

WASHINGTON STATE DEPARTMENT OF REVENUE

QUARTERLY BUSINESS REVIEW

Quarter 1, 2013

**A Compilation of Statistics on
Gross Income, Taxable Retail Sales and Accrued Tax Liability
as reported by Washington State Excise Taxpayers
for January, February and March 2013**

**Research and Fiscal Analysis Division
Kathy Oline, Assistant Director**

Contact: (360) 534-1550

July 2013

**The Quarterly Business Review can be found on the Internet at
http://dor.wa.gov/content/aboutus/statisticsandreports/stats_qbr.aspx**

**Please address comments on the Department of Revenue's
Internet services to Taxpayer Services at:**

Communications@DOR.WA.GOV

**To inquire about the availability of this document in an alternate format for the
visually impaired, please call (360) 705-6715. Teletype (TTY) users,
please call 1-800-451-7985.**

TABLE OF CONTENTS

		<u>Page</u>
Overview:	BUSINESS ACTIVITY OVERVIEW 1st Quarter, 2013	1
Table 1:	TOTAL GROSS BUSINESS INCOME Statewide by Industry (NAICS) 1st Quarter, 2013	2
Table 2:	SUMMARY OF EXCISE TAX RETURNS Amounts Reported by Tax Line 1st Quarter, 2013 (\$000)	6
Table 3-A:	COUNTY TAXABLE RETAIL SALES Comparing Quarter 1, 2012 to Quarter 1, 2013 (\$000)	8
Table 3:	TAXABLE RETAIL SALES FOR COUNTIES By North American Industry Classification System 1st Quarter, 2013	9
Table 4-A:	CITY TAXABLE RETAIL SALES Comparing Quarter 1, 2012 to Quarter 1, 2013 (\$000)	29
Table 4:	TAXABLE RETAIL SALES FOR SELECTED CITIES By North American Industry Classification System 1st Quarter, 2013	30
Table 5:	BUSINESS AND OCCUPATION TAX: Gross Income, Taxable Income & Tax Due Statewide Amounts by Industry (NAICS) 1st Quarter, 2013	55
Table 6:	STATE RETAIL SALES TAX: Gross Income, Taxable Income & Tax Due Statewide Amounts by Industry (NAICS) 1st Quarter, 2013	59
Table 7:	PUBLIC UTILITY TAX: Gross Income, Taxable Income & Tax Due Statewide Amounts by Industry 1st Quarter, 2013	60
APPENDIX A:	FREQUENTLY ASKED QUESTIONS	61

OVERVIEW OF BUSINESS ACTIVITY

1st Quarter, 2013 (January, February, March 2013)

State gross business income grew \$9 billion to \$156 billion in the first quarter of 2013, a 6.1 percent increase over the first quarter of 2012.

Gross income increased in most industry groups. Wholesale Trade increased 7.6 percent to \$32.0 billion. Construction was up 15.3 percent to \$8.4 billion, and Retail Trade was up 6.8 percent to \$27.4 billion. Finance, Insurance and Real Estate were up \$8.4 billion, a 5.1 percent increase over first quarter 2012, and Manufacturing was up 3.5 percent to \$38.5 billion. New and Used Auto Dealers were at \$4.0 billion, a 10.1 percent increase over first quarter 2012. Residential Building & Remodeling increased 21.9 percent to \$1.4 billion, and Nonresidential Building was up 13 percent to \$2.0 billion. Industry groups that experienced declines included: Manufacturing of Apparel at \$46.3 million, a 14.5 percent decrease, and Manufacturing of Computer & Electronics down 1.7 percent to \$2.2 billion.

Statewide, taxable retail sales were up 8.0 percent compared to the first quarter of 2012. Most counties showed increases in taxable retail sales. King County was up 7.6 percent, Snohomish County was up 10.2 percent, Spokane County was up 6.6 percent, and Clark County showed an increase of 7.8 percent over first quarter 2012. Yakima County was up 9.4 percent, and Whatcom County was up 5.7 percent. Pierce County increased 11.0 percent, and Kitsap County showed a 4.0 percent increase year over year. However, some counties showed a decline in taxable retail sales; Klickitat County was down 4.4 percent compared to first quarter 2012, Mason County was down 3.7 percent, and Lincoln County showed a 10.6 percent decrease year over year.

The city of Seattle had a taxable retail sales increase of 7.2 percent to \$4.1 billion. Tacoma had a 6.2 percent increase to \$989 million. Spokane was up 7.3 percent to \$917 million, Vancouver was up 4.4 percent, Yakima was up 8.8 percent, Renton was up 12.6 percent, and Bellevue was up 11.4 percent over first quarter of 2012 to \$1.2 billion. Bremerton was down 6.1 percent and Ellensburg dropped 6.7 percent compared to first quarter 2012.

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st QUARTER, 2013

INDUSTRY	NAICS	UNITS	1st QUARTER 2013
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>1,549</u>	<u>\$877,908,386</u>
CROP & ANIMAL PRODUCTION	111,112	402	212,719,633
FORESTRY & LOGGING	113	535	482,027,179
FISHING & HUNTING	114	127	71,333,328
AG & FORESTRY SUPPORT ACTIVITIES	115	485	111,828,246
<u>MINING</u>	<u>21</u>	<u>142</u>	<u>123,408,717</u>
SAND & GRAVEL, QUARRYING	2123	104	72,644,429
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	38	50,764,288
<u>UTILITIES</u>	<u>22</u>	<u>687</u>	<u>3,489,172,105</u>
HYDROELECTRIC POWER GENERATION	221111	19	415,050,505
ALTERNATIVE POWER GENERATION	221114-221117	9	30,092,822
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	5	60,607,509
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	55	2,116,148,610
NATURAL GAS DISTRIBUTION	2212	10	138,548,409
WATER & SEWER	2213	587	722,770,052
<u>CONSTRUCTION</u>	<u>23</u>	<u>31,347</u>	<u>8,373,670,193</u>
RESIDENTIAL BUILDING & REMODELING	2361	10,177	1,350,407,738
NONRESIDENTIAL BUILDING	2362	962	2,042,028,093
HEAVY CONSTRUCTION & HIGHWAYS	237	1,049	1,031,748,918
SPECIAL TRADE CONTRACTORS	238	19,159	3,949,485,444
ELECTRICAL	23821	2,582	936,362,489
PLUMBING & HEATING	23822	2,612	809,758,324
PAINTING	23832	2,078	123,274,635
MASONRY/DRYWALL	23814, 23831	1,227	231,513,073
ROOFING	23816	766	169,513,413
OTHER CONTRACTORS	238 not listed above	9,894	1,679,063,510
<u>MANUFACTURING</u>	<u>31-33</u>	<u>8,206</u>	<u>38,525,040,193</u>
FOOD PRODUCTS	311	752	2,912,791,568
MILLING OF GRAINS	3112	24	274,469,512
FRUITS & VEGETABLES	3114	54	355,110,203
DAIRY PRODUCTS	3115	17	34,625,029
MEAT PRODUCTS	3116	69	570,041,647
SEAFOOD PRODUCTS	3117	50	587,331,391
BAKERY PRODUCTS	3118	349	416,415,853
OTHER FOOD ITEMS	3111, 3113, 3119	189	674,797,933
BEVERAGES	312	561	550,875,625
TEXTILES	313,314	246	194,653,821
APPAREL	315	122	46,277,558
LEATHER & ALLIED PRODUCTS	316	29	12,477,192
LUMBER & WOOD PRODUCTS	321	426	2,015,023,302
SAWMILLS	3211	87	805,231,608
PLYWOOD & TRUSSES	3212	53	318,190,974
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	286	891,600,720
PAPER PRODUCTS	322	98	1,658,384,995
PULP & PAPER MILLS	3221	30	1,115,345,194
OTHER PAPER PRODUCTS	3222	68	543,039,801
COMMERCIAL PRINTING	323	635	226,180,541
PETROLEUM & COAL PRODUCTS	324	32	7,344,806,369
PETROLEUM REFINING	32411	16	7,219,741,244
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	16	125,065,125
CHEMICALS	325	260	1,249,354,390
CHEMICALS , PESTICIDES & FERTILIZERS	3251, 3253	69	351,730,461
PHARMACEUTICALS	3254	44	344,614,046
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	27	286,667,410
PAINT, COATING & ADHESIVES	3255	27	31,995,586
SOAP, CLEANING COMPOUND & TOILETRIES	3256	40	31,355,363
OTHER CHEMICAL PRODUCTS	3259	53	202,991,524

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st QUARTER, 2013

INDUSTRY	NAICS	CURRENT UNITS	1st QUARTER 2013
PLASTICS & RUBBER PRODUCTS	326	221	637,668,360
NONMETALLIC MINERALS	327	257	586,988,127
PRIMARY METALS	331	109	827,911,245
IRON & STEEL MILLS	3311, 3312	39	266,614,446
ALUMINUM SMELTING	3313	16	307,797,392
OTHER NONFERROUS METALS	3314	15	51,469,288
FOUNDRIES	3315	39	202,030,119
FABRICATED METAL PRODUCTS	332	1,060	1,337,579,066
MACHINERY	333	618	1,368,978,961
FARM & CONSTRUCTION IMPLEMENTS	3331	66	134,620,117
INDUSTRIAL MACHINERY	3332	116	297,499,206
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	436	936,859,638
COMPUTERS & ELECTRONICS	334	481	2,223,224,918
COMPUTER HARDWARE	3341	35	141,566,136
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	62	94,043,838
AUDIO & VIDEO EQUIPMENT	3343	16	46,547,383
SEMICONDUCTORS	3344	81	627,139,631
INSTRUMENTS	3345	215	1,290,048,991
SOFTWARE, OTHER MAGNETIC & OPTICAL MEDIA	3346	72	23,878,939
ELECTRICAL EQUIPMENT & APPLIANCES	335	149	561,883,726
LIGHTING EQUIPMENT	3351	39	103,011,343
HOUSEHOLD APPLIANCES	3352	12	47,283,531
OTHER ELECTRIC EQUIPMENT	3353, 3359	98	411,588,852
TRANSPORTATION EQUIPMENT	336	465	13,659,237,101
MOTOR VEHICLES & PARTS	3361, 3362, 3363	114	390,882,937
AIRCRAFT, AEROSPACE & PARTS	3364	122	12,914,783,916
SHIPS & BOATS	3366	185	317,390,251
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	44	36,179,997
FURNITURE & RELATED PRODUCTS	337	578	265,500,790
OTHER MANUFACTURING	339	1,107	845,242,538
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	109	89,361,795
DENTAL LABORATORIES	339116	248	41,040,939
SPORTING AND ATHLETIC GOODS	33992	98	224,031,397
ALL OTHER MISCELLANEOUS MFG	3399 not listed above	652	490,808,407
WHOLESALE TRADE	42	13,957	31,973,482,206
DURABLE GOODS	423	7,832	15,368,631,851
MOTOR VEHICLES & PARTS	4231	603	2,242,934,212
FURNITURE & HOME FURNISHINGS	4232	424	315,408,487
LUMBER & CONSTRUCTION MATERIALS	4233	671	1,322,581,379
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	1,524	3,024,585,089
METAL & MINERAL (except Petroleum)	4235	304	786,760,704
ELECTRICAL EQUIPMENT	4236	980	2,149,509,628
HARDWARE, PLUMBING, HEATING EQUIPMENT	4237	512	719,186,620
MACHINERY & EQUIPMENT	4238	1,750	3,383,900,631
SPORTING & RECREATIONAL GOODS & SUPPLIES	423910	316	267,183,521
TOY & HOBBY GOODS & SUPPLIES	423920	81	453,068,044
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	667	703,513,536
NONDURABLE GOODS:	424	5,773	16,228,510,206
PAPER & PAPER PRODUCTS	4241	274	540,117,768
DRUGS & SUNDRIES	4242	313	1,780,523,600
APPAREL	4243	390	873,838,679
FOOD PRODUCTS	4244	1,642	6,561,453,637
FARM PRODUCTS	4245	83	507,385,901
CHEMICALS & PLASTICS	4246	394	977,392,203
PETROLEUM PRODUCTS	4247	153	1,796,165,791

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st QUARTER, 2013

INDUSTRY	NAICS	CURRENT UNITS	1st QUARTER 2013
BEER & ALE	424810	84	192,611,758
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	452	737,339,064
FARM SUPPLIES	42491	212	737,208,190
TOBACCO & TOBACCO PRODUCTS	42494	61	240,224,754
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,715	1,284,248,861
ELECTRONIC MARKETS, AGENTS, BROKERS	425	352	376,340,149
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>29,535</u>	<u>27,431,591,994</u>
MOTOR VEHICLES & PARTS	441	2,796	5,080,003,876
NEW & USED AUTO DEALERS	4411	1,257	3,968,818,895
RV, BOAT, MOTORCYCLE DEALERS	4412	529	355,681,439
AUTOMOTIVE PARTS & TIRES	4413	1,010	755,503,542
FURNITURE & HOME FURNISHINGS	442	1,237	651,025,731
ELECTRONICS & APPLIANCES	443	1,801	1,325,227,923
HOUSEHOLD APPLIANCES	443141	196	94,031,480
ELECTRONIC STORES	443142	1,605	1,231,196,443
BLDG. MATERIALS, GARDEN SUPPLIES	444	2,001	1,628,264,849
BUILDING MATERIALS	4441	1,339	1,392,424,037
LAWN & GARDEN SUPPLIES	4442	662	235,840,812
FOOD & BEVERAGES (OFF-PREMISES)	445	3,294	3,678,089,670
GROCERY & CONVENIENCE STORES	4451	1,994	3,325,950,598
OTHER FOOD STORES/SPECIALTY FOODS	4452	726	273,542,205
BEER, WINE AND LIQUOR STORES	4453	574	78,596,867
DRUG STORES & PERSONAL CARE STORES	446	1,437	1,474,195,600
GAS STATIONS (INCL. CONVENIENCE STORES)	447	1,548	2,810,012,146
APPAREL & ACCESSORIES	448	2,025	1,150,885,774
CLOTHING STORES	4481	1,377	889,205,143
SHOE STORES	4482	144	127,217,454
JEWELRY & LUGGAGE STORES	4483	504	134,463,177
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	1,821	721,057,112
SPORTING GOODS	45111	951	456,110,954
HOBBY & TOY STORES	45112	237	100,497,492
SEWING SUPPLIES	45113	144	40,960,336
MUSICAL INSTRUMENTS	45114	143	35,093,432
BOOK, PERIODICAL & MUSIC STORES	45121	346	88,394,898
DEPARTMENT STORES	4521	24	812,968,794
GENERAL MERCHANDISE STORES	4529	212	4,359,679,693
E-COMMERCE & MAIL ORDER	4541	1,045	1,062,209,647
MISCELLANEOUS RETAILERS	453, 4542, 4543	10,294	2,677,971,179
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>4,402</u>	<u>2,401,098,193</u>
AIR TRANSPORTATION	481	52	17,822,915
RAILROADS	482	11	48,179,331
WATER TRANSPORTATION	483	44	80,011,080
TRUCK TRANSPORTATION	484	2,307	1,023,528,365
TRANSIT & GROUND PASSENGER TRANSPORT	485	319	125,849,013
PIPELINE TRANSPORTATION	486	3	2,247,750
SCENIC & SIGHTSEEING TRANSPORTATION	487	101	43,342,356
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	1,085	967,214,505
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	480	92,902,878
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>198</u>	<u>195,446,913</u>
<u>INFORMATION</u>	<u>51</u>	<u>3,112</u>	<u>4,377,456,927</u>
PUBLISHING (EXCEPT INTERNET)	511	747	784,668,152
NEWSPAPERS	51111	108	131,286,707
BOOKS & PERIODICALS	51112, 51113	291	102,734,633
SOFTWARE	5112	257	497,850,751
OTHER PUBLISHERS	51114, 51119	91	52,796,061
MOTION PICTURE PRODUCTION	512	604	191,341,540
RADIO & TV BROADCASTING, CABLE TV	515	133	489,200,481

TABLE 1: WASHINGTON GROSS BUSINESS INCOME
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1st QUARTER, 2013

INDUSTRY	NAICS	CURRENT UNITS	1st QUARTER 2013
TELEPHONE & TELECOMMUNICATIONS	517	650	2,347,101,238
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	710	388,440,148
OTHER INFORMATION SERVICES	519	268	176,705,368
<u>FINANCE, INSURANCE, REAL ESTATE</u>	<u>52-53</u>	<u>10,567</u>	<u>8,359,152,310</u>
BANKS & CREDIT UNIONS	522	1,422	3,773,205,981
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,473	1,082,140,799
INSURANCE AGENTS & BROKERS	524	2,438	1,619,530,191
REAL ESTATE AGENTS & BROKERS	531	3,515	833,501,423
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	1,603	983,444,744
LESSORS OF NONFINANCIAL INTANGIBLES	533	116	67,329,172
<u>BUSINESS, PERSONAL AND OTHER SERVICES</u>	<u>54-92</u>	<u>90,133</u>	<u>30,345,198,477</u>
<u>PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES</u>	<u>54</u>	<u>27,185</u>	<u>10,525,485,404</u>
LEGAL SERVICES	5411	4,754	962,861,917
ACCOUNTING SERVICES	5412	2,611	864,185,364
ARCHITECTURAL SERVICES	54131	984	285,039,767
ENGINEERING SERVICES	54133	1,634	1,741,784,441
OTHER RELATED SERVICES	54132, 54134-54138	863	151,954,683
SPECIALIZED DESIGN SERVICES	5414	1,674	172,390,394
COMPUTER SYSTEM DESIGN SERVICES	5415	3,912	2,920,835,511
CONSULTING SERVICES	5416	6,177	1,706,812,098
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICES	5417	426	614,146,134
ADVERTISING & PUBLIC RELATIONS	5418	934	342,777,641
OTHER PROFESSIONAL SERVICES	5419	3,216	762,697,454
<u>MANAGEMENT SERVICES</u>	<u>55</u>	<u>231</u>	<u>65,261,320</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	12,421	2,982,538,049
EMPLOYMENT SERVICES	5613	847	522,296,105
TRAVEL SERVICES	5615	301	129,061,135
INVESTIGATION & SECURITY SERVICES	5616	636	212,290,464
BUILDING SERVICES & JANITORIAL	5617	7,081	493,387,795
OTHER	5611, 5612, 5614, 5619	3,556	1,625,502,550
WASTE TREATMENT/ COLLECTION	562	480	784,878,595
<u>SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)</u>	<u>61</u>	<u>2,209</u>	<u>539,468,178</u>
<u>HEALTH SERVICES</u>	<u>62</u>	<u>13,893</u>	<u>8,895,498,085</u>
AMBULATORY HEALTH CARE SERVICES	621	12,194	4,737,804,693
PHYSICIANS	6211	3,055	1,898,919,948
DENTISTS	6212	3,259	803,686,264
OTHER HEALTH PRACTITIONERS	6213	4,874	609,285,222
OUTPATIENT CARE CENTERS	6214	523	718,237,007
MEDICAL & DIAGNOSTIC LABORATORIES	6215	171	316,421,693
HOME HEALTH CARE	6216	168	203,524,364
OTHER AMBULATORY HEALTH CARE	6219	144	187,730,195
HOSPITALS	622	100	3,384,823,974
NURSING & RETIREMENT HOMES	623	518	538,389,062
SOCIAL SERVICES & DAY CARE	624	1,081	234,480,356
<u>ARTS, ENTERTAINMENT, & RECREATION</u>	<u>71</u>	<u>3,005</u>	<u>595,530,855</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	1,013	150,876,993
MUSEUMS, HISTORICAL SITES, ETC.	712	64	12,063,087
AMUSEMENT, GAMBLING, RECREATION	713	1,928	432,590,775
ACCOMMODATIONS	721	1,974	548,890,601
RESTAURANTS, FOOD SERVICES	7223, 7225	11,617	3,272,867,850
DRINKING PLACES	7224	1,245	215,275,447
AUTO REPAIR & SERVICES	8111	4,949	606,002,145
OTHER REPAIR SERVICES	8112, 8113, 8114	3,367	400,973,319
PERSONAL SERVICES	812	6,564	664,716,571
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	4,124	227,939,532
DEATH CARE SERVICES	8122	191	47,625,286
LAUNDRY & DRY CLEANING	8123	801	97,193,225
OTHER PERSONAL SERVICES	8129	1,448	291,958,528
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	775	126,342,329
<u>PUBLIC ADMINISTRATION, OTHER</u>	<u>92,00</u>	<u>228</u>	<u>122,096,837</u>
TOTAL ALL INDUSTRIES		193,845	\$156,473,253,722

**TABLE 2: SUMMARY OF EXCISE TAX RETURNS
AMOUNTS REPORTED BY TAX TYPE AND LINE CODE
1ST QUARTER, 2013 (\$000)**

STATE BUSINESS AND OCCUPATION TAX							
NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
1	Extracting, Extracting for Hire	16	\$65,480	\$1,205	\$64,275	0.004840	\$311
2	Processing Meat-Whlse, Mfg. Wheat into Flour Raw Seafood, Soybean, and Canola Proc.	30	1,435,601	67,450	1,368,151	0.001380	1,888
3	Travel Agent Commissions; International Charter Freight, Brokers and Stevedoring	28	1,014,183	102,350	911,832	0.002750	2,508
4	Insurance Agents/Brokers	14	495,871	1,361	494,509	0.004840	2,393
5	Splitting or Processing Dried Peas; Presc. Drug Warehousing; Manufacturing Dairy Products	21	1,035,619	17,054	1,018,564	0.001380	1,406
6	Processing for Hire/Printing and Publishing	10	478,590	15,099	463,490	0.004840	2,243
7	Manufacturing	7	6,854,255	211,200	6,643,055	0.004840	32,152
8	Royalties; Child Care	80	429,276	61,655	367,621	0.004840	1,779
9	Wholesaling	3	46,983,603	15,363,840	31,619,763	0.004840	153,040
10	Warehousing, Radio and TV Broadcasting; Public Road Construction/Gov't Contracting	11	1,318,326	188,675	1,129,651	0.004840	5,468
11	Public or Nonprofit Hospitals	55	2,525,130	512,693	2,012,437	0.015000	30,187
12	For Profit Hospitals, Scientific R&D	135	540,307	327,523	212,784	0.015000	3,192
13	Cleanup of Radioactive Waste for U.S. Gov't Environmental Remedial Action	83	626,291	237	626,053	0.004710	2,949
14	Service & Other Activities	4	25,742,030	5,454,405	20,287,625	0.018000	365,177
15	Gambling Contests of Chance (\$50,000 per year or greater)	192	118,315	43,176	75,140	0.019300	1,450
16	Retailing of Interstate Transportation Equip.	19	403,711	96,150	307,560	0.004840	1,489
17	Retailing	2	43,840,692	6,746,963	37,093,729	0.004710	174,711
18	Non-Mfg Aerospace Product Development	188	50,472	673	49,799	0.009000	448
19	FAR Part 145 Repair Stations	189	65,892	3,269	62,623	0.002904	182
20	Mfg. of Aluminum/Solar Energy/FAR	190	D	D	D	0.002904	D
21	Wholesaling of Aluminum/Solar Energy	191	D	D	D	0.002904	D
22	Manufacturing of Solar Energy	127	D	D	D	0.002750	D
23	Wholesaling of Solar Energy	128	2,741	30	2,710	0.002750	7
24	Mfg. of Commercial Airplanes or Components	195	642,449	1,941	640,508	0.002904	1,860
25	Whlse of Commercial Airplanes or Components	196	3,578,536	919,394	2,659,141	0.002904	7,722
26	Retailing of Commercial Airplanes or Components	197	9,395,852	473,240	8,922,612	0.002904	25,911
27	Publication of Newspapers	126	118,522	618	117,904	0.003650	430
28	Parimutuel Wagering	193	D	D	D	0.001300	D
29	Processing for Hire Timber Products	300	111,962	176	111,787	0.003424	383
30	Extracting Timber, Extracting for Hire Timber	301	121,725	2,165	119,560	0.003424	409
31	Manufacturing of Timber or Wood Products	302	1,167,843	104,411	1,063,432	0.003424	3,641
32	Wholesaling of Timber or Wood Products	303	2,276,495	1,309,422	967,074	0.003424	3,311
33	Sale of Standing Timber	304	3,142	27	3,115	0.003424	11
34	Manufacturing of Semi-Conductors	607	D	D	D	0.002750	D
TOTAL B&O TAXES			151,442,909	32,026,404	119,416,505		826,659

STATE SALES TAX AND USE TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
35	Retail Sales Tax	1	\$44,045,341	\$18,100,383	\$25,944,958	0.065000	\$1,686,422
36	Use Tax	5	1,203,526	0	1,203,526	0.065000	78,229
TOTAL STATE SALES/USE TAX			45,248,867	18,100,383	27,148,484		1,764,651

STATE PUBLIC UTILITY TAX

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
37	Water Distribution	60	\$242,952	\$12,282	\$230,670	0.050290	\$11,600
38	Sewer Collection	61	147,609	68,341	79,268	0.038520	3,053
39	Power	49	2,085,493	232,018	1,853,475	0.038734	71,792
40	Gas Dist., Telegraph	26	583,299	1,518	581,780	0.038520	22,410
41	Motor Transportation, Railroad, Railroad Car	8	1,037,202	720,206	316,995	0.019260	6,105
42	Log Hauling over Public Highways	125	55,097	23,654	31,443	0.013696	431
43	Urban Transportation/Vessels Under 65 Feet	12	176,474	58,948	117,526	0.006420	755
44	Other Public Service	13	207,771	138,386	69,385	0.019260	1,336
TOTAL PUBLIC UTILITY TAXES			4,535,896	1,255,354	3,280,543		117,483

OTHER TAXES

NO.	TAX CLASSIFICATION	LINE CODE	GROSS AMOUNT	DEDUCTIONS	TAXABLE AMOUNT	RATE	TAX DUE
45	Motor Vehicle Sales/Leases	120	\$2,262,437	\$0	\$2,262,437	0.003000	6,787
46	Litter Tax	36	15,437,254	0	15,437,254	0.000150	2,316
47	Tobacco Products	20	5,531	0	5,531	0.950000	5,254
48	Cigar Tax (\$0.67 or more)	194	Cigars	0	282 \$.65 /Cigar	183
49	Little Cigar Tax	198	7,136	0	7,136 \$.15 /Cigar	1,079
50	Moist Snuff (1.2 oz. or less)	162	6,291	0	6,291 \$	2.52 /Unit	15,891
51	Moist Snuff (more than 1.2 oz.)	163	73	0	73 \$	2.10 /Unit	154
52	Spirit Sales to Licensees	251	30,228	804	29,424	0.137000	4,031
53	Spirit Sales to Consumers	252	117,894	22	117,872	0.205000	24,164
54	Spirits Liter Sales to Licensees	253	Liters	0	2,010 \$	2.4408/Liter	4,906
55	Spirits Liter Sales to Consumers	254	Liters	0	7,015 \$	3.7708/Liter	26,452
56	Refuse Collection	64	361,903	116,107	245,796	0.036000	8,849
57	Petroleum Products Tax	57	0	0	282	0.000000	0
58	Hazardous Substance	65	7,548,425	207,337	7,341,089	0.007000	51,388
59	IMR	79	33,160	0	33,160	0.060000	1,990
60	Solid Fuel Burning Device Fee	59	Devices	0	2 \$	30.00 /Device	47
61	Syrup Tax	54	Gallons	0	1,819 \$	1.00 /Gal	1,819
62	Tire Fee	73	Tires	0	864 \$.90 /Tire	778
63	State/Local Enhanced 911, TRS, WTAP	793	Switched Lines	0	0	\$1.08-1.28/Line	7,350
64	Wireless State/Local Enhanced 911 Tax	794	Radio Lines	0	0	\$0.75-0.95/Line	15,774
68	VOIP State/Local Enhanced 911 Tax	795	VOIP Lines	0	0	\$0.25-0.95/Line	2,511
TOTAL OTHER TAXES							181,721

TOTAL STATE TAXES \$2,890,515**

D - Indicates data cannot be disclosed because the total taxpayer count has fewer than statutory requirement.

N/A - Not applicable. Fund limit reached. Tax temporarily not due.

NOTE: City, county and transit sales/use taxes are reported in the Local Tax Distributions report.

NOTE: Enhanced 911 taxes include a state and local portion.

Table 3-A
County Taxable Retail Sales Comparing
Quarter 1, 2012 to Quarter 1, 2013
(Dollars in Thousands)

County	1st Quarter, 2012	1st Quarter, 2013	Percent Change
Adams	\$54,419	\$57,237	5.2%
Asotin	\$54,745	\$57,804	5.6%
Benton	\$663,772	\$715,418	7.8%
Chelan	\$264,777	\$277,156	4.7%
Clallam	\$188,597	\$203,287	7.8%
Clark	\$993,593	\$1,070,976	7.8%
Columbia	\$29,137	\$14,585	-49.9%
Cowlitz	\$274,391	\$298,002	8.6%
Douglas	\$103,853	\$164,453	58.4%
Ferry	\$12,810	\$8,518	-33.5%
Franklin	\$232,929	\$252,665	8.5%
Garfield	\$10,401	\$5,580	-46.3%
Grant	\$318,154	\$393,721	23.8%
Grays Harbor	\$179,367	\$178,252	-0.6%
Island	\$152,342	\$162,092	6.4%
Jefferson	\$72,659	\$86,313	18.8%
King	\$9,545,268	\$10,265,550	7.5%
Kitsap	\$708,146	\$736,296	4.0%
Kittitas	\$144,332	\$144,676	0.2%
Klickitat	\$42,401	\$40,536	-4.4%
Lewis	\$211,125	\$234,870	11.2%
Lincoln	\$24,314	\$21,740	-10.6%
Mason	\$114,952	\$110,710	-3.7%
Okanogan	\$95,617	\$101,383	6.0%
Pacific	\$39,912	\$47,570	19.2%
Pend Oreille	\$23,111	\$29,869	29.2%
Pierce	\$2,508,398	\$2,784,665	11.0%
San Juan	\$67,296	\$59,639	-11.4%
Skagit	\$467,905	\$506,437	8.2%
Skamania	\$21,862	\$17,198	-21.3%
Snohomish	\$2,268,409	\$2,499,143	10.2%
Spokane	\$1,551,065	\$1,652,727	6.6%
Stevens	\$72,130	\$73,010	1.2%
Thurston	\$885,518	\$932,883	5.3%
Wahkiakum	\$5,537	\$6,662	20.3%
Walla Walla	\$158,165	\$164,125	3.8%
Whatcom	\$716,125	\$757,059	5.7%
Whitman	\$123,167	\$138,427	12.4%
Yakima	\$653,032	\$714,301	9.4%
Total	\$24,053,733	\$25,985,534	8.0%

TABLE 3: TAXABLE RETAIL SALES FOR ADAMS AND ASOTIN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	ADAMS*	UNITS	ASOTIN*
RETAIL TRADE	44-45	938	\$21,480,209	929	\$35,376,185
MOTOR VEHICLES & PARTS	441	54	2,793,097	44	2,855,886
NEW & USED AUTO DEALERS	4411	13	747,052	9	1,105,833
RV, BOAT, MOTORCYCLE DEALERS	4412	5	2,151	12	727,902
AUTOMOTIVE PARTS & TIRE	4413	36	2,043,894	23	1,022,151
FURNITURE & HOME FURNISHING	442	33	216,439	31	501,905
ELECTRONICS & APPLIANCE STORES	443	79	669,777	76	679,261
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	68	1,980,594	56	1,489,916
BUILDING MATERIALS	4441	49	1,531,455	38	1,360,895
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	449,139	18	129,021
FOOD & BEVERAGE STORES	445	26	889,842	23	1,900,664
GROCERY & CONVENIENCE STORES	4451	11	867,434	6	1,797,212
OTHER FOOD & BEVERAGE STORES	4452, 4453	15	22,408	17	103,452
DRUG/HEALTH STORES	446	55	179,349	67	664,140
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	2,266,852	D	D
APPAREL & ACCESSORIES	448	75	151,054	93	268,110
CLOTHING & SHOE STORES	4481, 4482	70	137,294	83	177,850
JEWELRY & LUGGAGE STORES	4483	5	13,760	10	90,260
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	68	1,087,605	84	839,819
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	48	160,138	60	767,076
BOOK STORES & NEWS DEALERS	4512	20	927,467	24	72,743
GENERAL MERCHANDISE STORES	452	11	4,683,496	11	23,849,878
DEPARTMENT STORES	4521	4	55,797	4	56,415
GENERAL MERCHANDISE STORES	4529	7	4,627,699	7	23,793,463
E-COMMERCE & MAIL ORDER	4541	117	488,051	135	773,834
MISCELLANEOUS RETAILERS	453, 4542, 4543	332	6,074,053	307	1,508,424
AGRICULTURE, FORESTRY, FISHING	11	8	53,246	D	D
MINING	21	3	9,669	D	D
UTILITIES	22	3	179,908	D	D
CONSTRUCTION	23	306	9,675,323	202	5,770,312
CONSTRUCTION OF BUILDINGS	236	57	3,792,170	43	979,759
HEAVY CONSTRUCTION & HIGHWAYS	237	15	425,000	13	2,337,876
SPECIAL TRADE CONTRACTORS	238	234	5,458,153	146	2,452,677
MANUFACTURING	31-33	166	1,235,009	133	651,203
WHOLESALE TRADE	42	591	12,767,706	554	3,334,778
DURABLE GOODS	423	404	11,170,161	375	2,359,896
NONDURABLE GOODS	424	182	1,512,738	174	958,663
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	84,807	5	16,219
TRANSPORTATION & WAREHOUSING	48-49	16	207,725	6	186,632
INFORMATION	51	163	2,749,220	152	2,327,958
FINANCE, INSURANCE	52	33	210,832	42	198,328
REAL ESTATE, RENTAL/LEASING	53	94	932,777	81	943,844
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	113	761,279	114	631,985
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	153	483,611	138	775,356
ARTS, ENTERTAINMENT & RECREATION	71	12	159,418	11	584,963
ACCOMMODATIONS & FOOD SERVICES	72	47	3,927,048	41	5,933,359
ACCOMMODATIONS	721	8	456,845	10	848,805
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	39	3,470,203	31	5,084,554
OTHER SERVICES	81	128	2,388,367	83	1,072,954
REPAIR & MAINTENANCE	811	91	2,024,386	47	630,391
PERSONAL SERVICE	812	29	321,786	28	306,723
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	42,195	8	135,840
PUBLIC ADMINISTRATION, OTHER	92.00	5	16,112	3	5,677
TOTAL ALL INDUSTRIES		2,779	\$57,237,459	2,494	\$57,804,184

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR BENTON AND CHELAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	BENTON*	UNITS	CHELAN*
RETAIL TRADE	44-45	2,815	\$369,000,894	2,086	\$125,481,086
MOTOR VEHICLES & PARTS	441	207	80,519,843	131	29,946,672
NEW & USED AUTO DEALERS	4411	66	63,713,252	34	23,061,548
RV, BOAT, MOTORCYCLE DEALERS	4412	38	6,596,207	24	1,584,441
AUTOMOTIVE PARTS & TIRE	4413	103	10,210,384	73	5,300,683
FURNITURE & HOME FURNISHING	442	107	13,411,265	67	4,870,253
ELECTRONICS & APPLIANCE STORES	443	274	16,712,629	175	4,845,296
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	152	33,496,768	121	16,241,553
BUILDING MATERIALS	4441	108	29,463,761	91	15,029,661
LAWN & GARDEN SUPPLIES & EQUIP.	4442	44	4,033,007	30	1,211,892
FOOD & BEVERAGE STORES	445	114	18,751,513	94	10,257,937
GROCERY & CONVENIENCE STORES	4451	37	16,671,825	30	9,293,564
OTHER FOOD & BEVERAGE STORES	4452, 4453	77	2,079,688	64	964,373
DRUG/HEALTH STORES	446	205	11,944,283	155	3,581,408
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	41	11,836,132	33	3,871,212
APPAREL & ACCESSORIES	448	219	28,287,313	170	4,022,147
CLOTHING & SHOE STORES	4481, 4482	187	24,748,430	147	3,573,948
JEWELRY & LUGGAGE STORES	4483	32	3,538,883	23	448,199
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	206	15,633,817	164	6,461,058
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	149	13,100,335	115	5,457,532
BOOK STORES & NEWS DEALERS	4512	57	2,533,482	49	1,003,526
GENERAL MERCHANDISE STORES	452	30	95,106,287	23	25,063,126
DEPARTMENT STORES	4521	9	30,548,456	6	7,287,096
GENERAL MERCHANDISE STORES	4529	21	64,557,831	17	17,776,030
E-COMMERCE & MAIL ORDER	4541	268	8,007,198	201	2,778,245
MISCELLANEOUS RETAILERS	453, 4542, 4543	992	35,293,846	752	13,542,179
AGRICULTURE, FORESTRY, FISHING	11	17	1,796,859	19	278,134
MINING	21	8	46,606	6	192,213
UTILITIES	22	11	510,166	12	259,218
CONSTRUCTION	23	1,283	94,180,308	852	37,818,080
CONSTRUCTION OF BUILDINGS	236	312	48,106,223	259	16,646,351
HEAVY CONSTRUCTION & HIGHWAYS	237	66	6,526,357	40	6,254,913
SPECIAL TRADE CONTRACTORS	238	905	39,547,728	553	14,916,816
MANUFACTURING	31-33	619	14,013,580	453	6,930,681
WHOLESALE TRADE	42	1,743	56,274,733	1,326	26,037,451
DURABLE GOODS	423	1,212	44,700,381	936	20,011,666
NONDURABLE GOODS	424	514	11,441,361	380	5,949,229
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	132,991	10	76,556
TRANSPORTATION & WAREHOUSING	48-49	41	795,579	31	1,202,850
INFORMATION	51	399	27,551,128	333	12,031,347
FINANCE, INSURANCE	52	101	4,522,344	84	1,519,149
REAL ESTATE, RENTAL/LEASING	53	298	13,602,000	222	6,588,896
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	494	15,325,475	336	5,657,071
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	658	14,756,033	453	4,599,559
ARTS, ENTERTAINMENT & RECREATION	71	71	7,818,959	70	3,695,365
ACCOMMODATIONS & FOOD SERVICES	72	350	74,350,750	352	36,385,259
ACCOMMODATIONS	721	37	9,174,435	139	12,010,136
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	313	65,176,315	213	24,375,123
OTHER SERVICES	81	496	20,840,470	325	8,437,467
REPAIR & MAINTENANCE	811	324	16,539,483	222	6,675,385
PERSONAL SERVICE	812	138	3,677,957	74	1,471,636
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	34	623,030	29	290,446
PUBLIC ADMINISTRATION, OTHER	92.00	7	32,213	9	41,782
TOTAL ALL INDUSTRIES		9,411	\$715,418,097	6,969	\$277,155,608

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR CLALLAM AND CLARK COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	CLALLAM*	UNITS	CLARK*
RETAIL TRADE	44-45	1,875	\$112,523,424	3,646	\$500,313,433
MOTOR VEHICLES & PARTS	441	117	24,699,113	221	101,771,336
NEW & USED AUTO DEALERS	4411	33	17,119,593	54	79,695,679
RV, BOAT, MOTORCYCLE DEALERS	4412	24	3,221,982	43	3,206,565
AUTOMOTIVE PARTS & TIRE	4413	60	4,357,538	124	18,869,092
FURNITURE & HOME FURNISHING	442	65	3,322,558	148	16,607,890
ELECTRONICS & APPLIANCE STORES	443	154	5,034,435	347	16,344,685
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	129	12,828,254	229	51,052,774
BUILDING MATERIALS	4441	91	11,287,943	172	46,161,013
LAWN & GARDEN SUPPLIES & EQUIP.	4442	38	1,540,311	57	4,891,761
FOOD & BEVERAGE STORES	445	75	10,714,293	204	42,670,702
GROCERY & CONVENIENCE STORES	4451	26	10,189,615	84	39,534,294
OTHER FOOD & BEVERAGE STORES	4452, 4453	49	524,678	120	3,136,408
DRUG/HEALTH STORES	446	121	3,359,687	216	15,970,979
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	24	6,788,528	105	18,040,113
APPAREL & ACCESSORIES	448	149	1,580,323	244	27,409,151
CLOTHING & SHOE STORES	4481, 4482	132	1,310,273	203	24,495,205
JEWELRY & LUGGAGE STORES	4483	17	270,050	41	2,913,946
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	158	2,822,207	249	14,598,113
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	113	2,567,148	180	12,442,891
BOOK STORES & NEWS DEALERS	4512	45	255,059	69	2,155,222
GENERAL MERCHANDISE STORES	452	24	27,786,899	33	128,411,587
DEPARTMENT STORES	4521	5	2,032,815	8	31,912,377
GENERAL MERCHANDISE STORES	4529	19	25,754,084	25	96,499,210
E-COMMERCE & MAIL ORDER	4541	219	2,980,923	332	14,516,383
MISCELLANEOUS RETAILERS	453, 4542, 4543	640	10,606,204	1,318	52,919,720
AGRICULTURE, FORESTRY, FISHING	11	20	120,712	29	2,918,439
MINING	21	5	206,893	9	331,761
UTILITIES	22	9	28,473	11	1,282,911
CONSTRUCTION	23	682	20,317,096	2,338	153,808,155
CONSTRUCTION OF BUILDINGS	236	185	6,522,820	647	63,042,195
HEAVY CONSTRUCTION & HIGHWAYS	237	28	1,690,447	81	24,670,522
SPECIAL TRADE CONTRACTORS	238	469	12,103,829	1,610	66,095,438
MANUFACTURING	31-33	389	3,335,131	813	13,168,404
WHOLESALE TRADE	42	1,217	14,260,963	2,172	69,187,395
DURABLE GOODS	423	844	10,853,034	1,508	56,765,179
NONDURABLE GOODS	424	364	3,361,566	642	12,208,058
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	46,363	22	214,158
TRANSPORTATION & WAREHOUSING	48-49	35	398,871	98	3,708,094
INFORMATION	51	282	9,663,059	505	73,856,902
FINANCE, INSURANCE	52	76	1,027,413	127	8,427,091
REAL ESTATE, RENTAL/LEASING	53	161	2,729,879	363	22,800,135
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	294	2,630,708	691	15,652,271
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	450	5,687,702	1,138	28,669,081
ARTS, ENTERTAINMENT & RECREATION	71	49	1,478,432	127	12,181,061
ACCOMMODATIONS & FOOD SERVICES	72	259	20,431,283	631	126,148,342
ACCOMMODATIONS	721	91	3,845,669	45	12,631,861
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	168	16,585,614	586	113,516,481
OTHER SERVICES	81	338	8,377,743	923	38,141,826
REPAIR & MAINTENANCE	811	233	7,223,599	606	30,520,442
PERSONAL SERVICE	812	81	928,185	276	6,934,292
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24	225,959	41	687,092
PUBLIC ADMINISTRATION, OTHER	92.00	10	69,017	12	380,590
TOTAL ALL INDUSTRIES		6,151	\$203,286,799	13,633	\$1,070,975,891

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR COLUMBIA AND COWLITZ COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	COLUMBIA*	UNITS	COWLITZ*
RETAIL TRADE	44-45	467	\$4,935,082	2,018	\$154,969,229
MOTOR VEHICLES & PARTS	441	17	605,624	124	46,852,566
NEW & USED AUTO DEALERS	4411	D	D	35	37,617,312
RV, BOAT, MOTORCYCLE DEALERS	4412	3	1,232	19	2,143,661
AUTOMOTIVE PARTS & TIRE	4413	12	334,686	70	7,091,593
FURNITURE & HOME FURNISHING	442	18	107,855	74	2,950,397
ELECTRONICS & APPLIANCE STORES	443	41	217,332	163	3,249,510
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	24	740,006	149	17,113,681
BUILDING MATERIALS	4441	16	314,936	108	14,164,147
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	425,070	41	2,949,534
FOOD & BEVERAGE STORES	445	10	585,767	81	11,713,228
GROCERY & CONVENIENCE STORES	4451	4	582,845	31	10,855,703
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	2,922	50	857,525
DRUG/HEALTH STORES	446	29	83,020	127	4,035,485
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	3	112,530	50	11,755,186
APPAREL & ACCESSORIES	448	44	21,488	138	2,563,634
CLOTHING & SHOE STORES	4481, 4482	41	21,082	119	1,568,230
JEWELRY & LUGGAGE STORES	4483	3	406	19	995,404
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	48	45,094	154	3,785,820
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	33	35,014	108	3,638,686
BOOK STORES & NEWS DEALERS	4512	15	10,080	46	147,134
GENERAL MERCHANDISE STORES	452	8	32,209	27	35,061,877
DEPARTMENT STORES	4521	4	17,809	8	10,037,443
GENERAL MERCHANDISE STORES	4529	4	14,400	19	25,024,434
E-COMMERCE & MAIL ORDER	4541	79	184,189	208	2,932,905
MISCELLANEOUS RETAILERS	453, 4542, 4543	146	2,199,968	723	12,954,940
AGRICULTURE, FORESTRY, FISHING	11	4	7,706	20	299,191
MINING	21	D	D	6	340,204
UTILITIES	22	D	D	10	155,834
CONSTRUCTION	23	113	3,711,132	940	43,368,622
CONSTRUCTION OF BUILDINGS	236	27	2,373,949	209	23,461,348
HEAVY CONSTRUCTION & HIGHWAYS	237	7	129,918	46	3,512,243
SPECIAL TRADE CONTRACTORS	238	79	1,207,265	685	16,395,031
MANUFACTURING	31-33	48	181,828	434	5,226,326
WHOLESALE TRADE	42	253	2,597,663	1,330	19,133,834
DURABLE GOODS	423	163	1,542,521	951	14,915,666
NONDURABLE GOODS	424	87	1,050,591	367	4,116,364
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	4,551	12	101,804
TRANSPORTATION & WAREHOUSING	48-49	D	D	50	794,582
INFORMATION	51	96	520,547	315	15,154,393
FINANCE, INSURANCE	52	20	37,686	76	1,364,708
REAL ESTATE, RENTAL/LEASING	53	46	1,054,562	221	5,553,117
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	53	128,852	310	4,331,468
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	69	181,498	486	5,873,261
ARTS, ENTERTAINMENT & RECREATION	71	6	11,119	43	1,680,485
ACCOMMODATIONS & FOOD SERVICES	72	19	574,369	221	29,936,482
ACCOMMODATIONS	721	5	138,866	33	2,336,444
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	14	435,503	188	27,600,038
OTHER SERVICES	81	46	485,608	375	9,694,476
REPAIR & MAINTENANCE	811	28	406,222	266	7,669,985
PERSONAL SERVICE	812	15	41,080	89	1,657,342
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	38,306	20	367,149
PUBLIC ADMINISTRATION, OTHER	92.00	D	D	10	125,451
TOTAL ALL INDUSTRIES		1,247	\$14,584,586	6,865	\$298,001,663

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR DOUGLAS AND FERRY COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	DOUGLAS*	UNITS	FERRY*
RETAIL TRADE	44-45	1,206	\$77,111,105	571	\$3,848,135
MOTOR VEHICLES & PARTS	441	66	14,301,467	23	722,644
NEW & USED AUTO DEALERS	4411	13	11,848,639	3	197,697
RV, BOAT, MOTORCYCLE DEALERS	4412	13	447,335	3	1,599
AUTOMOTIVE PARTS & TIRE	4413	40	2,005,493	17	523,348
FURNITURE & HOME FURNISHING	442	36	2,508,054	22	70,192
ELECTRONICS & APPLIANCE STORES	443	108	17,668,282	41	89,326
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	77	2,981,765	25	459,643
BUILDING MATERIALS	4441	58	1,601,147	21	323,705
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	1,380,618	4	135,938
FOOD & BEVERAGE STORES	445	36	2,976,202	14	525,884
GROCERY & CONVENIENCE STORES	4451	9	2,722,670	5	507,126
OTHER FOOD & BEVERAGE STORES	4452, 4453	27	253,532	9	18,758
DRUG/HEALTH STORES	446	81	1,369,419	40	91,010
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,658,394	11	665,732
APPAREL & ACCESSORIES	448	116	2,322,178	53	68,291
CLOTHING & SHOE STORES	4481, 4482	105	1,657,884	48	67,140
JEWELRY & LUGGAGE STORES	4483	11	664,294	5	1,151
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	98	1,413,151	51	67,791
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	71	1,392,915	40	61,513
BOOK STORES & NEWS DEALERS	4512	27	20,236	11	6,278
GENERAL MERCHANDISE STORES	452	18	23,719,240	9	40,411
DEPARTMENT STORES	4521	6	6,580,695	4	22,247
GENERAL MERCHANDISE STORES	4529	12	17,138,545	5	18,164
E-COMMERCE & MAIL ORDER	4541	162	1,385,568	101	339,626
MISCELLANEOUS RETAILERS	453, 4542, 4543	397	4,807,385	181	707,585
AGRICULTURE, FORESTRY, FISHING	11	10	248,647	3	20,530
MINING	21	D	D	D	D
UTILITIES	22	4	176,031	D	D
CONSTRUCTION	23	467	29,405,798	76	1,626,673
CONSTRUCTION OF BUILDINGS	236	120	19,510,455	19	828,477
HEAVY CONSTRUCTION & HIGHWAYS	237	29	2,005,891	6	441,540
SPECIAL TRADE CONTRACTORS	238	318	7,889,452	51	356,656
MANUFACTURING	31-33	185	2,050,746	61	130,995
WHOLESALE TRADE	42	669	19,132,230	283	894,119
DURABLE GOODS	423	472	17,318,758	191	691,850
NONDURABLE GOODS	424	191	1,802,735	86	183,246
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	10,737	6	19,023
TRANSPORTATION & WAREHOUSING	48-49	20	600,868	3	3,002
INFORMATION	51	198	4,870,672	107	807,575
FINANCE, INSURANCE	52	42	386,080	22	20,644
REAL ESTATE, RENTAL/LEASING	53	112	1,884,531	36	132,397
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	152	13,317,819	59	88,898
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	254	1,498,526	62	83,470
ARTS, ENTERTAINMENT & RECREATION	71	19	1,618,758	7	10,199
ACCOMMODATIONS & FOOD SERVICES	72	71	8,108,860	19	526,282
ACCOMMODATIONS	721	8	357,061	7	112,186
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	63	7,751,799	12	414,096
OTHER SERVICES	81	144	4,019,574	40	310,730
REPAIR & MAINTENANCE	811	92	3,331,385	28	268,084
PERSONAL SERVICE	812	39	668,286	9	33,758
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	19,903	3	8,888
PUBLIC ADMINISTRATION, OTHER	92.00	6	20,408	3	1,247
TOTAL ALL INDUSTRIES		3,561	\$164,452,568	1,354	\$8,517,967

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR FRANKLIN AND GARFIELD COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	FRANKLIN*	UNITS	GARFIELD*
RETAIL TRADE	44-45	1,772	\$121,925,000	314	\$1,872,904
MOTOR VEHICLES & PARTS	441	124	56,168,740	12	98,990
NEW & USED AUTO DEALERS	4411	33	38,962,101	3	33,714
RV, BOAT, MOTORCYCLE DEALERS	4412	20	9,860,319	D	D
AUTOMOTIVE PARTS & TIRE	4413	71	7,346,320	8	65,266
FURNITURE & HOME FURNISHING	442	59	3,146,067	7	29,203
ELECTRONICS & APPLIANCE STORES	443	148	2,593,876	30	243,028
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	103	12,499,671	22	506,367
BUILDING MATERIALS	4441	76	11,231,959	15	192,920
LAWN & GARDEN SUPPLIES & EQUIP.	4442	27	1,267,712	7	313,447
FOOD & BEVERAGE STORES	445	72	6,291,584	3	242,190
GROCERY & CONVENIENCE STORES	4451	32	5,970,738	D	D
OTHER FOOD & BEVERAGE STORES	4452, 4453	40	320,846	D	D
DRUG/HEALTH STORES	446	107	3,450,698	17	77,939
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	5,397,380	D	D
APPAREL & ACCESSORIES	448	161	1,320,347	31	14,901
CLOTHING & SHOE STORES	4481, 4482	144	1,180,623	29	14,632
JEWELRY & LUGGAGE STORES	4483	17	139,724	D	D
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	114	1,228,682	29	18,649
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	78	520,623	23	18,090
BOOK STORES & NEWS DEALERS	4512	36	708,059	6	559
GENERAL MERCHANDISE STORES	452	25	14,613,121	5	6,287
DEPARTMENT STORES	4521	4	223,405	4	4,760
GENERAL MERCHANDISE STORES	4529	21	14,389,716	D	D
E-COMMERCE & MAIL ORDER	4541	193	1,971,382	55	59,418
MISCELLANEOUS RETAILERS	453, 4542, 4543	639	13,243,452	102	270,429
AGRICULTURE, FORESTRY, FISHING	11	19	969,646	D	D
MINING	21	4	211,706	D	D
UTILITIES	22	4	52,396	D	D
CONSTRUCTION	23	774	31,856,302	73	1,185,637
CONSTRUCTION OF BUILDINGS	236	167	12,595,361	14	151,312
HEAVY CONSTRUCTION & HIGHWAYS	237	41	2,633,265	6	725,317
SPECIAL TRADE CONTRACTORS	238	566	16,627,676	53	309,008
MANUFACTURING	31-33	323	3,640,799	37	93,031
WHOLESALE TRADE	42	1,116	36,124,146	156	1,464,919
DURABLE GOODS	423	769	28,795,375	117	1,276,100
NONDURABLE GOODS	424	334	7,245,670	36	183,464
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	83,101	3	5,355
TRANSPORTATION & WAREHOUSING	48-49	36	2,295,932	D	D
INFORMATION	51	264	10,297,368	67	305,168
FINANCE, INSURANCE	52	78	875,477	15	20,091
REAL ESTATE, RENTAL/LEASING	53	187	8,666,085	28	228,617
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	250	2,244,813	39	95,095
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	391	4,291,027	36	45,621
ARTS, ENTERTAINMENT & RECREATION	71	27	957,779	0	0
ACCOMMODATIONS & FOOD SERVICES	72	138	19,341,691	7	125,942
ACCOMMODATIONS	721	17	3,379,178	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	121	15,962,513	6	120,287
OTHER SERVICES	81	275	8,445,607	24	110,782
REPAIR & MAINTENANCE	811	217	6,751,856	14	95,215
PERSONAL SERVICE	812	46	1,624,000	9	15,517
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	69,751	D	D
PUBLIC ADMINISTRATION, OTHER	92.00	8	469,424	D	D
TOTAL ALL INDUSTRIES		5,666	\$252,665,198	804	\$5,580,307

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR GRANT AND GRAYS HARBOR COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	GRANT*	UNITS	GRAYS HARBOR*
RETAIL TRADE	44-45	2,001	\$137,258,093	1,767	\$87,571,219
MOTOR VEHICLES & PARTS	441	137	27,116,296	97	20,156,721
NEW & USED AUTO DEALERS	4411	39	18,165,624	32	14,876,671
RV, BOAT, MOTORCYCLE DEALERS	4412	22	2,214,171	14	205,061
AUTOMOTIVE PARTS & TIRE	4413	76	6,736,501	51	5,074,989
FURNITURE & HOME FURNISHING	442	76	2,707,201	49	1,865,958
ELECTRONICS & APPLIANCE STORES	443	169	16,004,211	147	2,313,402
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	135	20,913,005	118	11,775,315
BUILDING MATERIALS	4441	104	15,554,117	85	10,605,006
LAWN & GARDEN SUPPLIES & EQUIP.	4442	31	5,358,888	33	1,170,309
FOOD & BEVERAGE STORES	445	86	9,024,406	91	9,068,191
GROCERY & CONVENIENCE STORES	4451	35	8,705,266	46	8,536,236
OTHER FOOD & BEVERAGE STORES	4452, 4453	51	319,140	45	531,955
DRUG/HEALTH STORES	446	124	2,224,122	123	2,559,803
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	45	8,413,239	37	9,179,287
APPAREL & ACCESSORIES	448	151	2,490,962	121	1,421,792
CLOTHING & SHOE STORES	4481, 4482	133	2,082,111	102	1,056,437
JEWELRY & LUGGAGE STORES	4483	18	408,851	19	365,355
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	137	3,598,486	133	1,404,184
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	94	2,818,059	92	1,109,143
BOOK STORES & NEWS DEALERS	4512	43	780,427	41	295,041
GENERAL MERCHANDISE STORES	452	26	22,494,393	23	16,454,962
DEPARTMENT STORES	4521	6	2,221,107	5	3,600,619
GENERAL MERCHANDISE STORES	4529	20	20,273,286	18	12,854,343
E-COMMERCE & MAIL ORDER	4541	200	2,553,494	208	2,251,342
MISCELLANEOUS RETAILERS	453, 4542, 4543	715	19,718,278	620	9,120,262
AGRICULTURE, FORESTRY, FISHING	11	19	585,504	20	732,196
MINING	21	5	33,359	7	366,902
UTILITIES	22	10	1,006,744	9	85,557
CONSTRUCTION	23	770	94,252,543	662	19,648,353
CONSTRUCTION OF BUILDINGS	236	186	56,115,301	186	9,552,354
HEAVY CONSTRUCTION & HIGHWAYS	237	48	8,438,342	35	1,632,333
SPECIAL TRADE CONTRACTORS	238	536	29,698,900	441	8,463,666
MANUFACTURING	31-33	378	5,868,859	374	4,657,894
WHOLESALE TRADE	42	1,334	73,667,097	1,082	16,285,069
DURABLE GOODS	423	927	65,433,196	741	12,280,682
NONDURABLE GOODS	424	400	8,178,812	333	3,961,334
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	55,089	8	43,053
TRANSPORTATION & WAREHOUSING	48-49	35	1,304,747	31	453,252
INFORMATION	51	298	13,686,472	285	9,767,088
FINANCE, INSURANCE	52	85	1,540,778	80	1,065,350
REAL ESTATE, RENTAL/LEASING	53	215	7,182,594	177	3,500,539
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	282	12,989,802	258	2,136,803
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	389	6,064,822	352	2,200,939
ARTS, ENTERTAINMENT & RECREATION	71	37	1,315,819	40	1,056,847
ACCOMMODATIONS & FOOD SERVICES	72	212	22,315,597	288	23,493,249
ACCOMMODATIONS	721	47	3,655,651	104	7,047,900
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	165	18,659,946	184	16,445,349
OTHER SERVICES	81	358	14,614,185	271	5,217,292
REPAIR & MAINTENANCE	811	248	12,717,946	183	4,015,281
PERSONAL SERVICE	812	80	1,500,206	62	872,227
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	30	396,033	26	329,784
PUBLIC ADMINISTRATION, OTHER	92.00	8	34,331	4	13,180
TOTAL ALL INDUSTRIES		6,436	\$393,721,346	5,707	\$178,251,729

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR ISLAND AND JEFFERSON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	ISLAND*	UNITS	JEFFERSON*
RETAIL TRADE	44-45	2,010	\$67,713,821	1,445	\$28,967,942
MOTOR VEHICLES & PARTS	441	95	6,327,245	68	1,959,124
NEW & USED AUTO DEALERS	4411	18	2,575,136	12	123,747
RV, BOAT, MOTORCYCLE DEALERS	4412	24	762,254	18	563,772
AUTOMOTIVE PARTS & TIRE	4413	53	2,989,855	38	1,271,605
FURNITURE & HOME FURNISHING	442	105	3,583,157	70	1,241,362
ELECTRONICS & APPLIANCE STORES	443	165	3,864,329	120	1,955,762
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	142	12,022,941	100	4,109,797
BUILDING MATERIALS	4441	107	11,190,430	70	3,810,924
LAWN & GARDEN SUPPLIES & EQUIP.	4442	35	832,511	30	298,873
FOOD & BEVERAGE STORES	445	70	7,268,469	42	3,042,796
GROCERY & CONVENIENCE STORES	4451	13	6,501,277	8	2,847,368
OTHER FOOD & BEVERAGE STORES	4452, 4453	57	767,192	34	195,428
DRUG/HEALTH STORES	446	135	2,454,896	94	1,014,957
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	18	3,581,985	12	2,992,486
APPAREL & ACCESSORIES	448	150	1,653,051	122	685,967
CLOTHING & SHOE STORES	4481, 4482	134	1,313,521	107	561,577
JEWELRY & LUGGAGE STORES	4483	16	339,530	15	124,390
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	162	1,278,541	125	821,616
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	116	1,098,881	86	616,313
BOOK STORES & NEWS DEALERS	4512	46	179,660	39	205,303
GENERAL MERCHANDISE STORES	452	26	10,956,514	18	2,666,371
DEPARTMENT STORES	4521	5	480,192	4	197,185
GENERAL MERCHANDISE STORES	4529	21	10,476,322	14	2,469,186
E-COMMERCE & MAIL ORDER	4541	231	4,035,048	186	1,736,704
MISCELLANEOUS RETAILERS	453, 4542, 4543	711	10,687,645	488	6,741,000
AGRICULTURE, FORESTRY, FISHING	11	18	238,132	13	71,672
MINING	21	6	142,446	4	131,981
UTILITIES	22	12	232,192	5	1,030,649
CONSTRUCTION	23	1,125	29,488,174	555	18,407,340
CONSTRUCTION OF BUILDINGS	236	326	16,318,339	154	6,747,256
HEAVY CONSTRUCTION & HIGHWAYS	237	41	2,113,267	25	3,851,563
SPECIAL TRADE CONTRACTORS	238	758	11,056,568	376	7,808,521
MANUFACTURING	31-33	389	3,411,145	303	7,206,193
WHOLESALE TRADE	42	1,055	13,692,316	786	5,293,489
DURABLE GOODS	423	714	5,090,262	520	3,855,428
NONDURABLE GOODS	424	331	8,439,606	259	1,411,801
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	162,448	7	26,260
TRANSPORTATION & WAREHOUSING	48-49	21	356,856	17	167,518
INFORMATION	51	299	10,727,121	233	4,490,817
FINANCE, INSURANCE	52	60	913,633	53	491,379
REAL ESTATE, RENTAL/LEASING	53	182	2,298,021	114	1,231,627
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	285	2,401,607	190	1,453,830
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	525	5,284,935	305	3,481,226
ARTS, ENTERTAINMENT & RECREATION	71	63	2,344,780	24	906,655
ACCOMMODATIONS & FOOD SERVICES	72	212	17,687,343	133	9,374,369
ACCOMMODATIONS	721	69	2,427,956	37	2,760,242
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	143	15,259,387	96	6,614,127
OTHER SERVICES	81	298	5,117,341	188	3,577,159
REPAIR & MAINTENANCE	811	202	3,629,320	127	3,182,222
PERSONAL SERVICE	812	76	1,092,210	48	280,122
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	395,811	13	114,815
PUBLIC ADMINISTRATION, OTHER	92.00	5	42,449	8	29,261
TOTAL ALL INDUSTRIES		6,565	\$162,092,312	4,376	\$86,313,107

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KING AND KITSAP COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	KING*	UNITS	KITSAP*
RETAIL TRADE	44-45	11,314	\$4,157,408,306	3,333	399,460,909
MOTOR VEHICLES & PARTS	441	731	889,012,590	187	95,458,519
NEW & USED AUTO DEALERS	4411	315	761,189,851	51	75,828,096
RV, BOAT, MOTORCYCLE DEALERS	4412	136	40,581,018	48	6,573,078
AUTOMOTIVE PARTS & TIRE	4413	280	87,241,721	88	13,057,345
FURNITURE & HOME FURNISHING	442	561	208,820,664	163	12,649,507
ELECTRONICS & APPLIANCE STORES	443	892	358,146,280	288	18,304,112
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	696	286,237,880	227	44,237,696
BUILDING MATERIALS	4441	510	269,918,036	158	39,200,612
LAWN & GARDEN SUPPLIES & EQUIP.	4442	186	16,319,844	69	5,037,084
FOOD & BEVERAGE STORES	445	1,110	270,614,533	167	30,690,655
GROCERY & CONVENIENCE STORES	4451	664	239,860,540	62	28,520,072
OTHER FOOD & BEVERAGE STORES	4452, 4453	446	30,753,993	105	2,170,583
DRUG/HEALTH STORES	446	602	156,614,796	216	11,100,684
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	348	82,776,033	61	14,196,120
APPAREL & ACCESSORIES	448	943	393,568,202	260	18,789,051
CLOTHING & SHOE STORES	4481, 4482	728	351,304,184	215	15,933,609
JEWELRY & LUGGAGE STORES	4483	215	42,264,018	45	2,855,442
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	720	179,900,567	246	15,454,193
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	540	149,161,110	173	12,164,200
BOOK STORES & NEWS DEALERS	4512	180	30,739,457	73	3,289,993
GENERAL MERCHANDISE STORES	452	87	663,680,269	36	89,228,377
DEPARTMENT STORES	4521	14	243,480,597	8	23,055,030
GENERAL MERCHANDISE STORES	4529	73	420,199,672	28	66,173,347
E-COMMERCE & MAIL ORDER	4541	596	162,498,617	308	12,256,543
MISCELLANEOUS RETAILERS	453, 4542, 4543	4,028	505,537,875	1,174	37,095,452
AGRICULTURE, FORESTRY, FISHING	11	111	5,742,170	28	379,627
MINING	21	23	1,583,009	8	497,182
UTILITIES	22	46	4,234,473	10	142,497
CONSTRUCTION	23	11,539	1,826,309,620	2,146	95,503,751
CONSTRUCTION OF BUILDINGS	236	4,283	1,159,504,439	653	49,924,234
HEAVY CONSTRUCTION & HIGHWAYS	237	293	132,742,656	65	9,943,928
SPECIAL TRADE CONTRACTORS	238	6,963	534,062,525	1,428	35,635,589
MANUFACTURING	31-33	2,823	192,454,513	780	9,838,588
WHOLESALE TRADE	42	4,502	751,424,118	1,831	38,729,877
DURABLE GOODS	423	3,061	626,948,616	1,254	26,424,022
NONDURABLE GOODS	424	1,382	121,039,939	560	12,185,997
ELECTRONIC MARKETS, AGENTS & BROKERS	425	59	3,435,563	17	119,858
TRANSPORTATION & WAREHOUSING	48-49	411	48,123,783	61	1,466,608
INFORMATION	51	1,067	507,819,317	457	37,332,408
FINANCE, INSURANCE	52	239	85,925,078	100	4,807,896
REAL ESTATE, RENTAL/LEASING	53	1,116	262,582,933	314	13,026,452
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	3,154	295,451,098	653	9,340,362
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	5,086	309,739,740	1,001	19,785,640
ARTS, ENTERTAINMENT & RECREATION	71	880	134,246,099	97	6,649,339
ACCOMMODATIONS & FOOD SERVICES	72	5,125	1,330,541,416	493	74,203,950
ACCOMMODATIONS	721	357	285,375,444	53	4,609,950
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	4,768	1,045,165,972	440	69,594,000
OTHER SERVICES	81	4,272	348,119,645	704	24,661,576
REPAIR & MAINTENANCE	811	2,535	208,842,308	475	18,826,620
PERSONAL SERVICE	812	1,567	132,474,754	190	5,368,454
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	170	6,802,583	39	466,502
PUBLIC ADMINISTRATION, OTHER	92.00	37	3,844,240	14	468,889
TOTAL ALL INDUSTRIES		51,745	\$10,265,549,558	12,030	736,295,551

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR KITTITAS AND KLICKITAT COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	KITTITAS*	UNITS	KLICKITAT*
RETAIL TRADE	44-45	1,537	\$56,237,488	965	\$13,184,116
MOTOR VEHICLES & PARTS	441	77	11,582,312	45	1,793,948
NEW & USED AUTO DEALERS	4411	16	5,981,341	8	449,752
RV, BOAT, MOTORCYCLE DEALERS	4412	18	2,771,363	7	10,936
AUTOMOTIVE PARTS & TIRE	4413	43	2,829,608	30	1,333,260
FURNITURE & HOME FURNISHING	442	66	2,654,525	25	99,814
ELECTRONICS & APPLIANCE STORES	443	131	2,219,386	87	536,237
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	101	5,202,348	67	2,334,894
BUILDING MATERIALS	4441	84	3,234,633	49	896,588
LAWN & GARDEN SUPPLIES & EQUIP.	4442	17	1,967,715	18	1,438,306
FOOD & BEVERAGE STORES	445	50	6,709,203	30	1,697,165
GROCERY & CONVENIENCE STORES	4451	14	5,524,990	9	1,606,242
OTHER FOOD & BEVERAGE STORES	4452, 4453	36	1,184,213	21	90,923
DRUG/HEALTH STORES	446	85	813,177	66	513,371
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	27	4,311,488	12	2,339,025
APPAREL & ACCESSORIES	448	130	1,116,676	82	114,577
CLOTHING & SHOE STORES	4481, 4482	110	844,078	77	110,612
JEWELRY & LUGGAGE STORES	4483	20	272,598	5	3,965
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	124	1,505,543	85	239,574
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	92	1,388,645	52	211,822
BOOK STORES & NEWS DEALERS	4512	32	116,898	33	27,752
GENERAL MERCHANDISE STORES	452	18	9,210,965	10	128,515
DEPARTMENT STORES	4521	4	134,887	5	52,855
GENERAL MERCHANDISE STORES	4529	14	9,076,078	5	75,660
E-COMMERCE & MAIL ORDER	4541	193	1,921,850	135	881,900
MISCELLANEOUS RETAILERS	453, 4542, 4543	535	8,990,015	321	2,505,096
AGRICULTURE, FORESTRY, FISHING	11	17	246,860	17	378,297
MINING	21	4	9,474	6	56,609
UTILITIES	22	6	92,243	D	D
CONSTRUCTION	23	582	16,332,187	316	6,391,257
CONSTRUCTION OF BUILDINGS	236	153	8,265,349	85	2,703,353
HEAVY CONSTRUCTION & HIGHWAYS	237	25	1,448,396	20	1,252,721
SPECIAL TRADE CONTRACTORS	238	404	6,618,442	211	2,435,183
MANUFACTURING	31-33	319	2,650,839	149	2,014,854
WHOLESALE TRADE	42	967	12,278,558	620	8,349,055
DURABLE GOODS	423	649	8,052,887	445	6,931,363
NONDURABLE GOODS	424	310	4,194,848	171	1,393,276
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	30,823	4	24,416
TRANSPORTATION & WAREHOUSING	48-49	20	813,046	16	518,975
INFORMATION	51	245	5,973,872	184	2,896,741
FINANCE, INSURANCE	52	56	1,344,376	36	364,632
REAL ESTATE, RENTAL/LEASING	53	185	7,619,653	98	884,154
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	211	1,844,929	119	725,075
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	307	6,557,061	150	537,720
ARTS, ENTERTAINMENT & RECREATION	71	46	11,318,278	12	162,594
ACCOMMODATIONS & FOOD SERVICES	72	165	16,898,931	61	2,533,176
ACCOMMODATIONS	721	36	2,666,312	17	361,768
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	129	14,232,619	44	2,171,408
OTHER SERVICES	81	206	4,424,298	114	1,530,838
REPAIR & MAINTENANCE	811	138	3,721,767	76	1,220,696
PERSONAL SERVICE	812	52	566,483	28	209,443
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	136,048	10	100,699
PUBLIC ADMINISTRATION, OTHER	92.00	6	34,044	5	6,006
TOTAL ALL INDUSTRIES		4,879	\$144,676,137	2,869	\$40,536,326

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR LEWIS AND LINCOLN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	LEWIS*	UNITS	LINCOLN*
RETAIL TRADE	44-45	1,943	\$121,677,226	780	\$6,789,579
MOTOR VEHICLES & PARTS	441	137	30,423,425	47	1,343,858
NEW & USED AUTO DEALERS	4411	35	20,587,818	10	639,283
RV, BOAT, MOTORCYCLE DEALERS	4412	24	4,080,655	9	154,700
AUTOMOTIVE PARTS & TIRE	4413	78	5,754,952	28	549,875
FURNITURE & HOME FURNISHING	442	75	2,231,924	35	299,269
ELECTRONICS & APPLIANCE STORES	443	168	2,868,685	71	396,687
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	135	15,093,547	60	1,306,421
BUILDING MATERIALS	4441	99	10,520,839	42	527,033
LAWN & GARDEN SUPPLIES & EQUIP.	4442	36	4,572,708	18	779,388
FOOD & BEVERAGE STORES	445	84	9,345,754	17	1,054,969
GROCERY & CONVENIENCE STORES	4451	43	9,048,593	8	1,046,777
OTHER FOOD & BEVERAGE STORES	4452, 4453	41	297,161	9	8,192
DRUG/HEALTH STORES	446	121	3,822,052	53	322,087
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	50	9,092,186	10	279,529
APPAREL & ACCESSORIES	448	136	8,092,920	64	89,704
CLOTHING & SHOE STORES	4481, 4482	122	6,732,524	61	86,933
JEWELRY & LUGGAGE STORES	4483	14	1,360,396	3	2,771
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	148	5,137,385	60	142,725
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	105	5,093,941	43	128,729
BOOK STORES & NEWS DEALERS	4512	43	43,444	17	13,996
GENERAL MERCHANDISE STORES	452	28	21,197,722	8	67,924
DEPARTMENT STORES	4521	5	3,262,001	4	44,465
GENERAL MERCHANDISE STORES	4529	23	17,935,721	4	23,459
E-COMMERCE & MAIL ORDER	4541	199	2,692,253	95	380,029
MISCELLANEOUS RETAILERS	453, 4542, 4543	662	11,679,373	260	1,106,377
AGRICULTURE, FORESTRY, FISHING	11	35	527,152	8	49,479
MINING	21	12	203,705	3	47,251
UTILITIES	22	14	219,675	4	510,336
CONSTRUCTION	23	786	25,234,698	225	4,543,127
CONSTRUCTION OF BUILDINGS	236	175	10,321,333	53	2,071,131
HEAVY CONSTRUCTION & HIGHWAYS	237	37	7,103,567	17	873,004
SPECIAL TRADE CONTRACTORS	238	574	7,809,798	155	1,598,992
MANUFACTURING	31-33	421	6,696,210	117	415,637
WHOLESALE TRADE	42	1,228	18,725,792	430	3,392,115
DURABLE GOODS	423	879	13,962,851	279	1,748,353
NONDURABLE GOODS	424	337	4,714,527	147	1,626,485
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	48,414	4	17,277
TRANSPORTATION & WAREHOUSING	48-49	38	1,053,883	6	152,263
INFORMATION	51	317	11,956,095	118	1,566,785
FINANCE, INSURANCE	52	74	613,608	27	60,950
REAL ESTATE, RENTAL/LEASING	53	185	4,185,533	61	282,997
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	273	3,037,822	82	185,722
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	421	7,158,406	119	230,801
ARTS, ENTERTAINMENT & RECREATION	71	39	4,479,881	12	109,638
ACCOMMODATIONS & FOOD SERVICES	72	223	21,948,472	34	768,312
ACCOMMODATIONS	721	46	1,789,227	9	94,504
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	177	20,159,245	25	673,808
OTHER SERVICES	81	346	7,119,778	80	2,625,783
REPAIR & MAINTENANCE	811	253	5,736,937	52	2,504,311
PERSONAL SERVICE	812	73	1,259,874	24	118,485
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	20	122,967	4	2,987
PUBLIC ADMINISTRATION, OTHER	92.00	9	31,594	5	9,493
TOTAL ALL INDUSTRIES		6,364	\$234,869,530	2,111	\$21,740,268

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR MASON AND OKANOGAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	MASON*	UNITS	OKANOGAN*
RETAIL TRADE	44-45	1,543	\$47,213,238	1,445	\$52,197,072
MOTOR VEHICLES & PARTS	441	94	7,277,860	95	10,400,330
NEW & USED AUTO DEALERS	4411	16	3,618,094	24	7,124,648
RV, BOAT, MOTORCYCLE DEALERS	4412	18	470,147	18	631,162
AUTOMOTIVE PARTS & TIRE	4413	60	3,189,619	53	2,644,520
FURNITURE & HOME FURNISHING	442	74	1,178,124	47	862,293
ELECTRONICS & APPLIANCE STORES	443	116	1,262,741	112	1,722,771
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	127	5,203,286	101	8,237,717
BUILDING MATERIALS	4441	95	3,885,682	70	6,549,045
LAWN & GARDEN SUPPLIES & EQUIP.	4442	32	1,317,604	31	1,688,672
FOOD & BEVERAGE STORES	445	53	4,446,934	55	4,853,168
GROCERY & CONVENIENCE STORES	4451	20	4,228,750	24	4,618,388
OTHER FOOD & BEVERAGE STORES	4452, 4453	33	218,184	31	234,780
DRUG/HEALTH STORES	446	93	949,828	94	1,112,072
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	26	4,258,464	35	2,793,240
APPAREL & ACCESSORIES	448	118	373,051	114	1,092,852
CLOTHING & SHOE STORES	4481, 4482	103	303,505	104	1,015,311
JEWELRY & LUGGAGE STORES	4483	15	69,546	10	77,541
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	111	529,411	120	1,356,773
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	76	389,989	86	1,283,521
BOOK STORES & NEWS DEALERS	4512	35	139,422	34	73,252
GENERAL MERCHANDISE STORES	452	25	14,106,776	22	12,619,981
DEPARTMENT STORES	4521	4	198,184	5	743,102
GENERAL MERCHANDISE STORES	4529	21	13,908,592	17	11,876,879
E-COMMERCE & MAIL ORDER	4541	181	1,768,873	184	1,680,381
MISCELLANEOUS RETAILERS	453, 4542, 4543	525	5,857,890	466	5,465,494
AGRICULTURE, FORESTRY, FISHING	11	14	117,887	15	504,354
MINING	21	4	109,444	D	D
UTILITIES	22	5	26,854	11	387,231
CONSTRUCTION	23	840	21,955,223	401	10,946,139
CONSTRUCTION OF BUILDINGS	236	215	11,321,561	117	4,973,567
HEAVY CONSTRUCTION & HIGHWAYS	237	36	1,859,293	27	1,528,211
SPECIAL TRADE CONTRACTORS	238	589	8,774,369	257	4,444,361
MANUFACTURING	31-33	315	3,414,381	252	1,328,703
WHOLESALE TRADE	42	922	7,579,333	843	8,951,281
DURABLE GOODS	423	630	5,453,657	590	6,547,825
NONDURABLE GOODS	424	286	2,102,172	245	2,352,627
ELECTRONIC MARKETS, AGENTS & BROKERS	425	6	23,504	8	50,829
TRANSPORTATION & WAREHOUSING	48-49	18	153,799	16	737,636
INFORMATION	51	263	7,268,394	224	5,500,339
FINANCE, INSURANCE	52	56	876,526	46	708,133
REAL ESTATE, RENTAL/LEASING	53	167	2,176,206	120	2,206,572
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	215	1,138,205	161	1,052,444
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	371	2,944,178	241	1,143,585
ARTS, ENTERTAINMENT & RECREATION	71	28	711,759	34	1,449,370
ACCOMMODATIONS & FOOD SERVICES	72	122	10,681,196	153	9,779,506
ACCOMMODATIONS	721	19	1,729,564	60	3,409,136
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	103	8,951,632	93	6,370,370
OTHER SERVICES	81	231	4,274,106	187	4,483,592
REPAIR & MAINTENANCE	811	171	3,686,508	133	3,806,455
PERSONAL SERVICE	812	47	480,458	39	490,933
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	107,140	15	186,204
PUBLIC ADMINISTRATION, OTHER	92.00	7	68,979	7	6,502
TOTAL ALL INDUSTRIES		5,121	\$110,709,708	4,157	\$101,383,498

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PACIFIC AND PEND OREILLE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	PACIFIC*	UNITS	PEND OREILLE*
RETAIL TRADE	44-45	1,019	\$14,020,024	812	\$6,556,947
MOTOR VEHICLES & PARTS	441	44	855,051	39	1,036,457
NEW & USED AUTO DEALERS	4411	9	121,286	6	693,778
RV, BOAT, MOTORCYCLE DEALERS	4412	8	9,378	8	12,665
AUTOMOTIVE PARTS & TIRE	4413	27	724,387	25	330,014
FURNITURE & HOME FURNISHING	442	42	410,128	28	149,926
ELECTRONICS & APPLIANCE STORES	443	75	548,249	67	467,554
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	69	2,617,949	51	455,097
BUILDING MATERIALS	4441	50	2,470,872	43	448,181
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	147,077	8	6,916
FOOD & BEVERAGE STORES	445	33	2,401,778	17	1,644,035
GROCERY & CONVENIENCE STORES	4451	14	2,321,998	5	1,584,765
OTHER FOOD & BEVERAGE STORES	4452, 4453	19	79,780	12	59,270
DRUG/HEALTH STORES	446	68	452,565	51	81,178
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	2,040,257	11	429,742
APPAREL & ACCESSORIES	448	86	185,576	72	124,399
CLOTHING & SHOE STORES	4481, 4482	76	153,144	67	121,722
JEWELRY & LUGGAGE STORES	4483	10	32,432	5	2,677
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	85	280,342	70	118,404
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	62	251,366	51	104,189
BOOK STORES & NEWS DEALERS	4512	23	28,976	19	14,215
GENERAL MERCHANDISE STORES	452	12	941,321	8	76,859
DEPARTMENT STORES	4521	4	82,880	4	35,504
GENERAL MERCHANDISE STORES	4529	8	858,441	4	41,355
E-COMMERCE & MAIL ORDER	4541	137	789,524	112	361,840
MISCELLANEOUS RETAILERS	453, 4542, 4543	355	2,497,284	286	1,611,456
AGRICULTURE, FORESTRY, FISHING	11	9	51,860	9	240,084
MINING	21	4	259,047	6	32,637
UTILITIES	22	7	28,724	3	348,009
CONSTRUCTION	23	278	14,007,170	189	4,770,779
CONSTRUCTION OF BUILDINGS	236	75	3,749,747	44	1,083,609
HEAVY CONSTRUCTION & HIGHWAYS	237	12	6,881,338	10	1,674,703
SPECIAL TRADE CONTRACTORS	238	191	3,376,085	135	2,012,467
MANUFACTURING	31-33	167	1,344,050	99	480,181
WHOLESALE TRADE	42	530	3,095,800	424	12,117,324
DURABLE GOODS	423	372	2,113,913	300	11,488,772
NONDURABLE GOODS	424	155	976,226	118	615,577
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	5,661	6	12,975
TRANSPORTATION & WAREHOUSING	48-49	12	102,614	7	8,748
INFORMATION	51	173	3,090,877	140	1,808,507
FINANCE, INSURANCE	52	41	344,837	28	327,522
REAL ESTATE, RENTAL/LEASING	53	86	662,091	60	400,335
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	123	381,372	88	124,832
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	186	1,192,297	125	334,920
ARTS, ENTERTAINMENT & RECREATION	71	23	325,656	7	49,280
ACCOMMODATIONS & FOOD SERVICES	72	134	6,993,314	33	1,482,548
ACCOMMODATIONS	721	60	2,722,616	11	142,396
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	74	4,270,698	22	1,340,152
OTHER SERVICES	81	106	1,661,797	76	779,660
REPAIR & MAINTENANCE	811	66	1,291,903	48	688,590
PERSONAL SERVICE	812	29	151,488	23	71,722
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	11	218,406	5	19,348
PUBLIC ADMINISTRATION, OTHER	92.00	4	8,089	6	7,100
TOTAL ALL INDUSTRIES		2,902	\$47,569,619	2,112	\$29,869,413

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR PIERCE AND SAN JUAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	PIERCE*	UNITS	SAN JUAN*
RETAIL TRADE	44-45	6,012	\$1,450,437,233	1,203	\$18,153,165
MOTOR VEHICLES & PARTS	441	494	461,802,064	48	1,473,266
NEW & USED AUTO DEALERS	4411	188	386,193,081	9	188,942
RV, BOAT, MOTORCYCLE DEALERS	4412	91	30,254,752	19	847,729
AUTOMOTIVE PARTS & TIRE	4413	215	45,354,231	20	436,595
FURNITURE & HOME FURNISHING	442	267	46,514,439	47	706,929
ELECTRONICS & APPLIANCE STORES	443	540	77,218,430	101	967,270
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	403	115,667,788	87	3,678,041
BUILDING MATERIALS	4441	298	105,701,875	69	3,520,986
LAWN & GARDEN SUPPLIES & EQUIP.	4442	105	9,965,913	18	157,055
FOOD & BEVERAGE STORES	445	413	83,609,401	58	3,038,424
GROCERY & CONVENIENCE STORES	4451	224	78,346,097	12	2,765,923
OTHER FOOD & BEVERAGE STORES	4452, 4453	189	5,263,304	46	272,501
DRUG/HEALTH STORES	446	340	43,741,819	73	537,890
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	175	48,865,153	8	1,513,962
APPAREL & ACCESSORIES	448	396	79,616,254	114	480,895
CLOTHING & SHOE STORES	4481, 4482	330	68,643,631	101	443,809
JEWELRY & LUGGAGE STORES	4483	66	10,972,623	13	37,086
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	395	55,334,310	95	353,958
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	292	48,478,000	64	201,246
BOOK STORES & NEWS DEALERS	4512	103	6,856,310	31	152,712
GENERAL MERCHANDISE STORES	452	52	270,948,416	12	207,561
DEPARTMENT STORES	4521	10	88,319,048	5	66,530
GENERAL MERCHANDISE STORES	4529	42	182,629,368	7	141,031
E-COMMERCE & MAIL ORDER	4541	383	31,968,548	164	1,534,177
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,154	135,150,611	396	3,660,792
AGRICULTURE, FORESTRY, FISHING	11	58	1,712,826	11	88,368
MINING	21	16	3,626,420	D	D
UTILITIES	22	32	1,095,096	6	155,702
CONSTRUCTION	23	4,914	385,113,055	445	20,746,496
CONSTRUCTION OF BUILDINGS	236	1,429	212,667,602	154	13,704,302
HEAVY CONSTRUCTION & HIGHWAYS	237	158	34,024,292	16	831,790
SPECIAL TRADE CONTRACTORS	238	3,327	138,421,161	275	6,210,404
MANUFACTURING	31-33	1,384	51,497,187	206	809,900
WHOLESALE TRADE	42	2,963	165,472,913	562	3,202,221
DURABLE GOODS	423	2,049	133,257,290	374	1,565,140
NONDURABLE GOODS	424	873	30,531,851	183	1,631,892
ELECTRONIC MARKETS, AGENTS & BROKERS	425	41	1,683,772	5	5,189
TRANSPORTATION & WAREHOUSING	48-49	148	11,792,400	29	205,435
INFORMATION	51	651	125,108,802	190	2,619,941
FINANCE, INSURANCE	52	167	24,179,694	39	245,632
REAL ESTATE, RENTAL/LEASING	53	606	60,010,089	85	746,833
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,193	31,673,253	156	734,644
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	2,081	61,384,465	225	2,523,566
ARTS, ENTERTAINMENT & RECREATION	71	259	33,228,197	36	836,730
ACCOMMODATIONS & FOOD SERVICES	72	1,453	279,481,967	143	6,707,620
ACCOMMODATIONS	721	113	24,644,237	78	3,328,325
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,340	254,837,730	65	3,379,295
OTHER SERVICES	81	1,908	97,996,911	133	1,846,782
REPAIR & MAINTENANCE	811	1,299	76,704,333	85	1,503,228
PERSONAL SERVICE	812	524	19,738,813	39	292,455
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	85	1,553,765	9	51,099
PUBLIC ADMINISTRATION, OTHER	92.00	18	854,498	5	2,043
TOTAL ALL INDUSTRIES		23,863	\$2,784,665,006	3,476	\$59,638,812

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SKAGIT AND SKAMANIA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	SKAGIT*	UNITS	SKAMANIA*
RETAIL TRADE	44-45	2,690	\$280,832,530	620	\$3,783,739
MOTOR VEHICLES & PARTS	441	189	95,999,208	26	306,917
NEW & USED AUTO DEALERS	4411	49	73,421,734	5	101,711
RV, BOAT, MOTORCYCLE DEALERS	4412	50	13,657,468	4	998
AUTOMOTIVE PARTS & TIRE	4413	90	8,920,006	17	204,208
FURNITURE & HOME FURNISHING	442	114	7,255,824	21	77,591
ELECTRONICS & APPLIANCE STORES	443	233	10,995,640	54	239,388
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	185	21,164,473	46	480,005
BUILDING MATERIALS	4441	136	19,161,688	37	466,663
LAWN & GARDEN SUPPLIES & EQUIP.	4442	49	2,002,785	9	13,342
FOOD & BEVERAGE STORES	445	122	15,486,109	14	625,307
GROCERY & CONVENIENCE STORES	4451	42	13,737,171	6	621,208
OTHER FOOD & BEVERAGE STORES	4452, 4453	80	1,748,938	8	4,099
DRUG/HEALTH STORES	446	182	7,301,361	42	77,666
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	58	8,835,020	10	594,198
APPAREL & ACCESSORIES	448	199	16,099,011	58	82,095
CLOTHING & SHOE STORES	4481, 4482	169	13,202,169	55	79,924
JEWELRY & LUGGAGE STORES	4483	30	2,896,842	3	2,171
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	185	12,045,294	47	81,323
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	137	11,864,917	33	74,816
BOOK STORES & NEWS DEALERS	4512	48	180,377	14	6,507
GENERAL MERCHANDISE STORES	452	27	57,485,223	8	57,362
DEPARTMENT STORES	4521	7	15,801,679	5	30,274
GENERAL MERCHANDISE STORES	4529	20	41,683,544	3	27,088
E-COMMERCE & MAIL ORDER	4541	256	4,941,085	95	372,335
MISCELLANEOUS RETAILERS	453, 4542, 4543	940	23,224,282	199	789,552
AGRICULTURE, FORESTRY, FISHING	11	24	438,964	4	21,239
MINING	21	9	142,585	3	14,719
UTILITIES	22	13	267,951	D	D
CONSTRUCTION	23	1,359	60,440,176	216	3,807,828
CONSTRUCTION OF BUILDINGS	236	367	27,017,188	46	1,764,301
HEAVY CONSTRUCTION & HIGHWAYS	237	54	8,636,982	14	920,882
SPECIAL TRADE CONTRACTORS	238	938	24,786,006	156	1,122,645
MANUFACTURING	31-33	645	10,388,937	71	276,671
WHOLESALE TRADE	42	1,646	43,054,140	313	1,133,402
DURABLE GOODS	423	1,155	25,843,139	228	880,754
NONDURABLE GOODS	424	473	17,041,220	82	190,562
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	169,781	3	62,086
TRANSPORTATION & WAREHOUSING	48-49	73	3,777,415	10	142,185
INFORMATION	51	374	17,889,926	130	1,260,095
FINANCE, INSURANCE	52	93	2,458,036	23	49,172
REAL ESTATE, RENTAL/LEASING	53	265	8,858,682	59	289,831
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	448	5,005,563	71	150,332
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	699	9,136,422	110	163,525
ARTS, ENTERTAINMENT & RECREATION	71	61	3,098,379	5	21,173
ACCOMMODATIONS & FOOD SERVICES	72	349	45,281,854	31	5,773,991
ACCOMMODATIONS	721	64	5,067,207	11	4,977,782
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	285	40,214,647	20	796,209
OTHER SERVICES	81	527	15,126,005	55	301,296
REPAIR & MAINTENANCE	811	385	11,877,145	30	165,154
PERSONAL SERVICE	812	115	2,822,632	19	70,509
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	27	426,228	6	65,633
PUBLIC ADMINISTRATION, OTHER	92.00	13	239,934	D	D
TOTAL ALL INDUSTRIES		9,288	\$506,437,499	1,724	\$17,198,257

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR SNOHOMISH AND SPOKANE COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	SNOHOMISH*	UNITS	SPOKANE*
RETAIL TRADE	44-45	5,718	\$1,339,593,241	4,309	\$854,137,860
MOTOR VEHICLES & PARTS	441	422	352,774,201	343	212,521,165
NEW & USED AUTO DEALERS	4411	150	278,531,085	144	159,935,772
RV, BOAT, MOTORCYCLE DEALERS	4412	79	24,268,765	58	23,890,203
AUTOMOTIVE PARTS & TIRE	4413	193	49,974,351	141	28,695,190
FURNITURE & HOME FURNISHING	442	286	43,778,977	164	28,121,280
ELECTRONICS & APPLIANCE STORES	443	515	62,923,595	412	52,765,305
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	394	100,095,515	244	70,851,899
BUILDING MATERIALS	4441	303	90,254,439	183	66,358,143
LAWN & GARDEN SUPPLIES & EQUIP.	4442	91	9,841,076	61	4,493,756
FOOD & BEVERAGE STORES	445	374	84,364,266	217	56,368,698
GROCERY & CONVENIENCE STORES	4451	207	79,842,023	86	52,894,297
OTHER FOOD & BEVERAGE STORES	4452, 4453	167	4,522,243	131	3,474,401
DRUG/HEALTH STORES	446	332	44,006,185	303	27,643,517
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	160	32,277,332	100	19,912,556
APPAREL & ACCESSORIES	448	376	128,216,526	312	60,119,342
CLOTHING & SHOE STORES	4481, 4482	316	109,418,793	266	53,309,681
JEWELRY & LUGGAGE STORES	4483	60	18,797,733	46	6,809,661
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	389	65,196,122	329	45,466,621
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	292	61,042,138	243	36,457,831
BOOK STORES & NEWS DEALERS	4512	97	4,153,984	86	9,008,790
GENERAL MERCHANDISE STORES	452	56	264,451,212	41	176,870,574
DEPARTMENT STORES	4521	9	74,695,962	10	50,131,146
GENERAL MERCHANDISE STORES	4529	47	189,755,250	31	126,739,428
E-COMMERCE & MAIL ORDER	4541	389	34,576,671	343	18,692,428
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,025	126,932,639	1,501	84,804,475
AGRICULTURE, FORESTRY, FISHING	11	60	462,984	22	264,254
MINING	21	19	675,500	10	71,043
UTILITIES	22	29	1,473,417	14	672,508
CONSTRUCTION	23	5,248	334,537,662	2,172	172,376,821
CONSTRUCTION OF BUILDINGS	236	1,611	172,935,636	631	98,341,367
HEAVY CONSTRUCTION & HIGHWAYS	237	161	38,665,462	73	5,472,631
SPECIAL TRADE CONTRACTORS	238	3,476	122,936,564	1,468	68,562,823
MANUFACTURING	31-33	1,386	37,852,245	1,035	33,783,222
WHOLESALE TRADE	42	2,872	152,605,184	2,474	133,012,033
DURABLE GOODS	423	1,995	113,653,958	1,720	102,652,813
NONDURABLE GOODS	424	842	38,451,566	724	29,926,923
ELECTRONIC MARKETS, AGENTS & BROKERS	425	35	499,660	30	432,297
TRANSPORTATION & WAREHOUSING	48-49	174	6,304,478	93	5,793,789
INFORMATION	51	645	114,332,623	561	84,170,033
FINANCE, INSURANCE	52	163	17,370,249	152	16,866,244
REAL ESTATE, RENTAL/LEASING	53	565	42,343,527	403	35,328,229
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	1,184	29,447,465	851	24,522,587
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	2,176	57,042,420	1,166	37,323,215
ARTS, ENTERTAINMENT & RECREATION	71	223	20,175,472	160	9,555,153
ACCOMMODATIONS & FOOD SERVICES	72	1,447	266,530,634	890	189,578,080
ACCOMMODATIONS	721	92	22,188,947	78	31,589,834
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	1,355	244,341,687	812	157,988,246
OTHER SERVICES	81	1,740	77,725,519	1,053	54,021,890
REPAIR & MAINTENANCE	811	1,140	60,879,412	685	39,004,183
PERSONAL SERVICE	812	524	15,524,918	311	13,162,251
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	76	1,321,189	57	1,855,456
PUBLIC ADMINISTRATION, OTHER	92.00	17	669,934	18	1,249,745
TOTAL ALL INDUSTRIES		23,666	\$2,499,142,554	15,383	\$1,652,726,706

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR STEVENS AND THURSTON COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	STEVENS*	UNITS	THURSTON*
RETAIL TRADE	44-45	1,350	\$40,966,942	3,515	\$492,122,935
MOTOR VEHICLES & PARTS	441	77	8,334,014	194	99,162,474
NEW & USED AUTO DEALERS	4411	18	5,249,278	49	76,922,158
RV, BOAT, MOTORCYCLE DEALERS	4412	11	498,658	42	6,727,323
AUTOMOTIVE PARTS & TIRE	4413	48	2,586,078	103	15,512,993
FURNITURE & HOME FURNISHING	442	48	1,192,156	176	16,612,927
ELECTRONICS & APPLIANCE STORES	443	110	1,282,378	352	41,065,076
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	95	2,738,896	247	47,689,845
BUILDING MATERIALS	4441	74	2,598,334	175	42,592,596
LAWN & GARDEN SUPPLIES & EQUIP.	4442	21	140,562	72	5,097,249
FOOD & BEVERAGE STORES	445	35	3,208,060	166	31,887,444
GROCERY & CONVENIENCE STORES	4451	13	3,105,304	63	29,420,554
OTHER FOOD & BEVERAGE STORES	4452, 4453	22	102,756	103	2,466,890
DRUG/HEALTH STORES	446	90	575,252	235	11,623,250
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	29	2,707,180	80	13,854,321
APPAREL & ACCESSORIES	448	93	334,609	246	22,183,949
CLOTHING & SHOE STORES	4481, 4482	86	322,509	207	18,922,411
JEWELRY & LUGGAGE STORES	4483	7	12,100	39	3,261,538
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	116	1,492,861	266	31,912,572
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	81	1,442,780	192	29,470,273
BOOK STORES & NEWS DEALERS	4512	35	50,081	74	2,442,299
GENERAL MERCHANDISE STORES	452	17	10,336,691	35	113,239,101
DEPARTMENT STORES	4521	4	126,404	10	35,002,898
GENERAL MERCHANDISE STORES	4529	13	10,210,287	25	78,236,203
E-COMMERCE & MAIL ORDER	4541	169	1,439,896	309	11,527,057
MISCELLANEOUS RETAILERS	453, 4542, 4543	471	7,324,949	1,209	51,364,919
AGRICULTURE, FORESTRY, FISHING	11	11	63,928	42	723,360
MINING	21	4	18,167	9	395,618
UTILITIES	22	7	19,788	11	344,510
CONSTRUCTION	23	408	5,741,013	2,374	114,364,888
CONSTRUCTION OF BUILDINGS	236	100	2,209,549	657	57,529,192
HEAVY CONSTRUCTION & HIGHWAYS	237	17	400,758	87	8,600,750
SPECIAL TRADE CONTRACTORS	238	291	3,130,706	1,630	48,234,946
MANUFACTURING	31-33	214	915,107	811	15,392,287
WHOLESALE TRADE	42	746	5,088,684	1,977	70,893,805
DURABLE GOODS	423	521	3,558,740	1,363	60,727,233
NONDURABLE GOODS	424	218	1,426,519	596	10,038,343
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	103,425	18	128,229
TRANSPORTATION & WAREHOUSING	48-49	16	202,466	58	1,187,424
INFORMATION	51	209	5,462,530	507	47,659,759
FINANCE, INSURANCE	52	43	617,189	115	4,750,579
REAL ESTATE, RENTAL/LEASING	53	104	953,767	339	13,965,606
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	155	501,394	691	22,109,295
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	224	1,132,242	1,128	19,485,997
ARTS, ENTERTAINMENT & RECREATION	71	21	1,769,915	118	8,876,001
ACCOMMODATIONS & FOOD SERVICES	72	96	5,834,193	524	89,723,432
ACCOMMODATIONS	721	19	512,082	36	7,133,991
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	77	5,322,111	488	82,589,441
OTHER SERVICES	81	176	3,718,918	833	28,800,790
REPAIR & MAINTENANCE	811	123	3,262,674	549	23,097,244
PERSONAL SERVICE	812	38	378,573	225	5,352,422
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	77,671	59	351,124
PUBLIC ADMINISTRATION, OTHER	92.00	8	3,708	19	2,086,915
TOTAL ALL INDUSTRIES		3,792	\$73,009,951	13,071	\$932,883,201

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WAHIAKUM AND WALLA WALLA COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	WAHIAKUM*	UNITS	WALLA WALLA*
RETAIL TRADE	44-45	420	\$1,761,330	1,694	\$67,291,879
MOTOR VEHICLES & PARTS	441	13	190,726	84	11,677,792
NEW & USED AUTO DEALERS	4411	D	D	18	7,342,160
RV, BOAT, MOTORCYCLE DEALERS	4412	4	669	15	1,382,673
AUTOMOTIVE PARTS & TIRE	4413	7	150,346	51	2,952,959
FURNITURE & HOME FURNISHING	442	11	53,643	60	1,798,744
ELECTRONICS & APPLIANCE STORES	443	32	52,151	152	3,315,276
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	31	183,267	104	7,391,163
BUILDING MATERIALS	4441	23	179,326	74	6,996,511
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	3,941	30	394,652
FOOD & BEVERAGE STORES	445	8	187,834	82	7,364,341
GROCERY & CONVENIENCE STORES	4451	D	D	21	6,425,106
OTHER FOOD & BEVERAGE STORES	4452, 4453	6	4,436	61	939,235
DRUG/HEALTH STORES	446	21	90,830	115	1,916,078
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	501,276	22	2,390,171
APPAREL & ACCESSORIES	448	43	22,954	132	1,948,255
CLOTHING & SHOE STORES	4481, 4482	39	19,388	118	1,559,862
JEWELRY & LUGGAGE STORES	4483	4	3,566	14	388,393
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	33	15,933	149	3,569,074
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	21	14,232	100	1,717,767
BOOK STORES & NEWS DEALERS	4512	12	1,701	49	1,851,307
GENERAL MERCHANDISE STORES	452	8	57,241	21	14,544,068
DEPARTMENT STORES	4521	4	15,001	6	3,099,718
GENERAL MERCHANDISE STORES	4529	4	42,240	15	11,444,350
E-COMMERCE & MAIL ORDER	4541	72	144,423	204	2,428,004
MISCELLANEOUS RETAILERS	453, 4542, 4543	142	261,052	569	8,948,913
AGRICULTURE, FORESTRY, FISHING	11	6	45,085	15	1,599,686
MINING	21	D	D	4	7,154
UTILITIES	22	D	D	4	51,352
CONSTRUCTION	23	95	2,583,308	576	28,206,709
CONSTRUCTION OF BUILDINGS	236	25	1,766,949	144	15,761,517
HEAVY CONSTRUCTION & HIGHWAYS	237	8	176,433	31	2,333,219
SPECIAL TRADE CONTRACTORS	238	62	639,926	401	10,111,973
MANUFACTURING	31-33	39	79,806	390	4,509,631
WHOLESALE TRADE	42	188	502,357	1,147	19,119,521
DURABLE GOODS	423	138	449,071	779	13,399,100
NONDURABLE GOODS	424	48	52,250	355	5,637,514
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	13	82,907
TRANSPORTATION & WAREHOUSING	48-49	3	21,089	23	612,733
INFORMATION	51	91	637,650	275	8,661,046
FINANCE, INSURANCE	52	19	37,064	70	807,036
REAL ESTATE, RENTAL/LEASING	53	38	90,858	157	3,454,774
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	37	330,364	261	2,450,543
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	67	67,569	361	3,849,835
ARTS, ENTERTAINMENT & RECREATION	71	D	D	34	1,182,078
ACCOMMODATIONS & FOOD SERVICES	72	15	351,614	146	17,704,213
ACCOMMODATIONS	721	5	29,600	36	2,944,714
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	10	322,014	110	14,759,499
OTHER SERVICES	81	33	126,223	222	4,612,181
REPAIR & MAINTENANCE	811	23	96,838	149	3,473,350
PERSONAL SERVICE	812	7	28,623	53	996,669
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	3	762	20	142,162
PUBLIC ADMINISTRATION, OTHER	92.00	3	7,298	6	4,265
TOTAL ALL INDUSTRIES		1,060	\$6,661,778	5,385	\$164,124,636

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR WHATCOM AND WHITMAN COUNTIES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	WHATCOM*	UNITS	WHITMAN*
RETAIL TRADE	44-45	3,353	\$373,591,285	1,513	\$49,399,060
MOTOR VEHICLES & PARTS	441	215	61,073,435	66	12,097,559
NEW & USED AUTO DEALERS	4411	53	44,600,414	16	9,891,656
RV, BOAT, MOTORCYCLE DEALERS	4412	54	5,389,563	11	126,910
AUTOMOTIVE PARTS & TIRE	4413	108	11,083,458	39	2,078,993
FURNITURE & HOME FURNISHING	442	131	11,034,873	59	1,016,102
ELECTRONICS & APPLIANCE STORES	443	295	14,798,675	130	2,230,092
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	196	38,620,383	97	2,867,011
BUILDING MATERIALS	4441	135	33,538,809	73	2,643,655
LAWN & GARDEN SUPPLIES & EQUIP.	4442	61	5,081,574	24	223,356
FOOD & BEVERAGE STORES	445	152	26,991,110	49	4,127,017
GROCERY & CONVENIENCE STORES	4451	48	25,471,789	17	4,027,964
OTHER FOOD & BEVERAGE STORES	4452, 4453	104	1,519,321	32	99,053
DRUG/HEALTH STORES	446	218	13,338,314	109	1,164,408
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	91	12,954,794	15	1,598,377
APPAREL & ACCESSORIES	448	259	27,600,968	130	1,121,726
CLOTHING & SHOE STORES	4481, 4482	222	25,471,090	117	813,844
JEWELRY & LUGGAGE STORES	4483	37	2,129,878	13	307,882
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	256	15,376,471	136	5,431,934
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	187	13,589,934	89	884,303
BOOK STORES & NEWS DEALERS	4512	69	1,786,537	47	4,547,631
GENERAL MERCHANDISE STORES	452	45	98,340,206	13	8,370,499
DEPARTMENT STORES	4521	8	29,054,319	4	124,389
GENERAL MERCHANDISE STORES	4529	37	69,285,887	9	8,246,110
E-COMMERCE & MAIL ORDER	4541	326	18,028,863	192	2,822,835
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,169	35,433,193	517	6,551,500
AGRICULTURE, FORESTRY, FISHING	11	32	390,506	7	40,627
MINING	21	10	955,764	4	122,882
UTILITIES	22	13	119,051	5	6,051
CONSTRUCTION	23	1,588	108,579,386	464	31,904,195
CONSTRUCTION OF BUILDINGS	236	559	63,291,250	120	17,351,994
HEAVY CONSTRUCTION & HIGHWAYS	237	57	8,549,145	21	4,420,516
SPECIAL TRADE CONTRACTORS	238	972	36,738,991	323	10,131,685
MANUFACTURING	31-33	851	14,879,179	288	2,847,190
WHOLESALE TRADE	42	2,077	56,896,936	1,003	17,098,419
DURABLE GOODS	423	1,422	39,629,456	685	13,415,330
NONDURABLE GOODS	424	629	16,747,548	307	3,627,732
ELECTRONIC MARKETS, AGENTS & BROKERS	425	26	519,932	11	55,357
TRANSPORTATION & WAREHOUSING	48-49	68	4,225,511	17	687,214
INFORMATION	51	454	32,812,034	264	6,971,135
FINANCE, INSURANCE	52	96	2,775,084	51	529,340
REAL ESTATE, RENTAL/LEASING	53	328	15,784,047	128	3,369,729
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	572	10,427,924	216	3,339,875
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	858	18,117,091	259	3,844,967
ARTS, ENTERTAINMENT & RECREATION	71	111	10,829,619	23	725,023
ACCOMMODATIONS & FOOD SERVICES	72	518	81,678,319	121	13,997,813
ACCOMMODATIONS	721	77	9,584,014	13	1,817,201
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	441	72,094,305	108	12,180,612
OTHER SERVICES	81	657	24,730,352	162	3,449,093
REPAIR & MAINTENANCE	811	439	19,579,750	103	2,763,329
PERSONAL SERVICE	812	185	4,605,550	47	661,450
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	33	545,052	12	24,314
PUBLIC ADMINISTRATION, OTHER	92.00	13	267,105	6	94,242
TOTAL ALL INDUSTRIES		11,599	\$757,059,193	4,531	\$138,426,855

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 3: TAXABLE RETAIL SALES FOR YAKIMA COUNTY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	YAKIMA*
RETAIL TRADE	44-45	3,004	\$343,843,468
MOTOR VEHICLES & PARTS	441	265	87,806,946
NEW & USED AUTO DEALERS	4411	107	66,974,973
RV, BOAT, MOTORCYCLE DEALERS	4412	41	7,033,336
AUTOMOTIVE PARTS & TIRE	4413	117	13,798,637
FURNITURE & HOME FURNISHING	442	111	8,608,565
ELECTRONICS & APPLIANCE STORES	443	283	13,762,992
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	188	34,028,705
BUILDING MATERIALS	4441	137	27,763,226
LAWN & GARDEN SUPPLIES & EQUIP.	4442	51	6,265,479
FOOD & BEVERAGE STORES	445	203	24,402,981
GROCERY & CONVENIENCE STORES	4451	106	23,210,707
OTHER FOOD & BEVERAGE STORES	4452, 4453	97	1,192,274
DRUG/HEALTH STORES	446	186	8,149,102
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	68	10,486,977
APPAREL & ACCESSORIES	448	213	16,047,536
CLOTHING & SHOE STORES	4481, 4482	183	14,110,051
JEWELRY & LUGGAGE STORES	4483	30	1,937,485
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	204	12,259,586
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	148	11,821,707
BOOK STORES & NEWS DEALERS	4512	56	437,879
GENERAL MERCHANDISE STORES	452	36	89,678,803
DEPARTMENT STORES	4521	9	24,662,179
GENERAL MERCHANDISE STORES	4529	27	65,016,624
E-COMMERCE & MAIL ORDER	4541	256	6,242,355
MISCELLANEOUS RETAILERS	453, 4542, 4543	991	32,368,920
AGRICULTURE, FORESTRY, FISHING	11	40	723,358
MINING	21	11	595,482
UTILITIES	22	17	228,463
CONSTRUCTION	23	1,116	97,924,127
CONSTRUCTION OF BUILDINGS	236	307	63,784,341
HEAVY CONSTRUCTION & HIGHWAYS	237	58	2,685,534
SPECIAL TRADE CONTRACTORS	238	751	31,454,252
MANUFACTURING	31-33	612	18,948,471
WHOLESALE TRADE	42	1,766	73,696,784
DURABLE GOODS	423	1,225	53,928,631
NONDURABLE GOODS	424	518	19,525,818
ELECTRONIC MARKETS, AGENTS & BROKERS	425	23	242,335
TRANSPORTATION & WAREHOUSING	48-49	65	1,444,674
INFORMATION	51	407	37,494,935
FINANCE, INSURANCE	52	111	4,521,091
REAL ESTATE, RENTAL/LEASING	53	309	20,235,401
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	460	9,279,752
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	629	12,205,437
ARTS, ENTERTAINMENT & RECREATION	71	70	4,091,821
ACCOMMODATIONS & FOOD SERVICES	72	456	66,270,028
ACCOMMODATIONS	721	61	8,308,981
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	395	57,961,047
OTHER SERVICES	81	627	22,576,265
REPAIR & MAINTENANCE	811	450	17,230,118
PERSONAL SERVICE	812	139	4,238,459
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	38	1,107,688
PUBLIC ADMINISTRATION, OTHER	92.00	13	221,323
TOTAL ALL INDUSTRIES		9,713	\$714,300,880

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

Table 4-A
City Taxable Retail Sales Comparing
Quarter 1, 2012 to Quarter 1, 2013
(Dollars in Thousands)

City	1st Quarter, 2012	1st Quarter, 2013	Percent Change
Aberdeen	\$88,459	\$85,787	-3.0%
Auburn	\$308,236	\$339,038	10.0%
Bellevue	\$1,091,628	\$1,216,112	11.4%
Bellingham	\$474,254	\$501,902	5.8%
Bremerton	\$177,470	\$166,598	-6.1%
Camas	\$43,646	\$41,741	-4.4%
Centralia	\$61,266	\$71,160	16.2%
Chehalis	\$78,586	\$85,618	8.9%
Colville	\$36,903	\$39,185	6.2%
Des Moines	\$39,609	\$45,820	15.7%
Edmonds	\$131,009	\$134,262	2.5%
Ellensburg	\$86,998	\$81,143	-6.7%
Everett	\$543,085	\$581,126	7.0%
Federal Way	\$274,283	\$300,003	9.4%
Fife	\$117,120	\$146,068	24.7%
Issaquah	\$232,418	\$263,518	13.4%
Kelso	\$48,689	\$46,524	-4.4%
Kennewick	\$367,332	\$385,858	5.0%
Kent	\$374,522	\$397,436	6.1%
Kirkland	\$393,652	\$436,213	10.8%
Lacey	\$217,468	\$222,612	2.4%
Longview	\$159,117	\$167,188	5.1%
Lynnwood	\$425,281	\$466,168	9.6%
Marysville	\$168,990	\$189,592	12.2%
Mercer Island	\$68,191	\$77,786	14.1%
Moses Lake	\$120,548	\$135,791	12.6%
Mount Vernon	\$125,385	\$134,266	7.1%
Mountlake Terrace	\$38,914	\$46,394	19.2%
Oak Harbor	\$65,544	\$71,338	8.8%
Olympia	\$400,110	\$425,160	6.3%
Omak	\$35,101	\$36,657	4.4%
Pasco	\$191,916	\$212,292	10.6%
Port Angeles	\$64,865	\$71,242	9.8%
Port Townsend	\$43,028	\$43,939	2.1%
Pullman	\$93,430	\$99,463	6.5%
Puyallup	\$368,770	\$393,124	6.6%
Redmond	\$520,411	\$509,482	-2.1%
Renton	\$467,225	\$526,248	12.6%
Richland	\$202,346	\$218,536	8.0%
Sea Tac	\$196,583	\$191,276	-2.7%
Seattle	\$3,788,548	\$4,059,322	7.1%
Shelton	\$52,767	\$49,506	-6.2%
Spokane	\$854,085	\$916,887	7.4%
Sunnyside	\$52,149	\$55,123	5.7%
Tacoma	\$931,712	\$989,342	6.2%
Tukwila	\$375,462	\$391,876	4.4%
Vancouver	\$580,774	\$606,469	4.4%
Walla Walla	\$108,480	\$105,798	-2.5%
Wenatchee	\$157,563	\$160,647	2.0%
Yakima	\$339,154	\$368,874	8.8%

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF ABERDEEN AND AUBURN
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	ABERDEEN*	UNITS	AUBURN*
RETAIL TRADE	44-45	946	\$56,240,745	2,034	\$189,765,172
MOTOR VEHICLES & PARTS	441	50	16,160,766	125	79,753,781
NEW & USED AUTO DEALERS	4411	18	12,200,677	44	71,004,817
RV, BOAT, MOTORCYCLE DEALERS	4412	7	11,371	12	2,990,983
AUTOMOTIVE PARTS & TIRE	4413	25	3,948,718	69	5,757,981
FURNITURE & HOME FURNISHING	442	23	742,066	103	5,871,778
ELECTRONICS & APPLIANCES	443	97	1,231,230	184	3,661,666
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	51	7,522,701	147	10,869,788
BUILDING MATERIALS	4441	42	7,172,343	122	9,376,327
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	350,358	25	1,493,461
FOOD & BEVERAGE STORES	445	29	4,682,908	67	6,964,080
GROCERY & CONVENIENCE STORES	4451	15	4,375,864	24	6,647,370
OTHER FOOD & BEVERAGE STORES	4452, 4453	14	307,044	43	316,710
DRUG/HEALTH STORES	446	82	1,688,127	123	5,135,236
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,683,771	22	6,564,371
APPAREL & ACCESSORIES	448	84	1,056,343	164	21,923,260
CLOTHING & SHOE STORES	4481, 4482	71	703,948	144	19,162,839
JEWELRY & LUGGAGE STORES	4483	13	352,395	20	2,760,421
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	65	859,763	128	3,228,566
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	46	622,781	97	3,156,543
BOOK STORES & NEWS DEALERS	4512	19	236,982	31	72,023
GENERAL MERCHANDISE STORES	452	17	15,964,892	21	25,096,145
DEPARTMENT STORES	4521	5	3,405,341	6	2,066,685
GENERAL MERCHANDISE STORES	4529	12	12,559,551	15	23,029,460
E-COMMERCE & MAIL ORDER	4541	129	630,656	203	5,016,283
MISCELLANEOUS RETAILERS	453, 4542, 4543	308	4,017,522	747	15,680,218
AGRICULTURE, FORESTRY, FISHING	11	4	19,555	17	79,371
MINING	21	D	D	5	10,440
UTILITIES	22	D	D	6	313,645
CONSTRUCTION	23	275	5,381,175	1,473	36,284,014
CONSTRUCTION OF BUILDINGS	236	70	2,732,125	318	15,504,352
HEAVY CONSTRUCTION & HIGHWAYS	237	17	816,697	45	2,125,090
SPECIAL TRADE CONTRACTORS	238	188	1,832,353	1,110	18,654,572
MANUFACTURING	31-33	180	1,896,884	520	6,723,843
WHOLESALE TRADE	42	660	5,332,983	1,298	34,334,297
DURABLE GOODS	423	448	4,334,367	907	30,025,186
NONDURABLE GOODS	424	208	982,564	372	4,170,504
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	16,052	19	138,607
TRANSPORTATION & WAREHOUSING	48-49	9	81,591	39	797,946
INFORMATION	51	203	2,812,927	318	11,307,495
FINANCE, INSURANCE	52	54	685,688	86	2,562,447
REAL ESTATE, RENTAL/LEASING	53	113	1,426,631	225	6,798,822
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	146	1,301,528	355	3,854,278
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	203	727,500	699	9,573,288
ARTS, ENTERTAINMENT & RECREATION	71	9	185,695	38	1,573,834
ACCOMMODATIONS & FOOD SERVICES	72	66	7,576,811	177	24,466,385
ACCOMMODATIONS	721	7	561,839	9	1,764,252
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	59	7,014,972	168	22,702,133
OTHER SERVICES	81	125	2,093,788	469	10,573,729
REPAIR & MAINTENANCE	811	73	1,505,762	362	8,841,780
PERSONAL SERVICE	812	40	479,807	86	1,531,105
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	108,219	21	200,844
PUBLIC ADMINISTRATION, OTHER	92.00	D	D	5	19,277
TOTAL ALL INDUSTRIES		2,997	\$85,786,675	7,764	\$339,038,283

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BELLEVUE AND BELLINGHAM
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	BELLEVUE*	UNITS	BELLINGHAM*
RETAIL TRADE	44-45	3,171	\$576,743,796	2,417	\$285,193,807
MOTOR VEHICLES & PARTS	441	134	200,215,589	125	51,426,142
NEW & USED AUTO DEALERS	4411	48	189,190,876	33	40,946,858
RV, BOAT, MOTORCYCLE DEALERS	4412	20	4,414,206	30	4,278,081
AUTOMOTIVE PARTS & TIRE	4413	66	6,610,507	62	6,201,203
FURNITURE & HOME FURNISHING	442	191	19,650,498	103	7,085,286
ELECTRONICS & APPLIANCES	443	358	51,821,149	236	11,489,177
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	213	22,184,937	120	26,657,692
BUILDING MATERIALS	4441	168	21,424,550	91	25,180,063
LAWN & GARDEN SUPPLIES & EQUIP.	4442	45	760,387	29	1,477,629
FOOD & BEVERAGE STORES	445	134	21,999,879	94	17,248,433
GROCERY & CONVENIENCE STORES	4451	38	16,043,742	25	16,305,609
OTHER FOOD & BEVERAGE STORES	4452, 4453	96	5,956,137	69	942,824
DRUG/HEALTH STORES	446	223	14,886,805	176	9,075,008
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	32	4,541,042	39	3,555,273
APPAREL & ACCESSORIES	448	268	100,928,299	215	24,453,729
CLOTHING & SHOE STORES	4481, 4482	221	89,794,737	187	22,673,356
JEWELRY & LUGGAGE STORES	4483	47	11,133,562	28	1,780,373
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	212	30,925,659	182	12,832,525
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	149	28,680,983	130	11,335,795
BOOK STORES & NEWS DEALERS	4512	63	2,244,676	52	1,496,730
GENERAL MERCHANDISE STORES	452	27	47,580,471	37	91,621,795
DEPARTMENT STORES	4521	8	26,067,564	8	28,398,880
GENERAL MERCHANDISE STORES	4529	19	21,512,907	29	63,222,915
E-COMMERCE & MAIL ORDER	4541	281	15,002,241	242	7,147,837
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,098	47,007,227	848	22,600,910
AGRICULTURE, FORESTRY, FISHING	11	16	131,679	12	233,688
MINING	21	8	21,194	6	190,788
UTILITIES	22	6	1,037,120	8	34,287
CONSTRUCTION	23	3,476	122,852,125	1,089	55,624,237
CONSTRUCTION OF BUILDINGS	236	1,005	74,141,874	345	35,924,205
HEAVY CONSTRUCTION & HIGHWAYS	237	88	9,028,170	34	2,224,759
SPECIAL TRADE CONTRACTORS	238	2,383	39,682,081	710	17,475,273
MANUFACTURING	31-33	811	14,713,071	553	7,467,443
WHOLESALE TRADE	42	1,758	81,967,912	1,467	29,794,536
DURABLE GOODS	423	1,196	73,571,950	1,003	23,780,142
NONDURABLE GOODS	424	544	8,167,308	446	5,722,110
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	228,654	18	292,284
TRANSPORTATION & WAREHOUSING	48-49	57	1,218,763	35	962,146
INFORMATION	51	522	60,332,067	359	16,259,140
FINANCE, INSURANCE	52	119	10,542,668	83	1,792,298
REAL ESTATE, RENTAL/LEASING	53	378	23,009,029	248	6,518,123
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	891	75,723,340	442	6,790,221
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,622	34,485,940	659	13,158,573
ARTS, ENTERTAINMENT & RECREATION	71	126	26,130,682	75	3,697,677
ACCOMMODATIONS & FOOD SERVICES	72	417	147,979,182	339	59,645,471
ACCOMMODATIONS	721	23	45,267,874	29	6,240,674
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	394	102,711,308	310	53,404,797
OTHER SERVICES	81	742	38,300,922	428	14,493,244
REPAIR & MAINTENANCE	811	481	23,382,582	269	11,738,784
PERSONAL SERVICE	812	230	13,977,694	137	2,667,315
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	31	940,646	22	87,145
PUBLIC ADMINISTRATION, OTHER	92.00	10	922,527	9	46,452
TOTAL ALL INDUSTRIES		14,130	\$1,216,112,017	8,229	\$501,902,131

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF BREMERTON AND CAMAS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	BREMERTON*	UNITS	CAMAS*
RETAIL TRADE	44-45	1,587	\$93,582,901	987	\$12,299,410
MOTOR VEHICLES & PARTS	441	95	59,256,739	40	1,858,802
NEW & USED AUTO DEALERS	4411	27	53,696,814	7	612,795
RV, BOAT, MOTORCYCLE DEALERS	4412	17	2,217,470	7	4,134
AUTOMOTIVE PARTS & TIRE	4413	51	3,342,455	26	1,241,873
FURNITURE & HOME FURNISHING	442	56	2,431,671	42	681,072
ELECTRONICS & APPLIANCES	443	153	3,655,514	79	1,026,647
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	84	2,374,869	73	1,973,091
BUILDING MATERIALS	4441	64	2,062,157	59	1,520,856
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	312,712	14	452,235
FOOD & BEVERAGE STORES	445	59	7,012,416	37	1,518,441
GROCERY & CONVENIENCE STORES	4451	30	6,978,037	6	1,498,943
OTHER FOOD & BEVERAGE STORES	4452, 4453	29	34,379	31	19,498
DRUG/HEALTH STORES	446	115	3,298,325	63	584,032
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	22	2,514,895	7	495,801
APPAREL & ACCESSORIES	448	125	807,567	98	490,142
CLOTHING & SHOE STORES	4481, 4482	108	577,128	86	381,399
JEWELRY & LUGGAGE STORES	4483	17	230,439	12	108,743
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	119	1,708,925	77	292,800
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	85	694,491	55	279,831
BOOK STORES & NEWS DEALERS	4512	34	1,014,434	22	12,969
GENERAL MERCHANDISE STORES	452	20	1,299,388	11	441,026
DEPARTMENT STORES	4521	4	243,354	4	107,605
GENERAL MERCHANDISE STORES	4529	16	1,056,034	7	333,421
E-COMMERCE & MAIL ORDER	4541	184	1,935,422	146	1,063,167
MISCELLANEOUS RETAILERS	453, 4542, 4543	555	7,287,170	314	1,874,389
AGRICULTURE, FORESTRY, FISHING	11	5	49,659	D	D
MINING	21	5	94,207	4	4,213
UTILITIES	22	5	12,912	D	D
CONSTRUCTION	23	694	10,734,552	590	8,123,056
CONSTRUCTION OF BUILDINGS	236	168	4,617,689	98	2,140,580
HEAVY CONSTRUCTION & HIGHWAYS	237	18	356,422	13	1,354,662
SPECIAL TRADE CONTRACTORS	238	508	5,760,441	479	4,627,814
MANUFACTURING	31-33	314	2,940,741	163	619,960
WHOLESALE TRADE	42	951	15,030,943	596	3,719,987
DURABLE GOODS	423	675	10,451,022	401	3,128,344
NONDURABLE GOODS	424	268	4,538,292	189	582,782
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	41,629	6	8,861
TRANSPORTATION & WAREHOUSING	48-49	18	199,390	13	276,731
INFORMATION	51	279	6,467,218	196	7,841,777
FINANCE, INSURANCE	52	69	954,612	41	541,342
REAL ESTATE, RENTAL/LEASING	53	168	4,650,461	103	974,546
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	278	2,314,644	164	712,245
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	423	4,102,931	323	1,406,825
ARTS, ENTERTAINMENT & RECREATION	71	25	795,436	14	767,276
ACCOMMODATIONS & FOOD SERVICES	72	136	18,029,853	43	3,731,051
ACCOMMODATIONS	721	12	2,090,210	3	148,241
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	124	15,939,643	40	3,582,810
OTHER SERVICES	81	265	6,336,413	130	697,535
REPAIR & MAINTENANCE	811	182	4,628,922	83	293,306
PERSONAL SERVICE	812	64	1,659,504	39	399,216
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	19	47,987	8	5,013
PUBLIC ADMINISTRATION, OTHER	92.00	8	300,889	D	D
TOTAL ALL INDUSTRIES		5,230	\$166,597,762	3,372	\$41,740,991

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF CENTRALIA AND CHEHALIS
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	CENTRALIA*	UNITS	CHEHALIS*
RETAIL TRADE	44-45	1,037	\$33,954,757	944	\$62,300,902
MOTOR VEHICLES & PARTS	441	61	7,885,649	53	18,207,979
NEW & USED AUTO DEALERS	4411	19	4,450,944	11	13,892,821
RV, BOAT, MOTORCYCLE DEALERS	4412	6	932,861	6	2,055,745
AUTOMOTIVE PARTS & TIRE	4413	36	2,501,844	36	2,259,413
FURNITURE & HOME FURNISHING	442	39	876,676	36	784,028
ELECTRONICS & APPLIANCES	443	108	1,036,964	78	1,204,307
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	53	2,492,814	53	7,864,393
BUILDING MATERIALS	4441	43	1,793,447	39	7,033,481
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	699,367	14	830,912
FOOD & BEVERAGE STORES	445	28	3,803,557	17	2,429,831
GROCERY & CONVENIENCE STORES	4451	15	3,777,122	6	2,371,498
OTHER FOOD & BEVERAGE STORES	4452, 4453	13	26,435	11	58,333
DRUG/HEALTH STORES	446	72	1,960,570	62	1,562,414
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	13	1,542,105	10	1,694,860
APPAREL & ACCESSORIES	448	88	6,657,217	83	1,294,428
CLOTHING & SHOE STORES	4481, 4482	81	5,523,400	77	1,081,951
JEWELRY & LUGGAGE STORES	4483	7	1,133,817	6	212,477
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	67	3,397,242	65	1,319,618
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	50	3,388,087	49	1,307,204
BOOK STORES & NEWS DEALERS	4512	17	9,155	16	12,414
GENERAL MERCHANDISE STORES	452	11	152,602	22	20,666,331
DEPARTMENT STORES	4521	4	47,885	5	3,079,257
GENERAL MERCHANDISE STORES	4529	7	104,717	17	17,587,074
E-COMMERCE & MAIL ORDER	4541	125	937,274	124	636,634
MISCELLANEOUS RETAILERS	453, 4542, 4543	372	3,212,087	341	4,636,079
AGRICULTURE, FORESTRY, FISHING	11	4	102,386	6	12,404
MINING	21	3	15,194	D	D
UTILITIES	22	5	9,805	4	3,631
CONSTRUCTION	23	357	8,785,263	288	3,344,479
CONSTRUCTION OF BUILDINGS	236	70	3,334,120	58	1,387,529
HEAVY CONSTRUCTION & HIGHWAYS	237	15	3,522,943	12	152,417
SPECIAL TRADE CONTRACTORS	238	272	1,928,200	218	1,804,533
MANUFACTURING	31-33	174	1,796,820	173	1,136,711
WHOLESALE TRADE	42	665	6,325,811	593	4,437,591
DURABLE GOODS	423	465	4,670,583	420	3,682,995
NONDURABLE GOODS	424	195	1,636,803	166	736,973
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	18,425	7	17,623
TRANSPORTATION & WAREHOUSING	48-49	6	6,800	13	419,997
INFORMATION	51	194	2,948,069	196	2,117,583
FINANCE, INSURANCE	52	49	217,793	44	230,256
REAL ESTATE, RENTAL/LEASING	53	99	1,163,969	109	1,359,186
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	139	978,473	143	1,346,143
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	250	1,053,888	203	524,675
ARTS, ENTERTAINMENT & RECREATION	71	14	672,452	11	608,874
ACCOMMODATIONS & FOOD SERVICES	72	82	10,606,017	63	6,095,915
ACCOMMODATIONS	721	9	504,436	4	848,452
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	73	10,101,581	59	5,247,463
OTHER SERVICES	81	158	2,504,866	113	1,655,868
REPAIR & MAINTENANCE	811	102	1,953,782	76	1,159,951
PERSONAL SERVICE	812	46	494,082	31	460,791
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	57,002	6	35,126
PUBLIC ADMINISTRATION, OTHER	92.00	3	18,103	7	11,554
TOTAL ALL INDUSTRIES		3,239	\$71,160,466	2,912	\$85,618,110

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF COLVILLE AND DES MOINES
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	COLVILLE*	UNITS	DES MOINES*
RETAIL TRADE	44-45	791	\$26,911,952	1,006	\$15,599,531
MOTOR VEHICLES & PARTS	441	32	6,157,290	43	1,169,832
NEW & USED AUTO DEALERS	4411	6	4,360,624	12	920,116
RV, BOAT, MOTORCYCLE DEALERS	4412	6	427,516	10	219,122
AUTOMOTIVE PARTS & TIRE	4413	20	1,369,150	21	30,594
FURNITURE & HOME FURNISHING	442	29	454,895	49	576,275
ELECTRONICS & APPLIANCES	443	76	731,885	81	528,946
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	43	1,254,489	54	789,936
BUILDING MATERIALS	4441	35	1,148,333	51	786,750
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	106,156	3	3,186
FOOD & BEVERAGE STORES	445	12	1,508,683	31	3,886,492
GROCERY & CONVENIENCE STORES	4451	4	1,459,554	5	3,805,121
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	49,129	26	81,371
DRUG/HEALTH STORES	446	52	183,189	71	2,085,306
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	7	788,270	13	1,142,267
APPAREL & ACCESSORIES	448	66	225,708	94	367,751
CLOTHING & SHOE STORES	4481, 4482	63	220,347	84	330,253
JEWELRY & LUGGAGE STORES	4483	3	5,361	10	37,498
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	69	1,083,061	72	193,965
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	52	1,061,442	51	178,238
BOOK STORES & NEWS DEALERS	4512	17	21,619	21	15,727
GENERAL MERCHANDISE STORES	452	13	10,127,473	11	840,767
DEPARTMENT STORES	4521	4	34,974	3	50,091
GENERAL MERCHANDISE STORES	4529	9	10,092,499	8	790,676
E-COMMERCE & MAIL ORDER	4541	109	473,020	133	789,627
MISCELLANEOUS RETAILERS	453, 4542, 4543	283	3,923,989	354	3,228,367
AGRICULTURE, FORESTRY, FISHING	11	3	32,504	5	354,318
MINING	21	0	0	3	7,988
UTILITIES	22	3	18,293	4	54,588
CONSTRUCTION	23	118	1,209,870	687	10,037,524
CONSTRUCTION OF BUILDINGS	236	22	374,168	143	5,290,210
HEAVY CONSTRUCTION & HIGHWAYS	237	6	50,061	15	732,318
SPECIAL TRADE CONTRACTORS	238	90	785,641	529	4,014,996
MANUFACTURING	31-33	96	308,331	184	629,484
WHOLESALE TRADE	42	461	2,416,842	487	2,058,890
DURABLE GOODS	423	320	1,737,750	329	1,436,667
NONDURABLE GOODS	424	138	632,547	151	615,675
ELECTRONIC MARKETS, AGENTS & BROKERS	425	3	46,545	7	6,548
TRANSPORTATION & WAREHOUSING	48-49	5	64,692	9	182,865
INFORMATION	51	132	1,232,664	181	3,471,379
FINANCE, INSURANCE	52	32	500,918	36	208,612
REAL ESTATE, RENTAL/LEASING	53	71	448,588	100	720,376
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	92	291,832	141	518,180
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	114	459,868	352	2,131,455
ARTS, ENTERTAINMENT & RECREATION	71	8	188,008	12	174,634
ACCOMMODATIONS & FOOD SERVICES	72	30	3,018,648	68	8,408,521
ACCOMMODATIONS	721	3	356,320	7	393,935
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	27	2,662,328	61	8,014,586
OTHER SERVICES	81	83	2,080,315	164	1,259,380
REPAIR & MAINTENANCE	811	48	1,784,755	118	998,073
PERSONAL SERVICE	812	27	229,901	40	257,381
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	65,659	6	3,926
PUBLIC ADMINISTRATION, OTHER	92.00	3	1,421	3	2,365
TOTAL ALL INDUSTRIES		2,042	\$39,184,746	3,442	\$45,820,090

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EDMONDS AND ELLENSBURG
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	EDMONDS*	UNITS	ELLENSBURG*
RETAIL TRADE	44-45	1,686	\$66,473,133	1,145	\$39,596,124
MOTOR VEHICLES & PARTS	441	59	32,995,192	55	10,560,858
NEW & USED AUTO DEALERS	4411	16	32,069,773	13	5,807,275
RV, BOAT, MOTORCYCLE DEALERS	4412	10	329,923	11	2,344,550
AUTOMOTIVE PARTS & TIRE	4413	33	595,496	31	2,409,033
FURNITURE & HOME FURNISHING	442	104	2,310,535	45	1,326,499
ELECTRONICS & APPLIANCES	443	145	1,434,948	102	1,487,128
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	119	1,372,012	70	2,950,097
BUILDING MATERIALS	4441	94	1,306,815	60	1,359,716
LAWN & GARDEN SUPPLIES & EQUIP.	4442	25	65,197	10	1,590,381
FOOD & BEVERAGE STORES	445	73	6,234,355	23	4,141,870
GROCERY & CONVENIENCE STORES	4451	17	5,234,508	9	3,805,510
OTHER FOOD & BEVERAGE STORES	4452, 4453	56	999,847	14	336,360
DRUG/HEALTH STORES	446	122	2,648,496	62	705,607
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,050,773	16	2,731,333
APPAREL & ACCESSORIES	448	142	5,781,618	105	949,005
CLOTHING & SHOE STORES	4481, 4482	122	5,349,256	91	693,302
JEWELRY & LUGGAGE STORES	4483	20	432,362	14	255,703
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	115	553,568	94	899,880
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	79	388,332	71	885,345
BOOK STORES & NEWS DEALERS	4512	36	165,236	23	14,535
GENERAL MERCHANDISE STORES	452	15	2,636,455	16	8,688,654
DEPARTMENT STORES	4521	3	106,325	4	84,821
GENERAL MERCHANDISE STORES	4529	12	2,530,130	12	8,603,833
E-COMMERCE & MAIL ORDER	4541	200	2,436,530	155	1,006,851
MISCELLANEOUS RETAILERS	453, 4542, 4543	582	7,018,651	402	4,148,342
AGRICULTURE, FORESTRY, FISHING	11	9	18,152	5	48,947
MINING	21	0	0	D	D
UTILITIES	22	5	83,127	5	80,585
CONSTRUCTION	23	1,458	16,576,547	299	5,525,022
CONSTRUCTION OF BUILDINGS	236	383	7,422,795	68	2,348,923
HEAVY CONSTRUCTION & HIGHWAYS	237	30	1,939,132	10	288,104
SPECIAL TRADE CONTRACTORS	238	1,045	7,214,620	221	2,887,995
MANUFACTURING	31-33	355	1,768,144	209	1,144,147
WHOLESALE TRADE	42	904	6,637,476	734	6,613,809
DURABLE GOODS	423	603	5,421,208	485	4,540,215
NONDURABLE GOODS	424	294	1,191,647	241	2,053,944
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	24,621	8	19,650
TRANSPORTATION & WAREHOUSING	48-49	23	216,567	8	171,614
INFORMATION	51	260	6,783,583	187	3,015,243
FINANCE, INSURANCE	52	59	931,023	48	867,614
REAL ESTATE, RENTAL/LEASING	53	160	1,628,858	122	1,397,891
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	304	2,111,500	157	1,240,393
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	722	4,544,380	212	5,165,586
ARTS, ENTERTAINMENT & RECREATION	71	34	2,100,051	29	464,762
ACCOMMODATIONS & FOOD SERVICES	72	137	18,938,293	90	12,837,231
ACCOMMODATIONS	721	7	773,048	10	1,831,906
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	130	18,165,245	80	11,005,325
OTHER SERVICES	81	288	5,450,064	135	2,940,073
REPAIR & MAINTENANCE	811	194	4,569,105	84	2,481,097
PERSONAL SERVICE	812	78	871,285	40	398,202
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	16	9,674	11	60,774
PUBLIC ADMINISTRATION, OTHER	92.00	D	D	6	32,771
TOTAL ALL INDUSTRIES		6,405	\$134,261,617	3,392	\$81,142,974

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF EVERETT AND FEDERAL WAY
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	EVERETT*	UNITS	FEDERAL WAY*
RETAIL TRADE	44-45	2,695	\$282,998,278	1,890	\$164,892,716
MOTOR VEHICLES & PARTS	441	167	93,115,104	84	14,639,416
NEW & USED AUTO DEALERS	4411	47	74,771,242	21	9,353,092
RV, BOAT, MOTORCYCLE DEALERS	4412	31	8,476,992	5	2,892
AUTOMOTIVE PARTS & TIRE	4413	89	9,866,870	58	5,283,432
FURNITURE & HOME FURNISHING	442	132	7,506,084	92	4,796,781
ELECTRONICS & APPLIANCES	443	283	15,881,223	170	12,093,545
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	189	14,846,446	129	15,600,492
BUILDING MATERIALS	4441	160	14,202,030	103	15,002,756
LAWN & GARDEN SUPPLIES & EQUIP.	4442	29	644,416	26	597,736
FOOD & BEVERAGE STORES	445	136	16,746,965	80	12,801,094
GROCERY & CONVENIENCE STORES	4451	73	16,209,799	30	11,842,820
OTHER FOOD & BEVERAGE STORES	4452, 4453	63	537,166	50	958,274
DRUG/HEALTH STORES	446	175	8,826,422	149	6,051,404
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	43	7,622,251	26	3,701,037
APPAREL & ACCESSORIES	448	187	10,172,062	152	8,401,350
CLOTHING & SHOE STORES	4481, 4482	159	8,389,978	127	7,264,464
JEWELRY & LUGGAGE STORES	4483	28	1,782,084	25	1,136,886
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	159	9,579,938	135	8,431,956
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	119	9,261,191	94	7,005,285
BOOK STORES & NEWS DEALERS	4512	40	318,747	41	1,426,671
GENERAL MERCHANDISE STORES	452	35	66,961,258	27	59,960,083
DEPARTMENT STORES	4521	8	16,949,806	7	16,996,327
GENERAL MERCHANDISE STORES	4529	27	50,011,452	20	42,963,756
E-COMMERCE & MAIL ORDER	4541	230	5,266,872	188	3,132,120
MISCELLANEOUS RETAILERS	453, 4542, 4543	959	26,473,653	658	15,283,438
AGRICULTURE, FORESTRY, FISHING	11	11	5,281	11	33,062
MINING	21	4	2,616	4	225,362
UTILITIES	22	8	201,659	5	45,067
CONSTRUCTION	23	2,176	78,877,972	1,457	27,959,890
CONSTRUCTION OF BUILDINGS	236	536	44,046,447	339	15,357,218
HEAVY CONSTRUCTION & HIGHWAYS	237	68	9,071,229	30	1,849,934
SPECIAL TRADE CONTRACTORS	238	1,572	25,760,296	1,088	10,752,738
MANUFACTURING	31-33	635	10,369,781	395	2,430,631
WHOLESALE TRADE	42	1,717	50,110,239	1,075	11,884,690
DURABLE GOODS	423	1,220	39,055,571	755	9,799,296
NONDURABLE GOODS	424	480	10,958,076	307	2,013,808
ELECTRONIC MARKETS, AGENTS & BROKERS	425	17	96,592	13	71,586
TRANSPORTATION & WAREHOUSING	48-49	63	2,163,795	31	289,462
INFORMATION	51	420	22,840,659	268	14,518,418
FINANCE, INSURANCE	52	110	5,250,820	74	1,928,027
REAL ESTATE, RENTAL/LEASING	53	310	16,867,219	221	4,948,551
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	523	10,370,265	356	5,285,465
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,054	16,510,840	782	5,819,596
ARTS, ENTERTAINMENT & RECREATION	71	59	4,523,180	42	4,083,920
ACCOMMODATIONS & FOOD SERVICES	72	391	61,772,517	240	46,066,940
ACCOMMODATIONS	721	18	3,952,439	15	4,743,412
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	373	57,820,078	225	41,323,528
OTHER SERVICES	81	586	18,051,189	457	9,078,190
REPAIR & MAINTENANCE	811	433	14,490,580	310	6,742,827
PERSONAL SERVICE	812	127	3,266,758	124	1,858,227
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	26	293,851	23	477,136
PUBLIC ADMINISTRATION, OTHER	92.00	13	209,532	8	513,141
TOTAL ALL INDUSTRIES		10,775	\$581,125,842	7,316	\$300,003,128

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF FIFE AND ISSAQUAH
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	FIFE*	UNITS	ISSAQUAH*
RETAIL TRADE	44-45	875	\$100,634,988	1,774	\$144,916,669
MOTOR VEHICLES & PARTS	441	67	81,481,168	58	23,344,424
NEW & USED AUTO DEALERS	4411	22	69,075,800	14	19,166,968
RV, BOAT, MOTORCYCLE DEALERS	4412	11	9,926,392	9	2,395,790
AUTOMOTIVE PARTS & TIRE	4413	34	2,478,976	35	1,781,666
FURNITURE & HOME FURNISHING	442	39	1,618,342	108	5,935,742
ELECTRONICS & APPLIANCES	443	89	2,205,485	173	10,311,553
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	69	1,768,791	119	16,433,758
BUILDING MATERIALS	4441	65	1,673,123	99	15,909,968
LAWN & GARDEN SUPPLIES & EQUIP.	4442	4	95,668	20	523,790
FOOD & BEVERAGE STORES	445	15	96,470	60	6,030,646
GROCERY & CONVENIENCE STORES	4451	4	88,883	6	4,765,156
OTHER FOOD & BEVERAGE STORES	4452, 4453	11	7,587	54	1,265,490
DRUG/HEALTH STORES	446	38	652,469	147	3,632,744
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	14	850,583	10	1,890,320
APPAREL & ACCESSORIES	448	65	120,993	142	3,064,830
CLOTHING & SHOE STORES	4481, 4482	60	112,955	126	2,655,750
JEWELRY & LUGGAGE STORES	4483	5	8,038	16	409,080
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	49	4,272,433	124	9,398,093
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	36	4,269,415	93	8,413,931
BOOK STORES & NEWS DEALERS	4512	13	3,018	31	984,162
GENERAL MERCHANDISE STORES	452	7	4,880,223	18	50,401,580
DEPARTMENT STORES	4521	D	D	7	12,930,986
GENERAL MERCHANDISE STORES	4529	6	4,863,884	11	37,470,594
E-COMMERCE & MAIL ORDER	4541	104	413,788	197	2,966,268
MISCELLANEOUS RETAILERS	453, 4542, 4543	319	2,274,243	618	11,506,711
AGRICULTURE, FORESTRY, FISHING	11	7	4,735	13	71,423
MINING	21	D	D	D	D
UTILITIES	22	3	25,270	4	154,341
CONSTRUCTION	23	468	8,561,513	1,608	32,935,247
CONSTRUCTION OF BUILDINGS	236	70	4,896,013	368	15,236,857
HEAVY CONSTRUCTION & HIGHWAYS	237	22	737,614	36	729,928
SPECIAL TRADE CONTRACTORS	238	376	2,927,886	1,204	16,968,462
MANUFACTURING	31-33	187	1,016,997	411	3,903,413
WHOLESALE TRADE	42	628	12,879,537	1,073	14,830,601
DURABLE GOODS	423	457	10,191,505	728	12,388,248
NONDURABLE GOODS	424	164	2,559,178	330	2,402,471
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	128,854	15	39,882
TRANSPORTATION & WAREHOUSING	48-49	18	272,963	27	274,967
INFORMATION	51	159	2,536,753	316	8,921,334
FINANCE, INSURANCE	52	41	460,299	71	1,948,299
REAL ESTATE, RENTAL/LEASING	53	116	3,749,265	189	4,046,176
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	137	656,278	374	8,276,297
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	291	1,702,864	743	6,787,657
ARTS, ENTERTAINMENT & RECREATION	71	8	10,832	49	3,203,418
ACCOMMODATIONS & FOOD SERVICES	72	60	7,910,649	152	25,427,827
ACCOMMODATIONS	721	12	1,439,709	5	2,838,460
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	48	6,470,940	147	22,589,367
OTHER SERVICES	81	168	5,642,187	331	7,807,888
REPAIR & MAINTENANCE	811	139	5,181,647	226	6,199,948
PERSONAL SERVICE	812	24	454,760	86	1,346,593
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	5,780	19	261,347
PUBLIC ADMINISTRATION, OTHER	92.00	D	D	6	8,742
TOTAL ALL INDUSTRIES		3,169	\$146,068,073	7,143	\$263,517,933

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KELSO AND KENNEWICK
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	KELSO*	UNITS	KENNEWICK*
RETAIL TRADE	44-45	806	\$27,033,228	1,890	\$235,847,658
MOTOR VEHICLES & PARTS	441	43	7,782,443	129	55,824,383
NEW & USED AUTO DEALERS	4411	9	5,791,239	45	45,336,329
RV, BOAT, MOTORCYCLE DEALERS	4412	5	1,075,046	21	5,561,451
AUTOMOTIVE PARTS & TIRE	4413	29	916,158	63	4,926,603
FURNITURE & HOME FURNISHING	442	28	500,702	74	6,795,161
ELECTRONICS & APPLIANCES	443	68	520,005	186	11,756,524
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	47	1,915,889	89	15,624,217
BUILDING MATERIALS	4441	39	884,302	74	14,293,417
LAWN & GARDEN SUPPLIES & EQUIP.	4442	8	1,031,587	15	1,330,800
FOOD & BEVERAGE STORES	445	14	2,058,923	60	7,486,458
GROCERY & CONVENIENCE STORES	4451	6	2,057,821	20	7,017,107
OTHER FOOD & BEVERAGE STORES	4452, 4453	8	1,102	40	469,351
DRUG/HEALTH STORES	446	52	862,406	134	6,530,213
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	10	1,856,110	21	5,590,411
APPAREL & ACCESSORIES	448	72	920,211	167	23,210,535
CLOTHING & SHOE STORES	4481, 4482	67	737,384	143	20,245,171
JEWELRY & LUGGAGE STORES	4483	5	182,827	24	2,965,364
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	63	1,286,201	132	12,361,213
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	47	1,281,141	97	11,013,366
BOOK STORES & NEWS DEALERS	4512	16	5,060	35	1,347,847
GENERAL MERCHANDISE STORES	452	12	7,081,219	24	69,436,694
DEPARTMENT STORES	4521	6	7,059,903	9	23,781,378
GENERAL MERCHANDISE STORES	4529	6	21,316	15	45,655,316
E-COMMERCE & MAIL ORDER	4541	114	493,765	205	3,739,474
MISCELLANEOUS RETAILERS	453, 4542, 4543	283	1,755,354	669	17,492,375
AGRICULTURE, FORESTRY, FISHING	11	3	15,421	5	56,432
MINING	21	3	11,461	3	18,336
UTILITIES	22	3	85,218	D	D
CONSTRUCTION	23	250	2,374,162	838	35,678,153
CONSTRUCTION OF BUILDINGS	236	44	1,161,680	190	21,141,297
HEAVY CONSTRUCTION & HIGHWAYS	237	11	35,968	31	664,798
SPECIAL TRADE CONTRACTORS	238	195	1,176,514	617	13,872,058
MANUFACTURING	31-33	134	714,434	341	4,261,154
WHOLESALE TRADE	42	499	2,649,804	1,146	17,654,301
DURABLE GOODS	423	352	2,067,868	793	14,099,949
NONDURABLE GOODS	424	143	564,186	343	3,518,522
ELECTRONIC MARKETS, AGENTS & BROKERS	425	4	17,750	10	35,830
TRANSPORTATION & WAREHOUSING	48-49	12	169,429	23	438,134
INFORMATION	51	145	1,861,068	295	11,885,216
FINANCE, INSURANCE	52	33	177,903	83	3,253,125
REAL ESTATE, RENTAL/LEASING	53	89	981,274	198	4,938,522
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	104	835,108	316	5,453,762
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	180	427,839	451	6,274,892
ARTS, ENTERTAINMENT & RECREATION	71	5	16,195	42	3,705,461
ACCOMMODATIONS & FOOD SERVICES	72	51	7,469,105	192	44,389,460
ACCOMMODATIONS	721	7	1,345,878	18	4,833,638
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	44	6,123,227	174	39,555,822
OTHER SERVICES	81	105	1,651,825	312	11,893,002
REPAIR & MAINTENANCE	811	79	1,300,728	206	9,953,845
PERSONAL SERVICE	812	21	187,774	86	1,739,217
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	163,323	20	199,940
PUBLIC ADMINISTRATION, OTHER	92.00	6	50,053	4	16,287
TOTAL ALL INDUSTRIES		2,428	\$46,523,527	6,141	\$385,857,940

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF KENT AND KIRKLAND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	KENT*	UNITS	KIRKLAND*
RETAIL TRADE	44-45	2,449	\$157,345,122	2,380	\$223,929,105
MOTOR VEHICLES & PARTS	441	135	24,425,239	98	112,055,946
NEW & USED AUTO DEALERS	4411	40	16,835,824	31	107,025,749
RV, BOAT, MOTORCYCLE DEALERS	4412	16	2,026,824	16	45,401
AUTOMOTIVE PARTS & TIRE	4413	79	5,562,591	51	4,984,796
FURNITURE & HOME FURNISHING	442	129	9,297,026	147	6,658,613
ELECTRONICS & APPLIANCES	443	250	6,613,485	217	5,866,948
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	183	18,972,444	179	4,776,588
BUILDING MATERIALS	4441	156	18,622,836	144	4,566,612
LAWN & GARDEN SUPPLIES & EQUIP.	4442	27	349,608	35	209,976
FOOD & BEVERAGE STORES	445	113	14,252,657	98	11,650,672
GROCERY & CONVENIENCE STORES	4451	57	13,131,548	18	10,950,668
OTHER FOOD & BEVERAGE STORES	4452, 4453	56	1,121,109	80	700,004
DRUG/HEALTH STORES	446	134	6,023,042	166	7,702,085
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	34	7,613,683	25	3,380,122
APPAREL & ACCESSORIES	448	170	5,402,415	173	3,790,662
CLOTHING & SHOE STORES	4481, 4482	145	4,437,873	146	3,049,885
JEWELRY & LUGGAGE STORES	4483	25	964,542	27	740,777
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	164	3,467,937	159	5,701,232
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	121	3,255,766	110	4,743,798
BOOK STORES & NEWS DEALERS	4512	43	212,171	49	957,434
GENERAL MERCHANDISE STORES	452	28	26,451,284	22	38,260,117
DEPARTMENT STORES	4521	7	10,859,012	6	2,725,184
GENERAL MERCHANDISE STORES	4529	21	15,592,272	16	35,534,933
E-COMMERCE & MAIL ORDER	4541	225	4,747,007	238	6,776,375
MISCELLANEOUS RETAILERS	453, 4542, 4543	884	30,078,903	858	17,309,745
AGRICULTURE, FORESTRY, FISHING	11	16	119,263	16	40,163
MINING	21	6	44,755	D	D
UTILITIES	22	9	624,142	6	293,502
CONSTRUCTION	23	1,971	48,670,915	2,555	70,475,456
CONSTRUCTION OF BUILDINGS	236	467	19,448,206	729	47,706,766
HEAVY CONSTRUCTION & HIGHWAYS	237	55	3,138,666	62	2,966,734
SPECIAL TRADE CONTRACTORS	238	1,449	26,084,043	1,764	19,801,956
MANUFACTURING	31-33	659	12,332,990	568	6,072,618
WHOLESALE TRADE	42	1,677	50,048,613	1,339	20,874,434
DURABLE GOODS	423	1,154	39,851,321	912	18,176,985
NONDURABLE GOODS	424	505	10,055,177	416	2,662,377
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	142,115	11	35,072
TRANSPORTATION & WAREHOUSING	48-49	49	1,137,558	30	591,381
INFORMATION	51	407	25,337,907	388	21,594,343
FINANCE, INSURANCE	52	96	5,314,333	84	4,199,539
REAL ESTATE, RENTAL/LEASING	53	300	16,570,466	251	7,488,703
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	490	6,217,633	558	6,464,260
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	921	9,061,909	1,140	9,410,630
ARTS, ENTERTAINMENT & RECREATION	71	49	4,787,644	76	5,275,010
ACCOMMODATIONS & FOOD SERVICES	72	316	41,916,645	249	44,138,448
ACCOMMODATIONS	721	19	3,560,804	10	6,738,223
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	297	38,355,841	239	37,400,225
OTHER SERVICES	81	569	17,796,784	516	15,287,807
REPAIR & MAINTENANCE	811	424	14,655,980	356	12,257,700
PERSONAL SERVICE	812	127	3,067,176	137	2,921,485
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	73,628	23	108,622
PUBLIC ADMINISTRATION, OTHER	92.00	6	109,790	6	70,974
TOTAL ALL INDUSTRIES		9,990	\$397,436,469	10,164	\$436,212,513

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LACEY AND LONGVIEW
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	LACEY*	UNITS	LONGVIEW*
RETAIL TRADE	44-45	1,521	\$132,674,800	1,314	\$101,213,052
MOTOR VEHICLES & PARTS	441	59	9,244,902	82	36,774,741
NEW & USED AUTO DEALERS	4411	13	951,527	25	31,317,203
RV, BOAT, MOTORCYCLE DEALERS	4412	8	2,980,291	11	1,051,176
AUTOMOTIVE PARTS & TIRE	4413	38	5,313,084	46	4,406,362
FURNITURE & HOME FURNISHING	442	73	4,102,694	45	1,802,454
ELECTRONICS & APPLIANCES	443	147	7,008,955	106	2,152,924
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	100	12,815,214	71	12,017,385
BUILDING MATERIALS	4441	81	12,779,435	57	10,957,894
LAWN & GARDEN SUPPLIES & EQUIP.	4442	19	35,779	14	1,059,491
FOOD & BEVERAGE STORES	445	42	7,830,343	44	6,491,359
GROCERY & CONVENIENCE STORES	4451	15	7,174,816	11	5,898,504
OTHER FOOD & BEVERAGE STORES	4452, 4453	27	655,527	33	592,855
DRUG/HEALTH STORES	446	103	2,307,281	97	2,243,767
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	1,601,353	26	5,136,486
APPAREL & ACCESSORIES	448	121	4,467,242	109	1,419,694
CLOTHING & SHOE STORES	4481, 4482	101	3,747,992	95	624,375
JEWELRY & LUGGAGE STORES	4483	20	719,250	14	795,319
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	114	18,193,478	93	1,656,349
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	83	17,984,176	67	1,539,471
BOOK STORES & NEWS DEALERS	4512	31	209,302	26	116,878
GENERAL MERCHANDISE STORES	452	22	49,940,474	18	23,256,904
DEPARTMENT STORES	4521	6	12,846,266	6	2,837,810
GENERAL MERCHANDISE STORES	4529	16	37,094,208	12	20,419,094
E-COMMERCE & MAIL ORDER	4541	173	1,663,137	154	1,183,630
MISCELLANEOUS RETAILERS	453, 4542, 4543	547	13,499,727	469	7,077,359
AGRICULTURE, FORESTRY, FISHING	11	6	15,206	3	6,921
MINING	21	D	D	3	25,680
UTILITIES	22	4	56,948	D	D
CONSTRUCTION	23	961	22,909,035	481	13,577,326
CONSTRUCTION OF BUILDINGS	236	211	11,005,318	103	6,678,208
HEAVY CONSTRUCTION & HIGHWAYS	237	26	980,389	19	1,552,355
SPECIAL TRADE CONTRACTORS	238	724	10,923,328	359	5,346,763
MANUFACTURING	31-33	278	1,911,342	249	3,092,715
WHOLESALE TRADE	42	854	9,945,408	915	10,423,810
DURABLE GOODS	423	574	8,164,650	652	8,626,329
NONDURABLE GOODS	424	270	1,755,375	255	1,736,809
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	25,383	8	60,672
TRANSPORTATION & WAREHOUSING	48-49	5	23,113	17	262,219
INFORMATION	51	237	8,369,300	238	6,693,468
FINANCE, INSURANCE	52	57	805,475	68	967,784
REAL ESTATE, RENTAL/LEASING	53	155	2,760,215	142	2,499,904
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	258	2,560,064	198	2,632,345
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	506	4,389,388	325	3,249,219
ARTS, ENTERTAINMENT & RECREATION	71	29	3,480,283	26	1,420,092
ACCOMMODATIONS & FOOD SERVICES	72	145	25,415,127	109	15,676,035
ACCOMMODATIONS	721	7	1,978,464	5	293,405
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	138	23,436,663	104	15,382,630
OTHER SERVICES	81	255	7,243,941	242	5,334,421
REPAIR & MAINTENANCE	811	173	5,894,765	160	4,256,594
PERSONAL SERVICE	812	70	1,301,591	66	912,100
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	12	47,585	16	165,727
PUBLIC ADMINISTRATION, OTHER	92.00	8	38,301	4	72,814
TOTAL ALL INDUSTRIES		5,281	\$222,611,758	4,336	\$167,187,935

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF LYNNWOOD AND MARYSVILLE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	LYNNWOOD*	UNITS	MARYSVILLE*
RETAIL TRADE	44-45	2,034	\$324,269,849	1,630	\$101,084,054
MOTOR VEHICLES & PARTS	441	123	95,415,117	86	16,270,882
NEW & USED AUTO DEALERS	4411	40	84,161,797	19	8,095,061
RV, BOAT, MOTORCYCLE DEALERS	4412	11	4,540,648	13	3,435,463
AUTOMOTIVE PARTS & TIRE	4413	72	6,712,672	54	4,740,358
FURNITURE & HOME FURNISHING	442	111	15,482,614	96	2,885,342
ELECTRONICS & APPLIANCES	443	192	21,059,862	130	6,747,224
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	125	10,130,485	113	3,395,657
BUILDING MATERIALS	4441	110	9,285,286	91	3,117,465
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	845,199	22	278,192
FOOD & BEVERAGE STORES	445	76	9,294,717	55	9,490,365
GROCERY & CONVENIENCE STORES	4451	36	8,269,943	20	9,266,199
OTHER FOOD & BEVERAGE STORES	4452, 4453	40	1,024,774	35	224,166
DRUG/HEALTH STORES	446	125	10,202,017	99	2,761,735
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	2,775,114	21	2,533,899
APPAREL & ACCESSORIES	448	175	56,441,506	121	5,885,925
CLOTHING & SHOE STORES	4481, 4482	155	49,867,365	109	5,292,931
JEWELRY & LUGGAGE STORES	4483	20	6,574,141	12	592,994
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	131	24,622,601	112	1,673,817
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	101	21,883,412	83	1,589,885
BOOK STORES & NEWS DEALERS	4512	30	2,739,189	29	83,932
GENERAL MERCHANDISE STORES	452	26	55,373,660	26	35,650,478
DEPARTMENT STORES	4521	9	36,721,167	7	11,635,141
GENERAL MERCHANDISE STORES	4529	17	18,652,493	19	24,015,337
E-COMMERCE & MAIL ORDER	4541	208	4,256,673	193	2,292,379
MISCELLANEOUS RETAILERS	453, 4542, 4543	722	19,215,483	578	11,496,351
AGRICULTURE, FORESTRY, FISHING	11	10	10,432	6	79,225
MINING	21	D	D	5	13,886
UTILITIES	22	8	542,522	7	308,653
CONSTRUCTION	23	1,584	25,231,342	1,084	29,858,652
CONSTRUCTION OF BUILDINGS	236	350	11,927,134	247	22,754,353
HEAVY CONSTRUCTION & HIGHWAYS	237	35	1,230,106	30	568,679
SPECIAL TRADE CONTRACTORS	238	1,199	12,074,102	807	6,535,620
MANUFACTURING	31-33	387	3,768,367	316	2,331,116
WHOLESALE TRADE	42	1,118	14,723,869	954	11,259,815
DURABLE GOODS	423	774	12,330,875	673	9,050,492
NONDURABLE GOODS	424	334	2,265,177	275	2,183,245
ELECTRONIC MARKETS, AGENTS & BROKERS	425	10	127,817	6	26,078
TRANSPORTATION & WAREHOUSING	48-49	29	645,826	18	278,747
INFORMATION	51	305	11,356,437	254	7,295,061
FINANCE, INSURANCE	52	77	5,182,865	62	860,624
REAL ESTATE, RENTAL/LEASING	53	230	4,867,767	180	2,521,305
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	359	4,039,016	225	1,303,724
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	839	6,560,963	516	3,202,824
ARTS, ENTERTAINMENT & RECREATION	71	47	2,963,082	30	713,103
ACCOMMODATIONS & FOOD SERVICES	72	247	47,596,398	116	21,011,126
ACCOMMODATIONS	721	15	6,883,410	3	906,509
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	232	40,712,988	113	20,104,617
OTHER SERVICES	81	439	14,385,104	314	7,458,991
REPAIR & MAINTENANCE	811	321	11,336,958	229	6,345,792
PERSONAL SERVICE	812	105	2,957,446	75	1,109,133
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	13	90,700	10	4,066
PUBLIC ADMINISTRATION, OTHER	92.00	5	21,994	4	11,272
TOTAL ALL INDUSTRIES		7,719	\$466,168,113	5,721	\$189,592,178

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MERCER ISLAND AND MOSES LAKE
BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	MERCER ISLAND*	UNITS	MOSES LAKE*
RETAIL TRADE	44-45	1,273	\$18,791,735	1,308	\$71,276,709
MOTOR VEHICLES & PARTS	441	13	229,862	73	16,844,043
NEW & USED AUTO DEALERS	4411	3	217,066	18	12,502,392
RV, BOAT, MOTORCYCLE DEALERS	4412	3	3,321	13	1,383,709
AUTOMOTIVE PARTS & TIRE	4413	7	9,475	42	2,957,942
FURNITURE & HOME FURNISHING	442	83	2,102,027	47	1,553,864
ELECTRONICS & APPLIANCES	443	122	1,639,637	109	2,576,568
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	99	1,119,107	71	10,359,477
BUILDING MATERIALS	4441	81	985,951	57	10,145,963
LAWN & GARDEN SUPPLIES & EQUIP.	4442	18	133,156	14	213,514
FOOD & BEVERAGE STORES	445	45	777,791	41	3,507,642
GROCERY & CONVENIENCE STORES	4451	3	651,095	10	3,281,686
OTHER FOOD & BEVERAGE STORES	4452, 4453	42	126,696	31	225,956
DRUG/HEALTH STORES	446	74	1,917,890	94	1,611,321
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	484,521	22	3,831,594
APPAREL & ACCESSORIES	448	124	1,346,735	121	1,856,794
CLOTHING & SHOE STORES	4481, 4482	113	1,309,370	107	1,625,346
JEWELRY & LUGGAGE STORES	4483	11	37,365	14	231,448
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	107	786,399	93	2,573,370
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	74	455,688	70	1,889,862
BOOK STORES & NEWS DEALERS	4512	33	330,711	23	683,508
GENERAL MERCHANDISE STORES	452	11	2,963,409	18	15,363,687
DEPARTMENT STORES	4521	4	118,185	6	2,083,495
GENERAL MERCHANDISE STORES	4529	7	2,845,224	12	13,280,192
E-COMMERCE & MAIL ORDER	4541	187	2,305,017	143	1,076,372
MISCELLANEOUS RETAILERS	453, 4542, 4543	400	3,119,340	476	10,121,977
AGRICULTURE, FORESTRY, FISHING	11	8	84,573	8	4,932
MINING	21	5	49,469	3	25,097
UTILITIES	22	3	370,033	3	479,012
CONSTRUCTION	23	1,376	31,222,949	335	13,024,659
CONSTRUCTION OF BUILDINGS	236	346	19,942,550	64	8,269,993
HEAVY CONSTRUCTION & HIGHWAYS	237	29	1,438,078	12	489,796
SPECIAL TRADE CONTRACTORS	238	1,001	9,842,321	259	4,264,870
MANUFACTURING	31-33	261	804,772	216	1,840,904
WHOLESALE TRADE	42	630	3,795,189	858	16,149,553
DURABLE GOODS	423	395	3,201,388	582	13,819,282
NONDURABLE GOODS	424	228	586,360	271	2,305,984
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	7,441	5	24,287
TRANSPORTATION & WAREHOUSING	48-49	13	56,806	13	258,188
INFORMATION	51	213	6,154,427	217	4,741,567
FINANCE, INSURANCE	52	46	919,177	67	997,519
REAL ESTATE, RENTAL/LEASING	53	130	1,525,593	135	2,228,118
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	243	2,345,048	176	857,049
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	640	4,073,559	250	2,266,592
ARTS, ENTERTAINMENT & RECREATION	71	25	1,006,736	14	288,892
ACCOMMODATIONS & FOOD SERVICES	72	53	5,009,201	86	14,944,621
ACCOMMODATIONS	721	0	0	16	2,384,283
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	53	5,009,201	70	12,560,338
OTHER SERVICES	81	188	1,573,148	192	6,376,525
REPAIR & MAINTENANCE	811	134	636,705	128	5,322,063
PERSONAL SERVICE	812	47	934,410	47	917,947
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	7	2,033	17	136,515
PUBLIC ADMINISTRATION, OTHER	92.00	D	D	5	30,680
TOTAL ALL INDUSTRIES		5,108	\$77,785,822	3,886	\$135,790,617

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF MOUNT VERNON AND MOUNTLAKE TERRACE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	MOUNT VERNON*	UNITS	MOUNTLAKE TERRACE*
RETAIL TRADE	44-45	1,458	\$72,967,937	963	\$11,966,546
MOTOR VEHICLES & PARTS	441	83	22,689,256	25	116,278
NEW & USED AUTO DEALERS	4411	23	16,859,800	7	96,906
RV, BOAT, MOTORCYCLE DEALERS	4412	14	3,393,597	4	1,122
AUTOMOTIVE PARTS & TIRE	4413	46	2,435,859	14	18,250
FURNITURE & HOME FURNISHING	442	66	2,119,550	48	406,299
ELECTRONICS & APPLIANCES	443	148	2,978,242	85	1,466,682
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	95	8,306,258	59	657,144
BUILDING MATERIALS	4441	79	7,698,543	52	632,500
LAWN & GARDEN SUPPLIES & EQUIP.	4442	16	607,715	7	24,644
FOOD & BEVERAGE STORES	445	53	6,297,797	29	2,736,741
GROCERY & CONVENIENCE STORES	4451	14	6,072,894	12	2,715,250
OTHER FOOD & BEVERAGE STORES	4452, 4453	39	224,903	17	21,491
DRUG/HEALTH STORES	446	110	1,550,594	57	934,561
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	20	2,025,583	8	378,941
APPAREL & ACCESSORIES	448	106	630,546	97	172,009
CLOTHING & SHOE STORES	4481, 4482	95	479,224	87	156,164
JEWELRY & LUGGAGE STORES	4483	11	151,322	10	15,845
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	100	1,252,894	68	300,796
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	70	1,206,694	47	292,966
BOOK STORES & NEWS DEALERS	4512	30	46,200	21	7,830
GENERAL MERCHANDISE STORES	452	13	15,161,482	12	1,307,080
DEPARTMENT STORES	4521	4	151,273	D	D
GENERAL MERCHANDISE STORES	4529	9	15,010,209	10	1,266,329
E-COMMERCE & MAIL ORDER	4541	160	1,240,209	131	793,008
MISCELLANEOUS RETAILERS	453, 4542, 4543	504	8,715,526	344	2,697,007
AGRICULTURE, FORESTRY, FISHING	11	7	17,139	4	1,056
MINING	21	3	9,873	0	0
UTILITIES	22	3	3,350	3	6,128
CONSTRUCTION	23	640	13,674,293	577	9,468,358
CONSTRUCTION OF BUILDINGS	236	140	4,919,969	109	6,960,915
HEAVY CONSTRUCTION & HIGHWAYS	237	22	948,413	14	369,497
SPECIAL TRADE CONTRACTORS	238	478	7,805,911	454	2,137,946
MANUFACTURING	31-33	260	1,977,069	159	911,420
WHOLESALE TRADE	42	908	11,580,050	512	6,710,532
DURABLE GOODS	423	632	9,079,273	347	5,573,258
NONDURABLE GOODS	424	265	2,380,473	162	1,136,151
ELECTRONIC MARKETS, AGENTS & BROKERS	425	11	120,304	3	1,123
TRANSPORTATION & WAREHOUSING	48-49	18	815,923	8	29,630
INFORMATION	51	249	4,894,953	180	6,213,812
FINANCE, INSURANCE	52	59	1,007,670	43	216,430
REAL ESTATE, RENTAL/LEASING	53	156	2,864,316	99	831,131
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	248	1,988,967	156	2,308,237
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	398	3,526,193	344	948,008
ARTS, ENTERTAINMENT & RECREATION	71	17	1,556,094	16	1,008,831
ACCOMMODATIONS & FOOD SERVICES	72	106	12,893,288	50	4,315,859
ACCOMMODATIONS	721	8	1,072,779	D	D
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	98	11,820,509	49	4,062,545
OTHER SERVICES	81	234	4,351,354	139	1,457,944
REPAIR & MAINTENANCE	811	160	3,328,117	86	368,667
PERSONAL SERVICE	812	60	932,809	45	1,055,131
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	14	90,428	8	34,146
PUBLIC ADMINISTRATION, OTHER	92.00	7	137,572	D	D
TOTAL ALL INDUSTRIES		4,771	\$134,266,041	3,254	\$46,394,149

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OAK HARBOR AND OLYMPIA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	OAK HARBOR*	UNITS	OLYMPIA*
RETAIL TRADE	44-45	1,156	\$39,061,541	2,336	\$231,535,724
MOTOR VEHICLES & PARTS	441	47	4,738,740	104	76,511,452
NEW & USED AUTO DEALERS	4411	10	2,242,942	25	70,798,778
RV, BOAT, MOTORCYCLE DEALERS	4412	8	453,893	20	1,819,659
AUTOMOTIVE PARTS & TIRE	4413	29	2,041,905	59	3,893,015
FURNITURE & HOME FURNISHING	442	56	1,731,471	124	8,333,907
ELECTRONICS & APPLIANCES	443	98	1,996,734	252	28,199,775
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	60	7,293,954	141	17,009,723
BUILDING MATERIALS	4441	51	7,284,489	109	15,658,721
LAWN & GARDEN SUPPLIES & EQUIP.	4442	9	9,465	32	1,351,002
FOOD & BEVERAGE STORES	445	25	3,560,783	83	13,450,606
GROCERY & CONVENIENCE STORES	4451	6	3,108,105	22	12,622,156
OTHER FOOD & BEVERAGE STORES	4452, 4453	19	452,678	61	828,450
DRUG/HEALTH STORES	446	79	1,301,825	184	6,353,262
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	8	1,596,846	31	3,840,032
APPAREL & ACCESSORIES	448	103	1,026,948	187	16,177,037
CLOTHING & SHOE STORES	4481, 4482	90	717,689	161	13,967,646
JEWELRY & LUGGAGE STORES	4483	13	309,259	26	2,209,391
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	96	742,291	170	11,974,909
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	70	650,520	117	9,826,069
BOOK STORES & NEWS DEALERS	4512	26	91,771	53	2,148,840
GENERAL MERCHANDISE STORES	452	15	9,725,920	21	21,593,974
DEPARTMENT STORES	4521	4	139,091	8	20,966,071
GENERAL MERCHANDISE STORES	4529	11	9,586,829	13	627,903
E-COMMERCE & MAIL ORDER	4541	166	1,374,392	233	5,361,145
MISCELLANEOUS RETAILERS	453, 4542, 4543	403	3,971,637	806	22,729,902
AGRICULTURE, FORESTRY, FISHING	11	4	12,592	13	39,430
MINING	21	3	15,046	3	6,394
UTILITIES	22	4	104,035	6	76,150
CONSTRUCTION	23	379	6,500,296	1,386	46,038,661
CONSTRUCTION OF BUILDINGS	236	73	3,391,851	342	26,760,285
HEAVY CONSTRUCTION & HIGHWAYS	237	15	226,519	36	1,023,157
SPECIAL TRADE CONTRACTORS	238	291	2,881,926	1,008	18,255,219
MANUFACTURING	31-33	160	1,341,180	506	6,280,313
WHOLESALE TRADE	42	606	3,332,972	1,386	32,147,984
DURABLE GOODS	423	404	1,525,868	962	26,764,014
NONDURABLE GOODS	424	197	1,697,316	411	5,311,504
ELECTRONIC MARKETS, AGENTS & BROKERS	425	5	109,788	13	72,466
TRANSPORTATION & WAREHOUSING	48-49	5	1,624	33	276,207
INFORMATION	51	212	3,473,780	400	18,278,205
FINANCE, INSURANCE	52	48	604,142	91	3,282,922
REAL ESTATE, RENTAL/LEASING	53	98	1,267,299	248	7,010,791
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	151	1,040,415	455	16,096,619
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	243	1,394,564	784	7,704,551
ARTS, ENTERTAINMENT & RECREATION	71	17	849,922	58	2,216,142
ACCOMMODATIONS & FOOD SERVICES	72	78	10,327,564	247	40,859,733
ACCOMMODATIONS	721	8	825,049	13	3,995,145
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	70	9,502,515	234	36,864,588
OTHER SERVICES	81	149	2,009,644	466	11,980,010
REPAIR & MAINTENANCE	811	91	1,305,714	307	9,622,447
PERSONAL SERVICE	812	49	556,840	124	2,219,631
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	9	147,090	35	137,932
PUBLIC ADMINISTRATION, OTHER	92.00	3	1,839	17	1,330,135
TOTAL ALL INDUSTRIES		3,316	\$71,338,455	8,435	\$425,159,971

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF OMAK AND PASCO
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	OMAK*	UNITS	PASCO*
RETAIL TRADE	44-45	573	\$26,620,717	1,551	\$110,200,734
MOTOR VEHICLES & PARTS	441	28	5,747,842	108	55,450,694
NEW & USED AUTO DEALERS	4411	6	4,775,203	27	38,701,348
RV, BOAT, MOTORCYCLE DEALERS	4412	4	13,277	16	9,841,750
AUTOMOTIVE PARTS & TIRE	4413	18	959,362	65	6,907,596
FURNITURE & HOME FURNISHING	442	19	255,341	53	2,516,177
ELECTRONICS & APPLIANCES	443	46	844,464	135	2,157,011
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	25	3,524,898	79	10,795,541
BUILDING MATERIALS	4441	19	3,321,649	61	10,172,194
LAWN & GARDEN SUPPLIES & EQUIP.	4442	6	203,249	18	623,347
FOOD & BEVERAGE STORES	445	10	1,067,198	54	5,651,400
GROCERY & CONVENIENCE STORES	4451	3	1,007,007	24	5,411,405
OTHER FOOD & BEVERAGE STORES	4452, 4453	7	60,191	30	239,995
DRUG/HEALTH STORES	446	41	432,920	96	3,372,425
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	6	365,409	24	4,508,123
APPAREL & ACCESSORIES	448	59	205,524	147	1,235,016
CLOTHING & SHOE STORES	4481, 4482	55	159,738	133	1,107,986
JEWELRY & LUGGAGE STORES	4483	4	45,786	14	127,030
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	43	418,091	94	1,151,045
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	31	403,015	69	452,214
BOOK STORES & NEWS DEALERS	4512	12	15,076	25	698,831
GENERAL MERCHANDISE STORES	452	10	10,834,518	19	14,187,067
DEPARTMENT STORES	4521	4	27,828	4	154,642
GENERAL MERCHANDISE STORES	4529	6	10,806,690	15	14,032,425
E-COMMERCE & MAIL ORDER	4541	95	302,192	175	1,622,970
MISCELLANEOUS RETAILERS	453, 4542, 4543	191	2,622,320	567	7,553,265
AGRICULTURE, FORESTRY, FISHING	11	D	D	11	365,902
MINING	21	0	0	3	77,993
UTILITIES	22	D	D	D	D
CONSTRUCTION	23	92	743,327	645	23,044,305
CONSTRUCTION OF BUILDINGS	236	18	274,269	139	9,571,911
HEAVY CONSTRUCTION & HIGHWAYS	237	6	22,548	26	772,103
SPECIAL TRADE CONTRACTORS	238	68	446,510	480	12,700,291
MANUFACTURING	31-33	68	83,941	265	2,765,115
WHOLESALE TRADE	42	338	1,216,009	949	25,176,748
DURABLE GOODS	423	235	919,071	653	20,423,268
NONDURABLE GOODS	424	102	290,181	284	4,672,859
ELECTRONIC MARKETS, AGENTS & BROKERS	425	D	D	12	80,621
TRANSPORTATION & WAREHOUSING	48-49	7	199,419	32	2,119,341
INFORMATION	51	123	1,039,533	235	8,068,873
FINANCE, INSURANCE	52	28	101,488	70	654,295
REAL ESTATE, RENTAL/LEASING	53	61	558,414	163	7,514,899
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	66	262,252	217	1,847,040
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	101	236,722	344	3,658,746
ARTS, ENTERTAINMENT & RECREATION	71	10	237,392	24	807,230
ACCOMMODATIONS & FOOD SERVICES	72	37	4,496,353	122	18,751,323
ACCOMMODATIONS	721	6	822,058	13	3,256,277
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	31	3,674,295	109	15,495,046
OTHER SERVICES	81	66	850,182	240	6,771,158
REPAIR & MAINTENANCE	811	35	647,369	185	5,153,582
PERSONAL SERVICE	812	26	201,055	43	1,549,467
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	5	1,758	12	68,109
PUBLIC ADMINISTRATION, OTHER	92.00	3	3,190	7	467,715
TOTAL ALL INDUSTRIES		1,577	\$36,656,726	4,879	\$212,292,345

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PORT ANGELES AND PORT TOWNSEND
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	PORT ANGELES*	UNITS	PORT TOWNSEND*
RETAIL TRADE	44-45	1,216	\$32,474,064	1,006	\$16,771,585
MOTOR VEHICLES & PARTS	441	74	8,302,421	42	1,629,089
NEW & USED AUTO DEALERS	4411	22	4,737,635	6	100,677
RV, BOAT, MOTORCYCLE DEALERS	4412	15	2,322,191	10	356,135
AUTOMOTIVE PARTS & TIRE	4413	37	1,242,595	26	1,172,277
FURNITURE & HOME FURNISHING	442	42	947,961	46	478,002
ELECTRONICS & APPLIANCES	443	109	2,673,617	87	1,334,257
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	70	1,863,813	66	1,571,888
BUILDING MATERIALS	4441	57	1,794,162	50	1,427,918
LAWN & GARDEN SUPPLIES & EQUIP.	4442	13	69,651	16	143,970
FOOD & BEVERAGE STORES	445	34	4,553,017	22	2,642,372
GROCERY & CONVENIENCE STORES	4451	10	4,117,616	4	2,521,430
OTHER FOOD & BEVERAGE STORES	4452, 4453	24	435,401	18	120,942
DRUG/HEALTH STORES	446	79	1,975,401	72	941,509
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	2,562,676	6	1,000,082
APPAREL & ACCESSORIES	448	108	772,208	94	513,416
CLOTHING & SHOE STORES	4481, 4482	101	694,118	83	426,006
JEWELRY & LUGGAGE STORES	4483	7	78,090	11	87,410
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	100	1,684,375	90	540,377
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	76	1,480,288	62	364,315
BOOK STORES & NEWS DEALERS	4512	24	204,087	28	176,062
GENERAL MERCHANDISE STORES	452	13	2,266,505	16	983,527
DEPARTMENT STORES	4521	4	91,221	4	114,228
GENERAL MERCHANDISE STORES	4529	9	2,175,284	12	869,299
E-COMMERCE & MAIL ORDER	4541	158	1,168,322	142	792,102
MISCELLANEOUS RETAILERS	453, 4542, 4543	417	3,703,748	323	4,344,964
AGRICULTURE, FORESTRY, FISHING	11	7	13,949	4	4,834
MINING	21	0	0	0	0
UTILITIES	22	3	5,192	D	D
CONSTRUCTION	23	341	5,225,545	260	7,948,582
CONSTRUCTION OF BUILDINGS	236	75	1,365,602	63	2,943,400
HEAVY CONSTRUCTION & HIGHWAYS	237	14	111,754	8	2,769,412
SPECIAL TRADE CONTRACTORS	238	252	3,748,189	189	2,235,770
MANUFACTURING	31-33	210	1,954,117	172	1,391,606
WHOLESALE TRADE	42	788	7,199,338	543	3,535,563
DURABLE GOODS	423	542	5,982,194	377	2,411,056
NONDURABLE GOODS	424	238	1,183,327	160	1,107,003
ELECTRONIC MARKETS, AGENTS & BROKERS	425	8	33,817	6	17,504
TRANSPORTATION & WAREHOUSING	48-49	12	183,555	8	78,500
INFORMATION	51	217	3,307,333	188	1,715,667
FINANCE, INSURANCE	52	55	687,150	39	407,024
REAL ESTATE, RENTAL/LEASING	53	101	1,495,828	71	532,780
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	188	1,342,616	131	919,357
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	258	3,724,889	196	1,651,953
ARTS, ENTERTAINMENT & RECREATION	71	20	699,726	15	626,590
ACCOMMODATIONS & FOOD SERVICES	72	106	9,910,451	87	5,982,096
ACCOMMODATIONS	721	22	1,769,952	19	1,102,751
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	84	8,140,499	68	4,879,345
OTHER SERVICES	81	172	2,970,931	113	2,348,338
REPAIR & MAINTENANCE	811	118	2,367,265	69	2,077,201
PERSONAL SERVICE	812	44	473,732	37	222,959
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	10	129,934	7	48,178
PUBLIC ADMINISTRATION, OTHER	92.00	8	47,485	5	468
TOTAL ALL INDUSTRIES		3,702	\$71,242,169	2,840	\$43,938,953

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF PULLMAN AND PUYALLUP
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	PULLMAN*	UNITS	PUYALLUP*
RETAIL TRADE	44-45	1,158	\$38,228,605	2,162	\$271,685,667
MOTOR VEHICLES & PARTS	441	47	8,967,513	118	115,395,727
NEW & USED AUTO DEALERS	4411	11	7,494,166	36	111,132,516
RV, BOAT, MOTORCYCLE DEALERS	4412	7	125,740	11	18,166
AUTOMOTIVE PARTS & TIRE	4413	29	1,347,607	71	4,245,045
FURNITURE & HOME FURNISHING	442	39	673,328	97	5,835,726
ELECTRONICS & APPLIANCES	443	99	1,790,261	195	10,555,169
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	66	1,909,418	135	15,711,371
BUILDING MATERIALS	4441	56	1,860,578	109	15,525,039
LAWN & GARDEN SUPPLIES & EQUIP.	4442	10	48,840	26	186,332
FOOD & BEVERAGE STORES	445	25	2,764,984	60	4,824,093
GROCERY & CONVENIENCE STORES	4451	5	2,735,043	14	3,911,036
OTHER FOOD & BEVERAGE STORES	4452, 4453	20	29,941	46	913,057
DRUG/HEALTH STORES	446	89	881,118	133	5,477,283
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	9	796,050	22	2,741,082
APPAREL & ACCESSORIES	448	114	953,766	157	13,512,300
CLOTHING & SHOE STORES	4481, 4482	103	673,606	138	11,820,607
JEWELRY & LUGGAGE STORES	4483	11	280,160	19	1,691,693
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	101	5,091,968	158	10,690,401
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	73	562,006	120	10,078,653
BOOK STORES & NEWS DEALERS	4512	28	4,529,962	38	611,748
GENERAL MERCHANDISE STORES	452	10	8,278,633	28	66,417,094
DEPARTMENT STORES	4521	4	81,918	8	24,903,025
GENERAL MERCHANDISE STORES	4529	6	8,196,715	20	41,514,069
E-COMMERCE & MAIL ORDER	4541	164	2,165,421	203	3,468,056
MISCELLANEOUS RETAILERS	453, 4542, 4543	395	3,956,145	856	17,057,365
AGRICULTURE, FORESTRY, FISHING	11	D	D	13	134,719
MINING	21	D	D	4	26,180
UTILITIES	22	D	D	8	213,003
CONSTRUCTION	23	262	21,800,579	1,537	24,607,603
CONSTRUCTION OF BUILDINGS	236	66	15,609,658	344	8,198,943
HEAVY CONSTRUCTION & HIGHWAYS	237	7	827,622	36	1,363,149
SPECIAL TRADE CONTRACTORS	238	189	5,363,299	1,157	15,045,511
MANUFACTURING	31-33	200	1,845,825	442	4,172,919
WHOLESALE TRADE	42	774	8,642,957	1,254	14,104,566
DURABLE GOODS	423	533	6,953,726	870	11,116,803
NONDURABLE GOODS	424	232	1,654,679	373	2,951,898
ELECTRONIC MARKETS, AGENTS & BROKERS	425	9	34,552	11	35,865
TRANSPORTATION & WAREHOUSING	48-49	11	423,046	28	528,218
INFORMATION	51	206	4,041,446	314	10,137,782
FINANCE, INSURANCE	52	42	372,072	84	4,859,150
REAL ESTATE, RENTAL/LEASING	53	99	1,930,007	232	5,682,799
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	161	2,962,935	373	2,852,088
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	185	3,439,044	816	6,130,690
ARTS, ENTERTAINMENT & RECREATION	71	15	650,594	39	1,791,246
ACCOMMODATIONS & FOOD SERVICES	72	92	12,768,778	181	35,460,838
ACCOMMODATIONS	721	8	1,649,002	7	3,023,566
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	84	11,119,776	174	32,437,272
OTHER SERVICES	81	100	2,243,514	474	10,685,577
REPAIR & MAINTENANCE	811	57	1,745,938	341	7,997,121
PERSONAL SERVICE	812	35	496,302	113	2,445,314
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	8	1,274	20	243,142
PUBLIC ADMINISTRATION, OTHER	92.00	5	88,532	5	50,649
TOTAL ALL INDUSTRIES		3,315	\$99,462,597	7,966	\$393,123,694

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF REDMOND AND RENTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	REDMOND*	UNITS	RENTON*
RETAIL TRADE	44-45	2,196	\$190,317,141	2,353	\$284,593,533
MOTOR VEHICLES & PARTS	441	72	6,172,113	118	99,866,780
NEW & USED AUTO DEALERS	4411	13	1,585,309	33	89,294,041
RV, BOAT, MOTORCYCLE DEALERS	4412	12	552,655	15	3,127,740
AUTOMOTIVE PARTS & TIRE	4413	47	4,034,149	70	7,444,999
FURNITURE & HOME FURNISHING	442	142	9,307,680	141	40,941,025
ELECTRONICS & APPLIANCES	443	247	54,849,232	236	22,536,543
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	156	13,037,147	156	13,510,143
BUILDING MATERIALS	4441	126	12,830,008	129	12,810,846
LAWN & GARDEN SUPPLIES & EQUIP.	4442	30	207,139	27	699,297
FOOD & BEVERAGE STORES	445	82	9,991,869	90	10,581,992
GROCERY & CONVENIENCE STORES	4451	15	8,579,979	34	9,404,405
OTHER FOOD & BEVERAGE STORES	4452, 4453	67	1,411,890	56	1,177,587
DRUG/HEALTH STORES	446	131	5,854,114	167	11,092,580
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	12	1,494,583	31	4,336,027
APPAREL & ACCESSORIES	448	171	10,275,795	168	4,762,256
CLOTHING & SHOE STORES	4481, 4482	151	9,792,665	145	3,256,128
JEWELRY & LUGGAGE STORES	4483	20	483,130	23	1,506,128
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	149	7,813,644	145	5,240,116
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	105	7,681,759	108	5,033,167
BOOK STORES & NEWS DEALERS	4512	44	131,885	37	206,949
GENERAL MERCHANDISE STORES	452	20	38,032,288	26	45,875,749
DEPARTMENT STORES	4521	8	28,937,243	9	14,213,326
GENERAL MERCHANDISE STORES	4529	12	9,095,045	17	31,662,423
E-COMMERCE & MAIL ORDER	4541	234	11,691,765	234	4,727,927
MISCELLANEOUS RETAILERS	453, 4542, 4543	780	21,796,911	841	21,122,395
AGRICULTURE, FORESTRY, FISHING	11	12	33,011	11	44,239
MINING	21	6	65,519	6	99,618
UTILITIES	22	6	155,698	7	380,284
CONSTRUCTION	23	2,139	100,278,807	2,041	74,204,824
CONSTRUCTION OF BUILDINGS	236	555	68,536,886	479	39,905,177
HEAVY CONSTRUCTION & HIGHWAYS	237	58	3,464,822	58	13,504,383
SPECIAL TRADE CONTRACTORS	238	1,526	28,277,099	1,504	20,795,264
MANUFACTURING	31-33	614	7,616,836	568	13,414,366
WHOLESALE TRADE	42	1,308	57,350,546	1,494	32,177,647
DURABLE GOODS	423	899	53,058,993	1,048	27,400,740
NONDURABLE GOODS	424	396	4,211,952	427	4,679,887
ELECTRONIC MARKETS, AGENTS & BROKERS	425	13	79,601	19	97,020
TRANSPORTATION & WAREHOUSING	48-49	34	572,495	40	893,794
INFORMATION	51	361	25,739,157	390	20,563,162
FINANCE, INSURANCE	52	73	3,171,955	93	6,942,103
REAL ESTATE, RENTAL/LEASING	53	242	10,138,082	258	13,441,729
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	527	23,243,852	474	7,948,139
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	997	15,227,231	918	9,910,809
ARTS, ENTERTAINMENT & RECREATION	71	69	3,721,056	47	2,274,301
ACCOMMODATIONS & FOOD SERVICES	72	209	58,314,957	268	46,507,862
ACCOMMODATIONS	721	6	8,753,605	11	5,374,205
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	203	49,561,352	257	41,133,657
OTHER SERVICES	81	426	13,403,704	499	12,760,577
REPAIR & MAINTENANCE	811	309	8,973,639	370	10,017,449
PERSONAL SERVICE	812	102	4,320,209	106	2,558,047
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	109,856	23	185,081
PUBLIC ADMINISTRATION, OTHER	92.00	7	132,048	9	91,165
TOTAL ALL INDUSTRIES		9,226	\$509,482,095	9,476	\$526,248,152

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF RICHLAND AND SEA TAC
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	RICHLAND*	UNITS	SEA TAC*
RETAIL TRADE	44-45	1,636	\$97,522,854	880	\$25,869,120
MOTOR VEHICLES & PARTS	441	83	13,728,307	42	6,407,730
NEW & USED AUTO DEALERS	4411	17	9,581,159	11	2,070,029
RV, BOAT, MOTORCYCLE DEALERS	4412	18	341,975	4	152,990
AUTOMOTIVE PARTS & TIRE	4413	48	3,805,173	27	4,184,711
FURNITURE & HOME FURNISHING	442	66	4,552,217	36	497,272
ELECTRONICS & APPLIANCES	443	169	3,590,142	83	1,609,689
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	80	13,668,341	57	375,459
BUILDING MATERIALS	4441	60	12,785,505	51	330,177
LAWN & GARDEN SUPPLIES & EQUIP.	4442	20	882,836	6	45,282
FOOD & BEVERAGE STORES	445	51	7,312,336	34	4,306,661
GROCERY & CONVENIENCE STORES	4451	8	6,929,121	20	3,893,689
OTHER FOOD & BEVERAGE STORES	4452, 4453	43	383,215	14	412,972
DRUG/HEALTH STORES	446	131	5,018,554	44	82,385
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	17	3,814,828	15	729,900
APPAREL & ACCESSORIES	448	126	4,774,878	69	285,278
CLOTHING & SHOE STORES	4481, 4482	112	4,242,330	61	243,639
JEWELRY & LUGGAGE STORES	4483	14	532,548	8	41,639
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	125	2,941,325	54	75,396
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	88	1,788,589	39	71,101
BOOK STORES & NEWS DEALERS	4512	37	1,152,736	15	4,295
GENERAL MERCHANDISE STORES	452	19	25,292,948	8	118,162
DEPARTMENT STORES	4521	7	6,624,647	3	33,200
GENERAL MERCHANDISE STORES	4529	12	18,668,301	5	84,962
E-COMMERCE & MAIL ORDER	4541	196	2,630,351	110	549,717
MISCELLANEOUS RETAILERS	453, 4542, 4543	573	10,198,627	328	10,831,471
AGRICULTURE, FORESTRY, FISHING	11	7	1,415,824	3	8,395
MINING	21	4	5,014	3	6,314
UTILITIES	22	4	329,177	3	10,319
CONSTRUCTION	23	728	35,822,421	592	17,991,465
CONSTRUCTION OF BUILDINGS	236	179	20,953,473	112	10,721,012
HEAVY CONSTRUCTION & HIGHWAYS	237	25	1,432,309	22	1,050,963
SPECIAL TRADE CONTRACTORS	238	524	13,436,639	458	6,219,490
MANUFACTURING	31-33	344	5,443,859	175	1,045,145
WHOLESALE TRADE	42	1,063	17,730,364	499	5,975,364
DURABLE GOODS	423	747	14,699,072	357	3,866,899
NONDURABLE GOODS	424	304	2,946,647	136	1,921,857
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12	84,645	6	186,608
TRANSPORTATION & WAREHOUSING	48-49	22	175,461	23	18,241,436
INFORMATION	51	270	8,640,358	157	4,484,459
FINANCE, INSURANCE	52	63	690,077	47	250,353
REAL ESTATE, RENTAL/LEASING	53	172	5,042,423	133	42,313,915
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	274	5,262,763	135	1,190,863
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	412	5,615,280	318	1,628,837
ARTS, ENTERTAINMENT & RECREATION	71	29	3,687,986	7	281,439
ACCOMMODATIONS & FOOD SERVICES	72	131	25,574,255	112	62,607,913
ACCOMMODATIONS	721	15	4,053,336	34	35,102,337
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	116	21,520,919	78	27,505,576
OTHER SERVICES	81	199	5,565,467	177	9,343,203
REPAIR & MAINTENANCE	811	120	3,707,233	129	1,899,625
PERSONAL SERVICE	812	64	1,581,914	41	7,439,314
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	15	276,320	7	4,264
PUBLIC ADMINISTRATION, OTHER	92.00	5	12,902	4	27,471
TOTAL ALL INDUSTRIES		5,363	\$218,536,485	3,268	\$191,276,011

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SEATTLE AND SHELTON
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	SEATTLE*	UNITS	SHELTON*
RETAIL TRADE	44-45	7,028	\$1,320,759,008	927	\$23,634,756
MOTOR VEHICLES & PARTS	441	316	188,366,316	48	1,764,323
NEW & USED AUTO DEALERS	4411	100	152,042,672	5	21,522
RV, BOAT, MOTORCYCLE DEALERS	4412	77	17,454,670	7	78,013
AUTOMOTIVE PARTS & TIRE	4413	139	18,868,974	36	1,664,788
FURNITURE & HOME FURNISHING	442	394	68,321,793	39	546,974
ELECTRONICS & APPLIANCES	443	623	121,227,154	81	643,138
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	426	85,585,714	59	1,291,059
BUILDING MATERIALS	4441	332	80,895,447	49	1,265,148
LAWN & GARDEN SUPPLIES & EQUIP.	4442	94	4,690,267	10	25,911
FOOD & BEVERAGE STORES	445	595	106,792,960	17	1,951,808
GROCERY & CONVENIENCE STORES	4451	328	95,429,190	9	1,857,356
OTHER FOOD & BEVERAGE STORES	4452, 4453	267	11,363,770	8	94,452
DRUG/HEALTH STORES	446	378	63,953,103	68	228,103
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	122	21,699,538	10	1,228,932
APPAREL & ACCESSORIES	448	611	151,884,342	79	198,339
CLOTHING & SHOE STORES	4481, 4482	483	137,444,561	71	136,817
JEWELRY & LUGGAGE STORES	4483	128	14,439,781	8	61,522
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	450	72,468,867	67	207,499
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	321	53,736,668	44	86,111
BOOK STORES & NEWS DEALERS	4512	129	18,732,199	23	121,388
GENERAL MERCHANDISE STORES	452	47	158,510,108	19	12,733,336
DEPARTMENT STORES	4521	10	70,284,890	4	98,472
GENERAL MERCHANDISE STORES	4529	37	88,225,218	15	12,634,864
E-COMMERCE & MAIL ORDER	4541	443	70,842,617	122	517,807
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,623	211,106,496	318	2,323,438
AGRICULTURE, FORESTRY, FISHING	11	50	1,346,182	D	D
MINING	21	13	145,602	D	D
UTILITIES	22	7	129,092	D	D
CONSTRUCTION	23	7,310	891,292,916	318	6,735,499
CONSTRUCTION OF BUILDINGS	236	2,551	623,164,145	66	4,225,861
HEAVY CONSTRUCTION & HIGHWAYS	237	166	51,691,453	9	122,211
SPECIAL TRADE CONTRACTORS	238	4,593	216,437,318	243	2,387,427
MANUFACTURING	31-33	1,889	83,661,521	161	2,163,550
WHOLESALE TRADE	42	3,243	311,096,289	588	3,923,243
DURABLE GOODS	423	2,200	249,347,415	404	2,884,386
NONDURABLE GOODS	424	1,006	59,619,557	180	1,026,410
ELECTRONIC MARKETS, AGENTS & BROKERS	425	37	2,129,317	4	12,447
TRANSPORTATION & WAREHOUSING	48-49	226	17,316,166	4	2,047
INFORMATION	51	835	200,700,063	196	1,806,740
FINANCE, INSURANCE	52	179	35,984,717	46	604,449
REAL ESTATE, RENTAL/LEASING	53	698	95,747,693	104	1,234,237
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	2,088	118,263,713	135	708,253
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	2,929	147,701,261	222	1,188,817
ARTS, ENTERTAINMENT & RECREATION	71	457	40,474,203	13	218,605
ACCOMMODATIONS & FOOD SERVICES	72	2,621	642,124,468	57	5,371,340
ACCOMMODATIONS	721	162	150,542,182	3	173,921
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,459	491,582,286	54	5,197,419
OTHER SERVICES	81	2,099	151,115,283	124	1,855,968
REPAIR & MAINTENANCE	811	1,261	77,561,470	83	1,406,769
PERSONAL SERVICE	812	737	70,211,522	34	354,833
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	101	3,342,291	7	94,366
PUBLIC ADMINISTRATION, OTHER	92.00	22	1,464,198	5	34,500
TOTAL ALL INDUSTRIES		31,694	\$4,059,322,375	2,905	\$49,506,047

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF SPOKANE AND SUNNYSIDE
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	SPOKANE*	UNITS	SUNNYSIDE*
RETAIL TRADE	44-45	3,159	\$440,015,386	793	\$30,903,914
MOTOR VEHICLES & PARTS	441	193	78,938,640	46	7,437,134
NEW & USED AUTO DEALERS	4411	79	64,295,076	12	3,859,057
RV, BOAT, MOTORCYCLE DEALERS	4412	24	2,596,514	7	1,195,487
AUTOMOTIVE PARTS & TIRE	4413	90	12,047,050	27	2,382,590
FURNITURE & HOME FURNISHING	442	126	15,556,899	29	330,003
ELECTRONICS & APPLIANCES	443	326	35,255,910	70	1,257,783
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	166	38,548,969	48	2,150,984
BUILDING MATERIALS	4441	134	35,634,439	37	1,768,634
LAWN & GARDEN SUPPLIES & EQUIP.	4442	32	2,914,530	11	382,350
FOOD & BEVERAGE STORES	445	153	32,754,378	27	2,374,781
GROCERY & CONVENIENCE STORES	4451	59	29,988,254	17	2,357,621
OTHER FOOD & BEVERAGE STORES	4452, 4453	94	2,766,124	10	17,160
DRUG/HEALTH STORES	446	236	19,036,391	53	614,698
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	53	8,030,317	13	1,035,361
APPAREL & ACCESSORIES	448	246	34,955,057	75	989,962
CLOTHING & SHOE STORES	4481, 4482	212	30,079,015	69	975,136
JEWELRY & LUGGAGE STORES	4483	34	4,876,042	6	14,826
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	232	28,271,770	59	376,931
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	166	21,262,488	42	370,544
BOOK STORES & NEWS DEALERS	4512	66	7,009,282	17	6,387
GENERAL MERCHANDISE STORES	452	31	88,008,817	13	11,444,477
DEPARTMENT STORES	4521	9	29,706,585	4	822,076
GENERAL MERCHANDISE STORES	4529	22	58,302,232	9	10,622,401
E-COMMERCE & MAIL ORDER	4541	288	10,288,289	96	386,471
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,109	50,369,949	264	2,505,329
AGRICULTURE, FORESTRY, FISHING	11	7	82,275	4	700
MINING	21	4	23,780	3	36,988
UTILITIES	22	7	417,510	4	11,640
CONSTRUCTION	23	1,524	95,741,501	227	4,176,202
CONSTRUCTION OF BUILDINGS	236	439	53,592,863	48	2,210,849
HEAVY CONSTRUCTION & HIGHWAYS	237	39	3,587,911	8	157,845
SPECIAL TRADE CONTRACTORS	238	1,046	38,560,727	171	1,807,508
MANUFACTURING	31-33	737	21,439,523	99	621,158
WHOLESALE TRADE	42	1,950	81,659,948	490	6,074,529
DURABLE GOODS	423	1,353	62,554,343	340	3,270,809
NONDURABLE GOODS	424	573	18,875,251	141	2,757,832
ELECTRONIC MARKETS, AGENTS & BROKERS	425	24	230,354	9	45,888
TRANSPORTATION & WAREHOUSING	48-49	63	4,251,247	9	91,581
INFORMATION	51	472	45,676,102	147	2,416,023
FINANCE, INSURANCE	52	121	11,126,084	35	170,240
REAL ESTATE, RENTAL/LEASING	53	329	20,917,401	102	964,500
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	608	15,808,894	115	501,773
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	885	23,334,520	147	519,016
ARTS, ENTERTAINMENT & RECREATION	71	86	4,361,946	8	266,198
ACCOMMODATIONS & FOOD SERVICES	72	543	119,703,892	53	6,135,883
ACCOMMODATIONS	721	40	23,484,923	5	455,080
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	503	96,218,969	48	5,680,803
OTHER SERVICES	81	645	31,348,050	105	2,225,712
REPAIR & MAINTENANCE	811	397	20,469,702	66	1,584,264
PERSONAL SERVICE	812	206	9,613,252	31	491,819
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	42	1,265,096	8	149,629
PUBLIC ADMINISTRATION, OTHER	92.00	11	978,597	3	6,460
TOTAL ALL INDUSTRIES		11,151	\$916,886,656	2,344	\$55,122,517

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF TACOMA AND TUKWILA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	TACOMA*	UNITS	TUKWILA*
RETAIL TRADE	44-45	3,463	\$509,999,157	1,379	\$228,220,386
MOTOR VEHICLES & PARTS	441	221	156,143,683	50	16,459,805
NEW & USED AUTO DEALERS	4411	85	140,370,483	15	13,782,896
RV, BOAT, MOTORCYCLE DEALERS	4412	30	4,505,755	3	13,576
AUTOMOTIVE PARTS & TIRE	4413	106	11,267,445	32	2,663,333
FURNITURE & HOME FURNISHING	442	179	13,874,105	80	11,265,972
ELECTRONICS & APPLIANCES	443	351	43,012,220	161	26,721,863
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	218	33,378,880	105	13,927,275
BUILDING MATERIALS	4441	172	31,697,737	93	13,568,144
LAWN & GARDEN SUPPLIES & EQUIP.	4442	46	1,681,143	12	359,131
FOOD & BEVERAGE STORES	445	211	27,019,321	49	5,445,529
GROCERY & CONVENIENCE STORES	4451	106	25,811,425	23	2,691,636
OTHER FOOD & BEVERAGE STORES	4452, 4453	105	1,207,896	26	2,753,893
DRUG/HEALTH STORES	446	222	15,395,824	88	5,612,359
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	63	17,482,399	19	1,846,712
APPAREL & ACCESSORIES	448	244	45,511,558	143	52,867,321
CLOTHING & SHOE STORES	4481, 4482	206	38,688,026	125	48,269,071
JEWELRY & LUGGAGE STORES	4483	38	6,823,532	18	4,598,250
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	222	25,525,454	77	15,233,837
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	157	22,778,275	58	13,726,090
BOOK STORES & NEWS DEALERS	4512	65	2,747,179	19	1,507,747
GENERAL MERCHANDISE STORES	452	33	74,570,102	17	55,139,011
DEPARTMENT STORES	4521	8	33,588,936	8	34,711,815
GENERAL MERCHANDISE STORES	4529	25	40,981,166	9	20,427,196
E-COMMERCE & MAIL ORDER	4541	283	10,331,139	113	3,128,032
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,216	47,754,472	477	20,572,670
AGRICULTURE, FORESTRY, FISHING	11	31	314,005	3	5,125
MINING	21	3	151,745	5	12,518
UTILITIES	22	11	248,079	5	6,005
CONSTRUCTION	23	2,697	128,459,967	872	27,777,072
CONSTRUCTION OF BUILDINGS	236	735	73,579,296	163	19,159,382
HEAVY CONSTRUCTION & HIGHWAYS	237	81	17,184,697	26	828,431
SPECIAL TRADE CONTRACTORS	238	1,881	37,695,974	683	7,789,259
MANUFACTURING	31-33	840	22,617,545	359	5,184,697
WHOLESALE TRADE	42	2,042	68,551,443	930	28,003,959
DURABLE GOODS	423	1,411	53,902,563	674	24,707,730
NONDURABLE GOODS	424	606	13,728,606	249	3,189,728
ELECTRONIC MARKETS, AGENTS & BROKERS	425	25	920,274	7	106,501
TRANSPORTATION & WAREHOUSING	48-49	65	7,701,756	21	1,270,579
INFORMATION	51	497	40,222,867	230	15,587,405
FINANCE, INSURANCE	52	125	9,844,077	62	2,056,771
REAL ESTATE, RENTAL/LEASING	53	379	24,074,980	186	10,383,143
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	723	15,185,590	281	3,967,361
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,251	20,454,368	438	6,215,914
ARTS, ENTERTAINMENT & RECREATION	71	93	5,607,602	25	3,306,252
ACCOMMODATIONS & FOOD SERVICES	72	565	104,286,406	186	54,504,103
ACCOMMODATIONS	721	30	12,634,646	22	12,135,000
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	535	91,651,760	164	42,369,103
OTHER SERVICES	81	894	31,287,468	244	5,363,029
REPAIR & MAINTENANCE	811	643	22,657,344	185	3,232,561
PERSONAL SERVICE	812	203	7,890,776	49	2,116,722
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	48	739,348	10	13,746
PUBLIC ADMINISTRATION, OTHER	92.00	12	335,157	3	11,291
TOTAL ALL INDUSTRIES		13,691	\$989,342,212	5,229	\$391,875,610

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF VANCOUVER AND WALLA WALLA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	VANCOUVER*	UNITS	WALLA WALLA*
RETAIL TRADE	44-45	2,697	\$270,380,668	1,316	\$43,744,458
MOTOR VEHICLES & PARTS	441	141	54,051,229	61	10,452,546
NEW & USED AUTO DEALERS	4411	23	45,032,655	13	6,792,491
RV, BOAT, MOTORCYCLE DEALERS	4412	24	1,437,734	11	1,374,538
AUTOMOTIVE PARTS & TIRE	4413	94	7,580,840	37	2,285,517
FURNITURE & HOME FURNISHING	442	110	7,580,133	42	1,034,049
ELECTRONICS & APPLIANCES	443	283	9,294,629	125	2,567,574
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	154	18,332,345	69	2,498,131
BUILDING MATERIALS	4441	120	17,847,680	56	2,327,307
LAWN & GARDEN SUPPLIES & EQUIP.	4442	34	484,665	13	170,824
FOOD & BEVERAGE STORES	445	133	21,323,847	62	6,328,380
GROCERY & CONVENIENCE STORES	4451	54	19,302,056	14	5,777,044
OTHER FOOD & BEVERAGE STORES	4452, 4453	79	2,021,791	48	551,336
DRUG/HEALTH STORES	446	181	10,308,430	94	1,694,920
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	59	8,709,430	13	1,275,380
APPAREL & ACCESSORIES	448	198	21,091,872	106	1,569,740
CLOTHING & SHOE STORES	4481, 4482	166	19,131,525	96	1,210,746
JEWELRY & LUGGAGE STORES	4483	32	1,960,347	10	358,994
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	175	10,240,324	109	3,012,075
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	125	8,510,735	75	1,546,802
BOOK STORES & NEWS DEALERS	4512	50	1,729,589	34	1,465,273
GENERAL MERCHANDISE STORES	452	30	73,481,047	18	6,171,546
DEPARTMENT STORES	4521	8	24,925,364	6	3,040,960
GENERAL MERCHANDISE STORES	4529	22	48,555,683	12	3,130,586
E-COMMERCE & MAIL ORDER	4541	269	6,417,738	162	1,576,205
MISCELLANEOUS RETAILERS	453, 4542, 4543	964	29,549,644	455	5,563,912
AGRICULTURE, FORESTRY, FISHING	11	13	2,491,928	7	35,535
MINING	21	4	70,515	D	D
UTILITIES	22	5	995,496	D	D
CONSTRUCTION	23	1,804	81,263,422	374	14,258,054
CONSTRUCTION OF BUILDINGS	236	465	43,197,031	100	8,060,008
HEAVY CONSTRUCTION & HIGHWAYS	237	52	5,507,227	13	527,623
SPECIAL TRADE CONTRACTORS	238	1,287	32,559,164	261	5,670,423
MANUFACTURING	31-33	591	6,474,985	249	2,451,523
WHOLESALE TRADE	42	1,773	46,418,055	927	11,239,085
DURABLE GOODS	423	1,234	38,930,660	627	7,754,837
NONDURABLE GOODS	424	521	7,323,212	288	3,406,801
ELECTRONIC MARKETS, AGENTS & BROKERS	425	18	164,183	12	77,447
TRANSPORTATION & WAREHOUSING	48-49	63	2,468,516	13	297,116
INFORMATION	51	442	35,190,202	216	5,405,142
FINANCE, INSURANCE	52	114	6,320,223	64	733,331
REAL ESTATE, RENTAL/LEASING	53	305	14,479,095	121	1,715,607
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	530	11,151,818	209	1,912,855
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	894	16,952,339	281	2,851,151
ARTS, ENTERTAINMENT & RECREATION	71	75	6,568,111	24	919,614
ACCOMMODATIONS & FOOD SERVICES	72	407	83,593,095	123	16,547,123
ACCOMMODATIONS	721	22	11,234,637	27	2,809,478
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	385	72,358,458	96	13,737,645
OTHER SERVICES	81	592	21,351,510	167	3,633,922
REPAIR & MAINTENANCE	811	385	16,628,941	108	2,717,614
PERSONAL SERVICE	812	181	4,403,012	45	783,874
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	26	319,557	14	132,434
PUBLIC ADMINISTRATION, OTHER	92.00	10	298,866	4	2,988
TOTAL ALL INDUSTRIES		10,319	\$606,468,844	4,099	\$105,797,912

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 4: TAXABLE RETAIL SALES FOR THE CITIES OF WENATCHEE AND YAKIMA
 BY NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	UNITS	WENATCHEE*	UNITS	YAKIMA*
RETAIL TRADE	44-45	1,494	\$83,827,613	2,039	\$179,659,046
MOTOR VEHICLES & PARTS	441	85	17,133,157	155	50,555,907
NEW & USED AUTO DEALERS	4411	21	12,451,350	60	38,792,008
RV, BOAT, MOTORCYCLE DEALERS	4412	10	778,705	20	4,454,508
AUTOMOTIVE PARTS & TIRE	4413	54	3,903,102	75	7,309,391
FURNITURE & HOME FURNISHING	442	50	3,072,687	78	5,075,597
ELECTRONICS & APPLIANCES	443	141	2,951,678	209	9,406,643
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	68	12,699,199	109	17,836,333
BUILDING MATERIALS	4441	53	12,081,759	84	15,266,123
LAWN & GARDEN SUPPLIES & EQUIP.	4442	15	617,440	25	2,570,210
FOOD & BEVERAGE STORES	445	48	5,122,013	100	13,185,367
GROCERY & CONVENIENCE STORES	4451	16	4,871,747	46	12,719,415
OTHER FOOD & BEVERAGE STORES	4452, 4453	32	250,266	54	465,952
DRUG/HEALTH STORES	446	123	3,132,291	146	5,166,238
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	11	1,234,980	28	4,980,070
APPAREL & ACCESSORIES	448	124	3,076,836	156	3,532,959
CLOTHING & SHOE STORES	4481, 4482	111	2,807,526	135	2,644,806
JEWELRY & LUGGAGE STORES	4483	13	269,310	21	888,153
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	118	4,949,167	140	6,048,527
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	83	3,999,463	102	5,742,468
BOOK STORES & NEWS DEALERS	4512	35	949,704	38	306,059
GENERAL MERCHANDISE STORES	452	19	19,913,554	27	46,009,965
DEPARTMENT STORES	4521	5	6,420,967	7	8,708,784
GENERAL MERCHANDISE STORES	4529	14	13,492,587	20	37,301,181
E-COMMERCE & MAIL ORDER	4541	156	1,462,902	202	2,762,414
MISCELLANEOUS RETAILERS	453, 4542, 4543	551	9,079,149	689	15,099,026
AGRICULTURE, FORESTRY, FISHING	11	4	16,219	12	31,483
MINING	21	3	84,374	5	28,041
UTILITIES	22	D	D	D	D
CONSTRUCTION	23	490	13,026,041	702	49,017,878
CONSTRUCTION OF BUILDINGS	236	118	4,627,323	189	35,093,900
HEAVY CONSTRUCTION & HIGHWAYS	237	20	481,804	28	584,953
SPECIAL TRADE CONTRACTORS	238	352	7,916,914	485	13,339,025
MANUFACTURING	31-33	293	2,822,964	388	5,602,448
WHOLESALE TRADE	42	1,002	16,028,418	1,287	29,208,285
DURABLE GOODS	423	705	13,388,805	908	23,362,492
NONDURABLE GOODS	424	290	2,600,168	364	5,709,636
ELECTRONIC MARKETS, AGENTS & BROKERS	425	7	39,445	15	136,157
TRANSPORTATION & WAREHOUSING	48-49	15	100,790	27	505,247
INFORMATION	51	277	6,528,309	312	18,360,896
FINANCE, INSURANCE	52	77	1,131,004	96	2,938,847
REAL ESTATE, RENTAL/LEASING	53	148	3,586,485	215	12,118,907
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	245	4,432,673	319	6,025,007
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	326	2,876,951	483	6,250,538
ARTS, ENTERTAINMENT & RECREATION	71	28	969,941	44	2,443,939
ACCOMMODATIONS & FOOD SERVICES	72	133	19,402,466	240	43,662,117
ACCOMMODATIONS	721	18	3,524,085	31	6,173,042
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	115	15,878,381	209	37,489,075
OTHER SERVICES	81	225	5,776,609	381	12,926,438
REPAIR & MAINTENANCE	811	152	4,747,625	267	10,173,840
PERSONAL SERVICE	812	55	897,889	90	2,402,377
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	18	131,095	24	350,221
PUBLIC ADMINISTRATION, OTHER	92.00	7	33,345	12	65,343
TOTAL ALL INDUSTRIES		4,769	\$160,647,301	6,564	\$368,873,815

*Taxable Retail Sales Based upon Local 0.5 - 1.0% County/City Sales Tax Collections

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
1ST QUARTER, 2013

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
<u>AGRICULTURE, FORESTRY, FISHING</u>	<u>11</u>	<u>\$838,557,792</u>	<u>\$566,114,458</u>	<u>\$2,840,351</u>
CROP & ANIMAL PRODUCTION	111,112	212,094,936	107,081,101	658,253
FORESTRY & LOGGING	113	444,083,554	350,863,598	1,338,205
FISHING & HUNTING	114	71,329,078	33,074,189	155,062
AG & FORESTRY SUPPORT ACTIVITIES	115	111,050,224	75,095,570	688,831
<u>MINING</u>	<u>21</u>	<u>121,809,674</u>	<u>94,808,717</u>	<u>511,380</u>
SAND & GRAVEL, QUARRYING	2123	71,045,386	53,339,581	278,483
OTHER EXTRACTION AND SUPPORT ACTIVITIES	211, 2121, 2122, 213	50,764,288	41,469,136	232,897
<u>UTILITIES</u>	<u>22</u>	<u>466,052,672</u>	<u>383,113,918</u>	<u>6,355,859</u>
HYDROELECTRIC POWER GENERATION	221111	19,447,112	18,999,802	323,720
ALTERNATIVE POWER GENERATION	221114-221117	1,853,861	1,853,861	17,755
OTHER ELECTRIC POWER GENERATION	221112, 221113, 221118	3,610,802	3,607,022	41,420
ELECTRIC POWER TRANSMISSION & DISTRIBUTION	221121, 221122	91,571,941	59,480,134	907,282
NATURAL GAS DISTRIBUTION	2212	22,844,877	12,140,607	60,301
WATER & SEWER	2213	326,718,881	287,027,294	5,005,287
<u>CONSTRUCTION</u>	<u>23</u>	<u>8,335,501,919</u>	<u>7,457,877,643</u>	<u>37,344,964</u>
RESIDENTIAL BUILDING & REMODELING	2361	1,350,347,228	1,227,989,362	6,117,634
NONRESIDENTIAL BUILDING	2362	2,022,809,414	1,755,551,042	8,420,814
HEAVY CONSTRUCTION & HIGHWAYS	237	1,021,823,587	923,808,841	4,815,651
SPECIAL TRADE CONTRACTORS	238	3,940,521,690	3,550,528,398	17,990,865
ELECTRICAL	23821	936,082,605	843,069,494	4,522,543
PLUMBING & HEATING	23822	809,938,701	729,275,853	3,674,848
PAINTING	23832	123,162,331	113,075,005	546,534
MASONRY/DRYWALL	23814, 23831	231,513,073	215,492,070	1,040,280
ROOFING	23816	169,513,416	157,356,416	752,107
OTHER CONTRACTORS	238 not listed above	1,670,311,564	1,492,259,560	7,454,553
<u>MANUFACTURING</u>	<u>31-33</u>	<u>38,405,438,089</u>	<u>29,326,670,417</u>	<u>115,824,430</u>
<u>FOOD PRODUCTS</u>	<u>311</u>	<u>2,912,675,395</u>	<u>1,629,721,361</u>	<u>5,972,864</u>
MILLING OF GRAINS	3112	274,423,520	163,905,731	769,428
FRUITS & VEGETABLES	3114	355,110,203	113,340,297	524,305
DAIRY PRODUCTS	3115	34,606,818	20,435,296	99,145
MEAT PRODUCTS	3116	569,993,670	542,482,815	837,629
SEAFOOD PRODUCTS	3117	587,331,391	113,929,215	513,602
BAKERY PRODUCTS	3118	416,415,853	221,572,198	1,069,184
OTHER FOOD ITEMS	3111, 3113, 3119	674,793,940	454,055,809	2,159,571
BEVERAGES	312	550,677,777	396,351,948	1,922,494
TEXTILES	313,314	194,651,977	107,042,230	528,156
APPAREL	315	46,277,525	24,337,465	117,856
LEATHER & ALLIED PRODUCTS	316	12,477,192	6,259,281	30,202
LUMBER & WOOD PRODUCTS	321	1,991,997,524	1,217,054,043	5,051,363
SAWMILLS	3211	801,031,580	477,701,227	1,709,847
PLYWOOD & TRUSSES	3212	317,947,260	192,324,656	773,275
MILLWORK, WINDOWS, WOOD PRODUCTS	3219	873,018,684	547,028,160	2,568,241
PAPER PRODUCTS	322	1,657,779,911	946,450,460	3,670,151
PULP & PAPER MILLS	3221	1,115,338,933	602,465,716	2,131,828
OTHER PAPER PRODUCTS	3222	542,440,978	343,984,744	1,538,323
COMMERCIAL PRINTING	323	185,502,840	158,153,229	798,873
PETROLEUM & COAL PRODUCTS	324	7,344,654,705	6,883,289,591	33,288,440
PETROLEUM REFINING	32411	7,219,592,361	6,815,653,607	32,961,115
ASPHALT/PETROLEUM/COAL PRODUCTS	32412, 32419	125,062,344	67,635,984	327,325
CHEMICALS	325	1,249,109,488	789,719,756	3,709,126
CHEMICALS, PESTICIDES & FERTILIZERS	3251, 3253	351,707,114	242,250,815	1,186,758
PHARMACEUTICALS	3254	344,614,046	243,390,193	1,181,903
RESIN, SYNTHETIC FIBERS & FILAMENTS	3252	286,667,410	162,851,111	637,385
PAINT, COATING & ADHESIVES	3255	31,995,586	21,743,083	104,845
SOAP, CLEANING COMPOUND & TOILETRIES	3256	31,355,363	19,199,305	93,748
OTHER CHEMICAL PRODUCTS	3259	202,769,969	100,285,249	504,487

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
1ST QUARTER, 2013

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
PLASTICS & RUBBER PRODUCTS	326	637,029,053	386,509,423	1,847,228
NONMETALLIC MINERALS	327	586,726,563	434,792,878	2,004,519
PRIMARY METALS	331	827,911,245	591,323,816	2,401,507
IRON & STEEL MILLS	3311, 3312	266,614,446	152,535,323	714,968
ALUMINUM SMELTING	3313	307,797,392	284,728,984	943,445
OTHER NONFERROUS METALS	3314	51,469,288	42,745,511	206,643
FOUNDRIES	3315	202,030,119	111,313,998	536,451
FABRICATED METAL PRODUCTS	332	1,337,942,488	891,403,811	4,067,418
MACHINERY	333	1,368,240,441	744,704,934	3,611,113
FARM & CONSTRUCTION IMPLEMENTS	3331	134,620,117	80,458,680	389,061
INDUSTRIAL MACHINERY	3332	297,439,858	129,729,069	636,664
COMMERCIAL & OTHER EQUIPMENT	3333-3336 & 3339	936,180,466	534,517,185	2,585,388
COMPUTERS & ELECTRONICS	334	2,223,784,827	1,198,583,191	5,662,449
COMPUTER HARDWARE	3341	141,769,157	48,029,176	259,119
TELEPHONE & COMMUNICATIONS EQUIPMENT	3342	94,043,838	51,380,864	258,439
AUDIO & VIDEO EQUIPMENT	3343	46,547,383	24,937,704	124,996
SEMICONDUCTORS	3344	627,139,631	315,521,217	1,297,416
INSTRUMENTS	3345	1,290,405,879	742,658,142	3,583,315
SOFTWARE, OTHER MAGNETIC & OPTICAL ME	3346	23,878,939	16,056,088	139,164
ELECTRICAL EQUIPMENT & APPLIANCES	335	561,883,726	265,033,263	1,254,803
LIGHTING EQUIPMENT	3351	103,011,343	24,832,384	123,122
HOUSEHOLD APPLIANCES	3352	47,283,531	2,418,758	11,649
OTHER ELECTRIC EQUIPMENT	3353, 3359	411,588,852	237,782,121	1,120,032
TRANSPORTATION EQUIPMENT	336	13,608,944,119	11,985,363,916	36,619,125
MOTOR VEHICLES & PARTS	3361, 3362, 3363	390,880,299	249,649,448	1,211,590
AIRCRAFT, AEROSPACE & PARTS	3364	12,864,531,851	11,482,521,336	34,160,197
SHIPS & BOATS	3366	317,351,972	223,476,432	1,101,844
RAILROAD, OTHER TRANSPORTATION EQUIP.	3365, 3369	36,179,997	29,716,700	145,494
FURNITURE & RELATED PRODUCTS	337	265,453,160	184,917,597	888,694
OTHER MANUFACTURING	339	841,718,133	485,658,224	2,378,049
OTHER MEDICAL EQUIP & SUPPLIES	339112-339115	89,361,795	52,185,098	274,034
DENTAL LABORATORIES	339116	41,040,939	37,960,433	261,011
SPORTING AND ATHLETIC GOODS	33992	224,031,382	66,774,495	329,990
WHOLE OTHER MISCELLANEOUS MFG	3399 not listed above	487,284,017	328,738,198	1,513,014
WHOLESALE TRADE	42	31,940,195,866	22,883,572,835	109,722,751
DURABLE GOODS	423	15,353,105,574	11,315,524,889	57,979,976
MOTOR VEHICLES & PARTS	4231	2,242,796,423	2,083,883,803	10,216,689
FURNITURE & HOME FURNISHINGS	4232	315,282,570	229,925,214	1,139,925
LUMBER & CONSTRUCTION MATERIALS	4233	1,321,747,520	893,008,610	4,162,268
PROFESSIONAL & COMMERCIAL EQUIPMENT	4234	3,018,117,465	2,430,135,257	14,292,603
METAL & MINERAL (except Petroleum)	4235	786,757,041	533,900,392	2,519,606
ELECTRICAL EQUIPMENT	4236	2,149,292,378	1,618,261,643	8,437,381
HARDWARE, PLUMBING, HEATING EQUIPME	4237	719,078,477	613,185,082	2,913,626
MACHINERY & EQUIPMENT	4238	3,379,297,749	2,304,565,935	10,884,947
SPORTING & RECREATIONAL GOODS & SUPPI	423910	264,571,198	154,037,551	766,381
TOY & HOBBY GOODS & SUPPLIES	423920	452,876,430	30,602,966	174,941
OTHER MISCELLANEOUS DURABLE GOODS	423930, 423940, 423990	703,288,323	424,018,436	2,471,609
NONDURABLE GOODS:	424	16,210,840,100	11,402,898,203	50,517,203
PAPER & PAPER PRODUCTS	4241	538,384,938	417,263,486	1,925,694
DRUGS & SUNDRIES	4242	1,780,119,565	1,600,537,936	4,513,394
APPAREL	4243	873,788,340	283,050,622	1,417,356
FOOD PRODUCTS	4244	6,557,785,888	4,242,846,146	18,936,765
FARM PRODUCTS	4245	506,929,039	208,602,157	1,041,594
CHEMICALS & PLASTICS	4246	976,962,609	775,446,582	3,748,901
PETROLEUM PRODUCTS	4247	1,794,071,474	1,464,959,096	7,242,282

TABLE 5: BUSINESS & OCCUPATION TAX:
 GROSS INCOME, TAXABLE INCOME & TAX DUE
 STATEWIDE BY INDUSTRY (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
BEER & ALE	424810	192,367,761	180,611,157	876,087
WINE & DISTILLED ALCOHOLIC BEVERAGES	424820	735,256,556	565,544,184	2,749,105
FARM SUPPLIES	42491	734,501,698	564,492,529	2,805,003
TOBACCO & TOBACCO PRODUCTS	42494	240,224,754	173,534,176	837,898
OTHER MISC NONDURABLE GOODS	4249 not listed above	1,280,447,478	926,010,132	4,423,124
ELECTRONIC MARKETS, AGENTS, BROKERS	425	376,250,192	165,149,743	1,225,572
<u>RETAIL TRADE</u>	<u>44-45</u>	<u>27,403,019,227</u>	<u>24,040,795,957</u>	<u>120,034,712</u>
MOTOR VEHICLES & PARTS	441	5,080,639,231	4,582,858,578	23,372,741
NEW & USED AUTO DEALERS	4411	3,969,490,303	3,622,198,997	18,567,139
RV, BOAT, MOTORCYCLE DEALERS	4412	355,646,024	297,511,039	1,518,973
AUTOMOTIVE PARTS & TIRES	4413	755,502,904	663,148,542	3,286,629
FURNITURE & HOME FURNISHINGS	442	650,847,529	587,513,822	2,833,022
ELECTRONICS & APPLIANCES	443	1,324,670,020	1,162,513,552	6,741,072
HOUSEHOLD APPLIANCES	443141	94,031,480	88,834,261	431,336
ELECTRONIC STORES	443142	1,230,638,540	1,073,679,291	6,309,736
BLDG. MATERIALS, GARDEN SUPPLIES	444	1,624,463,317	1,503,083,152	7,314,729
BUILDING MATERIALS	4441	1,390,240,402	1,312,240,402	6,400,013
LAWN & GARDEN SUPPLIES	4442	234,222,915	190,131,402	914,716
FOOD & BEVERAGES (OFF-PREMISES)	445	3,677,815,140	3,489,605,301	16,795,156
GROCERY & CONVENIENCE STORES	4451	3,325,883,632	3,200,435,746	15,457,031
OTHER FOOD STORES/SPECIALTY FOODS	4452	273,355,814	217,801,985	991,490
BEER, WINE AND LIQUOR STORES	4453	78,575,694	71,367,570	346,635
DRUG STORES & PERSONAL CARE STORES	446	1,473,965,260	1,320,510,526	6,488,076
GAS STATIONS (INCL. CONVENIENCE STORES)	447	2,799,936,549	2,317,851,179	11,240,023
APPAREL & ACCESSORIES	448	1,150,928,436	968,603,986	4,679,415
CLOTHING STORES	4481	889,249,103	732,232,252	3,545,231
SHOE STORES	4482	127,216,353	120,210,362	569,155
JEWELRY & LUGGAGE STORES	4483	134,462,980	116,161,372	565,029
SPORTING GOODS, TOY/HOBBY/ BOOK/ MUSIC	451	717,875,851	590,462,911	2,947,826
SPORTING GOODS	45111	456,073,250	361,675,004	1,817,551
HOBBY & TOY STORES	45112	100,497,494	82,753,221	395,801
SEWING SUPPLIES	45113	40,960,336	38,862,360	186,511
MUSICAL INSTRUMENTS	45114	35,013,728	30,260,036	161,066
BOOK, PERIODICAL & MUSIC STORES	45121	85,331,043	76,912,290	386,897
DEPARTMENT STORES	4521	812,968,794	793,285,201	3,808,685
GENERAL MERCHANDISE STORES	4529	4,359,634,270	3,927,210,620	18,596,462
E-COMMERCE & MAIL ORDER	4541	1,061,299,907	584,303,659	3,330,063
MISCELLANEOUS RETAILERS	453, 4542, 4543	2,667,974,923	2,212,993,470	11,887,442
<u>TRANSPORTATION</u>	<u>48-492</u>	<u>1,137,265,373</u>	<u>887,181,927</u>	<u>6,514,007</u>
AIR TRANSPORTATION	481	10,902,615	9,545,662	128,100
RAILROADS	482	19,567,263	19,285,362	246,963
WATER TRANSPORTATION	483	59,674,662	21,593,110	71,968
TRUCK TRANSPORTATION	484	148,666,570	115,137,885	1,169,037
TRANSIT & GROUND PASSENGER TRANSPORT	485	31,844,491	31,062,918	470,124
PIPELINE TRANSPORTATION	486	D	D	D
SCENIC & SIGHTSEEING TRANSPORTATION	487	41,705,136	7,392,675	51,404
SUPPORT ACTIVITIES FOR TRANSPORTATION	488	798,544,748	659,238,370	4,120,313
POSTAL SERVICE, COURIERS AND MESSENGERS	491, 492	25,517,133	23,083,190	241,208
<u>WAREHOUSING & STORAGE</u>	<u>493</u>	<u>167,785,405</u>	<u>150,086,964</u>	<u>918,499</u>
<u>INFORMATION</u>	<u>51</u>	<u>4,373,386,787</u>	<u>3,696,251,900</u>	<u>37,848,904</u>
PUBLISHING (EXCEPT INTERNET)	511	780,688,458	517,792,727	3,807,657
NEWSPAPERS	51111	127,635,081	126,852,651	565,277
BOOKS & PERIODICALS	51112, 51113	100,541,231	78,367,310	503,557
SOFTWARE	5112	500,890,929	267,806,275	2,144,070
OTHER PUBLISHERS	51114, 51119	51,621,217	44,766,491	594,753
MOTION PICTURE PRODUCTION	512	191,319,912	162,901,506	1,899,146
RADIO & TV BROADCASTING, CABLE TV	515	488,791,112	401,547,190	5,927,070

TABLE 5: BUSINESS & OCCUPATION TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE BY INDUSTRY (NAICS)
1ST QUARTER, 2013

INDUSTRY	NAICS	INCOME SUBJECT TO B&O TAX		ACCRUED B&O TAX
		GROSS	TAXABLE	
TELEPHONE & TELECOMMUNICATIONS	517	2,347,761,654	2,206,729,259	20,603,167
ISPs, WEB SEARCH PORTALS, DATA PROC. SVCS	518	388,264,524	271,533,034	4,138,127
OTHER INFORMATION SERVICES	519	176,561,127	135,748,184	1,473,737
FINANCE, INSURANCE, REAL ESTATE	52-53	8,347,855,619	6,418,148,509	87,953,373
BANKS & CREDIT UNIONS	522	3,772,969,702	2,986,016,214	50,687,265
SECURITIES & OTHER FINANCIAL INVESTMENT	523, 525	1,076,299,919	914,943,604	11,556,810
INSURANCE AGENTS & BROKERS	524	1,619,285,420	811,088,787	7,830,556
REAL ESTATE AGENTS & BROKERS	531	832,396,507	788,620,913	12,761,666
RENTAL OF TANGIBLE PERSONAL PROPERTY	532	979,574,899	850,230,324	4,708,650
LESSORS OF NONFINANCIAL INTANGIBLES	533	67,329,172	67,248,667	408,426
BUSINESS, PERSONAL AND OTHER SERVICES	54-92	30,195,231,338	23,785,841,348	301,607,423
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICE	54	10,499,927,107	7,741,322,022	109,369,537
LEGAL SERVICES	5411	962,822,739	915,837,807	16,024,554
ACCOUNTING SERVICES	5412	864,105,150	840,551,861	14,875,385
ARCHITECTURAL SERVICES	54131	284,876,886	237,854,630	4,121,220
ENGINEERING SERVICES	54133	1,741,778,714	1,556,004,769	15,462,491
OTHER RELATED SERVICES	54132, 54134-54138	151,954,684	116,349,535	1,833,804
SPECIALIZED DESIGN SERVICES	5414	171,539,605	156,192,191	1,838,050
COMPUTER SYSTEM DESIGN SERVICES	5415	2,919,595,531	1,429,291,888	19,361,977
CONSULTING SERVICES	5416	1,685,286,338	1,295,772,421	20,622,599
SCIENTIFIC RESEARCH & DEVELOPMENT SERVICES	5417	614,146,134	404,627,634	3,872,057
ADVERTISING & PUBLIC RELATIONS	5418	342,707,209	265,928,086	4,304,902
OTHER PROFESSIONAL SERVICES	5419	761,114,117	522,911,200	7,052,498
MANAGEMENT SERVICES	55	<u>65,252,593</u>	<u>50,778,053</u>	<u>650,967</u>
ADMINISTRATIVE & SUPPORT SERVICES	561	2,946,674,051	2,491,994,282	29,284,575
EMPLOYMENT SERVICES	5613	520,532,909	472,119,586	7,381,593
TRAVEL SERVICES	5615	128,481,153	119,631,099	734,818
INVESTIGATION & SECURITY SERVICES	5616	202,841,593	168,344,079	2,283,497
BUILDING SERVICES & JANITORIAL	5617	492,052,125	472,020,849	4,560,911
OTHER	5611, 5612, 5614, 5619	1,602,766,271	1,259,878,669	14,323,756
WASTE TREATMENT/ COLLECTION	562	773,766,995	703,022,898	8,206,849
SCHOOLS (PUBLIC, PRIVATE, TECHNICAL)	61	<u>514,463,131</u>	<u>233,316,379</u>	<u>3,561,282</u>
HEALTH SERVICES	62	<u>8,893,458,992</u>	<u>7,195,206,972</u>	<u>115,320,704</u>
AMBULATORY HEALTH CARE SERVICES	621	4,736,697,523	3,991,580,689	68,337,875
PHYSICIANS	6211	1,898,901,245	1,562,303,640	27,558,619
DENTISTS	6212	803,688,083	796,827,286	14,303,509
OTHER HEALTH PRACTITIONERS	6213	609,294,469	557,622,297	9,236,686
OUTPATIENT CARE CENTERS	6214	718,238,488	564,039,447	9,551,155
MEDICAL & DIAGNOSTIC LABORATORIES	6215	316,236,022	195,198,842	3,411,126
HOME HEALTH CARE	6216	203,365,790	193,388,119	2,297,502
OTHER AMBULATORY HEALTH CARE	6219	186,973,426	122,201,058	1,979,278
HOSPITALS	622	3,384,823,974	2,569,249,504	38,897,604
NURSING & RETIREMENT HOMES	623	538,352,163	485,318,251	6,073,140
SOCIAL SERVICES & DAY CARE	624	233,585,332	149,058,528	2,012,085
ARTS, ENTERTAINMENT, & RECREATION	71	<u>593,341,374</u>	<u>487,226,951</u>	<u>4,596,223</u>
PERFORMING ARTS, SPECTATOR SPORTS	711	150,725,349	105,119,094	1,333,640
MUSEUMS, HISTORICAL SITES, ETC.	712	11,985,758	2,726,284	21,767
AMUSEMENT, GAMBLING, RECREATION	713	430,630,267	379,381,573	3,240,816
ACCOMMODATIONS	721	548,716,038	528,807,526	2,849,592
RESTAURANTS, FOOD SERVICES	7223, 7225	3,271,524,634	2,511,594,491	12,761,193
DRINKING PLACES	7224	215,275,447	194,620,627	1,209,050
AUTO REPAIR & SERVICES	8111	605,000,811	570,998,302	2,789,459
OTHER REPAIR SERVICES	8112, 8113, 8114	401,138,579	332,295,383	1,804,238
PERSONAL SERVICES	812	661,973,381	617,979,685	7,347,332
PERSONAL CARE (BARBER, BEAUTY, ETC.)	8121	227,894,976	218,521,821	3,309,729
DEATH CARE SERVICES	8122	47,625,286	46,419,240	629,140
LAUNDRY & DRY CLEANING	8123	97,193,225	94,597,034	631,636
OTHER PERSONAL SERVICES	8129	289,259,894	258,441,590	2,776,827
RELIGIOUS, CIVIC & OTHER ORGANIZATIONS	813, 814	126,076,262	67,587,995	915,780
PUBLIC ADMINISTRATION, OTHER	92.00	<u>79,251,147</u>	<u>59,675,327</u>	<u>945,799</u>
TOTAL ALL INDUSTRIES		151,732,708,965	\$119,691,050,138	\$827,481,810

TABLE 6: STATE RETAIL SALES TAX*:
 GROSS INCOME, TAXABLE INCOME & TAX DUE
 STATEWIDE AMOUNTS BY INDUSTRY (NAICS)
 1ST QUARTER, 2013

INDUSTRY	NAICS	SALES SUBJECT TO RETAIL SALES TAX		ACCRUED STATE
		GROSS	TAXABLE	RETAIL SALES TAX*
RETAIL TRADE	44-45	\$22,394,069,118	\$12,032,631,311	\$782,121,372
MOTOR VEHICLES & PARTS	441	3,691,947,347	2,871,014,716	186,616,012
NEW & USED AUTO DEALERS	4411	2,973,615,383	2,295,543,086	149,210,332
RV, BOAT, MOTORCYCLE DEALERS	4412	285,345,321	200,908,536	13,059,060
AUTOMOTIVE PARTS & TIRE	4413	432,986,643	374,563,094	24,346,620
FURNITURE & HOME FURNISHING	442	497,155,957	453,110,869	29,452,205
ELECTRONICS & APPLIANCE STORES	443	916,611,988	752,979,579	48,943,710
BUILDING MATERIALS, GARDEN EQUIP & SUPPLIES	444	1,090,782,926	1,016,478,137	66,071,091
BUILDING MATERIALS	4441	960,264,658	913,219,131	59,359,249
LAWN & GARDEN SUPPLIES & EQUIP.	4442	130,518,268	103,259,006	6,711,842
FOOD & BEVERAGE STORES	445	3,395,869,496	811,042,091	52,717,752
GROCERY & CONVENIENCE STORES	4451	3,213,842,754	744,237,755	48,375,449
OTHER FOOD & BEVERAGE STORES	4452, 4453	182,026,742	66,804,336	4,342,303
DRUG/HEALTH STORES	446	1,293,779,409	388,921,941	25,279,948
GAS STATIONS & CONVENIENCE STORES W/PUMPS	447	2,370,462,911	366,446,981	23,819,084
APPAREL & ACCESSORIES	448	1,055,057,387	852,157,877	55,390,269
CLOTHING & SHOE STORES	4481, 4482	931,361,805	747,361,742	48,578,519
JEWELRY & LUGGAGE STORES	4483	123,695,582	104,796,135	6,811,750
SPORTING GOODS, TOYS, BOOK & MUSIC STORES	451	593,254,957	508,251,325	33,036,365
SPORTING GOODS, TOYS, HOBBY/CRAFT STORES	4511	512,319,502	432,992,220	28,144,522
BOOK STORES & NEWS DEALERS	4512	80,935,455	75,259,105	4,891,843
GENERAL MERCHANDISE STORES	452	4,955,042,802	2,346,790,666	152,541,396
DEPARTMENT STORES	4521	806,230,877	687,497,412	44,687,332
GENERAL MERCHANDISE STORES	4529	4,148,811,925	1,659,293,254	107,854,064
E-COMMERCE & MAIL ORDER	4541	797,873,005	366,998,342	23,854,897
MISCELLANEOUS RETAILERS	453, 4542, 4543	1,736,230,933	1,298,438,787	84,398,643
AGRICULTURE, FORESTRY, FISHING	11	40,393,099	23,169,889	1,506,048
MINING	21	13,555,672	11,451,388	744,342
UTILITIES	22	30,598,675	15,477,234	1,006,021
CONSTRUCTION	23	4,878,189,613	3,978,157,469	258,580,537
CONSTRUCTION OF BUILDINGS	236	2,792,257,115	2,286,125,365	148,598,273
HEAVY CONSTRUCTION & HIGHWAYS	237	482,182,892	345,540,714	22,460,153
SPECIAL TRADE CONTRACTORS	238	1,603,749,606	1,346,491,390	87,522,111
MANUFACTURING	31-33	2,183,647,771	481,002,816	31,265,254
WHOLESALE TRADE	42	3,983,600,560	1,969,424,470	128,012,645
DURABLE GOODS	423	3,021,475,969	1,563,150,508	101,604,815
NONDURABLE GOODS	424	949,890,253	397,444,108	25,833,885
ELECTRONIC MARKETS, AGENTS & BROKERS	425	12,234,338	8,829,854	573,945
TRANSPORTATION & WAREHOUSING	48-49	190,068,310	101,974,893	6,628,390
INFORMATION	51	1,722,004,758	1,268,083,252	82,425,434
FINANCE, INSURANCE	52	273,811,176	193,042,592	12,547,776
REAL ESTATE, RENTAL/LEASING	53	698,489,028	577,726,580	37,552,271
PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES	54	2,111,171,518	532,563,913	34,616,720
MANAGEMENT, EDUCATION & HEALTH SERVICES	55-62	1,133,345,211	650,547,794	42,285,742
ARTS, ENTERTAINMENT & RECREATION	71	309,101,784	289,681,737	18,829,353
ACCOMMODATIONS & FOOD SERVICES	72	3,063,741,975	2,943,396,655	191,320,959
ACCOMMODATIONS	721	510,563,659	486,215,683	31,604,051
RESTAURANTS, FOOD SERVICES & DRINKING PLACES	722	2,553,178,316	2,457,180,972	159,716,908
OTHER SERVICES	81	1,007,653,244	865,141,219	56,234,230
REPAIR & MAINTENANCE	811	731,751,839	615,244,231	39,990,879
PERSONAL SERVICE	812	251,468,075	230,469,747	14,980,578
RELIGIOUS, CIVIC & OTHER ORGANIZATION	813, 814	24,433,330	19,427,241	1,262,773
PUBLIC ADMINISTRATION, OTHER	92-00	11,899,393	11,484,981	746,524
TOTAL ALL INDUSTRIES		\$44,045,340,905	\$25,944,958,193	\$1,686,423,618

*STATE TAX ONLY; EXCLUDES ACCRUED LOCAL SALES TAX REVENUES

TABLE 7: PUBLIC UTILITY TAX:
GROSS INCOME, TAXABLE INCOME & TAX DUE
STATEWIDE AMOUNTS BY INDUSTRY
1ST QUARTER, 2013

TYPE OF UTILITY	STATE TAX RATE	OPERATING INCOME SUBJECT TO TAX		ACCRUED STATE TAX
		GROSS	TAXABLE	
<u>WATER DISTRIBUTION</u>	<u>5.029%</u>	<u>\$242,952,341</u>	<u>\$230,670,358</u>	<u>\$11,596,837</u>
WATER SUPPLY		219,177,625	207,262,497	10,420,855
MISCELLANEOUS		23,774,716	23,407,861	1,175,982
<u>SEWER COLLECTION</u>	<u>3.852%</u>	<u>147,608,673</u>	<u>79,267,863</u>	<u>3,052,998</u>
SEWERAGE SYSTEMS		81,903,369	28,679,092	1,104,638
MISCELLANEOUS		65,705,304	50,588,771	1,948,360
<u>POWER</u>	<u>3.873%</u>	<u>2,085,492,832</u>	<u>1,853,474,918</u>	<u>71,791,852</u>
<u>GAS DISTRIBUTION/TELEGRAPH</u>	<u>3.852%</u>	<u>583,298,522</u>	<u>581,780,192</u>	<u>22,410,115</u>
<u>MOTOR TRANSPORTATION</u>	<u>1.926%</u>	<u>1,037,201,675</u>	<u>316,995,348</u>	<u>6,090,313</u>
LOCAL/SUBURBAN TRANSIT		106,981,846	48,773,688	938,266
TRUCKING		799,536,225	198,720,174	3,819,236
RAILROADS		11,516,991	9,902,293	190,719
MISCELLANEOUS		119,166,613	59,599,193	1,142,092
<u>LOG HAULING OVER PUBLIC HIGHWAY:</u>	<u>1.3696%</u>	<u>55,097,452</u>	<u>31,443,188</u>	<u>429,803</u>
<u>URBAN TRANSPORTATION</u>	<u>0.642%</u>	<u>176,473,828</u>	<u>117,525,683</u>	<u>753,067</u>
LOCAL/SUBURBAN TRANSIT		38,365,749	31,418,353	201,195
TRUCKING		46,545,319	38,023,423	243,629
MISCELLANEOUS		91,562,760	48,083,907	308,243
<u>OTHER PUBLIC SERVICE</u>	<u>1.926%</u>	<u>207,770,969</u>	<u>69,385,107</u>	<u>1,335,194</u>
WATER TRANSPORT		53,709,960	25,179,287	484,834
MISCELLANEOUS		154,061,009	44,205,820	850,360
TOTAL		\$4,535,896,292	\$3,280,542,657	\$117,460,179

APPENDIX A: Frequently Asked Questions

FAQ Quick Reference -- See Indicated Page for Answer

<u>1. General Questions</u>	<u>Page</u>
i. What does a "D" in the data mean?.....	62
ii. What are reporting periods?	62
iii. Why is the QBR typically published six months after the end of the reporting period?.....	62
iv. Why doesn't the sum of the quarterly data for a given NAICS grouping equal the annual figure?.....	63
v. What is an accrual period?.....	63
vi. What is the difference between QBR tables 1 and 5?.....	63
<u>2. SIC and NAICS codes</u>	
vii. What are SIC and NAICS codes?.....	64
viii. What is the difference between a SIC and a NAICS code?.....	64
ix. Can I get SIC code data after 2004?.....	64
x. Can I compare historical SIC data to NAICS data?.....	64
xi. What do I do if I need historical QBR data in the NAICS version?.....	65
<u>3. Unit Counts</u>	
xii. What are units?.....	65
xiii. Why do the unit counts differ between quarterly and calendar year data?...	65
xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?.....	65
<u>4. Gross Business Income</u>	
xv. What is gross business income?.....	65
xvi. Can I get gross business income by location?.....	66
<u>5. Business and Occupation (B&O) Tax</u>	
xvii. What is the B&O tax?.....	66
xviii. Do cities levy a B&O tax?.....	66
xix. What is the difference between gross and taxable income?.....	66

xx.	Does the B&O tax due amount account for any tax credits?.....	67
xxi.	What are the state B&O tax rates?.....	67
xxii.	Can I get B&O tax data by location?.....	67

6. Retail Sales and Use Tax

xxiii.	What is the retail sales tax?.....	67
xxiv.	Are there exemptions to the retail sales and use taxes?.....	67
xxv.	What is the difference between gross and taxable retail sales?.....	68
xxvi.	Do the retail sales and use tax due amounts account for any credits?.....	68
xxvii.	What are the state retail sales tax rates?.....	68

7. Public Utility Tax

xxviii.	What is the public utility tax?.....	68
xxix.	What is operating income?.....	68
xxx.	What is the difference between gross and taxable operating income?.....	68
xxxi.	Does the public utility tax due amount account for any credits?.....	68
xxxii.	What are the public utility tax rates?.....	69
xxxiii.	Can I get public utility tax data by location?.....	69

1. General Questions

i. What does a "D" in the data mean?

The letter "D" indicates that data have been withheld to avoid disclosure of individual firm information. This is required by the excise tax confidentiality statute. The Department replaces the data with a "D" whenever the figures represent fewer than three taxpayers.

When data contained in the QBR is not disclosable for a particular SIC or NAICS grouping, the non-disclosable data is rolled into the two- or three-digit industry total when possible, or the grand total at the bottom.

ii. What are reporting periods?

State excise taxpayers are assigned to monthly, quarterly, or annual tax reporting. The QBR data include the accruals of both monthly and quarterly taxpayers for the indicated period with the exception of the fourth quarter report which also includes amounts reported by annual taxpayers for the entire year. Calendar year data includes monthly, quarterly and annual taxpayers.

iii. Why is the QBR typically published six months after the end of the reporting period?

There is typically a lag of six months or longer in the publication of QBR data from the close of the quarterly period to the actual publication of the QBR for several reasons:

- **Two-Month Wait Period**

The Department waits an additional two months after the end of the reporting period before compiling and analyzing the data for the QBR publication. This is to allow time to capture corrections, adjustments, and the majority of the late returns.

- **Data Checks**

Once the information is available, the Department begins analyzing the statewide data for irregularities or inconsistencies. One of the most common problems discovered are taxpayers reporting on the wrong line of the tax return. Depending on the magnitude of these corrections, they can delay the report two to six weeks.

- **Publication**

After the necessary corrections are made to the data, the Department creates the QBR tables. An additional one to two weeks are necessary for publishing the data on the Internet.

iv. Why doesn't the sum of the quarterly data for a given SIC or NAICS grouping equal the annual figure?

If a particular SIC or NAICS grouping contains fewer than three firms then the data cannot be disclosed. When this occurs in the QBR, the Department replaces the data with a "D". However, the annual data may contain enough firms to disclose the data for that particular SIC or NAICS grouping. This can cause the annual number for that SIC or NAICS grouping to appear larger than the sum of the individual quarters.

v. What is an accrual period?

Most taxpayers report on the accrual basis, meaning when the seller becomes entitled to receive payment (i.e. when the customer is billed). Some firms whose books are kept strictly on a cash basis report tax liability according to when payment is received.

The quarterly accrual period includes data reported by taxpayers who submit returns for business conducted during the indicated period. For example, the first quarter report includes the tax returns for all monthly taxpayers for January, February, and March, as well as the first quarter returns for all firms reporting on a quarterly basis. Because the fourth quarter includes annual reporters, there is some distortion that occurs when comparing the fourth quarter to any of the previous three quarters. However, annual reporters only represent about one-half of one percent of all excise taxes reported on the combined excise tax return.

vi. What is the difference between QBR tables 1 and 5?

Table 1 shows gross business income data by major industry grouping, and Table 5 shows business and occupation (B&O) tax data by major industry grouping. Gross business income equals a firm's combined reported gross income for the retail sales, use, B&O, and public utility taxes. The B&O data are just one component of gross income. The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. For more information about gross business income and the B&O tax refer to the gross business income and B&O tax frequently asked questions.

2. SIC and NAICS Codes

vii. What are SIC and NAICS codes?

Both Standard Industrial Classification (SIC) and North American Industry Classification System (NAICS) codes identify a firm's primary business activity. For example a firm with SIC 571 primarily sells retail furniture. A firm with NAICS 311 is primarily engaged in food manufacturing.

These codes were developed by the federal government and are used by the U.S. Office of Management and Budget (OMB) as well as many other U.S. statistical agencies. In 1997, OMB adopted NAICS as its new industry classification system.

Every Washington firm is assigned a SIC or NAICS code. SIC codes can be up to four digits and NAICS codes can be up to six digits. The QBR uses these codes to group firms together in order to create informative and useful information. Because the national standard has changed from the use of SIC codes to the use of NAICS codes, in November 2004 the Department stopped assigning SIC codes and now only assigns NAICS codes.

viii. What is the difference between a SIC and a NAICS code?

NAICS codes provide a greater level of detail about a firm's activity than SIC codes. NAICS includes 1,170 industries and SIC includes 1,004 industries. There are 358 new industries recognized in NAICS, 250 of which are services producing industries.

Additionally, NAICS are based on a consistent, economic concept, while SIC codes are not. For NAICS codes, establishments that use the same or similar processes to produce goods or services are grouped together. Industries under the SIC codes were grouped together based on either demand or production.

Unlike SIC codes, the NAICS codes were developed by the U.S. federal government in cooperation with Canadian and Mexican statistical agencies. Because both Canada and Mexico use NAICS for their industry classifications, government and business analysts are now able to compare directly industrial production statistics collected and published in the three North American Free Trade Agreement countries. Additionally, NAICS provides for increased comparability with the International Standard Classification System (ISIC, Revision 3), developed and maintained by the United Nations (U.S. Census Bureau, <http://www.census.gov/epcd/www/naicsdev.htm>).

ix. Can I get SIC code data after 2004?

No. In an effort to move in line with national standards, the Department stopped assigning SIC codes to firms in November 2004 and began only assigning NAICS codes. Because the Department has stopped assigning and updating SIC codes, the Department had to convert the QBR and its other databases to NAICS codes beginning with Quarter 1, 2005 data. This means calendar year 2005 data going forward will also only be available in NAICS codes.

x. Can I compare historical SIC data to the NAICS data?

No. SIC codes do not seamlessly convert to NAICS codes. Therefore, a firm that may have fallen under a particular SIC code may now be classified under a completely different NAICS code. For example, a firm classified in SIC 7359 Business Services (Not Elsewhere Classified) could now be classified under NAICS 491110 Postal Service, or NAICS 541340 Drafting services, among others.

xi. What do I do if I need historical QBR data in the NAICS version?

With the release of the Quarter 1, 2005 QBR, the Department also released NAICS versions of the QBR data online for year 2004 (including quarterly and calendar year data). If you need NAICS data prior to 2004, use our online Create a Report tool at <http://dor.wa.gov/content/statistics/TID/StatisticsReports.aspx?query=gbinaiacs>

The Create a Report functions contain NAICS data going back to 1994. You can use the Gross Business Income report to replicate QBR table 1. Or you can use the Local Sales/Use report to replicate QBR tables 3 and 4. For help with how to search and use the Create a Report tool visit the Department's web site at http://dor.wa.gov/content/statistics/QBR_Changes.aspx#QBRchart

3. Unit Counts

xii. What are units?

A unit represents a single taxpayer, including businesses that report no activity. Because state taxes are not reported based on geographic location, the unit count for the state tax data does not reflect the actual number of business establishments. For example, Firm A has five branches located in five different cities. Each location is subject to the B&O tax. However, Firm A will only submit one tax return on behalf of all five locations and will only show up as one taxpayer in the unit count.

For the local sales and use tax data, the unit count indicates the number of retailers reporting taxable retail sales activity within a county or city. However, firms that have multiple branches within the same location will only show up in the data as one unit count.

xiii. Why do the unit counts differ between quarterly and calendar year data?

One reason for this is that many small taxpayer accounts only report annually, and therefore only appear in the fourth quarter and annual QBR reports. However, most unit count differences occur because of businesses that report seasonally (e.g., several months or one or two quarters) and businesses that open and close during the year. While all these businesses will appear in the annual QBR report, they may only appear in one or two of the quarterly reports. As a result, individual quarters do not accurately indicate the total number of businesses that may have reported to the Department during the entire year.

xiv. Can I add up the unit counts for each of the quarters to get the annual unit count?

No. This would result in double-counting of taxpayers. For example, if Firm A reports taxes each quarter it would show up as a single unit in each of the four quarters. When you add the quarterly unit counts together to get to an annual figure, Firm A would then be counted four times. However, Firm A should only be counted once. On the other hand, you cannot add all four quarters together and then divide by four because some taxpayers only report during one quarter and therefore they would be underrepresented in the annual unit count.

4. Gross Business Income (GBI)

xv. What is gross business income?

Gross business income equals a firm's combined reported gross income for the retail sales, business and occupation (B&O), and public utility taxes. Prior to 1995 the Department had included other tax data in the calculation of gross business income; however, this resulted in duplication and overstating of a firm's actual gross income. Therefore, gross business income data before 1995 may be misleading when compared to current data.

There are a couple of other considerations when using gross business income information:

- **Exempt firms**
Many small firms, agricultural firms, and other select industries are not required to report taxes due to exemptions and filing thresholds. This, in turn, understates gross income figures.
- **Retail Sales Tax Requirements**
If a firm is not required to pay B&O taxes but makes retail sales of taxable goods and services, the firm must report its retail sales taxes. Therefore, while a small firm may be exempt from paying B&O taxes, it may have to report sales and use taxes. Because it only reports a portion of its gross income when it reports sales and use taxes, this understates gross income figures.
- **B&O Tax Implications**
The B&O tax applies at various stages in the chain of production (e.g. manufacturing, wholesaling, and retailing). For example, a manufacturer produces a widget and sells it to a wholesaler; the manufacturer pays manufacturing B&O tax on the income from the sale of the widget. The wholesaler then sells the same widget to a retailer and pays wholesaling B&O tax. And then finally, the retailer sells the widget to an end consumer and pays the retailing B&O tax. In effect, the income from the sale of that single widget was counted and taxed three times. Because of this "pyramiding" of the tax, gross income reported for B&O tax may not be compatible with other published data on income sources, like personal income.

xvi. Can I get gross business income data by location?

No. The data used to calculate gross business income are not reported to the Department by location. For example, when firms report their business and occupation taxes, they provide a single tax return and a single figure for all locations at which they do business. The Department cannot determine how much gross income is earned at a given location.

5. Business and Occupation (B&O) Tax

xvii. What is the B&O tax?

The B&O tax is a gross receipts tax. It is measured on the value of products, gross proceeds of sale, or gross income of the business. Virtually all businesses in Washington are subject to the B&O tax, including corporations, limited liability companies (LLCs), partnerships, and sole proprietors, whether nonprofit or for profit. The major exempt activities are farming and the sale or rental of real estate. The B&O taxes found in the QBR and other Create a Report functions reflect only the state B&O taxes and do not include local B&O taxes.

xviii. Do cities levy a B&O tax?

Yes. In addition to the state B&O tax, many Washington cities also assess a local B&O tax. However, the B&O data reflected in the QBR do not contain local B&O tax figures. The Department does not administer the local B&O tax; therefore the Department does not have data on local B&O tax figures. If you are interested in local B&O taxes, contact the jurisdiction of interest to inquire about their local B&O taxes.

xix. What is the difference between B&O gross and taxable income?

Gross income equals the income for a particular B&O activity before any deductions. Taxable income equals the gross income less any deductions and equals the amount subject to the B&O

tax. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xx. Does the B&O tax due amount account for any tax credits?

No. The tax due amount reflects the taxable (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are later subtracted to calculate a final B&O tax liability.

xxi. What are the state B&O tax rates?

There are several classifications for the B&O tax based on the type of business activity. Each classification has its own tax rate. Some of the major categories and their rates are:

B&O Tax Classification	Rate
Retailing	.00471
Extracting/Extracting for hire	.00484
Manufacturing	.00484
Wholesaling	.00484
Service and Other Activities	.015

For more information about the B&O tax visit the Department's web site at <http://dor.wa.gov/content/taxes/busoccupation/default.aspx>

xxii. Can I get B&O tax data by location?

No. The B&O tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much B&O tax is due for a given location.

6. Retail Sales and Use Tax:

xxiii. What is the retail sales tax?

Businesses in Washington collect and remit retail sales tax on the sale of tangible personal property and certain services. Examples of services subject to the retail sales tax include, but are not limited to, cleaning, repairing, altering, or improving real or personal property.

xxiv. Are there exemptions to the retail sales and use taxes?

Yes. Some of the most frequently used exemptions to retail sales and use taxes include:

- Groceries
- Prescription drugs
- Sales to federal government
- Newspapers
- Machinery and equipment used directly in a manufacturing operation
- Labor and services involved in the installation and repair of the manufacturing machinery and equipment noted above

xxx. What is the difference between gross and taxable retail sales?

Gross income from a retail sale is calculated before any deductions or exemptions. A taxable retail sale equals the retail sale activity less deductions or exemptions and is the amount subject to retail sales tax.

A substantial portion of retail sales are not subject to retail sales tax. Examples of deductions or exemptions include food for human consumption, motor vehicle fuel, prescription drugs, medical appliances and lenses, interstate sales, sales to the federal government, and sales to Native Americans for use on the reservation.

Statewide, taxable sales may understate the true level of retail activity by as much as 25-30 percent; however, this percentage can vary substantially across industries.

xxvi. Do the retail sales and use tax due amounts account for any tax credits?

No. The tax due amount reflects the taxable income (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxvii. What are the retail sales and use tax rates?

The state retail sales and use tax rate is 6.5 percent for everything except motor vehicle sales/leases. The state tax rate for motor vehicle sales/leases is 6.8 percent. Local governments also levy sales and use taxes, and their tax rates vary depending on location.

To get a complete list of tax rates, check out the Department's Local Sales Tax flyer available online at http://dor.wa.gov/content/forms/forms_sale.aspx or for a specific area, try the Department's Address Lookup system available at <http://dor.wa.gov/content/gis/salestaxratelookup.aspx>

7. Public Utility Tax

xxviii. What is the public utility tax?

It is a tax on public service businesses, including businesses that engage in transportation, communications, and the supply of energy, natural gas, and water. The tax is in lieu of the business and occupation (B&O) tax.

xxix. What is operating income?

Income that is subject to the public utility tax is defined as operating income. This income is not subject to the B&O tax.

xxx. What is the difference between gross and taxable operating income?

Gross operating income equals the amount of income subject to the public utility tax before any deductions. Taxable operating income is the amount of income subject to the public utility tax less any deductions. Examples of allowable deductions include bad debts, interstate and foreign sales, advancements or reimbursements, and returns/allowances/cash discounts.

xxxi. Does the public utility tax due amount account for any tax credits?

No. The tax due amount reflects the taxable amount (gross less deductions) multiplied by the applicable tax rate. This amount does not take into account any credits. Credits are subtracted later to compute a final tax liability.

xxxii. What are the public utility tax rates?

There are five different rates, depending on the specific utility activity:

Utility Activity	Tax Rate
Distribution of water	.05029
Generation/distribution of electrical power	.03873
Telegraph companies, distribution of natural gas, and collection of sewerage	.03852
Urban transportation and watercraft vessels under 65 feet in length	.00642
Railroads, railroad car companies, motor transportation and all other public service businesses	.01926

xxxiii. Can I get public utility tax data by location?

No. The public utility tax is not reported to the Department by location. When a taxpayer reports to the Department, the taxpayer provides a single tax return and a single figure for all locations at which they do business. Additionally, the addresses provided on the tax returns reflect mailing addresses and may not represent an actual firm location. In fact, they often are the address of a tax preparer. As a result, the Department cannot determine how much public utility tax is due for a given location.

**Still can't find what you are looking for?
Contact the Department of Revenue at 360-570-6070.**