

WASHINGTON STATE DEPARTMENT OF REVENUE

QUARTERLY BUSINESS REVIEW

Quarter 2, 2016

**A Compilation of Statistics on
Gross Income, Taxable Retail Sales and Accrued Tax Liability
as reported by Washington State Excise Taxpayers
for April, May, June 2016**

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¹North American Industry Classification System.

²See the Department of Revenue [Statistics and Reports website](#) for reports and query tools providing further break downs by NAICS and all county and city taxable retail sales.

**STATE OF WASHINGTON QUARTERLY BUSINESS REVIEW
OVERVIEW**

Table 1: STATE GROSS BUSINESS INCOME BY INDUSTRY (NAICS¹)

Gross Business Income (GBI) is the total of Business & Occupation (B&O), Public Utility (PU) and Retail Sales excise taxes reported at the State level.

Table 1 breaks down the State GBI by major and minor industry groups².

- Compares the same period of the prior year to the current year.
- A taxpayer is assigned one NAICS code; therefore, “Units” represents taxpayer count.

Table 2: SUMMARY OF EXCISE TAX RETURN REPORTING

Excise taxes are categorized by the major tax types of State B&O, State Retail Sales & Use, State Public Utility and Other taxes. If a business performs multiple activities, they report under several tax classifications.

Table 2 provides the total Gross, Deductions, Taxable, Rate and Tax Due amounts by State level tax type and tax classification [aka Line code].

Table 3-A: COUNTY TAXABLE RETAIL SALES

*Taxable Retail Sales (TRS) tax applies to the sale, rental, repair, or installation (including labor) of tangible personal property and digital goods purchased by consumers for their own use. Businesses collect and remit both the **State** retail sales tax [Line code 01] and **Local** retail sales tax imposed by the local jurisdiction [Line code 45]. The Local retail sales tax portion is coded to the location:*

- Where the customer receives the goods or services.
- Where an item is shipped or received by the customer.
- Where labor and services are primarily performed.
- If goods are delivered into Washington from outside the state, the delivery address determines the place of sale for collecting sales tax.

Table 3-A provides the total of Local taxable retail sales [Line code 45] reported for each County².

- The amount is for the unincorporated county and all cities within the county.
- Compares same period of the prior year to the current year.
- See Table 4-A for a city breakdown and Table 6 for the State breakdown.

Table 3: TAXABLE RETAIL SALES FOR COUNTIES BY INDUSTRY (NAICS¹)

Table 3 breaks down Table 3-A County TRS by industry groups².

- The amount is for the unincorporated county and all cities within the county.
- A taxpayer may report in many locations; therefore, “Units” is the count of taxpayers who reported TRS coded to that location. Taxpayers with multiple ‘branches’ in a location report one figure for the location, so are counted as one unit.
- See Table 4 for a city breakdown and Table 6 for the State breakdown.

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²See the Department of Revenue [Statistics and Reports website](#) for reports and query tools providing further break downs by NAICS and all county and city taxable retail sales.

**STATE OF WASHINGTON QUARTERLY BUSINESS REVIEW
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Table 4-A: CITY TAXABLE RETAIL SALES

Table 4-A provides the total of Local taxable retail sales [Line code 45] reported for 50 select cities².

- The amount is the TRS reported for the local jurisdiction.
- Compares the same period of the prior year to the current year.
- See Table 3-A for a county breakdown and Table 6 for the State breakdown.

Table 4: TAXABLE RETAIL SALES FOR SELECT CITIES BY INDUSTRY (NAICS¹)

Table 4 breaks down Table 4-A 50 select cities TRS by industry groups².

- A taxpayer may report in many locations; therefore, “Units” is the count of taxpayers who reported TRS coded to that location. Taxpayers with multiple ‘branches’ in a location report one figure for the location, so are counted as one unit.
- See Table 3 for a county breakdown and Table 6 for the State breakdown.

Table 5: STATE BUSINESS AND OCCUPATION TAX BY INDUSTRY (NAICS¹)

The State business and occupation (B&O) tax is a gross receipts tax measured on the value of products, gross proceeds of sales, or gross income of a business. No deductions are allowed for labor, materials, taxes, or other costs of doing business. A business can have multiple activities (classifications). A business may qualify for certain exemptions, deductions, or credits.

Table 5 breaks down the State B&O Gross, Taxable and Tax Due amounts by industry groups².

Table 6: STATE RETAIL SALES TAX BY BY INDUSTRY (NAICS¹)

*Businesses collect and remit both the **State** retail sales tax [Line code 01] and **Local** retail sales tax imposed by the local jurisdiction [Line code 45].*

Table 6 breaks down the State Retail Sales tax [Line code 01] by industry groups².

- See Table 3-County and Table 4-City breakdown of Local TRS reported.

Table 7: STATE PUBLIC UTILITY TAX BY INDUSTRY (NAICS¹) & TAX CLASSIFICATION

The State level public utility tax applies if you engage in activities such as water, sewer distribution, power generation and public transportation. If the public utility tax applies, B&O tax does not.

Table 7 breaks down the State Public Utility taxes by type of utility industry.

¹North American Industry Classification System.

²See the Department of Revenue [Statistics and Reports website](#) for reports and query tools providing further break downs by NAICS and all county and city taxable retail sales.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2016

INDUSTRY	NAICS	UNITS	2ND QUARTER, 2016
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,896</u>	<u>\$895,521,424</u>
CROP & ANIMAL PRODUCTION	111,112	696	290,137,153
FORESTRY & LOGGING	113	515	404,573,995
FISHING & HUNTING	114	131	39,368,579
AG & FORESTRY SUPPORT ACTIVITIES	115	554	161,441,697
<u>MINING</u>	<u>21</u>	<u>142</u>	<u>126,319,264</u>
SAND & GRAVEL, QUARRYING	2123	103	90,385,636
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	39	35,933,628
<u>UTILITIES</u>	<u>22</u>	<u>696</u>	<u>3,228,852,497</u>
HYDROELECTRIC POWER GENERATION	221111	18	346,593,975
ALTERNATIVE POWER GENERATION	221114-221117	14	47,383,620
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	5	105,943,331
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	54	1,664,472,160
NATURAL GAS DISTRIBUTION	2212	12	119,610,069
WATER & SEWER	2213	593	944,849,342
<u>CONSTRUCTION</u>	<u>23</u>	<u>37,419</u>	<u>13,638,727,326</u>
RESIDENTIAL BUILDING & REMODELING	2361	13,146	2,160,732,491
NONRESIDENTIAL BUILDING	2362	983	3,573,287,955
HEAVY CONSTRUCTION & HIGHWAYS	237	1,105	1,373,163,304
SPECIAL TRADE CONTRACTORS	238	22,185	6,531,543,576
ELECTRICAL	23821	2,756	1,325,304,024
PLUMBING & HEATING	23822	2,821	1,237,397,533
PAINTING	23832	2,716	242,980,656
MASONRY/DRYWALL	23814, 23831	1,369	384,857,428
ROOFING	23816	890	320,634,233
OTHER CONTRACTORS	238 not listed above	11,633	3,020,369,702
<u>MANUFACTURING</u>	<u>31-33</u>	<u>9,583</u>	<u>45,352,997,528</u>
FOOD PRODUCTS	311	890	4,122,559,032
MILLING OF GRAINS	3112	27	197,597,606
FRUITS & VEGETABLES	3114	74	887,105,033
DAIRY PRODUCTS	3115	25	513,606,382
MEAT PRODUCTS	3116	73	589,599,032
SEAFOOD PRODUCTS	3117	54	733,500,575
BAKERY PRODUCTS	3118	394	425,479,747
OTHER FOOD ITEMS	3111, 3113, 3119	243	775,670,657
BEVERAGES	312	838	675,912,673
TEXTILES	313,314	271	197,882,763
APPAREL	315	160	41,708,507
LEATHER & ALLIED PRODUCTS	316	32	34,657,658
LUMBER & WOOD PRODUCTS	321	443	2,328,242,230
SAWMILLS	3211	85	869,770,182
PLYWOOD & TRUSSES	3212	50	337,740,629
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	308	1,120,731,419
PAPER PRODUCTS	322	109	1,650,340,601
PULP & PAPER MILLS	3221	32	1,215,823,863
OTHER PAPER PRODUCTS	3222	77	434,516,738
COMMERCIAL PRINTING	323	702	305,861,989
PETROLEUM & COAL PRODUCTS	324	35	4,553,555,636
PETROLEUM REFINING	32411	12	4,374,710,993
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	23	178,844,643
CHEMICALS	325	576	2,117,257,677
CHEMICALS, PESTICIDES & FERTILIZERS	3251, 3253	83	894,554,645
PHARMACEUTICALS	3254	302	377,339,073
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	31	386,218,930
PAINT, COATING & ADHESIVES	3255	28	37,133,777
SOAP, CLEANING COMPOUND & TOILETRIES	3256	74	225,536,014
OTHER CHEMICAL PRODUCTS	3259	58	196,475,238
PLASTICS & RUBBER PRODUCTS	326	242	883,760,361
NONMETALLIC MINERALS	327	290	817,701,853
PRIMARY METALS	331	119	623,666,474
IRON & STEEL MILLS	3311, 3312	51	241,610,450
ALUMINUM SMELTING	3313	16	187,380,658
OTHER NONFERROUS METALS	3314	15	38,028,679
FOUNDRIES	3315	37	156,646,687

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2016

INDUSTRY	NAICS	UNITS	2ND QUARTER,	
				2016
FABRICATED METAL PRODUCTS	332	1,187	1,560,754,491	
MACHINERY	333	668	1,613,486,862	
FARM & CONSTRUCTION IMPLEMENTS	3331	71	153,228,664	
INDUSTRIAL MACHINERY	3332	130	287,257,204	
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	467	1,173,000,994	
COMPUTERS & ELECTRONICS	334	498	2,611,175,795	
COMPUTER HARDWARE	3341	38	135,521,696	
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	56	143,854,518	
AUDIO & VIDEO EQUIPMENT	3343	22	50,969,153	
SEMICONDUCTORS	3344	89	779,011,327	
INSTRUMENTS	3345	227	1,478,830,904	
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	66	22,988,197	
ELECTRICAL EQUIPMENT & APPLIANCES	335	147	640,642,450	
LIGHTING EQUIPMENT	3351	43	169,339,881	
HOUSEHOLD APPLIANCES	3352	12	4,412,110	
OTHER ELECTRIC EQUIPMENT	3353, 3359	92	466,890,459	
TRANSPORTATION EQUIPMENT	336	478	19,155,928,329	
MOTOR VEHICLES & PARTS	3361, 3362, 3363	120	406,776,906	
AIRCRAFT, AEROSPACE & PARTS	3364	124	18,386,847,003	
SHIPS & BOATS	3366	187	337,222,066	
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	47	25,082,354	
FURNITURE & RELATED PRODUCTS	337	577	404,515,198	
OTHER MANUFACTURING	339	1,321	1,013,386,949	
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	121	118,296,585	
DENTAL LABORATORIES	339116	239	41,589,425	
SPORTING AND ATHLETIC GOODS	33992	109	199,316,657	
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	852	654,184,282	
WHOLESALE TRADE	42	15,421	39,381,266,306	
DURABLE GOODS	423	8,618	19,161,949,861	
MOTOR VEHICLES & PARTS	4231	698	3,186,753,660	
FURNITURE & HOME FURNISHINGS	4232	478	463,410,136	
LUMBER & CONSTRUCTION MATERIALS	4233	729	1,981,993,989	
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,619	3,454,404,366	
METAL & MINERAL (except Petroleum)	4235	312	803,313,207	
ELECTRICAL EQUIPMENT	4236	1,086	2,447,004,624	
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	519	1,023,762,127	
MACHINERY & EQUIPMENT	4238	1,942	4,041,889,011	
SPORTING & RECREATIONAL GOODS & SUPPL	423910	354	409,103,433	
TOY & HOBBY GOODS & SUPPLIES	423920	103	499,097,567	
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	778	851,217,741	
NONDURABLE GOODS:	424	6,410	19,939,643,607	
PAPER & PAPER PRODUCTS	4241	296	700,158,913	
DRUGS & SUNDRIES	4242	353	2,406,597,132	
APPAREL	4243	437	1,065,906,981	
FOOD PRODUCTS	4244	1,838	8,158,762,104	
FARM PRODUCTS	4245	286	612,426,682	
CHEMICALS & PLASTICS	4246	440	854,017,564	
PETROLEUM PRODUCTS	4247	181	1,866,391,266	
BEER & ALE	424810	116	274,371,081	
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	467	1,051,993,117	
FARM SUPPLIES	42491	267	1,057,409,137	
TOBACCO & TOBACCO PRODUCTS	42494	67	385,791,403	
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,662	1,505,818,227	
ELECTRONIC MARKETS, AGENTS, BROKERS	425	393	279,672,838	

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2016

INDUSTRY	NAICS	UNITS	2ND QUARTER, 2016
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>31,883</u>	<u>34,004,920,504</u>
MOTOR VEHICLES & PARTS	441	2,926	7,082,862,105
NEW & USED AUTO DEALERS	4411	1,315	5,404,730,662
RV, BOAT, MOTORCYCLE DEALERS	4412	550	783,716,810
AUTOMOTIVE PARTS & TIRES	4413	1,061	894,414,633
FURNITURE & HOME FURNISHINGS	442	1,370	853,606,656
ELECTRONICS & APPLIANCES	443	1,932	1,575,503,508
HOUSEHOLD APPLIANCES	443141	184	148,853,876
ELECTRONIC STORES	443142	1,748	1,426,649,632
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,268	2,782,326,366
BUILDING MATERIALS	4441	1,477	2,366,542,517
LAWN & GARDEN SUPPLIES	4442	791	415,783,849
FOOD & BEVERAGES (OFF-PREMISES)	445	3,296	4,224,187,449
GROCERY & CONVENIENCE STORES	4451	1,999	3,754,147,020
OTHER FOOD STORES/SPECIALTY FOODS	4452	805	347,363,299
BEER, WINE AND LIQUOR STORES	4453	492	122,677,130
DRUG STORES & PERSONAL CARE STORES	446	2,283	2,367,864,312
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,543	2,261,754,632
APPAREL & ACCESSORIES	448	2,350	1,281,571,032
CLOTHING STORES	4481	1,671	1,041,755,254
SHOE STORES	4482	142	94,104,578
JEWELRY & LUGGAGE STORES	4483	537	145,711,200
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	2,146	871,399,176
SPORTING GOODS	45111	1,124	574,202,495
HOBBY & TOY STORES	45112	333	111,126,317
SEWING SUPPLIES	45113	163	37,376,578
MUSICAL INSTRUMENTS	45114	161	34,305,574
BOOK, PERIODICAL & MUSIC STORES	45121	365	114,388,212
DEPARTMENT STORES	4521	27	797,209,551
GENERAL MERCHANDISE STORES	4529	215	5,185,850,737
E-COMMERCE & MAIL ORDER	4541	1,104	1,481,291,454
MISCELLANEOUS RETAILERS	453, 4542, 4543	10,423	3,239,493,526
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>5,161</u>	<u>2,822,561,360</u>
AIR TRANSPORTATION	481	49	23,131,556
RAILROADS	482	11	38,511,217
WATER TRANSPORTATION	483	51	69,246,052
TRUCK TRANSPORTATION	484	2,886	1,124,017,552
TRANSIT & GROUND PASSENGER TRANSPORT	485	388	165,175,565
PIPELINE TRANSPORTATION	486	7	34,499,123
SCENIC & SIGHTSEEING TRANSPORTATION	487	142	35,569,053
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,134	1,210,047,308
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	493	122,363,934
WAREHOUSING & STORAGE	493	187	258,240,834
<u>INFORMATION</u>	<u>51</u>	<u>3,370</u>	<u>5,970,344,060</u>
PUBLISHING (EXCEPT INTERNET)	511	865	1,281,684,897
NEWSPAPERS	51111	104	115,476,153
BOOKS & PERIODICALS	51112, 51113	276	114,319,238
SOFTWARE	5112	397	963,917,459
OTHER PUBLISHERS	51114, 51119	88	87,972,047
MOTION PICTURE PRODUCTION	512	703	231,629,407
RADIO & TV BROADCASTING, CABLE TV	515	140	479,851,284
TELEPHONE & TELECOMMUNICATIONS	517	652	3,037,541,911
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	658	539,241,236
OTHER INFORMATION SERVICES	519	352	400,395,325
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>11,640</u>	<u>11,140,544,287</u>
BANKS & CREDIT UNIONS	522	1,453	4,555,856,528
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,745	1,471,567,928
INSURANCE AGENTS & BROKERS	524	2,570	2,047,730,041
REAL ESTATE AGENTS & BROKERS	531	4,012	1,412,753,906
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,738	1,522,075,480
LESSORS OF NONFINANCIAL INTANGIBLES	533	122	130,560,404

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2ND QUARTER, 2016

INDUSTRY	NAICS	UNITS	2ND QUARTER, 2016
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>97,493</u>	<u>38,359,864,880</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICE</u>	<u>54</u>	<u>29,610</u>	<u>14,011,725,387</u>
LEGAL SERVICES	5411	4,861	1,213,776,178
ACCOUNTING SERVICES	5412	2,746	1,546,739,014
ARCHITECTURAL SERVICES	54131	1,013	397,749,480
ENGINEERING SERVICES	54133	1,664	1,510,680,274
OTHER RELATED SERVICES	54132, 54134-54138	964	175,751,421
SPECIALIZED DESIGN SERVICES	5414	1,889	227,308,064
COMPUTER SYSTEM DESIGN SERVICES	5415	4,644	4,788,939,397
CONSULTING SERVICES	5416	7,017	2,235,898,724
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICE	5417	409	619,545,762
ADVERTISING & PUBLIC RELATIONS	5418	936	342,980,934
OTHER PROFESSIONAL SERVICES	5419	3,467	952,356,139
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>234</u>	<u>100,964,745</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	13,690	3,966,560,945
EMPLOYMENT SERVICES	5613	902	830,262,922
TRAVEL SERVICES	5615	363	200,622,961
INVESTIGATION & SECURITY SERVICES	5616	682	322,325,269
BUILDING SERVICES & JANITORIAL	5617	8,374	795,540,810
OTHER	5611, 5612, 5614, 5619	3,369	1,817,808,983
WASTE TREATMENT/ COLLECTION	562	505	919,828,998
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>2,526</u>	<u>501,996,336</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>14,408</u>	<u>10,782,007,580</u>
AMBULATORY HEALTH CARE SERVICES	621	12,471	5,364,005,385
PHYSICIANS	6211	2,794	2,154,445,291
DENTISTS	6212	3,249	901,849,645
OTHER HEALTH PRACTITIONERS	6213	5,417	764,695,114
OUTPATIENT CARE CENTERS	6214	521	809,270,153
MEDICAL & DIAGNOSTIC LABORATORIES	6215	177	314,768,744
HOME HEALTH CARE	6216	169	265,451,662
OTHER AMBULATORY HEALTH CARE	6219	144	153,524,776
HOSPITALS	622	108	4,470,322,075
NURSING & RETIREMENT HOMES	623	567	597,277,958
SOCIAL SERVICES & DAY CARE	624	1,262	350,402,162
<u>ARTS, ENTERTAINMENT, & RECREATION</u>	<u>71</u>	<u>3,552</u>	<u>877,351,539</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	1,228	360,687,311
MUSEUMS, HISTORICAL SITES, ETC.	712	80	34,089,511
AMUSEMENT, GAMBLING, RECREATION	713	2,244	482,574,717
ACCOMMODATIONS	721	2,269	994,985,654
RESTAURANTS, FOOD SERVICES	7223, 7225	12,601	3,574,811,800
DRINKING PLACES	7224	1,155	245,990,079
AUTO REPAIR & SERVICES	8111	4,997	730,591,808
OTHER REPAIR SERVICES	8112, 8113, 8114	3,366	539,217,279
PERSONAL SERVICES	812	7,520	775,806,368
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	4,985	311,006,265
DEATH CARE SERVICES	8122	190	53,130,731
LAUNDRY & DRY CLEANING	8123	726	112,664,526
OTHER PERSONAL SERVICES	8129	1,619	299,004,846
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	828	177,567,573
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>288</u>	<u>164,868,236</u>
TOTAL ALL INDUSTRIES		214,947	195,184,569,717

NOTE:

A change in the filing requirements became effective July 1, 2015 on the exemption from business and occupation tax on certain manufacturing dairy, fruit and vegetable, and seafood products. Manufacturers must now report their income on the combined excise tax return. This is reflected in the reporting primarily on NAICS 3114, 3115 and 3117.

The manufacturers also take a deduction for the exempt amounts, resulting in no taxable activity.

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
2ND QUARTER, 2016 (\$000)**

STATE BUSINESS AND OCCUPATION TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	62,775	710	62,065	0.004840	300
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	1,685,117	56,239	1,628,878	0.001380	2,248
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	1,361,940	213,448	1,148,492	0.002750	3,158
4	Insurance Agents/Brokers; Child Care	14	597,413	47,037	550,377	0.004840	2,664
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	1,565,153	27,220	1,537,933	0.001380	2,122
6	Processing for Hire/Printing and Publishing	10	491,075	18,628	472,447	0.004840	2,287
7	Manufacturing	7	6,454,148	204,429	6,249,719	0.004840	30,249
8	Royalties	80	496,693	53,244	443,450	0.015000	6,652
9	Wholesaling	3	55,304,537	17,789,353	37,515,184	0.004840	181,573
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	1,509,603	197,623	1,311,981	0.004840	6,350
11	Public or Nonprofit Hospitals	55	3,289,821	810,972	2,478,850	0.015000	37,183
12	For Profit Hospitals, Scientific R&D	135	718,374	498,567	219,807	0.015000	3,297
13	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	672,170	453	671,717	0.004710	3,164
14	Service & Other Activities	4	34,320,723	7,961,484	26,359,240	0.015000	395,389
15	Gambling Contests of Chance (\$50,000 per year or greater)	192	132,364	47,771	84,593	0.016300	1,379
16	Retailing of Interstate Transportation Equip.	19	503,256	132,191	371,065	0.004840	1,796
17	Retailing	2	57,761,424	9,451,255	48,310,169	0.004710	227,541
18	Non-Mfg Aerospace Product Development	188	95,358	5,318	90,040	0.009000	810
19	FAR Part 145 Repair Stations	189	105,263	16,526	88,737	0.002904	258
20	Mfg. of Aluminum/Solar Energy/FAR	190	D	D	D	0.002904	D
21	Wholesaling of Aluminum/Solar Energy	191	D	D	D	0.002904	D
22	Manufacturing of Solar Energy	127	D	D	D	0.002750	D
23	Wholesaling of Solar Energy	128	49,830	3,988	45,842	0.002750	126
24	Mfg. of Commercial Airplanes or Components	195	1,187,473	3,951	1,183,522	0.002904	3,437
25	Whlse of Commercial Airplanes or Components	196	4,761,328	1,067,229	3,694,099	0.002904	10,728
26	Retailing of Commercial Airplanes or Components	197	12,497,507	764,665	11,732,842	0.002904	34,072
27	Publication of Newspapers	126	113,721	610	113,111	0.003500	396
28	Parimutuel Wagering	193	D	D	D	0.001300	D
29	Processing for Hire Timber Products	300	82,623	384	82,239	0.003424	282
30	Extracting Timber, Extracting for Hire Timber	301	93,965	2,924	91,041	0.003424	312
31	Manufacturing of Timber or Wood Products	302	1,119,969	95,994	1,023,975	0.003424	3,506
32	Wholesaling of Timber or Wood Products	303	2,352,849	1,284,209	1,068,641	0.003424	3,659
33	Sale of Standing Timber	304	9,389	0	9,389	0.003424	32
34	Manufacturing of Semi-Conductors	607	D	D	D	0.002750	D
TOTAL B&O TAXES			189,395,863	40,756,421	148,639,442		964,969
STATE SALES TAX AND USE TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
35	Retail Sales Tax	1	58,007,022	21,118,962	36,888,060	0.065000	2,397,724
36	Use Tax	5	1,490,629	0	1,490,629	0.065000	96,891
TOTAL STATE SALES/USE TAX			59,497,651	21,118,962	38,378,689		2,494,615

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
2ND QUARTER, 2016 (\$000)**

STATE PUBLIC UTILITY TAX								
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE	
37	Water Distribution	60	318,237	19,757	298,480	0.050290	15,011	
38	Sewer Collection	61	171,600	71,310	100,290	0.038520	3,863	
39	Power	49	1,871,237	312,585	1,558,652	0.038734	60,373	
40	Gas Dist., Telegraph	26	249,732	2,581	247,151	0.038520	9,520	
41	Motor Transportation, Railroad, Railroad Car	8	1,153,749	747,363	406,387	0.019260	7,827	
42	Log Hauling Over Public Highways	125	47,139	19,960	27,179	0.013696	372	
43	Urban Transportation/Vessels Under 65 Feet	12	227,135	78,613	148,522	0.006420	954	
44	Other Public Service	13	305,649	236,978	68,671	0.019260	1,323	
TOTAL PUBLIC UTILITY TAXES			4,344,477	1,489,146	2,855,331		99,242	

OTHER TAXES								
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE	
45	Motor Vehicle Sales/Leases	120	3,355,985	0	3,355,985	0.003000	10,068	
46	Litter Tax	36	18,745,141	0	18,745,141	0.000150	2,812	
47	Tobacco Products	20	7,513	0	7,513	0.950000	7,138	
48	Cigar Tax (\$0.67 or more)	194	Cigars	0	538	\$.65 /Cigar	349	
49	Little Cigar Tax	198	Cigars	0	8,653	\$.15 /Cigar	1,309	
50	Moist Snuff (1.2 oz. or less)	162	Units	0	10,767	\$ 2.52 /Unit	27,198	
51	Moist Snuff (more than 1.2 oz.)	163	Units	0	188	\$ 2.10 /Unit	396	
52	Spirit Sales to Licensees	251	38,601	844	37,757	0.137000	5,173	
53	Spirit Sales to Consumers	252	141,306	75	141,230	0.205000	28,952	
54	Spirits Liter Sales to Licensees	253	Liters	0	2,433	\$ 2.4408/Liter	5,939	
55	Spirits Liter Sales to Consumers	254	Liters	0	7,938	\$ 3.7708/Liter	29,933	
56	Refuse Collection	64	445,942	137,895	308,047	0.036000	11,090	
57	Petroleum Products Tax	57	3,497,939	1,039,369	2,458,570	0.003000	7,376	
58	Hazardous Substance	65	4,730,202	147,954	4,582,249	0.007000	32,076	
59	IMR	79	38,275	0	38,275	0.060000	2,297	
60	Solid Fuel Burning Device Fee	59	Devices	0	1	\$ 30.00 /Device	37	
61	Syrup Tax	54	Gallons	0	2,028	\$ 1.00 /Gal	2,028	
62	Tire Fee	73	Tires	0	1,053	\$.90 /Tire	947	
63	State/Local Enhanced 911, TRS, WTAP	793	Switch Lines	0	3,705	\$.95 /LINE	3,520	
64	Wireless State/Local Enhanced 911 Tax	794	Radio Lines	0	15,800	\$.95 /LINE	15,010	
65	VOIP State/Local Enhanced 911 Tax	795	VOIP Lines	0	3,006	\$.95 /LINE	2,855	
66	E911 Prepaid Wireless	796	Prepaid Lines	0	2,575	\$.95 /LINE	2,446	
TOTAL OTHER TAXES							198,948	
TOTAL STATE TAXES**							\$3,757,773	

D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

NOTE: Enhanced 911 taxes include a state and local portion.

Table 3-A
County Taxable Retail Sales Comparing
Quarter 2, 2015 to Quarter 2, 2016
(Dollars in Thousands)

County	Quarter 2, 2015	Quarter 2, 2016	Percent Change
Adams	\$70,735	\$75,417	6.6%
Asotin	\$71,167	\$74,599	4.8%
Benton	\$944,649	\$979,490	3.7%
Chelan	\$429,860	\$506,677	17.9%
Clallam	\$288,978	\$291,138	0.7%
Clark	\$1,494,946	\$1,634,190	9.3%
Columbia	\$19,422	\$13,612	-29.9%
Cowlitz	\$375,517	\$404,096	7.6%
Douglas	\$194,246	\$220,107	13.3%
Ferry	\$10,915	\$13,853	26.9%
Franklin	\$347,424	\$374,378	7.8%
Garfield	\$7,808	\$8,245	5.6%
Grant	\$458,035	\$455,535	-0.5%
Grays Harbor	\$231,675	\$244,451	5.5%
Island	\$220,354	\$251,055	13.9%
Jefferson	\$105,530	\$121,916	15.5%
King	\$13,587,843	\$15,096,483	11.1%
Kitsap	\$963,563	\$1,034,168	7.3%
Kittitas	\$213,212	\$235,611	10.5%
Klickitat	\$60,593	\$63,516	4.8%
Lewis	\$300,675	\$320,731	6.7%
Lincoln	\$29,067	\$27,774	-4.4%
Mason	\$152,926	\$164,033	7.3%
Okanogan	\$160,256	\$160,708	0.3%
Pacific	\$59,392	\$59,469	0.1%
Pend Oreille	\$29,495	\$37,337	26.6%
Pierce	\$3,462,682	\$3,678,100	6.2%
San Juan	\$112,774	\$121,532	7.8%
Skagit	\$655,708	\$694,318	5.9%
Skamania	\$24,990	\$29,633	18.6%
Snohomish	\$3,145,570	\$3,394,677	7.9%
Spokane	\$2,154,793	\$2,294,784	6.5%
Stevens	\$105,590	\$112,045	6.1%
Thurston	\$1,151,980	\$1,242,681	7.9%
Wahkiakum	\$7,006	\$6,537	-6.7%
Walla Walla	\$216,416	\$239,616	10.7%
Whatcom	\$922,204	\$966,608	4.8%
Whitman	\$171,692	\$166,651	-2.9%
Yakima	\$923,738	\$979,826	6.1%
Total	\$33,883,425	\$36,795,596	8.6%

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2016

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,199</u>	<u>\$24,508,423</u>	<u>1,176</u>	<u>\$43,623,441</u>
MOTOR VEHICLES & PARTS	441	75	3,742,795	58	3,707,784
NEW & USED AUTO DEALERS	4411	13	885,202	11	1,588,150
RV, BOAT, MOTORCYCLE DEALERS	4412	12	6,998	13	1,021,264
AUTOMOTIVE PARTS & TIRE	4413	50	2,850,595	34	1,098,370
FURNITURE & HOME FURNISHING	442	54	313,860	57	628,004
ELECTRONICS & APPLIANCE STORES	443	98	857,702	88	1,005,434
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	74	3,089,112	55	2,267,001
BUILDING MATERIALS	4441	51	2,539,173	40	1,829,710
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	549,939	15	437,291
FOOD & BEVERAGE STORES	445	25	1,063,189	24	2,643,184
GROCERY & CONVENIENCE STORES	4451	12	1,025,689	7	2,174,240
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	37,500	17	468,944
DRUG/HEALTH STORES	446	79	250,297	101	2,266,209
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	24	4,369,407	3	30,919
APPAREL & ACCESSORIES	448	102	195,487	113	329,006
CLOTHING & SHOE STORES	4481, 4482	98	190,597	109	321,784
JEWELRY & LUGGAGE STORES	4483	4	4,890	4	7,222
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	101	236,440	98	696,901
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	71	209,804	72	659,892
BOOK STORES & NEWS DEALERS	4512	30	26,636	26	37,009
GENERAL MERCHANDISE STORES	452	20	6,333,551	20	26,846,998
DEPARTMENT STORES	4521	4	76,418	4	57,643
GENERAL MERCHANDISE STORES	4529	16	6,257,133	16	26,789,355
E-COMMERCE & MAIL ORDER	4541	160	1,050,245	174	1,243,109
MISCELLANEOUS RETAILERS	453, 4542, 4543	387	3,006,338	385	1,958,892
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>13</u>	<u>86,171</u>	<u>5</u>	<u>24,498</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>51,535</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>391,885</u>	<u>3</u>	<u>53,102</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>394</u>	<u>20,279,751</u>	<u>249</u>	<u>8,304,953</u>
CONSTRUCTION OF BUILDINGS	236	77	11,282,483	70	3,932,135
HEAVY CONSTRUCTION & HIGHWAYS	237	30	2,033,322	13	339,955
SPECIAL TRADE CONTRACTORS	238	287	6,963,946	166	4,032,863
<u>MANUFACTURING</u>	<u>31-33</u>	<u>166</u>	<u>1,572,651</u>	<u>175</u>	<u>1,204,592</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>647</u>	<u>11,934,532</u>	<u>627</u>	<u>4,042,040</u>
DURABLE GOODS	423	455	10,234,680	451	2,788,220
NONDURABLE GOODS	424	189	1,692,396	174	1,250,529
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	7,456	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>14</u>	<u>176,034</u>	<u>9</u>	<u>208,809</u>
<u>INFORMATION</u>	<u>51</u>	<u>180</u>	<u>2,632,851</u>	<u>194</u>	<u>2,805,732</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>45</u>	<u>393,052</u>	<u>46</u>	<u>354,982</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>125</u>	<u>2,096,578</u>	<u>99</u>	<u>1,398,942</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>136</u>	<u>939,202</u>	<u>162</u>	<u>572,456</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>186</u>	<u>965,922</u>	<u>192</u>	<u>1,774,777</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>8</u>	<u>263,601</u>	<u>17</u>	<u>538,382</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>51</u>	<u>6,034,770</u>	<u>46</u>	<u>8,323,659</u>
ACCOMMODATIONS	721	9	989,623	9	1,806,845
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	42	5,045,147	37	6,516,814
<u>OTHER SERVICES</u>	<u>81</u>	<u>139</u>	<u>3,079,236</u>	<u>96</u>	<u>1,323,360</u>
REPAIR & MAINTENANCE	811	101	2,716,341	55	937,539
PERSONAL SERVICE	812	30	346,805	25	257,021
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	16,090	16	128,800
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>11,305</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		3,316	\$75,417,499	3,100	\$74,598,909

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2016

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,481</u>	<u>\$479,451,767</u>	<u>2,754</u>	<u>\$187,418,197</u>
MOTOR VEHICLES & PARTS	441	228	121,766,346	154	39,889,893
NEW & USED AUTO DEALERS	4411	69	91,899,385	32	29,302,645
RV, BOAT, MOTORCYCLE DEALERS	4412	42	16,629,542	33	4,270,826
AUTOMOTIVE PARTS & TIRE	4413	117	13,237,419	89	6,316,422
FURNITURE & HOME FURNISHING	442	142	16,836,173	124	7,294,318
ELECTRONICS & APPLIANCE STORES	443	313	21,361,502	228	4,664,514
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	179	53,653,936	155	37,735,305
BUILDING MATERIALS	4441	125	46,165,574	107	35,947,158
LAWN & GARDEN SUPPLIES & EQUIP.	4442	54	7,488,362	48	1,788,147
FOOD & BEVERAGE STORES	445	109	23,980,855	106	17,550,005
GROCERY & CONVENIENCE STORES	4451	41	20,914,306	44	13,575,602
OTHER FOOD & BEVERAGE STORES	4452, 4453	68	3,066,549	62	3,974,403
DRUG/HEALTH STORES	446	318	16,819,015	244	4,917,911
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	42	14,701,949	33	6,377,527
APPAREL & ACCESSORIES	448	282	30,195,859	236	6,519,174
CLOTHING & SHOE STORES	4481, 4482	245	26,900,484	207	5,966,327
JEWELRY & LUGGAGE STORES	4483	37	3,295,375	29	552,847
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	305	19,142,592	237	7,153,090
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	240	16,641,531	187	6,197,521
BOOK STORES & NEWS DEALERS	4512	65	2,501,061	50	955,569
GENERAL MERCHANDISE STORES	452	42	110,042,478	29	31,522,931
DEPARTMENT STORES	4521	10	33,541,261	6	8,607,945
GENERAL MERCHANDISE STORES	4529	32	76,501,217	23	22,914,986
E-COMMERCE & MAIL ORDER	4541	350	13,042,992	286	6,141,206
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,171	37,908,070	922	17,652,323
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>27</u>	<u>605,025</u>	<u>32</u>	<u>843,080</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>292,926</u>	<u>8</u>	<u>279,919</u>
<u>UTILITIES</u>	<u>22</u>	<u>16</u>	<u>874,011</u>	<u>12</u>	<u>291,983</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,467</u>	<u>168,956,382</u>	<u>1,139</u>	<u>127,226,024</u>
CONSTRUCTION OF BUILDINGS	236	411	97,174,954	381	76,509,695
HEAVY CONSTRUCTION & HIGHWAYS	237	65	10,589,070	48	13,104,950
SPECIAL TRADE CONTRACTORS	238	991	61,192,358	710	37,611,379
<u>MANUFACTURING</u>	<u>31-33</u>	<u>747</u>	<u>15,308,437</u>	<u>577</u>	<u>16,797,269</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,959</u>	<u>73,757,076</u>	<u>1,550</u>	<u>40,272,205</u>
DURABLE GOODS	423	1,390	58,540,629	1,097	32,770,771
NONDURABLE GOODS	424	554	15,091,041	442	7,438,711
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	125,406	11	62,723
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>44</u>	<u>1,041,705</u>	<u>41</u>	<u>1,348,884</u>
<u>INFORMATION</u>	<u>51</u>	<u>485</u>	<u>34,727,105</u>	<u>395</u>	<u>17,239,412</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>120</u>	<u>6,797,566</u>	<u>97</u>	<u>1,434,422</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>331</u>	<u>17,188,202</u>	<u>288</u>	<u>12,958,107</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>587</u>	<u>18,716,681</u>	<u>433</u>	<u>7,817,573</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>757</u>	<u>21,560,109</u>	<u>527</u>	<u>9,531,568</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>86</u>	<u>9,606,775</u>	<u>83</u>	<u>4,291,795</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>398</u>	<u>104,415,460</u>	<u>418</u>	<u>66,885,473</u>
ACCOMMODATIONS	721	47	17,860,740	172	28,056,035
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	351	86,554,720	246	38,829,438
<u>OTHER SERVICES</u>	<u>81</u>	<u>518</u>	<u>26,114,457</u>	<u>371</u>	<u>11,951,774</u>
REPAIR & MAINTENANCE	811	343	21,033,306	254	10,039,346
PERSONAL SERVICE	812	136	4,699,257	86	1,650,610
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	39	381,894	31	261,818
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>76,575</u>	<u>8</u>	<u>88,906</u>
TOTAL ALL INDUSTRIES		11,041	\$979,490,259	8,733	\$506,676,591

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2016

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,495</u>	<u>\$140,426,720</u>	<u>4,679</u>	<u>\$722,411,577</u>
MOTOR VEHICLES & PARTS	441	122	28,935,200	248	154,425,085
NEW & USED AUTO DEALERS	4411	24	21,576,813	63	121,408,470
RV, BOAT, MOTORCYCLE DEALERS	4412	23	1,952,409	43	8,506,499
AUTOMOTIVE PARTS & TIRE	4413	75	5,405,978	142	24,510,116
FURNITURE & HOME FURNISHING	442	112	3,801,652	211	29,327,352
ELECTRONICS & APPLIANCE STORES	443	196	4,012,302	414	25,123,158
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	159	22,408,024	312	103,701,030
BUILDING MATERIALS	4441	110	18,823,979	217	90,217,732
LAWN & GARDEN SUPPLIES & EQUIP.	4442	49	3,584,045	95	13,483,298
FOOD & BEVERAGE STORES	445	72	13,302,234	203	52,283,654
GROCERY & CONVENIENCE STORES	4451	26	12,490,180	89	47,025,810
OTHER FOOD & BEVERAGE STORES	4452, 4453	46	812,054	114	5,257,844
DRUG/HEALTH STORES	446	219	5,952,699	399	34,383,079
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	26	5,455,993	100	24,541,038
APPAREL & ACCESSORIES	448	213	2,364,230	354	29,456,100
CLOTHING & SHOE STORES	4481, 4482	186	2,037,946	302	26,484,844
JEWELRY & LUGGAGE STORES	4483	27	326,284	52	2,971,256
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	235	3,540,475	362	16,932,609
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	183	3,091,631	281	14,637,970
BOOK STORES & NEWS DEALERS	4512	52	448,844	81	2,294,639
GENERAL MERCHANDISE STORES	452	35	34,385,120	46	160,514,659
DEPARTMENT STORES	4521	6	3,067,369	8	31,857,790
GENERAL MERCHANDISE STORES	4529	29	31,317,751	38	128,656,869
E-COMMERCE & MAIL ORDER	4541	291	5,719,016	423	29,915,266
MISCELLANEOUS RETAILERS	453, 4542, 4543	815	10,549,775	1,607	61,808,547
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>23</u>	<u>294,600</u>	<u>43</u>	<u>975,851</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>230,917</u>	<u>8</u>	<u>638,770</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>43,829</u>	<u>12</u>	<u>1,671,883</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>814</u>	<u>47,873,876</u>	<u>3,062</u>	<u>319,185,039</u>
CONSTRUCTION OF BUILDINGS	236	250	22,560,942	936	147,758,710
HEAVY CONSTRUCTION & HIGHWAYS	237	34	6,036,307	95	16,853,411
SPECIAL TRADE CONTRACTORS	238	530	19,276,627	2,031	154,572,918
<u>MANUFACTURING</u>	<u>31-33</u>	<u>497</u>	<u>5,660,624</u>	<u>1,022</u>	<u>21,853,573</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,304</u>	<u>17,170,544</u>	<u>2,479</u>	<u>102,347,642</u>
DURABLE GOODS	423	920	13,633,679	1,741	83,229,411
NONDURABLE GOODS	424	378	3,454,564	719	18,972,118
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	82,301	19	146,113
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>45</u>	<u>1,122,623</u>	<u>95</u>	<u>4,458,541</u>
<u>INFORMATION</u>	<u>51</u>	<u>359</u>	<u>13,164,958</u>	<u>628</u>	<u>85,526,884</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>85</u>	<u>1,535,198</u>	<u>142</u>	<u>17,072,050</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>204</u>	<u>3,626,150</u>	<u>420</u>	<u>36,758,684</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>352</u>	<u>4,282,948</u>	<u>890</u>	<u>26,962,769</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>481</u>	<u>5,853,925</u>	<u>1,316</u>	<u>47,220,699</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>66</u>	<u>1,344,654</u>	<u>160</u>	<u>16,763,369</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>294</u>	<u>37,716,009</u>	<u>712</u>	<u>181,322,496</u>
ACCOMMODATIONS	721	99	10,300,559	44	22,550,053
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	195	27,415,450	668	158,772,443
<u>OTHER SERVICES</u>	<u>81</u>	<u>355</u>	<u>10,549,031</u>	<u>1,043</u>	<u>48,644,500</u>
REPAIR & MAINTENANCE	811	251	9,197,710	684	39,913,679
PERSONAL SERVICE	812	77	1,085,546	307	8,112,707
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	265,775	52	618,114
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>240,973</u>	<u>14</u>	<u>375,189</u>
TOTAL ALL INDUSTRIES		7,395	\$291,137,579	16,725	\$1,634,189,516

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2016

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
RETAIL TRADE	44-45	607	\$3,208,143	2,623	\$216,526,287
MOTOR VEHICLES & PARTS	441	24	305,231	156	72,862,509
NEW & USED AUTO DEALERS	4411	D	D	32	58,919,673
RV, BOAT, MOTORCYCLE DEALERS	4412	6	25,551	25	4,129,231
AUTOMOTIVE PARTS & TIRE	4413	16	155,561	99	9,813,605
FURNITURE & HOME FURNISHING	442	22	144,567	114	4,373,483
ELECTRONICS & APPLIANCE STORES	443	50	186,215	210	5,560,341
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	31	555,634	196	29,575,002
BUILDING MATERIALS	4441	22	425,947	144	23,928,358
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	129,687	52	5,646,644
FOOD & BEVERAGE STORES	445	8	502,750	72	13,847,571
GROCERY & CONVENIENCE STORES	4451	3	501,204	31	12,339,388
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	1,546	41	1,508,183
DRUG/HEALTH STORES	446	38	133,196	222	8,665,217
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	461,058	48	12,638,555
APPAREL & ACCESSORIES	448	59	29,949	192	2,877,908
CLOTHING & SHOE STORES	4481, 4482	59	29,949	170	1,865,413
JEWELRY & LUGGAGE STORES	4483	0	0	22	1,012,495
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	57	56,313	221	4,758,991
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	43	53,013	173	4,600,917
BOOK STORES & NEWS DEALERS	4512	14	3,300	48	158,074
GENERAL MERCHANDISE STORES	452	11	45,901	38	40,271,678
DEPARTMENT STORES	4521	4	17,951	9	9,610,650
GENERAL MERCHANDISE STORES	4529	7	27,950	29	30,661,028
E-COMMERCE & MAIL ORDER	4541	101	290,166	284	6,161,529
MISCELLANEOUS RETAILERS	453, 4542, 4543	199	497,163	870	14,933,503
AGRICULTURE, FORESTRY, FISHING	11	6	11,448	27	139,783
MINING	21	D	D	8	804,130
UTILITIES	22	3	13,344	11	105,393
CONSTRUCTION	23	130	3,185,521	1,204	53,254,279
CONSTRUCTION OF BUILDINGS	236	32	470,360	282	16,446,055
HEAVY CONSTRUCTION & HIGHWAYS	237	8	1,497,089	63	15,795,429
SPECIAL TRADE CONTRACTORS	238	90	1,218,072	859	21,012,795
MANUFACTURING	31-33	53	404,387	508	8,122,726
WHOLESALE TRADE	42	262	1,382,691	1,448	24,890,351
DURABLE GOODS	423	165	721,610	1,042	19,648,499
NONDURABLE GOODS	424	95	654,838	392	5,192,411
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	14	49,441
TRANSPORTATION & WAREHOUSING	48-49	3	47,624	50	1,177,833
INFORMATION	51	112	663,918	375	18,048,094
FINANCE, INSURANCE	52	22	194,301	102	2,330,279
REAL ESTATE, RENTAL/LEASING	53	60	921,535	251	9,626,331
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	72	235,466	376	4,821,266
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	78	771,386	564	6,085,549
ARTS, ENTERTAINMENT & RECREATION	71	4	87,506	56	2,594,192
ACCOMMODATIONS & FOOD SERVICES	72	22	1,335,954	224	43,017,476
ACCOMMODATIONS	721	6	609,175	39	5,349,086
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	16	726,779	185	37,668,390
OTHER SERVICES	81	47	1,067,118	379	12,159,559
REPAIR & MAINTENANCE	811	29	972,524	278	9,721,795
PERSONAL SERVICE	812	12	64,948	75	1,649,490
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	29,646	26	788,274
PUBLIC ADMINISTRATION, OTHER	92.00	6	65,281	10	392,060
TOTAL ALL INDUSTRIES		1,489	\$13,611,796	8,216	\$404,095,588

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2016

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
RETAIL TRADE	44-45	1,587	\$106,212,027	771	\$5,458,791
MOTOR VEHICLES & PARTS	441	82	26,124,364	44	797,436
NEW & USED AUTO DEALERS	4411	17	21,233,446	8	215,861
RV, BOAT, MOTORCYCLE DEALERS	4412	16	1,953,416	10	49,868
AUTOMOTIVE PARTS & TIRE	4413	49	2,937,502	26	531,707
FURNITURE & HOME FURNISHING	442	75	3,294,152	26	114,995
ELECTRONICS & APPLIANCE STORES	443	122	15,395,744	54	165,744
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	100	3,865,775	43	889,664
BUILDING MATERIALS	4441	72	3,381,560	28	638,799
LAWN & GARDEN SUPPLIES & EQUIP.	4442	28	484,215	15	250,865
FOOD & BEVERAGE STORES	445	46	4,251,661	10	708,999
GROCERY & CONVENIENCE STORES	4451	19	3,695,309	6	694,230
OTHER FOOD & BEVERAGE STORES	4452, 4453	27	556,352	4	14,769
DRUG/HEALTH STORES	446	124	2,181,626	54	283,692
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	2,770,105	12	1,185,288
APPAREL & ACCESSORIES	448	143	2,320,649	73	72,791
CLOTHING & SHOE STORES	4481, 4482	126	1,669,915	69	72,476
JEWELRY & LUGGAGE STORES	4483	17	650,734	4	315
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	142	3,943,949	69	58,922
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	112	3,917,362	50	53,542
BOOK STORES & NEWS DEALERS	4512	30	26,587	19	5,380
GENERAL MERCHANDISE STORES	452	23	30,217,556	11	55,165
DEPARTMENT STORES	4521	7	6,496,003	4	24,533
GENERAL MERCHANDISE STORES	4529	16	23,721,553	7	30,632
E-COMMERCE & MAIL ORDER	4541	209	2,220,904	132	519,312
MISCELLANEOUS RETAILERS	453, 4542, 4543	508	9,625,542	243	606,783
AGRICULTURE, FORESTRY, FISHING	11	13	62,512	5	55,564
MINING	21	3	109,309	D	D
UTILITIES	22	9	156,970	D	D
CONSTRUCTION	23	585	29,768,390	100	3,288,070
CONSTRUCTION OF BUILDINGS	236	141	8,489,007	24	350,290
HEAVY CONSTRUCTION & HIGHWAYS	237	33	8,988,510	6	2,235,436
SPECIAL TRADE CONTRACTORS	238	411	12,290,873	70	702,344
MANUFACTURING	31-33	245	5,280,378	71	368,394
WHOLESALE TRADE	42	789	22,028,823	309	1,242,801
DURABLE GOODS	423	555	19,142,558	217	1,048,265
NONDURABLE GOODS	424	229	2,876,963	91	194,320
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	9,302	D	D
TRANSPORTATION & WAREHOUSING	48-49	22	672,481	D	D
INFORMATION	51	241	7,399,618	125	1,031,273
FINANCE, INSURANCE	52	60	413,395	35	43,832
REAL ESTATE, RENTAL/LEASING	53	147	3,484,962	44	237,054
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	223	24,676,161	71	75,063
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	302	3,198,239	66	88,144
ARTS, ENTERTAINMENT & RECREATION	71	16	1,741,599	7	56,049
ACCOMMODATIONS & FOOD SERVICES	72	83	11,464,749	28	1,409,799
ACCOMMODATIONS	721	9	1,090,478	11	569,318
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	74	10,374,271	17	840,481
OTHER SERVICES	81	161	3,375,327	43	479,043
REPAIR & MAINTENANCE	811	105	2,566,295	28	427,296
PERSONAL SERVICE	812	38	751,678	8	36,833
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	57,354	7	14,914
PUBLIC ADMINISTRATION, OTHER	92.00	7	61,947	D	D
TOTAL ALL INDUSTRIES		4,493	\$220,106,887	1,681	\$13,852,583

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2016

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,153</u>	<u>\$182,191,886</u>	<u>356</u>	<u>\$1,779,974</u>
MOTOR VEHICLES & PARTS	441	134	96,056,359	8	2,933
NEW & USED AUTO DEALERS	4411	29	62,939,429	3	698
RV, BOAT, MOTORCYCLE DEALERS	4412	23	21,670,805	D	D
AUTOMOTIVE PARTS & TIRE	4413	82	11,446,125	3	770
FURNITURE & HOME FURNISHING	442	85	3,506,708	12	34,336
ELECTRONICS & APPLIANCE STORES	443	182	4,775,026	24	90,017
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	128	18,681,102	22	576,539
BUILDING MATERIALS	4441	85	16,032,504	18	551,583
LAWN & GARDEN SUPPLIES & EQUIP.	4442	43	2,648,598	4	24,956
FOOD & BEVERAGE STORES	445	61	8,900,081	7	256,089
GROCERY & CONVENIENCE STORES	4451	32	8,610,365	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	29	289,716	6	886
DRUG/HEALTH STORES	446	173	4,407,084	25	79,550
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	31	7,812,695	D	D
APPAREL & ACCESSORIES	448	194	1,850,368	34	19,436
CLOTHING & SHOE STORES	4481, 4482	177	1,714,301	33	19,301
JEWELRY & LUGGAGE STORES	4483	17	136,067	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	166	1,489,823	37	32,729
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	122	876,003	27	29,719
BOOK STORES & NEWS DEALERS	4512	44	613,820	10	3,010
GENERAL MERCHANDISE STORES	452	29	18,257,471	10	11,138
DEPARTMENT STORES	4521	4	315,175	3	6,483
GENERAL MERCHANDISE STORES	4529	25	17,942,296	7	4,655
E-COMMERCE & MAIL ORDER	4541	251	4,272,506	66	116,475
MISCELLANEOUS RETAILERS	453, 4542, 4543	719	12,182,663	110	288,709
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>17</u>	<u>639,804</u>	<u>4</u>	<u>29,462</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>269,179</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>381,893</u>	<u>3</u>	<u>52,846</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>931</u>	<u>57,600,676</u>	<u>83</u>	<u>1,133,031</u>
CONSTRUCTION OF BUILDINGS	236	226	28,213,646	15	187,641
HEAVY CONSTRUCTION & HIGHWAYS	237	44	1,852,723	4	139,263
SPECIAL TRADE CONTRACTORS	238	661	27,534,307	64	806,127
<u>MANUFACTURING</u>	<u>31-33</u>	<u>400</u>	<u>9,234,528</u>	<u>46</u>	<u>162,008</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,283</u>	<u>45,759,969</u>	<u>155</u>	<u>3,249,692</u>
DURABLE GOODS	423	887	34,286,700	110	3,102,622
NONDURABLE GOODS	424	386	11,348,308	45	147,070
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	124,961	0	0
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>42</u>	<u>1,767,393</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>322</u>	<u>11,179,139</u>	<u>81</u>	<u>400,644</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>97</u>	<u>1,795,880</u>	<u>18</u>	<u>33,679</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>222</u>	<u>10,320,474</u>	<u>42</u>	<u>577,966</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>335</u>	<u>2,876,360</u>	<u>57</u>	<u>91,370</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>477</u>	<u>10,475,543</u>	<u>55</u>	<u>93,256</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>28</u>	<u>1,542,982</u>	<u>0</u>	<u>0</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>158</u>	<u>26,744,273</u>	<u>5</u>	<u>120,143</u>
ACCOMMODATIONS	721	20	4,835,044	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	138	21,909,229	4	113,410
<u>OTHER SERVICES</u>	<u>81</u>	<u>302</u>	<u>10,640,480</u>	<u>30</u>	<u>506,557</u>
REPAIR & MAINTENANCE	811	229	8,626,736	18	453,909
PERSONAL SERVICE	812	53	1,888,753	9	52,318
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	124,991	3	330
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>957,554</u>	<u>D</u>	<u>D</u>
TOTAL ALL INDUSTRIES		6,789	\$374,378,013	939	\$8,245,154

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2016

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,506</u>	<u>\$173,983,138</u>	<u>2,279</u>	<u>\$110,483,253</u>
MOTOR VEHICLES & PARTS	441	161	34,935,292	104	25,468,535
NEW & USED AUTO DEALERS	4411	39	22,008,621	27	19,373,786
RV, BOAT, MOTORCYCLE DEALERS	4412	25	3,901,466	21	392,179
AUTOMOTIVE PARTS & TIRE	4413	97	9,025,205	56	5,702,570
FURNITURE & HOME FURNISHING	442	113	3,567,073	103	3,127,947
ELECTRONICS & APPLIANCE STORES	443	205	13,405,740	171	2,096,454
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	171	31,144,289	150	19,075,814
BUILDING MATERIALS	4441	121	22,828,333	104	17,030,190
LAWN & GARDEN SUPPLIES & EQUIP.	4442	50	8,315,956	46	2,045,624
FOOD & BEVERAGE STORES	445	78	11,764,546	99	11,276,112
GROCERY & CONVENIENCE STORES	4451	42	11,367,630	51	10,519,466
OTHER FOOD & BEVERAGE STORES	4452, 4453	36	396,916	48	756,646
DRUG/HEALTH STORES	446	202	4,455,606	179	5,015,530
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	48	11,315,948	37	7,129,049
APPAREL & ACCESSORIES	448	199	3,361,476	176	1,308,511
CLOTHING & SHOE STORES	4481, 4482	178	2,967,005	153	1,073,783
JEWELRY & LUGGAGE STORES	4483	21	394,471	23	234,728
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	202	3,590,378	186	1,838,931
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	153	2,950,574	141	1,580,916
BOOK STORES & NEWS DEALERS	4512	49	639,804	45	258,015
GENERAL MERCHANDISE STORES	452	33	29,341,724	34	19,694,912
DEPARTMENT STORES	4521	7	3,908,067	6	3,620,687
GENERAL MERCHANDISE STORES	4529	26	25,433,657	28	16,074,225
E-COMMERCE & MAIL ORDER	4541	266	5,358,089	261	3,932,827
MISCELLANEOUS RETAILERS	453, 4542, 4543	828	21,742,977	779	10,518,631
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>25</u>	<u>906,945</u>	<u>22</u>	<u>452,587</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>336,169</u>	<u>8</u>	<u>725,918</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>1,187,666</u>	<u>9</u>	<u>13,800</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>939</u>	<u>79,671,480</u>	<u>770</u>	<u>35,025,388</u>
CONSTRUCTION OF BUILDINGS	236	239	41,402,269	238	15,120,716
HEAVY CONSTRUCTION & HIGHWAYS	237	51	4,205,079	43	1,957,013
SPECIAL TRADE CONTRACTORS	238	649	34,064,132	489	17,947,659
<u>MANUFACTURING</u>	<u>31-33</u>	<u>474</u>	<u>15,512,165</u>	<u>438</u>	<u>4,836,677</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,481</u>	<u>62,050,824</u>	<u>1,188</u>	<u>17,469,426</u>
DURABLE GOODS	423	1,063	51,697,548	827	13,599,557
NONDURABLE GOODS	424	410	10,313,760	351	3,837,131
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	39,516	10	32,738
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>47</u>	<u>1,750,691</u>	<u>39</u>	<u>1,519,830</u>
<u>INFORMATION</u>	<u>51</u>	<u>350</u>	<u>17,999,076</u>	<u>321</u>	<u>12,787,633</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>97</u>	<u>6,043,736</u>	<u>88</u>	<u>1,658,453</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>256</u>	<u>15,161,628</u>	<u>223</u>	<u>5,423,861</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>353</u>	<u>10,528,756</u>	<u>328</u>	<u>2,955,160</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>447</u>	<u>11,309,670</u>	<u>404</u>	<u>4,446,922</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>56</u>	<u>4,767,530</u>	<u>51</u>	<u>2,419,255</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>265</u>	<u>38,496,036</u>	<u>310</u>	<u>37,711,589</u>
ACCOMMODATIONS	721	56	10,125,270	116	13,250,440
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	209	28,370,766	194	24,461,149
<u>OTHER SERVICES</u>	<u>81</u>	<u>393</u>	<u>15,800,645</u>	<u>294</u>	<u>5,920,747</u>
REPAIR & MAINTENANCE	811	284	13,880,101	200	4,559,093
PERSONAL SERVICE	812	75	1,631,106	65	1,015,310
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	34	289,438	29	346,344
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>28,977</u>	<u>8</u>	<u>600,606</u>
TOTAL ALL INDUSTRIES		7,715	\$455,535,132	6,780	\$244,451,105

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2016

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,624</u>	<u>\$97,557,108</u>	<u>1,862</u>	<u>\$39,575,927</u>
MOTOR VEHICLES & PARTS	441	109	7,433,492	73	3,640,854
NEW & USED AUTO DEALERS	4411	16	3,564,077	12	395,514
RV, BOAT, MOTORCYCLE DEALERS	4412	29	617,744	20	1,131,628
AUTOMOTIVE PARTS & TIRE	4413	64	3,251,671	41	2,113,712
FURNITURE & HOME FURNISHING	442	159	4,769,203	95	1,840,965
ELECTRONICS & APPLIANCE STORES	443	197	5,344,151	142	1,388,059
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	177	23,351,374	138	7,646,449
BUILDING MATERIALS	4441	127	20,763,698	96	6,622,676
LAWN & GARDEN SUPPLIES & EQUIP.	4442	50	2,587,676	42	1,023,773
FOOD & BEVERAGE STORES	445	76	9,905,649	53	4,318,112
GROCERY & CONVENIENCE STORES	4451	15	8,856,014	14	4,123,328
OTHER FOOD & BEVERAGE STORES	4452, 4453	61	1,049,635	39	194,784
DRUG/HEALTH STORES	446	201	5,225,934	155	2,613,639
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	4,805,575	10	1,970,324
APPAREL & ACCESSORIES	448	229	2,284,815	168	1,594,539
CLOTHING & SHOE STORES	4481, 4482	204	1,865,300	151	1,456,568
JEWELRY & LUGGAGE STORES	4483	25	419,515	17	137,971
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	241	1,886,943	167	1,008,435
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	182	1,647,207	122	750,571
BOOK STORES & NEWS DEALERS	4512	59	239,736	45	257,864
GENERAL MERCHANDISE STORES	452	28	12,410,382	23	3,527,351
DEPARTMENT STORES	4521	5	649,230	4	257,407
GENERAL MERCHANDISE STORES	4529	23	11,761,152	19	3,269,944
E-COMMERCE & MAIL ORDER	4541	302	7,503,017	234	3,127,258
MISCELLANEOUS RETAILERS	453, 4542, 4543	885	12,636,573	604	6,899,942
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>25</u>	<u>289,190</u>	<u>18</u>	<u>175,441</u>
<u>MINING</u>	<u>21</u>	<u>0</u>	<u>0</u>	<u>3</u>	<u>154,725</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>320,475</u>	<u>3</u>	<u>12,674</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,387</u>	<u>59,490,448</u>	<u>694</u>	<u>31,813,032</u>
CONSTRUCTION OF BUILDINGS	236	402	35,716,181	204	19,258,413
HEAVY CONSTRUCTION & HIGHWAYS	237	56	2,812,603	36	1,543,377
SPECIAL TRADE CONTRACTORS	238	929	20,961,664	454	11,011,242
<u>MANUFACTURING</u>	<u>31-33</u>	<u>513</u>	<u>5,955,281</u>	<u>357</u>	<u>2,760,469</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,222</u>	<u>14,338,830</u>	<u>917</u>	<u>6,758,304</u>
DURABLE GOODS	423	831	7,910,698	609	4,818,764
NONDURABLE GOODS	424	383	6,366,112	303	1,937,887
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	62,020	5	1,653
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>27</u>	<u>404,433</u>	<u>19</u>	<u>1,001,996</u>
<u>INFORMATION</u>	<u>51</u>	<u>331</u>	<u>13,481,674</u>	<u>271</u>	<u>5,869,749</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>83</u>	<u>1,903,250</u>	<u>68</u>	<u>804,292</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>216</u>	<u>5,006,153</u>	<u>155</u>	<u>2,712,643</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>368</u>	<u>4,669,150</u>	<u>236</u>	<u>2,813,525</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>622</u>	<u>10,095,646</u>	<u>335</u>	<u>3,331,255</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>71</u>	<u>3,307,419</u>	<u>31</u>	<u>1,401,833</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>230</u>	<u>27,150,860</u>	<u>156</u>	<u>16,293,085</u>
ACCOMMODATIONS	721	71	4,811,450	57	6,373,174
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	159	22,339,410	99	9,919,911
<u>OTHER SERVICES</u>	<u>81</u>	<u>312</u>	<u>6,969,834</u>	<u>204</u>	<u>5,169,708</u>
REPAIR & MAINTENANCE	811	219	5,438,586	137	4,733,082
PERSONAL SERVICE	812	68	1,076,076	46	365,648
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	455,172	21	70,978
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>0</u>	<u>49,344</u>	<u>0</u>	<u>1,267,469</u>
TOTAL ALL INDUSTRIES		8,051	\$251,054,794	5,338	\$121,916,127

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2016

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>12,581</u>	<u>\$5,319,988,048</u>	<u>4,180</u>	<u>550,153,675</u>
MOTOR VEHICLES & PARTS	441	803	1,234,625,802	210	150,957,508
NEW & USED AUTO DEALERS	4411	320	1,025,603,134	56	119,942,529
RV, BOAT, MOTORCYCLE DEALERS	4412	157	110,782,780	44	16,234,993
AUTOMOTIVE PARTS & TIRE	4413	326	98,239,888	110	14,779,986
FURNITURE & HOME FURNISHING	442	645	264,276,003	221	16,689,619
ELECTRONICS & APPLIANCE STORES	443	1,017	419,337,744	330	20,075,400
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	786	511,356,910	306	89,926,805
BUILDING MATERIALS	4441	565	466,381,207	212	76,373,651
LAWN & GARDEN SUPPLIES & EQUIP.	4442	221	44,975,703	94	13,553,154
FOOD & BEVERAGE STORES	445	1,106	323,278,364	165	37,126,516
GROCERY & CONVENIENCE STORES	4451	658	287,727,981	66	34,665,271
OTHER FOOD & BEVERAGE STORES	4452, 4453	448	35,550,383	99	2,461,245
DRUG/HEALTH STORES	446	896	240,004,291	340	19,581,058
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	345	100,593,377	55	12,520,689
APPAREL & ACCESSORIES	448	1,117	482,256,193	342	21,449,698
CLOTHING & SHOE STORES	4481, 4482	874	432,921,386	292	18,388,210
JEWELRY & LUGGAGE STORES	4483	243	49,334,807	50	3,061,488
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	914	228,331,590	350	18,807,091
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	717	202,724,832	274	16,020,744
BOOK STORES & NEWS DEALERS	4512	197	25,606,758	76	2,786,347
GENERAL MERCHANDISE STORES	452	105	722,420,313	42	100,697,939
DEPARTMENT STORES	4521	12	242,225,175	8	23,813,334
GENERAL MERCHANDISE STORES	4529	93	480,195,138	34	76,884,605
E-COMMERCE & MAIL ORDER	4541	695	272,992,649	397	21,966,760
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,152	520,514,812	1,422	40,354,592
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>109</u>	<u>5,816,070</u>	<u>33</u>	<u>647,892</u>
<u>MINING</u>	<u>21</u>	<u>19</u>	<u>2,121,187</u>	<u>8</u>	<u>349,175</u>
<u>UTILITIES</u>	<u>22</u>	<u>46</u>	<u>6,089,345</u>	<u>14</u>	<u>326,061</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>13,470</u>	<u>3,496,183,230</u>	<u>2,607</u>	<u>156,753,339</u>
CONSTRUCTION OF BUILDINGS	236	5,219	2,353,913,634	812	78,590,013
HEAVY CONSTRUCTION & HIGHWAYS	237	328	186,441,778	87	11,963,265
SPECIAL TRADE CONTRACTORS	238	7,923	955,827,818	1,708	66,200,061
<u>MANUFACTURING</u>	<u>31-33</u>	<u>3,286</u>	<u>281,750,254</u>	<u>945</u>	<u>13,535,977</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,858</u>	<u>1,034,082,635</u>	<u>2,098</u>	<u>47,551,233</u>
DURABLE GOODS	423	3,380	874,465,053	1,460	36,238,055
NONDURABLE GOODS	424	1,431	156,570,183	623	11,262,551
ELECTRONIC MARKETS, AGENTS & BROKERS	425	47	3,047,399	15	50,627
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>433</u>	<u>65,367,023</u>	<u>61</u>	<u>1,649,921</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,242</u>	<u>689,083,243</u>	<u>520</u>	<u>47,790,960</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>247</u>	<u>130,386,179</u>	<u>121</u>	<u>7,549,725</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,197</u>	<u>484,254,573</u>	<u>372</u>	<u>19,225,826</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>3,614</u>	<u>513,276,659</u>	<u>715</u>	<u>14,357,753</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>5,635</u>	<u>468,097,048</u>	<u>1,160</u>	<u>26,759,651</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>1,042</u>	<u>174,886,151</u>	<u>127</u>	<u>10,663,649</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>5,455</u>	<u>2,000,555,608</u>	<u>540</u>	<u>105,881,558</u>
ACCOMMODATIONS	721	385	507,950,859	57	8,985,989
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	5,070	1,492,604,749	483	96,895,569
<u>OTHER SERVICES</u>	<u>81</u>	<u>4,414</u>	<u>417,637,186</u>	<u>726</u>	<u>30,426,551</u>
REPAIR & MAINTENANCE	811	2,557	255,821,889	507	23,893,450
PERSONAL SERVICE	812	1,666	154,613,042	177	6,154,553
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	191	7,202,255	42	378,548
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>56</u>	<u>6,908,804</u>	<u>21</u>	<u>545,156</u>
TOTAL ALL INDUSTRIES		57,704	\$15,096,483,243	14,248	1,034,168,102

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2016

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,120</u>	<u>\$85,544,721</u>	<u>1,334</u>	<u>\$17,556,770</u>
MOTOR VEHICLES & PARTS	441	111	23,035,293	62	2,155,611
NEW & USED AUTO DEALERS	4411	18	11,745,431	3	291,835
RV, BOAT, MOTORCYCLE DEALERS	4412	29	7,376,792	10	33,693
AUTOMOTIVE PARTS & TIRE	4413	64	3,913,070	49	1,830,083
FURNITURE & HOME FURNISHING	442	101	3,280,829	61	248,167
ELECTRONICS & APPLIANCE STORES	443	167	3,069,295	109	601,064
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	145	11,697,603	96	2,567,758
BUILDING MATERIALS	4441	98	7,598,263	64	1,733,416
LAWN & GARDEN SUPPLIES & EQUIP.	4442	47	4,099,340	32	834,342
FOOD & BEVERAGE STORES	445	61	7,713,372	27	2,443,549
GROCERY & CONVENIENCE STORES	4451	17	6,876,793	13	2,323,442
OTHER FOOD & BEVERAGE STORES	4452, 4453	44	836,579	14	120,107
DRUG/HEALTH STORES	446	150	2,598,653	109	1,468,098
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	5,669,047	14	2,264,048
APPAREL & ACCESSORIES	448	177	1,625,263	120	199,800
CLOTHING & SHOE STORES	4481, 4482	159	1,259,883	113	197,596
JEWELRY & LUGGAGE STORES	4483	18	365,380	7	2,204
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	191	2,014,483	121	277,627
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	144	1,922,242	91	248,561
BOOK STORES & NEWS DEALERS	4512	47	92,241	30	29,066
GENERAL MERCHANDISE STORES	452	28	12,856,199	16	229,572
DEPARTMENT STORES	4521	4	137,078	4	83,513
GENERAL MERCHANDISE STORES	4529	24	12,719,121	12	146,059
E-COMMERCE & MAIL ORDER	4541	257	3,850,162	185	1,536,749
MISCELLANEOUS RETAILERS	453, 4542, 4543	704	8,134,522	414	3,564,727
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>27</u>	<u>584,467</u>	<u>26</u>	<u>383,287</u>
<u>MINING</u>	<u>21</u>	<u>8</u>	<u>58,958</u>	<u>4</u>	<u>105,623</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>140,231</u>	<u>4</u>	<u>13,416</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>807</u>	<u>55,693,437</u>	<u>421</u>	<u>14,844,424</u>
CONSTRUCTION OF BUILDINGS	236	212	21,334,438	118	6,209,532
HEAVY CONSTRUCTION & HIGHWAYS	237	47	15,467,982	27	2,533,094
SPECIAL TRADE CONTRACTORS	238	548	18,891,017	276	6,101,798
<u>MANUFACTURING</u>	<u>31-33</u>	<u>395</u>	<u>5,191,235</u>	<u>189</u>	<u>3,286,020</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,104</u>	<u>16,469,915</u>	<u>750</u>	<u>8,101,592</u>
DURABLE GOODS	423	749	12,942,153	545	6,319,881
NONDURABLE GOODS	424	347	3,502,931	203	1,781,414
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	24,831	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>25</u>	<u>931,454</u>	<u>19</u>	<u>750,135</u>
<u>INFORMATION</u>	<u>51</u>	<u>293</u>	<u>6,919,745</u>	<u>225</u>	<u>3,682,358</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>74</u>	<u>1,606,259</u>	<u>48</u>	<u>516,889</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>193</u>	<u>4,676,249</u>	<u>125</u>	<u>2,263,488</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>302</u>	<u>3,295,550</u>	<u>174</u>	<u>2,851,522</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>360</u>	<u>5,908,413</u>	<u>211</u>	<u>953,247</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>57</u>	<u>2,756,940</u>	<u>19</u>	<u>1,048,595</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>179</u>	<u>40,565,838</u>	<u>76</u>	<u>4,212,596</u>
ACCOMMODATIONS	721	42	15,760,202	20	1,203,552
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	137	24,805,636	56	3,009,044
<u>OTHER SERVICES</u>	<u>81</u>	<u>227</u>	<u>5,167,895</u>	<u>119</u>	<u>2,872,451</u>
REPAIR & MAINTENANCE	811	153	4,253,946	72	2,445,328
PERSONAL SERVICE	812	50	743,990	32	306,452
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	169,959	15	120,671
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>9</u>	<u>99,322</u>	<u>5</u>	<u>74,073</u>
TOTAL ALL INDUSTRIES		6,188	\$235,610,629	3,749	\$63,516,486

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2016

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,471</u>	<u>\$160,229,327</u>	<u>1,011</u>	<u>\$9,077,443</u>
MOTOR VEHICLES & PARTS	441	147	44,698,568	54	2,253,062
NEW & USED AUTO DEALERS	4411	41	29,684,490	9	1,134,911
RV, BOAT, MOTORCYCLE DEALERS	4412	23	7,593,505	11	450,242
AUTOMOTIVE PARTS & TIRE	4413	83	7,420,573	34	667,909
FURNITURE & HOME FURNISHING	442	111	3,018,399	55	278,160
ELECTRONICS & APPLIANCE STORES	443	194	3,272,481	71	412,208
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	184	26,085,390	68	2,047,583
BUILDING MATERIALS	4441	138	18,408,028	49	794,687
LAWN & GARDEN SUPPLIES & EQUIP.	4442	46	7,677,362	19	1,252,896
FOOD & BEVERAGE STORES	445	79	11,406,801	17	1,347,488
GROCERY & CONVENIENCE STORES	4451	40	11,052,558	9	1,341,889
OTHER FOOD & BEVERAGE STORES	4452, 4453	39	354,243	8	5,599
DRUG/HEALTH STORES	446	193	4,743,156	71	339,252
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	50	9,589,504	8	311,410
APPAREL & ACCESSORIES	448	198	9,792,920	91	110,211
CLOTHING & SHOE STORES	4481, 4482	174	8,625,842	86	105,797
JEWELRY & LUGGAGE STORES	4483	24	1,167,078	5	4,414
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	203	6,582,345	94	153,658
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	158	6,524,799	72	140,289
BOOK STORES & NEWS DEALERS	4512	45	57,546	22	13,369
GENERAL MERCHANDISE STORES	452	32	24,520,874	13	114,785
DEPARTMENT STORES	4521	5	4,131,793	4	67,680
GENERAL MERCHANDISE STORES	4529	27	20,389,081	9	47,105
E-COMMERCE & MAIL ORDER	4541	257	4,605,299	142	716,511
MISCELLANEOUS RETAILERS	453, 4542, 4543	823	11,913,590	327	993,115
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>35</u>	<u>1,116,226</u>	<u>8</u>	<u>54,776</u>
<u>MINING</u>	<u>21</u>	<u>16</u>	<u>647,827</u>	<u>3</u>	<u>45,458</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>556,903</u>	<u>3</u>	<u>6,261</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>953</u>	<u>40,205,769</u>	<u>294</u>	<u>6,593,135</u>
CONSTRUCTION OF BUILDINGS	236	235	15,825,650	74	3,077,932
HEAVY CONSTRUCTION & HIGHWAYS	237	59	10,740,231	28	855,614
SPECIAL TRADE CONTRACTORS	238	659	13,639,888	192	2,659,589
<u>MANUFACTURING</u>	<u>31-33</u>	<u>484</u>	<u>10,765,047</u>	<u>131</u>	<u>497,392</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,398</u>	<u>27,608,288</u>	<u>464</u>	<u>3,407,958</u>
DURABLE GOODS	423	998	21,680,511	334	2,020,071
NONDURABLE GOODS	424	391	5,753,712	128	1,387,583
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	174,065	D	D
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>39</u>	<u>1,284,870</u>	<u>11</u>	<u>196,791</u>
<u>INFORMATION</u>	<u>51</u>	<u>341</u>	<u>14,840,286</u>	<u>146</u>	<u>1,834,175</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>93</u>	<u>919,173</u>	<u>38</u>	<u>64,769</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>244</u>	<u>6,071,639</u>	<u>82</u>	<u>1,067,724</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>338</u>	<u>4,220,654</u>	<u>111</u>	<u>308,409</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>475</u>	<u>7,806,597</u>	<u>149</u>	<u>379,748</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>49</u>	<u>3,341,814</u>	<u>7</u>	<u>292,793</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>269</u>	<u>31,300,948</u>	<u>39</u>	<u>1,419,754</u>
ACCOMMODATIONS	721	59	3,913,771	12	316,802
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	210	27,387,177	27	1,102,952
<u>OTHER SERVICES</u>	<u>81</u>	<u>361</u>	<u>9,770,740</u>	<u>103</u>	<u>2,524,971</u>
REPAIR & MAINTENANCE	811	271	8,302,155	74	2,391,290
PERSONAL SERVICE	812	65	1,320,606	19	132,593
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	147,979	10	1,088
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>8</u>	<u>44,785</u>	<u>5</u>	<u>2,534</u>
TOTAL ALL INDUSTRIES		7,587	\$320,730,893	2,605	\$27,774,091

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2016

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,055</u>	<u>\$68,275,384</u>	<u>1,884</u>	<u>\$79,775,767</u>
MOTOR VEHICLES & PARTS	441	100	10,647,648	114	13,228,814
NEW & USED AUTO DEALERS	4411	15	5,041,694	19	8,753,361
RV, BOAT, MOTORCYCLE DEALERS	4412	21	1,348,653	24	705,252
AUTOMOTIVE PARTS & TIRE	4413	64	4,257,301	71	3,770,201
FURNITURE & HOME FURNISHING	442	121	1,774,309	78	1,259,432
ELECTRONICS & APPLIANCE STORES	443	136	1,804,647	142	3,015,733
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	177	10,310,268	135	19,784,219
BUILDING MATERIALS	4441	127	8,489,939	90	14,604,473
LAWN & GARDEN SUPPLIES & EQUIP.	4442	50	1,820,329	45	5,179,746
FOOD & BEVERAGE STORES	445	52	8,741,813	50	6,855,376
GROCERY & CONVENIENCE STORES	4451	22	8,444,877	28	6,596,042
OTHER FOOD & BEVERAGE STORES	4452, 4453	30	296,936	22	259,334
DRUG/HEALTH STORES	446	146	2,492,107	154	2,008,067
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	25	4,158,285	35	4,324,317
APPAREL & ACCESSORIES	448	164	662,747	163	1,490,428
CLOTHING & SHOE STORES	4481, 4482	149	617,223	152	1,466,470
JEWELRY & LUGGAGE STORES	4483	15	45,524	11	23,958
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	178	857,701	175	2,127,595
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	133	741,531	133	1,988,761
BOOK STORES & NEWS DEALERS	4512	45	116,170	42	138,834
GENERAL MERCHANDISE STORES	452	30	17,513,839	27	14,769,316
DEPARTMENT STORES	4521	4	360,147	6	1,518,235
GENERAL MERCHANDISE STORES	4529	26	17,153,692	21	13,251,081
E-COMMERCE & MAIL ORDER	4541	245	3,798,177	225	2,913,123
MISCELLANEOUS RETAILERS	453, 4542, 4543	681	5,513,843	586	7,999,347
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>19</u>	<u>383,253</u>	<u>24</u>	<u>300,652</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>444,352</u>	<u>4</u>	<u>90,805</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>58,388</u>	<u>12</u>	<u>1,197,638</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,050</u>	<u>37,636,699</u>	<u>540</u>	<u>25,213,778</u>
CONSTRUCTION OF BUILDINGS	236	271	18,534,447	176	10,031,217
HEAVY CONSTRUCTION & HIGHWAYS	237	56	6,017,199	40	5,125,641
SPECIAL TRADE CONTRACTORS	238	723	13,085,053	324	10,056,920
<u>MANUFACTURING</u>	<u>31-33</u>	<u>391</u>	<u>2,892,553</u>	<u>311</u>	<u>2,675,155</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,053</u>	<u>11,588,310</u>	<u>980</u>	<u>12,161,030</u>
DURABLE GOODS	423	748	9,673,241	692	8,159,061
NONDURABLE GOODS	424	301	1,895,707	279	3,982,401
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	19,362	9	19,568
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>20</u>	<u>371,780</u>	<u>27</u>	<u>587,654</u>
<u>INFORMATION</u>	<u>51</u>	<u>298</u>	<u>9,833,493</u>	<u>276</u>	<u>6,481,148</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>70</u>	<u>1,304,313</u>	<u>65</u>	<u>1,253,907</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>196</u>	<u>4,504,895</u>	<u>149</u>	<u>2,351,780</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>270</u>	<u>1,853,294</u>	<u>252</u>	<u>1,864,764</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>464</u>	<u>3,453,655</u>	<u>271</u>	<u>2,325,357</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>35</u>	<u>1,482,406</u>	<u>41</u>	<u>1,869,413</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>140</u>	<u>13,299,947</u>	<u>173</u>	<u>16,754,246</u>
ACCOMMODATIONS	721	25	849,664	66	6,621,058
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	115	12,450,283	107	10,133,188
<u>OTHER SERVICES</u>	<u>81</u>	<u>260</u>	<u>5,722,946</u>	<u>235</u>	<u>5,780,082</u>
REPAIR & MAINTENANCE	811	194	4,795,810	164	4,892,216
PERSONAL SERVICE	812	42	727,906	48	638,728
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	199,230	23	249,138
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>927,440</u>	<u>5</u>	<u>25,088</u>
TOTAL ALL INDUSTRIES		6,345	\$164,033,108	5,249	\$160,708,264

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2016

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,344</u>	<u>\$19,207,870</u>	<u>1,085</u>	<u>\$9,002,624</u>
MOTOR VEHICLES & PARTS	441	54	1,219,591	54	1,371,479
NEW & USED AUTO DEALERS	4411	7	296,312	9	643,586
RV, BOAT, MOTORCYCLE DEALERS	4412	10	24,983	17	235,979
AUTOMOTIVE PARTS & TIRE	4413	37	898,296	28	491,914
FURNITURE & HOME FURNISHING	442	60	492,635	53	299,316
ELECTRONICS & APPLIANCE STORES	443	92	487,073	72	415,191
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	87	4,469,880	64	1,015,827
BUILDING MATERIALS	4441	61	4,028,831	49	885,833
LAWN & GARDEN SUPPLIES & EQUIP.	4442	26	441,049	15	129,994
FOOD & BEVERAGE STORES	445	40	3,247,024	21	2,143,492
GROCERY & CONVENIENCE STORES	4451	18	3,169,322	4	2,094,828
OTHER FOOD & BEVERAGE STORES	4452, 4453	22	77,702	17	48,664
DRUG/HEALTH STORES	446	110	923,530	79	141,858
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	1,691,517	11	765,187
APPAREL & ACCESSORIES	448	125	579,236	102	194,289
CLOTHING & SHOE STORES	4481, 4482	114	560,105	98	193,575
JEWELRY & LUGGAGE STORES	4483	11	19,131	4	714
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	109	363,064	99	115,705
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	78	298,370	74	100,510
BOOK STORES & NEWS DEALERS	4512	31	64,694	25	15,195
GENERAL MERCHANDISE STORES	452	16	1,346,862	20	165,268
DEPARTMENT STORES	4521	4	103,962	4	53,850
GENERAL MERCHANDISE STORES	4529	12	1,242,900	16	111,418
E-COMMERCE & MAIL ORDER	4541	188	1,391,486	167	772,759
MISCELLANEOUS RETAILERS	453, 4542, 4543	450	2,995,972	343	1,602,253
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>10</u>	<u>359,187</u>	<u>9</u>	<u>56,082</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>969,564</u>	<u>6</u>	<u>481,947</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>3,858</u>	<u>3</u>	<u>7,058</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>349</u>	<u>10,065,266</u>	<u>288</u>	<u>15,770,530</u>
CONSTRUCTION OF BUILDINGS	236	99	3,615,692	80	7,612,745
HEAVY CONSTRUCTION & HIGHWAYS	237	20	661,123	17	1,070,204
SPECIAL TRADE CONTRACTORS	238	230	5,788,451	191	7,087,581
<u>MANUFACTURING</u>	<u>31-33</u>	<u>197</u>	<u>1,052,370</u>	<u>133</u>	<u>761,816</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>664</u>	<u>4,034,400</u>	<u>492</u>	<u>4,559,260</u>
DURABLE GOODS	423	458	3,195,429	361	3,671,004
NONDURABLE GOODS	424	200	808,640	128	887,061
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	30,331	3	1,195
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>182,236</u>	<u>4</u>	<u>102,149</u>
<u>INFORMATION</u>	<u>51</u>	<u>211</u>	<u>3,875,712</u>	<u>169</u>	<u>1,733,464</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>42</u>	<u>546,351</u>	<u>36</u>	<u>311,509</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>113</u>	<u>1,555,511</u>	<u>79</u>	<u>816,605</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>162</u>	<u>700,359</u>	<u>122</u>	<u>410,455</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>197</u>	<u>1,233,176</u>	<u>154</u>	<u>610,200</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>25</u>	<u>1,063,035</u>	<u>5</u>	<u>36,682</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>153</u>	<u>12,625,550</u>	<u>38</u>	<u>2,167,745</u>
ACCOMMODATIONS	721	74	5,355,581	15	324,116
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	79	7,269,969	23	1,843,629
<u>OTHER SERVICES</u>	<u>81</u>	<u>119</u>	<u>1,961,699</u>	<u>83</u>	<u>506,151</u>
REPAIR & MAINTENANCE	811	72	1,496,787	54	387,735
PERSONAL SERVICE	812	30	166,144	17	99,674
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	298,768	12	18,742
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>32,693</u>	<u>5</u>	<u>2,966</u>
TOTAL ALL INDUSTRIES		3,610	\$59,468,837	2,711	\$37,337,243

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2016

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>6,987</u>	<u>\$1,892,560,123</u>	<u>1,606</u>	<u>\$32,100,121</u>
MOTOR VEHICLES & PARTS	441	521	680,679,306	57	4,010,018
NEW & USED AUTO DEALERS	4411	194	546,392,841	8	360,508
RV, BOAT, MOTORCYCLE DEALERS	4412	91	76,056,651	18	3,056,327
AUTOMOTIVE PARTS & TIRE	4413	236	58,229,814	31	593,183
FURNITURE & HOME FURNISHING	442	344	60,043,162	80	1,171,427
ELECTRONICS & APPLIANCE STORES	443	576	72,332,337	115	1,423,869
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	473	212,188,490	111	6,729,823
BUILDING MATERIALS	4441	345	185,307,197	78	6,317,294
LAWN & GARDEN SUPPLIES & EQUIP.	4442	128	26,881,293	33	412,529
FOOD & BEVERAGE STORES	445	403	103,655,485	61	6,729,513
GROCERY & CONVENIENCE STORES	4451	231	97,050,661	16	6,142,076
OTHER FOOD & BEVERAGE STORES	4452, 4453	172	6,604,824	45	587,437
DRUG/HEALTH STORES	446	516	66,935,301	117	932,986
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	186	48,223,471	5	645,682
APPAREL & ACCESSORIES	448	526	86,072,746	163	978,111
CLOTHING & SHOE STORES	4481, 4482	442	74,886,861	148	938,655
JEWELRY & LUGGAGE STORES	4483	84	11,185,885	15	39,456
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	547	64,915,628	153	961,258
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	433	58,580,163	113	558,371
BOOK STORES & NEWS DEALERS	4512	114	6,335,465	40	402,887
GENERAL MERCHANDISE STORES	452	67	311,711,273	20	462,276
DEPARTMENT STORES	4521	9	89,453,926	4	96,838
GENERAL MERCHANDISE STORES	4529	58	222,257,347	16	365,438
E-COMMERCE & MAIL ORDER	4541	485	57,935,263	221	3,056,126
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,343	127,867,661	503	4,999,032
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>63</u>	<u>958,530</u>	<u>16</u>	<u>113,380</u>
<u>MINING</u>	<u>21</u>	<u>13</u>	<u>1,199,609</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>32</u>	<u>1,118,185</u>	<u>6</u>	<u>107,448</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,756</u>	<u>555,222,584</u>	<u>550</u>	<u>38,382,116</u>
CONSTRUCTION OF BUILDINGS	236	1,876	279,509,649	202	24,010,623
HEAVY CONSTRUCTION & HIGHWAYS	237	192	66,537,893	21	2,169,050
SPECIAL TRADE CONTRACTORS	238	3,688	209,175,042	327	12,202,443
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,627</u>	<u>59,856,333</u>	<u>287</u>	<u>2,442,877</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,289</u>	<u>194,155,071</u>	<u>717</u>	<u>5,215,652</u>
DURABLE GOODS	423	2,329	156,433,245	484	3,134,941
NONDURABLE GOODS	424	933	36,950,747	229	2,077,036
ELECTRONIC MARKETS, AGENTS & BROKERS	425	27	771,079	4	3,675
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>161</u>	<u>16,594,703</u>	<u>31</u>	<u>1,326,362</u>
<u>INFORMATION</u>	<u>51</u>	<u>750</u>	<u>165,126,118</u>	<u>229</u>	<u>5,326,444</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>184</u>	<u>34,223,052</u>	<u>44</u>	<u>286,859</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>670</u>	<u>95,341,113</u>	<u>127</u>	<u>3,429,288</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,338</u>	<u>45,989,848</u>	<u>208</u>	<u>1,792,180</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,317</u>	<u>77,023,746</u>	<u>264</u>	<u>5,520,013</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>291</u>	<u>32,356,114</u>	<u>48</u>	<u>2,088,083</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,589</u>	<u>383,830,634</u>	<u>175</u>	<u>21,048,013</u>
ACCOMMODATIONS	721	135	41,578,838	106	13,387,354
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,454	342,251,796	69	7,660,659
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,922</u>	<u>120,630,304</u>	<u>138</u>	<u>2,306,947</u>
REPAIR & MAINTENANCE	811	1,312	96,311,273	88	1,843,047
PERSONAL SERVICE	812	519	22,628,846	37	392,171
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	91	1,690,185	13	71,729
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>29</u>	<u>1,914,067</u>	<u>7</u>	<u>11,539</u>
TOTAL ALL INDUSTRIES		27,018	\$3,678,100,134	4,455	\$121,531,775

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2016

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,412</u>	<u>\$380,385,665</u>	<u>849</u>	<u>\$6,738,938</u>
MOTOR VEHICLES & PARTS	441	204	153,647,655	37	448,038
NEW & USED AUTO DEALERS	4411	49	95,827,626	7	187,892
RV, BOAT, MOTORCYCLE DEALERS	4412	56	46,250,003	8	23,083
AUTOMOTIVE PARTS & TIRE	4413	99	11,570,026	22	237,063
FURNITURE & HOME FURNISHING	442	175	9,698,787	39	143,104
ELECTRONICS & APPLIANCE STORES	443	272	11,308,209	55	178,084
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	216	41,180,125	54	967,711
BUILDING MATERIALS	4441	154	33,750,123	41	801,108
LAWN & GARDEN SUPPLIES & EQUIP.	4442	62	7,430,002	13	166,603
FOOD & BEVERAGE STORES	445	116	20,722,766	15	891,809
GROCERY & CONVENIENCE STORES	4451	45	19,147,966	5	879,975
OTHER FOOD & BEVERAGE STORES	4452, 4453	71	1,574,800	10	11,834
DRUG/HEALTH STORES	446	284	11,428,321	68	397,510
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	55	9,572,096	10	1,155,322
APPAREL & ACCESSORIES	448	290	16,941,821	83	116,756
CLOTHING & SHOE STORES	4481, 4482	252	14,909,247	80	115,477
JEWELRY & LUGGAGE STORES	4483	38	2,032,574	3	1,279
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	281	13,944,096	71	257,803
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	220	13,664,622	55	145,923
BOOK STORES & NEWS DEALERS	4512	61	279,474	16	111,880
GENERAL MERCHANDISE STORES	452	41	56,398,729	12	88,275
DEPARTMENT STORES	4521	8	11,301,587	4	33,939
GENERAL MERCHANDISE STORES	4529	33	45,097,142	8	54,336
E-COMMERCE & MAIL ORDER	4541	327	9,015,709	132	704,457
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,151	26,527,351	273	1,390,069
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>34</u>	<u>740,478</u>	<u>D</u>	<u>D</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>317,997</u>	<u>3</u>	<u>16,722</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>198,484</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,753</u>	<u>86,571,904</u>	<u>268</u>	<u>6,254,856</u>
CONSTRUCTION OF BUILDINGS	236	493	43,497,601	59	3,125,032
HEAVY CONSTRUCTION & HIGHWAYS	237	72	6,939,201	16	731,717
SPECIAL TRADE CONTRACTORS	238	1,188	36,135,102	193	2,398,107
<u>MANUFACTURING</u>	<u>31-33</u>	<u>789</u>	<u>21,549,632</u>	<u>94</u>	<u>833,389</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,863</u>	<u>45,704,169</u>	<u>378</u>	<u>1,742,131</u>
DURABLE GOODS	423	1,311	33,386,526	249	1,300,283
NONDURABLE GOODS	424	534	12,163,172	129	441,848
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	154,471	0	0
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>65</u>	<u>5,973,999</u>	<u>11</u>	<u>141,894</u>
<u>INFORMATION</u>	<u>51</u>	<u>433</u>	<u>24,086,555</u>	<u>154</u>	<u>1,785,434</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>104</u>	<u>3,289,255</u>	<u>34</u>	<u>57,799</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>305</u>	<u>11,272,425</u>	<u>68</u>	<u>587,354</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>553</u>	<u>9,274,190</u>	<u>107</u>	<u>190,417</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>767</u>	<u>13,963,010</u>	<u>131</u>	<u>499,551</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>80</u>	<u>4,818,061</u>	<u>13</u>	<u>385,029</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>394</u>	<u>65,451,554</u>	<u>34</u>	<u>9,829,783</u>
ACCOMMODATIONS	721	70	9,362,481	14	8,466,142
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	324	56,089,073	20	1,363,641
<u>OTHER SERVICES</u>	<u>81</u>	<u>548</u>	<u>20,549,704</u>	<u>68</u>	<u>494,109</u>
REPAIR & MAINTENANCE	811	404	16,936,560	44	269,115
PERSONAL SERVICE	812	104	3,162,290	18	166,917
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	40	450,854	6	58,077
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>14</u>	<u>170,806</u>	<u>4</u>	<u>16,291</u>
TOTAL ALL INDUSTRIES		11,135	\$694,317,888	2,220	\$29,632,634

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2016

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>6,848</u>	<u>\$1,786,752,225</u>	<u>5,349</u>	<u>\$1,136,719,564</u>
MOTOR VEHICLES & PARTS	441	452	537,519,742	389	310,290,092
NEW & USED AUTO DEALERS	4411	168	426,995,676	151	216,582,049
RV, BOAT, MOTORCYCLE DEALERS	4412	79	60,364,974	62	54,099,880
AUTOMOTIVE PARTS & TIRE	4413	205	50,159,092	176	39,608,163
FURNITURE & HOME FURNISHING	442	375	54,894,117	232	38,739,942
ELECTRONICS & APPLIANCE STORES	443	556	76,273,975	443	56,038,328
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	473	189,099,218	318	140,093,953
BUILDING MATERIALS	4441	341	162,241,629	230	127,557,109
LAWN & GARDEN SUPPLIES & EQUIP.	4442	132	26,857,589	88	12,536,844
FOOD & BEVERAGE STORES	445	362	97,732,002	214	69,613,652
GROCERY & CONVENIENCE STORES	4451	197	92,060,368	84	62,736,269
OTHER FOOD & BEVERAGE STORES	4452, 4453	165	5,671,634	130	6,877,383
DRUG/HEALTH STORES	446	505	68,084,992	470	51,197,001
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	168	41,442,869	101	24,589,886
APPAREL & ACCESSORIES	448	513	143,733,077	397	61,397,833
CLOTHING & SHOE STORES	4481, 4482	434	123,313,562	336	54,500,743
JEWELRY & LUGGAGE STORES	4483	79	20,419,515	61	6,897,090
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	533	77,435,421	439	52,576,445
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	430	73,234,059	344	44,252,734
BOOK STORES & NEWS DEALERS	4512	103	4,201,362	95	8,323,711
GENERAL MERCHANDISE STORES	452	67	318,126,067	50	203,995,857
DEPARTMENT STORES	4521	9	74,239,023	10	52,520,467
GENERAL MERCHANDISE STORES	4529	58	243,887,044	40	151,475,390
E-COMMERCE & MAIL ORDER	4541	499	63,805,852	420	32,213,235
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,345	118,604,893	1,876	95,973,340
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>65</u>	<u>1,072,903</u>	<u>41</u>	<u>1,857,434</u>
<u>MINING</u>	<u>21</u>	<u>10</u>	<u>1,200,650</u>	<u>7</u>	<u>391,419</u>
<u>UTILITIES</u>	<u>22</u>	<u>26</u>	<u>2,538,577</u>	<u>17</u>	<u>826,201</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>6,193</u>	<u>501,491,466</u>	<u>2,775</u>	<u>313,385,037</u>
CONSTRUCTION OF BUILDINGS	236	1,987	233,444,890	890	144,162,300
HEAVY CONSTRUCTION & HIGHWAYS	237	190	44,528,277	95	16,886,277
SPECIAL TRADE CONTRACTORS	238	4,016	223,518,299	1,790	152,336,460
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,650</u>	<u>50,374,708</u>	<u>1,195</u>	<u>46,715,733</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,155</u>	<u>189,818,211</u>	<u>2,734</u>	<u>165,516,249</u>
DURABLE GOODS	423	2,225	141,909,945	1,951	131,503,558
NONDURABLE GOODS	424	904	47,456,195	764	33,785,171
ELECTRONIC MARKETS, AGENTS & BROKERS	425	26	452,071	19	227,520
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>173</u>	<u>9,767,695</u>	<u>100</u>	<u>6,028,904</u>
<u>INFORMATION</u>	<u>51</u>	<u>735</u>	<u>153,273,943</u>	<u>675</u>	<u>99,981,470</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>167</u>	<u>29,192,767</u>	<u>167</u>	<u>19,408,658</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>608</u>	<u>63,256,509</u>	<u>461</u>	<u>54,079,258</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,439</u>	<u>53,241,361</u>	<u>1,016</u>	<u>35,793,980</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>2,505</u>	<u>76,589,373</u>	<u>1,275</u>	<u>59,346,613</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>267</u>	<u>27,542,684</u>	<u>205</u>	<u>16,903,489</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>1,566</u>	<u>350,264,918</u>	<u>946</u>	<u>265,169,947</u>
ACCOMMODATIONS	721	96	35,532,292	92	46,078,389
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,470	314,732,626	854	219,091,558
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,803</u>	<u>96,442,385</u>	<u>1,090</u>	<u>69,320,801</u>
REPAIR & MAINTENANCE	811	1,188	77,174,862	729	52,705,400
PERSONAL SERVICE	812	530	17,649,842	302	14,615,371
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	85	1,617,681	59	2,000,030
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>23</u>	<u>1,856,576</u>	<u>28</u>	<u>3,339,201</u>
TOTAL ALL INDUSTRIES		27,233	\$3,394,676,951	18,081	\$2,294,783,958

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2016

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,760</u>	<u>\$56,138,844</u>	<u>4,326</u>	<u>\$609,761,501</u>
MOTOR VEHICLES & PARTS	441	103	11,283,353	208	140,352,345
NEW & USED AUTO DEALERS	4411	20	6,349,700	49	106,341,478
RV, BOAT, MOTORCYCLE DEALERS	4412	23	1,078,197	42	15,432,113
AUTOMOTIVE PARTS & TIRE	4413	60	3,855,456	117	18,578,754
FURNITURE & HOME FURNISHING	442	84	1,564,341	220	21,549,972
ELECTRONICS & APPLIANCE STORES	443	131	1,771,054	400	32,449,726
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	125	7,341,092	296	91,979,062
BUILDING MATERIALS	4441	87	6,748,003	217	77,085,376
LAWN & GARDEN SUPPLIES & EQUIP.	4442	38	593,089	79	14,893,686
FOOD & BEVERAGE STORES	445	39	5,080,690	145	35,026,385
GROCERY & CONVENIENCE STORES	4451	15	4,917,321	60	31,988,680
OTHER FOOD & BEVERAGE STORES	4452, 4453	24	163,369	85	3,037,705
DRUG/HEALTH STORES	446	134	746,893	361	20,159,914
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	26	2,944,753	82	17,114,031
APPAREL & ACCESSORIES	448	133	428,180	329	24,577,789
CLOTHING & SHOE STORES	4481, 4482	126	357,420	286	21,535,333
JEWELRY & LUGGAGE STORES	4483	7	70,760	43	3,042,456
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	152	1,897,162	369	33,453,822
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	113	1,848,841	287	31,209,131
BOOK STORES & NEWS DEALERS	4512	39	48,321	82	2,244,691
GENERAL MERCHANDISE STORES	452	25	12,480,630	48	126,986,256
DEPARTMENT STORES	4521	4	146,410	10	34,123,313
GENERAL MERCHANDISE STORES	4529	21	12,334,220	38	92,862,943
E-COMMERCE & MAIL ORDER	4541	229	2,692,647	388	20,833,781
MISCELLANEOUS RETAILERS	453, 4542, 4543	579	7,908,049	1,480	45,278,418
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>19</u>	<u>275,144</u>	<u>50</u>	<u>799,883</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>11,400</u>	<u>14</u>	<u>165,571</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>81,659</u>	<u>17</u>	<u>572,161</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>596</u>	<u>15,814,030</u>	<u>2,692</u>	<u>197,189,183</u>
CONSTRUCTION OF BUILDINGS	236	147	5,609,083	805	97,239,973
HEAVY CONSTRUCTION & HIGHWAYS	237	34	2,127,448	91	16,471,796
SPECIAL TRADE CONTRACTORS	238	415	8,077,499	1,796	83,477,414
<u>MANUFACTURING</u>	<u>31-33</u>	<u>276</u>	<u>2,764,515</u>	<u>968</u>	<u>23,861,199</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>873</u>	<u>8,271,347</u>	<u>2,198</u>	<u>75,232,375</u>
DURABLE GOODS	423	617	6,032,820	1,545	63,443,480
NONDURABLE GOODS	424	251	2,234,906	642	11,559,055
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	3,621	11	229,840
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>17</u>	<u>227,285</u>	<u>64</u>	<u>2,111,303</u>
<u>INFORMATION</u>	<u>51</u>	<u>254</u>	<u>6,700,020</u>	<u>590</u>	<u>63,846,866</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>62</u>	<u>800,698</u>	<u>132</u>	<u>8,129,291</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>141</u>	<u>1,997,084</u>	<u>391</u>	<u>20,854,735</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>209</u>	<u>1,602,317</u>	<u>844</u>	<u>37,250,169</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>280</u>	<u>1,800,373</u>	<u>1,270</u>	<u>30,213,473</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>19</u>	<u>1,004,974</u>	<u>127</u>	<u>11,447,004</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>112</u>	<u>9,080,017</u>	<u>550</u>	<u>120,084,788</u>
ACCOMMODATIONS	721	27	1,794,786	44	11,411,456
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	85	7,285,231	506	108,673,332
<u>OTHER SERVICES</u>	<u>81</u>	<u>187</u>	<u>5,428,834</u>	<u>834</u>	<u>34,193,378</u>
REPAIR & MAINTENANCE	811	139	4,988,998	554	27,925,454
PERSONAL SERVICE	812	30	337,588	228	5,860,407
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	102,248	52	407,517
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>46,624</u>	<u>21</u>	<u>6,968,209</u>
TOTAL ALL INDUSTRIES		4,820	\$112,045,165	15,088	\$1,242,681,089

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIYAKUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2016

INDUSTRY	NAICS	UNITS	WAHAKIYAKUM*	UNITS	WALLA WALLA*
RETAIL TRADE	44-45	627	\$2,372,590	2,191	\$94,855,212
MOTOR VEHICLES & PARTS	441	25	220,201	103	19,642,145
NEW & USED AUTO DEALERS	4411	3	15,617	22	13,149,458
RV, BOAT, MOTORCYCLE DEALERS	4412	4	2,719	16	2,823,011
AUTOMOTIVE PARTS & TIRE	4413	18	201,865	65	3,669,676
FURNITURE & HOME FURNISHING	442	21	77,095	95	2,894,751
ELECTRONICS & APPLIANCE STORES	443	40	258,490	183	4,651,781
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	33	347,075	130	14,847,397
BUILDING MATERIALS	4441	24	303,799	87	13,349,144
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	43,276	43	1,498,253
FOOD & BEVERAGE STORES	445	14	233,342	88	9,753,707
GROCERY & CONVENIENCE STORES	4451	D	D	25	7,739,175
OTHER FOOD & BEVERAGE STORES	4452, 4453	12	6,337	63	2,014,532
DRUG/HEALTH STORES	446	38	80,884	194	4,055,502
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	4	394,834	22	2,824,675
APPAREL & ACCESSORIES	448	71	55,002	173	2,118,868
CLOTHING & SHOE STORES	4481, 4482	67	53,027	156	1,728,988
JEWELRY & LUGGAGE STORES	4483	4	1,975	17	389,880
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	61	32,469	191	2,756,692
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	44	29,220	137	2,011,306
BOOK STORES & NEWS DEALERS	4512	17	3,249	54	745,386
GENERAL MERCHANDISE STORES	452	14	80,087	27	18,314,456
DEPARTMENT STORES	4521	4	15,485	6	3,269,244
GENERAL MERCHANDISE STORES	4529	10	64,602	21	15,045,212
E-COMMERCE & MAIL ORDER	4541	111	266,438	262	4,085,879
MISCELLANEOUS RETAILERS	453, 4542, 4543	195	326,673	723	8,909,359
AGRICULTURE, FORESTRY, FISHING	11	5	3,429	23	146,832
MINING	21	D	D	D	D
UTILITIES	22	D	D	7	164,262
CONSTRUCTION	23	137	1,572,797	702	48,760,768
CONSTRUCTION OF BUILDINGS	236	36	648,076	196	28,605,589
HEAVY CONSTRUCTION & HIGHWAYS	237	10	109,256	33	3,542,142
SPECIAL TRADE CONTRACTORS	238	91	815,465	473	16,613,037
MANUFACTURING	31-33	54	173,872	472	11,525,982
WHOLESALE TRADE	42	214	504,307	1,276	19,630,146
DURABLE GOODS	423	149	426,553	891	14,881,068
NONDURABLE GOODS	424	64	77,724	378	4,721,487
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	7	27,591
TRANSPORTATION & WAREHOUSING	48-49	3	45,884	23	600,642
INFORMATION	51	110	721,089	330	9,582,603
FINANCE, INSURANCE	52	22	77,354	86	1,434,040
REAL ESTATE, RENTAL/LEASING	53	45	128,232	191	5,664,340
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	57	98,304	337	3,479,533
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	72	83,650	421	5,422,754
ARTS, ENTERTAINMENT & RECREATION	71	4	7,482	42	1,842,094
ACCOMMODATIONS & FOOD SERVICES	72	15	498,305	167	30,384,981
ACCOMMODATIONS	721	5	113,978	44	8,678,903
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	10	384,327	123	21,706,078
OTHER SERVICES	81	37	240,707	229	5,467,781
REPAIR & MAINTENANCE	811	24	217,266	151	4,404,384
PERSONAL SERVICE	812	8	23,022	54	950,694
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	419	24	112,703
PUBLIC ADMINISTRATION, OTHER	92.00	6	1,740	8	648,071
TOTAL ALL INDUSTRIES		1,410	\$6,537,262	6,506	\$239,615,907

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2016

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,191</u>	<u>\$432,614,457</u>	<u>1,927</u>	<u>\$58,258,082</u>
MOTOR VEHICLES & PARTS	441	239	85,114,147	83	13,274,610
NEW & USED AUTO DEALERS	4411	59	65,025,783	19	10,771,123
RV, BOAT, MOTORCYCLE DEALERS	4412	53	8,134,195	20	298,027
AUTOMOTIVE PARTS & TIRE	4413	127	11,954,169	44	2,205,460
FURNITURE & HOME FURNISHING	442	198	13,993,407	92	1,972,374
ELECTRONICS & APPLIANCE STORES	443	337	15,986,450	172	3,663,680
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	251	65,119,994	112	7,558,684
BUILDING MATERIALS	4441	169	54,761,650	79	6,848,940
LAWN & GARDEN SUPPLIES & EQUIP.	4442	82	10,358,344	33	709,744
FOOD & BEVERAGE STORES	445	152	36,427,894	45	4,778,883
GROCERY & CONVENIENCE STORES	4451	52	34,489,974	17	4,720,230
OTHER FOOD & BEVERAGE STORES	4452, 4453	100	1,937,920	28	58,653
DRUG/HEALTH STORES	446	350	20,437,748	172	2,840,389
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	85	13,216,234	15	1,582,715
APPAREL & ACCESSORIES	448	347	25,524,215	172	1,012,727
CLOTHING & SHOE STORES	4481, 4482	306	23,836,336	157	807,829
JEWELRY & LUGGAGE STORES	4483	41	1,687,879	15	204,898
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	384	18,917,484	163	2,861,233
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	306	17,693,348	117	1,135,639
BOOK STORES & NEWS DEALERS	4512	78	1,224,136	46	1,725,594
GENERAL MERCHANDISE STORES	452	57	80,267,959	26	9,310,343
DEPARTMENT STORES	4521	9	22,431,142	4	136,773
GENERAL MERCHANDISE STORES	4529	48	57,836,817	22	9,173,570
E-COMMERCE & MAIL ORDER	4541	409	22,925,746	248	3,697,504
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,382	34,683,179	627	5,704,940
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>45</u>	<u>616,997</u>	<u>10</u>	<u>13,491</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>1,450,115</u>	<u>3</u>	<u>454,095</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>158,177</u>	<u>9</u>	<u>11,981</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,944</u>	<u>170,367,179</u>	<u>556</u>	<u>45,587,291</u>
CONSTRUCTION OF BUILDINGS	236	679	86,054,700	152	30,508,330
HEAVY CONSTRUCTION & HIGHWAYS	237	77	14,739,036	37	2,400,315
SPECIAL TRADE CONTRACTORS	238	1,188	69,573,443	367	12,678,646
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,014</u>	<u>22,331,955</u>	<u>334</u>	<u>3,432,887</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,310</u>	<u>79,396,027</u>	<u>1,086</u>	<u>13,220,100</u>
DURABLE GOODS	423	1,607	55,232,600	740	10,561,335
NONDURABLE GOODS	424	683	24,057,455	339	2,649,615
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	105,972	7	9,150
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>75</u>	<u>4,349,071</u>	<u>21</u>	<u>677,566</u>
<u>INFORMATION</u>	<u>51</u>	<u>549</u>	<u>41,121,602</u>	<u>295</u>	<u>7,075,944</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>133</u>	<u>3,497,559</u>	<u>68</u>	<u>683,259</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>372</u>	<u>17,543,485</u>	<u>156</u>	<u>5,638,100</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>740</u>	<u>15,415,080</u>	<u>295</u>	<u>2,806,671</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>938</u>	<u>26,505,861</u>	<u>278</u>	<u>4,980,698</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>145</u>	<u>9,167,578</u>	<u>33</u>	<u>964,900</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>579</u>	<u>107,551,417</u>	<u>120</u>	<u>19,008,344</u>
ACCOMMODATIONS	721	94	19,098,180	12	4,116,935
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	485	88,453,237	108	14,891,409
<u>OTHER SERVICES</u>	<u>81</u>	<u>714</u>	<u>34,272,955</u>	<u>182</u>	<u>3,728,825</u>
REPAIR & MAINTENANCE	811	481	28,722,421	110	2,900,476
PERSONAL SERVICE	812	183	4,942,994	51	787,396
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	50	607,540	21	40,953
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>248,714</u>	<u>7</u>	<u>108,458</u>
TOTAL ALL INDUSTRIES		13,778	\$966,608,229	5,380	\$166,650,692

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter 2016

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,641</u>	<u>\$449,666,166</u>
MOTOR VEHICLES & PARTS	441	302	119,979,066
NEW & USED AUTO DEALERS	4411	113	90,165,400
RV, BOAT, MOTORCYCLE DEALERS	4412	46	12,513,498
AUTOMOTIVE PARTS & TIRE	4413	143	17,300,168
FURNITURE & HOME FURNISHING	442	145	9,634,940
ELECTRONICS & APPLIANCE STORES	443	328	17,051,061
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	209	59,224,027
BUILDING MATERIALS	4441	146	48,374,038
LAWN & GARDEN SUPPLIES & EQUIP.	4442	63	10,849,989
FOOD & BEVERAGE STORES	445	182	29,963,707
GROCERY & CONVENIENCE STORES	4451	108	28,262,132
OTHER FOOD & BEVERAGE STORES	4452, 4453	74	1,701,575
DRUG/HEALTH STORES	446	290	13,822,826
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	71	13,533,292
APPAREL & ACCESSORIES	448	291	22,858,626
CLOTHING & SHOE STORES	4481, 4482	257	20,883,622
JEWELRY & LUGGAGE STORES	4483	34	1,975,004
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	295	13,281,022
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	227	12,563,923
BOOK STORES & NEWS DEALERS	4512	68	717,099
GENERAL MERCHANDISE STORES	452	43	99,599,649
DEPARTMENT STORES	4521	9	24,461,899
GENERAL MERCHANDISE STORES	4529	34	75,137,750
E-COMMERCE & MAIL ORDER	4541	322	11,083,462
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,163	39,634,488
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>41</u>	<u>1,055,126</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>635,747</u>
<u>UTILITIES</u>	<u>22</u>	<u>23</u>	<u>458,098</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,362</u>	<u>154,038,725</u>
CONSTRUCTION OF BUILDINGS	236	404	75,117,757
HEAVY CONSTRUCTION & HIGHWAYS	237	73	13,401,204
SPECIAL TRADE CONTRACTORS	238	885	65,519,764
<u>MANUFACTURING</u>	<u>31-33</u>	<u>774</u>	<u>34,663,676</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,053</u>	<u>108,363,938</u>
DURABLE GOODS	423	1,469	76,886,031
NONDURABLE GOODS	424	569	31,248,749
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	229,158
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>67</u>	<u>1,264,711</u>
<u>INFORMATION</u>	<u>51</u>	<u>484</u>	<u>40,295,821</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>129</u>	<u>6,105,882</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>349</u>	<u>26,624,041</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>570</u>	<u>12,682,915</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>709</u>	<u>17,724,303</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>97</u>	<u>7,440,716</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>510</u>	<u>89,459,194</u>
ACCOMMODATIONS	721	65	13,973,639
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	445	75,485,555
<u>OTHER SERVICES</u>	<u>81</u>	<u>634</u>	<u>29,127,141</u>
REPAIR & MAINTENANCE	811	471	23,385,718
PERSONAL SERVICE	812	124	4,684,237
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	39	1,057,186
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>17</u>	<u>220,045</u>
TOTAL ALL INDUSTRIES		11,469	\$979,826,245

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

Table 4-A
City Taxable Retail Sales Comparing
Quarter 2, 2015 to Quarter 2, 2016
(Dollars in Thousands)

City	Quarter 2, 2015	Quarter 2, 2016	Percent Change
Aberdeen	\$101,143	\$98,753	-2.4%
Auburn	\$451,877	\$455,980	0.9%
Bellevue	\$1,634,013	\$1,814,354	11.0%
Bellingham	\$593,682	\$625,552	5.4%
Bremerton	\$218,516	\$229,783	5.2%
Camas	\$60,601	\$64,462	6.4%
Centralia	\$80,125	\$84,275	5.2%
Chehalis	\$113,408	\$121,396	7.0%
Colville	\$53,202	\$53,405	0.4%
Des Moines	\$68,991	\$80,113	16.1%
Edmonds	\$199,351	\$198,583	-0.4%
Ellensburg	\$123,203	\$124,225	0.8%
Everett	\$672,435	\$697,817	3.8%
Federal Way	\$385,037	\$410,890	6.7%
Fife	\$229,063	\$245,673	7.3%
Issaquah	\$382,551	\$397,849	4.0%
Kelso	\$56,867	\$68,980	21.3%
Kennewick	\$481,267	\$513,906	6.8%
Kent	\$503,933	\$551,673	9.5%
Kirkland	\$544,690	\$566,990	4.1%
Lacey	\$274,762	\$298,921	8.8%
Longview	\$214,195	\$222,124	3.7%
Lynnwood	\$556,389	\$619,676	11.4%
Marysville	\$241,980	\$258,404	6.8%
Mercer Island	\$123,144	\$146,946	19.3%
Moses Lake	\$166,618	\$181,498	8.9%
Mount Vernon	\$174,016	\$198,036	13.8%
Mountlake Terrace	\$49,990	\$55,147	10.3%
Oak Harbor	\$87,677	\$102,916	17.4%
Olympia	\$503,335	\$532,071	5.7%
Omak	\$52,059	\$53,636	3.0%
Pasco	\$295,002	\$326,641	10.7%
Port Angeles	\$104,375	\$100,995	-3.2%
Port Townsend	\$53,827	\$68,937	28.1%
Pullman	\$124,555	\$125,368	0.7%
Puyallup	\$522,653	\$555,886	6.4%
Redmond	\$591,777	\$814,015	37.6%
Renton	\$637,374	\$722,772	13.4%
Richland	\$300,108	\$310,616	3.5%
Sea Tac	\$296,262	\$318,986	7.7%
Seattle	\$5,587,372	\$6,125,144	9.6%
Shelton	\$53,016	\$57,086	7.7%
Spokane	\$1,139,481	\$1,199,591	5.3%
Sunnyside	\$70,465	\$80,222	13.8%
Tacoma	\$1,144,804	\$1,215,354	6.2%
Tukwila	\$511,728	\$517,616	1.2%
Vancouver	\$865,126	\$925,892	7.0%
Walla Walla	\$136,131	\$160,987	18.3%
Wenatchee	\$213,102	\$237,982	11.7%
Yakima	\$466,062	\$478,969	2.8%

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2016

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
RETAIL TRADE	44-45	1,204	\$65,537,662	2,486	\$246,061,806
MOTOR VEHICLES & PARTS	441	47	19,579,680	148	105,789,211
NEW & USED AUTO DEALERS	4411	11	15,325,703	46	88,149,489
RV, BOAT, MOTORCYCLE DEALERS	4412	6	92,709	21	10,293,343
AUTOMOTIVE PARTS & TIRE	4413	30	4,161,268	81	7,346,379
FURNITURE & HOME FURNISHING	442	51	1,244,503	147	5,326,880
ELECTRONICS & APPLIANCES	443	106	1,009,269	238	4,822,084
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	61	11,319,076	176	19,875,672
BUILDING MATERIALS	4441	49	10,947,643	136	17,961,245
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	371,433	40	1,914,427
FOOD & BEVERAGE STORES	445	33	5,200,267	61	8,687,981
GROCERY & CONVENIENCE STORES	4451	17	4,884,165	27	8,307,954
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	316,102	34	380,027
DRUG/HEALTH STORES	446	107	1,379,773	188	7,154,289
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	763,930	26	7,743,328
APPAREL & ACCESSORIES	448	110	739,090	208	30,738,732
CLOTHING & SHOE STORES	4481, 4482	97	518,691	186	28,367,759
JEWELRY & LUGGAGE STORES	4483	13	220,399	22	2,370,973
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	97	966,690	190	7,145,089
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	71	748,880	147	6,966,776
BOOK STORES & NEWS DEALERS	4512	26	217,810	43	178,313
GENERAL MERCHANDISE STORES	452	21	18,901,862	33	28,947,235
DEPARTMENT STORES	4521	6	3,330,820	5	2,281,744
GENERAL MERCHANDISE STORES	4529	15	15,571,042	28	26,665,491
E-COMMERCE & MAIL ORDER	4541	164	925,647	254	5,093,725
MISCELLANEOUS RETAILERS	453, 4542, 4543	399	3,507,875	817	14,737,580
AGRICULTURE, FORESTRY, FISHING	11	4	11,716	17	161,592
MINING	21	0	0	3	5,945
UTILITIES	22	3	8,872	7	770,165
CONSTRUCTION	23	309	5,449,746	1,808	64,042,923
CONSTRUCTION OF BUILDINGS	236	95	2,417,458	405	33,000,604
HEAVY CONSTRUCTION & HIGHWAYS	237	10	396,186	64	8,053,434
SPECIAL TRADE CONTRACTORS	238	204	2,636,102	1,339	22,988,885
MANUFACTURING	31-33	187	1,199,711	586	7,734,235
WHOLESALE TRADE	42	658	5,570,064	1,437	36,858,315
DURABLE GOODS	423	469	4,573,386	1,006	28,584,501
NONDURABLE GOODS	424	183	990,921	420	8,202,362
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	5,757	11	71,452
TRANSPORTATION & WAREHOUSING	48-49	10	57,776	47	1,555,694
INFORMATION	51	216	3,916,572	355	16,631,385
FINANCE, INSURANCE	52	54	885,544	90	3,042,108
REAL ESTATE, RENTAL/LEASING	53	132	1,355,017	290	10,042,327
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	192	1,656,608	435	6,017,555
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	240	1,335,755	814	9,547,786
ARTS, ENTERTAINMENT & RECREATION	71	11	143,211	45	3,603,549
ACCOMMODATIONS & FOOD SERVICES	72	66	9,147,649	185	33,401,522
ACCOMMODATIONS	721	6	680,119	9	2,908,302
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	60	8,467,530	176	30,493,220
OTHER SERVICES	81	136	2,444,517	466	16,439,996
REPAIR & MAINTENANCE	811	82	1,782,920	376	13,480,557
PERSONAL SERVICE	812	41	557,994	71	2,748,547
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	103,603	19	210,892
PUBLIC ADMINISTRATION, OTHER	92.00	5	17,285	7	62,937
TOTAL ALL INDUSTRIES		3,428	\$98,752,638	9,078	\$455,979,840

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2016

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
RETAIL TRADE	44-45	3,867	\$724,116,567	3,011	\$326,070,864
MOTOR VEHICLES & PARTS	441	145	277,738,060	127	70,884,392
NEW & USED AUTO DEALERS	4411	48	263,525,707	32	58,146,341
RV, BOAT, MOTORCYCLE DEALERS	4412	17	6,963,878	27	5,780,489
AUTOMOTIVE PARTS & TIRE	4413	80	7,248,475	68	6,957,562
FURNITURE & HOME FURNISHING	442	269	24,948,047	149	9,181,158
ELECTRONICS & APPLIANCES	443	389	57,423,190	264	12,292,038
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	254	39,147,092	161	44,137,462
BUILDING MATERIALS	4441	194	37,384,725	115	41,043,555
LAWN & GARDEN SUPPLIES & EQUIP.	4442	60	1,762,367	46	3,093,907
FOOD & BEVERAGE STORES	445	127	23,025,903	93	24,241,938
GROCERY & CONVENIENCE STORES	4451	39	18,025,376	28	23,174,952
OTHER FOOD & BEVERAGE STORES	4452, 4453	88	5,000,527	65	1,066,986
DRUG/HEALTH STORES	446	349	25,394,335	284	13,812,789
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	35	5,861,777	37	4,472,553
APPAREL & ACCESSORIES	448	344	120,903,170	280	21,847,134
CLOTHING & SHOE STORES	4481, 4482	292	106,087,139	249	20,309,849
JEWELRY & LUGGAGE STORES	4483	52	14,816,031	31	1,537,285
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	291	31,764,813	279	16,293,898
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	228	29,667,877	219	15,253,473
BOOK STORES & NEWS DEALERS	4512	63	2,096,936	60	1,040,425
GENERAL MERCHANDISE STORES	452	35	42,045,415	45	77,358,241
DEPARTMENT STORES	4521	8	22,344,627	9	21,810,982
GENERAL MERCHANDISE STORES	4529	27	19,700,788	36	55,547,259
E-COMMERCE & MAIL ORDER	4541	370	23,191,691	320	8,796,342
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,259	52,673,074	972	22,752,919
AGRICULTURE, FORESTRY, FISHING	11	21	270,375	18	178,892
MINING	21	6	60,799	4	335,858
UTILITIES	22	8	1,345,589	6	11,006
CONSTRUCTION	23	4,024	383,404,261	1,360	89,671,956
CONSTRUCTION OF BUILDINGS	236	1,262	283,199,979	448	54,319,143
HEAVY CONSTRUCTION & HIGHWAYS	237	102	8,304,146	47	6,182,672
SPECIAL TRADE CONTRACTORS	238	2,660	91,900,136	865	29,170,141
MANUFACTURING	31-33	925	23,534,131	666	11,026,308
WHOLESALE TRADE	42	1,963	92,916,839	1,665	36,610,573
DURABLE GOODS	423	1,371	82,315,010	1,181	28,320,832
NONDURABLE GOODS	424	576	10,455,423	468	8,224,573
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	146,406	16	65,168
TRANSPORTATION & WAREHOUSING	48-49	60	1,240,427	39	1,369,851
INFORMATION	51	615	67,800,308	428	21,943,080
FINANCE, INSURANCE	52	118	18,828,739	104	1,707,563
REAL ESTATE, RENTAL/LEASING	53	416	81,145,509	267	9,025,296
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,139	89,920,785	551	11,298,820
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,841	52,442,021	746	16,370,088
ARTS, ENTERTAINMENT & RECREATION	71	151	28,827,504	95	4,724,804
ACCOMMODATIONS & FOOD SERVICES	72	514	197,530,698	377	75,155,447
ACCOMMODATIONS	721	31	70,974,750	34	10,652,873
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	483	126,555,948	343	64,502,574
OTHER SERVICES	81	750	49,408,989	486	19,990,555
REPAIR & MAINTENANCE	811	488	27,240,851	316	16,612,547
PERSONAL SERVICE	812	223	21,444,717	137	3,176,166
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	39	723,421	33	201,842
PUBLIC ADMINISTRATION, OTHER	92.00	10	1,560,548	8	61,088
TOTAL ALL INDUSTRIES		16,428	\$1,814,354,089	9,831	\$625,552,049

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2016

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,059</u>	<u>\$130,570,417</u>	<u>1,416</u>	<u>\$20,246,961</u>
MOTOR VEHICLES & PARTS	441	110	90,044,960	44	2,361,404
NEW & USED AUTO DEALERS	4411	29	81,924,181	8	923,968
RV, BOAT, MOTORCYCLE DEALERS	4412	15	4,943,523	10	8,827
AUTOMOTIVE PARTS & TIRE	4413	66	3,177,256	26	1,428,609
FURNITURE & HOME FURNISHING	442	98	2,669,186	79	1,608,310
ELECTRONICS & APPLIANCES	443	168	2,886,612	115	2,506,390
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	117	4,524,770	90	3,836,712
BUILDING MATERIALS	4441	90	4,075,552	68	3,115,923
LAWN & GARDEN SUPPLIES & EQUIP.	4442	27	449,218	22	720,789
FOOD & BEVERAGE STORES	445	62	7,638,443	36	2,106,841
GROCERY & CONVENIENCE STORES	4451	29	7,429,985	9	2,062,785
OTHER FOOD & BEVERAGE STORES	4452, 4453	33	208,458	27	44,056
DRUG/HEALTH STORES	446	174	4,815,023	110	796,962
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	3,055,630	8	595,956
APPAREL & ACCESSORIES	448	178	1,173,449	145	945,991
CLOTHING & SHOE STORES	4481, 4482	159	906,346	131	815,196
JEWELRY & LUGGAGE STORES	4483	19	267,103	14	130,795
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	173	1,625,039	123	564,921
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	128	932,682	94	475,926
BOOK STORES & NEWS DEALERS	4512	45	692,357	29	88,995
GENERAL MERCHANDISE STORES	452	24	1,069,181	18	675,363
DEPARTMENT STORES	4521	4	299,825	4	131,428
GENERAL MERCHANDISE STORES	4529	20	769,356	14	543,935
E-COMMERCE & MAIL ORDER	4541	264	3,427,638	197	2,123,734
MISCELLANEOUS RETAILERS	453, 4542, 4543	673	7,640,486	451	2,124,377
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>12,447</u>	<u>4</u>	<u>4,318</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>19,737</u>	<u>3</u>	<u>18,986</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>26,746</u>	<u>4</u>	<u>54,506</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>822</u>	<u>22,514,908</u>	<u>820</u>	<u>17,617,653</u>
CONSTRUCTION OF BUILDINGS	236	200	9,364,570	168	5,280,465
HEAVY CONSTRUCTION & HIGHWAYS	237	30	1,860,995	24	1,512,024
SPECIAL TRADE CONTRACTORS	238	592	11,289,343	628	10,825,164
<u>MANUFACTURING</u>	<u>31-33</u>	<u>343</u>	<u>3,295,710</u>	<u>204</u>	<u>1,143,183</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,074</u>	<u>14,170,460</u>	<u>682</u>	<u>5,015,479</u>
DURABLE GOODS	423	778	11,632,434	456	3,500,399
NONDURABLE GOODS	424	291	2,528,531	223	1,506,651
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	9,495	3	8,429
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>21</u>	<u>406,961</u>	<u>10</u>	<u>44,312</u>
<u>INFORMATION</u>	<u>51</u>	<u>322</u>	<u>8,297,529</u>	<u>227</u>	<u>3,285,802</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>78</u>	<u>1,692,916</u>	<u>53</u>	<u>939,799</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>201</u>	<u>6,227,178</u>	<u>129</u>	<u>2,045,838</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>278</u>	<u>2,425,627</u>	<u>204</u>	<u>1,691,433</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>477</u>	<u>5,188,467</u>	<u>380</u>	<u>3,062,650</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>35</u>	<u>2,012,186</u>	<u>18</u>	<u>1,887,280</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>145</u>	<u>25,603,936</u>	<u>56</u>	<u>6,610,841</u>
ACCOMMODATIONS	721	12	3,534,318	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	133	22,069,618	55	6,474,522
<u>OTHER SERVICES</u>	<u>81</u>	<u>264</u>	<u>6,965,624</u>	<u>158</u>	<u>793,237</u>
REPAIR & MAINTENANCE	811	180	5,039,036	99	385,640
PERSONAL SERVICE	812	63	1,898,725	43	403,804
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	27,863	16	3,793
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>352,579</u>	<u>4</u>	<u>196</u>
TOTAL ALL INDUSTRIES		6,140	\$229,783,428	4,372	\$64,462,474

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2016

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
RETAIL TRADE	44-45	1,284	\$37,445,150	1,202	\$87,254,089
MOTOR VEHICLES & PARTS	441	69	7,102,460	55	31,206,289
NEW & USED AUTO DEALERS	4411	20	2,752,388	12	24,570,774
RV, BOAT, MOTORCYCLE DEALERS	4412	6	1,244,337	10	3,568,531
AUTOMOTIVE PARTS & TIRE	4413	43	3,105,735	33	3,066,984
FURNITURE & HOME FURNISHING	442	66	843,188	58	1,164,418
ELECTRONICS & APPLIANCES	443	100	1,378,377	86	1,118,727
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	67	3,025,659	74	14,288,751
BUILDING MATERIALS	4441	52	2,705,228	60	12,886,738
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	320,431	14	1,402,013
FOOD & BEVERAGE STORES	445	24	4,446,046	20	2,873,968
GROCERY & CONVENIENCE STORES	4451	14	4,435,411	6	2,798,385
OTHER FOOD & BEVERAGE STORES	4452, 4453	10	10,635	14	75,583
DRUG/HEALTH STORES	446	120	1,976,561	96	2,327,294
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,162,001	10	1,487,550
APPAREL & ACCESSORIES	448	117	8,247,307	111	1,246,268
CLOTHING & SHOE STORES	4481, 4482	106	7,272,438	101	1,061,540
JEWELRY & LUGGAGE STORES	4483	11	974,869	10	184,728
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	95	4,887,533	97	1,273,363
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	73	4,875,488	74	1,261,693
BOOK STORES & NEWS DEALERS	4512	22	12,045	23	11,670
GENERAL MERCHANDISE STORES	452	20	128,645	24	24,017,080
DEPARTMENT STORES	4521	4	54,825	5	3,957,690
GENERAL MERCHANDISE STORES	4529	16	73,820	19	20,059,390
E-COMMERCE & MAIL ORDER	4541	168	1,221,815	159	877,616
MISCELLANEOUS RETAILERS	453, 4542, 4543	428	3,025,558	412	5,372,765
AGRICULTURE, FORESTRY, FISHING	11	5	124,362	9	16,625
MINING	21	3	10,960	4	33,605
UTILITIES	22	0	0	3	157,412
CONSTRUCTION	23	433	12,133,167	360	6,425,655
CONSTRUCTION OF BUILDINGS	236	89	7,320,432	68	1,465,094
HEAVY CONSTRUCTION & HIGHWAYS	237	24	1,472,387	18	1,963,382
SPECIAL TRADE CONTRACTORS	238	320	3,340,348	274	2,997,179
MANUFACTURING	31-33	216	2,097,458	179	897,808
WHOLESALE TRADE	42	719	6,253,849	673	6,080,474
DURABLE GOODS	423	516	4,260,854	475	4,849,039
NONDURABLE GOODS	424	199	1,991,280	193	1,224,458
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	1,715	5	6,977
TRANSPORTATION & WAREHOUSING	48-49	12	31,549	12	494,008
INFORMATION	51	216	3,684,083	211	2,782,535
FINANCE, INSURANCE	52	60	290,931	61	380,348
REAL ESTATE, RENTAL/LEASING	53	135	1,296,795	127	1,746,405
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	175	733,427	170	2,464,928
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	275	1,429,155	221	908,301
ARTS, ENTERTAINMENT & RECREATION	71	19	733,927	14	922,148
ACCOMMODATIONS & FOOD SERVICES	72	94	14,508,331	70	8,330,531
ACCOMMODATIONS	721	9	1,053,463	5	1,599,873
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	85	13,454,868	65	6,730,658
OTHER SERVICES	81	165	3,459,859	130	2,486,137
REPAIR & MAINTENANCE	811	103	2,833,458	92	2,032,266
PERSONAL SERVICE	812	47	570,416	25	406,786
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	55,985	13	47,085
PUBLIC ADMINISTRATION, OTHER	92.00	6	29,144	4	14,756
TOTAL ALL INDUSTRIES		3,819	\$84,274,930	3,450	\$121,395,765

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2016

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
RETAIL TRADE	44-45	1,003	\$34,802,020	1,361	\$24,591,891
MOTOR VEHICLES & PARTS	441	46	8,126,178	59	1,733,079
NEW & USED AUTO DEALERS	4411	6	5,201,629	12	1,141,770
RV, BOAT, MOTORCYCLE DEALERS	4412	9	715,818	11	556,518
AUTOMOTIVE PARTS & TIRE	4413	31	2,208,731	36	34,791
FURNITURE & HOME FURNISHING	442	43	739,194	87	928,366
ELECTRONICS & APPLIANCES	443	85	1,074,938	109	1,086,537
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	60	2,637,921	88	1,100,618
BUILDING MATERIALS	4441	45	2,478,913	71	1,082,622
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	159,008	17	17,996
FOOD & BEVERAGE STORES	445	15	1,835,426	25	4,767,496
GROCERY & CONVENIENCE STORES	4451	4	1,734,281	8	4,752,024
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	101,145	17	15,472
DRUG/HEALTH STORES	446	84	121,907	118	4,699,890
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	867,919	12	1,574,142
APPAREL & ACCESSORIES	448	88	251,830	119	446,774
CLOTHING & SHOE STORES	4481, 4482	83	182,792	109	383,139
JEWELRY & LUGGAGE STORES	4483	5	69,038	10	63,635
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	96	1,232,776	113	257,039
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	70	1,221,443	83	233,818
BOOK STORES & NEWS DEALERS	4512	26	11,333	30	23,221
GENERAL MERCHANDISE STORES	452	19	12,161,039	20	560,391
DEPARTMENT STORES	4521	4	51,441	4	97,947
GENERAL MERCHANDISE STORES	4529	15	12,109,598	16	462,444
E-COMMERCE & MAIL ORDER	4541	145	795,019	184	1,878,819
MISCELLANEOUS RETAILERS	453, 4542, 4543	317	4,957,873	427	5,558,740
AGRICULTURE, FORESTRY, FISHING	11	3	133,195	5	1,120,028
MINING	21	D	D	4	32,575
UTILITIES	22	D	D	3	4,081
CONSTRUCTION	23	160	2,975,655	897	23,779,117
CONSTRUCTION OF BUILDINGS	236	32	849,188	213	18,878,958
HEAVY CONSTRUCTION & HIGHWAYS	237	7	244,457	23	640,444
SPECIAL TRADE CONTRACTORS	238	121	1,882,010	661	4,259,715
MANUFACTURING	31-33	111	524,488	229	1,310,698
WHOLESALE TRADE	42	526	4,226,893	568	3,074,244
DURABLE GOODS	423	378	3,070,149	377	2,087,117
NONDURABLE GOODS	424	143	1,153,201	190	986,751
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	3,543	D	D
TRANSPORTATION & WAREHOUSING	48-49	5	60,883	14	198,092
INFORMATION	51	167	1,335,573	221	4,330,411
FINANCE, INSURANCE	52	45	601,148	54	470,007
REAL ESTATE, RENTAL/LEASING	53	88	777,666	142	1,092,153
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	112	563,815	183	907,163
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	125	616,643	420	2,633,362
ARTS, ENTERTAINMENT & RECREATION	71	7	87,518	17	270,185
ACCOMMODATIONS & FOOD SERVICES	72	33	4,471,231	67	14,110,179
ACCOMMODATIONS	721	3	820,258	9	2,503,959
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	30	3,650,973	58	11,606,220
OTHER SERVICES	81	81	2,143,517	172	2,187,023
REPAIR & MAINTENANCE	811	50	1,833,426	127	1,884,857
PERSONAL SERVICE	812	21	236,035	35	299,773
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	74,056	10	2,393
PUBLIC ADMINISTRATION, OTHER	92.00	5	28,949	3	1,505
TOTAL ALL INDUSTRIES		2,474	\$53,405,317	4,360	\$80,112,714

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2016

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,293</u>	<u>\$95,946,683</u>	<u>1,498</u>	<u>\$63,238,956</u>
MOTOR VEHICLES & PARTS	441	75	53,523,718	79	20,947,758
NEW & USED AUTO DEALERS	4411	23	50,091,611	14	10,923,643
RV, BOAT, MOTORCYCLE DEALERS	4412	14	2,691,751	20	6,641,052
AUTOMOTIVE PARTS & TIRE	4413	38	740,356	45	3,383,063
FURNITURE & HOME FURNISHING	442	158	2,991,303	66	1,854,526
ELECTRONICS & APPLIANCES	443	170	2,883,924	112	1,819,607
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	156	2,757,846	74	7,505,858
BUILDING MATERIALS	4441	121	2,597,508	54	4,163,127
LAWN & GARDEN SUPPLIES & EQUIP.	4442	35	160,338	20	3,342,731
FOOD & BEVERAGE STORES	445	57	7,777,213	32	4,632,775
GROCERY & CONVENIENCE STORES	4451	17	7,266,170	11	4,266,609
OTHER FOOD & BEVERAGE STORES	4452, 4453	40	511,043	21	366,166
DRUG/HEALTH STORES	446	210	2,915,414	116	2,375,441
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,103,600	16	3,478,539
APPAREL & ACCESSORIES	448	212	5,891,215	139	1,268,318
CLOTHING & SHOE STORES	4481, 4482	187	5,538,322	126	968,518
JEWELRY & LUGGAGE STORES	4483	25	352,893	13	299,800
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	180	863,907	138	1,092,947
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	141	696,474	102	1,023,360
BOOK STORES & NEWS DEALERS	4512	39	167,433	36	69,587
GENERAL MERCHANDISE STORES	452	23	3,064,519	24	11,631,545
DEPARTMENT STORES	4521	4	175,119	4	71,770
GENERAL MERCHANDISE STORES	4529	19	2,889,400	20	11,559,775
E-COMMERCE & MAIL ORDER	4541	279	4,593,089	196	1,659,419
MISCELLANEOUS RETAILERS	453, 4542, 4543	763	7,580,935	506	4,972,223
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>75,533</u>	<u>12</u>	<u>55,303</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>5,594</u>	<u>0</u>	<u>0</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>58,921</u>	<u>5</u>	<u>137,327</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,854</u>	<u>30,601,121</u>	<u>362</u>	<u>12,258,451</u>
CONSTRUCTION OF BUILDINGS	236	490	13,968,578	100	5,999,183
HEAVY CONSTRUCTION & HIGHWAYS	237	47	1,218,704	16	487,177
SPECIAL TRADE CONTRACTORS	238	1,317	15,413,839	246	5,772,091
<u>MANUFACTURING</u>	<u>31-33</u>	<u>464</u>	<u>3,680,785</u>	<u>251</u>	<u>1,429,323</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,042</u>	<u>9,006,491</u>	<u>785</u>	<u>9,026,287</u>
DURABLE GOODS	423	697	6,720,407	523	7,175,434
NONDURABLE GOODS	424	339	2,137,387	255	1,826,206
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	148,697	7	24,647
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>24</u>	<u>265,153</u>	<u>7</u>	<u>159,899</u>
<u>INFORMATION</u>	<u>51</u>	<u>318</u>	<u>7,973,899</u>	<u>223</u>	<u>3,661,961</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>70</u>	<u>1,272,010</u>	<u>61</u>	<u>1,165,074</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>206</u>	<u>2,547,469</u>	<u>126</u>	<u>2,263,910</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>374</u>	<u>2,742,700</u>	<u>222</u>	<u>2,621,554</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>831</u>	<u>7,232,326</u>	<u>258</u>	<u>3,591,957</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>58</u>	<u>2,281,235</u>	<u>32</u>	<u>538,663</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>165</u>	<u>28,567,386</u>	<u>91</u>	<u>20,285,408</u>
ACCOMMODATIONS	721	7	1,460,626	10	3,787,711
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	158	27,106,760	81	16,497,697
<u>OTHER SERVICES</u>	<u>81</u>	<u>319</u>	<u>6,307,603</u>	<u>143</u>	<u>3,710,625</u>
REPAIR & MAINTENANCE	811	221	5,113,592	89	3,196,548
PERSONAL SERVICE	812	78	1,180,643	35	436,632
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	13,368	19	77,445
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>7</u>	<u>17,736</u>	<u>8</u>	<u>71,220</u>
TOTAL ALL INDUSTRIES		8,048	\$198,582,645	4,086	\$124,224,677

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2016

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
RETAIL TRADE	44-45	3,331	\$344,254,763	2,489	\$200,161,005
MOTOR VEHICLES & PARTS	441	170	128,352,830	105	23,298,179
NEW & USED AUTO DEALERS	4411	53	110,046,660	28	15,686,487
RV, BOAT, MOTORCYCLE DEALERS	4412	23	6,894,947	14	2,045,699
AUTOMOTIVE PARTS & TIRE	4413	94	11,411,223	63	5,565,993
FURNITURE & HOME FURNISHING	442	187	8,962,698	132	5,832,094
ELECTRONICS & APPLIANCES	443	304	16,560,069	216	11,400,365
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	216	22,224,081	156	27,589,781
BUILDING MATERIALS	4441	166	21,120,179	124	26,546,463
LAWN & GARDEN SUPPLIES & EQUIP.	4442	50	1,103,902	32	1,043,318
FOOD & BEVERAGE STORES	445	128	18,463,285	71	13,125,683
GROCERY & CONVENIENCE STORES	4451	68	18,017,690	28	11,317,805
OTHER FOOD & BEVERAGE STORES	4452, 4453	60	445,595	43	1,807,878
DRUG/HEALTH STORES	446	276	14,710,993	236	7,997,791
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	45	9,266,556	25	4,475,447
APPAREL & ACCESSORIES	448	256	13,375,537	216	10,603,650
CLOTHING & SHOE STORES	4481, 4482	217	11,776,864	184	9,479,695
JEWELRY & LUGGAGE STORES	4483	39	1,598,673	32	1,123,955
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	260	10,641,668	179	10,458,479
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	207	10,175,741	138	9,375,742
BOOK STORES & NEWS DEALERS	4512	53	465,927	41	1,082,737
GENERAL MERCHANDISE STORES	452	37	67,793,477	34	65,944,706
DEPARTMENT STORES	4521	8	15,113,725	7	16,714,445
GENERAL MERCHANDISE STORES	4529	29	52,679,752	27	49,230,261
E-COMMERCE & MAIL ORDER	4541	314	9,082,380	267	5,150,551
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,138	24,821,189	852	14,284,279
AGRICULTURE, FORESTRY, FISHING	11	16	46,774	12	49,449
MINING	21	4	266,306	6	39,586
UTILITIES	22	8	191,710	6	72,803
CONSTRUCTION	23	2,514	87,262,177	1,802	67,587,374
CONSTRUCTION OF BUILDINGS	236	631	43,382,704	451	45,500,405
HEAVY CONSTRUCTION & HIGHWAYS	237	68	8,746,580	37	3,167,338
SPECIAL TRADE CONTRACTORS	238	1,815	35,132,893	1,314	18,919,631
MANUFACTURING	31-33	751	10,274,858	462	3,425,562
WHOLESALE TRADE	42	1,813	52,276,995	1,200	13,991,972
DURABLE GOODS	423	1,307	42,540,020	848	10,579,800
NONDURABLE GOODS	424	490	9,711,202	343	3,388,040
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	25,773	9	24,132
TRANSPORTATION & WAREHOUSING	48-49	54	4,578,736	32	310,698
INFORMATION	51	477	32,931,663	329	23,112,556
FINANCE, INSURANCE	52	120	8,935,893	83	3,478,545
REAL ESTATE, RENTAL/LEASING	53	344	21,721,900	253	5,802,852
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	627	15,519,502	430	4,751,835
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,184	15,773,673	869	7,741,512
ARTS, ENTERTAINMENT & RECREATION	71	70	6,053,404	59	8,183,231
ACCOMMODATIONS & FOOD SERVICES	72	424	76,381,748	270	59,054,674
ACCOMMODATIONS	721	20	6,615,238	14	7,334,364
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	404	69,766,510	256	51,720,310
OTHER SERVICES	81	632	21,005,147	448	11,913,395
REPAIR & MAINTENANCE	811	473	17,092,326	316	9,339,119
PERSONAL SERVICE	812	126	3,557,559	104	2,021,604
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	33	355,262	28	552,672
PUBLIC ADMINISTRATION, OTHER	92.00	10	341,530	7	1,212,499
TOTAL ALL INDUSTRIES		12,379	\$697,816,779	8,757	\$410,889,548

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2016

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
RETAIL TRADE	44-45	1,115	\$167,463,112	2,333	\$197,841,960
MOTOR VEHICLES & PARTS	441	70	143,138,871	70	32,534,622
NEW & USED AUTO DEALERS	4411	19	100,623,427	15	23,115,583
RV, BOAT, MOTORCYCLE DEALERS	4412	16	40,174,134	10	7,249,149
AUTOMOTIVE PARTS & TIRE	4413	35	2,341,310	45	2,169,890
FURNITURE & HOME FURNISHING	442	62	2,900,074	156	7,165,334
ELECTRONICS & APPLIANCES	443	107	929,456	195	10,026,929
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	76	2,776,503	159	29,781,086
BUILDING MATERIALS	4441	63	1,971,276	126	28,126,719
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	805,227	33	1,654,367
FOOD & BEVERAGE STORES	445	24	304,151	52	7,962,677
GROCERY & CONVENIENCE STORES	4451	6	293,961	8	7,326,560
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	10,190	44	636,117
DRUG/HEALTH STORES	446	69	1,146,695	222	6,961,489
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,763,953	11	2,329,491
APPAREL & ACCESSORIES	448	95	207,492	217	4,186,502
CLOTHING & SHOE STORES	4481, 4482	87	182,155	195	3,642,921
JEWELRY & LUGGAGE STORES	4483	8	25,337	22	543,581
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	79	4,065,362	188	16,019,043
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	62	4,060,666	145	14,243,407
BOOK STORES & NEWS DEALERS	4512	17	4,696	43	1,775,636
GENERAL MERCHANDISE STORES	452	15	5,992,345	27	61,304,859
DEPARTMENT STORES	4521	D	D	8	17,308,116
GENERAL MERCHANDISE STORES	4529	14	5,974,249	19	43,996,743
E-COMMERCE & MAIL ORDER	4541	135	881,348	268	6,326,774
MISCELLANEOUS RETAILERS	453, 4542, 4543	369	3,356,862	768	13,243,154
AGRICULTURE, FORESTRY, FISHING	11	4	4,209	14	137,524
MINING	21	0	0	0	0
UTILITIES	22	3	31,308	6	70,131
CONSTRUCTION	23	516	23,947,698	1,921	80,964,458
CONSTRUCTION OF BUILDINGS	236	93	14,212,936	493	56,636,035
HEAVY CONSTRUCTION & HIGHWAYS	237	23	6,229,981	56	2,972,541
SPECIAL TRADE CONTRACTORS	238	400	3,504,781	1,372	21,355,882
MANUFACTURING	31-33	232	1,508,196	475	4,619,703
WHOLESALE TRADE	42	682	18,759,176	1,203	15,534,508
DURABLE GOODS	423	478	16,398,292	837	12,661,071
NONDURABLE GOODS	424	200	2,270,802	356	2,820,512
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	90,082	10	52,925
TRANSPORTATION & WAREHOUSING	48-49	18	428,578	28	395,242
INFORMATION	51	177	2,933,682	369	14,845,988
FINANCE, INSURANCE	52	52	450,730	74	2,760,342
REAL ESTATE, RENTAL/LEASING	53	160	7,436,792	228	6,891,737
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	180	911,787	472	9,403,337
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	335	2,310,678	898	12,681,410
ARTS, ENTERTAINMENT & RECREATION	71	7	13,075	53	3,471,941
ACCOMMODATIONS & FOOD SERVICES	72	68	10,966,419	182	38,770,524
ACCOMMODATIONS	721	12	2,972,369	5	5,361,289
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	56	7,994,050	177	33,409,235
OTHER SERVICES	81	180	8,504,021	352	9,424,018
REPAIR & MAINTENANCE	811	149	7,996,971	242	7,645,441
PERSONAL SERVICE	812	25	504,486	87	1,643,389
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	6	2,564	23	135,188
PUBLIC ADMINISTRATION, OTHER	92.00	4	3,614	4	14,557
TOTAL ALL INDUSTRIES		3,733	\$245,673,075	8,614	\$397,849,040

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2016

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,098</u>	<u>\$35,375,108</u>	<u>2,363</u>	<u>\$303,321,742</u>
MOTOR VEHICLES & PARTS	441	52	12,694,156	141	89,441,561
NEW & USED AUTO DEALERS	4411	9	7,905,053	47	69,263,963
RV, BOAT, MOTORCYCLE DEALERS	4412	7	2,925,547	21	13,741,920
AUTOMOTIVE PARTS & TIRE	4413	36	1,863,556	73	6,435,678
FURNITURE & HOME FURNISHING	442	50	742,071	96	9,018,885
ELECTRONICS & APPLIANCES	443	84	1,131,807	229	13,702,230
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	64	3,443,371	114	26,748,026
BUILDING MATERIALS	4441	51	1,414,686	85	23,809,271
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	2,028,685	29	2,938,755
FOOD & BEVERAGE STORES	445	16	2,659,035	55	9,202,831
GROCERY & CONVENIENCE STORES	4451	7	2,655,414	20	8,390,666
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	3,621	35	812,165
DRUG/HEALTH STORES	446	77	865,207	213	8,438,066
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	1,691,158	19	6,723,879
APPAREL & ACCESSORIES	448	97	699,527	208	24,026,621
CLOTHING & SHOE STORES	4481, 4482	91	696,190	182	21,356,249
JEWELRY & LUGGAGE STORES	4483	6	3,337	26	2,670,372
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	97	2,157,820	198	15,106,877
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	73	2,144,830	157	13,839,919
BOOK STORES & NEWS DEALERS	4512	24	12,990	41	1,266,958
GENERAL MERCHANDISE STORES	452	18	6,308,411	29	77,146,476
DEPARTMENT STORES	4521	6	6,261,977	9	24,463,242
GENERAL MERCHANDISE STORES	4529	12	46,434	20	52,683,234
E-COMMERCE & MAIL ORDER	4541	167	804,884	270	5,224,436
MISCELLANEOUS RETAILERS	453, 4542, 4543	367	2,177,661	791	18,541,854
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>18,626</u>	<u>13</u>	<u>154,176</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>34,381</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>5,281</u>	<u>5</u>	<u>34,956</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>297</u>	<u>8,404,084</u>	<u>976</u>	<u>58,458,415</u>
CONSTRUCTION OF BUILDINGS	236	64	1,833,187	270	32,291,932
HEAVY CONSTRUCTION & HIGHWAYS	237	16	4,126,952	29	4,493,664
SPECIAL TRADE CONTRACTORS	238	217	2,443,945	677	21,672,819
<u>MANUFACTURING</u>	<u>31-33</u>	<u>141</u>	<u>1,569,054</u>	<u>398</u>	<u>5,163,085</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>542</u>	<u>4,291,328</u>	<u>1,248</u>	<u>27,490,614</u>
DURABLE GOODS	423	380	3,570,011	878	20,129,644
NONDURABLE GOODS	424	158	717,194	360	7,311,880
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	4,123	10	49,090
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>14</u>	<u>202,009</u>	<u>19</u>	<u>450,729</u>
<u>INFORMATION</u>	<u>51</u>	<u>168</u>	<u>2,228,276</u>	<u>372</u>	<u>17,044,756</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>45</u>	<u>280,863</u>	<u>102</u>	<u>4,447,363</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>104</u>	<u>1,662,541</u>	<u>225</u>	<u>7,475,432</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>145</u>	<u>723,937</u>	<u>371</u>	<u>5,841,827</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>185</u>	<u>600,587</u>	<u>536</u>	<u>8,808,529</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>7</u>	<u>585,415</u>	<u>50</u>	<u>4,625,307</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>45</u>	<u>10,711,265</u>	<u>209</u>	<u>56,213,216</u>
ACCOMMODATIONS	721	7	2,665,411	23	9,040,803
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	38	8,045,854	186	47,172,413
<u>OTHER SERVICES</u>	<u>81</u>	<u>114</u>	<u>2,176,936</u>	<u>329</u>	<u>14,299,579</u>
REPAIR & MAINTENANCE	811	82	1,470,774	223	12,084,618
PERSONAL SERVICE	812	23	173,028	80	2,026,520
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	533,134	26	188,441
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>65,888</u>	<u>5</u>	<u>42,156</u>
TOTAL ALL INDUSTRIES		2,919	\$68,979,833	7,225	\$513,906,263

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2016

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
RETAIL TRADE	44-45	3,081	\$205,627,656	3,038	\$274,129,524
MOTOR VEHICLES & PARTS	441	157	41,594,686	102	132,078,139
NEW & USED AUTO DEALERS	4411	45	20,537,604	30	126,635,250
RV, BOAT, MOTORCYCLE DEALERS	4412	18	14,534,482	12	185,072
AUTOMOTIVE PARTS & TIRE	4413	94	6,522,600	60	5,257,817
FURNITURE & HOME FURNISHING	442	182	10,833,279	205	11,383,801
ELECTRONICS & APPLIANCES	443	285	10,486,913	282	8,898,123
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	231	32,670,339	216	10,269,384
BUILDING MATERIALS	4441	189	29,634,889	166	9,964,188
LAWN & GARDEN SUPPLIES & EQUIP.	4442	42	3,035,450	50	305,196
FOOD & BEVERAGE STORES	445	114	16,548,643	86	13,205,649
GROCERY & CONVENIENCE STORES	4451	60	15,952,058	20	12,633,474
OTHER FOOD & BEVERAGE STORES	4452, 4453	54	596,585	66	572,175
DRUG/HEALTH STORES	446	226	6,407,740	265	10,595,012
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	38	10,157,457	21	3,644,728
APPAREL & ACCESSORIES	448	226	6,269,390	272	5,721,198
CLOTHING & SHOE STORES	4481, 4482	198	5,417,656	240	4,910,307
JEWELRY & LUGGAGE STORES	4483	28	851,734	32	810,891
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	231	4,238,521	244	5,063,917
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	180	4,151,185	194	4,689,675
BOOK STORES & NEWS DEALERS	4512	51	87,336	50	374,242
GENERAL MERCHANDISE STORES	452	41	28,199,704	27	43,122,992
DEPARTMENT STORES	4521	7	11,132,719	5	2,756,799
GENERAL MERCHANDISE STORES	4529	34	17,066,985	22	40,366,193
E-COMMERCE & MAIL ORDER	4541	315	9,852,861	318	13,240,171
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,035	28,368,123	1,000	16,906,410
AGRICULTURE, FORESTRY, FISHING	11	20	690,335	17	101,139
MINING	21	7	26,168	3	14,483
UTILITIES	22	12	1,022,664	7	243,291
CONSTRUCTION	23	2,264	73,686,216	3,116	103,217,788
CONSTRUCTION OF BUILDINGS	236	549	27,015,282	911	57,483,300
HEAVY CONSTRUCTION & HIGHWAYS	237	86	9,206,291	80	4,829,539
SPECIAL TRADE CONTRACTORS	238	1,629	37,464,643	2,125	40,904,949
MANUFACTURING	31-33	765	14,509,470	663	9,678,283
WHOLESALE TRADE	42	1,888	81,635,010	1,480	26,880,942
DURABLE GOODS	423	1,347	64,909,103	1,023	22,600,296
NONDURABLE GOODS	424	529	16,696,429	450	4,264,838
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	29,478	7	15,808
TRANSPORTATION & WAREHOUSING	48-49	71	1,770,749	34	695,953
INFORMATION	51	442	29,214,569	459	23,301,974
FINANCE, INSURANCE	52	106	10,648,066	92	6,991,976
REAL ESTATE, RENTAL/LEASING	53	358	21,902,459	296	10,292,958
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	585	10,697,506	730	10,000,657
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,012	15,962,363	1,296	17,192,585
ARTS, ENTERTAINMENT & RECREATION	71	60	5,107,014	80	5,572,478
ACCOMMODATIONS & FOOD SERVICES	72	342	57,626,613	278	60,681,922
ACCOMMODATIONS	721	18	6,906,822	10	12,055,470
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	324	50,719,791	268	48,626,452
OTHER SERVICES	81	591	21,375,334	535	17,962,697
REPAIR & MAINTENANCE	811	442	17,403,274	363	14,575,805
PERSONAL SERVICE	812	125	3,868,280	147	3,203,595
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	103,780	25	183,297
PUBLIC ADMINISTRATION, OTHER	92.00	10	171,279	7	31,829
TOTAL ALL INDUSTRIES		11,614	\$551,673,471	12,131	\$566,990,479

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2016

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
RETAIL TRADE	44-45	1,966	\$153,100,228	1,708	\$142,225,667
MOTOR VEHICLES & PARTS	441	68	11,435,072	90	56,598,652
NEW & USED AUTO DEALERS	4411	10	152,513	20	50,486,416
RV, BOAT, MOTORCYCLE DEALERS	4412	13	5,305,351	14	572,745
AUTOMOTIVE PARTS & TIRE	4413	45	5,977,208	56	5,539,491
FURNITURE & HOME FURNISHING	442	118	4,731,028	70	2,216,468
ELECTRONICS & APPLIANCES	443	178	7,386,873	150	3,102,887
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	111	24,476,142	103	21,426,782
BUILDING MATERIALS	4441	92	24,030,527	80	19,476,553
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	445,615	23	1,950,229
FOOD & BEVERAGE STORES	445	37	7,236,697	37	7,405,771
GROCERY & CONVENIENCE STORES	4451	12	6,990,945	12	6,244,750
OTHER FOOD & BEVERAGE STORES	4452, 4453	25	245,752	25	1,161,021
DRUG/HEALTH STORES	446	162	3,774,405	159	5,226,645
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	2,065,409	26	5,346,523
APPAREL & ACCESSORIES	448	182	6,029,810	144	1,719,029
CLOTHING & SHOE STORES	4481, 4482	161	5,521,519	126	713,931
JEWELRY & LUGGAGE STORES	4483	21	508,291	18	1,005,098
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	158	16,261,929	140	1,853,548
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	121	16,153,415	111	1,748,949
BOOK STORES & NEWS DEALERS	4512	37	108,514	29	104,599
GENERAL MERCHANDISE STORES	452	27	53,282,257	28	27,383,686
DEPARTMENT STORES	4521	7	11,590,536	7	3,195,169
GENERAL MERCHANDISE STORES	4529	20	41,691,721	21	24,188,517
E-COMMERCE & MAIL ORDER	4541	234	3,593,840	202	2,701,636
MISCELLANEOUS RETAILERS	453, 4542, 4543	675	12,826,766	559	7,244,040
AGRICULTURE, FORESTRY, FISHING	11	6	41,693	8	15,051
MINING	21	D	D	4	82,134
UTILITIES	22	5	44,636	4	43,290
CONSTRUCTION	23	1,169	48,906,522	611	13,812,734
CONSTRUCTION OF BUILDINGS	236	296	23,530,281	135	4,683,389
HEAVY CONSTRUCTION & HIGHWAYS	237	33	4,447,563	26	1,497,643
SPECIAL TRADE CONTRACTORS	238	840	20,928,678	450	7,631,702
MANUFACTURING	31-33	349	5,290,268	305	3,836,576
WHOLESALE TRADE	42	977	13,975,791	964	13,083,444
DURABLE GOODS	423	685	10,715,775	707	10,915,464
NONDURABLE GOODS	424	287	3,240,545	250	2,130,566
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	19,471	7	37,414
TRANSPORTATION & WAREHOUSING	48-49	13	120,895	16	395,900
INFORMATION	51	287	12,560,126	292	8,232,510
FINANCE, INSURANCE	52	75	1,120,820	81	1,546,124
REAL ESTATE, RENTAL/LEASING	53	201	4,822,361	181	5,372,843
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	308	5,204,536	237	2,875,053
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	604	5,407,739	367	3,090,860
ARTS, ENTERTAINMENT & RECREATION	71	36	3,187,934	30	1,110,918
ACCOMMODATIONS & FOOD SERVICES	72	159	34,914,371	108	19,921,789
ACCOMMODATIONS	721	9	3,291,669	6	533,321
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	150	31,622,702	102	19,388,468
OTHER SERVICES	81	289	9,398,483	223	6,207,766
REPAIR & MAINTENANCE	811	200	7,723,573	151	5,064,574
PERSONAL SERVICE	812	73	1,644,522	55	979,159
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	30,388	17	164,033
PUBLIC ADMINISTRATION, OTHER	92.00	6	818,412	5	271,427
TOTAL ALL INDUSTRIES		6,452	\$298,920,857	5,144	\$222,124,086

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2016

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
RETAIL TRADE	44-45	2,540	\$394,828,867	2,123	\$151,190,477
MOTOR VEHICLES & PARTS	441	125	122,405,914	97	42,377,973
NEW & USED AUTO DEALERS	4411	40	104,695,724	20	29,286,986
RV, BOAT, MOTORCYCLE DEALERS	4412	10	10,749,156	18	8,041,782
AUTOMOTIVE PARTS & TIRE	4413	75	6,961,034	59	5,049,205
FURNITURE & HOME FURNISHING	442	157	17,651,036	116	3,189,292
ELECTRONICS & APPLIANCES	443	216	22,001,529	154	7,372,598
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	165	19,185,514	143	7,697,477
BUILDING MATERIALS	4441	137	17,296,427	117	5,630,088
LAWN & GARDEN SUPPLIES & EQUIP.	4442	28	1,889,087	26	2,067,389
FOOD & BEVERAGE STORES	445	70	11,336,616	54	10,618,218
GROCERY & CONVENIENCE STORES	4451	27	8,866,739	18	10,230,285
OTHER FOOD & BEVERAGE STORES	4452, 4453	43	2,469,877	36	387,933
DRUG/HEALTH STORES	446	199	11,420,268	177	3,341,953
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	3,565,956	20	2,995,799
APPAREL & ACCESSORIES	448	219	60,385,208	172	4,366,014
CLOTHING & SHOE STORES	4481, 4482	195	52,252,494	156	3,838,669
JEWELRY & LUGGAGE STORES	4483	24	8,132,714	16	527,345
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	196	26,040,451	176	3,415,624
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	151	24,208,286	138	3,325,879
BOOK STORES & NEWS DEALERS	4512	45	1,832,165	38	89,745
GENERAL MERCHANDISE STORES	452	29	75,730,718	34	50,465,481
DEPARTMENT STORES	4521	9	37,623,999	8	12,058,414
GENERAL MERCHANDISE STORES	4529	20	38,106,719	26	38,407,067
E-COMMERCE & MAIL ORDER	4541	280	4,479,864	261	4,245,929
MISCELLANEOUS RETAILERS	453, 4542, 4543	864	20,625,793	719	11,104,119
AGRICULTURE, FORESTRY, FISHING	11	11	42,371	7	16,736
MINING	21	D	D	D	D
UTILITIES	22	6	933,232	5	379,174
CONSTRUCTION	23	1,930	70,903,350	1,340	29,037,907
CONSTRUCTION OF BUILDINGS	236	458	49,294,449	310	16,260,613
HEAVY CONSTRUCTION & HIGHWAYS	237	49	1,366,685	34	600,512
SPECIAL TRADE CONTRACTORS	238	1,423	20,242,216	996	12,176,782
MANUFACTURING	31-33	484	3,930,908	378	3,303,647
WHOLESALE TRADE	42	1,230	19,998,059	1,089	12,956,954
DURABLE GOODS	423	841	15,205,285	777	10,023,779
NONDURABLE GOODS	424	376	4,651,815	306	2,923,959
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	140,959	6	9,216
TRANSPORTATION & WAREHOUSING	48-49	39	719,877	18	389,954
INFORMATION	51	370	17,833,119	276	13,013,195
FINANCE, INSURANCE	52	86	7,061,141	72	1,558,749
REAL ESTATE, RENTAL/LEASING	53	261	8,138,480	212	4,122,139
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	462	6,991,123	309	1,836,451
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	964	8,066,175	632	4,578,258
ARTS, ENTERTAINMENT & RECREATION	71	52	3,651,318	32	1,207,520
ACCOMMODATIONS & FOOD SERVICES	72	256	60,509,500	130	25,414,671
ACCOMMODATIONS	721	15	11,028,381	3	1,200,850
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	241	49,481,119	127	24,213,821
OTHER SERVICES	81	459	15,690,872	320	9,387,810
REPAIR & MAINTENANCE	811	327	12,388,068	232	7,935,323
PERSONAL SERVICE	812	110	3,208,415	73	1,443,763
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22	94,389	15	8,724
PUBLIC ADMINISTRATION, OTHER	92.00	6	370,740	5	9,752
TOTAL ALL INDUSTRIES		9,157	\$619,676,201	6,949	\$258,404,392

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2016

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
RETAIL TRADE	44-45	1,720	\$26,848,567	1,583	\$96,888,761
MOTOR VEHICLES & PARTS	441	37	293,238	88	22,492,845
NEW & USED AUTO DEALERS	4411	8	225,170	22	15,838,563
RV, BOAT, MOTORCYCLE DEALERS	4412	8	55,590	15	2,617,320
AUTOMOTIVE PARTS & TIRE	4413	21	12,478	51	4,036,962
FURNITURE & HOME FURNISHING	442	123	3,541,861	69	1,910,846
ELECTRONICS & APPLIANCES	443	127	3,435,603	131	2,806,513
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	130	2,066,375	85	19,098,230
BUILDING MATERIALS	4441	103	1,717,562	66	18,002,541
LAWN & GARDEN SUPPLIES & EQUIP.	4442	27	348,813	19	1,095,689
FOOD & BEVERAGE STORES	445	40	340,551	33	4,369,487
GROCERY & CONVENIENCE STORES	4451	D	D	14	4,142,095
OTHER FOOD & BEVERAGE STORES	4452, 4453	38	302,627	19	227,392
DRUG/HEALTH STORES	446	146	2,303,855	148	2,795,509
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	582,166	25	4,272,323
APPAREL & ACCESSORIES	448	177	1,869,551	141	2,301,269
CLOTHING & SHOE STORES	4481, 4482	160	1,818,624	127	2,100,624
JEWELRY & LUGGAGE STORES	4483	17	50,927	14	200,645
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	141	1,001,735	126	2,710,289
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	109	652,983	98	2,228,778
BOOK STORES & NEWS DEALERS	4512	32	348,752	28	481,511
GENERAL MERCHANDISE STORES	452	17	3,890,516	23	19,169,709
DEPARTMENT STORES	4521	4	127,342	7	3,742,046
GENERAL MERCHANDISE STORES	4529	13	3,763,174	16	15,427,663
E-COMMERCE & MAIL ORDER	4541	249	4,199,874	185	2,151,713
MISCELLANEOUS RETAILERS	453, 4542, 4543	527	3,323,242	529	12,810,028
AGRICULTURE, FORESTRY, FISHING	11	6	28,370	8	68,082
MINING	21	4	16,437	D	D
UTILITIES	22	4	367,316	5	550,148
CONSTRUCTION	23	1,690	82,652,071	425	18,965,203
CONSTRUCTION OF BUILDINGS	236	441	65,701,046	101	11,783,148
HEAVY CONSTRUCTION & HIGHWAYS	237	44	2,645,490	15	742,585
SPECIAL TRADE CONTRACTORS	238	1,205	14,305,535	309	6,439,470
MANUFACTURING	31-33	336	2,117,528	264	2,700,186
WHOLESALE TRADE	42	751	4,073,366	967	15,758,877
DURABLE GOODS	423	488	3,352,264	700	12,947,769
NONDURABLE GOODS	424	258	719,548	262	2,773,376
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	1,554	5	37,732
TRANSPORTATION & WAREHOUSING	48-49	18	72,733	19	745,815
INFORMATION	51	282	4,782,939	264	6,115,537
FINANCE, INSURANCE	52	52	1,983,351	73	1,550,862
REAL ESTATE, RENTAL/LEASING	53	151	2,185,913	155	3,107,988
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	349	4,392,586	226	2,066,181
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	770	6,933,871	284	2,954,755
ARTS, ENTERTAINMENT & RECREATION	71	34	1,527,975	22	657,988
ACCOMMODATIONS & FOOD SERVICES	72	71	6,631,861	97	21,817,804
ACCOMMODATIONS	721	D	D	16	4,398,187
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	70	6,631,151	81	17,419,617
OTHER SERVICES	81	197	2,324,757	204	7,422,416
REPAIR & MAINTENANCE	811	128	1,064,266	140	6,402,287
PERSONAL SERVICE	812	55	1,252,637	44	914,964
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	7,854	20	105,165
PUBLIC ADMINISTRATION, OTHER	92.00	4	6,770	3	20,189
TOTAL ALL INDUSTRIES		6,439	\$146,946,411	4,601	\$181,498,447

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2016

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
RETAIL TRADE	44-45	1,838	\$109,827,830	1,298	\$18,961,252
MOTOR VEHICLES & PARTS	441	96	41,057,850	36	489,865
NEW & USED AUTO DEALERS	4411	20	20,519,502	7	51,143
RV, BOAT, MOTORCYCLE DEALERS	4412	18	16,968,117	5	78,102
AUTOMOTIVE PARTS & TIRE	4413	58	3,570,231	24	360,620
FURNITURE & HOME FURNISHING	442	98	2,706,168	81	604,299
ELECTRONICS & APPLIANCES	443	161	3,502,302	108	4,445,910
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	109	15,983,759	83	1,315,003
BUILDING MATERIALS	4441	84	12,028,023	66	1,278,449
LAWN & GARDEN SUPPLIES & EQUIP.	4442	25	3,955,736	17	36,554
FOOD & BEVERAGE STORES	445	44	8,535,487	28	3,201,730
GROCERY & CONVENIENCE STORES	4451	17	8,321,547	14	3,183,395
OTHER FOOD & BEVERAGE STORES	4452, 4453	27	213,940	14	18,335
DRUG/HEALTH STORES	446	169	3,200,879	102	1,030,963
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	2,825,551	7	513,025
APPAREL & ACCESSORIES	448	154	992,431	116	234,724
CLOTHING & SHOE STORES	4481, 4482	142	796,380	105	225,032
JEWELRY & LUGGAGE STORES	4483	12	196,051	11	9,692
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	149	2,126,256	104	367,748
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	112	2,079,883	81	354,051
BOOK STORES & NEWS DEALERS	4512	37	46,373	23	13,697
GENERAL MERCHANDISE STORES	452	24	15,206,154	17	1,676,757
DEPARTMENT STORES	4521	5	211,425	D	D
GENERAL MERCHANDISE STORES	4529	19	14,994,729	15	1,625,361
E-COMMERCE & MAIL ORDER	4541	223	2,406,814	189	1,571,532
MISCELLANEOUS RETAILERS	453, 4542, 4543	591	11,284,179	427	3,509,696
AGRICULTURE, FORESTRY, FISHING	11	8	118,872	3	4,643
MINING	21	D	D	3	5,566
UTILITIES	22	3	11,089	D	D
CONSTRUCTION	23	839	26,404,379	644	8,081,544
CONSTRUCTION OF BUILDINGS	236	201	16,124,781	136	4,748,342
HEAVY CONSTRUCTION & HIGHWAYS	237	29	660,024	18	327,495
SPECIAL TRADE CONTRACTORS	238	609	9,619,574	490	3,005,707
MANUFACTURING	31-33	340	3,512,237	169	1,511,906
WHOLESALE TRADE	42	1,003	12,772,335	566	4,800,872
DURABLE GOODS	423	713	10,074,449	392	4,157,331
NONDURABLE GOODS	424	284	2,692,598	173	643,108
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	5,288	D	D
TRANSPORTATION & WAREHOUSING	48-49	11	649,421	10	9,545
INFORMATION	51	278	6,349,214	221	6,922,139
FINANCE, INSURANCE	52	75	1,499,477	54	767,707
REAL ESTATE, RENTAL/LEASING	53	193	3,833,414	119	1,035,033
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	296	3,975,595	215	3,457,414
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	451	5,394,738	405	2,051,627
ARTS, ENTERTAINMENT & RECREATION	71	25	1,822,243	18	1,041,127
ACCOMMODATIONS & FOOD SERVICES	72	116	16,547,471	56	5,113,154
ACCOMMODATIONS	721	8	1,776,082	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	108	14,771,389	55	4,811,474
OTHER SERVICES	81	233	5,238,621	148	1,380,625
REPAIR & MAINTENANCE	811	156	4,184,140	90	892,579
PERSONAL SERVICE	812	54	950,530	46	395,095
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	23	103,951	12	92,951
PUBLIC ADMINISTRATION, OTHER	92.00	9	77,026	D	D
TOTAL ALL INDUSTRIES		5,719	\$198,035,665	3,932	\$55,146,537

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2016

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,526</u>	<u>\$52,344,180</u>	<u>2,920</u>	<u>\$279,622,893</u>
MOTOR VEHICLES & PARTS	441	56	4,981,690	111	109,129,697
NEW & USED AUTO DEALERS	4411	8	2,735,208	26	99,085,470
RV, BOAT, MOTORCYCLE DEALERS	4412	9	86,253	21	6,100,412
AUTOMOTIVE PARTS & TIRE	4413	39	2,160,229	64	3,943,815
FURNITURE & HOME FURNISHING	442	87	1,303,598	163	9,975,857
ELECTRONICS & APPLIANCES	443	119	2,571,531	282	17,058,162
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	71	12,651,222	181	33,345,329
BUILDING MATERIALS	4441	50	12,373,253	142	28,347,655
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	277,969	39	4,997,674
FOOD & BEVERAGE STORES	445	25	4,706,542	74	16,569,615
GROCERY & CONVENIENCE STORES	4451	5	4,165,501	26	14,344,429
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	541,041	48	2,225,186
DRUG/HEALTH STORES	446	121	2,808,502	268	9,333,246
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	2,303,715	31	4,658,718
APPAREL & ACCESSORIES	448	148	1,229,497	246	16,431,298
CLOTHING & SHOE STORES	4481, 4482	132	847,520	217	14,269,475
JEWELRY & LUGGAGE STORES	4483	16	381,977	29	2,161,823
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	149	974,735	241	14,837,499
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	110	872,652	181	13,030,042
BOOK STORES & NEWS DEALERS	4512	39	102,083	60	1,807,457
GENERAL MERCHANDISE STORES	452	20	10,451,762	32	21,846,075
DEPARTMENT STORES	4521	4	154,515	8	20,866,757
GENERAL MERCHANDISE STORES	4529	16	10,297,247	24	979,318
E-COMMERCE & MAIL ORDER	4541	210	2,152,231	301	6,657,461
MISCELLANEOUS RETAILERS	453, 4542, 4543	510	6,209,155	990	19,779,936
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>6</u>	<u>6,538</u>	<u>19</u>	<u>44,365</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>9,363</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>111,453</u>	<u>9</u>	<u>52,427</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>427</u>	<u>13,267,304</u>	<u>1,544</u>	<u>62,060,726</u>
CONSTRUCTION OF BUILDINGS	236	101	8,837,908	430	34,182,468
HEAVY CONSTRUCTION & HIGHWAYS	237	16	509,718	44	2,278,046
SPECIAL TRADE CONTRACTORS	238	310	3,919,678	1,070	25,600,212
<u>MANUFACTURING</u>	<u>31-33</u>	<u>217</u>	<u>1,738,547</u>	<u>594</u>	<u>8,051,612</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>719</u>	<u>5,286,422</u>	<u>1,539</u>	<u>34,150,873</u>
DURABLE GOODS	423	486	3,271,347	1,086	29,281,306
NONDURABLE GOODS	424	227	1,953,970	445	4,672,166
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	61,105	8	197,401
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>6</u>	<u>25,360</u>	<u>34</u>	<u>585,470</u>
<u>INFORMATION</u>	<u>51</u>	<u>213</u>	<u>4,048,098</u>	<u>475</u>	<u>26,488,603</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>68</u>	<u>1,139,944</u>	<u>104</u>	<u>5,074,430</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>128</u>	<u>2,404,682</u>	<u>273</u>	<u>9,562,500</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>197</u>	<u>1,993,412</u>	<u>572</u>	<u>20,786,720</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>289</u>	<u>2,204,728</u>	<u>876</u>	<u>13,829,256</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>22</u>	<u>849,774</u>	<u>55</u>	<u>2,770,694</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>82</u>	<u>14,452,307</u>	<u>261</u>	<u>52,146,451</u>
ACCOMMODATIONS	721	8	1,750,392	13	5,358,202
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	74	12,701,915	248	46,788,249
<u>OTHER SERVICES</u>	<u>81</u>	<u>142</u>	<u>3,035,746</u>	<u>471</u>	<u>13,570,904</u>
REPAIR & MAINTENANCE	811	91	2,328,028	303	11,031,323
PERSONAL SERVICE	812	40	565,608	132	2,351,740
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	142,110	36	187,841
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>3</u>	<u>3,693</u>	<u>16</u>	<u>3,263,976</u>
TOTAL ALL INDUSTRIES		4,049	\$102,915,957	9,766	\$532,071,263

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2016

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>718</u>	<u>\$38,172,521</u>	<u>1,895</u>	<u>\$168,375,698</u>
MOTOR VEHICLES & PARTS	441	29	7,246,817	117	94,538,643
NEW & USED AUTO DEALERS	4411	7	5,992,988	27	62,411,481
RV, BOAT, MOTORCYCLE DEALERS	4412	4	13,938	18	21,618,307
AUTOMOTIVE PARTS & TIRE	4413	18	1,239,891	72	10,508,855
FURNITURE & HOME FURNISHING	442	22	352,651	77	2,818,459
ELECTRONICS & APPLIANCES	443	56	1,565,539	158	4,125,370
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	32	6,957,766	98	15,354,833
BUILDING MATERIALS	4441	19	6,533,827	71	15,235,008
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	423,939	27	119,825
FOOD & BEVERAGE STORES	445	12	1,355,046	49	7,920,315
GROCERY & CONVENIENCE STORES	4451	4	1,297,617	23	7,640,819
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	57,429	26	279,496
DRUG/HEALTH STORES	446	68	924,614	162	4,144,047
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	819,845	27	6,571,691
APPAREL & ACCESSORIES	448	71	217,569	179	1,692,420
CLOTHING & SHOE STORES	4481, 4482	68	211,167	162	1,561,851
JEWELRY & LUGGAGE STORES	4483	3	6,402	17	130,569
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	64	502,037	145	1,394,356
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	45	497,131	108	792,757
BOOK STORES & NEWS DEALERS	4512	19	4,906	37	601,599
GENERAL MERCHANDISE STORES	452	15	13,688,826	25	17,748,368
DEPARTMENT STORES	4521	4	810,087	4	228,191
GENERAL MERCHANDISE STORES	4529	11	12,878,739	21	17,520,177
E-COMMERCE & MAIL ORDER	4541	110	373,808	231	3,703,505
MISCELLANEOUS RETAILERS	453, 4542, 4543	231	4,168,003	627	8,363,691
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>130,187</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>3</u>	<u>66,566</u>
<u>UTILITIES</u>	<u>22</u>	<u>D</u>	<u>D</u>	<u>5</u>	<u>357,925</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>128</u>	<u>3,127,619</u>	<u>806</u>	<u>46,900,711</u>
CONSTRUCTION OF BUILDINGS	236	33	1,493,076	190	23,923,031
HEAVY CONSTRUCTION & HIGHWAYS	237	7	42,185	36	1,397,180
SPECIAL TRADE CONTRACTORS	238	88	1,592,358	580	21,580,500
<u>MANUFACTURING</u>	<u>31-33</u>	<u>81</u>	<u>133,317</u>	<u>342</u>	<u>6,342,748</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>372</u>	<u>1,664,901</u>	<u>1,120</u>	<u>36,098,975</u>
DURABLE GOODS	423	263	1,298,670	773	27,048,716
NONDURABLE GOODS	424	107	366,120	337	8,925,647
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	10	124,612
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>185,126</u>	<u>35</u>	<u>1,679,582</u>
<u>INFORMATION</u>	<u>51</u>	<u>140</u>	<u>1,267,376</u>	<u>289</u>	<u>9,163,473</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>33</u>	<u>56,585</u>	<u>87</u>	<u>1,471,876</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>84</u>	<u>777,704</u>	<u>198</u>	<u>8,401,021</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>112</u>	<u>518,456</u>	<u>289</u>	<u>2,394,265</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>115</u>	<u>232,723</u>	<u>433</u>	<u>8,031,490</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>8</u>	<u>217,328</u>	<u>24</u>	<u>1,222,348</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>36</u>	<u>5,996,567</u>	<u>141</u>	<u>26,129,554</u>
ACCOMMODATIONS	721	5	1,032,598	16	4,744,948
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	31	4,963,969	125	21,384,606
<u>OTHER SERVICES</u>	<u>81</u>	<u>85</u>	<u>1,118,052</u>	<u>264</u>	<u>9,241,204</u>
REPAIR & MAINTENANCE	811	49	925,919	196	7,348,104
PERSONAL SERVICE	812	25	189,020	48	1,769,177
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	3,113	20	123,923
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>8</u>	<u>633,151</u>
TOTAL ALL INDUSTRIES		1,927	\$53,635,806	5,944	\$326,640,774

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2016

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
RETAIL TRADE	44-45	1,563	\$35,542,846	1,301	\$22,949,326
MOTOR VEHICLES & PARTS	441	75	7,763,849	39	2,794,755
NEW & USED AUTO DEALERS	4411	13	6,119,880	6	219,054
RV, BOAT, MOTORCYCLE DEALERS	4412	13	50,846	12	586,433
AUTOMOTIVE PARTS & TIRE	4413	49	1,593,123	21	1,989,268
FURNITURE & HOME FURNISHING	442	69	1,092,345	75	875,268
ELECTRONICS & APPLIANCES	443	130	1,705,639	105	822,440
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	90	3,227,502	92	2,976,660
BUILDING MATERIALS	4441	66	3,126,688	68	2,445,682
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	100,814	24	530,978
FOOD & BEVERAGE STORES	445	29	5,081,280	27	3,384,751
GROCERY & CONVENIENCE STORES	4451	9	4,406,626	6	3,212,212
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	674,654	21	172,539
DRUG/HEALTH STORES	446	134	2,609,842	102	1,980,773
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,626,154	6	749,702
APPAREL & ACCESSORIES	448	146	770,313	133	1,387,493
CLOTHING & SHOE STORES	4481, 4482	133	760,451	120	1,268,477
JEWELRY & LUGGAGE STORES	4483	13	9,862	13	119,016
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	145	2,073,042	113	652,359
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	107	1,700,256	82	452,730
BOOK STORES & NEWS DEALERS	4512	38	372,786	31	199,629
GENERAL MERCHANDISE STORES	452	25	4,150,953	19	1,225,614
DEPARTMENT STORES	4521	5	607,648	4	122,080
GENERAL MERCHANDISE STORES	4529	20	3,543,305	15	1,103,534
E-COMMERCE & MAIL ORDER	4541	204	1,977,280	187	1,384,119
MISCELLANEOUS RETAILERS	453, 4542, 4543	505	3,464,647	403	4,715,392
AGRICULTURE, FORESTRY, FISHING	11	9	52,850	5	1,059
MINING	21	0	0	0	0
UTILITIES	22	6	21,263	0	0
CONSTRUCTION	23	390	20,464,424	341	17,912,532
CONSTRUCTION OF BUILDINGS	236	104	10,612,263	100	13,892,358
HEAVY CONSTRUCTION & HIGHWAYS	237	15	4,644,757	15	641,692
SPECIAL TRADE CONTRACTORS	238	271	5,207,404	226	3,378,482
MANUFACTURING	31-33	279	2,248,592	210	1,609,762
WHOLESALE TRADE	42	853	9,149,960	609	3,259,159
DURABLE GOODS	423	604	7,614,941	417	2,518,435
NONDURABLE GOODS	424	243	1,478,134	187	739,266
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	56,885	5	1,458
TRANSPORTATION & WAREHOUSING	48-49	16	511,010	9	871,806
INFORMATION	51	273	4,152,862	211	2,206,580
FINANCE, INSURANCE	52	64	907,810	55	600,733
REAL ESTATE, RENTAL/LEASING	53	133	1,804,744	106	895,355
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	220	2,321,390	159	1,892,025
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	288	2,068,832	212	1,394,275
ARTS, ENTERTAINMENT & RECREATION	71	26	572,284	20	745,383
ACCOMMODATIONS & FOOD SERVICES	72	119	17,570,425	98	9,787,031
ACCOMMODATIONS	721	21	4,909,079	28	2,400,752
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	98	12,661,346	70	7,386,279
OTHER SERVICES	81	187	3,595,317	122	3,581,841
REPAIR & MAINTENANCE	811	130	2,951,819	75	3,313,306
PERSONAL SERVICE	812	41	533,762	36	247,992
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	109,736	11	20,543
PUBLIC ADMINISTRATION, OTHER	92.00	6	10,267	7	1,220,881
TOTAL ALL INDUSTRIES		4,432	\$100,994,876	3,467	\$68,936,759

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2016

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
RETAIL TRADE	44-45	1,485	\$44,169,400	2,656	\$383,102,733
MOTOR VEHICLES & PARTS	441	47	9,277,333	125	199,499,074
NEW & USED AUTO DEALERS	4411	10	7,689,306	38	194,754,026
RV, BOAT, MOTORCYCLE DEALERS	4412	11	227,619	10	108,725
AUTOMOTIVE PARTS & TIRE	4413	26	1,360,408	77	4,636,323
FURNITURE & HOME FURNISHING	442	71	1,450,186	157	5,969,460
ELECTRONICS & APPLIANCES	443	146	2,906,990	215	9,027,326
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	71	5,539,564	163	31,101,094
BUILDING MATERIALS	4441	55	5,424,493	123	27,684,612
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	115,071	40	3,416,482
FOOD & BEVERAGE STORES	445	25	3,110,393	49	5,849,887
GROCERY & CONVENIENCE STORES	4451	6	3,099,651	13	4,103,924
OTHER FOOD & BEVERAGE STORES	4452, 4453	19	10,742	36	1,745,963
DRUG/HEALTH STORES	446	135	2,443,444	231	7,630,355
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	865,604	25	4,307,582
APPAREL & ACCESSORIES	448	147	847,090	226	14,300,854
CLOTHING & SHOE STORES	4481, 4482	133	645,462	203	12,689,628
JEWELRY & LUGGAGE STORES	4483	14	201,628	23	1,611,226
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	122	2,351,544	217	11,607,364
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	84	646,739	165	11,198,090
BOOK STORES & NEWS DEALERS	4512	38	1,704,805	52	409,274
GENERAL MERCHANDISE STORES	452	24	9,172,572	39	72,168,491
DEPARTMENT STORES	4521	4	87,988	8	24,668,000
GENERAL MERCHANDISE STORES	4529	20	9,084,584	31	47,500,491
E-COMMERCE & MAIL ORDER	4541	203	2,723,635	274	4,560,210
MISCELLANEOUS RETAILERS	453, 4542, 4543	486	3,481,045	935	17,081,036
AGRICULTURE, FORESTRY, FISHING	11	3	4,369	14	51,193
MINING	21	D	D	3	16,302
UTILITIES	22	4	1,848	6	79,168
CONSTRUCTION	23	327	34,802,699	1,787	40,202,914
CONSTRUCTION OF BUILDINGS	236	85	26,771,272	448	17,862,455
HEAVY CONSTRUCTION & HIGHWAYS	237	17	420,450	41	2,530,901
SPECIAL TRADE CONTRACTORS	238	225	7,610,977	1,298	19,809,558
MANUFACTURING	31-33	223	1,762,287	504	4,571,571
WHOLESALE TRADE	42	876	8,689,306	1,331	17,792,480
DURABLE GOODS	423	602	7,036,611	933	13,244,483
NONDURABLE GOODS	424	268	1,646,683	391	4,521,805
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	6,012	7	26,192
TRANSPORTATION & WAREHOUSING	48-49	13	460,127	33	825,392
INFORMATION	51	220	4,396,719	359	15,220,368
FINANCE, INSURANCE	52	55	471,841	92	6,926,196
REAL ESTATE, RENTAL/LEASING	53	115	3,278,388	277	8,180,777
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	239	2,441,704	414	7,798,498
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	203	4,286,938	890	9,298,185
ARTS, ENTERTAINMENT & RECREATION	71	25	855,416	53	1,915,665
ACCOMMODATIONS & FOOD SERVICES	72	88	17,174,954	229	47,416,275
ACCOMMODATIONS	721	8	3,724,368	7	4,669,048
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	80	13,450,586	222	42,747,227
OTHER SERVICES	81	119	2,471,830	465	12,466,583
REPAIR & MAINTENANCE	811	60	1,888,128	342	9,311,108
PERSONAL SERVICE	812	43	564,571	97	2,872,101
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	19,131	26	283,374
PUBLIC ADMINISTRATION, OTHER	92.00	5	97,068	14	21,653
TOTAL ALL INDUSTRIES		4,001	\$125,367,929	9,127	\$555,885,953

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2016

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
RETAIL TRADE	44-45	2,809	\$235,106,168	3,053	\$358,751,114
MOTOR VEHICLES & PARTS	441	81	11,270,034	134	137,163,352
NEW & USED AUTO DEALERS	4411	16	1,952,948	36	125,614,272
RV, BOAT, MOTORCYCLE DEALERS	4412	12	4,180,683	13	3,711,791
AUTOMOTIVE PARTS & TIRE	4413	53	5,136,403	85	7,837,289
FURNITURE & HOME FURNISHING	442	197	13,795,238	191	50,286,382
ELECTRONICS & APPLIANCES	443	280	63,705,000	285	22,849,075
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	208	22,569,532	218	25,719,641
BUILDING MATERIALS	4441	153	21,527,061	175	23,530,662
LAWN & GARDEN SUPPLIES & EQUIP.	4442	55	1,042,471	43	2,188,979
FOOD & BEVERAGE STORES	445	70	10,881,497	85	11,502,071
GROCERY & CONVENIENCE STORES	4451	17	9,939,036	36	10,328,097
OTHER FOOD & BEVERAGE STORES	4452, 4453	53	942,461	49	1,173,974
DRUG/HEALTH STORES	446	221	6,900,130	283	12,444,024
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,527,307	30	5,585,129
APPAREL & ACCESSORIES	448	245	12,538,056	237	5,417,434
CLOTHING & SHOE STORES	4481, 4482	214	11,828,709	205	3,896,603
JEWELRY & LUGGAGE STORES	4483	31	709,347	32	1,520,831
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	227	12,394,554	251	6,400,284
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	179	12,249,423	196	6,282,213
BOOK STORES & NEWS DEALERS	4512	48	145,131	55	118,071
GENERAL MERCHANDISE STORES	452	28	35,122,175	38	52,822,326
DEPARTMENT STORES	4521	8	23,538,129	8	14,650,650
GENERAL MERCHANDISE STORES	4529	20	11,584,046	30	38,171,676
E-COMMERCE & MAIL ORDER	4541	307	15,126,002	310	9,964,366
MISCELLANEOUS RETAILERS	453, 4542, 4543	935	29,276,643	991	18,597,030
AGRICULTURE, FORESTRY, FISHING	11	16	103,559	20	161,821
MINING	21	3	5,332	9	95,552
UTILITIES	22	6	68,518	6	1,188,445
CONSTRUCTION	23	2,371	138,239,571	2,485	146,316,704
CONSTRUCTION OF BUILDINGS	236	627	77,640,296	613	101,332,531
HEAVY CONSTRUCTION & HIGHWAYS	237	69	3,465,182	74	7,037,355
SPECIAL TRADE CONTRACTORS	238	1,675	57,134,093	1,798	37,946,818
MANUFACTURING	31-33	683	11,999,960	658	15,786,792
WHOLESALE TRADE	42	1,502	104,060,746	1,635	37,265,000
DURABLE GOODS	423	1,051	97,345,203	1,165	30,127,210
NONDURABLE GOODS	424	439	6,558,403	458	6,754,992
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	157,140	12	382,798
TRANSPORTATION & WAREHOUSING	48-49	43	751,371	57	1,449,912
INFORMATION	51	448	36,252,186	448	26,281,233
FINANCE, INSURANCE	52	85	4,398,881	100	8,299,274
REAL ESTATE, RENTAL/LEASING	53	279	42,516,328	293	14,510,990
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	708	106,689,518	582	13,552,361
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,147	27,855,746	1,098	16,559,867
ARTS, ENTERTAINMENT & RECREATION	71	81	4,478,486	56	2,683,721
ACCOMMODATIONS & FOOD SERVICES	72	250	84,389,179	284	64,893,253
ACCOMMODATIONS	721	6	11,861,897	12	8,063,794
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	244	72,527,282	272	56,829,459
OTHER SERVICES	81	466	16,818,838	515	14,888,393
REPAIR & MAINTENANCE	811	320	11,868,343	389	11,988,406
PERSONAL SERVICE	812	121	4,823,238	101	2,695,580
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	127,257	25	204,407
PUBLIC ADMINISTRATION, OTHER	92.00	7	280,424	10	87,187
TOTAL ALL INDUSTRIES		10,904	\$814,014,811	11,309	\$722,771,619

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2016

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
RETAIL TRADE	44-45	2,079	\$131,791,769	1,302	\$31,093,816
MOTOR VEHICLES & PARTS	441	86	19,303,374	49	3,848,510
NEW & USED AUTO DEALERS	4411	19	13,373,372	8	153,687
RV, BOAT, MOTORCYCLE DEALERS	4412	17	784,016	7	327,291
AUTOMOTIVE PARTS & TIRE	4413	50	5,145,986	34	3,367,532
FURNITURE & HOME FURNISHING	442	94	6,605,225	81	823,583
ELECTRONICS & APPLIANCES	443	183	5,301,571	107	1,569,505
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	88	22,627,098	77	749,552
BUILDING MATERIALS	4441	66	19,103,184	68	732,714
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	3,523,914	9	16,838
FOOD & BEVERAGE STORES	445	48	10,253,016	43	5,994,661
GROCERY & CONVENIENCE STORES	4451	11	9,125,624	21	5,246,388
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	1,127,392	22	748,273
DRUG/HEALTH STORES	446	202	5,826,156	88	151,703
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	4,781,558	15	1,234,485
APPAREL & ACCESSORIES	448	175	5,617,432	123	755,631
CLOTHING & SHOE STORES	4481, 4482	159	5,026,861	113	689,845
JEWELRY & LUGGAGE STORES	4483	16	590,571	10	65,786
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	190	3,431,764	98	145,205
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	144	2,248,721	72	107,123
BOOK STORES & NEWS DEALERS	4512	46	1,183,043	26	38,082
GENERAL MERCHANDISE STORES	452	32	31,611,354	18	158,243
DEPARTMENT STORES	4521	8	8,928,673	4	36,341
GENERAL MERCHANDISE STORES	4529	24	22,682,681	14	121,902
E-COMMERCE & MAIL ORDER	4541	259	4,755,764	154	1,141,551
MISCELLANEOUS RETAILERS	453, 4542, 4543	702	11,677,457	449	14,521,187
AGRICULTURE, FORESTRY, FISHING	11	9	124,739	5	21,669
MINING	21	4	8,434	0	0
UTILITIES	22	6	681,674	3	4,467
CONSTRUCTION	23	866	61,666,021	725	38,810,442
CONSTRUCTION OF BUILDINGS	236	230	39,300,987	143	23,860,378
HEAVY CONSTRUCTION & HIGHWAYS	237	36	1,690,546	35	6,274,865
SPECIAL TRADE CONTRACTORS	238	600	20,674,488	547	8,675,199
MANUFACTURING	31-33	395	4,585,086	221	1,976,398
WHOLESALE TRADE	42	1,198	22,169,160	619	9,508,976
DURABLE GOODS	423	853	18,748,713	436	5,301,907
NONDURABLE GOODS	424	334	3,348,699	180	4,002,454
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	71,748	3	204,615
TRANSPORTATION & WAREHOUSING	48-49	21	325,036	40	26,255,883
INFORMATION	51	314	11,661,843	187	9,156,410
FINANCE, INSURANCE	52	69	857,649	58	1,235,536
REAL ESTATE, RENTAL/LEASING	53	194	5,555,601	187	75,907,019
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	339	8,718,314	175	2,918,003
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	481	8,913,680	401	3,189,002
ARTS, ENTERTAINMENT & RECREATION	71	33	4,351,399	14	289,402
ACCOMMODATIONS & FOOD SERVICES	72	163	40,843,545	114	106,294,264
ACCOMMODATIONS	721	15	7,741,404	33	58,578,184
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	148	33,102,141	81	47,716,080
OTHER SERVICES	81	240	8,335,839	191	12,250,446
REPAIR & MAINTENANCE	811	162	5,996,786	143	3,820,000
PERSONAL SERVICE	812	57	2,268,824	38	8,428,206
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	70,229	10	2,240
PUBLIC ADMINISTRATION, OTHER	92.00	7	26,183	4	65,861
TOTAL ALL INDUSTRIES		6,418	\$310,615,972	4,248	\$318,986,260

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2016

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
RETAIL TRADE	44-45	8,093	\$1,696,893,984	1,186	\$29,495,483
MOTOR VEHICLES & PARTS	441	339	284,979,242	48	2,231,534
NEW & USED AUTO DEALERS	4411	89	222,221,216	6	56,988
RV, BOAT, MOTORCYCLE DEALERS	4412	89	43,337,261	4	86,117
AUTOMOTIVE PARTS & TIRE	4413	161	19,420,765	38	2,088,429
FURNITURE & HOME FURNISHING	442	463	82,433,275	73	672,391
ELECTRONICS & APPLIANCES	443	731	135,366,806	85	791,837
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	507	146,928,137	80	2,611,789
BUILDING MATERIALS	4441	390	138,129,258	61	2,594,020
LAWN & GARDEN SUPPLIES & EQUIP.	4442	117	8,798,879	19	17,769
FOOD & BEVERAGE STORES	445	590	131,744,979	18	2,027,121
GROCERY & CONVENIENCE STORES	4451	315	116,345,338	7	1,859,006
OTHER FOOD & BEVERAGE STORES	4452, 4453	275	15,399,641	11	168,115
DRUG/HEALTH STORES	446	615	104,668,221	95	841,501
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	113	27,138,488	10	1,204,566
APPAREL & ACCESSORIES	448	748	187,138,979	97	400,162
CLOTHING & SHOE STORES	4481, 4482	603	170,155,894	90	360,355
JEWELRY & LUGGAGE STORES	4483	145	16,983,085	7	39,807
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	590	93,852,860	104	244,075
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	451	78,484,252	71	165,451
BOOK STORES & NEWS DEALERS	4512	139	15,368,608	33	78,624
GENERAL MERCHANDISE STORES	452	63	170,927,714	23	15,531,558
DEPARTMENT STORES	4521	10	71,672,519	4	188,640
GENERAL MERCHANDISE STORES	4529	53	99,255,195	19	15,342,918
E-COMMERCE & MAIL ORDER	4541	552	115,574,224	150	991,051
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,782	216,141,059	403	1,947,898
AGRICULTURE, FORESTRY, FISHING	11	54	1,016,783	8	58,878
MINING	21	8	130,946	D	D
UTILITIES	22	13	188,971	D	D
CONSTRUCTION	23	8,519	1,696,219,472	357	4,058,041
CONSTRUCTION OF BUILDINGS	236	3,130	1,239,545,956	66	940,974
HEAVY CONSTRUCTION & HIGHWAYS	237	195	70,786,470	18	377,727
SPECIAL TRADE CONTRACTORS	238	5,194	385,887,046	273	2,739,340
MANUFACTURING	31-33	2,198	131,279,272	171	853,368
WHOLESALE TRADE	42	3,498	407,463,524	628	5,027,632
DURABLE GOODS	423	2,429	342,276,923	441	4,115,614
NONDURABLE GOODS	424	1,036	63,594,604	184	893,588
ELECTRONIC MARKETS, AGENTS & BROKERS	425	33	1,591,997	3	18,430
TRANSPORTATION & WAREHOUSING	48-49	233	24,934,020	5	4,802
INFORMATION	51	976	293,522,731	204	2,770,111
FINANCE, INSURANCE	52	184	50,085,337	49	921,734
REAL ESTATE, RENTAL/LEASING	53	792	135,884,484	127	2,100,088
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	2,407	195,742,860	163	1,153,478
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	3,217	213,434,188	242	899,794
ARTS, ENTERTAINMENT & RECREATION	71	564	64,718,893	11	242,043
ACCOMMODATIONS & FOOD SERVICES	72	2,867	1,027,563,408	62	7,288,421
ACCOMMODATIONS	721	178	282,639,612	4	310,776
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,689	744,923,796	58	6,977,645
OTHER SERVICES	81	2,189	184,726,435	133	2,130,898
REPAIR & MAINTENANCE	811	1,279	94,095,590	90	1,417,854
PERSONAL SERVICE	812	798	87,034,453	28	539,061
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	112	3,596,392	15	173,983
PUBLIC ADMINISTRATION, OTHER	92.00	40	1,338,577	7	61,418
TOTAL ALL INDUSTRIES		35,852	\$6,125,143,885	3,357	\$57,085,575

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2016

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
RETAIL TRADE	44-45	3,993	\$547,740,732	989	\$39,317,928
MOTOR VEHICLES & PARTS	441	232	107,030,853	45	8,658,520
NEW & USED AUTO DEALERS	4411	82	84,330,662	12	6,084,170
RV, BOAT, MOTORCYCLE DEALERS	4412	30	4,050,019	4	2,390
AUTOMOTIVE PARTS & TIRE	4413	120	18,650,172	29	2,571,960
FURNITURE & HOME FURNISHING	442	183	20,887,788	43	367,350
ELECTRONICS & APPLIANCES	443	349	34,424,267	83	2,533,269
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	208	69,744,190	55	3,613,022
BUILDING MATERIALS	4441	159	64,179,441	45	2,961,522
LAWN & GARDEN SUPPLIES & EQUIP.	4442	49	5,564,749	10	651,500
FOOD & BEVERAGE STORES	445	148	37,582,320	29	3,049,947
GROCERY & CONVENIENCE STORES	4451	60	34,136,479	19	3,023,943
OTHER FOOD & BEVERAGE STORES	4452, 4453	88	3,445,841	10	26,004
DRUG/HEALTH STORES	446	377	30,164,651	89	744,529
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	57	10,273,914	12	1,231,531
APPAREL & ACCESSORIES	448	321	41,091,622	100	1,107,313
CLOTHING & SHOE STORES	4481, 4482	273	35,888,189	91	1,096,448
JEWELRY & LUGGAGE STORES	4483	48	5,203,433	9	10,865
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	323	29,946,925	70	482,611
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	251	24,194,623	53	476,995
BOOK STORES & NEWS DEALERS	4512	72	5,752,302	17	5,616
GENERAL MERCHANDISE STORES	452	42	100,298,099	19	13,859,827
DEPARTMENT STORES	4521	10	33,447,010	4	988,961
GENERAL MERCHANDISE STORES	4529	32	66,851,089	15	12,870,866
E-COMMERCE & MAIL ORDER	4541	352	15,983,617	118	720,750
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,401	50,312,486	326	2,949,259
AGRICULTURE, FORESTRY, FISHING	11	20	84,637	6	27,364
MINING	21	5	174,849	D	D
UTILITIES	22	10	636,708	4	44,484
CONSTRUCTION	23	1,947	155,220,028	290	11,615,951
CONSTRUCTION OF BUILDINGS	236	618	72,880,033	56	8,269,493
HEAVY CONSTRUCTION & HIGHWAYS	237	57	7,452,468	15	205,114
SPECIAL TRADE CONTRACTORS	238	1,272	74,887,527	219	3,141,344
MANUFACTURING	31-33	820	21,580,993	115	917,797
WHOLESALE TRADE	42	2,100	97,896,021	558	9,489,351
DURABLE GOODS	423	1,497	79,813,454	394	5,252,269
NONDURABLE GOODS	424	588	17,903,992	158	4,225,962
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	178,575	6	11,120
TRANSPORTATION & WAREHOUSING	48-49	65	4,629,841	10	112,377
INFORMATION	51	567	52,564,619	159	3,329,846
FINANCE, INSURANCE	52	136	12,618,537	52	232,903
REAL ESTATE, RENTAL/LEASING	53	352	32,669,692	122	1,792,059
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	766	21,353,285	160	848,488
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	949	34,721,290	178	756,864
ARTS, ENTERTAINMENT & RECREATION	71	116	6,850,269	9	228,367
ACCOMMODATIONS & FOOD SERVICES	72	576	169,871,542	70	8,633,740
ACCOMMODATIONS	721	42	31,548,390	5	862,600
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	534	138,323,152	65	7,771,140
OTHER SERVICES	81	674	38,264,023	121	2,848,793
REPAIR & MAINTENANCE	811	424	26,052,014	86	2,310,131
PERSONAL SERVICE	812	206	10,646,188	27	507,162
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	44	1,565,821	8	31,500
PUBLIC ADMINISTRATION, OTHER	92.00	23	2,713,838	D	D
TOTAL ALL INDUSTRIES		13,119	\$1,199,590,904	2,845	\$80,222,111

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2016

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>4,194</u>	<u>\$602,342,604</u>	<u>1,737</u>	<u>\$276,038,709</u>
MOTOR VEHICLES & PARTS	441	228	190,259,513	58	17,885,486
NEW & USED AUTO DEALERS	4411	83	164,632,243	15	13,605,363
RV, BOAT, MOTORCYCLE DEALERS	4412	30	12,540,634	4	226,808
AUTOMOTIVE PARTS & TIRE	4413	115	13,086,636	39	4,053,315
FURNITURE & HOME FURNISHING	442	214	15,062,610	107	12,591,362
ELECTRONICS & APPLIANCES	443	393	35,337,329	201	43,982,042
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	275	57,117,494	117	24,734,715
BUILDING MATERIALS	4441	215	53,975,249	98	23,540,400
LAWN & GARDEN SUPPLIES & EQUIP.	4442	60	3,142,245	19	1,194,315
FOOD & BEVERAGE STORES	445	193	34,266,706	54	6,675,323
GROCERY & CONVENIENCE STORES	4451	108	32,810,716	26	4,025,139
OTHER FOOD & BEVERAGE STORES	4452, 4453	85	1,455,990	28	2,650,184
DRUG/HEALTH STORES	446	352	28,305,488	131	8,470,802
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	55	12,773,187	17	2,651,152
APPAREL & ACCESSORIES	448	324	46,140,853	168	57,345,295
CLOTHING & SHOE STORES	4481, 4482	278	39,291,486	146	51,809,571
JEWELRY & LUGGAGE STORES	4483	46	6,849,367	22	5,535,724
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	348	34,150,938	100	17,384,392
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	265	31,989,363	78	16,174,001
BOOK STORES & NEWS DEALERS	4512	83	2,161,575	22	1,210,391
GENERAL MERCHANDISE STORES	452	48	87,717,254	26	59,305,125
DEPARTMENT STORES	4521	8	31,567,941	8	35,713,421
GENERAL MERCHANDISE STORES	4529	40	56,149,313	18	23,591,704
E-COMMERCE & MAIL ORDER	4541	366	16,597,363	165	2,153,565
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,398	44,613,869	593	22,859,450
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>28</u>	<u>220,061</u>	<u>4</u>	<u>12,418</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>92,871</u>	<u>0</u>	<u>0</u>
<u>UTILITIES</u>	<u>22</u>	<u>10</u>	<u>518,431</u>	<u>3</u>	<u>10,090</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>3,237</u>	<u>176,656,910</u>	<u>1,016</u>	<u>42,143,388</u>
CONSTRUCTION OF BUILDINGS	236	964	98,495,466	216	23,974,024
HEAVY CONSTRUCTION & HIGHWAYS	237	95	24,187,432	44	1,447,485
SPECIAL TRADE CONTRACTORS	238	2,178	53,974,012	756	16,721,879
<u>MANUFACTURING</u>	<u>31-33</u>	<u>982</u>	<u>19,140,535</u>	<u>393</u>	<u>5,675,073</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,262</u>	<u>71,094,148</u>	<u>1,054</u>	<u>43,379,942</u>
DURABLE GOODS	423	1,589	57,521,511	764	38,284,703
NONDURABLE GOODS	424	653	13,472,444	283	5,025,648
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	100,193	7	69,591
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>75</u>	<u>10,920,443</u>	<u>30</u>	<u>1,514,968</u>
<u>INFORMATION</u>	<u>51</u>	<u>550</u>	<u>51,948,733</u>	<u>284</u>	<u>26,582,811</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>127</u>	<u>12,903,425</u>	<u>71</u>	<u>1,289,379</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>446</u>	<u>38,414,220</u>	<u>239</u>	<u>18,968,946</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>843</u>	<u>17,714,837</u>	<u>337</u>	<u>13,656,420</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,356</u>	<u>23,703,492</u>	<u>523</u>	<u>4,790,306</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>107</u>	<u>8,461,888</u>	<u>29</u>	<u>6,538,321</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>618</u>	<u>142,419,261</u>	<u>176</u>	<u>71,325,630</u>
ACCOMMODATIONS	721	36	19,097,530	17	20,624,949
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	582	123,321,731	159	50,700,681
<u>OTHER SERVICES</u>	<u>81</u>	<u>898</u>	<u>37,483,341</u>	<u>268</u>	<u>5,681,712</u>
REPAIR & MAINTENANCE	811	642	28,019,533	204	3,074,982
PERSONAL SERVICE	812	206	8,836,836	51	2,600,519
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	50	626,972	13	6,211
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>14</u>	<u>1,318,913</u>	<u>5</u>	<u>2,468</u>
TOTAL ALL INDUSTRIES		15,752	\$1,215,354,113	6,171	\$517,615,788

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2016

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
RETAIL TRADE	44-45	3,562	\$415,229,870	1,719	\$59,780,228
MOTOR VEHICLES & PARTS	441	152	117,938,074	82	16,152,756
NEW & USED AUTO DEALERS	4411	27	100,738,781	17	10,543,291
RV, BOAT, MOTORCYCLE DEALERS	4412	27	5,093,391	12	2,767,848
AUTOMOTIVE PARTS & TIRE	4413	98	12,105,902	53	2,841,617
FURNITURE & HOME FURNISHING	442	159	11,630,150	81	1,780,973
ELECTRONICS & APPLIANCES	443	348	16,408,130	145	3,396,603
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	207	36,919,255	100	4,798,137
BUILDING MATERIALS	4441	160	33,365,859	67	4,047,486
LAWN & GARDEN SUPPLIES & EQUIP.	4442	47	3,553,396	33	750,651
FOOD & BEVERAGE STORES	445	129	25,389,458	62	7,668,951
GROCERY & CONVENIENCE STORES	4451	51	21,702,411	16	6,858,647
OTHER FOOD & BEVERAGE STORES	4452, 4453	78	3,687,047	46	810,304
DRUG/HEALTH STORES	446	329	24,382,524	169	3,681,788
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	57	12,101,679	16	1,628,022
APPAREL & ACCESSORIES	448	279	21,340,602	139	1,648,240
CLOTHING & SHOE STORES	4481, 4482	242	19,385,861	128	1,263,319
JEWELRY & LUGGAGE STORES	4483	37	1,954,741	11	384,921
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	279	11,509,238	145	2,425,722
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	215	9,596,707	106	1,826,391
BOOK STORES & NEWS DEALERS	4512	64	1,912,531	39	599,331
GENERAL MERCHANDISE STORES	452	40	87,737,191	23	7,996,572
DEPARTMENT STORES	4521	8	24,422,673	6	3,203,285
GENERAL MERCHANDISE STORES	4529	32	63,314,518	17	4,793,287
E-COMMERCE & MAIL ORDER	4541	350	13,105,176	215	2,530,032
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,233	36,768,393	542	6,072,432
AGRICULTURE, FORESTRY, FISHING	11	16	50,462	12	88,956
MINING	21	6	100,068	0	0
UTILITIES	22	8	1,165,797	6	135,774
CONSTRUCTION	23	2,321	155,564,359	455	33,259,674
CONSTRUCTION OF BUILDINGS	236	649	78,501,443	132	23,041,037
HEAVY CONSTRUCTION & HIGHWAYS	237	72	8,989,493	19	1,568,873
SPECIAL TRADE CONTRACTORS	238	1,600	68,073,423	304	8,649,764
MANUFACTURING	31-33	727	11,167,650	311	4,532,620
WHOLESALE TRADE	42	1,963	66,144,106	1,011	12,284,850
DURABLE GOODS	423	1,380	53,856,797	711	9,886,554
NONDURABLE GOODS	424	565	12,170,092	295	2,370,912
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	117,217	5	27,384
TRANSPORTATION & WAREHOUSING	48-49	63	2,927,330	10	386,647
INFORMATION	51	555	45,592,459	284	5,687,337
FINANCE, INSURANCE	52	126	13,206,471	81	1,292,772
REAL ESTATE, RENTAL/LEASING	53	356	19,605,609	150	2,667,531
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	702	18,741,403	278	2,551,033
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,031	26,153,124	327	3,595,910
ARTS, ENTERTAINMENT & RECREATION	71	89	8,592,704	30	1,174,385
ACCOMMODATIONS & FOOD SERVICES	72	450	116,220,050	139	28,349,935
ACCOMMODATIONS	721	25	19,169,093	32	8,090,503
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	425	97,050,957	107	20,259,432
OTHER SERVICES	81	666	25,183,690	180	4,548,755
REPAIR & MAINTENANCE	811	435	19,663,292	112	3,695,142
PERSONAL SERVICE	812	199	5,239,648	45	751,563
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	32	280,750	23	102,050
PUBLIC ADMINISTRATION, OTHER	92.00	11	246,481	7	645,096
TOTAL ALL INDUSTRIES		12,652	\$925,891,633	5,001	\$160,987,369

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 2nd Quarter, 2016

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,961</u>	<u>\$114,426,725</u>	<u>2,526</u>	<u>\$236,876,483</u>
MOTOR VEHICLES & PARTS	441	103	22,102,330	188	70,248,877
NEW & USED AUTO DEALERS	4411	23	16,846,686	62	52,396,636
RV, BOAT, MOTORCYCLE DEALERS	4412	16	622,589	31	9,227,603
AUTOMOTIVE PARTS & TIRE	4413	64	4,633,055	95	8,624,638
FURNITURE & HOME FURNISHING	442	87	4,742,245	101	5,476,690
ELECTRONICS & APPLIANCES	443	172	2,088,152	255	8,836,794
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	96	28,589,249	134	39,560,999
BUILDING MATERIALS	4441	72	27,772,008	97	35,918,159
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	817,241	37	3,642,840
FOOD & BEVERAGE STORES	445	53	7,364,381	76	15,143,863
GROCERY & CONVENIENCE STORES	4451	24	6,752,412	38	14,636,236
OTHER FOOD & BEVERAGE STORES	4452, 4453	29	611,969	38	507,627
DRUG/HEALTH STORES	446	193	3,902,334	229	6,753,335
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,445,142	32	5,597,867
APPAREL & ACCESSORIES	448	185	4,335,921	209	6,702,410
CLOTHING & SHOE STORES	4481, 4482	165	4,026,929	187	5,882,864
JEWELRY & LUGGAGE STORES	4483	20	308,992	22	819,546
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	175	4,878,326	204	6,485,154
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	137	4,045,696	158	5,895,763
BOOK STORES & NEWS DEALERS	4512	38	832,630	46	589,391
GENERAL MERCHANDISE STORES	452	22	22,630,966	36	50,583,900
DEPARTMENT STORES	4521	5	7,743,239	7	8,538,293
GENERAL MERCHANDISE STORES	4529	17	14,887,727	29	42,045,607
E-COMMERCE & MAIL ORDER	4541	222	3,155,197	263	5,070,988
MISCELLANEOUS RETAILERS	453, 4542, 4543	642	9,192,482	799	16,415,606
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>13</u>	<u>47,270</u>	<u>12</u>	<u>102,189</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>31,422</u>	<u>5</u>	<u>88,522</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>29,068</u>	<u>6</u>	<u>50,420</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>619</u>	<u>32,164,521</u>	<u>846</u>	<u>50,577,527</u>
CONSTRUCTION OF BUILDINGS	236	173	17,846,704	237	23,306,287
HEAVY CONSTRUCTION & HIGHWAYS	237	20	843,403	36	4,753,013
SPECIAL TRADE CONTRACTORS	238	426	13,474,414	573	22,518,227
<u>MANUFACTURING</u>	<u>31-33</u>	<u>357</u>	<u>7,329,635</u>	<u>513</u>	<u>10,096,008</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,121</u>	<u>19,842,689</u>	<u>1,456</u>	<u>43,962,359</u>
DURABLE GOODS	423	793	16,576,491	1,057	30,360,048
NONDURABLE GOODS	424	320	3,234,247	391	13,525,998
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	31,951	8	76,313
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>14</u>	<u>246,854</u>	<u>34</u>	<u>719,670</u>
<u>INFORMATION</u>	<u>51</u>	<u>313</u>	<u>9,557,494</u>	<u>385</u>	<u>20,108,554</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>82</u>	<u>797,885</u>	<u>108</u>	<u>3,662,759</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>187</u>	<u>5,651,315</u>	<u>255</u>	<u>15,204,396</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>310</u>	<u>6,192,831</u>	<u>416</u>	<u>7,421,789</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>382</u>	<u>4,325,709</u>	<u>522</u>	<u>9,094,395</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>36</u>	<u>1,214,141</u>	<u>66</u>	<u>4,598,902</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>150</u>	<u>28,935,378</u>	<u>262</u>	<u>58,598,777</u>
ACCOMMODATIONS	721	18	7,610,250	30	9,957,153
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	132	21,325,128	232	48,641,624
<u>OTHER SERVICES</u>	<u>81</u>	<u>235</u>	<u>7,118,235</u>	<u>394</u>	<u>17,661,946</u>
REPAIR & MAINTENANCE	811	159	6,081,819	280	14,694,893
PERSONAL SERVICE	812	56	896,958	87	2,674,457
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	139,458	27	292,596
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>70,364</u>	<u>12</u>	<u>144,233</u>
TOTAL ALL INDUSTRIES		5,794	\$237,981,536	7,818	\$478,968,929

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
2ND QUARTER, 2016

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>\$859,499,293</u>	<u>\$572,049,614</u>	<u>\$3,442,010</u>
CROP & ANIMAL PRODUCTION	111,112	289,087,543	165,524,833	907,207
FORESTRY & LOGGING	113	369,956,126	274,136,206	1,047,687
FISHING & HUNTING	114	39,363,779	12,859,486	82,096
AG & FORESTRY SUPPORT ACTIVITIES	115	161,091,845	119,529,089	1,405,020
<u>MINING</u>	<u>21</u>	<u>124,110,883</u>	<u>107,360,125</u>	<u>587,997</u>
SAND & GRAVEL, QUARRYING	2123	88,177,255	78,105,671	430,418
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	35,933,628	29,254,454	157,579
<u>UTILITIES</u>	<u>22</u>	<u>664,100,087</u>	<u>534,482,546</u>	<u>7,429,682</u>
HYDROELECTRIC POWER GENERATION	221111	7,845,183	7,404,253	88,008
ALTERNATIVE POWER GENERATION	221114-221117	4,289,581	4,146,291	29,606
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	3,586,692	3,392,641	28,838
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	115,040,406	99,771,788	1,266,569
NATURAL GAS DISTRIBUTION	2212	70,978,238	12,316,455	96,894
WATER & SEWER	2213	462,359,987	407,451,118	5,919,767
<u>CONSTRUCTION</u>	<u>23</u>	<u>13,608,200,452</u>	<u>12,298,813,986</u>	<u>60,356,359</u>
RESIDENTIAL BUILDING & REMODELING	2361	2,159,602,938	2,065,908,752	10,179,973
NONRESIDENTIAL BUILDING	2362	3,566,353,178	3,185,594,470	15,228,163
HEAVY CONSTRUCTION & HIGHWAYS	237	1,364,649,754	1,202,417,073	6,264,674
SPECIAL TRADE CONTRACTORS	238	6,517,594,582	5,844,893,691	28,683,549
ELECTRICAL	23821	1,325,511,260	1,169,590,461	5,867,570
PLUMBING & HEATING	23822	1,237,385,146	1,149,066,659	5,631,430
PAINTING	23832	242,903,555	226,610,647	1,091,170
MASONRY/DRYWALL	23814, 23831	384,850,274	351,486,491	1,689,419
ROOFING	23816	320,624,120	299,644,549	1,427,418
OTHER CONTRACTORS	238 not listed above	3,006,320,227	2,648,494,884	12,976,542
<u>MANUFACTURING</u>	<u>31-33</u>	<u>45,185,419,116</u>	<u>32,351,016,149</u>	<u>122,209,340</u>
FOOD PRODUCTS	311	4,122,339,464	1,770,874,872	6,532,914
MILLING OF GRAINS	3112	197,557,557	125,834,478	575,111
FRUITS & VEGETABLES	3114	887,105,033	112,106,970	500,291
DAIRY PRODUCTS	3115	513,526,597	82,649,430	400,595
MEAT PRODUCTS	3116	589,515,872	583,554,070	883,794
SEAFOOD PRODUCTS	3117	733,500,575	109,000,788	535,919
BAKERY PRODUCTS	3118	425,479,747	234,729,573	1,133,644
OTHER FOOD ITEMS	3111, 3113, 3119	775,654,083	522,999,563	2,503,560
BEVERAGES	312	675,627,186	411,709,372	2,008,539
TEXTILES	313,314	197,882,763	110,346,221	533,971
APPAREL	315	41,708,495	26,493,911	128,790
LEATHER & ALLIED PRODUCTS	316	34,657,658	17,167,240	83,238
LUMBER & WOOD PRODUCTS	321	2,302,653,609	1,378,098,129	5,569,565
SAWMILLS	3211	863,655,634	514,259,000	1,862,946
PLYWOOD & TRUSSES	3212	337,116,379	207,069,363	827,297
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	1,101,881,596	656,769,766	2,879,322
PAPER PRODUCTS	322	1,647,596,327	955,029,550	3,719,833
PULP & PAPER MILLS	3221	1,213,999,609	654,814,129	2,327,277
OTHER PAPER PRODUCTS	3222	433,596,718	300,215,421	1,392,556
COMMERCIAL PRINTING	323	248,517,875	194,078,226	963,005
PETROLEUM & COAL PRODUCTS	324	4,553,555,636	4,194,222,678	20,365,149
PETROLEUM REFINING	32411	4,374,710,993	4,079,969,518	19,811,383
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	178,844,643	114,253,160	553,766
CHEMICALS	325	2,116,743,487	1,233,677,479	5,860,492
CHEMICALS, PESTICIDES & FERTILIZERS	3251, 3253	894,292,991	547,672,023	2,729,151
PHARMACEUTICALS	3254	377,293,912	210,490,472	1,035,755
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	386,218,930	213,384,941	805,399
PAINT, COATING & ADHESIVES	3255	37,121,015	27,319,995	131,892
SOAP, CLEANING COMPOUND & TOILETRIES	3256	225,530,003	119,566,275	578,919
OTHER CHEMICAL PRODUCTS	3259	196,286,636	115,243,773	579,376

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
2ND QUARTER, 2016

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
PLASTICS & RUBBER PRODUCTS	326	883,190,481	538,062,782	2,522,343
NONMETALLIC MINERALS	327	817,558,186	631,449,047	3,029,769
PRIMARY METALS	331	623,666,474	442,823,673	1,852,833
IRON & STEEL MILLS	3311, 3312	241,610,450	148,133,534	679,922
ALUMINUM SMELTING	3313	187,380,658	168,868,621	568,577
OTHER NONFERROUS METALS	3314	38,028,679	36,952,910	178,740
FOUNDRIES	3315	156,646,687	88,868,608	425,594
FABRICATED METAL PRODUCTS	332	1,560,308,490	1,091,178,976	4,919,255
MACHINERY	333	1,612,610,997	871,246,299	4,156,648
FARM & CONSTRUCTION IMPLEMENTS	3331	153,228,664	88,862,809	430,414
INDUSTRIAL MACHINERY	3332	287,257,204	135,238,980	661,460
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	1,172,125,129	647,144,510	3,064,774
COMPUTERS & ELECTRONICS	334	2,611,409,632	1,436,523,782	6,755,660
COMPUTER HARDWARE	3341	135,511,144	21,140,608	123,942
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	143,854,491	69,057,393	337,497
AUDIO & VIDEO EQUIPMENT	3343	50,969,153	24,589,644	122,672
SEMICONDUCTORS	3344	779,011,327	389,434,655	1,648,777
INSTRUMENTS	3345	1,479,075,320	914,915,286	4,401,017
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	22,988,197	17,386,196	121,755
ELECTRICAL EQUIPMENT & APPLIANCES	335	640,642,450	272,281,539	1,292,836
LIGHTING EQUIPMENT	3351	169,339,881	25,256,188	123,721
HOUSEHOLD APPLIANCES	3352	4,412,110	3,143,397	15,132
OTHER ELECTRIC EQUIPMENT	3353, 3359	466,890,459	243,881,954	1,153,983
TRANSPORTATION EQUIPMENT	336	19,098,870,879	15,916,864,002	47,822,052
MOTOR VEHICLES & PARTS	3361, 3362, 3363	406,714,004	276,472,589	1,340,566
AIRCRAFT, AEROSPACE & PARTS	3364	18,329,551,233	15,380,241,191	45,199,789
SHIPS & BOATS	3366	337,523,780	239,793,680	1,182,987
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	25,081,862	20,356,542	98,710
FURNITURE & RELATED PRODUCTS	337	404,495,481	283,811,545	1,370,247
OTHER MANUFACTURING	339	991,383,546	575,076,826	2,722,201
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	118,274,978	74,040,880	376,109
DENTAL LABORATORIES	339116	41,589,425	38,008,142	230,887
SPORTING AND ATHLETIC GOODS	33992	198,967,152	55,955,426	290,711
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	632,551,991	407,072,378	1,824,494
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>39,339,237,508</u>	<u>28,626,229,658</u>	<u>133,830,849</u>
DURABLE GOODS	423	19,147,757,436	14,562,139,611	72,616,970
MOTOR VEHICLES & PARTS	4231	3,186,733,851	2,958,799,928	14,601,535
FURNITURE & HOME FURNISHINGS	4232	460,925,243	303,741,607	1,498,436
LUMBER & CONSTRUCTION MATERIALS	4233	1,979,626,212	1,428,873,857	6,963,707
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	3,451,603,427	2,709,487,577	13,947,718
METAL & MINERAL (except Petroleum)	4235	803,267,649	585,209,791	2,788,316
ELECTRICAL EQUIPMENT	4236	2,447,353,522	1,860,990,579	9,891,855
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	1,023,682,630	863,026,693	4,203,517
MACHINERY & EQUIPMENT	4238	4,040,495,152	2,980,488,907	14,018,368
SPORTING & RECREATIONAL GOODS & SUPPLIES	423910	404,427,187	201,504,395	1,009,586
TOY & HOBBY GOODS & SUPPLIES	423920	498,604,052	40,966,530	239,944
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	851,038,511	629,049,747	3,453,988
NONDURABLE GOODS:	424	19,911,912,599	13,918,766,406	60,023,557
PAPER & PAPER PRODUCTS	4241	696,834,537	536,181,963	2,482,142
DRUGS & SUNDRIES	4242	2,406,102,025	2,231,133,712	5,871,144
APPAREL	4243	1,065,669,153	303,825,389	1,500,676
FOOD PRODUCTS	4244	8,146,594,507	5,157,092,802	22,397,248
FARM PRODUCTS	4245	611,957,121	190,088,368	946,765
CHEMICALS & PLASTICS	4246	853,634,082	704,138,983	3,386,991
PETROLEUM PRODUCTS	4247	1,863,513,795	1,624,154,974	8,113,452
BEER & ALE	424810	274,086,607	258,353,745	1,251,021
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	1,048,531,243	771,679,631	3,769,637
FARM SUPPLIES	42491	1,055,299,159	782,899,056	3,903,170
TOBACCO & TOBACCO PRODUCTS	42494	385,791,403	302,400,082	1,461,198
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,503,898,967	1,056,817,701	4,940,113
ELECTRONIC MARKETS, AGENTS, BROKERS	425	279,567,473	145,323,641	1,190,322

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
2ND QUARTER, 2016

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
RETAIL TRADE	44-45	33,984,129,160	29,347,571,130	145,618,210
MOTOR VEHICLES & PARTS	441	7,082,621,534	6,293,652,494	31,955,250
NEW & USED AUTO DEALERS	4411	5,404,711,693	4,863,797,465	24,864,996
RV, BOAT, MOTORCYCLE DEALERS	4412	783,715,812	658,982,814	3,345,584
AUTOMOTIVE PARTS & TIRES	4413	894,194,029	770,872,215	3,744,670
FURNITURE & HOME FURNISHINGS	442	852,970,320	783,616,621	3,767,875
ELECTRONICS & APPLIANCES	443	1,574,651,277	1,356,305,227	7,505,489
HOUSEHOLD APPLIANCES	443141	148,853,876	147,342,402	711,563
ELECTRONIC STORES	443142	1,425,797,401	1,208,962,825	6,793,926
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,778,132,267	2,611,593,985	12,523,832
BUILDING MATERIALS	4441	2,364,884,933	2,254,121,589	10,792,944
LAWN & GARDEN SUPPLIES	4442	413,247,334	357,472,396	1,730,888
FOOD & BEVERAGES (OFF-PREMISES)	445	4,223,813,560	3,987,104,954	18,963,842
GROCERY & CONVENIENCE STORES	4451	3,753,954,128	3,600,240,119	17,255,765
OTHER FOOD STORES/SPECIALTY FOODS	4452	347,130,303	282,581,954	1,205,893
BEER, WINE AND LIQUOR STORES	4453	122,729,129	104,282,881	502,184
DRUG STORES & PERSONAL CARE STORES	446	2,366,495,238	2,078,252,756	10,343,581
GAS STATIONS (INCL. CONVENIENCE STORES)	447	2,257,962,884	1,773,824,877	8,692,449
APPAREL & ACCESSORIES	448	1,281,600,477	1,068,645,793	5,118,355
CLOTHING STORES	4481	1,041,719,204	850,861,564	4,080,368
SHOE STORES	4482	94,196,032	90,918,717	429,155
JEWELRY & LUGGAGE STORES	4483	145,685,241	126,865,512	608,832
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	870,509,796	699,596,402	3,417,466
SPORTING GOODS	45111	574,204,368	473,354,955	2,304,674
HOBBY & TOY STORES	45112	111,548,844	92,245,948	438,023
SEWING SUPPLIES	45113	37,376,578	35,229,981	171,840
MUSICAL INSTRUMENTS	45114	34,176,154	29,850,843	153,749
BOOK, PERIODICAL & MUSIC STORES	45121	113,203,852	68,914,675	349,180
DEPARTMENT STORES	4521	797,209,551	776,918,828	3,734,237
GENERAL MERCHANDISE STORES	4529	5,185,850,702	4,414,791,867	21,065,098
E-COMMERCE & MAIL ORDER	4541	1,481,012,703	1,076,795,774	5,640,306
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,231,298,851	2,426,471,552	12,890,430
TRANSPORTATION	48-492	1,344,310,542	1,175,317,973	7,964,055
AIR TRANSPORTATION	481	19,817,257	16,664,967	156,565
RAILROADS	482	24,868,179	24,865,792	253,254
WATER TRANSPORTATION	483	39,818,645	29,748,109	110,306
TRUCK TRANSPORTATION	484	202,599,945	141,188,134	1,286,627
TRANSIT & GROUND PASSENGER TRANSPORT	485	54,250,020	46,059,004	613,360
PIPELINE TRANSPORTATION	486	21,653,902	20,964,090	107,009
SCENIC & SIGHTSEEING TRANSPORTATION	487	33,779,068	18,646,084	89,301
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	928,207,723	859,108,404	5,159,566
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	19,315,803	18,073,389	188,067
WAREHOUSING & STORAGE	493	212,355,519	193,924,797	1,032,868
INFORMATION	51	5,956,015,402	4,909,748,954	47,372,860
PUBLISHING (EXCEPT INTERNET)	511	1,268,893,546	735,423,416	5,470,813
NEWSPAPERS	51111	114,281,967	113,183,799	460,063
BOOKS & PERIODICALS	51112, 51113	105,396,180	80,875,198	541,295
SOFTWARE	5112	961,827,416	463,283,834	3,421,542
OTHER PUBLISHERS	51114, 51119	87,387,983	78,080,585	1,047,913
MOTION PICTURE PRODUCTION	512	231,545,881	187,991,011	2,347,371
RADIO & TV BROADCASTING, CABLE TV	515	479,413,159	393,496,342	4,874,195
TELEPHONE & TELECOMMUNICATIONS	517	3,037,594,552	2,939,320,540	26,592,369
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	538,175,990	329,831,272	4,107,426
OTHER INFORMATION SERVICES	519	400,392,274	323,686,373	3,980,686
FINANCE, INSURANCE, REAL ESTATE	52-53	11,122,356,025	8,602,541,703	100,251,882
BANKS & CREDIT UNIONS	522	4,555,767,431	3,697,956,885	52,005,120
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,460,502,560	1,110,134,606	11,819,162
INSURANCE AGENTS & BROKERS	524	2,047,723,611	972,224,923	8,217,591
REAL ESTATE AGENTS & BROKERS	531	1,411,079,515	1,358,955,082	19,353,186
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,516,724,421	1,337,067,388	6,993,141
LESSORS OF NONFINANCIAL INTANGIBLES	533	130,558,487	126,202,819	1,863,682

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
2ND QUARTER, 2016

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>38,190,351,168</u>	<u>30,073,930,764</u>	<u>335,302,388</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>13,990,042,296</u>	<u>9,746,059,622</u>	<u>122,623,718</u>
LEGAL SERVICES	5411	1,213,661,612	1,125,370,286	16,229,697
ACCOUNTING SERVICES	5412	1,546,492,215	1,530,268,402	22,773,719
ARCHITECTURAL SERVICES	54131	397,749,139	337,420,771	5,011,756
ENGINEERING SERVICES	54133	1,510,644,406	1,244,867,506	12,577,929
OTHER RELATED SERVICES	54132, 54134-54138	175,773,265	155,090,035	2,044,415
SPECIALIZED DESIGN SERVICES	5414	226,212,190	195,645,433	2,023,719
COMPUTER SYSTEM DESIGN SERVICES	5415	4,787,509,219	2,399,800,492	26,418,476
CONSULTING SERVICES	5416	2,222,711,698	1,576,596,517	21,285,702
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICES	5417	619,331,320	248,273,052	2,557,813
ADVERTISING & PUBLIC RELATIONS	5418	338,953,406	276,093,200	3,752,041
OTHER PROFESSIONAL SERVICES	5419	951,003,826	656,633,928	7,948,451
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>100,852,320</u>	<u>84,470,494</u>	<u>1,032,438</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	3,931,013,900	3,301,434,017	34,821,746
EMPLOYMENT SERVICES	5613	827,967,571	724,245,320	9,728,724
TRAVEL SERVICES	5615	193,390,126	145,970,710	924,241
INVESTIGATION & SECURITY SERVICES	5616	311,779,060	264,875,625	3,009,765
BUILDING SERVICES & JANITORIAL	5617	794,134,524	766,326,841	6,003,401
OTHER	5611, 5612, 5614, 5619	1,803,742,619	1,400,015,521	15,155,615
WASTE TREATMENT/ COLLECTION	562	904,742,119	834,314,350	8,953,683
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>479,207,671</u>	<u>280,485,207</u>	<u>3,508,219</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>10,779,392,267</u>	<u>8,421,579,974</u>	<u>118,074,119</u>
AMBULATORY HEALTH CARE SERVICES	621	5,362,806,584	4,532,022,638	64,636,167
PHYSICIANS	6211	2,154,445,291	1,726,016,812	25,572,153
DENTISTS	6212	901,851,403	892,363,369	13,341,376
OTHER HEALTH PRACTITIONERS	6213	764,692,015	712,315,998	9,736,700
OUTPATIENT CARE CENTERS	6214	809,270,153	610,399,774	8,433,399
MEDICAL & DIAGNOSTIC LABORATORIES	6215	314,687,687	189,219,082	2,822,790
HOME HEALTH CARE	6216	265,451,662	256,265,600	2,574,187
OTHER AMBULATORY HEALTH CARE	6219	152,408,373	145,442,003	2,155,562
HOSPITALS	622	4,470,322,075	3,157,388,986	45,837,688
NURSING & RETIREMENT HOMES	623	597,226,211	537,020,899	5,364,042
SOCIAL SERVICES & DAY CARE	624	349,037,397	195,147,451	2,236,222
<u>ARTS, ENTERTAINMENT, & RECREATION</u>	<u>71</u>	<u>874,065,364</u>	<u>681,414,814</u>	<u>6,377,246</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	360,647,229	230,207,952	2,943,864
MUSEUMS, HISTORICAL SITES, ETC.	712	33,791,169	16,196,596	191,876
AMUSEMENT, GAMBLING, RECREATION	713	479,626,966	435,010,266	3,241,506
ACCOMMODATIONS	721	994,769,443	953,720,381	5,018,635
RESTAURANTS, FOOD SERVICES	7223, 7225	3,573,879,490	3,509,070,382	17,730,379
DRINKING PLACES	7224	245,990,079	222,761,361	1,287,310
AUTO REPAIR & SERVICES	8111	728,656,617	711,729,289	3,461,531
OTHER REPAIR SERVICES	8112, 8113, 8114	538,940,649	409,950,591	2,150,050
PERSONAL SERVICES	812	774,261,899	735,834,430	7,908,863
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	310,927,875	300,181,155	3,977,550
DEATH CARE SERVICES	8122	53,130,700	52,224,729	602,147
LAUNDRY & DRY CLEANING	8123	112,658,638	109,974,484	689,406
OTHER PERSONAL SERVICES	8129	297,544,686	273,454,062	2,639,760
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	177,160,986	89,591,184	1,104,508
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>101,785,515</u>	<u>95,879,909</u>	<u>1,310,204</u>
TOTAL ALL INDUSTRIES		190,594,494,602	148,797,352,640	965,458,761

NOTE:

A change in the filing requirements became effective July 1, 2015 on the exemption from business and occupation tax on certain manufacturing dairy, fruit and vegetable, and seafood products. Manufacturers must now report their income on the combined excise tax return. This is reflected in the reporting primarily on NAICS 3114, 3115 and 3117.

The manufacturers also take a deduction for the exempt amounts, resulting in no taxable activity.

TABLE 6: STATE RETAIL SALES TAX*:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY (NAICS)
2ND QUARTER, 2016

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>\$27,441,269,955</u>	<u>\$15,810,458,275</u>	<u>\$1,027,679,932</u>
MOTOR VEHICLES & PARTS	441	5,217,267,915	4,180,705,178	271,745,865
NEW & USED AUTO DEALERS	4411	4,031,497,211	3,236,631,677	210,381,083
RV, BOAT, MOTORCYCLE DEALERS	4412	660,099,699	491,175,824	31,926,426
AUTOMOTIVE PARTS & TIRE	4413	525,671,005	452,897,677	29,438,356
FURNITURE & HOME FURNISHING	442	636,682,663	590,524,366	38,384,105
ELECTRONICS & APPLIANCE STORES	443	1,135,222,839	870,703,817	56,595,762
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	1,991,711,824	1,873,719,374	121,791,776
BUILDING MATERIALS	4441	1,709,241,285	1,630,158,603	105,960,320
LAWN & GARDEN SUPPLIES & EQUIP.	4442	282,470,539	243,560,771	15,831,456
FOOD & BEVERAGE STORES	445	3,840,675,517	1,001,470,566	65,095,598
GROCERY & CONVENIENCE STORES	4451	3,592,178,641	912,834,692	59,334,271
OTHER FOOD & BEVERAGE STORES	4452, 4453	248,496,876	88,635,874	5,761,327
DRUG/HEALTH STORES	446	1,881,583,225	632,197,212	41,092,838
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	1,928,729,546	425,175,184	27,636,416
APPAREL & ACCESSORIES	448	1,190,604,470	989,388,659	64,310,283
CLOTHING & SHOE STORES	4481, 4482	1,058,486,220	877,283,172	57,023,417
JEWELRY & LUGGAGE STORES	4483	132,118,250	112,105,487	7,286,866
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	736,639,008	609,213,117	39,598,885
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	630,568,092	545,515,259	35,458,525
BOOK STORES & NEWS DEALERS	4512	106,070,916	63,697,858	4,140,360
GENERAL MERCHANDISE STORES	452	5,758,403,612	2,655,924,380	172,635,090
DEPARTMENT STORES	4521	788,601,285	686,839,349	44,644,557
GENERAL MERCHANDISE STORES	4529	4,969,802,327	1,969,085,031	127,990,533
E-COMMERCE & MAIL ORDER	4541	974,089,349	637,467,720	41,435,405
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,149,659,987	1,343,968,702	87,357,909
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>48,075,255</u>	<u>23,024,443</u>	<u>1,496,601</u>
<u>MINING</u>	<u>21</u>	<u>21,360,791</u>	<u>15,204,879</u>	<u>988,319</u>
<u>UTILITIES</u>	<u>22</u>	<u>35,857,804</u>	<u>20,152,969</u>	<u>1,309,955</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>8,354,158,724</u>	<u>7,031,564,532</u>	<u>457,052,057</u>
CONSTRUCTION OF BUILDINGS	236	4,883,630,143	4,090,013,917	265,851,053
HEAVY CONSTRUCTION & HIGHWAYS	237	674,894,305	522,456,895	33,959,714
SPECIAL TRADE CONTRACTORS	238	2,795,634,276	2,419,093,720	157,241,290
<u>MANUFACTURING</u>	<u>31-33</u>	<u>2,560,633,183</u>	<u>716,237,363</u>	<u>46,555,472</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,794,946,537</u>	<u>2,550,527,195</u>	<u>165,784,301</u>
DURABLE GOODS	423	3,762,642,022	2,056,553,588	133,676,026
NONDURABLE GOODS	424	1,011,204,500	487,646,667	31,697,021
ELECTRONIC MARKETS, AGENTS & BROKERS	425	21,100,015	6,326,940	411,254
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>194,340,381</u>	<u>137,137,987</u>	<u>8,913,975</u>
<u>INFORMATION</u>	<u>51</u>	<u>2,334,460,245</u>	<u>1,648,875,451</u>	<u>107,176,917</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>411,239,485</u>	<u>294,267,082</u>	<u>19,127,359</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,126,815,573</u>	<u>959,910,061</u>	<u>62,394,190</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>2,975,306,080</u>	<u>938,070,855</u>	<u>60,974,714</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,589,352,732</u>	<u>973,258,681</u>	<u>63,261,986</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>382,669,238</u>	<u>364,128,024</u>	<u>23,668,344</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>4,454,837,192</u>	<u>4,308,846,038</u>	<u>280,075,125</u>
ACCOMMODATIONS	721	933,947,892	893,390,273	58,070,372
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	3,520,889,300	3,415,455,765	222,004,753
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,252,529,348</u>	<u>1,067,952,806</u>	<u>69,416,982</u>
REPAIR & MAINTENANCE	811	934,588,469	781,229,564	50,779,957
PERSONAL SERVICE	812	291,022,722	265,879,039	17,282,152
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	26,918,157	20,844,203	1,354,873
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>29,169,349</u>	<u>28,442,948</u>	<u>1,848,790</u>
TOTAL ALL INDUSTRIES		\$58,007,021,872	\$36,888,059,589	\$2,397,725,019

*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY
2ND QUARTER, 2016

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED
		GROSS	TAXABLE	STATE TAX
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$318,236,659</u>	<u>\$298,479,513</u>	<u>\$15,005,566</u>
WATER SUPPLY		287,579,468	268,737,857	13,512,265
MISCELLANEOUS		30,657,191	29,741,656	1,493,301
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>171,599,694</u>	<u>100,289,978</u>	<u>3,862,406</u>
SEWERAGE SYSTEMS		103,064,651	42,788,803	1,648,094
MISCELLANEOUS		68,535,043	57,501,175	2,214,312
<u>POWER</u>	<u>3.873%</u>	<u>1,871,236,672</u>	<u>1,558,651,875</u>	<u>60,371,508</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>249,731,904</u>	<u>247,150,677</u>	<u>9,519,944</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>1,153,749,264</u>	<u>406,386,553</u>	<u>7,808,439</u>
LOCAL/SUBURBAN TRANSIT		146,452,882	60,528,122	1,163,802
TRUCKING		831,881,503	250,281,115	4,809,788
RAILROADS		12,808,130	9,069,596	174,681
MISCELLANEOUS		162,606,749	86,507,720	1,660,168
<u>LOG HAULING OVER PUBLIC HIGHWAY:</u>	<u>1.3696%</u>	<u>47,139,438</u>	<u>27,179,445</u>	<u>371,036</u>
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>227,134,798</u>	<u>148,521,955</u>	<u>951,248</u>
LOCAL/SUBURBAN TRANSIT		60,775,040	40,903,514	261,867
TRUCKING		61,346,891	50,827,441	325,720
MISCELLANEOUS		105,012,867	56,791,000	363,661
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>305,648,919</u>	<u>68,671,255</u>	<u>1,320,373</u>
WATER TRANSPORT		90,962,250	30,381,015	585,004
MISCELLANEOUS		214,686,669	38,290,240	735,369
TOTAL		\$4,344,477,348	\$2,855,331,251	\$99,210,520

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1. General Questions

i. What does a "D" in the data mean?

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

ii. What are reporting periods?

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

iii. Why is the QBR typically published six months after the end of the reporting period?

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

v. What is an accrual period?

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

vi. What is the difference between QBR tables 1 and 5?

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

2. SIC and NAICS Codes

vii. What are SIC and NAICS codes?

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

viii. What is the difference between a SIC and a NAICS code?

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

ix. Can I get SIC code data after 2004?

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

x. Can I compare historical SIC data to the NAICS data?

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

xi. What do I do if I need historical QBR data in the NAICS version?

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaiacs>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart

3. Unit Counts

xii. What are units?

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

xiii. Why do the unit counts differ between quarterly and calendar year data?

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports.

As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times.

However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

4. Gross Business Income (GBI)

xv. What is gross business income?

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

xvi. Can I get gross business income data by location?

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

5. Business and Occupation (B&O) Tax

xvii. What is the B&O tax?

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

xviii. Do cities levy a B&O tax?

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

xix. What is the difference between B&O gross and taxable income?

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xx. Does the B&O tax due amount account for any tax credits?

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

xxi. What are the state B&O tax rates?

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

For more information about the B&O tax visit the Department's web site at

<http://dor.wa.gov/content/taxes/busoccupation/default.aspx>

xxii. Can I get B&O tax data by location?

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

6. Retail Sales and Use Tax:

xxiii. What is the retail sales tax?

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

xxiv. Are there exemptions to the retail sales and use taxes?

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

xxx. What is the difference between gross and taxable retail sales?

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

xxvi. Do the retail sales and use tax due amounts account for any tax credits?

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxvii. What are the retail sales and use tax rates?

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at http://dor.wa.gov/content/forms/forms_sale.aspx or for a specific area, try the Department's Address Lookup system available at <http://dor.wa.gov/content/gis/salestaxratelookup.aspx>

7. Public Utility Tax

xxviii. What is the public utility tax?

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

xxix. What is operating income?

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

xxx. What is the difference between gross and taxable operating income?

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xxxi. Does the public utility tax due amount account for any tax credits?

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxxii. What are the public utility tax rates?

There are five different rates, depending on the specific utility activity:

- Distribution of water
- Generation/distribution of electrical power
- Telegraph companies, distribution of natural gas, and collection of sewerage
- Urban transportation and watercraft vessels under 65 feet in length
- Railroads, railroad car companies, motor transportation and all other public service businesses

Rate information can be found at

http://dor.wa.gov/Content/FindTaxesAndRates/OtherTaxes/tax_pubutil.aspx.

xxxiii. Can I get public utility tax data by location?

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

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**Contact the Department of Revenue, Research & Fiscal Analysis division
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DORSTATISTICS@DOR.WA.GOV.**