

**WASHINGTON STATE DEPARTMENT OF REVENUE**

**QUARTERLY BUSINESS REVIEW**

**Quarter 2, 2014**

**A Compilation of Statistics on  
Gross Income, Taxable Retail Sales and Accrued Tax Liability  
as reported by Washington State Excise Taxpayers  
for April, May and June 2014**

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**The Quarterly Business Review can be found on the Internet at  
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- Breaks down the total of Business & Occupation (B&O) and Public Utility (PU) excise taxes reported at the State level by major and minor industry groups (NAICS).
- Compares same period of the prior year to the current year.

### **Table 2: SUMMARY OF EXCISE TAX RETURNS**

- Provides a breakdown of Gross, Deductions, Taxable, Rate and Tax Due amounts:
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### **Table 3-A: COUNTY TAXABLE RETAIL SALES**

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- Compares same period of the prior year to the current year.

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- Compares same period of the prior year to the current year.

### **Table 4-A: CITY TAXABLE RETAIL SALES**

- Provides a total by City of the taxable retail sales collected at the State\* level (i.e., tax classification line code 01-Retail Sales)
- Compares same period of the prior year to the current year.

### **Table 4: TAXABLE RETAIL SALES FOR SELECTED CITIES BY INDUSTRY (NAICS)**

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- Compares same period of the prior year to the current year.

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- Breaks down the taxable retail sales collected at the State level (i.e., tax classification line code 01-Retail Sales) by Industry (NAICS).

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- Breaks down the total Public Utility taxes reported at the State level by type of utility.

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\*See the Department of Revenue **Statistics and Reports** website for reports and query tools providing **Local** taxable retail sales data (i.e., tax classification line code 45-Local Sales Tax) for all Washington City and County Location codes.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2nd Quarter, 2014

INDUSTRY	NAICS	UNITS	2nd Quarter, 2014
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,636</u>	<u>\$893,212,262</u>
CROP & ANIMAL PRODUCTION	111,112	456	230,037,929
FORESTRY & LOGGING	113	530	513,778,236
FISHING & HUNTING	114	121	34,343,083
AG & FORESTRY SUPPORT ACTIVITIES	115	529	115,053,014
<u>MINING</u>	<u>21</u>	<u>136</u>	<u>142,155,536</u>
SAND & GRAVEL, QUARRYING	2123	98	81,009,226
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	38	61,146,310
<u>UTILITIES</u>	<u>22</u>	<u>688</u>	<u>3,128,639,341</u>
HYDROELECTRIC POWER GENERATION	221111	18	353,367,033
ALTERNATIVE POWER GENERATION	221114-221117	14	45,963,256
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	5	51,750,734
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	54	1,671,675,942
NATURAL GAS DISTRIBUTION	2212	9	153,274,328
WATER & SEWER	2213	588	852,608,048
<u>CONSTRUCTION</u>	<u>23</u>	<u>34,126</u>	<u>10,751,469,182</u>
RESIDENTIAL BUILDING & REMODELING	2361	11,371	1,725,626,846
NONRESIDENTIAL BUILDING	2362	983	2,418,623,978
HEAVY CONSTRUCTION & HIGHWAYS	237	1,090	1,348,621,887
SPECIAL TRADE CONTRACTORS	238	20,682	5,258,596,471
ELECTRICAL	23821	2,652	1,111,760,916
PLUMBING & HEATING	23822	2,732	998,165,115
PAINTING	23832	2,402	187,500,144
MASONRY/DRYWALL	23814, 23831	1,298	284,702,377
ROOFING	23816	812	230,490,547
OTHER CONTRACTORS	238 not listed above	10,786	2,445,977,372
<u>MANUFACTURING</u>	<u>31-33</u>	<u>8,941</u>	<u>43,833,484,214</u>
<u>FOOD PRODUCTS</u>	<u>311</u>	<u>822</u>	<u>3,187,539,726</u>
MILLING OF GRAINS	3112	27	265,058,758
FRUITS & VEGETABLES	3114	64	392,398,405
DAIRY PRODUCTS	3115	22	36,823,382
MEAT PRODUCTS	3116	72	632,308,175
SEAFOOD PRODUCTS	3117	50	708,806,519
BAKERY PRODUCTS	3118	364	432,985,753
OTHER FOOD ITEMS	3111, 3113, 3119	223	719,158,734
BEVERAGES	312	702	610,951,445
TEXTILES	313,314	256	237,173,039
APPAREL	315	141	55,583,918
LEATHER & ALLIED PRODUCTS	316	29	14,431,755
LUMBER & WOOD PRODUCTS	321	443	2,346,901,244
SAWMILLS	3211	91	910,612,409
PLYWOOD & TRUSSES	3212	52	354,977,570
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	300	1,081,311,265
PAPER PRODUCTS	322	105	1,733,783,636
PULP & PAPER MILLS	3221	33	1,222,147,874
OTHER PAPER PRODUCTS	3222	72	511,635,762
COMMERCIAL PRINTING	323	687	287,797,687
PETROLEUM & COAL PRODUCTS	324	35	7,933,520,123
PETROLEUM REFINING	32411	15	7,772,764,172
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	20	160,755,951
CHEMICALS	325	328	1,674,263,186
CHEMICALS, PESTICIDES & FERTILIZERS	3251, 3253	79	550,295,169
PHARMACEUTICALS	3254	87	268,705,198
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	27	366,807,691
PAINT, COATING & ADHESIVES	3255	28	42,111,044
SOAP, CLEANING COMPOUND & TOILETRIES	3256	49	226,447,250
OTHER CHEMICAL PRODUCTS	3259	58	219,896,834

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INDUSTRY	NAICS	CURRENT UNITS	2nd Quarter, 2014
PLASTICS & RUBBER PRODUCTS	326	226	825,363,095
NONMETALLIC MINERALS	327	276	821,792,053
PRIMARY METALS	331	107	834,194,775
IRON & STEEL MILLS	3311, 3312	42	297,287,405
ALUMINUM SMELTING	3313	15	295,656,967
OTHER NONFERROUS METALS	3314	12	40,487,407
FOUNDRIES	3315	38	200,762,996
FABRICATED METAL PRODUCTS	332	1,147	1,599,197,927
MACHINERY	333	639	1,624,312,961
FARM & CONSTRUCTION IMPLEMENTS	3331	74	167,846,573
INDUSTRIAL MACHINERY	3332	118	289,340,602
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	447	1,167,125,786
COMPUTERS & ELECTRONICS	334	504	2,377,474,529
COMPUTER HARDWARE	3341	37	153,919,319
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	63	100,625,142
AUDIO & VIDEO EQUIPMENT	3343	18	49,155,098
SEMICONDUCTORS	3344	88	696,171,171
INSTRUMENTS	3345	233	1,350,053,754
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	65	27,550,045
ELECTRICAL EQUIPMENT & APPLIANCES	335	149	598,446,572
LIGHTING EQUIPMENT	3351	41	114,757,089
HOUSEHOLD APPLIANCES	3352	9	4,541,938
OTHER ELECTRIC EQUIPMENT	3353, 3359	99	479,147,545
TRANSPORTATION EQUIPMENT	336	476	15,667,413,077
MOTOR VEHICLES & PARTS	3361, 3362, 3363	120	394,873,444
AIRCRAFT, AEROSPACE & PARTS	3364	126	14,903,749,109
SHIPS & BOATS	3366	189	314,093,747
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	41	54,696,777
FURNITURE & RELATED PRODUCTS	337	585	345,716,469
OTHER MANUFACTURING	339	1,284	1,057,626,997
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	117	119,718,874
DENTAL LABORATORIES	339116	260	43,605,624
SPORTING AND ATHLETIC GOODS	33992	105	244,368,518
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	802	649,933,981
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>14,756</b>	<b>38,608,500,224</b>
DURABLE GOODS	423	8,332	18,437,146,941
MOTOR VEHICLES & PARTS	4231	632	2,640,515,989
FURNITURE & HOME FURNISHINGS	4232	451	372,185,765
LUMBER & CONSTRUCTION MATERIALS	4233	710	1,687,343,427
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,595	3,312,736,380
METAL & MINERAL (except Petroleum)	4235	313	869,710,493
ELECTRICAL EQUIPMENT	4236	1,073	2,982,430,012
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	519	894,613,912
MACHINERY & EQUIPMENT	4238	1,872	4,060,618,542
SPORTING & RECREATIONAL GOODS & SUPPLIES	423910	346	355,063,466
TOY & HOBBY GOODS & SUPPLIES	423920	89	502,362,460
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	732	759,566,495
NONDURABLE GOODS:	424	6,063	19,871,110,197
PAPER & PAPER PRODUCTS	4241	293	697,384,145
DRUGS & SUNDRIES	4242	358	2,161,023,713
APPAREL	4243	409	1,016,083,539
FOOD PRODUCTS	4244	1,749	7,892,555,045
FARM PRODUCTS	4245	98	650,610,209
CHEMICALS & PLASTICS	4246	420	1,206,640,970
PETROLEUM PRODUCTS	4247	157	2,271,017,314

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INDUSTRY	NAICS	CURRENT UNITS	2nd Quarter, 2014
BEER & ALE	424810	98	243,568,529
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	475	856,966,918
FARM SUPPLIES	42491	249	1,034,911,503
TOBACCO & TOBACCO PRODUCTS	42494	65	356,109,695
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,692	1,484,238,617
ELECTRONIC MARKETS, AGENTS, BROKERS	425	361	300,243,086
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>30,201</u>	<u>31,014,949,854</u>
MOTOR VEHICLES & PARTS	441	2,836	5,955,332,170
NEW & USED AUTO DEALERS	4411	1,275	4,540,234,571
RV, BOAT, MOTORCYCLE DEALERS	4412	530	600,581,116
AUTOMOTIVE PARTS & TIRES	4413	1,031	814,516,483
FURNITURE & HOME FURNISHINGS	442	1,306	756,343,079
ELECTRONICS & APPLIANCES	443	1,799	1,337,246,916
HOUSEHOLD APPLIANCES	443141	179	99,912,001
ELECTRONIC STORES	443142	1,620	1,237,334,915
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,095	2,382,491,167
BUILDING MATERIALS	4441	1,373	2,024,298,390
LAWN & GARDEN SUPPLIES	4442	722	358,192,777
FOOD & BEVERAGES (OFF-PREMISES)	445	3,295	4,042,098,726
GROCERY & CONVENIENCE STORES	4451	1,985	3,621,920,923
OTHER FOOD STORES/SPECIALTY FOODS	4452	787	322,821,411
BEER, WINE AND LIQUOR STORES	4453	523	97,356,392
DRUG STORES & PERSONAL CARE STORES	446	1,695	1,773,240,084
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,553	3,193,088,764
APPAREL & ACCESSORIES	448	2,047	1,238,368,092
CLOTHING STORES	4481	1,399	994,879,204
SHOE STORES	4482	138	98,410,216
JEWELRY & LUGGAGE STORES	4483	510	145,078,672
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,883	713,172,223
SPORTING GOODS	45111	989	463,323,422
HOBBY & TOY STORES	45112	257	103,038,174
SEWING SUPPLIES	45113	144	36,715,628
MUSICAL INSTRUMENTS	45114	147	33,834,227
BOOK, PERIODICAL & MUSIC STORES	45121	346	76,260,772
DEPARTMENT STORES	4521	28	819,061,695
GENERAL MERCHANDISE STORES	4529	203	4,843,194,273
E-COMMERCE & MAIL ORDER	4541	1,194	998,963,468
MISCELLANEOUS RETAILERS	453, 4542, 4543	10,267	2,962,349,197
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>4,701</u>	<u>2,819,850,859</u>
AIR TRANSPORTATION	481	53	23,699,724
RAILROADS	482	12	35,697,352
WATER TRANSPORTATION	483	51	64,836,591
TRUCK TRANSPORTATION	484	2,544	1,229,068,073
TRANSIT & GROUND PASSENGER TRANSPORT	485	316	137,969,103
PIPELINE TRANSPORTATION	486	5	9,608,140
SCENIC & SIGHTSEEING TRANSPORTATION	487	121	34,265,929
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,106	1,185,546,239
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	493	99,159,708
<u>WAREHOUSING &amp; STORAGE</u>	<u>493</u>	<u>195</u>	<u>207,410,962</u>
<u>INFORMATION</u>	<u>51</u>	<u>3,191</u>	<u>5,041,762,277</u>
PUBLISHING (EXCEPT INTERNET)	511	805	1,008,137,361
NEWSPAPERS	51111	109	128,484,863
BOOKS & PERIODICALS	51112, 51113	289	113,126,276
SOFTWARE	5112	313	694,188,468
OTHER PUBLISHERS	51114, 51119	94	72,337,754
MOTION PICTURE PRODUCTION	512	643	208,222,271
RADIO & TV BROADCASTING, CABLE TV	515	141	538,333,631

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 2nd Quarter, 2014

INDUSTRY	NAICS	CURRENT UNITS	2nd Quarter, 2014
TELEPHONE & TELECOMMUNICATIONS	517	652	2,584,906,154
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	654	483,193,841
OTHER INFORMATION SERVICES	519	296	218,969,019
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>11,037</u>	<u>9,383,992,921</u>
BANKS & CREDIT UNIONS	522	1,408	3,869,714,898
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,589	1,210,704,910
INSURANCE AGENTS & BROKERS	524	2,507	1,874,595,689
REAL ESTATE AGENTS & BROKERS	531	3,710	1,119,126,643
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,700	1,195,643,360
LESSORS OF NONFINANCIAL INTANGIBLES	533	123	114,207,421
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>93,157</u>	<u>33,451,290,731</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>28,059</u>	<u>11,264,993,661</u>
LEGAL SERVICES	5411	4,869	1,109,393,532
ACCOUNTING SERVICES	5412	2,664	1,113,519,075
ARCHITECTURAL SERVICES	54131	1,007	317,491,998
ENGINEERING SERVICES	54133	1,607	1,404,550,544
OTHER RELATED SERVICES	54132, 54134-54138	874	149,709,249
SPECIALIZED DESIGN SERVICES	5414	1,757	218,991,310
COMPUTER SYSTEM DESIGN SERVICES	5415	4,250	3,539,121,717
CONSULTING SERVICES	5416	6,516	1,790,133,329
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICES	5417	405	528,157,800
ADVERTISING & PUBLIC RELATIONS	5418	913	319,515,281
OTHER PROFESSIONAL SERVICES	5419	3,197	774,409,826
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>229</u>	<u>63,612,419</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	12,899	3,312,619,464
EMPLOYMENT SERVICES	5613	903	675,801,709
TRAVEL SERVICES	5615	317	187,194,611
INVESTIGATION & SECURITY SERVICES	5616	656	225,144,692
BUILDING SERVICES & JANITORIAL	5617	7,709	666,528,441
OTHER	5611, 5612, 5614, 5619	3,314	1,557,950,011
WASTE TREATMENT/ COLLECTION	562	481	1,001,650,921
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>2,312</u>	<u>510,187,968</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>14,115</u>	<u>9,502,656,529</u>
AMBULATORY HEALTH CARE SERVICES	621	12,310	4,969,990,660
PHYSICIANS	6211	2,978	2,017,826,405
DENTISTS	6212	3,284	832,308,029
OTHER HEALTH PRACTITIONERS	6213	5,040	652,667,468
OUTPATIENT CARE CENTERS	6214	535	732,478,239
MEDICAL & DIAGNOSTIC LABORATORIES	6215	165	296,499,430
HOME HEALTH CARE	6216	165	235,599,493
OTHER AMBULATORY HEALTH CARE	6219	143	202,611,596
HOSPITALS	622	104	3,685,989,874
NURSING & RETIREMENT HOMES	623	555	596,294,265
SOCIAL SERVICES & DAY CARE	624	1,146	250,381,730
<u>ARTS, ENTERTAINMENT, &amp; RECREATION</u>	<u>71</u>	<u>3,227</u>	<u>762,967,860</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	1,116	299,493,814
MUSEUMS, HISTORICAL SITES, ETC.	712	69	21,973,750
AMUSEMENT, GAMBLING, RECREATION	713	2,042	441,500,296
ACCOMMODATIONS	721	2,112	812,802,406
RESTAURANTS, FOOD SERVICES	7223, 7225	12,146	3,790,714,232
DRINKING PLACES	7224	1,177	224,711,343
AUTO REPAIR & SERVICES	8111	5,020	676,697,608
OTHER REPAIR SERVICES	8112, 8113, 8114	3,416	476,877,759
PERSONAL SERVICES	812	6,911	697,373,634
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	4,477	262,537,466
DEATH CARE SERVICES	8122	190	48,288,025
LAUNDRY & DRY CLEANING	8123	770	104,821,981
OTHER PERSONAL SERVICES	8129	1,474	281,726,162
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	825	172,725,476
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>229</u>	<u>180,699,530</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>202,766</b>	<b>\$179,276,718,442</b>



**TABLE 2: SUMMARY OF EXCISE TAX RETURNS  
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE  
2ND QUARTER, 2014 (\$000)**

<b>STATE BUSINESS AND OCCUPATION TAX</b>							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	81,255	853	80,402	0.004840	389
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	1,707,251	94,422	1,612,829	0.001380	2,226
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	1,163,467	94,096	1,069,371	0.002750	2,941
4	Insurance Agents/Brokers	14	486,331	1,315	485,017	0.004840	2,347
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	1,295,790	13,709	1,282,081	0.001380	1,769
6	Processing for Hire/Printing and Publishing	10	510,286	15,229	495,056	0.004840	2,396
7	Manufacturing	7	7,479,501	224,612	7,254,889	0.004840	35,114
8	Royalties; Child Care	80	516,857	86,677	430,180	0.004840	2,082
9	Wholesaling	3	55,559,623	18,683,336	36,876,287	0.004840	178,481
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	1,249,126	202,661	1,046,465	0.004840	5,065
11	Public or Nonprofit Hospitals	55	2,723,650	628,389	2,095,261	0.015000	31,429
12	For Profit Hospitals, Scientific R&D	135	581,148	380,682	200,467	0.015000	3,007
13	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	869,239	65	869,175	0.004710	4,094
14	Service & Other Activities	4	28,447,094	5,903,611	22,543,483	0.015000	338,152
15	Gambling Contests of Chance (\$50,000 per year or greater)	192	115,937	42,091	73,846	0.016300	1,204
16	Retailing of Interstate Transportation Equip.	19	495,222	145,744	349,478	0.004840	1,691
17	Retailing	2	51,130,314	8,080,405	43,049,909	0.004710	202,765
18	Non-Mfg Aerospace Product Development	188	53,689	2,722	50,967	0.009000	459
19	FAR Part 145 Repair Stations	189	72,365	1,461	70,904	0.002904	206
20	Mfg. of Aluminum/Solar Energy/FAR	190	D	D	D	0.002904	D
21	Wholesaling of Aluminum/Solar Energy	191	D	D	D	0.002904	D
22	Manufacturing of Solar Energy	127	157	36	121	0.002750	0
23	Wholesaling of Solar Energy	128	82,825	447	82,378	0.002750	227
24	Mfg. of Commercial Airplanes or Components	195	747,457	3,247	744,210	0.002904	2,161
25	Whlse of Commercial Airplanes or Components	196	4,432,014	1,039,646	3,392,368	0.002904	9,851
26	Retailing of Commercial Airplanes or Components	197	10,565,338	581,425	9,983,914	0.002904	28,993
27	Publication of Newspapers	126	123,569	544	123,024	0.003500	431
28	Parimutuel Wagering	193	24,516	21,100	3,416	0.001300	4
29	Processing for Hire Timber Products	300	84,067	217	83,850	0.003424	287
30	Extracting Timber, Extracting for Hire Timber	301	129,485	2,837	126,648	0.003424	434
31	Manufacturing of Timber or Wood Products	302	1,240,363	106,702	1,133,660	0.003424	3,882
32	Wholesaling of Timber or Wood Products	303	2,489,785	1,396,772	1,093,013	0.003424	3,742
33	Sale of Standing Timber	304	21,465	0	21,465	0.003424	73
34	Manufacturing of Semi-Conductors	607	D	D	D	0.002750	D
<b>TOTAL B&amp;O TAXES</b>			<b>174,479,186</b>	<b>37,755,052</b>	<b>136,724,134</b>		<b>865,903</b>
<b>STATE SALES TAX AND USE TAX</b>							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
35	Retail Sales Tax	1	51,383,533	20,410,212	30,973,321	0.065000	2,013,266
36	Use Tax	5	1,459,956	0	1,459,956	0.065000	94,897
<b>TOTAL STATE SALES/USE TAX</b>			<b>52,843,489</b>	<b>20,410,212</b>	<b>32,433,277</b>		<b>2,108,163</b>

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS  
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE  
2ND QUARTER, 2014 (\$000)**

<b>STATE PUBLIC UTILITY TAX</b>							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
37	Water Distribution	60	277,115	14,329	262,787	0.050290	13,216
38	Sewer Collection	61	158,839	73,501	85,338	0.038520	3,287
39	Power	49	1,758,753	258,192	1,500,562	0.038734	58,123
40	Gas Dist., Telegraph	26	301,607	2,380	299,226	0.038520	11,526
41	Motor Transportation, Railroad, Railroad Car	8	1,326,935	923,065	403,870	0.019260	7,779
42	Urban Transportation/Vessels Under 65 Feet	12	182,179	60,157	122,021	0.006420	783
43	Other Public Service	13	320,417	261,573	58,844	0.019260	1,133
<b>TOTAL PUBLIC UTILITY TAXES</b>			<b>4,325,845</b>	<b>1,593,197</b>	<b>2,732,648</b>		<b>95,847</b>
<b>OTHER TAXES</b>							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
44	Motor Vehicle Sales/Leases	120	2,692,591	0	2,692,591	0.003000	8,078
45	Litter Tax	36	17,228,311	0	17,228,311	0.000150	2,584
46	Tobacco Products	20	7,019	0	7,019	0.950000	6,668
47	Cigar Tax (\$0.67 or more)	194	Cigars	0	468	\$ .65 /Cigar	304
48	Little Cigar Tax	198	Cigars	0	8,275	\$ .15 /Cigar	1,252
49	Moist Snuff (1.2 oz. or less)	162	Units	0	10,095	\$ 2.52 /Unit	25,500
50	Moist Snuff (more than 1.2 oz.)	163	Units	0	137	\$ 2.10 /Unit	289
51	Spirit Sales to Licensees	251	33,765	672	33,093	0.137000	4,534
52	Spirit Sales to Consumers	252	126,491	18	126,473	0.205000	25,927
53	Spirits Liter Sales to Licensees	253	Liters	0	2,285	\$ 2.4408/Liter	5,577
54	Spirits Liter Sales to Consumers	254	Liters	0	7,424	\$ 3.7708/Liter	27,995
55	Refuse Collection	64	406,569	136,788	269,781	0.036000	9,712
56	Petroleum Products Tax (N/A)	57	0	0	0	0.000000	0
57	Hazardous Substance	65	8,063,904	207,881	7,856,024	0.007000	54,992
58	IMR	79	39,808	0	39,808	0.060000	2,388
59	Solid Fuel Burning Device Fee	59	Devices	0	1	\$ 30.00 /Device	23
60	Syrup Tax	54	Gallons	0	2,100	\$ 1.00 /Gal	2,100
61	Tire Fee	73	Tires	0	977	\$ .90 /Tire	880
62	State/Local Enhanced 911, TRS, WTAP	793	Switch Lines	0	4,651	\$0.95/Line	4,418
63	Wireless State/Local Enhanced 911 Tax	794	Radio Lines	0	14,899	\$0.95/Line	14,155
64	VOIP State/Local Enhanced 911 Tax	795	VOIP Lines	0	2,993	\$0.95/Line	2,844
65	E911 Prepaid Wireless	796	Prepaid Lines	0	2,267	\$0.95/Line	2,154
<b>TOTAL OTHER TAXES</b>							<b>202,373</b>
<b>TOTAL STATE TAXES**</b>							<b>\$3,272,286</b>

D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

NOTE: Enhanced 911 taxes include a state and local portion.

**Table 3-A**  
**County Taxable Retail Sales Comparing**  
**2nd Quarter 2013 to 2nd Quarter 2014**  
**(Dollars in Thousands)**

<b>County</b>	<b>2nd Quarter 2013</b>	<b>2nd Quarter 2014</b>	<b>Percent Change</b>
Adams	\$67,504	\$76,856	13.9%
Asotin	\$67,340	\$70,898	5.3%
Benton	\$821,514	\$829,174	0.9%
Chelan	\$359,767	\$396,440	10.2%
Clallam	\$236,474	\$240,787	1.8%
Clark	\$1,191,060	\$1,300,220	9.2%
Columbia	\$12,352	\$69,708	464.4%
Cowlitz	\$341,937	\$372,220	8.9%
Douglas	\$193,859	\$189,183	-2.4%
Ferry	\$10,727	\$11,802	10.0%
Franklin	\$290,010	\$313,921	8.2%
Garfield	\$5,865	\$7,491	27.7%
Grant	\$498,265	\$443,377	-11.0%
Grays Harbor	\$199,402	\$219,439	10.0%
Island	\$184,836	\$195,080	5.5%
Jefferson	\$95,404	\$92,900	-2.6%
King	\$11,310,912	\$12,203,926	7.9%
Kitsap	\$823,109	\$868,357	5.5%
Kittitas	\$169,797	\$189,529	11.6%
Klickitat	\$48,029	\$63,519	32.3%
Lewis	\$253,941	\$286,361	12.8%
Lincoln	\$30,372	\$31,470	3.6%
Mason	\$124,270	\$136,398	9.8%
Okanogan	\$142,169	\$151,695	6.7%
Pacific	\$54,132	\$56,932	5.2%
Pend Oreille	\$33,521	\$28,539	-14.9%
Pierce	\$3,008,258	\$3,181,111	5.7%
San Juan	\$91,440	\$103,047	12.7%
Skagit	\$584,091	\$599,503	2.6%
Skamania	\$21,063	\$22,292	5.8%
Snohomish	\$2,717,331	\$2,876,630	5.9%
Spokane	\$1,911,098	\$2,037,044	6.6%
Stevens	\$95,268	\$101,760	6.8%
Thurston	\$993,052	\$1,043,048	5.0%
Wahkiakum	\$6,568	\$6,172	-6.0%
Walla Walla	\$189,241	\$205,393	8.5%
Whatcom	\$853,193	\$874,583	2.5%
Whitman	\$153,065	\$174,279	13.9%
Yakima	\$807,872	\$899,325	11.3%
<b>Total</b>	<b>\$28,998,108</b>	<b>\$30,970,409</b>	<b>6.8%</b>

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2nd Quarter 2013

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>994</b>	<b>\$21,849,796</b>	<b>995</b>	<b>\$40,701,264</b>
MOTOR VEHICLES & PARTS	441	58	3,171,685	56	3,617,523
NEW & USED AUTO DEALERS	4411	12	494,272	11	1,475,755
RV, BOAT, MOTORCYCLE DEALERS	4412	9	7,593	15	1,069,562
AUTOMOTIVE PARTS & TIRE	4413	37	2,669,820	30	1,072,206
FURNITURE & HOME FURNISHING	442	35	306,781	36	472,148
ELECTRONICS & APPLIANCE STORES	443	79	979,662	92	1,336,863
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	82	2,792,164	59	2,018,400
BUILDING MATERIALS	4441	59	2,058,497	47	1,569,573
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	733,667	12	448,827
FOOD & BEVERAGE STORES	445	22	940,495	18	2,635,918
GROCERY & CONVENIENCE STORES	4451	9	928,138	5	2,219,225
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	12,357	13	416,693
DRUG/HEALTH STORES	446	62	168,612	71	657,812
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	22	3,894,891	D	D
APPAREL & ACCESSORIES	448	83	151,791	93	354,538
CLOTHING & SHOE STORES	4481, 4482	80	148,335	87	264,223
JEWELRY & LUGGAGE STORES	4483	3	3,456	6	90,315
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	64	135,317	83	736,165
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	44	124,962	60	674,701
BOOK STORES & NEWS DEALERS	4512	20	10,355	23	61,464
GENERAL MERCHANDISE STORES	452	13	5,871,848	13	25,869,407
DEPARTMENT STORES	4521	4	86,306	4	49,046
GENERAL MERCHANDISE STORES	4529	9	5,785,542	9	25,820,361
E-COMMERCE & MAIL ORDER	4541	134	537,330	153	868,662
MISCELLANEOUS RETAILERS	453, 4542, 4543	340	2,899,220	319	2,126,061
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>12</b>	<b>119,375</b>	<b>7</b>	<b>21,434</b>
<b>MINING</b>	<b>21</b>	<b>3</b>	<b>21,821</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>6</b>	<b>136,026</b>	<b>3</b>	<b>56,244</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>375</b>	<b>20,386,602</b>	<b>243</b>	<b>9,013,380</b>
CONSTRUCTION OF BUILDINGS	236	78	5,725,537	65	2,322,390
HEAVY CONSTRUCTION & HIGHWAYS	237	26	4,132,186	14	3,051,720
SPECIAL TRADE CONTRACTORS	238	271	10,528,879	164	3,639,270
<b>MANUFACTURING</b>	<b>31-33</b>	<b>176</b>	<b>2,585,133</b>	<b>176</b>	<b>1,081,496</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>613</b>	<b>16,260,808</b>	<b>604</b>	<b>4,368,315</b>
DURABLE GOODS	423	434	14,228,430	437	2,954,383
NONDURABLE GOODS	424	177	2,029,356	164	1,407,059
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	3	6,873
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>13</b>	<b>297,057</b>	<b>5</b>	<b>135,222</b>
<b>INFORMATION</b>	<b>51</b>	<b>175</b>	<b>3,003,932</b>	<b>174</b>	<b>2,838,585</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>40</b>	<b>387,741</b>	<b>40</b>	<b>219,367</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>112</b>	<b>1,474,333</b>	<b>85</b>	<b>1,032,050</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>124</b>	<b>554,475</b>	<b>138</b>	<b>576,109</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>168</b>	<b>544,654</b>	<b>169</b>	<b>1,441,172</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>8</b>	<b>345,787</b>	<b>10</b>	<b>534,296</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>51</b>	<b>5,524,052</b>	<b>47</b>	<b>7,557,123</b>
ACCOMMODATIONS	721	9	973,570	11	1,577,234
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	42	4,550,482	36	5,979,889
<b>OTHER SERVICES</b>	<b>81</b>	<b>134</b>	<b>3,354,351</b>	<b>95</b>	<b>1,287,310</b>
REPAIR & MAINTENANCE	811	98	2,959,946	53	889,880
PERSONAL SERVICE	812	26	358,334	31	317,355
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	36,071	11	80,075
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>3</b>	<b>9,935</b>	<b>D</b>	<b>D</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,007</b>	<b>\$76,855,878</b>	<b>2,794</b>	<b>\$70,897,646</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2nd Quarter 2013

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,961</u>	<u>\$424,772,005</u>	<u>2,357</u>	<u>\$164,380,830</u>
MOTOR VEHICLES & PARTS	441	213	101,328,326	135	35,252,477
NEW & USED AUTO DEALERS	4411	61	75,467,826	28	25,531,751
RV, BOAT, MOTORCYCLE DEALERS	4412	40	14,098,126	33	3,016,816
AUTOMOTIVE PARTS & TIRE	4413	112	11,762,374	74	6,703,910
FURNITURE & HOME FURNISHING	442	112	13,999,656	102	5,944,967
ELECTRONICS & APPLIANCE STORES	443	270	22,064,581	199	4,902,219
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	160	47,836,019	152	31,328,373
BUILDING MATERIALS	4441	117	41,362,329	112	27,905,730
LAWN & GARDEN SUPPLIES & EQUIP.	4442	43	6,473,690	40	3,422,643
FOOD & BEVERAGE STORES	445	111	21,725,143	104	13,431,107
GROCERY & CONVENIENCE STORES	4451	38	19,055,945	36	11,974,129
OTHER FOOD & BEVERAGE STORES	4452, 4453	73	2,669,198	68	1,456,978
DRUG/HEALTH STORES	446	234	13,083,108	166	3,512,666
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	42	13,456,290	37	6,218,461
APPAREL & ACCESSORIES	448	234	28,588,582	188	5,520,044
CLOTHING & SHOE STORES	4481, 4482	195	25,098,043	168	5,002,532
JEWELRY & LUGGAGE STORES	4483	39	3,490,539	20	517,512
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	220	16,050,247	172	6,516,167
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	156	13,874,548	135	5,526,800
BOOK STORES & NEWS DEALERS	4512	64	2,175,699	37	989,367
GENERAL MERCHANDISE STORES	452	37	100,528,225	23	31,043,498
DEPARTMENT STORES	4521	9	31,307,933	6	7,968,813
GENERAL MERCHANDISE STORES	4529	28	69,220,292	17	23,074,685
E-COMMERCE & MAIL ORDER	4541	313	9,678,882	256	3,758,679
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,015	36,432,946	823	16,952,172
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>30</u>	<u>484,730</u>	<u>29</u>	<u>585,760</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>7</u>	<u>313,143</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>774,278</u>	<u>11</u>	<u>150,385</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,403</u>	<u>112,862,334</u>	<u>1,017</u>	<u>68,920,498</u>
CONSTRUCTION OF BUILDINGS	236	382	49,884,987	308	31,219,977
HEAVY CONSTRUCTION & HIGHWAYS	237	69	7,691,696	49	5,739,588
SPECIAL TRADE CONTRACTORS	238	952	55,285,651	660	31,960,933
<u>MANUFACTURING</u>	<u>31-33</u>	<u>721</u>	<u>17,590,182</u>	<u>536</u>	<u>13,895,186</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,877</u>	<u>67,183,388</u>	<u>1,455</u>	<u>35,598,703</u>
DURABLE GOODS	423	1,327	53,425,571	1,034	27,085,021
NONDURABLE GOODS	424	533	13,502,581	409	8,279,032
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	255,236	12	234,650
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>38</u>	<u>883,263</u>	<u>38</u>	<u>1,310,243</u>
<u>INFORMATION</u>	<u>51</u>	<u>422</u>	<u>32,267,685</u>	<u>362</u>	<u>15,428,972</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>114</u>	<u>4,835,673</u>	<u>85</u>	<u>2,412,886</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>322</u>	<u>15,903,913</u>	<u>252</u>	<u>10,243,832</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>507</u>	<u>11,515,072</u>	<u>377</u>	<u>5,944,172</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>696</u>	<u>17,545,307</u>	<u>465</u>	<u>7,915,466</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>78</u>	<u>8,452,770</u>	<u>83</u>	<u>4,352,542</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>365</u>	<u>88,767,770</u>	<u>390</u>	<u>55,144,317</u>
ACCOMMODATIONS	721	42	14,846,713	155	22,712,473
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	323	73,921,057	235	32,431,844
<u>OTHER SERVICES</u>	<u>81</u>	<u>510</u>	<u>25,274,192</u>	<u>341</u>	<u>9,719,835</u>
REPAIR & MAINTENANCE	811	345	20,978,526	238	7,782,800
PERSONAL SERVICE	812	126	3,747,782	71	1,594,190
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	39	547,884	32	342,845
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>10</u>	<u>31,050</u>	<u>7</u>	<u>123,008</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>10,068</b>	<b>\$829,173,862</b>	<b>7,812</b>	<b>\$396,439,778</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2nd Quarter 2013

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,040</b>	<b>\$124,973,739</b>	<b>3,887</b>	<b>\$590,478,122</b>
MOTOR VEHICLES & PARTS	441	112	25,523,569	230	119,099,741
NEW & USED AUTO DEALERS	4411	27	18,164,321	60	92,703,357
RV, BOAT, MOTORCYCLE DEALERS	4412	21	2,300,722	42	5,866,435
AUTOMOTIVE PARTS & TIRE	4413	64	5,058,526	128	20,529,949
FURNITURE & HOME FURNISHING	442	77	3,156,780	173	22,830,991
ELECTRONICS & APPLIANCE STORES	443	168	4,676,893	376	22,152,594
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	150	19,453,386	264	78,915,128
BUILDING MATERIALS	4441	109	16,562,454	195	69,468,143
LAWN & GARDEN SUPPLIES & EQUIP.	4442	41	2,890,932	69	9,446,985
FOOD & BEVERAGE STORES	445	69	12,440,921	203	47,900,997
GROCERY & CONVENIENCE STORES	4451	27	11,775,571	81	42,792,671
OTHER FOOD & BEVERAGE STORES	4452, 4453	42	665,350	122	5,108,326
DRUG/HEALTH STORES	446	146	3,946,906	261	17,382,501
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	22	5,693,607	97	22,113,617
APPAREL & ACCESSORIES	448	158	2,031,619	262	28,162,498
CLOTHING & SHOE STORES	4481, 4482	141	1,764,306	221	25,361,810
JEWELRY & LUGGAGE STORES	4483	17	267,313	41	2,800,688
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	173	3,111,174	262	14,793,375
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	129	2,819,484	205	12,976,787
BOOK STORES & NEWS DEALERS	4512	44	291,690	57	1,816,588
GENERAL MERCHANDISE STORES	452	26	31,265,595	35	140,683,352
DEPARTMENT STORES	4521	6	2,908,710	8	32,518,042
GENERAL MERCHANDISE STORES	4529	20	28,356,885	27	108,165,310
E-COMMERCE & MAIL ORDER	4541	257	3,718,685	409	18,567,051
MISCELLANEOUS RETAILERS	453, 4542, 4543	682	9,954,604	1,315	57,876,277
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>23</b>	<b>340,500</b>	<b>38</b>	<b>672,453</b>
<b>MINING</b>	<b>21</b>	<b>4</b>	<b>157,013</b>	<b>7</b>	<b>412,032</b>
<b>UTILITIES</b>	<b>22</b>	<b>8</b>	<b>43,628</b>	<b>12</b>	<b>1,154,260</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>727</b>	<b>29,344,371</b>	<b>2,673</b>	<b>218,347,544</b>
CONSTRUCTION OF BUILDINGS	236	206	11,823,087	766	91,507,523
HEAVY CONSTRUCTION & HIGHWAYS	237	28	3,379,713	85	14,224,562
SPECIAL TRADE CONTRACTORS	238	493	14,141,571	1,822	112,615,459
<b>MANUFACTURING</b>	<b>31-33</b>	<b>438</b>	<b>4,111,474</b>	<b>978</b>	<b>21,132,754</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,269</b>	<b>14,812,127</b>	<b>2,346</b>	<b>84,751,409</b>
DURABLE GOODS	423	895	10,889,127	1,663	66,933,281
NONDURABLE GOODS	424	368	3,803,918	662	17,418,232
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	119,082	21	399,896
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>35</b>	<b>916,762</b>	<b>89</b>	<b>3,390,224</b>
<b>INFORMATION</b>	<b>51</b>	<b>313</b>	<b>12,222,385</b>	<b>541</b>	<b>78,559,228</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>74</b>	<b>1,071,166</b>	<b>131</b>	<b>10,596,458</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>160</b>	<b>2,682,772</b>	<b>387</b>	<b>29,701,211</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>305</b>	<b>3,405,447</b>	<b>735</b>	<b>17,253,844</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>431</b>	<b>4,388,585</b>	<b>1,234</b>	<b>38,734,468</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>54</b>	<b>1,648,629</b>	<b>139</b>	<b>14,020,423</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>279</b>	<b>30,467,945</b>	<b>669</b>	<b>148,827,839</b>
ACCOMMODATIONS	721	100	8,102,542	42	16,952,877
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	179	22,365,403	627	131,874,962
<b>OTHER SERVICES</b>	<b>81</b>	<b>346</b>	<b>10,029,196</b>	<b>958</b>	<b>41,719,224</b>
REPAIR & MAINTENANCE	811	242	8,604,609	631	33,298,963
PERSONAL SERVICE	812	80	1,067,370	284	7,802,592
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	357,217	43	617,669
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92,00</b>	<b>5</b>	<b>171,492</b>	<b>13</b>	<b>468,451</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,511</b>	<b>\$240,787,231</b>	<b>14,837</b>	<b>\$1,300,219,944</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2nd Quarter 2013

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>507</b>	<b>\$3,518,994</b>	<b>2,125</b>	<b>\$179,459,122</b>
MOTOR VEHICLES & PARTS	441	15	349,598	126	55,216,500
NEW & USED AUTO DEALERS	4411	3	202,259	32	42,969,511
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	22	3,911,212
AUTOMOTIVE PARTS & TIRE	4413	10	144,930	72	8,335,777
FURNITURE & HOME FURNISHING	442	17	99,950	79	3,261,062
ELECTRONICS & APPLIANCE STORES	443	37	253,760	168	5,312,052
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	35	432,827	170	25,133,980
BUILDING MATERIALS	4441	29	430,472	128	19,694,573
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	2,355	42	5,439,407
FOOD & BEVERAGE STORES	445	8	507,482	76	13,149,921
GROCERY & CONVENIENCE STORES	4451	3	504,119	29	11,793,677
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	3,363	47	1,356,244
DRUG/HEALTH STORES	446	32	105,805	144	4,969,349
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	477,160	47	13,100,884
APPAREL & ACCESSORIES	448	51	27,039	140	2,406,661
CLOTHING & SHOE STORES	4481, 4482	49	26,821	122	1,508,913
JEWELRY & LUGGAGE STORES	4483	D	D	18	897,748
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	44	57,483	156	3,168,281
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	34	55,315	120	3,019,547
BOOK STORES & NEWS DEALERS	4512	10	2,168	36	148,734
GENERAL MERCHANDISE STORES	452	8	35,431	30	36,662,738
DEPARTMENT STORES	4521	4	20,218	9	9,296,951
GENERAL MERCHANDISE STORES	4529	4	15,213	21	27,365,787
E-COMMERCE & MAIL ORDER	4541	93	219,258	264	3,634,113
MISCELLANEOUS RETAILERS	453, 4542, 4543	161	953,201	725	13,443,581
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>6</b>	<b>25,091</b>	<b>25</b>	<b>160,663</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>10</b>	<b>652,358</b>
<b>UTILITIES</b>	<b>22</b>	<b>3</b>	<b>33,388</b>	<b>10</b>	<b>107,416</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>120</b>	<b>54,597,641</b>	<b>1,123</b>	<b>73,547,421</b>
CONSTRUCTION OF BUILDINGS	236	23	1,104,734	258	47,958,516
HEAVY CONSTRUCTION & HIGHWAYS	237	13	1,903,679	61	8,083,323
SPECIAL TRADE CONTRACTORS	238	84	51,589,228	804	17,505,582
<b>MANUFACTURING</b>	<b>31-33</b>	<b>76</b>	<b>1,170,833</b>	<b>473</b>	<b>5,183,209</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>306</b>	<b>5,774,904</b>	<b>1,383</b>	<b>24,560,463</b>
DURABLE GOODS	423	200	4,556,263	1,005	18,401,797
NONDURABLE GOODS	424	104	1,211,394	371	6,148,210
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	7	10,456
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>D</b>	<b>D</b>	<b>50</b>	<b>950,501</b>
<b>INFORMATION</b>	<b>51</b>	<b>101</b>	<b>669,294</b>	<b>327</b>	<b>17,958,649</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>21</b>	<b>28,423</b>	<b>83</b>	<b>1,384,145</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>58</b>	<b>972,020</b>	<b>243</b>	<b>7,914,067</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>68</b>	<b>195,060</b>	<b>329</b>	<b>4,584,986</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>84</b>	<b>589,705</b>	<b>492</b>	<b>5,054,806</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>4</b>	<b>89,728</b>	<b>45</b>	<b>2,152,874</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>22</b>	<b>1,294,234</b>	<b>228</b>	<b>36,652,694</b>
ACCOMMODATIONS	721	7	657,110	37	4,111,779
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	15	637,124	191	32,540,915
<b>OTHER SERVICES</b>	<b>81</b>	<b>44</b>	<b>622,374</b>	<b>381</b>	<b>11,628,130</b>
REPAIR & MAINTENANCE	811	25	556,399	282	9,414,642
PERSONAL SERVICE	812	14	41,576	72	1,659,718
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	24,399	27	553,770
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92,00</b>	<b>4</b>	<b>31,989</b>	<b>9</b>	<b>268,232</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,427</b>	<b>\$69,708,262</b>	<b>7,336</b>	<b>\$372,219,736</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2nd Quarter 2013

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,287</u>	<u>\$84,224,907</u>	<u>638</u>	<u>\$5,108,676</u>
MOTOR VEHICLES & PARTS	441	66	16,687,841	36	708,551
NEW & USED AUTO DEALERS	4411	14	12,880,081	5	187,198
RV, BOAT, MOTORCYCLE DEALERS	4412	12	1,149,589	10	12,755
AUTOMOTIVE PARTS & TIRE	4413	40	2,658,171	21	508,598
FURNITURE & HOME FURNISHING	442	49	2,707,358	20	71,914
ELECTRONICS & APPLIANCE STORES	443	103	10,634,469	40	148,207
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	83	2,946,957	38	939,103
BUILDING MATERIALS	4441	61	2,628,188	26	710,244
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	318,769	12	228,859
FOOD & BEVERAGE STORES	445	41	3,512,272	13	572,910
GROCERY & CONVENIENCE STORES	4451	15	3,208,579	5	572,111
OTHER FOOD & BEVERAGE STORES	4452, 4453	26	303,693	8	799
DRUG/HEALTH STORES	446	74	1,431,711	39	103,756
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	2,530,432	12	1,066,381
APPAREL & ACCESSORIES	448	111	2,285,671	69	75,704
CLOTHING & SHOE STORES	4481, 4482	99	1,651,146	65	75,217
JEWELRY & LUGGAGE STORES	4483	12	634,525	4	487
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	99	3,530,611	59	61,803
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	73	3,517,864	43	55,387
BOOK STORES & NEWS DEALERS	4512	26	12,747	16	6,416
GENERAL MERCHANDISE STORES	452	20	27,220,877	6	85,289
DEPARTMENT STORES	4521	6	5,468,033	4	54,329
GENERAL MERCHANDISE STORES	4529	14	21,752,844	D	D
E-COMMERCE & MAIL ORDER	4541	180	1,701,736	105	409,593
MISCELLANEOUS RETAILERS	453, 4542, 4543	448	9,034,972	201	865,465
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>13</u>	<u>251,237</u>	<u>4</u>	<u>40,929</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>133,683</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>187,228</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>556</u>	<u>29,634,509</u>	<u>98</u>	<u>1,561,100</u>
CONSTRUCTION OF BUILDINGS	236	152	14,891,478	27	377,029
HEAVY CONSTRUCTION & HIGHWAYS	237	35	2,742,561	7	136,090
SPECIAL TRADE CONTRACTORS	238	369	12,000,470	64	1,047,981
<u>MANUFACTURING</u>	<u>31-33</u>	<u>222</u>	<u>2,650,665</u>	<u>76</u>	<u>374,532</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>738</u>	<u>23,005,169</u>	<u>296</u>	<u>1,367,967</u>
DURABLE GOODS	423	523	20,315,549	218	1,087,530
NONDURABLE GOODS	424	208	2,572,475	78	280,437
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	117,145	0	0
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>19</u>	<u>634,493</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>208</u>	<u>6,224,201</u>	<u>104</u>	<u>988,717</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>52</u>	<u>377,073</u>	<u>25</u>	<u>37,911</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>122</u>	<u>2,049,142</u>	<u>41</u>	<u>260,453</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>186</u>	<u>21,730,890</u>	<u>70</u>	<u>173,934</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>290</u>	<u>2,960,545</u>	<u>71</u>	<u>95,395</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>17</u>	<u>2,089,890</u>	<u>4</u>	<u>51,963</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>81</u>	<u>9,842,459</u>	<u>28</u>	<u>1,189,345</u>
ACCOMMODATIONS	721	13	871,714	11	520,069
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	68	8,970,745	17	669,276
<u>OTHER SERVICES</u>	<u>81</u>	<u>153</u>	<u>3,157,111</u>	<u>36</u>	<u>529,464</u>
REPAIR & MAINTENANCE	811	105	2,510,153	25	484,882
PERSONAL SERVICE	812	36	604,002	7	37,304
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	42,956	4	7,278
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>7</u>	<u>30,223</u>	<u>D</u>	<u>D</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,962</b>	<b>\$189,183,425</b>	<b>1,497</b>	<b>\$11,802,243</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2nd Quarter 2013

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,774</u>	<u>\$143,546,888</u>	<u>360</u>	<u>\$1,759,596</u>
MOTOR VEHICLES & PARTS	441	120	66,899,289	10	154,037
NEW & USED AUTO DEALERS	4411	31	42,170,054	4	92,673
RV, BOAT, MOTORCYCLE DEALERS	4412	18	15,804,148	D	D
AUTOMOTIVE PARTS & TIRE	4413	71	8,925,087	4	60,855
FURNITURE & HOME FURNISHING	442	60	2,706,745	8	13,846
ELECTRONICS & APPLIANCE STORES	443	162	5,206,048	24	252,373
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	106	16,025,763	24	270,869
BUILDING MATERIALS	4441	80	14,101,673	19	229,764
LAWN & GARDEN SUPPLIES & EQUIP.	4442	26	1,924,090	5	41,105
FOOD & BEVERAGE STORES	445	63	7,718,183	7	281,629
GROCERY & CONVENIENCE STORES	4451	28	7,511,233	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	35	206,950	6	1,757
DRUG/HEALTH STORES	446	110	3,665,489	24	88,952
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	29	7,358,897	5	231,291
APPAREL & ACCESSORIES	448	159	1,558,958	35	12,253
CLOTHING & SHOE STORES	4481, 4482	140	1,426,007	34	12,139
JEWELRY & LUGGAGE STORES	4483	19	132,951	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	114	1,221,726	28	24,782
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	83	589,127	21	24,014
BOOK STORES & NEWS DEALERS	4512	31	632,599	7	768
GENERAL MERCHANDISE STORES	452	21	16,929,725	7	25,378
DEPARTMENT STORES	4521	4	345,688	4	10,511
GENERAL MERCHANDISE STORES	4529	17	16,584,037	3	14,867
E-COMMERCE & MAIL ORDER	4541	212	2,375,304	72	111,986
MISCELLANEOUS RETAILERS	453, 4542, 4543	618	11,880,761	116	292,200
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>19</u>	<u>544,130</u>	<u>4</u>	<u>17,345</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>147,707</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>35,562</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>853</u>	<u>51,389,567</u>	<u>85</u>	<u>734,972</u>
CONSTRUCTION OF BUILDINGS	236	192	25,114,190	13	249,857
HEAVY CONSTRUCTION & HIGHWAYS	237	51	2,930,942	6	37,563
SPECIAL TRADE CONTRACTORS	238	610	23,344,435	66	447,552
<u>MANUFACTURING</u>	<u>31-33</u>	<u>378</u>	<u>7,131,696</u>	<u>45</u>	<u>307,603</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,160</u>	<u>38,000,261</u>	<u>161</u>	<u>2,941,385</u>
DURABLE GOODS	423	800	29,768,212	121	2,617,957
NONDURABLE GOODS	424	349	8,000,534	40	323,428
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	231,515	0	0
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>40</u>	<u>1,839,316</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>293</u>	<u>10,757,924</u>	<u>75</u>	<u>423,013</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>78</u>	<u>908,867</u>	<u>13</u>	<u>11,265</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>207</u>	<u>10,807,555</u>	<u>36</u>	<u>729,932</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>272</u>	<u>3,833,732</u>	<u>49</u>	<u>89,234</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>441</u>	<u>9,656,948</u>	<u>42</u>	<u>32,985</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>22</u>	<u>1,047,458</u>	<u>D</u>	<u>D</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>153</u>	<u>22,916,352</u>	<u>5</u>	<u>175,220</u>
ACCOMMODATIONS	721	18	4,570,215	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	135	18,346,137	4	165,978
<u>OTHER SERVICES</u>	<u>81</u>	<u>268</u>	<u>10,590,092</u>	<u>26</u>	<u>172,387</u>
REPAIR & MAINTENANCE	811	208	8,863,795	17	160,096
PERSONAL SERVICE	812	45	1,584,713	7	12,005
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	141,584	D	D
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>10</u>	<u>766,677</u>	<u>3</u>	<u>6,795</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,977</b>	<b>\$313,920,732</b>	<b>910</b>	<b>\$7,490,986</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2nd Quarter 2013

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,119</b>	<b>\$158,096,901</b>	<b>1,933</b>	<b>\$99,583,225</b>
MOTOR VEHICLES & PARTS	441	145	32,754,648	107	24,106,415
NEW & USED AUTO DEALERS	4411	42	20,897,343	31	17,601,433
RV, BOAT, MOTORCYCLE DEALERS	4412	23	3,743,181	18	369,117
AUTOMOTIVE PARTS & TIRE	4413	80	8,114,124	58	6,135,865
FURNITURE & HOME FURNISHING	442	74	3,134,729	67	1,771,194
ELECTRONICS & APPLIANCE STORES	443	177	11,598,960	140	1,993,967
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	153	29,096,121	132	16,448,723
BUILDING MATERIALS	4441	116	22,369,346	96	14,261,285
LAWN & GARDEN SUPPLIES & EQUIP.	4442	37	6,726,775	36	2,187,438
FOOD & BEVERAGE STORES	445	83	11,338,713	102	10,506,578
GROCERY & CONVENIENCE STORES	4451	39	10,999,003	50	9,707,435
OTHER FOOD & BEVERAGE STORES	4452, 4453	44	339,710	52	799,143
DRUG/HEALTH STORES	446	138	2,549,549	136	2,896,135
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	47	11,806,486	37	10,666,906
APPAREL & ACCESSORIES	448	160	3,020,641	142	1,265,346
CLOTHING & SHOE STORES	4481, 4482	144	2,654,985	125	1,037,942
JEWELRY & LUGGAGE STORES	4483	16	365,656	17	227,404
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	136	3,053,657	134	1,558,974
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	99	2,349,997	100	1,318,955
BOOK STORES & NEWS DEALERS	4512	37	703,660	34	240,019
GENERAL MERCHANDISE STORES	452	29	26,383,129	27	16,630,434
DEPARTMENT STORES	4521	6	2,938,124	5	3,014,192
GENERAL MERCHANDISE STORES	4529	23	23,445,005	22	13,616,242
E-COMMERCE & MAIL ORDER	4541	236	3,216,520	234	2,710,139
MISCELLANEOUS RETAILERS	453, 4542, 4543	741	20,143,748	675	9,028,414
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>30</b>	<b>942,750</b>	<b>22</b>	<b>485,752</b>
<b>MINING</b>	<b>21</b>	<b>7</b>	<b>325,219</b>	<b>7</b>	<b>633,692</b>
<b>UTILITIES</b>	<b>22</b>	<b>16</b>	<b>2,558,632</b>	<b>10</b>	<b>32,757</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>946</b>	<b>100,618,703</b>	<b>725</b>	<b>32,380,047</b>
CONSTRUCTION OF BUILDINGS	236	236	46,190,533	214	18,292,654
HEAVY CONSTRUCTION & HIGHWAYS	237	61	12,623,479	40	1,751,691
SPECIAL TRADE CONTRACTORS	238	649	41,804,691	471	12,335,702
<b>MANUFACTURING</b>	<b>31-33</b>	<b>465</b>	<b>9,036,793</b>	<b>400</b>	<b>5,449,319</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,402</b>	<b>64,377,304</b>	<b>1,156</b>	<b>16,519,054</b>
DURABLE GOODS	423	1,000	50,812,661	823	12,831,777
NONDURABLE GOODS	424	390	13,515,594	321	3,664,998
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	49,049	12	22,279
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>37</b>	<b>1,258,403</b>	<b>37</b>	<b>1,663,398</b>
<b>INFORMATION</b>	<b>51</b>	<b>321</b>	<b>17,146,293</b>	<b>299</b>	<b>12,086,449</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>92</b>	<b>3,240,358</b>	<b>77</b>	<b>995,549</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>249</b>	<b>11,887,509</b>	<b>209</b>	<b>3,946,898</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>312</b>	<b>6,592,127</b>	<b>278</b>	<b>1,937,420</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>406</b>	<b>11,346,840</b>	<b>373</b>	<b>3,659,732</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>47</b>	<b>4,750,756</b>	<b>50</b>	<b>2,180,105</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>246</b>	<b>33,672,843</b>	<b>291</b>	<b>31,688,410</b>
ACCOMMODATIONS	721	53	7,984,916	108	11,123,886
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	193	25,687,927	183	20,564,524
<b>OTHER SERVICES</b>	<b>81</b>	<b>363</b>	<b>17,507,685</b>	<b>281</b>	<b>5,924,091</b>
REPAIR & MAINTENANCE	811	265	15,608,946	196	4,540,717
PERSONAL SERVICE	812	71	1,589,266	60	1,043,968
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	309,473	25	339,406
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92,00</b>	<b>8</b>	<b>18,360</b>	<b>8</b>	<b>273,313</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>7,066</b>	<b>\$443,377,476</b>	<b>6,156</b>	<b>\$219,439,211</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2nd Quarter 2013

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,157</b>	<b>\$81,500,226</b>	<b>1,569</b>	<b>\$33,271,755</b>
MOTOR VEHICLES & PARTS	441	103	6,218,612	67	3,170,585
NEW & USED AUTO DEALERS	4411	16	2,725,185	11	234,507
RV, BOAT, MOTORCYCLE DEALERS	4412	21	499,236	22	1,132,646
AUTOMOTIVE PARTS & TIRE	4413	66	2,994,191	34	1,803,432
FURNITURE & HOME FURNISHING	442	129	3,789,531	77	1,547,506
ELECTRONICS & APPLIANCE STORES	443	165	4,472,615	116	1,069,180
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	160	19,562,660	130	6,285,738
BUILDING MATERIALS	4441	120	17,735,360	93	5,318,404
LAWN & GARDEN SUPPLIES & EQUIP.	4442	40	1,827,300	37	967,334
FOOD & BEVERAGE STORES	445	70	8,872,499	50	3,788,583
GROCERY & CONVENIENCE STORES	4451	11	7,925,071	10	3,575,032
OTHER FOOD & BEVERAGE STORES	4452, 4453	59	947,428	40	213,551
DRUG/HEALTH STORES	446	140	2,870,364	101	1,453,263
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	4,171,118	12	2,471,508
APPAREL & ACCESSORIES	448	164	1,891,422	140	1,401,067
CLOTHING & SHOE STORES	4481, 4482	146	1,518,993	122	1,260,931
JEWELRY & LUGGAGE STORES	4483	18	372,429	18	140,136
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	167	1,649,735	117	1,004,565
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	125	1,267,341	88	821,967
BOOK STORES & NEWS DEALERS	4512	42	382,394	29	182,598
GENERAL MERCHANDISE STORES	452	23	11,574,430	18	3,105,138
DEPARTMENT STORES	4521	5	640,108	4	265,295
GENERAL MERCHANDISE STORES	4529	18	10,934,322	14	2,839,843
E-COMMERCE & MAIL ORDER	4541	274	5,228,163	218	2,203,431
MISCELLANEOUS RETAILERS	453, 4542, 4543	743	11,199,077	523	5,771,191
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>22</b>	<b>223,692</b>	<b>13</b>	<b>92,334</b>
<b>MINING</b>	<b>21</b>	<b>3</b>	<b>51,166</b>	<b>5</b>	<b>197,708</b>
<b>UTILITIES</b>	<b>22</b>	<b>12</b>	<b>542,439</b>	<b>4</b>	<b>12,571</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,272</b>	<b>35,421,102</b>	<b>603</b>	<b>16,521,674</b>
CONSTRUCTION OF BUILDINGS	236	372	17,427,825	179	8,064,929
HEAVY CONSTRUCTION & HIGHWAYS	237	48	1,943,303	27	1,093,145
SPECIAL TRADE CONTRACTORS	238	852	16,049,974	397	7,363,600
<b>MANUFACTURING</b>	<b>31-33</b>	<b>484</b>	<b>5,010,353</b>	<b>353</b>	<b>2,620,733</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,084</b>	<b>12,357,241</b>	<b>835</b>	<b>6,482,310</b>
DURABLE GOODS	423	723	5,801,908	574	4,377,356
NONDURABLE GOODS	424	351	6,476,833	254	2,081,109
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	78,500	7	23,845
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>22</b>	<b>184,450</b>	<b>20</b>	<b>336,524</b>
<b>INFORMATION</b>	<b>51</b>	<b>305</b>	<b>12,603,120</b>	<b>246</b>	<b>5,937,461</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>70</b>	<b>1,190,283</b>	<b>51</b>	<b>486,190</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>201</b>	<b>3,132,751</b>	<b>129</b>	<b>1,752,267</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>322</b>	<b>3,404,699</b>	<b>199</b>	<b>3,648,483</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>567</b>	<b>7,628,399</b>	<b>324</b>	<b>2,688,230</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>65</b>	<b>3,238,956</b>	<b>29</b>	<b>1,081,673</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>217</b>	<b>22,912,081</b>	<b>146</b>	<b>13,667,411</b>
ACCOMMODATIONS	721	71	4,368,959	47	4,848,554
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	146	18,543,122	99	8,818,857
<b>OTHER SERVICES</b>	<b>81</b>	<b>322</b>	<b>5,648,351</b>	<b>199</b>	<b>3,841,571</b>
REPAIR & MAINTENANCE	811	226	4,278,749	138	3,458,223
PERSONAL SERVICE	812	68	941,796	45	299,396
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	28	427,806	16	83,952
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92,00</b>	<b>4</b>	<b>30,659</b>	<b>6</b>	<b>261,551</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>7,129</b>	<b>\$195,079,968</b>	<b>4,731</b>	<b>\$92,900,446</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2nd Quarter 2013

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>11,677</u>	<u>\$4,773,467,086</u>	<u>3,575</u>	<u>465,808,070</u>
MOTOR VEHICLES & PARTS	441	772	1,069,242,532	200	117,557,591
NEW & USED AUTO DEALERS	4411	320	889,892,853	47	92,148,448
RV, BOAT, MOTORCYCLE DEALERS	4412	154	86,573,050	46	11,312,658
AUTOMOTIVE PARTS & TIRE	4413	298	92,776,629	107	14,096,485
FURNITURE & HOME FURNISHING	442	592	238,494,206	188	14,672,411
ELECTRONICS & APPLIANCE STORES	443	915	366,944,784	304	17,731,901
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	752	435,035,676	264	70,032,900
BUILDING MATERIALS	4441	554	402,493,127	189	59,879,929
LAWN & GARDEN SUPPLIES & EQUIP.	4442	198	32,542,549	75	10,152,971
FOOD & BEVERAGE STORES	445	1,089	301,870,611	161	34,771,468
GROCERY & CONVENIENCE STORES	4451	665	264,916,897	62	32,167,748
OTHER FOOD & BEVERAGE STORES	4452, 4453	424	36,953,714	99	2,603,720
DRUG/HEALTH STORES	446	711	185,208,441	240	12,536,984
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	347	94,377,726	57	12,967,884
APPAREL & ACCESSORIES	448	963	457,735,186	284	19,845,748
CLOTHING & SHOE STORES	4481, 4482	741	409,814,289	238	16,793,898
JEWELRY & LUGGAGE STORES	4483	222	47,920,897	46	3,051,850
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	742	199,686,645	262	17,292,232
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	569	172,904,552	198	14,576,498
BOOK STORES & NEWS DEALERS	4512	173	26,782,093	64	2,715,734
GENERAL MERCHANDISE STORES	452	90	695,235,969	38	94,547,888
DEPARTMENT STORES	4521	13	250,343,971	8	23,366,029
GENERAL MERCHANDISE STORES	4529	77	444,891,998	30	71,181,859
E-COMMERCE & MAIL ORDER	4541	711	197,201,868	370	15,869,415
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,993	532,433,442	1,207	37,981,648
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>109</u>	<u>10,665,448</u>	<u>33</u>	<u>310,505</u>
<u>MINING</u>	<u>21</u>	<u>19</u>	<u>2,150,621</u>	<u>7</u>	<u>361,215</u>
<u>UTILITIES</u>	<u>22</u>	<u>38</u>	<u>6,209,421</u>	<u>11</u>	<u>218,140</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>12,526</u>	<u>2,309,206,118</u>	<u>2,310</u>	<u>121,368,767</u>
CONSTRUCTION OF BUILDINGS	236	4,718	1,443,372,513	722	59,082,510
HEAVY CONSTRUCTION & HIGHWAYS	237	321	152,702,901	82	15,321,826
SPECIAL TRADE CONTRACTORS	238	7,487	713,130,704	1,506	46,964,431
<u>MANUFACTURING</u>	<u>31-33</u>	<u>3,184</u>	<u>243,102,059</u>	<u>921</u>	<u>11,414,897</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>4,708</u>	<u>857,427,507</u>	<u>1,936</u>	<u>39,619,250</u>
DURABLE GOODS	423	3,271	704,763,204	1,356	29,099,191
NONDURABLE GOODS	424	1,387	147,461,458	567	10,246,684
ELECTRONIC MARKETS, AGENTS & BROKERS	425	50	5,202,845	13	273,375
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>409</u>	<u>59,776,041</u>	<u>56</u>	<u>1,124,122</u>
<u>INFORMATION</u>	<u>51</u>	<u>1,123</u>	<u>570,738,922</u>	<u>499</u>	<u>46,434,455</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>238</u>	<u>97,560,851</u>	<u>106</u>	<u>5,196,660</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>1,114</u>	<u>342,455,133</u>	<u>341</u>	<u>15,272,583</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>3,283</u>	<u>369,278,486</u>	<u>650</u>	<u>11,515,164</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>5,289</u>	<u>366,544,380</u>	<u>1,068</u>	<u>23,808,676</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>933</u>	<u>148,485,499</u>	<u>114</u>	<u>9,289,579</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>5,302</u>	<u>1,666,901,928</u>	<u>515</u>	<u>88,736,986</u>
ACCOMMODATIONS	721	359	403,593,901	51	6,978,880
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	4,943	1,263,308,027	464	81,758,106
<u>OTHER SERVICES</u>	<u>81</u>	<u>4,354</u>	<u>374,665,223</u>	<u>735</u>	<u>27,300,562</u>
REPAIR & MAINTENANCE	811	2,573	232,118,999	513	20,639,154
PERSONAL SERVICE	812	1,600	135,641,643	175	5,904,070
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	181	6,904,581	47	757,338
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>44</u>	<u>5,290,807</u>	<u>14</u>	<u>577,589</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>54,350</b>	<b>\$12,203,925,530</b>	<b>12,891</b>	<b>868,357,220</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2nd Quarter 2013

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,715</u>	<u>\$72,824,018</u>	<u>1,035</u>	<u>\$14,709,212</u>
MOTOR VEHICLES & PARTS	441	93	17,383,376	48	1,712,920
NEW & USED AUTO DEALERS	4411	17	8,534,995	6	83,020
RV, BOAT, MOTORCYCLE DEALERS	4412	27	5,345,811	9	11,946
AUTOMOTIVE PARTS & TIRE	4413	49	3,502,570	33	1,617,954
FURNITURE & HOME FURNISHING	442	68	3,011,203	33	870,936
ELECTRONICS & APPLIANCE STORES	443	139	2,771,468	88	674,827
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	138	10,515,255	72	2,198,194
BUILDING MATERIALS	4441	111	6,388,505	55	1,508,029
LAWN & GARDEN SUPPLIES & EQUIP.	4442	27	4,126,750	17	690,165
FOOD & BEVERAGE STORES	445	56	7,376,137	25	2,110,426
GROCERY & CONVENIENCE STORES	4451	16	6,630,889	10	2,022,210
OTHER FOOD & BEVERAGE STORES	4452, 4453	40	745,248	15	88,216
DRUG/HEALTH STORES	446	104	987,796	70	700,882
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	31	5,227,753	13	2,788,792
APPAREL & ACCESSORIES	448	141	1,345,566	92	136,175
CLOTHING & SHOE STORES	4481, 4482	120	1,015,824	86	124,830
JEWELRY & LUGGAGE STORES	4483	21	329,742	6	11,345
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	128	1,948,218	79	230,959
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	94	1,713,046	51	207,960
BOOK STORES & NEWS DEALERS	4512	34	235,172	28	22,999
GENERAL MERCHANDISE STORES	452	21	11,427,897	13	172,449
DEPARTMENT STORES	4521	4	184,104	5	72,179
GENERAL MERCHANDISE STORES	4529	17	11,243,793	8	100,270
E-COMMERCE & MAIL ORDER	4541	209	2,315,785	159	996,364
MISCELLANEOUS RETAILERS	453, 4542, 4543	587	8,513,564	343	2,116,288
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>22</u>	<u>425,882</u>	<u>23</u>	<u>395,944</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>54,378</u>	<u>4</u>	<u>78,516</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>181,427</u>	<u>3</u>	<u>16,863</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>729</u>	<u>35,405,187</u>	<u>369</u>	<u>20,663,158</u>
CONSTRUCTION OF BUILDINGS	236	192	15,269,980	100	8,516,399
HEAVY CONSTRUCTION & HIGHWAYS	237	40	6,678,852	33	3,750,377
SPECIAL TRADE CONTRACTORS	238	497	13,456,355	236	8,396,382
<u>MANUFACTURING</u>	<u>31-33</u>	<u>363</u>	<u>5,304,067</u>	<u>176</u>	<u>2,494,290</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,018</u>	<u>14,906,557</u>	<u>687</u>	<u>9,480,096</u>
DURABLE GOODS	423	692	10,797,732	493	7,730,242
NONDURABLE GOODS	424	319	3,992,575	189	1,483,032
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	116,250	5	266,822
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>23</u>	<u>879,928</u>	<u>17</u>	<u>871,356</u>
<u>INFORMATION</u>	<u>51</u>	<u>291</u>	<u>6,613,859</u>	<u>195</u>	<u>3,514,267</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>64</u>	<u>1,412,027</u>	<u>45</u>	<u>475,822</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>177</u>	<u>3,685,037</u>	<u>114</u>	<u>1,491,322</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>266</u>	<u>2,265,997</u>	<u>131</u>	<u>1,202,435</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>326</u>	<u>6,384,259</u>	<u>172</u>	<u>827,108</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>50</u>	<u>2,374,960</u>	<u>17</u>	<u>764,693</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>175</u>	<u>32,273,169</u>	<u>65</u>	<u>3,862,506</u>
ACCOMMODATIONS	721	39	12,576,761	20	827,515
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	136	19,696,408	45	3,034,991
<u>OTHER SERVICES</u>	<u>81</u>	<u>210</u>	<u>4,420,131</u>	<u>101</u>	<u>2,626,641</u>
REPAIR & MAINTENANCE	811	146	3,562,608	68	2,312,149
PERSONAL SERVICE	812	43	675,443	24	227,494
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	182,080	9	86,998
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>9</u>	<u>118,077</u>	<u>7</u>	<u>44,818</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,452</b>	<b>\$189,528,960</b>	<b>3,161</b>	<b>\$63,519,047</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2nd Quarter 2013

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,093</b>	<b>\$142,820,636</b>	<b>868</b>	<b>\$10,247,249</b>
MOTOR VEHICLES & PARTS	441	136	37,846,312	52	2,261,784
NEW & USED AUTO DEALERS	4411	38	24,763,582	10	690,772
RV, BOAT, MOTORCYCLE DEALERS	4412	17	6,447,671	13	877,344
AUTOMOTIVE PARTS & TIRE	4413	81	6,635,059	29	693,668
FURNITURE & HOME FURNISHING	442	84	2,340,648	41	356,771
ELECTRONICS & APPLIANCE STORES	443	169	3,212,885	70	564,776
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	159	21,994,986	67	1,786,987
BUILDING MATERIALS	4441	121	15,508,411	49	1,089,276
LAWN & GARDEN SUPPLIES & EQUIP.	4442	38	6,486,575	18	697,711
FOOD & BEVERAGE STORES	445	78	10,367,848	13	1,268,378
GROCERY & CONVENIENCE STORES	4451	37	10,017,518	8	1,266,843
OTHER FOOD & BEVERAGE STORES	4452, 4453	41	350,330	5	1,535
DRUG/HEALTH STORES	446	144	4,073,515	55	302,948
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	51	10,678,298	12	281,731
APPAREL & ACCESSORIES	448	153	8,788,945	73	110,992
CLOTHING & SHOE STORES	4481, 4482	137	7,748,510	69	104,070
JEWELRY & LUGGAGE STORES	4483	16	1,040,435	4	6,922
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	147	5,800,574	68	190,957
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	109	5,757,347	51	174,464
BOOK STORES & NEWS DEALERS	4512	38	43,227	17	16,493
GENERAL MERCHANDISE STORES	452	28	22,960,898	11	143,366
DEPARTMENT STORES	4521	5	4,130,146	4	82,909
GENERAL MERCHANDISE STORES	4529	23	18,830,752	7	60,457
E-COMMERCE & MAIL ORDER	4541	220	2,886,131	115	456,872
MISCELLANEOUS RETAILERS	453, 4542, 4543	724	11,869,596	291	2,521,687
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>32</b>	<b>1,087,825</b>	<b>8</b>	<b>89,496</b>
<b>MINING</b>	<b>21</b>	<b>14</b>	<b>816,646</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>13</b>	<b>457,883</b>	<b>6</b>	<b>18,298</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>882</b>	<b>36,365,805</b>	<b>288</b>	<b>6,955,068</b>
CONSTRUCTION OF BUILDINGS	236	224	12,436,727	74	1,967,502
HEAVY CONSTRUCTION & HIGHWAYS	237	49	9,785,464	23	1,750,212
SPECIAL TRADE CONTRACTORS	238	609	14,143,614	191	3,237,354
<b>MANUFACTURING</b>	<b>31-33</b>	<b>468</b>	<b>7,844,016</b>	<b>129</b>	<b>545,444</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,306</b>	<b>24,295,429</b>	<b>481</b>	<b>6,579,154</b>
DURABLE GOODS	423	942	18,581,223	343	4,620,123
NONDURABLE GOODS	424	360	5,702,433	136	1,958,688
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	11,773	D	D
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>44</b>	<b>1,120,758</b>	<b>7</b>	<b>149,470</b>
<b>INFORMATION</b>	<b>51</b>	<b>337</b>	<b>14,312,101</b>	<b>140</b>	<b>1,758,740</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>77</b>	<b>709,080</b>	<b>30</b>	<b>55,747</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>214</b>	<b>7,278,630</b>	<b>81</b>	<b>716,738</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>304</b>	<b>3,567,180</b>	<b>100</b>	<b>263,455</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>433</b>	<b>7,260,238</b>	<b>143</b>	<b>415,351</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>42</b>	<b>3,137,775</b>	<b>9</b>	<b>216,955</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>230</b>	<b>26,922,938</b>	<b>37</b>	<b>1,194,063</b>
ACCOMMODATIONS	721	50	2,928,889	10	187,525
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	180	23,994,049	27	1,006,538
<b>OTHER SERVICES</b>	<b>81</b>	<b>344</b>	<b>8,337,199</b>	<b>79</b>	<b>2,199,823</b>
REPAIR & MAINTENANCE	811	259	6,933,730	57	2,077,222
PERSONAL SERVICE	812	62	1,267,910	18	122,216
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	23	135,559	4	385
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92,00</b>	<b>8</b>	<b>26,875</b>	<b>3</b>	<b>1,748</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>6,841</b>	<b>\$286,361,014</b>	<b>2,411</b>	<b>\$31,469,735</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2nd Quarter 2013

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,719</b>	<b>\$56,914,006</b>	<b>1,567</b>	<b>\$70,989,444</b>
MOTOR VEHICLES & PARTS	441	95	9,529,511	97	12,980,933
NEW & USED AUTO DEALERS	4411	18	4,166,210	18	8,797,134
RV, BOAT, MOTORCYCLE DEALERS	4412	20	1,203,494	25	954,076
AUTOMOTIVE PARTS & TIRE	4413	57	4,159,807	54	3,229,723
FURNITURE & HOME FURNISHING	442	86	1,475,328	54	1,233,970
ELECTRONICS & APPLIANCE STORES	443	129	1,555,891	121	1,809,663
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	156	8,842,654	107	15,707,938
BUILDING MATERIALS	4441	121	6,808,663	70	11,592,105
LAWN & GARDEN SUPPLIES & EQUIP.	4442	35	2,033,991	37	4,115,833
FOOD & BEVERAGE STORES	445	51	5,123,238	55	6,352,673
GROCERY & CONVENIENCE STORES	4451	20	4,873,625	29	6,067,959
OTHER FOOD & BEVERAGE STORES	4452, 4453	31	249,613	26	284,714
DRUG/HEALTH STORES	446	107	1,141,195	105	1,331,813
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	26	4,602,805	36	3,925,880
APPAREL & ACCESSORIES	448	138	492,602	132	1,447,057
CLOTHING & SHOE STORES	4481, 4482	128	427,993	118	1,368,019
JEWELRY & LUGGAGE STORES	4483	10	64,609	14	79,038
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	123	685,239	120	1,708,771
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	89	543,662	92	1,601,896
BOOK STORES & NEWS DEALERS	4512	34	141,577	28	106,875
GENERAL MERCHANDISE STORES	452	22	15,777,267	22	15,052,026
DEPARTMENT STORES	4521	4	374,470	6	2,424,640
GENERAL MERCHANDISE STORES	4529	18	15,402,797	16	12,627,386
E-COMMERCE & MAIL ORDER	4541	220	2,396,762	214	2,050,676
MISCELLANEOUS RETAILERS	453, 4542, 4543	566	5,291,514	504	7,388,044
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>16</b>	<b>204,790</b>	<b>17</b>	<b>122,533</b>
<b>MINING</b>	<b>21</b>	<b>8</b>	<b>333,129</b>	<b>3</b>	<b>17,108</b>
<b>UTILITIES</b>	<b>22</b>	<b>5</b>	<b>49,992</b>	<b>12</b>	<b>1,012,020</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>988</b>	<b>27,142,756</b>	<b>516</b>	<b>31,310,633</b>
CONSTRUCTION OF BUILDINGS	236	253	15,161,083	158	17,156,206
HEAVY CONSTRUCTION & HIGHWAYS	237	50	2,194,280	40	3,479,810
SPECIAL TRADE CONTRACTORS	238	685	9,787,393	318	10,674,617
<b>MANUFACTURING</b>	<b>31-33</b>	<b>352</b>	<b>2,749,600</b>	<b>283</b>	<b>1,882,616</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,001</b>	<b>9,499,081</b>	<b>911</b>	<b>12,742,518</b>
DURABLE GOODS	423	703	7,445,497	647	8,706,158
NONDURABLE GOODS	424	295	1,994,037	256	4,030,198
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	59,547	8	6,162
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>20</b>	<b>265,812</b>	<b>22</b>	<b>596,190</b>
<b>INFORMATION</b>	<b>51</b>	<b>281</b>	<b>9,366,953</b>	<b>253</b>	<b>6,364,246</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>57</b>	<b>944,072</b>	<b>55</b>	<b>637,423</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>178</b>	<b>3,428,585</b>	<b>129</b>	<b>2,025,863</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>232</b>	<b>1,161,047</b>	<b>203</b>	<b>1,768,612</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>429</b>	<b>3,360,523</b>	<b>252</b>	<b>1,772,315</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>34</b>	<b>1,464,412</b>	<b>38</b>	<b>1,074,865</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>120</b>	<b>13,669,181</b>	<b>170</b>	<b>14,726,817</b>
ACCOMMODATIONS	721	23	3,130,638	70	5,835,997
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	97	10,538,543	100	8,890,820
<b>OTHER SERVICES</b>	<b>81</b>	<b>242</b>	<b>4,984,594</b>	<b>206</b>	<b>4,573,201</b>
REPAIR & MAINTENANCE	811	178	4,242,944	143	3,761,884
PERSONAL SERVICE	812	42	556,740	44	606,799
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22	184,910	19	204,518
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92,00</b>	<b>9</b>	<b>859,286</b>	<b>6</b>	<b>78,736</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,691</b>	<b>\$136,397,819</b>	<b>4,643</b>	<b>\$151,695,140</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2nd Quarter 2013

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,077</u>	<u>\$17,723,482</u>	<u>874</u>	<u>\$9,010,902</u>
MOTOR VEHICLES & PARTS	441	46	1,053,134	44	1,313,598
NEW & USED AUTO DEALERS	4411	8	176,203	8	695,105
RV, BOAT, MOTORCYCLE DEALERS	4412	7	32,345	9	172,171
AUTOMOTIVE PARTS & TIRE	4413	31	844,586	27	446,322
FURNITURE & HOME FURNISHING	442	46	527,614	38	181,354
ELECTRONICS & APPLIANCE STORES	443	79	925,937	76	497,343
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	74	4,178,882	68	999,647
BUILDING MATERIALS	4441	55	3,714,767	52	940,451
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	464,115	16	59,196
FOOD & BEVERAGE STORES	445	35	2,918,614	14	1,885,820
GROCERY & CONVENIENCE STORES	4451	16	2,846,244	3	1,824,243
OTHER FOOD & BEVERAGE STORES	4452, 4453	19	72,370	11	61,577
DRUG/HEALTH STORES	446	75	504,920	63	111,021
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	2,142,964	11	613,262
APPAREL & ACCESSORIES	448	93	226,128	79	139,505
CLOTHING & SHOE STORES	4481, 4482	79	201,676	73	135,255
JEWELRY & LUGGAGE STORES	4483	14	24,452	6	4,250
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	79	361,196	73	101,787
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	57	308,123	55	91,354
BOOK STORES & NEWS DEALERS	4512	22	53,073	18	10,433
GENERAL MERCHANDISE STORES	452	12	1,220,412	12	129,148
DEPARTMENT STORES	4521	4	98,898	4	65,355
GENERAL MERCHANDISE STORES	4529	8	1,121,514	8	63,793
E-COMMERCE & MAIL ORDER	4541	164	947,386	129	497,263
MISCELLANEOUS RETAILERS	453, 4542, 4543	362	2,716,295	267	2,541,154
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>11</u>	<u>88,591</u>	<u>10</u>	<u>125,552</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>702,896</u>	<u>5</u>	<u>184,836</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>5,494</u>	<u>4</u>	<u>8,413</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>359</u>	<u>12,720,278</u>	<u>239</u>	<u>5,088,767</u>
CONSTRUCTION OF BUILDINGS	236	103	4,619,610	55	2,152,613
HEAVY CONSTRUCTION & HIGHWAYS	237	27	3,139,799	14	243,203
SPECIAL TRADE CONTRACTORS	238	229	4,960,869	170	2,692,951
<u>MANUFACTURING</u>	<u>31-33</u>	<u>188</u>	<u>917,925</u>	<u>132</u>	<u>698,411</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>576</u>	<u>3,382,091</u>	<u>455</u>	<u>6,691,441</u>
DURABLE GOODS	423	407	2,765,351	336	5,901,195
NONDURABLE GOODS	424	166	614,567	115	789,037
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	2,173	4	1,209
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>10</u>	<u>257,873</u>	<u>D</u>	<u>D</u>
<u>INFORMATION</u>	<u>51</u>	<u>177</u>	<u>3,758,918</u>	<u>165</u>	<u>1,958,846</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>42</u>	<u>494,550</u>	<u>28</u>	<u>181,832</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>104</u>	<u>1,548,363</u>	<u>70</u>	<u>959,705</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>123</u>	<u>491,628</u>	<u>84</u>	<u>250,057</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>188</u>	<u>1,009,959</u>	<u>147</u>	<u>490,163</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>25</u>	<u>946,370</u>	<u>6</u>	<u>33,896</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>156</u>	<u>10,886,723</u>	<u>39</u>	<u>2,074,103</u>
ACCOMMODATIONS	721	72	4,555,315	15	320,911
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	84	6,331,408	24	1,753,192
<u>OTHER SERVICES</u>	<u>81</u>	<u>108</u>	<u>1,987,150</u>	<u>82</u>	<u>638,996</u>
REPAIR & MAINTENANCE	811	72	1,572,245	54	541,981
PERSONAL SERVICE	812	26	163,082	18	68,287
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	251,823	10	28,728
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>4</u>	<u>9,699</u>	<u>6</u>	<u>86,102</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,158</b>	<b>\$56,931,990</b>	<b>2,348</b>	<b>\$28,538,611</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2nd Quarter 2013

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>6,240</u>	<u>\$1,630,761,084</u>	<u>1,315</u>	<u>\$28,994,403</u>
MOTOR VEHICLES & PARTS	441	505	547,842,925	55	3,776,236
NEW & USED AUTO DEALERS	4411	189	444,712,016	11	414,481
RV, BOAT, MOTORCYCLE DEALERS	4412	96	54,838,530	20	2,801,362
AUTOMOTIVE PARTS & TIRE	4413	220	48,292,379	24	560,393
FURNITURE & HOME FURNISHING	442	303	51,488,534	63	1,274,482
ELECTRONICS & APPLIANCE STORES	443	524	64,922,174	95	1,238,076
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	434	177,824,140	98	6,893,213
BUILDING MATERIALS	4441	322	156,668,566	69	6,486,871
LAWN & GARDEN SUPPLIES & EQUIP.	4442	112	21,155,574	29	406,342
FOOD & BEVERAGE STORES	445	402	95,800,633	52	4,587,437
GROCERY & CONVENIENCE STORES	4451	227	87,809,702	11	4,120,980
OTHER FOOD & BEVERAGE STORES	4452, 4453	175	7,990,931	41	466,457
DRUG/HEALTH STORES	446	376	44,863,445	87	703,106
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	177	47,357,759	7	1,919,168
APPAREL & ACCESSORIES	448	423	79,933,524	130	880,392
CLOTHING & SHOE STORES	4481, 4482	348	69,631,611	115	835,483
JEWELRY & LUGGAGE STORES	4483	75	10,301,913	15	44,909
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	416	52,973,057	95	594,361
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	316	47,282,533	69	378,404
BOOK STORES & NEWS DEALERS	4512	100	5,690,524	26	215,957
GENERAL MERCHANDISE STORES	452	49	283,828,427	11	380,259
DEPARTMENT STORES	4521	10	85,868,841	4	148,673
GENERAL MERCHANDISE STORES	4529	39	197,959,586	7	231,586
E-COMMERCE & MAIL ORDER	4541	481	39,714,537	193	2,275,832
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,150	144,211,929	429	4,471,841
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>63</u>	<u>1,275,530</u>	<u>11</u>	<u>56,429</u>
<u>MINING</u>	<u>21</u>	<u>14</u>	<u>566,495</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>33</u>	<u>1,276,510</u>	<u>7</u>	<u>164,116</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>5,396</u>	<u>458,636,467</u>	<u>507</u>	<u>29,947,429</u>
CONSTRUCTION OF BUILDINGS	236	1,655	232,665,634	182	18,802,670
HEAVY CONSTRUCTION & HIGHWAYS	237	181	46,239,622	22	1,867,069
SPECIAL TRADE CONTRACTORS	238	3,560	179,731,211	303	9,277,690
<u>MANUFACTURING</u>	<u>31-33</u>	<u>1,560</u>	<u>59,045,043</u>	<u>282</u>	<u>2,827,761</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>3,092</u>	<u>181,421,207</u>	<u>664</u>	<u>4,872,787</u>
DURABLE GOODS	423	2,177	147,874,220	437	2,446,605
NONDURABLE GOODS	424	887	33,005,856	224	2,424,947
ELECTRONIC MARKETS, AGENTS & BROKERS	425	28	541,131	3	1,235
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>162</u>	<u>16,702,657</u>	<u>34</u>	<u>1,261,635</u>
<u>INFORMATION</u>	<u>51</u>	<u>692</u>	<u>163,571,270</u>	<u>197</u>	<u>4,298,483</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>181</u>	<u>22,628,598</u>	<u>40</u>	<u>235,064</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>629</u>	<u>71,762,187</u>	<u>110</u>	<u>2,526,606</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>1,207</u>	<u>37,672,597</u>	<u>186</u>	<u>1,142,954</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>2,201</u>	<u>78,835,696</u>	<u>240</u>	<u>4,673,699</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>269</u>	<u>27,806,416</u>	<u>46</u>	<u>1,705,221</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>1,522</u>	<u>320,137,068</u>	<u>167</u>	<u>17,890,898</u>
ACCOMMODATIONS	721	119	32,626,524	96	11,066,366
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,403	287,510,544	71	6,824,532
<u>OTHER SERVICES</u>	<u>81</u>	<u>1,915</u>	<u>107,214,922</u>	<u>145</u>	<u>2,410,511</u>
REPAIR & MAINTENANCE	811	1,333	84,621,172	98	1,926,833
PERSONAL SERVICE	812	503	20,571,963	34	421,117
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	79	2,021,787	13	62,561
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>22</u>	<u>1,797,149</u>	<u>6</u>	<u>7,052</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>25,198</b>	<b>\$3,181,110,896</b>	<b>3,959</b>	<b>\$103,046,892</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2nd Quarter 2013

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,902</u>	<u>\$334,977,083</u>	<u>708</u>	<u>\$5,142,066</u>
MOTOR VEHICLES & PARTS	441	197	124,401,656	27	243,904
NEW & USED AUTO DEALERS	4411	50	84,633,420	6	30,046
RV, BOAT, MOTORCYCLE DEALERS	4412	56	29,314,284	4	2,755
AUTOMOTIVE PARTS & TIRE	4413	91	10,453,952	17	211,103
FURNITURE & HOME FURNISHING	442	135	7,760,776	22	78,035
ELECTRONICS & APPLIANCE STORES	443	255	10,986,715	50	332,273
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	197	36,387,312	46	516,406
BUILDING MATERIALS	4441	149	28,053,631	37	475,321
LAWN & GARDEN SUPPLIES & EQUIP.	4442	48	8,333,681	9	41,085
FOOD & BEVERAGE STORES	445	119	18,316,691	13	781,314
GROCERY & CONVENIENCE STORES	4451	41	16,173,909	5	767,651
OTHER FOOD & BEVERAGE STORES	4452, 4453	78	2,142,782	8	13,663
DRUG/HEALTH STORES	446	199	7,884,755	48	145,936
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	57	10,381,978	9	933,882
APPAREL & ACCESSORIES	448	227	16,052,676	72	69,022
CLOTHING & SHOE STORES	4481, 4482	196	13,571,465	67	67,458
JEWELRY & LUGGAGE STORES	4483	31	2,481,211	5	1,564
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	192	11,446,996	58	240,885
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	147	11,237,933	44	137,533
BOOK STORES & NEWS DEALERS	4512	45	209,063	14	103,352
GENERAL MERCHANDISE STORES	452	29	59,908,926	8	85,462
DEPARTMENT STORES	4521	7	15,208,786	5	53,128
GENERAL MERCHANDISE STORES	4529	22	44,700,140	3	32,334
E-COMMERCE & MAIL ORDER	4541	298	6,414,794	124	439,564
MISCELLANEOUS RETAILERS	453, 4542, 4543	997	25,033,808	231	1,275,383
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>26</u>	<u>1,318,402</u>	<u>6</u>	<u>33,537</u>
<u>MINING</u>	<u>21</u>	<u>7</u>	<u>331,458</u>	<u>4</u>	<u>33,676</u>
<u>UTILITIES</u>	<u>22</u>	<u>12</u>	<u>181,987</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,517</u>	<u>59,672,774</u>	<u>246</u>	<u>4,015,659</u>
CONSTRUCTION OF BUILDINGS	236	389	26,687,314	58	1,621,300
HEAVY CONSTRUCTION & HIGHWAYS	237	74	7,200,147	20	1,015,128
SPECIAL TRADE CONTRACTORS	238	1,054	25,785,313	168	1,379,231
<u>MANUFACTURING</u>	<u>31-33</u>	<u>777</u>	<u>17,081,122</u>	<u>72</u>	<u>315,752</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,716</u>	<u>45,337,880</u>	<u>325</u>	<u>1,114,893</u>
DURABLE GOODS	423	1,210	32,167,800	225	801,892
NONDURABLE GOODS	424	496	13,108,230	97	312,922
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	61,850	3	79
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>67</u>	<u>5,565,219</u>	<u>9</u>	<u>193,639</u>
<u>INFORMATION</u>	<u>51</u>	<u>403</u>	<u>22,074,025</u>	<u>133</u>	<u>1,621,337</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>99</u>	<u>2,605,489</u>	<u>20</u>	<u>54,326</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>284</u>	<u>10,769,159</u>	<u>68</u>	<u>258,132</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>514</u>	<u>6,446,597</u>	<u>86</u>	<u>212,381</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>729</u>	<u>12,323,077</u>	<u>125</u>	<u>274,575</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>89</u>	<u>4,691,227</u>	<u>8</u>	<u>285,821</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>384</u>	<u>56,990,735</u>	<u>42</u>	<u>8,351,796</u>
ACCOMMODATIONS	721	71	8,484,049	15	7,291,243
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	313	48,506,686	27	1,060,553
<u>OTHER SERVICES</u>	<u>81</u>	<u>537</u>	<u>18,957,652</u>	<u>71</u>	<u>364,740</u>
REPAIR & MAINTENANCE	811	395	15,460,163	42	166,263
PERSONAL SERVICE	812	109	3,059,624	20	136,019
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	33	437,865	9	62,458
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>14</u>	<u>179,008</u>	<u>4</u>	<u>18,462</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>10,077</b>	<b>\$599,502,894</b>	<b>1,928</b>	<b>\$22,291,834</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2nd Quarter 2013

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>6,127</b>	<b>\$1,558,054,181</b>	<b>4,626</b>	<b>\$998,728,601</b>
MOTOR VEHICLES & PARTS	441	450	426,200,954	368	258,271,517
NEW & USED AUTO DEALERS	4411	164	339,841,533	149	187,103,957
RV, BOAT, MOTORCYCLE DEALERS	4412	84	38,011,699	59	37,106,979
AUTOMOTIVE PARTS & TIRE	4413	202	48,347,722	160	34,060,581
FURNITURE & HOME FURNISHING	442	310	46,727,898	188	33,502,345
ELECTRONICS & APPLIANCE STORES	443	500	63,489,096	426	54,920,814
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	455	156,961,899	271	122,167,943
BUILDING MATERIALS	4441	336	135,855,887	199	111,944,625
LAWN & GARDEN SUPPLIES & EQUIP.	4442	119	21,106,012	72	10,223,318
FOOD & BEVERAGE STORES	445	371	95,839,303	225	63,917,128
GROCERY & CONVENIENCE STORES	4451	201	87,921,412	88	58,894,493
OTHER FOOD & BEVERAGE STORES	4452, 4453	170	7,917,891	137	5,022,635
DRUG/HEALTH STORES	446	383	51,005,656	330	28,728,373
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	160	36,260,481	101	22,911,047
APPAREL & ACCESSORIES	448	426	151,812,870	334	60,848,397
CLOTHING & SHOE STORES	4481, 4482	352	130,317,427	278	53,723,989
JEWELRY & LUGGAGE STORES	4483	74	21,495,443	56	7,124,408
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	424	69,978,182	335	45,262,755
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	329	65,481,647	257	36,535,505
BOOK STORES & NEWS DEALERS	4512	95	4,496,535	78	8,727,250
GENERAL MERCHANDISE STORES	452	57	284,625,960	38	192,407,662
DEPARTMENT STORES	4521	12	75,103,676	10	50,579,555
GENERAL MERCHANDISE STORES	4529	45	209,522,284	28	141,828,107
E-COMMERCE & MAIL ORDER	4541	477	43,799,560	404	22,778,638
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,114	131,352,322	1,606	93,011,982
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>68</b>	<b>1,093,854</b>	<b>34</b>	<b>736,350</b>
<b>MINING</b>	<b>21</b>	<b>15</b>	<b>1,038,607</b>	<b>9</b>	<b>309,120</b>
<b>UTILITIES</b>	<b>22</b>	<b>22</b>	<b>1,844,936</b>	<b>15</b>	<b>535,051</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>5,716</b>	<b>354,428,802</b>	<b>2,518</b>	<b>268,680,485</b>
CONSTRUCTION OF BUILDINGS	236	1,749	164,312,719	733	138,436,038
HEAVY CONSTRUCTION & HIGHWAYS	237	175	29,377,438	93	11,028,530
SPECIAL TRADE CONTRACTORS	238	3,792	160,738,645	1,692	119,215,917
<b>MANUFACTURING</b>	<b>31-33</b>	<b>1,579</b>	<b>42,962,545</b>	<b>1,178</b>	<b>46,626,200</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>2,987</b>	<b>182,774,539</b>	<b>2,576</b>	<b>158,791,422</b>
DURABLE GOODS	423	2,110	135,586,519	1,836	125,296,653
NONDURABLE GOODS	424	848	46,318,042	714	33,090,912
ELECTRONIC MARKETS, AGENTS & BROKERS	425	29	869,978	26	403,857
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>166</b>	<b>7,613,642</b>	<b>99</b>	<b>5,485,504</b>
<b>INFORMATION</b>	<b>51</b>	<b>670</b>	<b>128,109,417</b>	<b>625</b>	<b>98,086,299</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>163</b>	<b>17,490,758</b>	<b>147</b>	<b>14,046,784</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>574</b>	<b>52,430,840</b>	<b>426</b>	<b>44,931,970</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>1,265</b>	<b>43,922,135</b>	<b>912</b>	<b>33,067,010</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>2,321</b>	<b>63,673,170</b>	<b>1,201</b>	<b>53,084,979</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>255</b>	<b>24,740,110</b>	<b>176</b>	<b>13,355,356</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>1,504</b>	<b>308,287,283</b>	<b>917</b>	<b>229,089,093</b>
ACCOMMODATIONS	721	90	31,915,297	86	46,572,969
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,414	276,371,986	831	182,516,124
<b>OTHER SERVICES</b>	<b>81</b>	<b>1,787</b>	<b>86,998,465</b>	<b>1,050</b>	<b>68,043,746</b>
REPAIR & MAINTENANCE	811	1,172	68,843,076	697	51,731,980
PERSONAL SERVICE	812	530	16,455,089	290	14,193,250
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	85	1,700,300	63	2,118,516
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92,00</b>	<b>21</b>	<b>1,166,406</b>	<b>18</b>	<b>3,446,357</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>25,240</b>	<b>\$2,876,629,690</b>	<b>16,527</b>	<b>\$2,037,044,327</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2nd Quarter 2013

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,483</u>	<u>\$51,712,674</u>	<u>3,670</u>	<u>\$542,378,342</u>
MOTOR VEHICLES & PARTS	441	90	9,938,845	207	127,735,443
NEW & USED AUTO DEALERS	4411	20	5,907,570	47	92,172,500
RV, BOAT, MOTORCYCLE DEALERS	4412	18	743,209	45	18,709,023
AUTOMOTIVE PARTS & TIRE	4413	52	3,288,066	115	16,853,920
FURNITURE & HOME FURNISHING	442	58	1,403,753	177	17,258,440
ELECTRONICS & APPLIANCE STORES	443	115	1,627,020	335	26,091,100
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	95	6,332,139	265	75,007,535
BUILDING MATERIALS	4441	75	5,862,353	195	62,926,662
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	469,786	70	12,080,873
FOOD & BEVERAGE STORES	445	35	3,888,491	160	34,535,624
GROCERY & CONVENIENCE STORES	4451	13	3,750,430	61	30,710,053
OTHER FOOD & BEVERAGE STORES	4452, 4453	22	138,061	99	3,825,571
DRUG/HEALTH STORES	446	105	610,823	257	12,414,073
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	33	3,255,181	86	15,594,178
APPAREL & ACCESSORIES	448	109	415,895	267	23,087,031
CLOTHING & SHOE STORES	4481, 4482	101	398,402	226	19,542,024
JEWELRY & LUGGAGE STORES	4483	8	17,493	41	3,545,007
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	116	1,574,445	261	29,436,439
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	83	1,543,918	198	27,404,305
BOOK STORES & NEWS DEALERS	4512	33	30,527	63	2,032,134
GENERAL MERCHANDISE STORES	452	15	12,063,527	32	118,314,099
DEPARTMENT STORES	4521	4	159,005	10	34,122,148
GENERAL MERCHANDISE STORES	4529	11	11,904,522	22	84,191,951
E-COMMERCE & MAIL ORDER	4541	199	1,775,828	363	14,367,333
MISCELLANEOUS RETAILERS	453, 4542, 4543	513	8,826,727	1,260	48,537,047
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>14</u>	<u>270,805</u>	<u>57</u>	<u>632,009</u>
<u>MINING</u>	<u>21</u>	<u>5</u>	<u>58,688</u>	<u>14</u>	<u>351,461</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>31,814</u>	<u>16</u>	<u>452,679</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>540</u>	<u>15,339,536</u>	<u>2,475</u>	<u>134,220,399</u>
CONSTRUCTION OF BUILDINGS	236	137	6,337,347	703	57,174,936
HEAVY CONSTRUCTION & HIGHWAYS	237	31	3,052,019	90	16,902,185
SPECIAL TRADE CONTRACTORS	238	372	5,950,170	1,682	60,143,278
<u>MANUFACTURING</u>	<u>31-33</u>	<u>261</u>	<u>2,080,230</u>	<u>931</u>	<u>19,768,590</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>811</u>	<u>7,567,308</u>	<u>2,122</u>	<u>72,639,768</u>
DURABLE GOODS	423	580	5,215,842	1,489	60,763,297
NONDURABLE GOODS	424	226	2,342,443	615	11,599,172
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	9,023	18	277,299
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>16</u>	<u>176,521</u>	<u>62</u>	<u>2,352,163</u>
<u>INFORMATION</u>	<u>51</u>	<u>235</u>	<u>6,783,758</u>	<u>533</u>	<u>56,165,055</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>53</u>	<u>628,813</u>	<u>132</u>	<u>6,022,829</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>116</u>	<u>1,518,755</u>	<u>353</u>	<u>15,770,955</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>163</u>	<u>627,315</u>	<u>705</u>	<u>24,370,859</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>268</u>	<u>1,550,726</u>	<u>1,161</u>	<u>23,864,831</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>19</u>	<u>989,513</u>	<u>121</u>	<u>9,796,412</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>109</u>	<u>7,664,988</u>	<u>524</u>	<u>99,484,066</u>
ACCOMMODATIONS	721	26	1,320,597	38	7,973,985
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	83	6,344,391	486	91,510,081
<u>OTHER SERVICES</u>	<u>81</u>	<u>177</u>	<u>4,696,412</u>	<u>842</u>	<u>29,862,669</u>
REPAIR & MAINTENANCE	811	130	4,244,594	572	24,037,231
PERSONAL SERVICE	812	30	352,826	216	5,474,860
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	98,992	54	350,578
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>6</u>	<u>62,467</u>	<u>19</u>	<u>4,915,032</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>4,282</b>	<b>\$101,760,323</b>	<b>13,737</b>	<b>\$1,043,048,119</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHAKIUM AND WALLA WALLA COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2nd Quarter 2013

INDUSTRY	NAICS	UNITS	WAHAKIUM*	UNITS	WALLA WALLA*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>505</b>	<b>\$2,158,399</b>	<b>1,828</b>	<b>\$83,019,825</b>
MOTOR VEHICLES & PARTS	441	18	296,895	86	14,407,914
NEW & USED AUTO DEALERS	4411	3	90,234	20	8,830,645
RV, BOAT, MOTORCYCLE DEALERS	4412	5	1,105	20	2,345,675
AUTOMOTIVE PARTS & TIRE	4413	10	205,556	46	3,231,594
FURNITURE & HOME FURNISHING	442	19	73,168	64	2,296,690
ELECTRONICS & APPLIANCE STORES	443	35	99,721	169	4,883,558
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	42	285,673	111	12,594,399
BUILDING MATERIALS	4441	29	227,334	75	11,525,129
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	58,339	36	1,069,270
FOOD & BEVERAGE STORES	445	9	261,136	77	9,560,106
GROCERY & CONVENIENCE STORES	4451	D	D	22	7,520,337
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	10,485	55	2,039,769
DRUG/HEALTH STORES	446	28	86,455	131	2,053,997
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	416,492	23	2,701,709
APPAREL & ACCESSORIES	448	50	16,351	152	2,078,231
CLOTHING & SHOE STORES	4481, 4482	48	15,535	134	1,629,963
JEWELRY & LUGGAGE STORES	4483	D	D	18	448,268
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	36	21,121	146	2,847,326
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	27	20,163	104	1,877,261
BOOK STORES & NEWS DEALERS	4512	9	958	42	970,065
GENERAL MERCHANDISE STORES	452	11	62,518	19	17,447,657
DEPARTMENT STORES	4521	4	11,913	6	3,448,751
GENERAL MERCHANDISE STORES	4529	7	50,605	13	13,998,906
E-COMMERCE & MAIL ORDER	4541	91	212,811	229	2,899,952
MISCELLANEOUS RETAILERS	453, 4542, 4543	161	326,058	621	9,248,286
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>7</b>	<b>14,326</b>	<b>16</b>	<b>182,705</b>
<b>MINING</b>	<b>21</b>	<b>4</b>	<b>93,922</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>3</b>	<b>78,796</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>98</b>	<b>1,490,136</b>	<b>653</b>	<b>38,155,010</b>
CONSTRUCTION OF BUILDINGS	236	20	599,128	171	20,719,806
HEAVY CONSTRUCTION & HIGHWAYS	237	7	77,372	32	2,496,705
SPECIAL TRADE CONTRACTORS	238	71	813,636	450	14,938,499
<b>MANUFACTURING</b>	<b>31-33</b>	<b>51</b>	<b>120,970</b>	<b>443</b>	<b>7,856,773</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>202</b>	<b>432,139</b>	<b>1,239</b>	<b>19,866,104</b>
DURABLE GOODS	423	135	281,469	861	13,098,634
NONDURABLE GOODS	424	67	150,670	371	6,699,856
ELECTRONIC MARKETS, AGENTS & BROKERS	425	0	0	7	67,614
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>4</b>	<b>42,134</b>	<b>16</b>	<b>677,940</b>
<b>INFORMATION</b>	<b>51</b>	<b>97</b>	<b>714,768</b>	<b>305</b>	<b>9,549,453</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>16</b>	<b>38,541</b>	<b>80</b>	<b>891,370</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>44</b>	<b>173,460</b>	<b>169</b>	<b>4,706,095</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>53</b>	<b>46,879</b>	<b>280</b>	<b>3,219,666</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>66</b>	<b>145,928</b>	<b>360</b>	<b>4,504,376</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>3</b>	<b>11,533</b>	<b>28</b>	<b>1,763,036</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>15</b>	<b>548,576</b>	<b>165</b>	<b>25,191,236</b>
ACCOMMODATIONS	721	5	106,138	44	6,845,915
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	10	442,438	121	18,345,321
<b>OTHER SERVICES</b>	<b>81</b>	<b>31</b>	<b>135,749</b>	<b>224</b>	<b>5,549,227</b>
REPAIR & MAINTENANCE	811	17	117,791	150	4,446,801
PERSONAL SERVICE	812	12	17,785	50	932,760
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	D	D	24	169,666
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92,00</b>	<b>3</b>	<b>588</b>	<b>6</b>	<b>180,959</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,200</b>	<b>\$6,171,584</b>	<b>5,816</b>	<b>\$205,393,422</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2nd Quarter 2013

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>3,568</b>	<b>\$422,706,751</b>	<b>1,584</b>	<b>\$52,997,566</b>
MOTOR VEHICLES & PARTS	441	231	76,349,006	74	12,662,242
NEW & USED AUTO DEALERS	4411	60	53,873,173	17	9,448,434
RV, BOAT, MOTORCYCLE DEALERS	4412	62	9,578,951	15	857,342
AUTOMOTIVE PARTS & TIRE	4413	109	12,896,882	42	2,356,466
FURNITURE & HOME FURNISHING	442	151	14,044,969	63	1,584,965
ELECTRONICS & APPLIANCE STORES	443	300	15,568,617	162	4,341,262
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	209	56,672,929	98	4,924,634
BUILDING MATERIALS	4441	145	48,067,222	77	4,311,272
LAWN & GARDEN SUPPLIES & EQUIP.	4442	64	8,605,707	21	613,362
FOOD & BEVERAGE STORES	445	150	32,092,927	45	4,525,312
GROCERY & CONVENIENCE STORES	4451	49	29,934,773	15	4,417,071
OTHER FOOD & BEVERAGE STORES	4452, 4453	101	2,158,154	30	108,241
DRUG/HEALTH STORES	446	249	14,526,905	119	1,295,850
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	87	12,856,177	16	1,514,830
APPAREL & ACCESSORIES	448	287	27,516,696	131	970,136
CLOTHING & SHOE STORES	4481, 4482	248	25,516,456	112	722,861
JEWELRY & LUGGAGE STORES	4483	39	2,000,240	19	247,275
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	265	18,690,367	114	2,696,956
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	204	17,110,391	81	1,007,503
BOOK STORES & NEWS DEALERS	4512	61	1,579,976	33	1,689,453
GENERAL MERCHANDISE STORES	452	47	97,317,935	16	8,862,333
DEPARTMENT STORES	4521	9	27,151,913	4	152,435
GENERAL MERCHANDISE STORES	4529	38	70,166,022	12	8,709,898
E-COMMERCE & MAIL ORDER	4541	397	22,146,326	219	2,680,251
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,195	34,923,897	527	6,938,795
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>42</b>	<b>423,619</b>	<b>12</b>	<b>131,296</b>
<b>MINING</b>	<b>21</b>	<b>6</b>	<b>1,644,470</b>	<b>3</b>	<b>264,514</b>
<b>UTILITIES</b>	<b>22</b>	<b>12</b>	<b>192,650</b>	<b>7</b>	<b>13,503</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,752</b>	<b>129,326,138</b>	<b>540</b>	<b>52,108,395</b>
CONSTRUCTION OF BUILDINGS	236	594	65,578,432	139	31,204,783
HEAVY CONSTRUCTION & HIGHWAYS	237	66	15,599,269	34	2,892,001
SPECIAL TRADE CONTRACTORS	238	1,092	48,148,437	367	18,011,611
<b>MANUFACTURING</b>	<b>31-33</b>	<b>975</b>	<b>18,022,640</b>	<b>324</b>	<b>4,587,632</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>2,213</b>	<b>75,123,529</b>	<b>1,048</b>	<b>18,786,584</b>
DURABLE GOODS	423	1,528	47,851,664	731	15,602,183
NONDURABLE GOODS	424	668	27,112,301	313	3,162,861
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	159,564	4	21,540
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>77</b>	<b>4,336,574</b>	<b>21</b>	<b>956,973</b>
<b>INFORMATION</b>	<b>51</b>	<b>488</b>	<b>36,525,688</b>	<b>274</b>	<b>6,616,205</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>106</b>	<b>2,634,186</b>	<b>59</b>	<b>1,131,083</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>329</b>	<b>15,650,891</b>	<b>141</b>	<b>5,383,142</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>632</b>	<b>12,300,521</b>	<b>247</b>	<b>3,943,978</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>862</b>	<b>22,297,241</b>	<b>284</b>	<b>5,096,021</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>128</b>	<b>8,852,980</b>	<b>28</b>	<b>958,377</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>560</b>	<b>96,228,077</b>	<b>115</b>	<b>17,052,958</b>
ACCOMMODATIONS	721	86	15,495,664	12	3,276,967
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	474	80,732,413	103	13,775,991
<b>OTHER SERVICES</b>	<b>81</b>	<b>712</b>	<b>28,074,328</b>	<b>174</b>	<b>4,089,811</b>
REPAIR & MAINTENANCE	811	486	22,414,543	112	3,327,173
PERSONAL SERVICE	812	182	5,087,550	47	727,426
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	44	572,235	15	35,212
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92,00</b>	<b>10</b>	<b>243,166</b>	<b>7</b>	<b>161,367</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>12,472</b>	<b>\$874,583,449</b>	<b>4,868</b>	<b>\$174,279,405</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2nd Quarter 2013

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,138</u>	<u>\$399,376,864</u>
MOTOR VEHICLES & PARTS	441	269	100,910,769
NEW & USED AUTO DEALERS	4411	104	75,143,344
RV, BOAT, MOTORCYCLE DEALERS	4412	39	9,316,188
AUTOMOTIVE PARTS & TIRE	4413	126	16,451,237
FURNITURE & HOME FURNISHING	442	114	9,086,999
ELECTRONICS & APPLIANCE STORES	443	298	15,830,521
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	187	50,742,521
BUILDING MATERIALS	4441	135	42,022,448
LAWN & GARDEN SUPPLIES & EQUIP.	4442	52	8,720,073
FOOD & BEVERAGE STORES	445	191	28,249,450
GROCERY & CONVENIENCE STORES	4451	104	26,747,403
OTHER FOOD & BEVERAGE STORES	4452, 4453	87	1,502,047
DRUG/HEALTH STORES	446	200	8,759,925
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	71	12,636,466
APPAREL & ACCESSORIES	448	239	16,237,349
CLOTHING & SHOE STORES	4481, 4482	204	14,283,505
JEWELRY & LUGGAGE STORES	4483	35	1,953,844
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	215	10,643,355
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	165	10,164,597
BOOK STORES & NEWS DEALERS	4512	50	478,758
GENERAL MERCHANDISE STORES	452	38	96,206,025
DEPARTMENT STORES	4521	9	24,898,795
GENERAL MERCHANDISE STORES	4529	29	71,307,230
E-COMMERCE & MAIL ORDER	4541	295	7,601,404
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,021	42,472,080
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>42</u>	<u>2,753,451</u>
<u>MINING</u>	<u>21</u>	<u>12</u>	<u>1,539,167</u>
<u>UTILITIES</u>	<u>22</u>	<u>17</u>	<u>386,284</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,252</u>	<u>154,016,317</u>
CONSTRUCTION OF BUILDINGS	236	350	90,547,049
HEAVY CONSTRUCTION & HIGHWAYS	237	68	7,633,534
SPECIAL TRADE CONTRACTORS	238	834	55,835,734
<u>MANUFACTURING</u>	<u>31-33</u>	<u>723</u>	<u>36,401,587</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,928</u>	<u>95,351,470</u>
DURABLE GOODS	423	1,369	68,026,598
NONDURABLE GOODS	424	542	27,125,932
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	198,940
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>64</u>	<u>1,239,131</u>
<u>INFORMATION</u>	<u>51</u>	<u>438</u>	<u>40,863,572</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>117</u>	<u>5,111,459</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>324</u>	<u>24,082,608</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>485</u>	<u>10,613,603</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>678</u>	<u>16,937,612</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>74</u>	<u>5,868,380</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>496</u>	<u>78,625,657</u>
ACCOMMODATIONS	721	64	13,039,743
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	432	65,585,914
<u>OTHER SERVICES</u>	<u>81</u>	<u>637</u>	<u>25,896,022</u>
REPAIR & MAINTENANCE	811	474	20,609,262
PERSONAL SERVICE	812	129	4,178,703
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	34	1,108,057
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>15</u>	<u>261,334</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>10,440</b>	<b>\$899,324,518</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

**Table 4-A**  
**City Taxable Retail Sales Comparing**  
**Quarter 2, 2013 to Quarter 2, 2014**  
**(Dollars in Thousands)**

<b>City</b>	<b>2nd Quarter, 2013</b>	<b>2nd Quarter, 2014</b>	<b>Percent Change</b>
Aberdeen	\$93,653	\$99,404	6.1%
Auburn	\$385,632	\$402,481	4.4%
Bellevue	\$1,278,341	\$1,436,596	12.4%
Bellingham	\$573,048	\$565,801	-1.3%
Bremerton	\$187,033	\$197,981	5.9%
Camas	\$45,813	\$56,584	23.5%
Centralia	\$76,628	\$80,829	5.5%
Chehalis	\$94,169	\$107,795	14.5%
Colville	\$49,532	\$49,726	0.4%
Des Moines	\$52,546	\$56,057	6.7%
Edmonds	\$148,768	\$160,179	7.7%
Ellensburg	\$98,066	\$109,256	11.4%
Everett	\$600,197	\$593,012	-1.2%
Federal Way	\$317,043	\$344,342	8.6%
Fife	\$168,381	\$190,121	12.9%
Issaquah	\$298,724	\$311,579	4.3%
Kelso	\$49,794	\$57,344	15.2%
Kennewick	\$422,061	\$444,548	5.3%
Kent	\$448,190	\$483,610	7.9%
Kirkland	\$461,313	\$506,582	9.8%
Lacey	\$229,226	\$236,487	3.2%
Longview	\$191,797	\$191,968	0.1%
Lynnwood	\$502,648	\$518,601	3.2%
Marysville	\$194,424	\$221,138	13.7%
Mercer Island	\$78,272	\$89,927	14.9%
Moses Lake	\$157,028	\$170,463	8.6%
Mount Vernon	\$158,472	\$162,886	2.8%
Mountlake Tei	\$42,734	\$47,279	10.6%
Oak Harbor	\$76,524	\$80,931	5.8%
Olympia	\$452,173	\$467,582	3.4%
Omak	\$45,134	\$52,494	16.3%
Pasco	\$243,889	\$266,960	9.5%
Port Angeles	\$77,346	\$74,044	-4.3%
Port Townsen	\$49,452	\$48,196	-2.5%
Pullman	\$111,104	\$122,161	10.0%
Puyallup	\$418,552	\$473,689	13.2%
Redmond	\$577,936	\$609,846	5.5%
Renton	\$554,477	\$575,521	3.8%
Richland	\$267,828	\$268,870	0.4%
Sea Tac	\$236,215	\$267,661	13.3%
Seattle	\$4,516,565	\$4,909,575	8.7%
Shelton	\$51,177	\$52,655	2.9%
Spokane	\$1,028,361	\$1,096,493	6.6%
Sunnyside	\$63,081	\$72,080	14.3%
Tacoma	\$1,055,658	\$1,062,802	0.7%
Tukwila	\$434,976	\$435,592	0.1%
Vancouver	\$682,586	\$740,623	8.5%
Walla Walla	\$123,906	\$128,309	3.6%
Wenatchee	\$184,773	\$196,847	6.5%
Yakima	\$410,435	\$442,063	7.7%



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2014

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,018</u>	<u>\$59,567,168</u>	<u>2,128</u>	<u>\$226,942,861</u>
MOTOR VEHICLES & PARTS	441	58	18,872,159	145	95,622,075
NEW & USED AUTO DEALERS	4411	18	13,997,205	48	83,296,756
RV, BOAT, MOTORCYCLE DEALERS	4412	6	63,574	21	6,003,099
AUTOMOTIVE PARTS & TIRE	4413	34	4,811,380	76	6,322,220
FURNITURE & HOME FURNISHING	442	35	684,878	103	6,502,180
ELECTRONICS & APPLIANCES	443	93	879,386	208	4,776,747
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	58	9,829,326	177	17,605,993
BUILDING MATERIALS	4441	47	9,423,552	146	15,076,749
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	405,774	31	2,529,244
FOOD & BEVERAGE STORES	445	30	5,361,674	59	7,944,852
GROCERY & CONVENIENCE STORES	4451	15	4,986,829	26	7,607,644
OTHER FOOD & BEVERAGE STORES	4452, 4453	15	374,845	33	337,208
DRUG/HEALTH STORES	446	83	1,040,995	136	4,530,662
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	1,298,778	23	7,231,016
APPAREL & ACCESSORIES	448	94	754,298	157	27,319,439
CLOTHING & SHOE STORES	4481, 4482	81	534,842	140	24,860,095
JEWELRY & LUGGAGE STORES	4483	13	219,456	17	2,459,344
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	68	834,928	132	4,749,554
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	49	616,763	104	4,660,320
BOOK STORES & NEWS DEALERS	4512	19	218,165	28	89,234
GENERAL MERCHANDISE STORES	452	16	15,915,332	23	27,137,942
DEPARTMENT STORES	4521	5	2,668,493	5	2,285,998
GENERAL MERCHANDISE STORES	4529	11	13,246,839	18	24,851,944
E-COMMERCE & MAIL ORDER	4541	138	657,875	237	5,472,107
MISCELLANEOUS RETAILERS	453, 4542, 4543	333	3,437,539	728	18,050,294
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>3</u>	<u>18,578</u>	<u>12</u>	<u>153,789</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>4</u>	<u>26,401</u>	<u>6</u>	<u>684,375</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>310</u>	<u>11,899,283</u>	<u>1,656</u>	<u>45,016,027</u>
CONSTRUCTION OF BUILDINGS	236	88	8,216,662	382	25,040,376
HEAVY CONSTRUCTION & HIGHWAYS	237	16	531,052	50	1,891,693
SPECIAL TRADE CONTRACTORS	238	206	3,151,569	1,224	18,083,958
<u>MANUFACTURING</u>	<u>31-33</u>	<u>190</u>	<u>1,953,084</u>	<u>561</u>	<u>8,184,858</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>672</u>	<u>6,497,506</u>	<u>1,376</u>	<u>35,696,032</u>
DURABLE GOODS	423	484	5,561,864	971	30,522,924
NONDURABLE GOODS	424	184	930,193	393	5,127,308
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	5,449	12	45,800
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>9</u>	<u>404,221</u>	<u>40</u>	<u>761,566</u>
<u>INFORMATION</u>	<u>51</u>	<u>201</u>	<u>3,647,209</u>	<u>334</u>	<u>12,667,566</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>48</u>	<u>586,978</u>	<u>86</u>	<u>2,410,886</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>136</u>	<u>1,684,703</u>	<u>253</u>	<u>7,904,146</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>163</u>	<u>992,678</u>	<u>391</u>	<u>6,919,463</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>212</u>	<u>1,132,545</u>	<u>740</u>	<u>11,426,803</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>14</u>	<u>197,651</u>	<u>40</u>	<u>3,168,348</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>62</u>	<u>8,184,912</u>	<u>183</u>	<u>28,465,401</u>
ACCOMMODATIONS	721	6	735,822	10	2,415,807
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	56	7,449,090	173	26,049,594
<u>OTHER SERVICES</u>	<u>81</u>	<u>133</u>	<u>2,353,631</u>	<u>468</u>	<u>12,070,052</u>
REPAIR & MAINTENANCE	811	88	1,632,540	379	10,413,677
PERSONAL SERVICE	812	36	619,058	71	1,509,965
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	102,033	18	146,410
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>5</u>	<u>234,612</u>	<u>5</u>	<u>7,818</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,181</b>	<b>\$99,404,291</b>	<b>8,281</b>	<b>\$402,480,794</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2014

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>3,351</b>	<b>\$654,075,582</b>	<b>2,539</b>	<b>\$317,226,381</b>
MOTOR VEHICLES & PARTS	441	135	244,414,184	126	62,394,468
NEW & USED AUTO DEALERS	4411	43	228,193,076	33	47,926,607
RV, BOAT, MOTORCYCLE DEALERS	4412	23	8,465,109	32	7,680,242
AUTOMOTIVE PARTS & TIRE	4413	69	7,755,999	61	6,787,619
FURNITURE & HOME FURNISHING	442	218	22,252,990	111	8,721,265
ELECTRONICS & APPLIANCES	443	384	46,544,654	245	12,113,949
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	251	34,951,563	135	39,603,683
BUILDING MATERIALS	4441	201	33,633,315	98	37,000,740
LAWN & GARDEN SUPPLIES & EQUIP.	4442	50	1,318,248	37	2,602,943
FOOD & BEVERAGE STORES	445	132	23,892,455	83	19,984,471
GROCERY & CONVENIENCE STORES	4451	36	16,877,446	26	18,685,137
OTHER FOOD & BEVERAGE STORES	4452, 4453	96	7,015,009	57	1,299,334
DRUG/HEALTH STORES	446	243	17,884,309	202	9,573,581
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	34	5,454,598	38	4,442,750
APPAREL & ACCESSORIES	448	284	111,925,503	224	23,722,710
CLOTHING & SHOE STORES	4481, 4482	234	99,366,704	193	21,972,411
JEWELRY & LUGGAGE STORES	4483	50	12,558,799	31	1,750,299
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	201	28,002,475	188	16,455,545
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	153	25,753,160	141	15,073,711
BOOK STORES & NEWS DEALERS	4512	48	2,249,315	47	1,381,834
GENERAL MERCHANDISE STORES	452	31	50,880,397	35	89,978,249
DEPARTMENT STORES	4521	8	27,741,055	9	26,524,191
GENERAL MERCHANDISE STORES	4529	23	23,139,342	26	63,454,058
E-COMMERCE & MAIL ORDER	4541	344	17,680,781	296	8,121,159
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,094	50,191,673	856	22,114,551
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>24</b>	<b>197,200</b>	<b>13</b>	<b>80,464</b>
<b>MINING</b>	<b>21</b>	<b>6</b>	<b>119,361</b>	<b>4</b>	<b>269,826</b>
<b>UTILITIES</b>	<b>22</b>	<b>6</b>	<b>1,150,410</b>	<b>7</b>	<b>26,965</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>3,833</b>	<b>234,463,560</b>	<b>1,200</b>	<b>64,403,301</b>
CONSTRUCTION OF BUILDINGS	236	1,142	161,156,977	367	35,568,293
HEAVY CONSTRUCTION & HIGHWAYS	237	102	9,341,594	38	8,808,621
SPECIAL TRADE CONTRACTORS	238	2,589	63,964,989	795	20,026,387
<b>MANUFACTURING</b>	<b>31-33</b>	<b>915</b>	<b>19,198,835</b>	<b>659</b>	<b>10,680,823</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,842</b>	<b>69,153,761</b>	<b>1,584</b>	<b>32,703,390</b>
DURABLE GOODS	423	1,286	58,502,377	1,105	25,967,191
NONDURABLE GOODS	424	546	10,477,374	467	6,694,128
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	174,010	12	42,071
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>53</b>	<b>1,168,907</b>	<b>34</b>	<b>1,012,226</b>
<b>INFORMATION</b>	<b>51</b>	<b>572</b>	<b>67,433,766</b>	<b>388</b>	<b>17,933,739</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>116</b>	<b>12,601,967</b>	<b>88</b>	<b>1,488,174</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>392</b>	<b>24,681,670</b>	<b>242</b>	<b>8,330,353</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>994</b>	<b>80,665,711</b>	<b>479</b>	<b>8,545,992</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>1,724</b>	<b>39,316,564</b>	<b>656</b>	<b>14,917,165</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>138</b>	<b>25,128,230</b>	<b>82</b>	<b>4,094,540</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>471</b>	<b>165,835,268</b>	<b>363</b>	<b>67,726,331</b>
ACCOMMODATIONS	721	25	54,383,416	32	8,749,949
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	446	111,451,852	331	58,976,382
<b>OTHER SERVICES</b>	<b>81</b>	<b>749</b>	<b>40,042,029</b>	<b>469</b>	<b>16,282,423</b>
REPAIR & MAINTENANCE	811	489	24,614,244	305	13,264,313
PERSONAL SERVICE	812	217	14,749,439	136	2,827,923
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	43	678,346	28	190,187
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>11</b>	<b>1,362,904</b>	<b>9</b>	<b>78,691</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>15,197</b>	<b>\$1,436,595,725</b>	<b>8,816</b>	<b>\$565,800,784</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2014

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,693</b>	<b>\$107,521,042</b>	<b>1,100</b>	<b>\$15,536,335</b>
MOTOR VEHICLES & PARTS	441	102	72,321,526	39	1,660,154
NEW & USED AUTO DEALERS	4411	25	65,251,981	8	268,255
RV, BOAT, MOTORCYCLE DEALERS	4412	18	3,718,842	10	7,090
AUTOMOTIVE PARTS & TIRE	4413	59	3,350,703	21	1,384,809
FURNITURE & HOME FURNISHING	442	75	2,638,006	51	881,952
ELECTRONICS & APPLIANCES	443	157	3,237,226	100	1,641,551
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	102	2,690,450	76	3,154,115
BUILDING MATERIALS	4441	79	2,179,490	62	2,537,251
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	510,960	14	616,864
FOOD & BEVERAGE STORES	445	48	7,764,076	31	1,712,240
GROCERY & CONVENIENCE STORES	4451	30	7,624,766	8	1,689,989
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	139,310	23	22,251
DRUG/HEALTH STORES	446	115	3,429,105	66	687,993
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	2,347,187	8	549,970
APPAREL & ACCESSORIES	448	134	878,007	105	600,642
CLOTHING & SHOE STORES	4481, 4482	117	645,011	94	484,016
JEWELRY & LUGGAGE STORES	4483	17	232,996	11	116,626
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	122	1,238,978	78	372,462
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	88	662,615	57	346,012
BOOK STORES & NEWS DEALERS	4512	34	576,363	21	26,450
GENERAL MERCHANDISE STORES	452	24	1,259,356	11	557,257
DEPARTMENT STORES	4521	4	367,302	4	140,836
GENERAL MERCHANDISE STORES	4529	20	892,054	7	416,421
E-COMMERCE & MAIL ORDER	4541	222	2,207,223	168	1,343,650
MISCELLANEOUS RETAILERS	453, 4542, 4543	574	7,509,902	367	2,374,349
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>4</b>	<b>9,817</b>	<b>3</b>	<b>3,499</b>
<b>MINING</b>	<b>21</b>	<b>5</b>	<b>127,442</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>4</b>	<b>33,814</b>	<b>4</b>	<b>33,143</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>723</b>	<b>23,991,674</b>	<b>753</b>	<b>18,243,089</b>
CONSTRUCTION OF BUILDINGS	236	177	14,305,128	144	8,635,960
HEAVY CONSTRUCTION & HIGHWAYS	237	24	1,252,682	20	1,360,189
SPECIAL TRADE CONTRACTORS	238	522	8,433,864	589	8,246,940
<b>MANUFACTURING</b>	<b>31-33</b>	<b>358</b>	<b>2,433,045</b>	<b>201</b>	<b>1,123,185</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,019</b>	<b>12,185,012</b>	<b>609</b>	<b>6,193,900</b>
DURABLE GOODS	423	735	9,192,644	410	5,399,870
NONDURABLE GOODS	424	279	2,971,460	195	789,135
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	20,908	4	4,895
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>20</b>	<b>245,793</b>	<b>15</b>	<b>58,184</b>
<b>INFORMATION</b>	<b>51</b>	<b>304</b>	<b>7,935,150</b>	<b>220</b>	<b>3,481,867</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>70</b>	<b>946,666</b>	<b>46</b>	<b>605,809</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>188</b>	<b>6,078,665</b>	<b>110</b>	<b>1,479,824</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>274</b>	<b>1,953,811</b>	<b>166</b>	<b>646,087</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>435</b>	<b>4,464,180</b>	<b>367</b>	<b>2,183,529</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>32</b>	<b>1,652,285</b>	<b>11</b>	<b>1,429,954</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>139</b>	<b>21,369,927</b>	<b>47</b>	<b>4,891,949</b>
ACCOMMODATIONS	721	12	2,766,167	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	127	18,603,760	46	4,782,342
<b>OTHER SERVICES</b>	<b>81</b>	<b>276</b>	<b>6,664,550</b>	<b>126</b>	<b>666,606</b>
REPAIR & MAINTENANCE	811	198	4,957,893	83	287,659
PERSONAL SERVICE	812	59	1,620,315	32	376,928
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	86,342	11	2,019
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>8</b>	<b>368,156</b>	<b>D</b>	<b>D</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,552</b>	<b>\$197,981,029</b>	<b>3,782</b>	<b>\$56,584,169</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2014

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,077</b>	<b>\$38,012,838</b>	<b>1,038</b>	<b>\$72,665,694</b>
MOTOR VEHICLES & PARTS	441	64	9,864,134	55	22,394,498
NEW & USED AUTO DEALERS	4411	19	5,953,940	12	16,529,498
RV, BOAT, MOTORCYCLE DEALERS	4412	8	1,216,362	6	3,207,036
AUTOMOTIVE PARTS & TIRE	4413	37	2,693,832	37	2,657,964
FURNITURE & HOME FURNISHING	442	42	779,040	44	926,307
ELECTRONICS & APPLIANCES	443	98	1,093,231	83	1,112,433
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	66	2,734,067	63	11,917,911
BUILDING MATERIALS	4441	55	2,265,190	51	10,651,282
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	468,877	12	1,266,629
FOOD & BEVERAGE STORES	445	23	3,953,673	16	2,526,434
GROCERY & CONVENIENCE STORES	4451	12	3,923,755	5	2,454,118
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	29,918	11	72,316
DRUG/HEALTH STORES	446	79	2,159,837	78	1,545,743
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,604,654	11	2,017,087
APPAREL & ACCESSORIES	448	93	7,296,117	92	1,329,456
CLOTHING & SHOE STORES	4481, 4482	86	6,474,170	85	1,124,277
JEWELRY & LUGGAGE STORES	4483	7	821,947	7	205,179
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	80	4,306,997	72	1,155,989
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	58	4,298,103	52	1,149,254
BOOK STORES & NEWS DEALERS	4512	22	8,894	20	6,735
GENERAL MERCHANDISE STORES	452	11	201,028	20	22,280,023
DEPARTMENT STORES	4521	4	59,985	5	3,809,926
GENERAL MERCHANDISE STORES	4529	7	141,043	15	18,470,097
E-COMMERCE & MAIL ORDER	4541	135	862,698	130	556,664
MISCELLANEOUS RETAILERS	453, 4542, 4543	372	3,157,362	374	4,903,149
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>4</b>	<b>108,534</b>	<b>4</b>	<b>16,522</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>5</b>	<b>53,707</b>
<b>UTILITIES</b>	<b>22</b>	<b>5</b>	<b>25,491</b>	<b>3</b>	<b>145,938</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>409</b>	<b>9,880,532</b>	<b>329</b>	<b>7,648,639</b>
CONSTRUCTION OF BUILDINGS	236	96	2,519,913	67	2,236,457
HEAVY CONSTRUCTION & HIGHWAYS	237	19	3,371,852	14	1,742,170
SPECIAL TRADE CONTRACTORS	238	294	3,988,767	248	3,670,012
<b>MANUFACTURING</b>	<b>31-33</b>	<b>207</b>	<b>2,067,469</b>	<b>174</b>	<b>723,776</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>685</b>	<b>7,583,241</b>	<b>618</b>	<b>7,293,612</b>
DURABLE GOODS	423	495	5,794,136	437	6,145,901
NONDURABLE GOODS	424	188	1,785,437	179	1,139,841
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	D	D
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>7</b>	<b>7,062</b>	<b>11</b>	<b>450,778</b>
<b>INFORMATION</b>	<b>51</b>	<b>201</b>	<b>3,538,820</b>	<b>202</b>	<b>2,262,752</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>46</b>	<b>197,276</b>	<b>55</b>	<b>406,951</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>115</b>	<b>1,150,554</b>	<b>115</b>	<b>3,659,819</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>165</b>	<b>830,682</b>	<b>150</b>	<b>1,719,052</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>262</b>	<b>1,147,499</b>	<b>194</b>	<b>546,459</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>15</b>	<b>588,103</b>	<b>11</b>	<b>864,880</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>86</b>	<b>12,912,604</b>	<b>61</b>	<b>7,294,993</b>
ACCOMMODATIONS	721	8	829,452	4	1,304,334
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	78	12,083,152	57	5,990,659
<b>OTHER SERVICES</b>	<b>81</b>	<b>159</b>	<b>2,763,575</b>	<b>122</b>	<b>2,031,701</b>
REPAIR & MAINTENANCE	811	104	2,186,484	86	1,599,204
PERSONAL SERVICE	812	42	516,202	28	389,694
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	60,889	8	42,803
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>4</b>	<b>9,408</b>	<b>6</b>	<b>9,334</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,449</b>	<b>\$80,828,558</b>	<b>3,098</b>	<b>\$107,794,607</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2014

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>829</b>	<b>\$32,623,185</b>	<b>1,034</b>	<b>\$16,541,891</b>
MOTOR VEHICLES & PARTS	441	36	7,193,480	35	948,034
NEW & USED AUTO DEALERS	4411	7	4,715,075	9	678,269
RV, BOAT, MOTORCYCLE DEALERS	4412	5	655,108	7	213,453
AUTOMOTIVE PARTS & TIRE	4413	24	1,823,297	19	56,312
FURNITURE & HOME FURNISHING	442	34	566,855	56	647,292
ELECTRONICS & APPLIANCES	443	71	945,486	82	712,878
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	45	2,387,915	71	1,263,530
BUILDING MATERIALS	4441	34	2,241,342	66	1,260,368
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	146,573	5	3,162
FOOD & BEVERAGE STORES	445	9	1,722,645	25	4,574,028
GROCERY & CONVENIENCE STORES	4451	3	1,658,052	6	4,541,334
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	64,593	19	32,694
DRUG/HEALTH STORES	446	67	206,423	71	2,033,215
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	889,237	12	1,359,590
APPAREL & ACCESSORIES	448	77	267,980	100	369,878
CLOTHING & SHOE STORES	4481, 4482	73	265,144	88	310,953
JEWELRY & LUGGAGE STORES	4483	4	2,836	12	58,925
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	69	1,102,190	79	253,175
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	50	1,081,229	55	206,371
BOOK STORES & NEWS DEALERS	4512	19	20,961	24	46,804
GENERAL MERCHANDISE STORES	452	11	11,830,071	12	189,012
DEPARTMENT STORES	4521	4	55,791	4	85,139
GENERAL MERCHANDISE STORES	4529	7	11,774,280	8	103,873
E-COMMERCE & MAIL ORDER	4541	113	454,206	147	1,130,831
MISCELLANEOUS RETAILERS	453, 4542, 4543	291	5,056,697	344	3,060,428
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>D</b>	<b>D</b>	<b>8</b>	<b>1,234,070</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>3</b>	<b>16,240</b>
<b>UTILITIES</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>3</b>	<b>9,877</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>151</b>	<b>3,453,214</b>	<b>795</b>	<b>13,517,638</b>
CONSTRUCTION OF BUILDINGS	236	31	1,914,444	187	8,931,930
HEAVY CONSTRUCTION & HIGHWAYS	237	10	271,638	17	454,269
SPECIAL TRADE CONTRACTORS	238	110	1,267,132	591	4,131,439
<b>MANUFACTURING</b>	<b>31-33</b>	<b>111</b>	<b>584,292</b>	<b>204</b>	<b>1,090,498</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>503</b>	<b>3,666,911</b>	<b>513</b>	<b>2,263,598</b>
DURABLE GOODS	423	363	2,457,329	351	1,581,270
NONDURABLE GOODS	424	137	1,200,987	161	680,718
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	8,595	D	D
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>6</b>	<b>84,627</b>	<b>18</b>	<b>364,815</b>
<b>INFORMATION</b>	<b>51</b>	<b>145</b>	<b>1,318,147</b>	<b>197</b>	<b>4,169,235</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>35</b>	<b>521,280</b>	<b>44</b>	<b>300,969</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>77</b>	<b>602,870</b>	<b>117</b>	<b>836,081</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>91</b>	<b>358,394</b>	<b>163</b>	<b>640,241</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>131</b>	<b>643,365</b>	<b>383</b>	<b>2,056,762</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>9</b>	<b>134,645</b>	<b>14</b>	<b>345,943</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>33</b>	<b>3,646,871</b>	<b>73</b>	<b>10,857,807</b>
ACCOMMODATIONS	721	4	652,930	7	587,193
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	29	2,993,941	66	10,270,614
<b>OTHER SERVICES</b>	<b>81</b>	<b>70</b>	<b>1,893,206</b>	<b>159</b>	<b>1,810,614</b>
REPAIR & MAINTENANCE	811	43	1,587,822	114	1,550,237
PERSONAL SERVICE	812	17	235,978	35	257,600
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	69,406	10	2,777
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,198</b>	<b>\$49,725,774</b>	<b>3,729</b>	<b>\$56,056,692</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2014

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,877</b>	<b>\$80,557,245</b>	<b>1,227</b>	<b>\$52,320,851</b>
MOTOR VEHICLES & PARTS	441	65	42,779,111	64	15,885,150
NEW & USED AUTO DEALERS	4411	20	41,577,375	13	7,989,005
RV, BOAT, MOTORCYCLE DEALERS	4412	6	440,328	16	4,873,734
AUTOMOTIVE PARTS & TIRE	4413	39	761,408	35	3,022,411
FURNITURE & HOME FURNISHING	442	118	2,694,535	47	1,790,993
ELECTRONICS & APPLIANCES	443	156	1,853,443	104	1,587,017
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	153	1,820,091	77	5,320,655
BUILDING MATERIALS	4441	123	1,732,837	67	2,503,774
LAWN & GARDEN SUPPLIES & EQUIP.	4442	30	87,254	10	2,816,881
FOOD & BEVERAGE STORES	445	64	7,270,533	28	4,765,391
GROCERY & CONVENIENCE STORES	4451	15	6,065,621	10	4,347,143
OTHER FOOD & BEVERAGE STORES	4452, 4453	49	1,204,912	18	418,248
DRUG/HEALTH STORES	446	148	2,755,962	81	863,770
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	1,063,008	16	3,319,624
APPAREL & ACCESSORIES	448	154	5,619,155	113	1,082,083
CLOTHING & SHOE STORES	4481, 4482	129	5,232,587	99	810,579
JEWELRY & LUGGAGE STORES	4483	25	386,568	14	271,504
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	120	657,315	96	1,039,478
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	89	495,049	69	811,644
BOOK STORES & NEWS DEALERS	4512	31	162,266	27	227,834
GENERAL MERCHANDISE STORES	452	16	2,670,160	16	10,409,209
DEPARTMENT STORES	4521	4	99,333	4	92,482
GENERAL MERCHANDISE STORES	4529	12	2,570,827	12	10,316,727
E-COMMERCE & MAIL ORDER	4541	229	3,173,521	162	1,000,060
MISCELLANEOUS RETAILERS	453, 4542, 4543	645	8,200,411	423	5,257,421
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>12</b>	<b>60,574</b>	<b>4</b>	<b>65,170</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>3</b>	<b>13,172</b>
<b>UTILITIES</b>	<b>22</b>	<b>4</b>	<b>133,281</b>	<b>7</b>	<b>144,661</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,725</b>	<b>20,344,060</b>	<b>341</b>	<b>13,052,653</b>
CONSTRUCTION OF BUILDINGS	236	454	7,344,151	84	5,384,243
HEAVY CONSTRUCTION & HIGHWAYS	237	45	1,361,706	14	785,098
SPECIAL TRADE CONTRACTORS	238	1,226	11,638,203	243	6,883,312
<b>MANUFACTURING</b>	<b>31-33</b>	<b>429</b>	<b>1,708,463</b>	<b>222</b>	<b>1,624,116</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>967</b>	<b>7,126,704</b>	<b>739</b>	<b>8,384,688</b>
DURABLE GOODS	423	660	5,785,228	493	6,211,085
NONDURABLE GOODS	424	302	1,333,043	242	2,130,713
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	8,433	4	42,890
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>25</b>	<b>294,011</b>	<b>7</b>	<b>164,245</b>
<b>INFORMATION</b>	<b>51</b>	<b>298</b>	<b>6,969,954</b>	<b>221</b>	<b>3,464,797</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>63</b>	<b>808,822</b>	<b>52</b>	<b>1,247,530</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>167</b>	<b>2,118,867</b>	<b>127</b>	<b>1,957,080</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>340</b>	<b>2,744,717</b>	<b>185</b>	<b>1,499,109</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>781</b>	<b>5,612,946</b>	<b>232</b>	<b>4,104,525</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>53</b>	<b>2,244,894</b>	<b>29</b>	<b>461,710</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>160</b>	<b>23,802,118</b>	<b>88</b>	<b>17,425,030</b>
ACCOMMODATIONS	721	8	1,233,566	10	3,163,605
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	152	22,568,552	78	14,261,425
<b>OTHER SERVICES</b>	<b>81</b>	<b>309</b>	<b>5,604,029</b>	<b>136</b>	<b>3,222,336</b>
REPAIR & MAINTENANCE	811	215	4,517,282	88	2,688,041
PERSONAL SERVICE	812	81	1,074,230	33	452,390
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	12,517	15	81,905
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>3</b>	<b>48,206</b>	<b>7</b>	<b>104,159</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>7,214</b>	<b>\$160,179,351</b>	<b>3,627</b>	<b>\$109,255,832</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2014

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,940</u>	<u>\$310,691,540</u>	<u>2,072</u>	<u>\$181,229,982</u>
MOTOR VEHICLES & PARTS	441	168	105,799,391	98	18,542,972
NEW & USED AUTO DEALERS	4411	44	88,787,498	25	11,810,364
RV, BOAT, MOTORCYCLE DEALERS	4412	26	6,480,627	17	1,524,376
AUTOMOTIVE PARTS & TIRE	4413	98	10,531,266	56	5,208,232
FURNITURE & HOME FURNISHING	442	160	7,583,107	115	5,421,003
ELECTRONICS & APPLIANCES	443	288	13,870,104	201	11,365,776
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	214	20,280,766	141	23,006,350
BUILDING MATERIALS	4441	173	19,222,639	116	22,084,422
LAWN & GARDEN SUPPLIES & EQUIP.	4442	41	1,058,127	25	921,928
FOOD & BEVERAGE STORES	445	122	18,917,193	73	12,820,605
GROCERY & CONVENIENCE STORES	4451	71	17,779,725	28	10,832,985
OTHER FOOD & BEVERAGE STORES	4452, 4453	51	1,137,468	45	1,987,620
DRUG/HEALTH STORES	446	203	11,296,732	160	6,039,613
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	45	8,222,186	27	4,214,236
APPAREL & ACCESSORIES	448	200	12,559,648	178	9,496,070
CLOTHING & SHOE STORES	4481, 4482	163	10,793,288	145	8,499,509
JEWELRY & LUGGAGE STORES	4483	37	1,766,360	33	996,561
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	176	10,245,470	125	8,924,756
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	138	9,289,001	94	7,641,768
BOOK STORES & NEWS DEALERS	4512	38	956,469	31	1,282,988
GENERAL MERCHANDISE STORES	452	31	67,734,239	24	60,321,532
DEPARTMENT STORES	4521	8	16,031,363	7	16,511,346
GENERAL MERCHANDISE STORES	4529	23	51,702,876	17	43,810,186
E-COMMERCE & MAIL ORDER	4541	293	6,146,007	235	4,145,354
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,040	28,036,697	695	16,931,715
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>16</u>	<u>30,076</u>	<u>16</u>	<u>49,926</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>4</u>	<u>28,265</u>
<u>UTILITIES</u>	<u>22</u>	<u>7</u>	<u>81,377</u>	<u>6</u>	<u>52,323</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,312</u>	<u>56,652,318</u>	<u>1,644</u>	<u>37,213,028</u>
CONSTRUCTION OF BUILDINGS	236	559	27,272,650	400	18,718,595
HEAVY CONSTRUCTION & HIGHWAYS	237	67	2,228,916	43	3,768,029
SPECIAL TRADE CONTRACTORS	238	1,686	27,150,752	1,201	14,726,404
<u>MANUFACTURING</u>	<u>31-33</u>	<u>733</u>	<u>8,622,560</u>	<u>472</u>	<u>2,458,678</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,771</u>	<u>49,031,359</u>	<u>1,111</u>	<u>15,983,282</u>
DURABLE GOODS	423	1,275	39,917,626	768	13,366,330
NONDURABLE GOODS	424	480	8,927,334	334	2,561,779
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	186,399	9	55,173
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>54</u>	<u>3,391,929</u>	<u>31</u>	<u>282,407</u>
<u>INFORMATION</u>	<u>51</u>	<u>431</u>	<u>26,479,614</u>	<u>302</u>	<u>19,046,068</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>112</u>	<u>5,070,903</u>	<u>79</u>	<u>2,195,033</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>315</u>	<u>14,948,023</u>	<u>223</u>	<u>4,832,499</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>560</u>	<u>11,282,633</u>	<u>358</u>	<u>4,812,571</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>1,048</u>	<u>13,706,725</u>	<u>826</u>	<u>6,987,058</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>69</u>	<u>5,792,281</u>	<u>45</u>	<u>8,205,578</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>399</u>	<u>67,179,809</u>	<u>262</u>	<u>50,562,940</u>
ACCOMMODATIONS	721	16	5,093,194	16	5,832,137
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	383	62,086,615	246	44,730,803
<u>OTHER SERVICES</u>	<u>81</u>	<u>609</u>	<u>19,711,515</u>	<u>456</u>	<u>9,711,228</u>
REPAIR & MAINTENANCE	811	461	16,001,587	327	7,437,375
PERSONAL SERVICE	812	115	3,423,719	102	1,852,140
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	33	286,209	27	421,713
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>14</u>	<u>339,123</u>	<u>7</u>	<u>691,122</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>11,391</b>	<b>\$593,011,959</b>	<b>7,914</b>	<b>\$344,341,988</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2014

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>936</b>	<b>\$143,087,124</b>	<b>1,924</b>	<b>\$173,226,038</b>
MOTOR VEHICLES & PARTS	441	71	121,520,907	66	27,021,389
NEW & USED AUTO DEALERS	4411	23	88,453,975	15	21,230,796
RV, BOAT, MOTORCYCLE DEALERS	4412	13	30,788,686	10	3,833,257
AUTOMOTIVE PARTS & TIRE	4413	35	2,278,246	41	1,957,336
FURNITURE & HOME FURNISHING	442	44	2,393,260	129	6,672,004
ELECTRONICS & APPLIANCES	443	88	1,764,928	181	11,238,579
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	79	2,066,413	147	25,803,125
BUILDING MATERIALS	4441	70	1,679,125	118	24,178,385
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	387,288	29	1,624,740
FOOD & BEVERAGE STORES	445	16	111,770	50	7,462,345
GROCERY & CONVENIENCE STORES	4451	3	103,818	6	6,269,059
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	7,952	44	1,193,286
DRUG/HEALTH STORES	446	45	596,558	164	4,688,871
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,128,839	11	1,997,504
APPAREL & ACCESSORIES	448	70	181,015	149	3,632,818
CLOTHING & SHOE STORES	4481, 4482	63	159,643	129	3,223,419
JEWELRY & LUGGAGE STORES	4483	7	21,372	20	409,399
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	53	4,496,373	124	13,128,710
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	37	4,493,512	94	12,205,700
BOOK STORES & NEWS DEALERS	4512	16	2,861	30	923,010
GENERAL MERCHANDISE STORES	452	9	5,324,188	20	55,825,311
DEPARTMENT STORES	4521	D	D	8	15,758,880
GENERAL MERCHANDISE STORES	4529	8	5,313,871	12	40,066,431
E-COMMERCE & MAIL ORDER	4541	118	812,910	232	3,706,342
MISCELLANEOUS RETAILERS	453, 4542, 4543	329	2,689,963	651	12,049,040
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>4</b>	<b>4,039</b>	<b>14</b>	<b>73,198</b>
<b>MINING</b>	<b>21</b>	<b>0</b>	<b>0</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>3</b>	<b>30,982</b>	<b>5</b>	<b>101,749</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>484</b>	<b>5,939,675</b>	<b>1,839</b>	<b>39,059,350</b>
CONSTRUCTION OF BUILDINGS	236	65	1,105,054	485	16,402,841
HEAVY CONSTRUCTION & HIGHWAYS	237	14	31,650	48	2,428,473
SPECIAL TRADE CONTRACTORS	238	405	4,802,971	1,306	20,228,036
<b>MANUFACTURING</b>	<b>31-33</b>	<b>196</b>	<b>1,835,300</b>	<b>487</b>	<b>4,859,709</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>638</b>	<b>12,823,136</b>	<b>1,125</b>	<b>15,761,408</b>
DURABLE GOODS	423	441	10,314,760	772	13,602,086
NONDURABLE GOODS	424	192	2,361,995	346	2,071,471
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	146,381	7	87,851
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>16</b>	<b>303,897</b>	<b>26</b>	<b>329,815</b>
<b>INFORMATION</b>	<b>51</b>	<b>166</b>	<b>2,607,306</b>	<b>331</b>	<b>12,738,853</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>47</b>	<b>334,551</b>	<b>71</b>	<b>2,008,515</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>137</b>	<b>5,429,312</b>	<b>210</b>	<b>4,979,532</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>156</b>	<b>767,951</b>	<b>415</b>	<b>6,199,704</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>304</b>	<b>1,776,415</b>	<b>854</b>	<b>8,624,349</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>7</b>	<b>3,795</b>	<b>53</b>	<b>2,934,599</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>62</b>	<b>8,637,864</b>	<b>162</b>	<b>32,032,349</b>
ACCOMMODATIONS	721	11	1,775,781	5	3,825,426
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	51	6,862,083	157	28,206,923
<b>OTHER SERVICES</b>	<b>81</b>	<b>166</b>	<b>6,529,316</b>	<b>343</b>	<b>8,618,128</b>
REPAIR & MAINTENANCE	811	138	6,078,969	243	6,905,641
PERSONAL SERVICE	812	20	447,572	85	1,641,911
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	2,775	15	70,576
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>3</b>	<b>9,906</b>	<b>6</b>	<b>16,860</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,325</b>	<b>\$190,120,569</b>	<b>7,867</b>	<b>\$311,578,943</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2014

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>859</b>	<b>\$28,483,266</b>	<b>1,979</b>	<b>\$269,180,323</b>
MOTOR VEHICLES & PARTS	441	44	9,415,109	140	72,897,382
NEW & USED AUTO DEALERS	4411	7	5,952,469	44	54,948,475
RV, BOAT, MOTORCYCLE DEALERS	4412	7	2,148,617	22	12,303,179
AUTOMOTIVE PARTS & TIRE	4413	30	1,314,023	74	5,645,728
FURNITURE & HOME FURNISHING	442	32	542,326	78	6,714,200
ELECTRONICS & APPLIANCES	443	75	733,166	192	13,161,943
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	51	2,595,170	103	23,876,753
BUILDING MATERIALS	4441	44	1,088,255	81	20,878,180
LAWN & GARDEN SUPPLIES & EQUIP.	4442	7	1,506,915	22	2,998,573
FOOD & BEVERAGE STORES	445	15	2,389,348	52	8,301,598
GROCERY & CONVENIENCE STORES	4451	6	2,387,331	20	7,751,055
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	2,017	32	550,543
DRUG/HEALTH STORES	446	48	956,758	144	6,863,357
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,952,500	20	6,154,624
APPAREL & ACCESSORIES	448	76	623,855	179	23,143,108
CLOTHING & SHOE STORES	4481, 4482	68	619,275	152	20,192,297
JEWELRY & LUGGAGE STORES	4483	8	4,580	27	2,950,811
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	64	711,226	140	12,592,095
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	48	696,385	100	11,394,500
BOOK STORES & NEWS DEALERS	4512	16	14,841	40	1,197,595
GENERAL MERCHANDISE STORES	452	14	6,194,700	23	72,318,492
DEPARTMENT STORES	4521	6	6,172,771	9	24,441,059
GENERAL MERCHANDISE STORES	4529	8	21,929	14	47,877,433
E-COMMERCE & MAIL ORDER	4541	139	621,951	225	4,069,440
MISCELLANEOUS RETAILERS	453, 4542, 4543	291	1,747,157	683	19,087,331
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>3</b>	<b>33,065</b>	<b>9</b>	<b>82,070</b>
<b>MINING</b>	<b>21</b>	<b>4</b>	<b>88,080</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>3</b>	<b>14,133</b>	<b>4</b>	<b>56,638</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>307</b>	<b>8,904,606</b>	<b>895</b>	<b>39,393,964</b>
CONSTRUCTION OF BUILDINGS	236	59	7,119,752	239	14,054,099
HEAVY CONSTRUCTION & HIGHWAYS	237	10	46,492	35	1,836,553
SPECIAL TRADE CONTRACTORS	238	238	1,738,362	621	23,503,312
<b>MANUFACTURING</b>	<b>31-33</b>	<b>140</b>	<b>971,748</b>	<b>388</b>	<b>4,804,830</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>524</b>	<b>3,348,765</b>	<b>1,195</b>	<b>24,086,339</b>
DURABLE GOODS	423	368	2,610,212	839	19,192,386
NONDURABLE GOODS	424	153	734,422	346	4,856,029
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	4,131	10	37,924
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>12</b>	<b>227,635</b>	<b>13</b>	<b>312,474</b>
<b>INFORMATION</b>	<b>51</b>	<b>151</b>	<b>2,100,292</b>	<b>310</b>	<b>14,585,072</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>41</b>	<b>126,502</b>	<b>94</b>	<b>3,624,520</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>109</b>	<b>1,097,719</b>	<b>218</b>	<b>6,354,906</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>116</b>	<b>479,386</b>	<b>304</b>	<b>5,005,661</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>183</b>	<b>491,528</b>	<b>470</b>	<b>7,297,034</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>3</b>	<b>10,448</b>	<b>47</b>	<b>4,167,308</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>48</b>	<b>9,214,904</b>	<b>201</b>	<b>50,504,836</b>
ACCOMMODATIONS	721	8	2,194,268	21	7,357,359
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	40	7,020,636	180	43,147,477
<b>OTHER SERVICES</b>	<b>81</b>	<b>94</b>	<b>1,714,085</b>	<b>311</b>	<b>15,069,987</b>
REPAIR & MAINTENANCE	811	70	1,270,867	213	13,122,896
PERSONAL SERVICE	812	16	138,744	74	1,732,694
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	304,474	24	214,397
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>4</b>	<b>38,031</b>	<b>5</b>	<b>19,182</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>2,601</b>	<b>\$57,344,193</b>	<b>6,444</b>	<b>\$444,547,592</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2014

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,611</u>	<u>\$185,198,714</u>	<u>2,559</u>	<u>\$256,598,818</u>
MOTOR VEHICLES & PARTS	441	143	33,986,422	101	128,433,017
NEW & USED AUTO DEALERS	4411	39	23,221,061	33	123,056,999
RV, BOAT, MOTORCYCLE DEALERS	4412	19	4,761,338	13	177,089
AUTOMOTIVE PARTS & TIRE	4413	85	6,004,023	55	5,198,929
FURNITURE & HOME FURNISHING	442	145	10,516,213	168	8,760,070
ELECTRONICS & APPLIANCES	443	249	8,699,715	229	7,452,713
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	213	27,016,602	210	8,250,237
BUILDING MATERIALS	4441	182	25,756,868	164	8,020,014
LAWN & GARDEN SUPPLIES & EQUIP.	4442	31	1,259,734	46	230,223
FOOD & BEVERAGE STORES	445	111	14,850,175	84	12,612,479
GROCERY & CONVENIENCE STORES	4451	57	13,674,412	20	11,927,668
OTHER FOOD & BEVERAGE STORES	4452, 4453	54	1,175,763	64	684,811
DRUG/HEALTH STORES	446	156	6,186,066	184	7,859,931
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	38	9,059,245	25	3,614,322
APPAREL & ACCESSORIES	448	186	6,377,554	191	4,956,481
CLOTHING & SHOE STORES	4481, 4482	158	5,515,174	167	4,173,202
JEWELRY & LUGGAGE STORES	4483	28	862,380	24	783,279
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	163	3,292,459	174	5,276,685
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	127	3,188,571	127	4,733,584
BOOK STORES & NEWS DEALERS	4512	36	103,888	47	543,101
GENERAL MERCHANDISE STORES	452	36	27,299,394	24	41,188,368
DEPARTMENT STORES	4521	7	10,610,219	6	3,117,043
GENERAL MERCHANDISE STORES	4529	29	16,689,175	18	38,071,325
E-COMMERCE & MAIL ORDER	4541	262	6,064,172	295	8,878,641
MISCELLANEOUS RETAILERS	453, 4542, 4543	909	31,850,697	874	19,315,874
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>24</u>	<u>655,301</u>	<u>16</u>	<u>55,300</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>27,583</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>6</u>	<u>1,077,582</u>	<u>5</u>	<u>440,143</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,176</u>	<u>77,246,849</u>	<u>2,902</u>	<u>84,378,649</u>
CONSTRUCTION OF BUILDINGS	236	525	41,674,689	795	44,474,846
HEAVY CONSTRUCTION & HIGHWAYS	237	71	6,613,422	76	7,995,041
SPECIAL TRADE CONTRACTORS	238	1,580	28,958,738	2,031	31,908,762
<u>MANUFACTURING</u>	<u>31-33</u>	<u>798</u>	<u>13,241,604</u>	<u>651</u>	<u>7,155,489</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,786</u>	<u>62,739,807</u>	<u>1,398</u>	<u>24,401,932</u>
DURABLE GOODS	423	1,274	46,122,458	952	20,869,981
NONDURABLE GOODS	424	499	16,589,534	438	3,524,181
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	27,815	8	7,770
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>51</u>	<u>1,076,638</u>	<u>32</u>	<u>512,878</u>
<u>INFORMATION</u>	<u>51</u>	<u>424</u>	<u>26,276,335</u>	<u>401</u>	<u>22,488,573</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>98</u>	<u>6,488,552</u>	<u>87</u>	<u>4,554,959</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>305</u>	<u>19,577,515</u>	<u>254</u>	<u>8,235,214</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>507</u>	<u>7,725,431</u>	<u>633</u>	<u>9,402,254</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>976</u>	<u>10,524,879</u>	<u>1,221</u>	<u>12,248,294</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>50</u>	<u>5,000,699</u>	<u>76</u>	<u>5,223,465</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>326</u>	<u>48,531,385</u>	<u>270</u>	<u>54,844,508</u>
ACCOMMODATIONS	721	18	5,585,179	10	10,295,723
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	308	42,946,206	260	44,548,785
<u>OTHER SERVICES</u>	<u>81</u>	<u>589</u>	<u>18,022,676</u>	<u>510</u>	<u>15,953,581</u>
REPAIR & MAINTENANCE	811	454	14,672,544	344	12,446,778
PERSONAL SERVICE	812	111	3,212,283	145	3,424,790
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	137,849	21	82,013
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>198,456</u>	<u>6</u>	<u>78,378</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>10,741</b>	<b>\$483,610,006</b>	<b>11,022</b>	<b>\$506,581,587</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2014

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,525</b>	<b>\$135,534,658</b>	<b>1,384</b>	<b>\$118,192,868</b>
MOTOR VEHICLES & PARTS	441	65	10,324,182	83	42,571,545
NEW & USED AUTO DEALERS	4411	9	264,458	21	36,443,236
RV, BOAT, MOTORCYCLE DEALERS	4412	10	4,461,171	14	1,295,188
AUTOMOTIVE PARTS & TIRE	4413	46	5,598,553	48	4,833,121
FURNITURE & HOME FURNISHING	442	90	3,434,783	45	1,773,477
ELECTRONICS & APPLIANCES	443	136	6,286,331	121	3,438,601
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	102	19,459,963	101	18,687,549
BUILDING MATERIALS	4441	85	19,412,862	81	16,332,434
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	47,101	20	2,355,115
FOOD & BEVERAGE STORES	445	31	7,570,538	34	6,965,292
GROCERY & CONVENIENCE STORES	4451	12	6,907,353	11	5,939,330
OTHER FOOD & BEVERAGE STORES	4452, 4453	19	663,185	23	1,025,962
DRUG/HEALTH STORES	446	111	2,594,669	104	2,723,164
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	2,039,445	24	5,475,540
APPAREL & ACCESSORIES	448	120	4,423,406	111	1,536,809
CLOTHING & SHOE STORES	4481, 4482	103	3,902,420	97	680,682
JEWELRY & LUGGAGE STORES	4483	17	520,986	14	856,127
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	108	14,756,519	99	1,823,323
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	82	14,680,619	76	1,716,255
BOOK STORES & NEWS DEALERS	4512	26	75,900	23	107,068
GENERAL MERCHANDISE STORES	452	20	49,728,727	23	25,046,655
DEPARTMENT STORES	4521	7	11,298,823	7	2,976,314
GENERAL MERCHANDISE STORES	4529	13	38,429,904	16	22,070,341
E-COMMERCE & MAIL ORDER	4541	200	2,233,897	179	1,402,404
MISCELLANEOUS RETAILERS	453, 4542, 4543	525	12,682,198	460	6,748,509
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>8</b>	<b>20,260</b>	<b>7</b>	<b>41,907</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>4</b>	<b>56,986</b>
<b>UTILITIES</b>	<b>22</b>	<b>4</b>	<b>64,274</b>	<b>4</b>	<b>57,677</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,063</b>	<b>24,427,947</b>	<b>573</b>	<b>12,546,652</b>
CONSTRUCTION OF BUILDINGS	236	255	9,016,098	134	5,243,698
HEAVY CONSTRUCTION & HIGHWAYS	237	33	3,140,181	28	1,243,649
SPECIAL TRADE CONTRACTORS	238	775	12,271,668	411	6,059,305
<b>MANUFACTURING</b>	<b>31-33</b>	<b>324</b>	<b>3,718,518</b>	<b>283</b>	<b>2,663,913</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>871</b>	<b>12,493,157</b>	<b>925</b>	<b>13,232,591</b>
DURABLE GOODS	423	603	9,919,421	685	10,337,020
NONDURABLE GOODS	424	265	2,552,921	235	2,891,185
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	20,815	5	4,386
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>10</b>	<b>30,856</b>	<b>20</b>	<b>284,362</b>
<b>INFORMATION</b>	<b>51</b>	<b>245</b>	<b>9,093,750</b>	<b>247</b>	<b>8,138,740</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>77</b>	<b>890,452</b>	<b>69</b>	<b>1,019,479</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>178</b>	<b>2,792,187</b>	<b>174</b>	<b>4,036,938</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>260</b>	<b>3,503,324</b>	<b>196</b>	<b>3,016,623</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>512</b>	<b>4,034,967</b>	<b>323</b>	<b>2,963,011</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>30</b>	<b>2,602,108</b>	<b>25</b>	<b>1,367,887</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>149</b>	<b>28,536,677</b>	<b>102</b>	<b>17,258,121</b>
ACCOMMODATIONS	721	7	2,301,679	5	438,739
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	142	26,234,998	97	16,819,382
<b>OTHER SERVICES</b>	<b>81</b>	<b>267</b>	<b>7,605,585</b>	<b>238</b>	<b>6,868,862</b>
REPAIR & MAINTENANCE	811	187	6,271,918	165	5,778,209
PERSONAL SERVICE	812	63	1,304,544	56	932,857
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	29,123	17	157,796
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>5</b>	<b>1,130,266</b>	<b>4</b>	<b>221,814</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,530</b>	<b>\$236,487,228</b>	<b>4,578</b>	<b>\$191,968,431</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2014

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,168</b>	<b>\$352,395,167</b>	<b>1,748</b>	<b>\$127,862,370</b>
MOTOR VEHICLES & PARTS	441	122	106,918,662	95	27,165,497
NEW & USED AUTO DEALERS	4411	44	91,295,789	20	15,333,304
RV, BOAT, MOTORCYCLE DEALERS	4412	10	8,456,210	20	6,868,495
AUTOMOTIVE PARTS & TIRE	4413	68	7,166,663	55	4,963,698
FURNITURE & HOME FURNISHING	442	128	16,318,321	96	2,669,900
ELECTRONICS & APPLIANCES	443	202	19,358,240	145	6,512,688
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	158	18,185,861	134	6,738,419
BUILDING MATERIALS	4441	132	16,087,628	110	4,209,583
LAWN & GARDEN SUPPLIES & EQUIP.	4442	26	2,098,233	24	2,528,836
FOOD & BEVERAGE STORES	445	74	11,436,276	43	9,841,521
GROCERY & CONVENIENCE STORES	4451	33	8,788,474	18	9,503,922
OTHER FOOD & BEVERAGE STORES	4452, 4453	41	2,647,802	25	337,599
DRUG/HEALTH STORES	446	139	10,045,622	112	2,976,803
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	3,143,456	21	2,851,444
APPAREL & ACCESSORIES	448	184	59,819,113	136	5,418,818
CLOTHING & SHOE STORES	4481, 4482	164	53,172,388	123	4,856,823
JEWELRY & LUGGAGE STORES	4483	20	6,646,725	13	561,995
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	145	25,352,862	124	1,915,387
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	109	22,916,051	96	1,821,689
BOOK STORES & NEWS DEALERS	4512	36	2,436,811	28	93,698
GENERAL MERCHANDISE STORES	452	29	58,093,717	25	46,461,415
DEPARTMENT STORES	4521	10	37,858,575	8	12,110,903
GENERAL MERCHANDISE STORES	4529	19	20,235,142	17	34,350,512
E-COMMERCE & MAIL ORDER	4541	237	4,701,196	229	2,803,940
MISCELLANEOUS RETAILERS	453, 4542, 4543	731	19,021,841	588	12,506,538
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>10</b>	<b>15,878</b>	<b>5</b>	<b>21,681</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>7</b>	<b>890,939</b>	<b>5</b>	<b>303,746</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,788</b>	<b>32,375,239</b>	<b>1,255</b>	<b>23,337,374</b>
CONSTRUCTION OF BUILDINGS	236	403	14,112,449	312	15,490,899
HEAVY CONSTRUCTION & HIGHWAYS	237	47	762,351	39	811,344
SPECIAL TRADE CONTRACTORS	238	1,338	17,500,439	904	7,035,131
<b>MANUFACTURING</b>	<b>31-33</b>	<b>491</b>	<b>5,426,450</b>	<b>369</b>	<b>3,379,650</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,194</b>	<b>16,546,557</b>	<b>967</b>	<b>14,274,124</b>
DURABLE GOODS	423	824	13,298,718	674	11,613,522
NONDURABLE GOODS	424	365	3,148,968	288	2,648,377
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	98,871	5	12,225
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>25</b>	<b>535,904</b>	<b>19</b>	<b>260,604</b>
<b>INFORMATION</b>	<b>51</b>	<b>326</b>	<b>14,308,400</b>	<b>275</b>	<b>10,407,019</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>89</b>	<b>4,455,623</b>	<b>72</b>	<b>991,375</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>220</b>	<b>6,853,994</b>	<b>185</b>	<b>3,527,355</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>385</b>	<b>5,013,585</b>	<b>260</b>	<b>1,651,701</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>894</b>	<b>7,408,613</b>	<b>588</b>	<b>3,835,993</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>47</b>	<b>2,993,894</b>	<b>29</b>	<b>663,478</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>263</b>	<b>54,412,123</b>	<b>125</b>	<b>22,680,143</b>
ACCOMMODATIONS	721	15	9,970,389	3	1,167,452
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	248	44,441,734	122	21,512,691
<b>OTHER SERVICES</b>	<b>81</b>	<b>442</b>	<b>14,892,565</b>	<b>312</b>	<b>7,924,957</b>
REPAIR & MAINTENANCE	811	321	11,685,728	233	6,805,659
PERSONAL SERVICE	812	104	3,118,675	67	1,108,615
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	17	88,162	12	10,683
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>6</b>	<b>74,405</b>	<b>4</b>	<b>15,088</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>8,357</b>	<b>\$518,601,012</b>	<b>6,219</b>	<b>\$221,137,671</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2014

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,395</b>	<b>\$23,560,188</b>	<b>1,357</b>	<b>\$85,945,752</b>
MOTOR VEHICLES & PARTS	441	26	224,194	76	20,322,094
NEW & USED AUTO DEALERS	4411	6	211,309	22	14,455,824
RV, BOAT, MOTORCYCLE DEALERS	4412	5	4,388	15	2,324,808
AUTOMOTIVE PARTS & TIRE	4413	15	8,497	39	3,541,462
FURNITURE & HOME FURNISHING	442	92	2,882,713	56	1,747,321
ELECTRONICS & APPLIANCES	443	124	2,361,172	109	2,096,757
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	120	1,912,211	75	16,644,779
BUILDING MATERIALS	4441	99	1,645,979	63	15,637,638
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	266,232	12	1,007,141
FOOD & BEVERAGE STORES	445	39	872,417	30	4,151,479
GROCERY & CONVENIENCE STORES	4451	D	D	12	3,916,700
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	216,332	18	234,779
DRUG/HEALTH STORES	446	96	2,311,960	101	1,818,261
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	533,835	25	5,624,248
APPAREL & ACCESSORIES	448	133	1,632,481	118	2,067,452
CLOTHING & SHOE STORES	4481, 4482	116	1,560,522	104	1,877,809
JEWELRY & LUGGAGE STORES	4483	17	71,959	14	189,643
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	95	1,057,290	95	2,495,282
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	70	701,771	71	1,890,853
BOOK STORES & NEWS DEALERS	4512	25	355,519	24	604,429
GENERAL MERCHANDISE STORES	452	10	3,287,255	21	17,494,631
DEPARTMENT STORES	4521	4	166,667	6	2,783,531
GENERAL MERCHANDISE STORES	4529	6	3,120,588	15	14,711,100
E-COMMERCE & MAIL ORDER	4541	205	3,018,394	172	1,225,890
MISCELLANEOUS RETAILERS	453, 4542, 4543	450	3,466,266	479	10,257,558
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>13</b>	<b>23,583</b>	<b>8</b>	<b>78,743</b>
<b>MINING</b>	<b>21</b>	<b>3</b>	<b>10,250</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>4</b>	<b>1,066,401</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,491</b>	<b>36,912,079</b>	<b>421</b>	<b>14,206,945</b>
CONSTRUCTION OF BUILDINGS	236	401	24,396,367	78	5,822,315
HEAVY CONSTRUCTION & HIGHWAYS	237	48	2,306,859	22	1,653,862
SPECIAL TRADE CONTRACTORS	238	1,042	10,208,853	321	6,730,768
<b>MANUFACTURING</b>	<b>31-33</b>	<b>332</b>	<b>1,283,718</b>	<b>267</b>	<b>3,234,002</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>662</b>	<b>2,822,799</b>	<b>921</b>	<b>22,376,641</b>
DURABLE GOODS	423	430	2,333,686	661	19,549,314
NONDURABLE GOODS	424	228	488,437	253	2,807,119
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	676	7	20,208
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>13</b>	<b>73,277</b>	<b>17</b>	<b>271,043</b>
<b>INFORMATION</b>	<b>51</b>	<b>236</b>	<b>4,848,806</b>	<b>234</b>	<b>6,102,694</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>41</b>	<b>1,196,365</b>	<b>68</b>	<b>1,241,839</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>139</b>	<b>1,154,994</b>	<b>162</b>	<b>3,528,111</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>299</b>	<b>2,566,608</b>	<b>192</b>	<b>1,924,375</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>687</b>	<b>5,877,535</b>	<b>243</b>	<b>3,418,549</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>33</b>	<b>1,205,536</b>	<b>17</b>	<b>305,125</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>58</b>	<b>5,902,381</b>	<b>90</b>	<b>19,053,731</b>
ACCOMMODATIONS	721	D	D	16	4,244,208
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	57	5,899,013	74	14,809,523
<b>OTHER SERVICES</b>	<b>81</b>	<b>186</b>	<b>2,109,290</b>	<b>192</b>	<b>7,689,981</b>
REPAIR & MAINTENANCE	811	129	792,954	137	6,605,465
PERSONAL SERVICE	812	43	1,235,050	42	966,693
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	81,286	13	117,823
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>5</b>	<b>4,173</b>	<b>3</b>	<b>10,006</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,595</b>	<b>\$89,926,900</b>	<b>4,198</b>	<b>\$170,463,357</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2014

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,559</b>	<b>\$89,887,392</b>	<b>1,042</b>	<b>\$15,482,428</b>
MOTOR VEHICLES & PARTS	441	87	27,577,611	26	308,250
NEW & USED AUTO DEALERS	4411	22	19,134,131	5	31,999
RV, BOAT, MOTORCYCLE DEALERS	4412	14	5,319,256	5	10,004
AUTOMOTIVE PARTS & TIRE	4413	51	3,124,224	16	266,247
FURNITURE & HOME FURNISHING	442	71	2,199,477	47	412,322
ELECTRONICS & APPLIANCES	443	156	3,969,780	88	2,703,520
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	105	15,022,482	72	906,334
BUILDING MATERIALS	4441	82	10,535,261	57	857,975
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	4,487,221	15	48,359
FOOD & BEVERAGE STORES	445	40	7,374,142	25	3,323,754
GROCERY & CONVENIENCE STORES	4451	14	7,097,777	14	3,312,219
OTHER FOOD & BEVERAGE STORES	4452, 4453	26	276,365	11	11,535
DRUG/HEALTH STORES	446	120	1,457,897	62	634,701
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	2,507,457	8	422,212
APPAREL & ACCESSORIES	448	116	811,513	99	192,582
CLOTHING & SHOE STORES	4481, 4482	103	590,661	93	168,833
JEWELRY & LUGGAGE STORES	4483	13	220,852	6	23,749
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	102	2,282,043	82	357,951
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	74	2,233,684	62	351,009
BOOK STORES & NEWS DEALERS	4512	28	48,359	20	6,942
GENERAL MERCHANDISE STORES	452	15	16,367,280	13	1,358,679
DEPARTMENT STORES	4521	4	367,242	D	D
GENERAL MERCHANDISE STORES	4529	11	16,000,038	11	1,330,401
E-COMMERCE & MAIL ORDER	4541	195	1,395,788	161	1,040,733
MISCELLANEOUS RETAILERS	453, 4542, 4543	534	8,921,922	359	3,821,390
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>7</b>	<b>13,521</b>	<b>4</b>	<b>6,318</b>
<b>MINING</b>	<b>21</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>UTILITIES</b>	<b>22</b>	<b>5</b>	<b>23,372</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>735</b>	<b>14,555,136</b>	<b>580</b>	<b>7,464,705</b>
CONSTRUCTION OF BUILDINGS	236	158	5,943,677	124	4,327,711
HEAVY CONSTRUCTION & HIGHWAYS	237	29	1,118,226	22	601,158
SPECIAL TRADE CONTRACTORS	238	548	7,493,233	434	2,535,836
<b>MANUFACTURING</b>	<b>31-33</b>	<b>313</b>	<b>2,920,609</b>	<b>178</b>	<b>1,500,990</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>944</b>	<b>13,319,921</b>	<b>552</b>	<b>4,802,298</b>
DURABLE GOODS	423	678	10,833,264	374	4,006,099
NONDURABLE GOODS	424	261	2,452,836	177	796,100
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	33,821	D	D
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>13</b>	<b>864,112</b>	<b>8</b>	<b>69,557</b>
<b>INFORMATION</b>	<b>51</b>	<b>273</b>	<b>6,451,137</b>	<b>208</b>	<b>4,475,799</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>64</b>	<b>1,077,412</b>	<b>38</b>	<b>503,117</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>175</b>	<b>4,517,590</b>	<b>105</b>	<b>792,882</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>278</b>	<b>3,081,109</b>	<b>183</b>	<b>3,539,018</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>399</b>	<b>4,490,385</b>	<b>353</b>	<b>1,310,143</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>31</b>	<b>1,666,736</b>	<b>19</b>	<b>989,380</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>119</b>	<b>14,689,687</b>	<b>54</b>	<b>4,810,963</b>
ACCOMMODATIONS	721	9	1,709,311	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	110	12,980,376	53	4,462,824
<b>OTHER SERVICES</b>	<b>81</b>	<b>222</b>	<b>5,223,540</b>	<b>143</b>	<b>1,528,292</b>
REPAIR & MAINTENANCE	811	152	4,265,141	96	988,311
PERSONAL SERVICE	812	51	858,624	39	453,495
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	99,775	8	86,486
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>9</b>	<b>104,402</b>	<b>D</b>	<b>D</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,146</b>	<b>\$162,886,061</b>	<b>3,470</b>	<b>\$47,278,942</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2014

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>1,216</u>	<u>\$44,681,477</u>	<u>2,435</u>	<u>\$252,023,927</u>
MOTOR VEHICLES & PARTS	441	56	4,583,082	99	100,496,326
NEW & USED AUTO DEALERS	4411	9	2,361,654	22	86,141,554
RV, BOAT, MOTORCYCLE DEALERS	4412	7	191,102	20	10,642,133
AUTOMOTIVE PARTS & TIRE	4413	40	2,030,326	57	3,712,639
FURNITURE & HOME FURNISHING	442	63	1,153,708	117	8,494,744
ELECTRONICS & APPLIANCES	443	111	2,733,333	240	12,583,801
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	64	10,472,826	160	26,021,001
BUILDING MATERIALS	4441	55	10,428,908	126	22,642,960
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	43,918	34	3,378,041
FOOD & BEVERAGE STORES	445	19	4,229,485	78	16,260,996
GROCERY & CONVENIENCE STORES	4451	3	3,707,201	23	13,563,357
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	522,284	55	2,697,639
DRUG/HEALTH STORES	446	72	1,551,517	199	6,582,617
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,915,276	30	3,967,643
APPAREL & ACCESSORIES	448	106	1,106,596	201	17,001,632
CLOTHING & SHOE STORES	4481, 4482	94	757,657	172	14,324,536
JEWELRY & LUGGAGE STORES	4483	12	348,939	29	2,677,096
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	104	999,382	174	12,986,719
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	77	713,176	127	11,126,596
BOOK STORES & NEWS DEALERS	4512	27	286,206	47	1,860,123
GENERAL MERCHANDISE STORES	452	15	9,984,141	22	21,942,050
DEPARTMENT STORES	4521	4	153,583	8	21,212,373
GENERAL MERCHANDISE STORES	4529	11	9,830,558	14	729,677
E-COMMERCE & MAIL ORDER	4541	185	1,548,677	267	5,538,060
MISCELLANEOUS RETAILERS	453, 4542, 4543	411	4,403,454	848	20,148,338
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>7,604</u>	<u>21</u>	<u>157,084</u>
<u>MINING</u>	<u>21</u>	<u>0</u>	<u>0</u>	<u>4</u>	<u>1,749</u>
<u>UTILITIES</u>	<u>22</u>	<u>3</u>	<u>173,820</u>	<u>7</u>	<u>22,809</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>414</u>	<u>6,029,851</u>	<u>1,461</u>	<u>47,107,950</u>
CONSTRUCTION OF BUILDINGS	236	82	928,020	390	26,362,742
HEAVY CONSTRUCTION & HIGHWAYS	237	17	620,852	38	2,821,313
SPECIAL TRADE CONTRACTORS	238	315	4,480,979	1,033	17,923,895
<u>MANUFACTURING</u>	<u>31-33</u>	<u>224</u>	<u>1,837,832</u>	<u>597</u>	<u>7,055,279</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>648</u>	<u>4,028,002</u>	<u>1,461</u>	<u>37,143,662</u>
DURABLE GOODS	423	434	2,156,774	1,027	32,068,231
NONDURABLE GOODS	424	210	1,867,101	421	4,961,369
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	4,127	13	114,062
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>8</u>	<u>44,120</u>	<u>31</u>	<u>1,218,191</u>
<u>INFORMATION</u>	<u>51</u>	<u>223</u>	<u>3,789,611</u>	<u>431</u>	<u>22,095,023</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>56</u>	<u>786,250</u>	<u>95</u>	<u>4,048,419</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>104</u>	<u>1,639,305</u>	<u>248</u>	<u>8,087,435</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>164</u>	<u>1,214,555</u>	<u>475</u>	<u>15,419,547</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>256</u>	<u>1,736,480</u>	<u>820</u>	<u>11,357,101</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>19</u>	<u>832,482</u>	<u>53</u>	<u>3,195,637</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>75</u>	<u>12,105,678</u>	<u>252</u>	<u>44,662,628</u>
ACCOMMODATIONS	721	8	1,241,118	13	3,941,464
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	67	10,864,560	239	40,721,164
<u>OTHER SERVICES</u>	<u>81</u>	<u>164</u>	<u>2,021,255</u>	<u>475</u>	<u>12,185,428</u>
REPAIR & MAINTENANCE	811	106	1,452,651	318	9,684,409
PERSONAL SERVICE	812	42	420,094	119	2,347,864
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	148,510	38	153,155
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>D</u>	<u>D</u>	<u>14</u>	<u>1,799,757</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,580</b>	<b>\$80,930,904</b>	<b>8,880</b>	<b>\$467,581,626</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2014

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>629</b>	<b>\$35,209,835</b>	<b>1,551</b>	<b>\$132,286,908</b>
MOTOR VEHICLES & PARTS	441	32	7,166,476	106	65,474,053
NEW & USED AUTO DEALERS	4411	8	5,992,696	29	41,782,300
RV, BOAT, MOTORCYCLE DEALERS	4412	7	45,988	13	15,799,529
AUTOMOTIVE PARTS & TIRE	4413	17	1,127,792	64	7,892,224
FURNITURE & HOME FURNISHING	442	22	427,146	55	2,167,505
ELECTRONICS & APPLIANCES	443	51	979,823	144	4,520,895
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	33	5,979,553	84	13,568,377
BUILDING MATERIALS	4441	24	5,650,898	68	13,379,531
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	328,655	16	188,846
FOOD & BEVERAGE STORES	445	9	1,287,557	48	6,967,120
GROCERY & CONVENIENCE STORES	4451	4	1,230,990	20	6,774,767
OTHER FOOD & BEVERAGE STORES	4452, 4453	5	56,567	28	192,353
DRUG/HEALTH STORES	446	50	504,212	97	3,584,617
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	810,622	26	6,106,715
APPAREL & ACCESSORIES	448	60	236,962	147	1,465,945
CLOTHING & SHOE STORES	4481, 4482	55	185,626	128	1,339,474
JEWELRY & LUGGAGE STORES	4483	5	51,336	19	126,471
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	48	461,833	96	1,120,979
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	34	448,958	68	497,217
BOOK STORES & NEWS DEALERS	4512	14	12,875	28	623,762
GENERAL MERCHANDISE STORES	452	10	13,134,260	18	16,439,573
DEPARTMENT STORES	4521	4	771,083	4	288,342
GENERAL MERCHANDISE STORES	4529	6	12,363,177	14	16,151,231
E-COMMERCE & MAIL ORDER	4541	97	317,069	192	1,947,364
MISCELLANEOUS RETAILERS	453, 4542, 4543	210	3,904,322	538	8,923,765
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>D</b>	<b>D</b>	<b>11</b>	<b>191,666</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>3</b>	<b>8,434</b>
<b>UTILITIES</b>	<b>22</b>	<b>D</b>	<b>D</b>	<b>4</b>	<b>7,788</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>129</b>	<b>5,978,221</b>	<b>718</b>	<b>39,941,704</b>
CONSTRUCTION OF BUILDINGS	236	23	4,577,563	147	21,279,707
HEAVY CONSTRUCTION & HIGHWAYS	237	9	90,699	39	1,093,471
SPECIAL TRADE CONTRACTORS	238	97	1,309,959	532	17,568,526
<b>MANUFACTURING</b>	<b>31-33</b>	<b>77</b>	<b>286,630</b>	<b>322</b>	<b>4,144,261</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>365</b>	<b>1,487,306</b>	<b>1,008</b>	<b>28,107,397</b>
DURABLE GOODS	423	263	1,025,518	702	22,038,022
NONDURABLE GOODS	424	100	461,192	296	5,967,605
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	10	101,770
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>6</b>	<b>170,999</b>	<b>34</b>	<b>1,636,164</b>
<b>INFORMATION</b>	<b>51</b>	<b>123</b>	<b>1,135,733</b>	<b>262</b>	<b>8,575,698</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>32</b>	<b>80,062</b>	<b>70</b>	<b>674,023</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>72</b>	<b>645,890</b>	<b>188</b>	<b>9,397,755</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>87</b>	<b>429,183</b>	<b>242</b>	<b>3,396,131</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>112</b>	<b>267,361</b>	<b>390</b>	<b>6,764,469</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>9</b>	<b>181,088</b>	<b>18</b>	<b>771,538</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>39</b>	<b>5,370,424</b>	<b>135</b>	<b>22,099,696</b>
ACCOMMODATIONS	721	5	994,836	14	4,327,565
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	34	4,375,588	121	17,772,131
<b>OTHER SERVICES</b>	<b>81</b>	<b>82</b>	<b>1,116,180</b>	<b>224</b>	<b>8,319,211</b>
REPAIR & MAINTENANCE	811	50	917,727	170	6,703,263
PERSONAL SERVICE	812	25	196,141	41	1,491,291
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	2,312	13	124,657
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>D</b>	<b>D</b>	<b>10</b>	<b>637,232</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>1,768</b>	<b>\$52,494,007</b>	<b>5,190</b>	<b>\$266,960,075</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2014

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,280</b>	<b>\$32,163,722</b>	<b>1,070</b>	<b>\$18,752,714</b>
MOTOR VEHICLES & PARTS	441	61	5,784,349	42	2,310,850
NEW & USED AUTO DEALERS	4411	15	4,355,690	5	130,712
RV, BOAT, MOTORCYCLE DEALERS	4412	12	59,685	14	574,800
AUTOMOTIVE PARTS & TIRE	4413	34	1,368,974	23	1,605,338
FURNITURE & HOME FURNISHING	442	46	1,097,822	53	791,530
ELECTRONICS & APPLIANCES	443	120	2,202,725	85	600,044
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	79	2,597,938	77	2,620,130
BUILDING MATERIALS	4441	64	2,523,498	58	2,076,217
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	74,440	19	543,913
FOOD & BEVERAGE STORES	445	26	4,972,644	25	3,136,413
GROCERY & CONVENIENCE STORES	4451	10	4,414,398	5	2,955,497
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	558,246	20	180,916
DRUG/HEALTH STORES	446	94	2,144,640	74	1,299,432
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	2,117,346	6	559,768
APPAREL & ACCESSORIES	448	105	683,956	106	1,189,978
CLOTHING & SHOE STORES	4481, 4482	98	673,901	94	1,084,102
JEWELRY & LUGGAGE STORES	4483	7	10,055	12	105,876
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	104	1,835,077	79	632,920
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	77	1,566,093	58	487,975
BOOK STORES & NEWS DEALERS	4512	27	268,984	21	144,945
GENERAL MERCHANDISE STORES	452	16	3,844,853	14	1,087,158
DEPARTMENT STORES	4521	5	660,724	4	144,902
GENERAL MERCHANDISE STORES	4529	11	3,184,129	10	942,256
E-COMMERCE & MAIL ORDER	4541	187	1,197,025	157	947,610
MISCELLANEOUS RETAILERS	453, 4542, 4543	432	3,685,347	352	3,576,881
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>6</b>	<b>11,367</b>	<b>4</b>	<b>19,928</b>
<b>MINING</b>	<b>21</b>	<b>0</b>	<b>0</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>3</b>	<b>19,885</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>349</b>	<b>4,413,776</b>	<b>268</b>	<b>5,152,808</b>
CONSTRUCTION OF BUILDINGS	236	77	1,184,149	80	2,885,488
HEAVY CONSTRUCTION & HIGHWAYS	237	14	241,992	7	85,218
SPECIAL TRADE CONTRACTORS	238	258	2,987,635	181	2,182,102
<b>MANUFACTURING</b>	<b>31-33</b>	<b>231</b>	<b>2,062,809</b>	<b>206</b>	<b>1,415,904</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>818</b>	<b>7,246,499</b>	<b>563</b>	<b>3,289,964</b>
DURABLE GOODS	423	591	5,738,458	393	2,295,576
NONDURABLE GOODS	424	222	1,480,959	165	979,939
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	27,082	5	14,449
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>14</b>	<b>526,724</b>	<b>10</b>	<b>212,654</b>
<b>INFORMATION</b>	<b>51</b>	<b>234</b>	<b>4,158,213</b>	<b>201</b>	<b>2,209,258</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>59</b>	<b>683,515</b>	<b>42</b>	<b>401,178</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>111</b>	<b>1,234,603</b>	<b>84</b>	<b>473,628</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>189</b>	<b>1,964,002</b>	<b>142</b>	<b>3,046,457</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>245</b>	<b>1,534,893</b>	<b>185</b>	<b>1,340,265</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>21</b>	<b>899,424</b>	<b>23</b>	<b>727,891</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>112</b>	<b>13,949,764</b>	<b>88</b>	<b>8,362,365</b>
ACCOMMODATIONS	721	20	3,611,521	21	1,787,670
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	92	10,338,243	67	6,574,695
<b>OTHER SERVICES</b>	<b>81</b>	<b>177</b>	<b>3,140,050</b>	<b>115</b>	<b>2,536,270</b>
REPAIR & MAINTENANCE	811	124	2,485,557	71	2,289,334
PERSONAL SERVICE	812	42	548,617	36	222,677
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	105,876	8	24,259
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92,00</b>	<b>5</b>	<b>34,859</b>	<b>5</b>	<b>245,848</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,854</b>	<b>\$74,044,105</b>	<b>3,009</b>	<b>\$48,196,451</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2014

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,207</b>	<b>\$41,001,459</b>	<b>2,250</b>	<b>\$302,948,156</b>
MOTOR VEHICLES & PARTS	441	48	9,090,207	120	139,610,085
NEW & USED AUTO DEALERS	4411	11	6,812,658	40	134,182,602
RV, BOAT, MOTORCYCLE DEALERS	4412	9	739,017	10	15,679
AUTOMOTIVE PARTS & TIRE	4413	28	1,538,532	70	5,411,804
FURNITURE & HOME FURNISHING	442	47	1,310,059	117	5,781,252
ELECTRONICS & APPLIANCES	443	134	3,845,890	202	8,360,390
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	59	3,568,999	141	23,334,824
BUILDING MATERIALS	4441	50	3,487,643	109	23,147,624
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	81,356	32	187,200
FOOD & BEVERAGE STORES	445	22	2,923,546	48	6,535,267
GROCERY & CONVENIENCE STORES	4451	5	2,918,243	12	4,324,761
OTHER FOOD & BEVERAGE STORES	4452, 4453	17	5,303	36	2,210,506
DRUG/HEALTH STORES	446	95	939,396	161	5,824,935
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	714,011	23	2,948,399
APPAREL & ACCESSORIES	448	113	818,975	179	14,006,092
CLOTHING & SHOE STORES	4481, 4482	97	598,314	152	12,354,228
JEWELRY & LUGGAGE STORES	4483	16	220,661	27	1,651,864
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	89	2,383,314	161	9,548,266
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	62	705,156	123	9,082,897
BOOK STORES & NEWS DEALERS	4512	27	1,678,158	38	465,369
GENERAL MERCHANDISE STORES	452	13	8,735,373	28	67,308,826
DEPARTMENT STORES	4521	4	89,001	8	24,608,650
GENERAL MERCHANDISE STORES	4529	9	8,646,372	20	42,700,176
E-COMMERCE & MAIL ORDER	4541	181	1,950,402	242	3,723,278
MISCELLANEOUS RETAILERS	453, 4542, 4543	397	4,721,287	828	15,966,542
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>4</b>	<b>4,814</b>	<b>20</b>	<b>71,075</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>3</b>	<b>32,708</b>
<b>UTILITIES</b>	<b>22</b>	<b>3</b>	<b>5,040</b>	<b>6</b>	<b>103,388</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>315</b>	<b>33,484,920</b>	<b>1,729</b>	<b>32,164,704</b>
CONSTRUCTION OF BUILDINGS	236	72	23,157,676	435	11,036,611
HEAVY CONSTRUCTION & HIGHWAYS	237	16	636,456	41	4,902,452
SPECIAL TRADE CONTRACTORS	238	227	9,690,788	1,253	16,225,641
<b>MANUFACTURING</b>	<b>31-33</b>	<b>224</b>	<b>1,882,655</b>	<b>489</b>	<b>3,747,701</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>831</b>	<b>10,627,460</b>	<b>1,315</b>	<b>20,473,803</b>
DURABLE GOODS	423	584	8,934,821	939	17,031,724
NONDURABLE GOODS	424	243	1,676,222	368	3,421,746
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	16,417	8	20,333
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>12</b>	<b>567,880</b>	<b>31</b>	<b>766,505</b>
<b>INFORMATION</b>	<b>51</b>	<b>209</b>	<b>4,087,785</b>	<b>341</b>	<b>32,952,480</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>50</b>	<b>1,051,595</b>	<b>87</b>	<b>4,664,472</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>105</b>	<b>2,609,489</b>	<b>246</b>	<b>6,693,236</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>189</b>	<b>3,637,281</b>	<b>351</b>	<b>4,590,781</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>200</b>	<b>4,310,725</b>	<b>835</b>	<b>9,877,625</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>17</b>	<b>843,293</b>	<b>48</b>	<b>1,478,371</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>88</b>	<b>15,345,663</b>	<b>214</b>	<b>42,033,930</b>
ACCOMMODATIONS	721	9	2,888,881	6	3,874,097
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	79	12,456,782	208	38,159,833
<b>OTHER SERVICES</b>	<b>81</b>	<b>106</b>	<b>2,570,362</b>	<b>450</b>	<b>11,073,094</b>
REPAIR & MAINTENANCE	811	61	2,035,776	337	8,202,850
PERSONAL SERVICE	812	35	512,564	95	2,593,249
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	22,022	18	276,995
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>4</b>	<b>125,771</b>	<b>7</b>	<b>17,082</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>3,565</b>	<b>\$122,161,247</b>	<b>8,422</b>	<b>\$473,689,111</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2014

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,415</b>	<b>\$213,552,132</b>	<b>2,521</b>	<b>\$316,111,594</b>
MOTOR VEHICLES & PARTS	441	86	7,320,901	119	116,145,910
NEW & USED AUTO DEALERS	4411	18	1,537,198	29	104,948,825
RV, BOAT, MOTORCYCLE DEALERS	4412	10	1,568,625	19	3,486,442
AUTOMOTIVE PARTS & TIRE	4413	58	4,215,078	71	7,710,643
FURNITURE & HOME FURNISHING	442	156	11,312,920	153	43,322,806
ELECTRONICS & APPLIANCES	443	266	57,037,781	249	22,449,783
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	194	21,159,720	191	22,043,823
BUILDING MATERIALS	4441	152	20,669,430	157	20,818,723
LAWN & GARDEN SUPPLIES & EQUIP.	4442	42	490,290	34	1,225,100
FOOD & BEVERAGE STORES	445	76	11,124,498	85	11,113,211
GROCERY & CONVENIENCE STORES	4451	16	9,252,721	32	9,851,609
OTHER FOOD & BEVERAGE STORES	4452, 4453	60	1,871,777	53	1,261,602
DRUG/HEALTH STORES	446	155	6,275,847	193	7,648,577
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	1,373,320	32	5,619,440
APPAREL & ACCESSORIES	448	179	12,304,153	178	4,835,669
CLOTHING & SHOE STORES	4481, 4482	154	11,728,114	152	3,355,035
JEWELRY & LUGGAGE STORES	4483	25	576,039	26	1,480,634
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	169	11,307,240	159	5,742,831
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	127	11,172,024	117	5,530,532
BOOK STORES & NEWS DEALERS	4512	42	135,216	42	212,299
GENERAL MERCHANDISE STORES	452	20	38,230,633	30	48,835,818
DEPARTMENT STORES	4521	8	28,241,340	9	14,492,323
GENERAL MERCHANDISE STORES	4529	12	9,989,293	21	34,343,495
E-COMMERCE & MAIL ORDER	4541	289	12,903,542	275	5,838,781
MISCELLANEOUS RETAILERS	453, 4542, 4543	813	23,201,577	857	22,514,945
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>13</b>	<b>43,312</b>	<b>21</b>	<b>97,065</b>
<b>MINING</b>	<b>21</b>	<b>4</b>	<b>18,749</b>	<b>6</b>	<b>129,852</b>
<b>UTILITIES</b>	<b>22</b>	<b>5</b>	<b>148,785</b>	<b>7</b>	<b>1,052,669</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>2,343</b>	<b>115,210,804</b>	<b>2,394</b>	<b>64,716,430</b>
CONSTRUCTION OF BUILDINGS	236	587	68,153,727	592	35,214,366
HEAVY CONSTRUCTION & HIGHWAYS	237	77	8,848,937	69	3,180,201
SPECIAL TRADE CONTRACTORS	238	1,679	38,208,140	1,733	26,321,863
<b>MANUFACTURING</b>	<b>31-33</b>	<b>681</b>	<b>9,722,089</b>	<b>624</b>	<b>12,135,522</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,442</b>	<b>80,346,864</b>	<b>1,548</b>	<b>39,518,195</b>
DURABLE GOODS	423	1,000	75,025,924	1,098	32,449,434
NONDURABLE GOODS	424	431	5,144,810	436	6,959,610
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	176,130	14	109,151
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>39</b>	<b>736,391</b>	<b>45</b>	<b>1,186,960</b>
<b>INFORMATION</b>	<b>51</b>	<b>388</b>	<b>30,076,412</b>	<b>419</b>	<b>28,649,564</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>78</b>	<b>3,417,849</b>	<b>86</b>	<b>6,258,109</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>260</b>	<b>17,920,639</b>	<b>273</b>	<b>12,535,911</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>571</b>	<b>28,809,120</b>	<b>524</b>	<b>9,375,794</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>1,036</b>	<b>19,703,511</b>	<b>979</b>	<b>12,712,944</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>71</b>	<b>3,395,465</b>	<b>49</b>	<b>2,370,447</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>228</b>	<b>69,953,475</b>	<b>276</b>	<b>54,779,961</b>
ACCOMMODATIONS	721	6	10,470,888	12	7,311,244
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	222	59,482,587	264	47,468,717
<b>OTHER SERVICES</b>	<b>81</b>	<b>453</b>	<b>16,780,393</b>	<b>526</b>	<b>13,835,105</b>
REPAIR & MAINTENANCE	811	331	11,840,195	403	10,987,876
PERSONAL SERVICE	812	103	4,820,515	103	2,646,643
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	119,683	20	200,586
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>6</b>	<b>10,054</b>	<b>10</b>	<b>54,912</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>10,033</b>	<b>\$609,846,044</b>	<b>10,308</b>	<b>\$575,521,034</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2014

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,757</b>	<b>\$118,194,257</b>	<b>1,002</b>	<b>\$29,287,077</b>
MOTOR VEHICLES & PARTS	441	81	15,754,650	47	4,648,234
NEW & USED AUTO DEALERS	4411	17	10,746,970	12	137,843
RV, BOAT, MOTORCYCLE DEALERS	4412	13	537,291	6	584,352
AUTOMOTIVE PARTS & TIRE	4413	51	4,470,389	29	3,926,039
FURNITURE & HOME FURNISHING	442	73	4,960,872	47	402,141
ELECTRONICS & APPLIANCES	443	168	6,350,321	100	2,689,356
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	83	20,739,898	67	475,560
BUILDING MATERIALS	4441	68	17,972,943	65	474,713
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	2,766,955	D	D
FOOD & BEVERAGE STORES	445	50	8,875,016	35	4,346,968
GROCERY & CONVENIENCE STORES	4451	8	8,269,204	20	3,846,865
OTHER FOOD & BEVERAGE STORES	4452, 4453	42	605,812	15	500,103
DRUG/HEALTH STORES	446	144	5,748,972	54	112,433
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	21	4,346,555	17	1,141,733
APPAREL & ACCESSORIES	448	141	5,099,278	86	359,980
CLOTHING & SHOE STORES	4481, 4482	118	4,624,920	75	329,695
JEWELRY & LUGGAGE STORES	4483	23	474,358	11	30,285
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	145	3,101,970	68	90,696
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	104	2,152,338	49	60,198
BOOK STORES & NEWS DEALERS	4512	41	949,632	19	30,498
GENERAL MERCHANDISE STORES	452	24	27,763,077	11	130,136
DEPARTMENT STORES	4521	7	6,755,477	4	40,562
GENERAL MERCHANDISE STORES	4529	17	21,007,600	7	89,574
E-COMMERCE & MAIL ORDER	4541	225	3,536,641	119	776,753
MISCELLANEOUS RETAILERS	453, 4542, 4543	602	11,917,007	351	14,113,087
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>13</b>	<b>194,282</b>	<b>5</b>	<b>11,558</b>
<b>MINING</b>	<b>21</b>	<b>D</b>	<b>D</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>5</b>	<b>579,573</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>793</b>	<b>43,430,014</b>	<b>693</b>	<b>32,518,508</b>
CONSTRUCTION OF BUILDINGS	236	196	24,830,793	141	19,139,386
HEAVY CONSTRUCTION & HIGHWAYS	237	32	1,415,107	26	7,409,714
SPECIAL TRADE CONTRACTORS	238	565	17,184,114	526	5,969,408
<b>MANUFACTURING</b>	<b>31-33</b>	<b>394</b>	<b>6,679,482</b>	<b>199</b>	<b>950,773</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,136</b>	<b>27,322,219</b>	<b>549</b>	<b>6,930,242</b>
DURABLE GOODS	423	801	23,782,778	395	4,322,861
NONDURABLE GOODS	424	326	3,497,969	150	2,418,169
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	41,472	4	189,212
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>21</b>	<b>332,836</b>	<b>33</b>	<b>24,096,823</b>
<b>INFORMATION</b>	<b>51</b>	<b>280</b>	<b>11,144,193</b>	<b>158</b>	<b>4,962,151</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>65</b>	<b>854,872</b>	<b>51</b>	<b>657,643</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>178</b>	<b>5,718,429</b>	<b>156</b>	<b>69,559,933</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>299</b>	<b>4,485,644</b>	<b>141</b>	<b>660,605</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>440</b>	<b>6,552,913</b>	<b>355</b>	<b>1,790,072</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>31</b>	<b>3,824,285</b>	<b>8</b>	<b>254,668</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>143</b>	<b>32,372,043</b>	<b>112</b>	<b>84,351,100</b>
ACCOMMODATIONS	721	14	6,718,836	32	49,129,962
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	129	25,653,207	80	35,221,138
<b>OTHER SERVICES</b>	<b>81</b>	<b>215</b>	<b>7,170,629</b>	<b>181</b>	<b>11,608,969</b>
REPAIR & MAINTENANCE	811	140	5,426,274	132	3,417,379
PERSONAL SERVICE	812	56	1,621,816	41	8,182,569
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	122,539	8	9,021
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>7</b>	<b>11,096</b>	<b>3</b>	<b>12,727</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,778</b>	<b>\$268,869,680</b>	<b>3,649</b>	<b>\$267,661,376</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2014

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>7,324</b>	<b>\$1,508,583,032</b>	<b>1,035</b>	<b>\$26,464,064</b>
MOTOR VEHICLES & PARTS	441	339	234,935,762	48	2,204,520
NEW & USED AUTO DEALERS	4411	101	171,333,507	5	82,040
RV, BOAT, MOTORCYCLE DEALERS	4412	90	44,260,597	7	24,407
AUTOMOTIVE PARTS & TIRE	4413	148	19,341,658	36	2,098,073
FURNITURE & HOME FURNISHING	442	410	77,111,821	49	575,115
ELECTRONICS & APPLIANCES	443	645	122,300,944	89	751,703
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	478	122,713,170	72	2,088,804
BUILDING MATERIALS	4441	376	115,259,828	58	2,050,016
LAWN & GARDEN SUPPLIES & EQUIP.	4442	102	7,453,342	14	38,788
FOOD & BEVERAGE STORES	445	576	120,726,955	17	1,990,693
GROCERY & CONVENIENCE STORES	4451	321	107,395,395	8	1,854,780
OTHER FOOD & BEVERAGE STORES	4452, 4453	255	13,331,560	9	135,913
DRUG/HEALTH STORES	446	490	86,404,260	78	313,469
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	114	24,073,576	11	1,148,264
APPAREL & ACCESSORIES	448	614	183,923,553	89	262,298
CLOTHING & SHOE STORES	4481, 4482	490	166,022,651	80	203,844
JEWELRY & LUGGAGE STORES	4483	124	17,900,902	9	58,454
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	453	83,234,943	75	204,443
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	331	67,111,488	50	72,353
BOOK STORES & NEWS DEALERS	4512	122	16,123,455	25	132,090
GENERAL MERCHANDISE STORES	452	52	163,317,891	16	14,175,447
DEPARTMENT STORES	4521	10	71,837,297	4	189,709
GENERAL MERCHANDISE STORES	4529	42	91,480,594	12	13,985,738
E-COMMERCE & MAIL ORDER	4541	528	77,876,413	141	518,617
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,625	211,963,744	350	2,230,691
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>44</b>	<b>616,322</b>	<b>6</b>	<b>32,475</b>
<b>MINING</b>	<b>21</b>	<b>8</b>	<b>111,086</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>8</b>	<b>291,898</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>8,012</b>	<b>1,113,450,552</b>	<b>325</b>	<b>4,371,527</b>
CONSTRUCTION OF BUILDINGS	236	2,871	765,248,702	71	2,587,219
HEAVY CONSTRUCTION & HIGHWAYS	237	197	58,030,050	16	205,865
SPECIAL TRADE CONTRACTORS	238	4,944	290,171,800	238	1,578,443
<b>MANUFACTURING</b>	<b>31-33</b>	<b>2,128</b>	<b>117,695,611</b>	<b>163</b>	<b>989,405</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>3,357</b>	<b>366,602,821</b>	<b>625</b>	<b>4,992,841</b>
DURABLE GOODS	423	2,341	297,643,544	448	3,919,619
NONDURABLE GOODS	424	987	65,441,534	176	1,073,048
ELECTRONIC MARKETS, AGENTS & BROKERS	425	29	3,517,743	D	D
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>226</b>	<b>21,394,403</b>	<b>6</b>	<b>18,974</b>
<b>INFORMATION</b>	<b>51</b>	<b>875</b>	<b>214,513,619</b>	<b>205</b>	<b>2,266,884</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>179</b>	<b>42,726,622</b>	<b>46</b>	<b>660,118</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>717</b>	<b>113,628,526</b>	<b>116</b>	<b>1,924,864</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>2,168</b>	<b>166,679,600</b>	<b>144</b>	<b>704,649</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>3,029</b>	<b>166,193,464</b>	<b>241</b>	<b>1,424,815</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>488</b>	<b>54,254,214</b>	<b>13</b>	<b>239,453</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>2,759</b>	<b>849,912,599</b>	<b>53</b>	<b>6,018,614</b>
ACCOMMODATIONS	721	165	225,867,739	4	244,892
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,594	624,044,860	49	5,773,722
<b>OTHER SERVICES</b>	<b>81</b>	<b>2,135</b>	<b>170,667,331</b>	<b>127</b>	<b>1,794,741</b>
REPAIR & MAINTENANCE	811	1,278	89,408,047	86	1,250,033
PERSONAL SERVICE	812	753	77,416,714	30	395,117
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	104	3,842,570	11	149,591
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>27</b>	<b>2,253,132</b>	<b>6</b>	<b>730,045</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>33,484</b>	<b>\$4,909,574,832</b>	<b>3,114</b>	<b>\$52,654,940</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2014

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>3,436</b>	<b>\$495,412,541</b>	<b>839</b>	<b>\$35,701,001</b>
MOTOR VEHICLES & PARTS	441	214	90,210,059	43	8,345,871
NEW & USED AUTO DEALERS	4411	79	72,298,769	11	5,477,600
RV, BOAT, MOTORCYCLE DEALERS	4412	27	3,609,210	4	3,534
AUTOMOTIVE PARTS & TIRE	4413	108	14,302,080	28	2,864,737
FURNITURE & HOME FURNISHING	442	150	18,471,432	33	727,871
ELECTRONICS & APPLIANCES	443	340	34,188,050	79	1,447,272
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	175	66,043,625	50	2,995,877
BUILDING MATERIALS	4441	139	60,987,347	42	2,443,690
LAWN & GARDEN SUPPLIES & EQUIP.	4442	36	5,056,278	8	552,187
FOOD & BEVERAGE STORES	445	157	35,702,031	29	2,951,603
GROCERY & CONVENIENCE STORES	4451	62	32,778,195	17	2,911,210
OTHER FOOD & BEVERAGE STORES	4452, 4453	95	2,923,836	12	40,393
DRUG/HEALTH STORES	446	264	20,244,200	62	672,895
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	57	9,475,378	13	1,274,505
APPAREL & ACCESSORIES	448	266	37,300,728	83	1,155,376
CLOTHING & SHOE STORES	4481, 4482	222	31,859,116	77	1,139,720
JEWELRY & LUGGAGE STORES	4483	44	5,441,612	6	15,656
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	227	28,475,581	55	435,821
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	169	21,565,208	40	429,457
BOOK STORES & NEWS DEALERS	4512	58	6,910,373	15	6,364
GENERAL MERCHANDISE STORES	452	31	94,027,474	14	12,657,406
DEPARTMENT STORES	4521	10	30,287,456	4	978,169
GENERAL MERCHANDISE STORES	4529	21	63,740,018	10	11,679,237
E-COMMERCE & MAIL ORDER	4541	329	11,873,690	102	368,171
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,226	49,400,293	276	2,668,333
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>16</b>	<b>129,101</b>	<b>4</b>	<b>18,452</b>
<b>MINING</b>	<b>21</b>	<b>4</b>	<b>59,057</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>9</b>	<b>344,489</b>	<b>4</b>	<b>60,706</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>1,785</b>	<b>151,289,424</b>	<b>245</b>	<b>10,879,848</b>
CONSTRUCTION OF BUILDINGS	236	497	87,566,830	56	8,628,267
HEAVY CONSTRUCTION & HIGHWAYS	237	56	4,011,135	16	221,181
SPECIAL TRADE CONTRACTORS	238	1,232	59,711,459	173	2,030,400
<b>MANUFACTURING</b>	<b>31-33</b>	<b>836</b>	<b>22,089,395</b>	<b>123</b>	<b>828,210</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>2,045</b>	<b>93,510,771</b>	<b>517</b>	<b>8,548,605</b>
DURABLE GOODS	423	1,470	74,930,480	364	4,825,262
NONDURABLE GOODS	424	555	18,246,723	147	3,716,508
ELECTRONIC MARKETS, AGENTS & BROKERS	425	20	333,568	6	6,835
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>61</b>	<b>4,189,921</b>	<b>5</b>	<b>61,844</b>
<b>INFORMATION</b>	<b>51</b>	<b>502</b>	<b>52,851,534</b>	<b>161</b>	<b>2,987,997</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>123</b>	<b>10,098,998</b>	<b>43</b>	<b>207,893</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>328</b>	<b>27,171,150</b>	<b>111</b>	<b>1,627,283</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>679</b>	<b>19,961,060</b>	<b>127</b>	<b>823,535</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>919</b>	<b>30,755,300</b>	<b>167</b>	<b>734,234</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>97</b>	<b>5,207,747</b>	<b>10</b>	<b>183,695</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>543</b>	<b>143,117,986</b>	<b>64</b>	<b>6,931,519</b>
ACCOMMODATIONS	721	41	33,310,966	6	747,190
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	502	109,807,020	58	6,184,329
<b>OTHER SERVICES</b>	<b>81</b>	<b>647</b>	<b>37,273,036</b>	<b>115</b>	<b>2,349,336</b>
REPAIR & MAINTENANCE	811	405	25,631,253	83	1,911,655
PERSONAL SERVICE	812	198	10,150,996	25	389,009
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	44	1,490,787	7	48,672
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>12</b>	<b>3,031,813</b>	<b>D</b>	<b>D</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>12,042</b>	<b>\$1,096,493,323</b>	<b>2,539</b>	<b>\$72,080,301</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2014

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,668</u>	<u>\$529,313,209</u>	<u>1,490</u>	<u>\$249,349,384</u>
MOTOR VEHICLES & PARTS	441	233	165,863,735	49	19,565,978
NEW & USED AUTO DEALERS	4411	80	146,956,455	15	15,955,776
RV, BOAT, MOTORCYCLE DEALERS	4412	37	7,347,846	3	1,330
AUTOMOTIVE PARTS & TIRE	4413	116	11,559,434	31	3,608,872
FURNITURE & HOME FURNISHING	442	187	14,890,848	86	13,331,202
ELECTRONICS & APPLIANCES	443	342	30,352,813	172	25,229,923
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	257	49,117,171	102	19,943,355
BUILDING MATERIALS	4441	211	46,308,455	89	19,298,511
LAWN & GARDEN SUPPLIES & EQUIP.	4442	46	2,808,716	13	644,844
FOOD & BEVERAGE STORES	445	206	30,580,835	49	6,026,675
GROCERY & CONVENIENCE STORES	4451	112	28,719,286	24	3,144,698
OTHER FOOD & BEVERAGE STORES	4452, 4453	94	1,861,549	25	2,881,977
DRUG/HEALTH STORES	446	252	15,732,897	102	7,410,213
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	60	14,799,531	20	2,753,600
APPAREL & ACCESSORIES	448	273	44,002,853	151	56,260,613
CLOTHING & SHOE STORES	4481, 4482	230	37,805,126	129	50,530,662
JEWELRY & LUGGAGE STORES	4483	43	6,197,727	22	5,729,951
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	246	23,743,565	80	15,632,536
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	182	21,886,450	67	14,254,157
BOOK STORES & NEWS DEALERS	4512	64	1,857,115	13	1,378,379
GENERAL MERCHANDISE STORES	452	33	82,786,270	16	57,649,110
DEPARTMENT STORES	4521	8	31,449,157	8	36,331,450
GENERAL MERCHANDISE STORES	4529	25	51,337,113	8	21,317,660
E-COMMERCE & MAIL ORDER	4541	355	12,054,769	151	3,406,082
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,224	45,387,922	512	22,140,097
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>32</u>	<u>345,362</u>	<u>6</u>	<u>11,419</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>41,705</u>	<u>3</u>	<u>4,958</u>
<u>UTILITIES</u>	<u>22</u>	<u>11</u>	<u>636,324</u>	<u>D</u>	<u>D</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>3,019</u>	<u>144,770,224</u>	<u>941</u>	<u>21,374,094</u>
CONSTRUCTION OF BUILDINGS	236	860	80,842,772	195	10,294,932
HEAVY CONSTRUCTION & HIGHWAYS	237	86	15,579,490	36	1,178,378
SPECIAL TRADE CONTRACTORS	238	2,073	48,347,962	710	9,900,784
<u>MANUFACTURING</u>	<u>31-33</u>	<u>964</u>	<u>25,407,518</u>	<u>385</u>	<u>5,430,533</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,132</u>	<u>68,486,176</u>	<u>989</u>	<u>36,975,570</u>
DURABLE GOODS	423	1,513	54,750,658	706	31,975,493
NONDURABLE GOODS	424	601	13,561,521	278	4,912,226
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	173,997	5	87,851
<u>TRANSPORTATION &amp; WAREHOUSING</u>	<u>48-49</u>	<u>69</u>	<u>11,621,358</u>	<u>29</u>	<u>935,168</u>
<u>INFORMATION</u>	<u>51</u>	<u>525</u>	<u>43,630,596</u>	<u>265</u>	<u>17,478,971</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>129</u>	<u>8,154,925</u>	<u>61</u>	<u>1,359,144</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>416</u>	<u>27,922,056</u>	<u>199</u>	<u>11,828,742</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</u>	<u>54</u>	<u>752</u>	<u>17,085,251</u>	<u>298</u>	<u>10,765,699</u>
<u>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</u>	<u>55-62</u>	<u>1,306</u>	<u>22,505,119</u>	<u>467</u>	<u>5,015,435</u>
<u>ARTS, ENTERTAINMENT &amp; RECREATION</u>	<u>71</u>	<u>100</u>	<u>7,461,005</u>	<u>23</u>	<u>4,262,829</u>
<u>ACCOMMODATIONS &amp; FOOD SERVICES</u>	<u>72</u>	<u>596</u>	<u>117,606,907</u>	<u>180</u>	<u>64,474,839</u>
ACCOMMODATIONS	721	28	15,157,522	19	16,757,744
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	568	102,449,385	161	47,717,095
<u>OTHER SERVICES</u>	<u>81</u>	<u>907</u>	<u>36,689,938</u>	<u>264</u>	<u>6,305,283</u>
REPAIR & MAINTENANCE	811	673	27,803,395	207	3,337,896
PERSONAL SERVICE	812	191	8,136,527	47	2,960,035
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	43	750,016	10	7,352
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>12</u>	<u>1,123,912</u>	<u>6</u>	<u>7,925</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>14,641</b>	<b>\$1,062,801,585</b>	<b>5,608</b>	<b>\$435,592,304</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2014

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>2,939</b>	<b>\$340,021,522</b>	<b>1,415</b>	<b>\$52,977,553</b>
MOTOR VEHICLES & PARTS	441	142	91,022,534	62	13,118,747
NEW & USED AUTO DEALERS	4411	27	79,502,513	14	8,227,578
RV, BOAT, MOTORCYCLE DEALERS	4412	21	2,337,106	13	2,331,222
AUTOMOTIVE PARTS & TIRE	4413	94	9,182,915	35	2,559,947
FURNITURE & HOME FURNISHING	442	126	11,211,028	51	1,052,405
ELECTRONICS & APPLIANCES	443	319	13,874,857	141	3,755,109
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	175	27,446,212	72	3,432,954
BUILDING MATERIALS	4441	138	25,556,733	54	3,013,469
LAWN & GARDEN SUPPLIES & EQUIP.	4442	37	1,889,479	18	419,485
FOOD & BEVERAGE STORES	445	135	23,402,585	51	7,908,323
GROCERY & CONVENIENCE STORES	4451	48	19,578,643	13	6,713,283
OTHER FOOD & BEVERAGE STORES	4452, 4453	87	3,823,942	38	1,195,040
DRUG/HEALTH STORES	446	221	10,708,871	105	1,845,696
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	53	10,785,217	15	1,616,781
APPAREL & ACCESSORIES	448	205	21,701,850	128	1,660,827
CLOTHING & SHOE STORES	4481, 4482	173	19,892,419	115	1,218,912
JEWELRY & LUGGAGE STORES	4483	32	1,809,431	13	441,915
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	190	10,403,144	109	2,356,722
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	145	8,814,624	76	1,730,993
BOOK STORES & NEWS DEALERS	4512	45	1,588,520	33	625,729
GENERAL MERCHANDISE STORES	452	33	78,888,868	16	8,123,516
DEPARTMENT STORES	4521	8	25,417,083	6	3,377,711
GENERAL MERCHANDISE STORES	4529	25	53,471,785	10	4,745,805
E-COMMERCE & MAIL ORDER	4541	329	7,900,375	178	1,808,181
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,011	32,675,981	487	6,298,292
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>15</b>	<b>82,842</b>	<b>8</b>	<b>75,384</b>
<b>MINING</b>	<b>21</b>	<b>4</b>	<b>85,327</b>	<b>D</b>	<b>D</b>
<b>UTILITIES</b>	<b>22</b>	<b>9</b>	<b>980,243</b>	<b>D</b>	<b>D</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>2,061</b>	<b>107,708,717</b>	<b>418</b>	<b>17,148,521</b>
CONSTRUCTION OF BUILDINGS	236	540	47,059,490	111	7,052,749
HEAVY CONSTRUCTION & HIGHWAYS	237	59	5,970,690	17	473,490
SPECIAL TRADE CONTRACTORS	238	1,462	54,678,537	290	9,622,282
<b>MANUFACTURING</b>	<b>31-33</b>	<b>680</b>	<b>9,294,557</b>	<b>283</b>	<b>2,587,517</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,877</b>	<b>54,559,225</b>	<b>951</b>	<b>12,037,320</b>
DURABLE GOODS	423	1,343	43,117,889	663	8,311,373
NONDURABLE GOODS	424	518	11,100,509	281	3,658,430
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	340,827	7	67,517
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>63</b>	<b>2,277,795</b>	<b>6</b>	<b>102,644</b>
<b>INFORMATION</b>	<b>51</b>	<b>477</b>	<b>40,023,591</b>	<b>262</b>	<b>5,868,080</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>114</b>	<b>8,015,313</b>	<b>70</b>	<b>688,890</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>321</b>	<b>17,467,754</b>	<b>139</b>	<b>2,453,277</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>569</b>	<b>11,841,745</b>	<b>225</b>	<b>2,228,458</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>966</b>	<b>22,014,063</b>	<b>295</b>	<b>3,049,095</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>79</b>	<b>6,789,409</b>	<b>21</b>	<b>1,103,512</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>424</b>	<b>96,969,205</b>	<b>137</b>	<b>23,444,202</b>
ACCOMMODATIONS	721	23	14,621,463	32	6,328,512
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	401	82,347,742	105	17,115,690
<b>OTHER SERVICES</b>	<b>81</b>	<b>614</b>	<b>22,099,284</b>	<b>167</b>	<b>4,284,547</b>
REPAIR & MAINTENANCE	811	406	16,660,806	104	3,405,547
PERSONAL SERVICE	812	181	5,117,920	44	740,856
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	320,558	19	138,144
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92,00</b>	<b>11</b>	<b>392,186</b>	<b>4</b>	<b>180,480</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>11,223</b>	<b>\$740,622,778</b>	<b>4,404</b>	<b>\$128,308,690</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections



TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA  
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)  
 2ND QUARTER, 2014

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>1,645</b>	<b>\$100,362,657</b>	<b>2,130</b>	<b>\$215,211,217</b>
MOTOR VEHICLES & PARTS	441	88	18,197,425	167	61,318,594
NEW & USED AUTO DEALERS	4411	19	13,854,783	59	45,540,389
RV, BOAT, MOTORCYCLE DEALERS	4412	11	111,235	23	7,361,116
AUTOMOTIVE PARTS & TIRE	4413	58	4,231,407	85	8,417,089
FURNITURE & HOME FURNISHING	442	62	3,631,902	76	5,100,015
ELECTRONICS & APPLIANCES	443	159	3,162,911	216	9,314,435
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	90	21,920,456	117	33,705,275
BUILDING MATERIALS	4441	71	21,115,120	90	30,611,009
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	805,336	27	3,094,266
FOOD & BEVERAGE STORES	445	51	6,482,530	80	14,398,826
GROCERY & CONVENIENCE STORES	4451	20	5,991,344	39	13,899,998
OTHER FOOD & BEVERAGE STORES	4452, 4453	31	491,186	41	498,828
DRUG/HEALTH STORES	446	128	2,783,182	153	5,406,044
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	1,664,798	30	5,368,800
APPAREL & ACCESSORIES	448	140	3,713,958	173	3,803,091
CLOTHING & SHOE STORES	4481, 4482	126	3,426,607	148	2,850,040
JEWELRY & LUGGAGE STORES	4483	14	287,351	25	953,051
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	118	4,371,333	157	5,326,121
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	90	3,511,217	120	4,975,027
BOOK STORES & NEWS DEALERS	4512	28	860,116	37	351,094
GENERAL MERCHANDISE STORES	452	17	23,352,151	30	50,102,120
DEPARTMENT STORES	4521	5	7,192,874	7	8,773,107
GENERAL MERCHANDISE STORES	4529	12	16,159,277	23	41,329,013
E-COMMERCE & MAIL ORDER	4541	203	1,794,675	222	3,330,694
MISCELLANEOUS RETAILERS	453, 4542, 4543	577	9,287,336	709	18,037,202
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>8</b>	<b>33,535</b>	<b>11</b>	<b>115,669</b>
<b>MINING</b>	<b>21</b>	<b>4</b>	<b>92,429</b>	<b>6</b>	<b>41,260</b>
<b>UTILITIES</b>	<b>22</b>	<b>4</b>	<b>4,364</b>	<b>4</b>	<b>52,901</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>556</b>	<b>17,893,493</b>	<b>765</b>	<b>56,675,291</b>
CONSTRUCTION OF BUILDINGS	236	134	8,738,492	201	36,610,103
HEAVY CONSTRUCTION & HIGHWAYS	237	27	755,898	29	1,524,511
SPECIAL TRADE CONTRACTORS	238	395	8,399,103	535	18,540,677
<b>MANUFACTURING</b>	<b>31-33</b>	<b>344</b>	<b>4,300,503</b>	<b>475</b>	<b>13,294,949</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>1,083</b>	<b>19,411,973</b>	<b>1,383</b>	<b>34,983,365</b>
DURABLE GOODS	423	783	16,076,373	994	26,144,824
NONDURABLE GOODS	424	291	3,290,914	378	8,694,485
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	44,686	11	144,056
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>16</b>	<b>342,929</b>	<b>27</b>	<b>546,756</b>
<b>INFORMATION</b>	<b>51</b>	<b>302</b>	<b>8,402,403</b>	<b>342</b>	<b>19,859,996</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>73</b>	<b>915,062</b>	<b>94</b>	<b>3,605,936</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>151</b>	<b>4,990,061</b>	<b>231</b>	<b>13,790,222</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>272</b>	<b>4,287,325</b>	<b>337</b>	<b>5,309,843</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>339</b>	<b>3,461,745</b>	<b>506</b>	<b>8,113,143</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>40</b>	<b>1,060,602</b>	<b>46</b>	<b>3,348,482</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>148</b>	<b>24,729,128</b>	<b>256</b>	<b>51,733,300</b>
ACCOMMODATIONS	721	18	6,063,592	30	9,432,761
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	130	18,665,536	226	42,300,539
<b>OTHER SERVICES</b>	<b>81</b>	<b>222</b>	<b>6,441,072</b>	<b>398</b>	<b>15,306,561</b>
REPAIR & MAINTENANCE	811	150	5,291,362	286	12,574,525
PERSONAL SERVICE	812	50	970,973	86	2,418,608
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22	178,737	26	313,428
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>6</b>	<b>117,731</b>	<b>13</b>	<b>73,829</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>5,213</b>	<b>\$196,847,012</b>	<b>7,024</b>	<b>\$442,062,720</b>

\*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
2nd QUARTER, 2014

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>\$852,010,182</u>	<u>\$590,916,133</u>	<u>\$3,064,840</u>
CROP & ANIMAL PRODUCTION	111,112	229,396,015	145,263,900	806,630
FORESTRY & LOGGING	113	473,747,343	350,359,750	1,297,278
FISHING & HUNTING	114	34,338,883	11,303,329	65,264
AG & FORESTRY SUPPORT ACTIVITIES	115	114,527,941	83,989,154	895,668
<u>MINING</u>	<u>21</u>	<u>140,682,502</u>	<u>116,399,172</u>	<u>609,944</u>
SAND & GRAVEL, QUARRYING	2123	79,536,192	69,171,566	353,089
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	61,146,310	47,227,606	256,855
<u>UTILITIES</u>	<u>22</u>	<u>675,685,234</u>	<u>516,598,386</u>	<u>6,874,965</u>
HYDROELECTRIC POWER GENERATION	221111	15,623,137	15,190,106	203,385
ALTERNATIVE POWER GENERATION	221114-221117	4,013,204	3,985,558	28,248
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	5,121,645	3,690,842	29,195
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	141,844,934	108,510,107	1,127,390
NATURAL GAS DISTRIBUTION	2212	92,651,779	10,957,294	85,763
WATER & SEWER	2213	416,430,535	374,264,479	5,400,984
<u>CONSTRUCTION</u>	<u>23</u>	<u>10,693,356,558</u>	<u>9,475,408,917</u>	<u>46,688,966</u>
RESIDENTIAL BUILDING & REMODELING	2361	1,724,578,658	1,598,832,051	7,909,263
NONRESIDENTIAL BUILDING	2362	2,418,370,002	2,141,502,192	10,231,065
HEAVY CONSTRUCTION & HIGHWAYS	237	1,305,831,967	1,071,739,220	5,458,479
SPECIAL TRADE CONTRACTORS	238	5,244,575,931	4,663,335,454	23,090,159
ELECTRICAL	23821	1,111,458,910	988,890,233	5,123,150
PLUMBING & HEATING	23822	998,170,313	882,532,432	4,374,734
PAINTING	23832	187,198,494	170,440,030	818,897
MASONRY/DRYWALL	23814, 23831	284,702,376	255,910,530	1,233,151
ROOFING	23816	230,490,547	218,137,299	1,039,355
OTHER CONTRACTORS	238 not listed above	2,432,555,291	2,147,424,930	10,500,872
<u>MANUFACTURING</u>	<u>31-33</u>	<u>43,701,322,297</u>	<u>33,009,508,123</u>	<u>129,324,275</u>
FOOD PRODUCTS	311	3,187,380,742	1,817,520,239	6,607,281
MILLING OF GRAINS	3112	265,008,843	175,450,578	800,679
FRUITS & VEGETABLES	3114	392,397,602	120,242,304	574,003
DAIRY PRODUCTS	3115	36,812,037	22,594,313	112,391
MEAT PRODUCTS	3116	632,236,136	621,356,425	937,549
SEAFOOD PRODUCTS	3117	708,804,669	139,945,309	653,548
BAKERY PRODUCTS	3118	432,985,753	236,985,228	1,142,450
OTHER FOOD ITEMS	3111, 3113, 3119	719,135,702	500,946,082	2,386,661
BEVERAGES	312	610,764,553	396,260,109	1,928,528
TEXTILES	313,314	237,173,022	129,678,149	632,782
APPAREL	315	55,583,849	30,462,143	148,767
LEATHER & ALLIED PRODUCTS	316	14,431,755	7,613,643	36,727
LUMBER & WOOD PRODUCTS	321	2,324,416,266	1,439,657,893	5,816,856
SAWMILLS	3211	906,342,197	555,988,417	2,009,239
PLYWOOD & TRUSSES	3212	354,351,780	222,327,832	890,790
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	1,063,722,289	661,341,644	2,916,827
PAPER PRODUCTS	322	1,731,082,666	994,752,358	3,859,389
PULP & PAPER MILLS	3221	1,220,129,637	654,250,704	2,319,000
OTHER PAPER PRODUCTS	3222	510,953,029	340,501,654	1,540,389
COMMERCIAL PRINTING	323	234,931,614	190,704,973	949,145
PETROLEUM & COAL PRODUCTS	324	7,933,520,123	7,260,965,944	35,106,384
PETROLEUM REFINING	32411	7,772,764,172	7,160,410,044	34,620,309
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	160,755,951	100,555,900	486,075
CHEMICALS	325	1,674,263,212	1,017,002,784	4,747,127
CHEMICALS , PESTICIDES & FERTILIZERS	3251, 3253	550,256,310	378,213,603	1,859,505
PHARMACEUTICALS	3254	268,700,780	159,064,324	775,293
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	366,802,411	207,371,623	779,326
PAINT, COATING & ADHESIVES	3255	42,108,128	30,687,289	148,057
SOAP, CLEANING COMPOUND & TOILETRIES	3256	226,436,804	110,370,852	534,527
OTHER CHEMICAL PRODUCTS	3259	219,958,779	131,295,093	650,419

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
2nd QUARTER, 2014

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
PLASTICS & RUBBER PRODUCTS	326	824,344,147	494,059,875	2,346,439
NONMETALLIC MINERALS	327	821,439,755	628,625,820	2,903,581
PRIMARY METALS	331	834,563,652	602,470,346	2,473,490
IRON & STEEL MILLS	3311, 3312	297,287,405	177,080,675	832,614
ALUMINUM SMELTING	3313	295,656,967	274,210,382	913,576
OTHER NONFERROUS METALS	3314	40,487,407	38,942,572	188,237
FOUNDRIES	3315	201,131,873	112,236,717	539,063
FABRICATED METAL PRODUCTS	332	1,598,406,366	1,099,194,019	5,035,720
MACHINERY	333	1,623,779,547	877,470,037	4,216,388
FARM & CONSTRUCTION IMPLEMENTS	3331	167,846,573	95,707,238	463,554
INDUSTRIAL MACHINERY	3332	289,241,688	143,696,946	702,168
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	1,166,691,286	638,065,853	3,050,666
COMPUTERS & ELECTRONICS	334	2,377,600,446	1,298,780,035	6,042,393
COMPUTER HARDWARE	3341	153,909,186	47,635,370	254,796
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	100,625,142	48,307,630	241,800
AUDIO & VIDEO EQUIPMENT	3343	49,155,098	25,789,091	130,154
SEMICONDUCTORS	3344	696,171,171	363,849,336	1,521,946
INSTRUMENTS	3345	1,350,189,804	794,445,947	3,763,679
SOFTWARE, OTHER MAGNETIC & OPTICAL MEI	3346	27,550,045	18,752,661	130,018
ELECTRICAL EQUIPMENT & APPLIANCES	335	598,468,330	297,688,505	1,382,731
LIGHTING EQUIPMENT	3351	114,757,089	27,692,054	135,366
HOUSEHOLD APPLIANCES	3352	4,541,938	2,905,572	14,017
OTHER ELECTRIC EQUIPMENT	3353, 3359	479,169,303	267,090,879	1,233,348
TRANSPORTATION EQUIPMENT	336	15,636,131,277	13,595,878,198	41,132,172
MOTOR VEHICLES & PARTS	3361, 3362, 3363	394,869,786	274,896,227	1,332,433
AIRCRAFT, AEROSPACE & PARTS	3364	14,871,857,547	13,051,112,267	38,470,654
SHIPS & BOATS	3366	314,707,167	224,233,542	1,107,467
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	54,696,777	45,636,162	221,618
FURNITURE & RELATED PRODUCTS	337	345,669,712	232,898,600	1,142,710
OTHER MANUFACTURING	339	1,037,371,263	597,824,453	2,815,665
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	120,335,747	66,625,798	340,657
DENTAL LABORATORIES	339116	43,605,624	37,475,231	232,888
SPORTING AND ATHLETIC GOODS	33992	244,368,137	70,865,104	349,454
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	629,061,755	422,858,320	1,892,666
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>38,568,123,034</b>	<b>27,101,838,183</b>	<b>126,543,091</b>
DURABLE GOODS	423	18,416,528,149	13,203,937,255	65,257,053
MOTOR VEHICLES & PARTS	4231	2,640,449,809	2,426,144,792	11,938,743
FURNITURE & HOME FURNISHINGS	4232	369,810,449	266,846,776	1,307,179
LUMBER & CONSTRUCTION MATERIALS	4233	1,685,521,693	1,117,281,669	5,257,091
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	3,306,026,109	2,513,899,741	13,085,732
METAL & MINERAL (except Petroleum)	4235	869,703,271	626,324,055	2,986,223
ELECTRICAL EQUIPMENT	4236	2,981,826,016	1,918,268,971	9,662,759
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	894,053,647	753,554,431	3,620,088
MACHINERY & EQUIPMENT	4238	4,055,267,355	2,906,736,795	13,743,796
SPORTING & RECREATIONAL GOODS & SUPPL	423910	352,031,871	173,674,880	854,015
TOY & HOBBY GOODS & SUPPLIES	423920	502,067,209	42,793,239	229,269
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	759,770,720	458,411,906	2,572,158
NONDURABLE GOODS:	424	19,851,416,547	13,744,147,491	60,198,545
PAPER & PAPER PRODUCTS	4241	695,038,814	534,184,562	2,477,685
DRUGS & SUNDRIES	4242	2,160,965,531	1,951,693,500	5,387,505
APPAREL	4243	1,015,999,033	291,956,397	1,437,926
FOOD PRODUCTS	4244	7,888,128,214	4,896,253,311	21,332,800
FARM PRODUCTS	4245	650,418,111	152,376,991	750,333
CHEMICALS & PLASTICS	4246	1,206,451,148	973,601,816	4,715,702
PETROLEUM PRODUCTS	4247	2,268,136,233	1,878,453,965	9,284,339

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
2nd QUARTER, 2014

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
BEER & ALE	424810	243,212,140	227,631,161	1,103,217
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	853,304,588	683,542,812	3,335,356
FARM SUPPLIES	42491	1,032,080,755	845,090,994	4,194,761
TOBACCO & TOBACCO PRODUCTS	42494	356,109,695	280,778,994	1,356,109
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,481,572,285	1,028,582,988	4,822,812
ELECTRONIC MARKETS, AGENTS, BROKERS	425	300,178,338	153,753,437	1,087,493
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>30,973,001,120</b>	<b>27,276,911,972</b>	<b>134,116,033</b>
MOTOR VEHICLES & PARTS	441	5,955,236,148	5,355,892,726	26,933,157
NEW & USED AUTO DEALERS	4411	4,540,149,908	4,132,156,631	20,896,089
RV, BOAT, MOTORCYCLE DEALERS	4412	600,569,313	502,967,573	2,522,525
AUTOMOTIVE PARTS & TIRES	4413	814,516,927	720,768,522	3,514,543
FURNITURE & HOME FURNISHINGS	442	747,194,794	673,913,261	3,226,373
ELECTRONICS & APPLIANCES	443	1,336,462,727	1,159,499,023	6,401,875
HOUSEHOLD APPLIANCES	443141	99,912,001	98,702,991	475,117
ELECTRONIC STORES	443142	1,236,550,726	1,060,796,032	5,926,758
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,377,232,233	2,226,189,765	10,671,647
BUILDING MATERIALS	4441	2,021,462,564	1,919,436,886	9,199,647
LAWN & GARDEN SUPPLIES	4442	355,769,669	306,752,879	1,472,000
FOOD & BEVERAGES (OFF-PREMISES)	445	4,041,905,146	3,851,171,052	18,302,916
GROCERY & CONVENIENCE STORES	4451	3,621,841,761	3,485,101,489	16,699,528
OTHER FOOD STORES/SPECIALTY FOODS	4452	322,714,798	275,473,705	1,169,654
BEER, WINE AND LIQUOR STORES	4453	97,348,587	90,595,858	433,734
DRUG STORES & PERSONAL CARE STORES	446	1,773,033,140	1,592,306,586	7,686,741
GAS STATIONS (INCL. CONVENIENCE STORES)	447	3,180,923,155	2,641,304,344	12,746,419
APPAREL & ACCESSORIES	448	1,238,312,894	1,040,334,182	4,997,725
CLOTHING STORES	4481	994,829,829	820,884,212	3,948,750
SHOE STORES	4482	98,405,319	91,794,017	433,941
JEWELRY & LUGGAGE STORES	4483	145,077,746	127,655,953	615,034
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	709,566,403	597,099,159	2,919,945
SPORTING GOODS	45111	463,247,426	384,575,320	1,874,098
HOBBY & TOY STORES	45112	103,038,174	82,820,756	397,773
SEWING SUPPLIES	45113	36,715,628	34,435,177	164,929
MUSICAL INSTRUMENTS	45114	33,715,475	29,320,111	151,314
BOOK, PERIODICAL & MUSIC STORES	45121	72,849,700	65,947,795	331,831
DEPARTMENT STORES	4521	819,061,695	799,132,161	3,834,886
GENERAL MERCHANDISE STORES	4529	4,843,233,235	4,277,832,784	20,325,689
E-COMMERCE & MAIL ORDER	4541	997,454,257	672,581,317	3,576,820
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,953,385,293	2,389,655,612	12,491,840
<b>TRANSPORTATION</b>	<b>48-492</b>	<b>1,222,844,096</b>	<b>1,056,531,853</b>	<b>6,893,720</b>
AIR TRANSPORTATION	481	19,541,147	16,414,005	147,357
RAILROADS	482	21,175,206	21,175,206	248,688
WATER TRANSPORTATION	483	45,694,634	28,450,583	104,435
TRUCK TRANSPORTATION	484	171,001,415	132,708,830	1,191,662
TRANSIT & GROUND PASSENGER TRANSPORT	485	38,028,298	35,080,883	449,331
PIPELINE TRANSPORTATION	486	3,605,982	3,605,982	29,504
SCENIC & SIGHTSEEING TRANSPORTATION	487	32,529,173	13,515,201	70,462
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	871,426,674	787,213,136	4,449,387
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	19,841,567	18,368,027	202,894
<b>WAREHOUSING &amp; STORAGE</b>	<b>493</b>	<b>170,459,767</b>	<b>154,705,538</b>	<b>882,107</b>
<b>INFORMATION</b>	<b>51</b>	<b>5,033,057,421</b>	<b>4,192,828,337</b>	<b>37,597,645</b>
PUBLISHING (EXCEPT INTERNET)	511	1,001,466,385	639,050,937	4,222,991
NEWSPAPERS	51111	126,400,500	125,598,291	507,747
BOOKS & PERIODICALS	51112, 51113	110,786,953	87,026,583	556,074
SOFTWARE	5112	692,712,839	361,329,400	2,400,649
OTHER PUBLISHERS	51114, 51119	71,566,093	65,096,663	758,521
MOTION PICTURE PRODUCTION	512	208,178,107	176,150,460	1,852,155
RADIO & TV BROADCASTING, CABLE TV	515	538,016,695	440,473,077	5,150,871

TABLE 5: BUSINESS & OCCUPATION TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE BY INDUSTRY (NAICS)  
2nd QUARTER, 2014

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
TELEPHONE & TELECOMMUNICATIONS	517	2,584,578,392	2,485,408,537	21,043,449
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	482,548,226	283,354,756	3,504,462
OTHER INFORMATION SERVICES	519	218,269,616	168,390,570	1,823,717
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>9,367,979,569</u>	<u>7,195,359,550</u>	<u>83,111,770</u>
BANKS & CREDIT UNIONS	522	3,869,590,944	3,101,718,164	43,951,863
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,200,644,137	1,037,039,832	11,123,018
INSURANCE AGENTS & BROKERS	524	1,874,584,625	823,119,426	7,197,779
REAL ESTATE AGENTS & BROKERS	531	1,118,140,302	1,052,493,784	14,600,698
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,190,812,140	1,066,871,767	5,536,917
LESSORS OF NONFINANCIAL INTANGIBLES	533	114,207,421	114,116,577	701,495
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>33,299,132,708</u>	<u>26,254,869,783</u>	<u>290,858,303</u>
<u>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICE</u>	<u>54</u>	<u>11,240,749,123</u>	<u>8,215,809,323</u>	<u>103,059,329</u>
LEGAL SERVICES	5411	1,109,139,510	1,049,313,414	15,263,960
ACCOUNTING SERVICES	5412	1,113,238,989	1,069,566,661	15,864,035
ARCHITECTURAL SERVICES	54131	317,335,503	265,273,932	3,920,733
ENGINEERING SERVICES	54133	1,405,018,017	1,213,813,868	12,065,440
OTHER RELATED SERVICES	54132, 54134-54138	149,709,249	131,845,650	1,680,969
SPECIALIZED DESIGN SERVICES	5414	217,762,254	193,887,828	1,877,759
COMPUTER SYSTEM DESIGN SERVICES	5415	3,537,714,189	1,715,322,023	19,952,484
CONSULTING SERVICES	5416	1,771,192,631	1,457,015,378	19,590,917
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICE	5417	528,157,800	275,886,825	2,482,707
ADVERTISING & PUBLIC RELATIONS	5418	318,188,079	266,925,088	3,659,586
OTHER PROFESSIONAL SERVICES	5419	773,292,902	576,958,656	6,700,739
MANAGEMENT SERVICES	55	63,598,123	55,631,306	620,669
ADMINISTRATIVE & SUPPORT SERVICES	561	3,279,609,038	2,849,230,253	29,237,576
EMPLOYMENT SERVICES	5613	674,349,595	622,743,670	8,228,852
TRAVEL SERVICES	5615	182,520,637	173,565,614	954,422
INVESTIGATION & SECURITY SERVICES	5616	215,645,026	195,022,200	2,272,977
BUILDING SERVICES & JANITORIAL	5617	665,062,192	641,226,743	5,105,509
OTHER	5611, 5612, 5614, 5619	1,542,031,588	1,216,672,026	12,675,816
WASTE TREATMENT/ COLLECTION	562	990,528,407	926,834,591	8,812,457
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	487,833,598	273,982,812	3,385,876
HEALTH SERVICES	62	9,500,992,270	7,502,319,242	105,656,472
AMBULATORY HEALTH CARE SERVICES	621	4,969,295,296	4,200,063,318	60,122,611
PHYSICIANS	6211	2,017,823,263	1,656,887,777	24,575,842
DENTISTS	6212	832,308,029	823,859,400	12,327,981
OTHER HEALTH PRACTITIONERS	6213	652,661,743	610,674,972	8,535,567
OUTPATIENT CARE CENTERS	6214	732,478,239	565,031,899	7,946,862
MEDICAL & DIAGNOSTIC LABORATORIES	6215	296,338,447	184,131,333	2,720,116
HOME HEALTH CARE	6216	235,599,493	224,378,366	2,239,777
OTHER AMBULATORY HEALTH CARE	6219	202,086,082	135,099,571	1,776,466
HOSPITALS	622	3,685,989,874	2,606,620,247	38,092,838
NURSING & RETIREMENT HOMES	623	596,245,819	529,002,136	5,533,398
SOCIAL SERVICES & DAY CARE	624	249,461,281	166,633,541	1,907,625
ARTS, ENTERTAINMENT, & RECREATION	71	760,367,223	593,073,534	5,427,928
PERFORMING ARTS, SPECTATOR SPORTS	711	299,455,710	195,143,497	2,360,560
MUSEUMS, HISTORICAL SITES, ETC.	712	21,876,623	5,804,668	53,585
AMUSEMENT, GAMBLING, RECREATION	713	439,034,890	392,125,369	3,013,783
ACCOMMODATIONS	721	812,565,859	778,124,921	4,056,216
RESTAURANTS, FOOD SERVICES	7223, 7225	3,789,400,700	2,977,330,448	14,906,470
DRINKING PLACES	7224	224,710,912	204,845,407	1,173,141
AUTO REPAIR & SERVICES	8111	675,476,152	642,288,959	3,140,027
OTHER REPAIR SERVICES	8112, 8113, 8114	476,324,805	392,200,084	2,064,411
PERSONAL SERVICES	812	695,993,888	660,070,744	6,933,554
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	262,461,456	253,244,446	3,286,661
DEATH CARE SERVICES	8122	48,288,025	47,207,125	542,329
LAUNDRY & DRY CLEANING	8123	104,817,839	102,219,333	629,104
OTHER PERSONAL SERVICES	8129	280,426,568	257,399,840	2,475,460
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	172,255,473	94,590,151	1,165,647
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>128,727,216</u>	<u>88,538,087</u>	<u>1,218,530</u>
<b>TOTAL ALL INDUSTRIES</b>		<b>174,697,654,567</b>	<b>\$136,941,876,026</b>	<b>\$866,565,659</b>

TABLE 6: STATE RETAIL SALES TAX\*:  
 GROSS INCOME, TAXABLE INCOME & TAX DUE  
 STATEWIDE AMOUNTS BY INDUSTRY (NAICS)  
 2nd QUARTER, 2014

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
<b>RETAIL TRADE</b>	<b>44-45</b>	<b>\$25,388,824,292</b>	<b>\$13,899,529,273</b>	<b>\$903,469,675</b>
MOTOR VEHICLES & PARTS	441	4,448,326,936	3,468,073,673	225,424,854
NEW & USED AUTO DEALERS	4411	3,470,546,082	2,685,927,204	174,585,307
RV, BOAT, MOTORCYCLE DEALERS	4412	500,768,448	369,535,351	24,019,811
AUTOMOTIVE PARTS & TIRE	4413	477,012,406	412,611,118	26,819,736
FURNITURE & HOME FURNISHING	442	572,630,308	515,397,735	33,500,852
ELECTRONICS & APPLIANCE STORES	443	963,721,821	757,206,800	49,218,451
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	1,671,333,549	1,577,724,705	102,552,111
BUILDING MATERIALS	4441	1,446,724,410	1,380,415,604	89,727,012
LAWN & GARDEN SUPPLIES & EQUIP.	4442	224,609,139	197,309,101	12,825,099
FOOD & BEVERAGE STORES	445	3,720,877,947	925,698,556	60,170,421
GROCERY & CONVENIENCE STORES	4451	3,487,440,951	836,467,245	54,370,364
OTHER FOOD & BEVERAGE STORES	4452, 4453	233,436,996	89,231,311	5,800,057
DRUG/HEALTH STORES	446	1,483,974,461	438,902,668	28,528,695
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	2,721,326,749	411,598,462	26,753,926
APPAREL & ACCESSORIES	448	1,141,397,922	948,511,244	61,653,244
CLOTHING & SHOE STORES	4481, 4482	1,010,850,516	836,378,576	54,364,617
JEWELRY & LUGGAGE STORES	4483	130,547,406	112,132,668	7,288,627
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	619,388,306	531,029,119	34,516,904
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	550,390,199	467,033,036	30,357,155
BOOK STORES & NEWS DEALERS	4512	68,998,107	63,996,083	4,159,749
GENERAL MERCHANDISE STORES	452	5,420,236,035	2,502,078,529	162,635,103
DEPARTMENT STORES	4521	810,864,881	694,942,618	45,171,272
GENERAL MERCHANDISE STORES	4529	4,609,371,154	1,807,135,911	117,463,831
E-COMMERCE & MAIL ORDER	4541	763,998,886	451,508,481	29,348,078
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,861,611,372	1,371,799,301	89,167,036
<b>AGRICULTURE, FORESTRY, FISHING</b>	<b>11</b>	<b>44,391,600</b>	<b>27,462,790</b>	<b>1,785,081</b>
<b>MINING</b>	<b>21</b>	<b>17,886,898</b>	<b>14,093,535</b>	<b>916,083</b>
<b>UTILITIES</b>	<b>22</b>	<b>38,816,328</b>	<b>19,210,745</b>	<b>1,248,700</b>
<b>CONSTRUCTION</b>	<b>23</b>	<b>6,471,796,971</b>	<b>5,152,005,902</b>	<b>334,880,565</b>
CONSTRUCTION OF BUILDINGS	236	3,495,728,842	2,802,431,459	182,158,146
HEAVY CONSTRUCTION & HIGHWAYS	237	721,025,202	414,223,476	26,924,530
SPECIAL TRADE CONTRACTORS	238	2,255,042,927	1,935,350,967	125,797,889
<b>MANUFACTURING</b>	<b>31-33</b>	<b>2,568,367,206</b>	<b>631,579,244</b>	<b>41,052,698</b>
<b>WHOLESALE TRADE</b>	<b>42</b>	<b>4,783,305,732</b>	<b>2,293,365,919</b>	<b>149,068,874</b>
DURABLE GOODS	423	3,475,921,755	1,809,090,568	117,590,947
NONDURABLE GOODS	424	1,279,280,287	474,176,311	30,821,485
ELECTRONIC MARKETS, AGENTS & BROKERS	425	28,103,690	10,099,040	656,442
<b>TRANSPORTATION &amp; WAREHOUSING</b>	<b>48-49</b>	<b>190,303,780</b>	<b>125,534,827</b>	<b>8,159,776</b>
<b>INFORMATION</b>	<b>51</b>	<b>1,920,176,253</b>	<b>1,468,500,529</b>	<b>95,452,546</b>
<b>FINANCE, INSURANCE</b>	<b>52</b>	<b>301,557,056</b>	<b>209,177,504</b>	<b>13,596,543</b>
<b>REAL ESTATE, RENTAL/LEASING</b>	<b>53</b>	<b>897,245,010</b>	<b>732,683,131</b>	<b>47,624,425</b>
<b>PROFESSIONAL, SCIENTIFIC &amp; TECHNICAL SERVICES</b>	<b>54</b>	<b>2,169,420,602</b>	<b>649,301,747</b>	<b>42,204,658</b>
<b>MANAGEMENT, EDUCATION &amp; HEALTH SERVICES</b>	<b>55-62</b>	<b>1,330,460,281</b>	<b>812,462,958</b>	<b>52,810,244</b>
<b>ARTS, ENTERTAINMENT &amp; RECREATION</b>	<b>71</b>	<b>337,228,036</b>	<b>314,623,806</b>	<b>20,450,557</b>
<b>ACCOMMODATIONS &amp; FOOD SERVICES</b>	<b>72</b>	<b>3,773,000,759</b>	<b>3,637,079,156</b>	<b>236,410,256</b>
ACCOMMODATIONS	721	768,140,867	731,168,125	47,525,949
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	3,004,859,892	2,905,911,031	188,884,307
<b>OTHER SERVICES</b>	<b>81</b>	<b>1,128,167,196</b>	<b>964,654,467</b>	<b>62,702,651</b>
REPAIR & MAINTENANCE	811	834,977,818	703,746,772	45,743,582
PERSONAL SERVICE	812	263,473,951	239,524,465	15,569,147
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	29,715,427	21,383,230	1,389,922
<b>PUBLIC ADMINISTRATION, OTHER</b>	<b>92.00</b>	<b>22,584,961</b>	<b>22,055,390</b>	<b>1,433,602</b>
<b>TOTAL ALL INDUSTRIES</b>		<b>\$51,383,532,961</b>	<b>\$30,973,320,923</b>	<b>\$2,013,266,934</b>

\*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:  
GROSS INCOME, TAXABLE INCOME & TAX DUE  
STATEWIDE AMOUNTS BY INDUSTRY  
2nd QUARTER, 2014

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED
		GROSS	TAXABLE	STATE TAX
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$277,115,095</u>	<u>\$262,786,536</u>	<u>\$13,211,292</u>
WATER SUPPLY		249,263,481	235,615,706	11,846,323
MISCELLANEOUS		27,851,614	27,170,830	1,364,969
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>158,838,882</u>	<u>85,337,643</u>	<u>3,286,553</u>
SEWERAGE SYSTEMS		85,444,112	31,513,356	1,213,874
MISCELLANEOUS		73,394,770	53,824,287	2,072,679
<u>POWER</u>	<u>3.873%</u>	<u>1,758,753,207</u>	<u>1,500,561,669</u>	<u>58,122,167</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>301,606,640</u>	<u>299,226,337</u>	<u>11,526,041</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>1,326,935,273</u>	<u>403,870,164</u>	<u>7,764,446</u>
LOCAL/SUBURBAN TRANSIT		142,437,571	54,178,737	1,041,970
TRUCKING		994,128,550	250,226,588	4,812,059
RAILROADS		14,522,146	11,131,625	214,396
MISCELLANEOUS		175,847,006	88,333,214	1,696,021
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>182,178,642</u>	<u>122,021,152</u>	<u>781,365</u>
LOCAL/SUBURBAN TRANSIT		40,742,771	33,501,188	214,467
TRUCKING		54,198,883	42,422,856	271,744
MISCELLANEOUS		87,236,988	46,097,108	295,154
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>320,417,423</u>	<u>58,844,360</u>	<u>1,132,286</u>
WATER TRANSPORT		141,887,586	27,551,835	530,647
MISCELLANEOUS		178,529,837	31,292,525	601,639
<b>TOTAL</b>		<b><u>\$4,325,845,162</u></b>	<b><u>\$2,732,647,861</u></b>	<b><u>\$95,824,150</u></b>

## APPENDIX A: Frequently Asked Questions

<b>FAQ Quick Reference -- See Indicated Page for Answer</b>
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**1. General Questions**

**i. What does a "D" in the data mean?**

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

**ii. What are reporting periods?**

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

**iii. Why is the QBR typically published six months after the end of the reporting period?**

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

#### **iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?**

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

#### **v. What is an accrual period?**

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

#### **vi. What is the difference between QBR tables 1 and 5?**

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

## **2. SIC and NAICS Codes**

### **vii. What are SIC and NAICS codes?**

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

### **viii. What is the difference between a SIC and a NAICS code?**

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

### **ix. Can I get SIC code data after 2004?**

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

### **x. Can I compare historical SIC data to the NAICS data?**

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

#### **xi. What do I do if I need historical QBR data in the NAICS version?**

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaiacs>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at [http://dor.wa.gov/content/statistics/QBR\\_Changes.aspx#QBRchart](http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart)

### **3. Unit Counts**

#### **xii. What are units?**

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

#### **xiii. Why do the unit counts differ between quarterly and calendar year data?**

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports.

As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

#### **xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?**

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times.

However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

### **4. Gross Business Income (GBI)**

#### **xv. What is gross business income?**

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**  
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**  
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**  
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

**xvi. Can I get gross business income data by location?**

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

**5. Business and Occupation (B&O) Tax**

**xvii. What is the B&O tax?**

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

**xviii. Do cities levy a B&O tax?**

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

**xix. What is the difference between B&O gross and taxable income?**

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

**xx. Does the B&O tax due amount account for any tax credits?**

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

**xxi. What are the state B&O tax rates?**

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate.

For more information about the B&O tax visit the Department's web site at <http://dor.wa.gov/content/findtaxesandrates/BAndOTax/default.aspx>

**xxii. Can I get B&O tax data by location?**

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

**6. Retail Sales and Use Tax:**

**xxiii. What is the retail sales tax?**

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

**xxiv. Are there exemptions to the retail sales and use taxes?**

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

**xxx. What is the difference between gross and taxable retail sales?**

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

**xxvi. Do the retail sales and use tax due amounts account for any tax credits?**

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

**xxvii. What are the retail sales and use tax rates?**

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at

[http://dor.wa.gov/content/findtaxesandrates/SalesAndUseTaxRates/LocalSales\\_Use.aspx#TaxRateInfo](http://dor.wa.gov/content/findtaxesandrates/SalesAndUseTaxRates/LocalSales_Use.aspx#TaxRateInfo)

or for a specific area, try the Department's Address Lookup system available at

<http://dor.wa.gov/content/findtaxesandrates/salesandusetaxrates/lookupataxrate/>

**7. Public Utility Tax**

**xxviii. What is the public utility tax?**

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

**xxix. What is operating income?**

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

**xxx. What is the difference between gross and taxable operating income?**

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

**xxxi. Does the public utility tax due amount account for any tax credits?**

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

**xxxii. What are the public utility tax rates?**

There are five different rates, depending on the specific utility activity.

- Distribution of water
- Generation/distribution of electrical power
- Telegraph companies, distribution of natural gas, and collection of sewerage
- Urban transportation and watercraft vessels under 65 feet in length
- Railroads, railroad car companies, motor transportation and all other public service businesses

Rate information can be found at

[http://dor.wa.gov/Content/FindTaxesAndRates/OtherTaxes/tax\\_pubutil.aspx](http://dor.wa.gov/Content/FindTaxesAndRates/OtherTaxes/tax_pubutil.aspx).

**xxxiii. Can I get public utility tax data by location?**

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

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**Contact the Department of Revenue, Research & Fiscal Analysis division  
at 360-534-1550  
or email a question to [DORSTATISTICS@DOR.WA.GOV](mailto:DORSTATISTICS@DOR.WA.GOV).**