

WASHINGTON STATE DEPARTMENT OF REVENUE

QUARTERLY BUSINESS REVIEW

Quarter 1, 2016

**A Compilation of Statistics on
Gross Income, Taxable Retail Sales and Accrued Tax Liability
as reported by Washington State Excise Taxpayers
for January, February, March 2016**

**Research and Fiscal Analysis Division
Kathy Oline, Assistant Director**

Contact: (360) 534-1550

July 2016

The Quarterly Business Review can be found on the Internet at http://dor.wa.gov/content/aboutus/statisticsandreports/stats_qbr.aspx

**Please address comments on the Department of Revenue's
Internet services to Taxpayer Services at:**

Communications@DOR.WA.GOV

To inquire about the availability of this document in an alternate format for the visually impaired, please call (360) 705-6715. Teletype (TTY) users, please call 1-800-451-7985.

**STATE OF WASHINGTON QUARTERLY BUSINESS REVIEW
TABLE OF CONTENTS**

	<u>Page</u>
OVERVIEW	1
Table 1: STATE GROSS BUSINESS INCOME BY INDUSTRY (NAICS¹).....	2
Table 2: SUMMARY OF STATE EXCISE TAX RETURN REPORTING Amounts by Tax Types and Tax Classifications	6
Table 3-A: COUNTY TAXABLE RETAIL SALES..... Previous to Current Period Comparison	8
Table 3: TAXABLE RETAIL SALES FOR COUNTIES BY INDUSTRY (NAICS¹)..	9
Table 4-A: CITY TAXABLE RETAIL SALES² Previous to Current Period Comparison 50 Select Cities	29
Table 4: TAXABLE RETAIL SALES² FOR CITIES BY INDUSTRY (NAICS¹) 50 Select Cities	30
Table 5: STATE BUSINESS AND OCCUPATION TAX BY INDUSTRY (NAICS¹)	55
Table 6: STATE RETAIL SALES TAX BY NAICS.....	59
Table 7: STATE PUBLIC UTILITY TAX BY INDUSTRY (NAICS¹) & TAX CLASSIFICATION.....	60
APPENDIX A: FREQUENTLY ASKED QUESTIONS.....	61

¹North American Industry Classification System.

²See the Department of Revenue [Statistics and Reports website](#) for reports and query tools providing further break downs by NAICS and all county and city taxable retail sales.

STATE OF WASHINGTON QUARTERLY BUSINESS REVIEW OVERVIEW

Table 1: STATE GROSS BUSINESS INCOME BY INDUSTRY (NAICS¹)

Gross Business Income (GBI) is the total of Business & Occupation (B&O), Public Utility (PU) and Retail Sales excise taxes reported at the State level.

Table 1 breaks down the State GBI by major and minor industry groups².

- Compares the same period of the prior year to the current year.
- A taxpayer is assigned one NAICS code; therefore, “Units” represents taxpayer count.

Table 2: SUMMARY OF EXCISE TAX RETURN REPORTING

Excise taxes are categorized by the major tax types of State B&O, State Retail Sales & Use, State Public Utility and Other taxes. If a business performs multiple activities, they report under several tax classifications.

Table 2 provides the total Gross, Deductions, Taxable, Rate and Tax Due amounts by State level tax type and tax classification [aka Line code].

Table 3-A: COUNTY TAXABLE RETAIL SALES

*Taxable Retail Sales (TRS) tax applies to the sale, rental, repair, or installation (including labor) of tangible personal property and digital goods purchased by consumers for their own use. Businesses collect and remit both the **State** retail sales tax [Line code 01] and **Local** retail sales tax imposed by the local jurisdiction [Line code 45]. The Local retail sales tax portion is coded to the location:*

- Where the customer receives the goods or services.
- Where an item is shipped or received by the customer.
- Where labor and services are primarily performed.
- If goods are delivered into Washington from outside the state, the delivery address determines the place of sale for collecting sales tax.

Table 3-A provides the total of Local taxable retail sales [Line code 45] reported for each County².

- The amount is for the unincorporated county and all cities within the county.
- Compares same period of the prior year to the current year.
- See Table 4-A for a city breakdown and Table 6 for the State breakdown.

Table 3: TAXABLE RETAIL SALES FOR COUNTIES BY INDUSTRY (NAICS¹)

Table 3 breaks down Table 3-A County TRS by industry groups².

- The amount is for the unincorporated county and all cities within the county.
- A taxpayer may report in many locations; therefore, “Units” is the count of taxpayers who reported TRS coded to that location.
- See Table 4 for a city breakdown and Table 6 for the State breakdown.

¹North American Industry Classification System.

²See the Department of Revenue [Statistics and Reports website](#) for reports and query tools providing further break downs by NAICS and all county and city taxable retail sales.

STATE OF WASHINGTON QUARTERLY BUSINESS REVIEW OVERVIEW

Table 4-A: CITY TAXABLE RETAIL SALES

Table 4-A provides the total of Local taxable retail sales [Line code 45] reported for 50 select cities².

- The amount is the TRS reported for the local jurisdiction.
- Compares the same period of the prior year to the current year.
- See Table 3-A for a county breakdown and Table 6 for the State breakdown.

Table 4: TAXABLE RETAIL SALES FOR SELECT CITIES BY INDUSTRY (NAICS¹)

Table 4 breaks down Table 4-A 50 select cities TRS by industry groups².

- A taxpayer may report in many locations; therefore, “Units” is the count of taxpayers who reported TRS coded to that location.
- See Table 3 for a county breakdown and Table 6 for the State breakdown.

Table 5: STATE BUSINESS AND OCCUPATION TAX BY INDUSTRY (NAICS¹)

The State business and occupation (B&O) tax is a gross receipts tax measured on the value of products, gross proceeds of sales, or gross income of a business. No deductions are allowed for labor, materials, taxes, or other costs of doing business. A business can have multiple activities (classifications). A business may qualify for certain exemptions, deductions, or credits.

Table 5 breaks down the State B&O Gross, Taxable and Tax Due amounts by industry groups².

Table 6: STATE RETAIL SALES TAX BY BY INDUSTRY (NAICS¹)

*Businesses collect and remit both the **State** retail sales tax [Line code 01] and **Local** retail sales tax imposed by the local jurisdiction [Line code 45].*

Table 6 breaks down the State Retail Sales tax [Line code 01] by industry groups².

- See Table 3-County and Table 4-City breakdown of Local TRS reported.

Table 7: STATE PUBLIC UTILITY TAX BY INDUSTRY (NAICS¹) & TAX CLASSIFICATION

The State level public utility tax applies if you engage in activities such as water, sewer distribution, power generation and public transportation. If the public utility tax applies, B&O tax does not.

Table 7 breaks down the State Public Utility taxes by type of utility industry.

¹North American Industry Classification System.

²See the Department of Revenue [Statistics and Reports website](#) for reports and query tools providing further break downs by NAICS and all county and city taxable retail sales.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2016

INDUSTRY	NAICS	UNITS	1ST QUARTER, 2016
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,815</u>	<u>\$810,614,209</u>
CROP & ANIMAL PRODUCTION	111,112	650	266,298,027
FORESTRY & LOGGING	113	515	382,576,544
FISHING & HUNTING	114	134	48,708,229
AG & FORESTRY SUPPORT ACTIVITIES	115	516	113,031,409
<u>MINING</u>	<u>21</u>	<u>136</u>	<u>121,015,890</u>
SAND & GRAVEL, QUARRYING	2123	98	82,406,953
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	38	38,608,937
<u>UTILITIES</u>	<u>22</u>	<u>681</u>	<u>3,808,441,016</u>
HYDROELECTRIC POWER GENERATION	221111	18	397,224,141
ALTERNATIVE POWER GENERATION	221114-221117	13	39,807,508
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	5	154,428,014
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	54	2,184,498,569
NATURAL GAS DISTRIBUTION	2212	10	203,880,639
WATER & SEWER	2213	581	828,602,145
<u>CONSTRUCTION</u>	<u>23</u>	<u>35,813</u>	<u>11,663,934,710</u>
RESIDENTIAL BUILDING & REMODELING	2361	12,486	1,929,768,078
NONRESIDENTIAL BUILDING	2362	970	3,039,176,607
HEAVY CONSTRUCTION & HIGHWAYS	237	1,047	1,113,094,545
SPECIAL TRADE CONTRACTORS	238	21,310	5,581,895,480
ELECTRICAL	23821	2,713	1,175,032,311
PLUMBING & HEATING	23822	2,769	1,096,467,940
PAINTING	23832	2,421	177,877,073
MASONRY/DRYWALL	23814, 23831	1,318	340,645,158
ROOFING	23816	845	236,521,625
OTHER CONTRACTORS	238 not listed above	11,244	2,555,351,373
<u>MANUFACTURING</u>	<u>31-33</u>	<u>9,395</u>	<u>41,069,877,181</u>
FOOD PRODUCTS	311	845	4,202,611,636
MILLING OF GRAINS	3112	25	244,095,763
FRUITS & VEGETABLES	3114	67	941,626,456
DAIRY PRODUCTS	3115	26	565,410,492
MEAT PRODUCTS	3116	73	547,542,883
SEAFOOD PRODUCTS	3117	55	723,706,732
BAKERY PRODUCTS	3118	357	421,874,742
OTHER FOOD ITEMS	3111, 3113, 3119	242	758,354,568
BEVERAGES	312	828	611,278,201
TEXTILES	313,314	267	184,462,497
APPAREL	315	147	42,006,451
LEATHER & ALLIED PRODUCTS	316	32	35,518,527
LUMBER & WOOD PRODUCTS	321	441	2,092,642,558
SAWMILLS	3211	87	793,045,625
PLYWOOD & TRUSSES	3212	50	329,223,880
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	304	970,373,053
PAPER PRODUCTS	322	108	1,565,166,945
PULP & PAPER MILLS	3221	32	1,151,846,612
OTHER PAPER PRODUCTS	3222	76	413,320,333
COMMERCIAL PRINTING	323	698	268,002,860
PETROLEUM & COAL PRODUCTS	324	35	3,224,697,457
PETROLEUM REFINING	32411	13	3,075,295,036
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	22	149,402,421
CHEMICALS	325	552	1,826,423,272
CHEMICALS , PESTICIDES & FERTILIZERS	3251, 3253	86	634,987,266
PHARMACEUTICALS	3254	282	375,645,302
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	30	369,845,115
PAINT, COATING & ADHESIVES	3255	28	30,233,333
SOAP, CLEANING COMPOUND & TOILETRIES	3256	69	216,319,440
OTHER CHEMICAL PRODUCTS	3259	57	199,392,816
PLASTICS & RUBBER PRODUCTS	326	243	791,942,292
NONMETALLIC MINERALS	327	281	676,387,759
PRIMARY METALS	331	114	592,494,652
IRON & STEEL MILLS	3311, 3312	45	196,539,607
ALUMINUM SMELTING	3313	17	183,347,381
OTHER NONFERROUS METALS	3314	16	46,253,583
FOUNDRIES	3315	36	166,354,081

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2016

INDUSTRY	NAICS	UNITS	1ST QUARTER, 2016
FABRICATED METAL PRODUCTS	332	1,192	1,450,411,617
MACHINERY	333	646	1,504,946,572
FARM & CONSTRUCTION IMPLEMENTS	3331	70	119,358,839
INDUSTRIAL MACHINERY	3332	126	289,382,572
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	450	1,096,205,161
COMPUTERS & ELECTRONICS	334	500	2,489,951,690
COMPUTER HARDWARE	3341	38	142,653,391
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	58	137,100,894
AUDIO & VIDEO EQUIPMENT	3343	23	48,475,973
SEMICONDUCTORS	3344	85	732,888,259
INSTRUMENTS	3345	228	1,406,461,448
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	68	22,371,725
ELECTRICAL EQUIPMENT & APPLIANCES	335	148	639,753,543
LIGHTING EQUIPMENT	3351	45	157,177,270
HOUSEHOLD APPLIANCES	3352	13	4,031,904
OTHER ELECTRIC EQUIPMENT	3353, 3359	90	478,544,369
TRANSPORTATION EQUIPMENT	336	461	17,478,949,103
MOTOR VEHICLES & PARTS	3361, 3362, 3363	117	396,983,889
AIRCRAFT, AEROSPACE & PARTS	3364	120	16,684,320,255
SHIPS & BOATS	3366	181	368,086,721
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	43	29,558,238
FURNITURE & RELATED PRODUCTS	337	557	374,856,175
OTHER MANUFACTURING	339	1,300	1,017,373,374
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	116	116,697,969
DENTAL LABORATORIES	339116	235	43,279,617
SPORTING AND ATHLETIC GOODS	33992	105	207,133,254
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	844	650,262,534
WHOLESALE TRADE	42	15,299	36,416,730,290
DURABLE GOODS	423	8,619	17,840,872,793
MOTOR VEHICLES & PARTS	4231	715	2,951,386,130
FURNITURE & HOME FURNISHINGS	4232	473	418,898,458
LUMBER & CONSTRUCTION MATERIALS	4233	722	1,645,620,591
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,618	3,162,076,005
METAL & MINERAL (except Petroleum)	4235	315	688,103,452
ELECTRICAL EQUIPMENT	4236	1,075	2,303,291,645
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	520	885,745,607
MACHINERY & EQUIPMENT	4238	1,958	3,921,313,187
SPORTING & RECREATIONAL GOODS & SUPPL	423910	352	366,365,048
TOY & HOBBY GOODS & SUPPLIES	423920	99	671,076,135
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	772	826,996,535
NONDURABLE GOODS:	424	6,296	18,313,130,357
PAPER & PAPER PRODUCTS	4241	299	643,839,716
DRUGS & SUNDRIES	4242	347	2,337,135,962
APPAREL	4243	428	1,043,788,743
FOOD PRODUCTS	4244	1,813	7,596,379,214
FARM PRODUCTS	4245	259	961,741,178
CHEMICALS & PLASTICS	4246	437	833,617,074
PETROLEUM PRODUCTS	4247	174	1,254,691,546
BEER & ALE	424810	111	222,047,494
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	464	916,568,605
FARM SUPPLIES	42491	263	805,983,459
TOBACCO & TOBACCO PRODUCTS	42494	64	325,098,465
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,637	1,372,238,901
ELECTRONIC MARKETS, AGENTS, BROKERS	425	384	262,727,140

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2016

INDUSTRY	NAICS	UNITS	1ST QUARTER, 2016
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>30,635</u>	<u>30,881,346,451</u>
MOTOR VEHICLES & PARTS	441	2,854	6,416,565,721
NEW & USED AUTO DEALERS	4411	1,297	5,040,051,897
RV, BOAT, MOTORCYCLE DEALERS	4412	522	527,939,034
AUTOMOTIVE PARTS & TIRES	4413	1,035	848,574,790
FURNITURE & HOME FURNISHINGS	442	1,323	794,220,667
ELECTRONICS & APPLIANCES	443	1,907	1,380,990,024
HOUSEHOLD APPLIANCES	443141	185	125,942,132
ELECTRONIC STORES	443142	1,722	1,255,047,892
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,138	2,040,201,944
BUILDING MATERIALS	4441	1,424	1,758,388,340
LAWN & GARDEN SUPPLIES	4442	714	281,813,604
FOOD & BEVERAGES (OFF-PREMISES)	445	3,186	3,919,811,422
GROCERY & CONVENIENCE STORES	4451	1,970	3,495,133,674
OTHER FOOD STORES/SPECIALTY FOODS	4452	731	310,583,956
BEER, WINE AND LIQUOR STORES	4453	485	114,093,792
DRUG STORES & PERSONAL CARE STORES	446	2,236	2,183,938,964
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,533	1,820,319,834
APPAREL & ACCESSORIES	448	2,150	1,140,351,177
CLOTHING STORES	4481	1,509	909,195,028
SHOE STORES	4482	138	90,288,751
JEWELRY & LUGGAGE STORES	4483	503	140,867,398
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	2,071	829,252,636
SPORTING GOODS	45111	1,091	512,344,374
HOBBY & TOY STORES	45112	306	111,472,405
SEWING SUPPLIES	45113	162	39,209,879
MUSICAL INSTRUMENTS	45114	152	35,844,701
BOOK, PERIODICAL & MUSIC STORES	45121	360	130,381,277
DEPARTMENT STORES	4521	26	745,814,765
GENERAL MERCHANDISE STORES	4529	213	5,084,867,132
E-COMMERCE & MAIL ORDER	4541	1,128	1,419,596,726
MISCELLANEOUS RETAILERS	453, 4542, 4543	9,870	3,105,415,439
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>4,876</u>	<u>2,525,003,716</u>
AIR TRANSPORTATION	481	46	21,072,343
RAILROADS	482	11	40,413,120
WATER TRANSPORTATION	483	48	52,315,707
TRUCK TRANSPORTATION	484	2,717	1,013,996,380
TRANSIT & GROUND PASSENGER TRANSPORT	485	351	151,872,216
PIPELINE TRANSPORTATION	486	7	12,040,943
SCENIC & SIGHTSEEING TRANSPORTATION	487	110	15,062,785
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,122	1,104,138,866
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	464	114,091,356
WAREHOUSING & STORAGE	493	190	252,395,685
<u>INFORMATION</u>	<u>51</u>	<u>3,299</u>	<u>5,842,607,240</u>
PUBLISHING (EXCEPT INTERNET)	511	830	1,172,355,145
NEWSPAPERS	51111	103	112,056,448
BOOKS & PERIODICALS	51112, 51113	267	110,357,387
SOFTWARE	5112	372	867,086,055
OTHER PUBLISHERS	51114, 51119	88	82,855,255
MOTION PICTURE PRODUCTION	512	669	235,957,964
RADIO & TV BROADCASTING, CABLE TV	515	137	609,427,696
TELEPHONE & TELECOMMUNICATIONS	517	642	2,920,908,476
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	662	531,319,191
OTHER INFORMATION SERVICES	519	359	372,638,768
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>11,345</u>	<u>10,124,034,137</u>
BANKS & CREDIT UNIONS	522	1,417	4,157,741,420
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,707	1,419,397,384
INSURANCE AGENTS & BROKERS	524	2,539	1,930,246,651
REAL ESTATE AGENTS & BROKERS	531	3,904	1,117,812,624
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,656	1,373,900,073
LESSORS OF NONFINANCIAL INTANGIBLES	533	122	124,935,985

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2016

INDUSTRY	NAICS	UNITS	1ST QUARTER, 2016
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>95,115</u>	<u>36,511,306,143</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICE</u>	<u>54</u>	<u>29,108</u>	<u>13,139,665,700</u>
LEGAL SERVICES	5411	4,839	1,131,566,922
ACCOUNTING SERVICES	5412	2,729	1,569,734,988
ARCHITECTURAL SERVICES	54131	996	384,057,232
ENGINEERING SERVICES	54133	1,646	1,447,508,084
OTHER RELATED SERVICES	54132, 54134-54138	924	162,936,778
SPECIALIZED DESIGN SERVICES	5414	1,839	207,386,611
COMPUTER SYSTEM DESIGN SERVICES	5415	4,623	4,447,891,975
CONSULTING SERVICES	5416	6,912	2,025,984,530
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICE	5417	405	544,209,479
ADVERTISING & PUBLIC RELATIONS	5418	917	318,669,180
OTHER PROFESSIONAL SERVICES	5419	3,278	899,719,921
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>232</u>	<u>476,941,278</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	13,151	3,579,486,033
EMPLOYMENT SERVICES	5613	892	735,253,668
TRAVEL SERVICES	5615	339	171,754,001
INVESTIGATION & SECURITY SERVICES	5616	659	279,206,819
BUILDING SERVICES & JANITORIAL	5617	7,916	648,845,450
OTHER	5611, 5612, 5614, 5619	3,345	1,744,426,095
WASTE TREATMENT/ COLLECTION	562	494	875,550,725
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>2,449</u>	<u>589,961,051</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>14,284</u>	<u>10,712,824,916</u>
AMBULATORY HEALTH CARE SERVICES	621	12,381	5,435,119,157
PHYSICIANS	6211	2,791	2,142,310,396
DENTISTS	6212	3,260	915,488,817
OTHER HEALTH PRACTITIONERS	6213	5,309	739,791,262
OUTPATIENT CARE CENTERS	6214	525	811,487,833
MEDICAL & DIAGNOSTIC LABORATORIES	6215	174	307,705,685
HOME HEALTH CARE	6216	171	289,481,071
OTHER AMBULATORY HEALTH CARE	6219	151	228,854,093
HOSPITALS	622	109	4,378,360,026
NURSING & RETIREMENT HOMES	623	553	596,464,325
SOCIAL SERVICES & DAY CARE	624	1,241	302,881,408
<u>ARTS, ENTERTAINMENT, & RECREATION</u>	<u>71</u>	<u>3,450</u>	<u>691,473,284</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	1,200	188,840,194
MUSEUMS, HISTORICAL SITES, ETC.	712	76	15,795,254
AMUSEMENT, GAMBLING, RECREATION	713	2,174	486,837,836
ACCOMMODATIONS	721	2,100	706,911,394
RESTAURANTS, FOOD SERVICES	7223, 7225	12,139	3,218,004,479
DRINKING PLACES	7224	1,156	229,666,667
AUTO REPAIR & SERVICES	8111	4,980	700,036,050
OTHER REPAIR SERVICES	8112, 8113, 8114	3,301	534,224,432
PERSONAL SERVICES	812	7,223	752,432,991
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	4,757	284,526,168
DEATH CARE SERVICES	8122	191	54,183,623
LAUNDRY & DRY CLEANING	8123	726	109,263,649
OTHER PERSONAL SERVICES	8129	1,549	304,459,551
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	821	167,963,656
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>232</u>	<u>137,608,538</u>
TOTAL ALL INDUSTRIES		208,604	180,028,751,719

NOTE:

A change in the filing requirements became effective July 1, 2015 on the exemption from business and occupation tax on certain manufacturing dairy, fruit and vegetable, and seafood products. Manufacturers must now report their income on the combined excise tax return. This is reflected in the reporting primarily on NAICS 3114, 3115 and 3117.

The manufacturers also take a deduction for the exempt amounts, resulting in no taxable activity.

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
1ST QUARTER, 2016 (\$000)**

STATE BUSINESS AND OCCUPATION TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	63,951	1,040	62,912	0.004840	304
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Sovbean, and Canola Proc.	30	1,579,620	66,394	1,513,226	0.001380	2,088
3	Travel Agent Commissions; International Charter	28	1,663,433	577,849	1,085,584	0.002750	2,985
4	Freight, Brokers and Stevedoring Insurance Agents/Brokers; Child Care	14	624,114	41,908	582,206	0.004840	2,818
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	1,549,828	23,981	1,525,847	0.001380	2,106
6	Processing for Hire/Printing and Publishing	10	476,434	18,603	457,831	0.004840	2,216
7	Manufacturing	7	5,809,449	191,550	5,617,899	0.004840	27,191
8	Royalties	80	521,232	48,836	472,396	0.015000	7,086
9	Wholesaling	3	50,359,638	17,324,596	33,035,042	0.004840	159,890
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	1,252,565	165,392	1,087,173	0.004840	5,262
11	Public or Nonprofit Hospitals	55	3,236,621	787,267	2,449,354	0.015000	36,740
12	For Profit Hospitals, Scientific R&D	135	712,374	485,259	227,115	0.015000	3,407
13	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	693,177	443	692,734	0.004710	3,263
14	Service & Other Activities	4	32,227,979	7,399,598	24,828,381	0.015000	372,426
15	Gambling Contests of Chance (\$50,000 per year or greater)	192	136,046	47,824	88,223	0.016300	1,438
16	Retailing of Interstate Transportation Equip.	19	483,756	130,349	353,407	0.004840	1,710
17	Retailing	2	51,842,100	8,958,023	42,884,077	0.004710	201,984
18	Non-Mfg Aerospace Product Development	188	60,557	6,047	54,510	0.009000	491
19	FAR Part 145 Repair Stations	189	100,571	15,824	84,747	0.002904	246
20	Mfg. of Aluminum/Solar Energy/FAR	190	D	D	D	0.002904	D
21	Wholesaling of Aluminum/Solar Energy	191	D	D	D	0.002904	D
22	Manufacturing of Solar Energy	127	693	693	0	0.002750	0
23	Wholesaling of Solar Energy	128	47,478	2,417	45,061	0.002750	124
24	Mfg. of Commercial Airplanes or Components	195	1,035,648	3,544	1,032,104	0.002904	2,997
25	Whlse of Commercial Airplanes or Components	196	5,169,866	1,161,683	4,008,183	0.002904	11,640
26	Retailing of Commercial Airplanes or Components	197	10,635,473	611,134	10,024,338	0.002904	29,111
27	Publication of Newspapers	126	110,061	710	109,350	0.003500	383
28	Parimutuel Wagering	193	D	D	D	0.001300	D
29	Processing for Hire Timber Products	300	83,446	265	83,181	0.003424	285
30	Extracting Timber, Extracting for Hire Timber	301	83,741	3,262	80,478	0.003424	276
31	Manufacturing of Timber or Wood Products	302	1,028,216	96,589	931,627	0.003424	3,190
32	Wholesaling of Timber or Wood Products	303	2,167,121	1,155,797	1,011,323	0.003424	3,463
33	Sale of Standing Timber	304	10,339	0	10,339	0.003424	35
34	Manufacturing of Semi-Conductors	607	D	D	D	0.002750	D
TOTAL B&O TAXES			173,765,525	39,326,878	134,438,648		885,153
STATE SALES TAX AND USE TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
35	Retail Sales Tax	1	52,083,942	19,686,275	32,397,667	0.065000	2,105,848
36	Use Tax	5	1,432,934	0	1,432,934	0.065000	93,141
TOTAL STATE SALES/USE TAX			53,516,876	19,686,275	33,830,601		2,198,989

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
1ST QUARTER, 2016 (\$000)**

STATE PUBLIC UTILITY TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
37	Water Distribution	60	280,694	12,931	267,763	0.050290	13,466
38	Sewer Collection	61	160,864	66,646	94,218	0.038520	3,629
39	Power	49	2,280,983	334,044	1,946,938	0.038734	75,413
40	Gas Dist., Telegraph	26	525,870	1,802	524,069	0.038520	20,187
41	Motor Transportation, Railroad, Railroad Car	8	1,076,644	697,625	379,020	0.019260	7,300
42	Log Hauling Over Public Highways	125	44,561	18,552	26,008	0.013696	356
43	Urban Transportation/Vessels Under 65 Feet	12	202,381	67,666	134,715	0.006420	865
44	Other Public Service	13	252,317	190,512	61,805	0.019260	1,190
TOTAL PUBLIC UTILITY TAXES			4,824,313	1,389,778	3,434,535		122,406
OTHER TAXES							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
45	Motor Vehicle Sales/Leases	120	3,083,937	0	3,083,937	0.003000	9,252
46	Litter Tax	36	17,560,538	0	17,560,538	0.000150	2,634
47	Tobacco Products	20	6,747	0	6,747	0.950000	6,409
48	Cigar Tax (\$0.67 or more)	194	Cigars	0	403	\$.65 /Cigar	262
49	Little Cigar Tax	198	Cigars	0	6,865	\$.15 /Cigar	1,038
50	Moist Snuff (1.2 oz. or less)	162	Units	0	9,929	\$ 2.52 /Unit	25,082
51	Moist Snuff (more than 1.2 oz.)	163	Units	0	142	\$ 2.10 /Unit	298
52	Spirit Sales to Licensees	251	36,267	750	35,517	0.137000	4,866
53	Spirit Sales to Consumers	252	130,958	33	130,925	0.205000	26,840
54	Spirits Liter Sales to Licensees	253	Liters	0	2,245	\$ 2.4408/Liter	5,479
55	Spirits Liter Sales to Consumers	254	Liters	0	7,269	\$ 3.7708/Liter	27,411
56	Refuse Collection	64	426,732	132,399	294,334	0.036000	10,596
57	Petroleum Products Tax	57	2,561,573	638,363	1,923,211	0.003000	5,770
58	Hazardous Substance	65	3,523,937	77,949	3,445,989	0.007000	24,122
59	IMR	79	38,660	0	38,660	0.060000	2,320
60	Solid Fuel Burning Device Fee	59	Devices	0	1	\$ 30.00 /Device	44
61	Syrup Tax	54	Gallons	0	2,050	\$ 1.00 /Gal	2,050
62	Tire Fee	73	Tires	0	995	\$.90 /Tire	895
63	State/Local Enhanced 911, TRS, WTAP	793	Switch Lines	0	3,780	\$.95 /LINE	3,591
64	Wireless State/Local Enhanced 911 Tax	794	Radio Lines	0	15,780	\$.95 /LINE	14,991
65	VOIP State/Local Enhanced 911 Tax	795	VOIP Lines	0	3,178	\$.95 /LINE	3,019
66	E911 Prepaid Wireless	796	Prepaid Lines	0	2,576	\$.95 /LINE	2,447
TOTAL OTHER TAXES							179,416
						TOTAL STATE TAXES**	\$3,385,965

D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

NOTE: Enhanced 911 taxes include a state and local portion.

Table 3-A
County Taxable Retail Sales Comparing
Quarter 1, 2015 to Quarter 1, 2016
(Dollars in Thousands)

County	Quarter 1, 2015	Quarter 1, 2016	Percent Change
Adams	\$62,960	\$61,920	-1.65%
Asotin	\$65,227	\$67,609	3.65%
Benton	\$782,610	\$864,153	10.42%
Chelan	\$330,256	\$418,575	26.74%
Clallam	\$218,725	\$250,238	14.41%
Clark	\$1,316,117	\$1,443,953	9.71%
Columbia	\$16,900	\$14,224	-15.84%
Cowlitz	\$331,691	\$348,035	4.93%
Douglas	\$159,865	\$172,843	8.12%
Ferry	\$8,075	\$8,762	8.51%
Franklin	\$298,817	\$323,549	8.28%
Garfield	\$6,412	\$5,863	-8.57%
Grant	\$446,947	\$395,155	-11.59%
Grays Harbor	\$204,786	\$211,117	3.09%
Island	\$190,456	\$212,331	11.49%
Jefferson	\$89,095	\$103,550	16.22%
King	\$12,088,336	\$13,378,793	10.68%
Kitsap	\$833,519	\$914,382	9.70%
Kittitas	\$165,354	\$190,164	15.00%
Klickitat	\$51,206	\$55,827	9.03%
Lewis	\$259,422	\$276,969	6.76%
Lincoln	\$24,254	\$20,022	-17.45%
Mason	\$136,631	\$131,181	-3.99%
Okanogan	\$117,560	\$120,884	2.83%
Pacific	\$47,750	\$49,528	3.73%
Pend Oreille	\$31,312	\$24,157	-22.85%
Pierce	\$3,096,636	\$3,364,506	8.65%
San Juan	\$80,101	\$86,909	8.50%
Skagit	\$554,777	\$593,196	6.93%
Skamania	\$18,902	\$22,086	16.85%
Snohomish	\$2,766,933	\$3,025,826	9.36%
Spokane	\$1,857,459	\$1,997,544	7.54%
Stevens	\$81,242	\$83,705	3.03%
Thurston	\$997,639	\$1,083,483	8.61%
Wahkiakum	\$5,592	\$7,334	31.16%
Walla Walla	\$193,964	\$198,466	2.32%
Whatcom	\$795,168	\$839,345	5.56%
Whitman	\$151,496	\$149,203	-1.51%
Yakima	\$828,523	\$849,572	2.54%
Total	\$29,712,715	\$32,364,962	8.93%

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2016

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
RETAIL TRADE	44-45	1,169	\$20,695,290	1,159	\$39,214,543
MOTOR VEHICLES & PARTS	441	68	3,091,943	59	3,368,597
NEW & USED AUTO DEALERS	4411	13	595,951	14	1,585,690
RV, BOAT, MOTORCYCLE DEALERS	4412	4	32,212	15	793,758
AUTOMOTIVE PARTS & TIRE	4413	51	2,463,780	30	989,149
FURNITURE & HOME FURNISHING	442	51	307,841	55	598,049
ELECTRONICS & APPLIANCE STORES	443	95	719,990	89	951,563
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	74	2,164,053	57	1,492,560
BUILDING MATERIALS	4441	51	1,702,851	40	1,363,325
LAWN & GARDEN SUPPLIES & EQUIP.	4442	23	461,202	17	129,235
FOOD & BEVERAGE STORES	445	26	845,512	18	1,982,497
GROCERY & CONVENIENCE STORES	4451	13	841,190	6	1,872,328
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	4,322	12	110,169
DRUG/HEALTH STORES	446	81	236,001	105	1,717,523
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	23	3,355,103	D	D
APPAREL & ACCESSORIES	448	99	183,062	117	247,692
CLOTHING & SHOE STORES	4481, 4482	95	180,954	112	244,196
JEWELRY & LUGGAGE STORES	4483	4	2,108	5	3,496
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	100	359,182	110	834,936
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	71	332,060	80	747,577
BOOK STORES & NEWS DEALERS	4512	29	27,122	30	87,359
GENERAL MERCHANDISE STORES	452	17	5,149,351	20	25,233,469
DEPARTMENT STORES	4521	4	76,562	4	49,500
GENERAL MERCHANDISE STORES	4529	13	5,072,789	16	25,183,969
E-COMMERCE & MAIL ORDER	4541	159	818,519	180	1,193,183
MISCELLANEOUS RETAILERS	453, 4542, 4543	376	3,464,733	347	1,571,692
AGRICULTURE, FORESTRY, FISHING	11	8	55,592	5	22,128
MINING	21	4	41,105	D	D
UTILITIES	22	5	386,223	4	20,355
CONSTRUCTION	23	352	11,378,275	237	8,010,101
CONSTRUCTION OF BUILDINGS	236	69	4,904,926	62	3,213,776
HEAVY CONSTRUCTION & HIGHWAYS	237	22	1,726,034	13	461,519
SPECIAL TRADE CONTRACTORS	238	261	4,747,315	162	4,334,806
MANUFACTURING	31-33	161	2,189,362	186	1,179,189
WHOLESALE TRADE	42	638	12,133,728	629	4,157,900
DURABLE GOODS	423	451	10,332,774	453	2,697,345
NONDURABLE GOODS	424	182	1,742,334	172	1,450,058
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	58,620	4	10,497
TRANSPORTATION & WAREHOUSING	48-49	17	389,771	8	169,870
INFORMATION	51	176	2,610,238	193	2,731,763
FINANCE, INSURANCE	52	43	419,722	40	341,055
REAL ESTATE, RENTAL/LEASING	53	123	1,770,872	96	1,083,878
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	150	1,002,799	167	522,937
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	177	773,483	168	1,219,374
ARTS, ENTERTAINMENT & RECREATION	71	7	234,220	11	677,540
ACCOMMODATIONS & FOOD SERVICES	72	48	4,498,105	39	7,069,375
ACCOMMODATIONS	721	9	540,943	9	1,061,207
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	39	3,957,162	30	6,008,168
OTHER SERVICES	81	134	3,327,280	86	1,176,685
REPAIR & MAINTENANCE	811	97	2,891,581	44	743,679
PERSONAL SERVICE	812	27	382,633	28	271,236
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	53,066	14	161,770
PUBLIC ADMINISTRATION, OTHER	92.00	5	14,201	3	9,062
TOTAL ALL INDUSTRIES		3,217	\$61,920,266	3,032	\$67,609,482

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2016

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,410</u>	<u>\$435,391,290</u>	<u>2,577</u>	<u>\$165,068,238</u>
MOTOR VEHICLES & PARTS	441	203	109,919,065	139	35,800,840
NEW & USED AUTO DEALERS	4411	67	88,276,579	35	27,392,823
RV, BOAT, MOTORCYCLE DEALERS	4412	35	9,218,241	24	2,612,630
AUTOMOTIVE PARTS & TIRE	4413	101	12,424,245	80	5,795,387
FURNITURE & HOME FURNISHING	442	147	16,454,533	115	5,896,486
ELECTRONICS & APPLIANCE STORES	443	325	21,625,730	225	22,900,129
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	185	45,308,241	137	24,103,544
BUILDING MATERIALS	4441	127	40,624,999	98	22,577,189
LAWN & GARDEN SUPPLIES & EQUIP.	4442	58	4,683,242	39	1,526,355
FOOD & BEVERAGE STORES	445	115	21,442,018	101	12,666,327
GROCERY & CONVENIENCE STORES	4451	42	18,994,544	38	10,456,135
OTHER FOOD & BEVERAGE STORES	4452, 4453	73	2,447,474	63	2,210,192
DRUG/HEALTH STORES	446	300	14,824,975	225	4,829,603
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	42	12,360,415	31	4,156,137
APPAREL & ACCESSORIES	448	278	28,677,266	222	4,673,374
CLOTHING & SHOE STORES	4481, 4482	241	25,412,417	198	4,146,555
JEWELRY & LUGGAGE STORES	4483	37	3,264,849	24	526,819
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	296	17,284,737	229	5,792,340
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	223	14,541,781	173	4,810,686
BOOK STORES & NEWS DEALERS	4512	73	2,742,956	56	981,654
GENERAL MERCHANDISE STORES	452	46	100,520,285	31	25,126,618
DEPARTMENT STORES	4521	10	30,990,462	6	7,595,707
GENERAL MERCHANDISE STORES	4529	36	69,529,823	25	17,530,911
E-COMMERCE & MAIL ORDER	4541	346	13,082,510	288	5,532,679
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,127	33,891,515	834	13,590,161
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>26</u>	<u>277,494</u>	<u>21</u>	<u>396,958</u>
<u>MINING</u>	<u>21</u>	<u>6</u>	<u>170,329</u>	<u>5</u>	<u>90,295</u>
<u>UTILITIES</u>	<u>22</u>	<u>13</u>	<u>556,478</u>	<u>8</u>	<u>203,421</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,376</u>	<u>142,547,583</u>	<u>975</u>	<u>99,437,037</u>
CONSTRUCTION OF BUILDINGS	236	369	82,885,767	318	61,352,280
HEAVY CONSTRUCTION & HIGHWAYS	237	60	11,245,612	43	14,868,823
SPECIAL TRADE CONTRACTORS	238	947	48,416,204	614	23,215,934
<u>MANUFACTURING</u>	<u>31-33</u>	<u>710</u>	<u>13,658,365</u>	<u>547</u>	<u>8,755,379</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,976</u>	<u>56,647,867</u>	<u>1,490</u>	<u>35,618,531</u>
DURABLE GOODS	423	1,404	44,351,002	1,064	29,551,866
NONDURABLE GOODS	424	556	12,210,824	417	6,006,563
ELECTRONIC MARKETS, AGENTS & BROKERS	425	16	86,041	9	60,102
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>41</u>	<u>1,334,504</u>	<u>34</u>	<u>1,702,711</u>
<u>INFORMATION</u>	<u>51</u>	<u>483</u>	<u>34,238,935</u>	<u>386</u>	<u>17,069,787</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>121</u>	<u>6,317,062</u>	<u>92</u>	<u>1,185,276</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>324</u>	<u>16,686,518</u>	<u>274</u>	<u>9,908,325</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>560</u>	<u>13,674,521</u>	<u>404</u>	<u>7,320,630</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>723</u>	<u>16,535,134</u>	<u>485</u>	<u>6,138,512</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>77</u>	<u>9,661,607</u>	<u>81</u>	<u>5,179,832</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>375</u>	<u>93,183,668</u>	<u>381</u>	<u>48,468,274</u>
ACCOMMODATIONS	721	45	11,883,792	160	17,151,690
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	330	81,299,876	221	31,316,584
<u>OTHER SERVICES</u>	<u>81</u>	<u>517</u>	<u>23,196,680</u>	<u>361</u>	<u>11,962,237</u>
REPAIR & MAINTENANCE	811	348	18,618,703	251	10,131,651
PERSONAL SERVICE	812	133	4,089,057	80	1,591,649
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	36	488,920	30	238,937
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>75,385</u>	<u>8</u>	<u>69,337</u>
TOTAL ALL INDUSTRIES		10,749	\$864,153,420	8,129	\$418,574,780

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2016

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
RETAIL TRADE	44-45	2,351	\$122,261,871	4,501	\$638,660,355
MOTOR VEHICLES & PARTS	441	115	25,929,228	237	139,329,741
NEW & USED AUTO DEALERS	4411	25	19,435,587	58	109,159,509
RV, BOAT, MOTORCYCLE DEALERS	4412	23	1,516,718	44	6,478,969
AUTOMOTIVE PARTS & TIRE	4413	67	4,976,923	135	23,691,263
FURNITURE & HOME FURNISHING	442	117	3,667,352	211	27,814,553
ELECTRONICS & APPLIANCE STORES	443	194	3,634,725	418	22,414,210
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	152	16,474,987	296	74,240,853
BUILDING MATERIALS	4441	103	13,974,714	215	65,443,342
LAWN & GARDEN SUPPLIES & EQUIP.	4442	49	2,500,273	81	8,797,511
FOOD & BEVERAGE STORES	445	75	11,581,720	192	49,642,823
GROCERY & CONVENIENCE STORES	4451	26	10,900,266	85	44,127,832
OTHER FOOD & BEVERAGE STORES	4452, 4453	49	681,454	107	5,514,991
DRUG/HEALTH STORES	446	195	5,216,603	384	30,975,086
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	4,426,897	99	21,324,137
APPAREL & ACCESSORIES	448	194	1,880,751	340	26,585,013
CLOTHING & SHOE STORES	4481, 4482	173	1,681,913	293	23,591,343
JEWELRY & LUGGAGE STORES	4483	21	198,838	47	2,993,670
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	213	2,984,651	354	16,745,964
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	161	2,627,053	266	14,140,704
BOOK STORES & NEWS DEALERS	4512	52	357,598	88	2,605,260
GENERAL MERCHANDISE STORES	452	34	30,741,980	48	144,000,232
DEPARTMENT STORES	4521	6	2,779,819	8	29,336,008
GENERAL MERCHANDISE STORES	4529	28	27,962,161	40	114,664,224
E-COMMERCE & MAIL ORDER	4541	292	5,298,071	430	28,129,164
MISCELLANEOUS RETAILERS	453, 4542, 4543	743	10,424,906	1,492	57,458,579
AGRICULTURE, FORESTRY, FISHING	11	15	127,193	35	675,697
MINING	21	3	191,733	5	452,970
UTILITIES	22	7	24,675	10	1,885,553
CONSTRUCTION	23	736	44,392,451	2,880	270,543,110
CONSTRUCTION OF BUILDINGS	236	227	21,287,025	893	136,769,408
HEAVY CONSTRUCTION & HIGHWAYS	237	29	8,588,908	89	15,368,215
SPECIAL TRADE CONTRACTORS	238	480	14,516,518	1,898	118,405,487
MANUFACTURING	31-33	445	5,789,961	1,035	20,089,048
WHOLESALE TRADE	42	1,286	15,585,428	2,481	92,311,628
DURABLE GOODS	423	906	12,299,251	1,750	75,839,101
NONDURABLE GOODS	424	375	3,273,114	712	16,347,183
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	13,063	19	125,344
TRANSPORTATION & WAREHOUSING	48-49	39	611,655	94	3,869,844
INFORMATION	51	342	12,994,202	601	86,784,943
FINANCE, INSURANCE	52	84	1,448,107	138	13,441,384
REAL ESTATE, RENTAL/LEASING	53	207	3,169,002	404	29,643,981
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	347	3,297,070	870	21,839,604
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	453	4,803,561	1,258	38,051,879
ARTS, ENTERTAINMENT & RECREATION	71	55	1,395,738	149	15,353,294
ACCOMMODATIONS & FOOD SERVICES	72	269	24,210,818	681	163,925,950
ACCOMMODATIONS	721	89	4,622,918	41	17,285,176
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	180	19,587,900	640	146,640,774
OTHER SERVICES	81	356	9,786,905	983	46,081,755
REPAIR & MAINTENANCE	811	250	8,528,443	658	37,961,208
PERSONAL SERVICE	812	77	1,010,061	284	7,617,608
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	29	248,401	41	502,939
PUBLIC ADMINISTRATION, OTHER	92.00	8	147,566	13	342,160
TOTAL ALL INDUSTRIES		7,003	\$250,237,936	16,138	\$1,443,953,155

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2016

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
RETAIL TRADE	44-45	602	\$2,845,693	2,459	\$184,770,665
MOTOR VEHICLES & PARTS	441	21	325,543	139	60,163,013
NEW & USED AUTO DEALERS	4411	D	D	32	48,375,195
RV, BOAT, MOTORCYCLE DEALERS	4412	D	D	18	2,823,867
AUTOMOTIVE PARTS & TIRE	4413	17	120,255	89	8,963,951
FURNITURE & HOME FURNISHING	442	27	131,082	100	4,116,643
ELECTRONICS & APPLIANCE STORES	443	45	233,021	210	5,279,805
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	30	363,362	187	21,075,764
BUILDING MATERIALS	4441	19	327,179	138	16,785,449
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	36,183	49	4,290,315
FOOD & BEVERAGE STORES	445	8	423,501	72	12,997,725
GROCERY & CONVENIENCE STORES	4451	4	421,175	28	11,525,468
OTHER FOOD & BEVERAGE STORES	4452, 4453	4	2,326	44	1,472,257
DRUG/HEALTH STORES	446	42	102,131	206	7,610,411
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	388,006	47	10,855,377
APPAREL & ACCESSORIES	448	67	28,597	195	2,642,905
CLOTHING & SHOE STORES	4481, 4482	65	28,447	174	1,685,195
JEWELRY & LUGGAGE STORES	4483	D	D	21	957,710
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	63	57,972	205	4,673,501
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	42	48,854	155	4,491,144
BOOK STORES & NEWS DEALERS	4512	21	9,118	50	182,357
GENERAL MERCHANDISE STORES	452	11	31,444	34	36,116,958
DEPARTMENT STORES	4521	4	15,832	9	9,174,998
GENERAL MERCHANDISE STORES	4529	7	15,612	25	26,941,960
E-COMMERCE & MAIL ORDER	4541	107	292,166	259	5,736,398
MISCELLANEOUS RETAILERS	453, 4542, 4543	175	468,868	805	13,502,165
AGRICULTURE, FORESTRY, FISHING	11	D	D	22	335,410
MINING	21	D	D	11	719,411
UTILITIES	22	D	D	12	306,770
CONSTRUCTION	23	103	3,409,484	1,114	46,947,587
CONSTRUCTION OF BUILDINGS	236	23	438,984	234	12,083,911
HEAVY CONSTRUCTION & HIGHWAYS	237	7	2,028,607	55	15,808,850
SPECIAL TRADE CONTRACTORS	238	73	941,893	825	19,054,826
MANUFACTURING	31-33	47	162,949	487	5,824,244
WHOLESALE TRADE	42	270	3,137,275	1,417	21,092,897
DURABLE GOODS	423	172	2,352,553	1,013	16,750,266
NONDURABLE GOODS	424	95	780,023	398	4,323,124
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	4,699	6	19,507
TRANSPORTATION & WAREHOUSING	48-49	6	47,774	47	1,296,305
INFORMATION	51	113	677,776	363	17,776,185
FINANCE, INSURANCE	52	23	177,108	98	2,228,117
REAL ESTATE, RENTAL/LEASING	53	55	1,216,543	247	7,831,843
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	66	199,567	361	3,993,098
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	84	592,879	534	5,197,837
ARTS, ENTERTAINMENT & RECREATION	71	D	D	43	1,826,918
ACCOMMODATIONS & FOOD SERVICES	72	16	711,850	216	36,851,600
ACCOMMODATIONS	721	5	283,209	36	3,144,091
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	11	428,641	180	33,707,509
OTHER SERVICES	81	49	995,268	372	10,821,004
REPAIR & MAINTENANCE	811	27	911,852	271	8,749,320
PERSONAL SERVICE	812	13	48,593	72	1,579,271
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	34,823	29	492,413
PUBLIC ADMINISTRATION, OTHER	92-00	5	5,994	12	215,285
TOTAL ALL INDUSTRIES		1,447	\$14,223,577	7,815	\$348,035,176

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2016

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
RETAIL TRADE	44-45	1,503	\$89,562,029	713	\$3,999,310
MOTOR VEHICLES & PARTS	441	83	22,721,943	33	730,208
NEW & USED AUTO DEALERS	4411	15	19,521,062	6	227,775
RV, BOAT, MOTORCYCLE DEALERS	4412	15	627,731	5	1,677
AUTOMOTIVE PARTS & TIRE	4413	53	2,573,150	22	500,756
FURNITURE & HOME FURNISHING	442	65	2,962,240	24	101,385
ELECTRONICS & APPLIANCE STORES	443	121	10,170,200	51	105,450
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	94	3,110,080	33	599,960
BUILDING MATERIALS	4441	69	2,915,318	24	346,016
LAWN & GARDEN SUPPLIES & EQUIP.	4442	25	194,762	9	253,944
FOOD & BEVERAGE STORES	445	41	3,365,920	13	502,956
GROCERY & CONVENIENCE STORES	4451	16	3,131,575	6	499,054
OTHER FOOD & BEVERAGE STORES	4452, 4453	25	234,345	7	3,902
DRUG/HEALTH STORES	446	106	2,009,824	54	119,845
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	2,040,150	13	746,104
APPAREL & ACCESSORIES	448	140	2,215,306	71	52,893
CLOTHING & SHOE STORES	4481, 4482	126	1,487,461	70	52,573
JEWELRY & LUGGAGE STORES	4483	14	727,845	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	132	3,066,571	74	63,590
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	95	3,040,565	55	56,105
BOOK STORES & NEWS DEALERS	4512	37	26,006	19	7,485
GENERAL MERCHANDISE STORES	452	30	26,575,023	11	48,213
DEPARTMENT STORES	4521	7	5,576,565	4	20,670
GENERAL MERCHANDISE STORES	4529	23	20,998,458	7	27,543
E-COMMERCE & MAIL ORDER	4541	214	2,383,092	121	476,387
MISCELLANEOUS RETAILERS	453, 4542, 4543	465	8,941,680	215	452,319
AGRICULTURE, FORESTRY, FISHING	11	9	77,526	3	1,156
MINING	21	4	7,439	D	D
UTILITIES	22	5	137,629	D	D
CONSTRUCTION	23	516	21,107,286	87	886,411
CONSTRUCTION OF BUILDINGS	236	139	6,131,243	21	349,107
HEAVY CONSTRUCTION & HIGHWAYS	237	26	2,293,123	6	17,940
SPECIAL TRADE CONTRACTORS	238	351	12,682,920	60	519,364
MANUFACTURING	31-33	236	3,204,691	63	157,708
WHOLESALE TRADE	42	776	15,500,070	274	1,136,815
DURABLE GOODS	423	522	13,516,372	191	922,889
NONDURABLE GOODS	424	250	1,969,079	82	213,874
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	14,619	D	D
TRANSPORTATION & WAREHOUSING	48-49	26	518,366	3	5,781
INFORMATION	51	237	7,107,377	117	1,043,563
FINANCE, INSURANCE	52	53	459,635	33	40,813
REAL ESTATE, RENTAL/LEASING	53	142	3,518,108	41	214,935
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	216	15,765,945	80	176,519
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	272	1,897,953	64	45,345
ARTS, ENTERTAINMENT & RECREATION	71	19	1,097,987	5	6,125
ACCOMMODATIONS & FOOD SERVICES	72	74	10,203,960	24	696,700
ACCOMMODATIONS	721	8	701,841	8	137,719
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	66	9,502,119	16	558,981
OTHER SERVICES	81	148	2,660,456	41	328,573
REPAIR & MAINTENANCE	811	97	1,898,715	25	279,677
PERSONAL SERVICE	812	35	678,901	9	34,056
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	82,840	7	14,840
PUBLIC ADMINISTRATION, OTHER	92-00	6	16,783	D	D
TOTAL ALL INDUSTRIES		4,242	\$172,843,240	1,551	\$8,762,492

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2016

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
RETAIL TRADE	44-45	2,132	\$154,779,137	402	\$1,499,971
MOTOR VEHICLES & PARTS	441	129	82,248,256	13	72,514
NEW & USED AUTO DEALERS	4411	30	57,457,856	3	46,559
RV, BOAT, MOTORCYCLE DEALERS	4412	19	14,646,327	3	1,551
AUTOMOTIVE PARTS & TIRE	4413	80	10,144,073	7	24,404
FURNITURE & HOME FURNISHING	442	83	3,443,267	11	34,780
ELECTRONICS & APPLIANCE STORES	443	185	4,670,541	28	84,956
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	120	12,991,038	17	136,954
BUILDING MATERIALS	4441	83	11,177,402	16	136,731
LAWN & GARDEN SUPPLIES & EQUIP.	4442	37	1,813,636	D	D
FOOD & BEVERAGE STORES	445	68	7,251,622	5	226,276
GROCERY & CONVENIENCE STORES	4451	29	6,940,305	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	39	311,317	4	394
DRUG/HEALTH STORES	446	167	4,138,426	26	84,492
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	30	6,156,103	D	D
APPAREL & ACCESSORIES	448	200	1,469,051	39	15,836
CLOTHING & SHOE STORES	4481, 4482	181	1,381,184	39	15,836
JEWELRY & LUGGAGE STORES	4483	19	87,867	0	0
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	168	1,256,210	46	32,577
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	121	671,075	33	30,121
BOOK STORES & NEWS DEALERS	4512	47	585,135	13	2,456
GENERAL MERCHANDISE STORES	452	28	15,926,867	12	17,094
DEPARTMENT STORES	4521	4	318,382	4	5,471
GENERAL MERCHANDISE STORES	4529	24	15,608,485	8	11,623
E-COMMERCE & MAIL ORDER	4541	248	3,698,063	78	127,733
MISCELLANEOUS RETAILERS	453, 4542, 4543	706	11,529,693	126	424,324
AGRICULTURE, FORESTRY, FISHING	11	14	294,572	4	1,507
MINING	21	6	81,411	D	D
UTILITIES	22	6	67,973	D	D
CONSTRUCTION	23	870	42,784,919	72	630,772
CONSTRUCTION OF BUILDINGS	236	214	17,996,287	12	124,859
HEAVY CONSTRUCTION & HIGHWAYS	237	42	2,365,045	4	4,756
SPECIAL TRADE CONTRACTORS	238	614	22,423,587	56	501,157
MANUFACTURING	31-33	380	7,316,390	37	62,336
WHOLESALE TRADE	42	1,306	47,722,758	179	2,091,902
DURABLE GOODS	423	911	40,567,997	127	1,997,037
NONDURABLE GOODS	424	385	7,105,171	51	94,836
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	49,590	D	D
TRANSPORTATION & WAREHOUSING	48-49	41	1,805,893	D	D
INFORMATION	51	310	10,926,894	84	395,920
FINANCE, INSURANCE	52	94	4,018,056	16	93,541
REAL ESTATE, RENTAL/LEASING	53	227	8,253,148	43	556,276
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	327	2,900,071	50	87,469
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	411	6,120,780	48	77,189
ARTS, ENTERTAINMENT & RECREATION	71	34	1,955,547	0	0
ACCOMMODATIONS & FOOD SERVICES	72	151	23,572,766	7	143,325
ACCOMMODATIONS	721	21	3,576,027	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	130	19,996,739	6	140,173
OTHER SERVICES	81	281	10,187,554	31	185,919
REPAIR & MAINTENANCE	811	216	8,226,080	16	128,837
PERSONAL SERVICE	812	49	1,820,524	11	56,509
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	140,950	4	573
PUBLIC ADMINISTRATION, OTHER	92-00	8	761,481	4	8,759
TOTAL ALL INDUSTRIES		6,598	\$323,549,350	981	\$5,862,509

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2016

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
RETAIL TRADE	44-45	2,337	\$142,217,247	2,164	\$101,702,672
MOTOR VEHICLES & PARTS	441	158	33,683,999	102	26,552,215
NEW & USED AUTO DEALERS	4411	40	22,604,770	28	19,233,946
RV, BOAT, MOTORCYCLE DEALERS	4412	26	3,027,294	13	1,985,873
AUTOMOTIVE PARTS & TIRE	4413	92	8,051,935	61	5,332,396
FURNITURE & HOME FURNISHING	442	96	3,930,307	101	3,252,233
ELECTRONICS & APPLIANCE STORES	443	197	8,215,461	179	2,983,452
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	152	20,909,892	140	13,548,622
BUILDING MATERIALS	4441	109	16,494,612	96	12,378,030
LAWN & GARDEN SUPPLIES & EQUIP.	4442	43	4,415,280	44	1,170,592
FOOD & BEVERAGE STORES	445	82	9,743,476	91	9,672,908
GROCERY & CONVENIENCE STORES	4451	43	9,418,735	47	9,132,039
OTHER FOOD & BEVERAGE STORES	4452, 4453	39	324,741	44	540,869
DRUG/HEALTH STORES	446	177	3,843,186	177	4,493,637
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	48	8,596,541	35	6,193,567
APPAREL & ACCESSORIES	448	180	2,912,534	176	1,374,035
CLOTHING & SHOE STORES	4481, 4482	164	2,492,267	156	1,110,715
JEWELRY & LUGGAGE STORES	4483	16	420,267	20	263,320
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	183	3,289,391	184	1,593,625
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	135	2,610,393	132	1,295,324
BOOK STORES & NEWS DEALERS	4512	48	678,998	52	298,301
GENERAL MERCHANDISE STORES	452	37	25,349,080	33	18,508,736
DEPARTMENT STORES	4521	7	3,565,637	6	3,441,199
GENERAL MERCHANDISE STORES	4529	30	21,783,443	27	15,067,537
E-COMMERCE & MAIL ORDER	4541	254	5,322,783	242	3,834,610
MISCELLANEOUS RETAILERS	453, 4542, 4543	773	16,420,597	704	9,695,032
AGRICULTURE, FORESTRY, FISHING	11	20	747,821	19	357,548
MINING	21	7	238,025	4	374,278
UTILITIES	22	11	1,160,710	7	19,640
CONSTRUCTION	23	843	59,805,943	734	26,296,725
CONSTRUCTION OF BUILDINGS	236	208	33,866,499	221	12,535,446
HEAVY CONSTRUCTION & HIGHWAYS	237	51	3,544,128	40	2,448,510
SPECIAL TRADE CONTRACTORS	238	584	22,395,316	473	11,312,769
MANUFACTURING	31-33	452	9,787,322	398	4,437,428
WHOLESALE TRADE	42	1,459	79,225,805	1,178	17,456,280
DURABLE GOODS	423	1,038	67,425,345	821	13,047,606
NONDURABLE GOODS	424	410	11,761,794	350	4,354,666
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	38,666	7	54,008
TRANSPORTATION & WAREHOUSING	48-49	35	1,150,720	27	485,439
INFORMATION	51	356	19,549,352	325	12,495,508
FINANCE, INSURANCE	52	94	2,496,818	81	1,517,992
REAL ESTATE, RENTAL/LEASING	53	231	10,697,341	209	3,904,810
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	354	18,634,688	307	3,273,682
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	421	7,566,979	374	3,318,704
ARTS, ENTERTAINMENT & RECREATION	71	42	1,492,233	44	1,237,157
ACCOMMODATIONS & FOOD SERVICES	72	230	26,398,063	292	28,286,132
ACCOMMODATIONS	721	49	4,254,565	109	8,550,136
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	181	22,143,498	183	19,735,996
OTHER SERVICES	81	365	13,972,935	274	5,525,109
REPAIR & MAINTENANCE	811	264	12,015,953	184	4,165,726
PERSONAL SERVICE	812	71	1,619,510	61	1,011,999
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	30	337,472	29	347,384
PUBLIC ADMINISTRATION, OTHER	92.00	7	13,349	7	428,004
TOTAL ALL INDUSTRIES		7,264	\$395,155,351	6,444	\$211,117,108

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2016

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
RETAIL TRADE	44-45	2,448	\$79,869,551	1,750	\$32,880,475
MOTOR VEHICLES & PARTS	441	107	6,289,765	76	3,085,232
NEW & USED AUTO DEALERS	4411	19	2,898,043	14	308,210
RV, BOAT, MOTORCYCLE DEALERS	4412	20	247,836	22	837,062
AUTOMOTIVE PARTS & TIRE	4413	68	3,143,886	40	1,939,960
FURNITURE & HOME FURNISHING	442	146	4,395,983	93	1,469,634
ELECTRONICS & APPLIANCE STORES	443	184	4,638,514	146	1,278,513
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	184	15,201,061	142	5,803,682
BUILDING MATERIALS	4441	134	14,166,891	92	5,231,414
LAWN & GARDEN SUPPLIES & EQUIP.	4442	50	1,034,170	50	572,268
FOOD & BEVERAGE STORES	445	63	8,351,059	50	3,741,490
GROCERY & CONVENIENCE STORES	4451	14	7,510,002	13	3,565,182
OTHER FOOD & BEVERAGE STORES	4452, 4453	49	841,057	37	176,308
DRUG/HEALTH STORES	446	183	4,639,468	137	2,469,651
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	4,000,860	12	1,707,930
APPAREL & ACCESSORIES	448	205	1,917,447	160	1,098,117
CLOTHING & SHOE STORES	4481, 4482	182	1,551,021	150	995,862
JEWELRY & LUGGAGE STORES	4483	23	366,426	10	102,255
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	221	1,634,601	158	850,183
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	165	1,424,292	119	653,210
BOOK STORES & NEWS DEALERS	4512	56	210,309	39	196,973
GENERAL MERCHANDISE STORES	452	30	11,010,169	24	3,189,397
DEPARTMENT STORES	4521	5	545,139	4	212,292
GENERAL MERCHANDISE STORES	4529	25	10,465,030	20	2,977,105
E-COMMERCE & MAIL ORDER	4541	297	7,113,088	227	2,933,038
MISCELLANEOUS RETAILERS	453, 4542, 4543	808	10,677,536	525	5,253,608
AGRICULTURE, FORESTRY, FISHING	11	22	305,389	15	254,485
MINING	21	D	D	5	64,078
UTILITIES	22	8	257,680	4	5,708
CONSTRUCTION	23	1,299	49,698,278	647	28,865,853
CONSTRUCTION OF BUILDINGS	236	363	29,589,155	185	17,794,344
HEAVY CONSTRUCTION & HIGHWAYS	237	51	2,629,942	31	2,131,292
SPECIAL TRADE CONTRACTORS	238	885	17,479,181	431	8,940,217
MANUFACTURING	31-33	497	5,240,659	343	2,540,171
WHOLESALE TRADE	42	1,197	14,592,537	896	7,076,991
DURABLE GOODS	423	804	6,903,354	607	4,645,864
NONDURABLE GOODS	424	386	7,668,857	284	2,425,500
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	20,326	5	5,627
TRANSPORTATION & WAREHOUSING	48-49	25	273,740	19	362,180
INFORMATION	51	341	13,609,122	256	5,716,514
FINANCE, INSURANCE	52	80	1,494,623	60	812,740
REAL ESTATE, RENTAL/LEASING	53	214	4,348,448	145	2,155,801
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	353	3,849,593	230	2,930,289
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	580	8,098,408	324	2,620,925
ARTS, ENTERTAINMENT & RECREATION	71	67	2,217,278	32	723,064
ACCOMMODATIONS & FOOD SERVICES	72	219	22,048,467	139	11,371,211
ACCOMMODATIONS	721	71	3,097,256	49	3,728,625
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	148	18,951,211	90	7,642,586
OTHER SERVICES	81	293	6,312,672	190	4,668,718
REPAIR & MAINTENANCE	811	207	4,883,034	129	4,297,945
PERSONAL SERVICE	812	61	993,620	44	307,680
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	436,018	17	63,093
PUBLIC ADMINISTRATION, OTHER	92.00	6	57,541	7	500,699
TOTAL ALL INDUSTRIES		7,651	\$212,331,393	5,062	\$103,549,902

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2016

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
RETAIL TRADE	44-45	12,138	\$4,753,723,045	4,016	481,613,688
MOTOR VEHICLES & PARTS	441	770	1,129,917,492	186	133,190,535
NEW & USED AUTO DEALERS	4411	321	958,953,111	49	108,448,674
RV, BOAT, MOTORCYCLE DEALERS	4412	142	75,523,557	33	9,767,794
AUTOMOTIVE PARTS & TIRE	4413	307	95,440,824	104	14,974,067
FURNITURE & HOME FURNISHING	442	644	239,972,130	212	16,165,916
ELECTRONICS & APPLIANCE STORES	443	993	386,490,799	331	19,464,187
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	764	362,940,792	283	59,597,932
BUILDING MATERIALS	4441	555	338,221,092	190	52,213,409
LAWN & GARDEN SUPPLIES & EQUIP.	4442	209	24,719,700	93	7,384,523
FOOD & BEVERAGE STORES	445	1,068	295,371,710	158	33,477,160
GROCERY & CONVENIENCE STORES	4451	657	264,701,353	64	31,744,042
OTHER FOOD & BEVERAGE STORES	4452, 4453	411	30,670,357	94	1,733,118
DRUG/HEALTH STORES	446	845	225,001,160	313	18,524,091
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	345	87,457,739	57	11,150,019
APPAREL & ACCESSORIES	448	1,033	406,481,582	337	18,729,568
CLOTHING & SHOE STORES	4481, 4482	806	359,720,103	280	15,780,287
JEWELRY & LUGGAGE STORES	4483	227	46,761,479	57	2,949,281
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	853	205,828,452	345	17,939,146
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	665	175,332,891	256	14,861,144
BOOK STORES & NEWS DEALERS	4512	188	30,495,561	89	3,078,002
GENERAL MERCHANDISE STORES	452	97	657,179,031	46	93,393,223
DEPARTMENT STORES	4521	12	212,591,885	8	21,960,043
GENERAL MERCHANDISE STORES	4529	85	444,587,146	38	71,433,180
E-COMMERCE & MAIL ORDER	4541	688	255,968,655	393	21,017,217
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,038	501,113,503	1,355	38,964,694
AGRICULTURE, FORESTRY, FISHING	11	101	3,434,487	31	493,437
MINING	21	20	1,227,984	6	224,761
UTILITIES	22	41	3,729,994	14	167,122
CONSTRUCTION	23	12,937	2,969,968,584	2,466	134,985,450
CONSTRUCTION OF BUILDINGS	236	5,063	2,010,945,382	791	68,430,894
HEAVY CONSTRUCTION & HIGHWAYS	237	329	163,889,770	76	13,291,855
SPECIAL TRADE CONTRACTORS	238	7,545	795,133,432	1,599	53,262,701
MANUFACTURING	31-33	3,241	247,836,290	910	11,258,669
WHOLESALE TRADE	42	4,848	945,868,288	2,087	43,403,539
DURABLE GOODS	423	3,386	804,188,921	1,442	31,924,289
NONDURABLE GOODS	424	1,410	139,256,124	630	11,444,546
ELECTRONIC MARKETS, AGENTS & BROKERS	425	52	2,423,243	15	34,704
TRANSPORTATION & WAREHOUSING	48-49	402	61,374,394	56	1,524,434
INFORMATION	51	1,212	706,472,069	535	48,548,791
FINANCE, INSURANCE	52	240	119,455,750	114	6,858,078
REAL ESTATE, RENTAL/LEASING	53	1,141	375,394,804	352	17,053,305
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	3,496	472,135,837	694	12,643,358
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	5,488	440,001,449	1,108	22,529,156
ARTS, ENTERTAINMENT & RECREATION	71	1,033	161,099,539	115	8,112,858
ACCOMMODATIONS & FOOD SERVICES	72	5,350	1,697,816,851	509	95,538,020
ACCOMMODATIONS	721	377	372,018,559	53	6,653,004
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	4,973	1,325,798,292	456	88,885,016
OTHER SERVICES	81	4,383	415,548,677	722	28,919,932
REPAIR & MAINTENANCE	811	2,552	244,246,635	509	22,678,988
PERSONAL SERVICE	812	1,641	164,169,094	171	5,912,247
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	190	7,132,948	42	328,697
PUBLIC ADMINISTRATION, OTHER	92-00	36	3,704,984	16	507,010
TOTAL ALL INDUSTRIES		56,107	\$13,378,793,026	13,751	914,381,608

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2016

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
RETAIL TRADE	44-45	1,947	\$68,227,263	1,284	\$14,383,473
MOTOR VEHICLES & PARTS	441	92	18,539,749	59	1,726,739
NEW & USED AUTO DEALERS	4411	19	10,602,843	6	278,568
RV, BOAT, MOTORCYCLE DEALERS	4412	21	4,411,106	9	6,119
AUTOMOTIVE PARTS & TIRE	4413	52	3,525,800	44	1,442,052
FURNITURE & HOME FURNISHING	442	93	2,490,339	63	394,874
ELECTRONICS & APPLIANCE STORES	443	159	2,720,927	100	563,171
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	123	6,993,494	84	1,804,332
BUILDING MATERIALS	4441	86	4,365,610	61	1,094,951
LAWN & GARDEN SUPPLIES & EQUIP.	4442	37	2,627,884	23	709,381
FOOD & BEVERAGE STORES	445	53	6,326,118	26	1,904,068
GROCERY & CONVENIENCE STORES	4451	16	5,808,539	10	1,813,787
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	517,579	16	90,281
DRUG/HEALTH STORES	446	155	2,377,377	96	1,208,235
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	28	4,687,470	14	1,691,802
APPAREL & ACCESSORIES	448	175	1,391,840	125	157,958
CLOTHING & SHOE STORES	4481, 4482	153	1,082,991	120	153,740
JEWELRY & LUGGAGE STORES	4483	22	308,849	5	4,218
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	173	1,676,064	118	318,550
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	129	1,530,070	87	288,434
BOOK STORES & NEWS DEALERS	4512	44	145,994	31	30,116
GENERAL MERCHANDISE STORES	452	27	9,938,809	17	149,354
DEPARTMENT STORES	4521	4	137,163	4	76,062
GENERAL MERCHANDISE STORES	4529	23	9,801,646	13	73,292
E-COMMERCE & MAIL ORDER	4541	245	3,680,303	198	1,510,663
MISCELLANEOUS RETAILERS	453, 4542, 4543	624	7,404,773	384	2,953,727
AGRICULTURE, FORESTRY, FISHING	11	21	366,146	17	190,049
MINING	21	5	23,964	3	215,501
UTILITIES	22	7	109,657	0	0
CONSTRUCTION	23	690	38,221,142	372	12,285,605
CONSTRUCTION OF BUILDINGS	236	196	17,114,921	104	5,255,618
HEAVY CONSTRUCTION & HIGHWAYS	237	40	7,744,015	22	1,653,534
SPECIAL TRADE CONTRACTORS	238	454	13,362,206	246	5,376,453
MANUFACTURING	31-33	345	2,952,297	185	1,974,356
WHOLESALE TRADE	42	1,045	13,949,047	726	9,940,015
DURABLE GOODS	423	713	9,786,975	523	7,233,263
NONDURABLE GOODS	424	327	4,137,198	199	2,706,148
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	24,874	4	604
TRANSPORTATION & WAREHOUSING	48-49	25	1,057,360	18	955,850
INFORMATION	51	288	7,077,701	219	3,552,195
FINANCE, INSURANCE	52	71	1,110,808	46	562,885
REAL ESTATE, RENTAL/LEASING	53	178	3,697,314	116	1,574,041
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	277	2,807,508	167	4,129,513
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	333	7,597,919	185	752,871
ARTS, ENTERTAINMENT & RECREATION	71	48	10,654,217	15	204,825
ACCOMMODATIONS & FOOD SERVICES	72	172	27,646,305	64	2,928,888
ACCOMMODATIONS	721	43	8,718,788	15	546,943
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	129	18,927,517	49	2,381,945
OTHER SERVICES	81	215	4,636,570	116	2,165,452
REPAIR & MAINTENANCE	811	142	3,726,983	74	1,764,501
PERSONAL SERVICE	812	51	717,303	26	278,984
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22	192,284	16	121,967
PUBLIC ADMINISTRATION, OTHER	92-00	8	28,435	4	7,004
TOTAL ALL INDUSTRIES		5,675	\$190,163,653	3,539	\$55,827,414

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2016

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
RETAIL TRADE	44-45	2,338	\$136,246,368	964	\$6,946,716
MOTOR VEHICLES & PARTS	441	137	38,087,782	55	1,647,323
NEW & USED AUTO DEALERS	4411	35	26,711,600	10	888,539
RV, BOAT, MOTORCYCLE DEALERS	4412	20	4,179,286	10	198,953
AUTOMOTIVE PARTS & TIRE	4413	82	7,196,896	35	559,831
FURNITURE & HOME FURNISHING	442	115	2,867,519	43	259,169
ELECTRONICS & APPLIANCE STORES	443	183	3,099,136	71	455,191
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	175	17,601,977	54	867,178
BUILDING MATERIALS	4441	127	13,091,844	37	305,718
LAWN & GARDEN SUPPLIES & EQUIP.	4442	48	4,510,133	17	561,460
FOOD & BEVERAGE STORES	445	70	10,109,006	15	1,108,650
GROCERY & CONVENIENCE STORES	4451	38	9,809,202	8	1,104,068
OTHER FOOD & BEVERAGE STORES	4452, 4453	32	299,804	7	4,582
DRUG/HEALTH STORES	446	192	4,384,492	64	307,198
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	51	7,814,154	9	242,472
APPAREL & ACCESSORIES	448	185	8,487,094	91	102,090
CLOTHING & SHOE STORES	4481, 4482	164	7,492,175	87	100,340
JEWELRY & LUGGAGE STORES	4483	21	994,919	4	1,750
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	188	6,196,228	98	156,031
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	149	6,140,093	67	140,045
BOOK STORES & NEWS DEALERS	4512	39	56,135	31	15,986
GENERAL MERCHANDISE STORES	452	34	21,977,007	15	126,785
DEPARTMENT STORES	4521	5	3,170,099	4	55,638
GENERAL MERCHANDISE STORES	4529	29	18,806,908	11	71,147
E-COMMERCE & MAIL ORDER	4541	249	4,587,171	141	711,663
MISCELLANEOUS RETAILERS	453, 4542, 4543	759	11,034,802	308	962,966
AGRICULTURE, FORESTRY, FISHING	11	36	451,339	8	73,032
MINING	21	14	277,723	3	26,736
UTILITIES	22	12	401,388	3	7,465
CONSTRUCTION	23	916	34,158,030	231	4,432,339
CONSTRUCTION OF BUILDINGS	236	221	13,652,031	60	1,750,435
HEAVY CONSTRUCTION & HIGHWAYS	237	49	9,448,549	19	604,693
SPECIAL TRADE CONTRACTORS	238	646	11,057,450	152	2,077,211
MANUFACTURING	31-33	474	7,651,114	113	346,186
WHOLESALE TRADE	42	1,375	19,901,139	442	2,573,426
DURABLE GOODS	423	983	14,428,549	305	1,439,327
NONDURABLE GOODS	424	383	5,459,773	136	1,134,061
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	12,817	D	D
TRANSPORTATION & WAREHOUSING	48-49	42	1,417,680	9	140,469
INFORMATION	51	341	15,020,976	151	1,781,246
FINANCE, INSURANCE	52	85	890,751	39	158,360
REAL ESTATE, RENTAL/LEASING	53	221	4,899,521	79	609,725
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	327	3,390,448	126	314,413
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	426	10,501,936	136	313,099
ARTS, ENTERTAINMENT & RECREATION	71	43	5,060,359	5	107,534
ACCOMMODATIONS & FOOD SERVICES	72	236	27,527,945	36	894,200
ACCOMMODATIONS	721	50	2,880,834	12	82,168
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	186	24,647,111	24	812,032
OTHER SERVICES	81	349	9,130,639	84	1,143,991
REPAIR & MAINTENANCE	811	255	7,706,564	57	1,000,131
PERSONAL SERVICE	812	68	1,261,804	21	136,632
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	26	162,271	6	7,228
PUBLIC ADMINISTRATION, OTHER	92-00	11	41,350	5	152,854
TOTAL ALL INDUSTRIES		7,246	\$276,968,706	2,434	\$20,021,791

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2016

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
RETAIL TRADE	44-45	1,915	\$56,519,059	1,750	\$59,129,990
MOTOR VEHICLES & PARTS	441	86	8,860,492	101	11,710,146
NEW & USED AUTO DEALERS	4411	17	4,119,408	21	7,850,986
RV, BOAT, MOTORCYCLE DEALERS	4412	14	659,827	18	599,902
AUTOMOTIVE PARTS & TIRE	4413	55	4,081,257	62	3,259,258
FURNITURE & HOME FURNISHING	442	104	1,686,228	66	1,120,919
ELECTRONICS & APPLIANCE STORES	443	146	1,750,709	126	2,396,424
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	145	6,407,122	116	10,502,011
BUILDING MATERIALS	4441	103	5,038,251	69	7,973,392
LAWN & GARDEN SUPPLIES & EQUIP.	4442	42	1,368,871	47	2,528,619
FOOD & BEVERAGE STORES	445	47	6,335,101	49	5,217,253
GROCERY & CONVENIENCE STORES	4451	22	6,101,595	28	5,008,122
OTHER FOOD & BEVERAGE STORES	4452, 4453	25	233,506	21	209,131
DRUG/HEALTH STORES	446	137	2,346,580	141	1,722,761
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	26	3,811,357	34	3,056,163
APPAREL & ACCESSORIES	448	152	610,690	158	1,000,537
CLOTHING & SHOE STORES	4481, 4482	137	553,104	144	976,955
JEWELRY & LUGGAGE STORES	4483	15	57,586	14	23,582
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	167	740,019	159	1,746,010
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	119	628,891	119	1,650,947
BOOK STORES & NEWS DEALERS	4512	48	111,128	40	95,063
GENERAL MERCHANDISE STORES	452	31	15,008,368	27	12,205,142
DEPARTMENT STORES	4521	4	288,931	6	1,161,257
GENERAL MERCHANDISE STORES	4529	27	14,719,437	21	11,043,885
E-COMMERCE & MAIL ORDER	4541	243	3,675,637	235	2,653,687
MISCELLANEOUS RETAILERS	453, 4542, 4543	631	5,286,756	538	5,798,937
AGRICULTURE, FORESTRY, FISHING	11	16	147,383	14	447,603
MINING	21	6	225,259	D	D
UTILITIES	22	7	37,274	12	298,932
CONSTRUCTION	23	951	25,941,941	485	17,164,258
CONSTRUCTION OF BUILDINGS	236	269	14,285,446	147	6,871,588
HEAVY CONSTRUCTION & HIGHWAYS	237	45	2,276,570	27	1,757,193
SPECIAL TRADE CONTRACTORS	238	637	9,379,925	311	8,535,477
MANUFACTURING	31-33	344	2,236,299	277	1,870,919
WHOLESALE TRADE	42	991	9,082,920	918	10,426,474
DURABLE GOODS	423	693	7,356,328	647	7,979,121
NONDURABLE GOODS	424	293	1,723,410	265	2,445,573
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	3,182	6	1,780
TRANSPORTATION & WAREHOUSING	48-49	16	203,919	20	1,055,221
INFORMATION	51	297	10,076,847	274	6,306,577
FINANCE, INSURANCE	52	63	1,149,480	57	625,624
REAL ESTATE, RENTAL/LEASING	53	175	3,052,788	142	2,344,910
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	254	1,862,012	233	1,539,302
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	439	2,675,121	259	1,615,592
ARTS, ENTERTAINMENT & RECREATION	71	29	763,865	35	1,530,848
ACCOMMODATIONS & FOOD SERVICES	72	127	11,117,235	155	11,044,595
ACCOMMODATIONS	721	22	567,878	59	3,824,847
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	105	10,549,357	96	7,219,748
OTHER SERVICES	81	254	4,981,405	219	5,422,219
REPAIR & MAINTENANCE	811	187	4,084,785	152	4,614,972
PERSONAL SERVICE	812	42	713,698	42	557,400
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	182,922	25	249,847
PUBLIC ADMINISTRATION, OTHER	92.00	9	1,107,712	6	8,089
TOTAL ALL INDUSTRIES		5,893	\$131,180,519	4,858	\$120,884,125

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2016

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
RETAIL TRADE	44-45	1,242	\$15,852,525	985	\$6,648,789
MOTOR VEHICLES & PARTS	441	47	889,714	47	1,068,939
NEW & USED AUTO DEALERS	4411	5	19,800	9	584,660
RV, BOAT, MOTORCYCLE DEALERS	4412	10	50,322	12	79,340
AUTOMOTIVE PARTS & TIRE	4413	32	819,592	26	404,939
FURNITURE & HOME FURNISHING	442	56	440,192	52	255,459
ELECTRONICS & APPLIANCE STORES	443	84	526,365	71	435,199
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	79	3,240,469	55	518,139
BUILDING MATERIALS	4441	55	2,999,167	43	501,442
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	241,302	12	16,697
FOOD & BEVERAGE STORES	445	39	2,639,529	17	1,725,111
GROCERY & CONVENIENCE STORES	4451	18	2,597,317	3	1,686,537
OTHER FOOD & BEVERAGE STORES	4452, 4453	21	42,212	14	38,574
DRUG/HEALTH STORES	446	104	836,045	67	154,012
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,489,789	10	561,280
APPAREL & ACCESSORIES	448	112	352,034	89	116,704
CLOTHING & SHOE STORES	4481, 4482	104	338,004	84	115,078
JEWELRY & LUGGAGE STORES	4483	8	14,030	5	1,626
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	103	272,974	92	134,319
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	70	222,656	65	115,104
BOOK STORES & NEWS DEALERS	4512	33	50,318	27	19,215
GENERAL MERCHANDISE STORES	452	21	1,168,919	17	123,716
DEPARTMENT STORES	4521	4	175,853	4	49,651
GENERAL MERCHANDISE STORES	4529	17	993,066	13	74,065
E-COMMERCE & MAIL ORDER	4541	180	1,296,058	161	753,113
MISCELLANEOUS RETAILERS	453, 4542, 4543	403	2,700,437	307	802,798
AGRICULTURE, FORESTRY, FISHING	11	9	713,538	11	187,958
MINING	21	7	497,635	4	191,117
UTILITIES	22	4	4,798	D	D
CONSTRUCTION	23	341	9,778,872	236	5,320,059
CONSTRUCTION OF BUILDINGS	236	95	3,669,066	69	2,766,634
HEAVY CONSTRUCTION & HIGHWAYS	237	20	943,208	15	637,858
SPECIAL TRADE CONTRACTORS	238	226	5,166,598	152	1,915,567
MANUFACTURING	31-33	177	765,602	122	597,761
WHOLESALE TRADE	42	599	3,481,911	473	5,516,136
DURABLE GOODS	423	420	2,620,818	362	4,654,196
NONDURABLE GOODS	424	176	845,366	109	861,283
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	15,727	D	D
TRANSPORTATION & WAREHOUSING	48-49	6	29,225	4	113,174
INFORMATION	51	208	3,721,424	167	1,726,496
FINANCE, INSURANCE	52	44	494,540	38	224,841
REAL ESTATE, RENTAL/LEASING	53	106	1,137,481	72	569,597
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	152	738,183	116	451,945
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	179	1,004,730	138	419,250
ARTS, ENTERTAINMENT & RECREATION	71	17	442,903	4	33,074
ACCOMMODATIONS & FOOD SERVICES	72	136	8,920,065	33	1,606,548
ACCOMMODATIONS	721	64	3,451,297	11	128,063
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	72	5,468,768	22	1,478,485
OTHER SERVICES	81	119	1,919,781	83	516,111
REPAIR & MAINTENANCE	811	76	1,456,299	52	421,582
PERSONAL SERVICE	812	27	197,310	23	76,984
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	266,172	8	17,545
PUBLIC ADMINISTRATION, OTHER	92-00	5	24,822	6	33,099
TOTAL ALL INDUSTRIES		3,351	\$49,528,035	2,494	\$24,157,144

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2016

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
RETAIL TRADE	44-45	6,850	\$1,701,081,575	1,499	\$23,290,679
MOTOR VEHICLES & PARTS	441	509	613,605,160	54	3,419,858
NEW & USED AUTO DEALERS	4411	200	510,927,891	10	392,513
RV, BOAT, MOTORCYCLE DEALERS	4412	85	46,719,522	17	2,549,446
AUTOMOTIVE PARTS & TIRE	4413	224	55,957,747	27	477,899
FURNITURE & HOME FURNISHING	442	341	56,901,241	77	850,687
ELECTRONICS & APPLIANCE STORES	443	584	70,619,792	114	1,024,416
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	445	142,203,709	106	5,011,075
BUILDING MATERIALS	4441	326	127,790,088	76	4,747,495
LAWN & GARDEN SUPPLIES & EQUIP.	4442	119	14,413,621	30	263,580
FOOD & BEVERAGE STORES	445	391	94,849,239	52	4,493,659
GROCERY & CONVENIENCE STORES	4451	226	89,153,070	14	4,156,503
OTHER FOOD & BEVERAGE STORES	4452, 4453	165	5,696,169	38	337,156
DRUG/HEALTH STORES	446	489	64,149,827	99	719,263
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	180	41,868,738	5	583,079
APPAREL & ACCESSORIES	448	502	80,485,021	157	525,603
CLOTHING & SHOE STORES	4481, 4482	416	69,077,330	140	496,961
JEWELRY & LUGGAGE STORES	4483	86	11,407,691	17	28,642
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	531	60,376,882	141	509,393
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	415	53,905,074	100	291,396
BOOK STORES & NEWS DEALERS	4512	116	6,471,808	41	217,997
GENERAL MERCHANDISE STORES	452	64	288,646,331	21	302,119
DEPARTMENT STORES	4521	9	83,022,638	4	64,750
GENERAL MERCHANDISE STORES	4529	55	205,623,693	17	237,369
E-COMMERCE & MAIL ORDER	4541	497	57,649,750	217	2,555,880
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,317	129,725,885	456	3,295,647
AGRICULTURE, FORESTRY, FISHING	11	54	639,521	15	125,175
MINING	21	15	1,249,233	D	D
UTILITIES	22	36	1,145,543	4	37,202
CONSTRUCTION	23	5,535	499,279,427	489	32,883,110
CONSTRUCTION OF BUILDINGS	236	1,771	255,404,307	185	21,537,964
HEAVY CONSTRUCTION & HIGHWAYS	237	182	66,840,821	19	1,503,362
SPECIAL TRADE CONTRACTORS	238	3,582	177,034,299	285	9,841,784
MANUFACTURING	31-33	1,577	54,820,966	267	1,235,048
WHOLESALE TRADE	42	3,192	183,520,618	667	5,010,132
DURABLE GOODS	423	2,255	148,607,346	449	2,726,007
NONDURABLE GOODS	424	912	33,913,665	215	2,283,693
ELECTRONIC MARKETS, AGENTS & BROKERS	425	25	999,607	3	432
TRANSPORTATION & WAREHOUSING	48-49	158	19,312,216	28	380,607
INFORMATION	51	720	168,853,525	221	4,781,169
FINANCE, INSURANCE	52	175	30,458,134	41	321,123
REAL ESTATE, RENTAL/LEASING	53	637	85,384,872	105	1,407,676
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,322	43,127,298	203	1,393,372
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	2,244	69,634,581	248	4,209,788
ARTS, ENTERTAINMENT & RECREATION	71	280	35,210,481	45	1,052,797
ACCOMMODATIONS & FOOD SERVICES	72	1,504	352,209,746	151	8,874,821
ACCOMMODATIONS	721	121	34,244,973	92	4,834,400
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,383	317,964,773	59	4,040,421
OTHER SERVICES	81	1,924	116,905,416	138	1,857,709
REPAIR & MAINTENANCE	811	1,317	93,137,987	89	1,509,809
PERSONAL SERVICE	812	516	21,920,594	34	283,163
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	91	1,846,835	15	64,737
PUBLIC ADMINISTRATION, OTHER	92-00	24	1,672,934	7	15,006
TOTAL ALL INDUSTRIES		26,247	\$3,364,506,086	4,130	\$86,909,358

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2016

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
RETAIL TRADE	44-45	3,261	\$321,443,449	822	\$4,959,738
MOTOR VEHICLES & PARTS	441	214	125,773,206	30	374,356
NEW & USED AUTO DEALERS	4411	50	89,353,795	8	165,493
RV, BOAT, MOTORCYCLE DEALERS	4412	57	25,711,605	5	2,363
AUTOMOTIVE PARTS & TIRE	4413	107	10,707,806	17	206,500
FURNITURE & HOME FURNISHING	442	169	8,996,207	36	113,350
ELECTRONICS & APPLIANCE STORES	443	266	12,082,348	60	215,354
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	218	28,691,054	48	624,774
BUILDING MATERIALS	4441	152	23,943,683	33	509,221
LAWN & GARDEN SUPPLIES & EQUIP.	4442	66	4,747,371	15	115,553
FOOD & BEVERAGE STORES	445	108	17,037,013	14	601,206
GROCERY & CONVENIENCE STORES	4451	45	15,826,100	5	598,638
OTHER FOOD & BEVERAGE STORES	4452, 4453	63	1,210,913	9	2,568
DRUG/HEALTH STORES	446	267	11,211,659	67	312,766
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	54	8,221,195	8	862,285
APPAREL & ACCESSORIES	448	273	14,370,128	86	79,465
CLOTHING & SHOE STORES	4481, 4482	240	12,473,756	84	78,912
JEWELRY & LUGGAGE STORES	4483	33	1,896,372	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	258	12,538,070	76	117,492
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	194	12,261,720	58	109,324
BOOK STORES & NEWS DEALERS	4512	64	276,350	18	8,168
GENERAL MERCHANDISE STORES	452	36	51,042,076	11	51,437
DEPARTMENT STORES	4521	7	9,869,981	4	23,117
GENERAL MERCHANDISE STORES	4529	29	41,172,095	7	28,320
E-COMMERCE & MAIL ORDER	4541	318	8,376,594	139	651,726
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,080	23,103,899	247	955,527
AGRICULTURE, FORESTRY, FISHING	11	30	544,305	5	58,526
MINING	21	9	239,977	D	D
UTILITIES	22	10	112,347	D	D
CONSTRUCTION	23	1,593	77,614,482	266	5,046,004
CONSTRUCTION OF BUILDINGS	236	423	38,532,434	61	1,886,790
HEAVY CONSTRUCTION & HIGHWAYS	237	77	8,393,090	19	834,037
SPECIAL TRADE CONTRACTORS	238	1,093	30,688,958	186	2,325,177
MANUFACTURING	31-33	756	16,964,988	91	558,832
WHOLESALE TRADE	42	1,799	40,615,149	348	881,308
DURABLE GOODS	423	1,272	28,415,405	235	652,956
NONDURABLE GOODS	424	513	12,003,747	110	228,174
ELECTRONIC MARKETS, AGENTS & BROKERS	425	14	195,997	3	178
TRANSPORTATION & WAREHOUSING	48-49	55	4,159,750	9	184,838
INFORMATION	51	428	24,400,559	140	1,771,023
FINANCE, INSURANCE	52	102	2,823,704	32	60,436
REAL ESTATE, RENTAL/LEASING	53	293	9,553,254	70	413,656
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	548	7,784,943	102	406,605
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	727	10,863,259	128	363,183
ARTS, ENTERTAINMENT & RECREATION	71	71	3,428,868	9	179,096
ACCOMMODATIONS & FOOD SERVICES	72	358	53,402,747	31	6,781,524
ACCOMMODATIONS	721	66	5,462,966	11	5,930,979
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	292	47,939,781	20	850,545
OTHER SERVICES	81	547	19,010,878	65	407,931
REPAIR & MAINTENANCE	811	412	15,605,135	38	262,225
PERSONAL SERVICE	812	100	2,949,410	20	78,197
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	35	456,333	7	67,509
PUBLIC ADMINISTRATION, OTHER	92.00	15	233,770	D	D
TOTAL ALL INDUSTRIES		10,602	\$593,196,429	2,123	\$22,086,038

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2016

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
RETAIL TRADE	44-45	6,568	\$1,576,928,663	5,057	\$999,079,005
MOTOR VEHICLES & PARTS	441	440	472,761,376	375	280,045,144
NEW & USED AUTO DEALERS	4411	165	386,164,555	150	205,262,384
RV, BOAT, MOTORCYCLE DEALERS	4412	73	38,283,653	55	37,331,362
AUTOMOTIVE PARTS & TIRE	4413	202	48,313,168	170	37,451,398
FURNITURE & HOME FURNISHING	442	362	52,181,321	220	36,152,758
ELECTRONICS & APPLIANCE STORES	443	546	74,017,739	452	52,946,019
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	466	137,480,169	298	88,189,097
BUILDING MATERIALS	4441	340	121,884,460	224	82,452,295
LAWN & GARDEN SUPPLIES & EQUIP.	4442	126	15,595,709	74	5,736,802
FOOD & BEVERAGE STORES	445	360	88,805,931	205	62,366,999
GROCERY & CONVENIENCE STORES	4451	199	84,036,417	82	56,684,103
OTHER FOOD & BEVERAGE STORES	4452, 4453	161	4,769,514	123	5,682,896
DRUG/HEALTH STORES	446	487	63,289,596	432	46,127,921
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	165	36,270,774	103	21,081,181
APPAREL & ACCESSORIES	448	483	119,395,740	396	57,360,617
CLOTHING & SHOE STORES	4481, 4482	407	100,982,654	333	49,895,602
JEWELRY & LUGGAGE STORES	4483	76	18,413,086	63	7,465,015
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	515	67,361,679	421	48,658,834
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	408	62,311,135	327	37,744,958
BOOK STORES & NEWS DEALERS	4512	107	5,050,544	94	10,913,876
GENERAL MERCHANDISE STORES	452	67	287,551,039	51	185,881,479
DEPARTMENT STORES	4521	9	66,586,573	10	51,378,569
GENERAL MERCHANDISE STORES	4529	58	220,964,466	41	134,502,910
E-COMMERCE & MAIL ORDER	4541	512	60,442,928	433	32,366,754
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,165	117,370,371	1,671	87,902,202
AGRICULTURE, FORESTRY, FISHING	11	61	760,353	32	499,141
MINING	21	14	930,380	7	295,110
UTILITIES	22	29	1,458,888	15	629,327
CONSTRUCTION	23	5,928	413,204,019	2,575	242,579,279
CONSTRUCTION OF BUILDINGS	236	1,902	201,451,043	833	111,408,873
HEAVY CONSTRUCTION & HIGHWAYS	237	176	32,892,725	84	18,054,002
SPECIAL TRADE CONTRACTORS	238	3,850	178,860,251	1,658	113,116,404
MANUFACTURING	31-33	1,613	49,471,673	1,164	35,334,272
WHOLESALE TRADE	42	3,096	187,748,767	2,672	151,308,750
DURABLE GOODS	423	2,200	145,884,798	1,896	120,339,465
NONDURABLE GOODS	424	873	41,419,312	749	30,736,644
ELECTRONIC MARKETS, AGENTS & BROKERS	425	23	444,657	27	232,641
TRANSPORTATION & WAREHOUSING	48-49	167	7,642,252	99	6,404,881
INFORMATION	51	716	156,239,694	669	102,263,939
FINANCE, INSURANCE	52	171	23,978,264	155	16,783,441
REAL ESTATE, RENTAL/LEASING	53	586	59,651,578	441	48,887,634
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,367	46,511,056	986	33,982,731
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	2,373	64,861,432	1,207	46,094,960
ARTS, ENTERTAINMENT & RECREATION	71	245	23,103,325	193	13,916,995
ACCOMMODATIONS & FOOD SERVICES	72	1,508	318,004,235	910	233,113,269
ACCOMMODATIONS	721	86	24,878,233	85	32,492,556
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,422	293,126,002	825	200,620,713
OTHER SERVICES	81	1,779	94,178,578	1,066	64,862,344
REPAIR & MAINTENANCE	811	1,166	75,068,837	707	48,721,016
PERSONAL SERVICE	812	533	17,534,914	297	14,385,960
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	80	1,574,827	62	1,755,368
PUBLIC ADMINISTRATION, OTHER	92-00	16	1,153,315	15	1,509,273
TOTAL ALL INDUSTRIES		26,237	\$3,025,826,472	17,263	\$1,997,544,351

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2016

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
RETAIL TRADE	44-45	1,627	\$44,358,169	4,166	\$536,964,113
MOTOR VEHICLES & PARTS	441	84	9,926,556	203	128,369,254
NEW & USED AUTO DEALERS	4411	17	6,229,667	50	101,092,591
RV, BOAT, MOTORCYCLE DEALERS	4412	13	531,615	40	9,209,431
AUTOMOTIVE PARTS & TIRE	4413	54	3,165,274	113	18,067,232
FURNITURE & HOME FURNISHING	442	77	1,584,109	221	20,594,318
ELECTRONICS & APPLIANCE STORES	443	133	1,571,656	388	26,212,766
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	110	3,799,061	261	60,546,963
BUILDING MATERIALS	4441	82	3,411,738	186	51,117,664
LAWN & GARDEN SUPPLIES & EQUIP.	4442	28	387,323	75	9,429,299
FOOD & BEVERAGE STORES	445	36	4,105,298	152	31,796,871
GROCERY & CONVENIENCE STORES	4451	14	3,991,632	60	29,142,325
OTHER FOOD & BEVERAGE STORES	4452, 4453	22	113,666	92	2,654,546
DRUG/HEALTH STORES	446	138	740,448	347	18,564,581
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	24	2,203,141	82	14,961,943
APPAREL & ACCESSORIES	448	116	353,876	323	22,715,719
CLOTHING & SHOE STORES	4481, 4482	107	287,121	279	19,439,120
JEWELRY & LUGGAGE STORES	4483	9	66,755	44	3,276,599
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	135	1,558,334	351	30,563,309
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	97	1,476,374	271	27,927,888
BOOK STORES & NEWS DEALERS	4512	38	81,960	80	2,635,421
GENERAL MERCHANDISE STORES	452	24	10,220,785	48	117,306,660
DEPARTMENT STORES	4521	4	118,365	10	31,989,392
GENERAL MERCHANDISE STORES	4529	20	10,102,420	38	85,317,268
E-COMMERCE & MAIL ORDER	4541	216	2,362,107	398	19,521,249
MISCELLANEOUS RETAILERS	453, 4542, 4543	534	5,932,798	1,392	45,810,480
AGRICULTURE, FORESTRY, FISHING	11	18	186,215	40	345,883
MINING	21	D	D	14	177,296
UTILITIES	22	8	20,483	16	405,105
CONSTRUCTION	23	484	7,751,820	2,606	156,079,470
CONSTRUCTION OF BUILDINGS	236	129	4,021,009	758	84,018,859
HEAVY CONSTRUCTION & HIGHWAYS	237	21	362,117	78	9,459,039
SPECIAL TRADE CONTRACTORS	238	334	3,368,694	1,770	62,601,572
MANUFACTURING	31-33	252	1,609,694	905	20,814,006
WHOLESALE TRADE	42	802	6,248,017	2,210	67,211,014
DURABLE GOODS	423	566	4,515,259	1,537	55,773,645
NONDURABLE GOODS	424	233	1,731,005	656	11,176,075
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	1,753	17	261,294
TRANSPORTATION & WAREHOUSING	48-49	15	193,143	66	1,795,269
INFORMATION	51	239	6,664,610	574	62,853,824
FINANCE, INSURANCE	52	60	669,163	125	6,970,500
REAL ESTATE, RENTAL/LEASING	53	132	1,341,167	374	17,732,562
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	197	864,354	808	33,308,928
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	253	1,093,348	1,218	23,518,248
ARTS, ENTERTAINMENT & RECREATION	71	19	1,423,144	119	10,095,524
ACCOMMODATIONS & FOOD SERVICES	72	100	6,651,257	529	110,468,989
ACCOMMODATIONS	721	20	649,832	44	9,233,258
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	80	6,001,425	485	101,235,731
OTHER SERVICES	81	186	4,556,788	849	32,703,822
REPAIR & MAINTENANCE	811	139	4,094,795	576	26,625,059
PERSONAL SERVICE	812	28	349,036	213	5,724,405
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	112,957	60	354,358
PUBLIC ADMINISTRATION, OTHER	92.00	6	7,000	19	2,038,373
TOTAL ALL INDUSTRIES		4,400	\$83,705,266	14,638	\$1,083,482,926

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHIAKUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2016

INDUSTRY	NAICS	UNITS	WAHIAKUM*	UNITS	WALLA WALLA*
RETAIL TRADE	44-45	574	\$2,567,245	2,114	\$81,451,010
MOTOR VEHICLES & PARTS	441	21	220,462	96	17,110,486
NEW & USED AUTO DEALERS	4411	D	D	24	12,245,615
RV, BOAT, MOTORCYCLE DEALERS	4412	3	1,202	15	1,721,720
AUTOMOTIVE PARTS & TIRE	4413	16	191,315	57	3,143,151
FURNITURE & HOME FURNISHING	442	25	94,008	98	2,746,687
ELECTRONICS & APPLIANCE STORES	443	40	611,391	181	4,212,872
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	41	272,306	125	10,070,540
BUILDING MATERIALS	4441	30	255,440	79	9,092,898
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	16,866	46	977,642
FOOD & BEVERAGE STORES	445	10	196,267	79	7,688,578
GROCERY & CONVENIENCE STORES	4451	D	D	25	6,780,387
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	3,526	54	908,191
DRUG/HEALTH STORES	446	37	83,013	175	3,386,053
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	5	391,905	22	2,315,204
APPAREL & ACCESSORIES	448	59	31,842	187	1,818,577
CLOTHING & SHOE STORES	4481, 4482	56	30,530	168	1,476,637
JEWELRY & LUGGAGE STORES	4483	3	1,312	19	341,940
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	58	36,597	196	3,462,928
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	42	33,416	137	1,937,177
BOOK STORES & NEWS DEALERS	4512	16	3,181	59	1,525,751
GENERAL MERCHANDISE STORES	452	14	88,861	26	15,714,111
DEPARTMENT STORES	4521	4	14,239	6	2,776,954
GENERAL MERCHANDISE STORES	4529	10	74,622	20	12,937,157
E-COMMERCE & MAIL ORDER	4541	105	274,281	268	4,394,804
MISCELLANEOUS RETAILERS	453, 4542, 4543	159	266,312	661	8,530,170
AGRICULTURE, FORESTRY, FISHING	11	6	42,524	16	94,374
MINING	21	3	40,700	3	21,412
UTILITIES	22	D	D	9	231,130
CONSTRUCTION	23	122	1,897,168	679	39,547,801
CONSTRUCTION OF BUILDINGS	236	23	654,299	181	22,409,090
HEAVY CONSTRUCTION & HIGHWAYS	237	11	553,576	36	2,261,027
SPECIAL TRADE CONTRACTORS	238	88	689,293	462	14,877,684
MANUFACTURING	31-33	50	131,100	439	6,742,016
WHOLESALE TRADE	42	232	885,733	1,219	17,877,915
DURABLE GOODS	423	161	791,649	834	13,573,663
NONDURABLE GOODS	424	70	93,910	379	4,278,959
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	6	25,293
TRANSPORTATION & WAREHOUSING	48-49	D	D	19	523,588
INFORMATION	51	111	702,041	326	9,737,162
FINANCE, INSURANCE	52	21	59,961	78	1,284,871
REAL ESTATE, RENTAL/LEASING	53	43	93,242	179	4,710,356
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	50	217,066	339	3,562,018
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	73	97,103	385	4,240,654
ARTS, ENTERTAINMENT & RECREATION	71	4	4,312	36	1,180,851
ACCOMMODATIONS & FOOD SERVICES	72	13	357,096	149	21,501,879
ACCOMMODATIONS	721	5	42,563	38	3,805,488
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	8	314,533	111	17,696,391
OTHER SERVICES	81	37	206,303	240	5,403,052
REPAIR & MAINTENANCE	811	21	172,884	161	4,369,725
PERSONAL SERVICE	812	9	31,492	55	924,945
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	1,927	24	108,382
PUBLIC ADMINISTRATION, OTHER	92.00	5	1,383	8	355,576
TOTAL ALL INDUSTRIES		1,347	\$7,334,434	6,238	\$198,465,665

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2016

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
RETAIL TRADE	44-45	4,055	\$366,588,983	1,870	\$54,070,724
MOTOR VEHICLES & PARTS	441	211	74,871,133	77	12,720,179
NEW & USED AUTO DEALERS	4411	60	57,871,767	20	10,514,036
RV, BOAT, MOTORCYCLE DEALERS	4412	47	5,794,167	16	216,833
AUTOMOTIVE PARTS & TIRE	4413	104	11,205,199	41	1,989,310
FURNITURE & HOME FURNISHING	442	191	13,042,850	78	1,196,911
ELECTRONICS & APPLIANCE STORES	443	331	18,092,911	181	2,854,007
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	238	44,430,799	105	4,450,525
BUILDING MATERIALS	4441	166	38,547,435	77	3,968,855
LAWN & GARDEN SUPPLIES & EQUIP.	4442	72	5,883,364	28	481,670
FOOD & BEVERAGE STORES	445	151	28,812,054	47	4,526,511
GROCERY & CONVENIENCE STORES	4451	50	27,234,504	18	4,451,802
OTHER FOOD & BEVERAGE STORES	4452, 4453	101	1,577,550	29	74,709
DRUG/HEALTH STORES	446	345	18,276,961	162	2,928,766
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	89	10,816,783	15	1,427,491
APPAREL & ACCESSORIES	448	338	21,280,555	173	1,146,001
CLOTHING & SHOE STORES	4481, 4482	294	19,571,891	160	956,942
JEWELRY & LUGGAGE STORES	4483	44	1,708,664	13	189,059
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	351	16,032,297	177	5,108,504
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	269	14,591,645	128	1,001,032
BOOK STORES & NEWS DEALERS	4512	82	1,440,652	49	4,107,472
GENERAL MERCHANDISE STORES	452	56	67,725,434	28	8,650,116
DEPARTMENT STORES	4521	9	17,996,979	4	174,907
GENERAL MERCHANDISE STORES	4529	47	49,728,455	24	8,475,209
E-COMMERCE & MAIL ORDER	4541	434	20,465,306	243	4,322,914
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,320	32,741,900	584	4,738,799
AGRICULTURE, FORESTRY, FISHING	11	41	550,830	5	5,424
MINING	21	6	1,060,869	3	380,555
UTILITIES	22	11	68,899	7	58,100
CONSTRUCTION	23	1,831	151,911,254	485	34,962,131
CONSTRUCTION OF BUILDINGS	236	635	76,967,095	137	23,414,172
HEAVY CONSTRUCTION & HIGHWAYS	237	76	25,707,848	19	2,135,424
SPECIAL TRADE CONTRACTORS	238	1,120	49,236,311	329	9,412,535
MANUFACTURING	31-33	1,011	17,665,172	334	2,470,650
WHOLESALE TRADE	42	2,274	65,948,759	1,105	14,024,547
DURABLE GOODS	423	1,591	43,864,849	756	11,522,715
NONDURABLE GOODS	424	665	21,554,160	342	2,496,662
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	529,750	7	5,170
TRANSPORTATION & WAREHOUSING	48-49	72	3,708,252	20	671,347
INFORMATION	51	542	42,280,801	288	8,846,833
FINANCE, INSURANCE	52	124	3,282,572	63	636,353
REAL ESTATE, RENTAL/LEASING	53	357	16,333,003	153	5,689,648
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	700	12,798,032	300	2,716,120
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	885	22,716,013	271	3,387,330
ARTS, ENTERTAINMENT & RECREATION	71	132	10,645,848	28	897,082
ACCOMMODATIONS & FOOD SERVICES	72	555	93,523,524	120	16,463,114
ACCOMMODATIONS	721	88	12,555,944	11	2,534,753
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	467	80,967,580	109	13,928,361
OTHER SERVICES	81	706	29,987,892	175	3,796,831
REPAIR & MAINTENANCE	811	475	24,527,473	108	3,016,414
PERSONAL SERVICE	812	180	4,930,758	49	731,450
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	51	529,661	18	48,967
PUBLIC ADMINISTRATION, OTHER	92.00	10	273,807	7	126,546
TOTAL ALL INDUSTRIES		13,312	\$839,344,510	5,234	\$149,203,335

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter 2016

INDUSTRY	NAICS	UNITS	YAKIMA*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,492</u>	<u>\$405,599,356</u>
MOTOR VEHICLES & PARTS	441	281	114,078,522
NEW & USED AUTO DEALERS	4411	105	88,263,617
RV, BOAT, MOTORCYCLE DEALERS	4412	42	9,384,536
AUTOMOTIVE PARTS & TIRE	4413	134	16,430,369
FURNITURE & HOME FURNISHING	442	147	9,777,163
ELECTRONICS & APPLIANCE STORES	443	330	15,930,194
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	200	43,076,415
BUILDING MATERIALS	4441	144	33,628,454
LAWN & GARDEN SUPPLIES & EQUIP.	4442	56	9,447,961
FOOD & BEVERAGE STORES	445	185	25,581,205
GROCERY & CONVENIENCE STORES	4451	107	24,004,889
OTHER FOOD & BEVERAGE STORES	4452, 4453	78	1,576,316
DRUG/HEALTH STORES	446	258	12,902,262
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	70	11,316,030
APPAREL & ACCESSORIES	448	279	18,771,967
CLOTHING & SHOE STORES	4481, 4482	244	16,648,787
JEWELRY & LUGGAGE STORES	4483	35	2,123,180
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	267	13,953,420
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	199	12,634,392
BOOK STORES & NEWS DEALERS	4512	68	1,319,028
GENERAL MERCHANDISE STORES	452	46	89,516,254
DEPARTMENT STORES	4521	9	22,342,544
GENERAL MERCHANDISE STORES	4529	37	67,173,710
E-COMMERCE & MAIL ORDER	4541	334	11,318,872
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,095	39,377,052
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>32</u>	<u>393,625</u>
<u>MINING</u>	<u>21</u>	<u>9</u>	<u>341,916</u>
<u>UTILITIES</u>	<u>22</u>	<u>16</u>	<u>243,331</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,252</u>	<u>112,407,861</u>
CONSTRUCTION OF BUILDINGS	236	374	55,474,573
HEAVY CONSTRUCTION & HIGHWAYS	237	64	10,141,082
SPECIAL TRADE CONTRACTORS	238	814	46,792,206
<u>MANUFACTURING</u>	<u>31-33</u>	<u>735</u>	<u>28,582,598</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>2,009</u>	<u>93,057,858</u>
DURABLE GOODS	423	1,433	67,302,588
NONDURABLE GOODS	424	561	25,635,720
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	119,550
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>66</u>	<u>1,736,208</u>
<u>INFORMATION</u>	<u>51</u>	<u>471</u>	<u>42,422,253</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>123</u>	<u>5,353,542</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>337</u>	<u>25,330,813</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>565</u>	<u>9,893,019</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>671</u>	<u>14,783,327</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>92</u>	<u>6,012,250</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>487</u>	<u>79,288,216</u>
ACCOMMODATIONS	721	65	8,997,081
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	422	70,291,135
<u>OTHER SERVICES</u>	<u>81</u>	<u>616</u>	<u>23,929,693</u>
REPAIR & MAINTENANCE	811	453	18,680,937
PERSONAL SERVICE	812	126	4,563,130
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	37	685,626
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>16</u>	<u>196,304</u>
TOTAL ALL INDUSTRIES		10,989	\$849,572,170

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

Table 4-A
City Taxable Retail Sales Comparing
Quarter 1, 2015 to Quarter 1, 2016
(Dollars in Thousands)

City	Quarter 1, 2015	Quarter 1, 2016	Percent Change
Aberdeen	\$95,585	\$92,763	-3.0%
Auburn	\$405,267	\$420,575	3.8%
Bellevue	\$1,478,191	\$1,621,839	9.7%
Bellingham	\$527,651	\$560,694	6.3%
Bremerton	\$184,160	\$211,531	14.9%
Camas	\$51,311	\$60,375	17.7%
Centralia	\$72,366	\$79,422	9.8%
Chehalis	\$93,530	\$100,474	7.4%
Colville	\$41,573	\$41,711	0.3%
Des Moines	\$59,817	\$61,559	2.9%
Edmonds	\$168,967	\$177,949	5.3%
Ellensburg	\$98,156	\$105,070	7.0%
Everett	\$609,358	\$656,169	7.7%
Federal Way	\$342,786	\$360,935	5.3%
Fife	\$188,924	\$213,912	13.2%
Issaquah	\$327,644	\$349,486	6.7%
Kelso	\$53,167	\$63,765	19.9%
Kennewick	\$420,566	\$455,824	8.4%
Kent	\$465,244	\$545,425	17.2%
Kirkland	\$485,134	\$529,590	9.2%
Lacey	\$235,348	\$263,925	12.1%
Longview	\$183,414	\$195,631	6.7%
Lynnwood	\$497,578	\$569,237	14.4%
Marysville	\$215,896	\$229,633	6.4%
Mercer Island	\$94,786	\$118,933	25.5%
Moses Lake	\$146,598	\$153,567	4.8%
Mount Vernon	\$146,073	\$174,626	19.5%
Mountlake Terrace	\$49,814	\$51,970	4.3%
Oak Harbor	\$75,801	\$85,012	12.2%
Olympia	\$442,888	\$469,866	6.1%
Omak	\$43,275	\$43,243	-0.1%
Pasco	\$258,668	\$278,831	7.8%
Port Angeles	\$69,893	\$90,863	30.0%
Port Townsend	\$46,120	\$58,357	26.5%
Pullman	\$111,963	\$111,174	-0.7%
Puyallup	\$478,929	\$519,187	8.4%
Redmond	\$508,132	\$603,560	18.8%
Renton	\$571,093	\$657,070	15.1%
Richland	\$245,970	\$271,238	10.3%
Sea Tac	\$235,098	\$255,032	8.5%
Seattle	\$5,009,893	\$5,480,079	9.4%
Shelton	\$51,157	\$50,812	-0.7%
Spokane	\$1,033,070	\$1,073,189	3.9%
Sunnyside	\$62,190	\$72,787	17.0%
Tacoma	\$1,056,744	\$1,143,568	8.2%
Tukwila	\$460,470	\$452,769	-1.7%
Vancouver	\$766,698	\$826,236	7.8%
Walla Walla	\$119,799	\$131,195	9.5%
Wenatchee	\$177,907	\$203,470	14.4%
Yakima	\$409,666	\$419,722	2.5%

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2016

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
RETAIL TRADE	44-45	1,188	\$61,587,116	2,407	\$221,344,190
MOTOR VEHICLES & PARTS	441	53	19,028,165	141	96,517,668
NEW & USED AUTO DEALERS	4411	16	14,981,633	48	83,045,609
RV, BOAT, MOTORCYCLE DEALERS	4412	4	33,797	16	6,394,399
AUTOMOTIVE PARTS & TIRE	4413	33	4,012,735	77	7,077,660
FURNITURE & HOME FURNISHING	442	59	1,209,686	133	4,551,745
ELECTRONICS & APPLIANCES	443	118	1,966,023	227	5,173,805
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	63	8,133,414	189	14,944,783
BUILDING MATERIALS	4441	49	7,807,070	153	13,581,485
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	326,344	36	1,363,298
FOOD & BEVERAGE STORES	445	27	4,792,530	61	7,963,344
GROCERY & CONVENIENCE STORES	4451	14	4,508,663	25	7,583,556
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	283,867	36	379,788
DRUG/HEALTH STORES	446	96	1,369,641	175	6,061,655
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	648,131	25	6,498,102
APPAREL & ACCESSORIES	448	113	778,112	195	27,213,166
CLOTHING & SHOE STORES	4481, 4482	98	528,548	172	24,875,166
JEWELRY & LUGGAGE STORES	4483	15	249,564	23	2,338,000
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	97	1,006,419	185	5,925,692
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	68	758,735	139	5,769,503
BOOK STORES & NEWS DEALERS	4512	29	247,684	46	156,189
GENERAL MERCHANDISE STORES	452	22	17,790,644	31	26,179,158
DEPARTMENT STORES	4521	6	3,149,151	5	2,225,739
GENERAL MERCHANDISE STORES	4529	16	14,641,493	26	23,953,419
E-COMMERCE & MAIL ORDER	4541	150	951,145	250	4,958,625
MISCELLANEOUS RETAILERS	453, 4542, 4543	380	3,913,206	795	15,356,447
AGRICULTURE, FORESTRY, FISHING	11	5	10,104	14	116,092
MINING	21	D	D	3	14,163
UTILITIES	22	D	D	6	329,751
CONSTRUCTION	23	309	4,866,102	1,791	52,470,802
CONSTRUCTION OF BUILDINGS	236	94	2,599,035	409	27,019,584
HEAVY CONSTRUCTION & HIGHWAYS	237	18	177,581	53	4,592,022
SPECIAL TRADE CONTRACTORS	238	197	2,089,486	1,329	20,859,196
MANUFACTURING	31-33	170	931,028	556	6,824,966
WHOLESALE TRADE	42	655	5,731,952	1,431	32,754,030
DURABLE GOODS	423	456	4,646,601	1,012	25,318,037
NONDURABLE GOODS	424	196	1,043,632	408	7,388,292
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	41,719	11	47,701
TRANSPORTATION & WAREHOUSING	48-49	9	57,572	41	1,680,209
INFORMATION	51	215	4,035,314	344	16,272,849
FINANCE, INSURANCE	52	52	804,382	83	2,994,804
REAL ESTATE, RENTAL/LEASING	53	135	1,412,927	275	9,988,679
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	181	1,354,890	422	5,831,116
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	232	1,091,930	764	9,317,083
ARTS, ENTERTAINMENT & RECREATION	71	11	172,469	40	1,570,596
ACCOMMODATIONS & FOOD SERVICES	72	63	8,456,376	181	30,653,431
ACCOMMODATIONS	721	7	487,620	9	2,332,507
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	56	7,968,756	172	28,320,924
OTHER SERVICES	81	131	2,194,122	471	28,385,296
REPAIR & MAINTENANCE	811	76	1,515,105	380	13,364,999
PERSONAL SERVICE	812	41	573,590	70	14,813,340
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	105,427	21	206,957
PUBLIC ADMINISTRATION, OTHER	92.00	4	18,416	6	27,442
TOTAL ALL INDUSTRIES		3,363	\$92,763,302	8,835	\$420,575,499

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2016

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>3,702</u>	<u>\$655,634,905</u>	<u>2,923</u>	<u>\$279,786,493</u>
MOTOR VEHICLES & PARTS	441	131	243,756,467	126	62,586,690
NEW & USED AUTO DEALERS	4411	46	232,175,585	39	51,225,996
RV, BOAT, MOTORCYCLE DEALERS	4412	16	4,578,604	26	4,556,144
AUTOMOTIVE PARTS & TIRE	4413	69	7,002,278	61	6,804,550
FURNITURE & HOME FURNISHING	442	252	22,753,061	153	8,360,387
ELECTRONICS & APPLIANCES	443	378	69,890,861	260	14,652,163
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	246	28,201,523	151	30,666,440
BUILDING MATERIALS	4441	193	27,408,565	111	29,318,600
LAWN & GARDEN SUPPLIES & EQUIP.	4442	53	792,958	40	1,347,840
FOOD & BEVERAGE STORES	445	129	22,039,086	94	19,176,142
GROCERY & CONVENIENCE STORES	4451	40	17,055,905	27	18,245,399
OTHER FOOD & BEVERAGE STORES	4452, 4453	89	4,983,181	67	930,743
DRUG/HEALTH STORES	446	326	23,289,505	274	12,372,155
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	35	5,192,827	37	3,761,232
APPAREL & ACCESSORIES	448	341	100,712,620	266	18,562,892
CLOTHING & SHOE STORES	4481, 4482	290	86,447,482	234	16,971,754
JEWELRY & LUGGAGE STORES	4483	51	14,265,138	32	1,591,138
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	278	29,465,591	255	13,477,795
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	211	27,384,410	193	12,204,780
BOOK STORES & NEWS DEALERS	4512	67	2,081,181	62	1,273,015
GENERAL MERCHANDISE STORES	452	34	41,029,098	43	65,284,014
DEPARTMENT STORES	4521	8	18,832,137	9	17,464,070
GENERAL MERCHANDISE STORES	4529	26	22,196,961	34	47,819,944
E-COMMERCE & MAIL ORDER	4541	355	20,774,689	328	8,670,478
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,197	48,529,577	936	22,216,105
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>17</u>	<u>251,059</u>	<u>19</u>	<u>218,096</u>
<u>MINING</u>	<u>21</u>	<u>4</u>	<u>27,807</u>	<u>3</u>	<u>298,982</u>
<u>UTILITIES</u>	<u>22</u>	<u>9</u>	<u>847,429</u>	<u>6</u>	<u>27,269</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>3,801</u>	<u>318,205,677</u>	<u>1,279</u>	<u>89,138,709</u>
CONSTRUCTION OF BUILDINGS	236	1,166	230,137,482	416	50,714,589
HEAVY CONSTRUCTION & HIGHWAYS	237	102	11,280,671	46	16,563,257
SPECIAL TRADE CONTRACTORS	238	2,533	76,787,524	817	21,860,863
<u>MANUFACTURING</u>	<u>31-33</u>	<u>883</u>	<u>16,885,075</u>	<u>674</u>	<u>9,311,146</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,921</u>	<u>87,154,561</u>	<u>1,637</u>	<u>33,033,904</u>
DURABLE GOODS	423	1,339	77,112,390	1,154	24,905,920
NONDURABLE GOODS	424	569	9,912,645	469	7,737,741
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	129,526	14	390,243
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>50</u>	<u>1,465,670</u>	<u>40</u>	<u>790,098</u>
<u>INFORMATION</u>	<u>51</u>	<u>601</u>	<u>89,928,085</u>	<u>431</u>	<u>22,437,147</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>125</u>	<u>15,074,132</u>	<u>103</u>	<u>1,644,109</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>396</u>	<u>26,760,441</u>	<u>262</u>	<u>9,791,875</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>1,113</u>	<u>110,846,886</u>	<u>529</u>	<u>8,951,870</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,801</u>	<u>45,250,114</u>	<u>695</u>	<u>15,436,515</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>144</u>	<u>27,053,750</u>	<u>83</u>	<u>4,040,178</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>484</u>	<u>181,957,420</u>	<u>358</u>	<u>67,869,945</u>
ACCOMMODATIONS	721	31	59,722,867	32	7,713,916
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	453	122,234,553	326	60,156,029
<u>OTHER SERVICES</u>	<u>81</u>	<u>729</u>	<u>43,553,358</u>	<u>483</u>	<u>17,833,935</u>
REPAIR & MAINTENANCE	811	478	25,429,558	318	14,709,020
PERSONAL SERVICE	812	212	17,385,695	133	2,993,913
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	39	738,105	32	131,002
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>10</u>	<u>943,084</u>	<u>7</u>	<u>84,209</u>
TOTAL ALL INDUSTRIES		15,790	\$1,621,839,453	9,532	\$560,694,480

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2016

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
RETAIL TRADE	44-45	1,980	\$120,332,042	1,335	\$17,467,613
MOTOR VEHICLES & PARTS	441	100	82,381,558	43	1,674,867
NEW & USED AUTO DEALERS	4411	28	75,244,563	8	270,783
RV, BOAT, MOTORCYCLE DEALERS	4412	14	3,221,615	7	43,885
AUTOMOTIVE PARTS & TIRE	4413	58	3,915,380	28	1,360,199
FURNITURE & HOME FURNISHING	442	104	2,592,187	60	1,509,334
ELECTRONICS & APPLIANCES	443	169	2,098,693	114	1,538,254
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	111	3,354,225	85	3,271,783
BUILDING MATERIALS	4441	85	3,061,435	65	2,805,469
LAWN & GARDEN SUPPLIES & EQUIP.	4442	26	292,790	20	466,314
FOOD & BEVERAGE STORES	445	59	7,307,218	32	1,898,741
GROCERY & CONVENIENCE STORES	4451	28	7,105,684	10	1,866,558
OTHER FOOD & BEVERAGE STORES	4452, 4453	31	201,534	22	32,183
DRUG/HEALTH STORES	446	153	4,533,224	102	785,789
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	2,780,694	8	526,790
APPAREL & ACCESSORIES	448	174	1,042,213	140	825,014
CLOTHING & SHOE STORES	4481, 4482	155	839,281	128	731,468
JEWELRY & LUGGAGE STORES	4483	19	202,932	12	93,546
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	167	1,844,950	119	477,746
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	117	989,025	88	451,115
BOOK STORES & NEWS DEALERS	4512	50	855,925	31	26,631
GENERAL MERCHANDISE STORES	452	30	1,090,706	22	581,412
DEPARTMENT STORES	4521	4	347,315	4	119,761
GENERAL MERCHANDISE STORES	4529	26	743,391	18	461,651
E-COMMERCE & MAIL ORDER	4541	244	3,620,280	195	2,095,010
MISCELLANEOUS RETAILERS	453, 4542, 4543	650	7,686,094	415	2,282,873
AGRICULTURE, FORESTRY, FISHING	11	7	11,053	D	D
MINING	21	3	39,212	3	9,635
UTILITIES	22	3	2,562	5	42,867
CONSTRUCTION	23	791	19,496,775	819	18,232,587
CONSTRUCTION OF BUILDINGS	236	211	7,132,200	152	5,666,454
HEAVY CONSTRUCTION & HIGHWAYS	237	28	4,149,105	15	2,308,410
SPECIAL TRADE CONTRACTORS	238	552	8,215,470	652	10,257,723
MANUFACTURING	31-33	355	3,387,330	213	1,117,467
WHOLESALE TRADE	42	1,068	12,913,439	688	6,168,502
DURABLE GOODS	423	751	10,676,056	466	4,837,021
NONDURABLE GOODS	424	312	2,227,028	218	1,330,011
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	10,355	4	1,470
TRANSPORTATION & WAREHOUSING	48-49	21	489,878	10	38,193
INFORMATION	51	326	8,925,561	234	3,629,324
FINANCE, INSURANCE	52	75	1,735,326	44	720,209
REAL ESTATE, RENTAL/LEASING	53	186	5,819,618	113	1,736,716
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	289	1,913,042	196	862,487
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	453	4,819,965	342	2,501,989
ARTS, ENTERTAINMENT & RECREATION	71	29	1,115,529	15	1,372,224
ACCOMMODATIONS & FOOD SERVICES	72	137	23,505,813	49	5,653,431
ACCOMMODATIONS	721	10	2,536,025	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	127	20,969,788	48	5,570,365
OTHER SERVICES	81	252	6,695,649	152	819,934
REPAIR & MAINTENANCE	811	173	4,902,053	100	375,856
PERSONAL SERVICE	812	58	1,767,912	38	437,563
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	25,684	14	6,515
PUBLIC ADMINISTRATION, OTHER	92.00	7	327,790	3	664
TOTAL ALL INDUSTRIES		5,982	\$211,530,584	4,223	\$60,374,913

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2016

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
RETAIL TRADE	44-45	1,257	\$38,123,507	1,187	\$71,468,611
MOTOR VEHICLES & PARTS	441	65	10,708,299	64	23,226,457
NEW & USED AUTO DEALERS	4411	17	6,550,737	13	18,295,150
RV, BOAT, MOTORCYCLE DEALERS	4412	7	1,087,454	11	1,991,405
AUTOMOTIVE PARTS & TIRE	4413	41	3,070,108	40	2,939,902
FURNITURE & HOME FURNISHING	442	60	721,690	52	1,235,438
ELECTRONICS & APPLIANCES	443	109	1,465,835	96	1,106,807
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	74	2,303,419	74	10,145,445
BUILDING MATERIALS	4441	59	2,048,827	57	8,996,965
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	254,592	17	1,148,480
FOOD & BEVERAGE STORES	445	21	4,081,113	17	2,635,218
GROCERY & CONVENIENCE STORES	4451	13	4,072,779	5	2,571,001
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	8,334	12	64,217
DRUG/HEALTH STORES	446	120	1,985,693	97	2,021,685
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	1,099,156	10	1,317,076
APPAREL & ACCESSORIES	448	121	6,981,704	109	1,240,267
CLOTHING & SHOE STORES	4481, 4482	108	6,212,813	102	1,017,601
JEWELRY & LUGGAGE STORES	4483	13	768,891	7	222,666
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	98	4,329,218	94	1,390,374
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	72	4,316,645	69	1,377,525
BOOK STORES & NEWS DEALERS	4512	26	12,573	25	12,849
GENERAL MERCHANDISE STORES	452	18	146,674	26	21,463,524
DEPARTMENT STORES	4521	4	72,883	5	2,979,631
GENERAL MERCHANDISE STORES	4529	14	73,791	21	18,483,893
E-COMMERCE & MAIL ORDER	4541	162	1,347,520	164	897,026
MISCELLANEOUS RETAILERS	453, 4542, 4543	397	2,953,186	384	4,789,294
AGRICULTURE, FORESTRY, FISHING	11	6	119,725	7	15,131
MINING	21	D	D	3	14,244
UTILITIES	22	3	8,641	3	102,852
CONSTRUCTION	23	393	9,335,809	351	4,705,127
CONSTRUCTION OF BUILDINGS	236	91	5,607,204	69	1,647,361
HEAVY CONSTRUCTION & HIGHWAYS	237	15	932,515	15	867,903
SPECIAL TRADE CONTRACTORS	238	287	2,796,090	267	2,189,863
MANUFACTURING	31-33	217	1,643,174	170	605,934
WHOLESALE TRADE	42	716	5,273,724	659	5,507,201
DURABLE GOODS	423	515	3,920,217	467	4,335,532
NONDURABLE GOODS	424	196	1,350,967	188	1,163,114
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	2,540	4	8,555
TRANSPORTATION & WAREHOUSING	48-49	10	38,747	12	456,966
INFORMATION	51	209	3,724,151	206	2,824,370
FINANCE, INSURANCE	52	55	325,816	59	366,171
REAL ESTATE, RENTAL/LEASING	53	120	1,448,088	117	1,350,510
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	170	969,879	165	1,584,038
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	254	1,140,525	194	518,221
ARTS, ENTERTAINMENT & RECREATION	71	15	802,731	12	698,455
ACCOMMODATIONS & FOOD SERVICES	72	95	13,298,098	61	7,622,208
ACCOMMODATIONS	721	9	870,128	4	1,324,907
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	86	12,427,970	57	6,297,301
OTHER SERVICES	81	153	3,147,591	142	2,615,160
REPAIR & MAINTENANCE	811	97	2,551,439	102	2,168,244
PERSONAL SERVICE	812	45	535,956	26	394,369
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	60,196	14	52,547
PUBLIC ADMINISTRATION, OTHER	92.00	8	20,086	6	18,750
TOTAL ALL INDUSTRIES		3,683	\$79,421,553	3,354	\$100,473,949

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2016

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
RETAIL TRADE	44-45	914	\$28,293,288	1,275	\$20,930,290
MOTOR VEHICLES & PARTS	441	34	7,161,767	49	1,482,837
NEW & USED AUTO DEALERS	4411	6	4,889,687	8	926,451
RV, BOAT, MOTORCYCLE DEALERS	4412	5	501,953	8	528,799
AUTOMOTIVE PARTS & TIRE	4413	23	1,770,127	33	27,587
FURNITURE & HOME FURNISHING	442	44	739,917	90	962,615
ELECTRONICS & APPLIANCES	443	79	860,769	97	830,604
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	45	1,721,078	77	1,061,708
BUILDING MATERIALS	4441	34	1,597,517	68	737,591
LAWN & GARDEN SUPPLIES & EQUIP.	4442	11	123,561	9	324,117
FOOD & BEVERAGE STORES	445	12	1,626,301	27	4,491,577
GROCERY & CONVENIENCE STORES	4451	4	1,542,831	7	4,475,720
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	83,470	20	15,857
DRUG/HEALTH STORES	446	81	131,838	101	4,543,598
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	727,262	11	1,351,039
APPAREL & ACCESSORIES	448	86	210,588	122	352,341
CLOTHING & SHOE STORES	4481, 4482	82	146,172	108	307,550
JEWELRY & LUGGAGE STORES	4483	4	64,416	14	44,791
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	74	997,229	107	274,323
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	55	982,319	74	206,270
BOOK STORES & NEWS DEALERS	4512	19	14,910	33	68,053
GENERAL MERCHANDISE STORES	452	19	9,965,444	20	524,963
DEPARTMENT STORES	4521	4	38,698	4	88,012
GENERAL MERCHANDISE STORES	4529	15	9,926,746	16	436,951
E-COMMERCE & MAIL ORDER	4541	137	637,232	177	1,698,494
MISCELLANEOUS RETAILERS	453, 4542, 4543	297	3,513,863	397	3,356,191
AGRICULTURE, FORESTRY, FISHING	11	5	49,275	5	357,894
MINING	21	D	D	D	D
UTILITIES	22	D	D	3	7,845
CONSTRUCTION	23	120	1,130,895	859	13,960,009
CONSTRUCTION OF BUILDINGS	236	25	200,858	190	9,084,365
HEAVY CONSTRUCTION & HIGHWAYS	237	9	200,763	17	483,241
SPECIAL TRADE CONTRACTORS	238	86	729,274	652	4,392,403
MANUFACTURING	31-33	108	415,331	192	1,074,604
WHOLESALE TRADE	42	486	2,705,899	550	2,625,640
DURABLE GOODS	423	339	2,012,396	359	1,658,290
NONDURABLE GOODS	424	146	693,146	190	966,985
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	D	D
TRANSPORTATION & WAREHOUSING	48-49	5	69,527	12	168,621
INFORMATION	51	164	1,368,209	213	4,564,864
FINANCE, INSURANCE	52	41	463,947	42	442,392
REAL ESTATE, RENTAL/LEASING	53	84	536,584	123	1,187,715
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	115	309,361	180	825,390
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	124	502,507	409	2,251,927
ARTS, ENTERTAINMENT & RECREATION	71	9	147,438	11	174,009
ACCOMMODATIONS & FOOD SERVICES	72	32	3,542,190	66	10,785,335
ACCOMMODATIONS	721	4	428,850	10	1,017,917
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	28	3,113,340	56	9,767,418
OTHER SERVICES	81	84	2,157,296	156	2,190,377
REPAIR & MAINTENANCE	811	54	1,843,095	116	1,892,155
PERSONAL SERVICE	812	19	246,891	31	296,161
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	67,310	9	2,061
PUBLIC ADMINISTRATION, OTHER	92.00	3	4,237	3	2,522
TOTAL ALL INDUSTRIES		2,297	\$41,711,361	4,101	\$61,558,952

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2016

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
RETAIL TRADE	44-45	2,132	\$88,717,688	1,436	\$50,942,119
MOTOR VEHICLES & PARTS	441	67	48,619,935	60	16,636,476
NEW & USED AUTO DEALERS	4411	22	45,094,041	14	9,873,950
RV, BOAT, MOTORCYCLE DEALERS	4412	11	2,854,203	10	3,799,472
AUTOMOTIVE PARTS & TIRE	4413	34	671,691	36	2,963,054
FURNITURE & HOME FURNISHING	442	142	2,522,816	62	1,289,398
ELECTRONICS & APPLIANCES	443	171	2,988,615	114	1,760,314
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	143	2,253,347	70	4,691,671
BUILDING MATERIALS	4441	107	2,154,178	51	2,633,782
LAWN & GARDEN SUPPLIES & EQUIP.	4442	36	99,169	19	2,057,889
FOOD & BEVERAGE STORES	445	60	7,559,499	35	4,215,981
GROCERY & CONVENIENCE STORES	4451	16	7,161,096	12	3,871,120
OTHER FOOD & BEVERAGE STORES	4452, 4453	44	398,403	23	344,861
DRUG/HEALTH STORES	446	198	2,936,508	125	2,148,801
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	934,354	16	2,955,002
APPAREL & ACCESSORIES	448	202	5,223,322	142	1,114,393
CLOTHING & SHOE STORES	4481, 4482	181	4,906,182	125	845,706
JEWELRY & LUGGAGE STORES	4483	21	317,140	17	268,687
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	167	815,467	132	919,409
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	127	648,734	98	793,144
BOOK STORES & NEWS DEALERS	4512	40	166,733	34	126,265
GENERAL MERCHANDISE STORES	452	22	2,766,669	22	9,268,398
DEPARTMENT STORES	4521	3	142,050	4	81,437
GENERAL MERCHANDISE STORES	4529	19	2,624,619	18	9,186,961
E-COMMERCE & MAIL ORDER	4541	266	5,055,713	195	1,640,214
MISCELLANEOUS RETAILERS	453, 4542, 4543	683	7,041,443	463	4,302,062
AGRICULTURE, FORESTRY, FISHING	11	11	37,421	8	37,051
MINING	21	3	15,436	0	0
UTILITIES	22	4	33,729	3	70,200
CONSTRUCTION	23	1,791	25,997,479	339	11,133,480
CONSTRUCTION OF BUILDINGS	236	494	12,057,416	86	5,652,213
HEAVY CONSTRUCTION & HIGHWAYS	237	42	1,071,353	17	405,636
SPECIAL TRADE CONTRACTORS	238	1,255	12,868,710	236	5,075,631
MANUFACTURING	31-33	426	2,107,569	227	1,163,459
WHOLESALE TRADE	42	1,062	6,867,588	772	8,278,464
DURABLE GOODS	423	729	5,431,528	525	6,266,494
NONDURABLE GOODS	424	327	1,423,970	242	1,987,233
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	12,090	5	24,737
TRANSPORTATION & WAREHOUSING	48-49	22	115,935	10	270,907
INFORMATION	51	305	8,151,890	213	3,783,778
FINANCE, INSURANCE	52	73	1,303,662	60	812,102
REAL ESTATE, RENTAL/LEASING	53	179	2,487,151	129	1,687,789
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	363	2,469,594	209	2,362,912
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	806	6,471,705	244	5,393,587
ARTS, ENTERTAINMENT & RECREATION	71	36	2,106,296	25	487,402
ACCOMMODATIONS & FOOD SERVICES	72	148	25,058,091	89	15,225,827
ACCOMMODATIONS	721	7	1,066,067	10	2,109,594
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	141	23,992,024	79	13,116,233
OTHER SERVICES	81	331	6,003,465	132	3,404,531
REPAIR & MAINTENANCE	811	229	4,822,739	81	2,866,447
PERSONAL SERVICE	812	83	1,169,714	34	441,589
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	11,012	17	96,495
PUBLIC ADMINISTRATION, OTHER	92.00	3	4,173	5	14,935
TOTAL ALL INDUSTRIES		7,695	\$177,948,872	3,902	\$105,070,178

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2016

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
RETAIL TRADE	44-45	3,193	\$322,014,888	2,351	\$183,545,104
MOTOR VEHICLES & PARTS	441	170	112,814,948	88	21,283,821
NEW & USED AUTO DEALERS	4411	49	97,166,578	26	13,723,022
RV, BOAT, MOTORCYCLE DEALERS	4412	23	4,409,248	5	1,608,951
AUTOMOTIVE PARTS & TIRE	4413	98	11,239,122	57	5,951,848
FURNITURE & HOME FURNISHING	442	184	8,780,067	142	5,758,813
ELECTRONICS & APPLIANCES	443	300	15,682,404	212	13,141,201
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	205	24,920,541	153	19,198,990
BUILDING MATERIALS	4441	168	23,762,063	124	18,630,122
LAWN & GARDEN SUPPLIES & EQUIP.	4442	37	1,158,478	29	568,868
FOOD & BEVERAGE STORES	445	125	17,032,765	72	12,556,358
GROCERY & CONVENIENCE STORES	4451	70	16,632,345	26	10,990,087
OTHER FOOD & BEVERAGE STORES	4452, 4453	55	400,420	46	1,566,271
DRUG/HEALTH STORES	446	257	15,301,592	219	7,720,126
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	45	8,438,191	26	3,849,176
APPAREL & ACCESSORIES	448	239	12,782,549	196	9,187,911
CLOTHING & SHOE STORES	4481, 4482	207	11,075,013	169	7,876,988
JEWELRY & LUGGAGE STORES	4483	32	1,707,536	27	1,310,923
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	242	10,497,912	170	10,158,694
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	181	9,196,317	126	8,972,233
BOOK STORES & NEWS DEALERS	4512	61	1,301,595	44	1,186,461
GENERAL MERCHANDISE STORES	452	41	62,983,265	36	61,187,720
DEPARTMENT STORES	4521	8	13,785,276	7	15,085,054
GENERAL MERCHANDISE STORES	4529	33	49,197,989	29	46,102,666
E-COMMERCE & MAIL ORDER	4541	321	7,885,666	266	4,974,057
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,064	24,894,988	771	14,528,237
AGRICULTURE, FORESTRY, FISHING	11	14	35,576	13	52,894
MINING	21	3	147,609	5	46,113
UTILITIES	22	10	261,956	4	26,065
CONSTRUCTION	23	2,416	78,221,292	1,710	47,199,404
CONSTRUCTION OF BUILDINGS	236	607	39,314,436	438	31,810,562
HEAVY CONSTRUCTION & HIGHWAYS	237	74	8,301,072	39	1,681,430
SPECIAL TRADE CONTRACTORS	238	1,735	30,605,784	1,233	13,707,412
MANUFACTURING	31-33	723	15,192,799	461	2,756,472
WHOLESALE TRADE	42	1,802	49,827,262	1,197	12,900,839
DURABLE GOODS	423	1,299	40,760,887	835	9,835,183
NONDURABLE GOODS	424	491	8,878,409	356	3,041,086
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	187,966	6	24,570
TRANSPORTATION & WAREHOUSING	48-49	54	3,155,146	34	414,691
INFORMATION	51	473	30,339,012	329	20,138,116
FINANCE, INSURANCE	52	112	6,643,532	84	3,112,981
REAL ESTATE, RENTAL/LEASING	53	335	21,638,814	236	5,958,682
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	616	14,502,139	427	4,986,901
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,114	15,233,661	830	6,411,146
ARTS, ENTERTAINMENT & RECREATION	71	63	4,905,235	58	5,094,354
ACCOMMODATIONS & FOOD SERVICES	72	402	72,196,880	251	56,097,502
ACCOMMODATIONS	721	16	4,621,321	14	5,956,687
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	386	67,575,559	237	50,140,815
OTHER SERVICES	81	613	21,505,378	457	11,533,632
REPAIR & MAINTENANCE	811	453	17,592,597	331	8,872,237
PERSONAL SERVICE	812	124	3,596,859	98	2,077,775
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	36	315,922	28	583,620
PUBLIC ADMINISTRATION, OTHER	92.00	9	347,532	8	660,079
TOTAL ALL INDUSTRIES		11,952	\$656,168,711	8,455	\$360,934,975

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2016

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
RETAIL TRADE	44-45	1,114	\$138,040,757	2,253	\$168,420,380
MOTOR VEHICLES & PARTS	441	71	116,519,370	61	25,852,611
NEW & USED AUTO DEALERS	4411	19	88,817,280	13	20,320,236
RV, BOAT, MOTORCYCLE DEALERS	4412	14	25,378,849	7	3,482,748
AUTOMOTIVE PARTS & TIRE	4413	38	2,323,241	41	2,049,627
FURNITURE & HOME FURNISHING	442	65	2,496,000	145	5,805,602
ELECTRONICS & APPLIANCES	443	104	660,065	196	8,862,663
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	72	2,153,829	153	17,905,607
BUILDING MATERIALS	4441	63	1,293,070	130	17,388,202
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	860,759	23	517,405
FOOD & BEVERAGE STORES	445	21	189,134	50	7,463,902
GROCERY & CONVENIENCE STORES	4451	5	178,377	7	6,929,139
OTHER FOOD & BEVERAGE STORES	4452, 4453	16	10,757	43	534,763
DRUG/HEALTH STORES	446	60	879,040	213	6,631,019
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	1,734,546	11	2,081,258
APPAREL & ACCESSORIES	448	97	178,872	213	3,584,226
CLOTHING & SHOE STORES	4481, 4482	92	155,176	187	3,173,414
JEWELRY & LUGGAGE STORES	4483	5	23,696	26	410,812
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	66	3,179,037	183	12,507,471
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	50	3,174,025	144	10,344,555
BOOK STORES & NEWS DEALERS	4512	16	5,012	39	2,162,916
GENERAL MERCHANDISE STORES	452	12	5,449,303	30	57,434,431
DEPARTMENT STORES	4521	D	D	8	15,263,731
GENERAL MERCHANDISE STORES	4529	11	5,432,357	22	42,170,700
E-COMMERCE & MAIL ORDER	4541	155	789,856	267	6,056,276
MISCELLANEOUS RETAILERS	453, 4542, 4543	377	3,811,705	731	14,235,314
AGRICULTURE, FORESTRY, FISHING	11	3	3,087	15	136,128
MINING	21	D	D	D	D
UTILITIES	22	D	D	6	177,221
CONSTRUCTION	23	559	25,811,705	1,858	72,122,526
CONSTRUCTION OF BUILDINGS	236	89	16,135,198	478	49,997,464
HEAVY CONSTRUCTION & HIGHWAYS	237	22	5,593,489	44	2,798,120
SPECIAL TRADE CONTRACTORS	238	448	4,083,018	1,336	19,326,942
MANUFACTURING	31-33	221	2,185,263	469	5,089,615
WHOLESALE TRADE	42	709	17,054,231	1,227	15,748,041
DURABLE GOODS	423	502	15,007,731	849	13,352,934
NONDURABLE GOODS	424	202	1,949,259	368	2,364,849
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	97,241	10	30,258
TRANSPORTATION & WAREHOUSING	48-49	18	412,992	25	398,511
INFORMATION	51	182	3,229,625	349	13,900,153
FINANCE, INSURANCE	52	51	345,072	68	2,811,260
REAL ESTATE, RENTAL/LEASING	53	147	6,397,013	225	5,171,741
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	192	759,165	450	8,056,049
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	326	1,966,089	836	10,724,160
ARTS, ENTERTAINMENT & RECREATION	71	7	6,770	53	3,700,628
ACCOMMODATIONS & FOOD SERVICES	72	64	9,631,117	165	34,027,151
ACCOMMODATIONS	721	12	2,399,953	5	3,999,987
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	52	7,231,164	160	30,027,164
OTHER SERVICES	81	164	8,032,923	335	8,979,988
REPAIR & MAINTENANCE	811	133	7,514,519	222	7,206,580
PERSONAL SERVICE	812	21	511,737	89	1,433,947
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	6,667	24	339,461
PUBLIC ADMINISTRATION, OTHER	92.00	4	3,964	8	18,309
TOTAL ALL INDUSTRIES		3,764	\$213,912,139	8,344	\$349,485,817

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2016

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
RETAIL TRADE	44-45	1,041	\$31,051,362	2,313	\$272,722,045
MOTOR VEHICLES & PARTS	441	45	10,334,766	140	78,994,370
NEW & USED AUTO DEALERS	4411	8	7,247,735	49	65,335,756
RV, BOAT, MOTORCYCLE DEALERS	4412	5	1,433,470	20	7,638,876
AUTOMOTIVE PARTS & TIRE	4413	32	1,653,561	71	6,019,738
FURNITURE & HOME FURNISHING	442	47	648,296	104	8,472,951
ELECTRONICS & APPLIANCES	443	85	1,202,477	219	14,022,010
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	61	2,526,699	121	20,599,484
BUILDING MATERIALS	4441	47	853,829	90	18,293,805
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	1,672,870	31	2,305,679
FOOD & BEVERAGE STORES	445	18	2,418,963	54	8,405,268
GROCERY & CONVENIENCE STORES	4451	7	2,416,652	20	7,687,790
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	2,311	34	717,478
DRUG/HEALTH STORES	446	75	835,672	200	7,306,478
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	1,421,919	19	5,537,055
APPAREL & ACCESSORIES	448	100	696,441	215	23,040,672
CLOTHING & SHOE STORES	4481, 4482	92	688,020	188	20,385,940
JEWELRY & LUGGAGE STORES	4483	8	8,421	27	2,654,732
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	92	2,028,414	183	13,188,966
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	69	2,011,428	133	11,853,406
BOOK STORES & NEWS DEALERS	4512	23	16,986	50	1,335,560
GENERAL MERCHANDISE STORES	452	13	6,026,489	34	71,195,880
DEPARTMENT STORES	4521	6	5,994,298	9	22,100,553
GENERAL MERCHANDISE STORES	4529	7	32,191	25	49,095,327
E-COMMERCE & MAIL ORDER	4541	166	756,949	255	5,401,483
MISCELLANEOUS RETAILERS	453, 4542, 4543	330	2,154,277	769	16,557,428
AGRICULTURE, FORESTRY, FISHING	11	5	10,845	10	72,520
MINING	21	4	114,032	D	D
UTILITIES	22	D	D	7	26,666
CONSTRUCTION	23	281	11,810,722	901	48,432,641
CONSTRUCTION OF BUILDINGS	236	51	753,346	231	28,821,782
HEAVY CONSTRUCTION & HIGHWAYS	237	12	8,962,710	28	3,514,198
SPECIAL TRADE CONTRACTORS	238	218	2,094,666	642	16,096,661
MANUFACTURING	31-33	137	1,147,311	411	4,343,389
WHOLESALE TRADE	42	553	3,016,922	1,270	21,026,994
DURABLE GOODS	423	379	2,398,447	904	16,317,416
NONDURABLE GOODS	424	172	612,751	355	4,672,194
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	11	37,384
TRANSPORTATION & WAREHOUSING	48-49	12	400,325	13	236,649
INFORMATION	51	164	2,219,533	367	16,729,460
FINANCE, INSURANCE	52	45	205,430	95	3,962,747
REAL ESTATE, RENTAL/LEASING	53	107	1,104,799	218	5,927,090
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	145	694,884	356	5,300,784
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	192	565,657	494	6,542,878
ARTS, ENTERTAINMENT & RECREATION	71	6	451,361	49	5,031,835
ACCOMMODATIONS & FOOD SERVICES	72	47	9,260,858	201	52,193,366
ACCOMMODATIONS	721	8	1,938,681	21	6,042,710
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	39	7,322,177	180	46,150,656
OTHER SERVICES	81	114	1,642,051	331	13,203,573
REPAIR & MAINTENANCE	811	79	1,228,698	228	11,162,087
PERSONAL SERVICE	812	23	165,715	78	1,802,637
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	247,638	25	238,849
PUBLIC ADMINISTRATION, OTHER	92.00	5	49,913	7	51,887
TOTAL ALL INDUSTRIES		2,860	\$63,765,021	7,045	\$455,823,869

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2016

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
RETAIL TRADE	44-45	2,952	\$180,579,322	2,908	\$257,173,715
MOTOR VEHICLES & PARTS	441	142	35,316,737	107	129,778,027
NEW & USED AUTO DEALERS	4411	38	17,205,268	37	124,356,184
RV, BOAT, MOTORCYCLE DEALERS	4412	19	11,412,541	13	70,696
AUTOMOTIVE PARTS & TIRE	4413	85	6,698,928	57	5,351,147
FURNITURE & HOME FURNISHING	442	171	10,105,052	194	8,150,596
ELECTRONICS & APPLIANCES	443	268	9,685,636	249	8,531,766
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	236	22,802,220	207	7,170,717
BUILDING MATERIALS	4441	197	21,224,864	166	6,969,430
LAWN & GARDEN SUPPLIES & EQUIP.	4442	39	1,577,356	41	201,287
FOOD & BEVERAGE STORES	445	106	15,514,269	90	12,650,988
GROCERY & CONVENIENCE STORES	4451	59	14,984,902	21	12,138,254
OTHER FOOD & BEVERAGE STORES	4452, 4453	47	529,367	69	512,734
DRUG/HEALTH STORES	446	198	6,479,073	264	10,122,453
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	38	8,809,747	22	3,106,176
APPAREL & ACCESSORIES	448	223	5,821,157	248	5,087,336
CLOTHING & SHOE STORES	4481, 4482	194	5,093,158	219	4,355,826
JEWELRY & LUGGAGE STORES	4483	29	727,999	29	731,510
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	211	3,935,002	243	4,607,727
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	153	3,817,303	189	4,207,776
BOOK STORES & NEWS DEALERS	4512	58	117,699	54	399,951
GENERAL MERCHANDISE STORES	452	42	26,240,870	27	39,609,760
DEPARTMENT STORES	4521	7	10,544,796	5	2,346,703
GENERAL MERCHANDISE STORES	4529	35	15,696,074	22	37,263,057
E-COMMERCE & MAIL ORDER	4541	300	9,550,415	323	11,812,293
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,017	26,319,144	934	16,545,876
AGRICULTURE, FORESTRY, FISHING	11	17	208,275	13	34,655
MINING	21	4	10,674	0	0
UTILITIES	22	8	504,040	7	130,070
CONSTRUCTION	23	2,206	62,654,979	2,946	86,638,037
CONSTRUCTION OF BUILDINGS	236	543	28,713,843	838	47,599,462
HEAVY CONSTRUCTION & HIGHWAYS	237	66	4,862,378	80	4,499,968
SPECIAL TRADE CONTRACTORS	238	1,597	29,078,758	2,028	34,538,607
MANUFACTURING	31-33	769	13,610,252	643	9,064,445
WHOLESALE TRADE	42	1,877	84,598,164	1,453	29,486,552
DURABLE GOODS	423	1,343	71,357,346	992	25,107,151
NONDURABLE GOODS	424	515	13,116,472	449	4,346,619
ELECTRONIC MARKETS, AGENTS & BROKERS	425	19	124,346	12	32,782
TRANSPORTATION & WAREHOUSING	48-49	67	1,465,956	37	777,677
INFORMATION	51	418	29,383,677	459	22,283,061
FINANCE, INSURANCE	52	100	7,248,387	85	6,138,681
REAL ESTATE, RENTAL/LEASING	53	347	22,815,148	271	8,814,405
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	574	10,108,664	690	9,771,917
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	993	53,081,388	1,256	15,747,849
ARTS, ENTERTAINMENT & RECREATION	71	53	5,511,147	72	6,334,194
ACCOMMODATIONS & FOOD SERVICES	72	325	52,338,388	264	51,769,355
ACCOMMODATIONS	721	17	4,498,504	11	7,756,823
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	308	47,839,884	253	44,012,532
OTHER SERVICES	81	588	21,126,665	509	25,373,253
REPAIR & MAINTENANCE	811	447	16,723,436	345	13,998,753
PERSONAL SERVICE	812	116	4,307,440	140	11,237,679
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	25	95,789	24	136,821
PUBLIC ADMINISTRATION, OTHER	92.00	11	179,921	5	29,420
TOTAL ALL INDUSTRIES		11,309	\$545,425,047	11,620	\$529,589,931

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2016

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
RETAIL TRADE	44-45	1,837	\$134,555,669	1,619	\$121,513,325
MOTOR VEHICLES & PARTS	441	67	9,550,291	83	46,622,905
NEW & USED AUTO DEALERS	4411	8	337,654	22	40,665,804
RV, BOAT, MOTORCYCLE DEALERS	4412	9	3,142,480	12	918,538
AUTOMOTIVE PARTS & TIRE	4413	50	6,070,157	49	5,038,563
FURNITURE & HOME FURNISHING	442	107	3,887,788	57	2,310,199
ELECTRONICS & APPLIANCES	443	153	6,882,237	150	2,962,899
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	95	16,339,290	101	15,408,089
BUILDING MATERIALS	4441	75	15,984,043	79	13,866,005
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	355,247	22	1,542,084
FOOD & BEVERAGE STORES	445	39	6,637,494	38	7,180,808
GROCERY & CONVENIENCE STORES	4451	13	6,529,058	10	6,128,432
OTHER FOOD & BEVERAGE STORES	4452, 4453	26	108,436	28	1,052,376
DRUG/HEALTH STORES	446	152	3,500,529	145	4,638,742
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	16	1,874,442	25	4,713,367
APPAREL & ACCESSORIES	448	165	5,620,134	150	1,568,500
CLOTHING & SHOE STORES	4481, 4482	145	4,992,702	133	621,109
JEWELRY & LUGGAGE STORES	4483	20	627,432	17	947,391
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	159	14,325,818	123	1,985,837
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	109	14,141,418	91	1,864,133
BOOK STORES & NEWS DEALERS	4512	50	184,400	32	121,704
GENERAL MERCHANDISE STORES	452	28	49,341,142	27	24,665,350
DEPARTMENT STORES	4521	7	11,024,199	7	3,046,318
GENERAL MERCHANDISE STORES	4529	21	38,316,943	20	21,619,032
E-COMMERCE & MAIL ORDER	4541	237	3,434,121	199	2,434,610
MISCELLANEOUS RETAILERS	453, 4542, 4543	619	13,162,383	521	7,022,019
AGRICULTURE, FORESTRY, FISHING	11	6	7,460	5	13,810
MINING	21	5	7,781	3	116,425
UTILITIES	22	5	110,596	5	259,315
CONSTRUCTION	23	1,125	40,188,849	565	14,230,190
CONSTRUCTION OF BUILDINGS	236	302	22,903,146	126	4,011,437
HEAVY CONSTRUCTION & HIGHWAYS	237	28	2,046,914	23	1,614,319
SPECIAL TRADE CONTRACTORS	238	795	15,238,789	416	8,604,434
MANUFACTURING	31-33	323	4,509,960	294	2,668,517
WHOLESALE TRADE	42	971	11,825,350	980	11,388,632
DURABLE GOODS	423	675	9,256,494	704	9,464,742
NONDURABLE GOODS	424	294	2,561,559	272	1,922,018
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	4	1,872
TRANSPORTATION & WAREHOUSING	48-49	17	139,692	17	395,218
INFORMATION	51	279	12,047,048	283	8,092,584
FINANCE, INSURANCE	52	67	1,114,474	80	1,510,532
REAL ESTATE, RENTAL/LEASING	53	197	2,948,530	178	4,232,212
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	289	9,025,599	226	2,151,186
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	563	4,460,429	355	3,273,706
ARTS, ENTERTAINMENT & RECREATION	71	29	2,502,144	26	1,124,602
ACCOMMODATIONS & FOOD SERVICES	72	152	31,379,840	106	18,698,948
ACCOMMODATIONS	721	8	2,222,858	6	355,023
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	144	29,156,982	100	18,343,925
OTHER SERVICES	81	278	9,008,491	236	5,817,542
REPAIR & MAINTENANCE	811	193	7,460,424	160	4,768,828
PERSONAL SERVICE	812	67	1,513,005	56	894,186
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	35,062	20	154,528
PUBLIC ADMINISTRATION, OTHER	92.00	7	93,430	7	144,332
TOTAL ALL INDUSTRIES		6,150	\$263,925,342	4,985	\$195,631,076

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2016

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,476</u>	<u>\$361,935,667</u>	<u>2,014</u>	<u>\$133,591,287</u>
MOTOR VEHICLES & PARTS	441	114	112,548,780	98	36,156,226
NEW & USED AUTO DEALERS	4411	42	99,353,118	17	26,263,184
RV, BOAT, MOTORCYCLE DEALERS	4412	7	6,085,803	16	4,950,622
AUTOMOTIVE PARTS & TIRE	4413	65	7,109,859	65	4,942,420
FURNITURE & HOME FURNISHING	442	163	17,303,079	122	3,446,959
ELECTRONICS & APPLIANCES	443	213	24,047,014	150	6,761,133
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	163	14,913,659	139	5,400,223
BUILDING MATERIALS	4441	130	13,872,244	115	4,451,140
LAWN & GARDEN SUPPLIES & EQUIP.	4442	33	1,041,415	24	949,083
FOOD & BEVERAGE STORES	445	72	10,744,994	45	9,776,293
GROCERY & CONVENIENCE STORES	4451	28	8,544,326	17	9,445,963
OTHER FOOD & BEVERAGE STORES	4452, 4453	44	2,200,668	28	330,330
DRUG/HEALTH STORES	446	188	10,661,467	166	3,217,801
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	22	3,065,415	21	2,780,835
APPAREL & ACCESSORIES	448	230	52,285,030	165	4,158,018
CLOTHING & SHOE STORES	4481, 4482	205	44,239,178	149	3,485,872
JEWELRY & LUGGAGE STORES	4483	25	8,045,852	16	672,146
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	183	23,131,568	167	2,824,937
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	142	21,037,129	121	2,740,916
BOOK STORES & NEWS DEALERS	4512	41	2,094,439	46	84,021
GENERAL MERCHANDISE STORES	452	31	68,044,242	32	44,675,638
DEPARTMENT STORES	4521	9	32,847,495	8	11,120,563
GENERAL MERCHANDISE STORES	4529	22	35,196,747	24	33,555,075
E-COMMERCE & MAIL ORDER	4541	286	4,160,347	254	4,094,625
MISCELLANEOUS RETAILERS	453, 4542, 4543	811	21,030,072	655	10,298,599
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>4</u>	<u>4,411</u>	<u>6</u>	<u>5,378</u>
<u>MINING</u>	<u>21</u>	<u>D</u>	<u>D</u>	<u>D</u>	<u>D</u>
<u>UTILITIES</u>	<u>22</u>	<u>5</u>	<u>554,175</u>	<u>5</u>	<u>126,522</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>1,815</u>	<u>61,036,317</u>	<u>1,276</u>	<u>20,968,643</u>
CONSTRUCTION OF BUILDINGS	236	444	41,666,294	309	11,141,153
HEAVY CONSTRUCTION & HIGHWAYS	237	44	971,494	32	557,394
SPECIAL TRADE CONTRACTORS	238	1,327	18,398,529	935	9,270,096
<u>MANUFACTURING</u>	<u>31-33</u>	<u>480</u>	<u>3,377,134</u>	<u>369</u>	<u>2,850,164</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,229</u>	<u>20,588,861</u>	<u>1,056</u>	<u>14,365,807</u>
DURABLE GOODS	423	862	17,050,906	761	11,140,309
NONDURABLE GOODS	424	357	3,475,106	291	3,223,403
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	62,849	4	2,095
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>30</u>	<u>753,398</u>	<u>17</u>	<u>418,771</u>
<u>INFORMATION</u>	<u>51</u>	<u>351</u>	<u>18,235,048</u>	<u>281</u>	<u>13,336,843</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>89</u>	<u>5,126,537</u>	<u>73</u>	<u>1,535,384</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>239</u>	<u>7,502,602</u>	<u>200</u>	<u>2,907,645</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>447</u>	<u>6,965,162</u>	<u>279</u>	<u>1,727,452</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>901</u>	<u>7,375,271</u>	<u>590</u>	<u>3,687,801</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>45</u>	<u>3,776,966</u>	<u>33</u>	<u>1,227,739</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>252</u>	<u>56,092,989</u>	<u>126</u>	<u>23,885,994</u>
ACCOMMODATIONS	721	14	7,456,583	3	858,406
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	238	48,636,406	123	23,027,588
<u>OTHER SERVICES</u>	<u>81</u>	<u>452</u>	<u>15,843,140</u>	<u>312</u>	<u>8,985,904</u>
REPAIR & MAINTENANCE	811	324	12,326,039	225	7,603,947
PERSONAL SERVICE	812	110	3,421,819	72	1,371,900
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	95,282	15	10,057
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>6</u>	<u>68,261</u>	<u>6</u>	<u>7,338</u>
TOTAL ALL INDUSTRIES		8,822	\$569,236,594	6,645	\$229,633,164

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2016

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
RETAIL TRADE	44-45	1,566	\$22,833,550	1,498	\$81,443,557
MOTOR VEHICLES & PARTS	441	23	229,830	93	20,958,135
NEW & USED AUTO DEALERS	4411	6	214,711	23	15,434,612
RV, BOAT, MOTORCYCLE DEALERS	4412	4	2,868	17	1,943,514
AUTOMOTIVE PARTS & TIRE	4413	13	12,251	53	3,580,009
FURNITURE & HOME FURNISHING	442	118	2,546,278	64	2,304,773
ELECTRONICS & APPLIANCES	443	120	2,377,537	127	2,202,020
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	120	1,664,853	77	12,801,356
BUILDING MATERIALS	4441	98	1,528,210	62	12,255,926
LAWN & GARDEN SUPPLIES & EQUIP.	4442	22	136,643	15	545,430
FOOD & BEVERAGE STORES	445	32	216,483	40	4,284,254
GROCERY & CONVENIENCE STORES	4451	D	D	17	4,107,277
OTHER FOOD & BEVERAGE STORES	4452, 4453	30	179,790	23	176,977
DRUG/HEALTH STORES	446	129	2,042,595	125	2,673,992
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	487,597	23	3,386,322
APPAREL & ACCESSORIES	448	162	1,644,836	135	2,109,126
CLOTHING & SHOE STORES	4481, 4482	149	1,562,981	123	1,866,189
JEWELRY & LUGGAGE STORES	4483	13	81,855	12	242,937
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	131	855,051	112	2,628,430
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	96	541,552	83	2,070,717
BOOK STORES & NEWS DEALERS	4512	35	313,499	29	557,713
GENERAL MERCHANDISE STORES	452	18	3,261,106	27	17,096,896
DEPARTMENT STORES	4521	4	88,578	7	3,414,775
GENERAL MERCHANDISE STORES	4529	14	3,172,528	20	13,682,121
E-COMMERCE & MAIL ORDER	4541	220	4,068,995	187	2,153,177
MISCELLANEOUS RETAILERS	453, 4542, 4543	487	3,438,389	488	8,845,076
AGRICULTURE, FORESTRY, FISHING	11	8	16,554	6	27,465
MINING	21	3	3,528	D	D
UTILITIES	22	3	385,264	3	213,518
CONSTRUCTION	23	1,485	64,508,118	374	13,680,430
CONSTRUCTION OF BUILDINGS	236	395	51,538,683	79	7,033,966
HEAVY CONSTRUCTION & HIGHWAYS	237	36	2,259,166	16	330,025
SPECIAL TRADE CONTRACTORS	238	1,054	10,710,269	279	6,316,439
MANUFACTURING	31-33	326	1,246,235	264	3,445,805
WHOLESALE TRADE	42	702	3,233,995	957	14,595,631
DURABLE GOODS	423	451	2,668,465	676	12,212,184
NONDURABLE GOODS	424	247	560,017	274	2,351,815
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	5,513	7	31,632
TRANSPORTATION & WAREHOUSING	48-49	12	63,020	17	199,615
INFORMATION	51	260	4,730,464	257	6,214,907
FINANCE, INSURANCE	52	50	1,762,538	68	1,464,979
REAL ESTATE, RENTAL/LEASING	53	144	2,020,466	158	2,750,103
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	315	3,322,150	233	1,895,690
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	690	5,291,570	260	3,027,445
ARTS, ENTERTAINMENT & RECREATION	71	30	1,374,492	19	577,427
ACCOMMODATIONS & FOOD SERVICES	72	58	5,983,562	93	17,531,287
ACCOMMODATIONS	721	0	0	16	2,514,304
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	58	5,983,562	77	15,016,983
OTHER SERVICES	81	186	2,151,549	195	6,487,987
REPAIR & MAINTENANCE	811	123	931,108	134	5,451,271
PERSONAL SERVICE	812	48	1,186,794	44	916,366
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	33,647	17	120,350
PUBLIC ADMINISTRATION, OTHER	92.00	4	6,011	4	8,482
TOTAL ALL INDUSTRIES		5,842	\$118,933,066	4,407	\$153,566,577

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2016

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
RETAIL TRADE	44-45	1,775	\$91,247,250	1,232	\$14,926,438
MOTOR VEHICLES & PARTS	441	99	31,264,601	26	400,335
NEW & USED AUTO DEALERS	4411	20	17,805,832	7	27,543
RV, BOAT, MOTORCYCLE DEALERS	4412	17	10,322,050	4	44,538
AUTOMOTIVE PARTS & TIRE	4413	62	3,136,719	15	328,254
FURNITURE & HOME FURNISHING	442	97	2,697,988	73	489,985
ELECTRONICS & APPLIANCES	443	152	3,905,839	107	2,174,631
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	122	11,433,126	76	887,625
BUILDING MATERIALS	4441	91	8,478,175	59	854,034
LAWN & GARDEN SUPPLIES & EQUIP.	4442	31	2,954,951	17	33,591
FOOD & BEVERAGE STORES	445	44	7,217,738	25	3,206,272
GROCERY & CONVENIENCE STORES	4451	16	7,016,724	15	3,195,276
OTHER FOOD & BEVERAGE STORES	4452, 4453	28	201,014	10	10,996
DRUG/HEALTH STORES	446	159	3,532,070	96	845,829
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	19	2,449,526	8	450,017
APPAREL & ACCESSORIES	448	146	825,495	127	229,044
CLOTHING & SHOE STORES	4481, 4482	134	689,301	117	225,546
JEWELRY & LUGGAGE STORES	4483	12	136,194	10	3,498
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	143	2,259,949	104	286,757
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	101	2,189,892	72	264,664
BOOK STORES & NEWS DEALERS	4512	42	70,057	32	22,093
GENERAL MERCHANDISE STORES	452	22	13,613,791	15	1,504,389
DEPARTMENT STORES	4521	4	119,656	D	D
GENERAL MERCHANDISE STORES	4529	18	13,494,135	13	1,451,423
E-COMMERCE & MAIL ORDER	4541	207	2,392,524	190	1,692,531
MISCELLANEOUS RETAILERS	453, 4542, 4543	565	9,654,603	385	2,759,023
AGRICULTURE, FORESTRY, FISHING	11	7	5,837	5	5,330
MINING	21	D	D	0	0
UTILITIES	22	3	23,289	D	D
CONSTRUCTION	23	757	24,744,784	620	7,984,829
CONSTRUCTION OF BUILDINGS	236	180	14,618,404	122	4,973,083
HEAVY CONSTRUCTION & HIGHWAYS	237	26	1,035,570	18	520,649
SPECIAL TRADE CONTRACTORS	238	551	9,090,810	480	2,491,097
MANUFACTURING	31-33	332	3,634,405	177	1,608,243
WHOLESALE TRADE	42	978	12,355,593	580	4,984,700
DURABLE GOODS	423	697	9,725,463	399	4,143,188
NONDURABLE GOODS	424	273	2,463,952	178	822,134
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	166,178	3	19,378
TRANSPORTATION & WAREHOUSING	48-49	10	668,634	7	10,615
INFORMATION	51	282	6,657,917	221	8,305,584
FINANCE, INSURANCE	52	75	1,351,543	50	575,947
REAL ESTATE, RENTAL/LEASING	53	187	3,802,737	117	1,157,566
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	292	3,937,694	207	4,253,962
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	421	4,399,266	390	1,182,318
ARTS, ENTERTAINMENT & RECREATION	71	18	1,728,474	19	768,325
ACCOMMODATIONS & FOOD SERVICES	72	109	14,736,651	50	4,844,578
ACCOMMODATIONS	721	8	1,133,264	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	101	13,603,387	49	4,625,876
OTHER SERVICES	81	234	5,267,974	128	1,356,111
REPAIR & MAINTENANCE	811	160	4,240,556	75	919,274
PERSONAL SERVICE	812	52	940,214	41	402,986
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22	87,204	12	33,851
PUBLIC ADMINISTRATION, OTHER	92.00	8	60,128	3	1,710
TOTAL ALL INDUSTRIES		5,490	\$174,626,359	3,808	\$51,969,939

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2016

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
RETAIL TRADE	44-45	1,398	\$43,313,957	2,885	\$246,422,118
MOTOR VEHICLES & PARTS	441	53	4,478,357	106	100,492,877
NEW & USED AUTO DEALERS	4411	10	2,292,944	26	93,172,648
RV, BOAT, MOTORCYCLE DEALERS	4412	6	7,683	24	3,446,042
AUTOMOTIVE PARTS & TIRE	4413	37	2,177,730	56	3,874,187
FURNITURE & HOME FURNISHING	442	77	1,163,939	170	10,086,928
ELECTRONICS & APPLIANCES	443	110	2,374,021	290	13,466,049
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	68	8,334,826	163	20,651,275
BUILDING MATERIALS	4441	56	8,297,230	129	18,229,562
LAWN & GARDEN SUPPLIES & EQUIP.	4442	12	37,596	34	2,421,713
FOOD & BEVERAGE STORES	445	22	4,038,104	86	14,406,493
GROCERY & CONVENIENCE STORES	4451	4	3,575,322	23	12,406,317
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	462,782	63	2,000,176
DRUG/HEALTH STORES	446	99	2,582,455	256	8,337,868
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,931,151	30	4,207,475
APPAREL & ACCESSORIES	448	139	1,086,542	254	15,252,817
CLOTHING & SHOE STORES	4481, 4482	127	754,330	225	12,956,365
JEWELRY & LUGGAGE STORES	4483	12	332,212	29	2,296,452
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	150	941,224	241	13,729,392
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	111	853,026	183	11,610,277
BOOK STORES & NEWS DEALERS	4512	39	88,198	58	2,119,115
GENERAL MERCHANDISE STORES	452	21	9,495,144	35	20,404,242
DEPARTMENT STORES	4521	4	163,734	8	19,597,216
GENERAL MERCHANDISE STORES	4529	17	9,331,410	27	807,026
E-COMMERCE & MAIL ORDER	4541	204	2,323,743	304	6,528,038
MISCELLANEOUS RETAILERS	453, 4542, 4543	444	4,564,451	950	18,858,664
AGRICULTURE, FORESTRY, FISHING	11	4	5,532	9	36,441
MINING	21	0	0	3	8,664
UTILITIES	22	3	84,963	7	85,818
CONSTRUCTION	23	434	9,136,762	1,490	53,179,649
CONSTRUCTION OF BUILDINGS	236	97	5,151,391	396	29,012,263
HEAVY CONSTRUCTION & HIGHWAYS	237	19	321,060	43	2,039,632
SPECIAL TRADE CONTRACTORS	238	318	3,664,311	1,051	22,127,754
MANUFACTURING	31-33	192	1,658,089	569	6,960,972
WHOLESALE TRADE	42	700	4,333,912	1,486	31,525,618
DURABLE GOODS	423	456	2,581,229	1,018	26,539,163
NONDURABLE GOODS	424	238	1,732,844	456	4,959,681
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	19,839	12	26,774
TRANSPORTATION & WAREHOUSING	48-49	6	14,670	30	261,566
INFORMATION	51	223	4,178,719	447	25,436,581
FINANCE, INSURANCE	52	58	869,360	96	4,069,333
REAL ESTATE, RENTAL/LEASING	53	121	2,171,287	266	8,313,041
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	190	1,553,889	555	16,259,668
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	276	1,787,758	845	10,027,657
ARTS, ENTERTAINMENT & RECREATION	71	20	769,038	51	3,091,169
ACCOMMODATIONS & FOOD SERVICES	72	71	12,588,794	251	50,337,287
ACCOMMODATIONS	721	8	1,155,684	13	5,128,849
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	63	11,433,110	238	45,208,438
OTHER SERVICES	81	145	2,532,085	458	12,907,667
REPAIR & MAINTENANCE	811	91	1,826,885	305	10,447,857
PERSONAL SERVICE	812	39	523,511	116	2,292,476
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	181,689	37	167,334
PUBLIC ADMINISTRATION, OTHER	92.00	3	12,836	15	943,198
TOTAL ALL INDUSTRIES		3,844	\$85,011,651	9,463	\$469,866,447

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2016

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
RETAIL TRADE	44-45	688	\$30,472,467	1,875	\$143,192,114
MOTOR VEHICLES & PARTS	441	28	6,472,735	117	81,014,809
NEW & USED AUTO DEALERS	4411	6	5,332,793	28	57,040,942
RV, BOAT, MOTORCYCLE DEALERS	4412	3	8,596	15	14,626,325
AUTOMOTIVE PARTS & TIRE	4413	19	1,131,346	74	9,347,542
FURNITURE & HOME FURNISHING	442	25	314,076	74	2,563,883
ELECTRONICS & APPLIANCES	443	52	1,443,684	162	3,890,756
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	30	4,143,001	91	10,404,994
BUILDING MATERIALS	4441	21	3,811,368	66	10,292,081
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	331,633	25	112,913
FOOD & BEVERAGE STORES	445	13	1,194,153	53	6,501,808
GROCERY & CONVENIENCE STORES	4451	4	1,133,600	20	6,218,702
OTHER FOOD & BEVERAGE STORES	4452, 4453	9	60,553	33	283,106
DRUG/HEALTH STORES	446	73	779,502	151	3,963,223
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	644,407	26	5,320,879
APPAREL & ACCESSORIES	448	75	171,620	181	1,352,427
CLOTHING & SHOE STORES	4481, 4482	70	168,576	162	1,267,374
JEWELRY & LUGGAGE STORES	4483	5	3,044	19	85,053
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	66	440,037	150	1,156,489
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	45	432,701	107	581,774
BOOK STORES & NEWS DEALERS	4512	21	7,336	43	574,715
GENERAL MERCHANDISE STORES	452	15	11,500,358	24	15,468,979
DEPARTMENT STORES	4521	4	656,079	4	231,377
GENERAL MERCHANDISE STORES	4529	11	10,844,279	20	15,237,602
E-COMMERCE & MAIL ORDER	4541	103	428,884	228	3,120,369
MISCELLANEOUS RETAILERS	453, 4542, 4543	200	2,940,010	618	8,433,498
AGRICULTURE, FORESTRY, FISHING	11	4	25,786	6	32,758
MINING	21	D	D	5	9,361
UTILITIES	22	D	D	4	9,047
CONSTRUCTION	23	120	1,707,309	736	34,323,579
CONSTRUCTION OF BUILDINGS	236	26	133,801	169	14,785,697
HEAVY CONSTRUCTION & HIGHWAYS	237	6	307,015	31	1,624,100
SPECIAL TRADE CONTRACTORS	238	88	1,266,493	536	17,913,782
MANUFACTURING	31-33	74	371,695	328	5,330,650
WHOLESALE TRADE	42	363	1,547,480	1,151	34,418,963
DURABLE GOODS	423	246	1,166,771	809	29,096,259
NONDURABLE GOODS	424	116	380,703	332	5,273,372
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	10	49,332
TRANSPORTATION & WAREHOUSING	48-49	9	314,124	32	1,617,981
INFORMATION	51	137	1,172,210	281	8,992,513
FINANCE, INSURANCE	52	31	58,882	86	3,564,229
REAL ESTATE, RENTAL/LEASING	53	83	583,698	201	7,057,508
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	107	418,442	287	2,435,045
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	126	315,439	370	3,838,298
ARTS, ENTERTAINMENT & RECREATION	71	6	293,262	30	1,595,618
ACCOMMODATIONS & FOOD SERVICES	72	39	4,881,340	132	23,035,563
ACCOMMODATIONS	721	5	578,147	16	3,517,844
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	34	4,303,193	116	19,517,719
OTHER SERVICES	81	77	1,057,917	248	9,031,658
REPAIR & MAINTENANCE	811	47	873,061	187	7,183,928
PERSONAL SERVICE	812	22	184,216	45	1,710,942
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	640	16	136,788
PUBLIC ADMINISTRATION, OTHER	92.00	D	D	7	346,474
TOTAL ALL INDUSTRIES		1,867	\$43,242,686	5,779	\$278,831,359

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2016

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
RETAIL TRADE	44-45	1,484	\$31,847,150	1,222	\$18,533,326
MOTOR VEHICLES & PARTS	441	66	7,117,113	42	2,274,247
NEW & USED AUTO DEALERS	4411	16	5,419,219	6	166,692
RV, BOAT, MOTORCYCLE DEALERS	4412	12	55,643	10	328,380
AUTOMOTIVE PARTS & TIRE	4413	38	1,642,251	26	1,779,175
FURNITURE & HOME FURNISHING	442	76	1,116,120	64	669,895
ELECTRONICS & APPLIANCES	443	128	1,428,481	106	743,990
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	81	2,804,760	92	2,247,038
BUILDING MATERIALS	4441	60	2,704,061	61	2,009,647
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	100,699	31	237,391
FOOD & BEVERAGE STORES	445	28	4,823,624	27	3,039,336
GROCERY & CONVENIENCE STORES	4451	10	4,231,418	6	2,886,294
OTHER FOOD & BEVERAGE STORES	4452, 4453	18	592,206	21	153,042
DRUG/HEALTH STORES	446	124	2,645,373	96	1,739,073
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,093,474	5	611,642
APPAREL & ACCESSORIES	448	138	666,084	122	918,125
CLOTHING & SHOE STORES	4481, 4482	128	653,620	114	836,681
JEWELRY & LUGGAGE STORES	4483	10	12,464	8	81,444
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	147	1,735,609	106	545,753
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	108	1,454,876	78	377,382
BOOK STORES & NEWS DEALERS	4512	39	280,733	28	168,371
GENERAL MERCHANDISE STORES	452	26	3,030,586	18	1,108,942
DEPARTMENT STORES	4521	5	611,065	4	110,741
GENERAL MERCHANDISE STORES	4529	21	2,419,521	14	998,201
E-COMMERCE & MAIL ORDER	4541	204	1,811,449	176	1,294,862
MISCELLANEOUS RETAILERS	453, 4542, 4543	455	3,574,477	368	3,340,423
AGRICULTURE, FORESTRY, FISHING	11	4	21,931	3	7,192
MINING	21	0	0	3	3,815
UTILITIES	22	0	0	0	0
CONSTRUCTION	23	381	20,549,897	311	16,382,801
CONSTRUCTION OF BUILDINGS	236	93	9,108,590	86	12,630,211
HEAVY CONSTRUCTION & HIGHWAYS	237	14	7,196,297	10	734,093
SPECIAL TRADE CONTRACTORS	238	274	4,245,010	215	3,018,497
MANUFACTURING	31-33	258	3,810,180	220	1,595,429
WHOLESALE TRADE	42	824	8,619,759	613	3,378,951
DURABLE GOODS	423	600	7,464,461	430	2,407,983
NONDURABLE GOODS	424	222	1,146,352	179	965,514
ELECTRONIC MARKETS, AGENTS & BROKERS	425	0	0	4	5,454
TRANSPORTATION & WAREHOUSING	48-49	17	176,198	9	226,001
INFORMATION	51	256	4,064,342	201	2,152,541
FINANCE, INSURANCE	52	68	871,614	46	469,004
REAL ESTATE, RENTAL/LEASING	53	141	1,783,812	98	775,910
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	218	1,610,843	158	2,096,607
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	275	2,047,308	201	1,200,015
ARTS, ENTERTAINMENT & RECREATION	71	25	620,828	20	408,949
ACCOMMODATIONS & FOOD SERVICES	72	109	11,482,102	88	7,280,166
ACCOMMODATIONS	721	19	2,049,418	25	1,517,766
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	90	9,432,684	63	5,762,400
OTHER SERVICES	81	190	3,337,279	116	3,389,191
REPAIR & MAINTENANCE	811	132	2,740,320	70	3,159,140
PERSONAL SERVICE	812	42	488,033	35	210,177
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	108,926	11	19,874
PUBLIC ADMINISTRATION, OTHER	92.00	6	11,177	5	452,441
TOTAL ALL INDUSTRIES		4,257	\$90,863,160	3,316	\$58,357,437

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2016

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
RETAIL TRADE	44-45	1,450	\$42,549,834	2,560	\$351,187,953
MOTOR VEHICLES & PARTS	441	47	9,391,097	114	183,582,990
NEW & USED AUTO DEALERS	4411	12	7,942,104	39	178,842,101
RV, BOAT, MOTORCYCLE DEALERS	4412	9	148,322	5	5,094
AUTOMOTIVE PARTS & TIRE	4413	26	1,300,671	70	4,735,795
FURNITURE & HOME FURNISHING	442	60	619,230	135	5,759,413
ELECTRONICS & APPLIANCES	443	146	2,316,333	210	10,888,521
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	65	3,253,591	161	19,772,363
BUILDING MATERIALS	4441	51	3,232,222	130	18,265,875
LAWN & GARDEN SUPPLIES & EQUIP.	4442	14	21,369	31	1,506,488
FOOD & BEVERAGE STORES	445	27	3,047,092	52	5,624,700
GROCERY & CONVENIENCE STORES	4451	7	3,038,803	14	4,135,406
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	8,289	38	1,489,294
DRUG/HEALTH STORES	446	136	2,630,057	210	7,088,530
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	730,462	23	3,787,276
APPAREL & ACCESSORIES	448	144	990,176	212	14,291,025
CLOTHING & SHOE STORES	4481, 4482	131	802,139	192	12,321,201
JEWELRY & LUGGAGE STORES	4483	13	188,037	20	1,969,824
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	138	4,585,586	215	10,403,037
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	97	499,742	164	9,879,164
BOOK STORES & NEWS DEALERS	4512	41	4,085,844	51	523,873
GENERAL MERCHANDISE STORES	452	22	8,481,042	36	67,346,794
DEPARTMENT STORES	4521	4	99,347	8	22,813,226
GENERAL MERCHANDISE STORES	4529	18	8,381,695	28	44,533,568
E-COMMERCE & MAIL ORDER	4541	206	3,343,302	265	4,766,929
MISCELLANEOUS RETAILERS	453, 4542, 4543	452	3,161,866	927	17,876,375
AGRICULTURE, FORESTRY, FISHING	11	D	D	12	30,995
MINING	21	D	D	D	D
UTILITIES	22	3	50,223	8	173,164
CONSTRUCTION	23	310	25,347,735	1,732	42,355,891
CONSTRUCTION OF BUILDINGS	236	82	19,608,771	419	21,292,371
HEAVY CONSTRUCTION & HIGHWAYS	237	8	213,821	47	4,239,256
SPECIAL TRADE CONTRACTORS	238	220	5,525,143	1,266	16,824,264
MANUFACTURING	31-33	242	1,462,577	500	5,686,275
WHOLESALE TRADE	42	879	7,590,808	1,336	16,555,978
DURABLE GOODS	423	593	6,051,579	942	12,778,718
NONDURABLE GOODS	424	279	1,536,288	387	3,740,967
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	2,941	7	36,293
TRANSPORTATION & WAREHOUSING	48-49	13	385,168	30	758,796
INFORMATION	51	226	6,291,614	359	14,720,807
FINANCE, INSURANCE	52	52	386,674	90	5,196,080
REAL ESTATE, RENTAL/LEASING	53	117	2,983,289	277	7,118,796
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	239	2,298,396	417	6,081,335
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	204	3,010,868	845	10,352,943
ARTS, ENTERTAINMENT & RECREATION	71	19	815,485	51	1,939,169
ACCOMMODATIONS & FOOD SERVICES	72	89	15,194,869	198	44,982,619
ACCOMMODATIONS	721	8	2,358,748	7	3,927,066
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	81	12,836,121	191	41,055,553
OTHER SERVICES	81	122	2,683,018	453	11,978,262
REPAIR & MAINTENANCE	811	67	2,112,587	335	9,014,122
PERSONAL SERVICE	812	39	557,186	95	2,689,749
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	13,245	23	274,391
PUBLIC ADMINISTRATION, OTHER	92.00	5	115,334	11	37,631
TOTAL ALL INDUSTRIES		3,972	\$111,174,001	8,881	\$519,187,004

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2016

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>2,678</u>	<u>\$179,885,130</u>	<u>2,905</u>	<u>\$330,409,857</u>
MOTOR VEHICLES & PARTS	441	70	8,240,581	118	131,337,403
NEW & USED AUTO DEALERS	4411	15	1,850,944	31	121,757,551
RV, BOAT, MOTORCYCLE DEALERS	4412	8	1,599,342	12	1,898,396
AUTOMOTIVE PARTS & TIRE	4413	47	4,790,295	75	7,681,456
FURNITURE & HOME FURNISHING	442	192	11,016,138	185	49,192,948
ELECTRONICS & APPLIANCES	443	281	39,861,495	275	20,421,776
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	199	15,867,008	199	17,230,883
BUILDING MATERIALS	4441	153	15,048,102	157	15,784,080
LAWN & GARDEN SUPPLIES & EQUIP.	4442	46	818,906	42	1,446,803
FOOD & BEVERAGE STORES	445	73	9,985,173	94	9,600,191
GROCERY & CONVENIENCE STORES	4451	17	9,139,434	39	9,005,224
OTHER FOOD & BEVERAGE STORES	4452, 4453	56	845,739	55	594,967
DRUG/HEALTH STORES	446	202	6,354,640	254	12,502,682
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,337,388	30	4,936,019
APPAREL & ACCESSORIES	448	226	10,150,480	236	4,830,458
CLOTHING & SHOE STORES	4481, 4482	201	9,517,400	207	3,258,870
JEWELRY & LUGGAGE STORES	4483	25	633,080	29	1,571,588
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	205	9,026,129	210	5,653,144
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	157	8,879,525	160	5,521,196
BOOK STORES & NEWS DEALERS	4512	48	146,604	50	131,948
GENERAL MERCHANDISE STORES	452	28	29,609,295	39	47,614,256
DEPARTMENT STORES	4521	8	20,519,096	9	13,349,721
GENERAL MERCHANDISE STORES	4529	20	9,090,199	30	34,264,535
E-COMMERCE & MAIL ORDER	4541	316	12,941,563	313	9,102,364
MISCELLANEOUS RETAILERS	453, 4542, 4543	876	25,495,240	952	17,987,733
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>17</u>	<u>50,261</u>	<u>16</u>	<u>107,764</u>
<u>MINING</u>	<u>21</u>	<u>3</u>	<u>24,725</u>	<u>5</u>	<u>44,657</u>
<u>UTILITIES</u>	<u>22</u>	<u>8</u>	<u>123,676</u>	<u>7</u>	<u>541,274</u>
<u>CONSTRUCTION</u>	<u>23</u>	<u>2,306</u>	<u>108,722,063</u>	<u>2,353</u>	<u>119,339,123</u>
CONSTRUCTION OF BUILDINGS	236	634	64,442,577	589	79,123,925
HEAVY CONSTRUCTION & HIGHWAYS	237	57	2,168,478	76	8,474,866
SPECIAL TRADE CONTRACTORS	238	1,615	42,111,008	1,688	31,740,332
<u>MANUFACTURING</u>	<u>31-33</u>	<u>638</u>	<u>10,150,066</u>	<u>658</u>	<u>12,376,641</u>
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>1,504</u>	<u>62,075,127</u>	<u>1,665</u>	<u>35,436,481</u>
DURABLE GOODS	423	1,057	56,869,439	1,181	26,745,401
NONDURABLE GOODS	424	430	5,027,701	472	8,422,408
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	177,987	12	268,672
<u>TRANSPORTATION & WAREHOUSING</u>	<u>48-49</u>	<u>35</u>	<u>635,700</u>	<u>47</u>	<u>1,827,789</u>
<u>INFORMATION</u>	<u>51</u>	<u>434</u>	<u>33,135,416</u>	<u>438</u>	<u>31,887,818</u>
<u>FINANCE, INSURANCE</u>	<u>52</u>	<u>83</u>	<u>4,540,904</u>	<u>88</u>	<u>7,127,183</u>
<u>REAL ESTATE, RENTAL/LEASING</u>	<u>53</u>	<u>258</u>	<u>24,165,848</u>	<u>287</u>	<u>12,941,735</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>647</u>	<u>64,852,777</u>	<u>596</u>	<u>13,284,817</u>
<u>MANAGEMENT, EDUCATION & HEALTH SERVICES</u>	<u>55-62</u>	<u>1,072</u>	<u>19,062,899</u>	<u>1,011</u>	<u>14,312,745</u>
<u>ARTS, ENTERTAINMENT & RECREATION</u>	<u>71</u>	<u>90</u>	<u>4,685,031</u>	<u>61</u>	<u>2,586,289</u>
<u>ACCOMMODATIONS & FOOD SERVICES</u>	<u>72</u>	<u>225</u>	<u>73,684,128</u>	<u>281</u>	<u>58,863,257</u>
ACCOMMODATIONS	721	5	10,293,885	14	5,772,096
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	220	63,390,243	267	53,091,161
<u>OTHER SERVICES</u>	<u>81</u>	<u>471</u>	<u>17,329,971</u>	<u>513</u>	<u>15,822,599</u>
REPAIR & MAINTENANCE	811	324	12,020,272	382	12,769,996
PERSONAL SERVICE	812	117	5,164,592	106	2,836,741
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	30	145,107	25	215,862
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>11</u>	<u>436,616</u>	<u>11</u>	<u>159,545</u>
TOTAL ALL INDUSTRIES		10,480	\$603,560,338	10,942	\$657,069,574

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2016

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
RETAIL TRADE	44-45	2,025	\$117,145,366	1,195	\$27,118,526
MOTOR VEHICLES & PARTS	441	76	18,392,345	51	3,569,560
NEW & USED AUTO DEALERS	4411	20	13,172,713	13	141,047
RV, BOAT, MOTORCYCLE DEALERS	4412	14	509,402	5	236,457
AUTOMOTIVE PARTS & TIRE	4413	42	4,710,230	33	3,192,056
FURNITURE & HOME FURNISHING	442	101	6,527,828	67	970,624
ELECTRONICS & APPLIANCES	443	196	5,450,144	102	1,632,706
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	88	15,523,191	67	557,950
BUILDING MATERIALS	4441	64	14,261,290	58	546,686
LAWN & GARDEN SUPPLIES & EQUIP.	4442	24	1,261,901	9	11,264
FOOD & BEVERAGE STORES	445	48	9,095,462	38	5,282,500
GROCERY & CONVENIENCE STORES	4451	11	8,429,904	19	4,703,240
OTHER FOOD & BEVERAGE STORES	4452, 4453	37	665,558	19	579,260
DRUG/HEALTH STORES	446	198	5,250,137	89	158,857
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	21	4,324,178	15	1,083,250
APPAREL & ACCESSORIES	448	160	5,123,441	105	543,364
CLOTHING & SHOE STORES	4481, 4482	143	4,549,629	94	528,746
JEWELRY & LUGGAGE STORES	4483	17	573,812	11	14,618
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	179	3,518,394	83	178,136
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	133	2,173,155	58	138,747
BOOK STORES & NEWS DEALERS	4512	46	1,345,239	25	39,389
GENERAL MERCHANDISE STORES	452	34	28,217,306	12	154,836
DEPARTMENT STORES	4521	8	8,756,642	3	36,630
GENERAL MERCHANDISE STORES	4529	26	19,460,664	9	118,206
E-COMMERCE & MAIL ORDER	4541	250	4,752,769	160	1,084,202
MISCELLANEOUS RETAILERS	453, 4542, 4543	674	10,970,171	406	11,902,541
AGRICULTURE, FORESTRY, FISHING	11	11	29,451	4	41,314
MINING	21	4	10,935	D	D
UTILITIES	22	4	443,070	D	D
CONSTRUCTION	23	803	52,971,317	732	34,126,391
CONSTRUCTION OF BUILDINGS	236	201	35,450,434	153	17,945,859
HEAVY CONSTRUCTION & HIGHWAYS	237	30	1,259,215	32	9,008,455
SPECIAL TRADE CONTRACTORS	238	572	16,261,668	547	7,172,077
MANUFACTURING	31-33	366	4,661,707	222	1,172,852
WHOLESALE TRADE	42	1,207	18,876,295	620	7,496,643
DURABLE GOODS	423	845	15,649,469	435	4,788,085
NONDURABLE GOODS	424	353	3,181,718	179	2,469,865
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	45,108	6	238,693
TRANSPORTATION & WAREHOUSING	48-49	21	606,050	39	26,153,674
INFORMATION	51	295	11,329,455	181	6,525,988
FINANCE, INSURANCE	52	71	1,120,489	48	1,042,742
REAL ESTATE, RENTAL/LEASING	53	191	5,401,354	181	53,268,977
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	311	5,269,686	168	2,105,910
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	442	7,450,251	370	2,087,255
ARTS, ENTERTAINMENT & RECREATION	71	32	4,135,673	12	284,547
ACCOMMODATIONS & FOOD SERVICES	72	156	35,143,138	111	81,954,583
ACCOMMODATIONS	721	15	5,209,441	32	44,314,931
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	141	29,933,697	79	37,639,652
OTHER SERVICES	81	230	6,626,244	187	11,313,205
REPAIR & MAINTENANCE	811	150	4,674,307	134	3,428,056
PERSONAL SERVICE	812	58	1,922,568	39	7,817,918
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	22	29,369	14	67,231
PUBLIC ADMINISTRATION, OTHER	92.00	8	17,341	3	29,176
TOTAL ALL INDUSTRIES		6,177	\$271,237,822	4,077	\$255,031,961

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2016

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
RETAIL TRADE	44-45	7,851	\$1,543,027,765	1,166	\$25,892,967
MOTOR VEHICLES & PARTS	441	326	262,274,383	41	2,149,658
NEW & USED AUTO DEALERS	4411	98	211,376,879	4	61,916
RV, BOAT, MOTORCYCLE DEALERS	4412	80	32,274,149	5	43,675
AUTOMOTIVE PARTS & TIRE	4413	148	18,623,355	32	2,044,067
FURNITURE & HOME FURNISHING	442	480	75,874,292	64	581,192
ELECTRONICS & APPLIANCES	443	713	130,434,205	90	727,443
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	492	114,103,822	63	1,590,691
BUILDING MATERIALS	4441	380	108,477,596	51	1,578,438
LAWN & GARDEN SUPPLIES & EQUIP.	4442	112	5,626,226	12	12,253
FOOD & BEVERAGE STORES	445	571	122,811,019	16	1,825,882
GROCERY & CONVENIENCE STORES	4451	315	108,384,538	9	1,689,928
OTHER FOOD & BEVERAGE STORES	4452, 4453	256	14,426,481	7	135,954
DRUG/HEALTH STORES	446	580	98,087,135	90	846,022
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	114	23,121,861	10	1,059,698
APPAREL & ACCESSORIES	448	683	154,722,359	107	387,019
CLOTHING & SHOE STORES	4481, 4482	551	138,921,268	95	335,851
JEWELRY & LUGGAGE STORES	4483	132	15,801,091	12	51,168
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	554	87,637,281	100	276,915
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	417	68,791,631	65	203,833
BOOK STORES & NEWS DEALERS	4512	137	18,845,650	35	73,082
GENERAL MERCHANDISE STORES	452	61	151,239,887	24	13,413,812
DEPARTMENT STORES	4521	10	61,815,136	4	147,776
GENERAL MERCHANDISE STORES	4529	51	89,424,751	20	13,266,036
E-COMMERCE & MAIL ORDER	4541	556	111,276,289	159	1,100,697
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,721	211,445,232	402	1,933,938
AGRICULTURE, FORESTRY, FISHING	11	45	684,891	7	32,940
MINING	21	7	92,375	D	D
UTILITIES	22	11	91,697	D	D
CONSTRUCTION	23	8,207	1,518,386,666	346	4,297,310
CONSTRUCTION OF BUILDINGS	236	3,026	1,114,989,289	68	1,287,033
HEAVY CONSTRUCTION & HIGHWAYS	237	195	62,528,368	18	641,275
SPECIAL TRADE CONTRACTORS	238	4,986	340,869,009	260	2,369,002
MANUFACTURING	31-33	2,163	119,127,157	168	823,008
WHOLESALE TRADE	42	3,478	385,063,664	633	3,804,176
DURABLE GOODS	423	2,441	327,518,719	442	2,940,559
NONDURABLE GOODS	424	1,004	56,419,410	188	863,318
ELECTRONIC MARKETS, AGENTS & BROKERS	425	33	1,125,535	3	299
TRANSPORTATION & WAREHOUSING	48-49	208	20,801,124	3	1,777
INFORMATION	51	969	292,779,608	198	2,986,717
FINANCE, INSURANCE	52	181	48,269,203	49	788,639
REAL ESTATE, RENTAL/LEASING	53	764	135,413,779	109	1,445,264
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	2,322	168,030,662	152	1,049,682
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	3,120	185,823,250	230	916,119
ARTS, ENTERTAINMENT & RECREATION	71	570	51,618,759	11	244,953
ACCOMMODATIONS & FOOD SERVICES	72	2,795	836,372,517	58	6,600,377
ACCOMMODATIONS	721	168	196,561,481	3	254,304
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,627	639,811,036	55	6,346,073
OTHER SERVICES	81	2,166	173,750,524	140	1,907,152
REPAIR & MAINTENANCE	811	1,256	88,639,019	93	1,196,921
PERSONAL SERVICE	812	799	81,597,809	30	552,216
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	111	3,513,696	17	158,015
PUBLIC ADMINISTRATION, OTHER	92.00	22	745,170	6	5,287
TOTAL ALL INDUSTRIES		34,879	\$5,480,078,811	3,280	\$50,811,902

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2016

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
RETAIL TRADE	44-45	3,757	\$492,174,679	961	\$35,342,323
MOTOR VEHICLES & PARTS	441	222	99,036,480	39	9,072,256
NEW & USED AUTO DEALERS	4411	81	79,255,515	7	6,816,808
RV, BOAT, MOTORCYCLE DEALERS	4412	26	1,875,218	5	1,523
AUTOMOTIVE PARTS & TIRE	4413	115	17,905,747	27	2,253,925
FURNITURE & HOME FURNISHING	442	178	20,221,352	43	363,979
ELECTRONICS & APPLIANCES	443	355	32,059,144	96	1,861,685
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	203	44,380,905	52	2,590,008
BUILDING MATERIALS	4441	160	41,847,208	45	2,126,043
LAWN & GARDEN SUPPLIES & EQUIP.	4442	43	2,533,697	7	463,965
FOOD & BEVERAGE STORES	445	143	33,993,430	29	2,472,117
GROCERY & CONVENIENCE STORES	4451	58	31,286,590	19	2,446,628
OTHER FOOD & BEVERAGE STORES	4452, 4453	85	2,706,840	10	25,489
DRUG/HEALTH STORES	446	334	26,175,309	77	700,078
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	57	9,032,833	13	990,820
APPAREL & ACCESSORIES	448	312	38,700,270	94	889,951
CLOTHING & SHOE STORES	4481, 4482	268	33,454,723	86	877,226
JEWELRY & LUGGAGE STORES	4483	44	5,245,547	8	12,725
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	297	27,927,246	72	494,948
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	225	20,879,979	51	481,854
BOOK STORES & NEWS DEALERS	4512	72	7,047,267	21	13,094
GENERAL MERCHANDISE STORES	452	44	94,716,425	19	12,067,994
DEPARTMENT STORES	4521	10	34,836,999	4	840,222
GENERAL MERCHANDISE STORES	4529	34	59,879,426	15	11,227,772
E-COMMERCE & MAIL ORDER	4541	351	16,066,011	123	784,430
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,261	49,865,274	304	3,054,057
AGRICULTURE, FORESTRY, FISHING	11	12	55,397	4	12,455
MINING	21	3	57,532	D	D
UTILITIES	22	8	472,253	D	D
CONSTRUCTION	23	1,796	125,462,924	274	10,611,317
CONSTRUCTION OF BUILDINGS	236	568	62,851,662	61	6,325,692
HEAVY CONSTRUCTION & HIGHWAYS	237	51	5,796,700	15	1,381,056
SPECIAL TRADE CONTRACTORS	238	1,177	56,814,562	198	2,904,569
MANUFACTURING	31-33	806	18,839,236	124	1,011,908
WHOLESALE TRADE	42	2,078	91,728,208	582	8,120,401
DURABLE GOODS	423	1,479	73,761,401	418	5,119,604
NONDURABLE GOODS	424	577	17,831,034	161	2,998,942
ELECTRONIC MARKETS, AGENTS & BROKERS	425	22	135,773	3	1,855
TRANSPORTATION & WAREHOUSING	48-49	66	4,895,050	10	130,710
INFORMATION	51	543	54,021,423	150	3,223,115
FINANCE, INSURANCE	52	127	10,610,667	44	233,515
REAL ESTATE, RENTAL/LEASING	53	349	30,309,041	119	1,633,560
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	736	22,058,126	153	729,655
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	925	28,527,146	168	736,310
ARTS, ENTERTAINMENT & RECREATION	71	104	6,891,945	11	323,892
ACCOMMODATIONS & FOOD SERVICES	72	559	149,553,196	62	7,877,445
ACCOMMODATIONS	721	41	22,531,753	6	619,623
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	518	127,021,443	56	7,257,822
OTHER SERVICES	81	654	36,478,868	106	2,773,850
REPAIR & MAINTENANCE	811	406	24,682,735	73	2,062,426
PERSONAL SERVICE	812	202	10,489,101	21	550,415
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	46	1,307,032	12	161,009
PUBLIC ADMINISTRATION, OTHER	92.00	12	1,053,473	3	2,647
TOTAL ALL INDUSTRIES		12,535	\$1,073,189,164	2,774	\$72,786,554

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2016

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
RETAIL TRADE	44-45	4,078	\$564,741,851	1,680	\$238,876,904
MOTOR VEHICLES & PARTS	441	227	186,024,705	55	17,968,771
NEW & USED AUTO DEALERS	4411	85	166,550,430	13	14,157,223
RV, BOAT, MOTORCYCLE DEALERS	4412	30	7,015,038	5	214,314
AUTOMOTIVE PARTS & TIRE	4413	112	12,459,237	37	3,597,234
FURNITURE & HOME FURNISHING	442	225	14,391,255	106	11,874,820
ELECTRONICS & APPLIANCES	443	383	31,703,501	203	30,753,764
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	256	41,509,914	119	17,982,181
BUILDING MATERIALS	4441	198	39,426,299	102	16,807,482
LAWN & GARDEN SUPPLIES & EQUIP.	4442	58	2,083,615	17	1,174,699
FOOD & BEVERAGE STORES	445	186	31,999,637	55	5,415,914
GROCERY & CONVENIENCE STORES	4451	108	30,706,964	25	3,423,655
OTHER FOOD & BEVERAGE STORES	4452, 4453	78	1,292,673	30	1,992,259
DRUG/HEALTH STORES	446	332	26,713,329	113	7,895,785
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	54	10,766,984	19	2,467,037
APPAREL & ACCESSORIES	448	312	43,675,314	159	50,551,275
CLOTHING & SHOE STORES	4481, 4482	268	36,681,721	138	44,980,588
JEWELRY & LUGGAGE STORES	4483	44	6,993,593	21	5,570,687
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	334	31,979,886	91	14,634,515
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	256	29,081,768	67	13,166,548
BOOK STORES & NEWS DEALERS	4512	78	2,898,118	24	1,467,967
GENERAL MERCHANDISE STORES	452	49	82,904,422	24	55,001,566
DEPARTMENT STORES	4521	8	29,015,781	8	31,682,032
GENERAL MERCHANDISE STORES	4529	41	53,888,641	16	23,319,534
E-COMMERCE & MAIL ORDER	4541	370	17,171,748	175	2,108,222
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,350	45,901,156	561	22,223,054
AGRICULTURE, FORESTRY, FISHING	11	22	219,576	4	15,633
MINING	21	4	10,718	3	8,361
UTILITIES	22	11	419,956	0	0
CONSTRUCTION	23	3,079	159,414,345	999	34,424,560
CONSTRUCTION OF BUILDINGS	236	916	81,930,598	213	20,037,134
HEAVY CONSTRUCTION & HIGHWAYS	237	95	30,111,173	44	1,379,338
SPECIAL TRADE CONTRACTORS	238	2,068	47,372,574	742	13,008,088
MANUFACTURING	31-33	951	17,204,720	398	5,997,762
WHOLESALE TRADE	42	2,198	71,551,365	1,057	35,864,203
DURABLE GOODS	423	1,535	58,521,963	760	31,443,051
NONDURABLE GOODS	424	648	12,942,112	290	4,358,381
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15	87,290	7	62,771
TRANSPORTATION & WAREHOUSING	48-49	80	14,059,344	32	1,684,601
INFORMATION	51	530	53,786,218	292	21,950,391
FINANCE, INSURANCE	52	126	12,311,792	71	2,723,464
REAL ESTATE, RENTAL/LEASING	53	439	33,364,783	236	17,453,360
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	796	18,663,964	330	12,314,430
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,311	23,572,080	531	4,649,993
ARTS, ENTERTAINMENT & RECREATION	71	105	6,429,734	25	6,315,215
ACCOMMODATIONS & FOOD SERVICES	72	587	130,863,836	181	64,788,882
ACCOMMODATIONS	721	35	16,249,416	18	15,330,180
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	552	114,614,420	163	49,458,702
OTHER SERVICES	81	885	35,723,536	269	5,692,655
REPAIR & MAINTENANCE	811	636	25,983,062	203	3,328,083
PERSONAL SERVICE	812	203	8,975,639	55	2,361,469
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	46	764,835	11	3,103
PUBLIC ADMINISTRATION, OTHER	92.00	15	1,230,447	4	4,615
TOTAL ALL INDUSTRIES		15,217	\$1,143,568,265	6,114	\$452,768,991

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2016

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
RETAIL TRADE	44-45	3,402	\$371,546,989	1,663	\$52,200,950
MOTOR VEHICLES & PARTS	441	146	105,885,227	71	13,646,916
NEW & USED AUTO DEALERS	4411	27	89,981,652	16	9,443,250
RV, BOAT, MOTORCYCLE DEALERS	4412	25	4,307,273	12	1,714,312
AUTOMOTIVE PARTS & TIRE	4413	94	11,596,302	43	2,489,354
FURNITURE & HOME FURNISHING	442	172	11,529,906	72	1,644,715
ELECTRONICS & APPLIANCES	443	337	14,396,667	142	3,344,082
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	199	26,003,404	92	3,398,118
BUILDING MATERIALS	4441	155	23,515,796	63	2,891,956
LAWN & GARDEN SUPPLIES & EQUIP.	4442	44	2,487,608	29	506,162
FOOD & BEVERAGE STORES	445	123	24,329,247	54	6,471,497
GROCERY & CONVENIENCE STORES	4451	48	20,733,576	16	6,017,295
OTHER FOOD & BEVERAGE STORES	4452, 4453	75	3,595,671	38	454,202
DRUG/HEALTH STORES	446	311	21,931,020	152	3,035,941
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	56	10,327,751	14	1,366,187
APPAREL & ACCESSORIES	448	270	19,701,836	152	1,367,240
CLOTHING & SHOE STORES	4481, 4482	238	17,701,216	136	1,028,625
JEWELRY & LUGGAGE STORES	4483	32	2,000,620	16	338,615
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	269	11,207,050	154	2,616,040
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	201	9,041,291	110	1,670,048
BOOK STORES & NEWS DEALERS	4512	68	2,165,759	44	945,992
GENERAL MERCHANDISE STORES	452	43	79,269,985	24	6,518,941
DEPARTMENT STORES	4521	8	22,417,765	6	2,716,537
GENERAL MERCHANDISE STORES	4529	35	56,852,220	18	3,802,404
E-COMMERCE & MAIL ORDER	4541	357	12,005,457	216	2,890,805
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,119	34,959,439	520	5,900,468
AGRICULTURE, FORESTRY, FISHING	11	14	95,334	11	32,577
MINING	21	3	65,047	3	21,184
UTILITIES	22	8	1,192,695	4	104,459
CONSTRUCTION	23	2,194	133,937,803	449	24,472,619
CONSTRUCTION OF BUILDINGS	236	617	77,356,267	130	17,187,270
HEAVY CONSTRUCTION & HIGHWAYS	237	60	8,107,435	18	152,824
SPECIAL TRADE CONTRACTORS	238	1,517	48,474,101	301	7,132,525
MANUFACTURING	31-33	736	10,819,648	290	3,414,127
WHOLESALE TRADE	42	1,984	56,946,581	966	10,437,075
DURABLE GOODS	423	1,399	46,508,271	671	8,068,456
NONDURABLE GOODS	424	568	10,328,779	289	2,343,472
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	109,531	6	25,147
TRANSPORTATION & WAREHOUSING	48-49	60	2,349,901	8	138,151
INFORMATION	51	526	46,307,318	278	5,882,461
FINANCE, INSURANCE	52	124	9,987,726	70	1,165,651
REAL ESTATE, RENTAL/LEASING	53	335	17,081,562	144	2,240,609
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	680	15,331,802	277	2,944,229
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	984	21,625,786	309	2,724,585
ARTS, ENTERTAINMENT & RECREATION	71	83	8,264,436	30	944,310
ACCOMMODATIONS & FOOD SERVICES	72	435	105,512,484	124	19,930,595
ACCOMMODATIONS	721	24	14,979,007	29	3,576,675
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	411	90,533,477	95	16,353,920
OTHER SERVICES	81	638	24,928,757	185	4,186,254
REPAIR & MAINTENANCE	811	423	19,713,381	119	3,363,478
PERSONAL SERVICE	812	184	4,904,823	47	728,188
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	31	310,553	19	94,588
PUBLIC ADMINISTRATION, OTHER	92.00	11	242,554	6	355,020
TOTAL ALL INDUSTRIES		12,217	\$826,236,423	4,817	\$131,194,856

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st Quarter, 2016

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
RETAIL TRADE	44-45	1,843	\$94,452,895	2,400	\$212,903,789
MOTOR VEHICLES & PARTS	441	94	19,985,566	172	66,301,959
NEW & USED AUTO DEALERS	4411	23	15,521,342	56	50,188,678
RV, BOAT, MOTORCYCLE DEALERS	4412	9	108,476	24	7,358,259
AUTOMOTIVE PARTS & TIRE	4413	62	4,355,748	92	8,755,022
FURNITURE & HOME FURNISHING	442	81	3,828,357	103	5,411,829
ELECTRONICS & APPLIANCES	443	181	2,640,973	246	8,766,945
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	89	18,753,507	120	27,271,189
BUILDING MATERIALS	4441	69	17,898,789	87	25,220,421
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	854,718	33	2,050,768
FOOD & BEVERAGE STORES	445	57	6,333,064	78	13,496,444
GROCERY & CONVENIENCE STORES	4451	21	5,782,190	38	13,047,318
OTHER FOOD & BEVERAGE STORES	4452, 4453	36	550,874	40	449,126
DRUG/HEALTH STORES	446	176	3,696,888	198	6,578,913
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,064,113	32	4,837,273
APPAREL & ACCESSORIES	448	164	3,387,298	198	3,522,561
CLOTHING & SHOE STORES	4481, 4482	148	3,025,670	175	2,718,198
JEWELRY & LUGGAGE STORES	4483	16	361,628	23	804,363
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	163	3,973,420	186	7,526,495
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	124	3,071,829	139	6,361,084
BOOK STORES & NEWS DEALERS	4512	39	901,591	47	1,165,411
GENERAL MERCHANDISE STORES	452	23	19,471,272	36	44,995,827
DEPARTMENT STORES	4521	5	6,823,568	7	8,300,171
GENERAL MERCHANDISE STORES	4529	18	12,647,704	29	36,695,656
E-COMMERCE & MAIL ORDER	4541	218	2,866,992	266	5,142,417
MISCELLANEOUS RETAILERS	453, 4542, 4543	587	8,451,445	765	19,051,937
AGRICULTURE, FORESTRY, FISHING	11	3	1,158	10	60,850
MINING	21	3	29,291	6	73,657
UTILITIES	22	0	0	4	29,550
CONSTRUCTION	23	551	32,338,732	773	36,877,395
CONSTRUCTION OF BUILDINGS	236	149	21,296,985	214	19,004,615
HEAVY CONSTRUCTION & HIGHWAYS	237	21	881,349	30	983,686
SPECIAL TRADE CONTRACTORS	238	381	10,160,398	529	16,889,094
MANUFACTURING	31-33	326	3,065,166	491	9,619,079
WHOLESALE TRADE	42	1,089	17,913,338	1,437	36,686,121
DURABLE GOODS	423	763	15,269,571	1,019	27,026,634
NONDURABLE GOODS	424	318	2,604,132	407	9,571,605
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	39,635	11	87,882
TRANSPORTATION & WAREHOUSING	48-49	14	158,111	35	814,716
INFORMATION	51	320	9,353,133	374	21,947,813
FINANCE, INSURANCE	52	80	707,751	103	3,408,966
REAL ESTATE, RENTAL/LEASING	53	181	5,018,490	243	13,579,964
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	287	4,656,444	412	5,777,722
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	358	3,395,469	503	8,117,817
ARTS, ENTERTAINMENT & RECREATION	71	34	1,358,450	60	3,918,180
ACCOMMODATIONS & FOOD SERVICES	72	134	24,028,732	250	51,507,785
ACCOMMODATIONS	721	16	4,951,848	29	6,603,712
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	118	19,076,884	221	44,904,073
OTHER SERVICES	81	234	6,929,381	390	14,257,433
REPAIR & MAINTENANCE	811	158	5,870,477	277	11,382,194
PERSONAL SERVICE	812	55	923,780	85	2,522,791
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	21	135,124	28	352,448
PUBLIC ADMINISTRATION, OTHER	92.00	6	62,035	9	141,264
TOTAL ALL INDUSTRIES		5,464	\$203,470,156	7,500	\$419,722,101

*Taxable Retail Sales Based upon the Local County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
1ST QUARTER, 2016

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
AGRICULTURE, FORESTRY, FISHING	11	\$774,911,669	\$499,277,564	\$2,629,846
CROP & ANIMAL PRODUCTION	111,112	265,332,969	132,629,286	696,053
FORESTRY & LOGGING	113	348,295,337	265,247,795	1,026,341
FISHING & HUNTING	114	48,708,229	23,501,332	125,858
AG & FORESTRY SUPPORT ACTIVITIES	115	112,575,134	77,899,151	781,594
MINING	21	118,579,451	103,595,443	566,772
SAND & GRAVEL, QUARRYING	2123	79,970,514	70,202,512	381,447
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	38,608,937	33,392,931	185,325
UTILITIES	22	609,234,337	467,111,689	6,360,043
HYDROELECTRIC POWER GENERATION	221111	6,141,989	5,547,544	62,922
ALTERNATIVE POWER GENERATION	221114-221117	3,790,761	3,790,761	27,459
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	4,406,002	3,795,306	39,084
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	121,521,935	102,195,438	1,193,478
NATURAL GAS DISTRIBUTION	2212	86,932,442	15,256,293	124,889
WATER & SEWER	2213	386,441,208	336,526,347	4,912,211
CONSTRUCTION	23	11,636,390,809	10,572,779,324	52,082,553
RESIDENTIAL BUILDING & REMODELING	2361	1,929,160,372	1,840,685,567	9,114,598
NONRESIDENTIAL BUILDING	2362	3,039,025,430	2,762,029,985	13,218,272
HEAVY CONSTRUCTION & HIGHWAYS	237	1,103,604,087	975,883,245	5,040,941
SPECIAL TRADE CONTRACTORS	238	5,564,600,920	4,994,180,527	24,708,742
ELECTRICAL	23821	1,174,733,412	1,041,664,680	5,359,993
PLUMBING & HEATING	23822	1,096,438,300	1,014,744,173	4,995,259
PAINTING	23832	177,821,686	165,633,284	797,325
MASONRY/DRYWALL	23814, 23831	340,622,923	312,723,930	1,504,383
ROOFING	23816	236,519,625	222,110,724	1,059,277
OTHER CONTRACTORS	238 not listed above	2,538,464,974	2,237,303,736	10,992,505
MANUFACTURING	31-33	40,905,161,093	28,662,562,033	107,596,746
FOOD PRODUCTS	311	4,202,382,017	1,752,064,754	6,513,511
MILLING OF GRAINS	3112	244,054,797	149,727,128	687,403
FRUITS & VEGETABLES	3114	941,626,456	128,719,722	573,846
DAIRY PRODUCTS	3115	565,327,533	90,812,799	440,292
MEAT PRODUCTS	3116	547,445,289	544,605,337	813,962
SEAFOOD PRODUCTS	3117	723,701,982	110,104,996	517,991
BAKERY PRODUCTS	3118	421,874,742	217,793,653	1,051,884
OTHER FOOD ITEMS	3111, 3113, 3119	758,351,218	510,301,119	2,428,133
BEVERAGES	312	610,980,628	358,191,349	1,741,711
TEXTILES	313,314	184,462,223	105,436,198	510,299
APPAREL	315	42,006,366	26,699,385	129,897
LEATHER & ALLIED PRODUCTS	316	35,518,527	17,455,346	84,643
LUMBER & WOOD PRODUCTS	321	2,068,376,175	1,238,110,030	5,075,056
SAWMILLS	3211	788,862,121	467,289,725	1,684,253
PLYWOOD & TRUSSES	3212	328,777,887	199,296,358	790,747
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	950,736,167	571,523,947	2,600,056
PAPER PRODUCTS	322	1,561,902,151	915,416,447	3,560,561
PULP & PAPER MILLS	3221	1,149,481,388	628,687,591	2,225,873
OTHER PAPER PRODUCTS	3222	412,420,763	286,728,856	1,334,688
COMMERCIAL PRINTING	323	222,939,143	172,828,007	861,251
PETROLEUM & COAL PRODUCTS	324	3,224,697,457	2,928,020,966	14,225,871
PETROLEUM REFINING	32411	3,075,295,036	2,839,249,155	13,795,072
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	149,402,421	88,771,811	430,799
CHEMICALS	325	1,825,858,000	999,399,790	4,691,746
CHEMICALS, PESTICIDES & FERTILIZERS	3251, 3253	634,750,447	315,333,651	1,559,783
PHARMACEUTICALS	3254	375,643,863	209,936,378	1,055,349
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	369,845,115	212,072,898	788,955
PAINT, COATING & ADHESIVES	3255	30,221,839	20,477,637	99,020
SOAP, CLEANING COMPOUND & TOILETRIES	3256	216,304,208	114,701,638	555,011
OTHER CHEMICAL PRODUCTS	3259	199,092,528	126,877,588	633,628

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
1ST QUARTER, 2016

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
PLASTICS & RUBBER PRODUCTS	326	791,299,213	484,279,572	2,258,108
NONMETALLIC MINERALS	327	676,149,918	515,191,870	2,474,339
PRIMARY METALS	331	592,494,652	424,272,731	1,760,108
IRON & STEEL MILLS	3311, 3312	196,539,607	123,724,454	562,226
ALUMINUM SMELTING	3313	183,347,381	162,316,908	533,579
OTHER NONFERROUS METALS	3314	46,253,583	45,156,268	218,500
FOUNDRIES	3315	166,354,081	93,075,101	445,803
FABRICATED METAL PRODUCTS	332	1,450,263,875	1,007,122,072	4,516,739
MACHINERY	333	1,504,026,878	820,792,054	3,893,378
FARM & CONSTRUCTION IMPLEMENTS	3331	119,358,839	68,505,317	331,566
INDUSTRIAL MACHINERY	3332	289,382,572	137,231,479	673,686
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	1,095,285,467	615,055,258	2,888,126
COMPUTERS & ELECTRONICS	334	2,490,160,678	1,353,442,111	6,470,685
COMPUTER HARDWARE	3341	142,591,959	22,162,746	129,759
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	137,100,880	63,871,231	313,102
AUDIO & VIDEO EQUIPMENT	3343	48,475,973	23,042,926	114,963
SEMICONDUCTORS	3344	732,888,259	380,579,124	1,725,890
INSTRUMENTS	3345	1,406,731,882	846,988,067	4,060,755
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	22,371,725	16,798,017	126,216
ELECTRICAL EQUIPMENT & APPLIANCES	335	639,753,543	284,669,150	1,324,612
LIGHTING EQUIPMENT	3351	157,177,270	27,244,527	133,202
HOUSEHOLD APPLIANCES	3352	4,031,904	2,855,021	13,707
OTHER ELECTRIC EQUIPMENT	3353, 3359	478,544,369	254,569,602	1,177,703
TRANSPORTATION EQUIPMENT	336	17,413,483,454	14,421,575,479	43,502,680
MOTOR VEHICLES & PARTS	3361, 3362, 3363	397,284,100	267,269,243	1,294,966
AIRCRAFT, AEROSPACE & PARTS	3364	16,618,676,121	13,872,591,292	40,819,322
SHIPS & BOATS	3366	367,965,014	256,801,638	1,267,298
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	29,558,219	24,913,306	121,094
FURNITURE & RELATED PRODUCTS	337	374,799,912	267,758,851	1,298,651
OTHER MANUFACTURING	339	993,606,283	569,835,871	2,702,900
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	116,658,821	72,542,362	367,755
DENTAL LABORATORIES	339116	43,279,617	39,594,025	247,076
SPORTING AND ATHLETIC GOODS	33992	206,799,939	52,758,301	271,516
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	626,867,906	404,941,183	1,816,553
<u>WHOLESALE TRADE</u>	<u>42</u>	<u>36,372,709,673</u>	<u>25,669,126,542</u>	<u>120,434,439</u>
DURABLE GOODS	423	17,816,200,902	13,230,409,877	66,534,406
MOTOR VEHICLES & PARTS	4231	2,951,363,510	2,736,417,426	13,578,976
FURNITURE & HOME FURNISHINGS	4232	413,329,488	281,099,474	1,391,589
LUMBER & CONSTRUCTION MATERIALS	4233	1,643,747,433	1,166,574,402	5,719,093
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	3,158,161,718	2,448,142,646	12,799,364
METAL & MINERAL (except Petroleum)	4235	688,062,620	522,495,373	2,482,370
ELECTRICAL EQUIPMENT	4236	2,303,694,912	1,752,049,809	9,534,286
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	885,478,277	743,384,877	3,612,624
MACHINERY & EQUIPMENT	4238	3,916,671,454	2,722,715,452	12,800,785
SPORTING & RECREATIONAL GOODS & SUPPLIES	423910	358,152,343	198,300,019	991,061
TOY & HOBBY GOODS & SUPPLIES	423920	670,774,618	34,973,496	205,898
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	826,764,529	624,256,903	3,418,360
NONDURABLE GOODS:	424	18,293,899,330	12,290,875,002	52,685,016
PAPER & PAPER PRODUCTS	4241	640,725,365	487,414,394	2,261,710
DRUGS & SUNDRIES	4242	2,336,977,050	2,114,032,627	5,544,039
APPAREL	4243	1,043,603,285	329,204,893	1,620,519
FOOD PRODUCTS	4244	7,589,248,624	4,825,228,699	21,125,530
FARM PRODUCTS	4245	961,326,714	183,755,109	906,665
CHEMICALS & PLASTICS	4246	833,390,470	686,213,383	3,311,118
PETROLEUM PRODUCTS	4247	1,251,952,849	1,031,559,805	5,234,717
BEER & ALE	424810	221,817,793	208,081,520	1,007,710
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	914,429,068	658,914,717	3,206,211
FARM SUPPLIES	42491	803,783,727	551,911,082	2,747,671
TOBACCO & TOBACCO PRODUCTS	42494	325,098,465	258,863,571	1,250,002
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,371,545,920	955,695,202	4,469,124
ELECTRONIC MARKETS, AGENTS, BROKERS	425	262,609,441	147,841,663	1,215,017

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
1ST QUARTER, 2016

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
RETAIL TRADE	44-45	30,860,321,476	26,393,031,084	131,432,209
MOTOR VEHICLES & PARTS	441	6,416,445,084	5,714,232,320	29,051,733
NEW & USED AUTO DEALERS	4411	5,039,996,257	4,538,272,358	23,213,640
RV, BOAT, MOTORCYCLE DEALERS	4412	527,938,571	447,890,864	2,290,117
AUTOMOTIVE PARTS & TIRES	4413	848,510,256	728,069,098	3,547,976
FURNITURE & HOME FURNISHINGS	442	793,878,944	725,555,060	3,521,981
ELECTRONICS & APPLIANCES	443	1,379,664,362	1,181,443,981	6,531,016
HOUSEHOLD APPLIANCES	443141	125,942,132	124,081,500	601,988
ELECTRONIC STORES	443142	1,253,722,230	1,057,362,481	5,929,028
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,035,076,385	1,897,987,428	9,107,482
BUILDING MATERIALS	4441	1,755,407,701	1,665,872,795	7,988,456
LAWN & GARDEN SUPPLIES	4442	279,668,684	232,114,633	1,119,026
FOOD & BEVERAGES (OFF-PREMISES)	445	3,919,110,846	3,690,406,428	17,594,616
GROCERY & CONVENIENCE STORES	4451	3,494,956,087	3,351,626,933	16,087,899
OTHER FOOD STORES/SPECIALTY FOODS	4452	310,078,424	245,937,079	1,060,385
BEER, WINE AND LIQUOR STORES	4453	114,076,335	92,842,416	446,332
DRUG STORES & PERSONAL CARE STORES	446	2,182,743,005	2,033,497,927	10,073,490
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,816,730,972	1,396,294,509	7,006,202
APPAREL & ACCESSORIES	448	1,140,485,662	926,567,795	4,447,546
CLOTHING STORES	4481	909,273,854	719,882,316	3,461,042
SHOE STORES	4482	90,365,836	85,562,327	403,942
JEWELRY & LUGGAGE STORES	4483	140,845,972	121,123,152	582,562
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	828,310,557	646,052,386	3,168,976
SPORTING GOODS	45111	512,332,709	403,115,578	1,984,143
HOBBY & TOY STORES	45112	111,874,802	93,717,821	444,190
SEWING SUPPLIES	45113	39,209,879	36,743,278	176,835
MUSICAL INSTRUMENTS	45114	35,747,753	31,692,995	162,851
BOOK, PERIODICAL & MUSIC STORES	45121	129,145,414	80,782,714	400,957
DEPARTMENT STORES	4521	745,814,765	725,957,286	3,489,771
GENERAL MERCHANDISE STORES	4529	5,084,866,800	4,153,487,504	19,869,891
E-COMMERCE & MAIL ORDER	4541	1,419,463,225	1,009,605,071	5,338,033
MISCELLANEOUS RETAILERS	453, 4542, 4543	3,097,730,869	2,291,943,389	12,231,472
TRANSPORTATION	48-492	1,190,066,689	1,052,041,258	6,945,312
AIR TRANSPORTATION	481	17,608,648	17,129,927	158,673
RAILROADS	482	28,168,882	28,168,882	287,673
WATER TRANSPORTATION	483	36,171,509	28,435,367	90,355
TRUCK TRANSPORTATION	484	170,187,345	118,381,466	1,096,371
TRANSIT & GROUND PASSENGER TRANSPORT	485	50,574,183	42,072,751	557,741
PIPELINE TRANSPORTATION	486	5,757,943	5,146,427	30,346
SCENIC & SIGHTSEEING TRANSPORTATION	487	13,548,884	7,407,868	51,888
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	849,290,092	787,229,787	4,486,311
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	18,759,203	18,068,783	185,954
WAREHOUSING & STORAGE	493	210,159,589	192,385,930	1,010,257
INFORMATION	51	5,826,458,531	4,864,952,922	47,166,190
PUBLISHING (EXCEPT INTERNET)	511	1,157,653,733	650,636,921	4,715,233
NEWSPAPERS	51111	110,660,448	109,386,842	445,209
BOOKS & PERIODICALS	51112, 51113	100,975,188	77,875,719	532,244
SOFTWARE	5112	863,717,236	386,408,037	2,726,615
OTHER PUBLISHERS	51114, 51119	82,300,861	76,966,323	1,011,165
MOTION PICTURE PRODUCTION	512	235,903,218	200,330,694	2,459,484
RADIO & TV BROADCASTING, CABLE TV	515	609,064,516	527,987,094	6,929,470
TELEPHONE & TELECOMMUNICATIONS	517	2,920,952,053	2,827,713,998	24,871,272
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	530,247,790	346,753,202	4,263,346
OTHER INFORMATION SERVICES	519	372,637,221	311,531,013	3,927,385
FINANCE, INSURANCE, REAL ESTATE	52-53	10,107,686,269	7,780,933,890	90,063,440
BANKS & CREDIT UNIONS	522	4,157,641,126	3,428,234,828	47,951,710
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,409,595,246	1,078,110,241	11,635,452
INSURANCE AGENTS & BROKERS	524	1,929,970,391	902,146,784	7,497,307
REAL ESTATE AGENTS & BROKERS	531	1,116,639,761	1,069,933,552	14,956,871
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,368,905,590	1,181,848,829	6,235,892
LESSORS OF NONFINANCIAL INTANGIBLES	533	124,934,155	120,659,656	1,786,208

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
1ST QUARTER, 2016

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>36,349,471,651</u>	<u>28,336,141,487</u>	<u>319,334,650</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICE</u>	<u>54</u>	<u>13,116,974,805</u>	<u>9,199,289,618</u>	<u>116,241,270</u>
LEGAL SERVICES	5411	1,131,456,351	1,054,363,828	15,349,718
ACCOUNTING SERVICES	5412	1,569,681,476	1,553,583,622	23,096,296
ARCHITECTURAL SERVICES	54131	384,056,485	320,950,869	4,773,486
ENGINEERING SERVICES	54133	1,447,478,118	1,190,956,991	11,996,207
OTHER RELATED SERVICES	54132, 54134-54138	162,929,387	146,351,519	1,982,896
SPECIALIZED DESIGN SERVICES	5414	206,337,075	177,594,708	1,843,710
COMPUTER SYSTEM DESIGN SERVICES	5415	4,446,961,810	2,214,348,833	24,392,409
CONSULTING SERVICES	5416	2,010,448,035	1,430,229,367	19,247,295
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICES	5417	544,205,763	253,476,454	2,731,390
ADVERTISING & PUBLIC RELATIONS	5418	314,588,175	255,267,181	3,479,302
OTHER PROFESSIONAL SERVICES	5419	898,832,130	602,166,246	7,348,561
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>476,806,861</u>	<u>78,615,144</u>	<u>947,664</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	3,550,229,432	3,032,478,953	32,451,488
EMPLOYMENT SERVICES	5613	733,323,472	652,466,492	8,759,420
TRAVEL SERVICES	5615	169,852,449	132,840,828	921,379
INVESTIGATION & SECURITY SERVICES	5616	268,999,751	248,516,686	2,879,241
BUILDING SERVICES & JANITORIAL	5617	647,557,858	626,768,958	5,161,894
OTHER	5611, 5612, 5614, 5619	1,730,495,902	1,371,885,989	14,729,554
WASTE TREATMENT/ COLLECTION	562	861,118,359	793,725,687	8,457,823
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>564,925,494</u>	<u>267,712,030</u>	<u>3,345,134</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>10,710,468,251</u>	<u>8,416,789,486</u>	<u>117,110,615</u>
AMBULATORY HEALTH CARE SERVICES	621	5,433,890,888	4,580,949,184	64,379,294
PHYSICIANS	6211	2,142,310,396	1,713,090,917	25,380,862
DENTISTS	6212	915,494,228	906,106,872	13,554,900
OTHER HEALTH PRACTITIONERS	6213	739,786,254	688,306,398	9,371,833
OUTPATIENT CARE CENTERS	6214	811,487,833	618,722,082	8,474,557
MEDICAL & DIAGNOSTIC LABORATORIES	6215	307,461,462	188,639,069	2,815,517
HOME HEALTH CARE	6216	289,481,071	276,546,120	2,639,653
OTHER AMBULATORY HEALTH CARE	6219	227,869,644	189,537,726	2,141,972
HOSPITALS	622	4,378,360,026	3,108,453,068	45,161,315
NURSING & RETIREMENT HOMES	623	596,417,857	535,161,125	5,366,248
SOCIAL SERVICES & DAY CARE	624	301,799,480	192,226,109	2,203,758
<u>ARTS, ENTERTAINMENT, & RECREATION</u>	<u>71</u>	<u>688,291,740</u>	<u>583,491,909</u>	<u>5,169,018</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	188,760,606	140,618,623	1,793,154
MUSEUMS, HISTORICAL SITES, ETC.	712	15,605,099	5,750,514	56,195
AMUSEMENT, GAMBLING, RECREATION	713	483,926,035	437,122,772	3,319,669
ACCOMMODATIONS	721	706,758,353	675,693,117	3,625,269
RESTAURANTS, FOOD SERVICES	7223, 7225	3,217,162,471	3,156,870,656	15,994,273
DRINKING PLACES	7224	229,666,718	206,572,641	1,211,546
AUTO REPAIR & SERVICES	8111	698,097,614	679,307,734	3,310,039
OTHER REPAIR SERVICES	8112, 8113, 8114	534,024,288	382,053,814	1,994,887
PERSONAL SERVICES	812	749,614,554	709,586,500	7,481,729
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	284,414,025	272,428,396	3,584,045
DEATH CARE SERVICES	8122	54,183,623	53,282,609	613,447
LAUNDRY & DRY CLEANING	8123	109,263,649	106,688,047	677,052
OTHER PERSONAL SERVICES	8129	301,753,257	277,187,448	2,607,185
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	166,936,839	81,934,253	1,007,960
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92.00</u>	<u>79,840,923</u>	<u>73,464,996</u>	<u>1,007,359</u>
TOTAL ALL INDUSTRIES		174,962,596,288	134,595,384,217	885,643,881

NOTE:

A change in the filing requirements became effective July 1, 2015 on the exemption from business and occupation tax on certain manufacturing dairy, fruit and vegetable, and seafood products. Manufacturers must now report their income on the combined excise tax return. This is reflected in the reporting primarily on NAICS 3114, 3115 and 3117.

The manufacturers also take a deduction for the exempt amounts, resulting in no taxable activity.

TABLE 6: STATE RETAIL SALES TAX*:
 GROSS INCOME, TAXABLE INCOME & TAX DUE
 STATEWIDE AMOUNTS BY INDUSTRY (NAICS)
 1ST QUARTER, 2016

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
RETAIL TRADE	44-45	\$24,921,576,796	\$13,939,742,263	\$906,083,517
MOTOR VEHICLES & PARTS	441	4,633,453,316	3,752,235,071	243,895,340
NEW & USED AUTO DEALERS	4411	3,718,553,035	3,004,192,365	195,272,535
RV, BOAT, MOTORCYCLE DEALERS	4412	418,087,460	317,812,223	20,657,804
AUTOMOTIVE PARTS & TIRE	4413	496,812,821	430,230,483	27,965,001
FURNITURE & HOME FURNISHING	442	595,131,373	548,069,662	35,624,528
ELECTRONICS & APPLIANCE STORES	443	1,002,298,533	817,582,365	53,142,875
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	1,401,008,937	1,296,533,726	84,274,716
BUILDING MATERIALS	4441	1,223,783,096	1,152,535,285	74,914,807
LAWN & GARDEN SUPPLIES & EQUIP.	4442	177,225,841	143,998,441	9,359,909
FOOD & BEVERAGE STORES	445	3,566,515,060	889,509,623	57,818,155
GROCERY & CONVENIENCE STORES	4451	3,353,818,789	816,187,843	53,052,241
OTHER FOOD & BEVERAGE STORES	4452, 4453	212,696,271	73,321,780	4,765,914
DRUG/HEALTH STORES	446	1,809,606,401	585,320,923	38,045,848
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	1,567,936,134	360,821,174	23,453,394
APPAREL & ACCESSORIES	448	1,046,471,212	852,104,116	55,386,765
CLOTHING & SHOE STORES	4481, 4482	918,986,960	744,169,365	48,371,008
JEWELRY & LUGGAGE STORES	4483	127,484,252	107,934,751	7,015,757
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	685,466,227	555,693,774	36,120,119
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	563,831,153	478,548,822	31,105,700
BOOK STORES & NEWS DEALERS	4512	121,635,074	77,144,952	5,014,419
GENERAL MERCHANDISE STORES	452	5,610,803,528	2,401,493,162	156,097,056
DEPARTMENT STORES	4521	737,671,121	619,726,278	40,282,208
GENERAL MERCHANDISE STORES	4529	4,873,132,407	1,781,766,884	115,814,848
E-COMMERCE & MAIL ORDER	4541	937,088,249	606,482,884	39,421,409
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,065,797,826	1,273,895,783	82,803,312
AGRICULTURE, FORESTRY, FISHING	11	39,832,157	14,658,729	952,827
MINING	21	15,502,808	10,340,685	672,145
UTILITIES	22	35,732,895	14,176,246	921,453
CONSTRUCTION	23	7,100,701,939	5,870,625,370	381,590,941
CONSTRUCTION OF BUILDINGS	236	4,221,189,606	3,479,884,040	226,192,602
HEAVY CONSTRUCTION & HIGHWAYS	237	602,041,556	461,097,182	29,971,324
SPECIAL TRADE CONTRACTORS	238	2,277,470,777	1,929,644,148	125,427,015
MANUFACTURING	31-33	2,332,410,774	610,181,184	39,661,813
WHOLESALE TRADE	42	4,403,080,880	2,328,395,176	151,345,734
DURABLE GOODS	423	3,480,613,775	1,882,958,595	122,392,345
NONDURABLE GOODS	424	906,531,088	439,546,440	28,570,526
ELECTRONIC MARKETS, AGENTS & BROKERS	425	15,936,017	5,890,141	382,863
TRANSPORTATION & WAREHOUSING	48-49	179,205,348	128,281,589	8,338,322
INFORMATION	51	2,256,655,207	1,681,544,101	109,300,382
FINANCE, INSURANCE	52	343,356,043	260,629,333	16,940,907
REAL ESTATE, RENTAL/LEASING	53	928,990,647	790,522,843	51,384,011
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	2,641,177,909	829,499,040	53,917,486
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,495,963,286	854,560,325	55,546,614
ARTS, ENTERTAINMENT & RECREATION	71	353,349,106	338,230,150	21,984,997
ACCOMMODATIONS & FOOD SERVICES	72	3,817,337,311	3,687,411,110	239,681,838
ACCOMMODATIONS	721	654,043,384	624,556,433	40,596,214
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	3,163,293,927	3,062,854,677	199,085,624
OTHER SERVICES	81	1,202,471,380	1,023,060,404	66,499,013
REPAIR & MAINTENANCE	811	878,477,343	731,626,494	47,555,758
PERSONAL SERVICE	812	296,920,867	271,488,022	17,646,754
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27,073,170	19,945,888	1,296,501
PUBLIC ADMINISTRATION, OTHER	92.00	16,597,522	15,808,729	1,027,568
TOTAL ALL INDUSTRIES		\$52,083,942,008	\$32,397,667,277	\$2,105,849,568

*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY
1ST QUARTER, 2016

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED
		GROSS	TAXABLE	STATE TAX
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$280,693,890</u>	<u>\$267,762,555</u>	<u>\$13,461,229</u>
WATER SUPPLY		252,911,650	240,561,534	12,094,733
MISCELLANEOUS		27,782,240	27,201,021	1,366,496
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>160,864,002</u>	<u>94,217,909</u>	<u>3,628,511</u>
SEWERAGE SYSTEMS		93,878,002	38,329,587	1,476,454
MISCELLANEOUS		66,986,000	55,888,322	2,152,057
<u>POWER</u>	<u>3.873%</u>	<u>2,280,982,632</u>	<u>1,946,938,243</u>	<u>75,412,079</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>525,870,341</u>	<u>524,068,507</u>	<u>20,186,487</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>1,076,644,278</u>	<u>379,019,765</u>	<u>7,283,108</u>
LOCAL/SUBURBAN TRANSIT		142,609,028	54,513,194	1,048,090
TRUCKING		769,293,650	228,979,570	4,401,510
RAILROADS		12,244,238	8,498,311	163,667
MISCELLANEOUS		152,497,362	87,028,690	1,669,841
<u>LOG HAULING OVER PUBLIC HIGHWAY:</u>	<u>1.3696%</u>	<u>44,560,534</u>	<u>26,008,141</u>	<u>355,147</u>
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>202,380,537</u>	<u>134,714,936</u>	<u>862,553</u>
LOCAL/SUBURBAN TRANSIT		44,334,352	36,775,941	235,333
TRUCKING		51,931,310	42,863,590	274,639
MISCELLANEOUS		106,114,875	55,075,405	352,581
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>252,316,896</u>	<u>61,804,625</u>	<u>1,188,691</u>
WATER TRANSPORT		84,730,034	29,410,584	566,444
MISCELLANEOUS		167,586,862	32,394,041	622,247
TOTAL		\$4,824,313,110	\$3,434,534,681	\$122,377,805

APPENDIX A: Frequently Asked Questions

<u>1. General Questions</u>	<u>Page</u>
i. What does a "D" in the data mean?.....	62
ii. What are reporting periods?	62
iii. Why is the QBR typically published six months after the end of the reporting period?.....	62
iv. Why doesn't the sum of the quarterly data for a given NAICS grouping equal the annual figure?.....	63
v. What is an accrual period?.....	63
vi. What is the difference between QBR tables 1 and 5?.....	63
<u>2. SIC and NAICS codes</u>	
vii. What are SIC and NAICS codes?.....	64
viii. What is the difference between a SIC and a NAICS code?.....	64
ix. Can I get SIC code data after 2004?.....	64
x. Can I compare historical SIC data to NAICS data?.....	64
xi. What do I do if I need historical QBR data in the NAICS version?.....	65
<u>3. Unit Counts</u>	
xii. What are units?.....	65
xiii. Why do the unit counts differ between quarterly and calendar year data?...	65
xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?.....	65
<u>4. Gross Business Income</u>	
xv. What is gross business income?.....	65
xvi. Can I get gross business income by location?.....	66
<u>5. Business and Occupation (B&O) Tax</u>	
xvii. What is the B&O tax?.....	66
xviii. Do cities levy a B&O tax?.....	66
xix. What is the difference between gross and taxable income?.....	66

xx.	Does the B&O tax due amount account for any tax credits?.....	67
xxi.	What are the state B&O tax rates?.....	67
xxii.	Can I get B&O tax data by location?.....	67

6. Retail Sales and Use Tax

xxiii.	What is the retail sales tax?.....	67
xxiv.	Are there exemptions to the retail sales and use taxes?.....	67
xxv.	What is the difference between gross and taxable retail sales?.....	68
xxvi.	Do the retail sales and use tax due amounts account for any credits?.....	68
xxvii.	What are the state retail sales tax rates?.....	68

7. Public Utility Tax

xxviii.	What is the public utility tax?.....	68
xxix.	What is operating income?.....	68
xxx.	What is the difference between gross and taxable operating income?.....	68
xxxi.	Does the public utility tax due amount account for any credits?.....	68
xxxii.	What are the public utility tax rates?.....	69
xxxiii.	Can I get public utility tax data by location?.....	69

1. General Questions

i. What does a "D" in the data mean?

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

ii. What are reporting periods?

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

iii. Why is the QBR typically published six months after the end of the reporting period?

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

v. What is an accrual period?

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

vi. What is the difference between QBR tables 1 and 5?

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

2. SIC and NAICS Codes

vii. What are SIC and NAICS codes?

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

viii. What is the difference between a SIC and a NAICS code?

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

ix. Can I get SIC code data after 2004?

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

x. Can I compare historical SIC data to the NAICS data?

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

xi. What do I do if I need historical QBR data in the NAICS version?

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaiacs>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart

3. Unit Counts

xii. What are units?

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

xiii. Why do the unit counts differ between quarterly and calendar year data?

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports.

As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times.

However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

4. Gross Business Income (GBI)

xv. What is gross business income?

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

xvi. Can I get gross business income data by location?

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

5. Business and Occupation (B&O) Tax

xvii. What is the B&O tax?

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

xviii. Do cities levy a B&O tax?

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

xix. What is the difference between B&O gross and taxable income?

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xx. Does the B&O tax due amount account for any tax credits?

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

xxi. What are the state B&O tax rates?

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

For more information about the B&O tax visit the Department's web site at

<http://dor.wa.gov/content/taxes/busoccupation/default.aspx>

xxii. Can I get B&O tax data by location?

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

6. Retail Sales and Use Tax:

xxiii. What is the retail sales tax?

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

xxiv. Are there exemptions to the retail sales and use taxes?

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

xxx. What is the difference between gross and taxable retail sales?

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

xxvi. Do the retail sales and use tax due amounts account for any tax credits?

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxvii. What are the retail sales and use tax rates?

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at http://dor.wa.gov/content/forms/forms_sale.aspx or for a specific area, try the Department's Address Lookup system available at <http://dor.wa.gov/content/gis/salestaxratelookup.aspx>

7. Public Utility Tax

xxviii. What is the public utility tax?

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

xxix. What is operating income?

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

xxx. What is the difference between gross and taxable operating income?

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xxxi. Does the public utility tax due amount account for any tax credits?

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxxii. What are the public utility tax rates?

There are five different rates, depending on the specific utility activity:

- Distribution of water
- Generation/distribution of electrical power
- Telegraph companies, distribution of natural gas, and collection of sewerage
- Urban transportation and watercraft vessels under 65 feet in length
- Railroads, railroad car companies, motor transportation and all other public service businesses

Rate information can be found at

http://dor.wa.gov/Content/FindTaxesAndRates/OtherTaxes/tax_pubutil.aspx.

xxxiii. Can I get public utility tax data by location?

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

Still can't find what you are looking for?

Try our [Create-A-Report](#) query tool from our [Get Statistics and Reports](#) site.

**Contact the Department of Revenue, Research & Fiscal Analysis division
at
DORSTATISTICS@DOR.WA.GOV.**