684
ADVERTISING & PUBLIC RELATIONS	5418	335,882,364	275,178,451	3,709,229
OTHER PROFESSIONAL SERVICES	5419	1,032,510,022	744,517,458	9,020,858
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>107,356,231</u>	<u>89,734,500</u>	<u>1,028,691</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	4,441,450,491	3,770,165,515	39,203,192
EMPLOYMENT SERVICES	5613	841,890,928	756,869,620	10,172,687
TRAVEL SERVICES	5615	286,552,870	180,494,457	1,332,028
INVESTIGATION & SECURITY SERVICES	5616	316,559,659	293,861,817	3,344,658
BUILDING SERVICES & JANITORIAL	5617	855,039,792	823,287,847	6,414,465
OTHER	5611, 5612, 5614, 5619	2,141,407,242	1,715,651,774	17,939,354
WASTE TREATMENT/ COLLECTION	562	960,762,422	885,065,180	9,561,679
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>502,394,542</u>	<u>322,244,769</u>	<u>3,868,689</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>11,944,594,513</u>	<u>8,636,683,684</u>	<u>121,679,806</u>
AMBULATORY HEALTH CARE SERVICES	621	5,509,222,670	4,681,952,868	67,486,418
PHYSICIANS	6211	2,229,106,745	1,827,345,484	27,049,436
DENTISTS	6212	944,615,909	934,181,134	13,958,340
OTHER HEALTH PRACTITIONERS	6213	807,421,851	757,487,705	10,367,275
OUTPATIENT CARE CENTERS	6214	838,264,134	633,670,604	8,564,244
MEDICAL & DIAGNOSTIC LABORATORIES	6215	336,317,005	194,824,182	2,907,580
HOME HEALTH CARE	6216	188,380,080	180,495,392	2,351,736
OTHER AMBULATORY HEALTH CARE	6219	165,116,946	153,948,367	2,287,807
HOSPITALS	622	5,436,379,851	3,184,555,094	46,249,186
NURSING & RETIREMENT HOMES	623	615,127,566	554,467,190	5,471,954
SOCIAL SERVICES & DAY CARE	624	383,864,426	215,708,532	2,472,248
<u>ARTS, ENTERTAINMENT, & RECREATION</u>	<u>71</u>	<u>914,773,201</u>	<u>734,669,200</u>	<u>6,983,599</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	382,657,448	259,503,453	3,363,654
MUSEUMS, HISTORICAL SITES, ETC.	712	30,238,374	14,839,367	173,458
AMUSEMENT, GAMBLING, RECREATION	713	501,877,379	460,326,380	3,446,487
ACCOMMODATIONS	721	1,096,097,054	1,035,876,111	5,394,022
RESTAURANTS, FOOD SERVICES	7223, 7225	3,871,753,842	3,801,895,004	19,577,079
DRINKING PLACES	7224	251,829,725	228,267,974	1,310,958
AUTO REPAIR & SERVICES	8111	781,471,620	759,709,943	3,708,433
OTHER REPAIR SERVICES	8112, 8113, 8114	598,819,268	437,929,270	2,268,463
PERSONAL SERVICES	812	822,172,060	782,100,897	8,519,359
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	330,804,549	320,831,115	4,267,540
DEATH CARE SERVICES	8122	62,391,050	61,198,900	726,745
LAUNDRY & DRY CLEANING	8123	118,270,923	115,728,862	730,471
OTHER PERSONAL SERVICES	8129	310,705,538	284,342,020	2,794,603
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	204,858,495	104,096,312	1,305,545
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>112,634,697</u>	<u>106,682,313</u>	<u>1,472,622</u>
TOTAL ALL INDUSTRIES		200,038,661,843	154,617,542,640	1,018,189,569

TABLE 6: STATE RETAIL SALES TAX*:
 GROSS INCOME, TAXABLE INCOME & TAX DUE
 STATEWIDE AMOUNTS BY INDUSTRY (NAICS)
 2ND QUARTER, 2017

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$28,937,613,111</u>	<u>\$16,582,489,472</u>	<u>\$1,077,862,065</u>
MOTOR VEHICLES & PARTS	441	5,477,038,485	4,408,887,937	286,577,776
NEW & USED AUTO DEALERS	4411	4,210,244,397	3,387,316,881	220,175,638
RV, BOAT, MOTORCYCLE DEALERS	4412	720,492,328	552,404,448	35,906,302
AUTOMOTIVE PARTS & TIRE	4413	546,301,760	469,166,608	30,495,836
FURNITURE & HOME FURNISHING	442	693,068,482	622,693,191	40,475,092
ELECTRONICS & APPLIANCE STORES	443	1,125,544,505	914,267,173	59,427,390
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	2,166,693,103	2,034,430,878	132,238,014
BUILDING MATERIALS	4441	1,826,442,827	1,742,742,966	113,278,290
LAWN & GARDEN SUPPLIES & EQUIP.	4442	340,250,276	291,687,912	18,959,724
FOOD & BEVERAGE STORES	445	3,917,995,949	1,010,173,116	65,661,274
GROCERY & CONVENIENCE STORES	4451	3,656,662,050	915,857,777	59,530,751
OTHER FOOD & BEVERAGE STORES	4452, 4453	261,333,899	94,315,339	6,130,523
DRUG/HEALTH STORES	446	2,154,569,479	730,323,114	47,471,020
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	2,135,319,848	439,161,824	28,545,517
APPAREL & ACCESSORIES	448	1,223,580,598	1,023,894,787	66,553,176
CLOTHING & SHOE STORES	4481, 4482	1,087,368,345	908,778,808	59,070,630
JEWELRY & LUGGAGE STORES	4483	136,212,253	115,115,979	7,482,546
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	723,631,330	584,697,702	38,005,351
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	618,237,153	522,617,842	33,970,161
BOOK STORES & NEWS DEALERS	4512	105,394,177	62,079,860	4,035,190
GENERAL MERCHANDISE STORES	452	6,056,771,435	2,658,424,788	172,797,612
DEPARTMENT STORES	4521	777,973,874	671,101,575	43,621,602
GENERAL MERCHANDISE STORES	4529	5,278,797,561	1,987,323,213	129,176,010
E-COMMERCE & MAIL ORDER	4541	934,331,387	734,535,054	47,744,783
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,329,068,510	1,420,999,908	92,365,060
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>54,279,655</u>	<u>24,063,557</u>	<u>1,564,149</u>
<u>MINING</u>	<u>21</u>	<u>41,824,726</u>	<u>19,846,180</u>	<u>1,289,996</u>
<u>UTILITIES</u>	<u>22</u>	<u>39,846,261</u>	<u>20,711,924</u>	<u>1,346,285</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>8,931,793,965</u>	<u>7,512,314,189</u>	<u>488,300,822</u>
CONSTRUCTION OF BUILDINGS	236	5,294,774,972	4,410,559,844	286,686,538
HEAVY CONSTRUCTION & HIGHWAYS	237	678,367,990	541,943,407	35,226,354
SPECIAL TRADE CONTRACTORS	238	2,958,651,003	2,559,810,938	166,387,930
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,682,550,123</u>	<u>764,097,820</u>	<u>49,666,405</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,930,295,142</u>	<u>2,524,151,738</u>	<u>164,069,893</u>
DURABLE GOODS	423	3,684,545,313	1,999,492,203	129,967,013
NONDURABLE GOODS	424	1,224,603,236	516,830,342	33,593,982
ELECTRONIC MARKETS, AGENTS & BROKERS	425	21,146,593	7,829,193	508,898
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>206,314,049</u>	<u>154,758,790</u>	<u>10,059,344</u>
<u>INFORMATION</u>	<u>51</u>	<u>2,363,974,809</u>	<u>1,655,931,143</u>	<u>107,635,546</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>439,509,214</u>	<u>322,099,546</u>	<u>20,936,474</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,112,731,276</u>	<u>958,831,252</u>	<u>62,324,059</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>3,359,939,145</u>	<u>872,048,894</u>	<u>56,683,289</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,664,747,483</u>	<u>1,107,117,331</u>	<u>71,962,757</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>398,895,191</u>	<u>379,903,707</u>	<u>24,693,771</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>4,779,404,536</u>	<u>4,602,906,608</u>	<u>299,189,081</u>
ACCOMMODATIONS	721	1,018,414,461	967,968,111	62,917,965
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	3,760,990,075	3,634,938,497	236,271,116
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,325,810,313</u>	<u>1,123,769,102</u>	<u>73,045,136</u>
REPAIR & MAINTENANCE	811	998,673,736	828,805,201	53,872,422
PERSONAL SERVICE	812	297,133,552	273,131,326	17,753,585
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	30,003,025	21,832,575	1,419,129
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>32,743,009</u>	<u>32,108,610</u>	<u>2,087,054</u>
TOTAL ALL INDUSTRIES		\$61,302,272,008	\$38,657,149,863	\$2,512,716,126

*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:
 GROSS INCOME, TAXABLE INCOME & TAX DUE
 STATEWIDE AMOUNTS BY INDUSTRY
 2nd Quarter 2017

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED
		GROSS	TAXABLE	STATE TAX
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$313,688,924</u>	<u>\$295,006,091</u>	<u>\$14,831,376</u>
WATER SUPPLY		283,485,049	265,973,715	13,373,316
MISCELLANEOUS		30,203,875	29,032,376	1,458,060
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>169,021,538</u>	<u>92,788,527</u>	<u>3,573,185</u>
SEWERAGE SYSTEMS		98,431,662	35,841,504	1,380,215
MISCELLANEOUS		70,589,876	56,947,023	2,192,970
<u>POWER</u>	<u>3.873%</u>	<u>2,024,859,432</u>	<u>1,669,904,689</u>	<u>64,680,869</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>316,021,510</u>	<u>313,550,617</u>	<u>12,077,496</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>1,210,138,594</u>	<u>439,766,005</u>	<u>8,449,206</u>
LOCAL/SUBURBAN TRANSIT		167,506,160	66,232,026	1,273,012
TRUCKING		850,967,523	261,346,264	5,022,282
RAILROADS		16,031,525	13,214,428	254,510
MISCELLANEOUS		175,633,386	98,973,287	1,899,402
<u>LOG HAULING OVER PUBLIC HIGHWAYS</u>	<u>1.3696%</u>	<u>49,085,216</u>	<u>29,296,533</u>	<u>399,626</u>
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>255,615,133</u>	<u>169,606,288</u>	<u>1,085,938</u>
LOCAL/SUBURBAN TRANSIT		69,111,110	45,755,955	292,233
TRUCKING		74,496,310	62,889,479	403,394
MISCELLANEOUS		112,007,713	60,960,854	390,311
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>384,325,010</u>	<u>64,860,389</u>	<u>1,247,303</u>
WATER TRANSPORT		160,301,461	25,773,836	496,404
MISCELLANEOUS		224,023,549	39,086,553	750,899
TOTAL		\$4,722,755,357	\$3,074,779,139	\$106,344,999

APPENDIX A: Frequently Asked Questions

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1. General Questions

i. What does a "D" in the data mean?

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

ii. What are reporting periods?

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

iii. Why is the QBR typically published six months after the end of the reporting period?

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

v. What is an accrual period?

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

vi. What is the difference between QBR tables 1 and 5?

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

2. SIC and NAICS Codes

vii. What are SIC and NAICS codes?

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

viii. What is the difference between a SIC and a NAICS code?

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <https://www.census.gov/2010census/>).

ix. Can I get SIC code data after 2004?

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

x. Can I compare historical SIC data to the NAICS data?

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

xi. What do I do if I need historical QBR data in the NAICS version?

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://apps.dor.wa.gov/ResearchStats/Content/GrossBusinessIncome/Report.aspx>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at <http://apps.dor.wa.gov/ResearchStats/Content/TaxableRetailSalesLocal/Report.aspx>

3. Unit Counts

xii. What are units?

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

xiii. Why do the unit counts differ between quarterly and calendar year data?

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports.

As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times.

However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

4. Gross Business Income (GBI)

xv. What is gross business income?

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

xvi. Can I get gross business income data by location?

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

5. Business and Occupation (B&O) Tax

xvii. What is the B&O tax?

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

xviii. Do cities levy a B&O tax?

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

xix. What is the difference between B&O gross and taxable income?

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xx. Does the B&O tax due amount account for any tax credits?

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

xxi. What are the state B&O tax rates?

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

For more information about the B&O tax visit the Department's web site at

<https://dor.wa.gov/find-taxes-rates/business-occupation-tax>

xxii. Can I get B&O tax data by location?

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

6. Retail Sales and Use Tax:

xxiii. What is the retail sales tax?

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

xxiv. Are there exemptions to the retail sales and use taxes?

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

xxx. What is the difference between gross and taxable retail sales?

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

xxvi. Do the retail sales and use tax due amounts account for any tax credits?

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxvii. What are the retail sales and use tax rates?

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at <https://dor.wa.gov/find-taxes-rates/sales-and-use-tax-rates> or for a specific area, try the Department's Address Lookup system available at <https://webgis.dor.wa.gov/taxratelookup/SalesTax.aspx>

7. Public Utility Tax

xxviii. What is the public utility tax?

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

xxix. What is operating income?

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

xxx. What is the difference between gross and taxable operating income?

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xxxi. Does the public utility tax due amount account for any tax credits?

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxxii. What are the public utility tax rates?

There are five different rates, depending on the specific utility activity:

- Distribution of water
- Generation/distribution of electrical power
- Telegraph companies, distribution of natural gas, and collection of sewerage
- Urban transportation and watercraft vessels under 65 feet in length
- Railroads, railroad car companies, motor transportation and all other public service businesses

Rate information can be found at

<https://dor.wa.gov/find-taxes-rates/other-taxes/public-utility-tax>

xxxiii. Can I get public utility tax data by location?

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

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Try our [Create-A-Report](#) query tool from our [Get Statistics and Reports](#) site.

**Contact the Department of Revenue, Research & Fiscal Analysis division
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